



**NASPO ValuePoint Wireless Data, Voice and Accessories
Product Add Request**

DATE: March 1, 2022

ATTN: Chris Jennings
NASPO ValuePoint Contract Administrator

RE: NASPO ValuePoint Master Service Agreement # 3695 (the "Contract") with Geotab USA, Inc. ("Contractor")

Dear Mr. Jennings:

Action Requested:

Contractor requests to add the product(s) and/or service(s) referenced in this document (collectively, the "Products") to the Contract.

Action Log: X Verify Log is attached

PRODUCTS and PRODUCT OVERVIEW:

IOX-WRKS	IOX-WRKS integrates with the GO9 device as a part of the Geotab Public Works solution for government fleets.
HRN-MIC2DC	Cable – Muncie Advantage+ Integration
HRN-DB9SI15	Cable - DB-9 Serial Integration (15FT)
HRN-FAI	Cable - Force America Integration
HRN-CS550	Cable - CS550 Integration
HRN-CS440	Cable - CS440 Integration
HRN-DB9NM	Cable - DB-9 Null Modem Integration
HRN-FLEX4	Cable - Flex 4 Integration
HRN-SCHINT	Cable - Schmidt Integration
HRN-GILINT	Cable - Gilletta Integration



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HDW-PPSENK	Telemetry - Plow Proximity Sensor Kit
HDW-HYDPS	Telemetry - Hydraulic Pressure sensor 100 to 1500PSI

3/1/2022	Add Geotab Participating Addendum "NASPO ValuePoint - PA Template - MA3695 (20220124)"
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NEW PRODUCT TERMS AND CONDITIONS. Attach any Terms and Conditions that apply to this product (such as ULA, Policy, Product Terms and Conditions). Any and all Products offered and furnished shall comply fully with all applicable Federal and State laws and regulations. Any third-party product provider must agree to the Master Agreement Terms and Conditions.

BILLING

Any Product added to the NASPO ValuePoint Master Agreement must be billed by the Master Agreement Contractor and not by any third party.

COST:

Public Works (Winter Ops, Street Sweepers, so on)

IOX-WRKS	IOX-WRKS integrates with the GO9 device as a part of the Geotab Public Works solution for government fleets.	\$105.00
HRN-MIC2DC	Cable – Muncie Advantage+ Integration	\$48.00
HRN-DB9SI15	Cable - DB-9 Serial Integration (15FT)	\$14.00
HRN-FAI	Cable - Force America Integration	\$14.00
HRN-CS550	Cable - CS550 Integration	\$309.76
HRN-CS440	Cable - CS440 Integration	\$28.00
HRN-DB9NM	Cable - DB-9 Null Modem Integration	\$28.00
HRN-FLEX4	Cable - Flex 4 Integration	\$16.00
HRN-SCHINT	Cable - Schmidt Integration	\$384.00
HRN-GILINT	Cable - Giletta Integration	\$55.04
HDW-PPSENK	Telemetry - Plow Proximity Sensor Kit	\$112.00
HDW-HYDPS	Telemetry - Hydraulic Pressure sensor 100 to 1500PSI	\$112.00



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APPROVAL:

Upon signature, NASPO ValuePoint approves the addition of the product(s) and/or service(s) referenced herein to the Contract.

Upon signature, Contractor assures that all product(s) and/or service(s) referenced herein meet the terms and conditions of the Contract and understands that NASPO ValuePoint reserves the right to audit Contractor for compliance in accordance with the terms and conditions of the Contract. NASPO ValuePoint also reserves the right (a) to request additional information with respect to the product(s) and/or service(s) throughout the life of the Contract if in the best interest of NASPO ValuePoint.

Contract Vendor:

DocuSigned by:

Neil Cawse

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BY:

NAME:

Neil Cawse

TITLE:

President and CEO

DATE:

3/1/2022

~~-NASPO ValuePoint--~~ State of Utah - Division of Purchasing

BY:

Solomon Kingston

NAME:

Solomon Kingston

TITLE:

State Procurement Manager

DATE:

3/2/2022



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ACTION LOG

Submit updated Action Log with each Request. Log must provide history of previous requests.

CONTRACT VENDOR: Geotab USA, Inc.

Contact Name and Email (for questions): Neil Garrett neilgarrett@geotab.com

DATE: March 1, 2022

DATE SUBMITTED	ACTION REQUESTED:	DATE APPROVED
3/1/2022	Remove: WT10X, Attachment G, Tab "CRU Plan & Feature Details", Line 108	
3/1/2022	Add the following:	
IOX-WRKS	IOX-WRKS integrates with the GO9 device as a part of the Geotab Public Works solution for government fleets.	
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