

Appendix D
Discount Response Form

Fire & Emergency Category	Model Used	% Discount Offered	SO provided	Comment
Aerial				
Ladder 0-94'	AERM-TYPN-078L	17%	YES	
Ladder 0-94'	AERM-TYPN-075L	15%	YES	
Ladder 0-94'	AERM-SPAR-075L	7%	YES	
Ladder 0-94'	XARS-TYPN-075L	7%	YES	
Ladder 0-94'	XARS-TYPN-078L	7%	YES	
Ladder 95'+	AERS-TYPN-100L	17%	YES	
Ladder 95'+	AERT-TYPN-100L	15%	YES	
Ladder 95'+	XART-TYPN-100L	7%	YES	
Platform 0-85'	AERM-TYPN-092P	17%	YES	
Platform 86'+	AERM-TYPN-100P	17%	YES	
Platform 86'+ Mid-Mount	AEMM-TYPN-095P	13%	YES	
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Pumper				
Custom Pumper	PTAL-TYPN	17%	YES	
Custom Pumper	PTAL-SPAR	7%	YES	
Custom Rescue Pumper	PRAL-TYPN	17%	YES	
Custom Pumper - AFT Series	XPAL-SPAR	7%	YES	
Custom Rescue Pumper - AFT Series	XRAL-SPAR	7%	YES	
Commercial Pumper	PTAL-COMM	7%	YES	E-ONE Portion Only-No discount on comml chassis
Commercial Rescue Pumper	PRAL-COMM	7%	YES	E-ONE Portion Only-No discount on comml chassis
Commercial Rescue Pumper	VMRP-COMM	6%	YES	E-ONE Portion Only-No discount on comml chassis
Mini-Pumper	VMMP-COMM	3%	YES	E-ONE Portion Only-No discount on comml chassis

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Tanker				
Commercial Tanker	TSAL-COMM	7%	YES	E-ONE Portion Only-No discount on comml chassis
Commercial Tanker	TTAL-COMM	7%	YES	E-ONE Portion Only-No discount on comml chassis
Commercial Tanker - VM8	VMT2-COMM	3%	YES	E-ONE Portion Only-No discount on comml chassis
Commercial Tanker - VM9	VMT3-COMM	3%	YES	E-ONE Portion Only-No discount on comml chassis
Custom Tanker	TTAL-TYPN	17%	YES	

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Rescue				
Custom Walk-in	REHW-TYPN	15%	YES	
Custom Non Walk-in	REHN-TYPN	15%	YES	
Commercial Walk-in	REHW-COMM	6%	YES	E-ONE Portion Only-No discount on comml chassis
Commercial Non Walk-in	REHN-COMM	6%	YES	E-ONE Portion Only-No discount on comml chassis
Commercial Non Walk-in	RELN-COMM	4%	YES	E-ONE Portion Only-No discount on comml chassis
Commercial Non Walk-in	VMMR-COMM	3%	YES	E-ONE Portion Only-No discount on comml chassis

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Wildland				
Defender Urban Interrace	VM34-COMM	3%		E-ONE Portion Only-No discount on comml chassis

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ARFF				
4x4 ARFF	ARFF-4XP8	6%		
6x4 ARFF	ARFF-6XP8	6%		
Ecologic Foam Tester	ECO-TSTR	8%		