

Dell EMC NASPO ValuePoint  
Cloud Solutions Contract AR2495  
Commercial Price List - Effective 9/15/17

| Full SKU            | Service Category | Product Family | SKU            | Service Name                                                    | Unit of Measure | Charge Type   | List Price    | Discount | Discounted Price |
|---------------------|------------------|----------------|----------------|-----------------------------------------------------------------|-----------------|---------------|---------------|----------|------------------|
| U-EC-IC-DP-BU-CRS   | IaaS             | CPS            | IC-DP-BU-CRS   | Backup Restoration Request With CCS                             | Ea              | Services      | \$ 125.00     | 7%       | \$ 116.25        |
| U-EC-IC-DP-BU-NRS   | IaaS             | CPS            | IC-DP-BU-NRS   | Backup Restoration Request Without CCS                          | Ea              | Services      | \$ 250.00     | 7%       | \$ 232.50        |
| U-EC-IC-SVC-DR1-AH  | IaaS             | CPS            | IC-SVC-DR1-AH  | DR Test Service Tier 1 (10 VMs)                                 | VM              | Services      | \$ 20,020.00  | 7%       | \$ 18,618.60     |
| U-EC-IC-SVC-DR2-AH  | IaaS             | CPS            | IC-SVC-DR2-AH  | DR Test Service Tier 2 (20 VMs)                                 | VM              | Services      | \$ 30,020.00  | 7%       | \$ 27,918.60     |
| U-EC-IC-SVC-DR3-AH  | IaaS             | CPS            | IC-SVC-DR3-AH  | DR Test Service Tier 3 (40 VMs)                                 | VM              | Services      | \$ 45,020.00  | 7%       | \$ 41,868.60     |
| U-EC-IC-SVC-DR4-AH  | IaaS             | CPS            | IC-SVC-DR4-AH  | DR Test Service Tier 4 (80 VMs)                                 | VM              | Services      | \$ 67,520.00  | 7%       | \$ 62,793.60     |
| U-EC-IC-SVC-DR5-AH  | IaaS             | CPS            | IC-SVC-DR5-AH  | DR Test Service Tier 5 (160 VMs)                                | VM              | Services      | \$ 101,260.00 | 7%       | \$ 94,171.80     |
| U-EC-IC-SVC-DR6-AH  | IaaS             | CPS            | IC-SVC-DR6-AH  | DR Test Service Tier 6 (320 VMs)                                | VM              | Services      | \$ 151,900.00 | 7%       | \$ 141,267.00    |
| U-EC-IC-RPT-VCC-REQ | IaaS             | CPS            | IC-RPT-VCC-REQ | Virtualization Custom Consumption Report                        | Ea              | Services      | \$ 1,950.00   | 7%       | \$ 1,813.50      |
| U-EC-IC-RPT-VRS-REQ | IaaS             | CPS            | IC-RPT-VRS-REQ | Virtualization Right Sizing Report                              | Ea              | Services      | \$ 1,350.00   | 7%       | \$ 1,255.50      |
| U-EC-IC-RPT-VM-50   | IaaS             | CPS            | IC-RPT-VM-50   | VM Reporting (0-50 VMs)                                         | VM              | Services      | \$ 13.00      | 7%       | \$ 12.09         |
| U-EC-IC-RPT-VM-150  | IaaS             | CPS            | IC-RPT-VM-150  | VM Reporting (101-150 VMs)                                      | VM              | Services      | \$ 9.00       | 7%       | \$ 8.37          |
| U-EC-IC-RPT-VM-100  | IaaS             | CPS            | IC-RPT-VM-100  | VM Reporting (51-100 VMs)                                       | VM              | Services      | \$ 11.00      | 7%       | \$ 10.23         |
| U-EC-IC-SVC-DR-PROJ | IaaS             | CPS            | IC-SVC-DR-PROJ | DR Test Planning                                                | Project         | Project Based | TBD           | 7%       | N/A              |
| U-EC-HM-HA-MIG-1T   | IaaS             | CPS            | HM-HA-MIG-1T   | HANA Migration and Optimization                                 | Project         | Project Based | N/A           | 7%       | N/A              |
| U-EC-IC-MIG-PROJ-1T | IaaS             | CPS            | IC-MIG-PROJ-1T | IaaS Migration Support (IaaS Onboarding Charge) - Project Based | Project         | Project Based | N/A           | 7%       | N/A              |
| U-EC-IC-ONB-PROJ-1T | IaaS             | CPS            | IC-ONB-PROJ-1T | IaaS Onboarding - Project Based                                 | Project         | Project Based | N/A           | 7%       | N/A              |
| U-EC-IC-NW-LBA-1T   | IaaS             | CPS            | IC-NW-LBA-1T   | Load Balancer Setup - Advanced                                  | Project         | Project Based | \$ 750.00     | 7%       | \$ 697.50        |
| U-EC-CS-2F-D1-1T    | IaaS             | CPS            | CS-2F-D1-1T    | 2FA Dedicated Setup                                             | Instance        | One-Time      | \$ 1,750.00   | 7%       | \$ 1,627.50      |
| U-EC-CS-2F-D2-1T    | IaaS             | CPS            | CS-2F-D2-1T    | 2FA Dedicated DR Setup                                          | Instance        | One-Time      | \$ 1,025.00   | 7%       | \$ 953.25        |
| U-EC-CS-2F-DS-1T    | IaaS             | CPS            | CS-2F-DS-1T    | 2FA Dedicated Self-Service Setup                                | Instance        | One-Time      | \$ 1,025.00   | 7%       | \$ 953.25        |
| U-EC-CS-2F-DT-1T    | IaaS             | CPS            | CS-2F-DT-1T    | 2FA Dedicated Token Issue                                       | User            | One-Time      | \$ 70.00      | 7%       | \$ 65.10         |

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| U-EC-CS-2F-S-1T     | IaaS             | CPS            | CS-2F-S-1T     | 2FA Shared Setup                                           | Instance        | One-Time    | \$ 1,000.00 | 7%       | \$ 930.00        |
| U-EC-CS-2F-SS-1T    | IaaS             | CPS            | CS-2F-SS-1T    | 2FA Shared Self-Service Setup                              | Instance        | One-Time    | \$ 270.00   | 7%       | \$ 251.10        |
| U-EC-CS-2F-ST-1T    | IaaS             | CPS            | CS-2F-ST-1T    | 2FA Shared Token Issue                                     | User            | One-Time    | \$ 100.00   | 7%       | \$ 93.00         |
| U-EC-CS-2F-VPT-1T   | IaaS             | CPS            | CS-2F-VPT-1T   | 2FA Virtustream Portal Token Issue                         | User            | One-Time    | \$ 125.00   | 7%       | \$ 116.25        |
| U-EC-CS-ENC-AGT-1T  | IaaS             | CPS            | CS-ENC-AGT-1T  | Encryption Agent Setup                                     | VM              | One-Time    | \$ 180.00   | 7%       | \$ 167.40        |
| U-EC-CS-ENC-SYSS-1T | IaaS             | CPS            | CS-ENC-SYSS-1T | Encryption Management System Setup - SaaS                  | Ea              | One-Time    | \$ 2,150.00 | 7%       | \$ 1,999.50      |
| U-EC-CS-FA-FAE-1T   | IaaS             | CPS            | CS-FA-FAE-1T   | Firewall Audit Export Setup                                | Firewall        | One-Time    | \$ 1,250.00 | 7%       | \$ 1,162.50      |
| U-EC-CS-FA-SYS-1T   | IaaS             | CPS            | CS-FA-SYS-1T   | Firewall Audit System Setup                                | Account         | One-Time    | \$ 3,000.00 | 7%       | \$ 2,790.00      |
| U-EC-CS-TM-AV1-1T   | IaaS             | CPS            | CS-TM-AV1-1T   | Anti-Virus Primary System Setup                            | Account         | One-Time    | \$ 214.29   | 7%       | \$ 199.29        |
| U-EC-CS-TM-AV2-1T   | IaaS             | CPS            | CS-TM-AV2-1T   | Anti-Virus Secondary System Setup                          | Account         | One-Time    | \$ 214.29   | 7%       | \$ 199.29        |
| U-EC-CS-FW-FW-1T    | IaaS             | CPS            | CS-FW-FW-1T    | Firewall Configuration/Setup                               | Firewall        | One-Time    | \$ 1,875.00 | 7%       | \$ 1,743.75      |
| U-EC-HM-HA-PHS-1T   | IaaS             | CPS            | HM-HA-PHS-1T   | HANA Appliance Installation and Setup - Physical Appliance | Appliance       | One-Time    | \$ 2,000.00 | 7%       | \$ 1,860.00      |
| U-EC-CS-TM-FIM1-1T  | IaaS             | CPS            | CS-TM-FIM1-1T  | File Integrity Monitoring Primary System Setup             | Account         | One-Time    | \$ 214.29   | 7%       | \$ 199.29        |
| U-EC-CS-TM-FIM2-1T  | IaaS             | CPS            | CS-TM-FIM2-1T  | File Integrity Monitoring Secondary System Setup           | Account         | One-Time    | \$ 214.29   | 7%       | \$ 199.29        |
| U-EC-IC-ONB-SS-1T   | IaaS             | CPS            | IC-ONB-SS-1T   | IaaS Onboarding - Self-Service                             | Account         | One-Time    | \$ 1,500.00 | 7%       | \$ 1,395.00      |
| U-EC-IC-ONB-VLED-1T | IaaS             | CPS            | IC-ONB-VLED-1T | IaaS Onboarding - Virtustream Led                          | VM              | One-Time    | \$ 1,120.00 | 7%       | \$ 1,041.60      |
| U-EC-IC-ONB-SHD-1T  | IaaS             | CPS            | IC-ONB-SHD-1T  | IaaS Onboarding - Shared                                   | VM              | One-Time    | \$ 560.00   | 7%       | \$ 520.80        |
| U-EC-CS-TM-IDFW1-1T | IaaS             | CPS            | CS-TM-IDFW1-1T | Intrusion Detection and Firewall Primary System Setup      | Account         | One-Time    | \$ 642.86   | 7%       | \$ 597.86        |
| U-EC-CS-TM-IDFW2-1T | IaaS             | CPS            | CS-TM-IDFW2-1T | Intrusion Detection and Firewall Secondary System Setup    | Account         | One-Time    | \$ 214.29   | 7%       | \$ 199.29        |
| U-EC-CS-VPN-C-1T    | IaaS             | CPS            | CS-VPN-C-1T    | IPSec VPN Client-Side Configuration                        | Ea              | One-Time    | \$ 195.00   | 7%       | \$ 181.35        |
| U-EC-CS-VPN-H-1T    | IaaS             | CPS            | CS-VPN-H-1T    | IPSec VPN Host-Side Configuration                          | Ea              | One-Time    | \$ 156.25   | 7%       | \$ 145.31        |
| U-EC-IC-NW-LBB-1T   | IaaS             | CPS            | IC-NW-LBB-1T   | Load Balancer Setup - Basic                                | Ea              | One-Time    | \$ 750.00   | 7%       | \$ 697.50        |

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| U-EC-CS-TM-VLSB1-1T | IaaS             | CPS            | CS-TM-VLSB1-1T | VM-Level Security Bundle Primary System Setup                | Account         | One-Time          | \$ 1,071.43 | 7%       | \$ 996.43        |
| U-EC-CS-TM-VLSB2-1T | IaaS             | CPS            | CS-TM-VLSB2-1T | VM-Level Security Bundle Secondary System Setup              | Account         | One-Time          | \$ 214.29   | 7%       | \$ 199.29        |
| U-EC-CS-IDS-NB1-1T  | IaaS             | CPS            | CS-IDS-NB1-1T  | Network Based Intrusion Detection Primary Site Setup         | VLAN            | One-Time          | \$ 1,280.00 | 7%       | \$ 1,190.40      |
| U-EC-CS-IDS-NB2-1T  | IaaS             | CPS            | CS-IDS-NB2-1T  | Network Based Intrusion Detection Secondary Site Setup       | VLAN            | One-Time          | \$ 640.00   | 7%       | \$ 595.20        |
| U-EC-CS-VS-LM-1T    | IaaS             | CPS            | CS-VS-LM-1T    | Log Management System Setup                                  | Ea              | One-Time          | \$ 500.00   | 7%       | \$ 465.00        |
| U-EC-CS-VS-MLM-1T   | IaaS             | CPS            | CS-VS-MLM-1T   | Managed Log Management Service Setup                         | VM              | One-Time          | \$ 100.00   | 7%       | \$ 93.00         |
| U-EC-IC-DP-BU-1T    | IaaS             | CPS            | IC-DP-BU-1T    | System Backup Setup                                          | Account         | One-Time          | \$ 500.00   | 7%       | \$ 465.00        |
| U-EC-HM-HA-VIR-1T   | IaaS             | CPS            | HM-HA-VIR-1T   | vHANA Installation and Setup Charge - Virtual Appliance      | VM              | One-Time          | \$ 1,000.00 | 7%       | \$ 930.00        |
| U-EC-CS-VS-PSVC-1T  | IaaS             | CPS            | CS-VS-PSVC-1T  | Policy Auditor Service Setup                                 | VM              | One-Time          | \$ 62.50    | 7%       | \$ 58.13         |
| U-EC-CS-VS-PSYS-1T  | IaaS             | CPS            | CS-VS-PSYS-1T  | Policy Auditor System Setup                                  | Site            | One-Time          | \$ 1,500.00 | 7%       | \$ 1,395.00      |
| U-EC-CS-2F-D1-SYS   | IaaS             | CPS            | CS-2F-D1-SYS   | 2FA Dedicated Base Fee                                       | Instance        | Monthly Recurring | \$ 150.00   | 7%       | \$ 139.50        |
| U-EC-CS-2F-D2-SYS   | IaaS             | CPS            | CS-2F-D2-SYS   | 2FA Dedicated DR Base Fee                                    | Instance        | Monthly Recurring | \$ 45.00    | 7%       | \$ 41.85         |
| U-EC-CS-2F-DT-MF    | IaaS             | CPS            | CS-2F-DT-MF    | 2FA Dedicated Token Fee                                      | User            | Monthly Recurring | \$ 9.00     | 7%       | \$ 8.37          |
| U-EC-CS-2F-ST-MF    | IaaS             | CPS            | CS-2F-ST-MF    | 2FA Shared Token Fee                                         | User            | Monthly Recurring | \$ 11.00    | 7%       | \$ 10.23         |
| U-EC-CS-2F-VPT-MF   | IaaS             | CPS            | CS-2F-VPT-MF   | 2FA Virtustream Portal Token Fee                             | User            | Monthly Recurring | \$ 9.00     | 7%       | \$ 8.37          |
| U-EC-HM-HA1-SO-1TB  | IaaS             | CPS            | HM-HA1-SO-1TB  | 1 TB HANA Managed Appliance for BW (Scale-Out) - Primary     | Appliance       | Monthly Recurring | \$ 5,000.00 | 7%       | \$ 4,650.00      |
| U-EC-HM-HA1-SO-15   | IaaS             | CPS            | HM-HA1-SO-15   | 1.5 TB HANA Managed Appliance for BW (Scale-Out) - Primary   | Appliance       | Monthly Recurring | \$ 5,300.00 | 7%       | \$ 4,929.00      |
| U-EC-HM-HA1-SO-2TB  | IaaS             | CPS            | HM-HA1-SO-2TB  | 2 TB HANA Managed Appliance for BW (Scale-Out) - Primary     | Appliance       | Monthly Recurring | \$ 6,000.00 | 7%       | \$ 5,580.00      |
| U-EC-HM-HA1-SO-3TB  | IaaS             | CPS            | HM-HA1-SO-3TB  | 3 TB HANA Managed Appliance for BW (Scale-Out) - Secondary   | Appliance       | Monthly Recurring | \$ 6,500.00 | 7%       | \$ 6,045.00      |
| U-EC-HM-HA1-SO-4TB  | IaaS             | CPS            | HM-HA1-SO-4TB  | 4 TB HANA Managed Appliance for BW (Scale-Out) - Primary     | Appliance       | Monthly Recurring | \$ 8,700.00 | 7%       | \$ 8,091.00      |
| U-EC-HM-HA1-SN-1TB  | IaaS             | CPS            | HM-HA1-SN-1TB  | 1 TB HANA Managed Appliance (Single Node/Scale-Up) - Primary | Appliance       | Monthly Recurring | \$ 5,000.00 | 7%       | \$ 4,650.00      |
| U-EC-HM-HA1-SN-2TB  | IaaS             | CPS            | HM-HA1-SN-2TB  | 2 TB HANA Managed Appliance (Single Node/Scale-Up) - Primary | Appliance       | Monthly Recurring | \$ 6,000.00 | 7%       | \$ 5,580.00      |

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| U-EC-HM-HA1-SOH-1TB  | IaaS             | CPS            | HM-HA1-SOH-1TB  | 1 TB HANA Managed Appliance for SoH - Primary                  | Appliance       | Monthly Recurring | \$ 4,476.00  | 7%       | \$ 4,162.68      |
| U-EC-HM-HA1-SOH-15   | IaaS             | CPS            | HM-HA1-SOH-15   | 1.5 TB HANA Managed Appliance for SoH - Primary                | Appliance       | Monthly Recurring | \$ 5,300.00  | 7%       | \$ 4,929.00      |
| U-EC-HM-HA1-SOH-2TB  | IaaS             | CPS            | HM-HA1-SOH-2TB  | 2 TB HANA Managed Appliance for SoH - Primary                  | Appliance       | Monthly Recurring | \$ 6,000.00  | 7%       | \$ 5,580.00      |
| U-EC-HM-HA1-SOH-3TB  | IaaS             | CPS            | HM-HA1-SOH-3TB  | 3 TB HANA Managed Appliance for SoH - Primary                  | Appliance       | Monthly Recurring | \$ 6,500.00  | 7%       | \$ 6,045.00      |
| U-EC-HM-HA1-SOH-4TB  | IaaS             | CPS            | HM-HA1-SOH-4TB  | 4 TB HANA Managed Appliance for SoH - Primary                  | Appliance       | Monthly Recurring | \$ 8,500.00  | 7%       | \$ 7,905.00      |
| U-EC-HM-HA1-SOH-6TB  | IaaS             | CPS            | HM-HA1-SOH-6TB  | 6 TB HANA Managed Appliance for SoH - Primary                  | Appliance       | Monthly Recurring | \$ 16,000.00 | 7%       | \$ 14,880.00     |
| U-EC-HM-HA1-SOH-8TB  | IaaS             | CPS            | HM-HA1-SOH-8TB  | 8 TB HANA Managed Appliance for SoH - Primary                  | Appliance       | Monthly Recurring | \$ 21,000.00 | 7%       | \$ 19,530.00     |
| U-EC-HM-HA1-SOH-9TB  | IaaS             | CPS            | HM-HA1-SOH-9TB  | 9 TB HANA Managed Appliance for SoH - Primary                  | Appliance       | Monthly Recurring | \$ 22,500.00 | 7%       | \$ 20,925.00     |
| U-EC-HM-HA1-SOH-12TB | IaaS             | CPS            | HM-HA1-SOH-12TB | 12 TB HANA Managed Appliance for SoH - Primary                 | Appliance       | Monthly Recurring | \$ 25,500.00 | 7%       | \$ 23,715.00     |
| U-EC-HM-HA2-SO-1TB   | IaaS             | CPS            | HM-HA2-SO-1TB   | 1 TB HANA Managed Appliance for BW (Scale-Out) - Secondary     | Appliance       | Monthly Recurring | \$ 5,000.00  | 7%       | \$ 4,650.00      |
| U-EC-HM-HA2-SO-15    | IaaS             | CPS            | HM-HA2-SO-15    | 1.5 TB HANA Managed Appliance for BW (Scale-Out) - Secondary   | Appliance       | Monthly Recurring | \$ 5,300.00  | 7%       | \$ 4,929.00      |
| U-EC-HM-HA2-SO-2TB   | IaaS             | CPS            | HM-HA2-SO-2TB   | 2 TB HANA Managed Appliance for BW (Scale-Out) - Secondary     | Appliance       | Monthly Recurring | \$ 6,000.00  | 7%       | \$ 5,580.00      |
| U-EC-HM-HA2-SO-3TB   | IaaS             | CPS            | HM-HA2-SO-3TB   | 3 TB HANA Managed Appliance for BW (Scale-Out) - Secondary     | Appliance       | Monthly Recurring | \$ 6,500.00  | 7%       | \$ 6,045.00      |
| U-EC-HM-HA2-SO-4TB   | IaaS             | CPS            | HM-HA2-SO-4TB   | 4 TB HANA Managed Appliance for BW (Scale-Out) - Secondary     | Appliance       | Monthly Recurring | \$ 8,700.00  | 7%       | \$ 8,091.00      |
| U-EC-HM-HA2-SN-1TB   | IaaS             | CPS            | HM-HA2-SN-1TB   | 1 TB HANA Managed Appliance (Single Node/Scale-Up) - Secondary | Appliance       | Monthly Recurring | \$ 5,000.00  | 7%       | \$ 4,650.00      |
| U-EC-HM-HA2-SN-2TB   | IaaS             | CPS            | HM-HA2-SN-2TB   | 2 TB HANA Managed Appliance (Single Node/Scale-Up) - Secondary | Appliance       | Monthly Recurring | \$ 6,000.00  | 7%       | \$ 5,580.00      |
| U-EC-HM-HA2-SOH-1TB  | IaaS             | CPS            | HM-HA2-SOH-1TB  | 1 TB HANA Managed Appliance for SoH - Secondary                | Appliance       | Monthly Recurring | \$ 4,476.00  | 7%       | \$ 4,162.68      |
| U-EC-HM-HA2-SOH-15   | IaaS             | CPS            | HM-HA2-SOH-15   | 1.5 TB HANA Managed Appliance for SoH - Secondary              | Appliance       | Monthly Recurring | \$ 5,300.00  | 7%       | \$ 4,929.00      |
| U-EC-HM-HA2-SOH-2TB  | IaaS             | CPS            | HM-HA2-SOH-2TB  | 2 TB HANA Managed Appliance for SoH - Secondary                | Appliance       | Monthly Recurring | \$ 6,000.00  | 7%       | \$ 5,580.00      |
| U-EC-HM-HA2-SOH-3TB  | IaaS             | CPS            | HM-HA2-SOH-3TB  | 3 TB HANA Managed Appliance for SoH - Secondary                | Appliance       | Monthly Recurring | \$ 6,500.00  | 7%       | \$ 6,045.00      |
| U-EC-HM-HA2-SOH-4TB  | IaaS             | CPS            | HM-HA2-SOH-4TB  | 4 TB HANA Managed Appliance for SoH - Secondary                | Appliance       | Monthly Recurring | \$ 8,500.00  | 7%       | \$ 7,905.00      |
| U-EC-HM-HA2-SOH-6TB  | IaaS             | CPS            | HM-HA2-SOH-6TB  | 6 TB HANA Managed Appliance for SoH - Secondary                | Appliance       | Monthly Recurring | \$ 16,000.00 | 7%       | \$ 14,880.00     |

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| U-EC-HM-HA2-SOH-8TB  | IaaS             | CPS            | HM-HA2-SOH-8TB  | 8 TB HANA Managed Appliance for SoH - Secondary  | Appliance       | Monthly Recurring | \$ 21,000.00 | 7%       | \$ 19,530.00     |
| U-EC-HM-HA2-SOH-9TB  | IaaS             | CPS            | HM-HA2-SOH-9TB  | 9 TB HANA Managed Appliance for SoH - Secondary  | Appliance       | Monthly Recurring | \$ 22,500.00 | 7%       | \$ 20,925.00     |
| U-EC-HM-HA2-SOH-12TB | IaaS             | CPS            | HM-HA2-SOH-12TB | 12 TB HANA Managed Appliance for SoH - Secondary | Appliance       | Monthly Recurring | \$ 25,500.00 | 7%       | \$ 23,715.00     |
| U-EC-HM-VVM-BAS-ENT  | IaaS             | CPS            | HM-VVM-BAS-ENT  | vHANA Enterprise Basic VM Fee                    | VM              | Monthly Recurring | \$ 900.00    | 7%       | \$ 837.00        |
| U-EC-HM-UVV-BAS-ENT  | IaaS             | CPS            | HM-UVV-BAS-ENT  | vHANA Enterprise Basic μVM Variable              | micro-VM        | Monthly Recurring | \$ 13.00     | 7%       | \$ 12.09         |
| U-EC-HM-VVM-COR-ENT  | IaaS             | CPS            | HM-VVM-COR-ENT  | vHANA Enterprise Core VM Fee                     | VM              | Monthly Recurring | \$ 1,150.00  | 7%       | \$ 1,069.50      |
| U-EC-HM-UVV-COR-ENT  | IaaS             | CPS            | HM-UVV-COR-ENT  | vHANA Enterprise Core μVM Variable               | micro-VM        | Monthly Recurring | \$ 20.00     | 7%       | \$ 18.60         |
| U-EC-IC-HVM-BAS-ENT  | IaaS             | CPS            | IC-HVM-BAS-ENT  | High Memory Enterprise Basic VM Fee              | VM              | Monthly Recurring | \$ 900.00    | 7%       | \$ 837.00        |
| U-EC-IC-HVM-COR-ENT  | IaaS             | CPS            | IC-HVM-COR-ENT  | High Memory Enterprise Core VM Fee               | VM              | Monthly Recurring | \$ 1,150.00  | 7%       | \$ 1,069.50      |
| U-EC-HM-HVM-BASP-ENT | IaaS             | CPS            | HM-HVM-BASP-ENT | vHANA Enterprise Basic Plus VM Fee               | VM              | Monthly Recurring | \$ 1,025.00  | 7%       | \$ 953.25        |
| U-EC-HM-UHV-BASP-ENT | IaaS             | CPS            | HM-UHV-BASP-ENT | vHANA Enterprise Basic Plus μVM Variable         | micro-VM        | Monthly Recurring | \$ 16.50     | 7%       | \$ 15.35         |
| U-EC-HM-UVM-BASP-ENT | IaaS             | CPS            | HM-UVM-BASP-ENT | vHANA Enterprise Basic Plus μVM                  | micro-VM        | Monthly Recurring | \$ 20.50     | 7%       | \$ 19.07         |
| U-EC-IC-HVM-BASP-ENT | IaaS             | CPS            | IC-HVM-BASP-ENT | High Memory Enterprise Basic Plus VM Fee         | VM              | Monthly Recurring | \$ 1,025.00  | 7%       | \$ 953.25        |
| U-EC-IC-UHV-BAS-ENT  | IaaS             | CPS            | IC-UHV-BAS-ENT  | High Memory Enterprise Basic μVM                 | micro-VM        | Monthly Recurring | \$ 13.00     | 7%       | \$ 12.09         |
| U-EC-IC-UHV-COR-ENT  | IaaS             | CPS            | IC-UHV-COR-ENT  | High Memory Enterprise Core μVM                  | micro-VM        | Monthly Recurring | \$ 20.00     | 7%       | \$ 18.60         |
| U-EC-IC-UHV-BASP-ENT | IaaS             | CPS            | IC-UHV-BASP-ENT | High Memory Enterprise Basic Plus μVM            | micro-VM        | Monthly Recurring | \$ 16.50     | 7%       | \$ 15.35         |
| U-EC-IC-UVM-BAS-ORA  | IaaS             | CPS            | IC-UVM-BAS-ORA  | Oracle Cluster Basic μVM                         | micro-VM        | Monthly Recurring | \$ 133.00    | 7%       | \$ 123.69        |
| U-EC-IC-UVM-COR-ORA  | IaaS             | CPS            | IC-UVM-COR-ORA  | Oracle Cluster Core μVM                          | micro-VM        | Monthly Recurring | \$ 248.00    | 7%       | \$ 230.64        |
| U-EC-IC-UVM-BAS-ENT  | IaaS             | CPS            | IC-UVM-BAS-ENT  | Enterprise Basic μVM                             | micro-VM        | Monthly Recurring | \$ 45.00     | 7%       | \$ 41.85         |
| U-EC-IC-UVM-COR-ENT  | IaaS             | CPS            | IC-UVM-COR-ENT  | Enterprise Core μVM                              | micro-VM        | Monthly Recurring | \$ 60.00     | 7%       | \$ 55.80         |
| U-EC-IC-UVM-BASP-ENT | IaaS             | CPS            | IC-UVM-BASP-ENT | Enterprise Basic Plus μVM                        | Micro-VM        | Monthly Recurring | \$ 52.50     | 7%       | \$ 48.83         |
| U-EC-CS-ENC-AGP-MF   | IaaS             | CPS            | CS-ENC-AGP-MF   | Encryption Agent per Machine - pHANA             | VM              | Monthly Recurring | \$ 105.00    | 7%       | \$ 97.65         |

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|----------------------|------------------|----------------|-----------------|----------------------------------------------------------------|-----------------|-------------------|-------------|----------|------------------|
| U-EC-CS-ENC-AGT-MF   | IaaS             | CPS            | CS-ENC-AGT-MF   | Encryption Agent per Machine                                   | VM              | Monthly Recurring | \$ 105.00   | 7%       | \$ 97.65         |
| U-EC-CS-ENC-SYS-SYS  | IaaS             | CPS            | CS-ENC-SYS-SYS  | Encryption Management System Fee                               | Account         | Monthly Recurring | \$ 850.00   | 7%       | \$ 790.50        |
| U-EC-CS-FA-FA-SYS    | IaaS             | CPS            | CS-FA-FA-SYS    | Firewall Audit System                                          | Account         | Monthly Recurring | \$ 675.00   | 7%       | \$ 627.75        |
| U-EC-CS-FA-MFA-SVC   | IaaS             | CPS            | CS-FA-MFA-SVC   | Managed Firewall Auditing Service                              | Firewall        | Monthly Recurring | \$ 270.00   | 7%       | \$ 251.10        |
| U-EC-CS-TM-AV1-SYS   | IaaS             | CPS            | CS-TM-AV1-SYS   | Anti-Virus Primary System                                      | Account         | Monthly Recurring | \$ 25.00    | 7%       | \$ 23.25         |
| U-EC-CS-TM-AV2-SYS   | IaaS             | CPS            | CS-TM-AV2-SYS   | Anti-Virus Secondary System                                    | Account         | Monthly Recurring | \$ 25.00    | 7%       | \$ 23.25         |
| U-EC-CS-TM-AV-SVC    | IaaS             | CPS            | CS-TM-AV-SVC    | Anti-Virus Managed Service                                     | VM              | Monthly Recurring | \$ 24.99    | 7%       | \$ 23.24         |
| U-EC-CS-TM-FIM1-SYS  | IaaS             | CPS            | CS-TM-FIM1-SYS  | File Integrity Monitoring Primary System                       | Account         | Monthly Recurring | \$ 25.00    | 7%       | \$ 23.25         |
| U-EC-CS-TM-FIM2-SYS  | IaaS             | CPS            | CS-TM-FIM2-SYS  | File Integrity Monitoring Secondary System                     | Account         | Monthly Recurring | \$ 25.00    | 7%       | \$ 23.25         |
| U-EC-IC-UHV-BASP-ENT | IaaS             | CPS            | IC-UHV-BASP-ENT | High Memory Enterprise Basic Plus μVM                          | Micro-VM        | Monthly Recurring | \$ 16.50    | 7%       | \$ 15.35         |
| U-EC-IC-HVM-BASP-ENT | IaaS             | CPS            | IC-HVM-BASP-ENT | High Memory Enterprise Basic Plus VM Fee                       | VM              | Monthly Recurring | \$ 1,025.00 | 7%       | \$ 953.25        |
| U-EC-CS-TM-IDFW1-SYS | IaaS             | CPS            | CS-TM-IDFW1-SYS | Intrusion Detection and Firewall Primary System                | Account         | Monthly Recurring | \$ 203.57   | 7%       | \$ 189.32        |
| U-EC-CS-TM-IDFW2-SYS | IaaS             | CPS            | CS-TM-IDFW2-SYS | Intrusion Detection and Firewall Secondary System              | Account         | Monthly Recurring | \$ 25.00    | 7%       | \$ 23.25         |
| U-EC-CS-VPN-U1-NET   | IaaS             | CPS            | CS-VPN-U1-NET   | IPSec VPN Bandwidth Fee - USDC1                                | Mbps            | Monthly Recurring | \$ 31.25    | 7%       | \$ 29.06         |
| U-EC-CS-VPN-U2-NET   | IaaS             | CPS            | CS-VPN-U2-NET   | IPSec VPN Bandwidth Fee - USDC2                                | Mbps            | Monthly Recurring | \$ 31.25    | 7%       | \$ 29.06         |
| U-EC-CS-VPN-T-SVC    | IaaS             | CPS            | CS-VPN-T-SVC    | IPSec VPN Tunnel Managed Service                               | Ea              | Monthly Recurring | \$ 50.00    | 7%       | \$ 46.50         |
| U-EC-IC-NW-LBM-NET   | IaaS             | CPS            | IC-NW-LBM-NET   | Load Balancing Bandwidth Fee (Additional to Network Bandwidth) | Mbps            | Monthly Recurring | \$ 22.50    | 7%       | \$ 20.93         |
| U-EC-CS-TM-IDFW-SVC  | IaaS             | CPS            | CS-TM-IDFW-SVC  | Intrusion Detection and Firewall Managed Service               | VM              | Monthly Recurring | \$ 73.74    | 7%       | \$ 68.57         |
| U-EC-CS-TM-VLSB1-SYS | IaaS             | CPS            | CS-TM-VLSB1-SYS | VM-Level Security Bundle Primary System fee                    | Account         | Monthly Recurring | \$ 190.18   | 7%       | \$ 176.87        |
| U-EC-IC-NW-LBM-LB    | IaaS             | CPS            | IC-NW-LBM-LB    | Managed Load Balancer Services (Per Server)                    | VM              | Monthly Recurring | \$ 75.00    | 7%       | \$ 69.75         |
| U-EC-CS-TM-VLSB2-SYS | IaaS             | CPS            | CS-TM-VLSB2-SYS | VM-Level Security Bundle Secondary System fee                  | Account         | Monthly Recurring | \$ 56.25    | 7%       | \$ 52.31         |
| U-EC-CS-FW-MPF-SVC   | IaaS             | CPS            | CS-FW-MPF-SVC   | Managed Perimeter Firewall                                     | VM              | Monthly Recurring | \$ 25.00    | 7%       | \$ 23.25         |

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|----------------------|------------------|----------------|-----------------|--------------------------------------------------------------------------|-----------------|-------------------|------------|----------|------------------|
| U-EC-IC-SW-MSS-WIN   | IaaS             | CPS            | IC-SW-MSS-WIN   | Microsoft OS                                                             | Instance        | Monthly Recurring | \$ 50.00   | 7%       | \$ 46.50         |
| U-EC-IC-SW-MQL-ENT   | IaaS             | CPS            | IC-SW-MQL-ENT   | Microsoft SQL Enterprise (Per 2 cores)                                   | CPU Core Pair   | Monthly Recurring | \$ 575.00  | 7%       | \$ 534.75        |
| U-EC-IC-SW-MQL-STD   | IaaS             | CPS            | IC-SW-MQL-STD   | Microsoft SQL Standard (Per 2 cores)                                     | CPU Core Pair   | Monthly Recurring | \$ 150.00  | 7%       | \$ 139.50        |
| U-EC-CS-NW-BWU1-NET  | IaaS             | CPS            | CS-NW-BWU1-NET  | Network Bandwidth Fee - USDC1                                            | Mbps            | Monthly Recurring | \$ 28.75   | 7%       | \$ 26.74         |
| U-EC-CS-NW-BWU2-NET  | IaaS             | CPS            | CS-NW-BWU2-NET  | Network Bandwidth Fee - USDC2                                            | Mbps            | Monthly Recurring | \$ 28.75   | 7%       | \$ 26.74         |
| U-EC-CS-IDS-NB2-SYS  | IaaS             | CPS            | CS-IDS-NB2-SYS  | Network Based Intrusion Detection System and Managed Service - Secondary | VLAN            | Monthly Recurring | \$ 477.00  | 7%       | \$ 443.61        |
| U-EC-CS-IDS-NB1-SYS  | IaaS             | CPS            | CS-IDS-NB1-SYS  | Network Based Intrusion Detection System and Managed Service - Primary   | VLAN            | Monthly Recurring | \$ 957.00  | 7%       | \$ 890.01        |
| U-EC-CS-TM-VLSBA-SVC | IaaS             | CPS            | CS-TM-VLSBA-SVC | VM-Level Security Bundle Service Fee (<101 VMs)                          | VM              | Monthly Recurring | \$ 116.14  | 7%       | \$ 108.01        |
| U-EC-CS-TM-VLSBB-SVC | IaaS             | CPS            | CS-TM-VLSBB-SVC | VM-Level Security Bundle Service Fee (<1001 VMs)                         | VM              | Monthly Recurring | \$ 105.92  | 7%       | \$ 98.50         |
| U-EC-IC-NW-IPAD-V4   | IaaS             | CPS            | IC-NW-IPAD-V4   | Public IP Address (IPv4)                                                 | IP Address      | Monthly Recurring | \$ 25.00   | 7%       | \$ 23.25         |
| U-EC-IC-NW-IPAD-V6   | IaaS             | CPS            | IC-NW-IPAD-V6   | Public IP Address (IPv6)                                                 | IP Address      | Monthly Recurring | \$ 5.00    | 7%       | \$ 4.65          |
| U-EC-IC-SW-RHL-ENT   | IaaS             | CPS            | IC-SW-RHL-ENT   | Red Hat Enterprise Linux - Enterprise (Per OS)                           | Instance        | Monthly Recurring | \$ 100.00  | 7%       | \$ 93.00         |
| U-EC-IC-SW-RHL-STD   | IaaS             | CPS            | IC-SW-RHL-STD   | Red Hat Enterprise Linux - Standard (Per OS)                             | Instance        | Monthly Recurring | \$ 50.00   | 7%       | \$ 46.50         |
| U-EC-IC-SW-RDS-IF    | IaaS             | CPS            | IC-SW-RDS-IF    | Remote Desktop Services (Per User)                                       | User            | Monthly Recurring | \$ 7.50    | 7%       | \$ 6.98          |
| U-EC-IC-SW-SLES-2C   | IaaS             | CPS            | IC-SW-SLES-2C   | SUSE Linux Enterprise <=2 vCPU & <=2GB RAM                               | Instance        | Monthly Recurring | \$ 110.00  | 7%       | \$ 102.30        |
| U-EC-IC-SW-SLES-4C   | IaaS             | CPS            | IC-SW-SLES-4C   | SUSE Linux Enterprise <=4 vCPU & <=8GB RAM                               | Instance        | Monthly Recurring | \$ 150.00  | 7%       | \$ 139.50        |
| U-EC-IC-SW-SLES-8C   | IaaS             | CPS            | IC-SW-SLES-8C   | SUSE Linux Enterprise <=8 vCPU & >8GB RAM                                | Instance        | Monthly Recurring | \$ 250.00  | 7%       | \$ 232.50        |
| U-EC-IC-SW-SLES-VCPU | IaaS             | CPS            | IC-SW-SLES-VCPU | SUSE Linux Enterprise > 8 vCPU & >8GB RAM                                | vCPU            | Monthly Recurring | \$ 32.00   | 7%       | \$ 29.76         |
| U-EC-IC-SW-SLES-PH   | IaaS             | CPS            | IC-SW-SLES-PH   | SUSE Linux Enterprise for Physical HANA                                  | CPU Socket Pair | Monthly Recurring | \$ 200.00  | 7%       | \$ 186.00        |
| U-EC-IC-SW-SLES-S2C  | IaaS             | CPS            | IC-SW-SLES-S2C  | SUSE Linux Enterprise for SAP <=2 vCPU & <=2GB RAM                       | Instance        | Monthly Recurring | \$ 200.00  | 7%       | \$ 186.00        |
| U-EC-IC-SW-SLES-S4C  | IaaS             | CPS            | IC-SW-SLES-S4C  | SUSE Linux Enterprise for SAP <=4 vCPU & <=8GB RAM                       | Instance        | Monthly Recurring | \$ 275.00  | 7%       | \$ 255.75        |
| U-EC-IC-SW-SLES-SVM  | IaaS             | CPS            | IC-SW-SLES-SVM  | SUSE Linux Enterprise for SAP >4 vCPU or >8GB RAM                        | Instance        | Monthly Recurring | \$ 325.00  | 7%       | \$ 302.25        |

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| U-EC-IC-SW-SLES-VH   | IaaS             | CPS            | IC-SW-SLES-VH   | SUSE Linux Enterprise for Virtual HANA                 | Instance        | Monthly Recurring     | \$ 73.00    | 7%       | \$ 67.89         |
| U-EC-IC-DP-BU-LOC    | IaaS             | CPS            | IC-DP-BU-LOC    | System Backup - Local Only                             | GB              | Monthly Recurring     | \$ 0.85     | 7%       | \$ 0.79          |
| U-EC-IC-DP-BU-REP    | IaaS             | CPS            | IC-DP-BU-REP    | System Backup - Replicated                             | GB              | Monthly Recurring     | \$ 1.25     | 7%       | \$ 1.16          |
| U-EC-IC-STO-T0A-LOC  | IaaS             | CPS            | IC-STO-T0A-LOC  | Tier 0 Block Storage - Local Only                      | GB              | Monthly Recurring     | \$ 1.05     | 7%       | \$ 0.98          |
| U-EC-IC-STO-T0A-REP  | IaaS             | CPS            | IC-STO-T0A-REP  | Tier 0 Block Storage - Replicated                      | GB              | Monthly Recurring     | \$ 2.12     | 7%       | \$ 1.97          |
| U-EC-IC-STO-T1A-LOC  | IaaS             | CPS            | IC-STO-T1A-LOC  | Tier I Block Storage - Local Only                      | GB              | Monthly Recurring     | \$ 0.50     | 7%       | \$ 0.47          |
| U-EC-IC-STO-T1A-REP  | IaaS             | CPS            | IC-STO-T1A-REP  | Tier I Block Storage - Replicated                      | GB              | Monthly Recurring     | \$ 1.10     | 7%       | \$ 1.02          |
| U-EC-IC-STO-T2A-LOC  | IaaS             | CPS            | IC-STO-T2A-LOC  | Tier II Block Storage - Local Only                     | GB              | Monthly Recurring     | \$ 0.35     | 7%       | \$ 0.33          |
| U-EC-IC-STO-T2A-REP  | IaaS             | CPS            | IC-STO-T2A-REP  | Tier II Block Storage - Replicated                     | GB              | Monthly Recurring     | \$ 0.80     | 7%       | \$ 0.74          |
| U-EC-IC-STO-T3A-LOC  | IaaS             | CPS            | IC-STO-T3A-LOC  | Tier III Block Storage - Local Only                    | GB              | Monthly Recurring     | \$ 0.15     | 7%       | \$ 0.14          |
| U-EC-IC-STO-T3A-REP  | IaaS             | CPS            | IC-STO-T3A-REP  | Tier III Block Storage – Replicated                    | GB              | Monthly Recurring     | \$ 0.40     | 7%       | \$ 0.37          |
| U-EC-CS-TM-VLSBC-SVC | IaaS             | CPS            | CS-TM-VLSBC-SVC | VM-Level Security Bundle Service Fee (<10,001 VMs)     | VM              | Monthly Recurring     | \$ 99.00    | 7%       | \$ 92.07         |
| U-EC-CS-TM-VLSBD-SVC | IaaS             | CPS            | CS-TM-VLSBD-SVC | VM-Level Security Bundle Service Fee (10,000+ VMs)     | VM              | Monthly Recurring     | \$ 88.72    | 7%       | \$ 82.51         |
| U-EC-CS-VS-LM-SYS    | IaaS             | CPS            | CS-VS-LM-SYS    | Log Management System Fee                              | Ea              | Monthly Recurring     | \$ 2,000.00 | 7%       | \$ 1,860.00      |
| U-EC-CS-VS-MLM-SVC   | IaaS             | CPS            | CS-VS-MLM-SVC   | Managed Log Management Service                         | VM              | Monthly Recurring     | \$ 60.00    | 7%       | \$ 55.80         |
| U-EC-CS-VS-PA-SVC    | IaaS             | CPS            | CS-VS-PA-SVC    | Policy Auditor Service Fee                             | VM              | Monthly Recurring     | \$ 73.00    | 7%       | \$ 67.89         |
| U-EC-CS-VS-PA-SYS    | IaaS             | CPS            | CS-VS-PA-SYS    | Policy Auditor System Fee                              | Site            | Monthly Recurring     | \$ 125.00   | 7%       | \$ 116.25        |
| U-EC-CS-VS-NPIP-SVC  | IaaS             | CPS            | CS-VS-NPIP-SVC  | Vulnerability Scanning Managed Service - non Public IP | IP Address      | Monthly Recurring     | \$ 30.00    | 7%       | \$ 27.90         |
| U-EC-CS-VS-NPIP-AH   | IaaS             | CPS            | CS-VS-NPIP-AH   | Vulnerability Scanning Remedial Ad Hoc Scan            | IP Block (255)  | Miscellaneous Charges | \$ 450.00   | 7%       | \$ 418.50        |
| U-EC-CS-VS-PIP-SVC   | IaaS             | CPS            | CS-VS-PIP-SVC   | Vulnerability Scanning Managed Service - Public IP     | IP Address      | Monthly Recurring     | \$ 150.00   | 7%       | \$ 139.50        |
| U-EC-CC-TAM-CIR-AH   | IaaS             | CCS            | CC-TAM-CIR-AH   | Co-Innovation Roundtables - Ad Hoc (6 months)          | Ea              | Services              | \$ 5,850.00 | 7%       | \$ 5,440.50      |
| U-EC-CC-TAM-DMM-AH   | IaaS             | CCS            | CC-TAM-DMM-AH   | Demand Management Meetings - Ad Hoc (3 months)         | Ea              | Services              | \$ 3,217.50 | 7%       | \$ 2,992.28      |



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| U-EC-CC-TAM-ES-AH   | IaaS             | CCS            | CC-TAM-ES-AH   | Executive Scorecards - Ad Hoc (3 months)                        | Ea              | Services          | \$ 3,510.00 | 7%       | \$ 3,264.30      |
| U-EC-CC-TAM-ITRF-AH | IaaS             | CCS            | CC-TAM-ITRF-AH | IT Resource Forecast - Ad Hoc (3 months)                        | Ea              | Services          | \$ 7,020.00 | 7%       | \$ 6,528.60      |
| U-EC-CC-TAM-RBR-AH  | IaaS             | CCS            | CC-TAM-RBR-AH  | Reporting and Business Review - Ad Hoc (1 month)                | Ea              | Services          | \$ 4,638.75 | 7%       | \$ 4,314.04      |
| U-EC-CC-TAM-RP-AH   | IaaS             | CCS            | CC-TAM-RP-AH   | Resource and Performance - Ad Hoc (1 month)                     | Ea              | Services          | \$ 4,203.75 | 7%       | \$ 3,909.49      |
| U-EC-CC-TAM-SLAR-AH | IaaS             | CCS            | CC-TAM-SLAR-AH | SLA Review - Ad Hoc (1 month)                                   | Ea              | Services          | \$ 1,755.00 | 7%       | \$ 1,632.15      |
| U-EC-CC-TAM-WSIR-AH | IaaS             | CCS            | CC-TAM-WSIR-AH | Weekly Status and Incident Reporting - Ad Hoc (1 month)         | Ea              | Services          | \$ 3,330.00 | 7%       | \$ 3,096.90      |
| U-EC-CC-SVC-ONCC-1T | IaaS             | CCS            | CC-SVC-ONCC-1T | Cloud Cover Setup                                               | VM              | One-Time          | \$ 155.00   | 7%       | \$ 144.15        |
| U-EC-CC-SAP-ONUS-1T | IaaS             | CCS            | CC-SAP-ONUS-1T | Onshore SAP User, Security, and Change Management Process Setup | Ea              | One-Time          | \$ 2,750.00 | 7%       | \$ 2,557.50      |
| U-EC-AM-NS-OCL-US   | IaaS             | CCS            | AM-NS-OCL-US   | OS Support - Clustered - US Domestic                            | VM              | Monthly Recurring | \$ 547.66   | 7%       | \$ 509.33        |
| U-EC-AM-NS-ODCL-US  | IaaS             | CCS            | AM-NS-ODCL-US  | OS & DB Support - Clustered - Domestic US                       | VM              | Monthly Recurring | \$ 860.00   | 7%       | \$ 799.80        |
| U-EC-AM-NS-ODNC-US  | IaaS             | CCS            | AM-NS-ODNC-US  | Database & OS Support - Base - US Domestic                      | VM              | Monthly Recurring | \$ 573.51   | 7%       | \$ 533.36        |
| U-EC-AM-NS-ONC-US   | IaaS             | CCS            | AM-NS-ONC-US   | OS Support - Base - US Domestic                                 | VM              | Monthly Recurring | \$ 289.01   | 7%       | \$ 268.78        |
| U-EC-AM-SAP-CALD-US | IaaS             | CCS            | AM-SAP-CALD-US | SAP Support - Class A - Large Database Servers - Domestic USA   | VM              | Monthly Recurring | \$ 3,495.84 | 7%       | \$ 3,251.14      |
| U-EC-AM-SAP-CASD-US | IaaS             | CCS            | AM-SAP-CASD-US | SAP Support - Class A - Small Database Servers - Domestic USA   | VM              | Monthly Recurring | \$ 2,976.44 | 7%       | \$ 2,768.09      |
| U-EC-AM-SAP-CBLD-US | IaaS             | CCS            | AM-SAP-CBLD-US | SAP Support - Class B - Large Database Servers - Domestic USA   | VM              | Monthly Recurring | \$ 2,775.02 | 7%       | \$ 2,580.77      |
| U-EC-AM-SAP-CBSD-US | IaaS             | CCS            | AM-SAP-CBSD-US | SAP Support - Class B - Small Database Servers - Domestic USA   | VM              | Monthly Recurring | \$ 2,167.79 | 7%       | \$ 2,016.05      |
| U-EC-AM-SAP-CCLE-US | IaaS             | CCS            | AM-SAP-CCLE-US | SAP Support - Class C - Large SAP Environment – US Domestic     | VM              | Monthly Recurring | \$ 2,432.73 | 7%       | \$ 2,262.44      |
| U-EC-AM-SAP-CCSE-US | IaaS             | CCS            | AM-SAP-CCSE-US | SAP Support - Class C - Small SAP Environment – US Domestic     | VM              | Monthly Recurring | \$ 1,035.04 | 7%       | \$ 962.59        |
| U-EC-AM-SAP-CDBA-US | IaaS             | CCS            | AM-SAP-CDBA-US | SAP Support - Class D - US Domestic                             | VM              | Monthly Recurring | \$ 559.09   | 7%       | \$ 519.95        |
| U-EC-CC-TAM-OPIN-1Y | IaaS             | CCS            | CC-TAM-OPIN-1Y | Operational Integration - 1 Year                                | Ea              | Monthly Recurring | \$ 1,950.00 | 7%       | \$ 1,813.50      |
| U-EC-CC-TAM-RBR-1Y  | IaaS             | CCS            | CC-TAM-RBR-1Y  | Reporting and Business Review - 1 Year                          | Ea              | Monthly Recurring | \$ 3,092.50 | 7%       | \$ 2,876.03      |
| U-EC-CC-TAM-RP-1Y   | IaaS             | CCS            | CC-TAM-RP-1Y   | Resource and Performance - 1 Year                               | Ea              | Monthly Recurring | \$ 2,802.50 | 7%       | \$ 2,606.33      |

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| U-EC-CC-TAM-SLAR-1Y  | IaaS             | CCS            | CC-TAM-SLAR-1Y  | SLA Review - 1 Year                                           | Ea              | Monthly Recurring | \$ 1,170.00  | 7%       | \$ 1,088.10      |
| U-EC-AM-TAMS-TAMSB-C | IaaS             | CCS            | AM-TAMS-TAMSB-C | Technical Account Management Services - Base                  | Ea              | Monthly Recurring | \$ 3,000.00  | 7%       | \$ 2,790.00      |
| U-EC-AM-TAMS-TAMSG-C | IaaS             | CCS            | AM-TAMS-TAMSG-C | Technical Account Management Services - Gold                  | Ea              | Monthly Recurring | \$ 12,000.00 | 7%       | \$ 11,160.00     |
| U-EC-AM-TAMS-TAMSS-C | IaaS             | CCS            | AM-TAMS-TAMSS-C | Technical Account Management Services - Silver                | Ea              | Monthly Recurring | \$ 6,000.00  | 7%       | \$ 5,580.00      |
| U-EC-AM-TAMS-TAMSP-C | IaaS             | CCS            | AM-TAMS-TAMSP-C | Technical Account Management Services - Platinum              | Ea              | Monthly Recurring | \$ 24,000.00 | 7%       | \$ 22,320.00     |
| U-EC-CC-TAM-WSIR-1Y  | IaaS             | CCS            | CC-TAM-WSIR-1Y  | Weekly Status and Incident Reporting - 1 Year                 | Ea              | Monthly Recurring | \$ 2,220.00  | 7%       | \$ 2,064.60      |
| U-EC-DC-RKU2-RS-1T   | IaaS             | CSNS           | DC-RKU2-RS-1T   | Rack & Stack (Full Cab) - USDC5                               | Rack            | One-Time          | \$ 1,562.50  | 7%       | \$ 1,453.13      |
| U-EC-DC-RKU1-RS-1T   | IaaS             | CSNS           | DC-RKU1-RS-1T   | Rack & Stack (Full Cab) - USDC6                               | Rack            | One-Time          | \$ 1,562.50  | 7%       | \$ 1,453.13      |
| U-EC-DC-NWU1-XCCX-1T | IaaS             | CSNS           | DC-NWU1-XCCX-1T | Coax Cross Connect - USDC5 - Installation                     | Ea              | One-Time          | N/A          | 7%       | N/A              |
| U-EC-DC-NWU2-XCCX-1T | IaaS             | CSNS           | DC-NWU2-XCCX-1T | Coax Cross Connect - USDC6 - Installation                     | Ea              | One-Time          | N/A          | 7%       | N/A              |
| U-EC-DC-NWU1-XCC-1T  | IaaS             | CSNS           | DC-NWU1-XCC-1T  | Copper Cross Connect - USDC5 - Installation                   | Ea              | One-Time          | N/A          | 7%       | N/A              |
| U-EC-DC-NWU2-XCC-1T  | IaaS             | CSNS           | DC-NWU2-XCC-1T  | Copper Cross Connect - USDC6 - Installation                   | Ea              | One-Time          | N/A          | 7%       | N/A              |
| U-EC-DC-NWU1-XCF-1T  | IaaS             | CSNS           | DC-NWU1-XCF-1T  | Fiber Cross Connect - USDC5 - Installation                    | Ea              | One-Time          | N/A          | 7%       | N/A              |
| U-EC-DC-NWU2-XCF-1T  | IaaS             | CSNS           | DC-NWU2-XCF-1T  | Fiber Cross Connect - USDC6 - Installation                    | Ea              | One-Time          | N/A          | 7%       | N/A              |
| U-EC-DC-PWU1-21S-1T  | IaaS             | CSNS           | DC-PWU1-21S-1T  | 20 A / 120 V Power Strip - USDC5                              | Ea              | One-Time          | N/A          | 7%       | N/A              |
| U-EC-DC-PWU2-21S-1T  | IaaS             | CSNS           | DC-PWU2-21S-1T  | 20 A / 120 V Power Strip - USDC6                              | Ea              | One-Time          | N/A          | 7%       | N/A              |
| U-EC-DC-PWU1-21R-1T  | IaaS             | CSNS           | DC-PWU1-21R-1T  | 20 A / 120 V Primary / Redundant Power - USDC5 - Installation | Ea              | One-Time          | N/A          | 7%       | N/A              |
| U-EC-DC-PWU2-21R-1T  | IaaS             | CSNS           | DC-PWU2-21R-1T  | 20 A / 120 V Primary / Redundant Power - USDC6 - Installation | Ea              | One-Time          | N/A          | 7%       | N/A              |
| U-EC-DC-PWU1-21P-1T  | IaaS             | CSNS           | DC-PWU1-21P-1T  | 20 A / 120 V Primary Power - USDC5 - Installation             | Ea              | One-Time          | N/A          | 7%       | N/A              |
| U-EC-DC-PWU2-21P-1T  | IaaS             | CSNS           | DC-PWU2-21P-1T  | 20 A / 120 V Primary Power - USDC6 - Installation             | Ea              | One-Time          | N/A          | 7%       | N/A              |
| U-EC-DC-PWU1-22S-1T  | IaaS             | CSNS           | DC-PWU1-22S-1T  | 20 A / 208 V Power Strip - USDC5                              | Ea              | One-Time          | N/A          | 7%       | N/A              |
| U-EC-DC-PWU2-22S-1T  | IaaS             | CSNS           | DC-PWU2-22S-1T  | 20 A / 208 V Power Strip - USDC6                              | Ea              | One-Time          | N/A          | 7%       | N/A              |

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|---------------------|------------------|----------------|----------------|---------------------------------------------------------------|-----------------|-------------------|------------|----------|------------------|
| U-EC-DC-PWU1-22R-1T | IaaS             | CSNS           | DC-PWU1-22R-1T | 20 A / 208 V Primary / Redundant Power - USDC5 - Installation | Ea              | One-Time          | N/A        | 7%       | N/A              |
| U-EC-DC-PWU2-22R-1T | IaaS             | CSNS           | DC-PWU2-22R-1T | 20 A / 208 V Primary / Redundant Power - USDC6 - Installation | Ea              | One-Time          | N/A        | 7%       | N/A              |
| U-EC-DC-PWU1-22P-1T | IaaS             | CSNS           | DC-PWU1-22P-1T | 20 A / 208 V Primary Power - USDC5 - Installation             | Ea              | One-Time          | N/A        | 7%       | N/A              |
| U-EC-DC-PWU2-22P-1T | IaaS             | CSNS           | DC-PWU2-22P-1T | 20 A / 208 V Primary Power - USDC6 - Installation             | Ea              | One-Time          | N/A        | 7%       | N/A              |
| U-EC-DC-PWU1-31S-1T | IaaS             | CSNS           | DC-PWU1-31S-1T | 30 A / 120 V Power Strip - USDC5                              | Ea              | One-Time          | N/A        | 7%       | N/A              |
| U-EC-DC-PWU2-31S-1T | IaaS             | CSNS           | DC-PWU2-31S-1T | 30 A / 120 V Power Strip - USDC6                              | Ea              | One-Time          | N/A        | 7%       | N/A              |
| U-EC-DC-PWU1-31R-1T | IaaS             | CSNS           | DC-PWU1-31R-1T | 30 A / 120 V Primary / Redundant Power - USDC5 - Installation | Ea              | One-Time          | N/A        | 7%       | N/A              |
| U-EC-DC-PWU2-31R-1T | IaaS             | CSNS           | DC-PWU2-31R-1T | 30 A / 120 V Primary / Redundant Power - USDC6 - Installation | Ea              | One-Time          | N/A        | 7%       | N/A              |
| U-EC-DC-PWU1-31P-1T | IaaS             | CSNS           | DC-PWU1-31P-1T | 30 A / 120 V Primary Power - USDC5 - Installation             | Ea              | One-Time          | N/A        | 7%       | N/A              |
| U-EC-DC-PWU2-31P-1T | IaaS             | CSNS           | DC-PWU2-31P-1T | 30 A / 120 V Primary Power - USDC6 - Installation             | Ea              | One-Time          | N/A        | 7%       | N/A              |
| U-EC-DC-PWU1-32S-1T | IaaS             | CSNS           | DC-PWU1-32S-1T | 30 A / 208 V Power Strip - USDC5                              | Ea              | One-Time          | N/A        | 7%       | N/A              |
| U-EC-DC-PWU2-32S-1T | IaaS             | CSNS           | DC-PWU2-32S-1T | 30 A / 208 V Power Strip - USDC6                              | Ea              | One-Time          | N/A        | 7%       | N/A              |
| U-EC-DC-PWU1-32R-1T | IaaS             | CSNS           | DC-PWU1-32R-1T | 30 A / 208 V Primary / Redundant Power - USDC5 - Installation | Ea              | One-Time          | N/A        | 7%       | N/A              |
| U-EC-DC-PWU2-32R-1T | IaaS             | CSNS           | DC-PWU2-32R-1T | 30 A / 208 V Primary / Redundant Power - USDC6 - Installation | Ea              | One-Time          | N/A        | 7%       | N/A              |
| U-EC-DC-PWU1-32P-1T | IaaS             | CSNS           | DC-PWU1-32P-1T | 30 A / 208 V Primary Power - USDC5 - Installation             | Ea              | One-Time          | N/A        | 7%       | N/A              |
| U-EC-DC-PWU2-32P-1T | IaaS             | CSNS           | DC-PWU2-32P-1T | 30 A / 208 V Primary Power - USDC6 - Installation             | Ea              | One-Time          | N/A        | 7%       | N/A              |
| U-EC-DC-RKU1-RK-1T  | IaaS             | CSNS           | DC-RKU1-RK-1T  | Rack Installation - USDC5                                     | Rack            | One-Time          | N/A        | 7%       | N/A              |
| U-EC-DC-RKU2-RK-1T  | IaaS             | CSNS           | DC-RKU2-RK-1T  | Rack Installation - USDC6                                     | Rack            | One-Time          | N/A        | 7%       | N/A              |
| U-EC-DC-PWU1-21R-PF | IaaS             | CSNS           | DC-PWU1-21R-PF | 20 A / 120 V Primary / Redundant Power - USDC5                | Ea              | Monthly Recurring | N/A        | 7%       | N/A              |
| U-EC-DC-PWU2-21R-PF | IaaS             | CSNS           | DC-PWU2-21R-PF | 20 A / 120 V Primary / Redundant Power - USDC6                | Ea              | Monthly Recurring | N/A        | 7%       | N/A              |
| U-EC-DC-PWU1-21P-PF | IaaS             | CSNS           | DC-PWU1-21P-PF | 20 A / 120 V Primary Power - USDC5                            | Ea              | Monthly Recurring | N/A        | 7%       | N/A              |
| U-EC-DC-PWU2-21P-PF | IaaS             | CSNS           | DC-PWU2-21P-PF | 20 A / 120 V Primary Power - USDC6                            | Ea              | Monthly Recurring | N/A        | 7%       | N/A              |

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|----------------------|------------------|----------------|-----------------|------------------------------------------------|-----------------|-------------------|------------|----------|------------------|
| U-EC-DC-PWU1-22R-PF  | IaaS             | CSNS           | DC-PWU1-22R-PF  | 20 A / 208 V Primary / Redundant Power - USDC5 | Ea              | Monthly Recurring | N/A        | 7%       | N/A              |
| U-EC-DC-PWU2-22R-PF  | IaaS             | CSNS           | DC-PWU2-22R-PF  | 20 A / 208 V Primary / Redundant Power - USDC6 | Ea              | Monthly Recurring | N/A        | 7%       | N/A              |
| U-EC-DC-PWU1-22P-PF  | IaaS             | CSNS           | DC-PWU1-22P-PF  | 20 A / 208 V Primary Power - USDC5             | Ea              | Monthly Recurring | N/A        | 7%       | N/A              |
| U-EC-DC-PWU2-22P-PF  | IaaS             | CSNS           | DC-PWU2-22P-PF  | 20 A / 208 V Primary Power - USDC6             | Ea              | Monthly Recurring | N/A        | 7%       | N/A              |
| U-EC-DC-PWU1-31R-PF  | IaaS             | CSNS           | DC-PWU1-31R-PF  | 30 A / 120 V Primary / Redundant Power - USDC5 | Ea              | Monthly Recurring | N/A        | 7%       | N/A              |
| U-EC-DC-PWU2-31R-PF  | IaaS             | CSNS           | DC-PWU2-31R-PF  | 30 A / 120 V Primary / Redundant Power - USDC6 | Ea              | Monthly Recurring | N/A        | 7%       | N/A              |
| U-EC-DC-PWU1-31P-PF  | IaaS             | CSNS           | DC-PWU1-31P-PF  | 30 A / 120 V Primary Power - USDC5             | Ea              | Monthly Recurring | N/A        | 7%       | N/A              |
| U-EC-DC-PWU2-31P-PF  | IaaS             | CSNS           | DC-PWU2-31P-PF  | 30 A / 120 V Primary Power - USDC6             | Ea              | Monthly Recurring | N/A        | 7%       | N/A              |
| U-EC-DC-PWU1-32R-PF  | IaaS             | CSNS           | DC-PWU1-32R-PF  | 30 A / 208 V Primary / Redundant Power - USDC5 | Ea              | Monthly Recurring | N/A        | 7%       | N/A              |
| U-EC-DC-PWU2-32R-PF  | IaaS             | CSNS           | DC-PWU2-32R-PF  | 30 A / 208 V Primary / Redundant Power - USDC6 | Ea              | Monthly Recurring | N/A        | 7%       | N/A              |
| U-EC-DC-PWU1-32P-PF  | IaaS             | CSNS           | DC-PWU1-32P-PF  | 30 A / 208 V Primary Power - USDC5             | Ea              | Monthly Recurring | N/A        | 7%       | N/A              |
| U-EC-DC-PWU2-32P-PF  | IaaS             | CSNS           | DC-PWU2-32P-PF  | 30 A / 208 V Primary Power - USDC6             | Ea              | Monthly Recurring | N/A        | 7%       | N/A              |
| U-EC-DC-NWU3-XCH-HA  | IaaS             | CSNS           | DC-NWU3-XCH-HA  | Cloud Connect - HA (48 ports available)        | Ea              | Monthly Recurring | N/A        | 7%       | N/A              |
| U-EC-DC-NWU3-XCS-STD | IaaS             | CSNS           | DC-NWU3-XCS-STD | Cloud Connect - Standard (24 ports available)  | Ea              | Monthly Recurring | N/A        | 7%       | N/A              |
| U-EC-DC-NWU1-XCCX-MF | IaaS             | CSNS           | DC-NWU1-XCCX-MF | Coax DS-3 Cross Connect - USDC5                | Ea              | Monthly Recurring | N/A        | 7%       | N/A              |
| U-EC-DC-NWU2-XCCX-MF | IaaS             | CSNS           | DC-NWU2-XCCX-MF | Coax DS-3 Cross Connect - USDC6                | Ea              | Monthly Recurring | N/A        | 7%       | N/A              |
| U-EC-DC-NWU1-XCC-MF  | IaaS             | CSNS           | DC-NWU1-XCC-MF  | Copper Cross Connect - USDC5                   | Ea              | Monthly Recurring | N/A        | 7%       | N/A              |
| U-EC-DC-NWU2-XCC-MF  | IaaS             | CSNS           | DC-NWU2-XCC-MF  | Copper Cross Connect - USDC6                   | Ea              | Monthly Recurring | N/A        | 7%       | N/A              |
| U-EC-DC-NWU1-XCF-MF  | IaaS             | CSNS           | DC-NWU1-XCF-MF  | Fiber Cross Connect - USDC5                    | Ea              | Monthly Recurring | N/A        | 7%       | N/A              |
| U-EC-DC-NWU2-XCF-MF  | IaaS             | CSNS           | DC-NWU2-XCF-MF  | Fiber Cross Connect - USDC6                    | Ea              | Monthly Recurring | N/A        | 7%       | N/A              |
| U-EC-DC-RKU1-RK-HR   | IaaS             | CSNS           | DC-RKU1-RK-HR   | Hotel Rack (1U) - Managed Colo - USDC5         | Rack Unit       | Monthly Recurring | N/A        | 7%       | N/A              |
| U-EC-DC-RKU2-RK-HR   | IaaS             | CSNS           | DC-RKU2-RK-HR   | Hotel Rack (1U) - Managed Colo - USDC6         | Rack Unit       | Monthly Recurring | N/A        | 7%       | N/A              |

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|----------------------|------------------|----------------|-----------------|-------------------------------------------------|-----------------|-------------------|-------------|----------|------------------|
| U-EC-DC-PWU1-P-PF    | IaaS             | CSNS           | DC-PWU1-P-PF    | kW Primary Power Charge - USDC5                 | Ea              | Monthly Recurring | N/A         | 7%       | N/A              |
| U-EC-DC-PWU2-P-PF    | IaaS             | CSNS           | DC-PWU2-P-PF    | kW Primary Power Charge - USDC6                 | Ea              | Monthly Recurring | N/A         | 7%       | N/A              |
| U-EC-DC-SVC-REU-B    | IaaS             | CSNS           | DC-SVC-REU-B    | Remote Eyes & Hands (US) - Bronze               | Ea              | Monthly Recurring | N/A         | 7%       | N/A              |
| U-EC-DC-SVC-REU-G    | IaaS             | CSNS           | DC-SVC-REU-G    | Remote Eyes & Hands (US) - Gold                 | Ea              | Monthly Recurring | N/A         | 7%       | N/A              |
| U-EC-DC-SVC-REU-S    | IaaS             | CSNS           | DC-SVC-REU-S    | Remote Eyes & Hands (US) - Silver               | Ea              | Monthly Recurring | N/A         | 7%       | N/A              |
| U-EC-DC-NWU3-XCC-1T  | IaaS             | CSNS           | DC-NWU3-XCC-1T  | Copper Cross Connect - USDC3 - Installation     | Ea              | One Time          | \$ 682.94   | 7%       | \$ 635.13        |
| U-EC-DC-NWU3-XCC-MF  | IaaS             | CSNS           | DC-NWU3-XCC-MF  | Copper Cross Connect - USDC3                    | Ea              | Monthly Recurring | \$ 554.55   | 7%       | \$ 515.73        |
| U-EC-DC-NWU3-XCF-1T  | IaaS             | CSNS           | DC-NWU3-XCF-1T  | Fiber Cross Connect - USDC3 - Installation      | Ea              | One Time          | \$ 902.00   | 7%       | \$ 838.86        |
| U-EC-DC-NWU3-XCF-MF  | IaaS             | CSNS           | DC-NWU3-XCF-MF  | Fiber Cross Connect - USDC3                     | Ea              | Monthly Recurring | \$ 454.55   | 7%       | \$ 422.73        |
| U-EC-DC-NWU3-XCH-1T  | IaaS             | CSNS           | DC-NWU3-XCH-1T  | Cloud Connect - HA (48 ports available) - Setup | Ea              | Project Based     | \$ 2,415.00 | 7%       | \$ 2,245.95      |
| U-EC-DC-NWU3-XCH-HA  | IaaS             | CSNS           | DC-NWU3-XCH-HA  | Cloud Connect - HA (48 ports available)         | Ea              | Monthly Recurring | \$ 531.25   | 7%       | \$ 494.06        |
| U-EC-DC-PWU3-KW-42U  | IaaS             | CSNS           | DC-PWU3-KW-42U  | Rackpower - Per kW - USDC3                      | kW              | Monthly Recurring | \$ 429.00   | 7%       | \$ 398.97        |
| U-EC-DC-RKU3-DLP-1T  | IaaS             | CSNS           | DC-RKU3-DLP-1T  | Equipment Deployment - Per equipment - USDC3    | Ea              | One-Time          | \$ 545.00   | 7%       | \$ 506.85        |
| U-EC-DC-RKU3-RK-1T   | IaaS             | CSNS           | DC-RKU3-RK-1T   | Rack Installation - USDC3                       | Rack Unit (42)  | One-Time          | \$ 9,455.00 | 7%       | \$ 8,793.15      |
| U-EC-DC-RKU3-RK-42U  | IaaS             | CSNS           | DC-RKU3-RK-42U  | Rackspace - 42U - USDC3                         | Ea              | Monthly Recurring | \$ 1,636.00 | 7%       | \$ 1,521.48      |
| U-EC-DC-RKU3-RK-HR   | IaaS             | CSNS           | DC-RKU3-RK-HR   | Hotel Rack (1U) - Managed Colo - USDC3          | Rack Unit       | Monthly Recurring | \$ 540.00   | 7%       | \$ 502.20        |
| U-EC-DC-SVC-REU3-AH  | IaaS             | CSNS           | DC-SVC-REU3-AH  | Remote eyes and hands - USDC3 (1 Hour)          | Ea              | Monthly Recurring | \$ 273.00   | 7%       | \$ 253.89        |
| U-EC-DC-SVC-REU3-AHA | IaaS             | CSNS           | DC-SVC-REU3-AHA | Remote eyes and hands - USDC3 (15 Minutes)      | Ea              | Services          | \$ 68.25    | 7%       | \$ 63.47         |
| U-EC-DC-NWU4-XCC-1T  | IaaS             | CSNS           | DC-NWU4-XCC-1T  | Copper Cross Connect - USDC4 - Installation     | Ea              | One Time          | \$ 682.94   | 7%       | \$ 635.13        |
| U-EC-DC-NWU4-XCC-MF  | IaaS             | CSNS           | DC-NWU4-XCC-MF  | Copper Cross Connect - USDC4                    | Ea              | Monthly Recurring | \$ 554.55   | 7%       | \$ 515.73        |
| U-EC-DC-NWU4-XCF-1T  | IaaS             | CSNS           | DC-NWU4-XCF-1T  | Fiber Cross Connect - USDC4 - Installation      | Ea              | One Time          | \$ 902.00   | 7%       | \$ 838.86        |
| U-EC-DC-NWU4-XCF-MF  | IaaS             | CSNS           | DC-NWU4-XCF-MF  | Fiber Cross Connect - USDC4                     | Ea              | Monthly Recurring | \$ 454.55   | 7%       | \$ 422.73        |

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|-----------------------|------------------|----------------|------------------|----------------------------------------------|-----------------|-------------------|-------------|----------|------------------|
| U-EC-DC-PWU4-KW-42U   | IaaS             | CSNS           | DC-PWU4-KW-42U   | Rackpower - Per kW - USDC4                   | kW              | Monthly Recurring | \$ 429.00   | 7%       | \$ 398.97        |
| U-EC-DC-RKU4-DLP-1T   | IaaS             | CSNS           | DC-RKU4-DLP-1T   | Equipment Deployment - Per equipment - USDC4 | Ea              | One-Time          | \$ 545.00   | 7%       | \$ 506.85        |
| U-EC-DC-RKU4-RK-1T    | IaaS             | CSNS           | DC-RKU4-RK-1T    | Rack Installation - USDC4                    | Rack Unit (42)  | One-Time          | \$ 9,455.00 | 7%       | \$ 8,793.15      |
| U-EC-DC-RKU4-RK-42U   | IaaS             | CSNS           | DC-RKU4-RK-42U   | Rackspace - 42U - USDC4                      | Ea              | Monthly Recurring | \$ 1,636.00 | 7%       | \$ 1,521.48      |
| U-EC-DC-RKU4-RK-HR    | IaaS             | CSNS           | DC-RKU4-RK-HR    | Hotel Rack (1U) - Managed Colo - USDC4       | Rack Unit       | Monthly Recurring | \$ 540.00   | 7%       | \$ 502.20        |
| U-EC-DC-SVC-REU4-AH   | IaaS             | CSNS           | DC-SVC-REU4-AH   | Remote eyes and hands - USDC4 (1 Hour)       | Ea              | Monthly Recurring | \$ 273.00   | 7%       | \$ 253.89        |
| U-EC-DC-SVC-REU4-AHA  | IaaS             | CSNS           | DC-SVC-REU4-AHA  | Remote eyes and hands - USDC4 (15 Minutes)   | Ea              | Services          | \$ 68.25    | 7%       | \$ 63.47         |
| U-EC-VSC-OS-STD-12-T0 | VSC              | VSC            | VSC-OS-STD-12-T0 | SEL VTS-OS Std 12 mo. 1TB                    | GB              | Monthly Recurring | \$ 0.0323   | 7%       | \$ 0.0300        |
| U-EC-VSC-OS-STD-12-T1 | VSC              | VSC            | VSC-OS-STD-12-T1 | SEL VTS-OS Std 12 mo. 2-50TB                 | GB              | Monthly Recurring | \$ 0.0317   | 7%       | \$ 0.0295        |
| U-EC-VSC-OS-STD-12-T2 | VSC              | VSC            | VSC-OS-STD-12-T2 | SEL VTS-OS Std 12 mo. 51-500TB               | GB              | Monthly Recurring | \$ 0.0312   | 7%       | \$ 0.0290        |
| U-EC-VSC-OS-STD-12-T3 | VSC              | VSC            | VSC-OS-STD-12-T3 | SEL VTS-OS Std 12 mo. 501-1000TB             | GB              | Monthly Recurring | \$ 0.0306   | 7%       | \$ 0.0285        |
| U-EC-VSC-OS-STD-12-T4 | VSC              | VSC            | VSC-OS-STD-12-T4 | SEL VTS-OS Std 12 mo. Over 1000TB            | GB              | Monthly Recurring | \$ 0.0301   | 7%       | \$ 0.0280        |
| U-EC-VSC-OS-STD-24-T0 | VSC              | VSC            | VSC-OS-STD-24-T0 | SEL VTS-OS Std 24 mo. 1TB                    | GB              | Monthly Recurring | \$ 0.0323   | 7%       | \$ 0.0300        |
| U-EC-VSC-OS-STD-24-T1 | VSC              | VSC            | VSC-OS-STD-24-T1 | SEL VTS-OS Std 24 mo. 2-50TB                 | GB              | Monthly Recurring | \$ 0.0317   | 7%       | \$ 0.0295        |
| U-EC-VSC-OS-STD-24-T2 | VSC              | VSC            | VSC-OS-STD-24-T2 | SEL VTS-OS Std 24 mo. 51-500TB               | GB              | Monthly Recurring | \$ 0.0312   | 7%       | \$ 0.0290        |
| U-EC-VSC-OS-STD-24-T3 | VSC              | VSC            | VSC-OS-STD-24-T3 | SEL VTS-OS Std 24 mo. 501-1000TB             | GB              | Monthly Recurring | \$ 0.0306   | 7%       | \$ 0.0285        |
| U-EC-VSC-OS-STD-24-T4 | VSC              | VSC            | VSC-OS-STD-24-T4 | SEL VTS-OS Std 24 mo. Over 1000TB            | GB              | Monthly Recurring | \$ 0.0301   | 7%       | \$ 0.0280        |
| U-EC-VSC-OS-STD-36-T0 | VSC              | VSC            | VSC-OS-STD-36-T0 | SEL VTS-OS Std 36 mo. 1TB                    | GB              | Monthly Recurring | \$ 0.0323   | 7%       | \$ 0.0300        |
| U-EC-VSC-OS-STD-36-T1 | VSC              | VSC            | VSC-OS-STD-36-T1 | SEL VTS-OS Std 36 mo. 2-50TB                 | GB              | Monthly Recurring | \$ 0.0317   | 7%       | \$ 0.0295        |
| U-EC-VSC-OS-STD-36-T2 | VSC              | VSC            | VSC-OS-STD-36-T2 | SEL VTS-OS Std 36 mo. 51-500TB               | GB              | Monthly Recurring | \$ 0.0312   | 7%       | \$ 0.0290        |
| U-EC-VSC-OS-STD-36-T3 | VSC              | VSC            | VSC-OS-STD-36-T3 | SEL VTS-OS Std 36 mo. 501-1000TB             | GB              | Monthly Recurring | \$ 0.0306   | 7%       | \$ 0.0285        |
| U-EC-VSC-OS-STD-36-T4 | VSC              | VSC            | VSC-OS-STD-36-T4 | SEL VTS-OS Std 36 mo. Over 1000TB            | GB              | Monthly Recurring | \$ 0.0301   | 7%       | \$ 0.0280        |

Dell EMC NASPO ValuePoint  
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| Full SKU              | Service Category | Product Family | SKU              | Service Name                      | Unit of Measure | Charge Type       | List Price    | Discount | Discounted Price |
|-----------------------|------------------|----------------|------------------|-----------------------------------|-----------------|-------------------|---------------|----------|------------------|
| U-EC-VSC-OS-SIA-12-T0 | VSC              | VSC            | VSC-OS-SIA-12-T0 | SEL VTS-OS Std-IA 12 mo. 1TB      | GB              | Monthly Recurring | \$ 0.0134     | 7%       | \$ 0.0125        |
| U-EC-VSC-OS-SIA-24-T0 | VSC              | VSC            | VSC-OS-SIA-24-T0 | SEL VTS-OS Std-IA 24 mo. 1TB      | GB              | Monthly Recurring | \$ 0.0134     | 7%       | \$ 0.0125        |
| U-EC-VSC-OS-SIA-36-T0 | VSC              | VSC            | VSC-OS-SIA-36-T0 | SEL VTS-OS Std-IA 36 mo. 1TB      | GB              | Monthly Recurring | \$ 0.0134     | 7%       | \$ 0.0125        |
| U-EC-VSC-OS-PRM-12-T0 | VSC              | VSC            | VSC-OS-PRM-12-T0 | SEL VTS-OS Prm 12 mo. 1TB         | GB              | Monthly Recurring | \$ 0.0634     | 7%       | \$ 0.0590        |
| U-EC-VSC-OS-PRM-12-T1 | VSC              | VSC            | VSC-OS-PRM-12-T1 | SEL VTS-OS Prm 12 mo. 2-50TB      | GB              | Monthly Recurring | \$ 0.0624     | 7%       | \$ 0.0580        |
| U-EC-VSC-OS-PRM-12-T2 | VSC              | VSC            | VSC-OS-PRM-12-T2 | SEL VTS-OS Prm 12 mo. 51-500TB    | GB              | Monthly Recurring | \$ 0.0613     | 7%       | \$ 0.0570        |
| U-EC-VSC-OS-PRM-12-T3 | VSC              | VSC            | VSC-OS-PRM-12-T3 | SEL VTS-OS Prm 12 mo. 501-1000TB  | GB              | Monthly Recurring | \$ 0.0602     | 7%       | \$ 0.0560        |
| U-EC-VSC-OS-PRM-12-T4 | VSC              | VSC            | VSC-OS-PRM-12-T4 | SEL VTS-OS Prm 12 mo. Over 1000TB | GB              | Monthly Recurring | \$ 0.0591     | 7%       | \$ 0.0550        |
| U-EC-VSC-OS-PRM-24-T0 | VSC              | VSC            | VSC-OS-PRM-24-T0 | SEL VTS-OS Prm 24 mo. 1TB         | GB              | Monthly Recurring | \$ 0.0634     | 7%       | \$ 0.0590        |
| U-EC-VSC-OS-PRM-24-T1 | VSC              | VSC            | VSC-OS-PRM-24-T1 | SEL VTS-OS Prm 24 mo. 2-50TB      | GB              | Monthly Recurring | \$ 0.0624     | 7%       | \$ 0.0580        |
| U-EC-VSC-OS-PRM-24-T2 | VSC              | VSC            | VSC-OS-PRM-24-T2 | SEL VTS-OS Prm 24 mo. 51-500TB    | GB              | Monthly Recurring | \$ 0.0613     | 7%       | \$ 0.0570        |
| U-EC-VSC-OS-PRM-24-T3 | VSC              | VSC            | VSC-OS-PRM-24-T3 | SEL VTS-OS Prm 24 mo. 501-1000TB  | GB              | Monthly Recurring | \$ 0.0602     | 7%       | \$ 0.0560        |
| U-EC-VSC-OS-PRM-24-T4 | VSC              | VSC            | VSC-OS-PRM-24-T4 | SEL VTS-OS Prm 24 mo. Over 1000TB | GB              | Monthly Recurring | \$ 0.0591     | 7%       | \$ 0.0550        |
| U-EC-VSC-OS-PRM-36-T0 | VSC              | VSC            | VSC-OS-PRM-36-T0 | SEL VTS-OS Prm 36 mo. 1TB         | GB              | Monthly Recurring | \$ 0.0634     | 7%       | \$ 0.0590        |
| U-EC-VSC-OS-PRM-36-T1 | VSC              | VSC            | VSC-OS-PRM-36-T1 | SEL VTS-OS Prm 36 mo. 2-50TB      | GB              | Monthly Recurring | \$ 0.0624     | 7%       | \$ 0.0580        |
| U-EC-VSC-OS-PRM-36-T2 | VSC              | VSC            | VSC-OS-PRM-36-T2 | SEL VTS-OS Prm 36 mo. 51-500TB    | GB              | Monthly Recurring | \$ 0.0613     | 7%       | \$ 0.0570        |
| U-EC-VSC-OS-PRM-36-T3 | VSC              | VSC            | VSC-OS-PRM-36-T3 | SEL VTS-OS Prm 36 mo. 501-1000TB  | GB              | Monthly Recurring | \$ 0.0602     | 7%       | \$ 0.0560        |
| U-EC-VSC-OS-PRM-36-T4 | VSC              | VSC            | VSC-OS-PRM-36-T4 | SEL VTS-OS Prm 36 mo. Over 1000TB | GB              | Monthly Recurring | \$ 0.0591     | 7%       | \$ 0.0550        |
| U-EC-VSC-OS-PIA-12-T0 | VSC              | VSC            | VSC-OS-PIA-12-T0 | SEL VTS-OS Prm-IA 12 mo. 1TB      | GB              | Monthly Recurring | \$ 0.0269     | 7%       | \$ 0.0250        |
| U-EC-VSC-OS-PIA-24-T0 | VSC              | VSC            | VSC-OS-PIA-24-T0 | SEL VTS-OS Prm-IA 24 mo. 1TB      | GB              | Monthly Recurring | \$ 0.0269     | 7%       | \$ 0.0250        |
| U-EC-VSC-OS-PIA-36-T0 | VSC              | VSC            | VSC-OS-PIA-36-T0 | SEL VTS-OS Prm-IA 36 mo. 1TB      | GB              | Monthly Recurring | \$ 0.0269     | 7%       | \$ 0.0250        |
| U-EC-IC-IMS-OPCO-PMR  | IaaS             | IMS            | IC-IMS-OPCO-PMR  | On-Premises: Compute              | µVM             | Project Based     | Project Quote | 7%       |                  |

Dell EMC NASPO ValuePoint  
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| Full SKU             | Service Category | Product Family | SKU             | Service Name                                      | Unit of Measure | Charge Type   | List Price    | Discount | Discounted Price |
|----------------------|------------------|----------------|-----------------|---------------------------------------------------|-----------------|---------------|---------------|----------|------------------|
| U-EC-IC-IMS-OPBS-PMR | IaaS             | IMS            | IC-IMS-OPBS-PMR | On-Premises: Block Storage                        | GB              | Project Based | Project Quote | 7%       |                  |
| U-EC-IC-IMS-OPOS-PMR | IaaS             | IMS            | IC-IMS-OPOS-PMR | On-Premises: Object Storage                       | GB              | Project Based | Project Quote | 7%       |                  |
| U-EC-IC-IMS-OPDP-PMR | IaaS             | IMS            | IC-IMS-OPDP-PMR | On Premises: Data Protection                      | GB              | Project Based | Project Quote | 7%       |                  |
| U-EC-IC-IMS-OPSC-P1T | IaaS             | IMS            | IC-IMS-OPSC-P1T | On Premises: Hybrid Cloud Service Center Design   | Ea              | One-Time      | Project Quote | 7%       |                  |
| U-EC-IC-IMS-OPFN-P1T | IaaS             | IMS            | IC-IMS-OPFN-P1T | On Premises: Hybrid Cloud Foundation              | Ea              | One-Time      | Project Quote | 7%       |                  |
| U-EC-IC-IMS-OPES-P1T | IaaS             | IMS            | IC-IMS-OPES-P1T | On Premises: Hybrid Cloud Extend Services         | Ea              | One-Time      | Project Quote | 7%       |                  |
| U-EC-IC-IMS-OPMF-P1T | IaaS             | IMS            | IC-IMS-OPMF-P1T | On Premises: V2C Migration Factory                | Ea              | One-Time      | Project Quote | 7%       |                  |
| U-EC-IC-IMS-OPSE-P1T | IaaS             | IMS            | IC-IMS-OPSE-P1T | On Premises: Virtustream Service Enablement       | Ea              | One-Time      | Project Quote | 7%       |                  |
| U-EC-IC-IMS-OPRS-P1T | IaaS             | IMS            | IC-IMS-OPRS-P1T | On Premises: Resident                             | Ea              | One-Time      | Project Quote | 7%       |                  |
| U-EC-IC-IMS-OPPA-P1T | IaaS             | IMS            | IC-IMS-OPPA-P1T | On Premises: Program and Architectural Management | Ea              | One-Time      | Project Quote | 7%       |                  |