

Dell EMC NASPO ValuePoint
Cloud Solutions Contract AR2495
ITAR Price List - Effective 9/15/17

Full SKU	Service Category	Product Family	SKU	Service Name	Unit of Measure	Charge Type	List Price	Discount	Discounted Price
U-IT-IC-DP-BU-CRS	IaaS	CPS	IC-DP-BU-CRS	Backup Restoration Request With CCS	Ea	Services	\$ 125.00	7%	\$ 116.25
U-IT-IC-DP-BU-NRS	IaaS	CPS	IC-DP-BU-NRS	Backup Restoration Request Without CCS	Ea	Services	\$ 250.00	7%	\$ 232.50
U-IT-IC-SVC-DR1-AH	IaaS	CPS	IC-SVC-DR1-AH	DR Test Service Tier 1 (10 VMs)	VM	Services	\$ 20,020.00	7%	\$ 18,618.60
U-IT-IC-SVC-DR2-AH	IaaS	CPS	IC-SVC-DR2-AH	DR Test Service Tier 2 (20 VMs)	VM	Services	\$ 30,020.00	7%	\$ 27,918.60
U-IT-IC-SVC-DR3-AH	IaaS	CPS	IC-SVC-DR3-AH	DR Test Service Tier 3 (40 VMs)	VM	Services	\$ 45,020.00	7%	\$ 41,868.60
U-IT-IC-SVC-DR4-AH	IaaS	CPS	IC-SVC-DR4-AH	DR Test Service Tier 4 (80 VMs)	VM	Services	\$ 67,520.00	7%	\$ 62,793.60
U-IT-IC-SVC-DR5-AH	IaaS	CPS	IC-SVC-DR5-AH	DR Test Service Tier 5 (160 VMs)	VM	Services	\$ 101,260.00	7%	\$ 94,171.80
U-IT-IC-SVC-DR6-AH	IaaS	CPS	IC-SVC-DR6-AH	DR Test Service Tier 6 (320 VMs)	VM	Services	\$ 151,900.00	7%	\$ 141,267.00
U-IT-IC-RPT-VCC-REQ	IaaS	CPS	IC-RPT-VCC-REQ	Virtualization Custom Consumption Report	Ea	Services	\$ 1,950.00	7%	\$ 1,813.50
U-IT-IC-RPT-VRS-REQ	IaaS	CPS	IC-RPT-VRS-REQ	Virtualization Right Sizing Report	Ea	Services	\$ 1,350.00	7%	\$ 1,255.50
U-IT-IC-RPT-VM-50	IaaS	CPS	IC-RPT-VM-50	VM Reporting (0-50 VMs)	VM	Services	\$ 13.00	7%	\$ 12.09
U-IT-IC-RPT-VM-150	IaaS	CPS	IC-RPT-VM-150	VM Reporting (101-150 VMs)	VM	Services	\$ 9.00	7%	\$ 8.37
U-IT-IC-RPT-VM-100	IaaS	CPS	IC-RPT-VM-100	VM Reporting (51-100 VMs)	VM	Services	\$ 11.00	7%	\$ 10.23
U-IT-IC-SVC-DR-PROJ	IaaS	CPS	IC-SVC-DR-PROJ	DR Test Planning	Project	Project Based	Project Quote	7%	N/A
U-IT-HM-HA-MIG-1T	IaaS	CPS	HM-HA-MIG-1T	HANA Migration and Optimization	Project	Project Based	N/A	7%	N/A
U-IT-IC-MIG-PROJ-1T	IaaS	CPS	IC-MIG-PROJ-1T	IaaS Migration Support (IaaS Onboarding Ch	Project	Project Based	N/A	7%	N/A
U-IT-IC-ONB-PROJ-1T	IaaS	CPS	IC-ONB-PROJ-1T	IaaS Onboarding - Project Based	Project	Project Based	N/A	7%	N/A
U-IT-IC-NW-LBA-1T	IaaS	CPS	IC-NW-LBA-1T	Load Balancer Setup - Advanced	Project	Project Based	Project Quote	7%	N/A
U-IT-CS-2F-D1-1T	IaaS	CPS	CS-2F-D1-1T	2FA Dedicated Setup	Instance	One-Time	\$ 1,750.00	7%	\$ 1,627.50
U-IT-CS-2F-D2-1T	IaaS	CPS	CS-2F-D2-1T	2FA Dedicated DR Setup	Instance	One-Time	\$ 1,025.00	7%	\$ 953.25
U-IT-CS-2F-DS-1T	IaaS	CPS	CS-2F-DS-1T	2FA Dedicated Self-Service Setup	Instance	One-Time	\$ 1,025.00	7%	\$ 953.25
U-IT-CS-2F-DT-1T	IaaS	CPS	CS-2F-DT-1T	2FA Dedicated Token Issue	User	One-Time	\$ 70.00	7%	\$ 65.10
U-IT-CS-2F-S-1T	IaaS	CPS	CS-2F-S-1T	2FA Shared Setup	Instance	One-Time	\$ 1,000.00	7%	\$ 930.00
U-IT-CS-2F-SS-1T	IaaS	CPS	CS-2F-SS-1T	2FA Shared Self-Service Setup	Instance	One-Time	\$ 270.00	7%	\$ 251.10
U-IT-CS-2F-ST-1T	IaaS	CPS	CS-2F-ST-1T	2FA Shared Token Issue	User	One-Time	\$ 100.00	7%	\$ 93.00
U-IT-CS-2F-VPT-1T	IaaS	CPS	CS-2F-VPT-1T	2FA Virtustream Portal Token Issue	User	One-Time	\$ 125.00	7%	\$ 116.25

Dell EMC NASPO ValuePoint
Cloud Solutions Contract AR2495
ITAR Price List - Effective 9/15/17

U-IT-CS-ENC-AGT-1T	IaaS	CPS	CS-ENC-AGT-1T	Encryption Agent Setup	VM	One-Time	\$ 180.00	7%	\$ 167.40
U-IT-CS-ENC-SYSS-1T	IaaS	CPS	CS-ENC-SYSS-1T	Encryption Management System Setup - SaaS	Ea	One-Time	\$ 2,150.00	7%	\$ 1,999.50
U-IT-CS-FA-FAE-1T	IaaS	CPS	CS-FA-FAE-1T	Firewall Audit Export Setup	Firewall	One-Time	\$ 1,250.00	7%	\$ 1,162.50
U-IT-CS-FA-SYS-1T	IaaS	CPS	CS-FA-SYS-1T	Firewall Audit System Setup	Account	One-Time	\$ 3,000.00	7%	\$ 2,790.00
U-IT-CS-TM-AV1-1T	IaaS	CPS	CS-TM-AV1-1T	Anti-Virus Primary System Setup	Account	One-Time	\$ 214.29	7%	\$ 199.29
U-IT-CS-TM-AV2-1T	IaaS	CPS	CS-TM-AV2-1T	Anti-Virus Secondary System Setup	Account	One-Time	\$ 214.29	7%	\$ 199.29
U-IT-CS-FW-FW-1T	IaaS	CPS	CS-FW-FW-1T	Firewall Configuration/Setup	Firewall	One-Time	\$ 1,875.00	7%	\$ 1,743.75
U-IT-HM-HA-PHS-1T	IaaS	CPS	HM-HA-PHS-1T	HANA Appliance Installation and Setup - Physical	Appliance	One-Time	\$ 2,200.00	7%	\$ 2,046.00
U-IT-CS-TM-FIM1-1T	IaaS	CPS	CS-TM-FIM1-1T	File Integrity Monitoring Primary System Setup	Account	One-Time	\$ 214.29	7%	\$ 199.29
U-IT-CS-TM-FIM2-1T	IaaS	CPS	CS-TM-FIM2-1T	File Integrity Monitoring Secondary System Setup	Account	One-Time	\$ 214.29	7%	\$ 199.29
U-IT-IC-ONB-SS-1T	IaaS	CPS	IC-ONB-SS-1T	IaaS Onboarding - Self-Service	Account	One-Time	\$ 1,500.00	7%	\$ 1,395.00
U-IT-IC-ONB-VLED-1T	IaaS	CPS	IC-ONB-VLED-1T	IaaS Onboarding - Virtustream Led	VM	One-Time	\$ 1,120.00	7%	\$ 1,041.60
U-IT-IC-ONB-SHD-1T	IaaS	CPS	IC-ONB-SHD-1T	IaaS Onboarding - Shared	VM	One-Time	\$ 560.00	7%	\$ 520.80
U-IT-CS-TM-IDFW1-1T	IaaS	CPS	CS-TM-IDFW1-1T	Intrusion Detection and Firewall Primary System Setup	Account	One-Time	\$ 642.86	7%	\$ 597.86
U-IT-CS-TM-IDFW2-1T	IaaS	CPS	CS-TM-IDFW2-1T	Intrusion Detection and Firewall Secondary System Setup	Account	One-Time	\$ 214.29	7%	\$ 199.29
U-IT-CS-VPN-C-1T	IaaS	CPS	CS-VPN-C-1T	IPSec VPN Client-Side Configuration	Ea	One-Time	\$ 195.00	7%	\$ 181.35
U-IT-CS-VPN-H-1T	IaaS	CPS	CS-VPN-H-1T	IPSec VPN Host-Side Configuration	Ea	One-Time	\$ 156.25	7%	\$ 145.31
U-IT-IC-NW-LBB-1T	IaaS	CPS	IC-NW-LBB-1T	Load Balancer Setup - Basic	Ea	One-Time	\$ 750.00	7%	\$ 697.50
U-IT-CS-TM-VLSB1-1T	IaaS	CPS	CS-TM-VLSB1-1T	VM-Level Security Bundle Primary System Setup	Account	One-Time	\$ 1,071.43	7%	\$ 996.43
U-IT-CS-TM-VLSB2-1T	IaaS	CPS	CS-TM-VLSB2-1T	VM-Level Security Bundle Secondary System Setup	Account	One-Time	\$ 214.29	7%	\$ 199.29
U-IT-CS-IDS-NB1-1T	IaaS	CPS	CS-IDS-NB1-1T	Network Based Intrusion Detection Primary System Setup	VLAN	One-Time	\$ 1,280.00	7%	\$ 1,190.40
U-IT-CS-IDS-NB2-1T	IaaS	CPS	CS-IDS-NB2-1T	Network Based Intrusion Detection Secondary System Setup	VLAN	One-Time	\$ 640.00	7%	\$ 595.20
U-IT-CS-VS-LM-1T	IaaS	CPS	CS-VS-LM-1T	Log Management System Setup	Ea	One-Time	\$ 500.00	7%	\$ 465.00
U-IT-CS-VS-MLM-1T	IaaS	CPS	CS-VS-MLM-1T	Managed Log Management Service Setup	VM	One-Time	\$ 100.00	7%	\$ 93.00
U-IT-IC-DP-BU-1T	IaaS	CPS	IC-DP-BU-1T	System Backup Setup	Account	One-Time	\$ 500.00	7%	\$ 465.00
U-IT-HM-HA-VIR-1T	IaaS	CPS	HM-HA-VIR-1T	vHANA Installation and Setup Charge - Virtual	VM	One-Time	\$ 1,000.00	7%	\$ 930.00
U-IT-CS-VS-PSVC-1T	IaaS	CPS	CS-VS-PSVC-1T	Policy Auditor Service Setup	VM	One-Time	\$ 62.50	7%	\$ 58.13

Dell EMC NASPO ValuePoint
Cloud Solutions Contract AR2495
ITAR Price List - Effective 9/15/17

U-IT-CS-VS-PSYS-1T	IaaS	CPS	CS-VS-PSYS-1T	Policy Auditor System Setup	Site	One-Time	\$ 1,500.00	7%	\$ 1,395.00
U-IT-CS-2F-D1-SYS	IaaS	CPS	CS-2F-D1-SYS	2FA Dedicated Base Fee	Instance	Monthly Recur	\$ 150.00	7%	\$ 139.50
U-IT-CS-2F-D2-SYS	IaaS	CPS	CS-2F-D2-SYS	2FA Dedicated DR Base Fee	Instance	Monthly Recur	\$ 45.00	7%	\$ 41.85
U-IT-CS-2F-DT-MF	IaaS	CPS	CS-2F-DT-MF	2FA Dedicated Token Fee	User	Monthly Recur	\$ 9.00	7%	\$ 8.37
U-IT-CS-2F-ST-MF	IaaS	CPS	CS-2F-ST-MF	2FA Shared Token Fee	User	Monthly Recur	\$ 11.00	7%	\$ 10.23
U-IT-CS-2F-VPT-MF	IaaS	CPS	CS-2F-VPT-MF	2FA Virtustream Portal Token Fee	User	Monthly Recur	\$ 9.00	7%	\$ 8.37
U-IT-HM-HA1-SO-1TB	IaaS	CPS	HM-HA1-SO-1TB	1 TB HANA Managed Appliance for BW (Sca	Appliance	Monthly Recur	\$ 5,000.00	7%	\$ 4,650.00
U-IT-HM-HA1-SO-15	IaaS	CPS	HM-HA1-SO-15	1.5 TB HANA Managed Appliance for BW (Sca	Appliance	Monthly Recur	\$ 5,300.00	7%	\$ 4,929.00
U-IT-HM-HA1-SO-2TB	IaaS	CPS	HM-HA1-SO-2TB	2 TB HANA Managed Appliance for BW (Sca	Appliance	Monthly Recur	\$ 6,000.00	7%	\$ 5,580.00
U-IT-HM-HA1-SO-3TB	IaaS	CPS	HM-HA1-SO-3TB	3 TB HANA Managed Appliance for BW (Sca	Appliance	Monthly Recur	\$ 6,500.00	7%	\$ 6,045.00
U-IT-HM-HA1-SO-4TB	IaaS	CPS	HM-HA1-SO-4TB	4 TB HANA Managed Appliance for BW (Sca	Appliance	Monthly Recur	\$ 8,700.00	7%	\$ 8,091.00
U-IT-HM-HA1-SN-1TB	IaaS	CPS	HM-HA1-SN-1TB	1 TB HANA Managed Appliance (Single Node)	Appliance	Monthly Recur	\$ 5,000.00	7%	\$ 4,650.00
U-IT-HM-HA1-SN-2TB	IaaS	CPS	HM-HA1-SN-2TB	2 TB HANA Managed Appliance (Single Node)	Appliance	Monthly Recur	\$ 6,000.00	7%	\$ 5,580.00
U-IT-HM-HA1-SOH-1TB	IaaS	CPS	HM-HA1-SOH-1TB	1 TB HANA Managed Appliance for SoH - Pr	Appliance	Monthly Recur	\$ 4,476.00	7%	\$ 4,162.68
U-IT-HM-HA1-SOH-15	IaaS	CPS	HM-HA1-SOH-15	1.5 TB HANA Managed Appliance for SoH - Pr	Appliance	Monthly Recur	\$ 5,300.00	7%	\$ 4,929.00
U-IT-HM-HA1-SOH-2TB	IaaS	CPS	HM-HA1-SOH-2TB	2 TB HANA Managed Appliance for SoH - Pr	Appliance	Monthly Recur	\$ 6,000.00	7%	\$ 5,580.00
U-IT-HM-HA1-SOH-3TB	IaaS	CPS	HM-HA1-SOH-3TB	3 TB HANA Managed Appliance for SoH - Pr	Appliance	Monthly Recur	\$ 6,500.00	7%	\$ 6,045.00
U-IT-HM-HA1-SOH-4TB	IaaS	CPS	HM-HA1-SOH-4TB	4 TB HANA Managed Appliance for SoH - Pr	Appliance	Monthly Recur	\$ 8,500.00	7%	\$ 7,905.00
U-IT-HM-HA1-SOH-6TB	IaaS	CPS	HM-HA1-SOH-6TB	6 TB HANA Managed Appliance for SoH - Pr	Appliance	Monthly Recur	\$ 16,000.00	7%	\$ 14,880.00
U-IT-HM-HA1-SOH-8TB	IaaS	CPS	HM-HA1-SOH-8TB	8 TB HANA Managed Appliance for SoH - Pr	Appliance	Monthly Recur	\$ 21,000.00	7%	\$ 19,530.00
U-IT-HM-HA1-SOH-9TB	IaaS	CPS	HM-HA1-SOH-9TB	9 TB HANA Managed Appliance for SoH - Pr	Appliance	Monthly Recur	\$ 22,500.00	7%	\$ 20,925.00
U-IT-HM-HA1-SOH-12TB	IaaS	CPS	HM-HA1-SOH-12TB	12 TB HANA Managed Appliance for SoH - Pr	Appliance	Monthly Recur	\$ 25,500.00	7%	\$ 23,715.00
U-IT-HM-HA2-SO-1TB	IaaS	CPS	HM-HA2-SO-1TB	1 TB HANA Managed Appliance for BW (Sca	Appliance	Monthly Recur	\$ 5,000.00	7%	\$ 4,650.00
U-IT-HM-HA2-SO-15	IaaS	CPS	HM-HA2-SO-15	1.5 TB HANA Managed Appliance for BW (Sca	Appliance	Monthly Recur	\$ 5,300.00	7%	\$ 4,929.00
U-IT-HM-HA2-SO-2TB	IaaS	CPS	HM-HA2-SO-2TB	2 TB HANA Managed Appliance for BW (Sca	Appliance	Monthly Recur	\$ 6,000.00	7%	\$ 5,580.00
U-IT-HM-HA2-SO-3TB	IaaS	CPS	HM-HA2-SO-3TB	3 TB HANA Managed Appliance for BW (Sca	Appliance	Monthly Recur	\$ 6,500.00	7%	\$ 6,045.00
U-IT-HM-HA2-SO-4TB	IaaS	CPS	HM-HA2-SO-4TB	4 TB HANA Managed Appliance for BW (Sca	Appliance	Monthly Recur	\$ 8,700.00	7%	\$ 8,091.00

Dell EMC NASPO ValuePoint
Cloud Solutions Contract AR2495
ITAR Price List - Effective 9/15/17

U-IT-HM-HA2-SN-1TB	IaaS	CPS	HM-HA2-SN-1TB	1 TB HANA Managed Appliance (Single Node)	Appliance	Monthly Recur	\$ 5,000.00	7%	\$ 4,650.00
U-IT-HM-HA2-SN-2TB	IaaS	CPS	HM-HA2-SN-2TB	2 TB HANA Managed Appliance (Single Node)	Appliance	Monthly Recur	\$ 6,000.00	7%	\$ 5,580.00
U-IT-HM-HA2-SOH-1TB	IaaS	CPS	HM-HA2-SOH-1TB	1 TB HANA Managed Appliance for SoH - Single Node	Appliance	Monthly Recur	\$ 4,476.00	7%	\$ 4,162.68
U-IT-HM-HA2-SOH-15	IaaS	CPS	HM-HA2-SOH-15	1.5 TB HANA Managed Appliance for SoH - Single Node	Appliance	Monthly Recur	\$ 5,300.00	7%	\$ 4,929.00
U-IT-HM-HA2-SOH-2TB	IaaS	CPS	HM-HA2-SOH-2TB	2 TB HANA Managed Appliance for SoH - Single Node	Appliance	Monthly Recur	\$ 6,000.00	7%	\$ 5,580.00
U-IT-HM-HA2-SOH-3TB	IaaS	CPS	HM-HA2-SOH-3TB	3 TB HANA Managed Appliance for SoH - Single Node	Appliance	Monthly Recur	\$ 6,500.00	7%	\$ 6,045.00
U-IT-HM-HA2-SOH-4TB	IaaS	CPS	HM-HA2-SOH-4TB	4 TB HANA Managed Appliance for SoH - Single Node	Appliance	Monthly Recur	\$ 8,500.00	7%	\$ 7,905.00
U-IT-HM-HA2-SOH-6TB	IaaS	CPS	HM-HA2-SOH-6TB	6 TB HANA Managed Appliance for SoH - Single Node	Appliance	Monthly Recur	\$ 16,000.00	7%	\$ 14,880.00
U-IT-HM-HA2-SOH-8TB	IaaS	CPS	HM-HA2-SOH-8TB	8 TB HANA Managed Appliance for SoH - Single Node	Appliance	Monthly Recur	\$ 21,000.00	7%	\$ 19,530.00
U-IT-HM-HA2-SOH-9TB	IaaS	CPS	HM-HA2-SOH-9TB	9 TB HANA Managed Appliance for SoH - Single Node	Appliance	Monthly Recur	\$ 22,500.00	7%	\$ 20,925.00
U-IT-HM-HA2-SOH-12TB	IaaS	CPS	HM-HA2-SOH-12TB	12 TB HANA Managed Appliance for SoH - Single Node	Appliance	Monthly Recur	\$ 25,500.00	7%	\$ 23,715.00
U-IT-HM-VVM-BAS-ENT	IaaS	CPS	HM-VVM-BAS-ENT	vHANA Enterprise Basic VM Fee	VM	Monthly Recur	\$ 1,075.00	7%	\$ 999.75
U-IT-HM-UVV-BAS-ENT	IaaS	CPS	HM-UVV-BAS-ENT	vHANA Enterprise Basic μVM Variable	micro-VM	Monthly Recur	\$ 20.40	7%	\$ 18.97
U-IT-HM-VVM-COR-ENT	IaaS	CPS	HM-VVM-COR-ENT	vHANA Enterprise Core VM Fee	VM	Monthly Recur	\$ 1,486.00	7%	\$ 1,381.98
U-IT-HM-UVV-COR-ENT	IaaS	CPS	HM-UVV-COR-ENT	vHANA Enterprise Core μVM Variable	micro-VM	Monthly Recur	\$ 28.80	7%	\$ 26.78
U-IT-IC-HVM-BAS-ENT	IaaS	CPS	IC-HVM-BAS-ENT	High Memory Enterprise Basic VM Fee	VM	Monthly Recur	\$ 1,075.00	7%	\$ 999.75
U-IT-IC-HVM-COR-ENT	IaaS	CPS	IC-HVM-COR-ENT	High Memory Enterprise Core VM Fee	VM	Monthly Recur	\$ 1,486.00	7%	\$ 1,381.98
U-IT-HM-HVM-BASP-ENT	IaaS	CPS	HM-HVM-BASP-ENT	vHANA Enterprise Basic Plus VM Fee	VM	Monthly Recur	\$ 1,230.00	7%	\$ 1,143.90
U-IT-HM-UHV-BASP-ENT	IaaS	CPS	HM-UHV-BASP-ENT	vHANA Enterprise Basic Plus μVM Variable	micro-VM	Monthly Recur	\$ 19.80	7%	\$ 18.41
U-IT-HM-UVM-BASP-ENT	IaaS	CPS	HM-UVM-BASP-ENT	vHANA Enterprise Basic Plus μVM	micro-VM	Monthly Recur	\$ 24.60	7%	\$ 22.88
U-IT-IC-HVM-BASP-ENT	IaaS	CPS	IC-HVM-BASP-ENT	High Memory Enterprise Basic Plus VM Fee	VM	Monthly Recur	\$ 1,230.00	7%	\$ 1,143.90
U-IT-IC-UHV-BAS-ENT	IaaS	CPS	IC-UHV-BAS-ENT	High Memory Enterprise Basic μVM	micro-VM	Monthly Recur	\$ 20.40	7%	\$ 18.97
U-IT-IC-UHV-COR-ENT	IaaS	CPS	IC-UHV-COR-ENT	High Memory Enterprise Core μVM	micro-VM	Monthly Recur	\$ 28.80	7%	\$ 26.78
U-IT-IC-UHV-BASP-ENT	IaaS	CPS	IC-UHV-BASP-ENT	High Memory Enterprise Basic Plus μVM	micro-VM	Monthly Recur	\$ 19.80	7%	\$ 18.41
U-IT-IC-UVM-BAS-ORA	IaaS	CPS	IC-UVM-BAS-ORA	Oracle Cluster Basic μVM	micro-VM	Monthly Recur	\$ 159.60	7%	\$ 148.43
U-IT-IC-UVM-COR-ORA	IaaS	CPS	IC-UVM-COR-ORA	Oracle Cluster Core μVM	micro-VM	Monthly Recur	\$ 297.60	7%	\$ 276.77
U-IT-IC-UVM-BAS-ENT	IaaS	CPS	IC-UVM-BAS-ENT	Enterprise Basic μVM	micro-VM	Monthly Recur	\$ 54.00	7%	\$ 50.22

Dell EMC NASPO ValuePoint
Cloud Solutions Contract AR2495
ITAR Price List - Effective 9/15/17

U-IT-IC-UVM-COR-ENT	IaaS	CPS	IC-UVM-COR-ENT	Enterprise Core μVM	micro-VM	Monthly Recur	\$ 72.00	7%	\$ 66.96
U-IT-IC-UVM-BASP-ENT	IaaS	CPS	IC-UVM-BASP-ENT	Enterprise Basic Plus μVM	Micro-VM	Monthly Recur	\$ 63.00	7%	\$ 58.59
U-IT-CS-ENC-AGP-MF	IaaS	CPS	CS-ENC-AGP-MF	Encryption Agent per Machine - pHANA	VM	Monthly Recur	\$ 105.00	7%	\$ 97.65
U-IT-CS-ENC-AGT-MF	IaaS	CPS	CS-ENC-AGT-MF	Encryption Agent per Machine	VM	Monthly Recur	\$ 105.00	7%	\$ 97.65
U-IT-CS-ENC-SYS-SYS	IaaS	CPS	CS-ENC-SYS-SYS	Encryption Management System Fee	Account	Monthly Recur	\$ 850.00	7%	\$ 790.50
U-IT-CS-FA-FA-SYS	IaaS	CPS	CS-FA-FA-SYS	Firewall Audit System	Account	Monthly Recur	\$ 675.00	7%	\$ 627.75
U-IT-CS-FA-MFA-SVC	IaaS	CPS	CS-FA-MFA-SVC	Managed Firewall Auditing Service	Firewall	Monthly Recur	\$ 270.00	7%	\$ 251.10
U-IT-CS-TM-AV1-SYS	IaaS	CPS	CS-TM-AV1-SYS	Anti-Virus Primary System	Account	Monthly Recur	\$ 25.00	7%	\$ 23.25
U-IT-CS-TM-AV2-SYS	IaaS	CPS	CS-TM-AV2-SYS	Anti-Virus Secondary System	Account	Monthly Recur	\$ 25.00	7%	\$ 23.25
U-IT-CS-TM-AV-SVC	IaaS	CPS	CS-TM-AV-SVC	Anti-Virus Managed Service	VM	Monthly Recur	\$ 24.99	7%	\$ 23.24
U-IT-CS-TM-FIM1-SYS	IaaS	CPS	CS-TM-FIM1-SYS	File Integrity Monitoring Primary System	Account	Monthly Recur	\$ 25.00	7%	\$ 23.25
U-IT-CS-TM-FIM2-SYS	IaaS	CPS	CS-TM-FIM2-SYS	File Integrity Monitoring Secondary System	Account	Monthly Recur	\$ 25.00	7%	\$ 23.25
U-IT-IC-UHV-BASP-ENT	IaaS	CPS	IC-UHV-BASP-ENT	High Memory Enterprise Basic Plus μVM	Micro-VM	Monthly Recur	\$ 19.80	7%	\$ 18.41
U-IT-IC-HVM-BASP-ENT	IaaS	CPS	IC-HVM-BASP-ENT	High Memory Enterprise Basic Plus VM Fee	VM	Monthly Recur	\$ 1,230.00	7%	\$ 1,143.90
U-IT-CS-TM-IDFW1-SYS	IaaS	CPS	CS-TM-IDFW1-SYS	Intrusion Detection and Firewall Primary Syst	Account	Monthly Recur	\$ 203.57	7%	\$ 189.32
U-IT-CS-TM-IDFW2-SYS	IaaS	CPS	CS-TM-IDFW2-SYS	Intrusion Detection and Firewall Secondary S	Account	Monthly Recur	\$ 25.00	7%	\$ 23.25
U-IT-CS-VPN-U1-NET	IaaS	CPS	CS-VPN-U1-NET	IPSec VPN Bandwidth Fee - USDC1	Mbps	Monthly Recur	\$ 31.25	7%	\$ 29.06
U-IT-CS-VPN-U2-NET	IaaS	CPS	CS-VPN-U2-NET	IPSec VPN Bandwidth Fee - USDC2	Mbps	Monthly Recur	\$ 31.25	7%	\$ 29.06
U-IT-CS-VPN-T-SVC	IaaS	CPS	CS-VPN-T-SVC	IPSec VPN Tunnel Managed Service	Ea	Monthly Recur	\$ 50.00	7%	\$ 46.50
U-IT-IC-NW-LBM-NET	IaaS	CPS	IC-NW-LBM-NET	Load Balancing Bandwidth Fee (Additional to	Mbps	Monthly Recur	\$ 22.50	7%	\$ 20.93
U-IT-CS-TM-IDFW-SVC	IaaS	CPS	CS-TM-IDFW-SVC	Intrusion Detection and Firewall Managed Se	VM	Monthly Recur	\$ 73.74	7%	\$ 68.57
U-IT-CS-TM-VLSB1-SYS	IaaS	CPS	CS-TM-VLSB1-SYS	VM-Level Security Bundle Primary System fe	Account	Monthly Recur	\$ 190.18	7%	\$ 176.87
U-IT-IC-NW-LBM-LB	IaaS	CPS	IC-NW-LBM-LB	Managed Load Balancer Services (Per Serve	VM	Monthly Recur	\$ 100.00	7%	\$ 93.00
U-IT-CS-TM-VLSB2-SYS	IaaS	CPS	CS-TM-VLSB2-SYS	VM-Level Security Bundle Secondary System	Account	Monthly Recur	\$ 56.25	7%	\$ 52.31
U-IT-CS-FW-MPF-SVC	IaaS	CPS	CS-FW-MPF-SVC	Managed Perimeter Firewall	VM	Monthly Recur	\$ 25.00	7%	\$ 23.25
U-IT-IC-SW-MSS-WIN	IaaS	CPS	IC-SW-MSS-WIN	Microsoft OS	Instance	Monthly Recur	\$ 50.00	7%	\$ 46.50
U-IT-IC-SW-MQL-ENT	IaaS	CPS	IC-SW-MQL-ENT	Microsoft SQL Enterprise (Per 2 cores)	CPU Core Pair	Monthly Recur	\$ 575.00	7%	\$ 534.75

Dell EMC NASPO ValuePoint
Cloud Solutions Contract AR2495
ITAR Price List - Effective 9/15/17

U-IT-IC-SW-MQL-STD	IaaS	CPS	IC-SW-MQL-STD	Microsoft SQL Standard (Per 2 cores)	CPU Core Pair	Monthly Recur	\$ 150.00	7%	\$ 139.50
U-IT-CS-NW-BWU1-NET	IaaS	CPS	CS-NW-BWU1-NET	Network Bandwidth Fee - USDC1	Mbps	Monthly Recur	\$ 28.75	7%	\$ 26.74
U-IT-CS-NW-BWU2-NET	IaaS	CPS	CS-NW-BWU2-NET	Network Bandwidth Fee - USDC2	Mbps	Monthly Recur	\$ 28.75	7%	\$ 26.74
U-IT-CS-IDS-NB2-SYS	IaaS	CPS	CS-IDS-NB2-SYS	Network Based Intrusion Detection System a	VLAN	Monthly Recur	\$ 477.00	7%	\$ 443.61
U-IT-CS-IDS-NB1-SYS	IaaS	CPS	CS-IDS-NB1-SYS	Network Based Intrusion Detection System a	VLAN	Monthly Recur	\$ 957.00	7%	\$ 890.01
U-IT-CS-TM-VLSBA-SVC	IaaS	CPS	CS-TM-VLSBA-SVC	VM-Level Security Bundle Service Fee (<101	VM	Monthly Recur	\$ 116.14	7%	\$ 108.01
U-IT-CS-TM-VLSBB-SVC	IaaS	CPS	CS-TM-VLSBB-SVC	VM-Level Security Bundle Service Fee (<100	VM	Monthly Recur	\$ 105.92	7%	\$ 98.50
U-IT-IC-NW-IPAD-V4	IaaS	CPS	IC-NW-IPAD-V4	Public IP Address (IPv4)	IP Address	Monthly Recur	\$ 25.00	7%	\$ 23.25
U-IT-IC-NW-IPAD-V6	IaaS	CPS	IC-NW-IPAD-V6	Public IP Address (IPv6)	IP Address	Monthly Recur	\$ 5.00	7%	\$ 4.65
U-IT-IC-SW-RHL-ENT	IaaS	CPS	IC-SW-RHL-ENT	Red Hat Enterprise Linux - Enterprise (Per O	Instance	Monthly Recur	\$ 100.00	7%	\$ 93.00
U-IT-IC-SW-RHL-STD	IaaS	CPS	IC-SW-RHL-STD	Red Hat Enterprise Linux - Standard (Per OS	Instance	Monthly Recur	\$ 50.00	7%	\$ 46.50
U-IT-IC-SW-RDS-IF	IaaS	CPS	IC-SW-RDS-IF	Remote Desktop Services (Per User)	User	Monthly Recur	\$ 7.50	7%	\$ 6.98
U-IT-IC-SW-SLES-2C	IaaS	CPS	IC-SW-SLES-2C	SUSE Linux Enterprise <=2 vCPU & <=2GB	Instance	Monthly Recur	\$ 110.00	7%	\$ 102.30
U-IT-IC-SW-SLES-4C	IaaS	CPS	IC-SW-SLES-4C	SUSE Linux Enterprise <=4 vCPU & <=8GB	Instance	Monthly Recur	\$ 150.00	7%	\$ 139.50
U-IT-IC-SW-SLES-8C	IaaS	CPS	IC-SW-SLES-8C	SUSE Linux Enterprise <=8 vCPU & >8GB R	Instance	Monthly Recur	\$ 250.00	7%	\$ 232.50
U-IT-IC-SW-SLES-VCPU	IaaS	CPS	IC-SW-SLES-VCPU	SUSE Linux Enterprise > 8 vCPU & >8GB R	vCPU	Monthly Recur	\$ 32.00	7%	\$ 29.76
U-IT-IC-SW-SLES-PH	IaaS	CPS	IC-SW-SLES-PH	SUSE Linux Enterprise for Physical HANA	CPU Socket P	Monthly Recur	\$ 200.00	7%	\$ 186.00
U-IT-IC-SW-SLES-S2C	IaaS	CPS	IC-SW-SLES-S2C	SUSE Linux Enterprise for SAP <=2 vCPU &	Instance	Monthly Recur	\$ 200.00	7%	\$ 186.00
U-IT-IC-SW-SLES-S4C	IaaS	CPS	IC-SW-SLES-S4C	SUSE Linux Enterprise for SAP <=4 vCPU &	Instance	Monthly Recur	\$ 275.00	7%	\$ 255.75
U-IT-IC-SW-SLES-SVM	IaaS	CPS	IC-SW-SLES-SVM	SUSE Linux Enterprise for SAP >4 vCPU or >	Instance	Monthly Recur	\$ 325.00	7%	\$ 302.25
U-IT-IC-SW-SLES-VH	IaaS	CPS	IC-SW-SLES-VH	SUSE Linux Enterprise for Virtual HANA	Instance	Monthly Recur	\$ 73.00	7%	\$ 67.89
U-IT-IC-DP-BU-LOC	IaaS	CPS	IC-DP-BU-LOC	System Backup - Local Only	GB	Monthly Recur	\$ 0.89	7%	\$ 0.83
U-IT-IC-DP-BU-REP	IaaS	CPS	IC-DP-BU-REP	System Backup - Replicated	GB	Monthly Recur	\$ 1.31	7%	\$ 1.22
U-IT-IC-STO-T0A-LOC	IaaS	CPS	IC-STO-T0A-LOC	Tier 0 Block Storage - Local Only	GB	Monthly Recur	\$ 1.10	7%	\$ 1.03
U-IT-IC-STO-T0A-REP	IaaS	CPS	IC-STO-T0A-REP	Tier 0 Block Storage - Replicated	GB	Monthly Recur	\$ 2.23	7%	\$ 2.07
U-IT-IC-STO-T1A-LOC	IaaS	CPS	IC-STO-T1A-LOC	Tier I Block Storage - Local Only	GB	Monthly Recur	\$ 0.53	7%	\$ 0.49
U-IT-IC-STO-T1A-REP	IaaS	CPS	IC-STO-T1A-REP	Tier I Block Storage - Replicated	GB	Monthly Recur	\$ 1.16	7%	\$ 1.07

Dell EMC NASPO ValuePoint
Cloud Solutions Contract AR2495
ITAR Price List - Effective 9/15/17

U-IT-IC-STO-T2A-LOC	IaaS	CPS	IC-STO-T2A-LOC	Tier II Block Storage - Local Only	GB	Monthly Recur	\$ 0.37	7%	\$ 0.34
U-IT-IC-STO-T2A-REP	IaaS	CPS	IC-STO-T2A-REP	Tier II Block Storage - Replicated	GB	Monthly Recur	\$ 0.84	7%	\$ 0.78
U-IT-IC-STO-T3A-LOC	IaaS	CPS	IC-STO-T3A-LOC	Tier III Block Storage - Local Only	GB	Monthly Recur	\$ 0.16	7%	\$ 0.15
U-IT-IC-STO-T3A-REP	IaaS	CPS	IC-STO-T3A-REP	Tier III Block Storage – Replicated	GB	Monthly Recur	\$ 0.42	7%	\$ 0.39
U-IT-CS-TM-VLSBC-SVC	IaaS	CPS	CS-TM-VLSBC-SVC	VM-Level Security Bundle Service Fee (<10,000 VMs)	VM	Monthly Recur	\$ 99.00	7%	\$ 92.07
U-IT-CS-TM-VLSBD-SVC	IaaS	CPS	CS-TM-VLSBD-SVC	VM-Level Security Bundle Service Fee (10,000 VMs)	VM	Monthly Recur	\$ 88.72	7%	\$ 82.51
U-IT-CS-VS-LM-SYS	IaaS	CPS	CS-VS-LM-SYS	Log Management System Fee	Ea	Monthly Recur	\$ 2,000.00	7%	\$ 1,860.00
U-IT-CS-VS-MLM-SVC	IaaS	CPS	CS-VS-MLM-SVC	Managed Log Management Service	VM	Monthly Recur	\$ 60.00	7%	\$ 55.80
U-IT-CS-VS-PA-SVC	IaaS	CPS	CS-VS-PA-SVC	Policy Auditor Service Fee	VM	Monthly Recur	\$ 73.00	7%	\$ 67.89
U-IT-CS-VS-PA-SYS	IaaS	CPS	CS-VS-PA-SYS	Policy Auditor System Fee	Site	Monthly Recur	\$ 125.00	7%	\$ 116.25
U-IT-CS-VS-NPIP-SVC	IaaS	CPS	CS-VS-NPIP-SVC	Vulnerability Scanning Managed Service - no IP Address	IP Address	Monthly Recur	\$ 100.00	7%	\$ 93.00
U-IT-CS-VS-NPIP-AH	IaaS	CPS	CS-VS-NPIP-AH	Vulnerability Scanning Remedial Ad Hoc Scalable	IP Block (255)	Miscellaneous	\$ 450.00	7%	\$ 418.50
U-IT-CS-VS-PIP-SVC	IaaS	CPS	CS-VS-PIP-SVC	Vulnerability Scanning Managed Service - Pu	IP Address	Monthly Recur	\$ 500.00	7%	\$ 465.00
U-IT-CC-TAM-CIR-AH	IaaS	CCS	CC-TAM-CIR-AH	Co-Innovation Roundtables - Ad Hoc (6 months)	Ea	Services	\$ 5,850.00	7%	\$ 5,440.50
U-IT-CC-TAM-DMM-AH	IaaS	CCS	CC-TAM-DMM-AH	Demand Management Meetings - Ad Hoc (3 months)	Ea	Services	\$ 3,217.50	7%	\$ 2,992.28
U-IT-CC-TAM-ES-AH	IaaS	CCS	CC-TAM-ES-AH	Executive Scorecards - Ad Hoc (3 months)	Ea	Services	\$ 3,510.00	7%	\$ 3,264.30
U-IT-CC-TAM-ITRF-AH	IaaS	CCS	CC-TAM-ITRF-AH	IT Resource Forecast - Ad Hoc (3 months)	Ea	Services	\$ 7,020.00	7%	\$ 6,528.60
U-IT-CC-TAM-RBR-AH	IaaS	CCS	CC-TAM-RBR-AH	Reporting and Business Review - Ad Hoc (1 month)	Ea	Services	\$ 4,638.75	7%	\$ 4,314.04
U-IT-CC-TAM-RP-AH	IaaS	CCS	CC-TAM-RP-AH	Resource and Performance - Ad Hoc (1 month)	Ea	Services	\$ 4,203.75	7%	\$ 3,909.49
U-IT-CC-TAM-SLAR-AH	IaaS	CCS	CC-TAM-SLAR-AH	SLA Review - Ad Hoc (1 month)	Ea	Services	\$ 1,755.00	7%	\$ 1,632.15
U-IT-CC-TAM-WSIR-AH	IaaS	CCS	CC-TAM-WSIR-AH	Weekly Status and Incident Reporting - Ad Hoc	Ea	Services	\$ 3,330.00	7%	\$ 3,096.90
U-IT-CC-SVC-ONCC-1T	IaaS	CCS	CC-SVC-ONCC-1T	Cloud Cover Setup	VM	One-Time	\$ 155.00	7%	\$ 144.15
U-IT-CC-SAP-ONUS-1T	IaaS	CCS	CC-SAP-ONUS-1T	Onshore SAP User, Security, and Change Mgmt	Ea	One-Time	\$ 2,750.00	7%	\$ 2,557.50
U-IT-AM-NS-OCL-US	IaaS	CCS	AM-NS-OCL-US	OS Support - Clustered - US Domestic	VM	Monthly Recur	\$ 547.66	7%	\$ 509.33
U-IT-AM-NS-ODCL-US	IaaS	CCS	AM-NS-ODCL-US	OS & DB Support - Clustered - Domestic US	VM	Monthly Recur	\$ 860.00	7%	\$ 799.80
U-IT-AM-NS-ODNC-US	IaaS	CCS	AM-NS-ODNC-US	Database & OS Support - Base - US Domestic	VM	Monthly Recur	\$ 573.51	7%	\$ 533.36
U-IT-AM-NS-ONC-US	IaaS	CCS	AM-NS-ONC-US	OS Support - Base - US Domestic	VM	Monthly Recur	\$ 289.01	7%	\$ 268.78

Dell EMC NASPO ValuePoint
Cloud Solutions Contract AR2495
ITAR Price List - Effective 9/15/17

U-IT-AM-SAP-CALD-US	IaaS	CCS	AM-SAP-CALD-US	SAP Support - Class A - Large Database Ser	VM	Monthly Recur	\$ 3,495.84	7%	\$ 3,251.14
U-IT-AM-SAP-CASD-US	IaaS	CCS	AM-SAP-CASD-US	SAP Support - Class A - Small Database Ser	VM	Monthly Recur	\$ 2,976.44	7%	\$ 2,768.09
U-IT-AM-SAP-CBLD-US	IaaS	CCS	AM-SAP-CBLD-US	SAP Support - Class B - Large Database Ser	VM	Monthly Recur	\$ 2,775.02	7%	\$ 2,580.77
U-IT-AM-SAP-CBSD-US	IaaS	CCS	AM-SAP-CBSD-US	SAP Support - Class B - Small Database Ser	VM	Monthly Recur	\$ 2,167.79	7%	\$ 2,016.05
U-IT-AM-SAP-CCLE-US	IaaS	CCS	AM-SAP-CCLE-US	SAP Support - Class C - Large SAP Environn	VM	Monthly Recur	\$ 2,432.73	7%	\$ 2,262.44
U-IT-AM-SAP-CCSE-US	IaaS	CCS	AM-SAP-CCSE-US	SAP Support - Class C - Small SAP Environn	VM	Monthly Recur	\$ 1,035.04	7%	\$ 962.59
U-IT-AM-SAP-CDBA-US	IaaS	CCS	AM-SAP-CDBA-US	SAP Support - Class D - US Domestic	VM	Monthly Recur	\$ 559.09	7%	\$ 519.95
U-IT-CC-TAM-OPIN-1Y	IaaS	CCS	CC-TAM-OPIN-1Y	Operational Integration - 1 Year	Ea	Monthly Recur	\$ 1,950.00	7%	\$ 1,813.50
U-IT-CC-TAM-RBR-1Y	IaaS	CCS	CC-TAM-RBR-1Y	Reporting and Business Review - 1 Year	Ea	Monthly Recur	\$ 3,092.50	7%	\$ 2,876.03
U-IT-CC-TAM-RP-1Y	IaaS	CCS	CC-TAM-RP-1Y	Resource and Performance - 1 Year	Ea	Monthly Recur	\$ 2,802.50	7%	\$ 2,606.33
U-IT-CC-TAM-SLAR-1Y	IaaS	CCS	CC-TAM-SLAR-1Y	SLA Review - 1 Year	Ea	Monthly Recur	\$ 1,170.00	7%	\$ 1,088.10
U-IT-AM-TAMS-TAMSB-C	IaaS	CCS	AM-TAMS-TAMSB-C	Technical Account Management Services - B	Ea	Monthly Recur	\$ 3,000.00	7%	\$ 2,790.00
U-IT-AM-TAMS-TAMSG-C	IaaS	CCS	AM-TAMS-TAMSG-C	Technical Account Management Services - G	Ea	Monthly Recur	\$ 12,000.00	7%	\$ 11,160.00
U-IT-AM-TAMS-TAMSS-C	IaaS	CCS	AM-TAMS-TAMSS-C	Technical Account Management Services - S	Ea	Monthly Recur	\$ 6,000.00	7%	\$ 5,580.00
U-IT-AM-TAMS-TAMSP-C	IaaS	CCS	AM-TAMS-TAMSP-C	Technical Account Management Services - P	Ea	Monthly Recur	\$ 24,000.00	7%	\$ 22,320.00
U-IT-CC-TAM-WSIR-1Y	IaaS	CCS	CC-TAM-WSIR-1Y	Weekly Status and Incident Reporting - 1 Ye	Ea	Monthly Recur	\$ 2,220.00	7%	\$ 2,064.60
U-IT-DC-RKU2-RS-1T	IaaS	CSNS	DC-RKU2-RS-1T	Rack & Stack (Full Cab) - USDC5	Rack	One-Time	\$ 1,640.63	7%	\$ 1,525.78
U-IT-DC-RKU1-RS-1T	IaaS	CSNS	DC-RKU1-RS-1T	Rack & Stack (Full Cab) - USDC6	Rack	One-Time	\$ 1,640.63	7%	\$ 1,525.78
U-IT-DC-NWU1-XCCX-1T	IaaS	CSNS	DC-NWU1-XCCX-1T	Coax Cross Connect - USDC5 - Installation	Ea	One-Time	N/A	7%	N/A
U-IT-DC-NWU2-XCCX-1T	IaaS	CSNS	DC-NWU2-XCCX-1T	Coax Cross Connect - USDC6 - Installation	Ea	One-Time	N/A	7%	N/A
U-IT-DC-NWU1-XCC-1T	IaaS	CSNS	DC-NWU1-XCC-1T	Copper Cross Connect - USDC5 - Installation	Ea	One-Time	N/A	7%	N/A
U-IT-DC-NWU2-XCC-1T	IaaS	CSNS	DC-NWU2-XCC-1T	Copper Cross Connect - USDC6 - Installation	Ea	One-Time	N/A	7%	N/A
U-IT-DC-NWU1-XCF-1T	IaaS	CSNS	DC-NWU1-XCF-1T	Fiber Cross Connect - USDC5 - Installation	Ea	One-Time	N/A	7%	N/A
U-IT-DC-NWU2-XCF-1T	IaaS	CSNS	DC-NWU2-XCF-1T	Fiber Cross Connect - USDC6 - Installation	Ea	One-Time	N/A	7%	N/A
U-IT-DC-PWU1-21S-1T	IaaS	CSNS	DC-PWU1-21S-1T	20 A / 120 V Power Strip - USDC5	Ea	One-Time	N/A	7%	N/A
U-IT-DC-PWU2-21S-1T	IaaS	CSNS	DC-PWU2-21S-1T	20 A / 120 V Power Strip - USDC6	Ea	One-Time	N/A	7%	N/A
U-IT-DC-PWU1-21R-1T	IaaS	CSNS	DC-PWU1-21R-1T	20 A / 120 V Primary / Redundant Power - U	Ea	One-Time	N/A	7%	N/A

Dell EMC NASPO ValuePoint
Cloud Solutions Contract AR2495
ITAR Price List - Effective 9/15/17

U-IT-DC-PWU2-21R-1T	IaaS	CSNS	DC-PWU2-21R-1T	20 A / 120 V Primary / Redundant Power - US	Ea	One-Time	N/A	7%	N/A
U-IT-DC-PWU1-21P-1T	IaaS	CSNS	DC-PWU1-21P-1T	20 A / 120 V Primary Power - USDC5 - Instal	Ea	One-Time	N/A	7%	N/A
U-IT-DC-PWU2-21P-1T	IaaS	CSNS	DC-PWU2-21P-1T	20 A / 120 V Primary Power - USDC6 - Instal	Ea	One-Time	N/A	7%	N/A
U-IT-DC-PWU1-22S-1T	IaaS	CSNS	DC-PWU1-22S-1T	20 A / 208 V Power Strip - USDC5	Ea	One-Time	N/A	7%	N/A
U-IT-DC-PWU2-22S-1T	IaaS	CSNS	DC-PWU2-22S-1T	20 A / 208 V Power Strip - USDC6	Ea	One-Time	N/A	7%	N/A
U-IT-DC-PWU1-22R-1T	IaaS	CSNS	DC-PWU1-22R-1T	20 A / 208 V Primary / Redundant Power - US	Ea	One-Time	N/A	7%	N/A
U-IT-DC-PWU2-22R-1T	IaaS	CSNS	DC-PWU2-22R-1T	20 A / 208 V Primary / Redundant Power - US	Ea	One-Time	N/A	7%	N/A
U-IT-DC-PWU1-22P-1T	IaaS	CSNS	DC-PWU1-22P-1T	20 A / 208 V Primary Power - USDC5 - Instal	Ea	One-Time	N/A	7%	N/A
U-IT-DC-PWU2-22P-1T	IaaS	CSNS	DC-PWU2-22P-1T	20 A / 208 V Primary Power - USDC6 - Instal	Ea	One-Time	N/A	7%	N/A
U-IT-DC-PWU1-31S-1T	IaaS	CSNS	DC-PWU1-31S-1T	30 A / 120 V Power Strip - USDC5	Ea	One-Time	N/A	7%	N/A
U-IT-DC-PWU2-31S-1T	IaaS	CSNS	DC-PWU2-31S-1T	30 A / 120 V Power Strip - USDC6	Ea	One-Time	N/A	7%	N/A
U-IT-DC-PWU1-31R-1T	IaaS	CSNS	DC-PWU1-31R-1T	30 A / 120 V Primary / Redundant Power - US	Ea	One-Time	N/A	7%	N/A
U-IT-DC-PWU2-31R-1T	IaaS	CSNS	DC-PWU2-31R-1T	30 A / 120 V Primary / Redundant Power - US	Ea	One-Time	N/A	7%	N/A
U-IT-DC-PWU1-31P-1T	IaaS	CSNS	DC-PWU1-31P-1T	30 A / 120 V Primary Power - USDC5 - Instal	Ea	One-Time	N/A	7%	N/A
U-IT-DC-PWU2-31P-1T	IaaS	CSNS	DC-PWU2-31P-1T	30 A / 120 V Primary Power - USDC6 - Instal	Ea	One-Time	N/A	7%	N/A
U-IT-DC-PWU1-32S-1T	IaaS	CSNS	DC-PWU1-32S-1T	30 A / 208 V Power Strip - USDC5	Ea	One-Time	N/A	7%	N/A
U-IT-DC-PWU2-32S-1T	IaaS	CSNS	DC-PWU2-32S-1T	30 A / 208 V Power Strip - USDC6	Ea	One-Time	N/A	7%	N/A
U-IT-DC-PWU1-32R-1T	IaaS	CSNS	DC-PWU1-32R-1T	30 A / 208 V Primary / Redundant Power - US	Ea	One-Time	N/A	7%	N/A
U-IT-DC-PWU2-32R-1T	IaaS	CSNS	DC-PWU2-32R-1T	30 A / 208 V Primary / Redundant Power - US	Ea	One-Time	N/A	7%	N/A
U-IT-DC-PWU1-32P-1T	IaaS	CSNS	DC-PWU1-32P-1T	30 A / 208 V Primary Power - USDC5 - Instal	Ea	One-Time	N/A	7%	N/A
U-IT-DC-PWU2-32P-1T	IaaS	CSNS	DC-PWU2-32P-1T	30 A / 208 V Primary Power - USDC6 - Instal	Ea	One-Time	N/A	7%	N/A
U-IT-DC-RKU1-RK-1T	IaaS	CSNS	DC-RKU1-RK-1T	Rack Installation - USDC5	Rack	One-Time	N/A	7%	N/A
U-IT-DC-RKU2-RK-1T	IaaS	CSNS	DC-RKU2-RK-1T	Rack Installation - USDC6	Rack	One-Time	N/A	7%	N/A
U-IT-DC-PWU1-21R-PF	IaaS	CSNS	DC-PWU1-21R-PF	20 A / 120 V Primary / Redundant Power - US	Ea	Monthly Recur	N/A	7%	N/A
U-IT-DC-PWU2-21R-PF	IaaS	CSNS	DC-PWU2-21R-PF	20 A / 120 V Primary / Redundant Power - US	Ea	Monthly Recur	N/A	7%	N/A
U-IT-DC-PWU1-21P-PF	IaaS	CSNS	DC-PWU1-21P-PF	20 A / 120 V Primary Power - USDC5	Ea	Monthly Recur	N/A	7%	N/A
U-IT-DC-PWU2-21P-PF	IaaS	CSNS	DC-PWU2-21P-PF	20 A / 120 V Primary Power - USDC6	Ea	Monthly Recur	N/A	7%	N/A

Dell EMC NASPO ValuePoint
Cloud Solutions Contract AR2495
ITAR Price List - Effective 9/15/17

U-IT-DC-PWU1-22R-PF	IaaS	CSNS	DC-PWU1-22R-PF	20 A / 208 V Primary / Redundant Power - US	Ea	Monthly Recur	N/A	7%	N/A
U-IT-DC-PWU2-22R-PF	IaaS	CSNS	DC-PWU2-22R-PF	20 A / 208 V Primary / Redundant Power - US	Ea	Monthly Recur	N/A	7%	N/A
U-IT-DC-PWU1-22P-PF	IaaS	CSNS	DC-PWU1-22P-PF	20 A / 208 V Primary Power - USDC5	Ea	Monthly Recur	N/A	7%	N/A
U-IT-DC-PWU2-22P-PF	IaaS	CSNS	DC-PWU2-22P-PF	20 A / 208 V Primary Power - USDC6	Ea	Monthly Recur	N/A	7%	N/A
U-IT-DC-PWU1-31R-PF	IaaS	CSNS	DC-PWU1-31R-PF	30 A / 120 V Primary / Redundant Power - US	Ea	Monthly Recur	N/A	7%	N/A
U-IT-DC-PWU2-31R-PF	IaaS	CSNS	DC-PWU2-31R-PF	30 A / 120 V Primary / Redundant Power - US	Ea	Monthly Recur	N/A	7%	N/A
U-IT-DC-PWU1-31P-PF	IaaS	CSNS	DC-PWU1-31P-PF	30 A / 120 V Primary Power - USDC5	Ea	Monthly Recur	N/A	7%	N/A
U-IT-DC-PWU2-31P-PF	IaaS	CSNS	DC-PWU2-31P-PF	30 A / 120 V Primary Power - USDC6	Ea	Monthly Recur	N/A	7%	N/A
U-IT-DC-PWU1-32R-PF	IaaS	CSNS	DC-PWU1-32R-PF	30 A / 208 V Primary / Redundant Power - US	Ea	Monthly Recur	N/A	7%	N/A
U-IT-DC-PWU2-32R-PF	IaaS	CSNS	DC-PWU2-32R-PF	30 A / 208 V Primary / Redundant Power - US	Ea	Monthly Recur	N/A	7%	N/A
U-IT-DC-PWU1-32P-PF	IaaS	CSNS	DC-PWU1-32P-PF	30 A / 208 V Primary Power - USDC5	Ea	Monthly Recur	N/A	7%	N/A
U-IT-DC-PWU2-32P-PF	IaaS	CSNS	DC-PWU2-32P-PF	30 A / 208 V Primary Power - USDC6	Ea	Monthly Recur	N/A	7%	N/A
U-IT-DC-NWU3-XCH-HA	IaaS	CSNS	DC-NWU3-XCH-HA	Cloud Connect - HA (48 ports available)	Ea	Monthly Recur	N/A	7%	N/A
U-IT-DC-NWU3-XCS-STD	IaaS	CSNS	DC-NWU3-XCS-STD	Cloud Connect - Standard (24 ports available)	Ea	Monthly Recur	N/A	7%	N/A
U-IT-DC-NWU1-XCCX-MF	IaaS	CSNS	DC-NWU1-XCCX-MF	Coax DS-3 Cross Connect - USDC5	Ea	Monthly Recur	N/A	7%	N/A
U-IT-DC-NWU2-XCCX-MF	IaaS	CSNS	DC-NWU2-XCCX-MF	Coax DS-3 Cross Connect - USDC6	Ea	Monthly Recur	N/A	7%	N/A
U-IT-DC-NWU1-XCC-MF	IaaS	CSNS	DC-NWU1-XCC-MF	Copper Cross Connect - USDC5	Ea	Monthly Recur	N/A	7%	N/A
U-IT-DC-NWU2-XCC-MF	IaaS	CSNS	DC-NWU2-XCC-MF	Copper Cross Connect - USDC6	Ea	Monthly Recur	N/A	7%	N/A
U-IT-DC-NWU1-XCF-MF	IaaS	CSNS	DC-NWU1-XCF-MF	Fiber Cross Connect - USDC5	Ea	Monthly Recur	N/A	7%	N/A
U-IT-DC-NWU2-XCF-MF	IaaS	CSNS	DC-NWU2-XCF-MF	Fiber Cross Connect - USDC6	Ea	Monthly Recur	N/A	7%	N/A
U-IT-DC-RKU1-RK-HR	IaaS	CSNS	DC-RKU1-RK-HR	Hotel Rack (1U) - Managed Colo - USDC5	Rack Unit	Monthly Recur	N/A	7%	N/A
U-IT-DC-RKU2-RK-HR	IaaS	CSNS	DC-RKU2-RK-HR	Hotel Rack (1U) - Managed Colo - USDC6	Rack Unit	Monthly Recur	N/A	7%	N/A
U-IT-DC-PWU1-P-PF	IaaS	CSNS	DC-PWU1-P-PF	kW Primary Power Charge - USDC5	Ea	Monthly Recur	N/A	7%	N/A
U-IT-DC-PWU2-P-PF	IaaS	CSNS	DC-PWU2-P-PF	kW Primary Power Charge - USDC6	Ea	Monthly Recur	N/A	7%	N/A
U-IT-DC-SVC-REU-B	IaaS	CSNS	DC-SVC-REU-B	Remote Eyes & Hands (US) - Bronze	Ea	Monthly Recur	\$ 315.00	7%	\$ 292.95
U-IT-DC-SVC-REU-G	IaaS	CSNS	DC-SVC-REU-G	Remote Eyes & Hands (US) - Gold	Ea	Monthly Recur	\$ 1,575.00	7%	\$ 1,464.75
U-IT-DC-SVC-REU-S	IaaS	CSNS	DC-SVC-REU-S	Remote Eyes & Hands (US) - Silver	Ea	Monthly Recur	\$ 787.50	7%	\$ 732.38

Dell EMC NASPO ValuePoint
Cloud Solutions Contract AR2495
ITAR Price List - Effective 9/15/17

U-IT-DC-NWU3-XCC-1T	IaaS	CSNS	DC-NWU3-XCC-1T	Copper Cross Connect - USDC3 - Installation	Ea	One Time	\$ 717.08	7%	\$ 666.89
U-IT-DC-NWU3-XCC-MF	IaaS	CSNS	DC-NWU3-XCC-MF	Copper Cross Connect - USDC3	Ea	Monthly Recur	\$ 582.27	7%	\$ 541.51
U-IT-DC-NWU3-XCF-1T	IaaS	CSNS	DC-NWU3-XCF-1T	Fiber Cross Connect - USDC3 - Installation	Ea	One Time	\$ 947.10	7%	\$ 880.80
U-IT-DC-NWU3-XCF-MF	IaaS	CSNS	DC-NWU3-XCF-MF	Fiber Cross Connect - USDC3	Ea	Monthly Recur	\$ 477.27	7%	\$ 443.86
U-IT-DC-NWU3-XCH-1T	IaaS	CSNS	DC-NWU3-XCH-1T	Cloud Connect - HA (48 ports available) - Set	Ea	Project Based	\$ 2,535.75	7%	\$ 2,358.25
U-IT-DC-NWU3-XCH-HA	IaaS	CSNS	DC-NWU3-XCH-HA	Cloud Connect - HA (48 ports available)	Ea	Monthly Recur	\$ 557.81	7%	\$ 518.77
U-IT-DC-PWU3-KW-42U	IaaS	CSNS	DC-PWU3-KW-42U	Rackpower - Per kW - USDC3	kW	Monthly Recur	\$ 450.45	7%	\$ 418.92
U-IT-DC-RKU3-DLP-1T	IaaS	CSNS	DC-RKU3-DLP-1T	Equipment Deployment - Per equipment - US	Ea	One-Time	\$ 572.25	7%	\$ 532.19
U-IT-DC-RKU3-RK-1T	IaaS	CSNS	DC-RKU3-RK-1T	Rack Installation - USDC3	Rack Unit (42)	One-Time	\$ 9,927.75	7%	\$ 9,232.81
U-IT-DC-RKU3-RK-42U	IaaS	CSNS	DC-RKU3-RK-42U	Rackspace - 42U - USDC3	Ea	Monthly Recur	\$ 1,717.80	7%	\$ 1,597.55
U-IT-DC-RKU3-RK-HR	IaaS	CSNS	DC-RKU3-RK-HR	Hotel Rack (1U) - Managed Colo - USDC3	Rack Unit	Monthly Recur	\$ 567.00	7%	\$ 527.31
U-IT-DC-SVC-REU3-AH	IaaS	CSNS	DC-SVC-REU3-AH	Remote eyes and hands - USDC3 (1 Hour)	Ea	Monthly Recur	\$ 286.65	7%	\$ 266.58
U-IT-DC-SVC-REU3-AHA	IaaS	CSNS	DC-SVC-REU3-AHA	Remote eyes and hands - USDC3 (15 Minute	Ea	Services	\$ 71.66	7%	\$ 66.65
U-IT-DC-NWU4-XCC-1T	IaaS	CSNS	DC-NWU4-XCC-1T	Copper Cross Connect - USDC4 - Installation	Ea	One Time	\$ 717.08	7%	\$ 666.89
U-IT-DC-NWU4-XCC-MF	IaaS	CSNS	DC-NWU4-XCC-MF	Copper Cross Connect - USDC4	Ea	Monthly Recur	\$ 582.27	7%	\$ 541.51
U-IT-DC-NWU4-XCF-1T	IaaS	CSNS	DC-NWU4-XCF-1T	Fiber Cross Connect - USDC4 - Installation	Ea	One Time	\$ 947.10	7%	\$ 880.80
U-IT-DC-NWU4-XCF-MF	IaaS	CSNS	DC-NWU4-XCF-MF	Fiber Cross Connect - USDC4	Ea	Monthly Recur	\$ 477.27	7%	\$ 443.86
U-IT-DC-PWU4-KW-42U	IaaS	CSNS	DC-PWU4-KW-42U	Rackpower - Per kW - USDC4	kW	Monthly Recur	\$ 450.45	7%	\$ 418.92
U-IT-DC-RKU4-DLP-1T	IaaS	CSNS	DC-RKU4-DLP-1T	Equipment Deployment - Per equipment - US	Ea	One-Time	\$ 572.25	7%	\$ 532.19
U-IT-DC-RKU4-RK-1T	IaaS	CSNS	DC-RKU4-RK-1T	Rack Installation - USDC4	Rack Unit (42)	One-Time	\$ 9,927.75	7%	\$ 9,232.81
U-IT-DC-RKU4-RK-42U	IaaS	CSNS	DC-RKU4-RK-42U	Rackspace - 42U - USDC4	Ea	Monthly Recur	\$ 1,717.80	7%	\$ 1,597.55
U-IT-DC-RKU4-RK-HR	IaaS	CSNS	DC-RKU4-RK-HR	Hotel Rack (1U) - Managed Colo - USDC4	Rack Unit	Monthly Recur	\$ 567.00	7%	\$ 527.31
U-IT-DC-SVC-REU4-AH	IaaS	CSNS	DC-SVC-REU4-AH	Remote eyes and hands - USDC4 (1 Hour)	Ea	Monthly Recur	\$ 286.65	7%	\$ 266.58
U-IT-DC-SVC-REU4-AHA	IaaS	CSNS	DC-SVC-REU4-AHA	Remote eyes and hands - USDC4 (15 Minute	Ea	Services	\$ 71.66	7%	\$ 66.65
U-IT-VSC-OS-STD-12-T0	VSC	VSC	VSC-OS-STD-12-T0	SEL VTS-OS Std 12 mo. 1TB	GB	Monthly Recur	\$ 0.03	7%	\$ 0.03
U-IT-VSC-OS-STD-12-T1	VSC	VSC	VSC-OS-STD-12-T1	SEL VTS-OS Std 12 mo. 2-50TB	GB	Monthly Recur	\$ 0.03	7%	\$ 0.03
U-IT-VSC-OS-STD-12-T2	VSC	VSC	VSC-OS-STD-12-T2	SEL VTS-OS Std 12 mo. 51-500TB	GB	Monthly Recur	\$ 0.03	7%	\$ 0.03

Dell EMC NASPO ValuePoint
Cloud Solutions Contract AR2495
ITAR Price List - Effective 9/15/17

U-IT-VSC-OS-STD-12-T3	VSC	VSC	VSC-OS-STD-12-T3	SEL VTS-OS Std 12 mo. 501-1000TB	GB	Monthly Recur	\$ 0.03	7%	\$ 0.03
U-IT-VSC-OS-STD-12-T4	VSC	VSC	VSC-OS-STD-12-T4	SEL VTS-OS Std 12 mo. Over 1000TB	GB	Monthly Recur	\$ 0.03	7%	\$ 0.03
U-IT-VSC-OS-STD-24-T0	VSC	VSC	VSC-OS-STD-24-T0	SEL VTS-OS Std 24 mo. 1TB	GB	Monthly Recur	\$ 0.03	7%	\$ 0.03
U-IT-VSC-OS-STD-24-T1	VSC	VSC	VSC-OS-STD-24-T1	SEL VTS-OS Std 24 mo. 2-50TB	GB	Monthly Recur	\$ 0.03	7%	\$ 0.03
U-IT-VSC-OS-STD-24-T2	VSC	VSC	VSC-OS-STD-24-T2	SEL VTS-OS Std 24 mo. 51-500TB	GB	Monthly Recur	\$ 0.03	7%	\$ 0.03
U-IT-VSC-OS-STD-24-T3	VSC	VSC	VSC-OS-STD-24-T3	SEL VTS-OS Std 24 mo. 501-1000TB	GB	Monthly Recur	\$ 0.03	7%	\$ 0.03
U-IT-VSC-OS-STD-24-T4	VSC	VSC	VSC-OS-STD-24-T4	SEL VTS-OS Std 24 mo. Over 1000TB	GB	Monthly Recur	\$ 0.03	7%	\$ 0.03
U-IT-VSC-OS-STD-36-T0	VSC	VSC	VSC-OS-STD-36-T0	SEL VTS-OS Std 36 mo. 1TB	GB	Monthly Recur	\$ 0.03	7%	\$ 0.03
U-IT-VSC-OS-STD-36-T1	VSC	VSC	VSC-OS-STD-36-T1	SEL VTS-OS Std 36 mo. 2-50TB	GB	Monthly Recur	\$ 0.03	7%	\$ 0.03
U-IT-VSC-OS-STD-36-T2	VSC	VSC	VSC-OS-STD-36-T2	SEL VTS-OS Std 36 mo. 51-500TB	GB	Monthly Recur	\$ 0.03	7%	\$ 0.03
U-IT-VSC-OS-STD-36-T3	VSC	VSC	VSC-OS-STD-36-T3	SEL VTS-OS Std 36 mo. 501-1000TB	GB	Monthly Recur	\$ 0.03	7%	\$ 0.03
U-IT-VSC-OS-STD-36-T4	VSC	VSC	VSC-OS-STD-36-T4	SEL VTS-OS Std 36 mo. Over 1000TB	GB	Monthly Recur	\$ 0.03	7%	\$ 0.03
U-IT-VSC-OS-SIA-12-T0	VSC	VSC	VSC-OS-SIA-12-T0	SEL VTS-OS Std-IA 12 mo. 1TB	GB	Monthly Recur	\$ 0.01	7%	\$ 0.01
U-IT-VSC-OS-SIA-24-T0	VSC	VSC	VSC-OS-SIA-24-T0	SEL VTS-OS Std-IA 24 mo. 1TB	GB	Monthly Recur	\$ 0.01	7%	\$ 0.01
U-IT-VSC-OS-SIA-36-T0	VSC	VSC	VSC-OS-SIA-36-T0	SEL VTS-OS Std-IA 36 mo. 1TB	GB	Monthly Recur	\$ 0.01	7%	\$ 0.01
U-IT-VSC-OS-PRM-12-T0	VSC	VSC	VSC-OS-PRM-12-T0	SEL VTS-OS Prm 12 mo. 1TB	GB	Monthly Recur	\$ 0.06	7%	\$ 0.06
U-IT-VSC-OS-PRM-12-T1	VSC	VSC	VSC-OS-PRM-12-T1	SEL VTS-OS Prm 12 mo. 2-50TB	GB	Monthly Recur	\$ 0.06	7%	\$ 0.06
U-IT-VSC-OS-PRM-12-T2	VSC	VSC	VSC-OS-PRM-12-T2	SEL VTS-OS Prm 12 mo. 51-500TB	GB	Monthly Recur	\$ 0.06	7%	\$ 0.06
U-IT-VSC-OS-PRM-12-T3	VSC	VSC	VSC-OS-PRM-12-T3	SEL VTS-OS Prm 12 mo. 501-1000TB	GB	Monthly Recur	\$ 0.06	7%	\$ 0.06
U-IT-VSC-OS-PRM-12-T4	VSC	VSC	VSC-OS-PRM-12-T4	SEL VTS-OS Prm 12 mo. Over 1000TB	GB	Monthly Recur	\$ 0.06	7%	\$ 0.06
U-IT-VSC-OS-PRM-24-T0	VSC	VSC	VSC-OS-PRM-24-T0	SEL VTS-OS Prm 24 mo. 1TB	GB	Monthly Recur	\$ 0.06	7%	\$ 0.06
U-IT-VSC-OS-PRM-24-T1	VSC	VSC	VSC-OS-PRM-24-T1	SEL VTS-OS Prm 24 mo. 2-50TB	GB	Monthly Recur	\$ 0.06	7%	\$ 0.06
U-IT-VSC-OS-PRM-24-T2	VSC	VSC	VSC-OS-PRM-24-T2	SEL VTS-OS Prm 24 mo. 51-500TB	GB	Monthly Recur	\$ 0.06	7%	\$ 0.06
U-IT-VSC-OS-PRM-24-T3	VSC	VSC	VSC-OS-PRM-24-T3	SEL VTS-OS Prm 24 mo. 501-1000TB	GB	Monthly Recur	\$ 0.06	7%	\$ 0.06
U-IT-VSC-OS-PRM-24-T4	VSC	VSC	VSC-OS-PRM-24-T4	SEL VTS-OS Prm 24 mo. Over 1000TB	GB	Monthly Recur	\$ 0.06	7%	\$ 0.06
U-IT-VSC-OS-PRM-36-T0	VSC	VSC	VSC-OS-PRM-36-T0	SEL VTS-OS Prm 36 mo. 1TB	GB	Monthly Recur	\$ 0.06	7%	\$ 0.06
U-IT-VSC-OS-PRM-36-T1	VSC	VSC	VSC-OS-PRM-36-T1	SEL VTS-OS Prm 36 mo. 2-50TB	GB	Monthly Recur	\$ 0.06	7%	\$ 0.06

Dell EMC NASPO ValuePoint
Cloud Solutions Contract AR2495
ITAR Price List - Effective 9/15/17

U-IT-VSC-OS-PRM-36-T2	VSC	VSC	VSC-OS-PRM-36-T2	SEL VTS-OS Prm 36 mo. 51-500TB	GB	Monthly Recur	\$ 0.06	7%	\$ 0.06
U-IT-VSC-OS-PRM-36-T3	VSC	VSC	VSC-OS-PRM-36-T3	SEL VTS-OS Prm 36 mo. 501-1000TB	GB	Monthly Recur	\$ 0.06	7%	\$ 0.06
U-IT-VSC-OS-PRM-36-T4	VSC	VSC	VSC-OS-PRM-36-T4	SEL VTS-OS Prm 36 mo. Over 1000TB	GB	Monthly Recur	\$ 0.06	7%	\$ 0.06
U-IT-VSC-OS-PIA-12-T0	VSC	VSC	VSC-OS-PIA-12-T0	SEL VTS-OS Prm-IA 12 mo. 1TB	GB	Monthly Recur	\$ 0.03	7%	\$ 0.03
U-IT-VSC-OS-PIA-24-T0	VSC	VSC	VSC-OS-PIA-24-T0	SEL VTS-OS Prm-IA 24 mo. 1TB	GB	Monthly Recur	\$ 0.03	7%	\$ 0.03
U-IT-VSC-OS-PIA-36-T0	VSC	VSC	VSC-OS-PIA-36-T0	SEL VTS-OS Prm-IA 36 mo. 1TB	GB	Monthly Recur	\$ 0.03	7%	\$ 0.03
U-IT-IC-IMS-OPCO-PMR	IaaS	IMS	IC-IMS-OPCO-PMR	On-Premises: Compute	µVM	Project Based	Project Quote	7%	
U-IT-IC-IMS-OPBS-PMR	IaaS	IMS	IC-IMS-OPBS-PMR	On-Premises: Block Storage	GB	Project Based	Project Quote	7%	
U-IT-IC-IMS-OPOS-PMR	IaaS	IMS	IC-IMS-OPOS-PMR	On-Premises: Object Storage	GB	Project Based	Project Quote	7%	
U-IT-IC-IMS-OPDP-PMR	IaaS	IMS	IC-IMS-OPDP-PMR	On Premises: Data Protection	GB	Project Based	Project Quote	7%	
U-IT-IC-IMS-OPSC-P1T	IaaS	IMS	IC-IMS-OPSC-P1T	On Premises: Hybrid Cloud Service Center Design	Ea	One-Time	Project Quote	7%	
U-IT-IC-IMS-OPFN-P1T	IaaS	IMS	IC-IMS-OPFN-P1T	On Premises: Hybrid Cloud Foundation	Ea	One-Time	Project Quote	7%	
U-IT-IC-IMS-OPES-P1T	IaaS	IMS	IC-IMS-OPES-P1T	On Premises: Hybrid Cloud Extend Services	Ea	One-Time	Project Quote	7%	
U-IT-IC-IMS-OPMF-P1T	IaaS	IMS	IC-IMS-OPMF-P1T	On Premises: V2C Migration Factory	Ea	One-Time	Project Quote	7%	
U-IT-IC-IMS-OPSE-P1T	IaaS	IMS	IC-IMS-OPSE-P1T	On Premises: Virtustream Service Enablement	Ea	One-Time	Project Quote	7%	
U-IT-IC-IMS-OPRS-P1T	IaaS	IMS	IC-IMS-OPRS-P1T	On Premises: Resident	Ea	One-Time	Project Quote	7%	
U-IT-IC-IMS-OPPA-P1T	IaaS	IMS	IC-IMS-OPPA-P1T	On Premises: Program and Architectural Management	Ea	One-Time	Project Quote	7%	