

IMPLEMENTATION SERVICES: Labor Categories

General Project Role							
	8/13/2020 to 8/12/2021	8/13/2021 to 8/12/2022	8/13/2022 to 8/12/2023	8/13/20223 to 8/12/2024	8/13/2024 to 8/12/2025	8/13/2026 to 8/12/2026	8/13/2025 to 8/12/2027
Program Manager	\$187.34	\$191.46	\$195.67	\$199.97	\$204.37	\$208.87	\$213.47
Project Manager	\$158.27	\$161.75	\$165.31	\$168.95	\$172.67	\$176.47	\$180.35
Program Analyst	\$105.05	\$107.36	\$109.72	\$112.13	\$114.60	\$117.12	\$119.70
Enterprise Architect	\$262.30	\$268.07	\$273.97	\$280.00	\$286.16	\$292.46	\$298.89
Technical Architect	\$219.59	\$224.42	\$229.36	\$234.41	\$239.57	\$244.84	\$250.23
Solution/Application Architect	\$185.43	\$189.51	\$193.68	\$197.94	\$202.29	\$206.74	\$211.29
Technical Lead	\$187.15	\$191.27	\$195.48	\$199.78	\$204.18	\$208.67	\$213.26
Business Analyst	\$128.37	\$131.19	\$134.08	\$137.03	\$140.04	\$143.12	\$146.27
Sr. Business Analyst	\$153.49	\$156.87	\$160.32	\$163.85	\$167.45	\$171.13	\$174.89
Principal Business Analyst	\$155.08	\$158.49	\$161.98	\$165.54	\$169.18	\$172.90	\$176.70
Functional Lead	\$168.40	\$172.10	\$175.89	\$179.76	\$183.71	\$187.75	\$191.88
Consultant/Developer	\$147.18	\$150.42	\$153.73	\$157.11	\$160.57	\$164.10	\$167.71
Senior Consultant/Developer	\$155.08	\$158.49	\$161.98	\$165.54	\$169.18	\$172.90	\$176.70
Principal Consultant/Developer	\$175.27	\$179.13	\$183.07	\$187.10	\$191.22	\$195.43	\$199.73
Security Specialist	\$151.88	\$155.22	\$158.63	\$162.12	\$165.69	\$169.34	\$173.07
Sr. Security Specialist	\$186.76	\$190.87	\$195.07	\$199.36	\$203.75	\$208.23	\$212.81
Data Migration Specialist	\$147.18	\$150.42	\$153.73	\$157.11	\$160.57	\$164.10	\$167.71
Sr. Data Migration Specialist	\$168.40	\$172.10	\$175.89	\$179.76	\$183.71	\$187.75	\$191.88
Integration Specialist	\$147.18	\$150.42	\$153.73	\$157.11	\$160.57	\$164.10	\$167.71
Sr. Integration Specialist	\$168.40	\$172.10	\$175.89	\$179.76	\$183.71	\$187.75	\$191.88
Sr. QA Analyst	\$130.20	\$133.06	\$135.99	\$138.98	\$142.04	\$145.16	\$148.35
QA Analyst/Manager	\$99.79	\$101.99	\$104.23	\$106.52	\$108.86	\$111.25	\$113.70
Administrator	\$104.84	\$107.15	\$109.51	\$111.92	\$114.38	\$116.90	\$119.47
Sr. Administrator	\$128.37	\$131.19	\$134.08	\$137.03	\$140.04	\$143.12	\$146.27
Sr. Training Specialist/Manager	\$123.18	\$125.89	\$128.66	\$131.49	\$134.38	\$137.34	\$140.36
Training Specialist	\$99.79	\$101.99	\$104.23	\$106.52	\$108.86	\$111.25	\$113.70
Technical Writer	\$78.60	\$80.33	\$82.10	\$83.91	\$85.76	\$87.65	\$89.58

Implementation Services: OffShore Labor Categories

General Project Role	8/13/2020 to 8/12/2021	8/13/2021 to 8/12/2022	8/13/2022 to 8/12/2023	8/13/2023 to 8/12/2024	8/13/2024 to 8/12/2025	8/13/2026 to 8/12/2026	8/13/2025 to 8/12/2027
Project Manager	\$90.00	\$91.98	\$94.00	\$96.07	\$98.18	\$100.34	\$102.55
Solutions Architect	\$100.00	\$102.20	\$104.45	\$106.75	\$109.10	\$111.50	\$113.95
Technical Lead	\$80.00	\$81.76	\$83.56	\$85.40	\$87.28	\$89.20	\$91.16
Senior Consultant/Developer	\$75.00	\$76.65	\$78.34	\$80.06	\$81.82	\$83.62	\$85.46
Consultant/Developer	\$60.00	\$61.32	\$62.67	\$64.05	\$65.46	\$66.90	\$68.37
Business Analyst	\$60.00	\$61.32	\$62.67	\$64.05	\$65.46	\$66.90	\$68.37

7/27/2021 7/27/2022 7/27/2023 7/27/2024 7/27/2025 7/27/2026 7/27/2027

	Initial 5 Year term					Renewal 2 Year term	
Software Catalog	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7
CareSphere Software Licenses (State Users)	Per User						
State Users (1 to 50 Users)	\$1,435.20	\$1,478.26	\$1,522.61	\$1,568.29	\$1,615.34	\$1,663.80	\$1,713.71
State Users (51 to 200 Users)	\$1,363.44	\$1,404.34	\$1,446.47	\$1,489.86	\$1,534.56	\$1,580.60	\$1,628.02
State Users (201 to 500 Users)	\$1,295.27	\$1,334.13	\$1,374.15	\$1,415.37	\$1,457.83	\$1,501.56	\$1,546.61
State Users (501+ Users)	\$1,269.36	\$1,307.44	\$1,346.66	\$1,387.06	\$1,428.67	\$1,471.53	\$1,515.68
CareSphere Plus Software Licenses (State Users)	Per User						
State Users (1 to 50 Users)	\$2,444.00	\$2,517.32	\$2,592.84	\$2,670.63	\$2,750.75	\$2,833.27	\$2,918.27
State Users (51 to 200 Users)	\$2,321.80	\$2,391.45	\$2,463.19	\$2,537.09	\$2,613.20	\$2,691.60	\$2,772.35
State Users (201 to 500 Users)	\$2,205.71	\$2,271.88	\$2,340.04	\$2,410.24	\$2,482.55	\$2,557.03	\$2,633.74
State Users (501+ Users)	\$2,095.42	\$2,158.28	\$2,223.03	\$2,289.72	\$2,358.41	\$2,429.16	\$2,502.03
CareSphere Premiun Software Licenses (State Users)	Per User						
State Users (1 to 50 Users)	\$3,588.00	\$3,695.64	\$3,806.51	\$3,920.71	\$4,038.33	\$4,159.48	\$4,284.26
State Users (51 to 200 Users)	\$3,408.60	\$3,510.86	\$3,616.19	\$3,724.68	\$3,836.42	\$3,951.51	\$4,070.06
State Users (201 to 500 Users)	\$3,238.17	\$3,335.32	\$3,435.38	\$3,538.44	\$3,644.59	\$3,753.93	\$3,866.55
State Users (501+ Users)	\$3,076.26	\$3,168.55	\$3,263.61	\$3,361.52	\$3,462.37	\$3,566.24	\$3,673.23
CareSphere Ultimate Software Licenses (State Users)	Per User						
State Users (1 to 50 Users)	\$4,488.00	\$4,622.64	\$4,761.32	\$4,904.16	\$5,051.28	\$5,202.82	\$5,358.90
State Users (51 to 200 Users)	\$4,263.60	\$4,391.51	\$4,523.26	\$4,658.96	\$4,798.73	\$4,942.69	\$5,090.97
State Users (201 to 500 Users)	\$4,050.42	\$4,171.93	\$4,297.09	\$4,426.00	\$4,558.78	\$4,695.54	\$4,836.41
State Users (501+ Users)	\$3,847.90	\$3,963.34	\$4,082.24	\$4,204.71	\$4,330.85	\$4,460.78	\$4,594.60
CareSphere Software Licenses (Full Provider Users)	Per User						
Service Provider Users (1 to 50 Users)	\$492.80	\$507.58	\$522.81	\$538.49	\$554.64	\$571.28	\$588.42
Service Provider Users (51 to 200 Users)	\$468.16	\$482.20	\$496.67	\$511.57	\$526.92	\$542.73	\$559.01
Service Provider Users (201 to 500 Users)	\$444.75	\$458.09	\$471.83	\$485.98	\$500.56	\$515.58	\$531.05
Service Provider Users (501+ Users)	\$422.51	\$435.19	\$448.25	\$461.70	\$475.55	\$489.82	\$504.51
CareSphere Software Licenses (Light Provider Users)	Per User						
Service Provider Users (1 to 50 Users)	\$300.00	\$309.00	\$318.27	\$327.82	\$337.65	\$347.78	\$358.21
Service Provider Users (51 to 200 Users)	\$285.00	\$293.55	\$302.36	\$311.43	\$320.77	\$330.39	\$340.30
Service Provider Users (201 to 500 Users)	\$270.75	\$278.87	\$287.24	\$295.86	\$304.74	\$313.88	\$323.30
Service Provider Users (501+ Users)	\$257.21	\$264.93	\$272.88	\$281.07	\$289.50	\$298.19	\$307.14
ReadySpect Go Software Licenses							
State Users (1 to 50 Users)	\$468.00	\$482.04	\$496.50	\$511.40	\$526.74	\$542.54	\$558.82
State Users (51 to 200 Users)	\$444.60	\$457.94	\$471.68	\$485.83	\$500.40	\$515.41	\$530.87

State Users (201 to 500 Users)	\$422.37	\$435.04	\$448.09	\$461.53	\$475.38	\$489.64	\$504.33
State Users (501+ Users)	\$413.92	\$426.34	\$439.13	\$452.30	\$465.87	\$479.85	\$494.25
Service Provider Users (1 to 50 Users)	\$288.00	\$296.64	\$305.54	\$314.71	\$324.15	\$333.87	\$343.89
Service Provider Users (51 to 200 Users)	\$273.60	\$281.81	\$290.26	\$298.97	\$307.94	\$317.18	\$326.70
State Users (201 to 500 Users)	\$259.92	\$267.72	\$275.75	\$284.02	\$292.54	\$301.32	\$310.36
Service Provider Users (501+ Users)	\$254.72	\$262.36	\$270.23	\$278.34	\$286.69	\$295.29	\$304.15
CareSphere Government Cloud Software Licenses						Additional License Fees	
State and Provider Users	Additional 15% of State and Provider User License Fees						
CareSphere Security Plus Licenses						Additional License Fees	
State and Provider Users	Additional 30% of State and Provider User License Fees						
CareSphere Additional Full Non-Production Environment						Additional License Fees	
State and Provider Users	Additional 30% of State and Provider User License Fees						
Verify Transaction: Ongoing Fixed Rate per AVS Transaction (SKU-C3GS-T-23002), (Billed Monthly)							
AVS Verify Up to 10,000 Transactions	\$8.93	\$ 9.38	\$ 9.85	\$ 10.34	\$ 10.86	\$ 11.40	\$ 11.97
AVS Verify 10,001 – 15,000 Transactions	\$8.65	\$ 9.08	\$ 9.53	\$ 10.01	\$ 10.51	\$ 11.04	\$ 11.59
AVS Verify 15,001 – 20,000 Transactions	\$8.38	\$ 8.80	\$ 9.24	\$ 9.70	\$ 10.19	\$ 10.70	\$ 11.24
AVS Verify 20,001 – 25,000 Transactions	\$8.15	\$ 8.56	\$ 8.99	\$ 9.44	\$ 9.91	\$ 10.41	\$ 10.93
AVS Verify 25,001 – 30,000 Transactions	\$7.99	\$ 8.39	\$ 8.81	\$ 9.25	\$ 9.71	\$ 10.20	\$ 10.71
AVS Verify 30,001 or More Transactions	\$7.88	\$ 8.27	\$ 8.68	\$ 9.11	\$ 9.57	\$ 10.05	\$ 10.55