

**Public Safety/Law Enforcement Video Products, Services and Solutions**  
**Attachment D - Pricing Template**

**CATEGORY DISCOUNTS**

**1. BASELINE PRICING**

Identify Baseline/List pricing Utilized

COBAN Technologies, Inc. Commercial MSRP  
United States

**2. CATEGORY DISCOUNT**

In space provided below, list the discount percentage you will be bidding for each category of products.  
*If offering a range of discount, i.e., 10 - 80%, only the lowest discount will be evaluated.*

| <b>CATEGORY:</b>                                                              | <b>DISCOUNT</b> |
|-------------------------------------------------------------------------------|-----------------|
| <b><i>CATEGORY 1 - BODY WORN VIDEO AND RECORDING</i></b>                      | 18%             |
| <b><i>CATEGORY 2 - VEHICLE MOUNTED VIDEO AND RECORDING</i></b>                | 20%             |
| <b><i>CATEGORY 3 - AUTOMATED LICENSE PLATE READERS AND RECORDING</i></b>      | N/A             |
| <b><i>CATEGORY 4 - INTERVIEW ROOM VIDEO AND RECORDING</i></b>                 | N/A             |
| <b><i>CATEGORY 5 - VIDEO STORAGE, SECURITY, SOFTWARE, AND PERIPHERALS</i></b> | 10 - 18%        |
|                                                                               |                 |

**3. VOLUME DISCOUNTS**

| <b>CATEGORY:</b> | <b>Volume</b> | <b>DISCOUNT</b> |
|------------------|---------------|-----------------|
|                  |               |                 |

**4. ADDITIONAL DISCOUNTS OFFERED**

| <b>CATEGORY:</b>                                                              |  | <b>DISCOUNT</b> |
|-------------------------------------------------------------------------------|--|-----------------|
| <b><i>CATEGORY 1 - BODY WORN VIDEO AND RECORDING</i></b>                      |  | 1 - 5%          |
| <b><i>CATEGORY 2 - VEHICLE MOUNTED VIDEO AND RECORDING</i></b>                |  | 1 - 5%          |
| <b><i>CATEGORY 5 - VIDEO STORAGE, SECURITY, SOFTWARE, AND PERIPHERALS</i></b> |  | 1 - 5%          |
|                                                                               |  |                 |