

Carahsoft Technology Corp. is The Trusted IT Solutions Provider®. Founded in 2004 and based in Reston, Virginia, the company works with a robust growing ecosystem of thousands of reseller partners, system integrators, IT solutions providers and a deep portfolio of contract vehicles. Carahsoft proactively markets, sells, and distributes emerging and leading IT solutions to customers across the U.S. and Canada, as well as education, healthcare, critical infrastructure and not-for-profit markets.

Carahsoft Delivers Value to Three Customers

carahsoft®



Technology Partners & Manufacturers



Government Customers

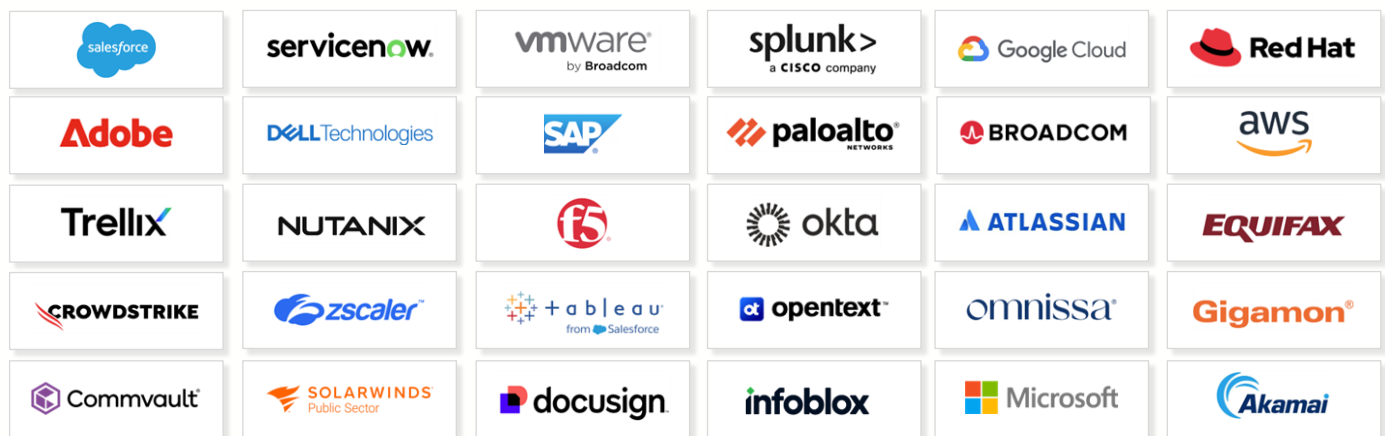


Reseller & Integrator Partner Ecosystem

Customer-Driven, Master Aggregator Business Model

STRATEGIC PARTNERSHIPS

We have established strategic, long-term relationships with the industry's leading manufacturers, enabling us to deliver innovative IT solutions through a trusted ecosystem of vendors, resellers, and solution providers. By fostering close collaboration with these partners, Carahsoft ensures streamlined access to the technologies, expertise and support needed to achieve mission success.



TOP-PERFORMING GOVERNMENT CONTRACT HOLDER

Carahsoft has secured numerous contracts that enable Carahsoft and our partners to serve public sector customers throughout the United States and Canada. We are a top-performing contractor for the GSA Schedule, SEWP V and ITES-SW2 contracts. We hold several agency-specific contracts and Department of Defense Enterprise Software Initiative agreements and provide our EDU and SLG customers with access to technology via The Quilt contract, the NASPO Value Point and OMNIA Partners cooperating purchasing agreements, and numerous state and reseller contracts.

PARTNER ENABLEMENT

Our partner ecosystem encompasses more than 4,000+ contractors, resellers, managed service providers, and integrators who we support and enable with an entire suite of value-added opportunities that run the gamut from training/certification and pre-sales support to lead generation and business development.

PROVEN EXECUTION

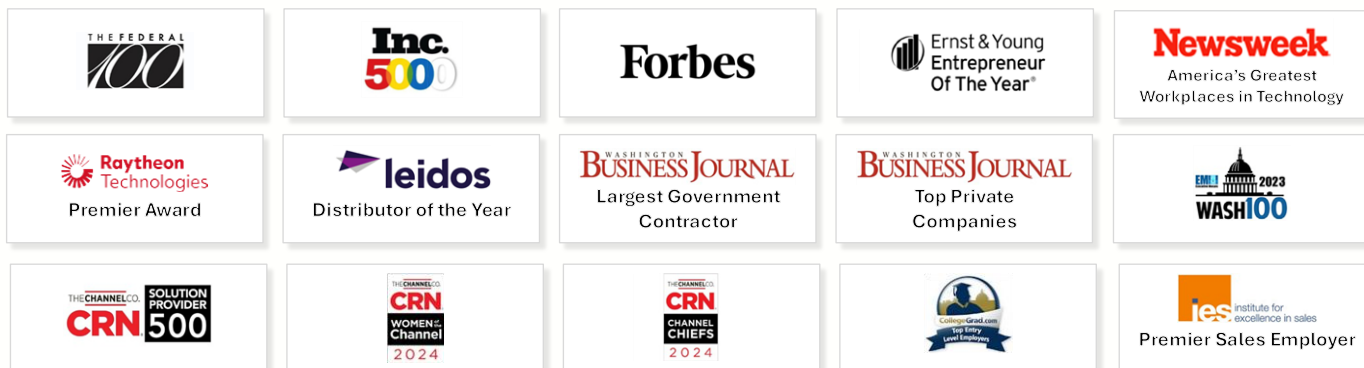
By providing an unparalleled volume of proactive, customer industry-focused sales and marketing, including 7,200+ educational events and campaigns annually, we drive demand for our partners. As a result, along with supporting commercial sales, we now serve as the largest government partner for the majority of our vendors, who have also entrusted other major aspects of their businesses to Carahsoft including partner enablement, renewals and upsell, and help desk services.

GROWTH AND STABILITY

A stable, conservative, and profitable company, Carahsoft has demonstrated impressive growth year over year, with \$22.5 billion in bookings in 2025, and more than \$124+ billion in aggregate over our 20 years in business. Our team of dedicated, highly trained marketing, sales, contracting, and business operations experts now exceeds 3,900.

AWARDS AND RECOGNITION

In recognition of our accomplishments, Carahsoft has received hundreds of awards for service excellence, business performance, and leadership from our customers, partners, and industry. Carahsoft has received Distributor/Partner of the Year awards from numerous partners including VMware, Adobe, Palo Alto Networks, Red Hat, Splunk, Okta, and Gigamon, as well as industry recognition including:



TECHNOLOGY PORTFOLIO

As the Master Aggregator® for our vendor and reseller partners, Carahsoft delivers a comprehensive portfolio of IT solutions across multiple verticals and emerging technologies. By combining industry expertise with innovative products and services, Carahsoft helps implement solutions efficiently, optimize performance and achieve measurable results.

