

COMMONWEALTH OF VIRGINIA – NASPO VALUE POINT MASTER AGREEMENT

Ground Maintenance Equipment Master Agreement # 61514

THIS MASTER AGREEMENT entered into this 25th day of September 2024, by Bush Hog, LLC, hereinafter called "Contractor" and Commonwealth of Virginia, Department of General Services, Division of Purchase and Supply called the "Purchasing Agency"

WITNESSETH that the Contractor and the Purchasing Agency, in consideration of the mutual covenants, promises and agreements herein contained, agree as follows:

GENERAL PURPOSE: The Contractor shall provide Ground Maintenance Equipment to the Purchasing Agency as set forth in this Master Agreement for the following Categories:

Category 1- Commercial Mowers

PERIOD OF PERFORMANCE: The initial term of this Master Agreement shall be for two years and is effective November 1, 2024 through October 31, 2026, with three additional one-year renewal options.

THIS MASTER AGREEMENT hereby consists of the following:

- (1) This signed document
- (2) Attachment A: NASPO ValuePoint Master Terms and Conditions
- (3) Attachment B: Scope of Work
- (4) Attachment C: Commonwealth of Virginia General Terms and Conditions; and
- (5) The following documents incorporated by reference:
 - a. Request for Proposal #RFP61514, including all exhibits and addendums, and
 - b. The Contractor's Proposal, including all clarifications and negotiations, to Request for Proposal #RFP61514

In the event of any conflict, Attachment A (NASPO ValuePoint Master Terms and Conditions) will take precedence over all other documents.

IN WITNESS WHEREOF, the parties have caused this Master Agreement to be duly executed intending to be bound thereby.

CONTRACTOR:

By: Marc Ivey
Digitally signed by Marc Ivey
Date: 2024.10.02 08:39:47 -05'00'

Title: National Sales Manager

Date: October 2, 2024

PURCHASING AGENCY:

By: Tracy Wrenn

Title: Statewide Sourcing & Contracting officer

Date: October 2, 2024



September 20, 2024

To Whom It May Concern,

Bush Hog LLC holds an agreement with Manufacturers Solutions Team LLC (MST) to perform the services of all Bush Hog government contract management and administration. This includes working with our teams in the processes of responding to and managing RFP's and awarded contracts. This management includes working with our teams in Marketing, training staff, dealers, and customers in using our contracts, and administering all contract requirements including sales tracking and fee payment.

Mary Andrews and Jill Sandidge with MST have our full support and permission to act on our behalf in all government contract management and administration and specifically with the NASPO Ground Maintenance Equipment RFP 61514 issued by the Commonwealth of Virginia and any additional participating addendums we may develop with NASPO participating agencies.

Mary Andrews
Contract Manager
mary@manufacturerssolutionsteam.com
830-481-4818

Jill Sandidge
Contract Manager
jill@manufacturerssolutionsteam.com
615-680-4458

Marc Ivey Digitally signed by Marc Ivey
Date: 2024.10.02 08:44:10
-05'00'



COMMONWEALTH of VIRGINIA

*Department of General Services
Division of Purchases and Supply*

J. Peter Stamps, CPPO, VCM, VCO
Director

Kelly J. Langley, CPPO, CPPB, VCM, VCO
Deputy Director

P. O. Box 1199
Richmond, VA 23218-1199
Voice: (804) 786-3842

May 15, 2024

ADDENDUM NO. 1 TO ALL BIDDERS:

Reference – Request for Proposal: 61514
Commodity: 51545
Dated: 5/1/2024
For Delivery To: Nationwide
Bid Due: June 12, 2024 @ 5:00 P.M.

The below is hereby amended as follows:

1. **Reference Attachment E- Participating Information:** The following additional states are hereby added, therefore the totals for estimated annual contract spend is hereby increased to 36.5 million. Revised Attachment E has been updated and posted to reflect the below information.
 - **Vermont-** Exhibit 6 is hereby added – Estimated Annual Contract Spend is 1 million dollars.
 - **Minnesota-** Estimated Annual Contract Spend is 6.3 million dollars.
 - **Missouri-** Estimated Annual Contract Spend is 3 million dollars.
 - **New Mexico-** Exhibit 7 is hereby added- Estimated Annual Contract Spend is 8.2 million dollars.
2. **Reference Attachment C- RFP Evaluation Plan:** Attachment C- RFP Cost Evaluation Plan has been revised to reflect the below changes. Revised Attachment C has been posted under documents.
 - Stage 4: Cost Evaluation – Market Basket Evaluation points is hereby adjusted down to 100
 - Stage 4: Cost Evaluation- Discount % Off Evaluation Cost Points is hereby increased to 200.
3. **Reference Attachment I- Cost Proposal:** Cost Proposal worksheet has been revised and replaced.
 - PTO Driven Equipment has been removed from the listing as a subcategory.
 - Market Basket Evaluation Additional Instructions have been revised to add number 3. Offeror is asked to submit their base model information for each subcategory for the purpose of this evaluation. Additional models you are wishing to offer are to be added to the Equipment percentage off evaluation tab.

4. **Reference Attachment B- Scope of Work:** The following has been added to section III, Master Agreement Deliverables. 1. Product Categories "C" as indicated below. Revised Attachment B has been posted under documents.

C. Open Market- (Non-Contract- Allied Equipment) Open Market (Non-contract or allied equipment) will be permitted to be procured at the same time as contract equipment to allow for the contract equipment to operate within safety guidelines (e.g., federal, state, agency) or to function as needed. The addition of the non-contract or allied equipment will complete or enhance the operation or provide an additional level of safe operation of the contract equipment. Open Market (non-contract or allied equipment) are considered to be products, implements, attachments, parts, and bundles not manufactured by the Contractor but in some instances branded by the Contractor. The following are typical examples of these procurements:

- a. Agency purchasing a contracted base model unit wants a service parts package to take care of the first required oil change on the unit.
- b. Agency needs to purchase a John Deere tractor with an implement for specialty mowing purposes such as a non-contract/Allied "over the guard rail" boom mower.
- c. Agency needs to purchase a John Deere tractor for roadside mowing with the tractor tires filled with non-contract/Allied fluid as a ballasting agent in order to maintain stability when performing hillside mowing.
- d. Agency has a requirement for mounted non-contract/Allied lighting packages on equipment for safety and visibility purposes.

Open Market (Non-contract/allied equipment) as defined above may be included on a purchase order as long as the equipment is related to and compatible with the contract equipment being purchased. Standalone non-contract/allied equipment purchases shall not be permitted.

The price of the Open Market (non-contract/allied equipment) will be negotiated between the Contractor/Authorized Dealer and the Authorized User. Open Market (Non-contract/allied equipment) must be specified on the purchase order as "non-contract" or "Open Market" items. Authorized Users must comply with their State's procurement policies and procedures for the purchase of Open Market (non-contract/allied equipment).

Offeror confirms that to the extent open market (non-contract/allied equipment) is included on a purchase order with contract equipment, the Contractor will not void any applicable equipment warranty(ies), provided that the following conditions are met:

- a. Open Market (Non-contract/allied equipment) is properly mounted or installed by an authorized dealer/distributor or other installer approved by the Contractor.
- b. Any warranty claim for contract equipment is warrantable under the terms and limitations of the applicable Contractor's product warranty(ies); and
- c. The Authorized User provides supporting documentation upon request by the Contractor for verification of warranty claim.

5. **Reference Questions and Answers:** Questions and Answers have been added as a separate attachment to this RFP.

Signature Page to Follow

Addendum 1
RFP 61514- Ground Maintenance Equipment

Note: A signed acknowledgment of this addendum must be received at the location indicated on the IFB either prior to the bid due date and hour or attached to your bid. Signature on this addendum does not substitute for your signature on the original bid document. The original bid document must be signed.

Very truly yours,

Tracy Wrenn, VCO

Tracy Wrenn
Statewide Sourcing & Contracting Officer

Bush Hog LLC

Name of Firm

Marc Ivey Digitally signed by Marc Ivey
Date: 2024.06.10 23:39:50
-05'00' **National Sales Manager**

Signature/Title

June 10, 2024

Date

REQUEST FOR PROPOSALS for GROUND MAINTENANCE EQUIPMENT

**Issued by
THE COMMONWEALTH OF VIRGINIA**



In collaboration with



SOLICITATION NUMBER RFP 61514

RFP WEBSITE: [\[LINK\]](#)

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OFFEROR INFORMATION, ACKNOWLEDGEMENTS, AND CERTIFICATIONS

Offeror must provide complete responses to each item below. **Insert your responses into this worksheet directly below each question or prompt.**

I. OFFEROR INFORMATION

- A. **Company's Full Legal Name:** Bush Hog LLC
- B. **Primary Business Address:** 2501 Griffin Avenue, Selma, AL 36703
- C. **Federal Tax Identification Number:** 27-0888283
- D. **Entity Type:**
 - ☐ Sole Proprietorship
 - ☐ Partnership
 - XX ☒ Limited Liability Company
 - ☐ Corporation

II. BUSINESS DETAILS

- A. **Company Website.** Provide a URL for your company's website. www.bushhog.com
- B. **Company History.** Provide a brief history of your company, including the year of its founding and any material acquisitions or mergers in which it has been involved. Bush Hog was established in 1951 and is one of the leading North American manufacturers of rotary cutters, finishing mowers, landscape tools, and tractor mounted implements used in the agricultural and government markets. We are credited with making the first five-foot wide rotary cutter featuring a three-point lift and a stump jumper with swinging blades that would fold back if they hit rocks or other heavy objects. Bush Hog was purchased by Alamo Group in October 2009 and is part of Alamo's Vegetation Management Division consisting of 27 additional brands. We operate in a 500,000 square foot automated production facility and build and support 12 different product categories.
- C. **Company Size.** Identify the number of employees working for your company. 300+ full time employees, plus we consider our 1250+ dealer locations and their supporting staff as part of our team.
- D. **Ownership Structure.** Describe your company's ownership structure. Bush Hog is one of 40 brands in the parent company of Alamo Group. Alamo was established in 1969 and concentrates in the manufacturing of equipment for the sustaining of industrial vegetation and agricultural spaces. Alamo Group is publicly traded (ALG), \$1.69bn in 2023 revenue with 4200+ employees around the globe. www.alamo-group.com
- E. **Litigation.** List all claims of non-performance or breach from customers in excess of \$5,000, including all pending litigation matters (including civil, criminal, or appellate) or criminal convictions in the past 5 years for the company and all principals. Attach an additional document if necessary. We do not have any claims or pending litigation matters.

III. PROPOSAL CONTACT

The Proposal Contact must be able to respond timely to communications from the Lead State. Offeror must, within 24 hours, notify the Lead State of any change to Offeror's Proposal Contact.

- A. **Proposal Contact Name:** Marc Ivey
- B. **Proposal Contact Title:** National Sales Manager
- C. **Proposal Contact Email:** marc.ivey@bushhog.com
- D. **Proposal Contact Phone Number:** 334-874-2793

IV. ACKNOWLEDGEMENTS AND CERTIFICATIONS

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By signing below and submitting a response to this RFP, Offeror acknowledges and certifies the following:

A. Debarment. (Check one of the below.)

- ☒ XX Neither Offeror nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in public procurement or contracting by any governmental department or agency. Furthermore, Offeror was neither created nor used for the purpose of circumventing a debarment decision against another vendor. Offeror understands this if it is created or used for the purpose of circumventing a debarment against another vendor, the non-debarred vendor will be debarred for the same time period as the debarred vendor.
- ☐ Offeror cannot certify the statement above, and Offeror will affix a written explanation to this attachment for review by the Lead State. If after reviewing Offeror's written explanation the Lead State determines it is not in the best interest of the Lead State, Participating Entities, or Purchasing Entities to award Offeror a Master Agreement, the Lead State may reject Offeror's proposal.

B. Non-collusion.

1. This proposal has been developed independently by Offeror and has been submitted without collusion and without any agreement, understanding, or planned common course of action with any other Offeror or supplier of Deliverables in a manner designed to limit fair and open competition.
2. The contents of this proposal have not been communicated by Offeror or its employees or agents to any person not an employee or agent of Offeror and will not be communicated to any such persons prior to the RFP Close Date.

C. Data Disclosure to Foreign Governments and Prohibited Technology. (Check one of the below.)

- ☒ XX Offeror is not an entity subject to laws, rules, or policies potentially requiring disclosure of, or provision of access to, customer data to foreign governments or entities controlled by foreign governments, and Offeror's offerings do not contain, include, or utilize components or services supplied by any entity subject to the same. Offeror's offerings also do not contain, include, or utilize covered technology prohibited under Section 889 of the National Defense Authorization Act, as amended.
- ☐ Offeror cannot certify all statements above, and Offeror will affix a written explanation to this attachment for review by the Lead State. If after reviewing Offeror's written explanation the Lead State determines it is not in the best interest of the Lead State, Participating Entities, or Purchasing Entities to award Offeror a Master Agreement, the Lead State may reject Offeror's proposal.

D. Conflicts of Interest. (Check one of the below.)

- ☒ XX Offeror represents that none of its officers or employees are officers or employees of the Lead State and that none of its officers or employees have a conflict of interest as defined by the laws, rules, or policies of the Lead State.
- ☐ Offeror cannot certify the statement above, and Offeror will affix a written explanation to this attachment for review by the Lead State. If after reviewing Offeror's written explanation the Lead State determines it is not in the best interest of the Lead State, Participating Entities, or

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Purchasing Entities to award Offeror a Master Agreement, the Lead State may reject Offeror's proposal.

- E. **Business Certifications.** (Check all that apply.) None apply to Bush Hog.
- ☐ Offeror is a certified [demographic]-owned business, as defined in [statutory citation].
 - ☐ Offeror is a resident business, as defined in [statutory citation].
- F. **Required Insurance.** Offeror agrees to acquire insurance from an insurance carrier or carriers licensed to conduct business in each Participating Entity's state at the levels prescribed in Attachment D Sample Master Agreement. Offeror understands that this requirement is mandatory and will not be negotiated by the Lead State.
- G. **NASPO ValuePoint Administrative Fee.** Offeror agrees to pay a [0.25%] administrative fee and submit summary and detailed sales reports to NASPO ValuePoint in accordance with Attachment D, Sample Master Agreement. All costs proposed by Offeror must be inclusive of the NASPO ValuePoint administrative fee. Offeror understands that the requirements in this section are mandatory and will not be negotiated by the Lead State.
- H. **Marketing Plan.** If awarded a Master Agreement resulting from this RFP, within 30 days of execution of the Master Agreement, Offeror will meet with NASPO ValuePoint marketing personnel to review and track progress on the marketing plan described by Offeror in Attachment H, Offeror Response Worksheet.
- I. **Confidential, Proprietary, or Protected Information.** As set forth in Attachment A, RFP Terms and Conditions, if Offeror is claiming any portion of its proposal as confidential, proprietary, or protected, Offeror must complete the required sections of Attachment K, Claim of Business Confidentiality, and submit with Offeror's proposal a redacted copy of Offeror's proposal, which must be clearly marked as such. Offeror may not mark pricing or Offeror's entire proposal as confidential, proprietary, or protected. Submission of a Claim of Business Confidentiality does not guarantee that information claimed by Offeror as confidential, proprietary, or protected will not be subject to disclosure in accordance with applicable public information laws, rules, and policies. If Offeror fails to submit a redacted copy of Offeror's proposal, or fails to claim information as confidential, proprietary, or protected in compliance with this RFP, Offeror releases the Lead State, NASPO, NASPO members, and entities represented on the Multistate Sourcing Team from any obligation to keep the information confidential and waives all claims of liability arising from disclosure of the information.
- J. **Conditional Awards.** Offeror understands that awards and execution of a Master Agreement are conditional as set forth in Attachment A, RFP Terms and Conditions, and Offeror agrees to hold the Lead State and NASPO harmless and release the Lead State and NASPO from any liability for damages arising from non-award or non-execution of a contract.
- K. **Understanding of the RFP.** Offeror has read the RFP in its entirety and understands and agrees to comply with all requirements set forth therein. Any conflicts in the materials composing the RFP and any issues relating to the content of the RFP, including instructions, requirements, or specifications Offeror believes to be ambiguous, unduly restrictive, erroneous, anticompetitive, or unlawful, have been brought to the attention of the Lead State using the process described in the RFP for asking questions or, if applicable, by filing a protest. In accordance with Attachment A, RFP Terms and Conditions, Offeror acknowledges and understands that any protest, claim, dispute, or action based upon a conflict or issue described herein must be filed no later than the RFP Close Date, and Offeror waives the right to file any protest, claim, dispute, or action based upon a conflict or issue described herein if not filed by the RFP Close Date.

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Signature

The undersigned is one of the following:

1. The Offeror, if Offeror is an individual;
2. A partner in the company, if Offeror is a partnership; or
3. An officer or employee of the responding corporation having authority to sign on its behalf, if Offeror is a corporation.

By signing below, the undersigned warrants that the representations made and the information provided in Offeror's proposal are true, correct, and reliable for purposes of evaluation for a potential contract award. The submission of inaccurate or misleading information may be grounds for disqualification from contract award and may subject the undersigned, Offeror, or both to suspension or debarment proceedings, as well as other remedies available to the Lead State by law, including termination of any Master Agreement awarded to Offeror.

OFFEROR:

Marc Ivey

Digitally signed by Marc Ivey
Date: 2024.06.11 10:49:15 -05'00'

Signature

June 11, 2024

Date

Marc Ivey

Printed Name

National Sales Manager

Title

marc.ivey@bushhog.com

Email Address

334-874-2793

Phone Number

Attachment J

PROPOSED MODIFICATIONS TO SAMPLE MASTER AGREEMENT

The Lead State may, but is not obligated to, consider proposed modifications to Attachment D, Sample Master Agreement.

Provisions of the Sample Master Agreement that are generally inapplicable to, incompatible with, or unsuitable for the subject of this RFP should be brought to the attention of the Lead State using the process described in this RFP for asking questions and will be addressed only at the sole discretion of the Lead State.

Offeror-specific modifications to the Sample Master Agreement may be proposed as part of Offeror's proposal in this attachment but are **strongly discouraged**. The quantity, breadth, and nature of modifications proposed by Offeror may be considered in the Lead State's evaluation of Offeror's proposal and of its risks, costs, and benefits to the Lead State and potential Participating Entities and Purchasing Entities. Proposing excessive or overly restrictive modifications, or proposing modifications upon which Offeror's proposal is conditioned, may result in Offeror's proposal being deemed non-responsive.

Offeror's Proposed Modifications. (Check one of the below.)

XX Offeror has no proposed modifications to Attachment D, Sample Master Agreement.

☐ Offeror proposes the modifications set forth in the table below and **will submit with Offeror's redlined copy of Attachment D, Sample Master Agreement** incorporating each proposed modification.
Offeror understands, acknowledges, and agrees to comply with the following:

- The Lead State will not consider any proposed modification that:
 - Is not submitted in this attachment;
 - Is not accompanied by an explanation as required in this attachment;
 - Is not reflected in redlined edits to the Sample Master Agreement and submitted with Offeror's proposal;
 - Merely references another document or a URL; or
 - Modifies the NASPO ValuePoint administrative fee.
- Offerors may propose additional terms but must include them in this attachment and must clearly identify where any terms conflict with the Sample Master Agreement.
- If Offeror is awarded a Master Agreement resulting from this RFP, a comparison of Attachment D, Sample Master Agreement and Offeror's accepted modifications thereto may be posted on the NASPO ValuePoint website for examination by potential Participating Entities and Purchasing Entities.
- Each of the following fields **must** be completed for each proposed modification to the Sample Master Agreement:
 - **Sample Master Agreement Section Reference:** The page, section, or paragraph in the Sample Master Agreement that is the subject of Offeror's proposed modification.
 - **Sample Master Agreement Language:** The language in the Sample Master Agreement that the Offeror is proposing to modify.
 - **Proposed Changes and Alternate Language:** The Offeror's proposed changes to the Sample Master Agreement language including, if applicable, Offeror's proposed alternate language.
 - **Justification for Proposed Change:** Offeror's justification for the proposed change.

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- **Risk and Benefits of Acceptance:** Offeror's analysis of the risk and benefits to the Lead State, Participating Entities, or Purchasing Entities—including quantifiable costs or cost savings—if Offeror's proposed change is accepted by the Lead State.

Sample Master Agreement Section Reference	Sample Master Agreement Language	Proposed Changes and Alternate Language	Justification for Proposed Change	Risk and Benefits of Acceptance

[Add additional rows as needed.]

Attachment K

CLAIM OF BUSINESS CONFIDENTIALITY

Offeror's Claims of Business Confidentiality. (Check one of the below.)

☒ Offeror is not claiming any information within Offeror's proposal as confidential, proprietary, or protected. (Check box and skip to **Signature** section below.)

☐ Offeror claims the information set forth in the table below as confidential, proprietary, or protected and **will submit with Offeror's proposal a redacted copy of Offeror's proposal**, which must be clearly marked as such. Offeror understands, acknowledges, and agrees to comply with the following:

- Each of the following fields **must** be completed for each claim asserted by Offeror:
 - **Proposal Section Reference:** The page, section, or paragraph in Offeror's proposal containing the information claimed to be confidential, proprietary, or protected.
 - **Confidential Information:** A description of the information claimed to be confidential, proprietary, or protected.
 - **Basis for Claim:** The basis for Offeror's claim, which in accordance with the Code of Virginia, § 2.2-4342F:
Trade secrets or proprietary information submitted by a bidder, offeror, or contractor in connection with a procurement transaction shall not be subject to public disclosure under the Virginia Freedom of Information Act; however, the bidder or offeror must invoke the protections of the Code of Virginia, § 2.2-4342F, prior to or upon submission of the data or other materials, and must identify the data or other materials to be protected and state the reason why protection is necessary. The proprietary or trade secret material submitted must be identified by some distinct method such as highlighting or underlining and must indicate only the specific words, figures, or paragraphs that constitute trade secret or proprietary information. The classification of an entire bid or proposal document, line item prices and/or total bid or proposal prices as proprietary or trade secrets is not acceptable. If, after being given reasonable time, the bidder or offeror refuses to withdraw an entire classification designation, the bid or proposal will be rejected.

Offeror may not mark pricing or Offeror's entire proposal as confidential, proprietary, or protected.

Proposal Section Reference	Confidential Information	Basis for Claim	Explanation

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[Add additional rows as needed.]

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Signature

By signing below, the undersigned certifies under penalty of perjury that the representations made and the information provided herein are true and correct and may be relied upon by the Lead State for purposes of determining the validity of Offeror's claim(s). Offeror understands that submission of a Claim of Business Confidentiality does not guarantee that information claimed by Offeror as confidential, proprietary, or protected will not be subject to disclosure in accordance with applicable public information laws, rules, and policies. Offeror further agrees that if Offeror fails to submit a redacted copy of Offeror's proposal, or fails to claim information as confidential, proprietary, or protected in compliance with this RFP, Offeror releases the Lead State, NASPO, NASPO members, and entities represented on the Multistate Sourcing Team from any obligation to keep the information confidential and waives all claims of liability arising from disclosure of the information.

OFFEROR:

Marc Ivey

Digitally signed by Marc Ivey
Date: 2024.06.11 10:49:37 -05'00'

Signature

June 11, 2024

Date

Marc Ivey

Printed Name

National Sales Manager

Title

marc.ivey@bushhog.com

Email Address

334-874-2793

Phone Number

SMALL BUSINESS SUBCONTRACTING PLAN

It is the goal of the Commonwealth that over 42% of its purchases be made from small businesses. All potential Offerors are required to include this document with their proposal response.

Small Business: "Small business (including micro)" means a business which holds a certification as such by the Virginia Department of Small Business and Supplier Diversity (DSBSD) on the due date for bids. This shall also include DSBSD-certified women- owned and minority-owned businesses and businesses with DSBSD service disabled veteran owned status when they also hold a DSBSD certification as a small business on the bid due date. Currently, DSBSD offers small business certification and micro business designation to firms that qualify.

Certification applications are available through DSBSD online at www.SBSD.virginia.gov (Customer Service).

Offeror Name: Bush Hog LLC

Preparer Name: Marc Ivey **Date:** 6-3-2024

Who will be doing the work: ☐ I plan to use subcontractors ☐ I plan to complete all work

Instructions

Bush Hog will do all work along with our authorized dealers

- A. If you are certified by the DSBSD as a micro/small business, complete only Section A of this form.
- B. If you are not a DSBSD-certified small business, complete Section B of this form the Offeror shall identify the portions of the contract that will be subcontracted to DSBSD-certified small business for the initial contract period the initial contract period in Section B.

Section A

If your firm is certified by the DSBSD provide your certification number and the date of certification.

Certification number: _____ **Certification Date:** _____

Section B

If the "I plan to use subcontractors box is checked," populate the requested information below, per subcontractor to show your firm's plans for utilization of DSBSD-certified small businesses in the performance of this contract for the initial contract period in relation to the bidder's total price for the initial contract period. Certified small businesses include but are not limited to DSBSD-certified women-owned and minority-owned businesses and businesses with DSBSD service disabled veteran-owned status that have also received the DSBSD small business certification. Include plans to utilize small businesses as part of joint ventures, partnerships, subcontractors, suppliers, etc.

B. Plans for Utilization of DSBSD-Certified Small Businesses for this Procurement

Subcontract #1 *Bush Hog does not track or record DSBSD, therefore we do not believe we will utilize any if awarded.*

Company Name: _____ **SBSD Cert #:** _____

Contact Name: _____ **SBSD Certification:** _____

Contact Phone: _____ Contact Email: _____

Value % or \$ (Initial Term): _____ Contact Address: _____

Description of Work: _____

Subcontract #2

Company Name: _____ SBSD Cert #: _____

Contact Name: _____ SBSD Certification: _____

Contact Phone: _____ Contact Email: _____

Value % or \$ (Initial Term): _____ Contact Address: _____

Description of Work: _____

Subcontract #3

Company Name: _____ SBSD Cert #: _____

Contact Name: _____ SBSD Certification: _____

Contact Phone: _____ Contact Email: _____

Value % or \$ (Initial Term): _____ Contact Address: _____

Description of Work: _____

Subcontract #4

Company Name: _____ SBSD Cert #: _____

Contact Name: _____ SBSD Certification: _____

Contact Phone: _____ Contact Email: _____

Value % or \$ (Initial Term): _____ Contact Address: _____

Description of Work: _____

Subcontract #5

Company Name: _____ SBSD Cert #: _____

Contact Name: _____ SBSD Certification: _____

Contact Phone: _____ Contact Email: _____

Value % or \$ (Initial Term): _____ Contact Address: _____

Description of Work: _____

STATE CORPORATION COMMISSION FORM

Offerors are required to return this form with their proposal.

Virginia State Corporation Commission ("SCC") registration information: The Offeror:

XX a corporation or other business entity with the following SCC identification number:

11427865

-OR-

☐ is not a corporation, limited liability company, limited partnership, registered limited liability partnership, or business trust

-OR-

☐ is an out-of-state business entity that does not regularly and continuously maintain as part of its ordinary and customary business any employees, agents, offices, facilities, or inventories in Virginia (not counting any employees or agents in Virginia who merely solicit orders that require acceptance outside Virginia before they become contracts, and not counting any incidental presence of the Offeror in Virginia that is needed in order to assemble, maintain, and repair goods in accordance with the contracts by which such goods were sold and shipped into Virginia from Offeror's out-of-state location)

-OR-

☐ is an out-of-state business entity that is including with this proposal an opinion of legal counsel which accurately and completely discloses the undersigned Offeror's current contacts with Virginia and describes why those contacts do not constitute the transaction of business in Virginia within the meaning of § 13.1-757 or other similar provisions in Titles 13.1 or 50 of the Code of Virginia.

****NOTE**** >> Check the following box if you have not completed any of the foregoing options but currently have pending before the SCC an application for authority to transact business in the Commonwealth of Virginia and wish to be considered for a waiver to allow you to submit the SCC identification number after the due date for proposals (the Commonwealth reserves the right to determine in its sole discretion whether to allow such waiver): ☐

Signature: Marc Ivey Digitally signed by Marc Ivey
Date: 2024.06.11 10:50:00 -05'00' Date: June 11, 2024

Name: Marc Ivey

Title: National Sales Manager Print

Name of Firm: Bush Hog LLC

VENDOR DATA SHEET

The following information is required as part of the Offeror's response to this solicitation.

1. **Qualification:** The Offeror must have the capability and capacity in all respects to satisfy fully all of the contractual requirements.
2. **Offeror's Primary Contact:**
Name: Marc Ivey Phone: 334-874-2793 Email: marc.ivey@bushhog.com
3. **Years in Business:** Indicate the length of time Offeror has been in business providing this type of good or service:
73 Years Months
4. eVA Supplier ID or DUNS Number: 14-255-5536
5. Indicate below a listing of at least four (4) current or recent accounts, either commercial or governmental, that the Offeror is servicing, has serviced, or has provided similar goods/services. Include the length of service and the name, address, and telephone number of the point of contact.
 - A. Company: Hartsfield-Jackson Atlanta Intl Airport Contact: Elias Evans
Phone: (404) 382-2657 Email: () elias.evans@atl.com
Dates of Service: 2023-24 \$ Value: \$156,284.50
 - B. Company City of Cleveland Contact: Jeff Brown
Phone: (216) 420-8178 Email: () jbrown@city.cleveland.oh.us
Dates of Service: 2023-24 \$ Value: \$198,372.40
 - C. Company: Atoah Contracting Contact: Logan Carver
Phone: (828) 735-1980 Email: () atoahcontracting@gmail.com
Dates of Service: 2023-24 \$ Value: \$297,783.01
 - D. Company: Hillsborough County Florida Contact: Zachary Gilbert
Phone: (813) 272-6066 Email: () gilbertz@hillsboroughcounty.org
Dates of Service: 2023-24 \$ Value: \$183,255.00

I certify the accuracy of this information.

Signed: Marc Ivey Digitally signed by Marc Ivey
Date: 2024.06.11 10:50:21 -05'00' Title: National Sales Manager Date: 6/11/24

Attachment H
OFFEROR RESPONSE WORKSHEET

Offeror must complete and succinct responses to each item below. Insert your responses into this worksheet directly beside each question or prompt. While supplementary marketing materials are neither requested nor desired, Offeror should provide all information necessary to demonstrate Offeror's ability to meet the requirements of this RFP and the RFP's Scope of Work.

VENDOR RESPONSE REQUIRED

I. Response to Mandatory Minimum Requirements (Stage 2)

A. Offeror shall be the original Equipment Manufacturer (OEM) for all new construction equipment offered under the resulting award. Please confirm whether you meet this requirement.	Bush Hog and Alamo Group manufacturer the products in the categories of our Finishing Mowers, Single Spindle, Multi Spindle, and Flex Wing Rotary Cutters, and Boom Mowers. Bush Hog is 100% responsible for all warranty, service, and spare parts for each of our models being offered.
B. Offeror must have a Dealer Network to provide equipment to most or all 50 states. Describe how your firm can provide the proposed equipment to all or most of the 50 states. If you are not able to provide to most or all please explain to what area you are able to provide.	Bush Hog has 1250+ authorized dealer locations throughout the US. Over 50% of Bush Hog dealers have been representing the Bush Hog products for over 15 years. Our dealers stock our products. They are all required to be capable of having the facilities, equipment, personnel, and spare parts to work on and support our products. Service trucks are strongly recommended. If a rare opportunity arises that we do not have a dealer nearby, we will work with the customer to locate the best possible solution. Our dealer information is being provided in your Attachment Q.
C. References (Past Performance Verification)- Offeror must submit a minimum of 3 references as requested on in attachment P. Please confirm that you have submitted those references in attachment P	We have completed Attachment P with 4 references.

II. Response to Technical Criteria (STAGE 3)

A. Experience and Qualifications

1. Provide evidence of your customers' satisfaction with your offered equipment and services.	Attached are 5 files with testimonials titled II. A. 1. along with the videos below.
	https://fb.watch/sf0G8GDNou/
	https://fb.watch/sf1fnFH4bl/
a. Describe your client retention rate during the past three (3) years.	Over 50% of Bush Hog dealers have been representing the Bush Hog products for over 15 years. Our dealers give the customer a local contact in which to do business. A vast majority of the business is done through our local channel, therefore we do not have a means to calculate a customer retention rate.
b. Describe the results of any customer surveys your firm uses to assess client satisfaction.	We assess client satisfaction using surveys conducted through Survey Monkey, Paperform, and recently, LinkedIn Polls. We encourage customers to share suggestions for improvements, new product ideas, and insights into their buying experiences. The feedback indicates that our products are recognized as the toughest and longest-lasting equipment on the market. Customers also express a desire for new products and enhancements to existing implements, which we take seriously, often implementing these improvements before manufacturing new equipment.

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c. Describe any Vendor performance ratings your firm has been assessed by a 3rd party, or ratings internal to your organization.	Recent dealer surveys solicited by the Equipment Dealer Association awarded the Gold Level for Shortline Manufacturers to Bush Hog in 2017, 2019, and 2020. In 2023 and over the last 10 years Bush Hog received highest ratings in the categories of Product and Part Quality, Parts Availability, and Product Tech Support. Award documents attached as II.A.1.c.2017 EDA Gold Award, 2019 Dealer Gold Award, 2023 NAEDA Bush Hog Summary of Survey.
3. Describe your firms growth during the past three (3) years.	Bush Hog experienced strong growth in 2021 and 2022 as sales continued to benefit from increased demand generated during the pandemic period. As supply chains settled in and returned to normal, inventories of all ag products began to increase on dealer lots in 2023 and demand and retail activity returned to pre-pandemic levels, 2023 was a year of normal growth. 2024 is shaping up to be a year of flat to slightly negative growth as higher interest rates and other macroeconomic factors impact as a whole. Bush Hog is positioned well in the vegetation management sector with new products, existing products and a strong service parts and customer service base to continue growing for years to come.
4. describe your firm's experience performing the same or similar scope of work or providing the same similar deliverables to other public sector customers.	Bush Hog started in 1951 with a new device designed to clear pasture and crop residue. The tractor-pulled implement devoured heavy brush and those watching commented, "That thing eats bushes like a hog!" That is when the name Bush Hog was born. We are now one of the leading North American manufacturers of rotary cutters, finishing mowers, landscape tools, and tractor-mounted implements used in the agricultural and government markets. Over the years the products picked up a considerable following and we realized we needed personnel to be located closer to the customers, it is at this time we began our dealer distribution channel which today has over 1250 locations. We have been providing demonstrations, offering local sales, service and warranty work to all our customers since the beginning. We have been selling to government agencies as far back as in the 70s. Bush Hog and our dealers understand what the agencies are up against when they need to acquire our equipment. When the 3-bid process was in demand we supported our dealers in getting the information back to the customer quickly and with the most favorable price. As we have transitioned to more purchasing through contracts we realize there is not a one size fits all contract. We have listened to the agencies and work on getting awarded the contracts they need to make their purchases. We have been working with contracts for years and understand how to market and explain their features and benefits to ultimately help the agency make the purchase in a timely and cost effective manner and at a competitive price.
B. Scope of Work	Referring to Agreement Attachment B, II - Bush Hog's commitment to this objective is to provide the most competitive pricing to the agencies using the NASPO contract or their own Participating Adenda.
1. Describe your plan for meeting the Master Agreement Objectives identified in Attachment B, Scope of Work.	Our government team understands government contracts and the importance of remaining compliant with the scope of work and all terms and conditions. We manage multiple contracts with similar requirements and have passed our audits. Bush Hog and our local dealers sell 12-15,000 wholegood units each year and service many more over the long lifespan of our products. Customers have shown us equipment that is 20+ years old still in the field doing the job.
2. Provide evidence of your ability to provide the deliverables identified in the Scope of Work	

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	represent Bush Hog and our products through our contracts and receive purchase orders on our behalf. They will provide the sales and support for all Bush Hog products with our factory support. Our processes include tracking quotes and sales with our dealers in order for Bush Hog to provide you with the required tracking and fee payments. All Participating Addendums awarded are immediately provided to our dealers with our training and follow-up support when needed. 2) Bush Hog and Alamo Group meets or exceeds your insurance requirements and will provide you with the required documentation if awarded. 3) Licensing is not applicable. 4) Ordering is understood and agreed to follow. 5) Bush Hog will keep all contact information current with the Contracting Officer. 6) We understand the CFR Part 200. 7) The Bush Hog standard warranty policy meets your A to J requirements. 8) Our part quality meets or exceeds your A to E requirements. 9) Our product and parts warranty is included in our response which meets or exceeds your requirement. 10) Our authorized dealers will be capable of providing repairs when needed. Bush Hog factory technicians are always available to assist in solving any issues. 11) Bush Hog understands the factory freight is our responsibility, however our dealers may include a line item on the quote for any freight, shipping and handling costs and set-up fees they may incur. 12) Your delivery requirements are our standard operating procedures. 13) Bush Hog is providing pricing based on these requirements in our RFP response. 14) We understand your new product requirements when we have one to add. 15) We understand your discontinued product requirement. 16) Bush Hog will be providing in our response our most competitive pricing with a discount schedule which we understand remains in effect throughout the contract period. 17) Bush Hog will not be providing other equipment under your Value Added Contract Items.
Describe your plan to meet contractor responsibilities and task identified in the Scope of Work C. Warranties and Service 1. What are your quality assurance measures and how are they handled in your organization	Bush Hog's quality assurance program is a multi-point system that includes audits of processes within departments with feedback to supervisors, cross function teams working on Kaizen Events for continuous improvements, communications of current issues through quality alerts and planning for the temporary and permanent action measures to resolve problems and error proof processes through our corrective action format. Our Supplier Manual outlines steps for sample submittals from vendors and approval process for new and revised purchased components to ensure they meet our specifications. A large effort is also put into testing. The general test we do is from ASABE AD424-13 Large Rotary Mowers. The physical safety testing we conduct on site are 1)Section 5.2 Foot Probe, 2)Section 5.3 Blade Impact, 3)Section 5.4 Blade Unbalanced, and 4)Section 5.6 Thrown Object. Our 10 year gearbox warranty is the longest gearbox warranty in the rotary cutter industry. Our standard equipment warranty is 1 year for non-commercial, state, and municipalities and 90 days for commercial use. Repair parts are warranted for 90 days. Attached as II.B.C.1. Warranty Guide is our complete limited warranty statements.

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	We define customer service as listening to the customer, working with them to make sure they get what they need and providing the training, sales, technical and part selection support to keep their equipment working for many years. We train everyone at Bush Hog and at our dealers who are going to touch the customer at anytime during the lifetime of the equipment to follow the simple process of listening and getting the information to the right person or group that can best assist the customer quickly and effectively. Usually, the first line of customer service is at our local dealer. We have provided them with the manuals, product information, price books and training for them to be successful. However, if they are unable to complete the task, they know to contact their Territory Manager or the factory customer service or technical support teams. Customers are welcome to contact our factory staff directly and bypass their local dealer if they choose, however we will always bring our dealers back into the loop.
2. Describe your customer service offerings, including availability of key personnel and help desk services.	We have a team which makes up our government contract management and administration who handles all aspects of initiating and maintaining the contracts, training sales teams and customers, and working with Marketing to promote the contracts. The government contract quotes are handled through this team, the Bush Hog Territory Manager, and the authorized dealers. Everyone must be trained on our contract process before being allowed to quote and process orders. Each contract has a unique ID number that is entered in when an order is placed. All government orders are reported to the government team for proper tracking and fee payments. We provide an extra discount to our dealers on government orders which they cannot receive unless they notify the government team. Bush Hog has passed all customer audits to date.
3. Describe your ability to support a decentralized system of orders submitted from many end users in multiple states and locations	We do not have any concerns on coverage throughout the US.
4. Geographic concerns: ability to service entire state	Our distribution is simple. The factory builds the product and ships it to our dealers to conduct any setup and the pre-delivery inspection. Our dealer will make the delivery to the customer and most times our Territory Manager accompanies the dealer. We request and train our dealers to gain solid, long-term relationships with their local customer as typically this leads to repeat business. As a result of our Territory Managers conducting monthly inventories at their dealers and with our dealers stocking our products and OEM parts at various locations, they can identify times when we can move equipment between dealers to get product quicker to the customer. Most of our dealers in the US stock our products and have trucks to deliver the equipment to the customer. When requested we can deliver direct from the factory but will always include our dealer in the delivery to provide the local support to the customer. We offer our dealers inventory program pricing to encourage the stocking of our equipment locally. On average 82% of our government orders are fulfilled by the local dealer with their stock units, which decreases the lead time period tremendously for the customer. Our goal is to ship 97% of all OEM part orders within 24 hours of the order placement and to fill 90% of all orders complete without a backorder. Traditionally we have met these goals, however with previous material shortages our numbers dropped a few percents, but our goal will not change. We continue to ask our suppliers to meet our strict delivery requirements in order to achieve the goals.
5. Dealer Distribution	
D. Product Selection/Availability 1. It is desired that Offeror be able to offer equipment in multiple categories as well as offer value add items. Please describe how your company is offering a desired selection of products and how the value add items add value to the category in which it is offered	Bush Hog products fall in the category of commercial mowers, which includes finishing mowers, single and multi spindle rotary cutters, flex wing rotary cutters and boom mowers. These are core products for Bush Hog and agencies when it comes to grounds maintenance and industrial mowing requirements. These 40+ models provide the wide range of specifications to meet agency needs. We do not have additional value added products that are manufactured by Bush Hog relating to the grounds maintenance category.

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2. Describe the availability of products including back logs, back orders or current supply chain issues.	The large majority of our dealers have inventory on the ground for our core product models which includes models we are offering in this proposal. The typical leadtime if on hand is 14 days to prepare the unit for delivery. If production of the model is required our normal, standard leadtime is 45-75 days from receipt of the purchase order at the factory. Communication is key to us and our dealers if leadtimes begin to change for any reason. Immediate notification is provided with our factual data we have from 3rd parties who may be contributing to the change.
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III. Additional Questions

A. Technology 1. Will any of the equipment offered store sensitive customer information? If so describe the measures you take to protect sensitive customer information	Not applicable with our equipment.
2. Identify the data security standards, if any, your company meets, including certifications and security statuses such as FedRAMP and StateRAMP	Alamo Group's cyber security program framework is based on the Critical Security Controls from the Center for Internet Security while our Incident Response Policy is based on the Computer Security Incident Handling Guide 800-61 from the National Institute of Standards and Technology (NIST) with influences from NIST document 8183A Cybersecurity Framework Manufacturing Profile and the National Cyber Incident Scoring System from the Cybersecurity & Infrastructure Security Agency (CISA).
B. Implementation and Promotion of the NASPO ValuePoint Master Agreement	
1. Describe your company's experience working with contracting cooperatives.	We have managed multiple National and Local cooperative contracts for many years. We know how to train end customers as well as our dealers in how to use them, why they can use them, and what the features and benefits are in using them. We are experienced in talking to the decision makers in Purchasing to help them through the advantages of accepting a contract with a Participating Addenda. We have systems and processes in place to track contract sales for reporting and fee payment. We understand one contract does not fit all agencies and while cooperative contracts have become a method of purchasing, agencies still use state contracts. As we are awarded cooperative contracts we begin the education to the buyers of the advantages of cooperatives versus managing their own state contract and as a result we have been successful in being awarded Participating Addendums. We know we have to approach a higher level of management the majority of the time to start the conversation and to gain acceptance. We do not have any restrictions imposed by these contracts. Our active cooperative contracts with sales totals ending 2023 are: 1) BuyBoard - \$287,146 2) Florida Sheriff's and Palm Beach County Participating Addenda - \$761,379 3) Sourcewell and States of IA and MO Participating Addendums - \$865,678, and 4) Virginia Sheriff's is our most recent award with sales in process and a Participating Addenda with VDOT.
2. List the cooperatives through which you currently have a contract, and provide sales volume information for each. (Identify any restrictions on pricing and sales (e.g., most-favored nation clauses) imposed by your other cooperative contracts.	Training our sales teams is a first priority when awarded a contract. We provide them with the information needed and lessons on how to speak on the contract in their selling process. Our dealers understand the value of using a contract and market those values at shows, events and when opportunities arise. Bush Hog utilizing several avenues in social media to market contracts and our products. When an opportunity comes up, one of the first questions asked is do you have a contract you want to use. If the customer does not have one in mind we will let them know of what we have available and use NASPO as one of our leading contracts.
3. Describe how you intend to market your Master Agreement and encourage participation among potential Participating Entities, including state governments.	

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4. Describe features of the dedicated website you will be setting up for this Master Agreement, including, as applicable, customized price lists for each Participating Entity, staff contact information, and online ordering capabilities.	We want our local dealer to be the main contact for the customer, therefore we have available to our dealer an online portal which provides them with all the forms and data they need for each contract. This includes price pages, quote forms with the contract name and number on it for audit purposes, contract summary sheets, discount schedules, terms and conditions, participating addendum agreements, and any other pertinent contract details. Our government team will provide full support to our dealers and agencies at all times. On our bushog.com site we have a Government Solutions area for agencies which they may chose the state and we will provide them with the contracts that are available to them in their state. When they select a contract we give them the summary of the contract and complete contact information for our Bush Hog government team.
5. Describe the staff and other resources that will be allocated to your Master Agreement and the training you will provide to staff to ensure their familiarity with Master Agreement terms and pricing and their compliance therewith.	Our government team is involved in preparing the responses to the RFP therefore they are very familiar with the agreement, the terms and conditions, pricing, discounting, and everything being offered and what we are committing to provide. Our team will manage all aspects of the contract throughout the term and will provide training to our sales teams and agencies. We have 3 team members dedicated to manage and administer all processes including the reporting and fee payment and all processes to remain in compliance with each of our contracts.
6. Describe how you intend to encourage adoption and usage of your Master Agreement by Participating and Purchasing Entities.	When an opportunity comes to our sales team they are trained to find out the product the agency is looking to obtain and then ask how the agency would like to purchase it. If they state they need a bid they ask if they can use a contract. If they give us a contract name we then provide them with all the contracts we have available for them. If they do not offer a contract name, we provide them with the ones we have available and work from that point. Most of the time after we explain features and benefits of using a contract so they do not need to go out for a competitive bid as all that work has already been done for them on their behalf by another government agency they will typically accept the quote under the contract. There are many times we need to go to another contact at the agency to gain approval. We are accustomed to speaking with all levels in order to educate them on the advantages of the contract.
7. Describe your approach to negotiation of Participating Addenda. Describe the extent to which you will provide Participating Entities flexibility in incorporating entity-specific language into their Participating Addenda. (e.g., Do you require entities to provide statutory citations for their entity-specific language? Are you able to devote resources to simultaneous negotiation of multiple Participating Addenda?)	Our experience has been you will work with a higher official at the agency in order to explain and educate on the advantages of setting up a Participating Addenda. At times we need to get an official from the Master Agreement contract to assist in the discussions and acceptance. While we prefer to keep to the terms and conditions of the Master Agreement we are flexible in accepting entity-specific language. We do not require statutory citations. Our main team of 3 staff members handle multiple negotiations at a time on a regular basis.
8. Describe your ability to provide products and services immediately upon execution of a Master Agreement and Participating Addenda.	Bush Hog's government team is ready to implement contracts once they have been awarded. Our team is experienced and has processes defined to quickly get up and running on a new contract. Because our dealers stock our models and our manufacturing of all our products is on a regular schedule our product availability and all services needed to support a new contract are in place.
9. Describe how you will ensure summary and detailed sales information is promptly, and accurately reported to you by your dealers, partners, and resellers for aggregation and reporting to NASPO ValuePoint in compliance with the terms of your Master Agreement.	All of our contracts require tracking and some with fee payments to 1 or more agencies. We have developed a process of tracking between our factory and dealers which has not failed us over the years. We will continue to implement this process with a new award.



**BUSH
HOG®**

**2023
WARRANTY
GUIDE**

FINISHING MOWERS		
Model	Gearbox Warranty	Machine Warranty
HDTH	Five (5) Year Limited	One (1) Year Limited
TDC Series	One (1) Year Limited	One (1) Year Limited
General Warranty Information		
One (1) year non-commercial, state and municipalities and ninety (90) days for commercial use from date of retail sale to the original purchaser. Replacement or repair parts installed in the equipment covered by this limited warranty are warranted for ninety (90) days from the date of purchase of such part or to the expiration of the applicable new equipment warranty period, whichever occurs later.		
<i>Notice: PTO adapter must not be used in any application.</i>		
SINGLE-SPINDLE ROTARY CUTTERS		
BH110 Series	Ten (10) Year Limited	One (1) Year Limited
BH210-2 Series	Ten (10) Year Limited	One (1) Year Limited
BH310-2 Series	Ten (10) Year Limited	One (1) Year Limited
BH410 Series	Ten (10) Year Limited	One (1) Year Limited
BH510 Series	Ten (10) Year Limited	One (1) Year Limited
General Warranty Information		
One (1) year non-commercial, state and municipalities and ninety (90) days for commercial use from date of retail sale to the original purchaser. Replacement or repair parts installed in the equipment covered by this limited warranty are warranted for ninety (90) days from the date of purchase of such part or to the expiration of the applicable new equipment warranty period, whichever occurs later.		
*Ten (10) Year Gearbox Limited Warranty will offer full coverage (Parts and Labor) for the first 6 years, and Parts Only for years 7 through 10. The warranty will protect the original owner (warranty is non-transferable) of a Bush Hog® Rotary Cutter who purchased the product after January 1, 2020 from any defects in gearbox materials or workmanship for a period of ten (10) years from original purchase date. The end-user must register their new purchase with the Authorized Bush Hog® selling dealer (who in turn registers the product and owner with Bush Hog® corporate) in order to be eligible for the extended warranty. Each registration must have a valid bill of sale with the retail transaction date.		
<i>Notice: PTO adapter should not be used in any application.</i>		
MULTI-SPINDLE RIGID DECK ROTARY CUTTERS		
2107	Ten (10) Year Limited	One (1) Year Limited
2208	Ten (10) Year Limited	One (1) Year Limited
2310	Ten (10) Year Limited	One (1) Year Limited
3308-2	Ten (10) Year Limited	One (1) Year Limited
3308SH-2	Ten (10) Year Limited	One (1) Year Limited
3510	Ten (10) Year Limited	One (1) Year Limited
MS3110	Ten (10) Year Limited	One (1) Year Limited
3514	Ten (10) Year Limited	One (1) Year Limited
14215-2	Ten (10) Year Limited	One (1) Year Limited
General Warranty Information		
One (1) year non-commercial, state and municipalities and ninety (90) days for commercial use from date of retail sale to the original purchaser. Replacement or repair parts installed in the equipment covered by this limited warranty are warranted for ninety (90) days from the date of purchase of such part or to the expiration of the applicable new equipment warranty period, whichever occurs later.		
*Ten (10) Year Gearbox Limited Warranty will offer full coverage (Parts and Labor) for the first 6 years, and Parts Only for years 7 through 10. The warranty will protect the original owner (warranty is non-transferable) of a Bush Hog® Rotary Cutter who purchased the product after January 1, 2020 from any defects in gearbox materials or workmanship for a period of ten (10) years from original purchase date. The end-user must register their new purchase with the Authorized Bush Hog® selling dealer (who in turn registers the product and owner with Bush Hog® corporate) in order to be eligible for the extended warranty. Each registration must have a valid bill of sale with the retail transaction date.		
<i>Notice: PTO adapter should not be used in any application.</i>		

FLEX-WING ROTARY CUTTERS		
1812	Six (6) or Ten (10) Year Limited	One (1) Year Limited
1815	Six (6) or Ten (10) Year Limited	One (1) Year Limited
2120	Ten (10) Year Limited	One (1) Year Limited
2215	Six (6) or Ten (10) Year Limited	One (1) Year Limited
2810-4	Six (6) or Ten (10) Year Limited	One (1) Year Limited
2814	Ten (10) Year Limited	One (1) Year Limited
2815-4	Six (6) or Ten (10) Year Limited	One (1) Year Limited
3810-3	Six (6) or Ten (10) Year Limited	One (1) Year Limited
3815-3	Six (6) or Ten (10) Year Limited	One (1) Year Limited
4110	Ten (10) Year Limited	Two (2) Year Limited
4115	Ten (10) Year Limited	Two (2) Year Limited
4815	Six (6) or Ten (10) Year Limited	One (1) Year Limited
5110	Ten (10) Year Limited	Three (3) Year Limited
5115	Ten (10) Year Limited	Three (3) Year Limited
2820	Six (6) or Ten (10) Year Limited	One (1) Year Limited
General Warranty Information		
*One (1) year non-commercial, state and municipalities and ninety (90) days for commercial use from date of retail sale to the original purchaser. Replacement or repair parts installed in the equipment covered by this limited warranty are warranted for ninety (90) days from the date of purchase of such part or to the expiration of the applicable new equipment warranty period, whichever occurs later. Bush Hog reserves the right to inspect any equipment or parts which are claimed to have been defective in material or workmanship. **Ten (10) Year Gearbox Limited Warranty will offer full coverage (Parts and Labor) for the first 6 years, and Parts Only for years 7 through 10. The warranty will protect the original owner (warranty is non-transferable) of a Bush Hog® Rotary Cutter who purchased the product after January 1, 2020 from any defects in gearbox materials or workmanship for a period of ten (10) years from original purchase date. The end-user must register their new purchase with the Authorized Bush Hog® selling dealer (who in turn registers the product and owner with Bush Hog® corporate) in order to be eligible for the extended warranty. Each registration must have a valid bill of sale with the retail transaction date. ***4110 & 4115 models carry a two (2) year limited machine warranty. 5110 & 5115 models carry a three (3) year limited machine warranty.		
Notice: PTO adapter should not be used in any application.		
CROP FLAIL SHREDDER		
General Warranty Information		
115, 118, 120, 125	One (1) year non-commercial, state and municipalities and ninety (90) days for commercial use from date of the retail sale to the original purchaser. Replacement or repair parts installed in the equipment covered by this limited warranty are warranted for ninety (90) days from the date of purchase of such part or to the expiration of the applicable new equipment warranty period, whichever occurs later.	
Notice: PTO adapter should not be used in any application.		
Lift-Type and Semi-Mount units must be used on tractors equipped with Quick Hitches		
BOOM MOWERS		
General Warranty Information		
1445-1, 1660-1, 1865-1, 1865E-1, PT-5	One (1) year non-commercial, state and municipalities and ninety (90) days for commercial use from date of retail sale to the original purchaser. Replacement or repair parts installed in the equipment covered by this limited warranty are warranted for ninety (90) days from the date of purchase of such part or to the expiration of the applicable new equipment warranty period, whichever occurs later.	
Notice: PTO adapter should not be used in any application.		
RMB Models only to be used on tractors equipped with a cab		
SKID STEER BRUSH CUTTERS		
BCSS-60LF BCSS-60 BCSS-72LF BCSS-72 BCSS-72HF BCSS-90 BCSS-90HF	3-Year Structural Steel, 18-Month Hydraulic Motor, and 1-Year Gearbox and Bearing Housing Limited Warranty	
BCSS-S601LF BCSS-S601 BCSS-S721LF BCSS-S721 BCSS-721LF BCSS-721 BCSS-721HF		
General Warranty Information		
One (1) year non-commercial, state and municipalities and ninety (90) days for commercial use from date of retail sale to the original purchaser. Replacement or repair parts installed in the equipment covered by this limited warranty are warranted for ninety (90) days from the date of purchase of such part or to the expiration of the applicable new equipment warranty period, whichever occurs later.		

CONSTRUCTION IMPLEMENTS		
Pull Dirt Scraper		
General Warranty Information		
DSP8 DSP10 DSP12	One (1) year non-commercial, state and municipalities and ninety (90) days for commercial use from date of retail sale to the original purchaser. Replacement or repair parts installed in the equipment covered by this limited warranty are warranted for ninety (90) days from the date of purchase of such part or to the expiration of the applicable new equipment warranty period, whichever occurs later.	
Post Hole Digger		
2401 2402 2403	Five (5) Year Limited	
General Warranty Information		
One (1) year non-commercial, state and municipalities and ninety (90) days for commercial use from date of retail sale to the original purchaser. Replacement or repair parts installed in the equipment covered by this limited warranty are warranted for ninety (90) days from the date of purchase of such part or to the expiration of the applicable new equipment warranty period, whichever occurs later.		
Notice: PTO adapter should not be used in any application.		
Note : Bush Hog is not responsible for damage to augers caused by hitting underground objects (rocks, roots, etc.) or for bent augers caused by moving tractor with auger in the ground.		
Farm Ranch Post Hole Digger		
General Warranty Information		
15 20 30	Two (2) year non-commercial, state and municipalities and ninety (90) days for commercial use from date of retail sale to the original purchaser. Replacement or repair parts installed in the equipment covered by this limited warranty are warranted for ninety (90) days from the date of purchase of such part or to the expiration of the applicable new equipment warranty period, whichever occurs later.	
Note : Bush Hog is not responsible for damage to augers caused by hitting underground objects (rocks, roots, etc.) or for bent augers caused by moving tractor with auger in the ground.		
General Warranty Information		
20 30 35	Two (2) years full coverage and five (5) years parts only for non-commercial and commercial use from date of sale. Replacement or repair parts installed in the equipment covered by this limited warranty are warranted for ninety (90) days from date of purchase of such part or to the expiration of the machine warranty period, whichever occurs later.	
Note : Bush Hog is not responsible for damage to augers caused by hitting underground objects (rocks, roots, etc.) or for bent augers caused by moving tractor with auger in the ground.		
General Warranty Information		
65 65C 75 95 95EL	One (1) year non-commercial, state and municipalities and ninety (90) days for commercial use from date of retail sale to the original purchaser. Replacement or repair parts installed in the equipment covered by this limited warranty are warranted for ninety (90) days from the date of purchase of such part or to the expiration of the applicable new equipment warranty period, whichever occurs later.	
Notice: PTO adapter should not be used in any application.		
General Warranty Information		
60SS 60E 60JD 72SS 72E 72JD	One (1) year non-commercial, state and municipalities and ninety (90) days for commercial use from date of retail sale to the original purchaser. Replacement or repair parts installed in the equipment covered by this limited warranty are warranted for ninety (90) days from the date of purchase of such part or to the expiration of the applicable new equipment warranty period, whichever occurs later.	
72 72T 84 84T		
72 84		
48SS 48E 48JD		
LANDSCAPE IMPLEMENTS		
General Warranty Information		
CRB48 60 72		
CBX48 60		
CLR48 60		
CRG48 60		
CPG48 60 72		
CAR48 60 72		
3505 3506 3507		
5006 5007		
7006 7007 7008		
9107 9108		
100-08 100-09		
141-08 141-09		
160-08 160-10		
181-09 181-10		

225-08 225-10 225-12
300-12 300-14
LLR60 72 84
MLR72 84 96
BBX48 60 65 72
SBX48 60 65 72 78 84
MBX60 72 84 96
RBX720 780 840
RO600 650 720 840
RG60 72 84
HDRG84 96
PVB600 602 660 662 720 722 840 842
PVB600 602 660 662 720 722 840 842
MPG600 720
FSP500 800
CP960 972 984 996 1560 1572 1584 1596 1660 1672 1684 1696
BHQA1 2

One (1) year non-commercial, state and municipalities and ninety (90) days for commercial use from date of retail sale to the original purchaser. Replacement or repair parts installed in the equipment covered by this limited warranty are warranted for ninety (90) days from the date of purchase of such part or to the expiration of the applicable new equipment warranty period, whichever occurs later.

General Warranty Information	
MS250G 500G 800G 500P 800P 1300P	Five (5) years non-commercial use and two (2) years for commercial/rental use from date of retail sale. The obligation of Bush Hog to the purchaser under this warranty is limited to the repair or replacement of defective parts. Replacement or repair parts installed in the equipment covered by this limited warranty are warranted for ninety (90) days from date of purchase of such part or to the expiration of the applicable new equipment warranty period, whichever occurs later.

TILLAGE

RTC50G	Five (5) Year Limited	One (1) Year Limited
60G-1 60GR-1 72G-1 72GR-1 84G-1 84GR-1	Five (5) Year Limited	One (1) Year Limited
RTX85G 92G	Five (5) Year Limited	One (1) Year Limited
1D60 72		One (1) Year Limited
2D78 96		One (1) Year Limited
3D96 118		One (1) Year Limited
DHP8 10 12		One (1) Year Limited
APP48-3 60-5 66-5 66-7 85-7 85-9		One (1) Year Limited
HDSS1S HDSS1L HDSS2S HDSS2L		One (1) Year Limited
SS1		One (1) Year Limited
LP		One (1) Year Limited
1RCV		One (1) Year Limited
PA8 10		One (1) Year Limited

General Warranty Information

One (1) year non-commercial, state and municipalities and ninety (90) days for commercial use from date of retail sale to the original purchaser. Replacement or repair parts installed in the equipment covered by this limited warranty are warranted for ninety (90) days from the date of purchase of such part or to the expiration of the applicable new equipment warranty period, whichever occurs later.

Notice: PTO adapter should not be used in any application.

***RT Series Tillers Gearbox Warranty: Year 1 - 2 (Parts and Labor) 3 - 5 (Parts Only)*

HAY TOOLS

General Warranty Information

DHM7 8 9 10
210 417 417H 419H 625H
820 1023
XLRR819-1 XLRR1022-1 XLRR1226-1
3PBS1 3PBS2
3PB
1SS 1E 1JD 2SS 2E 2JD

One (1) year non-commercial, state and municipalities and ninety (90) days for commercial use from date of retail sale to the original purchaser. Replacement or repair parts installed in the equipment covered by this limited warranty are warranted for ninety (90) days from the date of purchase of such part or to the expiration of the applicable new equipment warranty period, whichever occurs later.

Notice: PTO adapter should not be used in any application.

PARTS WARRANTY

General Warranty Information

Repair parts installed in the equipment covered by this limited warranty are warranted for ninety (90) days from the date of purchase of such part

THESE WARRANTIES SHALL NOT APPLY:

1. To transportation to and from dealership or service calls made by dealers, i.e., driving time, towing, pickup and delivery.

2. To vendor items which carry their own warranties, such as engines, batteries, tires, and tubes.

3. If the unit has been subjected to misapplication, abuse, misuse, negligence, fire or other accident.

4. If parts not made or supplied by Bush Hog have been used in connection with the unit, if, in the sole judgment of Bush Hog such use affects its performance, stability or reliability.

5. If the unit has been altered or repaired outside of an authorized Bush Hog dealership in a manner which, in the sole judgment of Bush Hog, affects its performance, stability or reliability.

6. To normal maintenance service and normal replacement items such as gearbox lubricant, hydraulic fluid, worn blades, or to normal deterioration of such things as belts and exterior finish due to use or exposure.

7. To expendable or wear items such as blades, chains, sprockets, belts, springs and any other items that in the company's sole judgment is a wear item.

Warranty subject to change without notification