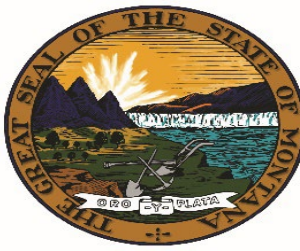


Attachment H - Cost Proposal
 Solicitation Number: SPB-RFP-2025-056
 Data Communications

Offeror Name: Akamai Technologies, Inc.



Data Comm Hardware Sector	Offeror's Minimum Discount	Sales: Direct or Through Supplier Partner
Networking Routers	4%	Direct
Networking Switches	4%	Direct
Networking Storage	4%	Direct
Optical Networking	4%	Direct
Security Hardware	4%	Direct

Data Comm Software Sector	Offeror's Minimum Discount	Sales: Direct or Through Supplier Partner
Networking Software Solutions	4%	Direct
Security Solutions	4%	Direct
Unified Communications	4%	Direct
Facilities Management, Monitoring and	4%	Direct

Service Type	Maximum Hourly Rate
Integrator	See catalog
Architect	See catalog
Engineer	See catalog
Installer	See catalog
Training	See catalog
Other	See catalog