



COST PROPOSAL

2.11.4 PART II – COST PROPOSAL

- Vendors shall submit pricing per *Attachment C - Cost*.
- The cost proposal shall not be marked “confidential”. Only information that is deemed proprietary per NRS 333.020 (5) (a) may be marked as “confidential”.

ATG Response: ATG has read, understands, and will adhere.

Please see the following pages for ATG’s response to Part II – Cost Proposal.

ATG has provided their pricing in Attachment C as well as additional pricing and rate/fee information in Attachment C – Detailed Rates and Fees.



State	Nevada	Georgia	Wisconsin	Virginia	Arizona	Nebraska
Inmate Population (current annual average daily population)	10,812	42,000	20,324	24,681	38,000	5,540

2.1 Software Applications

Education

Base courses including GED prep (detail in proposal narrative) **Price is per month per seat**

Custom DOC-required curriculum - **Edovo Classroom - price is per month per seat**

Video Visitation **(25 min session)**

External Electronic Mail

Message Only

Pictures

Video Messages

Internal Electronic Communications

Inmate Commissary Ordering

Inmate Trust/Commissary Account access

Inmate Phone Account access

Music Purchases/Download

Music Subscription Services **(1 calendar month)**

Self Improvement Programs **(Life Skill videos)**

Law Library Research Access

Inmate Grievances

Electronic Books (50,000 Guttenberg Project books)

Games **(Ranges from \$1 to \$4)**

News **(Subscription - 1 calendar month)**

Movies **(per movie rental)**

Podcasts **(Subscription - 1 calendar month)**

PDF Document Viewing

Inmate Management Tools

Additional Services:

\$ 6.00	\$	\$	\$	\$	\$
\$ 65.00	\$	\$	\$	\$	\$
\$ 6.00	\$	\$	\$	\$	\$
\$ 0.30	\$	\$	\$	\$	\$
\$ 0.50	\$	\$	\$	\$	\$
\$ 1.00	\$	\$	\$	\$	\$
No Cost	\$	\$	\$	\$	\$
No Cost	\$	\$	\$	\$	\$
No Cost	\$	\$	\$	\$	\$
No Cost	\$	\$	\$	\$	\$
\$ 2.00	\$	\$	\$	\$	\$
\$ 10.00	\$	\$	\$	\$	\$
No Cost	\$	\$	\$	\$	\$
No Cost	\$	\$	\$	\$	\$
No Cost	\$	\$	\$	\$	\$
No Cost	\$	\$	\$	\$	\$
\$ 4.00	\$	\$	\$	\$	\$
\$ 2.00	\$	\$	\$	\$	\$
\$ 4.00	\$	\$	\$	\$	\$
\$ 2.00	\$	\$	\$	\$	\$
No Cost	\$	\$	\$	\$	\$
No Cost	\$	\$	\$	\$	\$
\$	\$	\$	\$	\$	\$
\$	\$	\$	\$	\$	\$
\$	\$	\$	\$	\$	\$
Please see Part II Attachment C - Detailed Rates and Fees					

Software development rate for DOC enhancements

NOTE: Applications should be offered in various languages

2.2 Kiosks

Inmate/Turnkey Kiosks

Number of Kiosks

Lease, Purchase or No Cost

100%					
No Cost					

Deposit Kiosks

Number of Kiosks

Lease, Purchase or No Cost

7	TBD	TBD	TBD	TBD	TBD
no cost	no cost	no cost	no cost	no cost	no cost

NOTE: If kiosk is leased, include all costs associated to include maintenance.

2.4 Tablet Device

Tablet (detail Screen Size and Memory Capacity)

Purchase

\$ 119.00	\$	\$	\$	\$	\$
\$ 119.00	\$	\$	\$	\$	\$
N/A	\$	\$	\$	\$	\$

\$ 119.00	\$	\$	\$	\$	\$
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N/A	\$	\$	\$	\$	\$
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\$ 9.00	\$	\$	\$	\$	\$
\$ 9.00	\$	\$	\$	\$	\$
\$ 6.00	\$	\$	\$	\$	\$
\$ 4.00	\$	\$	\$	\$	\$

\$ 9.00	\$	\$	\$	\$	\$
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\$ 9.00	\$	\$	\$	\$	\$
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\$ 6.00	\$	\$	\$	\$	\$
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\$ 4.00	\$	\$	\$	\$	\$
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Please see Part II Attachment C - Detailed Rates and Fees

Portable device (non-tablet)	
1	1
2	2
3	3
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92	92
93	93
94	94
95	95
96	96
97	97
98	98
99	99
100	100

Purchase					
\$ 53.00	\$	\$	\$	\$	\$
N/A	\$	\$	\$	\$	\$

Purchase					
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\$ 53.00	\$	\$	\$	\$	\$
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N/A	\$	\$	\$	\$	\$
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\$ 5.00	\$	\$	\$	\$	\$
\$ 5.00	\$	\$	\$	\$	\$
\$ 3.00	\$	\$	\$	\$	\$
N/A	\$	\$	\$	\$	\$
N/A	\$	\$	\$	\$	\$

\$ 5.00	\$	\$	\$	\$	\$
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\$ 5.00	\$	\$	\$	\$	\$
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\$ 3.00	\$	\$	\$	\$	\$
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N/A	\$	\$	\$	\$	\$
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N/A	\$	\$	\$	\$	\$
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DOC Commission									
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10.0%	%	%	%	%	%
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25.0%	%	%	%	%	%
25.0%	%	%	%	%	%
25.0%	%	%	%	%	%

25.0%	%	%	%	%	%
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25.0%	%	%	%	%	%
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25.0%	%	%	%	%	%
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10.0%	%	%	%	%	%
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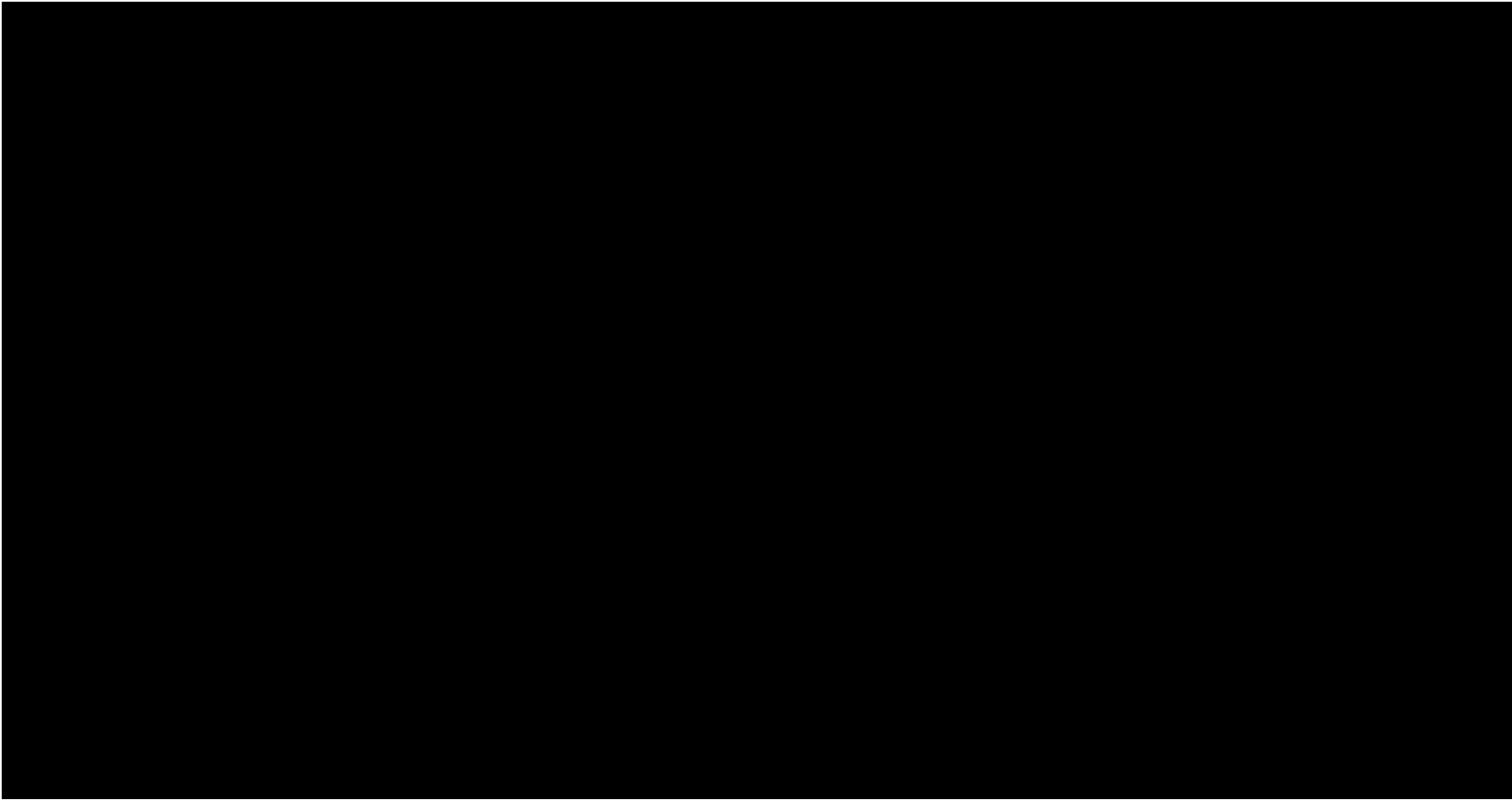
10.0%	%	%	%	%	%
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10.0%	%	%	%	%	%
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State	Nevada	Georgia	Wisconsin	Virginia	Arizona	Nebraska
Tablet (detail Screen Size and Memory Capacity)						
Basic Tablet	10.0%	%	%	%	%	%
Basic Tablet with larger screen	10.0%	%	%	%	%	%
Basic Tablet with added memory	N/A	%	%	%	%	%
Tablet Accessories						
Headphones	10.0%	%	%	%	%	%
Charger	10.0%	%	%	%	%	%
Case	10.0%	%	%	%	%	%
Screen protector	10.0%	%	%	%	%	%
Other Portable Device (detail Screen Size and Memory Capacity)						
Basic device	10.0%	%	%	%	%	%
Upgraded device	N/A	%	%	%	%	%
Other Portable Device Accessories						
Headphones	10.0%	%	%	%	%	%
Charger	10.0%	%	%	%	%	%
Case	10.0%	%	%	%	%	%
Screen protector	N/A	%	%	%	%	%
Keyboards	N/A	%	%	%	%	%

State						
	Nevada	Georgia	Wisconsin	Virginia	Arizona	Nebraska

Inmate Population (current annual average daily population)	10,812	42,000	20,324	24,681	38,000	5,540
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DETAILED RATES AND FEES

Because each state is different in size and physical layout, has different existing service levels and are interested in implementing varying combinations of our services, ATG/Keefe respectfully reserves the right to negotiate these details/costs with each of them individually through the outlined amendment process.

ATG Printing Pricing

Please see the following pricing for printing of messages and photographs in the Scope of Work.

- *Black and White Messages - \$.15/per page – 10% commission*
- *Printed Photographs (in color) - \$.25/per photograph – 10% commission*

ATG Value Added Pricing

The table below represents pricing for additional tablet accessories, lease options for tablets and no cost options for tablets – application pricing.

Additional Tablet Accessories	
Item	Cost
External Keyboard for Tablets	\$25.00
Hard Cover (hard plastic/silicon case)	\$16.00
Lease Option for Tablets	
Item	Cost
Price per Month	\$10.00
No Cost Option for Tablets - Application Pricing	
Item	Cost
Monthly Music Subscription	\$17.00
Monthly News Subscription	\$4.00
Monthly Podcasts Subscription	\$4.00
*Other Application Pricing listed in Attachment C - Cost Proposal remains the same	





ATG Value Added Pricing: The table below represents pricing for a perpetual software license.

ATG Perpetual Software License* -- NASPO Price List	
Effective 7/1/2021 - 6/31/2022	
Application	License Cost
Offender Case Management	\$86,888
Trust Fund & Restitution Accounting	\$40,171
Commissary Administration	\$28,092
Electronic Medical Records	\$119,704
Pharmacy Administration	\$62,998
Mental Health Module for EMR	\$26,526
Dental Health Module for EMR	\$16,579
Telephone System Administration	\$29,745
Offender Enablement System	\$25,833
Food Service Administration	\$28,233
Intelligence System	\$41,208
Critical Incident Management and Investigation System	\$56,299

*** Terms:**

Organization (Government Agency) must license selected application for all offenders supervised at every facility owned, managed and operated by the agency. Minimum license count is 10000 offenders. Agency may choose to license their private facilities.

ATG grants to the Customer, a perpetual, non-exclusive, and non-transferable license to use software program(s) provided by ATG, and the accompanying user documentation ("Documentation"), (collectively, the "Software") as purchased by the Customer only as authorized by the Agreement.

Customer may not assign, transfer, rent, or sublicense the Software. The Software consists of proprietary products of ATG or its third party suppliers, and the proprietary rights that protect such property may include, but are not limited to, U.S. and international copyrights, trademarks, patents, and trade secret laws of general applicability. All right, title and interest in and to the Software are and shall remain with ATG or its third party suppliers, as applicable. This license does not convey to the Customer any interest in or title to the Software, but only a limited right of use, revocable in accordance with its terms.

ATG software is licensed to a named prison facility that is owned, operated and managed by the particular ordering activity that purchased the license. The software can only be used to manage information about inmates residing at the named prison facility. The license does not limit number of users, even from other agencies that need access to the information stored. The licenses are not transferable between agencies or between prison facilities within an agency. The only exception to the previous statement is that in the event that a prison facility is permanently closed, the agency can transfer that prison's license to another prison facility owned, operated and managed by the same agency.

The Customer may use the Software on unlimited number of computers to support residents of facilities licensed for using this software.

Offender count is set once annually; agency chooses whether it is on contract anniversary or start of agency's fiscal year.

For first 25000 offenders, fee for each offender is listed fee above.

For next 25000 offenders (25001-50000), fee for each offender is 95% of the listed fee.

For next 25000 offenders (50001-75000), fee for each offender is 90% of the listed fee.

For next 25000 offenders (75001-10000), fee for each offender is 85% of the listed fee.

For remaining offenders (100001+), fee for each offender is 80% of the listed fee.





The table below represents pricing for a term software license.

ATG Term Software License* -- NASPO Price List	
Effective 7/1/2021 - 6/31/2022	
Application	Monthly Fee Per Offender
Offender Case Management	\$ 2.68
Trust Fund & Restitution Accounting	\$ 1.24
Commissary Administration	\$ 0.87
Electronic Medical Records	\$ 3.69
Pharmacy Administration	\$ 1.94
Mental Health Module for EMR	\$ 0.82
Dental Health Module for EMR	\$ 0.51
Telephone System Administration	\$ 0.92
Offender Enablement System	\$ 0.87
Food Service Administration	\$ 1.27
Intelligence System	\$ 1.70
Critical Incident Management and Investigation System	\$ 1.87

*** Terms:**

Organization (Government Agency) must license selected application for all offenders supervised at every facility owned, managed and operated by the agency. Minimum license count is 10000 offenders. Agency may choose to license their private facilities.

ATG grants to the Customer, a perpetual, non-exclusive, and non-transferable license to use software program(s) provided by ATG, and the accompanying user documentation ("Documentation"), (collectively, the "Software") as purchased by the Customer only as authorized by the Agreement.

Customer may not assign, transfer, rent, or sublicense the Software. The Software consists of proprietary products of ATG or its third party suppliers, and the proprietary rights that protect such property may include, but are not limited to, U.S. and international copyrights, trademarks, patents, and trade secret laws of general applicability. All right, title and interest in and to the Software are and shall remain with ATG or its third party suppliers, as applicable. This license does not convey to the Customer any interest in or title to the Software, but only a limited right of use, revocable in accordance with its terms.

ATG software is licensed to a named prison facility that is owned, operated and managed by the particular ordering activity that purchased the license. The software can only be used to manage information about inmates residing at the named prison facility. The license does not limit number of users, even from other agencies that need access to the information stored. The licenses are not transferable between agencies or between prison facilities within an agency. The only exception to the previous statement is that in the event that a prison facility is permanently closed, the agency can transfer that prison's license to another prison facility owned, operated and managed by the same agency.

The Customer may use the Software on unlimited number of computers to support residents of facilities licensed for using this software.

Offender count is set once annually; agency chooses whether it is on contract anniversary or start of agency's fiscal year.

For first 25000 offenders, fee for each offender is listed fee above.

For next 25000 offenders (25001-50000), fee for each offender is 95% of the listed fee.

For next 25000 offenders (50001-75000), fee for each offender is 90% of the listed fee.

For next 25000 offenders (75001-10000), fee for each offender is 85% of the listed fee.

For remaining offenders (100001+), fee for each offender is 80% of the listed fee.





ATG Interface Fees

Interface Fee to Third-Parties

	Monthly Fee	
	Per Offender	Per Transaction
Resident Data	\$0.15	
Phone		5%
Trust		5%
Deposits		\$0.25
Debit Cards		\$0.25
Commissary		5%

Installation, customization, training and data migration, which are all highly specific to each customer's unique environment and requirements, will be negotiated separately and prices using labor rate provided.

ATG Labor Rates NASPO Price List

Effective 7/1/2021 - 6/31/2022

Labor Category	Rate
Project Manager	\$ 358.54
Enterprise Software Architect	\$ 292.13
Enterprise Database Architect	\$ 292.13
Enterprise Network Architect	\$ 292.13
Software Analyst	\$ 265.58
Database Analyst	\$ 265.58
Network Analyst	\$ 265.58
Quality Assurance Analyst	\$ 179.26
<i>Blended Rate</i>	\$ 265.71





Keefe Commissary Network Software Solutions

The pricing below represents pricing for Keefe Cloud Technologies, which are also featured in Section VI – Other Informational Material – Value Add.

Monthly Per Person Pricing for Keefe Cloud Technologies						
SKU	Person Count					Type
	500 or less	501 - 1000	1001 - 5000	5001 - 10000	10001 - 100000	
	Monthly	Monthly	Monthly	Monthly	Monthly	
Commissary Core	\$1.70	\$1.50	\$1.45	\$1.40	\$1.35	SaaS
Commisary Acceptance	\$1.70	\$1.50	\$1.45	\$1.40	\$1.35	SaaS
Trust Accounting	\$1.70	\$1.50	\$1.45	\$1.40	\$1.35	SaaS
Property	\$1.70	\$1.50	\$1.45	\$1.40	\$1.35	SaaS
Communications	\$1.70	\$1.50	\$1.45	\$1.40	\$1.35	SaaS
Interface - Resident	\$0.50	\$0.30	\$0.25	\$0.20	\$0.15	SaaS
Interface - Phone	\$0.50	\$0.30	\$0.25	\$0.20	\$0.15	SaaS
Interface - Trust	\$0.50	\$0.30	\$0.25	\$0.20	\$0.15	SaaS
Interface - Deposits	\$0.50	\$0.30	\$0.25	\$0.20	\$0.15	SaaS
Interface - Positive Pay	\$0.50	\$0.30	\$0.25	\$0.20	\$0.15	SaaS
Interface - Debit Cards	\$0.50	\$0.30	\$0.25	\$0.20	\$0.15	SaaS
Interface - Single Signon	\$0.50	\$0.30	\$0.25	\$0.20	\$0.15	SaaS
Interface - Commissary	\$0.50	\$0.30	\$0.25	\$0.20	\$0.15	SaaS
Data Migration	\$2.25	\$2.35	\$2.45	\$2.55	\$2.65	Onboarding
Project Management	\$225.00	\$225.00	\$225.00	\$225.00	\$225.00	Onboarding
Initial Training	\$225.00	\$225.00	\$225.00	\$225.00	\$225.00	Onboarding

