

Attachment C – Labor Rates/Price Sheet

AWARD CATEGORY 2							
IT RESEARCH, ADVISORY, AND CONSULTING SERVICES							
SECTION 1		SECTION 2		SECTION 3		SECTION 4	
HOURLY PRICING PER LABOR CATEGORY		MAXIMUM ANNUAL PERCENTAGE INCREASE REQUEST ON LABOR RATES		DISCOUNT OFF LICENSE/ SUBSCRIPTION RATES		MAXIMUM ANNUAL PERCENTAGE INCREASE REQUEST ON SUBSCRIPTION RATES	
Labor Categories	Fully Burdened Hourly Rate for Year 1 (Price Guarantee Period)	Maximum Annual Percentage Increase Request on Labor Rates (not guaranteed or approved)	4%	Percentage Discount Offered on Subscription/Licenses	12%	Maximum Annual Percentage Increase Request on Subscription Rates (not guaranteed or approved)	4%
	Project Manager	\$425.00					
	System Architect (Software/Data/Database) I	\$485.00					
	Cloud Subject Matter Expert	\$455.00					
	IT Subject Matter Expert	\$365.00					
	Technology Consultant I	\$305.00					
	Technology Consultant II	\$485.00					
	Cyber Security Specialist	\$435.00					
	Administrative	\$75.00					

Labor Categories	Fully Burdened Hourly Rate for Year 1 (Price Guarantee Period)
Technology Project Director	\$ 550.00
Business Associate I	\$ 195.00
Business Associate II	\$ 235.00
Global Project Manager	\$ 200.00
Global System Architect	\$ 210.00
Global Cloud Subject Matter Expert	\$ 170.00
Global IT Subject Matter Expert	\$ 160.00
Global Technology Consultant I	\$ 105.00
Global Technology Consultant II	\$ 210.00
Global Cyber Security Specialist	\$ 170.00