



STATE OF UTAH COOPERATIVE CONTRACT AMENDMENT

AMENDMENT #: 3

CONTRACT #: AR2470

Starting Date: Unchanged

Expiration Date: Unchanged

TO BE ATTACHED AND MADE PART OF the specified contract by and between the State of Utah Division of Purchasing and AT&T Corp. (Referred to as CONTRACTOR).

BOTH PARTIES AGREE TO AMEND THE CONTRACT AS FOLLOWS:

The NASPO Master Agreement AR2470 Attachment D – Pricing Discounts Attachment is hereby amended to include the attached, updated Attachment D. Upon the effective date of this Amendment, the updated Attachment D shall supersede and replace previous versions.

Effective Date of Amendment: As of the last signature date below.

All other terms and conditions of the contract, including those previously modified, shall remain in full force and effect.

IN WITNESS WHEREOF, the parties sign and cause this contract to be executed.

CONTRACTOR

STATE OF UTAH

Oct 28, 2019

Contractor's Signature

Date

Director, State of Utah Division of Purchasing

Date

Contractor's Name (Print)

Title (Print)

For Division of Purchasing Internal Use

Purchasing Agent

Phone #

E-mail Address

Contract #

Solomon Kingston

801-538-3228

skingston@utah.gov

AR2470

AT&T Conferencing with Cisco WebEx SaaS

Item Name	Description	Units	List MRC	List OTC	Discount MRC %	Discount OTC %	Net MRC	Net OTC
WebEx Meeting Center up to 25 Participants, including the Host								
WebEx Meeting Center Named Host-Tier 25-49 Monthly Named Hosts	Named Host, up to 25 Participants, including the Host	per month, per host account	\$ 199.00	\$ -	70%	0%	\$ 60.00	\$ -
WebEx Meeting Center Named Host-Tier 50-99 Monthly Named Hosts	Named Host, up to 25 Participants, including the Host	per month, per host account	\$ 199.00	\$ -	75%	0%	\$ 50.00	\$ -
WebEx Meeting Center Named Host-Tier 100 - 199 Monthly Named Hosts	Named Host, up to 25 Participants, including the Host	per month, per host account	\$ 199.00	\$ -	77%	0%	\$ 45.00	\$ -
WebEx Meeting Center Named Host-Tier 200 - 399 Monthly Named Hosts	Named Host, up to 25 Participants, including the Host	per month, per host account	\$ 199.00	\$ -	81%	0%	\$ 37.50	\$ -
WebEx Meeting Center Named Host-Tier 400 - 499 Monthly Named Hosts	Named Host, up to 25 Participants, including the Host	per month, per host account	\$ 199.00	\$ -	82%	0%	\$ 35.00	\$ -
WebEx Meeting Center Named Host-Tier 500 - 749 Monthly Named Hosts	Named Host, up to 25 Participants, including the Host	per month, per host account	\$ 199.00	\$ -	86%	0%	\$ 27.50	\$ -
WebEx Meeting Center Named Host-Tier 750 - 999 Monthly Named Hosts	Named Host, up to 25 Participants, including the Host	per month, per host account	\$ 199.00	\$ -	87%	0%	\$ 25.00	\$ -
WebEx Meeting Center Named Host-Tier 1,000 - 1,499 Monthly Named Hosts	Named Host, up to 25 Participants, including the Host	per month, per host account	\$ 199.00	\$ -	89%	0%	\$ 22.50	\$ -
WebEx Meeting Center Named Host-Tier 1,500 - 2,499 Monthly Named Hosts	Named Host, up to 25 Participants, including the Host	per month, per host account	\$ 199.00	\$ -	90%	0%	\$ 20.00	\$ -
WebEx Meeting Center Named Host-Tier 2,500 - 4,999 Monthly Named Hosts	Named Host, up to 25 Participants, including the Host	per month, per host account	\$ 199.00	\$ -	92%	0%	\$ 15.00	\$ -
WebEx Meeting Center Named Host-Tier 5,000 - 7,499 Monthly Named Hosts	Named Host, up to 25 Participants, including the Host	per month, per host account	\$ 199.00	\$ -	93%	0%	\$ 13.00	\$ -
WebEx Meeting Center Named Host-Tier 7,500 - 9,999 Monthly Named Hosts	Named Host, up to 25 Participants, including the Host	per month, per host account	\$ 199.00	\$ -	94%	0%	\$ 12.00	\$ -
WebEx Meeting Center up to 200 Participants, including the Host								

AT&T Conferencing with Cisco WebEx SaaS

Item Name	Description	Units	List MRC	List OTC	Discount MRC %	Discount OTC %	Net MRC	Net OTC
WebEx Meeting Center Named Host-Tier 50-74 Monthly Named Hosts	Named Host, up to 200 Participants, including the Host	per month, per host account	\$ 199.00	\$ -	67%	0%	\$ 65.00	\$ -
WebEx Meeting Center Named Host-Tier 75-99 Monthly Named Hosts	Named Host, up to 200 Participants, including the Host	per month, per host account	\$ 199.00	\$ -	70%	0%	\$ 60.00	\$ -
WebEx Meeting Center Named Host-Tier 100 - 199 Monthly Named Hosts	Named Host, up to 200 Participants, including the Host	per month, per host account	\$ 199.00	\$ -	74%	0%	\$ 52.00	\$ -
WebEx Meeting Center Named Host-Tier 200 - 299 Monthly Named Hosts	Named Host, up to 200 Participants, including the Host	per month, per host account	\$ 199.00	\$ -	78%	0%	\$ 44.00	\$ -
WebEx Meeting Center Named Host-Tier 300 - 399 Monthly Named Hosts	Named Host, up to 200 Participants, including the Host	per month, per host account	\$ 199.00	\$ -	78%	0%	\$ 43.00	\$ -
WebEx Meeting Center Named Host-Tier 400 - 499 Monthly Named Hosts	Named Host, up to 200 Participants, including the Host	per month, per host account	\$ 199.00	\$ -	80%	0%	\$ 40.00	\$ -
WebEx Meeting Center Named Host-Tier 500 - 749 Monthly Named Hosts	Named Host, up to 200 Participants, including the Host	per month, per host account	\$ 199.00	\$ -	83%	0%	\$ 34.00	\$ -
WebEx Meeting Center Named Host-Tier 750 - 999 Monthly Named Hosts	Named Host, up to 200 Participants, including the Host	per month, per host account	\$ 199.00	\$ -	84%	0%	\$ 32.00	\$ -
WebEx Meeting Center Named Host-Tier 1,000 - 1,499 Monthly Named Hosts	Named Host, up to 200 Participants, including the Host	per month, per host account	\$ 199.00	\$ -	85%	0%	\$ 30.00	\$ -
WebEx Meeting Center Named Host-Tier 1,500 - 2,499 Monthly Named Hosts	Named Host, up to 200 Participants, including the Host	per month, per host account	\$ 199.00	\$ -	87%	0%	\$ 26.00	\$ -
WebEx Meeting Center Named Host-Tier 2,500 - 4,999 Monthly Named Hosts	Named Host, up to 200 Participants, including the Host	per month, per host account	\$ 199.00	\$ -	89%	0%	\$ 21.00	\$ -
WebEx Meeting Center Named Host-Tier 5,000 - 7,499 Monthly Named Hosts	Named Host, up to 200 Participants, including the Host	per month, per host account	\$ 199.00	\$ -	91%	0%	\$ 18.00	\$ -
WebEx Meeting Center Named Host-Tier 7,500 - 9,999 Monthly Named Hosts	Named Host, up to 200 Participants, including the Host	per month, per host account	\$ 199.00	\$ -	92%	0%	\$ 16.50	\$ -
WebEx Meeting Center Committed Minutes with up to 200 Participants,			including the Host					

AT&T Conferencing with Cisco WebEx SaaS

Item Name	Description	Units	List MRC	List OTC	Discount MRC %	Discount OTC %	Net MRC	Net OTC
WebEx Meeting Center Committed Minutes-Tier 1,500-4,999 Committed Monthly Minutes of Use	Named Host, up to 200 Participants, including the Host	Per minute, per participant	\$ 0.29	\$ -	14%	0%	\$ 0.25	\$ -
WebEx Meeting Center Committed Minutes-Tier 5,000-9,999 Committed Monthly Minutes of Use	Named Host, up to 200 Participants, including the Host	Per minute, per participant	\$ 0.29	\$ -	17%	0%	\$ 0.24	\$ -
WebEx Meeting Center Committed Minutes-Tier 10,000-24,999 Committed Monthly Minutes of Use	Named Host, up to 200 Participants, including the Host	Per minute, per participant	\$ 0.29	\$ -	21%	0%	\$ 0.23	\$ -
WebEx Meeting Center Committed Minutes-Tier 25,000-49,999 Committed Monthly Minutes of Use	Named Host, up to 200 Participants, including the Host	Per minute, per participant	\$ 0.29	\$ -	24%	0%	\$ 0.22	\$ -
WebEx Meeting Center Committed Minutes-Tier 50,000-99,999 Committed Monthly Minutes of Use	Named Host, up to 200 Participants, including the Host	Per minute, per participant	\$ 0.29	\$ -	31%	0%	\$ 0.20	\$ -
WebEx Meeting Center Committed Minutes-Tier 100,000-249,999 Committed Monthly Minutes of Use	Named Host, up to 200 Participants, including the Host	Per minute, per participant	\$ 0.29	\$ -	34%	0%	\$ 0.19	\$ -
WebEx Meeting Center Committed Minutes-Tier 250,000-499,999 Committed Monthly Minutes of Use	Named Host, up to 200 Participants, including the Host	Per minute, per participant	\$ 0.29	\$ -	38%	0%	\$ 0.18	\$ -
WebEx Meeting Center Committed Minutes-Tier 500,000-999,999 Committed Monthly Minutes of Use	Named Host, up to 200 Participants, including the Host	Per minute, per participant	\$ 0.29	\$ -	45%	0%	\$ 0.16	\$ -
WebEx Meeting Center Committed Minutes-Tier 1,000,000-2,499,999 Committed Monthly Minutes of Use	Named Host, up to 200 Participants, including the Host	Per minute, per participant	\$ 0.29	\$ -	48%	0%	\$ 0.15	\$ -
WebEx Meeting Center Committed Minutes-Tier 5,000,000-9,999,999 Committed Monthly Minutes of Use	Named Host, up to 200 Participants, including the Host	Per minute, per participant	\$ 0.29	\$ -	52%	0%	\$ 0.14	\$ -
WebEx Meeting Center Committed Minutes-Tier 2,500,000-4,999,999 Committed Monthly Minutes of Use	Named Host, up to 200 Participants, including the Host	Per minute, per participant	\$ 0.29	\$ -	55%	0%	\$ 0.13	\$ -
AT&T Reservationless Audio Toll Free Dial-In (US)								
AT&T Reservationless Audio Toll Free Dial-In (US)	Up to 250 audio participants	Per minute, per participant	\$ 0.085	\$ -	66%	0%	\$ 0.03	\$ -

AT&T Conferencing with Cisco WebEx SaaS

Item Name	Description	Units	List MRC	List OTC	Discount MRC %	Discount OTC %	Net MRC	Net OTC

AT&T Video Meetings with Blue Jeans PaaS

Product or Service Orderable Items		List Price		List Price		NASPO Discount		Net Price		Net Price	
Component	Description	Units (price per ...)	Unit NRC	Unit MRC	NRC Discount	MRC Discount	Unit NRC	Unit MRC			
Bluejeans Plans											
NAMED HOST PLAN	The Blue Jeans Enterprise Named Host Plan is perfect for organizations looking to scale and customize their Blue Jeans deployments. It enables you to host large meetings with up to 100 participants, record and share meetings, and add your company's branding to Blue Jeans. Dedicated Customer Success Manager (provide user training, adoption and usage support) PSTN Audio Phone Conference Bridge Support Basic support (for Named Hosts and meeting participants) HD screen sharing, video sharing, and chat Interoperability between H.323 or SIP room systems, browsers, MS Lync, Cisco Jabber, and mobile Android or iOS devices	License		\$ 149.90	0%	70%	\$ -	\$ 45.00			
VIRTUAL PORTS PLAN	Blue Jeans' cloud-based, multi-party video conferencing service provides a cost-effective, scalable alternative to traditional hardware/software-based infrastructure. Our robust video communications platform offers a solution that actually meets the needs of both business users and IT administrators. With easy scheduling, simple click-to-join meetings and Group Administration features, Blue Jeans makes hosting and managing video meetings easy for everyone. Provision unlimited user accounts with all users share the ports on first-come, first-serve basis Dedicated Customer Success Manager (provide user training, adoption and usage support) Basic support (for Named Hosts and meeting participants) HD screen sharing, video sharing, and chat Interoperability between H.323 or SIP room systems, browsers, MS Lync, Cisco Jabber, and mobile Android or iOS devices	Per Port- see below:			0%	0%	\$ -	\$ -			
Virtual Plan 4 to 9 Simultaneous Ports	Virtual Plan 4 to 9 Simultaneous Ports	per port		\$ 288.00	0%	0%	\$ -	\$ 288.00			
Virtual Plan 10 to 19 Simultaneous Ports	Virtual Plan 10 to 19 Simultaneous Ports	per port		\$ 259.00	0%	0%	\$ -	\$ 259.00			
Virtual Plan 20 or more Simultaneous Ports	Virtual Plan 20 or more Simultaneous Ports	per port		\$ 229.00	0%	0%	\$ -	\$ 229.00			
Virtual Plan Port in use Overage charges	Overage charges is per port/per day over committed quantity selected above.	per port	\$ 86.00		0%	0%	\$ 86.00	\$ -			
PRIMETIME	Blue Jeans Primetime is a self-service, cloud-based platform that enables presenters to interact over video and stream their event to thousands of viewers. Present, watch or listen from a computer, room system, or mobile device – providing access for everyone, no matter where they are. PSTN is not available at this time.				0%	0%	\$ -	\$ -			
Primetime - 250	Available for up to 250 simultaneous attendees. Priced per event. This can be prepaid or paid on a monthly basis. Includes Enhanced Recording at no added charge.		\$ 2,000.00		0%	0%	\$ 2,000.00	\$ -			

AT&T Video Meetings with Blue Jeans PaaS

Product or Service Orderable Items								
Component	Description	Units (price per ...)	List Price	List Price	NASPO Discount		Net Price	
			Unit NRC	Unit MRC	NRC Discount	MRC Discount	Unit NRC	Unit MRC
Primetime - 500	Available for up to 500 simultaneous attendees. Priced per event. This can be prepaid or paid on a monthly basis. Includes Enhanced Recording at no added charge.		\$ 2,500.00		0%	0%	\$ 2,500.00	\$ -
Primetime -1000	Available for up to 1000 simultaneous attendees. Priced per event. This can be prepaid or paid on a monthly basis. Includes Enhanced Recording at no added charge.		\$ 3,500.00		0%	0%	\$ 3,500.00	\$ -
Primetime - 2000	Available for up to 2000 simultaneous attendees. Priced per event. This can be prepaid or paid on a monthly basis. Includes Enhanced Recording at no added charge.		\$ 4,500.00		0%	0%	\$ 4,500.00	\$ -
Attendee Overage	Attendee Overage Charged in 100 Attendees increments		\$ 500.00		0%	0%	\$ 500.00	\$ -
Duration Overage	Duration Overage Charged Per 30 min increments		\$ 1,000.00		0%	0%	\$ 1,000.00	\$ -
Premium Support Package	Increase to Monthly Recurring Charge (MRC) Per Named Host Plan and/or Ports Plan. Calculated against total contract revenue per year. Package includes: 24/7/365 phone and internet support provided by BJN One hour response for severity 1 issues Two hour response for severity 2 issues Support during planning and deployment Customer administrator training	Additional 25% MRC			0%	0%	\$ -	\$ -
Meeting Assist 1st Hour	Minimum 1 hour, any time over 1 hour is billed in 30 minute increments. Example: For a meeting that is 1 hour and 40 minutes the charge is: \$250 for the first hour, and \$125 each for two (\$250) 30 minute increments for a total for \$500		\$ 250.00					
Meeting Assist Added 30 minutes	Minimum 1 hour, any time over 1 hour is billed in 30 minute increments. Example: For a meeting that is 1 hour and 40 minutes the charge is: \$250 for the first hour, and \$125 each for two (\$250) 30 minute increments for a total for \$500		\$ 125.00					

AT&T Cloud Web Security Service

Product or Service Orderable Items				List Price		NASPO Discount		Net Price	
Subcategory	Component	Description	Units	Unit NRC	Unit MRC	NRC Discount	MRC Discount	Unit NRC	Unit MRC
Security	AT&T Cloud Web Security Service	URL Web Filtering	Per Seat	\$ -	\$ 0.98	0%	15%	\$ -	\$ 0.83

AT&T Distributed Denial Of Service (DDOS) Defense Services IaaS

Product or Service Orderable Items		List Price	List Price	NASPO Discount		Net Price	Net Price
Component	Units	Unit NRC	Unit MRC	NRC Discount	MRC Discount	Unit NRC	Unit MRC
70 Hour Monthly Mitigation Plan	Per Plan	\$5,000	\$5,000	10%	10%	\$ 4,500	\$ 4,500
110 Hour Monthly Mitigation Plan	Per Plan	\$5,000	\$12,143	50%	50%	\$ 2,500	\$ 6,072
215 Hour Monthly Mitigation Plan	Per Plan	\$5,000	\$21,428	10%	10%	\$ 4,500	\$ 19,285
410 Hour Monthly Mitigation Plan	Per Plan	\$5,000	\$36,428	10%	10%	\$ 4,500	\$ 32,785
Unlimited Monthly Mitigation Plan	Per Plan	\$5,000	\$50,000	10%	10%	\$ 4,500	\$ 45,000
						\$ -	\$ -
Hourly Overage Charge for 110 hour plan only	Per Hour	\$195		100%	0%	\$ -	\$ -
Hourly Overage Charge	Per Hour	\$195		0%	0%	\$ 195	\$ -
Carrier Agnostic Option**							
Per Customer-Protected Circuit	Lot	\$2,500	\$1,500	50%	10%	\$ 1,250	\$ 1,350

***NRC Discount:**

****Customers must choose a Monthly Mitigation Plan. Per Customer-Protected Circuit Charges appear on a separate line item in addition to the chosen Plan**

AT&T Distributed Denial Of Service (DDoS) Defense Services IaaS

Product or Service Orderable Items		List Price	List Price	NASPO Discount		Net Price	Net Price
Component	Units	Unit NRC	Unit MRC	NRC Discount	MRC Discount	Unit NRC	Unit MRC

*****Additional Details:**

1. Only Local and State Government and Education customers qualify for this offer.
2. 60% discount only applies if the client chooses the 110 hour rate plan. For the 70 hour rate plan or any other rate plan, standard field authority applies within this exclusive offer.
3. 100% discount on the Overage component only applies if the client chooses the 110 hour rate plan. When the 70 hour or any other rate plan is chosen, no discount is available on the Overage component.
4. DDoS Defense is not an E-rate eligible service

Unified Communications Pricing / Discounting Rates:**LEAD VOICE AND BUNDLED VOICE OFFERS:****AT&T Unified Communications Pricing**

Product Description	Units	List MRC	List OTC	MRC Discount	OTC Discount	Net MRC	Net OTC	Comments
Base Packages								
Essential	Per Named User	\$11.99	\$ -	47%		\$ 6.35	\$ -	250 User Minimum. If over 999 users obtain custom pricing
Essential Plus	Per Named User	\$ 16.99	\$ -	52%		\$ 8.16	\$ -	250 User Minimum. If over 999 users obtain custom pricing
Classic	Per Named User	\$ 23.99	\$ -	58%		\$ 10.08	\$ -	250 User Minimum. If over 999 users obtain custom pricing
Enhanced	Per Named User	\$ 25.99	\$ -	47%		\$ 13.77	\$ -	250 User Minimum. If over 999 users obtain custom pricing
Installation and MACD								
New Site Installation Fee	Per Site, Per Hour	\$ -	\$ 195.00		0%	\$ -	\$ 195.00	Per Site, Per Hour charge for new site installation
Project MACD Fee	Per Hour	\$ -	\$ 195.00		0%	\$ -	\$ 195.00	Per Hour fee for Moves, Adds, Changes, Deletes
Optional Features								
Unified Messaging	Per Named User	\$ 10.99	\$ -	32%		\$ 7.47	\$ -	250 User Minimum. If over 999 users obtain custom pricing
Voice Mail	Per Named User	\$ 8.49	\$ -	32%		\$ 5.77	\$ -	250 User Minimum. If over 999 users obtain custom pricing
Federation	Per Named User	\$ 4.99	\$ -	47%		\$ 2.64	\$ -	250 User Minimum. If over 999 users obtain custom pricing
Auto Attendant - 1-4 Options	Per Named User	\$ 8.49	\$ -	32%		\$ 5.77	\$ -	250 User Minimum. If over 999 users obtain custom pricing
Auto Attendant - 5+ Options	Per Named User	\$ 10.99	\$ -	32%		\$ 7.47	\$ -	250 User Minimum. If over 999 users obtain custom pricing
Advanced E911	Per Named User	\$ 1.50	\$ -	0%		\$ 1.50	\$ -	250 User Minimum. If over 999 users obtain custom pricing
PBX Integration Point (PIP)	Concurrent Calls -1- 50	\$ 4.99	\$ -	0%		\$ 4.99	\$ -	Up to 50 Concurrent calls
PBX Integration Point (PIP)	Concurrent Calls- 51+	\$ 3.99	\$ -	0%		\$ 3.99	\$ -	51 Concurrent calls and more
UC Attendant Console	Per Operator 1-3	\$ 220.00	\$ -	4%		\$ 211.20	\$ -	Price is per Operator. Maximum 3
UC Attendant Console	Per Operator 4-6	\$ 230.00	\$ -	4%		\$ 220.80	\$ -	Price is per Operator. Maximum 6
UC Attendant Console	Per Operator 7-10	\$ 245.00	\$ -	4%		\$ 235.20	\$ -	Price is per Operator. Maximum 10
Attendant Console - Standard (Serverless)	Per User	\$ 36.50	\$ -	0%		\$ 36.50	\$ -	Price is per Attendant Console-Standard (Serverless)
Group Announcements Basic & Advanced	Endpoints 1-50	\$ 200.00	\$ -	0%		\$ 200.00	\$ -	Price is for up to 50 endpoints.
Group Announcements Basic & Advanced	Endpoints 51+	\$ 325.00	\$ -	0%		\$ 325.00	\$ -	Price is for up to 51 endpoints and more.
Collaboration Edge	20- 50 Users	\$ 35.00	\$ -	0%		\$ 35.00	\$ -	Price is per User
Collaboration Edge	51- 99 Users	\$ 15.00	\$ -	0%		\$ 15.00	\$ -	Price is per User
Collaboration Edge	100- 499 Users	\$ 7.50	\$ -	0%		\$ 7.50	\$ -	Price is per User
Esna Cloudlink for Cisco®	Per User	\$ 2.25	\$ -	0%		\$ 2.25	\$ -	Price is per User
Esna iLink integration	Per User	\$ 1.50	\$ -	0%		\$ 1.50	\$ -	Price is per User
Cisco Collaboration Meeting Room (CMR Cloud)	Per Company	\$ 70.00	\$ -	0%		\$ 70.00	\$ -	Charge of \$4.99 (1-50)/\$3.99 (51+) per Concurrent Call Path
Cisco TelePresence Conductor Configuration	Per Company MRC**	\$ 600.00	\$ -	0%		\$ 600.00	\$ -	Customers purchasing Telepresence will also pay a Non-Recurring
UC Services Connection	Bandwidth up to:							Price is based on bandwidth selected.
UC Services Connection	10 MB	\$ 360.00	\$ -	54%		\$ 165.60	\$ -	
UC Services Connection	20 MB	\$ 710.00	\$ -	54%		\$ 326.60	\$ -	
UC Services Connection	30 MB	\$ 1,055.00	\$ -	54%		\$ 485.30	\$ -	
UC Services Connection	40 MB	\$ 1,385.00	\$ -	54%		\$ 637.10	\$ -	
UC Services Connection	50 MB	\$ 1,710.00	\$ -	54%		\$ 786.60	\$ -	
UC Services Connection	60 MB	\$ 2,025.00	\$ -	54%		\$ 931.50	\$ -	
UC Services Connection	70 MB	\$ 2,330.00	\$ -	54%		\$ 1,071.80	\$ -	
UC Services Connection	80 MB	\$ 2,630.00	\$ -	54%		\$ 1,209.80	\$ -	
UC Services Connection	90 MB	\$ 2,915.00	\$ -	54%		\$ 1,340.90	\$ -	
UC Services Connection	100 MB	\$ 3,195.00	\$ -	54%		\$ 1,469.70	\$ -	
UC Services Connection	150 MB	\$ 4,725.00	\$ -	54%		\$ 2,173.50	\$ -	
UC Services Connection	200 MB	\$ 6,210.00	\$ -	54%		\$ 2,856.60	\$ -	

Unified Communications Pricing / Discounting Rates:

LEAD VOICE AND BUNDLED VOICE OFFERS:

AT&T Unified Communications Pricing								
UC Services Connection	250 MB	\$ 7,650.00	\$ -	54%		\$ 3,519.00	\$ -	
UC Services Connection	300 MB	\$ 9,045.00	\$ -	54%		\$ 4,160.70	\$ -	
UC Services Connection	400 MB	\$ 11,880.00	\$ -	54%		\$ 5,464.80	\$ -	
UC Services Connection	450 MB	\$ 13,160.00	\$ -	54%		\$ 6,053.60	\$ -	
UC Services Connection	500 MB	\$ 14,625.00	\$ -	54%		\$ 6,727.50	\$ -	
UC Services Connection	600 MB	\$ 17,280.00	\$ -	54%		\$ 7,948.80	\$ -	
UC Services Connection	700 MB	\$ 19,845.00	\$ -	54%		\$ 9,128.70	\$ -	
UC Services Connection	800 MB	\$ 22,320.00	\$ -	54%		\$ 10,267.20	\$ -	
UC Services Connection	900 MB	\$ 24,705.00	\$ -	54%		\$ 11,364.30	\$ -	
UC Services Connection	1000 MB	\$ 27,000.00	\$ -	54%		\$ 12,420.00	\$ -	

AT&T Contact Center Solutions with inContact Price List

Monthly Recurring Charges*

	Catalog ID	Product Name	List Price (USD)	NASPO Price (USD)	NASPO Discount	Description
Core Portfolio	307-6-163-XX	NICE inContact CXone ACD / IVR (per Configured User) w/o Cloud Connect Bundle	150.00	112.50	25%	-1 User License - Configured Users are billed based on the highest number of active users set up on the platform at any one time during the month. This includes Admin users. -1 Universal Port (\$75 value) – Used for IVR -Call Monitoring -Virtual queue -Agent Scripting -Text to Speech -Call conferencing (long distance charges apply) -Monitor, Coach, and Barge functionality Additional features and services included with this contract: -1 GB of storage per BU for recordings, prompts, scripts, messages, and files. Additional charges may apply for more storage -If Call Recording per User is selected, customer will get 1 GB of storage per seat -Contact Center all-inclusive reporting -IVR programming toolset -Capability for CTI and Connectivity (Standard, Encrypted, VPN, FTP, SFTP, Web Service, and HTML Connector) -24 x 7 Network Operations Center monitoring -Redundant servers in Software as a Service model -Standard technical support -Product maintenance and enhancement releases -inContact University with the latest eLearning product courses -Online documentation and help
	307-6-163-XX-b	NICE inContact CXone ACD / IVR (per Configured User) w/ Cloud Connect Bundle	155.69	117.44	25%	Pricing includes: -User License for NICE inContact CXone ACD / IVR (1 Configured User); see description above -Connectivity to the NICE inContact cloud platform (1 Configured User).
	307-6-165-XX	NICE inContact CXone ACD / IVR (per Concurrent User) w/o Cloud Connect Bundle	210.00	157.50	25%	• 1 User License - billed based on the highest number of users logged into the platform at any one time during the month • 1 Universal Port (\$75 value) – Used for IVR, Voice, Email, and Chat • Call Monitoring • Virtual Hold • Agent Scripting • Text to Speech • Call conferencing (long distance charges apply) • Monitor, Coach, and Barge functionality Additional features and services included with this contract: • 1 GB of storage per BU for recordings, prompts, scripts, messages, and files. Additional charges may apply for more storage • If Call Recording is selected, customer will get 1 GB of storage per seat • Contact Center all-inclusive reporting • IVR programming toolset • Capability for CTI and Connectivity (Standard, Encrypted, VPN, FTP, SFTP, Web Service, and HTML Connector) • 24 x 7 Network Operations Center monitoring • Redundant servers in Software as a Service model • Standard technical support • Product maintenance and enhancement releases • inContact University with the latest eLearning product courses • Online documentation and help • The use of this product may be governed by additional terms found online at inContact.com/terms/GeneralSoftwareTerms and inContact.com/terms/ACD/IVR
	307-6-165-XX-b	NICE inContact CXone ACD / IVR (per Concurrent User) w/ Cloud Connect Bundle	218.54	164.60	25%	Pricing includes: -User License for NICE inContact CXone ACD / IVR (1 Concurrent User); see description above -Connectivity to the NICE inContact cloud platform (1 Concurrent User).
	307-6-218-XX	NICE inContact CXone PCI Level 1 ACD / IVR (per Configured User) w/o Cloud Connect Bundle	167.00	125.25	25%	-1 PCI Level 1 User License - Configured Users are billed based on the highest number of active users set up on the platform at any one time during the month. This includes Admin users. -1 Universal Port (\$75 value) – Used for IVR -Call Monitoring -Virtual queue -Agent Scripting -Text to Speech -Call conferencing (long distance charges apply) -Monitor, Coach, and Barge functionality Additional features and services included with this contract: -1 GB of storage per BU for recordings, prompts, scripts, messages, and files. Additional charges may apply for more storage -If Call Recording per User is selected, customer will get 1 GB of storage per seat -Contact Center all-inclusive reporting -IVR programming toolset -Capability for CTI and Connectivity (Standard, Encrypted, VPN, FTP, SFTP, Web Service, and HTML Connector) -24 x 7 Network Operations Center monitoring -Redundant servers in Software as a Service model -Standard technical support -Product maintenance and enhancement releases -inContact University with the latest eLearning product courses -Online documentation and help -Notwithstanding anything in the Standard Terms of Use or Customer's negotiated terms, Customer acknowledges that the Customer has read, understands, and agrees to be bound by the terms and conditions set forth in the inContact Customer PCI Guide, located online at www.niceincontact.com/terms/pci-level-1, and which is hereby incorporated by reference. Additionally, Customer acknowledges and understands that the inContact's Attestation of Compliance does not certify Customer's PCI compliance nor negates their compliance requirements.
	307-6-218-XX-b	NICE inContact CXone PCI Level 1 ACD / IVR (per Configured User) w/ Cloud Connect Bundle	172.69	129.77	25%	Pricing includes: -User License for NICE inContact CXone PCI Level 1 ACD / IVR (1 Configured User); see description above -Connectivity to the NICE inContact cloud platform (1 Configured User).
	307-6-219-XX	NICE inContact CXone PCI Level 1 ACD / IVR (per Concurrent User) w/o Cloud Connect Bundle	234.00	175.50	25%	-1 Universal Port (\$75 value) – Used for IVR -Call Monitoring -Virtual queue -Agent Scripting -Text to Speech -Call conferencing (long distance charges apply) -Monitor, Coach, and Barge functionality Additional features and services included with this contract: -1 GB of storage per BU for recordings, prompts, scripts, messages, and files. Additional charges may apply for more storage -If Call Recording per User is selected, customer will get 1 GB of storage per seat -Contact Center all-inclusive reporting -IVR programming toolset -Capability for CTI and Connectivity (Standard, Encrypted, VPN, FTP, SFTP, Web Service, and HTML Connector) -24 x 7 Network Operations Center monitoring -Redundant servers in Software as a Service model -Standard technical support -Product maintenance and enhancement releases -inContact University with the latest eLearning product courses -Online documentation and help -Notwithstanding anything in the Standard Terms of Use or Customer's negotiated terms, by signing below, Customer acknowledges that the Customer has read, understands, and agrees to be bound by the terms and conditions set forth in the inContact Customer PCI Guide, located online at www.niceincontact.com/terms/pci-level-1, and which is hereby incorporated by reference. Additionally, Customer acknowledges and understands that the inContact's Attestation of Compliance does not certify Customer's PCI compliance nor negates their compliance requirements.
	307-6-219-XX-b	NICE inContact CXone PCI Level 1 ACD / IVR (per Concurrent User) w/ Cloud Connect Bundle	242.54	182.60	25%	Pricing includes: -User License for NICE inContact CXone PCI Level 1 ACD / IVR (1 Concurrent User); see description above -Connectivity to the NICE inContact cloud platform (1 Concurrent User).
	311-621-000-XX	NICE inContact CXone FedRAMP (per Concurrent User)	28.00	21.00	25%	-FedRAMP "Moderate" authorized secure environment for federal agencies as well state and other security-sensitive customers. NOTE: Quantity must match number of concurrent licenses -Billed per User. This quantity will match the seat license quantity that customer uses. Pricing is an uplift to the seat license. Key product features & components: - Secure, compliant multi-factor authentication for customers -Restricted access and greater protection to all data types -Hardened FedRAMP architecture -Additional monitoring and security tools and processes
	311-620-000-XX	NICE inContact CXone FedRAMP (per Configured User)	20.00	15.00	25%	-FedRAMP "Moderate" authorized secure environment for federal agencies as well state and other security-sensitive customers. -Billed per User. This quantity will match the seat license quantity that customer uses. Pricing is an uplift to the seat license. Key product features & components: - Secure, compliant multi-factor authentication for customers - Restricted access and greater protection to all data types - Hardened FedRAMP architecture - Additional monitoring and security tools and processes
	799-13-159-XX	NICE inContact CXone ACD Call Recording (per Configured User)	10.00	7.50	25%	- This is an audio only recording product for voice calls through inContact's platform - 1 GB of storage included per user - Configured Users are billed based on the highest number of active users set up on the platform at any one time during the month. This includes Admin users.

3157-18-204-XX	NICE inContact CXone Chat & Email (per Configured User)	15.00	11.25	25%	- Chat & Email allows agents to be able to accept and respond to incoming chat requests and emails from customers. Using inContact's routing engine, scripting, and other utilities, any agent will be able to blend responding to emails, chats, and voice calls as needed. - Configured Users are billed based on the highest number of active users set up on the platform at any one time during the month. This includes Admin users. - The ordered quantity must match the total number of seat licenses. - Key product features & components: - Chat function includes access to the customer-facing chat application that can be embedded in the customer's webpage or other interfaces - Email can receive communications directly from the customer's email solution and send out responses using inContact's secure gateway - Both solutions can be enhanced using custom scripting tools in inContact's Studio application
3157-18-205-XX	NICE inContact CXone Chat & Email (per Concurrent User)	21.00	15.84	25%	- Chat & Email allows agents to be able to accept and respond to incoming chat requests and emails from customers. Using inContact's routing engine, scripting, and other utilities, any agent will be able to blend responding to emails, chats, and voice calls as needed. - Concurrent Users are billed based on the highest number of users logged into the platform at any one time during the month. - The ordered quantity must match the total number of seat licenses. - Key product features & components: - Chat function includes access to the customer-facing chat application that can be embedded in the customer's webpage or other interfaces - Email can receive communications directly from the customer's email solution and send out responses using inContact's secure gateway - Both solutions can be enhanced using custom scripting tools in inContact's Studio application
3156-662-000-XX	NICE inContact CXone Chat (per Configured User)	8.00	6.00	25%	- Chat allows agents to be able to accept and respond to incoming chat requests from customers. - Configured Users are billed based on the highest number of users configured for a Chat skill in the platform at any one time during the month. - Key product features & components: - Chat function includes access to the customer-facing chat application that can be embedded in the customer's webpage or other interfaces - Chat can be enhanced using custom scripting tools in inContact's Studio application
3158-663-000-XX	NICE inContact CXone Email (per Configured User)	8.00	6.00	25%	- Email allows agents to be able to accept and respond to incoming emails from customers. - Configured Users are billed based on the highest number of users configured for an email skill in the platform at any one time during the month. - Key product features & components: - Email functionality can receive communications directly from the customer's email solution and send out responses using inContact's secure gateway - Email can be enhanced using custom scripting tools in inContact's Studio application
799-334-189-XX	NICE inContact CXone ACD Call Recording (per Concurrent User)	10.00	7.50	25%	- This is an audio only recording product for voice calls through inContact's platform 1 GB of storage included per user - Concurrent Users are billed based on the highest number of users logged into the platform at any one time during the month - The use of this product may be governed by additional terms found online at inContact.com/terms/GeneralSoftwareTerms
308-8-167-XX	NICE inContact CXone Additional Configured Universal Port (Beyond 1 port included) w/o Cloud Connect Bundle	75.00	56.06	25%	- Universal Port in excess of port included with seat - Used for IVR and Voice
308-8-167-XX-b	NICE inContact CXone Additional Configured Universal Port (Beyond 1 port included) w/ Cloud Connect Bundle	77.99	58.28	25%	- Pricing includes: - Universal Port (Configured) - Connectivity to the NICE inContact cloud platform (1 Configured Port).
308-8-168-XX	NICE inContact CXone Additional Concurrent Universal Port w/o Cloud Connect Bundle	75.00	56.06	25%	- Universal Port in excess of port included with seat - Used for IVR and Voice
308-8-168-XX-b	NICE inContact CXone Additional Concurrent Universal Port w/ Cloud Connect Bundle	77.99	58.28	25%	- Pricing includes: - Universal Port (Concurrent) - Connectivity to the NICE inContact cloud platform (1 Concurrent Port).
309-11-171-XX	NICE inContact CXone Additional Active Storage Configured User (per GB)	7.50	5.63	25%	- Storage and management of recordings, prompts, scripts, messages, and files - Billed per GB beyond the included 1GB of storage used - Applies to storage from inContact platform recorder and inContact WFO recorders
309-11-172-XX	NICE inContact CXone Additional Active Storage Concurrent User (per GB)	7.50	5.63	25%	- Storage and management of recordings, prompts, scripts, messages, and files - Billed per GB beyond the included 1GB of storage used - Applies to storage from inContact platform recorder and inContact WFO recorders - Provides cost-effective long-term storage for data archiving requirements - Billed per GB stored - Key product features & components: - Lower data storage costs by eliminating the need to implement and maintain a separate storage infrastructure for long-term storage requirements - Seamless data transfer from short-term to long-term storage - Auto purge data when it is no longer needed by defining "time to live" based on the type of data stored - Scalable cloud infrastructure - State-of-the-art data encryption technology - Provides metadata-based search capabilities to locate and retrieve data from long-term storage
309-565-000-XX	NICE inContact CXone Long Term Storage (per GB)	0.10	0.08	20%	- Billed per GB stored - Key product features & components: - Lower data storage costs by eliminating the need to implement and maintain a separate storage infrastructure for long-term storage requirements - Seamless data transfer from short-term to long-term storage - Auto purge data when it is no longer needed by defining "time to live" based on the type of data stored - Scalable cloud infrastructure - State-of-the-art data encryption technology - Provides metadata-based search capabilities to locate and retrieve data from long-term storage
309-566-000-XX	NICE inContact CXone Long Term Storage Retrieval (per GB)	1.38	1.04	25%	- Billed per GB stored - Key product features & components: - Comprehensive metadata search capabilities for easy retrieval - Move files to active storage for analysis, audits, and other needs - Time for files to remain in active storage can be specified during retrieval
3613-38-208-XX	NICE inContact CXone Personal Connection (per Configured User)	30.00	22.50	25%	- Outbound dialing solution - Configured Users are billed based on the highest number of active users set up on the platform at any one time during the month. This includes Admin users. - Included in the license: 2 Personal Connection Software Ports - Additional Personal Connection Requirements and Information: - Personal Connection requires the use of an inContact ACD license. - An ACD User License includes a Universal Port that may also be used by Personal Connection meaning a total of three Ports (1 Universal Port and 2 Personal Connection Software Ports) are accessible by Personal Connection
3613-38-88-XX	NICE inContact CXone Personal Connection (per Concurrent User)	42.00	31.50	25%	- Outbound dialing solution - Concurrent Users are billed based on the highest number of users logged into the platform at any one time during the month - Included in the license: 2 Personal Connection software ports - Additional Personal Connection Requirements and Information: - Personal Connection requires the use of an inContact ACD license. - An ACD User License includes a Universal Port that may also be used by Personal Connection meaning a total of three Ports (1 Universal Port and 2 Personal Connection Software Ports) are accessible by Personal Connection
1433-242-150-XX	NICE inContact CXone Auto Attendant (per User)	16.00	12.00	25%	- Auto Attendant provides corporate directory and voicemail management features and is a self-service call management solution for contact center agents and non-agent end-users - Billed based on the number of active users that have logins during the month - Key product features & components included: - Improved voicemail management with multiple options for voicemail access - Seamless integration with the inContact ACD - Transfer inbound callers without live intervention - Dial-by-name, Dial-by-extension, DNS, or company directory - Bulk upload - Auditing and logging of user and system events - Enhanced website access security - Automatic extension assignment - Out-of-office/unavailable call routing - All non-ACD voicemails will only be retained for a maximum of ninety (90) days
1433-242-149-XX	NICE inContact CXone Auto Attendant Lite (per User)	6.00	4.50	25%	- Auto Attendant provides corporate directory and voicemail management features and is a self-service call management solution for contact center agents and non-agent end-users - Billed based on the number of active users that have logins during the month - Key product features & components included: - Improved voicemail management with multiple options for voicemail access - Seamless integration with the inContact ACD - Transfer inbound callers without live intervention - Dial-by-name, Dial-by-extension, DNS, or company directory - Bulk upload - Auditing and logging of user and system events - Enhanced website access security - Automatic extension assignment - Out-of-office/unavailable call routing - All non-ACD voicemails will only be retained for a maximum of ninety (90) days
3596-000-000-XX	NICE inContact CXone Direct Data Access (per BU)	1,000.00	750.00	25%	- DUA is an entry level business intelligence tool based on Microsoft Excel that allows users to connect directly to and manipulate inContact data - Billed per month, based on the number of business units that have DUA setup on - Key product features & components: - User customizable agent and contact reports - Custom tabular and graphical reports - Multiple data source blended reports
3347-21-000-XX	NICE inContact CXone Agent for Salesforce (per License)	25.00	21.00	16%	- Outbound contact center interface that is embedded directly into the Salesforce CRM environment - Billed per Salesforce agent license on a monthly basis; allows flexibility to increase or decrease agent licenses on demand - Key product features & components: - Salesforce Object Screen Pops - Click-To-Dial - Automatic Task / Activity creation - Hosted on the Salesforce AppExchange – 100% Cloud, no installation of package components is required on the desktop - Supports both Sales Cloud and Service Cloud Console views
3347-517-256-XX	NICE inContact CXone Agent for Oracle Service Cloud (Per Configured User)	20.00	16.00	20%	- Agents' sign-in into the Oracle Service Cloud user application allowing a tight integration between the Oracle entities such as contacts, cases, and tasks and the inContact data and products - Configured Users are billed based on the highest number of users set up on the platform at any one time during the month. This includes Admin users. - Key product features & components: - Full Voice Channel capabilities including Personal Connection - Work Item routing - Chat Channel support - Oracle Service Cloud data mapping from all Contacts - Agent indicators & Marquee messaging - Contact History

1501-000-000-XX	NICE inContact CXone Connector for Skype for Business (per Configured User)	5.00	3.75	25%	- Provides Skype for Business user contact & presence information dynamically in the inContact Agents (MAX, SRIC and USC Agents) and syncs inContact Agent state with Skype for Business states - Configured Users are billed based on the highest number of active users set up on the platform at any one time during the month. This includes Admin users. - Key product features & components included: - Downloadable Connector installation package (for on-premise install) - Online documentation - Synchronize Skype for Business User status with inContact User status - Display Skype for Business contact information in an inContact Dynamic Address Books - Ability to call/conference/transfer to Skype for Business users with 10-digit phone numbers
610137-000-000-XX	Integrated Softphone - Agent Usage	0.00	0.00	0%	- MAX Integrated Softphone and agent usage for connectivity between Agent and the inContact Platform for 2-way voice service - Softphone fully integrated into the inContact MAX interface. All voice communication controls delivered via MAX. No separate downloaded softphones or desk-phones required - Two-way voice connectivity between Agent and inContact using WebRTC (Web Real Time Communications) protocol and compatible browsers - Automated speech recognition (ASR) allows callers to use their voice to provide input to the IVR to determine routing and other information
3615-000-000-XX	NICE inContact CXone Automated Speech Recognition (per Minute)	0.09	0.08	11%	- Key product features & components: - Multiple languages - Direct speech recognition - Ability to recognize numbers, alpha numeric input, dates, and digits - Custom grammars for custom speech input

Catalog ID	Product Name	List Price (USD)	NASPO Price (USD)	NASPO Discount	Description
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Success Packages	1561-49-000-XX	NICE inContact CXone Care Monthly Success Package (Available for up to 99 users / stations)	Included	0.00	0%	- Recommended for seats between 1-99 and/or monthly invoice software MRC between \$0-\$K. - Self-help via online knowledgebase - 7x24x365 Technical Support via phone and online service site - 2 customer resources authorized to work with inContact Services, and receive notifications to distribute to the organization. - Guidance, advocacy and best practice sharing provided via a team of Technical Success Advisors (TSA) - Telephone & email access to TSA - Project-driven professional services are available at a rate of \$250/hr. for large-scope projects requiring an extended services engagement - On-demand professional services hours are available at a rate of \$75 per 15 minutes - Live webinars and inContact University e-learning courses (free of charge) - Training at inContact locations or at your location at standard rates
	1561-50-000-XX	NICE inContact CXone Care Plus Monthly Success Package (Available for up to 99 users / stations)	850.00	780.00	8%	- Recommended for seats between 1-99 and/or monthly invoice software MRC between \$0-\$K. - Self-help via online knowledgebase - 7x24x365 Technical Support via phone and online service site - Up to 3 customer resources authorized to work with inContact Services, and receive notifications to distribute to the organization - Designated Technical Account Manager provides guidance, advocacy, best practice sharing and assistance in achieving business objectives - Up to 8 TAM engagement hours per month (additional hours above 8 may be contracted) - Includes up to 2 coordination meetings per month - TAMs are available M-F during normal business hours for your primary time zone - Annual reviews of service metrics and satisfaction and annual strategy sessions to examine product usage, billing, and new initiatives - Technical Account Manager onsite visits available for \$2500/day plus travel and expenses - Project-driven professional services are available at a rate of \$250/hr. for large-scope projects requiring an extended services engagement - 1 on-demand hour per month with an option to purchase additional time at a rate of \$75 per 15 minutes (expires at the end of the month) - Live webinars and inContact University e-learning courses (free of charge) - Training at inContact locations or at your location at standard rates
	1561-55-000-XX	NICE inContact CXone Premier Monthly Success Package (Available for up to 249 users / stations)	1,700.00	1,600.00	6%	- Recommended for seats between 100-249 and/or monthly invoice software MRC between \$11-25K. - Self-help via online knowledgebase - 7x24x365 Technical Support via phone and online service site - Priority call routing - Up to 5 customer resources authorized to work with inContact Services, and receive notifications to distribute to the organization - Designated Technical Account Manager provides guidance, advocacy, best practice sharing and assistance in achieving business objectives - Up to 12 TAM engagement hours per month (additional hours above 12 may be contracted) - Includes up to 4 coordination meetings per month - TAMs are available M-F during normal business hours for your primary time zone (coverage for additional time zones is available) - Up to 2 reviews per year of key performance metrics, case resolution times, uptime, business objectives/ROI, best practices, billing, and strategy/plans for improvement - On-site TAM visits may be scheduled at \$1,500/day plus travel and expenses - Project-driven professional services are available at a rate of \$250/hr. for large-scope projects requiring an extended services engagement - 3 on-demand hours per month with an option to purchase additional time at a rate of \$75 per 15 minutes (expires at the end of the month) - Live webinars and inContact University e-learning courses (free of charge) - Training at inContact locations or at your location at standard rates
	1561-614-000-XX	NICE inContact CXone Premier Plus Monthly Success Package (Available for up to 499 users / stations)	6,000.00	5,500.00	8%	- Recommended for seats between 250-499 and/or monthly invoice software MRC between \$26-\$0K. - Self-help via online knowledgebase - 7x24x365 Technical Support via phone and online service site - Priority call routing and priority case handling by senior resources - Up to 7 customer resources authorized to work with inContact Services, and receive notifications to distribute to the organization - Designated Technical Account Manager provides guidance, advocacy, best practice sharing and assistance in achieving business objectives - Up to 32 TAM engagement hours per month (additional hours above 32 may be contracted) - Includes up to 12 coordination meetings per month - TAMs are available M-F during normal business hours for your primary time zone (coverage for additional time zones is available) - Up to 4 reviews of key performance metrics, case resolution times, uptime, business objectives/ROI, best practices, billing, and strategy/plans for improvement per year - Up to 2 executive sponsor engagements per year - Up to 1 annual TAM on-site visit. Additional on-site TAM visits may be scheduled at \$750/day plus travel and expenses - 5 on-demand hours per month with an option to purchase additional time at a rate of \$75 per 15 minutes (expires at the end of the month) - One hour of project-based professional services per month, with additional hours at standard rate. Hours may accrue, and expire after six months - Live webinars and inContact University e-learning courses (free of charge) - Training at inContact locations or at your location at standard rates - 2 complimentary KUC registrations
	1561-613-000-XX	NICE inContact CXone Enterprise Monthly Success Package (Available for up to 999 users / stations)	12,000.00	11,400.00	5%	- Recommended for seats between 500-999 and/or monthly invoice software MRC between \$50-\$0K. - Self-help via online knowledgebase - 7x24x365 Technical Support via phone and online service site - Priority call routing and priority case handling by senior resources - Up to 10 customer resources authorized to work with inContact Services, and receive notifications to distribute to the organization - Designated Technical Account Manager provides guidance, advocacy, best practice sharing and assistance in achieving business objectives - Up to 80 TAM engagement hours per month (additional hours above 80 may be contracted) - Unlimited coordination meetings - TAMs are available M-F during normal business hours for your primary time zone (coverage for additional time zones is available) - Up to 12 reviews of key performance metrics, case resolution times, uptime, business objectives/ROI, best practices, billing, and strategy/plans for improvement per year - Up to 4 executive sponsor engagements per year - Up to 2 annual TAM on-site visit. Additional on-site TAM visits may be scheduled at \$500/day plus travel and expenses - 7 on-demand hours per month with an option to purchase additional time at a rate of \$75 per 15 minutes (expires at the end of the month) - 3 hours of project-based professional services per month, with additional hours at standard rate. Hours may accrue, and expire after six months - Live webinars and inContact University e-learning courses (free of charge) - Training at inContact locations or at your location at standard rates - 1 complimentary student/month in a public class - 3 complimentary KUC registrations
	1561-571-000-XX	NICE inContact CXone Enterprise Plus Monthly Success Package (Available for any size customer)	26,000.00	24,000.00	8%	- Self-help via online knowledgebase - 7x24x365 Technical Support via phone and online service site - Priority call routing and priority case handling by senior resources - Up to 12 customer resources authorized to work with inContact Services, and receive notifications to distribute to the organization - Designated Technical Account Manager provides guidance, advocacy, best practice sharing and assistance in achieving business objectives - Up to full-time, dedicated TAM. (Additional hours may be contracted) - Unlimited coordination meetings - TAMs are available M-F during normal business hours for your primary time zone (coverage for additional time zones is available) - Up to 12 reviews of key performance metrics, case resolution times, uptime, business objectives/ROI, best practices, billing, and strategy/plans for improvement per year - Up to 4 executive sponsor engagements per year - Up to 4 annual TAM on-site visit. Additional on-site TAM visits may be scheduled at \$250/day plus travel and expenses - 10 on-demand hours per month with an option to purchase additional time at a rate of \$75 per 15 minutes (expires at the end of the month) - 5 hours of project-based professional services per month, with additional hours at standard rate. Hours may accrue, and expire after six months - Live webinars and inContact University e-learning courses (free of charge) - Training at inContact locations or at your location at standard rates - 1 complimentary student/month in a public class - 4 complimentary KUC registrations

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3399-766-000-XX	NICE inContact CXone Feedback Mgt (per Survey)	1.50	1.00	33%	- Provides omnichannel customer surveys that deliver in-depth analytics and benchmarking capabilities - Billed monthly per the contracted quantity and rate - Key product features & components: - Ability to Survey Via (IVR,SMS,Email,Web,Chat) - 1 single Power User - For products outside of the inContact portfolio you will need to purchase or build a connector - Open API's allow for quick connections to existing solutions - 1500 surveys minimum per month
3399-767-000-XX	NICE inContact CXone Feedback Mgt Add'l Speech To Text Comments (per Survey)	0.20	0.16	20%	- Provides omnichannel customer surveys that deliver in-depth analytics and benchmarking capabilities - Billed monthly per the contracted quantity and rate - Key product features & components: - Ability to Survey Via (IVR,SMS,Email,Web,Chat) - 1 single Power User - For products outside of the inContact portfolio you will need to purchase or build a connector - Open API's allow for quick connections to existing solutions - 1500 surveys minimum per month
3399-768-000-XX	NICE inContact CXone Feedback Mgt (per Configured User)	45.00	40.50	10%	- Provides omnichannel customer surveys that deliver in-depth analytics and benchmarking capabilities - Billed monthly per the contracted quantity and rate - Key product features & components: - Ability to Survey Via (IVR,SMS,Email,Web,Chat) depending on channel(s) implemented - 2 Admin users - For products outside of the inContact portfolio you will need to purchase or build a connector - Open API's allow for quick connections to existing solutions - 40 Agent per month minimum - 50 responses per agent across all channels per month
3399-769-000-XX	NICE inContact CXone Feedback Mgt API Connector	2,650.00	2,500.00	6%	- Using the API's help the customer to configure the System to have a single or two way connection to a system of record. - Billed monthly per the contracted quantity and rate - Key product features & components: - One way or two way integration mapped to selected points - Unlimited data transfer between the two systems - Will require IT support to configure the API's
3399-770-000-XX	NICE inContact CXone Feedback Mgt Tag Mgt-Add'l 10 Tags	275.00	260.00	5%	- Buckets that the workflow logic would apply to for alert, notifications and escalation - Billed monthly per the contracted quantity and rate - Key product features & components: - Open text will run through the NLP engine - Applying logic / rules to trigger alerts, notification - The sending of an automated email to the follow up owner is included

	3399-771-000-XX	NICE inContact CXone Feedback Mgt Academy and Research Access	485.00	460.00	5%	- Access to the Benchmarks and Certification and training side of the platform - Billed monthly per the contracted quantity and rate - Key product features & components: - Access to the Annual benchmarks for B2B and B2C - NPX Education and NPS Certification and education
	3399-772-000-XX	NICE inContact CXone Feedback Mgt Add'l Power User	555.00	520.00	6%	- The power user will be able to create surveys and assign roles and permissions - Billed monthly per the contracted quantity and rate - Key product features & components: - Ability to create surveys - Assign roles and permissions - Build custom dashboard for all general users
	3399-806-000-XX	NICE inContact CXone Feedback Mgt SMS Gateway	975.00	930.00	5%	- In order to send SMS you will need a SMS gateway. You can use ours or purchase your own externally. - Billed monthly per the contracted quantity and rate - Setup includes - This is a gateway that allows you to cast SMS surveys from the platform

	Catalog ID	Product Name	List Price (USD)	NASPO Price (USD)	NASPO Discount	Description
iBenchmark	3864-408-000-XX	NICE inContact CXone iBenchmark Lite (per Configured User)	0.00	0.00	0%	- iBenchmark Lite is a free service providing a packaged report semi-annually including only ACD metrics plus an online readout of customer results with a Benchmark Portal expert - Key product features & components: - A packaged report semi-annually, reviewed with BenchmarkPortal (BMP) - Access to the iBenchmark Portal to view Lite reports compared to industry
	3864-408-209-XX	NICE inContact iBenchmark Expert for CXone (per Configured User)	16.00	12.00	25%	- Provides an enhanced set of KPIs and planning tools including monthly updates of reports to allow continuous tracking. A monthly readout of results with a Benchmark Portal expert and an annual review of progress and setting goals for the next year plus emerging best practices. - Configured Users are billed based on the highest number of active users set up on the platform at any one time during the month. This includes Admin users. - Regardless of Seat License selected by customer, this product will always be billed per Configured User - Key product features & components: - Packaged reports monthly - Monthly consulting meeting with BenchmarkPortal (BMP) - Annual review of progress and setting goals for the next year plus emerging best practices - Continuous access to the iBenchmark Portal to view Expert reports compared to your industry - BMP preferred client discounts on other BMP offerings - The minimum MRC shall be the greater of five-hundred dollars (\$500.00) or the total iBenchmark Expert subscription MRC for the then-current billing period

	Catalog ID	Product Name	List Price (USD)	NASPO Price (USD)	NASPO Discount	Description
Outbound Email	3613-524-258-XX	NICE inContact CXone Outbound Email 100K	200.00	190.00	5%	- Cost of sending up to 100,000 agentless outbound email messages per month per BU. Additional messages are charged at a rate of \$.002 (2/10 cent) each - Billed at a per package (of included emails) model and a per message rate for additional messages
	3613-524-259-XX	NICE inContact CXone Outbound Email 1.5M	1,250.00	1,150.00	8%	- Cost of sending up to 1.5 million agentless outbound email messages per month per BU. Additional messages are charged at a rate of \$.0008 (8/100 cent) each - Billed at a per package (of included emails) model and a per message rate for additional messages

	Catalog ID	Product Name	List Price (USD)	NASPO Price (USD)	NASPO Discount	Description
Analytics ¹	4108-561-000-XX	NICE inContact CXone Interaction Analytics Pro (per Configured User)	36.00	32.50	10%	- A robust text analytics tool that automatically analyzes every voice, chat, and email interaction and gives customers detailed, quantifiable, actionable insights - Configured Users are billed based on the highest number of active users set up on the platform at any one time during the month. This includes Admin users. - Key product features & components: - Automatic analysis of every voice, email, and chat interaction - Automatic topic, category and trend discovery - Sentiment analysis - Integrated WAV Player and 100% call transcription - Keyword, phrase, and entity search - Powerful filtering capabilities - Multi-tenant, scalable cloud platform - Fully integrated with inContact ACD and SSO
	4109-673-000-XX	NICE inContact CXone Analytics Data Ingest API	2,000.00	1,800.00	10%	- A Data Ingest API for Omnichannel Analytics customers - Billed monthly per every 100K Records used - Key product features & components: - Ability to obtain analytic insights for non-inContact ACD data. - Ingest and analyze business data which includes survey data, CRM data, third party email, third party chat data, and more. - Conduct all text analytics (sentiment analysis, entity and event detection, categorization) for customer business within the Omnichannel Analytics application. - Additional records beyond 100K are charged at a rate of \$0.04 per record
	4112-916-000-XX	NICE inContact CXone Interaction Analytics Pro Extended Analysis (per Bucket)	495.00	450.00	9%	- Provides extended analysis capability beyond the default 90-day time frame - Billed monthly per contracted rate and bucket quantity. Each bucket contains up to 500K records. Anything beyond 500K will be billed as \$0.0055 per add'l record. - Key product features & components: - Select the time frame of data to analyze and retain in the Analytics application beyond the included "last 90 days" - Search for new insights in both your current and long-term data, including quarter-by-quarter comparison and long-term trending - Recategorize and reprocess data to find historic occurrences of newly identified issues and opportunities - The use of this product may be governed by additional terms found online at NICEinContact.com/terms/GeneralSoftwareTerms and NICEinContact.com/terms/Analytics
NICE WFO – Cloud ¹	4100-534-000-XX	NICE inContact CXone Workforce Management Enterprise - Advanced (per Configured User)	45.00	33.75	25%	- Forecast with precision and schedule agents based on skills using NICE Workforce Management Advanced. This tool allows for monitoring adherence in real time and tracking intraday data to make timely staffing and operational decisions. Additional modules are included for Time Off Tracking, Availability Points, and Agent Schedule Portal. - Configured Users are billed based on the highest number of users set up on the platform at any one time during the month. This includes Admin users - Key product features & components: - Multi-Skill/Multi-Site - Forecaster, Scheduler, Planner - Real-Time and Historical Adherence - Administrator, Change Manager, Report Manager, Time-Off Manager - Availability Points - Agent Schedule Portal
	4102-538-000-XX	NICE inContact CXone Quality Management Enterprise (per Configured User)	55.00	41.25	25%	- NICE Quality Management makes it easy to identify the right agents and calls for evaluation, capture employee feedback, and share it across peers and groups. The solution automates evaluation to ensure consistency and save supervisor time. Allows for reporting on call evaluations and listening to specific calls from within the reporting application. Includes the Interaction Management package. - Configured Users are billed based on the highest number of active users set up on the platform at any one time during the month. This includes Admin users. - Key product features & components: - NICE Audio Recording, Monitoring, Encryption, and Interaction Management - Form Designer, Evaluations and Calibration - Quality Planner and Coaching - My Universe, Dashboards, and QM Reports - Call Flow Analysis (CTI)
	4102-539-000-XX	NICE inContact CXone Quality Optimization Enterprise (per Configured User)	60.00	45.00	25%	- NICE Quality Optimization makes it easy to identify the right agents and calls for evaluation, capture employee feedback, and share it across peers and groups. The solution automates evaluation to ensure consistency and save supervisor time. Allows for reporting on call evaluations and listening to specific calls from within the reporting application. Additionally, Quality Optimization provides out-of-the-box KPIs and Scorecards for a complete assessment of quality. Includes the Interaction Management package. - Configured Users are billed based on the highest number of users set up on the platform at any one time during the month. This includes Admin users. - Key product features & components: - NICE Audio Recording, Monitoring, Encryption, and Interaction Management - Form Designer, Evaluations and Calibration - Quality Planner and Coaching - My Universe, Dashboards, and QM Reports - Call Flow Analysis (CTI) - Out of the Box KPIs with KPI-based Interaction Drill Down and Scorecards

	4101-537-000-XX	NICE inContact CXone Workforce Optimization Enterprise - Advanced (per Configured User)	105.00	78.75	25%	schedule agents based on skills, monitor agent adherence in real time and track intraday data with Workforce Management to make timely staffing and operational decisions. Provides time-off, availability points, and agent schedule portal modules. Identify the right agents and calls for evaluation, capture employee feedback, and share it across peers and groups with the Quality Optimization solution, which automates evaluation and provides reporting to ensure consistency and save supervisor time. Includes out of the box KPIs and Scorecard functionality. -Configured Users are billed based on the highest number of active users set up on the platform at any one time during the month. This includes Admin users. Key product features & components: -Multi-Skill/Multi-Site -Forecaster, Scheduler, Planner -Real-Time and Historical Adherence -Administrator, Change Manager, Report Manager, Time-Off Manager -Availability Points -Agent Schedule Portal -Audio Recording, Monitoring, Encryption, and Interaction Management -Form Designer, Evaluations and Calibration -Quality Planner and Coaching -My Universe, Dashboards, and QM Reports -Call Flow Analysis (CTI) -Out of the Box KPIs with KPI-based Interaction Drill Down and Scorecards
	4104-541-000-XX	NICE inContact CXone Screen Recording Enterprise (per Configured User)	20.00	15.00	25%	-Add-on to Interaction Management, Quality, and Workforce Optimization options. Capture and record agent desktop activity to ensure appropriate processes are being followed for compliance reasons as well as for quality assurance and agent coaching/training. -Configured Users are billed based on the highest number of users set up on the platform at any one time during the month. This includes Admin users. Key product features & components: - Capture agent desktop activity - Record agent screens for playback
	4106-543-000-XX	NICE inContact CXone Audio Recording Enterprise (per Configured User)	35.00	26.25	25%	-Provides voice recording, encryption, and management of recorded interactions. Intended for customers who may need compliance recording without quality management tools. -Configured Users are billed based on the highest number of users set up on the platform at any one time during the month. This includes Admin users. Key product features & components: - Automated, rules-based archiving of captured interactions - System usability tools and Reporting - Maintenance and administration tools - Query and playback - Reporting - End-to-end media encryption to protect captured data during every stage of its lifecycle
	4105-542-000-XX	NICE inContact CXone Workload Manager Enterprise (per Configured User)	5.00	3.75	25%	-Add-on to the Workforce Management and Workforce Optimization options. Workload Manager provides a method for forecasting and scheduling resources who handle non-real time (deferred) work such as non-real time (deferred) email and work items routed through the inContact ACD. -Configured Users are billed based on the highest number of active users set up on the platform at any one time during the month. Key product features & components: -Forecasting, scheduling, and management for non-real time (deferred) work such as non-real time (deferred) email and work items routed through the inContact ACD.
	4100-872-000-XX	NICE inContact CXone Workforce Management Enterprise Single Tenant Hosting (per Configured User)	95.00	71.25	25%	• Standalone deployment of WFM Enterprise (iEX hosted by NICE inContact) that is separate from the WFM Enterprise (iEX hosted by NICE inContact) multi-tenant system. • Billed monthly and will match the quantity of users billed for WFM Enterprise (iEX hosted by NICE inContact) and is billed in addition to that product. Key product features & components: • Need for a single tenant environment will be determined based on customer requirements, if deemed that they cannot be met with the multi-tenant system. • Infrastructure is dedicated to a specific customer • This may allow the use of some capabilities, which may not otherwise have been accessible in a multi-tenant/shared environment
	4102-837-000-XX	NICE inContact CXone Quality Management Enterprise Single Tenant Hosting (per Configured User)	130.00	97.50	25%	• Standalone deployment of QM Enterprise (Engage hosted by NICE inContact) that is separate from the QM Enterprise (Engage hosted by NICE inContact) multi-tenant system. • Billed monthly and will match the quantity of users billed for QM Enterprise (Engage hosted by NICE inContact) and is billed in addition to that product. Key product features & components: • Need for a single tenant environment will be determined based on customer requirements, if deemed that they cannot be met with the multi-tenant system. • Infrastructure is dedicated to a specific customer • This may allow the use of some capabilities, which may not otherwise have been accessible in a multi-tenant/shared environment
	4113-929-000-XX	NICE inContact CXone Compliance Recording Enterprise	0.00	0.00	0%	-Enables customers to have recording redundancy (dual recording) with ACD platform recording and QM Enterprise recording -Recordings captured by the ACD platform recording can be searched, accessed, and played via the Contact History ACD report -Recordings captured by QM Enterprise can be searched, accessed, and played via QM Enterprise Business Analyzer -Storage charges apply based on usage for both recording solutions running in parallel

¹ Packaging and pricing to be sold as an add-on to inContact ACD. These packages are not available as stand-alone without the inContact ACD.

	Catalog ID	Product Name	List Price (USD)	NASPO Price (USD)	NASPO Discount	Description
CXone WFO Pro 1,2	4100-701-000-XX	NICE inContact CXone Workforce Management Pro (per Configured User)	25.00	18.75	25%	-Provides forecasting, scheduling, and schedule adherence management. Intended for customers who need to generate forecasts for call volume only and generate the necessary agent schedules to handle the forecasted volume. -Configured Users are billed based on the highest number of active users set up on the platform at any one time during the month. This includes Admin users. Key product features: -Forecasting and Scheduling -Shift Bidding -Time Off Management -Reporting: Historical Adherence
	4101-643-000-XX	NICE inContact CXone Workforce Optimization Pro (per Configured User)	70.00	52.50	25%	evaluation as well as capture feedback and share across peers and groups. Includes audio recording, encryption, as well as search and playback of recorded interactions. Provides forecasting, scheduling, and schedule adherence management as well as shift bidding and time off management. -Configured Users are billed based on the highest number of users set up on the platform at any one time during the month. Key product features & components: - Form Designer - Evaluation - Calibration - Dispute - Coaching - Dashboards - Quality Planner - Audio Recording (total or % based) - Search - Playback - Encryption - Forecasting and Scheduling - Shift Bidding - Time Off Management - Real-time adherence dashboard - Historical adherence report
	4101-830-000-XX	NICE inContact CXone Workforce Optimization Pro w/QMA (per Configured User)	85.00	63.75	25%	• Combining the power of QM and Analytics to analyze and categorize 100% of interactions for all voice and text channels • Configured Users are billed based on the highest number of WFM or QM users enabled for "can be scheduled" at any one time during the month. Key product features & components: • Category Manager for creating your own categories • Out of the Box Categories available • Quality Planner including advanced sampling using analytics categories • Top Categories Widget and Category Trend Widget • Search includes analytics categories • Player tags • Form Designer/Evaluations/Calibration/Dispute processes • Coaching and Dashboards • Audio Recording (total or % based), Playback, Encryption • Forecasting & Scheduling • Shift Bidding • Time-off Management • Real-time Adherence Dashboard • Historical Adherence Report • 1 GB of storage included per user

4102-642-000-XX	NICE inContact CXone Quality Management Pro with Voice Recording (per Configured User)	45.00	33.75	25%	-Identify the right agents and interactions for evaluation as well as capture feedback and share across peers and groups. Includes CXone Audio Recording (provides audio recording, encryption, as well as search and playback of recorded interactions). -Configured Users are billed based on the highest number of active users set up on the platform, associated with this product item, at any one time during the month. -Key product features & components: - Form Designer - Evaluation - Calibration - Dispute - Coaching - Dashboards - Quality Planner - Audio Recording (total or %-based) - Search - Playback - Encryption
4102-829-000-XX	NICE inContact CXone Quality Management Analytics Pro (per Configured User)	60.00	45.00	25%	• Combining the power of QM and Analytics to analyze and categorize 100% of interactions for all voice and text channels • Configured Users are billed based on the highest number of active users enabled for "can be evaluated/coached" at any one time during the month. • Key product features & components: • Category Manager for creating your own categories • Out of the Box Categories available • Quality Planner including advanced sampling using analytics categories • Top Categories Widget and Category Trend Widget • Search includes analytics categories • Player tags • Form Designer/Evaluations/Calibration/Dispute processes • Coaching and Dashboards • Audio Recording (total or %-based), Playback, Encryption • 1 GB of storage included per user
4104-644-000-XX	NICE inContact CXone Screen Recording Pro (per Configured User)	15.00	11.25	25%	- Provides capture of screen activity on the agent desktop while the agent handles a phone interaction. (Screen recording must be associated with voice recording.) - Configured Users are billed based on the highest number of active users set up on the platform, associated with this product item, at any one time during the month. -Key product features & components: - Screen Recording (total or %-based) - Search - Playback - Encryption
4107-645-000-XX	NICE inContact CXone Audio Recording Pro (per Configured User)	25.00	18.75	25%	- Provides audio recording, encryption, as well as search and playback of recorded interactions. - Configured Users are billed based on the highest number of active users set up on the platform, associated with this product item, at any one time during the month. -Key product features & components: - Audio Recording (total or %-based) - Search - Playback - Encryption
4115-986-000-XX	NICE inContact CXone Performance Management Pro (per Configured User)	37.50	32.50	13%	-CXone PM brings together multiple metrics from different applications and enables translating them into goals and performance. -Billed as a monthly recurring charge. Quantity will match Configured User ACD quantity each month. -Key product features & components: -KPIs and Goal Manager -Agent performance widget -Performance summary widget -Trend widget -Coaching

¹ Packaging and pricing to be sold as an add-on to inContact ACD. These packages are not available as stand-alone without the inContact ACD.

² These products with the exception of the NICE inContact CXone Workforce Management Pro may only be sold on the User Hub platform.

Hourly Charges

Catalog ID	Product Name	List Price (USD)	NASPO Price (USD)	NASPO Discount	Description
610068-000-000-XX	Professional Services	300.00	260.00	15%	Hourly rate for professional services

AT&T Managed Security Services - Premises-Based Firewall Service (PBFW) IaaS

Product Code	Units	List MRC	List OTC	MRC Discount	OTC Discount	Net MRC	Net OTC
PB.FW.CheckPoint.2205.SA	Per device	\$ 900.00	\$ 4,950.00	0%	0%	\$ 900.00	\$ 4,950.00
PB.FW.CheckPoint.4407.SA	Per device	\$ 1,680.00	\$ 5,830.00	0%	0%	\$ 1,680.00	\$ 5,830.00
PB.FW.CheckPoint.4607.SA	Per device	\$ 2,200.00	\$ 6,350.00	0%	0%	\$ 2,200.00	\$ 6,350.00
PB.FW.CheckPoint.4807.SA	Per device	\$ 3,000.00	\$ 6,630.00	0%	0%	\$ 3,000.00	\$ 6,630.00
PB.FW.CheckPoint.2205.HA	Per device	\$ 1,650.00	\$ 9,030.00	0%	0%	\$ 1,650.00	\$ 9,030.00
PB.FW.CheckPoint.4407.HA	Per device	\$ 2,680.00	\$ 9,030.00	0%	0%	\$ 2,680.00	\$ 9,030.00
PB.FW.CheckPoint.4607.HA	Per device	\$ 3,500.00	\$ 9,030.00	0%	0%	\$ 3,500.00	\$ 9,030.00
PB.FW.CheckPoint.4807.HA	Per device	\$ 4,800.00	\$ 9,030.00	0%	0%	\$ 4,800.00	\$ 9,030.00
PB.FW.Cisco.ASA.5515X.SA	Per device	\$ 730.00	\$ 4,950.00	0%	0%	\$ 730.00	\$ 4,950.00
PB.FW.Cisco.ASA.5525X.SA	Per device	\$ 1,300.00	\$ 5,830.00	0%	0%	\$ 1,300.00	\$ 5,830.00
PB.FW.Cisco.ASA.5545X.SA	Per device	\$ 1,900.00	\$ 6,350.00	0%	0%	\$ 1,900.00	\$ 6,350.00
PB.FW.Cisco.ASA.5555X.SA	Per device	\$ 2,430.00	\$ 6,630.00	0%	0%	\$ 2,430.00	\$ 6,630.00
PB.FW.Cisco.ASA.5585-S10.SA	Per device	\$ 3,080.00	\$ 7,380.00	0%	0%	\$ 3,080.00	\$ 7,380.00
PB.FW.Cisco.ASA.5585-S20.SA	Per device	\$ 4,450.00	\$ 7,380.00	0%	0%	\$ 4,450.00	\$ 7,380.00
PB.FW.Cisco.ASA.5585-S40.SA	Per device	\$ 7,730.00	\$ 7,380.00	0%	0%	\$ 7,730.00	\$ 7,380.00
PB.FW.Cisco.ASA.5585-S60.SA	Per device	\$ 11,530.00	\$ 7,380.00	0%	0%	\$ 11,530.00	\$ 7,380.00
PB.FW.Cisco.ASA.5515X.HA	Per device	\$ 1,450.00	\$ 9,030.00	0%	0%	\$ 1,450.00	\$ 9,030.00
PB.FW.Cisco.ASA.5525X.HA	Per device	\$ 2,230.00	\$ 9,030.00	0%	0%	\$ 2,230.00	\$ 9,030.00
PB.FW.Cisco.ASA.5545X.HA	Per device	\$ 3,300.00	\$ 9,030.00	0%	0%	\$ 3,300.00	\$ 9,030.00
PB.FW.Cisco.ASA.5555X.HA	Per device	\$ 4,180.00	\$ 9,030.00	0%	0%	\$ 4,180.00	\$ 9,030.00
PB.FW.Cisco.ASA.5585-S10.HA	Per device	\$ 5,380.00	\$ 9,030.00	0%	0%	\$ 5,380.00	\$ 9,030.00
PB.FW.Cisco.ASA.5585-S20.HA	Per device	\$ 8,130.00	\$ 9,030.00	0%	0%	\$ 8,130.00	\$ 9,030.00
PB.FW.Cisco.ASA.5585-S40.HA	Per device	\$ 14,700.00	\$ 9,030.00	0%	0%	\$ 14,700.00	\$ 9,030.00
PB.FW.Cisco.ASA.5585-S60.HA	Per device	\$ 22,300.00	\$ 9,030.00	0%	0%	\$ 22,300.00	\$ 9,030.00
IPT Integrated ASA devices	Per device			0%	0%	\$ -	\$ -
PB.FW.Cisco.ASA.5515X.SA.IPT	Per device	\$ 730.00	\$ 4,950.00	0%	0%	\$ 730.00	\$ 4,950.00
PB.FW.Cisco.ASA.5525X.SA.IPT	Per device	\$ 1,300.00	\$ 5,830.00	0%	0%	\$ 1,300.00	\$ 5,830.00
PB.FW.Cisco.ASA.5545X.SA.IPT	Per device	\$ 1,900.00	\$ 6,350.00	0%	0%	\$ 1,900.00	\$ 6,350.00
PB.FW.Cisco.ASA.5555X.SA.IPT	Per device	\$ 2,430.00	\$ 6,630.00	0%	0%	\$ 2,430.00	\$ 6,630.00
PB.FW.Juniper.SRX220.SA	Per device	\$ 500.00	\$ 4,950.00	0%	0%	\$ 500.00	\$ 4,950.00

AT&T Managed Security Services - Premises-Based Firewall Service (PBFW) IaaS

Product Code	Units	List MRC	List OTC	MRC Discount	OTC Discount	Net MRC	Net OTC
PB.FW.Juniper.SRX240.SA	Per device	\$ 1,050.00	\$ 5,830.00	0%	0%	\$ 1,050.00	\$ 5,830.00
PB.FW.Juniper.SRX650.SA	Per device	\$ 2,050.00	\$ 6,350.00	0%	0%	\$ 2,050.00	\$ 6,350.00
PB.FW.Juniper.SRX1400.SA	Per device	\$ 2,800.00	\$ 6,630.00	0%	0%	\$ 2,800.00	\$ 6,630.00
PB.FW.Juniper.SRX220.HA	Per device	\$ 1,100.00	\$ 9,030.00	0%	0%	\$ 1,100.00	\$ 9,030.00
PB.FW.Juniper.SRX240.HA	Per device	\$ 1,750.00	\$ 9,030.00	0%	0%	\$ 1,750.00	\$ 9,030.00
PB.FW.Juniper.SRX650.HA	Per device	\$ 3,550.00	\$ 9,030.00	0%	0%	\$ 3,550.00	\$ 9,030.00
PB.FW.Juniper.SRX1400.HA	Per device	\$ 5,050.00	\$ 9,030.00	0%	0%	\$ 5,050.00	\$ 9,030.00
PB.FW.Fortinet.FWF-80CM.SA	Per device	\$ 450.00	\$ 4,950.00	0%	0%	\$ 450.00	\$ 4,950.00
PB.FW.Fortinet.100D.SA	Per device	\$ 500.00	\$ 4,950.00	0%	0%	\$ 500.00	\$ 4,950.00
PB.FW.Fortinet.300C.SA	Per device	\$ 1,150.00	\$ 5,830.00	0%	0%	\$ 1,150.00	\$ 5,830.00
PB.FW.Fortinet.600C.SA	Per device	\$ 1,550.00	\$ 6,350.00	0%	0%	\$ 1,550.00	\$ 6,350.00
PB.FW.Fortinet.800C.SA	Per device	\$ 1,680.00	\$ 6,350.00	0%	0%	\$ 1,680.00	\$ 6,350.00
PB.FW.Fortinet.1240B.SA	Per device	\$ 2,630.00	\$ 6,630.00	0%	0%	\$ 2,630.00	\$ 6,630.00
PB.FW.Fortinet.FWF-80CM.HA	Per device	\$ 950.00	\$ 9,030.00	0%	0%	\$ 950.00	\$ 9,030.00
PB.FW.Fortinet.100D.HA	Per device	\$ 1,080.00	\$ 9,030.00	0%	0%	\$ 1,080.00	\$ 9,030.00
PB.FW.Fortinet.300C.HA	Per device	\$ 1,950.00	\$ 9,030.00	0%	0%	\$ 1,950.00	\$ 9,030.00
PB.FW.Fortinet.600C.HA	Per device	\$ 2,500.00	\$ 9,030.00	0%	0%	\$ 2,500.00	\$ 9,030.00
PB.FW.Fortinet.800C.HA	Per device	\$ 2,750.00	\$ 9,030.00	0%	0%	\$ 2,750.00	\$ 9,030.00
PB.FW.Fortinet.1240B.HA	Per device	\$ 4,600.00	\$ 9,030.00	0%	0%	\$ 4,600.00	\$ 9,030.00
PB.FW.PaloAlto.PA200.SA	Per device	\$ 480.00	\$ 3,600.00	0%	0%	\$ 480.00	\$ 3,600.00
PB.FW.PaloAlto.PA500.SA	Per device	\$ 1,020.00	\$ 4,240.00	0%	0%	\$ 1,020.00	\$ 4,240.00
PB.FW.PaloAlto.PA3020.SA	Per device	\$ 1,950.00	\$ 4,620.00	0%	0%	\$ 1,950.00	\$ 4,620.00
PB.FW.PaloAlto.PA3050.SA	Per device	\$ 2,910.00	\$ 4,820.00	0%	0%	\$ 2,910.00	\$ 4,820.00
PB.FW.PaloAlto.PA5020.SA	Per device	\$ 3,880.00	\$ 5,370.00	0%	0%	\$ 3,880.00	\$ 5,370.00
PB.FW.PaloAlto.PA5050.SA	Per device	\$ 6,770.00	\$ 5,370.00	0%	0%	\$ 6,770.00	\$ 5,370.00
PB.FW.PaloAlto.PA5060.SA	Per device	\$ 12,130.00	\$ 5,370.00	0%	0%	\$ 12,130.00	\$ 5,370.00
PB.FW.PaloAlto.PA200.HA	Per device	\$ 1,000.00	\$ 6,570.00	0%	0%	\$ 1,000.00	\$ 6,570.00
PB.FW.PaloAlto.PA500.HA	Per device	\$ 1,790.00	\$ 6,570.00	0%	0%	\$ 1,790.00	\$ 6,570.00
PB.FW.PaloAlto.PA3020.HA	Per device	\$ 3,530.00	\$ 6,570.00	0%	0%	\$ 3,530.00	\$ 6,570.00
PB.FW.PaloAlto.PA3050.HA	Per device	\$ 5,260.00	\$ 6,570.00	0%	0%	\$ 5,260.00	\$ 6,570.00

AT&T Managed Security Services - Premises-Based Firewall Service (PBFW) IaaS

Product Code	Units	List MRC	List OTC	MRC Discount	OTC Discount	Net MRC	Net OTC
PB.FW.PaloAlto.PA5020.HA	Per device	\$ 7,860.00	\$ 6,570.00	0%	0%	\$ 7,860.00	\$ 6,570.00
PB.FW.PaloAlto.PA5050.HA	Per device	\$ 13,100.00	\$ 6,570.00	0%	0%	\$ 13,100.00	\$ 6,570.00
PB.FW.PaloAlto.PA5060.HA	Per device	\$ 23,700.00	\$ 6,570.00	0%	0%	\$ 23,700.00	\$ 6,570.00

STANDARD PBFW OPTIONS - AVAILABLE ON SELECT PLATFORMS

Product Code	Units	List MRC	List OTC	MRC Discount	OTC Discount	Net MRC	Net OTC
PB.FW.OPT.ASI	Per device	\$ 320.00	\$ 2,000.00	0%	0%	\$ 320.00	\$ 2,000.00
PB.FW.OPT.S2S	Per device	\$ 100.00	\$ 540.00	0%	0%	\$ 100.00	\$ 540.00
PB.FW.OPT.C2S	Per device	\$ 40.00	\$ 670.00	0%	0%	\$ 40.00	\$ 670.00
PB.FW.OPT.CXE	Per device	\$ 240.00	\$ 2,000.00	0%	0%	\$ 240.00	\$ 2,000.00

AT&T Managed Security Services - Premises-Based Firewall Unified Threat Management (UTM) Offers

Product Code	Units	List MRC	List OTC	MRC Discount	OTC Discount	Net MRC	Net OTC
PB.FW.Fortinet.FWF-80CM.SA.UTM.Base	Per device	\$ 500.00	\$ 4,950.00	0%	0%	\$ 500.00	\$ 4,950.00
PB.FW.Fortinet.100D.SA.UTM.Base	Per device	\$ 600.00	\$ 4,950.00	0%	0%	\$ 600.00	\$ 4,950.00
PB.FW.Fortinet.300C.SA.UTM.Base	Per device	\$ 1,380.00	\$ 5,830.00	0%	0%	\$ 1,380.00	\$ 5,830.00
PB.FW.Fortinet.600C.SA.UTM.Base	Per device	\$ 1,930.00	\$ 6,350.00	0%	0%	\$ 1,930.00	\$ 6,350.00
PB.FW.Fortinet.800C.SA.UTM.Base	Per device	\$ 2,130.00	\$ 6,350.00	0%	0%	\$ 2,130.00	\$ 6,350.00
PB.FW.Fortinet.1240B.SA.UTM.Base	Per device	\$ 3,550.00	\$ 6,350.00	0%	0%	\$ 3,550.00	\$ 6,350.00
PB.FW.Fortinet.FWF-80CM.HA.UTM.Base	Per device	\$ 1,050.00	\$ 9,030.00	0%	0%	\$ 1,050.00	\$ 9,030.00
PB.FW.Fortinet.100D.HA.UTM.Base	Per device	\$ 1,250.00	\$ 9,030.00	0%	0%	\$ 1,250.00	\$ 9,030.00
PB.FW.Fortinet.300C.HA.UTM.Base	Per device	\$ 2,400.00	\$ 9,030.00	0%	0%	\$ 2,400.00	\$ 9,030.00
PB.FW.Fortinet.600C.HA.UTM.Base	Per device	\$ 3,250.00	\$ 9,030.00	0%	0%	\$ 3,250.00	\$ 9,030.00
PB.FW.Fortinet.800C.HA.UTM.Base	Per device	\$ 3,680.00	\$ 9,030.00	0%	0%	\$ 3,680.00	\$ 9,030.00

AT&T Managed Security Services - Premises-Based Firewall Service (PBFW) IaaS

Product Code	Units	List MRC	List OTC	MRC Discount	OTC Discount	Net MRC	Net OTC
PB.FW.Fortinet.1240B.HA.UTM.Base	Per device	\$ 6,450.00	\$ 9,030.00	0%	0%	\$ 6,450.00	\$ 9,030.00
PB.FW.Juniper.SRX220.SA.UTM.Base	Per device	\$ 730.00	\$ 6,000.00	0%	0%	\$ 730.00	\$ 6,000.00
PB.FW.Juniper.SRX240.SA.UTM.Base	Per device	\$ 1,330.00	\$ 6,000.00	0%	0%	\$ 1,330.00	\$ 6,000.00
PB.FW.Juniper.SRX650.SA.UTM.Base	Per device	\$ 3,200.00	\$ 6,000.00	0%	0%	\$ 3,200.00	\$ 6,000.00
PB.FW.Juniper.SRX1400.SA.UTM.Base	Per device	\$ 3,550.00	\$ 6,000.00	0%	0%	\$ 3,550.00	\$ 6,000.00
PB.FW.Juniper.SRX220.HA.UTM.Base	Per device	\$ 1,380.00	\$ 8,800.00	0%	0%	\$ 1,380.00	\$ 8,800.00
PB.FW.Juniper.SRX240.HA.UTM.Base	Per device	\$ 2,280.00	\$ 8,800.00	0%	0%	\$ 2,280.00	\$ 8,800.00
PB.FW.Juniper.SRX650.HA.UTM.Base	Per device	\$ 5,880.00	\$ 8,800.00	0%	0%	\$ 5,880.00	\$ 8,800.00
PB.FW.Juniper.SRX1400.HA.UTM.Base	Per device	\$ 6,600.00	\$ 8,800.00	0%	0%	\$ 6,600.00	\$ 8,800.00

STANDARD PBFW-UTM OPTIONS - AVAILABLE ON SELECT PLATFORMS

Product Code	Units	MRC	OTC	MRC Discount	OTC Discount	Net MRC	Net OTC
PB.FW.OPT.ASI	Per device	\$ 320.00	\$ 2,000.00	0%	0%	\$ 320.00	\$ 2,000.00
PB.FW.OPT.S2S	Per device	\$ 100.00	\$ 540.00	0%	0%	\$ 100.00	\$ 540.00
PB.FW.OPT.C2S	Per device	\$ 40.00	\$ 670.00	0%	0%	\$ 40.00	\$ 670.00
PB.FW.OPT.CXE	Per device	\$ 240.00	\$ 2,000.00	0%	0%	\$ 240.00	\$ 2,000.00
PB.FW.UTM.URL	Per device	\$ 160.00	\$ 340.00	0%	0%	\$ 160.00	\$ 340.00
PB.FW.UTM.AV	Per device	\$ 160.00	\$ 340.00	0%	0%	\$ 160.00	\$ 340.00
PB.FW.UTM.IDPS	Per device	\$ 680.00	\$ 940.00	0%	0%	\$ 680.00	\$ 940.00

AT&T Managed Security Services - Premises-Based Firewall Next Generation (NG) Offers

Product Code	Units	MRC	OTC	MRC Discount	OTC Discount	Net MRC	Net OTC
PB.FW.PaloAlto.PA200.SA.NG.Bundle	Per device	\$ 1,290.00	\$ 6,780.00	0%	0%	\$ 1,290.00	\$ 6,780.00
PB.FW.PaloAlto.PA500.SA.NG.Bundle	Per device	\$ 1,860.00	\$ 7,620.00	0%	0%	\$ 1,860.00	\$ 7,620.00
PB.FW.PaloAlto.PA3020.SA.NG.Bundle	Per device	\$ 4,150.00	\$ 8,100.00	0%	0%	\$ 4,150.00	\$ 8,100.00

AT&T Managed Security Services - Premises-Based Firewall Service (PBFW) IaaS

Product Code	Units	List MRC	List OTC	MRC Discount	OTC Discount	Net MRC	Net OTC
PB.FW.PaloAlto.PA3050.SA.NG.Bundle	Per device	\$ 6,240.00	\$ 8,350.00	0%	0%	\$ 6,240.00	\$ 8,350.00
PB.FW.PaloAlto.PA5020.SA.NG.Bundle	Per device	\$ 9,620.00	\$ 9,090.00	0%	0%	\$ 9,620.00	\$ 9,090.00
PB.FW.PaloAlto.PA5050.SA.NG.Bundle	Per device	\$ 15,910.00	\$ 9,090.00	0%	0%	\$ 15,910.00	\$ 9,090.00
PB.FW.PaloAlto.PA5060.SA.NG.Bundle	Per device	\$ 28,500.00	\$ 9,090.00	0%	0%	\$ 28,500.00	\$ 9,090.00
PB.FW.PaloAlto.PA200.HA.NG.Bundle	Per device	\$ 1,950.00	\$ 10,300.00	0%	0%	\$ 1,950.00	\$ 10,300.00
PB.FW.PaloAlto.PA500.HA.NG.Bundle	Per device	\$ 2,720.00	\$ 10,300.00	0%	0%	\$ 2,720.00	\$ 10,300.00
PB.FW.PaloAlto.PA3020.HA.NG.Bundle	Per device	\$ 5,950.00	\$ 10,300.00	0%	0%	\$ 5,950.00	\$ 10,300.00
PB.FW.PaloAlto.PA3050.HA.NG.Bundle	Per device	\$ 9,030.00	\$ 10,300.00	0%	0%	\$ 9,030.00	\$ 10,300.00
PB.FW.PaloAlto.PA5020.HA.NG.Bundle	Per device	\$ 13,890.00	\$ 10,300.00	0%	0%	\$ 13,890.00	\$ 10,300.00
PB.FW.PaloAlto.PA5050.HA.NG.Bundle	Per device	\$ 23,270.00	\$ 10,300.00	0%	0%	\$ 23,270.00	\$ 10,300.00
PB.FW.PaloAlto.PA5060.HA.NG.Bundle	Per device	\$ 42,000.00	\$ 10,300.00	0%	0%	\$ 42,000.00	\$ 10,300.00
PB.FW.PaloAlto.PA200.SA.NG.Base	Per device	\$ 790.00	\$ 3,600.00	0%	0%	\$ 790.00	\$ 3,600.00
PB.FW.PaloAlto.PA500.SA.NG.Base	Per device	\$ 1,550.00	\$ 4,240.00	0%	0%	\$ 1,550.00	\$ 4,240.00
PB.FW.PaloAlto.PA3020.SA.NG.Base	Per device	\$ 3,620.00	\$ 4,620.00	0%	0%	\$ 3,620.00	\$ 4,620.00
PB.FW.PaloAlto.PA3050.SA.NG.Base	Per device	\$ 5,800.00	\$ 4,820.00	0%	0%	\$ 5,800.00	\$ 4,820.00
PB.FW.PaloAlto.PA5020.SA.NG.Base	Per device	\$ 8,930.00	\$ 5,370.00	0%	0%	\$ 8,930.00	\$ 5,370.00
PB.FW.PaloAlto.PA5050.SA.NG.Base	Per device	\$ 15,170.00	\$ 5,370.00	0%	0%	\$ 15,170.00	\$ 5,370.00
PB.FW.PaloAlto.PA5060.SA.NG.Base	Per device	\$ 27,640.00	\$ 5,370.00	0%	0%	\$ 27,640.00	\$ 5,370.00
PB.FW.PaloAlto.PA200.HA.NG.Base	Per device	\$ 1,330.00	\$ 6,570.00	0%	0%	\$ 1,330.00	\$ 6,570.00
PB.FW.PaloAlto.PA500.HA.NG.Base	Per device	\$ 2,390.00	\$ 6,570.00	0%	0%	\$ 2,390.00	\$ 6,570.00
PB.FW.PaloAlto.PA3020.HA.NG.Base	Per device	\$ 5,400.00	\$ 6,570.00	0%	0%	\$ 5,400.00	\$ 6,570.00
PB.FW.PaloAlto.PA3050.HA.NG.Base	Per device	\$ 8,440.00	\$ 6,570.00	0%	0%	\$ 8,440.00	\$ 6,570.00
PB.FW.PaloAlto.PA5020.HA.NG.Base	Per device	\$ 13,060.00	\$ 6,570.00	0%	0%	\$ 13,060.00	\$ 6,570.00
PB.FW.PaloAlto.PA5050.HA.NG.Base	Per device	\$ 22,350.00	\$ 6,570.00	0%	0%	\$ 22,350.00	\$ 6,570.00
PB.FW.PaloAlto.PA5060.HA.NG.Base	Per device	\$ 41,060.00	\$ 6,570.00	0%	0%	\$ 41,060.00	\$ 6,570.00

STANDARD PBFW-NG OPTIONS - AVAILABLE ON ALL PLATFORMS

Product Code	Units	MRC	OTC	MRC Discount	OTC Discount	Net MRC	Net OTC
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AT&T Managed Security Services - Premises-Based Firewall Service (PBFW) IaaS

Product Code	Units	List MRC	List OTC	MRC Discount	OTC Discount	Net MRC	Net OTC
PB.FW.NG.URL	Per device	\$ 160.00	0	0%	0%	\$ 160.00	\$ -
PB.FW.NG.TP	Per device	\$ 780.00	0	0%	0%	\$ 780.00	\$ -
PB.FW.NG.ZD	Per device	\$ 260.00	0	0%	0%	\$ 260.00	\$ -
PB.FW.OPT.ASI	Per device	\$ 320.00	0	0%	0%	\$ 320.00	\$ -
PB.FW.OPT.CXE	Per device	\$ 240.00	0	0%	0%	\$ 240.00	\$ -
PB.FW.OPT.S2S	Per device	\$ 100.00	0	0%	0%	\$ 100.00	\$ -

NOTE: NG Bundles include the following Product Option Codes:

PB.FW.NG.URL

PB.FW.NG.TP

PB.FW.NG.ZD

AT&T Managed Security Services - Premises-Based Firewall - Small Business (SMB) Offers

Product Code	Units	MRC	OTC	MRC Discount	OTC Discount	Net MRC	Net OTC
PB.FW.Fortinet.60.SBS.SA.LV1.50	Per device	\$180.00	\$230.00	0%	0%	\$ 180.00	\$ 230.00
PB.FW.Fortinet.60.SBS.SA.LV2.50	Per device	\$290.00	\$230.00	0%	0%	\$ 290.00	\$ 230.00
PB.FW.Fortinet.60.SBS.SA.LV3.50	Per device	\$430.00	\$230.00	0%	0%	\$ 430.00	\$ 230.00

OPTIONS - Charge is Per Tunnel

Product Code	Units	MRC	OTC	MRC Discount	OTC Discount	Net MRC	Net OTC
PB.FW.Fortinet.SBS.OPT.VPN	Per device	\$40.00	\$70.00	0%	0%	\$ 40.00	\$ 70.00

AT&T Managed Security Services - Premises-Based Firewall Service (PBFW) IaaS

Product Code	Units	List MRC	List OTC	MRC Discount	OTC Discount	Net MRC	Net OTC
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Product Code	Units	MRC	OTC	MRC Discount	OTC Discount	Net MRC	Net OTC
PB.FW.CheckPoint.2205.SBS.SA.500	Per device	\$490.00	\$2,590.00	0%	0%	\$ 490.00	\$ 2,590.00

OPTIONS

Product Code	Units	MRC	OTC	MRC Discount	OTC Discount	Net MRC	Net OTC
PB.FW.OPT.ASI	Per device	\$ 320.00	\$ 2,000.00	0%	0%	\$ 320.00	\$ 2,000.00
PB.FW.OPT.S2S	Per device	\$ 100.00	\$ 540.00	0%	0%	\$ 100.00	\$ 540.00
PB.FW.OPT.C2S	Per device	\$ 40.00	\$ 670.00	0%	0%	\$ 40.00	\$ 670.00
PB.FW.OPT.CXE	Per device	\$ 240.00	\$ 2,000.00	0%	0%	\$ 240.00	\$ 2,000.00

AT&T Managed Intrusion Detection/Intrusion Prevention Service IaaS

Product Code	Units	List MRC	List OTC	MRC Discount	OTC Discount	Net MRC	Net OTC
PB.IDPS.Sourcefire.3D7010.50.SA.CPR	Per device	\$ 1,840.00	\$ 5,540.00	0%	0%	\$ 1,840.00	\$ 5,540.00
PB.IDPS.Sourcefire.3D7020.100.SA.CPR	Per device	\$ 2,100.00	\$ 5,540.00	0%	0%	\$ 2,100.00	\$ 5,540.00
PB.IDPS.Sourcefire.3D7030.250.SA.CPR	Per device	\$ 2,380.00	\$ 5,660.00	0%	0%	\$ 2,380.00	\$ 5,660.00
PB.IDPS.Sourcefire.3D7110.500.SA.CPR	Per device	\$ 3,340.00	\$ 5,660.00	0%	0%	\$ 3,340.00	\$ 5,660.00
PB.IDPS.Sourcefire.3D7110.500.SA.FBR	Per device	\$ 3,720.00	\$ 5,660.00	0%	0%	\$ 3,720.00	\$ 5,660.00
PB.IDPS.Sourcefire.3D7120.1000.SA.CPR	Per device	\$ 3,840.00	\$ 5,800.00	0%	0%	\$ 3,840.00	\$ 5,800.00
PB.IDPS.Sourcefire.3D7120.1000.SA.FBR	Per device	\$ 4,460.00	\$ 5,800.00	0%	0%	\$ 4,460.00	\$ 5,800.00
PB.IDPS.Sourcefire.3D8120.2000.SA.CPR	Per device	\$ 5,660.00	\$ 5,920.00	0%	0%	\$ 5,660.00	\$ 5,920.00
PB.IDPS.Sourcefire.3D8120.2000.SA.FBR	Per device	\$ 6,600.00	\$ 5,920.00	0%	0%	\$ 6,600.00	\$ 5,920.00
PB.IDPS.Sourcefire.3D8130.4000.SA.CPR	Per device	\$ 7,040.00	\$ 5,920.00	0%	0%	\$ 7,040.00	\$ 5,920.00
PB.IDPS.Sourcefire.3D8130.4000.SA.FBR	Per device	\$ 7,980.00	\$ 5,920.00	0%	0%	\$ 7,980.00	\$ 5,920.00
PB.IDPS.Sourcefire.3D8140.6000.SA.CPR	Per device	\$ 8,960.00	\$ 5,920.00	0%	0%	\$ 8,960.00	\$ 5,920.00
PB.IDPS.Sourcefire.3D8140.6000.SA.FBR	Per device	\$ 9,900.00	\$ 5,920.00	0%	0%	\$ 9,900.00	\$ 5,920.00
PB.IDPS.McAfee.M1250.100.SA.CPR	Per device	\$ 2,060.00	\$ 5,540.00	0%	0%	\$ 2,060.00	\$ 5,540.00
PB.IDPS.McAfee.M1450.200.SA.CPR	Per device	\$ 2,320.00	\$ 5,660.00	0%	0%	\$ 2,320.00	\$ 5,660.00
PB.IDPS.McAfee.M2850.600.SA.CPR	Per device	\$ 3,620.00	\$ 5,660.00	0%	0%	\$ 3,620.00	\$ 5,660.00
PB.IDPS.McAfee.M2950.1000.SA.CPR	Per device	\$ 4,280.00	\$ 5,800.00	0%	0%	\$ 4,280.00	\$ 5,800.00
PB.IDPS.McAfee.M3050.1500.SA.CPR	Per device	\$ 5,240.00	\$ 5,920.00	0%	0%	\$ 5,240.00	\$ 5,920.00
PB.IDPS.McAfee.M4050.3000.SA.CPR	Per device	\$ 7,740.00	\$ 5,920.00	0%	0%	\$ 7,740.00	\$ 5,920.00
PB.IDPS.McAfee.M6050.5000.SA.CPR	Per device	\$ 11,820.00	\$ 5,920.00	0%	0%	\$ 11,820.00	\$ 5,920.00
PB.IDPS.TippingPoint.S110.100.SA.CPR	Per device	\$ 2,020.00	\$ 5,540.00	0%	0%	\$ 2,020.00	\$ 5,540.00
PB.IDPS.TippingPoint.S330.300.SA.CPR	Per device	\$ 2,700.00	\$ 5,660.00	0%	0%	\$ 2,700.00	\$ 5,660.00
PB.IDPS.TippingPoint.S660N.750.SA.CPR	Per device	\$ 3,900.00	\$ 5,660.00	0%	0%	\$ 3,900.00	\$ 5,660.00
PB.IDPS.TippingPoint.S1400N.1500.SA.CPR	Per device	\$ 5,800.00	\$ 5,920.00	0%	0%	\$ 5,800.00	\$ 5,920.00
PB.IDPS.TippingPoint.S2500N.3000.SA.CPR	Per device	\$ 8,100.00	\$ 5,920.00	0%	0%	\$ 8,100.00	\$ 5,920.00
PB.IDPS.TippingPoint.S5100N.5000.SA.CPR	Per device	\$ 13,480.00	\$ 5,920.00	0%	0%	\$ 13,480.00	\$ 5,920.00
PB.IDPS.Cisco.AIP-SSM10.50.SA.CPR.AIP	Per device	\$ 1,480.00	\$ 5,540.00	0%	0%	\$ 1,480.00	\$ 5,540.00
PB.IDPS.Cisco.AIP-SSM20.100.SA.CPR.AIP	Per device	\$ 1,660.00	\$ 5,540.00	0%	0%	\$ 1,660.00	\$ 5,540.00
PB.IDPS.Cisco.4240.250.SA.CPR	Per device	\$ 1,900.00	\$ 5,660.00	0%	0%	\$ 1,900.00	\$ 5,660.00
PB.IDPS.Cisco.4255.500.SA.CPR	Per device	\$ 2,480.00	\$ 5,660.00	0%	0%	\$ 2,480.00	\$ 5,660.00

AT&T Managed Intrusion Detection/Intrusion Prevention Service IaaS

Product Code	Units	List MRC	List OTC	MRC Discount	OTC Discount	Net MRC	Net OTC
PB.IDPS.Cisco.4260.1000.SA.CPR	Per device	\$ 3,060.00	\$ 5,800.00	0%	0%	\$ 3,060.00	\$ 5,800.00
PB.IDPS.Cisco.4270.2000.SA.CPR	Per device	\$ 4,640.00	\$ 5,920.00	0%	0%	\$ 4,640.00	\$ 5,920.00

STANDARD MIDPS OPTIONS - AVAILABLE ON ALL PLATFORMS

Product Code	Units	List MRC	List OTC	MRC Discount	OTC Discount	Net MRC	Net OTC
PB.IDPS.OPT.ETS	Per device	\$ 760.00	\$ 1,580.00	0%	0%	\$ 760.00	\$ 1,580.00

AT&T Managed Security Services - Managed Host-Based Intrusion Detection/Prevention Services Offers

Product Code	Units	MRC	OTC	MRC Discount	OTC Discount	Net MRC	Net OTC
PB.IDPS.McAfee.HIDS.HIPS	Per device	\$ 190.00	\$ 250.00	0%	0%	\$ 190.00	\$ 250.00
PB.IDPS.McAfee.HIDS.HIPS.CC	Per device	\$ 220.00	\$ 250.00	0%	0%	\$ 220.00	\$ 250.00
PB.IDPS.McAfee.HIDS.AC	Per device	\$ 190.00	\$ 250.00	0%	0%	\$ 190.00	\$ 250.00
PB.IDPS.McAfee.HIDS.CC	Per device	\$ 200.00	\$ 250.00	0%	0%	\$ 200.00	\$ 250.00
PB.IDPS.McAfee.HIDS.AC.CC	Per device	\$ 220.00	\$ 250.00	0%	0%	\$ 220.00	\$ 250.00

Product or Service Orderable Items			List Price	List Price	NASPO Discount		Net Price	Net Price
Component	Description	Units	Unit NRC	Unit MRC	NRC Discount	MRC Discount	Unit NRC	Unit MRC
AT&T Cloud Professional Services – Project Fees								
Cloud Solution Planning Workshop								
Cloud Solution Planning Workshop	Level-of-Effort, assumed duration of 2 weeks**includes	Fee	\$20,000	\$ -	0%	0%	\$ 20,000.00	\$ -
Cloud Strategy and Roadmap								
Cloud Strategy and Roadmap	Level of Effort: Small	Fee	\$200,000	\$ -	0%	0%	\$ 200,000.00	\$ -
Cloud Strategy and Roadmap	Level of Effort: Medium	Fee	\$350,000	\$ -	0%	0%	\$ 350,000.00	\$ -
Cloud Strategy and Roadmap	Level of Effort: Large	Fee	\$500,000	\$ -	0%	0%	\$ 500,000.00	\$ -
Cloud Implementation and Governance								
Cloud Implementation and Governance	Level of Effort: Small	Fee	\$100,000	\$ -	0%	0%	\$ 100,000.00	\$ -
Cloud Implementation and Governance	Level of Effort: Medium	Fee	\$150,000	\$ -	0%	0%	\$ 150,000.00	\$ -
Cloud Implementation and Governance	Level of Effort: Large	Fee	\$200,000	\$ -	0%	0%	\$ 200,000.00	\$ -
Cloud Security and Compliance Assessment								
Cloud Security and Compliance Assessment	Level of Effort: Small	Fee	\$50,000	\$ -	0%	0%	\$ 50,000.00	\$ -
Cloud Security and Compliance Assessment	Level of Effort: Medium	Fee	\$75,000	\$ -	0%	0%	\$ 75,000.00	\$ -
Cloud Security and Compliance Assessment	Level of Effort: Large	Fee	\$100,000	\$ -	0%	0%	\$ 100,000.00	\$ -
Subtotal			AT&T Cloud Professional Services – Project Fees					

Notes:
 AT&T prices our services for a given consulting project based on the estimated man-hours/ Level-of-Effort (LOE) of the consultants assigned to the project, software tools, and engagement management for quality assurance. Based on our experience with other government agencies, however, we have created standard project fees based on an assumed Level-of-Effort for different agency/project sizes under this RFP for each of the categories of service.

Cloud Solution Planning Workshop

AT&T's on-site Cloud Solution Planning Workshop helps clients determine where opportunities may exist to benefit from cloud services. Typically, during a Cloud Solution Planning Workshop we work with you to:

- Establish a vision for cloud services relevant to your business and its goals
- Review common industry use cases
- Discuss relevant business requirements / IT imperatives
- Identify target applications / services for cloud strategy and business case development
- Establish next steps for your Cloud Strategy development or Implementation

Level-of-Effort

2 weeks*

*includes custom preparation/research, 1-2 day on-site workshop, and findings report preparation

Cloud Strategy and Roadmap

During a Cloud Strategy and Roadmap, AT&T Consulting works with you to develop a long term cloud adoption strategy, and an optional migration plan for a specific application that you use or plan to use. Because each organization

- Gathering detailed business requirements
- Performing application infrastructure discovery, including platforms, storage, and database
- Reviewing current operations model
- Determining the appropriate target cloud deployment model
- Developing proposed cloud services architecture and design
- Performing security and risk management assessment

- Creating strategic (18-24 month) roadmap for cloud adoption
- For a specific pilot application area, we can optionally:
 - Develop a detailed business case for Cloud service migration
 - Develop a specific migration plan

Level-of-Effort Small, Medium, & Large

Cloud Implementation and Governance

Cloud Implementation and Governance focuses on the detailed development, implementation, and program management of a migration plan to cloud services.

The duration for this service depends on the complexity of the cloud project including:

- Number of applications
- Application and database interdependencies and integration points
- Pilot program development requirements and criteria
- Unique security and risk management considerations for compliance
- Service integration points (e.g. process and workflow integration, helpdesk and e-bonding, etc.)
- Custom reporting and operational SLA requirements

Level-of-Effort Small, Medium, & Large

Cloud Security and Compliance Assessment

This assessment ensures that security compliance requirements are met when using Virtualization or Cloud-based resources, approaching your proposed deployment from an assessor's point of view. The offering focuses on e

Key Highlights:

- Evaluate security readiness for cloud computing
- Discover and assess vulnerabilities and risks specific to the target cloud operating model
- Assess external providers, internal structures and application architecture for security threats
- Identify and recommend remediation activities to help achieve compliance when leveraging cloud or virtualized solutions
- Penetration Testing: internal, external, application, and social engineering
- Payment Card Industry (PCI) Trusted Advisor and Compliance Assessment Services
- Optionally, support of remediation activities

Level-of-Effort Small, Medium, & Large

AT&T Content Delivery Network Service IaaS

						<u>State Contract</u>
						<u>Retail</u>
Item Name						
UOM						
Billing Frequency						
Tier Start						
Tier End						
Ion Standard						
Ion Standard						
Notes:						
Ion Standard includes: 1 Web Experience, 5 GB NetStorage, 1,000 Million Hits of Adaptive Image Compression*, & 200 Site Analyzer tokens (per contract term). Page Weight Cap is added for MPV pricing (400 GB of delivery is included per MPV committed; additional charges are added if this allowance is exceeded). Commitments are priced per unit. If the customer exceeds their commitment, an overage charge is applied. *Adaptive Image Compression is selected by default in Apttus and Momentum when Ion Standard orders are created. Please note that the product must be specified on the order form for the customer to gain access to the product in Luna.						
Platform Fee:						
Monthly						4,825.00
Included:						
Web Experiences:						
	Web Experiences	Monthly	1			
NetStorage:						
	GB Stored	Monthly	5			
Site Analyzer:						
	Tokens	Per Contract	200			
Adaptive Image Compression:						
	Million Hits	Monthly	1000			
Usage:						
Ion Standard						
GB - Commitment:						
	GB	Monthly	0	2,000		1.02
	GB	Monthly	2,001	6,000		0.95
	GB	Monthly	6,001	15,000		0.86
	GB	Monthly	15,001	30,000		0.71
	GB	Monthly	30,001	50,000		0.63
	GB	Monthly	50,001	100,000		0.55
	GB	Monthly	100,001	150,000		0.51
	GB	Monthly	150,001	999,999,999		0.42

AT&T Content Delivery Network Service IaaS

					<u>State Contract</u>
<u>Item Name</u>	<u>UOM</u>	<u>Billing Frequency</u>	<u>Tier Start</u>	<u>Tier End</u>	<u>Retail</u>
GB - Overage:					
	GB	As Incurred	0	2,000	1.12
	GB	As Incurred	2,001	6,000	1.05
	GB	As Incurred	6,001	15,000	0.95
	GB	As Incurred	15,001	30,000	0.78
	GB	As Incurred	30,001	50,000	0.69
	GB	As Incurred	50,001	100,000	0.62
	GB	As Incurred	100,001	150,000	0.55
	GB	As Incurred	150,001	999,999,999	0.46
Ion Standard	Additional Options:				
	Site Analyzer (min of 10):				
	Tokens	Per Contract	10	999,999,999	35.00
	Adaptive Image Compression:				
	Million Hits	Monthly	1,000	999,999,999	50.00
	Adaptive Image Compression - Overage:				
	Million Hits	Monthly	1,000	999,999,999	50.00
	Web Experiences:				
	Web Experiences	Monthly	1	999,999,999	1,000.00
Ion Standard	Standard Intergration Fees:				
	Ion Standard - Standard Integration New Customer:				
		One-Time			9,000.00
	Ion Standard - Standard Integration from DSD:				
		One-Time			6,000.00
	Ion Standard - Standard Integration from DSA, RMA:				
		One-Time			4,500.00
	Ion Standard - Standard Integration from DSA-P:				
		One-Time			2,500.00
Ion Standard	Managed Intergration Fees:				
	Ion Standard - Managed Integration New Customer:				
		One-Time			20,000.00
	Ion Standard - Managed Integration from DSD:				

AT&T Content Delivery Network Service IaaS

<u>Item Name</u>	<u>UOM</u>	<u>Billing Frequency</u>	<u>Tier Start</u>	<u>Tier End</u>	<u>State Contract</u> <u>Retail</u>
<i>Ion Standard - Managed Integration from DSA, RMA:</i>					6,000.00
		One-Time			
		One-Time			4,500.00

Ion Standard w/ HTTPS Option

Ion Std. HTTPS	Notes:
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Ion Standard w/ HTTPS Option includes: 1 Web Experience, 5 GB NetStorage, 1,000 Million Hits of Adaptive Image Compression*, 200 Site Analyzer tokens (per contract term), 1 Certificate: Choice of Single hostname, SAN, EV Single hostname or Wildcard. Page Weight Cap is added for MPV pricing (400 GB of delivery is included per MPV committed; additional charges are added if this allowance is exceeded). Commitments are priced per unit. If the customer exceeds their commitment, an overage charge is applied.

*Adaptive Image Compression is selected by default in Apttus and Momentum when Ion Standard orders are created. Please note that the product must be specified on the order form for the customer to gain access to the product in Luna.

Ion Std. HTTPS	Platform Fee:
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Monthly

6,750.00

Ion Std. HTTPS	Included:
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Web Experiences:

Web Experiences

Monthly

1

SSL Network Access (SAN or Wildcard Cert):

Certificate

Monthly

1

NetStorage:

GB Stored

Monthly

5

Site Analyzer:

Tokens

Per Contract

200

Adaptive Image Compression:

Million Hits

Monthly

1,000

Page Weight Cap (MPV Only):

GB/MPV

Monthly

400

AT&T Content Delivery Network Service IaaS

					<u>State Contract</u>
<u>Item Name</u>	<u>UOM</u>	<u>Billing Frequency</u>	<u>Tier Start</u>	<u>Tier End</u>	<u>Retail</u>
SSL Network Access-Extended Validation					
	Certificate	Monthly	1		
Ion Std. HTTPS	Usage:				
Ion Std. HTTPS	GB - Commitment:				
	GB	Monthly	0	2,000	1.26
	GB	Monthly	2,001	6,000	1.18
	GB	Monthly	6,001	15,000	1.06
	GB	Monthly	15,001	30,000	0.89
	GB	Monthly	30,001	50,000	0.78
	GB	Monthly	50,001	100,000	0.71
	GB	Monthly	100,001	150,000	0.63
	GB	Monthly	150,001	999,999,999	0.52
	GB - Overage:				
	GB	As Incurred	0	2,000	1.38
	GB	As Incurred	2,001	6,000	1.31
	GB	As Incurred	6,001	15,000	1.17
	GB	As Incurred	15,001	30,000	0.98
	GB	As Incurred	30,001	50,000	0.86
	GB	As Incurred	50,001	100,000	0.78
	GB	As Incurred	100,001	150,000	0.69
	GB	As Incurred	150,001	999,999,999	0.57
Ion Std. HTTPS	Additional Options:				
	Site Analyzer (min of 10):				
	Tokens	Per Contract	10	999,999,999	35.00
	Adaptive Image Compression:				
	Million Hits	Monthly	1,000	999,999,999	50.00
	Adaptive Image Compression - Overage:				
	Million Hits	Monthly	1,000	999,999,999	50.00
	Web Experiences:				
	Web Experiences	Monthly	1	999,999,999	1,000.00
Ion Std. HTTPS	Standard Intergration Fees:				

AT&T Content Delivery Network Service IaaS

					State Contract
Item Name	UOM	Billing Frequency	Tier Start	Tier End	Retail
<i>Ion Standard - Standard Integration New Customer:</i>					
		One-Time			9,000.00
<i>Ion Standard - Standard Integration from DSD:</i>					
		One-Time			6,000.00
<i>Ion Standard - Standard Integration from DSA, RMA:</i>					
		One-Time			4,500.00
Ion Std. HTTPS	Managed Intergration Fees:				
	<i>Ion Standard - Managed Integration New Customer:</i>				
		One-Time			20,000.00
	<i>Ion Standard - Managed Integration from DSD:</i>				
		One-Time			10,000.00
	<i>Ion Standard - Managed Integration from DSA, RMA:</i>				
		One-Time			6,000.00
Dynamic Site Accelerator					
DSA	Notes:				
	Dynamic Site Accelerator includes: 1 Web Experience, 5 GB NetStorage, & 200 Site Analyzer tokens (per contract term). Page Weight Cap is added for MPV pricing (400 GB of delivery is included per MPV committed; additional charges are added if this allowance is exceeded). Commitments are priced per unit. If the customer exceeds their commitment, an overage charge is applied.				
	<u>Please note</u> : Legacy Shopper Prioritization will only be available to renewals and not on new contracts. Cloudlet replacement will be used for new contracts.				
DSA	Base Fee:				
		Monthly			2,923.08
DSA	Included:				
	Web Experiences:				
	Web Experiences	Monthly		1	
	NetStorage:				
	GB Stored	Monthly		5	

AT&T Content Delivery Network Service IaaS

					State Contract	
Item Name	UOM	Billing Frequency	Tier Start	Tier End	Retail	
Site Analyzer:						
	Tokens	Per Contract		200		
DSA	Usage:					
DSA	GB - Commitment:					
	GB	Monthly	0	2,000	0.62	
	GB	Monthly	2,001	6,000	0.62	
	GB	Monthly	6,001	15,000	0.62	
	GB	Monthly	15,001	30,000	0.62	
	GB	Monthly	30,001	50,000	0.62	
	GB	Monthly	50,001	100,000	0.46	
	GB	Monthly	100,001	150,000	0.38	
	GB	Monthly	150,001	250,000	0.35	
	GB	Monthly	250,001	500,000	0.28	
	GB	Monthly	500,001	999,999,999	0.20	
GB - Overage:						
	GB	As Incurred	0	2,000	0.62	
	GB	As Incurred	2,001	6,000	0.62	
	GB	As Incurred	6,001	15,000	0.62	
	GB	As Incurred	15,001	30,000	0.62	
	GB	As Incurred	30,001	50,000	0.62	
	GB	As Incurred	50,001	100,000	0.46	
	GB	As Incurred	100,001	150,000	0.38	
	GB	As Incurred	150,001	250,000	0.35	
	GB	As Incurred	250,001	500,000	0.28	
	GB	As Incurred	500,001	999,999,999	0.20	
Dynamic Site Accelerator w/HTTPS Option						
DSA	Notes:					

AT&T Content Delivery Network Service IaaS

<u>Item Name</u>	<u>UOM</u>	<u>Billing Frequency</u>	<u>Tier Start</u>	<u>Tier End</u>	<u>State Contract</u> <u>Retail</u>
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Dynamic Site Accelerator w/ HTTPS Option includes: 1 Web Experience, 5 GB NetStorage, 200 Site Analyzer tokens (per contract term), 1 Certificate: Choice of Single hostname, SAN, EV Single hostname or Wildcard. Page Weight Cap is added for MPV pricing (400 GB of delivery is included per MPV committed; additional charges are added if this allowance is exceeded). Commitments are priced per unit. If the customer exceeds their commitment, an overage charge is applied. **Please note:** Legacy Shopper Prioritization will only be available to renewals and not on new contracts. Cloudlet replacement will be used for new contracts.

DSA	Base Fee:				
			Monthly		4,461.54
DSA	Included:				
	Web Experiences:				
	Web Experiences		Monthly	1	
	NetStorage:				
	GB Stored		Monthly	5	
	Site Analyzer:				
	Tokens		Per Contract	200	
DSA	Usage:				
DSA	GB - Commitment:				
	GB	Monthly	0	2,000	0.72
	GB	Monthly	2,001	6,000	0.72
	GB	Monthly	6,001	15,000	0.72
	GB	Monthly	15,001	30,000	0.72
	GB	Monthly	30,001	50,000	0.72
	GB	Monthly	50,001	100,000	0.55
	GB	Monthly	100,001	150,000	0.46
	GB	Monthly	150,001	250,000	0.42
	GB	Monthly	250,001	500,000	0.32

AT&T Content Delivery Network Service IaaS

<u>Item Name</u>	<u>UOM</u>	<u>Billing Frequency</u>	<u>Tier Start</u>	<u>Tier End</u>	<u>State Contract</u> <u>Retail</u>
	GB	Monthly	500,001	999,999,999	0.23
GB - Overage:					
	GB	As Incurred	0	2,000	0.72
	GB	As Incurred	2,001	6,000	0.72
	GB	As Incurred	6,001	15,000	0.72
	GB	As Incurred	15,001	30,000	0.72
	GB	As Incurred	30,001	50,000	0.72
	GB	As Incurred	50,001	100,000	0.55
	GB	As Incurred	100,001	150,000	0.46
	GB	As Incurred	150,001	250,000	0.42
	GB	As Incurred	250,001	500,000	0.32
	GB	As Incurred	500,001	999,999,999	0.23

Adaptive Media Delivery

AMD

Notes:

Adaptive Media Delivery includes 5,000 GB of usage. There is no included traffic if the Mbps commit model is used. Additional commitments are priced per unit. If the customer exceeds their commitment, an overage charge is applied.

AMD

Base Fee:

Monthly

1,332.00

AMD

Included:**GB Traffic**

GB

Monthly

5,000

AMD

Usage:

AMD

GB - Commitment:

GB

Monthly

0

10,000

0.2770

GB

Monthly

10,001

25,000

0.2230

GB

Monthly

25,001

50,000

0.1260

AT&T Content Delivery Network Service IaaS

<u>Item Name</u>	<u>UOM</u>	<u>Billing Frequency</u>	<u>Tier Start</u>	<u>Tier End</u>	<u>State Contract Retail</u>
	GB	Monthly	50,001	100,000	0.1040
	GB	Monthly	100,001	250,000	0.0860
	GB	Monthly	250,001	500,000	0.0670
	GB	Monthly	500,001	1,000,000	0.0490
	GB	Monthly	1,000,001	2,500,000	0.0320
	GB	Monthly	2,500,001	999,999,999	0.0310
GB - Overage:					
	GB	As Incurred	0	10,000	0.2770
	GB	As Incurred	10,001	25,000	0.2230
	GB	As Incurred	25,001	50,000	0.1260
	GB	As Incurred	50,001	100,000	0.1040
	GB	As Incurred	100,001	250,000	0.0860
	GB	As Incurred	250,001	500,000	0.0670
	GB	As Incurred	500,001	1,000,000	0.0490
	GB	As Incurred	1,000,001	2,500,000	0.0320
	GB	As Incurred	2,500,001	999,999,999	0.0310

Media Services - Live

MS - Live

Notes:

Media Services Live includes ingestion as a tiered base fee based on the estimated number of minutes the customer expects to ingest monthly. NOTE: The below fees are NOT per unit; they are flat base fees. The below tiers are guidelines for sales to derive the appropriate base fee for the customer. At launch, MS-L will not track actual usage nor will invoices reflect actual usage.

MS - Live

Base Fee:

Media Services - Live - Base Fee:

Minutes	Monthly	1	10,000	960.00
Minutes	Monthly	10,001	30,000	1,500.00
Minutes	Monthly	30,001	250,000	3,600.00

AT&T Content Delivery Network Service IaaS

<u>Item Name</u>	<u>UOM</u>	<u>Billing Frequency</u>	<u>Tier Start</u>	<u>Tier End</u>	<u>State Contract Retail</u>
	Minutes	Monthly	250,001	500,000	6,000.00
	Minutes	Monthly	500,001	1,000,000	10,800.00
	Minutes	Monthly	1,000,001	5,000,000	15,000.00
	Minutes	Monthly	5,000,001	999,999,999	19,500.00

Media Services - Live / Stream PackagingMS-Live/Strm Pkg. **Notes:**

Stream Packaging is an option MS-L customers can add, it includes pricing tiers for Video and Audio Only. Media Services Live bills Stream Packaging as a base fee based on the estimated number of minutes the customer expects to package monthly. NOTE: The below fees are NOT per unit; they are flat base fees. The below tiers are guidelines for sales to derive the appropriate base fee for the customer. At launch, MS-L will not track actual usage nor will invoices reflect actual usage.

MS-Live/Strm Pkg.

Base Fee:**Media Services - Live/ Stream Packaging - Base Fee:**

Minutes	Monthly	1	10,000	3,200.00
Minutes	Monthly	10,001	30,000	5,000.00
Minutes	Monthly	30,001	250,000	12,000.00
Minutes	Monthly	250,001	500,000	20,000.00
Minutes	Monthly	500,001	1,000,000	36,000.00
Minutes	Monthly	1,000,001	5,000,000	50,000.00
Minutes	Monthly	5,000,001	999,999,999	65,000.00

Media Services - Live/ Stream Packaging - Base Fee (AUDIO ONLY):

Minutes	Monthly	1	10,000	320.00
Minutes	Monthly	10,001	30,000	500.00
Minutes	Monthly	30,001	250,000	1,700.00
Minutes	Monthly	250,001	500,000	2,000.00
Minutes	Monthly	500,001	1,000,000	3,600.00
Minutes	Monthly	1,000,001	5,000,000	5,000.00

AT&T Content Delivery Network Service IaaS

<u>Item Name</u>	<u>UOM</u>	<u>Billing Frequency</u>	<u>Tier Start</u>	<u>Tier End</u>	<u>State Contract</u> <u>Retail</u>
	Minutes	Monthly	5,000,001	999,999,999	6,500.00

Media Services - On Demand / Stream PackagingMSOD - Strm Pkg. **Notes:**

The below fees are NOT per unit; they are flat base fees. The below tiers are guidelines for sales to derive the appropriate base fee for the customer. At launch, MSOD will not track actual usage nor will invoices reflect actual usage. The unit of measure for the tiers is GBs Prepared

MSOD - Strm Pkg. **Base Fee:****Media Services - On Demand/ Stream Packaging - Base Fee:**

GB Prepared	Monthly	0	200	3,200.00
GB Prepared	Monthly	201	400	5,000.00
GB Prepared	Monthly	401	1,000	12,000.00
GB Prepared	Monthly	1,001	2,000	20,000.00
GB Prepared	Monthly	2,001	5,000	45,000.00
GB Prepared	Monthly	5,001	10,000	50,000.00
GB Prepared	Monthly	10,001	999,999,999	65,000.00

Media Services - On Demand/ Stream Packaging - Base Fee (AUDIO ONLY):

GB Prepared	Monthly	0	200	320.00
GB Prepared	Monthly	201	400	500.00
GB Prepared	Monthly	401	1,000	1,700.00
GB Prepared	Monthly	1,001	2,000	2,000.00
GB Prepared	Monthly	2,001	5,000	4,500.00
GB Prepared	Monthly	5,001	10,000	5,000.00
GB Prepared	Monthly	10,001	999,999,999	6,500.00

NetStorageNetStorage **Notes:**

AT&T Content Delivery Network Service IaaS

<u>Item Name</u>	<u>UOM</u>	<u>Billing Frequency</u>	<u>Tier Start</u>	<u>Tier End</u>	<u>State Contract</u> <u>Retail</u>
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Commitments are priced per unit. If the customer exceeds their commitment, an overage charge is applied. Aspera is a mandatory option with NetStorage as of Jan 2015.

NetStorage	Usage:				
NetStorage	GB Stored - Commitment:				
	GB Stored	Monthly	0	2,500	1.70
	GB Stored	Monthly	2,501	5,000	1.19
	GB Stored	Monthly	5,001	10,000	0.68
	GB Stored	Monthly	10,001	25,000	0.51
	GB Stored	Monthly	25,001	50,000	0.46
	GB Stored	Monthly	50,001	100,000	0.39
	GB Stored	Monthly	100,001	250,000	0.31
	GB Stored	Monthly	250,001	500,000	0.27
	GB Stored	Monthly	500,001	999,999,999	0.20
	GB Stored - Overage:				
	GB Stored	As Incurred	0	2,500	1.70
	GB Stored	As Incurred	2,501	5,000	1.19
	GB Stored	As Incurred	5,001	10,000	0.68
	GB Stored	As Incurred	10,001	25,000	0.51
	GB Stored	As Incurred	25,001	50,000	0.46
	GB Stored	As Incurred	50,001	100,000	0.39
	GB Stored	As Incurred	100,001	250,000	0.31
	GB Stored	As Incurred	250,001	500,000	0.27
	GB Stored	As Incurred	500,001	999,999,999	0.20

Aspera Pay as You Go (This is a mandatory option with NetStorage as of Jan 2015):

AT&T Content Delivery Network Service IaaS

<u>Item Name</u>	<u>UOM</u>	<u>Billing Frequency</u>	<u>Tier Start</u>	<u>Tier End</u>	<u>State Contract</u> <u>Retail</u>
	GB Stored	Monthly	0	999,999,999	0.10

Content Targeting

Content Targeting **Base Fee:**

Monthly

750.00

SSL Network Access

SSL Access

Notes:

Additional SSL certs can be purchased per unit based on the prices below.

SSL Access

Base Fee:**SSL Network Access - Single Hostname:**

Certificate

Monthly

425.00

SSL Network Access - Extended Validation:

Certificate

Monthly

562.50

SSL Network Access - Extended Validation SAN:

Certificate

Monthly

1,250.00

SSL Network Access - Wildcard:

Certificate

Monthly

425.00

SSL Network Access - 3rd Party:

Certificate

Monthly

312.50

SSL Network Access - SAN:

Certificate

Monthly

625.00

Fast DNS - Standalone

Fast DNS - Stand

Notes:

A customer buys support for a certain number of zones by selecting the appropriate plan. Additional zones can be purchased; however, the rate per additional zone varies depending on the plan selected. For example: To purchase 8 zones, a customer should purchase the 3 zone plan for \$750 and 5 additional zones @ \$150 per zones. The Secure Option fee is in addition to the base fee. The Secure Option fee will vary depending on the plan selected.

AT&T Content Delivery Network Service IaaS

	<u>Item Name</u>	<u>UOM</u>	<u>Billing Frequency</u>	<u>Tier Start</u>	<u>Tier End</u>	<u>State Contract</u> <u>Retail</u>
Fast DNS - Stand	Plan Fee:			<u>Plan</u>	<u>Incl. Amount</u>	
	Fast DNS - Base Plan:					
		Zones	Monthly	3 Zone Plan	3	750.00
		Zones	Monthly	10 Zone Plan	10	1,500.00
		Zones	Monthly	50 Zone Plan	50	3,750.00
		Zones	Monthly	100 Zone Plan	100	5,250.00
	Fast DNS - Additional Zones (Prices are per Zone):					
		Zones	Monthly	3 Zone Plan		150.00
		Zones	Monthly	10 Zone Plan		60.00
		Zones	Monthly	50 Zone Plan		37.50
		Zones	Monthly	100 Zone Plan		4.50
Fast DNS - Stand	Secure Option:			<u>Plan</u>		
	Fast DNS - Secure Option (this fee is added to the Base Fee):					
		Zones	Monthly	3 Zone Plan		750.00
		Zones	Monthly	10 Zone Plan		1,500.00
		Zones	Monthly	50 Zone Plan		3,750.00
		Zones	Monthly	100 Zone Plan		5,250.00
Global Traffic Management - Standard						
GTM - Standard	Notes:					

A customer buys support for a certain number of properties by selecting the appropriate plan. Additional properties can be purchased; however, the rate per additional property varies depending on the plan selected. For example: To purchase 8 properties, a customer should purchase the 5 property plan for \$3,3750 and 3 additional properties @ \$150 per property.

GTM - Standard	Plan Fee:			<u>Plan</u>	<u>Incl. Amount</u>	
	Global Traffic Management - Standard - Base Plan:					
		Properties	Monthly	2 Property Plan	2	750.00
		Properties	Monthly	5 Property Plan	5	1,500.00
		Properties	Monthly	20 Property Plan	20	3,000.00

AT&T Content Delivery Network Service IaaS

<u>Item Name</u>	<u>UOM</u>	<u>Billing Frequency</u>	<u>Tier Start</u>	<u>Tier End</u>	<u>State Contract Retail</u>
	Properties	Monthly	50 Property Plan	50	4,500.00
Global Traffic Management - Standard - Additional Properties (Prices are per Property):					
	Properties	Monthly	2 Property Plan		300.00
	Properties	Monthly	5 Property Plan		150.00
	Properties	Monthly	20 Property Plan		60.00
	Properties	Monthly	50 Property Plan		15.00

Global Traffic Management - Premier

GTM - Premier	Notes:
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A customer buys support for a certain number of properties by selecting the appropriate plan. Additional properties can be purchased; however, the rate per additional property varies depending on the plan selected. For example: To purchase 8 properties, a customer should purchase the 5 property plan for \$3,3750 and 3 additional properties @ \$150 per property.

GTM - Premier	Plan Fee:	Plan	Incl. Amount
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Global Traffic Management - Premier - Base Plan:

Properties	Monthly	2 Property Plan	2	2,250.00
Properties	Monthly	5 Property Plan	5	3,750.00
Properties	Monthly	20 Property Plan	20	7,500.00
Properties	Monthly	50 Property Plan	50	11,250.00

Global Traffic Management - Premier - Additional Properties (Prices are per Property):

Properties	Monthly	2 Property Plan	750.00
Properties	Monthly	5 Property Plan	375.00
Properties	Monthly	20 Property Plan	150.00
Properties	Monthly	50 Property Plan	37.50

Kona Site Defender

KSD	Notes:
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AT&T Content Delivery Network Service IaaS

<u>Item Name</u>	<u>UOM</u>	<u>Billing Frequency</u>	<u>Tier Start</u>	<u>Tier End</u>	<u>State Contract</u> <u>Retail</u>
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Kone Site Defender can be orderd in either Mbps or GB. The included amount (Mbps or GB) is based on the plan 'tier' selected for the Base Fee. The plan includes one site OR one application. Customer can add any number of sites and/or applications in combination. Kona Site Defender entitles the customer to two Policies and one Site Shield map. Customers have the option to add additional Policies or Site Shield maps. Includes DDoS Fee Protection with capped burst fee of \$5,000 as incurred per month.

KSD	Included:				
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Sites or Applications (choose one):

Sites or Applications	Contract Term	1
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Policies:

Policies	Contract Term	2
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Site Shield Maps:

Maps	Contract Term	1
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DDoS Fee Protection:

Contract Term	n/a
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KSD	Base Fee:		<u>Plan</u>	<u>Incl. Amount</u>	
KSD	GB - Plans:				

GB	Monthly	7,500 GB Plan	7,500	8,800.00
GB	Monthly	15,000 GB Plan	15,000	11,600.00
GB	Monthly	30,000 GB Plan	30,000	14,000.00
GB	Monthly	45,000 GB Plan	45,000	16,000.00
GB	Monthly	75,000 GB Plan	75,000	18,000.00
GB	Monthly	105,000 GB Plan	105,000	20,000.00
GB	Monthly	150,000 GB Plan	150,000	22,000.00
GB	Monthly	300,000 GB Plan	300,000	26,000.00

GB - Overage (prices are per GB):

GB	As Incurred	7,500 GB Plan	0.60
GB	As Incurred	15,000 GB Plan	0.56

AT&T Content Delivery Network Service IaaS

					<u>State Contract</u>
<u>Item Name</u>	<u>UOM</u>	<u>Billing Frequency</u>	<u>Tier Start</u>	<u>Tier End</u>	<u>Retail</u>
	GB	As Incurred	30,000 GB Plan		0.52
	GB	As Incurred	45,000 GB Plan		0.48
	GB	As Incurred	75,000 GB Plan		0.42
	GB	As Incurred	105,000 GB Plan		0.37
	GB	As Incurred	150,000 GB Plan		0.30
	GB	As Incurred	300,000 GB Plan		0.24
KSD	Additional Fees & Options:				
	Capped burst fee:				
		As Incurred			0.00
	Sites:				
	Sites	Monthly	1	10	400.00
	Sites	Monthly	11	20	280.00
	Sites	Monthly	21	50	200.00
	Sites	Monthly	51	100	160.00
	Sites	Monthly	101	200	120.00
	Applications:				
	Applications	Monthly	1	5	1,600.00
	Applications	Monthly	6	10	1,440.00
	Applications	Monthly	11	20	1,280.00
	Applications	Monthly	21	50	1,120.00
	Applications	Monthly	51	100	960.00
	Policies:				
	Policies	Monthly	1	999,999,999	1,600.00
	Additional Site Shield Maps:				
	GB	Monthly	7,500 GB Plan		2,495.00
	GB	Monthly	15,000 GB Plan		3,288.60
	GB	Monthly	30,000 GB Plan		3,969.00
	GB	Monthly	45,000 GB Plan		4,536.00
	GB	Monthly	75,000 GB Plan		5,103.00
	GB	Monthly	105,000 GB Plan		5,670.00

AT&T Content Delivery Network Service IaaS

<u>Item Name</u>	<u>UOM</u>	<u>Billing Frequency</u>	<u>Tier Start</u>	<u>Tier End</u>	<u>State Contract Retail</u>
	GB	Monthly	150,000 GB Plan		6,237.00
	GB	Monthly	300,000 GB Plan		7,371.00
HTTPS Option (includes 1 Certificate; Choice of SAN or Wildcard):					
	GB	Monthly	7,500 GB Plan		3,520.00
	GB	Monthly	15,000 GB Plan		4,640.00
	GB	Monthly	30,000 GB Plan		5,600.00
	GB	Monthly	45,000 GB Plan		6,400.00
	GB	Monthly	75,000 GB Plan		7,200.00
	GB	Monthly	105,000 GB Plan		8,000.00
	GB	Monthly	150,000 GB Plan		8,800.00
	GB	Monthly	300,000 GB Plan		10,400.00
On Site Audit:					
		One Time			40,000.00

Web Application Firewall

WAF

Notes:

WAF can be orderd in either Mbps or GB. The included amount (Mbps or GB) is based on the plan 'tier' selected for the Base Fee. A minimum of one site or application must be selected. Customer can add any number of sites and/or applications in combination. WAF entitles the customer to two Policies.

WAF

Included:

Sites or Applications (choose one):

Sites or Applications	Contract Term	1
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Policies:

Policies	Contract Term	2
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WAF

Base Fee:

Plan

Incl. Amount

WAF

GB - Plans:

GB	Monthly	7,500 GB Plan	7,500	5,720.00
GB	Monthly	15,000 GB Plan	15,000	7,540.00

AT&T Content Delivery Network Service IaaS

<u>Item Name</u>	<u>UOM</u>	<u>Billing Frequency</u>	<u>Tier Start</u>	<u>Tier End</u>	<u>State Contract Retail</u>
	GB	Monthly	30,000 GB Plan	30,000	9,100.00
	GB	Monthly	45,000 GB Plan	45,000	10,400.00
	GB	Monthly	75,000 GB Plan	75,000	11,700.00
	GB	Monthly	105,000 GB Plan	105,000	13,000.00
	GB	Monthly	150,000 GB Plan	150,000	14,300.00
	GB	Monthly	300,000 GB Plan	300,000	16,900.00

GB - Overage (prices are per GB):

GB	As Incurred	7,500 GB Plan	0.39
GB	As Incurred	15,000 GB Plan	0.36
GB	As Incurred	30,000 GB Plan	0.34
GB	As Incurred	45,000 GB Plan	0.31
GB	As Incurred	75,000 GB Plan	0.28
GB	As Incurred	105,000 GB Plan	0.24
GB	As Incurred	150,000 GB Plan	0.20
GB	As Incurred	300,000 GB Plan	0.16

WAF**Additional Fees & Options:****Sites:**

Sites	Monthly	1	10	320.00
Sites	Monthly	11	20	260.00
Sites	Monthly	21	50	200.00
Sites	Monthly	51	100	140.00
Sites	Monthly	101	200	64.00

Applications:

Applications	Monthly	1	5	1,280.00
Applications	Monthly	6	10	1,152.00
Applications	Monthly	11	20	1,024.00
Applications	Monthly	21	50	896.00
Applications	Monthly	51	100	768.00

AT&T Content Delivery Network Service IaaS

<u>Item Name</u>	<u>UOM</u>	<u>Billing Frequency</u>	<u>Tier Start</u>	<u>Tier End</u>	<u>State Contract</u> <u>Retail</u>
Policies:					
	Policies	Monthly	1	999,999,999	1,600.00

Site Shield

Site Shield

Notes:

Site Shield can be ordered in either Mbps or GB. The included amount (Mbps or GB) is based on the plan 'tier' selected for the Base Fee. Primary Site Shield entitles the customer to one Site Shield map.

Site Shield

Included:**Site Shield Maps:**

Maps

Contract Term

1

Site Shield

Base Fee:PlanIncl. Amount

Site Shield

GB - Plans:

GB	Monthly	7,500 GB Plan	7,500	3,240.00
GB	Monthly	15,000 GB Plan	15,000	5,220.00
GB	Monthly	30,000 GB Plan	30,000	6,300.00
GB	Monthly	45,000 GB Plan	45,000	7,200.00
GB	Monthly	75,000 GB Plan	75,000	8,100.00

GB	Monthly	105,000 GB Plan	105,000	9,000.00
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GB	Monthly	150,000 GB Plan	150,000	9,900.00
GB	Monthly	300,000 GB Plan	300,000	11,700.00

GB - Overage (prices are per GB):

GB	As Incurred	7,500 GB Plan	0.27
GB	As Incurred	15,000 GB Plan	0.25
GB	As Incurred	30,000 GB Plan	0.23
GB	As Incurred	45,000 GB Plan	0.22
GB	As Incurred	75,000 GB Plan	0.19

AT&T Content Delivery Network Service IaaS

<u>Item Name</u>	<u>UOM</u>	<u>Billing Frequency</u>	<u>Tier Start</u>	<u>Tier End</u>	<u>State Contract</u> <u>Retail</u>
	GB	As Incurred	105,000 GB Plan		0.17
	GB	As Incurred	150,000 GB Plan		0.14
	GB	As Incurred	300,000 GB Plan		0.11

Site Shield

Additional Fees & Options:**Additional Site Shield Maps:**

GB	Monthly	7,500 GB Plan	2,268.00
GB	Monthly	15,000 GB Plan	3,654.00
GB	Monthly	30,000 GB Plan	4,410.00
GB	Monthly	45,000 GB Plan	5,040.00
GB	Monthly	75,000 GB Plan	5,670.00
GB	Monthly	105,000 GB Plan	6,300.00
GB	Monthly	150,000 GB Plan	6,930.00
GB	Monthly	300,000 GB Plan	8,190.00

Client Reputation

Client Reputation Notes:

Client Reputation can be orderd in either Mbps or GB. The included amount (Mbps or GB) is based on the plan 'tier' selected for the Base Fee.

Client Reputation

Base Fee:**Plan****Incl. Amount**

Client Reputation

GB - Plans:

GB	Monthly	7,500 GB Plan	7,500	3,200.00
GB	Monthly	15,000 GB Plan	15,000	3,600.00
GB	Monthly	30,000 GB Plan	30,000	4,200.00
GB	Monthly	45,000 GB Plan	45,000	4,800.00
GB	Monthly	75,000 GB Plan	75,000	5,400.00
GB	Monthly	105,000 GB Plan	105,000	6,000.00
GB	Monthly	150,000 GB Plan	150,000	6,600.00
GB	Monthly	300,000 GB Plan	300,000	9,000.00

GB - Overage (prices are per GB):

GB	As Incurred	7,500 GB Plan	0.30
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AT&T Content Delivery Network Service IaaS

<u>Item Name</u>	<u>UOM</u>	<u>Billing Frequency</u>	<u>Tier Start</u>	<u>Tier End</u>	<u>State Contract</u> <u>Retail</u>
	GB	As Incurred	15,000 GB Plan		0.28
	GB	As Incurred	30,000 GB Plan		0.26
	GB	As Incurred	45,000 GB Plan		0.24
	GB	As Incurred	75,000 GB Plan		0.21
	GB	As Incurred	105,000 GB Plan		0.18
	GB	As Incurred	150,000 GB Plan		0.15
	GB	As Incurred	300,000 GB Plan		0.12

DDoS Fee Protection

DDoS Protection **Notes:**

DDoS Fee Protection requires WAF as a prerequisite (and can only be bought with WAF). It is a flat fee; there is no overage. It also has a Capped burst fee of \$10,000 as incurred.

DDoS Protection	Base Fee:	Plan	Incl. Amount	
DDoS Protection	GB - Plans:			
		GB	Monthly	7,500 GB Plan
				7,500
				400.00
		GB	Monthly	15,000 GB Plan
				15,000
				800.00
		GB	Monthly	30,000 GB Plan
				30,000
				1,200.00
		GB	Monthly	45,000 GB Plan
				45,000
				1,600.00
		GB	Monthly	75,000 GB Plan
				75,000
				2,000.00
		GB	Monthly	105,000 GB Plan
				105,000
				2,400.00
		GB	Monthly	150,000 GB Plan
				150,000
				2,800.00
		GB	Monthly	300,000 GB Plan
				300,000
				3,200.00

DDoS Protection	Additional Fees:		
	Capped burst fee:		
		As Incurred	10,000.00

Compliance Management

Compliance Mgmt. **Base Fee:****PCI Compliance Management:**

Monthly 400.00

AT&T Content Delivery Network Service IaaS

					State Contract
Item Name	UOM	Billing Frequency	Tier Start	Tier End	Retail
Prolexic Routed					
Prolexic Routed	Notes:				
A customer buys a primary Routed for a certain usage tier. Additional Routed can be purchased for a specific usage tier, and usage is aggregated and then overage is assessed at the combined usage tier. The largest Routed must be the primary Routed. Routed usage should be aggregated to one line on the order form. The aggregate Routed usage should have one overage rate on the order form.					
Prolexic Routed	Included:				
	Subnets (Per block of 8 x /24 subnets):				
	Subnet Block	Monthly	1		
	Client Border Routers:				
	Routers	Monthly	2		
Prolexic Routed	ALWAYS-ON - Base Fee:		Plan	Incl. Amount	
Prolexic Routed	ALWAYS-ON - Mbps clean inbound traffic - Primary Routed:				
	Mbps clean inbound traffic	Monthly	50 Mbps Plan	50	11,160.00
	Mbps clean inbound traffic	Monthly	100 Mbps Plan	100	12,888.00
	Mbps clean inbound traffic	Monthly	200 Mbps Plan	200	14,120.00
	Mbps clean inbound traffic	Monthly	300 Mbps Plan	300	15,368.00
	Mbps clean inbound traffic	Monthly	500 Mbps Plan	500	17,200.00
	Mbps clean inbound traffic	Monthly	700 Mbps Plan	700	19,800.00
	Mbps clean inbound traffic	Monthly	1,000 Mbps Plan	1,000	24,920.00
	ALWAYS-ON - Mbps clean inbound traffic - Additional Routed:				
	Mbps clean inbound traffic	Monthly	50 Mbps Plan	50	8,928.00
	Mbps clean inbound traffic	Monthly	100 Mbps Plan	100	10,312.00
	Mbps clean inbound traffic	Monthly	200 Mbps Plan	200	11,296.00
	Mbps clean inbound traffic	Monthly	300 Mbps Plan	300	12,296.00
	Mbps clean inbound traffic	Monthly	500 Mbps Plan	500	13,760.00
	Mbps clean inbound traffic	Monthly	700 Mbps Plan	700	15,840.00
	Mbps clean inbound traffic	Monthly	1,000 Mbps Plan	1,000	19,936.00

AT&T Content Delivery Network Service IaaS

					<u>State Contract</u>
<u>Item Name</u>	<u>UOM</u>	<u>Billing Frequency</u>	<u>Tier Start</u>	<u>Tier End</u>	<u>Retail</u>
<i>ALWAYS-ON - Mbps clean inbound traffic - Overage (prices are per Mbps clean inbound traffic):</i>					
Mbps clean inbound traffic		As Incurred	50 Mbps Plan		56.00
Mbps clean inbound traffic		As Incurred	100 Mbps Plan		40.00
Mbps clean inbound traffic		As Incurred	200 Mbps Plan		35.20
Mbps clean inbound traffic		As Incurred	300 Mbps Plan		32.00
Mbps clean inbound traffic		As Incurred	500 Mbps Plan		28.00
Mbps clean inbound traffic		As Incurred	700 Mbps Plan		24.00
Mbps clean inbound traffic		As Incurred	1,000 Mbps Plan		20.00
Prolexic Routed	<i>ON-DEMAND - Base Fee:</i>				
			<u>Plan</u>	<u>Incl. Amount</u>	
Prolexic Routed	<i>ON-DEMAND - Mbps clean inbound traffic - Primary Routed:</i>				
	Mbps clean inbound traffic	Monthly	50 Mbps Plan	50	6,560.00
	Mbps clean inbound traffic	Monthly	100 Mbps Plan	100	7,568.00
	Mbps clean inbound traffic	Monthly	200 Mbps Plan	200	8,288.00
	Mbps clean inbound traffic	Monthly	300 Mbps Plan	300	9,016.00
	Mbps clean inbound traffic	Monthly	500 Mbps Plan	500	9,832.00
	Mbps clean inbound traffic	Monthly	700 Mbps Plan	700	11,312.00
	Mbps clean inbound traffic	Monthly	1,000 Mbps Plan	1,000	14,608.00
	<i>ON-DEMAND - Mbps clean inbound traffic - Additional Routed:</i>				
	Mbps clean inbound traffic	Monthly	50 Mbps Plan	50	5,248.00
	Mbps clean inbound traffic	Monthly	100 Mbps Plan	100	6,056.00
	Mbps clean inbound traffic	Monthly	200 Mbps Plan	200	6,632.00
	Mbps clean inbound traffic	Monthly	300 Mbps Plan	300	7,216.00
	Mbps clean inbound traffic	Monthly	500 Mbps Plan	500	7,872.00
	Mbps clean inbound traffic	Monthly	700 Mbps Plan	700	9,056.00
	Mbps clean inbound traffic	Monthly	1,000 Mbps Plan	1,000	11,328.00
	<i>ON-DEMAND - Mbps clean inbound traffic - Overage (prices are per Mbps clean inbound traffic):</i>				
	Mbps clean inbound traffic	As Incurred	50 Mbps Plan		84.00
	Mbps clean inbound traffic	As Incurred	100 Mbps Plan		60.00
	Mbps clean inbound traffic	As Incurred	200 Mbps Plan		52.80
	Mbps clean inbound traffic	As Incurred	300 Mbps Plan		48.00
	Mbps clean inbound traffic	As Incurred	500 Mbps Plan		42.00
	Mbps clean inbound traffic	As Incurred	700 Mbps Plan		36.00

AT&T Content Delivery Network Service IaaS

					State Contract
Item Name	UOM	Billing Frequency	Tier Start	Tier End	Retail
	Mbps clean inbound traffic	As Incurred	1,000 Mbps Plan		30.00
Prolexic Routed	Additional Options:				
ALWAYS-ON - Subnets (Per block of 8 x /24 subnets):					
	Subnet Block	Monthly	1	999,999,999	1,680.00
ON-DEMAND - Subnets (Per block of 8 x /24 subnets):					
	Subnet Block	Monthly	1	999,999,999	960.00
Client Border Routers:					
	Routers	Monthly	1	999,999,999	800.00
Disaster Recovery:					
	Locations	Monthly	1	999,999,999	2,560.00
Flow-based Monitoring					
	Per Router	Monthly			960.00
Application-based Monitoring					
	Per Appliance	Monthly			2,560.00
Application-based Monitoring - SSL					
	Per Appliance	Monthly			4,480.00
Prolexic Routed	Provisioning Fees:				
Prolexic Routed	ALWAYS-ON - Provisioning:				
Prolexic Routed	Provisioning - ALWAYS-ON - Mbps clean inbound traffic - Primary Routed:				
	Mbps clean inbound traffic	One Time	50 Mbps Plan		8,500.00
	Mbps clean inbound traffic	One Time	100 Mbps Plan		9,556.00
	Mbps clean inbound traffic	One Time	200 Mbps Plan		10,464.00
	Mbps clean inbound traffic	One Time	300 Mbps Plan		11,092.00
	Mbps clean inbound traffic	One Time	500 Mbps Plan		12,096.00
	Mbps clean inbound traffic	One Time	700 Mbps Plan		13,920.00

AT&T Content Delivery Network Service IaaS

					<u>State Contract</u>
<u>Item Name</u>	<u>UOM</u>	<u>Billing Frequency</u>	<u>Tier Start</u>	<u>Tier End</u>	<u>Retail</u>
	Mbps clean inbound traffic	One Time	1,000 Mbps Plan		17,524.00
Provisioning - ALWAYS-ON - Mbps clean inbound traffic - Additional Routed:					
	Mbps clean inbound traffic	One Time	50 Mbps Plan		7,648.00
	Mbps clean inbound traffic	One Time	100 Mbps Plan		8,600.00
	Mbps clean inbound traffic	One Time	200 Mbps Plan		9,420.00
	Mbps clean inbound traffic	One Time	300 Mbps Plan		9,980.00
	Mbps clean inbound traffic	One Time	500 Mbps Plan		10,888.00
	Mbps clean inbound traffic	One Time	700 Mbps Plan		12,528.00
	Mbps clean inbound traffic	One Time	1,000 Mbps Plan		15,772.00
Prolexic Routed	ON-DEMAND - Provisioning:				
	Plan				
Prolexic Routed	Provisioning - ON-DEMAND - Mbps clean inbound traffic - Primary Routed:				
	Mbps clean inbound traffic	One Time	50 Mbps Plan		8,500.00
	Mbps clean inbound traffic	One Time	100 Mbps Plan		9,556.00
	Mbps clean inbound traffic	One Time	200 Mbps Plan		10,464.00
	Mbps clean inbound traffic	One Time	300 Mbps Plan		11,092.00
	Mbps clean inbound traffic	One Time	500 Mbps Plan		12,096.00
	Mbps clean inbound traffic	One Time	700 Mbps Plan		13,920.00
	Mbps clean inbound traffic	One Time	1,000 Mbps Plan		17,524.00
Provisioning - ON-DEMAND - Mbps clean inbound traffic - Additional Routed:					
	Mbps clean inbound traffic	One Time	50 Mbps Plan		7,648.00
	Mbps clean inbound traffic	One Time	100 Mbps Plan		8,600.00
	Mbps clean inbound traffic	One Time	200 Mbps Plan		9,420.00
	Mbps clean inbound traffic	One Time	300 Mbps Plan		9,980.00
	Mbps clean inbound traffic	One Time	500 Mbps Plan		10,888.00
	Mbps clean inbound traffic	One Time	700 Mbps Plan		12,528.00
	Mbps clean inbound traffic	One Time	1,000 Mbps Plan		15,772.00
Prolexic Routed	Provisioning - Additional Options:				
	ALWAYS-ON - Subnets (Per block of 8 x /24 subnets):				
	Subnet Block	One Time			2,016.00
	ON-DEMAND - Subnets (Per block of 8 x /24 subnets):				
	Subnet Block	One Time			1,152.00

AT&T Content Delivery Network Service IaaS

<u>Item Name</u>	<u>UOM</u>	<u>Billing Frequency</u>	<u>Tier Start</u>	<u>Tier End</u>	<u>State Contract</u> <u>Retail</u>
Client Border Routers:					
	Routers	One Time			960.00
Disaster Recovery:					
	Locations	One Time			3,072.00
Flow-based Monitoring					
	Per Router	One Time			1,152.00
Application-based Monitoring					
	Per Appliance	One Time			3,072.00
Application-based Monitoring - SSL					
	Per Appliance	One Time			5,376.00

Prolexic Connect

Prolexic Connect **Notes:**

A customer buys a primary Connect for a certain usage tier. Additional Connect can be purchased for a specific usage tier, and usage is aggregated and then overage is assessed at the combined usage tier. The largest Connect must be the primary Connect. Connect usage should be aggregated to one line on the order form. The aggregate Connect usage should have one overage rate on the order form.

Prolexic Connect

Included:**Subnets (Per block of 8 x /24 subnets):**

Subnet Block Monthly 1

Prolexic Connect

Location Monthly 1

Prolexic Connect

ALWAYS-ON - Base Fee:PlanIncl. Amount

Prolexic Connect

ALWAYS-ON - Mbps clean inbound traffic - Connect:

Mbps clean inbound traffic	Monthly	50 Mbps Plan	50	18,936.00
Mbps clean inbound traffic	Monthly	100 Mbps Plan	100	19,664.00
Mbps clean inbound traffic	Monthly	200 Mbps Plan	200	21,120.00
Mbps clean inbound traffic	Monthly	300 Mbps Plan	300	22,576.00
Mbps clean inbound traffic	Monthly	500 Mbps Plan	500	25,488.00

AT&T Content Delivery Network Service IaaS

<u>Item Name</u>	<u>UOM</u>	<u>Billing Frequency</u>	<u>Tier Start</u>	<u>Tier End</u>	<u>State Contract</u> <u>Retail</u>
Mbps clean inbound traffic		Monthly	700 Mbps Plan	700	28,400.00
Mbps clean inbound traffic		Monthly	1,000 Mbps Plan	1,000	32,768.00
Mbps clean inbound traffic		Monthly	2,000 Mbps Plan	2,000	45,936.00

ALWAYS-ON - Mbps clean inbound traffic - Overage (prices are per Mbps clean inbound traffic):

Mbps clean inbound traffic	As Incurred	50 Mbps Plan	72.80
Mbps clean inbound traffic	As Incurred	100 Mbps Plan	52.00
Mbps clean inbound traffic	As Incurred	200 Mbps Plan	45.76
Mbps clean inbound traffic	As Incurred	300 Mbps Plan	41.60
Mbps clean inbound traffic	As Incurred	500 Mbps Plan	36.40
Mbps clean inbound traffic	As Incurred	700 Mbps Plan	31.20
Mbps clean inbound traffic	As Incurred	1,000 Mbps Plan	26.00
Mbps clean inbound traffic	As Incurred	2,000 Mbps Plan	20.80

Prolexic Connect***ON-DEMAND - Base Fee:*****Plan****Incl. Amount****Prolexic Connect*****ON-DEMAND - Mbps clean inbound traffic - Connect:***

Mbps clean inbound traffic	Monthly	50 Mbps Plan	50	10,820.00
Mbps clean inbound traffic	Monthly	100 Mbps Plan	100	11,236.00
Mbps clean inbound traffic	Monthly	200 Mbps Plan	200	12,068.00
Mbps clean inbound traffic	Monthly	300 Mbps Plan	300	12,900.00
Mbps clean inbound traffic	Monthly	500 Mbps Plan	500	14,564.00
Mbps clean inbound traffic	Monthly	700 Mbps Plan	700	16,228.00
Mbps clean inbound traffic	Monthly	1,000 Mbps Plan	1,000	18,724.00
Mbps clean inbound traffic	Monthly	2,000 Mbps Plan	2,000	26,248.00

ON-DEMAND - Mbps clean inbound traffic - Overage (prices are per Mbps clean inbound traffic):

Mbps clean inbound traffic	As Incurred	50 Mbps Plan	72.80
Mbps clean inbound traffic	As Incurred	100 Mbps Plan	52.00
Mbps clean inbound traffic	As Incurred	200 Mbps Plan	45.76
Mbps clean inbound traffic	As Incurred	300 Mbps Plan	41.60
Mbps clean inbound traffic	As Incurred	500 Mbps Plan	36.40
Mbps clean inbound traffic	As Incurred	700 Mbps Plan	31.20
Mbps clean inbound traffic	As Incurred	1,000 Mbps Plan	26.00
Mbps clean inbound traffic	As Incurred	2,000 Mbps Plan	20.80

AT&T Content Delivery Network Service IaaS

	<u>Item Name</u>	<u>UOM</u>	<u>Billing Frequency</u>	<u>Tier Start</u>	<u>Tier End</u>	<u>State Contract</u> <u>Retail</u>
Prolexic Connect	Additional Options:					
	ALWAYS-ON - Subnets (Per block of 8 x /24 subnets):					
	Subnet Block	Monthly	1	999,999,999		1,680.00
	ON-DEMAND - Subnets (Per block of 8 x /24 subnets):					
	Subnet Block	Monthly	1	999,999,999		960.00
	Flow-based Monitoring					
	Per Router	Monthly				960.00
	Application-based Monitoring					
	Per Appliance	Monthly				2,560.00
	Application-based Monitoring - SSL					
	Per Appliance	Monthly				4,480.00
Prolexic Connect	Provisioning Fees:					
Prolexic Connect	ALWAYS-ON - Provisioning:					
Prolexic Connect	Provisioning - ALWAYS-ON - Mbps clean inbound traffic -Connect:					
	Mbps clean inbound traffic	One Time	50 Mbps Plan			12,984.00
	Mbps clean inbound traffic	One Time	100 Mbps Plan			13,484.00
	Mbps clean inbound traffic	One Time	200 Mbps Plan			14,484.00
	Mbps clean inbound traffic	One Time	300 Mbps Plan			15,480.00
	Mbps clean inbound traffic	One Time	500 Mbps Plan			17,476.00
	Mbps clean inbound traffic	One Time	700 Mbps Plan			19,476.00
	Mbps clean inbound traffic	One Time	1,000 Mbps Plan			22,468.00
	Mbps clean inbound traffic	One Time	2,000 Mbps Plan			31,500.00
Prolexic Connect	ON-DEMAND - Provisioning:					
Prolexic Connect	Provisioning - ON-DEMAND - Mbps clean inbound traffic - Connect:					
	Mbps clean inbound traffic	One Time	50 Mbps Plan			12,984.00
	Mbps clean inbound traffic	One Time	100 Mbps Plan			13,484.00
	Mbps clean inbound traffic	One Time	200 Mbps Plan			14,484.00
	Mbps clean inbound traffic	One Time	300 Mbps Plan			15,480.00
	Mbps clean inbound traffic	One Time	500 Mbps Plan			17,476.00
	Mbps clean inbound traffic	One Time	700 Mbps Plan			19,476.00
	Mbps clean inbound traffic	One Time	1,000 Mbps Plan			22,468.00
	Mbps clean inbound traffic	One Time	2,000 Mbps Plan			31,500.00

AT&T Content Delivery Network Service IaaS

	<u>Item Name</u>	<u>UOM</u>	<u>Billing Frequency</u>	<u>Tier Start</u>	<u>Tier End</u>	<u>State Contract</u> <u>Retail</u>
Prolexic Connect	ON-DEMAND - Additional Locations:					
	Provisioning - Additional Locations:					
		Additional Location	One Time	1	999,999,999	8,000.00
Prolexic Connect	Provisioning - Additional Options:					
	ALWAYS-ON - Subnets (Per block of 8 x /24 subnets):					
		Subnet Block	One Time			2,016.00
	ON-DEMAND - Subnets (Per block of 8 x /24 subnets):					
		Subnet Block	One Time			1,152.00
	Flow-based Monitoring					
		Per Router	One Time			1,152.00
	Application-based Monitoring					
		Per Appliance	One Time			3,072.00
	Application-based Monitoring - SSL					
		Per Appliance	One Time			5,376.00
Enhanced Support SLA						
ESLA	Notes:					
	Fixed MRR when sold as an add-on to Standard Support. Enhanced Support SLA and unlimited number of support cases are included with the base fee. Under the % Fee Model, the base fee equals 5% of the total committed value (using wholesale rates) for non-services products, including and committed delivery charges (minimum of \$200). This is calculated at time of deal and entered as a fixed-MRR item. This fee will be adjusted at renewal by applying the same calculation to the new committed value.					
ESLA	Base Fee:					
	Enhanced Support SLA - Sold on Standard Support (% price model; i.e. % of total committed value for non-services products):					
			Monthly			5.00%
Integration						
Integration	Notes:					

AT&T Content Delivery Network Service IaaS

<u>Item Name</u>	<u>UOM</u>	<u>Billing Frequency</u>	<u>Tier Start</u>	<u>Tier End</u>	<u>State Contract</u> <u>Retail</u>
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Fixed MRR billed One Time/Monthly. Integration fees are charged per specific product integration. Emergency integration fees are charged in addition to the Standard or Managed integration fee. The number of hours (LOE) do not appear on the order form. If a specific number of hours needs to be called out, then the rep will use the SOW option and attached it to a PS Enterprise deal.

Integration	Web Experience - Consumer:				
Web Exp. Consumer	<i>Ion Standard - Standard Integration</i>		One Time		9,000
	<i>Ion Standard - Managed Integration</i>		One Time		20,000
	<i>Dynamic Site Accelerator - Standard Integration</i>		One Time		5,000
	<i>Dynamic Site Accelerator - Managed Integration</i>		One Time		18,000
	<i>Emergency Standard</i>		One Time		10,000
	<i>Emergency Managed</i>		One Time		20,000
Integration	Media:				
Media	<i>Adaptive Media Delivery - Standard</i>		One Time		3,000
	<i>Dynamic Site Delivery - Standard</i>		One Time		3,500
	<i>Dynamic Site Delivery - Managed</i>		One Time		9,500
	<i>Content Targeting - Standard</i>		One Time		1,200
	<i>Content Targeting - Managed</i>		One Time		6,000
	<i>Site Failover - Standard</i>		One Time		2,000
	<i>Site Failover - Managed</i>		One Time		6,000
	<i>Dynamic Content Assembly</i>		One Time		1,000
	<i>Client Side Access Control - Standard</i>		One Time		2,000
	<i>Client Side Access Control - Managed</i>		One Time		3,000
	<i>Media Services - Live - Standard</i>		One Time		3,000
	<i>Media Services - On Demand - Standard</i>		One Time		3,000
Integration	Security:				
Security	<i>Kona Site Defender - Standard</i>		One Time		20,000
	<i>Fast DNS - Standard</i>		One Time		5,000
	<i>Fast DNS - Managed</i>		One Time		14,000

Named Enhanced Support

AT&T Content Delivery Network Service IaaS

	<u>Item Name</u>	<u>UOM</u>	<u>Billing Frequency</u>	<u>Tier Start</u>	<u>Tier End</u>	<u>State Contract</u> <u>Retail</u>
NES	Base Fee:					
	Named Enhanced Support					
			Monthly			5,000.00
PS Enterprise						
PS Enterprise	Notes:					
	Sales have details specified in a Statement of Work ("SOW").					
PS Enterprise	Base Fee:					
	PS Hours (One time & Monthly):					
	Hours	As Incurred	0	999,999,999		300.00
Service Management Package 2.0						
SMP	Notes:					
	The customer can choose from two different packages: Service Management or Rule Update Service.					
Service Mgmt. Pkg.	Base Fee:					
	Service Management:					
			Monthly			3,000.00
Service Mgmt. Pkg.	Included:					
	Configurations under Optimization Schedule:					
	Configurations	Monthly	2			
	PS Hours:					
	Hours	Monthly	18			
Rule Update Srv.	Base Fee:					
	Rule Update Service:					
			Monthly			4,500.00
Rule Update Srv.	Included:					
	Threat Update Reviews:					
	Reviews	Monthly	3			

AT&T Content Delivery Network Service IaaS

<u>Item Name</u>	<u>UOM</u>	<u>Billing Frequency</u>	<u>Tier Start</u>	<u>Tier End</u>	<u>State Contract</u> <u>Retail</u>
<i>PS Security Specialist Hours:</i>	Hours	Monthly	24		

					USD	
<u>Item</u>		<u>Billing</u>			<u>Commercial</u>	<u>State Contract</u>
<u>Name</u>	<u>UOM</u>	<u>Frequency</u>	<u>Tier Start</u>	<u>Tier End</u>	<u>Retail</u>	<u>Retail</u>
Enterprise Traffic Protector - ADI/ETP Attach						
ETP - ADI/ETP Attach Notes:						
Pricing for ETP Attach is based on the size of the internet circuit. ETP Attach, when added to a new or existing ADI (or ATT Business Fiber or third party internet circuit) gives customers the ability to block known Malware, Ransomware, Command & Control (C&C), and DNS Exfiltration attacks and optionally add acceptable-use policy enforcement as well. One or many unique policies can be selectively or holistically applied across all locations.						
ETP - ADI/ETP Attach Commitment:						
	Size of Internet Circuit	Monthly	0 Mbps	99 Mbps	\$75.00	\$75.00
	Size of Internet Circuit	Monthly	100 Mbps	499 Mbps	\$125.00	\$125.00
	Size of Internet Circuit	Monthly	500 Mbps	999 Mbps	\$200.00	\$200.00
	Size of Internet Circuit	Monthly	1 Gbps	2.99 Gbps	\$350.00	\$350.00
	Size of Internet Circuit	Monthly	3 Gbps	4.99 Gbps	\$500.00	\$500.00
	Size of Internet Circuit	Monthly	5 Gbps	6.99 Gbps	\$700.00	\$700.00
	Size of Internet Circuit	Monthly	7 Gbps	9.99 Gbps	\$1,000.00	\$1,000.00
	Size of Internet Circuit	Monthly	10 Gbps	14.99 Gbps	\$1,500.00	\$1,500.00
Enterprise Traffic Protector - Roaming						
ETP Roaming Notes:						
ETP Roaming must be purchased with ADI/ETP Attach. Pricing will be based on number of Roaming Users, it will be flat for the term of the contract and rightsized at the end of the contract term. ETP Roaming includes all features of the ADI/ETP Attach but also includes the ETP Client Connector. This feature allows customers the ability to provide protection to off-network clients with the ETP Client application, and to identify devices by-IP that have been blocked for clean-up/remediation. Minimum MRR \$600.00 (1 - 300 roaming users). Additional Users must be ordered in increments of 100. Additional User pricing is based on simple tiering (not progressive).						
ETP Roaming Platform Fee (includes support for up to 300 Users/month)						
		Monthly			\$600.00	\$600.00
ETP Roaming Commitment:						
	Additional Users	Monthly	301	1000	\$7.27	\$1.50
	Additional Users	Monthly	1001	2500	\$5.45	\$1.00
	Additional Users	Monthly	2501	5000	\$2.75	\$0.50
	Additional Users	Monthly	5,001	10,000	\$2.06	\$0.25
	Additional Users	Monthly	10,001	999,999,999	\$1.74	\$0.00
ETP Roaming Commitment:						
	Locations	Monthly	0	999,999,999	Custom	Custom

Enterprise Traffic Protector - Advanced**ETP - Advanced Notes:**

Pricing will be based on number of Users, it will be flat for the term of the contract and rightsized at the end of the contract term. Including all of the features of ETP Roaming, ETP Advanced is for those customers that require the most advanced defensive actions for prevention of threats and remediation. With ETP Advanced, Domains that are considered risky based on threat intelligence are automatically forwarded to a cloud proxy. The requested URL is checked and malicious URLs are automatically blocked. The proxy inspects both HTTP and HTTPS URLs. The HTTP and HTTPS payloads from risky domains are then scanned in real time using multiple advanced malware-detection engines. Per user pricing is based on simple tiering (not progressive).

ETP - Advanced Commitment:

Users	Monthly	0	200	10.91	9.51
Users	Monthly	201	400	6.83	5.96
Users	Monthly	401	1000	4.13	3.34
Users	Monthly	1,001	3,000	3.09	2.51
Users	Monthly	3,001	5,000	2.61	2.11
Users	Monthly	5001	10,000	2.21	1.79
Users	Monthly	10,001	20,000	1.92	1.56
Users	Monthly	20,001	999,999,999	1.52	1.23

ETP - Advanced Commitment:

Locations	Monthly	0	999,999,999	Custom	Custom
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ETP - Guest WiFi Notes:

Pricing based on the number of locations, it will be flat for the term of the contract and rightsized at the end of the contract term. Provides DNS-based acceptable-use policy enforcement. For those customers with Guest-Wifi or networks where the concern is only to prevent users from accessing unacceptable content ETP Guest Wifi provides a list of over 50 curated categories that prevents customers from accessing unacceptable content (e.g. adult websites, cyberbullying, gambling, etc). Per location pricing is based on simple tiering (not progressive).

ETP - Guest WiFi Commitment:

Locations	Monthly	1	10	25	18.57
Locations	Monthly	11	50	20	13.93
Locations	Monthly	51	100	15	9.29
Locations	Monthly	101	500	7.5	4.64
Locations	Monthly	501	2,000	5.63	3.49
Locations	Monthly	2,001	999,999,999	3.75	2.33

NASPO Discount		25%			
Product Code	Product Name	Monthly		Annual	
		List Price	Purchase Price	List Price	Purchase Price
		USD	USD	USD	USD
1	USM Anywhere Licenses				
ANY-ES-250G.02	USM Anywhere, Essentials, 250GB	\$ 1,075	\$ 806	\$ 12,900	\$ 9,675
ANY-ES-500G.02	USM Anywhere, Essentials, 500GB	\$ 1,400	\$ 1,050	\$ 16,800	\$ 12,600
ANY-ES-1T.02	USM Anywhere, Essentials, 1TB	\$ 2,050	\$ 1,538	\$ 24,600	\$ 18,450
ANY-ES-1.5T.02	USM Anywhere, Essentials, 1.5TB	\$ 3,125	\$ 2,344	\$ 37,500	\$ 28,125
ANY-ES-2T.02	USM Anywhere, Essentials, 2TB	\$ 4,300	\$ 3,225	\$ 51,600	\$ 38,700
ANY-ES-3T.02	USM Anywhere, Essentials, 3TB	\$ 6,125	\$ 4,594	\$ 73,500	\$ 55,125
ANY-ES-4T.02	USM Anywhere, Essentials, 4TB	\$ 8,450	\$ 6,338	\$ 101,400	\$ 76,050
ANY-ST-250G.01	USM Anywhere, Standard, 250GB	\$ 1,695	\$ 1,271	\$ 20,340	\$ 15,255
ANY-ST-500G.01	USM Anywhere, Standard, 500GB	\$ 2,350	\$ 1,763	\$ 28,200	\$ 21,150
ANY-ST-1T.01	USM Anywhere, Standard, 1TB	\$ 3,375	\$ 2,531	\$ 40,500	\$ 30,375
ANY-ST-1.5T.01	USM Anywhere, Standard, 1.5TB	\$ 5,075	\$ 3,806	\$ 60,900	\$ 45,675
ANY-ST-2T.01	USM Anywhere, Standard, 2TB	\$ 7,025	\$ 5,269	\$ 84,300	\$ 63,225
ANY-ST-3T.01	USM Anywhere, Standard, 3TB	\$ 9,750	\$ 7,313	\$ 117,000	\$ 87,750
ANY-ST-4T.01	USM Anywhere, Standard, 4TB	\$ 14,050	\$ 10,538	\$ 168,600	\$ 126,450
ANY-ST-6T.01	USM Anywhere, Standard, 6TB	\$ 20,275	\$ 15,206	\$ 243,300	\$ 182,475
ANY-ST-8T.01	USM Anywhere, Standard, 8TB	\$ 27,700	\$ 20,775	\$ 332,400	\$ 249,300
ANY-ST-10T.01	USM Anywhere, Standard, 10TB	\$ 34,575	\$ 25,931	\$ 414,900	\$ 311,175
ANY-ST-15T.01	USM Anywhere, Standard, 15TB	\$ 51,875	\$ 38,906	\$ 622,500	\$ 466,875
ANY-PR-250G.01	USM Anywhere, Premium, 250GB	\$ 2,595	\$ 1,946	\$ 31,140	\$ 23,355
ANY-PR-500G.01	USM Anywhere, Premium, 500GB	\$ 3,525	\$ 2,644	\$ 42,300	\$ 31,725
ANY-PR-1T.01	USM Anywhere, Premium, 1TB	\$ 6,775	\$ 5,081	\$ 81,300	\$ 60,975
ANY-PR-1.5T.01	USM Anywhere, Premium, 1.5TB	\$ 9,875	\$ 7,406	\$ 118,500	\$ 88,875
ANY-PR-2T.01	USM Anywhere, Premium, 2TB	\$ 13,000	\$ 9,750	\$ 156,000	\$ 117,000
ANY-PR-3T.01	USM Anywhere, Premium, 3TB	\$ 19,500	\$ 14,625	\$ 234,000	\$ 175,500
ANY-PR-4T.01	USM Anywhere, Premium, 4TB	\$ 26,000	\$ 19,500	\$ 312,000	\$ 234,000
ANY-PR-6T.01	USM Anywhere, Premium, 6TB	\$ 39,000	\$ 29,250	\$ 468,000	\$ 351,000
ANY-PR-8T.01	USM Anywhere, Premium, 8TB	\$ 52,000	\$ 39,000	\$ 624,000	\$ 468,000
ANY-PR-10T.01	USM Anywhere, Premium, 10TB	\$ 65,000	\$ 48,750	\$ 780,000	\$ 585,000
ANY-PR-15T.01	USM Anywhere, Premium, 15TB	\$ 97,500	\$ 73,125	\$ 1,170,000	\$ 877,500
ANY-SEN-V.01	USM Anywhere Sensor, Virtual	\$ 100	\$ 75	\$ 1,200	\$ 900
ANY-CEN.01	USM Central, Monthly Subscription	\$ 1,700	\$ 1,275	\$ 20,400	\$ 15,300
ANY-EX-250G-1Y.01	USM Anywhere, Cold Storage Extension, 250GB (1 year)	\$ 65	\$ 49	\$ 780	\$ 585
ANY-EX-500G-1Y.01	USM Anywhere, Cold Storage Extension, 500GB (1 year)	\$ 130	\$ 98	\$ 1,560	\$ 1,170
ANY-EX-1T-1Y.01	USM Anywhere, Cold Storage Extension, 1TB (1 year)	\$ 195	\$ 146	\$ 2,340	\$ 1,755
ANY-EX-1.5T-1Y.01	USM Anywhere, Cold Storage Extension, 1.5TB (1 year)	\$ 325	\$ 244	\$ 3,900	\$ 2,925
ANY-EX-2T-1Y.01	USM Anywhere, Cold Storage Extension, 2TB (1 year)	\$ 400	\$ 300	\$ 4,800	\$ 3,600
ANY-EX-3T-1Y.01	USM Anywhere, Cold Storage Extension, 3TB (1 year)	\$ 600	\$ 450	\$ 7,200	\$ 5,400
ANY-EX-4T-1Y.01	USM Anywhere, Cold Storage Extension, 4TB (1 year)	\$ 800	\$ 600	\$ 9,600	\$ 7,200
ANY-EX-6T-1Y.01	USM Anywhere, Cold Storage Extension, 6TB (1 year)	\$ 1,225	\$ 919	\$ 14,700	\$ 11,025
ANY-EX-8T-1Y.01	USM Anywhere, Cold Storage Extension, 8TB (1 year)	\$ 1,600	\$ 1,200	\$ 19,200	\$ 14,400
ANY-EX-10T-1Y.01	USM Anywhere, Cold Storage Extension, 10TB (1 year)	\$ 2,000	\$ 1,500	\$ 24,000	\$ 18,000
ANY-EX-15T-1Y.01	USM Anywhere, Cold Storage Extension, 15TB (1 year)	\$ 2,975	\$ 2,231	\$ 35,700	\$ 26,775
ANY-247-S-1TB.01	USM Anywhere, 24x7 Support Upgrade, 1TB	\$ 425	\$ 319	\$ 5,100	\$ 3,825
ANY-247-S-1.5TB.01	USM Anywhere, 24x7 Support Upgrade, 1.5TB	\$ 700	\$ 525	\$ 8,400	\$ 6,300
ANY-247-S-2TB.01	USM Anywhere, 24x7 Support Upgrade, 2TB	\$ 950	\$ 713	\$ 11,400	\$ 8,550
ANY-247-S-3TB.01	USM Anywhere, 24x7 Support Upgrade, 3TB	\$ 1,300	\$ 975	\$ 15,600	\$ 11,700
ANY-247-S-4TB.01	USM Anywhere, 24x7 Support Upgrade, 4TB	\$ 1,875	\$ 1,406	\$ 22,500	\$ 16,875
ANY-247-S-6TB.01	USM Anywhere, 24x7 Support Upgrade, 6TB	\$ 2,900	\$ 2,175	\$ 34,800	\$ 26,100
ANY-247-S-8TB.01	USM Anywhere, 24x7 Support Upgrade, 8TB	\$ 3,950	\$ 2,963	\$ 47,400	\$ 35,550
ANY-247-S-10TB.01	USM Anywhere, 24x7 Support Upgrade, 10TB	\$ 4,925	\$ 3,694	\$ 59,100	\$ 44,325
ANY-247-S-15TB.01	USM Anywhere, 24x7 Support Upgrade, 15TB	\$ 7,400	\$ 5,550	\$ 88,800	\$ 66,600
ANY-STIP.01	USM Anywhere, Static IP Address	\$ 200	\$ 150	\$ 2,400	\$ 1,800

2 USM Anywhere - LiftOff Packages							
LO-ANY-ES-250G.01	USM Anywhere, LiftOff Package, Essentials, 250GB	\$	3,895	\$	2,921	\$ 46,740	\$ 35,055
LO-ANY-ES-500G.01	USM Anywhere, LiftOff Package, Essentials, 500GB	\$	3,895	\$	2,921	\$ 46,740	\$ 35,055
LO-ANY-ES-1T.01	USM Anywhere, LiftOff Package, Essentials, 1TB	\$	3,895	\$	2,921	\$ 46,740	\$ 35,055
LO-ANY-ES-1.5T.01	USM Anywhere, LiftOff Package, Essentials, 1.5TB	\$	5,695	\$	4,271	\$ 68,340	\$ 51,255
LO-ANY-ES-2T.01	USM Anywhere, LiftOff Package, Essentials, 2TB	\$	5,695	\$	4,271	\$ 68,340	\$ 51,255
LO-ANY-ES-3T.01	USM Anywhere, LiftOff Package, Essentials, 3TB	\$	7,395	\$	5,546	\$ 88,740	\$ 66,555
LO-ANY-ES-4T.01	USM Anywhere, LiftOff Package, Essentials, 4TB	\$	7,395	\$	5,546	\$ 88,740	\$ 66,555
LO-ANY-ST-250G.01	USM Anywhere, LiftOff Package, Standard, 250GB	\$	5,995	\$	4,496	\$ 71,940	\$ 53,955
LO-ANY-ST-500G.01	USM Anywhere, LiftOff Package, Standard, 500GB	\$	5,995	\$	4,496	\$ 71,940	\$ 53,955
LO-ANY-ST-1T.01	USM Anywhere, LiftOff Package, Standard, 1TB	\$	5,995	\$	4,496	\$ 71,940	\$ 53,955
LO-ANY-ST-1.5T.01	USM Anywhere, LiftOff Package, Standard, 1.5TB	\$	7,795	\$	5,846	\$ 93,540	\$ 70,155
LO-ANY-ST-2T.01	USM Anywhere, LiftOff Package, Standard, 2TB	\$	7,795	\$	5,846	\$ 93,540	\$ 70,155
LO-ANY-ST-3T.01	USM Anywhere, LiftOff Package, Standard, 3TB	\$	9,495	\$	7,121	\$ 113,940	\$ 85,455
LO-ANY-ST-4T.01	USM Anywhere, LiftOff Package, Standard, 4TB	\$	9,495	\$	7,121	\$ 113,940	\$ 85,455
LO-ANY-ST-6T.01	USM Anywhere, LiftOff Package, Standard, 6TB	\$	11,295	\$	8,471	\$ 135,540	\$ 101,655
LO-ANY-ST-8T.01	USM Anywhere, LiftOff Package, Standard, 8TB	\$	11,295	\$	8,471	\$ 135,540	\$ 101,655
LO-ANY-ST-10T.01	USM Anywhere, LiftOff Package, Standard, 10TB	\$	11,295	\$	8,471	\$ 135,540	\$ 101,655
LO-ANY-PR-250G.01	USM Anywhere, LiftOff Package, Premium, 250GB	\$	5,995	\$	4,496	\$ 71,940	\$ 53,955
LO-ANY-PR-500G.01	USM Anywhere, LiftOff Package, Premium, 500GB	\$	5,995	\$	4,496	\$ 71,940	\$ 53,955
LO-ANY-PR-1T.01	USM Anywhere, LiftOff Package, Premium, 1TB	\$	5,995	\$	4,496	\$ 71,940	\$ 53,955
LO-ANY-PR-1.5T.01	USM Anywhere, LiftOff Package, Premium, 1.5TB	\$	7,795	\$	5,846	\$ 93,540	\$ 70,155
LO-ANY-PR-2T.01	USM Anywhere, LiftOff Package, Premium, 2TB	\$	7,795	\$	5,846	\$ 93,540	\$ 70,155
LO-ANY-PR-3T.01	USM Anywhere, LiftOff Package, Premium, 3TB	\$	9,495	\$	7,121	\$ 113,940	\$ 85,455
LO-ANY-PR-4T.01	USM Anywhere, LiftOff Package, Premium, 4TB	\$	9,495	\$	7,121	\$ 113,940	\$ 85,455
LO-ANY-PR-6T.01	USM Anywhere, LiftOff Package, Premium, 6TB	\$	11,295	\$	8,471	\$ 135,540	\$ 101,655
LO-ANY-PR-8T.01	USM Anywhere, LiftOff Package, Premium, 8TB	\$	11,295	\$	8,471	\$ 135,540	\$ 101,655
LO-ANY-PR-10T.01	USM Anywhere, LiftOff Package, Premium, 10TB	\$	11,295	\$	8,471	\$ 135,540	\$ 101,655
3 USM Anywhere - Professional Services							
IS-ANY-IS1U.01	USM Anywhere, Implementation Services (4 hours)	\$	1,995	\$	1,496	\$ 23,940	\$ 17,955
4 USM Anywhere - Training							
TRN-ANY-PUB-DC1S.01	Training, AlienVault USM Anywhere: Deploy, Configure, Manag	\$	2,395	\$	1,796	\$ 28,740	\$ 21,555
TRN-ANY-PUB-SA1S.01	Training, AlienVault USM Anywhere: Security Analysis (ANYS	\$	2,395	\$	1,796	\$ 28,740	\$ 21,555
TRN-ANY-PUB-2D1S.01	Training, AlienVault USM Anywhere Training Pass, 2 day course	\$	2,395	\$	1,796	\$ 28,740	\$ 21,555
5 USM Anywhere - Not-for-Resale (NFR) Licenses							
ANY-NFR-S-250G.02	USM Anywhere, Standard, 250GB - Not-for-Resale	\$	1,295	\$	971	\$ 15,540	\$ 11,655
ANY-NFR-SEN-V.01	USM Anywhere Sensor, Virtual - Not-for-Resale	\$	75	\$	56	\$ 900	\$ 675
6 USM Anywhere Non-Production Licenses							
ANY-LAB-ST-250G.01	USM Anywhere, Standard, 250GB - Non-Production	\$	1,295	\$	971	\$ 15,540	\$ 11,655
ANY-LAB-PR-250G.01	USM Anywhere, Premium, 250GB - Non-Production	\$	1,995	\$	1,496	\$ 23,940	\$ 17,955
ANY-LAB-SEN-V.01	USM Anywhere Sensor, Virtual - Non-Production	\$	75	\$	56	\$ 900	\$ 675
7 Managed Threat Detection and Response							
This is the fully-managed option, using the AlienVault tool set, combined with AT&T's industry-leading managed services team.							
It includes full implementation and 24x7x365 monitoring, management and alerting.							
		MRC	AVG Cost/TB	Discount Factor	Discounted MRC	Annual Cost	Discounted Annual Cost
Managed Threat Detection and Response, 2TB	\$	18,744	\$ 9,372	\$	14,058	\$ 224,925	\$ 168,694
Managed Threat Detection and Response, 3TB	\$	28,119	\$ 9,373	\$	21,089	\$ 337,425	\$ 253,069
Managed Threat Detection and Response, 4TB	\$	37,494	\$ 9,373	\$	28,120	\$ 449,925	\$ 337,444
Managed Threat Detection and Response, 6TB	\$	54,994	\$ 9,166	\$	41,245	\$ 659,925	\$ 494,944
Managed Threat Detection and Response, 8TB	\$	72,494	\$ 9,062	\$	54,370	\$ 869,925	\$ 652,444
Managed Threat Detection and Response, 10TB	\$	86,244	\$ 8,624	\$	64,683	\$ 1,034,925	\$ 776,194
Managed Threat Detection and Response, 15TB	\$	124,994	\$ 8,333	\$	93,745	\$ 1,499,925	\$ 1,124,944
Managed Threat Detection and Response, 20TB	\$	161,020	\$ 8,051	\$	120,765	\$ 1,932,240	\$ 1,449,180
Managed Threat Detection and Response, 25TB	\$	194,457	\$ 7,779	\$	145,843	\$ 2,333,484	\$ 1,750,113

AT&T Collaborate - System Licenses					
Subcategory	Feature Name	Description	Commercial List Price	NASPO Discount	NASPO Price

HVS requires a minimum of 300 seats per customer deployment.					
Feature Name	Description	Commercial List Price	NASPO Discount	NASPO Price	Notes
Premium Seats	Per user, per month	\$ 59.00	25%	\$ 44.25	
Standard Seats	Per user, per month	\$ 49.00	25%	\$ 36.75	
Voice Mail Seats	Per user, per month	\$ 29.00	25%	\$ 21.75	
SIP Trunks	Per SIP Trunk, per month	\$ 70.00	25%	\$ 52.50	
Auto Attendant	Per user, per month	\$ 54.00	25%	\$ 40.50	
Call Center Standard Agent	Per user, per month	\$ 6.50	25%	\$ 4.88	
Call Center Premium Agent	Per user, per month	\$ 22.00	25%	\$ 16.50	
Call Center Supervisor	Per user, per month	\$ 22.00	25%	\$ 16.50	
Broadtouch Business Communicator Client	Per user, per month	\$ 4.50	25%	\$ 3.38	
HVS Receptionist Enterprise	Per user, per month	\$ 27.00	25%	\$ 20.25	
AT&T Advanced E911	Per Telephone Number, per month	\$ 1.10	25%	\$ 0.83	
Professional Services	One-time, per hour	\$ 270.00	25%	\$ 202.50	
Add Share Call Appearance when the user does NOT have or require a custom configuration (BLF)	One-time, per change	\$ 68.00	25%	\$ 51.00	
Add Shared Call Appearance when the user DOES have or require a custom configuration (BLF)	One-time, per change	\$ 68.00	25%	\$ 51.00	
Add Tool Bar for user	One-time, per change	\$ 68.00	25%	\$ 51.00	
Add Voicemail Accounts to an existing TN (if no existing VM)	One-time, per change	\$ 68.00	25%	\$ 51.00	
Adding additional BLFs to a u+B272ser after initial setup	One-time, per change	\$ 68.00	25%	\$ 51.00	
Auto Attendant Set up/per Auto Attendant	One-time, per user	\$ 470.00	25%	\$ 352.50	
HVS MEET ME CONFERENCE Feature - per port	One-time, per port	\$ 20.00	25%	\$ 15.00	
Make changes on how to present the Group Calling ID information	One-time, per change	\$ 70.00	25%	\$ 52.50	
Make changes to Call Pickup groups	One-time, per change	\$ 70.00	25%	\$ 52.50	
Make changes to existing Call Center Group	One-time, per change	\$ 70.00	25%	\$ 52.50	
Make changes to Hunt Groups	One-time, per change	\$ 70.00	25%	\$ 52.50	
Make changes to User Voice Messaging setting for an existing User name	One-time, per change	\$ 70.00	25%	\$ 52.50	
New Administrative user	One-time, per user	\$ 470.00	25%	\$ 352.50	
Non Aastra New Phone Activation Fee	One-time, per phone	\$ 60.00	25%	\$ 45.00	
Reassign existing Telephone Numbers to Users if Unified Message and/or Voice Mail is NOT required	One-time, per change	\$ 70.00	25%	\$ 52.50	
Replacing a phone set where Custom Configuration features are NOT required (SCA features)	One-time, per change	\$ 70.00	25%	\$ 52.50	
Replacing a phone set where Custom Configuration features are required (BLF/SCA features)	One-time, per change	\$ 70.00	25%	\$ 52.50	
Reset user Voice portal and web access passwords	One-time, per change	\$ 70.00	25%	\$ 52.50	
Setting up the initial Busy Lamp Field configuration for a Customer	One-time, per change	\$ 70.00	25%	\$ 52.50	
Turn off Music on Hold for Departments	One-time, per change	\$ 70.00	25%	\$ 52.50	
Unified Messaging Accounts to an existing TN	One-time, per change	\$ 70.00	25%	\$ 52.50	
New Assistant User	One-time, per user	\$ 470.00	25%	\$ 352.50	
New Executive User	One-time, per user	\$ 470.00	25%	\$ 352.50	
ACD Groups	One-time, per group	\$ 70.00	25%	\$ 52.50	
Least Cost Routing	One-time, per site	\$ 470.00	25%	\$ 352.50	
HVS CALL RECORDING	Per user, per month	\$ 59.00	25%	\$ 44.25	
HVS QUALITY ASSURANCE	Per user, per month	\$ 23.00	25%	\$ 17.25	
HVS DESKTOP ANALYTICS	Per user, per month	\$ 35.00	25%	\$ 26.25	
HVS SCREEN CAPTURE	Per user, per month	\$ 59.00	25%	\$ 44.25	
HVE WORKFORCE MANAGEMENT (WFM)	Per user, per month	\$ 135.00	25%	\$ 101.25	
Archive Storage (hosted Geo-redundant) Monthly (Per Seat) 2 year price	Per user, per month	\$ 12.00	25%	\$ 9.00	
Archive Storage (hosted Geo-redundant) Monthly (Per Seat) 3 Year price	Per user, per month	\$ 21.00	25%	\$ 15.75	
Archive Storage (hosted Geo-redundant) Monthly (Per Seat) 4 year price	Per user, per month	\$ 30.00	25%	\$ 22.50	
Archive Storage (hosted Geo-redundant) Monthly (Per Seat) 5 Year price	Per user, per month	\$ 39.00	25%	\$ 29.25	
Archive Storage (hosted Geo-redundant) Monthly (Per Seat) 6 Year price	Per user, per month	\$ 48.00	25%	\$ 36.00	
Archive Storage (hosted Geo-redundant) Monthly (Per Seat) 7 Year price	Per user, per month	\$ 54.00	25%	\$ 40.50	
Archive Storage (hosted Geo-redundant) Monthly (Per Seat) 8 Year price	Per user, per month	\$ 60.00	25%	\$ 45.00	
HVS Call Recording One Time Charges:					
Call Recording Enterprise Service establishment charge	One-time charge	\$ 3,300.00	25%	\$ 2,475.00	For all new Enterprise/customers. This charge is applicable each time a new enterprise is created for existing and new customers.
Mitel Enterprise implementation charge	One-time charge	\$ 1,000.00	25%	\$ 750.00	Mitel charge- for NEW call recording customers. If the customer is an existing HVS customer but new to call recording, the charges will apply. This charge is waived for New HVS customer also purchasing call recording.
Per seat implementation charge	One-time per seat charge	\$ 54.00	25%	\$ 40.50	Mitel charge. Applicable when customer is new HVS customer purchasing call recording.
PROFESSIONAL SERVICES:					
Engage Record Supervisor Training (Remote)	One-time charge	\$ 1,700.00	25%	\$ 1,275.00	

Engage Record Admin Training (Remote)	One-time charge	\$ 2,500.00	25%	\$ 1,875.00	
Engage Quality Supervisor Training (Remote)	One-time charge	\$ 2,500.00	25%	\$ 1,875.00	
Engage Record Supervisor Training (Onsite)	One-time charge	\$ 8,500.00	25%	\$ 6,375.00	
Engage Record Admin Training (Onsite)	One-time charge	\$ 9,250.00	25%	\$ 6,937.50	
Engage Quality Supervisor Training (Onsite)	One-time charge	\$ 9,250.00	25%	\$ 6,937.50	
**Training is charged per training class					
Recording (Training only for multi-tenant recording):					
Installation & Training - Remote - Connection to AT&T data center UC voice service (1-99 Licenses)	One-time charge	\$ 3,000.00	25%	\$ 2,250.00	
Installation & Training - Remote - Connection to AT&T data center UC voice service (100-249 Licenses)	One-time charge	\$ 6,250.00	25%	\$ 4,687.50	
Installation & Training - Remote - Connection to AT&T data center UC voice service (250-500 Licenses)	One-time charge	\$ 10,500.00	25%	\$ 7,875.00	
Installation & Training - Remote - Connection to AT&T data center UC voice service (500-999 Licenses)	One-time charge	\$ 15,500.00	25%	\$ 11,625.00	
Installation & Training - Remote - Connection to AT&T data center UC voice service (1000-2499 Licenses)	One-time charge	\$ 28,500.00	25%	\$ 21,375.00	
Installation & Training - Remote - Connection to AT&T data center UC voice service (2500-5000 Licenses)	One-time charge	\$ 40,000.00	25%	\$ 30,000.00	
Engage Install / Training Express - Connection to Partner Premium Hosted Data Center Required - Includes 2 hours for instal to voice platform and basic use "quick start" training (1-10 Licenses)	One-time charge	\$ 850.00	25%	\$ 637.50	
PROFESSIONAL SERVICES OTHER PRODUCTS:					
Installation & Training - Remote - Quality (1-99 Licenses)	One-time charge	\$ 1,250.00	25%	\$ 937.50	
Installation & Training - Remote - Quality (100-249 Licenses)	One-time charge	\$ 1,850.00	25%	\$ 1,387.50	
Installation & Training - Remote - Quality (250-500 Licenses)	One-time charge	\$ 3,350.00	25%	\$ 2,512.50	
Installation & Training - Remote - Quality (500-999 Licenses)	One-time charge	\$ 5,000.00	25%	\$ 3,750.00	
Installation & Training - Remote - Quality (1000-2499 Licenses)	One-time charge	\$ 9,250.00	25%	\$ 6,937.50	
Installation & Training - Remote - Quality (2500-5000 Licenses)	One-time charge	\$ 12,500.00	25%	\$ 9,375.00	
DESKTOP ANALYTICS					
Custom Quote	One-time charge	\$ 13,300.00	25%	\$ 9,975.00	Initial application
Custom Quote	One-time charge	\$ 4,500.00	25%	\$ 3,375.00	Per additional application
Note: Custom Development for Desktop Analytics - Custom Quote -					
These services are based upon the number of integrated applications. A complimentary TelStrat Engineering review will need to validate these services and the app environment prior to					
Equipment Options:					
Phone Sets:					
Polycom SoundStation IP 6000	One-time charge	\$ 1,029.00	25%	\$ 771.75	
Polycom SoundStation IP 7000	One-time charge	\$ 1,449.00	25%	\$ 1,086.75	
Polycom VVX 101	One-time charge	\$ 134.00	25%	\$ 100.50	
Polycom VVX 201	One-time charge	\$ 174.00	25%	\$ 130.50	
Polycom VVX 300	One-time charge	\$ 239.00	25%	\$ 179.25	
Polycom VVX 301	One-time charge	\$ 239.00	25%	\$ 179.25	
Polycom VVX 310	One-time charge	\$ 279.00	25%	\$ 209.25	
Polycom VVX 311	One-time charge	\$ 279.00	25%	\$ 209.25	
Polycom VVX 400	One-time charge	\$ 319.00	25%	\$ 239.25	
Polycom VVX 401	One-time charge	\$ 319.00	25%	\$ 239.25	
Polycom VVX 410	One-time charge	\$ 359.00	25%	\$ 269.25	
Polycom VVX 411	One-time charge	\$ 359.00	25%	\$ 269.25	
Polycom VVX 500	One-time charge	\$ 439.00	25%	\$ 329.25	
Polycom VVX 501	One-time charge	\$ 439.00	25%	\$ 329.25	
Polycom VVX 600	One-time charge	\$ 539.00	25%	\$ 404.25	
Polycom VVX 601	One-time charge	\$ 539.00	25%	\$ 404.25	
Polycom VVX 1500	One-time charge	\$ 1,199.00	25%	\$ 899.25	
Polycom VVX D60	One-time charge	\$ 209.00	25%	\$ 156.75	
Polycom VVX Camera. For use with the VVX 500 and VVX 600	One-time charge	\$ 220.00	25%	\$ 165.00	
Polycom VVX Color Exp Module for VVX 300, 310, 400, 410, 500 and 600	One-time charge	\$ 390.00	25%	\$ 292.50	
Polycom RealPresence Trio 8800 IP conf. phone w/ build-in WIFI	One-time charge	\$ 1,600.00	25%	\$ 1,200.00	
Polycom SoundStation IP6000 conf. phone	One-time charge	\$ 1,029.00	25%	\$ 771.75	
Polycom SoundStation IP7000 conf. phone	One-time charge	\$ 1,449.00	25%	\$ 1,086.75	
Mitel SIP Phones:					
6863 SIP Phone, 10/100 BaseT / No AC Adapter*	One-time charge	\$ 99.99	25%	\$ 74.99	
6865 SIP Phone, GigE / No AC Adapter*	One-time charge	\$ 139.99	25%	\$ 104.99	
6867 SIP Phone, GigE, Color Display / No AC Adapter*	One-time charge	\$ 229.99	25%	\$ 172.49	
6869 SIP Phone, GigE, Color Display / No AC Adapter*	One-time charge	\$ 299.99	25%	\$ 224.99	
6873 SIP Phone, GigE, Color Display, Touchscreen, Bluetooth / No AC Adapter*	One-time charge	\$ 424.99	25%	\$ 318.74	
6739i SIP Phone, GigE, Color Display / with AC Adapter*	One-time charge	\$ 529.99	25%	\$ 397.49	
Accessories:					
AC Adapter North America	One-time charge	\$ 25.00	25%	\$ 18.75	
6800 Series Wall Mount Kit	One-time charge	\$ 25.00	25%	\$ 18.75	
6800i HD Handset(Qty 10)	One-time charge	\$ 250.00	25%	\$ 187.50	
6800i Handset Cord(Qty 10)	One-time charge	\$ 100.00	25%	\$ 75.00	
Mitel SIP Expansion Modules:					
M680 Expansion Module (6865i/6867i)*	One-time charge	\$ 79.99	25%	\$ 59.99	
M685 Expansion Module (6865i/6867i)*	One-time charge	\$ 199.99	25%	\$ 149.99	
M670i Expansion Module (6735i/6737i/6739i)*	One-time charge	\$ 149.99	25%	\$ 112.49	

M675I Expansion Module (6735I/6735I/6739I)*	One-time charge	\$ 199.99	25%	\$ 149.99
Mitel Analog Phones:				
9116 LP Analog Phone	One-time charge	\$ 69.99	25%	\$ 52.49
Mitel SIP DECT Infrastructure:				
RFP 35 IP Indoor Access Point - Unlicensed, System Licensing Priced Separately	One-time charge	\$ 699.99	25%	\$ 524.99
RFP 36 IP Outdoor Access Point - Unlicensed, System Licensing Priced Separately, PoE	One-time charge	\$ 849.99	25%	\$ 637.49
Mitel SIP DECT Phones:				
612d DECT Handset - Charcoal & Silver	One-time charge	\$ 264.99	25%	\$ 198.74
622d DECT Handset - Charcoal & Silver	One-time charge	\$ 349.99	25%	\$ 262.49
632d DECT Handset - Charcoal & Silver	One-time charge	\$ 604.99	25%	\$ 453.74
Charging Cradle/AC Adapter - 610d, 612d, 620d, 622d, 630d, 632d	One-time charge	\$ 45.00	25%	\$ 33.75
Power Battery Pack - 620d, 622d, 630d, 632d - Requires Power Battery Cover	One-time charge	\$ 99.00	25%	\$ 74.25
Power Battery Cover - 620d, 622d	One-time charge	\$ 8.50	25%	\$ 6.38
Power Battery Cover - 630d, 632d	One-time charge	\$ 8.50	25%	\$ 6.38
Rotary Belt Clip - 610d, 612d, 620d, 622d	One-time charge	\$ 15.00	25%	\$ 11.25
Rotary Belt Clip - 630d, 632d	One-time charge	\$ 15.00	25%	\$ 11.25
Mini USB Service Cable - 620d, 622d, 630d, 632d	One-time charge	\$ 49.00	25%	\$ 36.75
Leather Pouch/Belt Clip - 610d, 612d, 620d, 622d	One-time charge	\$ 80.00	25%	\$ 60.00
Leather Pouch/Belt Clip - 630d, 632d	One-time charge	\$ 80.00	25%	\$ 60.00
Standard Battery Pack - 610d, 612d, 620d, 622d, 630d, 632d	One-time charge	\$ 49.00	25%	\$ 36.75
Standard Belt Clip - 610d, 612d, 620d, 622d	One-time charge	\$ 10.00	25%	\$ 7.50
Standard Belt Clip - 630d, 632d	One-time charge	\$ 21.00	25%	\$ 15.75
Notes				
Mitel Phones Include one year warranty.				
The enhanced warranty option adds advance replacement to the standard warranty period.				
The Three Year option adds an additional two years of warranty coverage, and the				
Five Year option adds an additional four years.				
Session Border Controls (SBCs):				
Mediant 4000 Upgrade for 50 SIP sessions	One-time charge	\$ 3,700.00	25%	\$ 2,775.00
Mediant 4000 Upgrade for 100 SIP sessions	One-time charge	\$ 6,500.00	25%	\$ 4,875.00
Mediant 4000 Upgrade for 250 SIP sessions	One-time charge	\$ 13,750.00	25%	\$ 10,312.50
Mediant 4000 Upgrade for 500 SIP sessions	One-time charge	\$ 20,000.00	25%	\$ 15,000.00
Mediant 4000 Upgrade for 1000 SIP sessions	One-time charge	\$ 26,000.00	25%	\$ 19,500.00
Mediant 4000 Upgrade for 2000 SIP sessions	One-time charge	\$ 44,000.00	25%	\$ 33,000.00
Mediant 4000 Upgrade for 4000 SIP sessions	One-time charge	\$ 60,000.00	25%	\$ 45,000.00
Mediant 4000 Upgrade for 1000 SIP Registrations	One-time charge	\$ 2,000.00	25%	\$ 1,500.00
Mediant 4000 DP Enterprise SBC-100 SIP sessions, scalable to 1000 sessions. 500 Registrations	One-time charge	\$ 9,325.00	25%	\$ 6,993.75
Mediant 4000 DP Enterprise SBC-100 SIP sessions, scalable to 1000 sessions. 1000 Registrations	One-time charge	\$ 10,050.00	25%	\$ 7,537.50
Mediant 4000 DP Software upgrade for 25 SBC Sessions	One-time charge	\$ 950.00	25%	\$ 712.50
Mediant 4000 DP Software upgrade for 100 SBC Sessions	One-time charge	\$ 3,800.00	25%	\$ 2,850.00
Mediant 4000 DP Software upgrade for 500 SBC Sessions	One-time charge	\$ 19,000.00	25%	\$ 14,250.00
Mediant 4000 DP Software upgrade for 100 SBC Registrations	One-time charge	\$ 145.00	25%	\$ 108.75
Mediant 4000 DP Software upgrade for 300 SBC Registrations	One-time charge	\$ 435.00	25%	\$ 326.25
Mediant 4000 DP Software upgrade for 500 SBC Registrations	One-time charge	\$ 725.00	25%	\$ 543.75
Mediant 4000 DP Software upgrade for 1000 SBC Registrations	One-time charge	\$ 1,450.00	25%	\$ 1,087.50
Mediant 9000 chassis w/ 1000 SIP Sessions & 10,000 SIP Registrations	One-time charge	\$ 52,700.00	25%	\$ 39,525.00
Mediant 9000 Software Upgrade for 250 SBC Sessions	One-time charge	\$ 9,000.00	25%	\$ 6,750.00
Mediant 9000 Software Upgrade for 1000 SBC Sessions	One-time charge	\$ 22,000.00	25%	\$ 16,500.00
Mediant 9000 Software Upgrade for 2000 SBC Sessions	One-time charge	\$ 31,000.00	25%	\$ 23,250.00
Mediant 9000 Software Upgrade for 5000 SBC Sessions	One-time charge	\$ 57,000.00	25%	\$ 42,750.00
Mediant 9000 Software Upgrade for 10000 SBC Sessions	One-time charge	\$ 87,000.00	25%	\$ 65,250.00
Mediant 9000 Software Upgrade for 1000 SIP Registrations	One-time charge	\$ 2,200.00	25%	\$ 1,650.00
Mediant 9000 Software Upgrade for 10000 SIP Registrations	One-time charge	\$ 8,700.00	25%	\$ 6,525.00
Mediant 9000 Software Upgrade for 50000 SIP Registrations	One-time charge	\$ 13,000.00	25%	\$ 9,750.00
Mediant 800 MSBR with 4 FXO Voice Interfaces	One-time charge	\$ 2,021.00	25%	\$ 1,515.75
Mediant 800 MSBR with 4 FXO and 4 FXS Voice Interfaces	One-time charge	\$ 2,123.00	25%	\$ 1,592.25
Mediant 800 MSBR with 4 FXO and 8 FXS Voice Interfaces	One-time charge	\$ 2,224.00	25%	\$ 1,668.00
Mediant 800 MSBR with 1 E1/T1 and 4 FXS Voice Interfaces	One-time charge	\$ 3,499.00	25%	\$ 2,624.25
Mediant 800 MSBR with 2 E1/T1 and 4 FXS Voice Interfaces	One-time charge	\$ 4,655.00	25%	\$ 3,491.25
Mediant 800 MSBR with 1 E1/T1 Voice Interfaces	One-time charge	\$ 3,322.00	25%	\$ 2,491.50
Mediant 800 software license for initial or additional 5 E-SBC sessions	One-time charge	\$ 450.00	25%	\$ 337.50
Mediant 800 software license for initial or additional 25 E-SBC sessions	One-time charge	\$ 2,000.00	25%	\$ 1,500.00
Mediant 800 software license for initial or additional 50 E-SBC sessions	One-time charge	\$ 3,700.00	25%	\$ 2,775.00
Mediant 800 software license for enabling 50 SIP registrations on E-SBC	One-time charge	\$ 100.00	25%	\$ 75.00
MSBR License for AudioCodes M800 ESBC	One-time charge	\$ 300.00	25%	\$ 225.00
Mediant 500L MSBR with 4 FXS Voice Interfaces - 10 SIP Session, 50 Registrations	One-time charge	\$ 1,450.00	25%	\$ 1,087.50
Mediant 500L MSBR with 4 FXS + 4 FXO Voice Interfaces - 10 SIP Session, 50 Registrations	One-time charge	\$ 1,205.00	25%	\$ 903.75
M500 Licensing, 5 ESBC Sessions	One-time charge	\$ 300.00	25%	\$ 225.00
M500 Licensing, 10 ESBC Sessions	One-time charge	\$ 450.00	25%	\$ 337.50
M500 Licensing, 15 ESBC Sessions	One-time charge	\$ 600.00	25%	\$ 450.00
M500 Licensing, 20 ESBC Sessions	One-time charge	\$ 750.00	25%	\$ 562.50
M500 Licensing, 25 ESBC Sessions	One-time charge	\$ 900.00	25%	\$ 675.00
M500 Licensing, 30 ESBC Sessions	One-time charge	\$ 1,050.00	25%	\$ 787.50

M500 Licensing, 50 ESBC Sessions	One-time charge	\$ 1,800.00	25%	\$ 1,350.00
M500 Licensing, 50 Registrations (MSBR)	One-time charge	\$ 100.00	25%	\$ 75.00
Mediant 500 Licensing, 50 Registrations (MSBR)	One-time charge	\$ 100.00	25%	\$ 75.00
Mediant 500L MSBR Replacement Power Supply with NA cable (2PK)	One-time charge	\$ 80.00	25%	\$ 60.00
Remote User Gateway, 100 SIP sessions, 100 registrations, dual PS, M4000	One-time charge	\$ 9,325.00	25%	\$ 6,993.75
VoIP Network Gateway, 1 E1/T1, SIP pkg w/Dual PS M1K	One-time charge	\$ 4,371.00	25%	\$ 3,278.25
VoIP Network Gateway, 2 E1/T1, SIP pkg w/Dual PS M1K	One-time charge	\$ 5,863.00	25%	\$ 4,397.25
VoIP Network Gateway, 4 E1/T1, SIP pkg w/Dual PS M1K	One-time charge	\$ 9,910.00	25%	\$ 7,432.50
VoIP Network Gateway, 1 E1/T1, SIP pkg w/Dual PS M1K-1PRI, 4 FXO, SAS	One-time charge	\$ 5,193.00	25%	\$ 3,894.75
VoIP Network Gateway, 1 E1/T1, SIP pkg w/Dual PS M1K-1PRI, 4 FXS, SAS	One-time charge	\$ 5,176.00	25%	\$ 3,882.00
VoIP Gateway, including 2 FXS analog lines, single 10/100 BaseT MP112	One-time charge	\$ 192.00	25%	\$ 144.00
VoIP Gateway, including 4 FXS analog lines, single 10/100 BaseT MP114	One-time charge	\$ 374.00	25%	\$ 280.50
VoIP Gateway, including 8 FXS analog lines, single 10/100 BaseT MP118	One-time charge	\$ 668.00	25%	\$ 501.00
VoIP Gateway (MP-124E), including 24 FXS analog lines, single 10/100 BaseT	One-time charge	\$ 1,470.00	25%	\$ 1,102.50
VoIP Gateway, including 4 FXO analog lines, single 10/100 BaseT MP114	One-time charge	\$ 424.00	25%	\$ 318.00
VoIP Gateway, including 8 FXO analog lines, single 10/100 BaseT MP118	One-time charge	\$ 753.00	25%	\$ 564.75
VoIP Gateway, including 2 FXO and 2 FXS analog lines, single 10/100 BaseT MP114	One-time charge	\$ 410.00	25%	\$ 307.50
VoIP Gateway, including 4 FXO and 4 FXS analog lines, single 10/100 BaseT MP118	One-time charge	\$ 722.00	25%	\$ 541.50
VoIP Gateway (MP-124E) 24-Port FXS	One-time charge	\$ 1,799.00	25%	\$ 1,349.25
VoIP Gateway (MP-1288) High density analog gateway with 72 FXS ports	One-time charge	\$ 6,696.00	25%	\$ 5,022.00
VoIP Gateway (MP-1288) High density analog gateway with 144 FXS ports	One-time charge	\$ 11,952.00	25%	\$ 8,964.00
VoIP Gateway (MP-1288) High density analog gateway with 216 FXS ports	One-time charge	\$ 16,848.00	25%	\$ 12,636.00
VoIP Gateway (MP-1288) High density analog gateway with 288 FXS ports	One-time charge	\$ 20,764.00	25%	\$ 15,573.00
VoIP Gateway, including 2 FXS analog lines, single 10/100 BaseT MP-112, with RTPC-XR Reports	One-time charge	\$ 203.00	25%	\$ 152.25
VoIP Gateway, including 4 FXS analog lines, single 10/100 BaseT MP-114, with RTPC-XR Reports	One-time charge	\$ 391.00	25%	\$ 293.25
VoIP Gateway, including 8 FXS analog lines, single 10/100 BaseT MP-118, with RTPC-XR Reports	One-time charge	\$ 697.00	25%	\$ 522.75
VoIP Gateway (MP-124E), including 24 FXS analog lines, single 10/100 BaseT, with RTPC-XR Reports	One-time charge	\$ 1,542.00	25%	\$ 1,156.50
VoIP Gateway (MP-124E), including 24 FXS with RTPC-XR Reports	One-time charge	\$ 1,871.00	25%	\$ 1,403.25
AudioCodes EMS (Appliance)	One-time charge	\$ 12,000.00	25%	\$ 9,000.00
AudioCodes EMS License for Mediant800	One-time charge	\$ 120.00	25%	\$ 90.00
AudioCodes EMS License for Mediant4000	One-time charge	\$ 1,200.00	25%	\$ 900.00
AudioCodes EMS License for Mediant4000DP	One-time charge	\$ 300.00	25%	\$ 225.00
AudioCodes EMS License for Mediant1000B	One-time charge	\$ 300.00	25%	\$ 225.00
AudioCodes EMS License for a single MP1xx	One-time charge	\$ 35.00	25%	\$ 26.25
AudioCodes EMS License for a single M500	One-time charge	\$ 120.00	25%	\$ 90.00
AudioCodes EMS License for a single MP500 MSBR	One-time charge	\$ 120.00	25%	\$ 90.00
AudioCodes EMS License for a single MP1xx	One-time charge	\$ 35.00	25%	\$ 26.25
AudioCodes EMS License for a single M2000	One-time charge	\$ 600.00	25%	\$ 450.00
Important: AudioCodes analog VoIP gateways comply with IEC61000-4-5 1KV surge levels as required by EN55024 and EN300-386. However in locations where the analog lines are routed outside the building, voltage due to lightning may exceed 1KV. In this case, primary surge protectors connected between Tip to Ground and between Ring to Ground on each FXS port are required. Failure to install primary surge protectors, and failing to comply with the grounding instructions or any other installation instructions, may cause permanent damage to the VoIP Gateways. Surge damage is not covered by Mitel warranty. Please refer to the Lightning Protection document embedded in the Info tab for more information.				
Enhanced 911 Gateway:				
Emergency Gateway-Redundant Pair, includes 2500 station licenses	One-time charge	\$ 49,500.00	25%	\$ 37,125.00
Emergency Gateway 2,500 station add-on license	One-time charge	\$ 12,000.00	25%	\$ 9,000.00
Emergency Desk Alert Module - unlimited user licenses	One-time charge	\$ 8,250.00	25%	\$ 6,187.50
Emergency Gateway Remote Management Embedded Ethernet NIC	One-time charge	\$ 750.00	25%	\$ 562.50
EGW-New Virtual Appliance - software only	One-time charge	\$ 49,500.00	25%	\$ 37,125.00
EGW Migration to new hardware	One-time charge	\$ 17,500.00	25%	\$ 13,125.00
EGW Migration to new VM Solution	One-time charge	\$ 3,500.00	25%	\$ 2,625.00
Managed Service Charges:				
Managed Service, Endpoint, Monthly Recurring (Per Instance/Per Month)	Monthly recurring charge	\$ 5.25	25%	\$ 3.94
Managed Service, Business Trunk User, Monthly Recurring (Per Instance/Per Month)	Monthly recurring charge	\$ 5.42	25%	\$ 4.07
Managed Service, Call Accounting, Monthly Recurring (Per User/Per Month)	Per user, per month	\$ 0.42	25%	\$ 0.32
Managed Service, UM-only, Monthly Recurring (Per mailbox/Per Month)	Per mailbox, per month	\$ 2.75	25%	\$ 2.06
Managed Service, SIP Business Trunk Group, (Per Concurrent Call Path/Per Month) SIP trunking only - no HVS PBX Service. To be used in conjunction with 901 0010 038	Per Concurrent Call Path, per month	\$ 8.75	25%	\$ 6.56
Managed Service, Basic Trunk User, Monthly Recurring (Per User/Per Month). To be used in conjunction with 901 0010 037	Per user, per month	\$ 0.17	25%	\$ 0.13
Managed Service, Encrypted Endpoint, Monthly Recurring (Per Instance/Per Month) Requires PLM approval	Monthly recurring charge	\$ 1.75	25%	\$ 1.31
Small appliance management service, non-Mitel provided equipment, monthly recurring (includes	Monthly recurring charge	\$ 16.67	25%	\$ 12.50
Medium appliance management service, non-Mitel provided equipment, monthly recurring (includes	Monthly recurring charge	\$ 41.67	25%	\$ 31.25
Large appliance management service, non-Mitel provided equipment, monthly recurring (includes	Monthly recurring charge	\$ 83.33	25%	\$ 62.50
Medium appliance monitoring service and ACTS support, Adtran 908e equipment, monthly recurring	Monthly recurring charge	\$ 33.33	25%	\$ 25.00
Managed Service, Polycom Licensing for OpEasy (Per Endpoint/Per Month)	Per endpoint, per month	\$ 1.67	25%	\$ 1.25
Managed Service, Polycom Premium Support (Per Endpoint/Per Month)	Per endpoint, per month	\$ 2.08	25%	\$ 1.56
Managed Service, Hospitality w/Jazz, Room Endpoint, Monthly Recurring (Per Instance/Per Month)	Monthly recurring charge	\$ 4.17	25%	\$ 3.13
Managed Service, Emergency Routing Service (ERS) service, Monthly Recurring (Per User/Per Month)	Monthly recurring charge	\$ 0.17	25%	\$ 0.13
Managed Service, Call-Recording, Monthly Recurring (Per User/Per Month) Requires PLM approval	Per user, per month	\$ 3.33	25%	\$ 2.50
Managed Service, Inference Support, Month Recurring (Per Concurrent Call Path, Per Month)	Per Concurrent Call Path, per month	\$ 12.50	25%	\$ 9.38
Managed Service, InContact Support, Monthly Recurrent (Per Concurrent Call Path, Per Month)	Per Concurrent Call Path, per month	\$ 12.50	25%	\$ 9.38

NASPO Data Communications Contract						
Webex Teams (Cisco Hosted Collaboration Solution by AT&T) - System Licenses						
AT&T CHCS requires at least \$80,000 in annual revenue (based on net price of the combined licenses/services annual billing)						
Subcategory	Feature Name	Description	Commercial List Price	NASPO Discount	NASPO Price	Notes
Category 1.1	Cisco Collaboration Flex Plan/A-FLEX-AU-COMMON/AU Common Area Add-On	Per device, per month	\$ 25.00	25%	\$ 18.75	
Category 1.1	Cisco Collaboration Flex Plan/A-FLEX-AUHL1/AU Partner Hosted Calling Tier 1	Per Seat, per month	\$ 30.00	25%	\$ 22.50	
Category 1.1	Unified Messaging	Per Seat, per month	\$ 14.99	25%	\$ 11.24	
Category 1.1	VoiceMail	Per Seat, per month	\$ 10.99	25%	\$ 8.24	
Category 1.1	UC Federation - Basic	Per Seat, per month	\$ 2.25	25%	\$ 1.69	
Category 1.1	Auto Attendant - 1 to 4 Prompts	Per Seat, per month	\$ 10.99	25%	\$ 8.24	
Category 1.1	Auto Attendant - 5+ Prompts	Per Seat, per month	\$ 14.99	25%	\$ 11.24	
Category 1.1	Advanced E911 - 500 to 5,000 users	Per Seat, per month	\$ 9.00	25%	\$ 6.75	
Category 1.1	Advanced E911 - 5001 to 10,000 users	Per Seat, per month	\$ 1.60	25%	\$ 1.20	
Category 1.1	Advanced E911 - 10,000+ users	Per Seat, per month	\$ 1.10	25%	\$ 0.83	
Category 1.1	PBX Integration Point (PIP) - 1 to 50 Users	Per Concurrent Call	\$ 4.99	25%	\$ 3.74	
Category 1.1	PBX Integration Point (PIP) - 51+ Users	Per Concurrent Call	\$ 3.99	25%	\$ 2.99	
Category 1.1	PSTN Interconnection Charge (PIC) - 1 to 50 Users	Per Concurrent Call	\$ 6.99	25%	\$ 5.24	
Category 1.1	PSTN Interconnection Charge (PIC) - 51+ Users	Per Concurrent Call	\$ 5.99	25%	\$ 4.49	
Category 1.1	Attendant Console - Advanced (Server based) / Operators 1 to 3	Per Console	\$ 260.00	25%	\$ 195.00	
Category 1.1	Attendant Console - Advanced (Server based) / Operators 4 to 6	Per Console	\$ 275.00	25%	\$ 206.25	
Category 1.1	Attendant Console - Advanced (Server based) / Operators 7 to 10	Per Console	\$ 290.00	25%	\$ 217.50	
Category 1.1	Attendant Console - Advanced (Server based) / Operators 11 to 25	Per Console	\$ 355.00	25%	\$ 266.25	
Category 1.1	Attendant Console - Advanced (Server based) / Operators 26 to 50	Per Console	\$ 475.00	25%	\$ 356.25	
Category 1.1	Attendant Console - Standard (Serverless)	Per Console	\$ 36.50	25%	\$ 27.38	
Category 1.1	Group Announcements Basic / 1 to 50 Users	Per Block of Users	\$ 200.00	25%	\$ 150.00	1 paging group per 25 AU Partner Hosted Calling Tier 1 licenses
Category 1.1	Group Announcements Basic / 51 + Users	Per Block of Users	\$ 325.00	25%	\$ 243.75	1 paging group per 25 AU Partner Hosted Calling Tier 1 licenses
Category 1.1	Group Announcements Advanced / 1 to 50 Users	Per Block of Users	\$ 200.00	25%	\$ 150.00	1 paging group per 25 AU Partner Hosted Calling Tier 1 licenses
Category 1.1	Group Announcements Advanced / 51 + Users	Per Block of Users	\$ 325.00	25%	\$ 243.75	1 paging group per 25 AU Partner Hosted Calling Tier 1 licenses
Category 1.1	Collaboration Edge / 20 to 50 users	Per user, per month	\$ 35.00	25%	\$ 26.25	
Category 1.1	Collaboration Edge / 51 to 99 users	Per user, per month	\$ 15.00	25%	\$ 11.25	
Category 1.1	Collaboration Edge / 100 to 499 users	Per user, per month	\$ 7.50	25%	\$ 5.63	
Category 1.1	Collaboration Edge / 500 to 999 users	Per user, per month	\$ 2.50	25%	\$ 1.88	
Category 1.1	Collaboration Edge / 1000+ users	Per user, per month	\$ 1.60	25%	\$ 1.20	
Category 1.1	Esna Cloudlink for Cisco®	Per user, per month	\$ 2.25	25%	\$ 1.69	
Category 1.1	Esna iLink integration	Per user, per month	\$ 1.50	25%	\$ 1.13	
Category 1.1	Cisco Collaboration Meeting Room (CMR Cloud) Integration / Up to 10 CMR users	Per Company	\$ 70.00	25%	\$ 52.50	
Category 1.1	Cisco TelePresence Conductor Configuration Integration	Per Company	\$ 600.00	25%	\$ 450.00	
Category 1.1	UC Services Connection / 10 MB Bandwidth	Per month	\$ 205.00	25%	\$ 153.75	
Category 1.1	UC Services Connection / 20 MB Bandwidth	Per month	\$ 400.00	25%	\$ 300.00	
Category 1.1	UC Services Connection / 30 MB Bandwidth	Per month	\$ 595.00	25%	\$ 446.25	
Category 1.1	UC Services Connection / 40 MB Bandwidth	Per month	\$ 780.00	25%	\$ 585.00	
Category 1.1	UC Services Connection / 50 MB Bandwidth	Per month	\$ 965.00	25%	\$ 723.75	
Category 1.1	UC Services Connection / 60 MB Bandwidth	Per month	\$ 1,140.00	25%	\$ 855.00	
Category 1.1	UC Services Connection / 70 MB Bandwidth	Per month	\$ 1,310.00	25%	\$ 982.50	
Category 1.1	UC Services Connection / 80 MB Bandwidth	Per month	\$ 1,480.00	25%	\$ 1,110.00	
Category 1.1	UC Services Connection / 90 MB Bandwidth	Per month	\$ 1,640.00	25%	\$ 1,230.00	
Category 1.1	UC Services Connection / 100 MB Bandwidth	Per month	\$ 1,800.00	25%	\$ 1,350.00	
Category 1.1	UC Services Connection / 150 MB Bandwidth	Per month	\$ 2,660.00	25%	\$ 1,995.00	
Category 1.1	UC Services Connection / 200 MB Bandwidth	Per month	\$ 3,495.00	25%	\$ 2,621.25	
Category 1.1	UC Services Connection / 250 MB Bandwidth	Per month	\$ 4,305.00	25%	\$ 3,228.75	
Category 1.1	UC Services Connection / 300 MB Bandwidth	Per month	\$ 5,090.00	25%	\$ 3,817.50	
Category 1.1	UC Services Connection / 400 MB Bandwidth	Per month	\$ 6,685.00	25%	\$ 5,013.75	
Category 1.1	UC Services Connection / 450 MB Bandwidth	Per month	\$ 7,405.00	25%	\$ 5,553.75	
Category 1.1	UC Services Connection / 500 MB Bandwidth	Per month	\$ 8,230.00	25%	\$ 6,172.50	
Category 1.1	UC Services Connection / 600 MB Bandwidth	Per month	\$ 9,720.00	25%	\$ 7,290.00	
Category 1.1	UC Services Connection / 700 MB Bandwidth	Per month	\$ 11,165.00	25%	\$ 8,373.75	
Category 1.1	UC Services Connection / 800 MB Bandwidth	Per month	\$ 12,555.00	25%	\$ 9,416.25	
Category 1.1	UC Services Connection / 900 MB Bandwidth	Per month	\$ 13,900.00	25%	\$ 10,425.00	
Category 1.1	UC Services Connection / 1000 MB Bandwidth	Per month	\$ 15,190.00	25%	\$ 11,392.50	
Category 1.1	UC Federation - Calendar	Per user, per month	\$ 1.00	25%	\$ 0.75	
Category 1.1	UC Encryption in Transit	Per Cluster, per Customer	\$ 100.00	25%	\$ 75.00	
Category 1.1	Mgd COE Router-Voice Gateway (Group 2) / Silver	Per Router, per month	\$ 75.00	25%	\$ 56.25	
Category 1.1	Mgd COE Router-Voice Gateway (Group 2) / Gold	Per Router, per month	\$ 100.00	25%	\$ 75.00	
Category 1.1	UCV Integration w Telstrat Call Recording (CR)	Per user, per month	\$ 30.00	25%	\$ 22.50	
Category 1.1	UCV Integration w Telstrat CR - Installation Training / 20 to 99 users	One-time cost, per volume tier	\$ 3,000.00	25%	\$ 2,250.00	
Category 1.1	UCV Integration w Telstrat CR - Installation Training / 100 to 249 users	One-time cost, per volume tier	\$ 6,250.00	25%	\$ 4,687.50	
Category 1.1	UCV Integration w Telstrat CR - Installation Training / 250 to 499 users	One-time cost, per volume tier	\$ 9,500.00	25%	\$ 7,125.00	
Category 1.1	UCV Integration w Telstrat CR - Installation Training / 500 to 999 users	One-time cost, per volume tier	\$ 14,500.00	25%	\$ 10,875.00	
Category 1.1	UCV Integration w Telstrat CR - Installation Training / 1000 to 2499 users	One-time cost, per volume tier	\$ 24,500.00	25%	\$ 18,375.00	
Category 1.1	UCV Integration w Telstrat CR - Installation Training / 2500 to 5000 users	One-time cost, per volume tier	\$ 35,000.00	25%	\$ 26,250.00	
Category 1.1	Supervisor Training	One-time cost, per customer training	\$ 1,750.00	25%	\$ 1,312.50	
Category 1.1	Admin Training	One-time cost, per customer training	\$ 2,500.00	25%	\$ 1,875.00	
Category 1.1	New Site Installation Fee	Per Hour	\$ 195.00	25%	\$ 146.25	
Category 1.1	Project MACD Fee	Per Hour	\$ 195.00	25%	\$ 146.25	
Category 1.1	Managed Voice GW Bundle / Extra Small Router	Per month, per Router	\$ 365.00	25%	\$ 273.75	
Category 1.1	Managed Voice GW Bundle / Small Router	Per month, per Router	\$ 705.00	25%	\$ 528.75	
Category 1.1	Managed Voice GW Bundle / Medium Router	Per month, per Router	\$ 1,370.00	25%	\$ 1,027.50	
Category 1.1	Managed Voice GW Bundle / Large Router	Per month, per Router	\$ 2,065.00	25%	\$ 1,548.75	
Category 1.1	Managed Voice GW Bundle / Extra Large Router	Per month, per Router	\$ 2,540.00	25%	\$ 1,905.00	
Category 1.1	Managed Voice GW Prem Maint / Extra Small Router	Per month, per Router	\$ 20.00	25%	\$ 15.00	
Category 1.1	Managed Voice GW Prem Maint / Small Router	Per month, per Router	\$ 20.00	25%	\$ 15.00	
Category 1.1	Managed Voice GW Prem Maint / Medium Router	Per month, per Router	\$ 30.00	25%	\$ 22.50	
Category 1.1	Managed Voice GW Prem Maint / Large Router	Per month, per Router	\$ 45.00	25%	\$ 33.75	
Category 1.1	Managed Voice GW Prem Maint / Extra Large Router	Per month, per Router	\$ 50.00	25%	\$ 37.50	
Category 1.1	Deployment Fee OTC / Project Mgmt	Per month, per Router	\$ 35,000.00	25%	\$ 26,250.00	
Category 1.1	Cisco Webex Meetings-A-FLEX-EAC1 250-1,999 Cloud Meeting	Per user, per month	\$ 15.50	25%	\$ 11.63	
Category 1.1	Cisco Phones:					
Category 1.1	Cisco 7832 conference phone	One-time charge	\$ 995.00	25%	\$ 746.25	
Category 1.1	Cisco 7841 IP phone	One-time charge	\$ 395.00	25%	\$ 296.25	
Category 1.1	Cisco 7861 IP phone	One-time charge	\$ 425.00	25%	\$ 318.75	
Category 1.1	Cisco 8821 IP phone	One-time charge	\$ 695.00	25%	\$ 521.25	
Category 1.1	Cisco 8811 IP phone	One-time charge	\$ 540.00	25%	\$ 405.00	

Category 1.1	Cisco 8841 IP phone	One-time charge	\$ 515.00	25%	\$ 386.25	
Category 1.1	Cisco 8851 IP phone	One-time charge	\$ 615.00	25%	\$ 461.25	
Category 1.1	Cisco 8861 IP phone	One-time charge	\$ 760.00	25%	\$ 570.00	
Category 1.1	Cisco 8832 conference phone	One-time charge	\$ 1,595.00	25%	\$ 1,196.25	
Category 1.1	Cisco Hardware:					
Category 1.1	Cisco ATA190	One-time charge	350	25%	\$ 262.50	
Category 1.1	Cisco ATA191	One-time charge	300	25%	\$ 225.00	
Category 1.1	Cisco VG202	One-time charge	795	25%	\$ 596.25	
Category 1.1	Cisco VG204	One-time charge	1295	25%	\$ 971.25	
Category 1.1	Cisco VG320	One-time charge	11880	25%	\$ 8,910.00	
Category 1.1	Cisco SRST 25 Seat	One-time charge	1435	25%	\$ 1,076.25	
Category 1.1	Cisco SRST 100 Seat	One-time charge	5000	25%	\$ 3,750.00	
Category 1.1	Cisco 8832 IP Phone Smartnet 8x5xNBD Maintenance	Per device, per month	30	25%	\$ 22.50	
Category 1.1	Cisco 7841 IP Phone Smartnet 8x5xNBD Maintenance	Per device, per month	8	25%	\$ 6.00	
Category 1.1	Cisco VG320 Smartnet 8x5xNBD	Per device, per month	100	25%	\$ 75.00	
Category 1.1	Cisco 4321 Integrated Services Router	One-time charge	4595	25%	\$ 3,446.25	
Category 1.1	Cisco 4331 Integrated Services Router	One-time charge	18000	25%	\$ 13,500.00	
Category 1.1	Cisco 4351 Integrated Services Router	One-time charge	15000	25%	\$ 11,250.00	

NASPO Data Communications Contract						
AT&T Conferencing with Zoom Web Conferencing						
Subcategory	Feature Name	Description	Commercial List Price	NASPO Discount	NASPO Price	Notes
Category 1.1	<u>Zoom Meeting:</u>					Volume Tier
Category 1.1	Cost Per Minute - Up to 100 Participants	Cost per minute, per participant	\$ 0.130	25%	\$ 0.098	1 +
Category 1.1	Cost Per Minute - Up to 200 Participants	Cost per minute, per participant	\$ 0.135	25%	\$ 0.101	1 +
Category 1.1	Named Host, 100 Participants	Per month, per Named Host license	\$ 26.00	25%	\$ 19.500	1 +
Category 1.1	Named Host, 200 Participants	Per month, per Named Host license	\$ 27.00	25%	\$ 20.250	1 +
Category 1.1	Named Host, 300 Participants	Per month, per Named Host license	\$ 159.99	25%	\$ 119.99	1 +
Category 1.1	Named Host, 500 Participants	Per month, per Named Host license	\$ 259.99	25%	\$ 194.99	1 +
Category 1.1	Named Host, 1,000 Participants	Per month, per Named Host license	\$ 559.99	25%	\$ 419.99	1 +
Category 1.1	Named Host, 200 Participants with 150 CRC	Per month, per Named Host license	\$ 69.99	25%	\$ 52.75	1 +
Category 1.1	<u>Zoom Webinar:</u>					Volume Tier
Category 1.1	Cost Per Minute - Up to 10,000 Participants	Cost per minute, per participant	\$ 0.135	25%	\$ 0.101	1+
Category 1.1	Named Host, 100 Participants	Per month, per Named Host license	\$ 40.00	25%	\$ 30.00	1+
Category 1.1	Named Host, 500 Participants	Per month, per Named Host license	\$ 140.00	25%	\$ 105.00	1+
Category 1.1	Named Host, 1,000 Participants	Per month, per Named Host license	\$ 340.00	25%	\$ 255.00	1+
Category 1.1	Named Host, 3,000 Participants	Per month, per Named Host license	\$ 990.00	25%	\$ 742.50	1+
Category 1.1	Named Host, 5,000 Participants	Per month, per Named Host license	\$ 2,490.00	25%	\$ 1,867.50	1+
Category 1.1	Named Host, 10,000 Participants	Per month, per Named Host license	\$ 6,490.00	25%	\$ 4,867.50	1+
Category 1.1	Zoom Room License	Per month, per Zoom Room license	\$ 49.00	25%	\$ 36.75	1+
Category 1.1	CRC License, Zoom Meeting, 100 Participants	Per month, per CRC license	\$ 49.99	25%	\$ 37.49	1+
Category 1.1	Reservationless Toll-Free Audio	Cost per minute, per participant	\$ 0.215	25%	\$ 0.16	1+

AT&T CAD/Tactical Mapping/Analytics Scale Pricing 5%

Nimbus Seats	Quantity	Scale List MRC	Discount MRC %	Scale Net MRC
Greater than 1 and less than or equal to 5	5	\$ 2,000.00	5%	\$ 1,900.00
Greater than 6 and less than or equal to 15	15	\$ 1,950.00	5%	\$ 1,852.50
Greater than 16 and less than or equal to 25	25	\$ 1,900.00	5%	\$ 1,805.00
Greater than 26 and less than or equal to 35	35	\$ 1,900.00	5%	\$ 1,805.00
Greater than 36 and less than or equal to 50	50	\$ 1,850.00	5%	\$ 1,757.50
Greater than 51 and less than or equal to 100	100	\$ 1,800.00	5%	\$ 1,710.00
Greater than 101 and less than or equal to 200	200	\$ 1,600.00	5%	\$ 1,520.00
Above 200	>200	\$ 1,400.00	5%	\$ 1,330.00

Nimbus Vehicles / Responders	Quantity	Scale List MRC	Discount MRC %	Scale Net MRC
Greater than 1 and less than or equal to 1000	1,000	\$ 50.00	5%	\$ 47.50
Greater than 1001 and less than or equal to 3000	3,000	\$ 45.00	5%	\$ 42.75
Above 3000	>3000	\$ 40.00	5%	\$ 38.00

Radius to Nimbus Upgrade	Quantity	Scale List MRC	Discount MRC %	Scale Net MRC
Greater than 1 and less than or equal to 5	5	\$ 1,650.00	5%	\$ 1,567.50
Greater than 6 and less than or equal to 15	15	\$ 1,608.75	5%	\$ 1,528.31
Greater than 16 and less than or equal to 25	25	\$ 1,567.50	5%	\$ 1,489.13
Greater than 26 and less than or equal to 35	35	\$ 1,567.50	5%	\$ 1,489.13
Greater than 36 and less than or equal to 50	50	\$ 1,526.25	5%	\$ 1,449.94
Greater than 51 and less than or equal to 100	100	\$ 1,485.00	5%	\$ 1,410.75
Greater than 101 and less than or equal to 200	200	\$ 1,320.00	5%	\$ 1,254.00
Above 200	>200	\$ 1,155.00	5%	\$ 1,097.25

Radius Plus to Nimbus Upgrade	Quantity	Scale List MRC	Discount MRC %	Scale Net MRC
Greater than 1 and less than or equal to 5	5	\$ 1,550.00	5%	\$ 1,472.50
Greater than 6 and less than or equal to 15	15	\$ 1,511.25	5%	\$ 1,435.69
Greater than 16 and less than or equal to 25	25	\$ 1,472.50	5%	\$ 1,398.88
Greater than 26 and less than or equal to 35	35	\$ 1,472.50	5%	\$ 1,398.88
Greater than 36 and less than or equal to 50	50	\$ 1,433.75	5%	\$ 1,362.06
Greater than 51 and less than or equal to 100	100	\$ 1,395.00	5%	\$ 1,325.25
Greater than 101 and less than or equal to 200	200	\$ 1,240.00	5%	\$ 1,178.00
Above 200	>200	\$ 1,085.00	5%	\$ 1,030.75

Radius Tactical Mapping - Basic	Quantity	Scale List MRC	Discount MRC %	Scale Net MRC
Greater than 1 and less than or equal to 5	5	\$ 350.00	5%	\$ 332.50
Greater than 6 and less than or equal to 15	15	\$ 350.00	5%	\$ 332.50
Greater than 16 and less than or equal to 25	25	\$ 350.00	5%	\$ 332.50
Greater than 26 and less than or equal to 50	50	\$ 350.00	5%	\$ 332.50
Greater than 51 and less than or equal to 75	75	\$ 350.00	5%	\$ 332.50
Greater than 76 and less than or equal to 120	120	\$ 350.00	5%	\$ 332.50
Greater than 121 and less than or equal to 200	200	\$ 350.00	5%	\$ 332.50
Above 200	>200	\$ 297.50	5%	\$ 282.63

Radius Tactical Mapping - Plus	Quantity	Scale List MRC	Discount MRC %	Scale Net MRC
Greater than 1 and less than or equal to 200	200	\$ 450.00	5%	\$ 427.50
Above 200	>200	\$ 382.50	5%	\$ 363.38

Radius to Radius Plus Upgrade	Quantity	Scale List MRC	Discount MRC %	Scale Net MRC
Greater than 1 and less than or equal to 200	200	\$ 100.00	5%	\$ 95.00
Above 200	>200	\$ 85.00	5%	\$ 80.75

Edge Telephony IoT Analytics	Quantity	Scale List MRC	Discount MRC %	Scale Net MRC
Greater than 1 and less than or equal to 25	25	\$ 200.00	5%	\$ 190.00
Greater than 26 and less than or equal to 50	50	\$ 190.00	5%	\$ 180.50
Greater than 51 and less than or equal to 75	75	\$ 180.00	5%	\$ 171.00
Greater than 76 and less than or equal to 120	120	\$ 170.00	5%	\$ 161.50
Greater than 121 and less than or equal to 200	200	\$ 160.00	5%	\$ 152.00
Above 200	>200	\$ 150.00	5%	\$ 142.50

Device Information					
Cisco Device Model #	Device Category	Device Description	List Price (MRC)	Discount	NASPO Price (MRC)
MS120-8-HW	Switches	Meraki MS120-8 1G L2 Cloud Managed 8x GigE Switch	\$35.00	10%	\$31.50
MS120-8LP-HW	Switches	Meraki MS120-8LP 1G L2 Cloud Managed 8x GigE 67W PoE Switch	\$45.00	10%	\$40.50
MS120-8FP-HW	Switches	Meraki MS120-8FP 1G L2 Cloud Managed 8x GigE 124W PoE Switch	\$50.00	10%	\$45.00
MS120-24-HW	Switches	Meraki MS120-24 1G L2 Cloud Managed 24x GigE Switch	\$65.00	10%	\$58.50
MS120-24P-HW	Switches	Meraki MS120-24P 1G L2 Cld-Mngd 24x GigE 370W PoE Switch	\$90.00	10%	\$81.00
MS120-48-HW	Switches	Meraki MS120-48 1G L2 Cloud Managed 48x GigE Switch	\$100.00	10%	\$90.00
MS120-48LP-HW	Switches	Meraki MS120-48LP 1G L2 Cld Managed 48x GigE 370W PoE Switch	\$130.00	10%	\$117.00
MS120-48FP-HW	Switches	Meraki MS120-48FP 1G L2 Cld Managed 48x GigE 740W PoE Switch	\$150.00	10%	\$135.00
MS210-24-HW	Switches	Meraki MS210-24 1G L2 Cld-Mngd 24x GigE Switch	\$105.00	10%	\$94.50
MS210-24P-HW	Switches	Meraki MS210-24P 1G L2 Cld-Mngd 24x GigE 370W PoE Switch	\$125.00	10%	\$112.50
MS210-48-HW	Switches	Meraki MS210-48 1G L2 Cld-Mngd 48x GigE Switch	\$150.00	10%	\$135.00
MS210-48LP-HW	Switches	Meraki MS210-48LP 1G L2 Cld-Mngd 48x GigE 370W PoE Switch	\$180.00	10%	\$162.00
MS210-48FP-HW	Switches	Meraki MS210-48FP 1G L2 Cld-Mngd 48x GigE 740W PoE Switch	\$205.00	10%	\$184.50
MS225-24-HW	Switches	Meraki MS225-24 L2 Stck Cld-Mngd 24x GigE Switch	\$140.00	10%	\$126.00
MS225-24P-HW	Switches	Meraki MS225-24P L2 Stck Cld-Mngd 24x GigE 370W PoE Switch	\$155.00	10%	\$139.50
MS225-48-HW	Switches	Meraki MS225-48 L2 Stck Cld-Mngd 48x GigE Switch	\$180.00	10%	\$162.00
MS225-48LP-HW	Switches	Meraki MS225-48LP L2 Stck Cld-Mngd 48x GigE 370W PoE Switch	\$215.00	10%	\$193.50
MS225-48FP-HW	Switches	Meraki MS225-48FP L2 Stck Cld-Mngd 48x GigE 740W PoE Switch	\$240.00	10%	\$216.00
MS250-24-HW	Switches	Meraki MS250-24 L3 Stck Cld-Mngd 24x GigE Switch	\$190.00	10%	\$171.00
MS250-24P-HW	Switches	Meraki MS250-24P L3 Stck Cld-Mngd 24x GigE 370W PoE Switch	\$205.00	10%	\$184.50
MS250-48-HW	Switches	Meraki MS250-48 L3 Stck Cld-Mngd 48x GigE Switch	\$255.00	10%	\$229.50
MS250-48LP-HW	Switches	Meraki MS250-48LP L3 Stck Cld-Mngd 48x GigE 370W PoE Switch	\$290.00	10%	\$261.00
MS250-48FP-HW	Switches	Meraki MS250-48FP L3 Stck Cld-Mngd 48x GigE 740W PoE Switch	\$315.00	10%	\$283.50
MS350-24-HW	Switches	Meraki MS350-24 L3 Stck Cld-Mngd 24x GigE Switch	\$180.00	10%	\$162.00
MS350-24P-HW	Switches	Meraki MS350-24P L3 Stck Cld-Mngd 24x GigE 370W PoE Switch	\$205.00	10%	\$184.50
MS350-24X-HW	Switches	Meraki MS350-24X L3 Stck Cld-Mngd 24xGigE mGig UPOE Switch	\$235.00	10%	\$211.50
MS350-48-HW	Switches	Meraki MS350-48 L3 Stck Cld-Mngd 48x GigE Switch	\$285.00	10%	\$256.50
MS350-48LP-HW	Switches	Meraki MS350-48LP L3 Stck Cld-Mngd 48x GigE 370W PoE Switch	\$325.00	10%	\$292.50
MS350-48FP-HW	Switches	Meraki MS350-48FP L3 Stck Cld-Mngd 48x GigE 740W PoE Switch	\$355.00	10%	\$319.50
MS410-16-HW	Switches	Meraki MS410-16 Cld-Mngd 16x GigE SFP Switch	\$265.00	10%	\$238.50
MS410-32-HW	Switches	Meraki MS410-32 Cld-Mngd 32x GigE SFP Switch	\$450.00	10%	\$405.00
MS425-16-HW	Switches	Meraki MS425-16 L3 Cld-Mngd 16x 10G SFP+ Switch	\$420.00	10%	\$378.00
MS425-32-HW	Switches	Meraki MS425-32 L3 Cld-Mngd 32x 10G SFP+ Switch	\$655.00	10%	\$589.50
	Switch Bundles	MS120-8P 67W w/Cord	\$45.50	10%	\$40.95
	Switch Bundles	MS120-8P 67W w/SX Multi Mode	\$58.50	10%	\$52.65
	Switch Bundles	MS120-8P 67W w/SX Copper Module	\$55.50	10%	\$49.95
	Switch Bundles	MS120-8P 124W w/Cord	\$50.50	10%	\$45.45
	Switch Bundles	MS120-8P 124W w/SX Multi Mode	\$63.50	10%	\$57.15
	Switch Bundles	MS120-8P 124W w/SX Copper Module	\$60.50	10%	\$54.45
	Switch Bundles	MS120-24P 1GW w/Cord	\$90.50	10%	\$81.45
	Switch Bundles	MS120-24P 1GW w/SX Multi Mode	\$103.50	10%	\$93.15
	Switch Bundles	MS120-24P 1GW w/SX Copper Module	\$100.50	10%	\$90.45
MR20-HW	APs	Meraki MR20 Cloud Managed AP	\$30.00	10%	\$27.00
MR30H-HW	APs	Meraki MR30H Cloud Managed AP	\$35.00	10%	\$31.50
MR33-HW	APs	Meraki MR33 Cloud Managed AP	\$35.00	10%	\$31.50
MR42-HW	APs	Meraki MR42 Cloud Managed AP	\$40.00	10%	\$36.00
MR42E-HW	APs	Meraki MR42E Cloud Managed AP	\$40.00	10%	\$36.00
MR52-HW	APs	Meraki MR52 Cloud Managed AP	\$55.00	10%	\$49.50
MR53-HW	APs	Meraki MR53 Cloud Managed AP	\$60.00	10%	\$54.00
MR53E-HW	APs	Meraki MR53E Cloud Managed AP	\$60.00	10%	\$54.00
MR70-HW	APs	Meraki MR70 Cloud Managed AP	\$50.00	10%	\$45.00
MR74-HW	APs	Meraki MR74 Cloud Managed AP	\$55.00	10%	\$49.50
MR84-HW	APs	Meraki MR84 Cloud Managed AP	\$80.00	10%	\$72.00
	AP Bundle	MR33 w/Cord	\$35.75	10%	\$32.18
	AP Bundle	MR33 w/POE	\$39.00	10%	\$35.10
MX64-HW	Security Appliances	Meraki MX64 Cloud Managed Security Appliance	\$70.00	10%	\$63.00
MX65-HW	Security Appliances	Meraki MX65 Cloud Managed Security Appliance	\$85.00	10%	\$76.50
MX67-HW	Security Appliances	Meraki MX67 Router/Security Appliance	\$75.00	10%	\$67.50
MX67W-HW	Security Appliances	Meraki MX67W Router/Security Appliance with 802.11ac	\$85.00	10%	\$76.50
MX67C-HW-NA	Security Appliances	Meraki MX67C LTE Router/Security Appliance	\$100.00	10%	\$90.00
MX68-HW	Security Appliances	Meraki MX68 Router/Security Appliance	\$85.00	10%	\$76.50
MX68W-HW	Security Appliances	Meraki MX68W Router/Security Appliance with 802.11ac	\$105.00	10%	\$94.50
MX68CW-HW-NA	Security Appliances	Meraki MX68CW LTE & 802.11ac Router/Security Appliance	\$125.00	10%	\$112.50
Z3C-HW-NA	Security Appliances	Meraki Z3C LTE Teleworker Gateway	\$55.00	10%	\$49.50
MX84-HW	Security Appliances	Meraki MX84 Cloud Managed Security Appliance	\$185.00	10%	\$166.50
MX100-HW	Security Appliances	Meraki MX100 Cloud Managed Security Appliance	\$435.00	10%	\$391.50
MX250-HW	Security Appliances	Meraki MX250 Cloud Managed Security Appliance	\$850.00	10%	\$765.00
MX450-HW	Security Appliances	Meraki MX450 Cloud Managed Security Appliance	\$1,675.00	10%	\$1,507.50
MX64W-HW	Security Appliances	Meraki MX64W Cloud Managed Security Appliance with 802.11ac	\$85.00	10%	\$76.50
MX65W-HW	Security Appliances	Meraki MX65W Cloud Managed Security Appliance with 802.11ac	\$100.00	10%	\$90.00
	Security Appliance Bundle	MX64 w/Cord	\$70.50	10%	\$63.45
	Security Appliance Bundle	MX64 w/SX Multi Mode	\$83.50	10%	\$75.15
	Security Appliance Bundle	MX64 w/SX Copper Module	\$80.50	10%	\$72.45
	Security Appliance Bundle	MX84 w/SX Multi Mode	\$198.50	10%	\$178.65
	Security Appliance Bundle	MX84 w/SX Copper Module	\$195.50	10%	\$175.95
MV12N-HW	Cameras	Narrow Angle MV12 Mini Dome HD Camera With 256GB Storage	\$60.00	10%	\$54.00
MV12W-HW	Cameras	Wide Angle MV12 Mini Dome HD Camera With 256GB Storage	\$60.00	10%	\$54.00
MV12WE-HW	Cameras	Wide Angle MV12 Mini Dome HD Camera With 128GB Storage	\$55.00	10%	\$49.50
MV21-HW	Cameras	Meraki MV21 Cloud Managed Indoor HD Dome Camera	\$60.00	10%	\$54.00
MV71-HW	Cameras	Meraki MV71 Cloud Managed Outdoor HD Dome Camera	\$65.00	10%	\$58.50
	Camera Bundles	MV12N w/POE	\$64.00	10%	\$57.60
	Camera Bundles	MV12W w/POE	\$64.00	10%	\$57.60
	Camera Bundles	MV12WE w/POE	\$59.00	10%	\$53.10
	Camera Bundles	MV21 w/POE	\$64.00	10%	\$57.60
	Camera Bundles	MV71 w/POE	\$69.00	10%	\$62.10
	Camera Bundles	MV71 w/Pole Mount	\$70.00	10%	\$63.00
	Camera Bundles	MV71 w/Pole Mount & POE	\$74.00	10%	\$66.60

Z3-HW	Teleworker Gateway	Meraki Z3 Cloud Managed Teleworker Gateway	\$40.00	10%	\$36.00
MA-PWR-50WAC	Teleworker Gateway	Meraki Z3 Replacement Power Adapter (50 WAC)	\$2.75	10%	\$2.48
MA-STND-1	Teleworker Gateway	Meraki Z3 Vertical Desktop Stand	\$1.00	10%	\$0.90
MA-SFP-1GB-TX	Accessories - Switch	Meraki 1 GbE SFP Copper Module	\$10.00	10%	\$9.00
MA-SFP-1GB-SX	Accessories - Switch	Meraki 1000Base SX Multi-Mode	\$13.00	10%	\$11.70
MA-SFP-1GB-LX10	Accessories - Switch	Meraki 1000Base LX10 Single-Mode	\$27.00	10%	\$24.30
MA-SFP-10GB-SR	Accessories - Switch	Meraki 10G Base SR Multi-Mode	\$27.00	10%	\$24.30
MA-SFP-10GB-LR	Accessories - Switch	Meraki 10G Base LR Single-Mode	\$110.00	10%	\$99.00
MA-SFP-10GB-LRM	Accessories - Switch	Meraki 10G Base LRM Multi-Mode	\$27.00	10%	\$24.30
MA-QSFP-40G-SR4	Accessories - Switch	Meraki SR4 QSFP 40G Transceiver	\$82.00	10%	\$73.80
MA-QSFP-40G-LR4	Accessories - Switch	Meraki LR4 QSFP 40G Transceiver	\$300.00	10%	\$270.00
MA-QSFP-40G-CSR4	Accessories - Switch	Meraki CSR4 QSFP 40G Transceiver	\$82.00	10%	\$73.80
MA-QSFP-40G-SR-BD	Accessories - Switch	Meraki SR-BD QSFP 40G Transceiver	\$30.00	10%	\$27.00
MA-CBL-TA-1M	Accessories - Switch	Meraki 10 GbE Twinax Cable with SFP+ Modules, 1 Meter	\$2.75	10%	\$2.48
MA-CBL-TA-3M	Accessories - Switch	Meraki 10 GbE Twinax Cable with SFP+ Modules, 3 Meter	\$4.00	10%	\$3.60
MA-CBL-40G-50CM	Accessories - Switch	Meraki 40GbE QSFP Cable, 0.5 Meter	\$2.50	10%	\$2.25
MA-CBL-40G-1M	Accessories - Switch	Meraki 40GbE QSFP Cable, 1 Meter	\$5.50	10%	\$4.95
MA-CBL-40G-3M	Accessories - Switch	Meraki 40GbE QSFP Cable, 3 Meter	\$8.00	10%	\$7.20
MA-FAN-18K	Accessories - Switch	Meraki Front-to-Back Fan, 18K RPM	\$6.50	10%	\$5.85
MA-FAN-16K	Accessories - Switch	Meraki Front-to-Back Fan, 16K RPM	\$6.50	10%	\$5.85
MA-MNT-MID-1	Accessories - Switch	Meraki MS225 and MS250 Mid-Mount Kit	\$2.00	10%	\$1.80
MA-PWR-250WAC	Accessories - Switch	Meraki 250WAC PSU	\$12.00	10%	\$10.80
MA-PWR-640WAC	Accessories - Switch	Meraki 640WAC PSU	\$26.00	10%	\$23.40
MA-PWR-1025WAC	Accessories - Switch	Meraki 1025WAC PSU	\$39.00	10%	\$35.10
MA-PWR-CORD-US	Accessories - Switch	Meraki AC Power Cord for MX and MS (US Plug)	\$0.50	10%	\$0.45
MA-ANT-3-A1	Accessories - APs	Meraki Indoor Dual-band Omni Antenna	\$1.00	10%	\$0.90
MA-ANT-3-A5	Accessories - APs	Meraki Indoor Dual-band Omni Antennas, 5-pack	\$4.50	10%	\$4.05
MA-ANT-3-A6	Accessories - APs	Meraki Indoor Dual-band Omni Antennas, 6-pack	\$5.00	10%	\$4.50
MA-ANT-3-B1	Accessories - APs	Meraki Indoor Bendable Dual-band Omni Antenna	\$1.00	10%	\$0.90
MA-ANT-3-B5	Accessories - APs	Meraki Indoor Bendable Dual-band Omni Antennas, 5-pack	\$4.50	10%	\$4.05
MA-ANT-3-B6	Accessories - APs	Meraki Indoor Bendable Dual-band Omni Antennas, 6-pack	\$5.00	10%	\$4.50
MA-ANT-3-C5	Accessories - APs	Meraki Indoor Dual-band Omni Antenna, 5-port	\$10.00	10%	\$9.00
MA-ANT-3-C6	Accessories - APs	Meraki Indoor Dual-band Omni Antenna, 6-port	\$13.00	10%	\$11.70
MA-ANT-3-D5	Accessories - APs	Meraki Indoor Dual-band Down tilt Omni Antenna, 5-port	\$10.00	10%	\$9.00
MA-ANT-3-D6	Accessories - APs	Meraki Indoor Dual-band Down tilt Omni Antenna, 6-port	\$13.00	10%	\$11.70
MA-ANT-3-E5	Accessories - APs	Meraki Indoor Dual-band Wide Patch Antenna, 5-port	\$16.00	10%	\$14.40
MA-ANT-3-E6	Accessories - APs	Meraki Indoor Dual-band Wide Patch Antenna, 6-port	\$16.00	10%	\$14.40
MA-ANT-3-F5	Accessories - APs	Meraki Indoor Dual-band Narrow Patch Antenna, 5-port	\$38.00	10%	\$34.20
MA-ANT-3-F6	Accessories - APs	Meraki Indoor Dual-band Narrow Patch Antenna, 6-port	\$38.00	10%	\$34.20
MA-ANT-20	Accessories - APs	Meraki Dual-band Omni Antennas 4/7 dBi (2 per SKU)	\$5.00	10%	\$4.50
MA-ANT-21	Accessories - APs	Meraki 5GHz Sector Antenna 13 dBi	\$9.50	10%	\$8.55
MA-ANT-23	Accessories - APs	Meraki 2.4GHz Sector Antenna 11 dBi	\$9.50	10%	\$8.55
MA-ANT-25	Accessories - APs	Meraki Dual Band Patch Antenna 8/6.5 dBi	\$9.50	10%	\$8.55
MA-ANT-27	Accessories - APs	Meraki Dual Band Sector Antenna 9/12 dBi	\$9.50	10%	\$8.55
MA-MNT-CLG-1	Accessories - APs	Meraki T-Rail Channel Adapter Mount Kit	\$1.00	10%	\$0.90
MA-MNT-ANT-1	Accessories - APs	Meraki Standard Mounting Arm for Patch Antenna	\$5.00	10%	\$4.50
MA-MNT-ANT-2	Accessories - APs	Meraki Long Mounting Arm for Patch Antenna	\$5.00	10%	\$4.50
MA-MNT-ANT-3	Accessories - APs	Meraki Horizontal Mounting Bracket for Down tilt Omni Antenna	\$2.50	10%	\$2.25
MA-MNT-ANT-4	Accessories - APs	Meraki Vertical Mounting Bracket for Down tilt Omni Antenna	\$2.50	10%	\$2.25
MA-MNT-MR-7	Accessories - APs	Meraki Replacement Mounting Kit for MR72/MR74	\$1.75	10%	\$1.58
MA-MNT-MR-8	Accessories - APs	Meraki Replacement Mounting Kit for MR42/MR42E	\$1.25	10%	\$1.13
MA-MNT-MR-9	Accessories - APs	Meraki Replacement Mounting Kit for MR52/MR53/MR53E	\$1.25	10%	\$1.13
MA-MNT-MR-10	Accessories - APs	Meraki Replacement Mounting Kit for MR84	\$1.75	10%	\$1.58
MA-MNT-MR-11	Accessories - APs	Meraki Replacement Mounting Kit for MR33	\$1.25	10%	\$1.13
MA-MNT-MR-12	Accessories - APs	Meraki Replacement Mount Plate for MR20 AP	\$1.25	10%	\$1.13
MA-MNT-MR-13	Accessories - APs	Meraki Replacement Mount Plate for MR70 AP	\$1.75	10%	\$1.58
MA-MNT-MR-H1	Accessories - APs	Meraki Replacement Mounting Kit for MR30H	\$1.25	10%	\$1.13
MA-MNT-MR-H2	Accessories - APs	Meraki Surface Mounting Kit for MR30H	\$1.25	10%	\$1.13
MA-MNT-MR-H3	Accessories - APs	Meraki Port Security Mounting Kit for MR30H	\$1.25	10%	\$1.13
MA-PWR-30W-US	Accessories - APs	Meraki AC Adapter for MR Wireless Access Points (US Plug)	\$0.75	10%	\$0.68
MA-INJ-4-US	Accessories - APs	Meraki MR 802.3at PoE Injector (US Plug)	\$4.00	10%	\$3.60
MA-INJ-5-US	Accessories - APs	Meraki Multigigabit 802.3at PoE Injector (US Plug)	\$10.00	10%	\$9.00
MA-SFP-1GB-TX	Accessories - Security Appliances	Meraki 1 GbE SFP Copper Module	\$10.00	10%	\$9.00
MA-SFP-1GB-SX	Accessories - Security Appliances	Meraki 1000Base SX Multi-Mode	\$13.00	10%	\$11.70
MA-SFP-1GB-LX10	Accessories - Security Appliances	Meraki 1000Base LX10 Single-Mode	\$27.00	10%	\$24.30
MA-SFP-10GB-SR	Accessories - Security Appliances	Meraki 10G Base SR Multi-Mode	\$27.00	10%	\$24.30
MA-SFP-10GB-LR	Accessories - Security Appliances	Meraki 10G Base LR Single-Mode	\$110.00	10%	\$99.00
MA-SFP-10GB-LRM	Accessories - Security Appliances	Meraki 10G Base LRM Multi-Mode	\$27.00	10%	\$24.30
MA-CBL-TA-1M	Accessories - Security Appliances	Meraki 10 GbE Twinax Cable with SFP+ Modules, 1 Meter	\$2.75	10%	\$2.48
MA-CBL-TA-3M	Accessories - Security Appliances	Meraki 10 GbE Twinax Cable with SFP+ Modules, 3 Meter	\$4.00	10%	\$3.60
MA-FAN-18K	Accessories - Security Appliances	Meraki Front-to-Back Fan, 18K RPM	\$6.50	10%	\$5.85
MA-PWR-250WAC	Accessories - Security Appliances	Meraki 250WAC PSU	\$12.00	10%	\$10.80
MA-PWR-CORD-US	Accessories - Security Appliances	Meraki AC Power Cord for MX and MS (US Plug)	\$0.50	10%	\$0.45
MA-PWR-30WAC	Accessories - Security Appliances	Meraki MX64 Replacement Power Adapter (30 WAC)	\$1.75	10%	\$1.58
MA-PWR-90WAC	Accessories - Security Appliances	Meraki MX65 Replacement Power Adapter (90 WAC)	\$4.00	10%	\$3.60
MA-PWR-18W		Meraki MC74 Universal AC Adapter	\$1.00	10%	\$0.90
MA-ANT-MX	Accessories - Security Appliances	Meraki Wireless MX Replacement Antenna	\$1.00	10%	\$0.90
MA-MNT-MV-1	Accessories - Camera	Meraki Wall Mount Arm for MV21 and MV71	\$6.00	10%	\$5.40
MA-MNT-MV-2	Accessories - Camera	Meraki Pole Mount for MV71	\$5.00	10%	\$4.50
MA-MNT-MV-3	Accessories - Camera	Meraki L-Shape Wall Mount Bracket for MV21 and MV71	\$5.00	10%	\$4.50
MA-INJ-4-US	Accessories - Camera	Meraki MR 802.3at PoE Injector (US Plug)	\$4.00	10%	\$3.60
MA-MNT-CLG-1	Accessories - Camera	Meraki T-Rail Channel Adapter Mount Kit	\$1.00	10%	\$0.90
	Proactive Day 2 Managed Support	Enhanced Customer Care - Access Point *(NBD)	\$1.95	10%	\$1.76
	Proactive Day 2 Managed Support	Enhanced Customer Care - Switch *(NBD)	\$2.70	10%	\$2.43
	Proactive Day 2 Managed Support	Enhanced Customer Care - Security Device *(NBD)	\$2.70	10%	\$2.43
	Proactive Day 2 Managed Support	Enhanced Customer Care - Camera *(NBD)	\$2.70	10%	\$2.43
	Proactive Day 2 Managed Support	Classic Customer Care - Access Point *(NCD)	\$7.50	10%	\$6.75
	Proactive Day 2 Managed Support	Classic Customer Care - Switch *(NCD)	\$19.80	10%	\$17.82
	Proactive Day 2 Managed Support	Classic Customer Care - Security Device *(NCD)	\$19.80	10%	\$17.82
	Proactive Day 2 Managed Support	Classic Customer Care - Camera *(NCD)	\$19.80	10%	\$17.82

Managed Deployment and Managed Configuration

Service Information				
Service Component	Device Description	Total List Price NRC (Per Site)	Discount	Total NASPO Price NRC (Per Site)
Managed Deployment	Normal Business Hours	\$319.00	10%	\$290.00
Managed Deployment	Outside Normal Business Hours	\$462.00	10%	\$420.00
Managed Deployment	Holiday/Weekend	\$605.00	10%	\$550.00
Managed Configuration	Small Site - Normal Business Hours	\$2,200.00	10%	\$2,000.00
Managed Configuration	Medium Site - Normal Business Hours	\$8,800.00	10%	\$8,000.00
Managed Configuration	Large Site - Normal Business Hours	\$13,200.00	10%	\$12,000.00
Managed Configuration	Small Site - Outside Business Hours	\$3,300.00	10%	\$3,000.00
Managed Configuration	Medium Site - Outside Business Hours	\$13,200.00	10%	\$12,000.00
Managed Configuration	Large Site - Outside Business Hours	\$19,800.00	10%	\$18,000.00
Managed Configuration	Small Site - Weekend/Holiday Hours	\$4,400.00	10%	\$4,000.00
Managed Configuration	Medium Site - Weekend/Holiday Hours	\$17,600.00	10%	\$16,000.00
Managed Configuration	Large Site - Weekend/Holiday Hours	\$26,400.00	10%	\$24,000.00

Installation Charges for Professional Services

Service Component	List Price				NASPO Price		
	Normal Business Hours NRC	Outside-Normal Business Hours NRC	Sunday/Holiday NRC	Discount	Normal Business Hours NRC	Outside-Normal Business Hours NRC	Sunday/Holiday NRC
1 Device	\$319.00	\$462.00	\$605.00	10%	\$290.00	\$420.00	\$550.00
1 Device with ladder	\$621.50	\$764.50	\$907.50	10%	\$565.00	\$695.00	\$825.00
1 Device with lift	\$1,199.00	\$1,342.00	\$1,485.00	10%	\$1,090.00	\$1,220.00	\$1,350.00
2 Devices	\$638.00	\$924.00	\$1,210.00	10%	\$580.00	\$840.00	\$1,100.00
2 Devices with ladder	\$940.50	\$1,226.50	\$1,512.50	10%	\$855.00	\$1,115.00	\$1,375.00
2 Devices with lift	\$1,518.00	\$1,804.00	\$2,090.00	10%	\$1,380.00	\$1,640.00	\$1,900.00
3 Devices	\$957.00	\$1,386.00	\$1,815.00	10%	\$870.00	\$1,260.00	\$1,650.00
3 Devices with ladder	\$1,259.50	\$1,688.50	\$2,117.50	10%	\$1,145.00	\$1,535.00	\$1,925.00
3 Devices with lift	\$1,837.00	\$2,266.00	\$2,695.00	10%	\$1,670.00	\$2,060.00	\$2,450.00
4 Devices	\$1,276.00	\$1,848.00	\$2,420.00	10%	\$1,160.00	\$1,680.00	\$2,200.00
4 Devices with ladder	\$1,578.50	\$2,150.50	\$2,722.50	10%	\$1,435.00	\$1,955.00	\$2,475.00
4 Devices with lift	\$2,156.00	\$2,728.00	\$3,300.00	10%	\$1,960.00	\$2,480.00	\$3,000.00
5 Devices	\$1,595.00	\$2,310.00	\$3,025.00	10%	\$1,450.00	\$2,100.00	\$2,750.00
5 Devices with ladder	\$1,897.50	\$2,612.50	\$3,327.50	10%	\$1,725.00	\$2,375.00	\$3,025.00
5 Devices with lift	\$2,475.00	\$3,190.00	\$3,905.00	10%	\$2,250.00	\$2,900.00	\$3,550.00
6 Devices	\$1,914.00	\$2,772.00	\$3,630.00	10%	\$1,740.00	\$2,520.00	\$3,300.00
6 Devices with ladder	\$2,216.50	\$3,074.50	\$3,932.50	10%	\$2,015.00	\$2,795.00	\$3,575.00
6 Devices with lift	\$2,794.00	\$3,652.00	\$4,510.00	10%	\$2,540.00	\$3,320.00	\$4,100.00
7 Devices	\$2,233.00	\$3,234.00	\$4,235.00	10%	\$2,030.00	\$2,940.00	\$3,850.00
7 Devices with ladder	\$2,535.50	\$3,536.50	\$4,537.50	10%	\$2,305.00	\$3,215.00	\$4,125.00
7 Devices with lift	\$3,113.00	\$4,114.00	\$5,115.00	10%	\$2,830.00	\$3,740.00	\$4,650.00
8 Devices	\$2,552.00	\$3,696.00	\$4,840.00	10%	\$2,320.00	\$3,360.00	\$4,400.00
8 Devices with ladder	\$2,854.50	\$3,998.50	\$5,142.50	10%	\$2,595.00	\$3,635.00	\$4,675.00
8 Devices with lift	\$3,432.00	\$4,576.00	\$5,720.00	10%	\$3,120.00	\$4,160.00	\$5,200.00
9 Devices	\$2,871.00	\$4,158.00	\$5,445.00	10%	\$2,610.00	\$3,780.00	\$4,950.00
9 Devices with ladder	\$3,322.00	\$4,609.00	\$5,896.00	10%	\$3,020.00	\$4,190.00	\$5,360.00
9 Devices with lift	\$3,971.00	\$5,258.00	\$6,545.00	10%	\$3,610.00	\$4,780.00	\$5,950.00
10 Devices	\$3,190.00	\$4,620.00	\$6,050.00	10%	\$2,900.00	\$4,200.00	\$5,500.00
10 Devices with ladder	\$3,641.00	\$5,071.00	\$6,501.00	10%	\$3,310.00	\$4,610.00	\$5,910.00
10 Devices with lift	\$4,290.00	\$5,720.00	\$7,150.00	10%	\$3,900.00	\$5,200.00	\$6,500.00
11 Devices	\$3,509.00	\$5,082.00	\$6,655.00	10%	\$3,190.00	\$4,620.00	\$6,050.00
11 Devices with ladder	\$3,960.00	\$5,533.00	\$7,106.00	10%	\$3,600.00	\$5,030.00	\$6,460.00
11 Devices with lift	\$4,609.00	\$6,182.00	\$7,755.00	10%	\$4,190.00	\$5,620.00	\$7,050.00
12 Devices	\$3,828.00	\$5,544.00	\$7,260.00	10%	\$3,480.00	\$5,040.00	\$6,600.00
12 Devices with ladder	\$4,279.00	\$5,995.00	\$7,711.00	10%	\$3,890.00	\$5,450.00	\$7,010.00
12 Devices with lift	\$4,928.00	\$6,644.00	\$8,360.00	10%	\$4,480.00	\$6,040.00	\$7,600.00
13 Devices	\$4,147.00	\$6,006.00	\$7,865.00	10%	\$3,770.00	\$5,460.00	\$7,150.00
13 Devices with ladder	\$4,598.00	\$6,457.00	\$8,316.00	10%	\$4,180.00	\$5,870.00	\$7,560.00
13 Devices with lift	\$5,247.00	\$7,106.00	\$8,965.00	10%	\$4,770.00	\$6,460.00	\$8,150.00
14 Devices	\$4,466.00	\$6,468.00	\$8,470.00	10%	\$4,060.00	\$5,880.00	\$7,700.00
14 Devices with ladder	\$4,917.00	\$6,919.00	\$8,921.00	10%	\$4,470.00	\$6,290.00	\$8,110.00
14 Devices with lift	\$5,566.00	\$7,568.00	\$9,570.00	10%	\$5,060.00	\$6,880.00	\$8,700.00
15 Devices	\$4,785.00	\$6,930.00	\$9,075.00	10%	\$4,350.00	\$6,300.00	\$8,250.00
15 Devices with ladder	\$5,236.00	\$7,381.00	\$9,526.00	10%	\$4,760.00	\$6,710.00	\$8,660.00
15 Devices with lift	\$5,885.00	\$8,030.00	\$10,175.00	10%	\$5,350.00	\$7,300.00	\$9,250.00
16 Devices	\$5,104.00	\$7,392.00	\$9,680.00	10%	\$4,640.00	\$6,720.00	\$8,800.00
16 Devices with ladder	\$5,555.00	\$7,843.00	\$10,131.00	10%	\$5,050.00	\$7,130.00	\$9,210.00
16 Devices with lift	\$6,204.00	\$8,492.00	\$10,780.00	10%	\$5,640.00	\$7,720.00	\$9,800.00
17 Devices	\$5,423.00	\$7,854.00	\$10,285.00	10%	\$4,930.00	\$7,140.00	\$9,350.00
17 Devices with ladder	\$6,022.50	\$8,453.50	\$10,884.50	10%	\$5,475.00	\$7,685.00	\$9,895.00
17 Devices with lift	\$6,743.00	\$9,174.00	\$11,605.00	10%	\$6,130.00	\$8,340.00	\$10,550.00
18 Devices	\$5,742.00	\$8,316.00	\$10,890.00	10%	\$5,220.00	\$7,560.00	\$9,900.00
18 Devices with ladder	\$6,341.50	\$8,915.50	\$11,489.50	10%	\$5,765.00	\$8,105.00	\$10,445.00
18 Devices with lift	\$7,062.00	\$9,636.00	\$12,210.00	10%	\$6,420.00	\$8,760.00	\$11,100.00
19 Devices	\$6,061.00	\$8,778.00	\$11,495.00	10%	\$5,510.00	\$7,980.00	\$10,450.00
19 Devices with ladder	\$6,660.50	\$9,377.50	\$12,094.50	10%	\$6,055.00	\$8,525.00	\$10,995.00
19 Devices with lift	\$7,381.00	\$10,098.00	\$12,815.00	10%	\$6,710.00	\$9,180.00	\$11,650.00
20 Devices	\$6,380.00	\$9,240.00	\$12,100.00	10%	\$5,800.00	\$8,400.00	\$11,000.00
20 Devices with ladder	\$6,979.50	\$9,839.50	\$12,699.50	10%	\$6,345.00	\$8,945.00	\$11,545.00
20 Devices with lift	\$7,700.00	\$10,560.00	\$13,420.00	10%	\$7,000.00	\$9,600.00	\$12,200.00
21 Devices	\$6,699.00	\$9,702.00	\$12,705.00	10%	\$6,090.00	\$8,820.00	\$11,550.00
21 Devices with ladder	\$7,298.50	\$10,301.50	\$13,304.50	10%	\$6,635.00	\$9,365.00	\$12,095.00
21 Devices with lift	\$8,019.00	\$11,022.00	\$14,025.00	10%	\$7,290.00	\$10,020.00	\$12,750.00
22 Devices	\$7,018.00	\$10,164.00	\$13,310.00	10%	\$6,380.00	\$9,240.00	\$12,100.00
22 Devices with ladder	\$7,617.50	\$10,763.50	\$13,909.50	10%	\$6,925.00	\$9,785.00	\$12,645.00
22 Devices with lift	\$8,338.00	\$11,484.00	\$14,630.00	10%	\$7,580.00	\$10,440.00	\$13,300.00
23 Devices	\$7,337.00	\$10,626.00	\$13,915.00	10%	\$6,670.00	\$9,660.00	\$12,650.00
23 Devices with ladder	\$7,936.50	\$11,225.50	\$14,514.50	10%	\$7,215.00	\$10,205.00	\$13,195.00

23 Devices with lift	\$8,657.00	\$11,946.00	\$15,235.00	10%	\$7,870.00	\$10,860.00	\$13,850.00
24 Devices	\$7,656.00	\$11,088.00	\$14,520.00	10%	\$6,960.00	\$10,080.00	\$13,200.00
24 Devices with ladder	\$8,255.50	\$11,687.50	\$15,119.50	10%	\$7,505.00	\$10,625.00	\$13,745.00
24 Devices with lift	\$8,976.00	\$12,408.00	\$15,840.00	10%	\$8,160.00	\$11,280.00	\$14,400.00
25 Devices	\$7,975.00	\$11,550.00	\$15,125.00	10%	\$7,250.00	\$10,500.00	\$13,750.00
25 Devices with ladder	\$8,723.00	\$12,298.00	\$15,873.00	10%	\$7,930.00	\$11,180.00	\$14,430.00
25 Devices with lift	\$9,515.00	\$13,090.00	\$16,665.00	10%	\$8,650.00	\$11,900.00	\$15,150.00
26 Devices	\$8,294.00	\$12,012.00	\$15,730.00	10%	\$7,540.00	\$10,920.00	\$14,300.00
26 Devices with ladder	\$9,042.00	\$12,760.00	\$16,478.00	10%	\$8,220.00	\$11,600.00	\$14,980.00
26 Devices with lift	\$9,834.00	\$13,552.00	\$17,270.00	10%	\$8,940.00	\$12,320.00	\$15,700.00
27 Devices	\$8,613.00	\$12,474.00	\$16,335.00	10%	\$7,830.00	\$11,340.00	\$14,850.00
27 Devices with ladder	\$9,361.00	\$13,222.00	\$17,083.00	10%	\$8,510.00	\$12,020.00	\$15,530.00
27 Devices with lift	\$10,153.00	\$14,014.00	\$17,875.00	10%	\$9,230.00	\$12,740.00	\$16,250.00
28 Devices	\$8,932.00	\$12,936.00	\$16,940.00	10%	\$8,120.00	\$11,760.00	\$15,400.00
28 Devices with ladder	\$9,680.00	\$13,684.00	\$17,688.00	10%	\$8,800.00	\$12,440.00	\$16,080.00
28 Devices with lift	\$10,472.00	\$14,476.00	\$18,480.00	10%	\$9,520.00	\$13,160.00	\$16,800.00
29 Devices	\$9,251.00	\$13,398.00	\$17,545.00	10%	\$8,410.00	\$12,180.00	\$15,950.00
29 Devices with ladder	\$9,999.00	\$14,146.00	\$18,293.00	10%	\$9,090.00	\$12,860.00	\$16,630.00
29 Devices with lift	\$10,791.00	\$14,938.00	\$19,085.00	10%	\$9,810.00	\$13,580.00	\$17,350.00
30 Devices	\$9,570.00	\$13,860.00	\$18,150.00	10%	\$8,700.00	\$12,600.00	\$16,500.00
30 Devices with ladder	\$10,318.00	\$14,608.00	\$18,898.00	10%	\$9,380.00	\$13,280.00	\$17,180.00
30 Devices with lift	\$11,110.00	\$15,400.00	\$19,690.00	10%	\$10,100.00	\$14,000.00	\$17,900.00
31 Devices	\$9,889.00	\$14,322.00	\$18,755.00	10%	\$8,990.00	\$13,020.00	\$17,050.00
31 Devices with ladder	\$10,637.00	\$15,070.00	\$19,503.00	10%	\$9,670.00	\$13,700.00	\$17,730.00
31 Devices with lift	\$11,429.00	\$15,862.00	\$20,295.00	10%	\$10,390.00	\$14,420.00	\$18,450.00
32 Devices	\$10,208.00	\$14,784.00	\$19,360.00	10%	\$9,280.00	\$13,440.00	\$17,600.00
32 Devices with ladder	\$10,956.00	\$15,532.00	\$20,108.00	10%	\$9,960.00	\$14,120.00	\$18,280.00
32 Devices with lift	\$11,748.00	\$16,324.00	\$20,900.00	10%	\$10,680.00	\$14,840.00	\$19,000.00
33 Devices	\$10,527.00	\$15,246.00	\$19,965.00	10%	\$9,570.00	\$13,860.00	\$18,150.00
33 Devices with ladder	\$11,423.50	\$16,142.50	\$20,861.50	10%	\$10,385.00	\$14,675.00	\$18,965.00
33 Devices with lift	\$12,287.00	\$17,006.00	\$21,725.00	10%	\$11,170.00	\$15,460.00	\$19,750.00
34 Devices	\$10,846.00	\$15,708.00	\$20,570.00	10%	\$9,860.00	\$14,280.00	\$18,700.00
34 Devices with ladder	\$11,742.50	\$16,604.50	\$21,466.50	10%	\$10,675.00	\$15,095.00	\$19,515.00
34 Devices with lift	\$12,606.00	\$17,468.00	\$22,330.00	10%	\$11,460.00	\$15,880.00	\$20,300.00
35 Devices	\$11,165.00	\$16,170.00	\$21,175.00	10%	\$10,150.00	\$14,700.00	\$19,250.00
35 Devices with ladder	\$12,061.50	\$17,066.50	\$22,071.50	10%	\$10,965.00	\$15,515.00	\$20,065.00
35 Devices with lift	\$12,925.00	\$17,930.00	\$22,935.00	10%	\$11,750.00	\$16,300.00	\$20,850.00
36 Devices	\$11,484.00	\$16,632.00	\$21,780.00	10%	\$10,440.00	\$15,120.00	\$19,800.00
36 Devices with ladder	\$12,380.50	\$17,528.50	\$22,676.50	10%	\$11,255.00	\$15,935.00	\$20,615.00
36 Devices with lift	\$13,244.00	\$18,392.00	\$23,540.00	10%	\$12,040.00	\$16,720.00	\$21,400.00
37 Devices	\$11,803.00	\$17,094.00	\$22,385.00	10%	\$10,730.00	\$15,540.00	\$20,350.00
37 Devices with ladder	\$12,699.50	\$17,990.50	\$23,281.50	10%	\$11,545.00	\$16,355.00	\$21,165.00
37 Devices with lift	\$13,563.00	\$18,854.00	\$24,145.00	10%	\$12,330.00	\$17,140.00	\$21,950.00
38 Devices	\$12,122.00	\$17,556.00	\$22,990.00	10%	\$11,020.00	\$15,960.00	\$20,900.00
38 Devices with ladder	\$13,018.50	\$18,452.50	\$23,886.50	10%	\$11,835.00	\$16,775.00	\$21,715.00
38 Devices with lift	\$13,882.00	\$19,316.00	\$24,750.00	10%	\$12,620.00	\$17,560.00	\$22,500.00
39 Devices	\$12,441.00	\$18,018.00	\$23,595.00	10%	\$11,310.00	\$16,380.00	\$21,450.00
39 Devices with ladder	\$13,337.50	\$18,914.50	\$24,491.50	10%	\$12,125.00	\$17,195.00	\$22,265.00
39 Devices with lift	\$14,201.00	\$19,778.00	\$25,355.00	10%	\$12,910.00	\$17,980.00	\$23,050.00
40 Devices	\$12,760.00	\$18,480.00	\$24,200.00	10%	\$11,600.00	\$16,800.00	\$22,000.00
40 Devices with ladder	\$13,656.50	\$19,376.50	\$25,096.50	10%	\$12,415.00	\$17,615.00	\$22,815.00
40 Devices with lift	\$14,520.00	\$20,240.00	\$25,960.00	10%	\$13,200.00	\$18,400.00	\$23,600.00
41 Devices	\$13,079.00	\$18,942.00	\$24,805.00	10%	\$11,890.00	\$17,220.00	\$22,550.00
41 Devices with ladder	\$14,124.00	\$19,987.00	\$25,850.00	10%	\$12,840.00	\$18,170.00	\$23,500.00
41 Devices with lift	\$15,059.00	\$20,922.00	\$26,785.00	10%	\$13,690.00	\$19,020.00	\$24,350.00
42 Devices	\$13,398.00	\$19,404.00	\$25,410.00	10%	\$12,180.00	\$17,640.00	\$23,100.00
42 Devices with ladder	\$14,443.00	\$20,449.00	\$26,455.00	10%	\$13,130.00	\$18,590.00	\$24,050.00
42 Devices with lift	\$15,378.00	\$21,384.00	\$27,390.00	10%	\$13,980.00	\$19,440.00	\$24,900.00
43 Devices	\$13,717.00	\$19,866.00	\$26,015.00	10%	\$12,470.00	\$18,060.00	\$23,650.00
43 Devices with ladder	\$14,762.00	\$20,911.00	\$27,060.00	10%	\$13,420.00	\$19,010.00	\$24,600.00
43 Devices with lift	\$15,697.00	\$21,846.00	\$27,995.00	10%	\$14,270.00	\$19,860.00	\$25,450.00
44 Devices	\$14,036.00	\$20,328.00	\$26,620.00	10%	\$12,760.00	\$18,480.00	\$24,200.00
44 Devices with ladder	\$15,081.00	\$21,373.00	\$27,665.00	10%	\$13,710.00	\$19,430.00	\$25,150.00
44 Devices with lift	\$16,016.00	\$22,308.00	\$28,600.00	10%	\$14,560.00	\$20,280.00	\$26,000.00
45 Devices	\$14,355.00	\$20,790.00	\$27,225.00	10%	\$13,050.00	\$18,900.00	\$24,750.00
45 Devices with ladder	\$15,400.00	\$21,835.00	\$28,270.00	10%	\$14,000.00	\$19,850.00	\$25,700.00
45 Devices with lift	\$16,335.00	\$22,770.00	\$29,205.00	10%	\$14,850.00	\$20,700.00	\$26,550.00
46 Devices	\$14,674.00	\$21,252.00	\$27,830.00	10%	\$13,340.00	\$19,320.00	\$25,300.00
46 Devices with ladder	\$15,719.00	\$22,297.00	\$28,875.00	10%	\$14,290.00	\$20,270.00	\$26,250.00
46 Devices with lift	\$16,654.00	\$23,232.00	\$29,810.00	10%	\$15,140.00	\$21,120.00	\$27,100.00
47 Devices	\$14,993.00	\$21,714.00	\$28,435.00	10%	\$13,630.00	\$19,740.00	\$25,850.00
47 Devices with ladder	\$16,038.00	\$22,759.00	\$29,480.00	10%	\$14,580.00	\$20,690.00	\$26,800.00
47 Devices with lift	\$16,973.00	\$23,694.00	\$30,415.00	10%	\$15,430.00	\$21,540.00	\$27,650.00
48 Devices	\$15,312.00	\$22,176.00	\$29,040.00	10%	\$13,920.00	\$20,160.00	\$26,400.00
48 Devices with ladder	\$16,357.00	\$23,221.00	\$30,085.00	10%	\$14,870.00	\$21,110.00	\$27,350.00
48 Devices with lift	\$17,292.00	\$24,156.00	\$31,020.00	10%	\$15,720.00	\$21,960.00	\$28,200.00
49 Devices	\$15,631.00	\$22,638.00	\$29,645.00	10%	\$14,210.00	\$20,580.00	\$26,950.00
49 Devices with ladder	\$16,824.50	\$23,831.50	\$30,838.50	10%	\$15,295.00	\$21,665.00	\$28,035.00
49 Devices with lift	\$17,831.00	\$24,838.00	\$31,845.00	10%	\$16,210.00	\$22,580.00	\$28,950.00
50 Devices	\$15,950.00	\$23,100.00	\$30,250.00	10%	\$14,500.00	\$21,000.00	\$27,500.00
50 Devices with ladder	\$17,143.50	\$24,293.50	\$31,443.50	10%	\$15,585.00	\$22,085.00	\$28,585.00
50 Devices with lift	\$18,150.00	\$25,300.00	\$32,450.00	10%	\$16,500.00	\$23,000.00	\$29,500.00
51 Devices	\$16,269.00	\$23,562.00	\$30,855.00	10%	\$14,790.00	\$21,420.00	\$28,050.00
51 Devices with ladder	\$17,462.50	\$24,755.50	\$32,048.50	10%	\$15,875.00	\$22,505.00	\$29,135.00
51 Devices with lift	\$18,469.00	\$25,762.00	\$33,055.00	10%	\$16,790.00	\$23,420.00	\$30,050.00
52 Devices	\$16,588.00	\$24,024.00	\$31,460.00	10%	\$15,080.00	\$21,840.00	\$28,600.00
52 Devices with ladder	\$17,781.50	\$25,217.50	\$32,653.50	10%	\$16,165.00	\$22,925.00	\$29,685.00
52 Devices with lift	\$18,788.00	\$26,224.00	\$33,660.00	10%	\$17,080.00	\$23,840.00	\$30,600.00

53 Devices	\$16,907.00	\$24,486.00	\$32,065.00	10%	\$15,370.00	\$22,260.00	\$29,150.00
53 Devices with ladder	\$18,100.50	\$25,679.50	\$33,258.50	10%	\$16,455.00	\$23,345.00	\$30,235.00
53 Devices with lift	\$19,107.00	\$26,686.00	\$34,265.00	10%	\$17,370.00	\$24,260.00	\$31,150.00
54 Devices	\$17,226.00	\$24,948.00	\$32,670.00	10%	\$15,660.00	\$22,680.00	\$29,700.00
54 Devices with ladder	\$18,419.50	\$26,141.50	\$33,863.50	10%	\$16,745.00	\$23,765.00	\$30,785.00
54 Devices with lift	\$19,426.00	\$27,148.00	\$34,870.00	10%	\$17,660.00	\$24,680.00	\$31,700.00
55 Devices	\$17,545.00	\$25,410.00	\$33,275.00	10%	\$15,950.00	\$23,100.00	\$30,250.00
55 Devices with ladder	\$18,738.50	\$26,603.50	\$34,468.50	10%	\$17,035.00	\$24,185.00	\$31,335.00
55 Devices with lift	\$19,745.00	\$27,610.00	\$35,475.00	10%	\$17,950.00	\$25,100.00	\$32,250.00
56 Devices	\$17,864.00	\$25,872.00	\$33,880.00	10%	\$16,240.00	\$23,520.00	\$30,800.00
56 Devices with ladder	\$19,057.50	\$27,065.50	\$35,073.50	10%	\$17,325.00	\$24,605.00	\$31,885.00
56 Devices with lift	\$20,064.00	\$28,072.00	\$36,080.00	10%	\$18,240.00	\$25,520.00	\$32,800.00
57 Devices	\$18,183.00	\$26,334.00	\$34,485.00	10%	\$16,530.00	\$23,940.00	\$31,350.00
57 Devices with ladder	\$19,525.00	\$27,676.00	\$35,827.00	10%	\$17,750.00	\$25,160.00	\$32,570.00
57 Devices with lift	\$20,603.00	\$28,754.00	\$36,905.00	10%	\$18,730.00	\$26,140.00	\$33,550.00
58 Devices	\$18,502.00	\$26,796.00	\$35,090.00	10%	\$16,820.00	\$24,360.00	\$31,900.00
58 Devices with ladder	\$19,844.00	\$28,138.00	\$36,432.00	10%	\$18,040.00	\$25,580.00	\$33,120.00
58 Devices with lift	\$20,922.00	\$29,216.00	\$37,510.00	10%	\$19,020.00	\$26,560.00	\$34,100.00
59 Devices	\$18,821.00	\$27,258.00	\$35,695.00	10%	\$17,110.00	\$24,780.00	\$32,450.00
59 Devices with ladder	\$20,163.00	\$28,600.00	\$37,037.00	10%	\$18,330.00	\$26,000.00	\$33,670.00
59 Devices with lift	\$21,241.00	\$29,678.00	\$38,115.00	10%	\$19,310.00	\$26,980.00	\$34,650.00
60 Devices	\$19,140.00	\$27,720.00	\$36,300.00	10%	\$17,400.00	\$25,200.00	\$33,000.00
60 Devices with ladder	\$20,482.00	\$29,062.00	\$37,642.00	10%	\$18,620.00	\$26,420.00	\$34,220.00
60 Devices with lift	\$21,560.00	\$30,140.00	\$38,720.00	10%	\$19,600.00	\$27,400.00	\$35,200.00
61 Devices	\$19,459.00	\$28,182.00	\$36,905.00	10%	\$17,690.00	\$25,620.00	\$33,550.00
61 Devices with ladder	\$20,801.00	\$29,524.00	\$38,247.00	10%	\$18,910.00	\$26,840.00	\$34,770.00
61 Devices with lift	\$21,879.00	\$30,602.00	\$39,325.00	10%	\$19,890.00	\$27,820.00	\$35,750.00
62 Devices	\$19,778.00	\$28,644.00	\$37,510.00	10%	\$17,980.00	\$26,040.00	\$34,100.00
62 Devices with ladder	\$21,120.00	\$29,986.00	\$38,852.00	10%	\$19,200.00	\$27,260.00	\$35,320.00
62 Devices with lift	\$22,198.00	\$31,064.00	\$39,930.00	10%	\$20,180.00	\$28,240.00	\$36,300.00
63 Devices	\$20,097.00	\$29,106.00	\$38,115.00	10%	\$18,270.00	\$26,460.00	\$34,650.00
63 Devices with ladder	\$21,439.00	\$30,448.00	\$39,457.00	10%	\$19,490.00	\$27,680.00	\$35,870.00
63 Devices with lift	\$22,517.00	\$31,526.00	\$40,535.00	10%	\$20,470.00	\$28,660.00	\$36,850.00
64 Devices	\$20,416.00	\$29,568.00	\$38,720.00	10%	\$18,560.00	\$26,880.00	\$35,200.00
64 Devices with ladder	\$21,758.00	\$30,910.00	\$40,062.00	10%	\$19,780.00	\$28,100.00	\$36,420.00
64 Devices with lift	\$22,836.00	\$31,988.00	\$41,140.00	10%	\$20,760.00	\$29,080.00	\$37,400.00
65 Devices	\$20,735.00	\$30,030.00	\$39,325.00	10%	\$18,850.00	\$27,300.00	\$35,750.00
65 Devices with ladder	\$22,225.50	\$31,520.50	\$40,815.50	10%	\$20,205.00	\$28,655.00	\$37,105.00
65 Devices with lift	\$23,375.00	\$32,670.00	\$41,965.00	10%	\$21,250.00	\$29,700.00	\$38,150.00
66 Devices	\$21,054.00	\$30,492.00	\$39,930.00	10%	\$19,140.00	\$27,720.00	\$36,300.00
66 Devices with ladder	\$22,544.50	\$31,982.50	\$41,420.50	10%	\$20,495.00	\$29,075.00	\$37,655.00
66 Devices with lift	\$23,694.00	\$33,132.00	\$42,570.00	10%	\$21,540.00	\$30,120.00	\$38,700.00
67 Devices	\$21,373.00	\$30,954.00	\$40,535.00	10%	\$19,430.00	\$28,140.00	\$36,850.00
67 Devices with ladder	\$22,863.50	\$32,444.50	\$42,025.50	10%	\$20,785.00	\$29,495.00	\$38,205.00
67 Devices with lift	\$24,013.00	\$33,594.00	\$43,175.00	10%	\$21,830.00	\$30,540.00	\$39,250.00
68 Devices	\$21,692.00	\$31,416.00	\$41,140.00	10%	\$19,720.00	\$28,560.00	\$37,400.00
68 Devices with ladder	\$23,182.50	\$32,906.50	\$42,630.50	10%	\$21,075.00	\$29,915.00	\$38,755.00
68 Devices with lift	\$24,332.00	\$34,056.00	\$43,780.00	10%	\$22,120.00	\$30,960.00	\$39,800.00
69 Devices	\$22,011.00	\$31,878.00	\$41,745.00	10%	\$20,010.00	\$28,980.00	\$37,950.00
69 Devices with ladder	\$23,501.50	\$33,368.50	\$43,235.50	10%	\$21,365.00	\$30,335.00	\$39,305.00
69 Devices with lift	\$24,651.00	\$34,518.00	\$44,385.00	10%	\$22,410.00	\$31,380.00	\$40,350.00
70 Devices	\$22,330.00	\$32,340.00	\$42,350.00	10%	\$20,300.00	\$29,400.00	\$38,500.00
70 Devices with ladder	\$23,820.50	\$33,830.50	\$43,840.50	10%	\$21,655.00	\$30,755.00	\$39,855.00
70 Devices with lift	\$24,970.00	\$34,980.00	\$44,990.00	10%	\$22,700.00	\$31,800.00	\$40,900.00
71 Devices	\$22,649.00	\$32,802.00	\$42,955.00	10%	\$20,590.00	\$29,820.00	\$39,050.00
71 Devices with ladder	\$24,139.50	\$34,292.50	\$44,445.50	10%	\$21,945.00	\$31,175.00	\$40,405.00
71 Devices with lift	\$25,289.00	\$35,442.00	\$45,595.00	10%	\$22,990.00	\$32,220.00	\$41,450.00
72 Devices	\$22,968.00	\$33,264.00	\$43,560.00	10%	\$20,880.00	\$30,240.00	\$39,600.00
72 Devices with ladder	\$24,458.50	\$34,754.50	\$45,050.50	10%	\$22,235.00	\$31,595.00	\$40,955.00
72 Devices with lift	\$25,608.00	\$35,904.00	\$46,200.00	10%	\$23,280.00	\$32,640.00	\$42,000.00
73 Devices	\$23,287.00	\$33,726.00	\$44,165.00	10%	\$21,170.00	\$30,660.00	\$40,150.00
73 Devices with ladder	\$24,926.00	\$35,365.00	\$45,804.00	10%	\$22,660.00	\$32,150.00	\$41,640.00
73 Devices with lift	\$26,147.00	\$36,586.00	\$47,025.00	10%	\$23,770.00	\$33,260.00	\$42,750.00
74 Devices	\$23,606.00	\$34,188.00	\$44,770.00	10%	\$21,460.00	\$31,080.00	\$40,700.00
74 Devices with ladder	\$25,245.00	\$35,827.00	\$46,409.00	10%	\$22,950.00	\$32,570.00	\$42,190.00
74 Devices with lift	\$26,466.00	\$37,048.00	\$47,630.00	10%	\$24,060.00	\$33,680.00	\$43,300.00
75 Devices	\$23,925.00	\$34,650.00	\$45,375.00	10%	\$21,750.00	\$31,500.00	\$41,250.00
75 Devices with ladder	\$25,564.00	\$36,289.00	\$47,014.00	10%	\$23,240.00	\$32,990.00	\$42,740.00
75 Devices with lift	\$26,785.00	\$37,510.00	\$48,235.00	10%	\$24,350.00	\$34,100.00	\$43,850.00
76 Devices	\$24,244.00	\$35,112.00	\$45,980.00	10%	\$22,040.00	\$31,920.00	\$41,800.00
76 Devices with ladder	\$25,883.00	\$36,751.00	\$47,619.00	10%	\$23,530.00	\$33,410.00	\$43,290.00
76 Devices with lift	\$27,104.00	\$37,972.00	\$48,840.00	10%	\$24,640.00	\$34,520.00	\$44,400.00
77 Devices	\$24,563.00	\$35,574.00	\$46,585.00	10%	\$22,330.00	\$32,340.00	\$42,350.00
77 Devices with ladder	\$26,202.00	\$37,213.00	\$48,224.00	10%	\$23,820.00	\$33,830.00	\$43,840.00
77 Devices with lift	\$27,423.00	\$38,434.00	\$49,445.00	10%	\$24,930.00	\$34,940.00	\$44,950.00
78 Devices	\$24,882.00	\$36,036.00	\$47,190.00	10%	\$22,620.00	\$32,760.00	\$42,900.00
78 Devices with ladder	\$26,521.00	\$37,675.00	\$48,829.00	10%	\$24,110.00	\$34,250.00	\$44,390.00
78 Devices with lift	\$27,742.00	\$38,896.00	\$50,050.00	10%	\$25,220.00	\$35,360.00	\$45,500.00
79 Devices	\$25,201.00	\$36,498.00	\$47,795.00	10%	\$22,910.00	\$33,180.00	\$43,450.00
79 Devices with ladder	\$26,840.00	\$38,137.00	\$49,434.00	10%	\$24,400.00	\$34,670.00	\$44,940.00
79 Devices with lift	\$28,061.00	\$39,358.00	\$50,655.00	10%	\$25,510.00	\$35,780.00	\$46,050.00
80 Devices	\$25,520.00	\$36,960.00	\$48,400.00	10%	\$23,200.00	\$33,600.00	\$44,000.00
80 Devices with ladder	\$27,159.00	\$38,599.00	\$50,039.00	10%	\$24,690.00	\$35,090.00	\$45,490.00
80 Devices with lift	\$28,380.00	\$39,820.00	\$51,260.00	10%	\$25,800.00	\$36,200.00	\$46,600.00
81 Devices	\$25,839.00	\$37,422.00	\$49,005.00	10%	\$23,490.00	\$34,020.00	\$44,550.00
81 Devices with ladder	\$27,626.50	\$39,209.50	\$50,792.50	10%	\$25,115.00	\$35,645.00	\$46,175.00
81 Devices with lift	\$28,919.00	\$40,502.00	\$52,085.00	10%	\$26,290.00	\$36,820.00	\$47,350.00
82 Devices	\$26,158.00	\$37,884.00	\$49,610.00	10%	\$23,780.00	\$34,440.00	\$45,100.00

82 Devices with ladder	\$27,945.50	\$39,671.50	\$51,397.50	10%	\$25,405.00	\$36,065.00	\$46,725.00
82 Devices with lift	\$29,238.00	\$40,964.00	\$52,690.00	10%	\$26,580.00	\$37,240.00	\$47,900.00
83 Devices	\$26,477.00	\$38,346.00	\$50,215.00	10%	\$24,070.00	\$34,860.00	\$45,650.00
83 Devices with ladder	\$28,264.50	\$40,133.50	\$52,002.50	10%	\$25,695.00	\$36,485.00	\$47,275.00
83 Devices with lift	\$29,557.00	\$41,426.00	\$53,295.00	10%	\$26,870.00	\$37,660.00	\$48,450.00
84 Devices	\$26,796.00	\$38,808.00	\$50,820.00	10%	\$24,360.00	\$35,280.00	\$46,200.00
84 Devices with ladder	\$28,583.50	\$40,595.50	\$52,607.50	10%	\$25,985.00	\$36,905.00	\$47,825.00
84 Devices with lift	\$29,876.00	\$41,888.00	\$53,900.00	10%	\$27,160.00	\$38,080.00	\$49,000.00
85 Devices	\$27,115.00	\$39,270.00	\$51,425.00	10%	\$24,650.00	\$35,700.00	\$46,750.00
85 Devices with ladder	\$28,902.50	\$41,057.50	\$53,212.50	10%	\$26,275.00	\$37,325.00	\$48,375.00
85 Devices with lift	\$30,195.00	\$42,350.00	\$54,505.00	10%	\$27,450.00	\$38,500.00	\$49,550.00
86 Devices	\$27,434.00	\$39,732.00	\$52,030.00	10%	\$24,940.00	\$36,120.00	\$47,300.00
86 Devices with ladder	\$29,221.50	\$41,519.50	\$53,817.50	10%	\$26,565.00	\$37,745.00	\$48,925.00
86 Devices with lift	\$30,514.00	\$42,812.00	\$55,110.00	10%	\$27,740.00	\$38,920.00	\$50,100.00
87 Devices	\$27,753.00	\$40,194.00	\$52,635.00	10%	\$25,230.00	\$36,540.00	\$47,850.00
87 Devices with ladder	\$29,540.50	\$41,981.50	\$54,422.50	10%	\$26,855.00	\$38,165.00	\$49,475.00
87 Devices with lift	\$30,833.00	\$43,274.00	\$55,715.00	10%	\$28,030.00	\$39,340.00	\$50,650.00
88 Devices	\$28,072.00	\$40,656.00	\$53,240.00	10%	\$25,520.00	\$36,960.00	\$48,400.00
88 Devices with ladder	\$29,859.50	\$42,443.50	\$55,027.50	10%	\$27,145.00	\$38,585.00	\$50,025.00
88 Devices with lift	\$31,152.00	\$43,736.00	\$56,320.00	10%	\$28,320.00	\$39,760.00	\$51,200.00
89 Devices	\$28,391.00	\$41,118.00	\$53,845.00	10%	\$25,810.00	\$37,380.00	\$48,950.00
89 Devices with ladder	\$30,327.00	\$43,054.00	\$55,781.00	10%	\$27,570.00	\$39,140.00	\$50,710.00
89 Devices with lift	\$31,691.00	\$44,418.00	\$57,145.00	10%	\$28,810.00	\$40,380.00	\$51,950.00
90 Devices	\$28,710.00	\$41,580.00	\$54,450.00	10%	\$26,100.00	\$37,800.00	\$49,500.00
90 Devices with ladder	\$30,646.00	\$43,516.00	\$56,386.00	10%	\$27,860.00	\$39,560.00	\$51,260.00
90 Devices with lift	\$32,010.00	\$44,880.00	\$57,750.00	10%	\$29,100.00	\$40,800.00	\$52,500.00
91 Devices	\$29,029.00	\$42,042.00	\$55,055.00	10%	\$26,390.00	\$38,220.00	\$50,050.00
91 Devices with ladder	\$30,965.00	\$43,978.00	\$56,991.00	10%	\$28,150.00	\$39,980.00	\$51,810.00
91 Devices with lift	\$32,329.00	\$45,342.00	\$58,355.00	10%	\$29,390.00	\$41,220.00	\$53,050.00
92 Devices	\$29,348.00	\$42,504.00	\$55,660.00	10%	\$26,680.00	\$38,640.00	\$50,600.00
92 Devices with ladder	\$31,284.00	\$44,440.00	\$57,596.00	10%	\$28,440.00	\$40,400.00	\$52,360.00
92 Devices with lift	\$32,648.00	\$45,804.00	\$58,960.00	10%	\$29,680.00	\$41,640.00	\$53,600.00
93 Devices	\$29,667.00	\$42,966.00	\$56,265.00	10%	\$26,970.00	\$39,060.00	\$51,150.00
93 Devices with ladder	\$31,603.00	\$44,902.00	\$58,201.00	10%	\$28,730.00	\$40,820.00	\$52,910.00
93 Devices with lift	\$32,967.00	\$46,266.00	\$59,565.00	10%	\$29,970.00	\$42,060.00	\$54,150.00
94 Devices	\$29,986.00	\$43,428.00	\$56,870.00	10%	\$27,260.00	\$39,480.00	\$51,700.00
94 Devices with ladder	\$31,922.00	\$45,364.00	\$58,806.00	10%	\$29,020.00	\$41,240.00	\$53,460.00
94 Devices with lift	\$33,286.00	\$46,728.00	\$60,170.00	10%	\$30,260.00	\$42,480.00	\$54,700.00
95 Devices	\$30,305.00	\$43,890.00	\$57,475.00	10%	\$27,550.00	\$39,900.00	\$52,250.00
95 Devices with ladder	\$32,241.00	\$45,826.00	\$59,411.00	10%	\$29,310.00	\$41,660.00	\$54,010.00
95 Devices with lift	\$33,605.00	\$47,190.00	\$60,775.00	10%	\$30,550.00	\$42,900.00	\$55,250.00
96 Devices	\$30,624.00	\$44,352.00	\$58,080.00	10%	\$27,840.00	\$40,320.00	\$52,800.00
96 Devices with ladder	\$32,560.00	\$46,288.00	\$60,016.00	10%	\$29,600.00	\$42,080.00	\$54,560.00
96 Devices with lift	\$33,924.00	\$47,652.00	\$61,380.00	10%	\$30,840.00	\$43,320.00	\$55,800.00

Site Survey

Description	List Price NRC (Per Site)	Discount	NASPO Price NRC (Per Site)
Remote Site Survey (up to 10000 sq ft)	\$700.00	10%	\$700.00
validation)	\$900.00	10%	\$900.00

Service Category	Service Description	Manufacturer	AT&T Model	Customer Lease (36 months)	Reactive Care for CPE	Discount	Customer Lease (36 months)	Reactive Care for CPE
Access Points								
Aruba Access Point	Wi-Fi Wall Plate AP w/BLE	Aruba	ATT-AR303H	\$ 30.00	\$ 20.00	10%	\$ 27.00	\$ 18.00
Aruba Access Point	Wi-Fi Low Density Ceiling/Wall Mount AP w/BLE	Aruba	ATT-AR207	\$ 30.00	\$ 20.00	10%	\$ 27.00	\$ 18.00
Aruba Access Point	Wi-Fi Standard Ceiling/Wall Mount AP w/BLE	Aruba	ATT-AR315	\$ 40.00	\$ 20.00	10%	\$ 36.00	\$ 18.00
Aruba Access Point	Wi-Fi Entry Level Ceiling/Wall Mount AP w/BLE	Aruba	ATT-AR305	\$ 35.00	\$ 20.00	10%	\$ 31.50	\$ 18.00
Aruba Access Point	Wi-Fi Enterprise Service Premier Ceiling/Wall Mount AP	Aruba	ATT-AR325	\$ 60.00	\$ 20.00	10%	\$ 54.00	\$ 18.00
Aruba Access Point	Wi-Fi Enterprise Service Outdoor AP	Aruba	ATT-AR275	\$ 80.00	\$ 20.00	10%	\$ 72.00	\$ 18.00
Aruba Access Point	Wi-Fi Outdoor Omnidirectional AP w/BLE	Aruba	ATT-AR365-O	\$ 60.00	\$ 20.00	10%	\$ 54.00	\$ 18.00
Aruba Access Point	Wi-Fi Outdoor Directional AP w/BLE	Aruba	ATT-AR367-O	\$ 60.00	\$ 20.00	10%	\$ 54.00	\$ 18.00
Ruckus Access Point	Wi-Fi Enterprise Service Freestanding AP	Ruckus	ATT-R510-H	\$ 30.00	\$ 20.00	10%	\$ 27.00	\$ 18.00
Ruckus Access Point	Wi-Fi Enterprise Service Ceiling/Wall Mount AP	Ruckus	ATT-R310	\$ 35.00	\$ 20.00	10%	\$ 31.50	\$ 18.00
Ruckus Access Point	Wi-Fi Enterprise Service Ceiling/Wall Mount AP	Ruckus	ATT-R510	\$ 35.00	\$ 20.00	10%	\$ 31.50	\$ 18.00
Ruckus Access Point	Wi-Fi Enterprise Service Premier Ceiling/Wall Mount AP	Ruckus	ATT-R710	\$ 60.00	\$ 20.00	10%	\$ 54.00	\$ 18.00
Ruckus Access Point	Wi-Fi Enterprise Service Outdoor AP	Ruckus	ATT-R300-O	\$ 60.00	\$ 20.00	10%	\$ 54.00	\$ 18.00
Access Point Accessories								
Access Point Accessories	Wi-Fi POE Injector (30 Watt)	PowerDSine	POE-INJ-30AT	\$ 5.00	N/A	10%	\$ 4.50	N/A
Switches								
Aruba Switches	Wi-Fi 8 Port Switch	Aruba	ATT-AR2930F-8P	\$ 35.00	\$ 20.00	10%	\$ 31.50	\$ 18.00
Aruba Switches	Wi-Fi 24 Port Switch	Aruba	ATT-AR2930F-24P	\$ 50.00	\$ 20.00	10%	\$ 45.00	\$ 18.00
Aruba Switches	Wi-Fi 48 Port Switch	Aruba	ATT-AR2930F-48P	\$ 95.00	\$ 25.00	10%	\$ 85.50	\$ 22.50
Aruba Switches	Wi-Fi Premium 16 Port Distribution Switch (SFP Modules NOT Included)	Aruba	ATT-AR3810M-16	\$ 300.00	\$ 20.00	10%	\$ 270.00	\$ 18.00
Aruba Switches	Wi-Fi Premium 24 Port PoE Switch (Power Supply NOT Included)	Aruba	ATT-AR2930M-24P	\$ 100.00	\$ 20.00	10%	\$ 90.00	\$ 18.00
Aruba Switches	Wi-Fi Premium 48 Port PoE Switch (Power Supply NOT Included)	Aruba	ATT-AR2930M-48P	\$ 175.00	\$ 25.00	10%	\$ 157.50	\$ 22.50
Switch Accessories								
Aruba Switch Accessories	Wi-Fi Enterprise Fiber Module SX-LC	Aruba	J4858C	\$ 9.00	N/A	10%	\$ 8.10	N/A
Aruba Switch Accessories	Wi-Fi Enterprise Fiber Module LX-LC	Aruba	J4859C	\$ 30.00	N/A	10%	\$ 27.00	N/A
Aruba Switch Accessories	Wi-Fi Copper Module T-RJ45	Aruba	J8177C	\$ 9.00	N/A	10%	\$ 8.10	N/A
Aruba Switch Accessories	Wi-Fi Premium 16 Port Distribution Switch Power Supply	Aruba	ATT-AR3810M-PWRSUP	\$ 12.00	N/A	10%	\$ 10.80	N/A
Aruba Switch Accessories	Wi-Fi Premium 24 Port Switch 680 Watt Power Supply	Aruba	ATT-AR2930M-24PWRSUP	\$ 16.00	N/A	10%	\$ 14.40	N/A
Aruba Switch Accessories	Wi-Fi Premium 48 Port Switch 1050 Watt Power Supply	Aruba	ATT-AR2930M-48PWRSUP	\$ 24.00	N/A	10%	\$ 21.60	N/A
Aruba Switch Accessories	Wi-Fi Premium Switch 2-port Stacking Module	Aruba	ATT-AR2930M-STACK	\$ 26.00	N/A	10%	\$ 23.40	N/A
WLAN Controllers								
Aruba WLAN Controller	Wi-Fi Cloud Controller Appliance	Aruba	ATT-AR7005	\$ 75.00	\$ 25.00	10%	\$ 67.50	\$ 22.50
Ruckus WLAN Controller	Wi-Fi Cloud Controller Appliance	Ruckus	ATT-SZ100	\$ 200.00	\$ 25.00	10%	\$ 180.00	\$ 22.50
Wireless Back-Up								
Wireless Back-Up	Wireless Back-up	Cradlepoint	ATT-WBU-850	\$ 45.00	\$ 9.00	10%	\$ 40.50	\$ 8.10

Service Category	Service Description	Manufacturer	AT&T Model	Customer Lease (36 months)	Reactive Care for CPE	Discount	Customer Lease (36 months)	Reactive Care for CPE
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Managed Deployment and Managed Configuration

Service Information				
Service Component	Device Description	Total NRC (Per Site) List Price	Discount	Total NRC (Per Site) NASPO Price
Managed Deployment	Normal Business Hours	\$319.00	10%	\$290.00
Managed Deployment	Outside Normal Business Hours	\$462.00	10%	\$420.00
Managed Deployment	Holiday/Weekend	\$605.00	10%	\$550.00
Managed Configuration	Small Site - Normal Business Hours	\$2,200.00	10%	\$2,000.00
Managed Configuration	Medium Site - Normal Business Hours	\$8,800.00	10%	\$8,000.00
Managed Configuration	Large Site - Normal Business Hours	\$13,200.00	10%	\$12,000.00
Managed Configuration	Small Site - Outside Business Hours	\$3,300.00	10%	\$3,000.00
Managed Configuration	Medium Site - Outside Business Hours	\$13,200.00	10%	\$12,000.00
Managed Configuration	Large Site - Outside Business Hours	\$19,800.00	10%	\$18,000.00
Managed Configuration	Small Site - Weekend/Holiday Hours	\$4,400.00	10%	\$4,000.00
Managed Configuration	Medium Site - Weekend/Holiday Hours	\$17,600.00	10%	\$16,000.00
Managed Configuration	Large Site - Weekend/Holiday Hours	\$26,400.00	10%	\$24,000.00

Installation Charges for Professional Services

List Price					NASPO Price		
Service Component	Normal Business Hours NRC	Outside-Normal Business Hours NRC	Sunday/Holiday NRC	Discount	Normal Business Hours NRC	Outside-Normal Business Hours NRC	Sunday/Holiday NRC
1 Device	\$319.00	\$462.00	\$605.00	10%	\$290.00	\$420.00	\$550.00
1 Device with ladder	\$621.50	\$764.50	\$907.50	10%	\$565.00	\$695.00	\$825.00
1 Device with lift	\$1,199.00	\$1,342.00	\$1,485.00	10%	\$1,090.00	\$1,220.00	\$1,350.00
2 Devices	\$638.00	\$924.00	\$1,210.00	10%	\$580.00	\$840.00	\$1,100.00
2 Devices with ladder	\$940.50	\$1,226.50	\$1,512.50	10%	\$855.00	\$1,115.00	\$1,375.00
2 Devices with lift	\$1,518.00	\$1,804.00	\$2,090.00	10%	\$1,380.00	\$1,640.00	\$1,900.00
3 Devices	\$957.00	\$1,386.00	\$1,815.00	10%	\$870.00	\$1,260.00	\$1,650.00
3 Devices with ladder	\$1,259.50	\$1,688.50	\$2,117.50	10%	\$1,145.00	\$1,535.00	\$1,925.00
3 Devices with lift	\$1,837.00	\$2,266.00	\$2,695.00	10%	\$1,670.00	\$2,060.00	\$2,450.00
4 Devices	\$1,276.00	\$1,848.00	\$2,420.00	10%	\$1,160.00	\$1,680.00	\$2,200.00
4 Devices with ladder	\$1,578.50	\$2,150.50	\$2,722.50	10%	\$1,435.00	\$1,955.00	\$2,475.00
4 Devices with lift	\$2,156.00	\$2,728.00	\$3,300.00	10%	\$1,960.00	\$2,480.00	\$3,000.00
5 Devices	\$1,595.00	\$2,310.00	\$3,025.00	10%	\$1,450.00	\$2,100.00	\$2,750.00
5 Devices with ladder	\$1,897.50	\$2,612.50	\$3,327.50	10%	\$1,725.00	\$2,375.00	\$3,025.00
5 Devices with lift	\$2,475.00	\$3,190.00	\$3,905.00	10%	\$2,250.00	\$2,900.00	\$3,550.00
6 Devices	\$1,914.00	\$2,772.00	\$3,630.00	10%	\$1,740.00	\$2,520.00	\$3,300.00
6 Devices with ladder	\$2,216.50	\$3,074.50	\$3,932.50	10%	\$2,015.00	\$2,795.00	\$3,575.00
6 Devices with lift	\$2,794.00	\$3,652.00	\$4,510.00	10%	\$2,540.00	\$3,320.00	\$4,100.00
7 Devices	\$2,233.00	\$3,234.00	\$4,235.00	10%	\$2,030.00	\$2,940.00	\$3,850.00
7 Devices with ladder	\$2,535.50	\$3,536.50	\$4,537.50	10%	\$2,305.00	\$3,215.00	\$4,125.00
7 Devices with lift	\$3,113.00	\$4,114.00	\$5,115.00	10%	\$2,830.00	\$3,740.00	\$4,650.00
8 Devices	\$2,552.00	\$3,696.00	\$4,840.00	10%	\$2,320.00	\$3,360.00	\$4,400.00
8 Devices with ladder	\$2,854.50	\$3,998.50	\$5,142.50	10%	\$2,595.00	\$3,635.00	\$4,675.00
8 Devices with lift	\$3,432.00	\$4,576.00	\$5,720.00	10%	\$3,120.00	\$4,160.00	\$5,200.00
9 Devices	\$2,871.00	\$4,158.00	\$5,445.00	10%	\$2,610.00	\$3,780.00	\$4,950.00

Service Category	Service Description	Manufacturer	AT&T Model	Customer Lease (36 months)	Reactive Care for CPE	Discount	Customer Lease (36 months)	Reactive Care for CPE
9 Devices with ladder	\$3,322.00	\$4,609.00	\$5,896.00	10%	\$3,020.00	\$4,190.00	\$5,360.00	
9 Devices with lift	\$3,971.00	\$5,258.00	\$6,545.00	10%	\$3,610.00	\$4,780.00	\$5,950.00	

Service Category	Service Description	Manufacturer	AT&T Model	Customer Lease (36 months)	Reactive Care for CPE	Discount	Customer Lease (36 months)	Reactive Care for CPE
10 Devices	\$3,190.00	\$4,620.00	\$6,050.00	10%	\$2,900.00	\$4,200.00	\$5,500.00	
10 Devices with ladder	\$3,641.00	\$5,071.00	\$6,501.00	10%	\$3,310.00	\$4,610.00	\$5,910.00	
10 Devices with lift	\$4,290.00	\$5,720.00	\$7,150.00	10%	\$3,900.00	\$5,200.00	\$6,500.00	
11 Devices	\$3,509.00	\$5,082.00	\$6,655.00	10%	\$3,190.00	\$6,620.00	\$6,050.00	
11 Devices with ladder	\$3,960.00	\$5,533.00	\$7,106.00	10%	\$3,600.00	\$5,030.00	\$6,460.00	
11 Devices with lift	\$4,609.00	\$6,182.00	\$7,755.00	10%	\$4,190.00	\$5,620.00	\$7,050.00	
12 Devices	\$3,828.00	\$5,544.00	\$7,260.00	10%	\$3,480.00	\$5,040.00	\$6,600.00	
12 Devices with ladder	\$4,279.00	\$5,995.00	\$7,711.00	10%	\$3,890.00	\$5,450.00	\$7,010.00	
12 Devices with lift	\$4,928.00	\$6,644.00	\$8,360.00	10%	\$4,480.00	\$6,040.00	\$7,600.00	
13 Devices	\$4,147.00	\$6,006.00	\$7,865.00	10%	\$3,770.00	\$5,460.00	\$7,150.00	
13 Devices with ladder	\$4,598.00	\$6,457.00	\$8,316.00	10%	\$4,180.00	\$5,870.00	\$7,560.00	
13 Devices with lift	\$5,247.00	\$7,106.00	\$8,965.00	10%	\$4,770.00	\$6,460.00	\$8,150.00	
14 Devices	\$4,466.00	\$6,468.00	\$8,470.00	10%	\$4,060.00	\$5,880.00	\$7,700.00	
14 Devices with ladder	\$4,917.00	\$6,919.00	\$8,921.00	10%	\$4,470.00	\$6,290.00	\$8,110.00	
14 Devices with lift	\$5,566.00	\$7,568.00	\$9,570.00	10%	\$5,060.00	\$6,880.00	\$8,700.00	
15 Devices	\$4,785.00	\$6,930.00	\$9,075.00	10%	\$4,350.00	\$9,075.00	\$8,250.00	
15 Devices with ladder	\$5,236.00	\$7,381.00	\$9,526.00	10%	\$4,760.00	\$6,710.00	\$8,660.00	
15 Devices with lift	\$5,885.00	\$8,030.00	\$10,175.00	10%	\$5,350.00	\$7,300.00	\$9,250.00	
16 Devices	\$5,104.00	\$7,392.00	\$9,680.00	10%	\$4,640.00	\$6,720.00	\$8,800.00	
16 Devices with ladder	\$5,555.00	\$7,843.00	\$10,131.00	10%	\$5,050.00	\$7,130.00	\$9,210.00	
16 Devices with lift	\$6,204.00	\$8,492.00	\$10,780.00	10%	\$5,640.00	\$7,720.00	\$9,800.00	
17 Devices	\$5,423.00	\$7,854.00	\$10,285.00	10%	\$4,930.00	\$7,140.00	\$9,350.00	
17 Devices with ladder	\$6,022.50	\$8,453.50	\$10,884.50	10%	\$5,475.00	\$7,685.00	\$9,895.00	
17 Devices with lift	\$6,743.00	\$9,174.00	\$11,605.00	10%	\$6,130.00	\$8,340.00	\$10,550.00	
18 Devices	\$5,742.00	\$8,316.00	\$10,890.00	10%	\$5,220.00	\$7,560.00	\$9,900.00	
18 Devices with ladder	\$6,341.50	\$8,915.50	\$11,489.50	10%	\$5,765.00	\$8,105.00	\$10,445.00	
18 Devices with lift	\$7,062.00	\$9,636.00	\$12,210.00	10%	\$6,420.00	\$8,760.00	\$11,100.00	
19 Devices	\$6,061.00	\$8,778.00	\$11,495.00	10%	\$5,510.00	\$7,980.00	\$10,450.00	
19 Devices with ladder	\$6,660.50	\$9,377.50	\$12,094.50	10%	\$6,055.00	\$8,525.00	\$10,995.00	
19 Devices with lift	\$7,381.00	\$10,098.00	\$12,815.00	10%	\$6,710.00	\$9,180.00	\$11,650.00	
20 Devices	\$6,380.00	\$9,240.00	\$12,100.00	10%	\$5,800.00	\$8,400.00	\$11,000.00	
20 Devices with ladder	\$6,979.50	\$9,839.50	\$12,699.50	10%	\$6,345.00	\$8,945.00	\$11,545.00	
20 Devices with lift	\$7,700.00	\$10,560.00	\$13,420.00	10%	\$7,000.00	\$9,600.00	\$12,200.00	
21 Devices	\$6,699.00	\$9,702.00	\$12,705.00	10%	\$6,090.00	\$8,820.00	\$11,550.00	
21 Devices with ladder	\$7,298.50	\$10,301.50	\$13,304.50	10%	\$6,635.00	\$9,365.00	\$12,095.00	
21 Devices with lift	\$8,019.00	\$11,022.00	\$14,025.00	10%	\$7,290.00	\$10,020.00	\$12,750.00	
22 Devices	\$7,018.00	\$10,164.00	\$13,310.00	10%	\$6,380.00	\$9,240.00	\$12,100.00	
22 Devices with ladder	\$7,617.50	\$10,763.50	\$13,909.50	10%	\$6,925.00	\$9,785.00	\$12,645.00	
22 Devices with lift	\$8,338.00	\$11,484.00	\$14,630.00	10%	\$7,580.00	\$10,440.00	\$13,300.00	
23 Devices	\$7,337.00	\$10,626.00	\$13,915.00	10%	\$6,670.00	\$9,660.00	\$12,650.00	
23 Devices with ladder	\$7,936.50	\$11,225.50	\$14,514.50	10%	\$7,215.00	\$10,205.00	\$13,195.00	
23 Devices with lift	\$8,657.00	\$11,946.00	\$15,235.00	10%	\$7,870.00	\$10,860.00	\$13,850.00	
24 Devices	\$7,656.00	\$11,088.00	\$14,520.00	10%	\$6,960.00	\$10,080.00	\$13,200.00	
24 Devices with ladder	\$8,255.50	\$11,687.50	\$15,119.50	10%	\$7,505.00	\$10,625.00	\$13,745.00	
24 Devices with lift	\$8,976.00	\$12,408.00	\$15,840.00	10%	\$8,160.00	\$11,280.00	\$14,400.00	
25 Devices	\$7,975.00	\$11,550.00	\$15,125.00	10%	\$7,250.00	\$10,500.00	\$13,750.00	
25 Devices with ladder	\$8,723.00	\$12,298.00	\$15,873.00	10%	\$7,930.00	\$11,180.00	\$14,430.00	

Service Category	Service Description	Manufacturer	AT&T Model	Customer Lease (36 months)	Reactive Care for CPE	Discount	Customer Lease (36 months)	Reactive Care for CPE
25 Devices with lift	\$9,515.00	\$13,090.00	\$16,665.00	10%	\$8,650.00	\$11,900.00	\$15,150.00	
26 Devices	\$8,294.00	\$12,012.00	\$15,730.00	10%	\$7,540.00	\$10,920.00	\$14,300.00	
26 Devices with ladder	\$9,042.00	\$12,760.00	\$16,478.00	10%	\$8,220.00	\$11,600.00	\$14,980.00	
26 Devices with lift	\$9,834.00	\$13,552.00	\$17,270.00	10%	\$8,940.00	\$12,320.00	\$15,700.00	

Service Category	Service Description	Manufacturer	AT&T Model	Customer Lease (36 months)	Reactive Care for CPE	Discount	Customer Lease (36 months)	Reactive Care for CPE
27 Devices	\$8,613.00	\$12,474.00	\$16,335.00	10%	\$7,830.00	\$11,340.00	\$14,850.00	
27 Devices with ladder	\$9,361.00	\$13,222.00	\$17,083.00	10%	\$8,510.00	\$12,020.00	\$15,530.00	
27 Devices with lift	\$10,153.00	\$14,014.00	\$17,875.00	10%	\$9,230.00	\$12,740.00	\$16,250.00	
28 Devices	\$8,932.00	\$12,936.00	\$16,940.00	10%	\$8,120.00	\$11,760.00	\$15,400.00	
28 Devices with ladder	\$9,680.00	\$13,684.00	\$17,688.00	10%	\$8,800.00	\$12,440.00	\$16,080.00	
28 Devices with lift	\$10,472.00	\$14,476.00	\$18,480.00	10%	\$9,520.00	\$13,160.00	\$16,800.00	
29 Devices	\$9,251.00	\$13,398.00	\$17,545.00	10%	\$8,410.00	\$12,180.00	\$15,950.00	
29 Devices with ladder	\$9,999.00	\$14,146.00	\$18,293.00	10%	\$9,090.00	\$12,860.00	\$16,630.00	
29 Devices with lift	\$10,791.00	\$14,938.00	\$19,085.00	10%	\$9,810.00	\$13,580.00	\$17,350.00	
30 Devices	\$9,570.00	\$13,860.00	\$18,150.00	10%	\$8,700.00	\$12,600.00	\$16,500.00	
30 Devices with ladder	\$10,318.00	\$14,608.00	\$18,898.00	10%	\$9,380.00	\$13,280.00	\$17,180.00	
30 Devices with lift	\$11,110.00	\$15,400.00	\$19,690.00	10%	\$10,100.00	\$14,000.00	\$17,900.00	
31 Devices	\$9,889.00	\$14,322.00	\$18,755.00	10%	\$8,990.00	\$13,020.00	\$17,050.00	
31 Devices with ladder	\$10,637.00	\$15,070.00	\$19,503.00	10%	\$9,670.00	\$13,700.00	\$17,730.00	
31 Devices with lift	\$11,429.00	\$15,862.00	\$20,295.00	10%	\$10,390.00	\$14,420.00	\$18,450.00	
32 Devices	\$10,208.00	\$14,784.00	\$19,360.00	10%	\$9,280.00	\$13,440.00	\$17,600.00	
32 Devices with ladder	\$10,956.00	\$15,532.00	\$20,108.00	10%	\$9,960.00	\$14,120.00	\$18,280.00	
32 Devices with lift	\$11,748.00	\$16,324.00	\$20,900.00	10%	\$10,680.00	\$14,840.00	\$19,000.00	
33 Devices	\$10,527.00	\$15,246.00	\$19,965.00	10%	\$9,570.00	\$13,860.00	\$18,150.00	
33 Devices with ladder	\$11,423.50	\$16,142.50	\$20,861.50	10%	\$10,385.00	\$14,675.00	\$18,965.00	
33 Devices with lift	\$12,287.00	\$17,006.00	\$21,725.00	10%	\$11,170.00	\$15,460.00	\$19,750.00	
34 Devices	\$10,846.00	\$15,708.00	\$20,570.00	10%	\$9,860.00	\$14,280.00	\$18,700.00	
34 Devices with ladder	\$11,742.50	\$16,604.50	\$21,466.50	10%	\$10,675.00	\$15,095.00	\$19,515.00	
34 Devices with lift	\$12,606.00	\$17,468.00	\$22,330.00	10%	\$11,460.00	\$15,880.00	\$20,300.00	
35 Devices	\$11,165.00	\$16,170.00	\$21,175.00	10%	\$10,150.00	\$14,700.00	\$19,250.00	
35 Devices with ladder	\$12,061.50	\$17,066.50	\$22,071.50	10%	\$10,965.00	\$15,515.00	\$20,065.00	
35 Devices with lift	\$12,925.00	\$17,930.00	\$22,935.00	10%	\$11,750.00	\$16,300.00	\$20,850.00	
36 Devices	\$11,484.00	\$16,632.00	\$21,780.00	10%	\$10,440.00	\$15,120.00	\$19,800.00	
36 Devices with ladder	\$12,380.50	\$17,528.50	\$22,676.50	10%	\$11,255.00	\$15,935.00	\$20,615.00	
36 Devices with lift	\$13,244.00	\$18,392.00	\$23,540.00	10%	\$12,040.00	\$16,720.00	\$21,400.00	
37 Devices	\$11,803.00	\$17,094.00	\$22,385.00	10%	\$10,730.00	\$15,540.00	\$20,350.00	
37 Devices with ladder	\$12,699.50	\$17,990.50	\$23,281.50	10%	\$11,545.00	\$16,355.00	\$21,165.00	
37 Devices with lift	\$13,563.00	\$18,854.00	\$24,145.00	10%	\$12,330.00	\$17,140.00	\$21,950.00	
38 Devices	\$12,122.00	\$17,556.00	\$22,990.00	10%	\$11,020.00	\$15,960.00	\$20,900.00	
38 Devices with ladder	\$13,018.50	\$18,452.50	\$23,886.50	10%	\$11,835.00	\$16,775.00	\$21,715.00	
38 Devices with lift	\$13,882.00	\$19,316.00	\$24,750.00	10%	\$12,620.00	\$17,560.00	\$22,500.00	
39 Devices	\$12,441.00	\$18,018.00	\$23,595.00	10%	\$11,310.00	\$16,380.00	\$21,450.00	
39 Devices with ladder	\$13,337.50	\$18,914.50	\$24,491.50	10%	\$12,125.00	\$17,195.00	\$22,265.00	
39 Devices with lift	\$14,201.00	\$19,778.00	\$25,355.00	10%	\$12,910.00	\$17,980.00	\$23,050.00	
40 Devices	\$12,760.00	\$18,480.00	\$24,200.00	10%	\$11,600.00	\$16,800.00	\$22,000.00	
40 Devices with ladder	\$13,656.50	\$19,376.50	\$25,096.50	10%	\$12,415.00	\$17,615.00	\$22,815.00	
40 Devices with lift	\$14,520.00	\$20,240.00	\$25,960.00	10%	\$13,200.00	\$18,400.00	\$23,600.00	
41 Devices	\$13,079.00	\$18,942.00	\$24,805.00	10%	\$11,890.00	\$17,220.00	\$22,550.00	
41 Devices with ladder	\$14,124.00	\$19,987.00	\$25,850.00	10%	\$12,840.00	\$18,170.00	\$23,500.00	
41 Devices with lift	\$15,059.00	\$20,922.00	\$26,785.00	10%	\$13,690.00	\$19,020.00	\$24,350.00	

Service Category	Service Description	Manufacturer	AT&T Model	Customer Lease (36 months)	Reactive Care for CPE	Discount	Customer Lease (36 months)	Reactive Care for CPE
42 Devices	\$13,398.00	\$19,404.00	\$25,410.00	10%	\$12,180.00	\$17,640.00	\$23,100.00	
42 Devices with ladder	\$14,443.00	\$20,449.00	\$26,455.00	10%	\$13,130.00	\$18,590.00	\$24,050.00	
42 Devices with lift	\$15,378.00	\$21,384.00	\$27,390.00	10%	\$13,980.00	\$19,440.00	\$24,900.00	
43 Devices	\$13,717.00	\$19,866.00	\$26,015.00	10%	\$12,470.00	\$18,060.00	\$23,650.00	
43 Devices with ladder	\$14,762.00	\$20,911.00	\$27,060.00	10%	\$13,420.00	\$19,010.00	\$24,600.00	
43 Devices with lift	\$15,697.00	\$21,846.00	\$27,995.00	10%	\$14,270.00	\$19,860.00	\$25,450.00	
44 Devices	\$14,036.00	\$20,328.00	\$26,620.00	10%	\$12,760.00	\$18,480.00	\$24,200.00	
44 Devices with ladder	\$15,081.00	\$21,373.00	\$27,665.00	10%	\$13,710.00	\$19,430.00	\$25,150.00	
44 Devices with lift	\$16,016.00	\$22,308.00	\$28,600.00	10%	\$14,560.00	\$20,280.00	\$26,000.00	
45 Devices	\$14,355.00	\$20,790.00	\$27,225.00	10%	\$13,050.00	\$18,900.00	\$24,750.00	
45 Devices with ladder	\$15,400.00	\$21,835.00	\$28,270.00	10%	\$14,000.00	\$19,850.00	\$25,700.00	
45 Devices with lift	\$16,335.00	\$22,770.00	\$29,205.00	10%	\$14,850.00	\$20,700.00	\$26,550.00	
46 Devices	\$14,674.00	\$21,252.00	\$27,830.00	10%	\$13,340.00	\$19,320.00	\$25,300.00	
46 Devices with ladder	\$15,719.00	\$22,297.00	\$28,875.00	10%	\$14,290.00	\$20,270.00	\$26,250.00	
46 Devices with lift	\$16,654.00	\$23,232.00	\$29,810.00	10%	\$15,140.00	\$21,120.00	\$27,100.00	
47 Devices	\$14,993.00	\$21,714.00	\$28,435.00	10%	\$13,630.00	\$19,740.00	\$25,850.00	
47 Devices with ladder	\$16,038.00	\$22,759.00	\$29,480.00	10%	\$14,580.00	\$20,690.00	\$26,800.00	
47 Devices with lift	\$16,973.00	\$23,694.00	\$30,415.00	10%	\$15,430.00	\$21,540.00	\$27,650.00	
48 Devices	\$15,312.00	\$22,176.00	\$29,040.00	10%	\$13,920.00	\$20,160.00	\$26,400.00	
48 Devices with ladder	\$16,357.00	\$23,221.00	\$30,085.00	10%	\$14,870.00	\$21,110.00	\$27,350.00	
48 Devices with lift	\$17,292.00	\$24,156.00	\$31,020.00	10%	\$15,720.00	\$21,960.00	\$28,200.00	
49 Devices	\$15,631.00	\$22,638.00	\$29,645.00	10%	\$14,210.00	\$20,580.00	\$26,950.00	
49 Devices with ladder	\$16,824.50	\$23,831.50	\$30,838.50	10%	\$15,295.00	\$21,665.00	\$28,035.00	
49 Devices with lift	\$17,831.00	\$24,838.00	\$31,845.00	10%	\$16,210.00	\$22,580.00	\$28,950.00	
50 Devices	\$15,950.00	\$23,100.00	\$30,250.00	10%	\$14,500.00	\$21,000.00	\$27,500.00	
50 Devices with ladder	\$17,143.50	\$24,293.50	\$31,443.50	10%	\$15,585.00	\$22,085.00	\$28,585.00	
50 Devices with lift	\$18,150.00	\$25,300.00	\$32,450.00	10%	\$16,500.00	\$23,000.00	\$29,500.00	
51 Devices	\$16,269.00	\$23,562.00	\$30,855.00	10%	\$14,790.00	\$21,420.00	\$28,050.00	
51 Devices with ladder	\$17,462.50	\$24,755.50	\$32,048.50	10%	\$15,875.00	\$22,505.00	\$29,135.00	
51 Devices with lift	\$18,469.00	\$25,762.00	\$33,055.00	10%	\$16,790.00	\$23,420.00	\$30,050.00	
52 Devices	\$16,588.00	\$24,024.00	\$31,460.00	10%	\$15,080.00	\$21,840.00	\$28,600.00	
52 Devices with ladder	\$17,781.50	\$25,217.50	\$32,653.50	10%	\$16,165.00	\$22,925.00	\$29,685.00	
52 Devices with lift	\$18,788.00	\$26,224.00	\$33,660.00	10%	\$17,080.00	\$23,840.00	\$30,600.00	
53 Devices	\$16,907.00	\$24,486.00	\$32,065.00	10%	\$15,370.00	\$22,260.00	\$29,150.00	
53 Devices with ladder	\$18,100.50	\$25,679.50	\$33,258.50	10%	\$16,455.00	\$23,345.00	\$30,235.00	
53 Devices with lift	\$19,107.00	\$26,686.00	\$34,265.00	10%	\$17,370.00	\$24,260.00	\$31,150.00	
54 Devices	\$17,226.00	\$24,948.00	\$32,670.00	10%	\$15,660.00	\$22,680.00	\$29,700.00	
54 Devices with ladder	\$18,419.50	\$26,141.50	\$33,863.50	10%	\$16,745.00	\$23,765.00	\$30,785.00	
54 Devices with lift	\$19,426.00	\$27,148.00	\$34,870.00	10%	\$17,660.00	\$24,680.00	\$31,700.00	
55 Devices	\$17,545.00	\$25,410.00	\$33,275.00	10%	\$15,950.00	\$23,100.00	\$30,250.00	
55 Devices with ladder	\$18,738.50	\$26,603.50	\$34,468.50	10%	\$17,035.00	\$24,185.00	\$31,335.00	
55 Devices with lift	\$19,745.00	\$27,610.00	\$35,475.00	10%	\$17,950.00	\$25,100.00	\$32,250.00	
56 Devices	\$17,864.00	\$25,872.00	\$33,880.00	10%	\$16,240.00	\$23,520.00	\$30,800.00	
56 Devices with ladder	\$19,057.50	\$27,065.50	\$35,073.50	10%	\$17,325.00	\$24,605.00	\$31,885.00	
56 Devices with lift	\$20,064.00	\$28,072.00	\$36,080.00	10%	\$18,240.00	\$25,520.00	\$32,800.00	
57 Devices	\$18,183.00	\$26,334.00	\$34,485.00	10%	\$16,530.00	\$23,940.00	\$31,350.00	
57 Devices with ladder	\$19,525.00	\$27,676.00	\$35,827.00	10%	\$17,750.00	\$25,160.00	\$32,570.00	

Service Category	Service Description	Manufacturer	AT&T Model	Customer Lease (36 months)	Reactive Care for CPE	Discount	Customer Lease (36 months)	Reactive Care for CPE
57 Devices with lift	\$20,603.00	\$28,754.00	\$36,905.00	10%	\$18,730.00	\$26,140.00	\$33,550.00	

Service Category	Service Description	Manufacturer	AT&T Model	Customer Lease (36 months)	Reactive Care for CPE	Discount	Customer Lease (36 months)	Reactive Care for CPE
58 Devices	\$18,502.00	\$26,796.00	\$35,090.00	10%	\$16,820.00	\$24,360.00	\$31,900.00	
58 Devices with ladder	\$19,844.00	\$28,138.00	\$36,432.00	10%	\$18,040.00	\$25,580.00	\$33,120.00	
58 Devices with lift	\$20,922.00	\$29,216.00	\$37,510.00	10%	\$19,020.00	\$26,560.00	\$34,100.00	
59 Devices	\$18,821.00	\$27,258.00	\$35,695.00	10%	\$17,110.00	\$24,780.00	\$32,450.00	
59 Devices with ladder	\$20,163.00	\$28,600.00	\$37,037.00	10%	\$18,330.00	\$26,000.00	\$33,670.00	
59 Devices with lift	\$21,241.00	\$29,678.00	\$38,115.00	10%	\$19,310.00	\$26,980.00	\$34,650.00	
60 Devices	\$19,140.00	\$27,720.00	\$36,300.00	10%	\$17,400.00	\$25,200.00	\$33,000.00	
60 Devices with ladder	\$20,482.00	\$29,062.00	\$37,642.00	10%	\$18,620.00	\$26,420.00	\$34,220.00	
60 Devices with lift	\$21,560.00	\$30,140.00	\$38,720.00	10%	\$19,600.00	\$27,400.00	\$35,200.00	
61 Devices	\$19,459.00	\$28,182.00	\$36,905.00	10%	\$17,690.00	\$25,620.00	\$33,550.00	
61 Devices with ladder	\$20,801.00	\$29,524.00	\$38,247.00	10%	\$18,910.00	\$26,840.00	\$34,770.00	
61 Devices with lift	\$21,879.00	\$30,602.00	\$39,325.00	10%	\$19,890.00	\$27,820.00	\$35,750.00	
62 Devices	\$19,778.00	\$28,644.00	\$37,510.00	10%	\$17,980.00	\$26,040.00	\$34,100.00	
62 Devices with ladder	\$21,120.00	\$29,986.00	\$38,852.00	10%	\$19,200.00	\$27,260.00	\$35,320.00	
62 Devices with lift	\$22,198.00	\$31,064.00	\$39,930.00	10%	\$20,180.00	\$28,240.00	\$36,300.00	
63 Devices	\$20,097.00	\$29,106.00	\$38,115.00	10%	\$18,270.00	\$26,460.00	\$34,650.00	
63 Devices with ladder	\$21,439.00	\$30,448.00	\$39,457.00	10%	\$19,490.00	\$27,680.00	\$35,870.00	
63 Devices with lift	\$22,517.00	\$31,526.00	\$40,535.00	10%	\$20,470.00	\$28,660.00	\$36,850.00	
64 Devices	\$20,416.00	\$29,568.00	\$38,720.00	10%	\$18,560.00	\$26,880.00	\$35,200.00	
64 Devices with ladder	\$21,758.00	\$30,910.00	\$40,062.00	10%	\$19,780.00	\$28,100.00	\$36,420.00	
64 Devices with lift	\$22,836.00	\$31,988.00	\$41,140.00	10%	\$20,760.00	\$29,080.00	\$37,400.00	
65 Devices	\$20,735.00	\$30,030.00	\$39,325.00	10%	\$18,850.00	\$27,300.00	\$35,750.00	
65 Devices with ladder	\$22,225.50	\$31,520.50	\$40,815.50	10%	\$20,205.00	\$28,655.00	\$37,105.00	
65 Devices with lift	\$23,375.00	\$32,670.00	\$41,965.00	10%	\$21,250.00	\$29,700.00	\$38,150.00	
66 Devices	\$21,054.00	\$30,492.00	\$39,930.00	10%	\$19,140.00	\$27,720.00	\$36,300.00	
66 Devices with ladder	\$22,544.50	\$31,982.50	\$41,420.50	10%	\$20,495.00	\$29,075.00	\$37,655.00	
66 Devices with lift	\$23,694.00	\$33,132.00	\$42,570.00	10%	\$21,540.00	\$30,120.00	\$38,700.00	
67 Devices	\$21,373.00	\$30,954.00	\$40,535.00	10%	\$19,430.00	\$28,140.00	\$36,850.00	
67 Devices with ladder	\$22,863.50	\$32,444.50	\$42,025.50	10%	\$20,785.00	\$29,495.00	\$38,205.00	
67 Devices with lift	\$24,013.00	\$33,594.00	\$43,175.00	10%	\$21,830.00	\$30,540.00	\$39,250.00	
68 Devices	\$21,692.00	\$31,416.00	\$41,140.00	10%	\$19,720.00	\$28,560.00	\$37,400.00	
68 Devices with ladder	\$23,182.50	\$32,906.50	\$42,630.50	10%	\$21,075.00	\$29,915.00	\$38,755.00	
68 Devices with lift	\$24,332.00	\$34,056.00	\$43,780.00	10%	\$22,120.00	\$30,960.00	\$39,800.00	
69 Devices	\$22,011.00	\$31,878.00	\$41,745.00	10%	\$20,010.00	\$28,980.00	\$37,950.00	
69 Devices with ladder	\$23,501.50	\$33,368.50	\$43,235.50	10%	\$21,365.00	\$30,335.00	\$39,305.00	
69 Devices with lift	\$24,651.00	\$34,518.00	\$44,385.00	10%	\$22,410.00	\$31,380.00	\$40,350.00	
70 Devices	\$22,330.00	\$32,340.00	\$42,350.00	10%	\$20,300.00	\$29,400.00	\$38,500.00	
70 Devices with ladder	\$23,820.50	\$33,830.50	\$43,840.50	10%	\$21,655.00	\$30,755.00	\$39,855.00	
70 Devices with lift	\$24,970.00	\$34,980.00	\$44,990.00	10%	\$22,700.00	\$31,800.00	\$40,900.00	
71 Devices	\$22,649.00	\$32,802.00	\$42,955.00	10%	\$20,590.00	\$29,820.00	\$39,050.00	
71 Devices with ladder	\$24,139.50	\$34,292.50	\$44,445.50	10%	\$21,945.00	\$31,175.00	\$40,405.00	
71 Devices with lift	\$25,289.00	\$35,442.00	\$45,595.00	10%	\$22,990.00	\$32,220.00	\$41,450.00	
72 Devices	\$22,968.00	\$33,264.00	\$43,560.00	10%	\$20,880.00	\$30,240.00	\$39,600.00	
72 Devices with ladder	\$24,458.50	\$34,754.50	\$45,050.50	10%	\$22,235.00	\$31,595.00	\$40,955.00	
72 Devices with lift	\$25,608.00	\$35,904.00	\$46,200.00	10%	\$23,280.00	\$32,640.00	\$42,000.00	

Service Category	Service Description	Manufacturer	AT&T Model	Customer Lease (36 months)	Reactive Care for CPE	Discount	Customer Lease (36 months)	Reactive Care for CPE
73 Devices	\$23,287.00	\$33,726.00	\$44,165.00	10%	\$21,170.00	\$30,660.00	\$40,150.00	
73 Devices with ladder	\$24,926.00	\$35,365.00	\$45,804.00	10%	\$22,660.00	\$32,150.00	\$41,640.00	
73 Devices with lift	\$26,147.00	\$36,586.00	\$47,025.00	10%	\$23,770.00	\$33,260.00	\$42,750.00	
74 Devices	\$23,606.00	\$34,188.00	\$44,770.00	10%	\$21,460.00	\$31,080.00	\$40,700.00	
74 Devices with ladder	\$25,245.00	\$35,827.00	\$46,409.00	10%	\$22,950.00	\$32,570.00	\$42,190.00	
74 Devices with lift	\$26,466.00	\$37,048.00	\$47,630.00	10%	\$24,060.00	\$33,680.00	\$43,300.00	
75 Devices	\$23,925.00	\$34,650.00	\$45,375.00	10%	\$21,750.00	\$31,500.00	\$41,250.00	
75 Devices with ladder	\$25,564.00	\$36,289.00	\$47,014.00	10%	\$23,240.00	\$32,990.00	\$42,740.00	
75 Devices with lift	\$26,785.00	\$37,510.00	\$48,235.00	10%	\$24,350.00	\$34,100.00	\$43,850.00	
76 Devices	\$24,244.00	\$35,112.00	\$45,980.00	10%	\$22,040.00	\$31,920.00	\$41,800.00	
76 Devices with ladder	\$25,883.00	\$36,751.00	\$47,619.00	10%	\$23,530.00	\$33,410.00	\$43,290.00	
76 Devices with lift	\$27,104.00	\$37,972.00	\$48,840.00	10%	\$24,640.00	\$34,520.00	\$44,400.00	
77 Devices	\$24,563.00	\$35,574.00	\$46,585.00	10%	\$22,330.00	\$32,340.00	\$42,350.00	
77 Devices with ladder	\$26,202.00	\$37,213.00	\$48,224.00	10%	\$23,820.00	\$33,830.00	\$43,840.00	
77 Devices with lift	\$27,423.00	\$38,434.00	\$49,445.00	10%	\$24,930.00	\$34,940.00	\$44,950.00	
78 Devices	\$24,882.00	\$36,036.00	\$47,190.00	10%	\$22,620.00	\$32,760.00	\$42,900.00	
78 Devices with ladder	\$26,521.00	\$37,675.00	\$48,829.00	10%	\$24,110.00	\$34,250.00	\$44,390.00	
78 Devices with lift	\$27,742.00	\$38,896.00	\$50,050.00	10%	\$25,220.00	\$35,360.00	\$45,500.00	
79 Devices	\$25,201.00	\$36,498.00	\$47,795.00	10%	\$22,910.00	\$33,180.00	\$43,450.00	
79 Devices with ladder	\$26,840.00	\$38,137.00	\$49,434.00	10%	\$24,400.00	\$34,670.00	\$44,940.00	
79 Devices with lift	\$28,061.00	\$39,358.00	\$50,655.00	10%	\$25,510.00	\$35,780.00	\$46,050.00	
80 Devices	\$25,520.00	\$36,960.00	\$48,400.00	10%	\$23,200.00	\$33,600.00	\$44,000.00	
80 Devices with ladder	\$27,159.00	\$38,599.00	\$50,039.00	10%	\$24,690.00	\$35,090.00	\$45,490.00	
80 Devices with lift	\$28,380.00	\$39,820.00	\$51,260.00	10%	\$25,800.00	\$36,200.00	\$46,600.00	
81 Devices	\$25,839.00	\$37,422.00	\$49,005.00	10%	\$23,490.00	\$34,020.00	\$44,550.00	
81 Devices with ladder	\$27,626.50	\$39,209.50	\$50,792.50	10%	\$25,115.00	\$35,645.00	\$46,175.00	
81 Devices with lift	\$28,919.00	\$40,502.00	\$52,085.00	10%	\$26,290.00	\$36,820.00	\$47,350.00	
82 Devices	\$26,158.00	\$37,884.00	\$49,610.00	10%	\$23,780.00	\$34,440.00	\$45,100.00	
82 Devices with ladder	\$27,945.50	\$39,671.50	\$51,397.50	10%	\$25,405.00	\$36,065.00	\$46,725.00	
82 Devices with lift	\$29,238.00	\$40,964.00	\$52,690.00	10%	\$26,580.00	\$37,240.00	\$47,900.00	
83 Devices	\$26,477.00	\$38,346.00	\$50,215.00	10%	\$24,070.00	\$34,860.00	\$45,650.00	
83 Devices with ladder	\$28,264.50	\$40,133.50	\$52,002.50	10%	\$25,695.00	\$36,485.00	\$47,275.00	
83 Devices with lift	\$29,557.00	\$41,426.00	\$53,295.00	10%	\$26,870.00	\$37,660.00	\$48,450.00	
84 Devices	\$26,796.00	\$38,808.00	\$50,820.00	10%	\$24,360.00	\$35,280.00	\$46,200.00	
84 Devices with ladder	\$28,583.50	\$40,595.50	\$52,607.50	10%	\$25,985.00	\$36,905.00	\$47,825.00	
84 Devices with lift	\$29,876.00	\$41,888.00	\$53,900.00	10%	\$27,160.00	\$38,080.00	\$49,000.00	
85 Devices	\$27,115.00	\$39,270.00	\$51,425.00	10%	\$24,650.00	\$35,700.00	\$46,750.00	
85 Devices with ladder	\$28,902.50	\$41,057.50	\$53,212.50	10%	\$26,275.00	\$37,325.00	\$48,375.00	
85 Devices with lift	\$30,195.00	\$42,350.00	\$54,505.00	10%	\$27,450.00	\$38,500.00	\$49,550.00	
86 Devices	\$27,434.00	\$39,732.00	\$52,030.00	10%	\$24,940.00	\$36,120.00	\$47,300.00	
86 Devices with ladder	\$29,221.50	\$41,519.50	\$53,817.50	10%	\$26,565.00	\$37,745.00	\$48,925.00	
86 Devices with lift	\$30,514.00	\$42,812.00	\$55,110.00	10%	\$27,740.00	\$38,920.00	\$50,100.00	
87 Devices	\$27,753.00	\$40,194.00	\$52,635.00	10%	\$25,230.00	\$36,540.00	\$47,850.00	
87 Devices with ladder	\$29,540.50	\$41,981.50	\$54,422.50	10%	\$26,855.00	\$38,165.00	\$49,475.00	
87 Devices with lift	\$30,833.00	\$43,274.00	\$55,715.00	10%	\$28,030.00	\$39,340.00	\$50,650.00	
88 Devices	\$28,072.00	\$40,656.00	\$53,240.00	10%	\$25,520.00	\$36,960.00	\$48,400.00	
88 Devices with ladder	\$29,859.50	\$42,443.50	\$55,027.50	10%	\$27,145.00	\$38,585.00	\$50,025.00	

Service Category	Service Description	Manufacturer	AT&T Model	Customer Lease (36 months)	Reactive Care for CPE	Discount	Customer Lease (36 months)	Reactive Care for CPE
88 Devices with lift	\$31,152.00	\$43,736.00	\$56,320.00	10%	\$28,320.00	\$39,760.00	\$51,200.00	
89 Devices	\$28,391.00	\$41,118.00	\$53,845.00	10%	\$25,810.00	\$37,380.00	\$48,950.00	
89 Devices with ladder	\$30,327.00	\$43,054.00	\$55,781.00	10%	\$27,570.00	\$39,140.00	\$50,710.00	
89 Devices with lift	\$31,691.00	\$44,418.00	\$57,145.00	10%	\$28,810.00	\$40,380.00	\$51,950.00	
90 Devices	\$28,710.00	\$41,580.00	\$54,450.00	10%	\$26,100.00	\$37,800.00	\$49,500.00	
90 Devices with ladder	\$30,646.00	\$43,516.00	\$56,386.00	10%	\$27,860.00	\$39,560.00	\$51,260.00	
90 Devices with lift	\$32,010.00	\$44,880.00	\$57,750.00	10%	\$29,100.00	\$40,800.00	\$52,500.00	
91 Devices	\$29,029.00	\$42,042.00	\$55,055.00	10%	\$26,390.00	\$38,220.00	\$50,050.00	
91 Devices with ladder	\$30,965.00	\$43,978.00	\$56,991.00	10%	\$28,150.00	\$39,980.00	\$51,810.00	
91 Devices with lift	\$32,329.00	\$45,342.00	\$58,355.00	10%	\$29,390.00	\$41,220.00	\$53,050.00	
92 Devices	\$29,348.00	\$42,504.00	\$55,660.00	10%	\$26,680.00	\$38,640.00	\$50,600.00	
92 Devices with ladder	\$31,284.00	\$44,440.00	\$57,596.00	10%	\$28,440.00	\$40,400.00	\$52,360.00	
92 Devices with lift	\$32,648.00	\$45,804.00	\$58,960.00	10%	\$29,680.00	\$41,640.00	\$53,600.00	
93 Devices	\$29,667.00	\$42,966.00	\$56,265.00	10%	\$26,970.00	\$39,060.00	\$51,150.00	
93 Devices with ladder	\$31,603.00	\$44,902.00	\$58,201.00	10%	\$28,730.00	\$40,820.00	\$52,910.00	
93 Devices with lift	\$32,967.00	\$46,266.00	\$59,565.00	10%	\$29,970.00	\$42,060.00	\$54,150.00	
94 Devices	\$29,986.00	\$43,428.00	\$56,870.00	10%	\$27,260.00	\$39,480.00	\$51,700.00	
94 Devices with ladder	\$31,922.00	\$45,364.00	\$58,806.00	10%	\$29,020.00	\$41,240.00	\$53,460.00	
94 Devices with lift	\$33,286.00	\$46,728.00	\$60,170.00	10%	\$30,260.00	\$42,480.00	\$54,700.00	
95 Devices	\$30,305.00	\$43,890.00	\$57,475.00	10%	\$27,550.00	\$39,900.00	\$52,250.00	
95 Devices with ladder	\$32,241.00	\$45,826.00	\$59,411.00	10%	\$29,310.00	\$41,660.00	\$54,010.00	
95 Devices with lift	\$33,605.00	\$47,190.00	\$60,775.00	10%	\$30,550.00	\$42,900.00	\$55,250.00	
96 Devices	\$30,624.00	\$44,352.00	\$58,080.00	10%	\$27,840.00	\$40,320.00	\$52,800.00	
96 Devices with ladder	\$32,560.00	\$46,288.00	\$60,016.00	10%	\$29,600.00	\$42,080.00	\$54,560.00	
96 Devices with lift	\$33,924.00	\$47,652.00	\$61,380.00	10%	\$30,840.00	\$43,320.00	\$55,800.00	

Site Survey

Description	Total NRC (Per Site) List Price	Discount	Total NRC (Per Site) NASPO Price
Remote Site Survey (up to 10000 sq ft)	\$770.00	10%	\$700.00
Onsite Survey (up to 10000 sq ft - mounting survey without validation)	\$990.00	10%	\$900.00