



STATE OF UTAH COOPERATIVE CONTRACT AMENDMENT

AMENDMENT #: 1

CONTRACT #: AR2470

Starting Date: Unchanged

Expiration Date: Unchanged

TO BE ATTACHED AND MADE PART OF the specified contract by and between the State of Utah Division of Purchasing and AT&T Corp. (Referred to as CONTRACTOR).

BOTH PARTIES AGREE TO AMEND THE CONTRACT AS FOLLOWS:

The NASPO Master Agreement AR2470 Attachment D – Pricing Discounts Attachment is hereby amended to include the attached, updated Attachment D. Upon the effective date of this Amendment, the updated Attachment D shall supersede and replace previous versions.

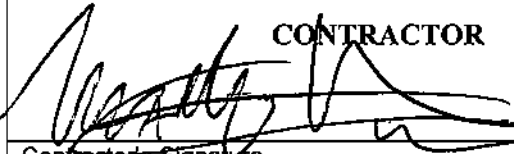
Effective Date of Amendment: As of the last signature date below.

All other terms and conditions of the contract, including those previously modified, shall remain in full force and effect.

IN WITNESS WHEREOF, the parties sign and cause this contract to be executed.

CONTRACTOR

STATE OF UTAH


Contractor's Signature

3/12/19
Date


Chris W Hughes (Mar 14, 2019)

Mar 14, 2019

Director, State of Utah Division of Purchasing

Date

Matthew Hickey
Contractor's Name (Print)

Vice President
Title (Print)

For Division of Purchasing Internal Use

Purchasing Agent

Phone #

E-mail Address

Contract #

Solomon Kingston

801-538-3228

skingston@utah.gov

AR2470

AT&T Conferencing with Cisco WebEx SaaS

Item Name	Description	Units	List MRC	List OTC	Discount MRC %	Discount OTC %	Net MRC	Net OTC
WebEx Meeting Center up to 25 Participants, including the Host								
WebEx Meeting Center Named Host-Tier 25-49 Monthly Named Hosts	Named Host, up to 25 Participants, including the Host	per month, per host account	\$ 199.00	\$ -	70%	0%	\$ 60.00	\$ -
WebEx Meeting Center Named Host-Tier 50-99 Monthly Named Hosts	Named Host, up to 25 Participants, including the Host	per month, per host account	\$ 199.00	\$ -	75%	0%	\$ 50.00	\$ -
WebEx Meeting Center Named Host-Tier 100 - 199 Monthly Named Hosts	Named Host, up to 25 Participants, including the Host	per month, per host account	\$ 199.00	\$ -	77%	0%	\$ 45.00	\$ -
WebEx Meeting Center Named Host-Tier 200 - 399 Monthly Named Hosts	Named Host, up to 25 Participants, including the Host	per month, per host account	\$ 199.00	\$ -	81%	0%	\$ 37.50	\$ -
WebEx Meeting Center Named Host-Tier 400 - 499 Monthly Named Hosts	Named Host, up to 25 Participants, including the Host	per month, per host account	\$ 199.00	\$ -	82%	0%	\$ 35.00	\$ -
WebEx Meeting Center Named Host-Tier 500 - 749 Monthly Named Hosts	Named Host, up to 25 Participants, including the Host	per month, per host account	\$ 199.00	\$ -	86%	0%	\$ 27.50	\$ -
WebEx Meeting Center Named Host-Tier 750 - 999 Monthly Named Hosts	Named Host, up to 25 Participants, including the Host	per month, per host account	\$ 199.00	\$ -	87%	0%	\$ 25.00	\$ -
WebEx Meeting Center Named Host-Tier 1,000 - 1,499 Monthly Named Hosts	Named Host, up to 25 Participants, including the Host	per month, per host account	\$ 199.00	\$ -	89%	0%	\$ 22.50	\$ -
WebEx Meeting Center Named Host-Tier 1,500 - 2,499 Monthly Named Hosts	Named Host, up to 25 Participants, including the Host	per month, per host account	\$ 199.00	\$ -	90%	0%	\$ 20.00	\$ -
WebEx Meeting Center Named Host-Tier 2,500 - 4,999 Monthly Named Hosts	Named Host, up to 25 Participants, including the Host	per month, per host account	\$ 199.00	\$ -	92%	0%	\$ 15.00	\$ -
WebEx Meeting Center Named Host-Tier 5,000 - 7,499 Monthly Named Hosts	Named Host, up to 25 Participants, including the Host	per month, per host account	\$ 199.00	\$ -	93%	0%	\$ 13.00	\$ -
WebEx Meeting Center Named Host-Tier 7,500 - 9,999 Monthly Named Hosts	Named Host, up to 25 Participants, including the Host	per month, per host account	\$ 199.00	\$ -	94%	0%	\$ 12.00	\$ -
WebEx Meeting Center up to 200 Participants, including the Host								

AT&T Conferencing with Cisco WebEx SaaS

Item Name	Description	Units	List MRC	List OTC	Discount MRC %	Discount OTC %	Net MRC	Net OTC
WebEx Meeting Center Named Host-Tier 50-74 Monthly Named Hosts	Named Host, up to 200 Participants, including the Host	per month, per host account	\$ 199.00	\$ -	67%	0%	\$ 65.00	\$ -
WebEx Meeting Center Named Host-Tier 75-99 Monthly Named Hosts	Named Host, up to 200 Participants, including the Host	per month, per host account	\$ 199.00	\$ -	70%	0%	\$ 60.00	\$ -
WebEx Meeting Center Named Host-Tier 100 - 199 Monthly Named Hosts	Named Host, up to 200 Participants, including the Host	per month, per host account	\$ 199.00	\$ -	74%	0%	\$ 52.00	\$ -
WebEx Meeting Center Named Host-Tier 200 - 299 Monthly Named Hosts	Named Host, up to 200 Participants, including the Host	per month, per host account	\$ 199.00	\$ -	78%	0%	\$ 44.00	\$ -
WebEx Meeting Center Named Host-Tier 300 - 399 Monthly Named Hosts	Named Host, up to 200 Participants, including the Host	per month, per host account	\$ 199.00	\$ -	78%	0%	\$ 43.00	\$ -
WebEx Meeting Center Named Host-Tier 400 - 499 Monthly Named Hosts	Named Host, up to 200 Participants, including the Host	per month, per host account	\$ 199.00	\$ -	80%	0%	\$ 40.00	\$ -
WebEx Meeting Center Named Host-Tier 500 - 749 Monthly Named Hosts	Named Host, up to 200 Participants, including the Host	per month, per host account	\$ 199.00	\$ -	83%	0%	\$ 34.00	\$ -
WebEx Meeting Center Named Host-Tier 750 - 999 Monthly Named Hosts	Named Host, up to 200 Participants, including the Host	per month, per host account	\$ 199.00	\$ -	84%	0%	\$ 32.00	\$ -
WebEx Meeting Center Named Host-Tier 1,000 - 1,499 Monthly Named Hosts	Named Host, up to 200 Participants, including the Host	per month, per host account	\$ 199.00	\$ -	85%	0%	\$ 30.00	\$ -
WebEx Meeting Center Named Host-Tier 1,500 - 2,499 Monthly Named Hosts	Named Host, up to 200 Participants, including the Host	per month, per host account	\$ 199.00	\$ -	87%	0%	\$ 26.00	\$ -
WebEx Meeting Center Named Host-Tier 2,500 - 4,999 Monthly Named Hosts	Named Host, up to 200 Participants, including the Host	per month, per host account	\$ 199.00	\$ -	89%	0%	\$ 21.00	\$ -
WebEx Meeting Center Named Host-Tier 5,000 - 7,499 Monthly Named Hosts	Named Host, up to 200 Participants, including the Host	per month, per host account	\$ 199.00	\$ -	91%	0%	\$ 18.00	\$ -

AT&T Conferencing with Cisco WebEx SaaS

Item Name	Description	Units	List MRC	List OTC	Discount MRC %	Discount OTC %	Net MRC	Net OTC
WebEx Meeting Center Named Host-Tier 7,500 - 9,999 Monthly Named Hosts	Named Host, up to 200 Participants, including the Host	per month, per host account	\$ 199.00	\$ -	92%	0%	\$ 16.50	\$ -
WebEx Meeting Center Committed Minutes with up to 200 Participants, including the Host								
WebEx Meeting Center Committed Minutes-Tier 1,500-4,999 Committed Monthly Minutes of Use	Named Host, up to 200 Participants, including the Host	Per minute, per participant	\$ 0.29	\$ -	14%	0%	\$ 0.25	\$ -
WebEx Meeting Center Committed Minutes-Tier 5,000-9,999 Committed Monthly Minutes of Use	Named Host, up to 200 Participants, including the Host	Per minute, per participant	\$ 0.29	\$ -	17%	0%	\$ 0.24	\$ -
WebEx Meeting Center Committed Minutes-Tier 10,000-24,999 Committed Monthly Minutes of Use	Named Host, up to 200 Participants, including the Host	Per minute, per participant	\$ 0.29	\$ -	21%	0%	\$ 0.23	\$ -
WebEx Meeting Center Committed Minutes-Tier 25,000-49,999 Committed Monthly Minutes of Use	Named Host, up to 200 Participants, including the Host	Per minute, per participant	\$ 0.29	\$ -	24%	0%	\$ 0.22	\$ -
WebEx Meeting Center Committed Minutes-Tier 50,000-99,999 Committed Monthly Minutes of Use	Named Host, up to 200 Participants, including the Host	Per minute, per participant	\$ 0.29	\$ -	31%	0%	\$ 0.20	\$ -
WebEx Meeting Center Committed Minutes-Tier 100,000-249,999 Committed Monthly Minutes of Use	Named Host, up to 200 Participants, including the Host	Per minute, per participant	\$ 0.29	\$ -	34%	0%	\$ 0.19	\$ -
WebEx Meeting Center Committed Minutes-Tier 250,000-499,999 Committed Monthly Minutes of Use	Named Host, up to 200 Participants, including the Host	Per minute, per participant	\$ 0.29	\$ -	38%	0%	\$ 0.18	\$ -
WebEx Meeting Center Committed Minutes-Tier 500,000-999,999 Committed Monthly Minutes of Use	Named Host, up to 200 Participants, including the Host	Per minute, per participant	\$ 0.29	\$ -	45%	0%	\$ 0.16	\$ -

AT&T Conferencing with Cisco WebEx SaaS

Item Name	Description	Units	List MRC	List OTC	Discount MRC %	Discount OTC %	Net MRC	Net OTC
WebEx Meeting Center Committed Minutes-Tier 1,000,000-2,499,999 Committed Monthly Minutes of Use	Named Host, up to 200 Participants, including the Host	Per minute, per participant	\$ 0.29	\$ -	48%	0%	\$ 0.15	\$ -
WebEx Meeting Center Committed Minutes-Tier 5,000,000-9,999,999 Committed Monthly Minutes of Use	Named Host, up to 200 Participants, including the Host	Per minute, per participant	\$ 0.29	\$ -	52%	0%	\$ 0.14	\$ -
WebEx Meeting Center Committed Minutes-Tier 2,500,000-4,999,999 Committed Monthly Minutes of Use	Named Host, up to 200 Participants, including the Host	Per minute, per participant	\$ 0.29	\$ -	55%	0%	\$ 0.13	\$ -
AT&T Reservationless Audio Toll Free Dial-In (US)								
AT&T Reservationless Audio Toll Free Dial-In (US)	Up to 250 audio participants	Per minute, per participant	\$ 0.085	\$ -	66%	0%	\$ 0.03	\$ -

AT&T Video Meetings with Blue Jeans PaaS

Product or Service Orderable Items		List Price		List Price	NASPO Discount		Net Price	
Component	Description	Units (price per ...)	Unit NRC	Unit MRC	NRC Discount	MRC Discount	Unit NRC	Unit MRC
Bluejeans Plans								
NAMED HOST PLAN	The Blue Jeans Enterprise Named Host Plan is perfect for organizations looking to scale and customize their Blue Jeans deployments. It enables you to host large meetings with up to 100 participants, record and share meetings, and add your company's branding to Blue Jeans. Dedicated Customer Success Manager (provide user training, adoption and usage support) PSTN Audio Phone Conference Bridge Support Basic support (for Named Hosts and meeting participants) HD screen sharing, video sharing, and chat Interoperability between H.323 or SIP room systems, browsers, MS Lync, Cisco Jabber, and mobile Android or iOS devices	License		\$ 149.90	0%	70%	\$ -	\$ 45.00
VIRTUAL PORTS PLAN	Blue Jeans' cloud-based, multi-party video conferencing service provides a cost-effective, scalable alternative to traditional hardware/software-based infrastructure. Our robust video communications platform offers a solution that actually meets the needs of both business users and IT administrators. With easy scheduling, simple click-to-join meetings and Group Administration features, Blue Jeans makes hosting and managing video meetings easy for everyone. Provision unlimited user accounts with all users share the ports on first-come, first-serve basis Dedicated Customer Success Manager (provide user training, adoption and usage support) Basic support (for Named Hosts and meeting participants) HD screen sharing, video sharing, and chat Interoperability between H.323 or SIP room systems, browsers, MS Lync, Cisco Jabber, and mobile Android or iOS devices	Per Port- see below:			0%	0%	\$ -	\$ -
Virtual Plan 4 to 9 Simultaneous Ports	Virtual Plan 4 to 9 Simultaneous Ports	per port		\$ 288.00	0%	0%	\$ -	\$ 288.00
Virtual Plan 10 to 19 Simultaneous Ports	Virtual Plan 10 to 19 Simultaneous Ports	per port		\$ 259.00	0%	0%	\$ -	\$ 259.00
Virtual Plan 20 or more Simultaneous Ports	Virtual Plan 20 or more Simultaneous Ports	per port		\$ 229.00	0%	0%	\$ -	\$ 229.00
Virtual Plan Port in use Overage charges	Overage charges is per port/per day over committed quantity selected above.	per port	\$ 86.00		0%	0%	\$ 86.00	\$ -
PRIMETIME	Blue Jeans Primetime is a self-service, cloud-based platform that enables presenters to interact over video and stream their event to thousands of viewers. Present, watch or listen from a computer, room system, or mobile device – providing access for everyone, no matter where they are. PSTN is not available at this time.				0%	0%	\$ -	\$ -
Primetime - 250	Available for up to 250 simultaneous attendees. Priced per event. This can be prepaid or paid on a monthly basis. Includes Enhanced Recording at no added charge.		\$ 2,000.00		0%	0%	\$ 2,000.00	\$ -
Primetime - 500	Available for up to 500 simultaneous attendees. Priced per event. This can be prepaid or paid on a monthly basis. Includes Enhanced Recording at no added charge.		\$ 2,500.00		0%	0%	\$ 2,500.00	\$ -

AT&T Video Meetings with Blue Jeans PaaS

Product or Service Orderable Items		List Price		List Price		NASPO Discount		Net Price		Net Price	
Component	Description	Units (price per ...)	Unit NRC	Unit MRC	NRC Discount	MRC Discount	Unit NRC	Unit MRC			
Primetime -1000	Available for up to 1000 simultaneous attendees. Priced per event. This can be prepaid or paid on a monthly basis. Includes Enhanced Recording at no added charge.		\$ 3,500.00		0%	0%	\$ 3,500.00	\$ -			
Primetime - 2000	Available for up to 2000 simultaneous attendees. Priced per event. This can be prepaid or paid on a monthly basis. Includes Enhanced Recording at no added charge.		\$ 4,500.00		0%	0%	\$ 4,500.00	\$ -			
Attendee Overage	Attendee Overage Charged in 100 Attendees increments		\$ 500.00		0%	0%	\$ 500.00	\$ -			
Duration Overage	Duration Overage Charged Per 30 min increments		\$ 1,000.00		0%	0%	\$ 1,000.00	\$ -			
Premium Support Package	Increase to Monthly Recurring Charge (MRC) Per Named Host Plan and/or Ports Plan. Calculated against total contract revenue per year. Package includes: 24/7/365 phone and internet support provided by BJN One hour response for severity 1 issues Two hour repsonse for severity 2 issues Support during planning and deployment Customer adminstrator training	Additional 25% MRC			0%	0%	\$ -	\$ -			
Meeting Assist 1st Hour	Minimum 1 hour, any time over 1 hour is billed in 30 minute increments. Example: For a meeting that is 1 hour and 40 minutes the charge is: \$250 for the first hour, and \$125 each for two (\$250) 30 minute increments for a total for \$500		\$ 250.00								
Meeting Assist Added 30 minutes	Minimum 1 hour, any time over 1 hour is billed in 30 minute increments. Example: For a meeting that is 1 hour and 40 minutes the charge is: \$250 for the first hour, and \$125 each for two (\$250) 30 minute increments for a total for \$500		\$ 125.00								

AT&T Cloud Web Security Service

Product or Service Orderable Items				List Price	List Price	NASPO Discount		Net Price	Net Price
Subcategory	Component	Description	Units	Unit NRC	Unit MRC	NRC Discount	MRC Discount	Unit NRC	Unit MRC
Security	AT&T Cloud Web Security Service	URL Web Filtering	Per Seat	\$ -	\$ 0.98	0%	15%	\$ -	\$ 0.83

AT&T Distributed Denial Of Service (DDOS) Defense Services IaaS

Product or Service Orderable Items				NASPO Discount		Net Price	Net Price
Component	Units	List Price	List Price	NRC Discount	MRC Discount	Unit NRC	Unit MRC
		Unit NRC	Unit MRC				
70 Hour Monthly Mitigation Plan	Per Plan	\$5,000	\$5,000	10%	10%	\$ 4,500	\$ 4,500
110 Hour Monthly Mitigation Plan	Per Plan	\$5,000	\$12,143	50%	50%	\$ 2,500	\$ 6,072
215 Hour Monthly Mitigation Plan	Per Plan	\$5,000	\$21,428	10%	10%	\$ 4,500	\$ 19,285
410 Hour Monthly Mitigation Plan	Per Plan	\$5,000	\$36,428	10%	10%	\$ 4,500	\$ 32,785
Unlimited Monthly Mitigation Plan	Per Plan	\$5,000	\$50,000	10%	10%	\$ 4,500	\$ 45,000
						\$ -	\$ -
Hourly Overage Charge for 110 hour plan only	Per Hour	\$195		100%	0%	\$ -	\$ -
Hourly Overage Charge	Per Hour	\$195		0%	0%	\$ 195	\$ -
Carrier Agnostic Option**							
Per Customer-Protected Circuit	Lot	\$2,500	\$1,500	50%	10%	\$ 1,250	\$ 1,350

***NRC Discount:**

AT&T Distributed Denial Of Service (DDOS) Defense Services IaaS

Product or Service Orderable Items		NASPO Discount					
		List Price	List Price			Net Price	Net Price
Component	Units	Unit NRC	Unit MRC	NRC Discount	MRC Discount	Unit NRC	Unit MRC

****Customers must choose a Monthly Mitigation Plan. Per Customer-Protected Circuit Charges appear on a separate line item in addition to the chosen Plan**

*****Additional Details:**

- 1. Only Local and State Government and Education customers qualify for this offer.**
- 2. 60% discount only applies if the client chooses the 110 hour rate plan. For the 70 hour rate plan or any other rate plan, standard field authority applies within this exclusive offer.**
- 3. 100% discount on the Overage component only applies if the client chooses the 110 hour rate plan. When the 70 hour or any other rate plan is chosen, no discount is available on the Overage component.**
- 4. DDoS Defense is not an E-rate eligible service**

Unified Communications Pricing / Discounting Rates:**LEAD VOICE AND BUNDLED VOICE OFFERS:****AT&T Unified Communications Pricing**

Product Description	Units	List MRC	List OTC	MRC Discount	OTC Discount	Net MRC	Net OTC	Comments
Base Packages								
Essential	Per Named User	\$11.99	\$ -	47%		\$ 6.35	\$ -	250 User Minimum. If over 999 users obtain custom pricing
Essential Plus	Per Named User	\$ 16.99	\$ -	52%		\$ 8.16	\$ -	250 User Minimum. If over 999 users obtain custom pricing
Classic	Per Named User	\$ 23.99	\$ -	58%		\$ 10.08	\$ -	250 User Minimum. If over 999 users obtain custom pricing
Enhanced	Per Named User	\$ 25.99	\$ -	47%		\$ 13.77	\$ -	250 User Minimum. If over 999 users obtain custom pricing
Installation and MACD								
New Site Installation Fee	Per Site, Per Hour	\$ -	\$ 195.00		0%	\$ -	\$ 195.00	Per Site, Per Hour charge for new site installation
Project MACD Fee	Per Hour	\$ -	\$ 195.00		0%	\$ -	\$ 195.00	Per Hour fee for Moves, Adds, Changes, Deletes
Optional Features								
Unified Messaging	Per Named User	\$ 10.99	\$ -	32%		\$ 7.47	\$ -	250 User Minimum. If over 999 users obtain custom pricing
Voice Mail	Per Named User	\$ 8.49	\$ -	32%		\$ 5.77	\$ -	250 User Minimum. If over 999 users obtain custom pricing
Federation	Per Named User	\$ 4.99	\$ -	47%		\$ 2.64	\$ -	250 User Minimum. If over 999 users obtain custom pricing
Auto Attendant - 1-4 Options	Per Named User	\$ 8.49	\$ -	32%		\$ 5.77	\$ -	250 User Minimum. If over 999 users obtain custom pricing
Auto Attendant - 5+ Options	Per Named User	\$ 10.99	\$ -	32%		\$ 7.47	\$ -	250 User Minimum. If over 999 users obtain custom pricing
Advanced E911	Per Named User	\$ 1.50	\$ -	0%		\$ 1.50	\$ -	250 User Minimum. If over 999 users obtain custom pricing
PBX Integration Point (PIP)	Concurrent Calls -1- 50	\$ 4.99	\$ -	0%		\$ 4.99	\$ -	Up to 50 Concurrent calls
PBX Integration Point (PIP)	Concurrent Calls- 51+	\$ 3.99	\$ -	0%		\$ 3.99	\$ -	51 Concurrent calls and more
UC Attendant Console	Per Operator 1-3	\$ 220.00	\$ -	4%		\$ 211.20	\$ -	Price is per Operator. Maximum 3
UC Attendant Console	Per Operator 4-6	\$ 230.00	\$ -	4%		\$ 220.80	\$ -	Price is per Operator. Maximum 6
UC Attendant Console	Per Operator 7-10	\$ 245.00	\$ -	4%		\$ 235.20	\$ -	Price is per Operator. Maximum 10
Attendant Console - Standard (Serverless)	Per User	\$ 36.50	\$ -	0%		\$ 36.50	\$ -	Price is per Attendant Console-Standard (Serverless)
Group Announcements Basic & Advanced	Endpoints 1-50	\$ 200.00	\$ -	0%		\$ 200.00	\$ -	Price is for up to 50 endpoints.
Group Announcements Basic & Advanced	Endpoints 51+	\$ 325.00	\$ -	0%		\$ 325.00	\$ -	Price is for up to 51 endpoints and more.
Collaboration Edge	20- 50 Users	\$ 35.00	\$ -	0%		\$ 35.00	\$ -	Price is per User
Collaboration Edge	51- 99 Users	\$ 15.00	\$ -	0%		\$ 15.00	\$ -	Price is per User
Collaboration Edge	100- 499 Users	\$ 7.50	\$ -	0%		\$ 7.50	\$ -	Price is per User
Esna Cloudlink for Cisco®	Per User	\$ 2.25	\$ -	0%		\$ 2.25	\$ -	Price is per User
Esna iLink integration	Per User	\$ 1.50	\$ -	0%		\$ 1.50	\$ -	Price is per User
Cisco Collaboration Meeting Room (CMR Cloud)	Per Company	\$ 70.00	\$ -	0%		\$ 70.00	\$ -	Charge of \$4.99 (1-50)/\$3.99 (51+) per Concurrent Call Path
Cisco TelePresence Conductor Configuration	Per Company MRC**	\$ 600.00	\$ -	0%		\$ 600.00	\$ -	Customers purchasing Telepresence will also pay a Non-Recurring
UC Services Connection	Bandwidth up to:							Price is based on bandwidth selected.
UC Services Connection	10 MB	\$ 360.00	\$ -	54%		\$ 165.60	\$ -	
UC Services Connection	20 MB	\$ 710.00	\$ -	54%		\$ 326.60	\$ -	
UC Services Connection	30 MB	\$ 1,055.00	\$ -	54%		\$ 485.30	\$ -	
UC Services Connection	40 MB	\$ 1,385.00	\$ -	54%		\$ 637.10	\$ -	
UC Services Connection	50 MB	\$ 1,710.00	\$ -	54%		\$ 786.60	\$ -	
UC Services Connection	60 MB	\$ 2,025.00	\$ -	54%		\$ 931.50	\$ -	
UC Services Connection	70 MB	\$ 2,330.00	\$ -	54%		\$ 1,071.80	\$ -	
UC Services Connection	80 MB	\$ 2,630.00	\$ -	54%		\$ 1,209.80	\$ -	
UC Services Connection	90 MB	\$ 2,915.00	\$ -	54%		\$ 1,340.90	\$ -	
UC Services Connection	100 MB	\$ 3,195.00	\$ -	54%		\$ 1,469.70	\$ -	
UC Services Connection	150 MB	\$ 4,725.00	\$ -	54%		\$ 2,173.50	\$ -	
UC Services Connection	200 MB	\$ 6,210.00	\$ -	54%		\$ 2,856.60	\$ -	
UC Services Connection	250 MB	\$ 7,650.00	\$ -	54%		\$ 3,519.00	\$ -	

LEAD VOICE AND BUNDLED VOICE OFFERS:

[illegible]

Endpoint
Up to 50
51+

<u>List</u>
\$200.00
\$325.00

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Unified Communications Pricing / Discounting Rates:**LEAD VOICE AND BUNDLED VOICE OFFERS:****AT&T Unified Communications Pricing**

Product Description	Units	List MRC	List OTC	MRC Discount	OTC Discount	Net MRC	Net OTC	Comments
# of Users			List					
20-50			\$35.00					
51-99			\$15.00					
100-499			\$7.50					

Esna Cloudlink for Cisco®

# of Users	List
Per User	\$2.25

Esna iLink integration

# of Users	List
Per User	\$1.50

Cisco Collaboration Meeting Room (CMR Cloud) Integration

Per Company MRC (Up to 10 CMR Users)*	List
	\$70.00

Incremental CMR Users will incur the Standard PIP Charge of \$4.99 (1-50)/\$3.99 (51+) per Concurrent Call Path

Cisco TelePresence Conductor Configuration Integration

Per Company MRC**	List
	\$600.00

** = Customers purchasing Telepresence will also pay a Non-Recurring Charge (NRC) for licenses keys; OTC per Company

UC Services Connection

Bandwidth		24-Month	24-Month	36, 48 and 60-Month
10 MB	\$	165.60	\$ 165.60	\$ 162.00
20 MB	\$	326.60	\$ 326.60	\$ 319.50
30 MB	\$	485.30	\$ 485.30	\$ 474.75
40 MB	\$	637.10	\$ 637.10	\$ 623.25
50 MB	\$	786.60	\$ 786.60	\$ 769.50
60 MB	\$	931.50	\$ 931.50	\$ 911.25
70 MB	\$	1,071.80	\$ 1,071.80	\$ 1,048.50
80 MB	\$	1,209.80	\$ 1,209.80	\$ 1,183.50
90 MB	\$	1,340.90	\$ 1,340.90	\$ 1,311.75
100 MB	\$	1,469.70	\$ 1,469.70	\$ 1,437.75
150 MB	\$	2,173.50	\$ 2,173.50	\$ 2,126.25

Unified Communications Pricing / Discounting Rates:**LEAD VOICE AND BUNDLED VOICE OFFERS:****AT&T Unified Communications Pricing**

Product Description	Units	List MRC	List OTC	MRC Discount	OTC Discount	Net MRC	Net OTC	Comments
200 MB	\$ 2,856.60		\$ 2,856.60	\$ 2,794.50				
250 MB	\$ 3,519.00		\$ 3,519.00	\$ 3,442.50				
300 MB	\$ 4,160.70		\$ 4,160.70	\$ 4,070.25				
400 MB	\$ 5,464.80		\$ 5,464.80	\$ 5,346.00				
450 MB	\$ 6,053.60		\$ 6,053.60	\$ 5,922.00				
500 MB	\$ 6,727.50		\$ 6,727.50	\$ 6,581.25				
600 MB	\$ 7,948.80		\$ 7,948.80	\$ 7,776.00				
700 MB	\$ 9,128.70		\$ 9,128.70	\$ 8,930.25				
800 MB	\$ 10,267.20		\$ 10,267.20	\$ 10,044.00				
900 MB	\$ 11,364.30		\$ 11,364.30	\$ 11,117.25				
1000 MB	\$ 12,420.00		\$ 12,420.00	\$ 12,150.00				

AT&T Managed Security Services - Managed Intrusion Detection/Prevention Services Offers

Product Code		List MRC	List OTC	MRC Discount	OTC Discount	Net MRC	Net OTC
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AT&T Hosted Contact Center Service PaaS

Core Platform Components									
Standard Options Product	Description / Inclusion(s)	CatID							
			List Price	List Price	NASPO Discount	Net Price	Net Price		
			Units (price per ...)	Unit NRC	Unit MRC	NRC Discount	MRC Discount	Unit NRC	Unit MRC
Base <u>Configured User License</u>	The number of unique configured users for the selected time period. - Agent - ACD Voice Queuing & Routing - Call Monitoring - Callback queuing 1 Universal Port	858				10%	10%		
			User		150			\$ -	\$ 135
Base <u>Configured Station License</u>	A station is a physical location or phone where an agent will work and communicate with contacts, whether it's a home office, call center workstation, etc. When the station is created, the system auto-generates a unique Station ID. A based configured station is the number of configured, active stations plus the number of agent-created stations (created by entering a phone number). - ACD Voice Queuing & Routing - Call Monitoring - Callback queuing	859							
			Configured User		195			\$ -	\$ 195

AT&T Hosted Contact Center Service PaaS

Core Platform Components						
Standard Options Product	Description / Inclusion(s)	CatID	List Price	List Price	NASPO Discount	Net Price
			Units (price per ...)	Unit NRC	Unit MRC	Unit NRC
	1 Universal Port					
Base Concurrent User License	The number of agents who logged in the system simultaneously for the selected time period. - ACD Voice Queuing & Routing - Call Monitoring - Callback queuing 1 Universal Port	3260	Concurrent User	210		\$ - \$ 210
PCI Level 1 per Configured User License	- Agent - ACD Voice Queuing & Routing - Call Monitoring - Call Back Queuing 1 Universal Port This offering is required to include accompanying parts 3148 ["Universal Port (Configured user)"] and 3152 ["Storage (Configured user)"]	PCI858				
PCI Level 1 per Concurrent Agent	- Agent - ACD Voice Queuing & Routing - Call Monitoring - Call Back Queuing 1 Universal Port This offering is required to include accompanying parts 3151 ["Universal Port (Concurrent user)"] and 3154 ["Storage (Concurrent user)"]	PCI3260	Concurrent Agent	234		\$ - \$ 234
	A port is a measure of the maximum number of simultaneous phone calls permitted for an inContact business unit.					

AT&T Hosted Contact Center Service PaaS

Core Platform Components								
Standard Options Product	Description / Inclusion(s)	CatID		List Price	List Price	NASPO Discount	Net Price	Net Price
			Units (price per ...)	Unit NRC	Unit MRC	NRC Discount	MRC Discount	Unit NRC
Disaster Recovery Port Reservation	- One port supports the ability to handle one voice-related (phone) contact - A port can be used for inbound calls (for IVR, ACD, or "pass-through" transfers) or outbound calls (agent-requested dials, dialer / callback / or other system generated dials, or the outbound leg of call transfers) - One port is included with each user license. Additional "stand-alone" ports may be required to properly support activities such as ACD queuing, IVR-only implementations (where no stations have been purchased), or campaign dialing programs (such as predictive dialing) where more the number of simultaneous calls often exceeds the number of stations. - These ports are required when base licenses are purchased. The ordered quantity is factored into the number of total ports originally configured, but the actual monthly invoice is based on usage (which is the difference between the total number of ports on the business unit and the number of ports included with the base and - If no additional ports are needed (beyond what is included with the core and Personal Connection licenses), the quote / order should simply indicate a quantity of zero (0).	1603						
			Port		75			\$ -
Chat & Email	ACD Chat Queuing & Routing	877						
User Add-on	ACD Email Queuing & Routing		User		10			\$ -
Voice Recording with Storage	Unlimited agent call recording	799						
User Add-on	One (1) Gigabyte of storage is included with each Voice Recording with Storage add-on		GigaByte		10			\$ -

AT&T Hosted Contact Center Service PaaS

Core Platform Components									
Standard Options Product	Description / Inclusion(s)	CatID							
				List Price	List Price	NASPO Discount		Net Price	Net Price
			Units (price per ...)	Unit NRC	Unit MRC	NRC Discount	MRC Discount	Unit NRC	Unit MRC
Universal Port	- A port is a measure of the maximum number of simultaneous phone calls permitted for an inContact (customer) business unit. - One port supports the ability to handle one voice-related (phone) contact - One port is included with each user license. - Additional “stand-alone” ports may be required to properly support activities such as ACD queuing, IVR-only implementations (where no stations have been purchased), or campaign dialing programs (such as predictive dialing) where the number of simultaneous calls often exceeds the number of stations. - Measured per peak number of total ports configured during the billing interval LESS the peak number of user licenses for the billing interval. (One port is included with the purchase of each user license.) - A port provides access for inbound calls (for IVR, ACD, or “pass-through” transfers) or outbound calls (agent-requested dials, dialer / callback / or other system generated dials, or the outbound leg of call transfers). - Additional voice port available for queuing, transfers, IVR, and automated outbound dialing	3148							
		3149							

AT&T Hosted Contact Center Service PaaS

Core Platform Components									
Standard Options Product	Description / Inclusion(s)	CatID		List Price	List Price	NASPO Discount		Net Price	Net Price
			Units (price per ...)	Unit NRC	Unit MRC	NRC Discount	MRC Discount	Unit NRC	Unit MRC
	Text-to-Speech IVR playback	3151	Concurrent User		75			\$ -	\$ 75
Storage	1 Gb disk storage	3152	Configured User		10			\$ -	\$ 10
	<i>Note: For each business unit, the first Gb is free. Storage is usage-based, meaning inContact charges per on actual utilization and may vary from month to month. Storage is determined by the peak number of gigabytes of disk space used during a month LESS any storage included with the Voice Recording add-on, if applicable.</i>	3153							
			Configured Station		10			\$ -	\$ 10
			Concurrent User		10			\$ -	\$ 10
Personal Connection Dialer Configured User License User Add-on	Outbound solution that eliminates awkward delays when greeting a caller as agents make multiple predictive calls. Agents are connected at the first hello, which enables better outcomes, higher conversion rates, and increased revenues.	3613							
	- Customers never silently wait for an agent to answer - Higher agent productivity with predictive dialing - Maintain compliance with government regulations - Customize calling campaigns - Intelligent Call Suppression - Proactive XS synchronizes external systems		Configured Station		30			\$ -	\$ 30

AT&T Hosted Contact Center Service PaaS

Core Platform Components									
Standard Options Product	Description / Inclusion(s)	CatID							
			List Price	List Price	NASPO Discount	Net Price			
			Units (price per ...)	Unit NRC	Unit MRC	NRC Discount	MRC Discount	Unit NRC	Unit MRC
	Note that this add-on can be applied to Configured User, Configured Station, and Concurrent Agent base billing licenses, but this add-on is based on the number of Configured Users irrespective of the base billing model.								
Personal Connection Dialer Concurrent User License	Outbound solution that eliminates awkward delays when greeting a caller as agents make multiple predictive calls. Agents are connected at the first hello, which enables better outcomes, higher conversion rates, and increased revenues.								
User Add-on	- Customers never silently wait for an agent to answer - Higher agent productivity with predictive dialing - Maintain compliance with government regulations - Customize calling campaigns - Intelligent Call Suppression - Proactive XS synchronizes external systems	3471							

AT&T Hosted Contact Center Service PaaS

Core Platform Components								
Standard Options Product	Description / Inclusion(s)	CatID		List Price	List Price	NASPO Discount		Net Price
			Units (price per ...)	Unit NRC	Unit MRC	NRC Discount	MRC Discount	Unit NRC
	Note that this add-on can be applied to Concurrent Agent base billing licenses, but this add-on is based on the number of Configured Users irrespective of the base billing model.							
Agent Scripting	Design and deploy custom browser forms for agent use with inbound and outbound calls	876						
User Add-on			core license		30			\$ -
inContact Agent for Salesforce	Native Salesforce.com application for use by contact center agents	3347	Per named User		15			\$ -
inView	- Dashboard Performance Management - Visibility at Executive, Supervisor and Agent level - Real-time data reporting	3465	Configured User		25			\$ -
Direct Data Access	Direct Access provides a client with a secure connection from Microsoft Excel directly to the inContact data model for reporting and analytics using their existing inContact user credentials. Offering requires a one-time activation fee and then a monthly-recurring charge for continued access. End-user is required to provide his/her own license to MS Excel 2010 or greater. inContact will provide instructions and support for establishing the Direct Data Access connection from MS Excel, but does NOT provide expertise, services, or resources for Microsoft's Excel product.	3596						
			Business Unit		1000			\$ -
	Auto Attendant provides Corporate Directory and Voicemail Management features which tightly integrate with the inContact platform.							
	Seamless integration with the inContact ACD							

AT&T Hosted Contact Center Service PaaS

Core Platform Components									
Standard Options Product	Description / Inclusion(s)	CatID							
			List Price	List Price	NASPO Discount	Net Price	Net Price		
			Units (price per ...)	Unit NRC	Unit MRC	NRC Discount	MRC Discount	Unit NRC	Unit MRC
Auto Attendant Dial by Ext/Name & VM (per User)	- Transfer inbound callers without live intervention - Centralized voicemail - Dial-by-name, Dial-by-extension, DNIS or company directory - Provides a unified experience to all callers - Connects to mixed telephony and connectivity models - Manageable outside of the Central platform	4029							
			User		16			\$ -	\$ 16
Auto Attendant Dial by Ext/Name Only	Auto Attendant provides Corporate Directory features which tightly integrate with the inContact platform. - Seamless integration with the inContact ACD - Transfer inbound callers without live intervention - Dial-by-name, Dial-by-extension, DNIS or company directory - Provides a unified experience to all callers - Connects to mixed telephony and connectivity models - Manageable outside of the Central platform	4030							
			User		6			\$ -	\$ 6
Integration: UI, Data, Web	Fee is per interface. - Integration to external data sources are subject to a monthly recurring charge to maintain that ongoing integration - Integration to external data sources typically require a separate one-time implementation service charge	3159							

AT&T Hosted Contact Center Service PaaS

Core Platform Components									
Standard Options Product	Description / Inclusion(s)	CatID		List Price	List Price	NASPO Discount		Net Price	Net Price
			Units (price per ...)	Unit NRC	Unit MRC	NRC Discount	MRC Discount	Unit NRC	Unit MRC
Services	• The most common data integration utilizes web services supplied by the customer • inContact Professional Services may support other data integration methodologies, subject to inContact approval • Each unique, approved integration data source is considered an "interface"								
			Per interface		500			\$ -	\$ 500

AT&T Managed Security Services - Premises-Based Firewall Service (PFW) IaaS

Product Code	Units	List MRC	List OTC	MRC Discount	OTC Discount	Net MRC	Net OTC
PB.FW.CheckPoint.2205.SA	Per device	\$ 900.00	\$ 4,950.00	0%	0%	\$ 900.00	\$ 4,950.00
PB.FW.CheckPoint.4407.SA	Per device	\$ 1,680.00	\$ 5,830.00	0%	0%	\$ 1,680.00	\$ 5,830.00
PB.FW.CheckPoint.4607.SA	Per device	\$ 2,200.00	\$ 6,350.00	0%	0%	\$ 2,200.00	\$ 6,350.00
PB.FW.CheckPoint.4807.SA	Per device	\$ 3,000.00	\$ 6,630.00	0%	0%	\$ 3,000.00	\$ 6,630.00
PB.FW.CheckPoint.2205.HA	Per device	\$ 1,650.00	\$ 9,030.00	0%	0%	\$ 1,650.00	\$ 9,030.00
PB.FW.CheckPoint.4407.HA	Per device	\$ 2,680.00	\$ 9,030.00	0%	0%	\$ 2,680.00	\$ 9,030.00
PB.FW.CheckPoint.4607.HA	Per device	\$ 3,500.00	\$ 9,030.00	0%	0%	\$ 3,500.00	\$ 9,030.00
PB.FW.CheckPoint.4807.HA	Per device	\$ 4,800.00	\$ 9,030.00	0%	0%	\$ 4,800.00	\$ 9,030.00
PB.FW.Cisco.ASA.5515X.SA	Per device	\$ 730.00	\$ 4,950.00	0%	0%	\$ 730.00	\$ 4,950.00
PB.FW.Cisco.ASA.5525X.SA	Per device	\$ 1,300.00	\$ 5,830.00	0%	0%	\$ 1,300.00	\$ 5,830.00
PB.FW.Cisco.ASA.5545X.SA	Per device	\$ 1,900.00	\$ 6,350.00	0%	0%	\$ 1,900.00	\$ 6,350.00
PB.FW.Cisco.ASA.5555X.SA	Per device	\$ 2,430.00	\$ 6,630.00	0%	0%	\$ 2,430.00	\$ 6,630.00
PB.FW.Cisco.ASA.5585-S10.SA	Per device	\$ 3,080.00	\$ 7,380.00	0%	0%	\$ 3,080.00	\$ 7,380.00
PB.FW.Cisco.ASA.5585-S20.SA	Per device	\$ 4,450.00	\$ 7,380.00	0%	0%	\$ 4,450.00	\$ 7,380.00
PB.FW.Cisco.ASA.5585-S40.SA	Per device	\$ 7,730.00	\$ 7,380.00	0%	0%	\$ 7,730.00	\$ 7,380.00
PB.FW.Cisco.ASA.5585-S60.SA	Per device	\$ 11,530.00	\$ 7,380.00	0%	0%	\$ 11,530.00	\$ 7,380.00
PB.FW.Cisco.ASA.5515X.HA	Per device	\$ 1,450.00	\$ 9,030.00	0%	0%	\$ 1,450.00	\$ 9,030.00
PB.FW.Cisco.ASA.5525X.HA	Per device	\$ 2,230.00	\$ 9,030.00	0%	0%	\$ 2,230.00	\$ 9,030.00
PB.FW.Cisco.ASA.5545X.HA	Per device	\$ 3,300.00	\$ 9,030.00	0%	0%	\$ 3,300.00	\$ 9,030.00
PB.FW.Cisco.ASA.5555X.HA	Per device	\$ 4,180.00	\$ 9,030.00	0%	0%	\$ 4,180.00	\$ 9,030.00
PB.FW.Cisco.ASA.5585-S10.HA	Per device	\$ 5,380.00	\$ 9,030.00	0%	0%	\$ 5,380.00	\$ 9,030.00
PB.FW.Cisco.ASA.5585-S20.HA	Per device	\$ 8,130.00	\$ 9,030.00	0%	0%	\$ 8,130.00	\$ 9,030.00
PB.FW.Cisco.ASA.5585-S40.HA	Per device	\$ 14,700.00	\$ 9,030.00	0%	0%	\$ 14,700.00	\$ 9,030.00
PB.FW.Cisco.ASA.5585-S60.HA	Per device	\$ 22,300.00	\$ 9,030.00	0%	0%	\$ 22,300.00	\$ 9,030.00
IPT Integrated ASA devices	Per device			0%	0%	\$ -	\$ -
PB.FW.Cisco.ASA.5515X.SA.IPT	Per device	\$ 730.00	\$ 4,950.00	0%	0%	\$ 730.00	\$ 4,950.00
PB.FW.Cisco.ASA.5525X.SA.IPT	Per device	\$ 1,300.00	\$ 5,830.00	0%	0%	\$ 1,300.00	\$ 5,830.00
PB.FW.Cisco.ASA.5545X.SA.IPT	Per device	\$ 1,900.00	\$ 6,350.00	0%	0%	\$ 1,900.00	\$ 6,350.00
PB.FW.Cisco.ASA.5555X.SA.IPT	Per device	\$ 2,430.00	\$ 6,630.00	0%	0%	\$ 2,430.00	\$ 6,630.00
PB.FW.Juniper.SRX220.SA	Per device	\$ 500.00	\$ 4,950.00	0%	0%	\$ 500.00	\$ 4,950.00

AT&T Managed Security Services - Premises-Based Firewall Service (PFW) IaaS

Product Code	Units	List MRC	List OTC	MRC Discount	OTC Discount	Net MRC	Net OTC
PB.FW.Juniper.SRX240.SA	Per device	\$ 1,050.00	\$ 5,830.00	0%	0%	\$ 1,050.00	\$ 5,830.00
PB.FW.Juniper.SRX650.SA	Per device	\$ 2,050.00	\$ 6,350.00	0%	0%	\$ 2,050.00	\$ 6,350.00
PB.FW.Juniper.SRX1400.SA	Per device	\$ 2,800.00	\$ 6,630.00	0%	0%	\$ 2,800.00	\$ 6,630.00
PB.FW.Juniper.SRX220.HA	Per device	\$ 1,100.00	\$ 9,030.00	0%	0%	\$ 1,100.00	\$ 9,030.00
PB.FW.Juniper.SRX240.HA	Per device	\$ 1,750.00	\$ 9,030.00	0%	0%	\$ 1,750.00	\$ 9,030.00
PB.FW.Juniper.SRX650.HA	Per device	\$ 3,550.00	\$ 9,030.00	0%	0%	\$ 3,550.00	\$ 9,030.00
PB.FW.Juniper.SRX1400.HA	Per device	\$ 5,050.00	\$ 9,030.00	0%	0%	\$ 5,050.00	\$ 9,030.00
PB.FW.Fortinet.FWF-80CM.SA	Per device	\$ 450.00	\$ 4,950.00	0%	0%	\$ 450.00	\$ 4,950.00
PB.FW.Fortinet.100D.SA	Per device	\$ 500.00	\$ 4,950.00	0%	0%	\$ 500.00	\$ 4,950.00
PB.FW.Fortinet.300C.SA	Per device	\$ 1,150.00	\$ 5,830.00	0%	0%	\$ 1,150.00	\$ 5,830.00
PB.FW.Fortinet.600C.SA	Per device	\$ 1,550.00	\$ 6,350.00	0%	0%	\$ 1,550.00	\$ 6,350.00
PB.FW.Fortinet.800C.SA	Per device	\$ 1,680.00	\$ 6,350.00	0%	0%	\$ 1,680.00	\$ 6,350.00
PB.FW.Fortinet.1240B.SA	Per device	\$ 2,630.00	\$ 6,630.00	0%	0%	\$ 2,630.00	\$ 6,630.00
PB.FW.Fortinet.FWF-80CM.HA	Per device	\$ 950.00	\$ 9,030.00	0%	0%	\$ 950.00	\$ 9,030.00
PB.FW.Fortinet.100D.HA	Per device	\$ 1,080.00	\$ 9,030.00	0%	0%	\$ 1,080.00	\$ 9,030.00
PB.FW.Fortinet.300C.HA	Per device	\$ 1,950.00	\$ 9,030.00	0%	0%	\$ 1,950.00	\$ 9,030.00
PB.FW.Fortinet.600C.HA	Per device	\$ 2,500.00	\$ 9,030.00	0%	0%	\$ 2,500.00	\$ 9,030.00
PB.FW.Fortinet.800C.HA	Per device	\$ 2,750.00	\$ 9,030.00	0%	0%	\$ 2,750.00	\$ 9,030.00
PB.FW.Fortinet.1240B.HA	Per device	\$ 4,600.00	\$ 9,030.00	0%	0%	\$ 4,600.00	\$ 9,030.00
PB.FW.PaloAlto.PA200.SA	Per device	\$ 480.00	\$ 3,600.00	0%	0%	\$ 480.00	\$ 3,600.00
PB.FW.PaloAlto.PA500.SA	Per device	\$ 1,020.00	\$ 4,240.00	0%	0%	\$ 1,020.00	\$ 4,240.00
PB.FW.PaloAlto.PA3020.SA	Per device	\$ 1,950.00	\$ 4,620.00	0%	0%	\$ 1,950.00	\$ 4,620.00
PB.FW.PaloAlto.PA3050.SA	Per device	\$ 2,910.00	\$ 4,820.00	0%	0%	\$ 2,910.00	\$ 4,820.00
PB.FW.PaloAlto.PA5020.SA	Per device	\$ 3,880.00	\$ 5,370.00	0%	0%	\$ 3,880.00	\$ 5,370.00
PB.FW.PaloAlto.PA5050.SA	Per device	\$ 6,770.00	\$ 5,370.00	0%	0%	\$ 6,770.00	\$ 5,370.00
PB.FW.PaloAlto.PA5060.SA	Per device	\$ 12,130.00	\$ 5,370.00	0%	0%	\$ 12,130.00	\$ 5,370.00
PB.FW.PaloAlto.PA200.HA	Per device	\$ 1,000.00	\$ 6,570.00	0%	0%	\$ 1,000.00	\$ 6,570.00
PB.FW.PaloAlto.PA500.HA	Per device	\$ 1,790.00	\$ 6,570.00	0%	0%	\$ 1,790.00	\$ 6,570.00
PB.FW.PaloAlto.PA3020.HA	Per device	\$ 3,530.00	\$ 6,570.00	0%	0%	\$ 3,530.00	\$ 6,570.00
PB.FW.PaloAlto.PA3050.HA	Per device	\$ 5,260.00	\$ 6,570.00	0%	0%	\$ 5,260.00	\$ 6,570.00

AT&T Managed Security Services - Premises-Based Firewall Service (PFW) IaaS

Product Code	Units	List MRC	List OTC	MRC Discount	OTC Discount	Net MRC	Net OTC
PB.FW.PaloAlto.PA5020.HA	Per device	\$ 7,860.00	\$ 6,570.00	0%	0%	\$ 7,860.00	\$ 6,570.00
PB.FW.PaloAlto.PA5050.HA	Per device	\$ 13,100.00	\$ 6,570.00	0%	0%	\$ 13,100.00	\$ 6,570.00
PB.FW.PaloAlto.PA5060.HA	Per device	\$ 23,700.00	\$ 6,570.00	0%	0%	\$ 23,700.00	\$ 6,570.00

STANDARD PFW OPTIONS - AVAILABLE ON SELECT PLATFORMS

Product Code	Units	List MRC	List OTC	MRC Discount	OTC Discount	Net MRC	Net OTC
PB.FW.OPT.ASI	Per device	\$ 320.00	\$ 2,000.00	0%	0%	\$ 320.00	\$ 2,000.00
PB.FW.OPT.S2S	Per device	\$ 100.00	\$ 540.00	0%	0%	\$ 100.00	\$ 540.00
PB.FW.OPT.C2S	Per device	\$ 40.00	\$ 670.00	0%	0%	\$ 40.00	\$ 670.00
PB.FW.OPT.CXE	Per device	\$ 240.00	\$ 2,000.00	0%	0%	\$ 240.00	\$ 2,000.00

AT&T Managed Security Services - Premises-Based Firewall Unified Threat Management (UTM) Offers

Product Code	Units	List MRC	List OTC	MRC Discount	OTC Discount	Net MRC	Net OTC
PB.FW.Fortinet.FWF-80CM.SA.UTM.Base	Per device	\$ 500.00	\$ 4,950.00	0%	0%	\$ 500.00	\$ 4,950.00
PB.FW.Fortinet.100D.SA.UTM.Base	Per device	\$ 600.00	\$ 4,950.00	0%	0%	\$ 600.00	\$ 4,950.00
PB.FW.Fortinet.300C.SA.UTM.Base	Per device	\$ 1,380.00	\$ 5,830.00	0%	0%	\$ 1,380.00	\$ 5,830.00
PB.FW.Fortinet.600C.SA.UTM.Base	Per device	\$ 1,930.00	\$ 6,350.00	0%	0%	\$ 1,930.00	\$ 6,350.00
PB.FW.Fortinet.800C.SA.UTM.Base	Per device	\$ 2,130.00	\$ 6,350.00	0%	0%	\$ 2,130.00	\$ 6,350.00
PB.FW.Fortinet.1240B.SA.UTM.Base	Per device	\$ 3,550.00	\$ 6,350.00	0%	0%	\$ 3,550.00	\$ 6,350.00
PB.FW.Fortinet.FWF-80CM.HA.UTM.Base	Per device	\$ 1,050.00	\$ 9,030.00	0%	0%	\$ 1,050.00	\$ 9,030.00
PB.FW.Fortinet.100D.HA.UTM.Base	Per device	\$ 1,250.00	\$ 9,030.00	0%	0%	\$ 1,250.00	\$ 9,030.00

AT&T Managed Security Services - Premises-Based Firewall Service (PFW) IaaS

Product Code	Units	List MRC	List OTC	MRC Discount	OTC Discount	Net MRC	Net OTC
PB.FW.Fortinet.300C.HA.UTM.Base	Per device	\$ 2,400.00	\$ 9,030.00	0%	0%	\$ 2,400.00	\$ 9,030.00
PB.FW.Fortinet.600C.HA.UTM.Base	Per device	\$ 3,250.00	\$ 9,030.00	0%	0%	\$ 3,250.00	\$ 9,030.00
PB.FW.Fortinet.800C.HA.UTM.Base	Per device	\$ 3,680.00	\$ 9,030.00	0%	0%	\$ 3,680.00	\$ 9,030.00
PB.FW.Fortinet.1240B.HA.UTM.Base	Per device	\$ 6,450.00	\$ 9,030.00	0%	0%	\$ 6,450.00	\$ 9,030.00
PB.FW.Juniper.SRX220.SA.UTM.Base	Per device	\$ 730.00	\$ 6,000.00	0%	0%	\$ 730.00	\$ 6,000.00
PB.FW.Juniper.SRX240.SA.UTM.Base	Per device	\$ 1,330.00	\$ 6,000.00	0%	0%	\$ 1,330.00	\$ 6,000.00
PB.FW.Juniper.SRX650.SA.UTM.Base	Per device	\$ 3,200.00	\$ 6,000.00	0%	0%	\$ 3,200.00	\$ 6,000.00
PB.FW.Juniper.SRX1400.SA.UTM.Base	Per device	\$ 3,550.00	\$ 6,000.00	0%	0%	\$ 3,550.00	\$ 6,000.00
PB.FW.Juniper.SRX220.HA.UTM.Base	Per device	\$ 1,380.00	\$ 8,800.00	0%	0%	\$ 1,380.00	\$ 8,800.00
PB.FW.Juniper.SRX240.HA.UTM.Base	Per device	\$ 2,280.00	\$ 8,800.00	0%	0%	\$ 2,280.00	\$ 8,800.00
PB.FW.Juniper.SRX650.HA.UTM.Base	Per device	\$ 5,880.00	\$ 8,800.00	0%	0%	\$ 5,880.00	\$ 8,800.00
PB.FW.Juniper.SRX1400.HA.UTM.Base	Per device	\$ 6,600.00	\$ 8,800.00	0%	0%	\$ 6,600.00	\$ 8,800.00

STANDARD PFW-UTM OPTIONS - AVAILABLE ON SELECT PLATFORMS

Product Code	Units	MRC	OTC	MRC Discount	OTC Discount	Net MRC	Net OTC
PB.FW.OPT.ASI	Per device	\$ 320.00	\$ 2,000.00	0%	0%	\$ 320.00	\$ 2,000.00
PB.FW.OPT.S2S	Per device	\$ 100.00	\$ 540.00	0%	0%	\$ 100.00	\$ 540.00
PB.FW.OPT.C2S	Per device	\$ 40.00	\$ 670.00	0%	0%	\$ 40.00	\$ 670.00
PB.FW.OPT.CXE	Per device	\$ 240.00	\$ 2,000.00	0%	0%	\$ 240.00	\$ 2,000.00
PB.FW.UTM.URL	Per device	\$ 160.00	\$ 340.00	0%	0%	\$ 160.00	\$ 340.00
PB.FW.UTM.AV	Per device	\$ 160.00	\$ 340.00	0%	0%	\$ 160.00	\$ 340.00
PB.FW.UTM.IDPS	Per device	\$ 680.00	\$ 940.00	0%	0%	\$ 680.00	\$ 940.00

AT&T Managed Security Services - Premises-Based Firewall Next Generation (NG) Offers

AT&T Managed Security Services - Premises-Based Firewall Service (PBFW) IaaS

Product Code	Units	List MRC	List OTC	MRC Discount	OTC Discount	Net MRC	Net OTC
Product Code	Units	MRC	OTC	MRC Discount	OTC Discount	Net MRC	Net OTC
PB.FW.PaloAlto.PA200.SA.NG.Bundle	Per device	\$ 1,290.00	\$ 6,780.00	0%	0%	\$ 1,290.00	\$ 6,780.00
PB.FW.PaloAlto.PA500.SA.NG.Bundle	Per device	\$ 1,860.00	\$ 7,620.00	0%	0%	\$ 1,860.00	\$ 7,620.00
PB.FW.PaloAlto.PA3020.SA.NG.Bundle	Per device	\$ 4,150.00	\$ 8,100.00	0%	0%	\$ 4,150.00	\$ 8,100.00
PB.FW.PaloAlto.PA3050.SA.NG.Bundle	Per device	\$ 6,240.00	\$ 8,350.00	0%	0%	\$ 6,240.00	\$ 8,350.00
PB.FW.PaloAlto.PA5020.SA.NG.Bundle	Per device	\$ 9,620.00	\$ 9,090.00	0%	0%	\$ 9,620.00	\$ 9,090.00
PB.FW.PaloAlto.PA5050.SA.NG.Bundle	Per device	\$ 15,910.00	\$ 9,090.00	0%	0%	\$ 15,910.00	\$ 9,090.00
PB.FW.PaloAlto.PA5060.SA.NG.Bundle	Per device	\$ 28,500.00	\$ 9,090.00	0%	0%	\$ 28,500.00	\$ 9,090.00
PB.FW.PaloAlto.PA200.HA.NG.Bundle	Per device	\$ 1,950.00	\$ 10,300.00	0%	0%	\$ 1,950.00	\$ 10,300.00
PB.FW.PaloAlto.PA500.HA.NG.Bundle	Per device	\$ 2,720.00	\$ 10,300.00	0%	0%	\$ 2,720.00	\$ 10,300.00
PB.FW.PaloAlto.PA3020.HA.NG.Bundle	Per device	\$ 5,950.00	\$ 10,300.00	0%	0%	\$ 5,950.00	\$ 10,300.00
PB.FW.PaloAlto.PA3050.HA.NG.Bundle	Per device	\$ 9,030.00	\$ 10,300.00	0%	0%	\$ 9,030.00	\$ 10,300.00
PB.FW.PaloAlto.PA5020.HA.NG.Bundle	Per device	\$ 13,890.00	\$ 10,300.00	0%	0%	\$ 13,890.00	\$ 10,300.00
PB.FW.PaloAlto.PA5050.HA.NG.Bundle	Per device	\$ 23,270.00	\$ 10,300.00	0%	0%	\$ 23,270.00	\$ 10,300.00
PB.FW.PaloAlto.PA5060.HA.NG.Bundle	Per device	\$ 42,000.00	\$ 10,300.00	0%	0%	\$ 42,000.00	\$ 10,300.00
PB.FW.PaloAlto.PA200.SA.NG.Base	Per device	\$ 790.00	\$ 3,600.00	0%	0%	\$ 790.00	\$ 3,600.00
PB.FW.PaloAlto.PA500.SA.NG.Base	Per device	\$ 1,550.00	\$ 4,240.00	0%	0%	\$ 1,550.00	\$ 4,240.00
PB.FW.PaloAlto.PA3020.SA.NG.Base	Per device	\$ 3,620.00	\$ 4,620.00	0%	0%	\$ 3,620.00	\$ 4,620.00
PB.FW.PaloAlto.PA3050.SA.NG.Base	Per device	\$ 5,800.00	\$ 4,820.00	0%	0%	\$ 5,800.00	\$ 4,820.00
PB.FW.PaloAlto.PA5020.SA.NG.Base	Per device	\$ 8,930.00	\$ 5,370.00	0%	0%	\$ 8,930.00	\$ 5,370.00
PB.FW.PaloAlto.PA5050.SA.NG.Base	Per device	\$ 15,170.00	\$ 5,370.00	0%	0%	\$ 15,170.00	\$ 5,370.00
PB.FW.PaloAlto.PA5060.SA.NG.Base	Per device	\$ 27,640.00	\$ 5,370.00	0%	0%	\$ 27,640.00	\$ 5,370.00
PB.FW.PaloAlto.PA200.HA.NG.Base	Per device	\$ 1,330.00	\$ 6,570.00	0%	0%	\$ 1,330.00	\$ 6,570.00
PB.FW.PaloAlto.PA500.HA.NG.Base	Per device	\$ 2,390.00	\$ 6,570.00	0%	0%	\$ 2,390.00	\$ 6,570.00
PB.FW.PaloAlto.PA3020.HA.NG.Base	Per device	\$ 5,400.00	\$ 6,570.00	0%	0%	\$ 5,400.00	\$ 6,570.00
PB.FW.PaloAlto.PA3050.HA.NG.Base	Per device	\$ 8,440.00	\$ 6,570.00	0%	0%	\$ 8,440.00	\$ 6,570.00
PB.FW.PaloAlto.PA5020.HA.NG.Base	Per device	\$ 13,060.00	\$ 6,570.00	0%	0%	\$ 13,060.00	\$ 6,570.00
PB.FW.PaloAlto.PA5050.HA.NG.Base	Per device	\$ 22,350.00	\$ 6,570.00	0%	0%	\$ 22,350.00	\$ 6,570.00

AT&T Managed Security Services - Premises-Based Firewall Service (PFW) IaaS

Product Code	Units	List MRC	List OTC	MRC Discount	OTC Discount	Net MRC	Net OTC
PB.FW.PaloAlto.PA5060.HA.NG.Base	Per device	\$ 41,060.00	\$ 6,570.00	0%	0%	\$ 41,060.00	\$ 6,570.00

STANDARD PFW-NG OPTIONS - AVAILABLE ON ALL PLATFORMS

Product Code	Units	MRC	OTC	MRC Discount	OTC Discount	Net MRC	Net OTC
PB.FW.NG.URL	Per device	\$ 160.00	0	0%	0%	\$ 160.00	\$ -
PB.FW.NG.TP	Per device	\$ 780.00	0	0%	0%	\$ 780.00	\$ -
PB.FW.NG.ZD	Per device	\$ 260.00	0	0%	0%	\$ 260.00	\$ -
PB.FW.OPT.ASI	Per device	\$ 320.00	0	0%	0%	\$ 320.00	\$ -
PB.FW.OPT.CXE	Per device	\$ 240.00	0	0%	0%	\$ 240.00	\$ -
PB.FW.OPT.S2S	Per device	\$ 100.00	0	0%	0%	\$ 100.00	\$ -

NOTE: NG Bundles include the following Product Option Codes:

PB.FW.NG.URL

PB.FW.NG.TP

PB.FW.NG.ZD

AT&T Managed Security Services - Premises-Based Firewall - Small Business (SMB) Offers

Product Code	Units	MRC	OTC	MRC Discount	OTC Discount	Net MRC	Net OTC
PB.FW.Fortinet.60.SBS.SA.LV1.50	Per device	\$180.00	\$230.00	0%	0%	\$ 180.00	\$ 230.00
PB.FW.Fortinet.60.SBS.SA.LV2.50	Per device	\$290.00	\$230.00	0%	0%	\$ 290.00	\$ 230.00

AT&T Managed Security Services - Premises-Based Firewall Service (PFW) IaaS

Product Code	Units	List MRC	List OTC	MRC Discount	OTC Discount	Net MRC	Net OTC
PB.FW.Fortinet.60.SBS.SA.LV3.50	Per device	\$430.00	\$230.00	0%	0%	\$ 430.00	\$ 230.00

OPTIONS - Charge is Per Tunnel

Product Code	Units	MRC	OTC	MRC Discount	OTC Discount	Net MRC	Net OTC
PB.FW.Fortinet.SBS.OPT.VPN	Per device	\$40.00	\$70.00	0%	0%	\$ 40.00	\$ 70.00

Product Code	Units	MRC	OTC	MRC Discount	OTC Discount	Net MRC	Net OTC
PB.FW.CheckPoint.2205.SBS.SA.500	Per device	\$490.00	\$2,590.00	0%	0%	\$ 490.00	\$ 2,590.00

OPTIONS

Product Code	Units	MRC	OTC	MRC Discount	OTC Discount	Net MRC	Net OTC
PB.FW.OPT.ASI	Per device	\$ 320.00	\$ 2,000.00	0%	0%	\$ 320.00	\$ 2,000.00
PB.FW.OPT.S2S	Per device	\$ 100.00	\$ 540.00	0%	0%	\$ 100.00	\$ 540.00
PB.FW.OPT.C2S	Per device	\$ 40.00	\$ 670.00	0%	0%	\$ 40.00	\$ 670.00
PB.FW.OPT.CXE	Per device	\$ 240.00	\$ 2,000.00	0%	0%	\$ 240.00	\$ 2,000.00

AT&T Managed Intrusion Detection/Intrusion Prevention Service IaaS

Product Code	Units	List MRC	List OTC	MRC Discount	OTC Discount	Net MRC	Net OTC
PB.IDPS.Sourcefire.3D7010.50.SA.CPR	Per device	\$ 1,840.00	\$ 5,540.00	0%	0%	\$ 1,840.00	\$ 5,540.00
PB.IDPS.Sourcefire.3D7020.100.SA.CPR	Per device	\$ 2,100.00	\$ 5,540.00	0%	0%	\$ 2,100.00	\$ 5,540.00
PB.IDPS.Sourcefire.3D7030.250.SA.CPR	Per device	\$ 2,380.00	\$ 5,660.00	0%	0%	\$ 2,380.00	\$ 5,660.00
PB.IDPS.Sourcefire.3D7110.500.SA.CPR	Per device	\$ 3,340.00	\$ 5,660.00	0%	0%	\$ 3,340.00	\$ 5,660.00
PB.IDPS.Sourcefire.3D7110.500.SA.FBR	Per device	\$ 3,720.00	\$ 5,660.00	0%	0%	\$ 3,720.00	\$ 5,660.00
PB.IDPS.Sourcefire.3D7120.1000.SA.CPR	Per device	\$ 3,840.00	\$ 5,800.00	0%	0%	\$ 3,840.00	\$ 5,800.00
PB.IDPS.Sourcefire.3D7120.1000.SA.FBR	Per device	\$ 4,460.00	\$ 5,800.00	0%	0%	\$ 4,460.00	\$ 5,800.00
PB.IDPS.Sourcefire.3D8120.2000.SA.CPR	Per device	\$ 5,660.00	\$ 5,920.00	0%	0%	\$ 5,660.00	\$ 5,920.00
PB.IDPS.Sourcefire.3D8120.2000.SA.FBR	Per device	\$ 6,600.00	\$ 5,920.00	0%	0%	\$ 6,600.00	\$ 5,920.00
PB.IDPS.Sourcefire.3D8130.4000.SA.CPR	Per device	\$ 7,040.00	\$ 5,920.00	0%	0%	\$ 7,040.00	\$ 5,920.00
PB.IDPS.Sourcefire.3D8130.4000.SA.FBR	Per device	\$ 7,980.00	\$ 5,920.00	0%	0%	\$ 7,980.00	\$ 5,920.00
PB.IDPS.Sourcefire.3D8140.6000.SA.CPR	Per device	\$ 8,960.00	\$ 5,920.00	0%	0%	\$ 8,960.00	\$ 5,920.00
PB.IDPS.Sourcefire.3D8140.6000.SA.FBR	Per device	\$ 9,900.00	\$ 5,920.00	0%	0%	\$ 9,900.00	\$ 5,920.00
PB.IDPS.McAfee.M1250.100.SA.CPR	Per device	\$ 2,060.00	\$ 5,540.00	0%	0%	\$ 2,060.00	\$ 5,540.00
PB.IDPS.McAfee.M1450.200.SA.CPR	Per device	\$ 2,320.00	\$ 5,660.00	0%	0%	\$ 2,320.00	\$ 5,660.00
PB.IDPS.McAfee.M2850.600.SA.CPR	Per device	\$ 3,620.00	\$ 5,660.00	0%	0%	\$ 3,620.00	\$ 5,660.00
PB.IDPS.McAfee.M2950.1000.SA.CPR	Per device	\$ 4,280.00	\$ 5,800.00	0%	0%	\$ 4,280.00	\$ 5,800.00
PB.IDPS.McAfee.M3050.1500.SA.CPR	Per device	\$ 5,240.00	\$ 5,920.00	0%	0%	\$ 5,240.00	\$ 5,920.00
PB.IDPS.McAfee.M4050.3000.SA.CPR	Per device	\$ 7,740.00	\$ 5,920.00	0%	0%	\$ 7,740.00	\$ 5,920.00
PB.IDPS.McAfee.M6050.5000.SA.CPR	Per device	\$ 11,820.00	\$ 5,920.00	0%	0%	\$ 11,820.00	\$ 5,920.00
PB.IDPS.TippingPoint.S110.100.SA.CPR	Per device	\$ 2,020.00	\$ 5,540.00	0%	0%	\$ 2,020.00	\$ 5,540.00
PB.IDPS.TippingPoint.S330.300.SA.CPR	Per device	\$ 2,700.00	\$ 5,660.00	0%	0%	\$ 2,700.00	\$ 5,660.00
PB.IDPS.TippingPoint.S660N.750.SA.CPR	Per device	\$ 3,900.00	\$ 5,660.00	0%	0%	\$ 3,900.00	\$ 5,660.00
PB.IDPS.TippingPoint.S1400N.1500.SA.CPR	Per device	\$ 5,800.00	\$ 5,920.00	0%	0%	\$ 5,800.00	\$ 5,920.00
PB.IDPS.TippingPoint.S2500N.3000.SA.CPR	Per device	\$ 8,100.00	\$ 5,920.00	0%	0%	\$ 8,100.00	\$ 5,920.00
PB.IDPS.TippingPoint.S5100N.5000.SA.CPR	Per device	\$ 13,480.00	\$ 5,920.00	0%	0%	\$ 13,480.00	\$ 5,920.00
PB.IDPS.Cisco.AIP-SSM10.50.SA.CPR.AIP	Per device	\$ 1,480.00	\$ 5,540.00	0%	0%	\$ 1,480.00	\$ 5,540.00
PB.IDPS.Cisco.AIP-SSM20.100.SA.CPR.AIP	Per device	\$ 1,660.00	\$ 5,540.00	0%	0%	\$ 1,660.00	\$ 5,540.00
PB.IDPS.Cisco.4240.250.SA.CPR	Per device	\$ 1,900.00	\$ 5,660.00	0%	0%	\$ 1,900.00	\$ 5,660.00
PB.IDPS.Cisco.4255.500.SA.CPR	Per device	\$ 2,480.00	\$ 5,660.00	0%	0%	\$ 2,480.00	\$ 5,660.00
PB.IDPS.Cisco.4260.1000.SA.CPR	Per device	\$ 3,060.00	\$ 5,800.00	0%	0%	\$ 3,060.00	\$ 5,800.00

AT&T Managed Intrusion Detection/Intrusion Prevention Service IaaS

Product Code	Units	List MRC	List OTC	MRC Discount	OTC Discount	Net MRC	Net OTC
PB.IDPS.Cisco.4270.2000.SA.CPR	Per device	\$ 4,640.00	\$ 5,920.00	0%	0%	\$ 4,640.00	\$ 5,920.00

STANDARD MIDPS OPTIONS - AVAILABLE ON ALL PLATFORMS

Product Code	Units	List MRC	List OTC	MRC Discount	OTC Discount	Net MRC	Net OTC
PB.IDPS.OPT.ETS	Per device	\$ 760.00	\$ 1,580.00	0%	0%	\$ 760.00	\$ 1,580.00

AT&T Managed Security Services - Managed Host-Based Intrusion Detection/Prevention Services Offers

Product Code	Units	MRC	OTC	MRC Discount	OTC Discount	Net MRC	Net OTC
PB.IDPS.McAfee.HIDS.HIPS	Per device	\$ 190.00	\$ 250.00	0%	0%	\$ 190.00	\$ 250.00
PB.IDPS.McAfee.HIDS.HIPS.CC	Per device	\$ 220.00	\$ 250.00	0%	0%	\$ 220.00	\$ 250.00
PB.IDPS.McAfee.HIDS.AC	Per device	\$ 190.00	\$ 250.00	0%	0%	\$ 190.00	\$ 250.00
PB.IDPS.McAfee.HIDS.CC	Per device	\$ 200.00	\$ 250.00	0%	0%	\$ 200.00	\$ 250.00
PB.IDPS.McAfee.HIDS.AC.CC	Per device	\$ 220.00	\$ 250.00	0%	0%	\$ 220.00	\$ 250.00

AT&T Professional Services IaaS

Product or Service Orderable Items			List Price	List Price	NASPO Discount		Net Price	Net Price
Component	Description	Units	Unit NRC	Unit MRC	NRC Discount	MRC Discount	Unit NRC	Unit MRC
AT&T Cloud Professional Services – Project Fees								
Cloud Solution Planning Workshop								
Cloud Solution Planning Workshop	Level-of-Effort, assumed duration of 2 weeks**includes	Fee	\$20,000	\$ -	0%	0%	\$ 20,000.00	\$ -
Cloud Strategy and Roadmap								
Cloud Strategy and Roadmap	Level of Effort: Small	Fee	\$200,000	\$ -	0%	0%	\$ 200,000.00	\$ -
Cloud Strategy and Roadmap	Level of Effort: Medium	Fee	\$350,000	\$ -	0%	0%	\$ 350,000.00	\$ -
Cloud Strategy and Roadmap	Level of Effort: Large	Fee	\$500,000	\$ -	0%	0%	\$ 500,000.00	\$ -
Cloud Implementation and Governance								
Cloud Implementation and Governance	Level of Effort: Small	Fee	\$100,000	\$ -	0%	0%	\$ 100,000.00	\$ -
Cloud Implementation and Governance	Level of Effort: Medium	Fee	\$150,000	\$ -	0%	0%	\$ 150,000.00	\$ -
Cloud Implementation and Governance	Level of Effort: Large	Fee	\$200,000	\$ -	0%	0%	\$ 200,000.00	\$ -
Cloud Security and Compliance Assessment								
Cloud Security and Compliance Assessment	Level of Effort: Small	Fee	\$50,000	\$ -	0%	0%	\$ 50,000.00	\$ -
Cloud Security and Compliance Assessment	Level of Effort: Medium	Fee	\$75,000	\$ -	0%	0%	\$ 75,000.00	\$ -
Cloud Security and Compliance Assessment	Level of Effort: Large	Fee	\$100,000	\$ -	0%	0%	\$ 100,000.00	\$ -
Subtotal	AT&T Cloud Professional Services – Project Fees							

Notes:

AT&T prices our services for a given consulting project based on the estimated man-hours/ Level-of-Effort (LOE) of the consultants assigned to the project, software tools, and engagement management for quality assurance. Based on our experience with other government agencies, however, we have created standard project fees based on an assumed Level-of-Effort for different agency/project sizes under this RFP for each of the categories.

Cloud Solution Planning Workshop

AT&T's on-site Cloud Solution Planning Workshop helps clients determine where opportunities may exist to benefit from cloud services. Typically, during a Cloud Solution Planning Workshop we work with you to:

- Establish a vision for cloud services relevant to your business and its goals
- Review common industry use cases
- Discuss relevant business requirements / IT imperatives
- Identify target applications / services for cloud strategy and business case development
- Establish next steps for your Cloud Strategy development or Implementation

Level-of-Effort

2 weeks*

*includes custom preparation/research, 1-2 day on-site workshop, and findings report preparation

Cloud Strategy and Roadmap

During a Cloud Strategy and Roadmap, AT&T Consulting works with you to develop a long term cloud adoption strategy, and an optional migration plan for a specific application that you use or plan to use. Because each c

- Gathering detailed business requirements
- Performing application infrastructure discovery, including platforms, storage, and database
- Reviewing current operations model
- Determining the appropriate target cloud deployment model
- Developing proposed cloud services architecture and design

AT&T Professional Services IaaS

Product or Service Orderable Items			List Price	List Price	NASPO Discount		Net Price	Net Price
Component	Description	Units	Unit NRC	Unit MRC	NRC Discount	MRC Discount	Unit NRC	Unit MRC

- Performing security and risk management assessment
- Creating strategic (18-24 month) roadmap for cloud adoption
- For a specific pilot application area, we can optionally:
 - o Develop a detailed business case for Cloud service migration
 - o Develop a specific migration plan

Level-of-Effort Small, Medium, & Large

Cloud Implementation and Governance

Cloud Implementation and Governance focuses on the detailed development, implementation, and program management of a migration plan to cloud services.

The duration for this service depends on the complexity of the cloud project including:

- Number of applications
- Application and database interdependencies and integration points
- Pilot program development requirements and criteria
- Unique security and risk management considerations for compliance
- Service integration points (e.g. process and workflow integration, helpdesk and e-bonding, etc.)
- Custom reporting and operational SLA requirements

Level-of-Effort Small, Medium, & Large

Cloud Security and Compliance Assessment

This assessment ensures that security compliance requirements are met when using Virtualization or Cloud-based resources, approaching your proposed deployment from an assessor's point of view. The offering focuses

Key Highlights:

- Evaluate security readiness for cloud computing
- Discover and assess vulnerabilities and risks specific to the target cloud operating model
- Assess external providers, internal structures and application architecture for security threats
- Identify and recommend remediation activities to help achieve compliance when leveraging cloud or virtualized solutions
- Penetration Testing: internal, external, application, and social engineering
- Payment Card Industry (PCI) Trusted Advisor and Compliance Assessment Services
- Optionally, support of remediation activities

Level-of-Effort Small, Medium, & Large

AT&T Content Delivery Network Service IaaS

						<u>State Contract</u>
						<u>Retail</u>
<u>Item Name</u>						
<u>UOM</u>						
<u>Billing Frequency</u>						
<u>Tier Start</u>						
<u>Tier End</u>						
Ion Standard						
Ion Standard						
Notes:						
Ion Standard includes: 1 Web Experience, 5 GB NetStorage, 1,000 Million Hits of Adaptive Image Compression*, & 200 Site Analyzer tokens (per contract term). Page Weight Cap is added for MPV pricing (400 GB of delivery is included per MPV committed; additional charges are added if this allowance is exceeded). Commitments are priced per unit. If the customer exceeds their commitment, an overage charge is applied.						
*Adaptive Image Compression is selected by default in Apttus and Momentum when Ion Standard orders are created. Please note that the product must be specified on the order form for the customer to gain access to the product in Luna.						
Ion Standard						
Platform Fee:						
Monthly						4,825.00
Ion Standard						
Included:						
Web Experiences:						
	Web Experiences	Monthly	1			
NetStorage:						
	GB Stored	Monthly	5			
Site Analyzer:						
	Tokens	Per Contract	200			
Adaptive Image Compression:						
	Million Hits	Monthly	1000			
Ion Standard						
Usage:						
Ion Standard						
GB - Commitment:						
	GB	Monthly	0	2,000		1.02
	GB	Monthly	2,001	6,000		0.95
	GB	Monthly	6,001	15,000		0.86
	GB	Monthly	15,001	30,000		0.71
	GB	Monthly	30,001	50,000		0.63
	GB	Monthly	50,001	100,000		0.55
	GB	Monthly	100,001	150,000		0.51
	GB	Monthly	150,001	999,999,999		0.42

AT&T Content Delivery Network Service IaaS

<u>Item Name</u>	<u>UOM</u>	<u>Billing Frequency</u>	<u>Tier Start</u>	<u>Tier End</u>	<u>State Contract Retail</u>
GB - Overage:					
	GB	As Incurred	0	2,000	1.12
	GB	As Incurred	2,001	6,000	1.05
	GB	As Incurred	6,001	15,000	0.95
	GB	As Incurred	15,001	30,000	0.78
	GB	As Incurred	30,001	50,000	0.69
	GB	As Incurred	50,001	100,000	0.62
	GB	As Incurred	100,001	150,000	0.55
	GB	As Incurred	150,001	999,999,999	0.46

Ion Standard	Additional Options:				
	Site Analyzer (min of 10):				
	Tokens	Per Contract	10	999,999,999	35.00
	Adaptive Image Compression:				
	Million Hits	Monthly	1,000	999,999,999	50.00
	Adaptive Image Compression - Overage:				
	Million Hits	Monthly	1,000	999,999,999	50.00
	Web Experiences:				
	Web Experiences	Monthly	1	999,999,999	1,000.00

Ion Standard	Standard Intergration Fees:				
	Ion Standard - Standard Integration New Customer:				
		One-Time			9,000.00
	Ion Standard - Standard Integration from DSD:				
		One-Time			6,000.00
	Ion Standard - Standard Integration from DSA, RMA:				
		One-Time			4,500.00
	Ion Standard - Standard Integration from DSA-P:				
		One-Time			2,500.00

Ion Standard	Managed Intergration Fees:				
	Ion Standard - Managed Integration New Customer:				
		One-Time			20,000.00
	Ion Standard - Managed Integration from DSD:				
		One-Time			6,000.00

AT&T Content Delivery Network Service IaaS

<u>Item Name</u>	<u>UOM</u>	<u>Billing Frequency</u>	<u>Tier Start</u>	<u>Tier End</u>	<u>State Contract Retail</u>
<i>Ion Standard - Managed Integration from DSA, RMA:</i>					
		One-Time			4,500.00

Ion Standard w/ HTTPS Option

Ion Std. HTTPS	Notes:
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Ion Standard w/ HTTPS Option includes: 1 Web Experience, 5 GB NetStorage, 1,000 Million Hits of Adaptive Image Compression*, 200 Site Analyzer tokens (per contract term), 1 Certificate: Choice of Single hostname, SAN, EV Single hostname or Wildcard. Page Weight Cap is added for MPV pricing (400 GB of delivery is included per MPV committed; additional charges are added if this allowance is exceeded). Commitments are priced per unit. If the customer exceeds their commitment, an overage charge is applied.

*Adaptive Image Compression is selected by default in Apttus and Momentum when Ion Standard orders are created. Please note that the product must be specified on the order form for the customer to gain access to the product in Luna.

Ion Std. HTTPS	Platform Fee:
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Monthly

6,750.00

Ion Std. HTTPS	Included:
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Web Experiences:

Web Experiences

Monthly

1

SSL Network Access (SAN or Wildcard Cert):

Certificate

Monthly

1

NetStorage:

GB Stored

Monthly

5

Site Analyzer:

Tokens

Per Contract

200

Adaptive Image Compression:

Million Hits

Monthly

1,000

Page Weight Cap (MPV Only):

GB/MPV

Monthly

400

SSL Network Access-Extended Validation

Certificate

Monthly

1

AT&T Content Delivery Network Service IaaS

		<u>Item Name</u>	<u>UOM</u>	<u>Billing Frequency</u>	<u>Tier Start</u>	<u>Tier End</u>	<u>State Contract Retail</u>
Ion Std. HTTPS	Usage:						
	Ion Std. HTTPS GB - Commitment:						
		GB	Monthly	0	2,000		1.26
		GB	Monthly	2,001	6,000		1.18
		GB	Monthly	6,001	15,000		1.06
		GB	Monthly	15,001	30,000		0.89
		GB	Monthly	30,001	50,000		0.78
		GB	Monthly	50,001	100,000		0.71
		GB	Monthly	100,001	150,000		0.63
		GB	Monthly	150,001	999,999,999		0.52
	GB - Overage:						
		GB	As Incurred	0	2,000		1.38
		GB	As Incurred	2,001	6,000		1.31
		GB	As Incurred	6,001	15,000		1.17
		GB	As Incurred	15,001	30,000		0.98
		GB	As Incurred	30,001	50,000		0.86
		GB	As Incurred	50,001	100,000		0.78
		GB	As Incurred	100,001	150,000		0.69
		GB	As Incurred	150,001	999,999,999		0.57
Ion Std. HTTPS	Additional Options:						
	Site Analyzer (min of 10):						
		Tokens	Per Contract	10	999,999,999		35.00
	Adaptive Image Compression:						
		Million Hits	Monthly	1,000	999,999,999		50.00
	Adaptive Image Compression - Overage:						
		Million Hits	Monthly	1,000	999,999,999		50.00
	Web Experiences:						
		Web Experiences	Monthly	1	999,999,999		1,000.00
Ion Std. HTTPS	Standard Intergration Fees:						
	Ion Standard - Standard Integration New Customer:						
			One-Time				9,000.00

AT&T Content Delivery Network Service IaaS

					State Contract
Item Name	UOM	Billing Frequency	Tier Start	Tier End	Retail
<i>Ion Standard - Standard Integration from DSD:</i>					
		One-Time			6,000.00
<i>Ion Standard - Standard Integration from DSA, RMA:</i>					
		One-Time			4,500.00
Ion Std. HTTPS	Managed Intergration Fees:				
	<i>Ion Standard - Managed Integration New Customer:</i>				
		One-Time			20,000.00
	<i>Ion Standard - Managed Integration from DSD:</i>				
		One-Time			10,000.00
	<i>Ion Standard - Managed Integration from DSA, RMA:</i>				
		One-Time			6,000.00
Dynamic Site Accelerator					
DSA	Notes:				
	Dynamic Site Accelerator includes: 1 Web Experience, 5 GB NetStorage, & 200 Site Analyzer tokens (per contract term). Page Weight Cap is added for MPV pricing (400 GB of delivery is included per MPV committed; additional charges are added if this allowance is exceeded). Commitments are priced per unit. If the customer exceeds their commitment, an overage charge is applied.				
	Please note : Legacy Shopper Prioritization will only be available to renewals and not on new contracts. Cloudlet replacement will be used for new contracts.				
DSA	Base Fee:				
		Monthly			2,923.08
DSA	Included:				
	Web Experiences:				
	Web Experiences	Monthly		1	
	NetStorage:				
	GB Stored	Monthly		5	
	Site Analyzer:				
	Tokens	Per Contract		200	

AT&T Content Delivery Network Service IaaS

		<u>Item Name</u>	<u>UOM</u>	<u>Billing Frequency</u>	<u>Tier Start</u>	<u>Tier End</u>	<u>State Contract Retail</u>
DSA	Usage:						
DSA	GB - Commitment:						
		GB	Monthly	0	2,000		0.62
		GB	Monthly	2,001	6,000		0.62
		GB	Monthly	6,001	15,000		0.62
		GB	Monthly	15,001	30,000		0.62
		GB	Monthly	30,001	50,000		0.62
		GB	Monthly	50,001	100,000		0.46
		GB	Monthly	100,001	150,000		0.38
		GB	Monthly	150,001	250,000		0.35
		GB	Monthly	250,001	500,000		0.28
		GB	Monthly	500,001	999,999,999		0.20
	GB - Overage:						
		GB	As Incurred	0	2,000		0.62
		GB	As Incurred	2,001	6,000		0.62
		GB	As Incurred	6,001	15,000		0.62
		GB	As Incurred	15,001	30,000		0.62
		GB	As Incurred	30,001	50,000		0.62
		GB	As Incurred	50,001	100,000		0.46
		GB	As Incurred	100,001	150,000		0.38
		GB	As Incurred	150,001	250,000		0.35
		GB	As Incurred	250,001	500,000		0.28
		GB	As Incurred	500,001	999,999,999		0.20
Dynamic Site Accelerator w/HTTPS Option							
DSA	Notes:						

AT&T Content Delivery Network Service IaaS

<u>Item Name</u>	<u>UOM</u>	<u>Billing Frequency</u>	<u>Tier Start</u>	<u>Tier End</u>	<u>State Contract Retail</u>
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Dynamic Site Accelerator w/ HTTPS Option includes: 1 Web Experience, 5 GB NetStorage, 200 Site Analyzer tokens (per contract term), 1 Certificate: Choice of Single hostname, SAN, EV Single hostname or Wildcard. Page Weight Cap is added for MPV pricing (400 GB of delivery is included per MPV committed; additional charges are added if this allowance is exceeded). Commitments are priced per unit. If the customer exceeds their commitment, an overage charge is applied. **Please note:** Legacy Shopper Prioritization will only be available to renewals and not on new contracts. Cloudlet replacement will be used for new contracts.

DSA	Base Fee:				
		Monthly			4,461.54
DSA	Included:				
	Web Experiences:				
	Web Experiences	Monthly		1	
	NetStorage:				
	GB Stored	Monthly		5	
	Site Analyzer:				
	Tokens	Per Contract		200	
DSA	Usage:				
DSA	GB - Commitment:				
	GB	Monthly	0	2,000	0.72
	GB	Monthly	2,001	6,000	0.72
	GB	Monthly	6,001	15,000	0.72
	GB	Monthly	15,001	30,000	0.72
	GB	Monthly	30,001	50,000	0.72
	GB	Monthly	50,001	100,000	0.55
	GB	Monthly	100,001	150,000	0.46
	GB	Monthly	150,001	250,000	0.42
	GB	Monthly	250,001	500,000	0.32

AT&T Content Delivery Network Service IaaS

<u>Item Name</u>	<u>UOM</u>	<u>Billing Frequency</u>	<u>Tier Start</u>	<u>Tier End</u>	<u>State Contract Retail</u>
	GB	Monthly	500,001	999,999,999	0.23
GB - Overage:					
	GB	As Incurred	0	2,000	0.72
	GB	As Incurred	2,001	6,000	0.72
	GB	As Incurred	6,001	15,000	0.72
	GB	As Incurred	15,001	30,000	0.72
	GB	As Incurred	30,001	50,000	0.72
	GB	As Incurred	50,001	100,000	0.55
	GB	As Incurred	100,001	150,000	0.46
	GB	As Incurred	150,001	250,000	0.42
	GB	As Incurred	250,001	500,000	0.32
	GB	As Incurred	500,001	999,999,999	0.23

Adaptive Media Delivery

AMD

Notes:

Adaptive Media Delivery includes 5,000 GB of usage. There is no included traffic if the Mbps commit model is used. Additional commitments are priced per unit. If the customer exceeds their commitment, an overage charge is applied.

AMD

Base Fee:

Monthly

1,332.00

AMD

Included:

GB Traffic

GB

Monthly

5,000

AMD

Usage:

AMD

GB - Commitment:

GB

Monthly

0

10,000

0.2770

GB

Monthly

10,001

25,000

0.2230

GB

Monthly

25,001

50,000

0.1260

AT&T Content Delivery Network Service IaaS

<u>Item Name</u>	<u>UOM</u>	<u>Billing</u>			<u>State Contract</u>
		<u>Frequency</u>	<u>Tier Start</u>	<u>Tier End</u>	<u>Retail</u>
	GB	Monthly	50,001	100,000	0.1040
	GB	Monthly	100,001	250,000	0.0860
	GB	Monthly	250,001	500,000	0.0670
	GB	Monthly	500,001	1,000,000	0.0490
	GB	Monthly	1,000,001	2,500,000	0.0320
	GB	Monthly	2,500,001	999,999,999	0.0310
GB - Overage:					
	GB	As Incurred	0	10,000	0.2770
	GB	As Incurred	10,001	25,000	0.2230
	GB	As Incurred	25,001	50,000	0.1260
	GB	As Incurred	50,001	100,000	0.1040
	GB	As Incurred	100,001	250,000	0.0860
	GB	As Incurred	250,001	500,000	0.0670
	GB	As Incurred	500,001	1,000,000	0.0490
	GB	As Incurred	1,000,001	2,500,000	0.0320
	GB	As Incurred	2,500,001	999,999,999	0.0310

Media Services - Live

MS - Live

Notes:

Media Services Live includes ingestion as a tiered base fee based on the estimated number of minutes the customer expects to ingest monthly. NOTE: The below fees are NOT per unit; they are flat base fees. The below tiers are guidelines for sales to derive the appropriate base fee for the customer. At launch, MS-L will not track actual usage nor will invoices reflect actual usage.

MS - Live

Base Fee:

Media Services - Live - Base Fee:

Minutes	Monthly	1	10,000	960.00
Minutes	Monthly	10,001	30,000	1,500.00
Minutes	Monthly	30,001	250,000	3,600.00

AT&T Content Delivery Network Service IaaS

<u>Item Name</u>	<u>UOM</u>	<u>Billing Frequency</u>	<u>Tier Start</u>	<u>Tier End</u>	<u>State Contract Retail</u>
	Minutes	Monthly	250,001	500,000	6,000.00
	Minutes	Monthly	500,001	1,000,000	10,800.00
	Minutes	Monthly	1,000,001	5,000,000	15,000.00
	Minutes	Monthly	5,000,001	999,999,999	19,500.00

Media Services - Live / Stream Packaging

MS-Live/Strm Pkg. **Notes:**

Stream Packaging is an option MS-L customers can add, it includes pricing tiers for Video and Audio Only. Media Services Live bills Stream Packaging as a base fee based on the estimated number of minutes the customer expects to package monthly. NOTE: The below fees are NOT per unit; they are flat base fees. The below tiers are guidelines for sales to derive the appropriate base fee for the customer. At launch, MS-L will not track actual usage nor will invoices reflect actual usage.

MS-Live/Strm Pkg.

Base Fee:

Media Services - Live/ Stream Packaging - Base Fee:

Minutes	Monthly	1	10,000	3,200.00
Minutes	Monthly	10,001	30,000	5,000.00
Minutes	Monthly	30,001	250,000	12,000.00
Minutes	Monthly	250,001	500,000	20,000.00
Minutes	Monthly	500,001	1,000,000	36,000.00
Minutes	Monthly	1,000,001	5,000,000	50,000.00
Minutes	Monthly	5,000,001	999,999,999	65,000.00

Media Services - Live/ Stream Packaging - Base Fee (AUDIO ONLY):

Minutes	Monthly	1	10,000	320.00
Minutes	Monthly	10,001	30,000	500.00
Minutes	Monthly	30,001	250,000	1,700.00
Minutes	Monthly	250,001	500,000	2,000.00
Minutes	Monthly	500,001	1,000,000	3,600.00
Minutes	Monthly	1,000,001	5,000,000	5,000.00
Minutes	Monthly	5,000,001	999,999,999	6,500.00

AT&T Content Delivery Network Service IaaS

<u>Item Name</u>		<u>UOM</u>	<u>Billing</u> <u>Frequency</u>	<u>Tier Start</u>	<u>Tier End</u>	<u>State Contract</u> <u>Retail</u>
Media Services - On Demand / Stream Packaging						
MSOD - Strm Pkg.	Notes:					
The below fees are NOT per unit; they are flat base fees. The below tiers are guidelines for sales to derive the appropriate base fee for the customer. At launch, MSOD will not track actual usage nor will invoices reflect actual usage. The unit of measure for the tiers is GBs Prepared						
MSOD - Strm Pkg.	Base Fee:					
Media Services - On Demand/ Stream Packaging - Base Fee:						
	GB Prepared	Monthly	0	200	3,200.00	
	GB Prepared	Monthly	201	400	5,000.00	
	GB Prepared	Monthly	401	1,000	12,000.00	
	GB Prepared	Monthly	1,001	2,000	20,000.00	
	GB Prepared	Monthly	2,001	5,000	45,000.00	
	GB Prepared	Monthly	5,001	10,000	50,000.00	
	GB Prepared	Monthly	10,001	999,999,999	65,000.00	
Media Services - On Demand/ Stream Packaging - Base Fee (AUDIO ONLY):						
	GB Prepared	Monthly	0	200	320.00	
	GB Prepared	Monthly	201	400	500.00	
	GB Prepared	Monthly	401	1,000	1,700.00	
	GB Prepared	Monthly	1,001	2,000	2,000.00	
	GB Prepared	Monthly	2,001	5,000	4,500.00	
	GB Prepared	Monthly	5,001	10,000	5,000.00	
	GB Prepared	Monthly	10,001	999,999,999	6,500.00	

NetStorage

NetStorage	Notes:
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Commitments are priced per unit. If the customer exceeds their commitment, an overage charge is applied. Aspera is a mandatory option with NetStorage as of Jan 2015.

AT&T Content Delivery Network Service IaaS

<u>Item Name</u>	<u>UOM</u>	<u>Billing Frequency</u>	<u>Tier Start</u>	<u>Tier End</u>	<u>State Contract Retail</u>
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NetStorage

Usage:

NetStorage

GB Stored - Commitment:

GB Stored	Monthly	0	2,500	1.70
GB Stored	Monthly	2,501	5,000	1.19
GB Stored	Monthly	5,001	10,000	0.68
GB Stored	Monthly	10,001	25,000	0.51
GB Stored	Monthly	25,001	50,000	0.46
GB Stored	Monthly	50,001	100,000	0.39
GB Stored	Monthly	100,001	250,000	0.31
GB Stored	Monthly	250,001	500,000	0.27
GB Stored	Monthly	500,001	999,999,999	0.20

GB Stored - Overage:

GB Stored	As Incurred	0	2,500	1.70
GB Stored	As Incurred	2,501	5,000	1.19
GB Stored	As Incurred	5,001	10,000	0.68
GB Stored	As Incurred	10,001	25,000	0.51
GB Stored	As Incurred	25,001	50,000	0.46
GB Stored	As Incurred	50,001	100,000	0.39
GB Stored	As Incurred	100,001	250,000	0.31
GB Stored	As Incurred	250,001	500,000	0.27
GB Stored	As Incurred	500,001	999,999,999	0.20

Aspera Pay as You Go (This is a mandatory option with NetStorage as of Jan 2015):

GB Stored	Monthly	0	999,999,999	0.10
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AT&T Content Delivery Network Service IaaS

	<u>Item Name</u>	<u>UOM</u>	<u>Billing Frequency</u>	<u>Tier Start</u>	<u>Tier End</u>	<u>State Contract Retail</u>
Content Targeting						
Content Targeting	Base Fee:					
			Monthly			750.00

SSL Network Access						
SSL Access	Notes:					
	Additional SSL certs can be purchased per unit based on the prices below.					
SSL Access	Base Fee:					
	SSL Network Access - Single Hostname:					
	Certificate		Monthly			425.00
	SSL Network Access - Extended Validation:					
	Certificate		Monthly			562.50
	SSL Network Access - Extended Validation SAN:					
	Certificate		Monthly			1,250.00
	SSL Network Access - Wildcard:					
	Certificate		Monthly			425.00
	SSL Network Access - 3rd Party:					
	Certificate		Monthly			312.50
	SSL Network Access - SAN:					
	Certificate		Monthly			625.00

Fast DNS - Standalone						
Fast DNS - Stand	Notes:					
	A customer buys support for a certain number of zones by selecting the appropriate plan. Additional zones can be purchased; however, the rate per additional zone varies depending on the plan selected. For example: To purchase 8 zones, a customer should purchase the 3 zone plan for \$750 and 5 additional zones @ \$150 per zones. The Secure Option fee is <u>in addition to</u> the base fee. The Secure Option fee will vary depending on the plan selected.					

Fast DNS - Stand	Plan Fee:		Plan	Incl. Amount	
	Fast DNS - Base Plan:				
	Zones		Monthly	3 Zone Plan	750.00

AT&T Content Delivery Network Service IaaS

<u>Item Name</u>	<u>UOM</u>	<u>Billing</u> <u>Frequency</u>	<u>Tier Start</u>	<u>Tier End</u>	<u>State Contract</u> <u>Retail</u>
	Zones	Monthly	10 Zone Plan	10	1,500.00
	Zones	Monthly	50 Zone Plan	50	3,750.00
	Zones	Monthly	100 Zone Plan	100	5,250.00
Fast DNS - Additional Zones (Prices are per Zone):					
	Zones	Monthly	3 Zone Plan		150.00
	Zones	Monthly	10 Zone Plan		60.00
	Zones	Monthly	50 Zone Plan		37.50
	Zones	Monthly	100 Zone Plan		4.50
Fast DNS - Stand	Secure Option:				Plan
	Fast DNS - Secure Option (this fee is added to the Base Fee):				
	Zones	Monthly	3 Zone Plan		750.00
	Zones	Monthly	10 Zone Plan		1,500.00
	Zones	Monthly	50 Zone Plan		3,750.00
	Zones	Monthly	100 Zone Plan		5,250.00

Global Traffic Management - Standard

GTM - Standard **Notes:**

A customer buys support for a certain number of properties by selecting the appropriate plan. Additional properties can be purchased; however, the rate per additional property varies depending on the plan selected. For example: To purchase 8 properties, a customer should purchase the 5 property plan for \$3,3750 and 3 additional properties @ \$150 per property.

GTM - Standard	Plan Fee:	Plan	Incl. Amount	
	Global Traffic Management - Standard - Base Plan:			
	Properties	Monthly	2 Property Plan	750.00
	Properties	Monthly	5 Property Plan	1,500.00
	Properties	Monthly	20 Property Plan	3,000.00
	Properties	Monthly	50 Property Plan	4,500.00

Global Traffic Management - Standard - Additional Properties (Prices are per Property):

AT&T Content Delivery Network Service IaaS

<u>Item Name</u>	<u>UOM</u>	<u>Billing Frequency</u>	<u>Tier Start</u>	<u>Tier End</u>	<u>State Contract Retail</u>
	Properties	Monthly	2 Property Plan		300.00
	Properties	Monthly	5 Property Plan		150.00
	Properties	Monthly	20 Property Plan		60.00
	Properties	Monthly	50 Property Plan		15.00

Global Traffic Management - Premier

GTM - Premier Notes:

A customer buys support for a certain number of properties by selecting the appropriate plan. Additional properties can be purchased; however, the rate per additional property varies depending on the plan selected. For example: To purchase 8 properties, a customer should purchase the 5 property plan for \$3,3750 and 3 additional properties @ \$150 per property.

GTM - Premier

Plan Fee:

Plan

Incl. Amount

Global Traffic Management - Premier - Base Plan:

Properties	Monthly	2 Property Plan	2	2,250.00
Properties	Monthly	5 Property Plan	5	3,750.00
Properties	Monthly	20 Property Plan	20	7,500.00
Properties	Monthly	50 Property Plan	50	11,250.00

Global Traffic Management - Premier - Additional Properties (Prices are per Property):

Properties	Monthly	2 Property Plan	750.00
Properties	Monthly	5 Property Plan	375.00
Properties	Monthly	20 Property Plan	150.00
Properties	Monthly	50 Property Plan	37.50

Kona Site Defender

KSD

Notes:

AT&T Content Delivery Network Service IaaS

<u>Item Name</u>	<u>UOM</u>	<u>Billing Frequency</u>	<u>Tier Start</u>	<u>Tier End</u>	<u>State Contract Retail</u>
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Kone Site Defender can be ordered in either Mbps or GB. The included amount (Mbps or GB) is based on the plan 'tier' selected for the Base Fee. The plan includes one site OR one application. Customer can add any number of sites and/or applications in combination. Kone Site Defender entitles the customer to two Policies and one Site Shield map. Customers have the option to add additional Policies or Site Shield maps. Includes DDoS Fee Protection with capped burst fee of \$5,000 as incurred per month.

KSD	Included:				
	Sites or Applications (choose one):				
	Sites or Applications	Contract Term	1		
	Policies:				
	Policies	Contract Term	2		
	Site Shield Maps:				
	Maps	Contract Term	1		
	DDoS Fee Protection:				
		Contract Term	n/a		
KSD	Base Fee:				
KSD	GB - Plans:				
	GB	Monthly	7,500 GB Plan	7,500	8,800.00
	GB	Monthly	15,000 GB Plan	15,000	11,600.00
	GB	Monthly	30,000 GB Plan	30,000	14,000.00
	GB	Monthly	45,000 GB Plan	45,000	16,000.00
	GB	Monthly	75,000 GB Plan	75,000	18,000.00
	GB	Monthly	105,000 GB Plan	105,000	20,000.00
	GB	Monthly	150,000 GB Plan	150,000	22,000.00
	GB	Monthly	300,000 GB Plan	300,000	26,000.00
	GB - Overage (prices are per GB):				
	GB	As Incurred	7,500 GB Plan		0.60
	GB	As Incurred	15,000 GB Plan		0.56

AT&T Content Delivery Network Service IaaS

<u>Item Name</u>	<u>UOM</u>	<u>Billing</u>		<u>Tier Start</u>	<u>Tier End</u>	<u>State Contract</u>
		<u>Frequency</u>				<u>Retail</u>
	GB	As Incurred		30,000 GB Plan		0.52
	GB	As Incurred		45,000 GB Plan		0.48
	GB	As Incurred		75,000 GB Plan		0.42
	GB	As Incurred		105,000 GB Plan		0.37
	GB	As Incurred		150,000 GB Plan		0.30
	GB	As Incurred		300,000 GB Plan		0.24
KSD	Additional Fees & Options:					
	Capped burst fee:					
		As Incurred				0.00
	Sites:					
	Sites	Monthly	1	10		400.00
	Sites	Monthly	11	20		280.00
	Sites	Monthly	21	50		200.00
	Sites	Monthly	51	100		160.00
	Sites	Monthly	101	200		120.00
	Applications:					
	Applications	Monthly	1	5		1,600.00
	Applications	Monthly	6	10		1,440.00
	Applications	Monthly	11	20		1,280.00
	Applications	Monthly	21	50		1,120.00
	Applications	Monthly	51	100		960.00
	Policies:					
	Policies	Monthly	1	999,999,999		1,600.00
	Additional Site Shield Maps:					
	GB	Monthly		7,500 GB Plan		2,495.00
	GB	Monthly		15,000 GB Plan		3,288.60
	GB	Monthly		30,000 GB Plan		3,969.00
	GB	Monthly		45,000 GB Plan		4,536.00
	GB	Monthly		75,000 GB Plan		5,103.00
	GB	Monthly		105,000 GB Plan		5,670.00

AT&T Content Delivery Network Service IaaS

<u>Item Name</u>	<u>UOM</u>	<u>Billing Frequency</u>	<u>Tier Start</u>	<u>Tier End</u>	<u>State Contract Retail</u>
	GB	Monthly	150,000 GB Plan		6,237.00
	GB	Monthly	300,000 GB Plan		7,371.00
HTTPS Option (includes 1 Certificate; Choice of SAN or Wildcard):					
	GB	Monthly	7,500 GB Plan		3,520.00
	GB	Monthly	15,000 GB Plan		4,640.00
	GB	Monthly	30,000 GB Plan		5,600.00
	GB	Monthly	45,000 GB Plan		6,400.00
	GB	Monthly	75,000 GB Plan		7,200.00
	GB	Monthly	105,000 GB Plan		8,000.00
	GB	Monthly	150,000 GB Plan		8,800.00
	GB	Monthly	300,000 GB Plan		10,400.00
On Site Audit:					
		One Time			40,000.00

Web Application Firewall

WAF

Notes:

WAF can be ordered in either Mbps or GB. The included amount (Mbps or GB) is based on the plan 'tier' selected for the Base Fee. A minimum of one site or application must be selected. Customer can add any number of sites and/or applications in combination. WAF entitles the customer to two Policies.

WAF

Included:

Sites or Applications (choose one):

Sites or Applications	Contract Term	1
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Policies:

Policies	Contract Term	2
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WAF

Base Fee:

Plan

Incl. Amount

WAF

GB - Plans:

GB	Monthly	7,500 GB Plan	7,500	5,720.00
GB	Monthly	15,000 GB Plan	15,000	7,540.00

AT&T Content Delivery Network Service IaaS

<u>Item Name</u>	<u>UOM</u>	<u>Billing Frequency</u>	<u>Tier Start</u>	<u>Tier End</u>	<u>State Contract Retail</u>
	GB	Monthly	30,000 GB Plan	30,000	9,100.00
	GB	Monthly	45,000 GB Plan	45,000	10,400.00
	GB	Monthly	75,000 GB Plan	75,000	11,700.00
	GB	Monthly	105,000 GB Plan	105,000	13,000.00
	GB	Monthly	150,000 GB Plan	150,000	14,300.00
	GB	Monthly	300,000 GB Plan	300,000	16,900.00
GB - Overage (prices are per GB):					
	GB	As Incurred	7,500 GB Plan		0.39
	GB	As Incurred	15,000 GB Plan		0.36
	GB	As Incurred	30,000 GB Plan		0.34
	GB	As Incurred	45,000 GB Plan		0.31
	GB	As Incurred	75,000 GB Plan		0.28
	GB	As Incurred	105,000 GB Plan		0.24
	GB	As Incurred	150,000 GB Plan		0.20
	GB	As Incurred	300,000 GB Plan		0.16

WAF**Additional Fees & Options:****Sites:**

Sites	Monthly	1	10	320.00
Sites	Monthly	11	20	260.00
Sites	Monthly	21	50	200.00
Sites	Monthly	51	100	140.00
Sites	Monthly	101	200	64.00

Applications:

Applications	Monthly	1	5	1,280.00
Applications	Monthly	6	10	1,152.00
Applications	Monthly	11	20	1,024.00
Applications	Monthly	21	50	896.00
Applications	Monthly	51	100	768.00

AT&T Content Delivery Network Service IaaS

<u>Item Name</u>	<u>UOM</u>	<u>Billing Frequency</u>	<u>Tier Start</u>	<u>Tier End</u>	<u>State Contract Retail</u>
Policies:					
	Policies	Monthly	1	999,999,999	1,600.00

Site Shield

Site Shield

Notes:

Site Shield can be orderd in either Mbps or GB. The included amount (Mbps or GB) is based on the plan 'tier' selected for the Base Fee. Primary Site Shield entitles the customer to one Site Shield map.

Site Shield

Included:**Site Shield Maps:**

Maps

Contract Term

1

Site Shield

Base Fee:PlanIncl. Amount

Site Shield

GB - Plans:

GB	Monthly	7,500 GB Plan	7,500	3,240.00
GB	Monthly	15,000 GB Plan	15,000	5,220.00
GB	Monthly	30,000 GB Plan	30,000	6,300.00
GB	Monthly	45,000 GB Plan	45,000	7,200.00
GB	Monthly	75,000 GB Plan	75,000	8,100.00

GB	Monthly	105,000 GB Plan	105,000	9,000.00
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GB	Monthly	150,000 GB Plan	150,000	9,900.00
GB	Monthly	300,000 GB Plan	300,000	11,700.00

GB - Overage (prices are per GB):

GB	As Incurred	7,500 GB Plan	0.27
GB	As Incurred	15,000 GB Plan	0.25
GB	As Incurred	30,000 GB Plan	0.23
GB	As Incurred	45,000 GB Plan	0.22
GB	As Incurred	75,000 GB Plan	0.19

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<u>Item Name</u>	<u>UOM</u>	<u>Billing Frequency</u>	<u>Tier Start</u>	<u>Tier End</u>	<u>State Contract Retail</u>
	GB	As Incurred	105,000 GB Plan		0.17
	GB	As Incurred	150,000 GB Plan		0.14
	GB	As Incurred	300,000 GB Plan		0.11

Site Shield

Additional Fees & Options:**Additional Site Shield Maps:**

GB	Monthly	7,500 GB Plan	2,268.00
GB	Monthly	15,000 GB Plan	3,654.00
GB	Monthly	30,000 GB Plan	4,410.00
GB	Monthly	45,000 GB Plan	5,040.00
GB	Monthly	75,000 GB Plan	5,670.00
GB	Monthly	105,000 GB Plan	6,300.00
GB	Monthly	150,000 GB Plan	6,930.00
GB	Monthly	300,000 GB Plan	8,190.00

Client Reputation

Client Reputation **Notes:**

Client Reputation can be orderd in either Mbps or GB. The included amount (Mbps or GB) is based on the plan 'tier' selected for the Base Fee.

Client Reputation

Base Fee:**Plan****Incl. Amount**

Client Reputation

GB - Plans:

GB	Monthly	7,500 GB Plan	7,500	3,200.00
GB	Monthly	15,000 GB Plan	15,000	3,600.00
GB	Monthly	30,000 GB Plan	30,000	4,200.00
GB	Monthly	45,000 GB Plan	45,000	4,800.00
GB	Monthly	75,000 GB Plan	75,000	5,400.00
GB	Monthly	105,000 GB Plan	105,000	6,000.00
GB	Monthly	150,000 GB Plan	150,000	6,600.00
GB	Monthly	300,000 GB Plan	300,000	9,000.00

GB - Overage (prices are per GB):

GB	As Incurred	7,500 GB Plan	0.30
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AT&T Content Delivery Network Service IaaS

<u>Item Name</u>	<u>UOM</u>	<u>Billing</u>		<u>Tier End</u>	<u>State Contract</u>
		<u>Frequency</u>	<u>Tier Start</u>		<u>Retail</u>
	GB	As Incurred	15,000 GB Plan		0.28
	GB	As Incurred	30,000 GB Plan		0.26
	GB	As Incurred	45,000 GB Plan		0.24
	GB	As Incurred	75,000 GB Plan		0.21
	GB	As Incurred	105,000 GB Plan		0.18
	GB	As Incurred	150,000 GB Plan		0.15
	GB	As Incurred	300,000 GB Plan		0.12

DDoS Fee Protection

DDoS Protection **Notes:**

DDoS Fee Protection requires WAF as a prerequisite (and can only be bought with WAF). It is a flat fee; there is no overage. It also has a Capped burst fee of \$10,000 as incurred.

DDoS Protection

Base Fee:PlanIncl. Amount

DDoS Protection

GB - Plans:

GB	Monthly	7,500 GB Plan	7,500	400.00
GB	Monthly	15,000 GB Plan	15,000	800.00
GB	Monthly	30,000 GB Plan	30,000	1,200.00
GB	Monthly	45,000 GB Plan	45,000	1,600.00
GB	Monthly	75,000 GB Plan	75,000	2,000.00
GB	Monthly	105,000 GB Plan	105,000	2,400.00
GB	Monthly	150,000 GB Plan	150,000	2,800.00
GB	Monthly	300,000 GB Plan	300,000	3,200.00

DDoS Protection

Additional Fees:**Capped burst fee:**

As Incurred

10,000.00

Compliance Management

Compliance Mgmt.

Base Fee:**PCI Compliance Management:**

Monthly

400.00

AT&T Content Delivery Network Service IaaS

Item Name		UOM	Billing Frequency	Tier Start	Tier End	State Contract Retail
Prolexic Routed						
Prolexic Routed	Notes:					
A customer buys a primary Routed for a certain usage tier. Additional Routed can be purchased for a specific usage tier, and usage is aggregated and then overage is assessed at the combined usage tier. The largest Routed must be the primary Routed. Routed usage should be aggregated to one line on the order form. The aggregate Routed usage should have one overage rate on the order form.						
Prolexic Routed	Included:					
Subnets (Per block of 8 x /24 subnets):						
	Subnet Block	Monthly	1			
Client Border Routers:						
	Routers	Monthly	2			
Prolexic Routed	ALWAYS-ON - Base Fee:			Plan	Incl. Amount	
Prolexic Routed	ALWAYS-ON - Mbps clean inbound traffic - Primary Routed:					
	Mbps clean inbound traffic	Monthly	50 Mbps Plan	50	11,160.00	
	Mbps clean inbound traffic	Monthly	100 Mbps Plan	100	12,888.00	
	Mbps clean inbound traffic	Monthly	200 Mbps Plan	200	14,120.00	
	Mbps clean inbound traffic	Monthly	300 Mbps Plan	300	15,368.00	
	Mbps clean inbound traffic	Monthly	500 Mbps Plan	500	17,200.00	
	Mbps clean inbound traffic	Monthly	700 Mbps Plan	700	19,800.00	
	Mbps clean inbound traffic	Monthly	1,000 Mbps Plan	1,000	24,920.00	
ALWAYS-ON - Mbps clean inbound traffic - Additional Routed:						
	Mbps clean inbound traffic	Monthly	50 Mbps Plan	50	8,928.00	
	Mbps clean inbound traffic	Monthly	100 Mbps Plan	100	10,312.00	
	Mbps clean inbound traffic	Monthly	200 Mbps Plan	200	11,296.00	
	Mbps clean inbound traffic	Monthly	300 Mbps Plan	300	12,296.00	
	Mbps clean inbound traffic	Monthly	500 Mbps Plan	500	13,760.00	
	Mbps clean inbound traffic	Monthly	700 Mbps Plan	700	15,840.00	
	Mbps clean inbound traffic	Monthly	1,000 Mbps Plan	1,000	19,936.00	

AT&T Content Delivery Network Service IaaS

<u>Item Name</u>		<u>Billing</u>	<u>Tier Start</u>	<u>Tier End</u>	<u>State Contract</u>
<u>UOM</u>		<u>Frequency</u>			<u>Retail</u>
<i>ALWAYS-ON - Mbps clean inbound traffic - Overage (prices are per Mbps clean inbound traffic):</i>					
Mbps clean inbound traffic		As Incurred	50 Mbps Plan		56.00
Mbps clean inbound traffic		As Incurred	100 Mbps Plan		40.00
Mbps clean inbound traffic		As Incurred	200 Mbps Plan		35.20
Mbps clean inbound traffic		As Incurred	300 Mbps Plan		32.00
Mbps clean inbound traffic		As Incurred	500 Mbps Plan		28.00
Mbps clean inbound traffic		As Incurred	700 Mbps Plan		24.00
Mbps clean inbound traffic		As Incurred	1,000 Mbps Plan		20.00
Prolexic Routed	<i>ON-DEMAND - Base Fee:</i>		<u>Plan</u>	<u>Incl. Amount</u>	
Prolexic Routed	<i>ON-DEMAND - Mbps clean inbound traffic - Primary Routed:</i>				
Mbps clean inbound traffic		Monthly	50 Mbps Plan	50	6,560.00
Mbps clean inbound traffic		Monthly	100 Mbps Plan	100	7,568.00
Mbps clean inbound traffic		Monthly	200 Mbps Plan	200	8,288.00
Mbps clean inbound traffic		Monthly	300 Mbps Plan	300	9,016.00
Mbps clean inbound traffic		Monthly	500 Mbps Plan	500	9,832.00
Mbps clean inbound traffic		Monthly	700 Mbps Plan	700	11,312.00
Mbps clean inbound traffic		Monthly	1,000 Mbps Plan	1,000	14,608.00
<i>ON-DEMAND - Mbps clean inbound traffic - Additional Routed:</i>					
Mbps clean inbound traffic		Monthly	50 Mbps Plan	50	5,248.00
Mbps clean inbound traffic		Monthly	100 Mbps Plan	100	6,056.00
Mbps clean inbound traffic		Monthly	200 Mbps Plan	200	6,632.00
Mbps clean inbound traffic		Monthly	300 Mbps Plan	300	7,216.00
Mbps clean inbound traffic		Monthly	500 Mbps Plan	500	7,872.00
Mbps clean inbound traffic		Monthly	700 Mbps Plan	700	9,056.00
Mbps clean inbound traffic		Monthly	1,000 Mbps Plan	1,000	11,328.00
<i>ON-DEMAND - Mbps clean inbound traffic - Overage (prices are per Mbps clean inbound traffic):</i>					
Mbps clean inbound traffic		As Incurred	50 Mbps Plan		84.00
Mbps clean inbound traffic		As Incurred	100 Mbps Plan		60.00
Mbps clean inbound traffic		As Incurred	200 Mbps Plan		52.80
Mbps clean inbound traffic		As Incurred	300 Mbps Plan		48.00
Mbps clean inbound traffic		As Incurred	500 Mbps Plan		42.00
Mbps clean inbound traffic		As Incurred	700 Mbps Plan		36.00

AT&T Content Delivery Network Service IaaS

<u>Item Name</u>	<u>UOM</u>	<u>Billing Frequency</u>	<u>Tier Start</u>	<u>Tier End</u>	<u>State Contract Retail</u>
	Mbps clean inbound traffic	As Incurred	1,000 Mbps Plan		30.00

Prolexic Routed

Additional Options:

ALWAYS-ON - Subnets (Per block of 8 x /24 subnets):

Subnet Block	Monthly	1	999,999,999	1,680.00
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ON-DEMAND - Subnets (Per block of 8 x /24 subnets):

Subnet Block	Monthly	1	999,999,999	960.00
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Client Border Routers:

Routers	Monthly	1	999,999,999	800.00
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Disaster Recovery:

Locations	Monthly	1	999,999,999	2,560.00
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Flow-based Monitoring

Per Router	Monthly			960.00
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Application-based Monitoring

Per Appliance	Monthly			2,560.00
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Application-based Monitoring - SSL

Per Appliance	Monthly			4,480.00
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Prolexic Routed

Provisioning Fees:

Prolexic Routed

ALWAYS-ON - Provisioning:

Plan

Prolexic Routed

Provisioning - ALWAYS-ON - Mbps clean inbound traffic - Primary Routed:

Mbps clean inbound traffic	One Time	50 Mbps Plan	8,500.00
Mbps clean inbound traffic	One Time	100 Mbps Plan	9,556.00
Mbps clean inbound traffic	One Time	200 Mbps Plan	10,464.00
Mbps clean inbound traffic	One Time	300 Mbps Plan	11,092.00
Mbps clean inbound traffic	One Time	500 Mbps Plan	12,096.00
Mbps clean inbound traffic	One Time	700 Mbps Plan	13,920.00
Mbps clean inbound traffic	One Time	1,000 Mbps Plan	17,524.00

AT&T Content Delivery Network Service IaaS

<u>Item Name</u>	<u>UOM</u>	<u>Billing Frequency</u>	<u>Tier Start</u>	<u>Tier End</u>	<u>State Contract Retail</u>
Provisioning - ALWAYS-ON - Mbps clean inbound traffic - Additional Routed:					
	Mbps clean inbound traffic	One Time	50 Mbps Plan		7,648.00
	Mbps clean inbound traffic	One Time	100 Mbps Plan		8,600.00
	Mbps clean inbound traffic	One Time	200 Mbps Plan		9,420.00
	Mbps clean inbound traffic	One Time	300 Mbps Plan		9,980.00
	Mbps clean inbound traffic	One Time	500 Mbps Plan		10,888.00
	Mbps clean inbound traffic	One Time	700 Mbps Plan		12,528.00
	Mbps clean inbound traffic	One Time	1,000 Mbps Plan		15,772.00
Prolexic Routed	ON-DEMAND - Provisioning:				
Prolexic Routed	Provisioning - ON-DEMAND - Mbps clean inbound traffic - Primary Routed:				
	Mbps clean inbound traffic	One Time	50 Mbps Plan		8,500.00
	Mbps clean inbound traffic	One Time	100 Mbps Plan		9,556.00
	Mbps clean inbound traffic	One Time	200 Mbps Plan		10,464.00
	Mbps clean inbound traffic	One Time	300 Mbps Plan		11,092.00
	Mbps clean inbound traffic	One Time	500 Mbps Plan		12,096.00
	Mbps clean inbound traffic	One Time	700 Mbps Plan		13,920.00
	Mbps clean inbound traffic	One Time	1,000 Mbps Plan		17,524.00
	Provisioning - ON-DEMAND - Mbps clean inbound traffic - Additional Routed:				
	Mbps clean inbound traffic	One Time	50 Mbps Plan		7,648.00
	Mbps clean inbound traffic	One Time	100 Mbps Plan		8,600.00
	Mbps clean inbound traffic	One Time	200 Mbps Plan		9,420.00
	Mbps clean inbound traffic	One Time	300 Mbps Plan		9,980.00
	Mbps clean inbound traffic	One Time	500 Mbps Plan		10,888.00
	Mbps clean inbound traffic	One Time	700 Mbps Plan		12,528.00
	Mbps clean inbound traffic	One Time	1,000 Mbps Plan		15,772.00
Prolexic Routed	Provisioning - Additional Options:				
	ALWAYS-ON - Subnets (Per block of 8 x /24 subnets):				
	Subnet Block	One Time			2,016.00
	ON-DEMAND - Subnets (Per block of 8 x /24 subnets):				
	Subnet Block	One Time			1,152.00
	Client Border Routers:				

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<u>Item Name</u>	<u>UOM</u>	<u>Billing Frequency</u>	<u>Tier Start</u>	<u>Tier End</u>	<u>State Contract Retail</u>
	Routers	One Time			960.00
Disaster Recovery:					
	Locations	One Time			3,072.00
Flow-based Monitoring					
	Per Router	One Time			1,152.00
Application-based Monitoring					
	Per Appliance	One Time			3,072.00
Application-based Monitoring - SSL					
	Per Appliance	One Time			5,376.00

Prolexic Connect

Prolexic Connect Notes:

A customer buys a primary Connect for a certain usage tier. Additional Connect can be purchased for a specific usage tier, and usage is aggregated and then overage is assessed at the combined usage tier. The largest Connect must be the primary Connect. Connect usage should be aggregated to one line on the order form. The aggregate Connect usage should have one overage rate on the order form.

Prolexic Connect Included:

Subnets (Per block of 8 x /24 subnets):

	Subnet Block	Monthly	1	
Prolexic Connect				
	Location	Monthly	1	

Prolexic Connect ALWAYS-ON - Base Fee:

Plan

Incl. Amount

Prolexic Connect ALWAYS-ON - Mbps clean inbound traffic - Connect:

Mbps clean inbound traffic	Monthly	50 Mbps Plan	50	18,936.00
Mbps clean inbound traffic	Monthly	100 Mbps Plan	100	19,664.00
Mbps clean inbound traffic	Monthly	200 Mbps Plan	200	21,120.00
Mbps clean inbound traffic	Monthly	300 Mbps Plan	300	22,576.00
Mbps clean inbound traffic	Monthly	500 Mbps Plan	500	25,488.00
Mbps clean inbound traffic	Monthly	700 Mbps Plan	700	28,400.00
Mbps clean inbound traffic	Monthly	1,000 Mbps Plan	1,000	32,768.00

AT&T Content Delivery Network Service IaaS

<u>Item Name</u>	<u>UOM</u>	<u>Billing Frequency</u>	<u>Tier Start</u>	<u>Tier End</u>	<u>State Contract Retail</u>
	Mbps clean inbound traffic	Monthly	2,000 Mbps Plan	2,000	45,936.00
ALWAYS-ON - Mbps clean inbound traffic - Overage (prices are per Mbps clean inbound traffic):					
	Mbps clean inbound traffic	As Incurred	50 Mbps Plan		72.80
	Mbps clean inbound traffic	As Incurred	100 Mbps Plan		52.00
	Mbps clean inbound traffic	As Incurred	200 Mbps Plan		45.76
	Mbps clean inbound traffic	As Incurred	300 Mbps Plan		41.60
	Mbps clean inbound traffic	As Incurred	500 Mbps Plan		36.40
	Mbps clean inbound traffic	As Incurred	700 Mbps Plan		31.20
	Mbps clean inbound traffic	As Incurred	1,000 Mbps Plan		26.00
	Mbps clean inbound traffic	As Incurred	2,000 Mbps Plan		20.80

Prolexic Connect	ON-DEMAND - Base Fee:		Plan	Incl. Amount	
Prolexic Connect	ON-DEMAND - Mbps clean inbound traffic - Connect:				
	Mbps clean inbound traffic	Monthly	50 Mbps Plan	50	10,820.00
	Mbps clean inbound traffic	Monthly	100 Mbps Plan	100	11,236.00
	Mbps clean inbound traffic	Monthly	200 Mbps Plan	200	12,068.00
	Mbps clean inbound traffic	Monthly	300 Mbps Plan	300	12,900.00
	Mbps clean inbound traffic	Monthly	500 Mbps Plan	500	14,564.00
	Mbps clean inbound traffic	Monthly	700 Mbps Plan	700	16,228.00
	Mbps clean inbound traffic	Monthly	1,000 Mbps Plan	1,000	18,724.00
	Mbps clean inbound traffic	Monthly	2,000 Mbps Plan	2,000	26,248.00
ON-DEMAND - Mbps clean inbound traffic - Overage (prices are per Mbps clean inbound traffic):					
	Mbps clean inbound traffic	As Incurred	50 Mbps Plan		72.80
	Mbps clean inbound traffic	As Incurred	100 Mbps Plan		52.00
	Mbps clean inbound traffic	As Incurred	200 Mbps Plan		45.76
	Mbps clean inbound traffic	As Incurred	300 Mbps Plan		41.60
	Mbps clean inbound traffic	As Incurred	500 Mbps Plan		36.40
	Mbps clean inbound traffic	As Incurred	700 Mbps Plan		31.20
	Mbps clean inbound traffic	As Incurred	1,000 Mbps Plan		26.00
	Mbps clean inbound traffic	As Incurred	2,000 Mbps Plan		20.80

Prolexic Connect	Additional Options:	
	ALWAYS-ON - Subnets (Per block of 8 x /24 subnets):	

AT&T Content Delivery Network Service IaaS

		<u>Billing</u>			<u>State Contract</u>
<u>Item Name</u>	<u>UOM</u>	<u>Frequency</u>	<u>Tier Start</u>	<u>Tier End</u>	<u>Retail</u>
	Subnet Block	Monthly	1	999,999,999	1,680.00
ON-DEMAND - Subnets (Per block of 8 x /24 subnets):					
	Subnet Block	Monthly	1	999,999,999	960.00
Flow-based Monitoring					
	Per Router	Monthly			960.00
Application-based Monitoring					
	Per Appliance	Monthly			2,560.00
Application-based Monitoring - SSL					
	Per Appliance	Monthly			4,480.00
Prolexic Connect	Provisioning Fees:				
Prolexic Connect	ALWAYS-ON - Provisioning:				
Prolexic Connect	Provisioning - ALWAYS-ON - Mbps clean inbound traffic -Connect:				
	Mbps clean inbound traffic	One Time	50 Mbps Plan		12,984.00
	Mbps clean inbound traffic	One Time	100 Mbps Plan		13,484.00
	Mbps clean inbound traffic	One Time	200 Mbps Plan		14,484.00
	Mbps clean inbound traffic	One Time	300 Mbps Plan		15,480.00
	Mbps clean inbound traffic	One Time	500 Mbps Plan		17,476.00
	Mbps clean inbound traffic	One Time	700 Mbps Plan		19,476.00
	Mbps clean inbound traffic	One Time	1,000 Mbps Plan		22,468.00
	Mbps clean inbound traffic	One Time	2,000 Mbps Plan		31,500.00
Prolexic Connect	ON-DEMAND - Provisioning:				
Prolexic Connect	Provisioning - ON-DEMAND - Mbps clean inbound traffic - Connect:				
	Mbps clean inbound traffic	One Time	50 Mbps Plan		12,984.00
	Mbps clean inbound traffic	One Time	100 Mbps Plan		13,484.00
	Mbps clean inbound traffic	One Time	200 Mbps Plan		14,484.00
	Mbps clean inbound traffic	One Time	300 Mbps Plan		15,480.00
	Mbps clean inbound traffic	One Time	500 Mbps Plan		17,476.00
	Mbps clean inbound traffic	One Time	700 Mbps Plan		19,476.00
	Mbps clean inbound traffic	One Time	1,000 Mbps Plan		22,468.00
	Mbps clean inbound traffic	One Time	2,000 Mbps Plan		31,500.00
Prolexic Connect	ON-DEMAND - Additional Locations:				
	Provisioning - Additional Locations:				

AT&T Content Delivery Network Service IaaS

		<u>Billing</u>			<u>State Contract</u>
<u>Item Name</u>	<u>UOM</u>	<u>Frequency</u>	<u>Tier Start</u>	<u>Tier End</u>	<u>Retail</u>
	Additional Location	One Time	1	999,999,999	8,000.00
Prolexic Connect	Provisioning - Additional Options:				
	ALWAYS-ON - Subnets (Per block of 8 x /24 subnets):				
	Subnet Block	One Time			2,016.00
	ON-DEMAND - Subnets (Per block of 8 x /24 subnets):				
	Subnet Block	One Time			1,152.00
	Flow-based Monitoring				
	Per Router	One Time			1,152.00
	Application-based Monitoring				
	Per Appliance	One Time			3,072.00
	Application-based Monitoring - SSL				
	Per Appliance	One Time			5,376.00
Enhanced Support SLA					
ESLA	Notes:				
	Fixed MRR when sold as an add-on to Standard Support. Enhanced Support SLA and unlimited number of support cases are included with the base fee. Under the % Fee Model, the base fee equals 5% of the total committed value (using wholesale rates) for non-services products, including and committed delivery charges (minimum of \$200). This is calculated at time of deal and entered as a fixed-MRR item. This fee will be adjusted at renewal by applying the same calculation to the new committed value.				
ESLA	Base Fee:				
	Enhanced Support SLA - Sold on Standard Support (% price model; i.e. % of total committed value for non-services products):				
		Monthly			5.00%
Integration					
Integration	Notes:				

AT&T Content Delivery Network Service IaaS

<u>Item Name</u>	<u>UOM</u>	<u>Billing</u> <u>Frequency</u>	<u>Tier Start</u>	<u>Tier End</u>	<u>State Contract</u> <u>Retail</u>
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Fixed MRR billed One Time/Monthly. Integration fees are charged per specific product integration. Emergency integration fees are charged in addition to the Standard or Managed integration fee. The number of hours (LOE) do not appear on the order form. If a specific number of hours needs to be called out, then the rep will use the SOW option and attached it to a PS Enterprise deal.

Integration	Web Experience - Consumer:				
Web Exp. Consumer	<i>Ion Standard - Standard Integration</i>		One Time		9,000
	<i>Ion Standard - Managed Integration</i>		One Time		20,000
	<i>Dynamic Site Accelerator - Standard Integration</i>		One Time		5,000
	<i>Dynamic Site Accelerator - Managed Integration</i>		One Time		18,000
	<i>Emergency Standard</i>		One Time		10,000
	<i>Emergency Managed</i>		One Time		20,000
Integration	Media:				
Media	<i>Adaptive Media Delivery - Standard</i>		One Time		3,000
	<i>Dynamic Site Delivery - Standard</i>		One Time		3,500
	<i>Dynamic Site Delivery - Managed</i>		One Time		9,500
	<i>Content Targeting - Standard</i>		One Time		1,200
	<i>Content Targeting - Managed</i>		One Time		6,000
	<i>Site Failover - Standard</i>		One Time		2,000
	<i>Site Failover - Managed</i>		One Time		6,000
	<i>Dynamic Content Assembly</i>		One Time		1,000
	<i>Client Side Access Control - Standard</i>		One Time		2,000
	<i>Client Side Access Control - Managed</i>		One Time		3,000
	<i>Media Services - Live - Standard</i>		One Time		3,000
	<i>Media Services - On Demand - Standard</i>		One Time		3,000
Integration	Security:				
Security	<i>Kona Site Defender - Standard</i>		One Time		20,000
	<i>Fast DNS - Standard</i>		One Time		5,000
	<i>Fast DNS - Managed</i>		One Time		14,000

Named Enhanced Support

AT&T Content Delivery Network Service IaaS

	<u>Item Name</u>	<u>UOM</u>	<u>Billing Frequency</u>	<u>Tier Start</u>	<u>Tier End</u>	<u>State Contract Retail</u>
NES	Base Fee: Named Enhanced Support					
			Monthly			5,000.00
PS Enterprise						
PS Enterprise	Notes: Sales have details specified in a Statement of Work ("SOW").					
PS Enterprise	Base Fee: PS Hours (One time & Monthly):					
	Hours	As Incurred	0	999,999,999		300.00
Service Management Package 2.0						
SMP	Notes: The customer can choose from two different packages: Service Management or Rule Update Service.					
Service Mgmt. Pkg.	Base Fee: Service Management:					
			Monthly			3,000.00
Service Mgmt. Pkg.	Included: Configurations under Optimization Schedule:					
	Configurations	Monthly	2			
	PS Hours:					
	Hours	Monthly	18			
Rule Update Srv.	Base Fee: Rule Update Service:					
			Monthly			4,500.00
Rule Update Srv.	Included: Threat Update Reviews:					
	Reviews	Monthly	3			

AT&T Content Delivery Network Service IaaS

<u>Item Name</u>	<u>UOM</u>	<u>Billing Frequency</u>	<u>Tier Start</u>	<u>Tier End</u>	<u>State Contract Retail</u>
<i>PS Security Specialist Hours:</i>	Hours	Monthly	24		

USM Pricebook - USD

NASPO Discount		25%			
		Monthly		Annual	
		List Price	Purchase Price	List Price	Purchase Price
Product Code	Product Name	USD	USD	USD	USD
1	USM Anywhere Licenses				
ANY-ES-250G.02	USM Anywhere, Essentials, 250GB	\$ 1,075.00	\$ 806.25	\$ 12,900	\$ 9,675
ANY-ES-500G.02	USM Anywhere, Essentials, 500GB	\$ 1,400.00	\$ 1,050.00	\$ 16,800	\$ 12,600
ANY-ES-1T.02	USM Anywhere, Essentials, 1TB	\$ 2,050.00	\$ 1,537.50	\$ 24,600	\$ 18,450
ANY-ES-1.5T.02	USM Anywhere, Essentials, 1.5TB	\$ 3,125.00	\$ 2,343.75	\$ 37,500	\$ 28,125
ANY-ES-2T.02	USM Anywhere, Essentials, 2TB	\$ 4,300.00	\$ 3,225.00	\$ 51,600	\$ 38,700
ANY-ES-3T.02	USM Anywhere, Essentials, 3TB	\$ 6,125.00	\$ 4,593.75	\$ 73,500	\$ 55,125
ANY-ES-4T.02	USM Anywhere, Essentials, 4TB	\$ 8,450.00	\$ 6,337.50	\$ 101,400	\$ 76,050
ANY-ST-250G.01	USM Anywhere, Standard, 250GB	\$ 1,695.00	\$ 1,271.25	\$ 20,340	\$ 15,255
ANY-ST-500G.01	USM Anywhere, Standard, 500GB	\$ 2,350.00	\$ 1,762.50	\$ 28,200	\$ 21,150
ANY-ST-1T.01	USM Anywhere, Standard, 1TB	\$ 3,375.00	\$ 2,531.25	\$ 40,500	\$ 30,375
ANY-ST-1.5T.01	USM Anywhere, Standard, 1.5TB	\$ 5,075.00	\$ 3,806.25	\$ 60,900	\$ 45,675
ANY-ST-2T.01	USM Anywhere, Standard, 2TB	\$ 7,025.00	\$ 5,268.75	\$ 84,300	\$ 63,225
ANY-ST-3T.01	USM Anywhere, Standard, 3TB	\$ 9,750.00	\$ 7,312.50	\$ 117,000	\$ 87,750
ANY-ST-4T.01	USM Anywhere, Standard, 4TB	\$ 14,050.00	\$ 10,537.50	\$ 168,600	\$ 126,450
ANY-ST-6T.01	USM Anywhere, Standard, 6TB	\$ 20,275.00	\$ 15,206.25	\$ 243,300	\$ 182,475
ANY-ST-8T.01	USM Anywhere, Standard, 8TB	\$ 27,700.00	\$ 20,775.00	\$ 332,400	\$ 249,300
ANY-ST-10T.01	USM Anywhere, Standard, 10TB	\$ 34,575.00	\$ 25,931.25	\$ 414,900	\$ 311,175
ANY-ST-15T.01	USM Anywhere, Standard, 15TB	\$ 51,875.00	\$ 38,906.25	\$ 622,500	\$ 466,875
ANY-PR-250G.01	USM Anywhere, Premium, 250GB	\$ 2,595.00	\$ 1,946.25	\$ 31,140	\$ 23,355
ANY-PR-500G.01	USM Anywhere, Premium, 500GB	\$ 3,525.00	\$ 2,643.75	\$ 42,300	\$ 31,725
ANY-PR-1T.01	USM Anywhere, Premium, 1TB	\$ 6,775.00	\$ 5,081.25	\$ 81,300	\$ 60,975
ANY-PR-1.5T.01	USM Anywhere, Premium, 1.5TB	\$ 9,875.00	\$ 7,406.25	\$ 118,500	\$ 88,875
ANY-PR-2T.01	USM Anywhere, Premium, 2TB	\$ 13,000.00	\$ 9,750.00	\$ 156,000	\$ 117,000
ANY-PR-3T.01	USM Anywhere, Premium, 3TB	\$ 19,500.00	\$ 14,625.00	\$ 234,000	\$ 175,500
ANY-PR-4T.01	USM Anywhere, Premium, 4TB	\$ 26,000.00	\$ 19,500.00	\$ 312,000	\$ 234,000
ANY-PR-6T.01	USM Anywhere, Premium, 6TB	\$ 39,000.00	\$ 29,250.00	\$ 468,000	\$ 351,000

NASPO Discount		25%			
		Monthly		Annual	
		List Price	Purchase Price	List Price	Purchase Price
Product Code	Product Name	USD	USD	USD	USD
ANY-PR-8T.01	USM Anywhere, Premium, 8TB	\$ 52,000.00	\$ 39,000.00	\$ 624,000	\$ 468,000
ANY-PR-10T.01	USM Anywhere, Premium, 10TB	\$ 65,000.00	\$ 48,750.00	\$ 780,000	\$ 585,000
ANY-PR-15T.01	USM Anywhere, Premium, 15TB	\$ 97,500.00	\$ 73,125.00	\$ 1,170,000	\$ 877,500
ANY-SEN-V.01	USM Anywhere Sensor, Virtual	\$ 100.00	\$ 75.00	\$ 1,200	\$ 900
ANY-CEN.01	USM Central, Monthly Subscription	\$ 1,700.00	\$ 1,275.00	\$ 20,400	\$ 15,300
ANY-EX-250G-1Y.01	USM Anywhere, Cold Storage Extension, 250GB (1 year)	\$ 65.00	\$ 48.75	\$ 780	\$ 585
ANY-EX-500G-1Y.01	USM Anywhere, Cold Storage Extension, 500GB (1 year)	\$ 130.00	\$ 97.50	\$ 1,560	\$ 1,170
ANY-EX-1T-1Y.01	USM Anywhere, Cold Storage Extension, 1TB (1 year)	\$ 195.00	\$ 146.25	\$ 2,340	\$ 1,755
ANY-EX-1.5T-1Y.01	USM Anywhere, Cold Storage Extension, 1.5TB (1 year)	\$ 325.00	\$ 243.75	\$ 3,900	\$ 2,925
ANY-EX-2T-1Y.01	USM Anywhere, Cold Storage Extension, 2TB (1 year)	\$ 400.00	\$ 300.00	\$ 4,800	\$ 3,600
ANY-EX-3T-1Y.01	USM Anywhere, Cold Storage Extension, 3TB (1 year)	\$ 600.00	\$ 450.00	\$ 7,200	\$ 5,400
ANY-EX-4T-1Y.01	USM Anywhere, Cold Storage Extension, 4TB (1 year)	\$ 800.00	\$ 600.00	\$ 9,600	\$ 7,200
ANY-EX-6T-1Y.01	USM Anywhere, Cold Storage Extension, 6TB (1 year)	\$ 1,225.00	\$ 918.75	\$ 14,700	\$ 11,025
ANY-EX-8T-1Y.01	USM Anywhere, Cold Storage Extension, 8TB (1 year)	\$ 1,600.00	\$ 1,200.00	\$ 19,200	\$ 14,400
ANY-EX-10T-1Y.01	USM Anywhere, Cold Storage Extension, 10TB (1 year)	\$ 2,000.00	\$ 1,500.00	\$ 24,000	\$ 18,000
ANY-EX-15T-1Y.01	USM Anywhere, Cold Storage Extension, 15TB (1 year)	\$ 2,975.00	\$ 2,231.25	\$ 35,700	\$ 26,775
ANY-247-S-1TB.01	USM Anywhere, 24x7 Support Upgrade, 1TB	\$ 425.00	\$ 318.75	\$ 5,100	\$ 3,825
ANY-247-S-1.5TB.01	USM Anywhere, 24x7 Support Upgrade, 1.5TB	\$ 700.00	\$ 525.00	\$ 8,400	\$ 6,300
ANY-247-S-2TB.01	USM Anywhere, 24x7 Support Upgrade, 2TB	\$ 950.00	\$ 712.50	\$ 11,400	\$ 8,550
ANY-247-S-3TB.01	USM Anywhere, 24x7 Support Upgrade, 3TB	\$ 1,300.00	\$ 975.00	\$ 15,600	\$ 11,700
ANY-247-S-4TB.01	USM Anywhere, 24x7 Support Upgrade, 4TB	\$ 1,875.00	\$ 1,406.25	\$ 22,500	\$ 16,875
ANY-247-S-6TB.01	USM Anywhere, 24x7 Support Upgrade, 6TB	\$ 2,900.00	\$ 2,175.00	\$ 34,800	\$ 26,100
ANY-247-S-8TB.01	USM Anywhere, 24x7 Support Upgrade, 8TB	\$ 3,950.00	\$ 2,962.50	\$ 47,400	\$ 35,550
ANY-247-S-10TB.01	USM Anywhere, 24x7 Support Upgrade, 10TB	\$ 4,925.00	\$ 3,693.75	\$ 59,100	\$ 44,325
ANY-247-S-15TB.01	USM Anywhere, 24x7 Support Upgrade, 15TB	\$ 7,400.00	\$ 5,550.00	\$ 88,800	\$ 66,600
ANY-STIP.01	USM Anywhere, Static IP Address	\$ 200.00	\$ 150.00	\$ 2,400	\$ 1,800
2	USM Anywhere - LiftOff Packages				

NASPO Discount		25%			
		Monthly		Annual	
		List Price	Purchase Price	List Price	Purchase Price
Product Code	Product Name	USD	USD	USD	USD
LO-ANY-ES-250G.01	USM Anywhere, LiftOff Package, Essentials, 250GB	\$ 3,895.00	\$ 2,921.25	\$ 46,740	\$ 35,055
LO-ANY-ES-500G.01	USM Anywhere, LiftOff Package, Essentials, 500GB	\$ 3,895.00	\$ 2,921.25	\$ 46,740	\$ 35,055
LO-ANY-ES-1T.01	USM Anywhere, LiftOff Package, Essentials, 1TB	\$ 3,895.00	\$ 2,921.25	\$ 46,740	\$ 35,055
LO-ANY-ES-1.5T.01	USM Anywhere, LiftOff Package, Essentials, 1.5TB	\$ 5,695.00	\$ 4,271.25	\$ 68,340	\$ 51,255
LO-ANY-ES-2T.01	USM Anywhere, LiftOff Package, Essentials, 2TB	\$ 5,695.00	\$ 4,271.25	\$ 68,340	\$ 51,255
LO-ANY-ES-3T.01	USM Anywhere, LiftOff Package, Essentials, 3TB	\$ 7,395.00	\$ 5,546.25	\$ 88,740	\$ 66,555
LO-ANY-ES-4T.01	USM Anywhere, LiftOff Package, Essentials, 4TB	\$ 7,395.00	\$ 5,546.25	\$ 88,740	\$ 66,555
LO-ANY-ST-250G.01	USM Anywhere, LiftOff Package, Standard, 250GB	\$ 5,995.00	\$ 4,496.25	\$ 71,940	\$ 53,955
LO-ANY-ST-500G.01	USM Anywhere, LiftOff Package, Standard, 500GB	\$ 5,995.00	\$ 4,496.25	\$ 71,940	\$ 53,955
LO-ANY-ST-1T.01	USM Anywhere, LiftOff Package, Standard, 1TB	\$ 5,995.00	\$ 4,496.25	\$ 71,940	\$ 53,955
LO-ANY-ST-1.5T.01	USM Anywhere, LiftOff Package, Standard, 1.5TB	\$ 7,795.00	\$ 5,846.25	\$ 93,540	\$ 70,155
LO-ANY-ST-2T.01	USM Anywhere, LiftOff Package, Standard, 2TB	\$ 7,795.00	\$ 5,846.25	\$ 93,540	\$ 70,155
LO-ANY-ST-3T.01	USM Anywhere, LiftOff Package, Standard, 3TB	\$ 9,495.00	\$ 7,121.25	\$ 113,940	\$ 85,455
LO-ANY-ST-4T.01	USM Anywhere, LiftOff Package, Standard, 4TB	\$ 9,495.00	\$ 7,121.25	\$ 113,940	\$ 85,455
LO-ANY-ST-6T.01	USM Anywhere, LiftOff Package, Standard, 6TB	\$ 11,295.00	\$ 8,471.25	\$ 135,540	\$ 101,655
LO-ANY-ST-8T.01	USM Anywhere, LiftOff Package, Standard, 8TB	\$ 11,295.00	\$ 8,471.25	\$ 135,540	\$ 101,655
LO-ANY-ST-10T.01	USM Anywhere, LiftOff Package, Standard, 10TB	\$ 11,295.00	\$ 8,471.25	\$ 135,540	\$ 101,655
LO-ANY-PR-250G.01	USM Anywhere, LiftOff Package, Premium, 250GB	\$ 5,995.00	\$ 4,496.25	\$ 71,940	\$ 53,955
LO-ANY-PR-500G.01	USM Anywhere, LiftOff Package, Premium, 500GB	\$ 5,995.00	\$ 4,496.25	\$ 71,940	\$ 53,955
LO-ANY-PR-1T.01	USM Anywhere, LiftOff Package, Premium, 1TB	\$ 5,995.00	\$ 4,496.25	\$ 71,940	\$ 53,955
LO-ANY-PR-1.5T.01	USM Anywhere, LiftOff Package, Premium, 1.5TB	\$ 7,795.00	\$ 5,846.25	\$ 93,540	\$ 70,155
LO-ANY-PR-2T.01	USM Anywhere, LiftOff Package, Premium, 2TB	\$ 7,795.00	\$ 5,846.25	\$ 93,540	\$ 70,155
LO-ANY-PR-3T.01	USM Anywhere, LiftOff Package, Premium, 3TB	\$ 9,495.00	\$ 7,121.25	\$ 113,940	\$ 85,455
LO-ANY-PR-4T.01	USM Anywhere, LiftOff Package, Premium, 4TB	\$ 9,495.00	\$ 7,121.25	\$ 113,940	\$ 85,455
LO-ANY-PR-6T.01	USM Anywhere, LiftOff Package, Premium, 6TB	\$ 11,295.00	\$ 8,471.25	\$ 135,540	\$ 101,655
LO-ANY-PR-8T.01	USM Anywhere, LiftOff Package, Premium, 8TB	\$ 11,295.00	\$ 8,471.25	\$ 135,540	\$ 101,655
LO-ANY-PR-10T.01	USM Anywhere, LiftOff Package, Premium, 10TB	\$ 11,295.00	\$ 8,471.25	\$ 135,540	\$ 101,655

3 USM Anywhere - Professional Services

IS-ANY-IS1U.01	USM Anywhere, Implementation Services (4 hours)	\$ 1,995.00	\$ 1,496.25	\$ 23,940	\$ 17,955
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NASPO Discount		25%			
		Monthly		Annual	
		List Price	Purchase Price	List Price	Purchase Price
Product Code	Product Name	USD	USD	USD	USD
4	USM Anywhere - Training				
TRN-ANY-PUB-DC1S.01	Training, AlienVault USM Anywhere: Deploy, Configure, Manage	\$ 2,395.00	\$ 1,796.25	\$ 28,740	\$ 21,555
TRN-ANY-PUB-SA1S.01	Training, AlienVault USM Anywhere: Security Analysis (ANYSA) (2	\$ 2,395.00	\$ 1,796.25	\$ 28,740	\$ 21,555
TRN-ANY-PUB-2D1S.01	Training, AlienVault USM Anywhere Training Pass, 2 day course, l	\$ 2,395.00	\$ 1,796.25	\$ 28,740	\$ 21,555
5	USM Anywhere - Not-for-Resale (NFR) Licenses				
ANY-NFR-S-250G.02	USM Anywhere, Standard, 250GB - Not-for-Resale	\$ 1,295.00	\$ 971.25	\$ 15,540	\$ 11,655
ANY-NFR-SEN-V.01	USM Anywhere Sensor, Virtual - Not-for-Resale	\$ 75.00	\$ 56.25	\$ 900	\$ 675
6	USM Anywhere Non-Production Licenses				
ANY-LAB-ST-250G.01	USM Anywhere, Standard, 250GB - Non-Production	\$ 1,295.00	\$ 971.25	\$ 15,540	\$ 11,655
ANY-LAB-PR-250G.01	USM Anywhere, Premium, 250GB - Non-Production	\$ 1,995.00	\$ 1,496.25	\$ 23,940	\$ 17,955
ANY-LAB-SEN-V.01	USM Anywhere Sensor, Virtual - Non-Production	\$ 75.00	\$ 56.25	\$ 900	\$ 675

Attachment D - Pricing Discounts Attachment

NASPO Data Communications Contract						
AT&T Collaborate - System Licenses						
Subcategory	Feature Name	Description	Commercial List Price	NASPO Discount	NASPO Price	Notes
Category 1.1	Basic Voice Seat	Per seat, per month	\$ 34.95	25%	\$ 26.21	No minimum number of seats/site
Category 1.1	Enhanced Voice Feature Bundle	Per bundle, per month	\$ 7.00	25%	\$ 5.25	Requires Basic Seat
Category 1.1	Unified Communications Bundle	Per bundle, per month	\$ 10.00	25%	\$ 7.50	Requires Basic Seat
Category 1.1	Shared Workspace Bundle	Per bundle, per month	\$ 10.00	25%	\$ 7.50	Requires Basic Seat
Category 1.1	Contact Center Bundle (2 Supervisors and 10 Agents)	Per bundle, per month	\$ 690.00	25%	\$ 517.50	Plus 12 Basic Seats Required
Category 1.1	Auto Attendant-Additional*	Each	\$ 25.00	25%	\$ 18.75	Requires Basic Seat
Category 1.1	Receptionist Web Console	Each	\$ 35.00	25%	\$ 26.25	Requires Basic Seat
Category 1.1	Pre-alerting Announcement	Per seat, per month	\$ 10.00	25%	\$ 7.50	Requires Basic Seat
Category 1.1	Contact Center Agent w/ Web Clients	Per seat, per month	\$ 65.00	25%	\$ 48.75	Requires Contact Center Bundle and Basic Seat
Category 1.1	Contact Center Supervisor w/ Web Clients	Per seat, per month	\$ 85.00	25%	\$ 63.75	Requires Contact Center Bundle and Basic Seat
Category 1.1	Dubber Connect Standard Call Recording-Agent	Per Agent, per month	\$ 21.00	25%	\$ 15.75	Requires Contact Center Bundle. 10,000 minutes per Agent, per month with unlimited storage
Category 1.1	Dubber Connect Standard Call Recording-Agent Plus	Per Agent, per month	\$ 34.00	25%	\$ 25.50	Requires Contact Center Bundle. 3500 minutes per Agent, per month with unlimited storage
Category 1.1	(*NOTE: Qty. 1 Auto Attendant seat per site included in Basic Voice Seat)					
Category 1.1	Equipment:					
Category 1.1	EdgeMarc 3700 Intelligent Edge	Per Device one-time cost	\$ 299.00	25%	\$ 224.25	
Category 1.1	Adtran NetVanta 1234 24-port	Per Device one-time cost	\$ 530.00	25%	\$ 397.50	
Category 1.1	Adtran NetVanta 1238P 48-port	Per Device one-time cost	\$ 1,450.00	25%	\$ 1,087.50	
Category 1.1	Cisco 7821	Per Device one-time cost	\$ 219.00	25%	\$ 164.25	
Category 1.1	Cisco 7841	Per Device one-time cost	\$ 319.00	25%	\$ 239.25	
Category 1.1	Cisco 8811	Per Device one-time cost	\$ 424.00	25%	\$ 318.00	
Category 1.1	Cisco 8861	Per Device one-time cost	\$ 549.00	25%	\$ 411.75	
Category 1.1	Polycom SoundStation IP 6000	Per Device one-time cost	\$ 1,029.00	25%	\$ 771.75	
Category 1.1	Polycom SoundStation IP 7000	Per Device one-time cost	\$ 1,449.00	25%	\$ 1,086.75	
Category 1.1	Polycom VVX 201	Per Device one-time cost	\$ 174.00	25%	\$ 130.50	
Category 1.1	Polycom VVX 300	Per Device one-time cost	\$ 209.00	25%	\$ 156.75	
Category 1.1	Polycom VVX 301	Per Device one-time cost	\$ 209.00	25%	\$ 156.75	
Category 1.1	Polycom VVX 311	Per Device one-time cost	\$ 219.00	25%	\$ 164.25	
Category 1.1	Polycom VVX 401	Per Device one-time cost	\$ 289.00	25%	\$ 216.75	
Category 1.1	Polycom VVX 411	Per Device one-time cost	\$ 299.00	25%	\$ 224.25	
Category 1.1	Polycom VVX 501	Per Device one-time cost	\$ 409.00	25%	\$ 306.75	
Category 1.1	Polycom VVX 600	Per Device one-time cost	\$ 509.00	25%	\$ 381.75	
Category 1.1	Polycom VVX 601	Per Device one-time cost	\$ 509.00	25%	\$ 381.75	
Category 1.1	Polycom VVX Camera. For use with the VVX 500 and VVX 600	Per Device one-time cost	\$ 220.00	25%	\$ 165.00	
Category 1.1	Polycom VVX Color Exp Module for VVX 300, 310, 400, 410, 500 and 600	Per Device one-time cost	\$ 390.00	25%	\$ 292.50	
Category 1.1	Polycom RealPresence Trio 8800 IP conf. phone w/ build-in WiFi	Per Device one-time cost	\$ 1,600.00	25%	\$ 1,200.00	
Category 1.1	Yealink-42S	Per Device one-time cost	\$ 189.00	25%	\$ 141.75	
Category 1.1	Yealink-46S	Per Device one-time cost	\$ 209.00	25%	\$ 156.75	
Category 1.1	Yealink-W56P (Cordless)	Per Device one-time cost	\$ 199.00	25%	\$ 149.25	
Category 1.1	Yealink-W56H (Cordless)	Per Device one-time cost	\$ 129.00	25%	\$ 96.75	
Category 1.1	Yealink-T40P (Entry level)	Per Device one-time cost	\$ 149.00	25%	\$ 111.75	
Category 1.1	Yealink-T46G (Mid-level)	Per Device one-time cost	\$ 209.00	25%	\$ 156.75	
Category 1.1	Yealink EXP40 (Expansion accessory)	Per Device one-time cost	\$ 169.00	25%	\$ 126.75	
Category 1.1	Obihai 302-ATT	Per Device one-time cost	\$ 129.00	25%	\$ 96.75	
Category 1.1	Installation and Shipping:					
Category 1.1	Equipment Installation - IP Telephone and Voice Prioritization Device	Per Device one-time cost	\$ 25.00	25%	\$ 18.75	
Category 1.1	Equipment Installation - Integrated Access Device	Per Device one-time cost	\$ 75.00	25%	\$ 56.25	
Category 1.1	Equipment Installation - LAN Switch	Per Device one-time cost	\$ 144.00	25%	\$ 108.00	
Category 1.1	Shipping - 1 device	Per Device one-time cost	\$ 7.00	25%	\$ 5.25	
Category 1.1	Shipping - 2 to 40 devices	Per Device one-time cost	\$ 3.00	25%	\$ 2.25	
Category 1.1	Shipping - 41+ devices	Per Device one-time cost	\$ 1.50	25%	\$ 1.13	

Attachment D - Pricing Discounts Attachment

NASPO Data Communications Contract						
AT&T Hosted Voice Service (HVS) - System Licenses						
Subcategory	HVS requires a minimum of 300 seats per customer deployment.	Feature Name	Description	Commercial List Price	NASPO Discount	NASPO Price
Category 1.1	Premium Seats		Per user, per month	\$ 59.00	25%	\$ 44.25
Category 1.1	Standard Seats		Per user, per month	\$ 49.00	25%	\$ 36.75
Category 1.1	Voice Mail Seats		Per user, per month	\$ 29.00	25%	\$ 21.75
Category 1.1	SIP Trunks		Per SIP Trunk, per month	\$ 70.00	25%	\$ 52.50
Category 1.1	Auto Attendant		Per user, per month	\$ 54.00	25%	\$ 40.50
Category 1.1	Call Center Standard Agent		Per user, per month	\$ 6.50	25%	\$ 4.88
Category 1.1	Call Center Premium Agent		Per user, per month	\$ 22.00	25%	\$ 16.50
Category 1.1	Call Center Supervisor		Per user, per month	\$ 22.00	25%	\$ 16.50
Category 1.1	Broadtouch Business Communicator Client		Per user, per month	\$ 4.50	25%	\$ 3.38
Category 1.1	HVS Receptionist Enterprise		Per user, per month	\$ 27.00	25%	\$ 20.25
Category 1.1	AT&T Advanced E911		Per Telephone Number, per month	\$ 1.10	25%	\$ 0.83
Category 1.1	Professional Services		One-time, per hour	\$ 270.00	25%	\$ 202.50
Category 1.1	Add Share Call Appearance when the user does NOT have or require a custom configuration (BLF)		One-time, per change	\$ 68.00	25%	\$ 51.00
Category 1.1	Add Shared Call Appearance when the user DOES have or require a custom configuration (BLF)		One-time, per change	\$ 68.00	25%	\$ 51.00
Category 1.1	Add Tool Bar for user		One-time, per change	\$ 68.00	25%	\$ 51.00
Category 1.1	Add Voicemail Accounts to an existing TN (if no existing VM)		One-time, per change	\$ 68.00	25%	\$ 51.00
Category 1.1	Adding additional BLFs to a u#8272ser after initial setup		One-time, per change	\$ 68.00	25%	\$ 51.00
Category 1.1	Auto Attendant Set up/per Auto Attendant		One-time, per user	\$ 470.00	25%	\$ 352.50
Category 1.1	HVS MEET ME CONFERENCE Feature - per port		One-time, per port	\$ 20.00	25%	\$ 15.00
Category 1.1	Make changes on how to present the Group Calling ID information		One-time, per change	\$ 70.00	25%	\$ 52.50
Category 1.1	Make changes to Call Pickup groups		One-time, per change	\$ 70.00	25%	\$ 52.50
Category 1.1	Make changes to existing Call Center Group		One-time, per change	\$ 70.00	25%	\$ 52.50
Category 1.1	Make changes to Hunt Groups		One-time, per change	\$ 70.00	25%	\$ 52.50
Category 1.1	Make changes to User Voice Messaging setting for an existing User name		One-time, per change	\$ 70.00	25%	\$ 52.50
Category 1.1	New Administrative user		One-time, per user	\$ 470.00	25%	\$ 352.50
Category 1.1	Non Astra New Phone Activation Fee		One-time, per phone	\$ 60.00	25%	\$ 45.00
Category 1.1	Reassign existing Telephone Numbers to Users (if Unified Message and/or Voice Mail is NOT required)		One-time, per change	\$ 70.00	25%	\$ 52.50
Category 1.1	Replacing a phone set where Custom Configuration features are NOT required (SCA features)		One-time, per change	\$ 70.00	25%	\$ 52.50
Category 1.1	Replacing a phone set where Custom Configuration features are required (BLF/SCA features)		One-time, per change	\$ 70.00	25%	\$ 52.50
Category 1.1	Reset user Voice portal and web access passwords		One-time, per change	\$ 70.00	25%	\$ 52.50
Category 1.1	Setting up the initial Busy Lamp Field configuration for a Customer		One-time, per change	\$ 70.00	25%	\$ 52.50
Category 1.1	Turn off Music on Hold for Departments		One-time, per change	\$ 70.00	25%	\$ 52.50
Category 1.1	Unified Messaging Accounts to an existing TN		One-time, per change	\$ 70.00	25%	\$ 52.50
Category 1.1	New Assistant User		One-time, per user	\$ 470.00	25%	\$ 352.50
Category 1.1	New Executive User		One-time, per user	\$ 470.00	25%	\$ 352.50
Category 1.1	ACD Groups		One-time, per group	\$ 70.00	25%	\$ 52.50
Category 1.1	Least Cost Routing		One-time, per site	\$ 470.00	25%	\$ 352.50
Category 1.1	HVS CALL RECORDING		Per user, per month	\$ 59.00	25%	\$ 44.25
Category 1.1	HVS QUALITY ASSURANCE		Per user, per month	\$ 23.00	25%	\$ 17.25
Category 1.1	HVS DESKTOP ANALYTICS		Per user, per month	\$ 35.00	25%	\$ 26.25
Category 1.1	HVS SCREEN CAPTURE		Per user, per month	\$ 59.00	25%	\$ 44.25
Category 1.1	HVS WORKFORCE MANAGEMENT (WFM)		Per user, per month	\$ 135.00	25%	\$ 101.25
Category 1.1	Archive Storage (hosted Geo-redundant) Monthly (Per Seat) 2 year price		Per user, per month	\$ 12.00	25%	\$ 9.00
Category 1.1	Archive Storage (hosted Geo-redundant) Monthly (Per Seat) 3 Year price		Per user, per month	\$ 21.00	25%	\$ 15.75
Category 1.1	Archive Storage (hosted Geo-redundant) Monthly (Per Seat) 4 year price		Per user, per month	\$ 30.00	25%	\$ 22.50
Category 1.1	Archive Storage (hosted Geo-redundant) Monthly (Per Seat) 5 Year price		Per user, per month	\$ 39.00	25%	\$ 29.25
Category 1.1	Archive Storage (hosted Geo-redundant) Monthly (Per Seat) 6 Year price		Per user, per month	\$ 48.00	25%	\$ 36.00
Category 1.1	Archive Storage (hosted Geo-redundant) Monthly (Per Seat) 7 Year price		Per user, per month	\$ 54.00	25%	\$ 40.50
Category 1.1	Archive Storage (hosted Geo-redundant) Monthly (Per Seat) 8 Year price		Per user, per month	\$ 60.00	25%	\$ 45.00
Category 1.1	HVS Call Recording One Time Charges:					
Category 1.1	Call Recording Enterprise Service establishment charge		One-time charge	\$ 3,300.00	25%	\$ 2,475.00
Category 1.1	Mitel Enterprise implementation charge		One-time charge	\$ 1,000.00	25%	\$ 750.00
Category 1.1	Per seat implementation charge		One-time per seat charge	\$ 54.00	25%	\$ 40.50
Category 1.1	PROFESSIONAL SERVICES:					
Category 1.1	Engage Record Supervisor Training (Remote)		One-time charge	\$ 1,700.00	25%	\$ 1,275.00
Category 1.1	Engage Record Admin Training (Remote)		One-time charge	\$ 2,500.00	25%	\$ 1,875.00
Category 1.1	Engage Quality Supervisor Training (Remote)		One-time charge	\$ 2,500.00	25%	\$ 1,875.00
Category 1.1	Engage Record Supervisor Training (Onsite)		One-time charge	\$ 8,500.00	25%	\$ 6,375.00
Category 1.1	Engage Record Admin Training (Onsite)		One-time charge	\$ 9,250.00	25%	\$ 6,937.50
Category 1.1	Engage Quality Supervisor Training (Onsite)		One-time charge	\$ 9,250.00	25%	\$ 6,937.50
Category 1.1	**Training is charged per training class					
Category 1.1	Recording (Training only for multi-tenant recording):					
Category 1.1	Installation & Training - Remote - Connection to AT&T data center UC voice service (1-99 Licenses)		One-time charge	\$ 3,000.00	25%	\$ 2,250.00
Category 1.1	Installation & Training - Remote - Connection to AT&T data center UC voice service (100-249 Licenses)		One-time charge	\$ 6,250.00	25%	\$ 4,687.50
Category 1.1	Installation & Training - Remote - Connection to AT&T data center UC voice service (250-500 Licenses)		One-time charge	\$ 10,500.00	25%	\$ 7,875.00
Category 1.1	Installation & Training - Remote - Connection to AT&T data center UC voice service (500-999 Licenses)		One-time charge	\$ 15,500.00	25%	\$ 11,625.00
Category 1.1	Installation & Training - Remote - Connection to AT&T data center UC voice service (1000-2499 Licenses)		One-time charge	\$ 28,500.00	25%	\$ 21,375.00
Category 1.1	Installation & Training - Remote - Connection to AT&T data center UC voice service (2500-5000 Licenses)		One-time charge	\$ 40,000.00	25%	\$ 30,000.00
Category 1.1	Engage Install / Training Express - Connection to Partner Premium Hosted Data Center Required - Includes 2 hours for instal to voice platform and basic use "quick start" training (1-10 Licenses)		One-time charge	\$ 850.00	25%	\$ 637.50
Category 1.1	PROFESSIONAL SERVICES OTHER PRODUCTS:					
Category 1.1	Installation & Training - Remote - Quality (1-99 Licenses)		One-time charge	\$ 1,250.00	25%	\$ 937.50
Category 1.1	Installation & Training - Remote - Quality (100-249 Licenses)		One-time charge	\$ 1,850.00	25%	\$ 1,387.50
Category 1.1	Installation & Training - Remote - Quality (250-500 Licenses)		One-time charge	\$ 3,350.00	25%	\$ 2,512.50
Category 1.1	Installation & Training - Remote - Quality (500-999 Licenses)		One-time charge	\$ 5,000.00	25%	\$ 3,750.00
Category 1.1	Installation & Training - Remote - Quality (1000-2499 Licenses)		One-time charge	\$ 9,250.00	25%	\$ 6,937.50
Category 1.1	Installation & Training - Remote - Quality (2500-5000 Licenses)		One-time charge	\$ 12,500.00	25%	\$ 9,375.00
Category 1.1	DESKTOP ANALYTICS					
Category 1.1	Custom Quote		One-time charge	\$ 13,300.00	25%	\$ 9,975.00
Category 1.1	Custom Quote		One-time charge	\$ 4,500.00	25%	\$ 3,375.00
Category 1.1	Note: Custom Development for Desktop Analytics - Custom Quote - These services are based upon the number of integrated applications. A complimentary TelStrat Engineering review will need to validate these services and the app environment prior to order.					
Category 1.1	Equipment Options:					
Category 1.1	Phone Sets:					
Category 1.1	Polycom SoundStation IP 6000		One-time charge	\$ 1,029.00	25%	\$ 771.75
Category 1.1	Polycom SoundStation IP 7000		One-time charge	\$ 1,449.00	25%	\$ 1,086.75
Category 1.1	Polycom VVX 101		One-time charge	\$ 134.00	25%	\$ 100.50
Category 1.1	Polycom VVX 201		One-time charge	\$ 174.00	25%	\$ 130.50
Category 1.1	Polycom VVX 300		One-time charge	\$ 239.00	25%	\$ 179.25
Category 1.1	Polycom VVX 301		One-time charge	\$ 239.00	25%	\$ 179.25
Category 1.1	Polycom VVX 310		One-time charge	\$ 279.00	25%	\$ 209.25
Category 1.1	Polycom VVX 311		One-time charge	\$ 279.00	25%	\$ 209.25
Category 1.1	Polycom VVX 400		One-time charge	\$ 319.00	25%	\$ 239.25
Category 1.1	Polycom VVX 401		One-time charge	\$ 319.00	25%	\$ 239.25

Attachment D - Pricing Discounts Attachment

NASPO Data Communications Contract						
AT&T Hosted Voice Service (HVS) - System Licenses						
Subcategory	HVS requires a minimum of 300 seats per customer deployment.	Feature Name	Description	Commercial List Price	NASPO Discount	NASPO Price
Category 1.1		Polycorn VVX 410	One-time charge	\$ 359.00	25%	\$ 269.25
Category 1.1		Polycorn VVX 411	One-time charge	\$ 359.00	25%	\$ 269.25
Category 1.1		Polycorn VVX 500	One-time charge	\$ 439.00	25%	\$ 329.25
Category 1.1		Polycorn VVX 501	One-time charge	\$ 439.00	25%	\$ 329.25
Category 1.1		Polycorn VVX 600	One-time charge	\$ 539.00	25%	\$ 404.25
Category 1.1		Polycorn VVX 601	One-time charge	\$ 539.00	25%	\$ 404.25
Category 1.1		Polycorn VVX 1500	One-time charge	\$ 1,199.00	25%	\$ 899.25
Category 1.1		Polycorn VVX D60	One-time charge	\$ 209.00	25%	\$ 156.75
Category 1.1		Polycorn VVX Camera. For use with the VVX 500 and VVX 600	One-time charge	\$ 220.00	25%	\$ 165.00
Category 1.1		Polycorn VVX Color Exp Module for VVX 300, 310, 400, 410, 500 and 600	One-time charge	\$ 390.00	25%	\$ 292.50
Category 1.1		Polycorn RealPresence Trio 8800 IP conf. phone w/ build-in WiFi	One-time charge	\$ 1,600.00	25%	\$ 1,200.00
Category 1.1		Polycorn SoundStation IP6000 conf. phone	One-time charge	\$ 1,029.00	25%	\$ 771.75
Category 1.1		Polycorn SoundStation IP7000 conf. phone	One-time charge	\$ 1,449.00	25%	\$ 1,086.75
Category 1.1		Mitel SIP Phones:				
Category 1.1		6863 SIP Phone, 10/100 Base T / No AC Adapter*	One-time charge	\$ 99.99	25%	\$ 74.99
Category 1.1		6865 SIP Phone, GigE / No AC Adapter*	One-time charge	\$ 139.99	25%	\$ 104.99
Category 1.1		6867 SIP Phone, GigE, Color Display / No AC Adapter*	One-time charge	\$ 229.99	25%	\$ 172.49
Category 1.1		6869 SIP Phone, GigE, Color Display / No AC Adapter*	One-time charge	\$ 299.99	25%	\$ 224.99
Category 1.1		6873 SIP Phone, GigE, Color Display, Touchscreen, Bluetooth / No AC Adapter*	One-time charge	\$ 424.99	25%	\$ 318.74
Category 1.1		6739 SIP Phone, GigE, Color Display / with AC Adapter*	One-time charge	\$ 529.99	25%	\$ 397.49
Category 1.1		Accessories:				
Category 1.1		AC Adapter North America	One-time charge	\$ 25.00	25%	\$ 18.75
Category 1.1		6800 Series Wall Mount Kit	One-time charge	\$ 25.00	25%	\$ 18.75
Category 1.1		6800i HD Handset(Qty 10)	One-time charge	\$ 250.00	25%	\$ 187.50
Category 1.1		6800i Handset Cord(Qty 10)	One-time charge	\$ 100.00	25%	\$ 75.00
Category 1.1		Mitel SIP Expansion Modules:				
Category 1.1		M680 Expansion Module (6865/6867)*	One-time charge	\$ 79.99	25%	\$ 59.99
Category 1.1		M685 Expansion Module (6865/6867)*	One-time charge	\$ 199.99	25%	\$ 149.99
Category 1.1		M670i Expansion Module (6735i/6737i/6739i)*	One-time charge	\$ 149.99	25%	\$ 112.49
Category 1.1		M675i Expansion Module (6735i/6737i/6739i)*	One-time charge	\$ 199.99	25%	\$ 149.99
Category 1.1		Mitel Analog Phones:				
Category 1.1		P116 LP Analog Phone	One-time charge	\$ 69.99	25%	\$ 52.49
Category 1.1		Mitel SIP DECT Infrastructure:				
Category 1.1		RFP 35 IP Indoor Access Point - Unlicensed, System Licensing Priced Separately	One-time charge	\$ 699.99	25%	\$ 524.99
Category 1.1		RFP 36 IP Outdoor Access Point - Unlicensed, System Licensing Priced Separately, PoE	One-time charge	\$ 849.99	25%	\$ 637.49
Category 1.1		Mitel SIP DECT Phones:				
Category 1.1		612d DECT Handset - Charcoal & Silver	One-time charge	\$ 264.99	25%	\$ 198.74
Category 1.1		622d DECT Handset - Charcoal & Silver	One-time charge	\$ 349.99	25%	\$ 262.49
Category 1.1		632d DECT Handset - Charcoal & Silver	One-time charge	\$ 604.99	25%	\$ 453.74
Category 1.1		Charging Cradle/AC Adapter - 610d, 612d, 620d, 622d, 630d, 632d	One-time charge	\$ 45.00	25%	\$ 33.75
Category 1.1		Power Battery Pack - 620d, 622d, 630d, 632d - Requires Power Battery Cover	One-time charge	\$ 99.00	25%	\$ 74.25
Category 1.1		Power Battery Cover - 620d, 622d	One-time charge	\$ 8.59	25%	\$ 6.38
Category 1.1		Power Battery Cover - 630d, 632d	One-time charge	\$ 8.59	25%	\$ 6.38
Category 1.1		Rotary Belt Clip - 610d, 612d, 620d, 622d	One-time charge	\$ 15.00	25%	\$ 11.25
Category 1.1		Rotary Belt Clip - 630d, 632d	One-time charge	\$ 15.00	25%	\$ 11.25
Category 1.1		Mini USB Service Cable - 620d, 622d, 630d, 632d	One-time charge	\$ 49.00	25%	\$ 36.75
Category 1.1		Leather Pouch/Belt Clip - 610d, 612d, 620d, 622d	One-time charge	\$ 80.00	25%	\$ 60.00
Category 1.1		Leather Pouch/Belt Clip - 630d, 632d	One-time charge	\$ 80.00	25%	\$ 60.00
Category 1.1		Standard Battery Pack - 610d, 612d, 620d, 622d, 630d, 632d	One-time charge	\$ 49.00	25%	\$ 36.75
Category 1.1		Standard Belt Clip - 610d, 612d, 620d, 622d	One-time charge	\$ 10.00	25%	\$ 7.50
Category 1.1		Standard Belt Clip - 630d, 632d	One-time charge	\$ 21.00	25%	\$ 15.75
Category 1.1		Notes				
Category 1.1		Mitel Phones include one year warranty.				
Category 1.1		The enhanced warranty option adds advance replacement to the standard warranty period.				
Category 1.1		The Three Year option adds an additional two years of warranty coverage, and the Five Year option adds an additional four years.				
Category 1.1		Session Border Controls (SBCs):				
Category 1.1		Mediant 4000 Upgrade for 50 SIP sessions	One-time charge	\$ 3,700.00	25%	\$ 2,775.00
Category 1.1		Mediant 4000 Upgrade for 100 SIP sessions	One-time charge	\$ 6,500.00	25%	\$ 4,875.00
Category 1.1		Mediant 4000 Upgrade for 250 SIP sessions	One-time charge	\$ 13,750.00	25%	\$ 10,312.50
Category 1.1		Mediant 4000 Upgrade for 500 SIP sessions	One-time charge	\$ 20,000.00	25%	\$ 15,000.00
Category 1.1		Mediant 4000 Upgrade for 1000 SIP sessions	One-time charge	\$ 25,000.00	25%	\$ 19,500.00
Category 1.1		Mediant 4000 Upgrade for 2000 SIP sessions	One-time charge	\$ 44,000.00	25%	\$ 33,000.00
Category 1.1		Mediant 4000 Upgrade for 4000 SIP sessions	One-time charge	\$ 60,000.00	25%	\$ 45,000.00
Category 1.1		Mediant 4000 Upgrade for 1000 SIP Registrations	One-time charge	\$ 2,000.00	25%	\$ 1,500.00
Category 1.1		Mediant 4000 DP Enterprise SBC-100 SIP sessions, scalable to 1000 sessions. 500 Registrations	One-time charge	\$ 9,325.00	25%	\$ 6,993.75
Category 1.1		Mediant 4000 DP Enterprise SBC-100 SIP sessions, scalable to 1000 sessions. 1000 Registrations	One-time charge	\$ 10,050.00	25%	\$ 7,537.50
Category 1.1		Mediant 4000 DP Software upgrade for 25 SBC Sessions	One-time charge	\$ 950.00	25%	\$ 712.50
Category 1.1		Mediant 4000 DP Software upgrade for 100 SBC Sessions	One-time charge	\$ 3,800.00	25%	\$ 2,850.00
Category 1.1		Mediant 4000 DP Software upgrade for 500 SBC Sessions	One-time charge	\$ 19,000.00	25%	\$ 14,250.00
Category 1.1		Mediant 4000 DP Software upgrade for 100 SBC Registrations	One-time charge	\$ 145.00	25%	\$ 108.75
Category 1.1		Mediant 4000 DP Software upgrade for 100 SBC Registrations	One-time charge	\$ 435.00	25%	\$ 326.25
Category 1.1		Mediant 4000 DP Software upgrade for 500 SBC Registrations	One-time charge	\$ 725.00	25%	\$ 543.75
Category 1.1		Mediant 4000 DP Software upgrade for 1000 SBC Registrations	One-time charge	\$ 1,450.00	25%	\$ 1,087.50
Category 1.1		Mediant 9000 chassis w/ 1000 SIP Sessions & 10,000 SIP Registrations	One-time charge	\$ 52,700.00	25%	\$ 39,525.00
Category 1.1		Mediant 9000 Software Upgrade for 250 SBC Sessions	One-time charge	\$ 9,000.00	25%	\$ 6,750.00
Category 1.1		Mediant 9000 Software Upgrade for 1000 SBC Sessions	One-time charge	\$ 22,000.00	25%	\$ 16,500.00
Category 1.1		Mediant 9000 Software Upgrade for 2000 SBC Sessions	One-time charge	\$ 31,000.00	25%	\$ 23,250.00
Category 1.1		Mediant 9000 Software Upgrade for 5000 SBC Sessions	One-time charge	\$ 57,000.00	25%	\$ 42,750.00
Category 1.1		Mediant 9000 Software Upgrade for 10000 SBC Sessions	One-time charge	\$ 87,000.00	25%	\$ 65,250.00
Category 1.1		Mediant 9000 Software Upgrade for 1000 SIP Registrations	One-time charge	\$ 2,200.00	25%	\$ 1,650.00
Category 1.1		Mediant 9000 Software Upgrade for 10000 SIP Registrations	One-time charge	\$ 8,700.00	25%	\$ 6,525.00
Category 1.1		Mediant 9000 Software Upgrade for 5000 SIP Registrations	One-time charge	\$ 13,000.00	25%	\$ 9,750.00
Category 1.1		Mediant 800 MSBR with 4 FXO Voice Interfaces	One-time charge	\$ 2,021.00	25%	\$ 1,515.75
Category 1.1		Mediant 800 MSBR with 4 FXO and 4 FXS Voice Interfaces	One-time charge	\$ 2,123.00	25%	\$ 1,592.25
Category 1.1		Mediant 800 MSBR with 4 FXO and 8 FXS Voice Interfaces	One-time charge	\$ 2,224.00	25%	\$ 1,668.00
Category 1.1		Mediant 800 MSBR with 1 E1/T1 and 4 FXS Voice Interfaces	One-time charge	\$ 3,499.00	25%	\$ 2,624.25
Category 1.1		Mediant 800 MSBR with 2 E1/T1 and 4 FXS Voice Interfaces	One-time charge	\$ 4,655.00	25%	\$ 3,491.25
Category 1.1		Mediant 800 MSBR with 1 E1/T1 Voice Interfaces	One-time charge	\$ 3,322.00	25%	\$ 2,491.50
Category 1.1		Mediant 800 software license for initial or additional 5 E-SBC sessions	One-time charge	\$ 450.00	25%	\$ 337.50
Category 1.1		Mediant 800 software license for initial or additional 25 E-SBC sessions	One-time charge	\$ 2,000.00	25%	\$ 1,500.00
Category 1.1		Mediant 800 software license for initial or additional 50 E-SBC sessions	One-time charge	\$ 3,700.00	25%	\$ 2,775.00
Category 1.1		Mediant 800 software license for enabling 50 SIP registrations on E-SBC	One-time charge	\$ 100.00	25%	\$ 75.00
Category 1.1		MSBR License for AudioCodes M800 ESBC	One-time charge	\$ 300.00	25%	\$ 225.00
Category 1.1		Mediant 500L MSBR with 4 FXS Voice Interfaces - 10 SIP Session, 50 Registrations	One-time charge	\$ 1,450.00	25%	\$ 1,087.50
Category 1.1		Mediant 500L MSBR with 4 FXS + 4 FXO Voice Interfaces - 10 SIP Session, 50 Registrations	One-time charge	\$ 1,205.00	25%	\$ 903.75
Category 1.1		M500 Licensing, 5 ESBC Sessions	One-time charge	\$ 300.00	25%	\$ 225.00
Category 1.1		M500 Licensing, 10 ESBC Sessions	One-time charge	\$ 450.00	25%	\$ 337.50

Attachment D - Pricing Discounts Attachment

NASPO Data Communications Contract						
AT&T Hosted Voice Service (HVS) - System Licenses						
Subcategory	Feature Name	Description	Commercial List Price	NASPO Discount	NASPO Price	Notes
Category 1.1	M500 Licensing, 15 ESBC Sessions	One-time charge	\$ 600.00	25%	\$ 450.00	
Category 1.1	M500 Licensing, 20 ESBC Sessions	One-time charge	\$ 750.00	25%	\$ 562.50	
Category 1.1	M500 Licensing, 25 ESBC Sessions	One-time charge	\$ 900.00	25%	\$ 675.00	
Category 1.1	M500 Licensing, 30 ESBC Sessions	One-time charge	\$ 1,050.00	25%	\$ 787.50	
Category 1.1	M500 Licensing, 50 ESBC Sessions	One-time charge	\$ 1,800.00	25%	\$ 1,350.00	
Category 1.1	M500 Licensing, 50 Registrations (MSBR)	One-time charge	\$ 100.00	25%	\$ 75.00	
Category 1.1	Mediant 500 Licensing, 50 Registrations (MSBR)	One-time charge	\$ 100.00	25%	\$ 75.00	
Category 1.1	Mediant 500, MSBR Replacement Power Supply with NA cable (2PK)	One-time charge	\$ 80.00	25%	\$ 60.00	
Category 1.1	Remote User Gateway, 100 SIP sessions, 100 registrations, Dual PS, M4000	One-time charge	\$ 9,325.00	25%	\$ 6,993.75	
Category 1.1	VoIP Network Gateway, 1 E1/T1, SIP pkg w/Dual PS M1X	One-time charge	\$ 4,371.00	25%	\$ 3,278.25	
Category 1.1	VoIP Network Gateway, 2 E1/T1, SIP pkg w/Dual PS M1X	One-time charge	\$ 5,863.00	25%	\$ 4,397.25	
Category 1.1	VoIP Network Gateway, 4 E1/T1, SIP pkg w/Dual PS M1X	One-time charge	\$ 9,910.00	25%	\$ 7,432.50	
Category 1.1	VoIP Network Gateway, 1 E1/T1, SIP pkg w/Dual PS M1X-1PR1, 4 FXS, SAS	One-time charge	\$ 5,193.00	25%	\$ 3,894.75	
Category 1.1	VoIP Network Gateway, 1 E1/T1, SIP pkg w/Dual PS M1X-1PR1, 4 FXS, SAS	One-time charge	\$ 5,176.00	25%	\$ 3,882.00	
Category 1.1	VoIP Gateway, including 2 FXS analog lines, single 10/100 BaseT MP112	One-time charge	\$ 192.00	25%	\$ 144.00	
Category 1.1	VoIP Gateway, including 4 FXS analog lines, single 10/100 BaseT MP114	One-time charge	\$ 374.00	25%	\$ 280.50	
Category 1.1	VoIP Gateway, including 8 FXS analog lines, single 10/100 BaseT MP118	One-time charge	\$ 668.00	25%	\$ 501.00	
Category 1.1	VoIP Gateway (MP-124E), including 24 FXS analog lines, single 10/100 BaseT	One-time charge	\$ 1,470.00	25%	\$ 1,102.50	
Category 1.1	VoIP Gateway, including 4 FXS analog lines, single 10/100 BaseT MP114	One-time charge	\$ 424.00	25%	\$ 318.00	
Category 1.1	VoIP Gateway, including 8 FXS analog lines, single 10/100 BaseT MP118	One-time charge	\$ 753.00	25%	\$ 564.75	
Category 1.1	VoIP Gateway, including 2 FXS and 2 FXS analog lines, single 10/100 BaseT MP114	One-time charge	\$ 410.00	25%	\$ 307.50	
Category 1.1	VoIP Gateway, including 4 FXS and 4 FXS analog lines, single 10/100 BaseT MP118	One-time charge	\$ 722.00	25%	\$ 541.50	
Category 1.1	VoIP Gateway (MP-124E) 24-Port FXS	One-time charge	\$ 1,799.00	25%	\$ 1,349.25	
Category 1.1	VoIP Gateway (MP-1288) High density analog gateway with 72 FXS ports	One-time charge	\$ 6,696.00	25%	\$ 5,022.00	
Category 1.1	VoIP Gateway (MP-1288) High density analog gateway with 144 FXS ports	One-time charge	\$ 11,952.00	25%	\$ 8,964.00	
Category 1.1	VoIP Gateway (MP-1288) High density analog gateway with 216 FXS ports	One-time charge	\$ 16,848.00	25%	\$ 12,636.00	
Category 1.1	VoIP Gateway (MP-1288) High density analog gateway with 288 FXS ports	One-time charge	\$ 20,764.00	25%	\$ 15,573.00	
Category 1.1	VoIP Gateway, including 2 FXS analog lines, single 10/100 BaseT MP-112, with RTPC-XR Reports	One-time charge	\$ 203.00	25%	\$ 152.25	
Category 1.1	VoIP Gateway, including 4 FXS analog lines, single 10/100 BaseT MP-114, with RTPC-XR Reports	One-time charge	\$ 391.00	25%	\$ 293.25	
Category 1.1	VoIP Gateway, including 8 FXS analog lines, single 10/100 BaseT MP-118, with RTPC-XR Reports	One-time charge	\$ 697.00	25%	\$ 522.75	
Category 1.1	VoIP Gateway (MP-124E), including 24 FXS analog lines, single 10/100 BaseT, with RTPC-XR Reports	One-time charge	\$ 1,542.00	25%	\$ 1,156.50	
Category 1.1	VoIP Gateway (MP-124E), including 24 FXS with RTPC-XR Reports	One-time charge	\$ 1,971.00	25%	\$ 1,478.25	
Category 1.1	AudioCodes EMS (Appliance)	One-time charge	\$ 12,000.00	25%	\$ 9,000.00	
Category 1.1	AudioCodes EMS License for Mediant800	One-time charge	\$ 120.00	25%	\$ 90.00	
Category 1.1	AudioCodes EMS License for Mediant4000	One-time charge	\$ 1,200.00	25%	\$ 900.00	
Category 1.1	AudioCodes EMS License for Mediant4000DP	One-time charge	\$ 300.00	25%	\$ 225.00	
Category 1.1	AudioCodes EMS License for Mediant1000B	One-time charge	\$ 300.00	25%	\$ 225.00	
Category 1.1	AudioCodes EMS License for a single MP1xx	One-time charge	\$ 35.00	25%	\$ 26.25	
Category 1.1	AudioCodes EMS License for a single M500	One-time charge	\$ 120.00	25%	\$ 90.00	
Category 1.1	AudioCodes EMS License for a single MP500 MSBR	One-time charge	\$ 120.00	25%	\$ 90.00	
Category 1.1	AudioCodes EMS License for a single MP1xx	One-time charge	\$ 35.00	25%	\$ 26.25	
Category 1.1	AudioCodes EMS License for a single M2000	One-time charge	\$ 600.00	25%	\$ 450.00	
Category 1.1	Important: AudioCodes analog VoIP gateways comply with IEC61000-4-5 1KV surge levels as required by EN55024 and EN300-385. However in locations where the analog lines are routed outside the building, voltage due to lightning may exceed 1KV. In this case, primary surge protectors connected between Tip to Ground and between Ring to Ground on each FXS port are required. Failure to install primary surge protectors, and failing to comply with the grounding instructions or any other installation instructions, may cause permanent damage to the VoIP Gateways. Surge damage is not covered by Mitel warranty. Please refer to the Lightning Protection document embedded in the Info tab for more information.					
Category 1.1	Enhanced 911 Gateway:					
Category 1.1	Emergency Gateway-Redundant Pair, includes 2500 station licenses	One-time charge	\$ 49,500.00	25%	\$ 37,125.00	
Category 1.1	Emergency Gateway 2,500 station add-on license	One-time charge	\$ 12,000.00	25%	\$ 9,000.00	
Category 1.1	Emergency Desk Alert Module - unlimited user licenses	One-time charge	\$ 8,250.00	25%	\$ 6,187.50	
Category 1.1	Emergency Gateway Remote Management Embedded Ethernet NIC	One-time charge	\$ 750.00	25%	\$ 562.50	
Category 1.1	EGW New Virtual Appliance - software only	One-time charge	\$ 49,500.00	25%	\$ 37,125.00	
Category 1.1	EGW Migration to new hardware	One-time charge	\$ 17,500.00	25%	\$ 13,125.00	
Category 1.1	EGW Migration to new VM Solution	One-time charge	\$ 3,500.00	25%	\$ 2,625.00	
Category 1.1	Managed Service Charges:					
Category 1.1	Managed Service, Endpoint, Monthly Recurring (Per Instance/Per Month)	Monthly recurring charge	\$ 5.25	25%	\$ 3.94	
Category 1.1	Managed Service, Business Trunk User, Monthly Recurring (Per Instance/Per Month)	Monthly recurring charge	\$ 5.42	25%	\$ 4.07	
Category 1.1	Managed Service, Call Accounting, Monthly Recurring (Per User/Per Month)	Per user, per month	\$ 0.42	25%	\$ 0.32	
Category 1.1	Managed Service, UM-only, Monthly Recurring (Per mailbox/Per Month)	Per mailbox, per month	\$ 2.75	25%	\$ 2.06	
Category 1.1	Managed Service, SIP Business Trunk Group, (Per Concurrent Call Path/Per Month) SIP trunking only - no HVS PBX Service. To be used in conjunction with 901 0010 038	Per Concurrent Call Path, per month	\$ 8.75	25%	\$ 6.56	
Category 1.1	Managed Service, Basic Trunk User, Monthly Recurring (Per User/Per Month). To be used in conjunction with 901 0010 037	Per user, per month	\$ 0.17	25%	\$ 0.13	
Category 1.1	Managed Service, Encrypted Endpoint, Monthly Recurring (Per Instance/Per Month) Requires PLM approval	Monthly recurring charge	\$ 1.75	25%	\$ 1.31	
Category 1.1	Small appliance management service, non-Mitel provided equipment, monthly recurring (includes appliances such as	Monthly recurring charge	\$ 16.67	25%	\$ 12.50	
Category 1.1	Medium appliance management service, non-Mitel provided equipment, monthly recurring (includes appliances such as	Monthly recurring charge	\$ 41.67	25%	\$ 31.25	
Category 1.1	Large appliance management service, non-Mitel provided equipment, monthly recurring (includes appliances such as	Monthly recurring charge	\$ 83.33	25%	\$ 62.50	
Category 1.1	Medium appliance monitoring service and ACTS support, Adtran 908e equipment, monthly recurring	Monthly recurring charge	\$ 33.33	25%	\$ 25.00	
Category 1.1	Managed Service, Polycom Licensing for OpEasy (Per Endpoint/Per Month)	Per endpoint, per month	\$ 1.67	25%	\$ 1.25	
Category 1.1	Managed Service, Polycom Premium Support (Per Endpoint/Per Month)	Per endpoint, per month	\$ 2.08	25%	\$ 1.56	
Category 1.1	Managed Service, Hospitality w/Jazz, Room Endpoint, Monthly Recurring (Per Instance/Per Month)	Monthly recurring charge	\$ 4.17	25%	\$ 3.13	
Category 1.1	Managed Service, Emergency Routing Service (ERS) service, Monthly Recurring (Per User/Per Month)	Monthly recurring charge	\$ 0.17	25%	\$ 0.13	
Category 1.1	Managed Service, Call-Recording, Monthly Recurring (Per User/Per Month) Requires PLM approval	Per user, per month	\$ 3.33	25%	\$ 2.50	
Category 1.1	Managed Service, Inference Support, Monthly Recurring (Per Concurrent Call Path, Per Month)	Per Concurrent Call Path, per month	\$ 12.50	25%	\$ 9.38	
Category 1.1	Managed Service, InContact Support, Monthly Recurring (Per Concurrent Call Path, Per Month)	Per Concurrent Call Path, per month	\$ 12.50	25%	\$ 9.38	

Attachment D - Pricing Discounts Attachment

NASPO Data Communications Contract						
Webex Teams (Cisco Hosted Collaboration Solution by AT&T) - System Licenses						
AT&T CHCS requires at least \$80,000 in annual revenue (based on net price of the combined licenses/services annual billing)						
Subcategory	Feature Name	Description	Commercial List Price	NASPO Discount	NASPO Price	Notes
Category 1.1	Cisco Collaboration Flex Plan/A-FLEX-AU-COMMON/AU Common Area Add-On	Per device, per month	\$ 25.00	25%	\$ 18.75	
Category 1.1	Cisco Collaboration Flex Plan/A-FLEX-AUHL1/AU Partner Hosted Calling Tier 1	Per Seat, per month	\$ 30.00	25%	\$ 22.50	
Category 1.1	Unified Messaging	Per Seat, per month	\$ 14.99	25%	\$ 11.24	
Category 1.1	VoiceMail	Per Seat, per month	\$ 10.99	25%	\$ 8.24	
Category 1.1	UC Federation - Basic	Per Seat, per month	\$ 2.25	25%	\$ 1.69	
Category 1.1	Auto Attendant - 1 to 4 Prompts	Per Seat, per month	\$ 10.99	25%	\$ 8.24	
Category 1.1	Auto Attendant - 5+ Prompts	Per Seat, per month	\$ 14.99	25%	\$ 11.24	
Category 1.1	Advanced E911 - 500 to 5,000 users	Per Seat, per month	\$ 9.00	25%	\$ 6.75	
Category 1.1	Advanced E911 - 5001 to 10,000 users	Per Seat, per month	\$ 1.60	25%	\$ 1.20	
Category 1.1	Advanced E911 - 10,000+ users	Per Seat, per month	\$ 1.10	25%	\$ 0.83	
Category 1.1	PBX Integration Point (PIP) - 1 to 50 Users	Per Concurrent Call	\$ 4.99	25%	\$ 3.74	
Category 1.1	PBX Integration Point (PIP) - 51+ Users	Per Concurrent Call	\$ 3.99	25%	\$ 2.99	
Category 1.1	PSTN Interconnection Charge (PIC) - 1 to 50 Users	Per Concurrent Call	\$ 6.99	25%	\$ 5.24	
Category 1.1	PSTN Interconnection Charge (PIC) - 51+ Users	Per Concurrent Call	\$ 5.99	25%	\$ 4.49	
Category 1.1	Attendant Console - Advanced (Server based) / Operators 1 to 3	Per Console	\$ 260.00	25%	\$ 195.00	
Category 1.1	Attendant Console - Advanced (Server based) / Operators 4 to 6	Per Console	\$ 275.00	25%	\$ 206.25	
Category 1.1	Attendant Console - Advanced (Server based) / Operators 7 to 10	Per Console	\$ 290.00	25%	\$ 217.50	
Category 1.1	Attendant Console - Advanced (Server based) / Operators 11 to 25	Per Console	\$ 355.00	25%	\$ 266.25	
Category 1.1	Attendant Console - Advanced (Server based) / Operators 26 to 50	Per Console	\$ 475.00	25%	\$ 356.25	
Category 1.1	Attendant Console - Standard (Serverless)	Per Console	\$ 36.50	25%	\$ 27.38	
Category 1.1	Group Announcements Basic / 1 to 50 Users	Per Block of Users	\$ 200.00	25%	\$ 150.00	1 paging group per 25 AU Partner Hosted Calling Tier 1 licenses
Category 1.1	Group Announcements Basic / 51+ Users	Per Block of Users	\$ 325.00	25%	\$ 243.75	1 paging group per 25 AU Partner Hosted Calling Tier 1 licenses
Category 1.1	Group Announcements Advanced / 1 to 50 Users	Per Block of Users	\$ 200.00	25%	\$ 150.00	1 paging group per 25 AU Partner Hosted Calling Tier 1 licenses
Category 1.1	Group Announcements Advanced / 51+ Users	Per Block of Users	\$ 325.00	25%	\$ 243.75	1 paging group per 25 AU Partner Hosted Calling Tier 1 licenses
Category 1.1	Collaboration Edge / 20 to 50 users	Per user, per month	\$ 35.00	25%	\$ 26.25	
Category 1.1	Collaboration Edge / 51 to 99 users	Per user, per month	\$ 15.00	25%	\$ 11.25	
Category 1.1	Collaboration Edge / 100 to 499 users	Per user, per month	\$ 7.50	25%	\$ 5.63	
Category 1.1	Collaboration Edge / 500 to 999 users	Per user, per month	\$ 2.50	25%	\$ 1.88	
Category 1.1	Collaboration Edge / 1000+ users	Per user, per month	\$ 1.60	25%	\$ 1.20	
Category 1.1	Esna Cloudlink for Cisco®	Per user, per month	\$ 2.25	25%	\$ 1.69	
Category 1.1	Esna iLink Integration	Per user, per month	\$ 1.50	25%	\$ 1.13	
Category 1.1	Cisco Collaboration Meeting Room (CMR Cloud) Integration / Up to 10 CMR users	Per Company	\$ 70.00	25%	\$ 52.50	
Category 1.1	Cisco TelePresence Conductor Configuration Integration	Per Company	\$ 600.00	25%	\$ 450.00	
Category 1.1	UC Services Connection / 10 MB Bandwidth	Per month	\$ 205.00	25%	\$ 153.75	
Category 1.1	UC Services Connection / 20 MB Bandwidth	Per month	\$ 400.00	25%	\$ 300.00	
Category 1.1	UC Services Connection / 30 MB Bandwidth	Per month	\$ 595.00	25%	\$ 446.25	
Category 1.1	UC Services Connection / 40 MB Bandwidth	Per month	\$ 780.00	25%	\$ 585.00	
Category 1.1	UC Services Connection / 50 MB Bandwidth	Per month	\$ 965.00	25%	\$ 723.75	
Category 1.1	UC Services Connection / 60 MB Bandwidth	Per month	\$ 1,140.00	25%	\$ 855.00	
Category 1.1	UC Services Connection / 70 MB Bandwidth	Per month	\$ 1,310.00	25%	\$ 982.50	
Category 1.1	UC Services Connection / 80 MB Bandwidth	Per month	\$ 1,480.00	25%	\$ 1,110.00	
Category 1.1	UC Services Connection / 90 MB Bandwidth	Per month	\$ 1,640.00	25%	\$ 1,230.00	
Category 1.1	UC Services Connection / 100 MB Bandwidth	Per month	\$ 1,800.00	25%	\$ 1,350.00	
Category 1.1	UC Services Connection / 150 MB Bandwidth	Per month	\$ 2,660.00	25%	\$ 1,995.00	
Category 1.1	UC Services Connection / 200 MB Bandwidth	Per month	\$ 3,495.00	25%	\$ 2,621.25	
Category 1.1	UC Services Connection / 250 MB Bandwidth	Per month	\$ 4,305.00	25%	\$ 3,228.75	
Category 1.1	UC Services Connection / 300 MB Bandwidth	Per month	\$ 5,090.00	25%	\$ 3,817.50	
Category 1.1	UC Services Connection / 400 MB Bandwidth	Per month	\$ 6,685.00	25%	\$ 5,013.75	
Category 1.1	UC Services Connection / 450 MB Bandwidth	Per month	\$ 7,405.00	25%	\$ 5,553.75	
Category 1.1	UC Services Connection / 500 MB Bandwidth	Per month	\$ 8,230.00	25%	\$ 6,172.50	
Category 1.1	UC Services Connection / 600 MB Bandwidth	Per month	\$ 9,720.00	25%	\$ 7,290.00	
Category 1.1	UC Services Connection / 700 MB Bandwidth	Per month	\$ 11,165.00	25%	\$ 8,373.75	
Category 1.1	UC Services Connection / 800 MB Bandwidth	Per month	\$ 12,555.00	25%	\$ 9,416.25	
Category 1.1	UC Services Connection / 900 MB Bandwidth	Per month	\$ 13,900.00	25%	\$ 10,425.00	
Category 1.1	UC Services Connection / 1000 MB Bandwidth	Per month	\$ 15,190.00	25%	\$ 11,392.50	
Category 1.1	UC Federation - Calendar	Per user, per month	\$ 1.00	25%	\$ 0.75	
Category 1.1	UC Encryption in Transit	Per Cluster, per Customer	\$ 100.00	25%	\$ 75.00	
Category 1.1	Mgd COE Router-Voice Gateway (Group 2) / Silver	Per Router, per month	\$ 75.00	25%	\$ 56.25	
Category 1.1	Mgd COE Router-Voice Gateway (Group 2) / Gold	Per Router, per month	\$ 100.00	25%	\$ 75.00	
Category 1.1	UCV Integration w Telstrat Call Recording (CR)	Per user, per month	\$ 30.00	25%	\$ 22.50	
Category 1.1	UCV Integration w Telstrat CR - Installation Training / 20 to 99 users	One-time cost, per volume tier	\$ 3,000.00	25%	\$ 2,250.00	
Category 1.1	UCV Integration w Telstrat CR - Installation Training / 100 to 249 users	One-time cost, per volume tier	\$ 6,250.00	25%	\$ 4,687.50	
Category 1.1	UCV Integration w Telstrat CR - Installation Training / 250 to 499 users	One-time cost, per volume tier	\$ 9,500.00	25%	\$ 7,125.00	
Category 1.1	UCV Integration w Telstrat CR - Installation Training / 500 to 999 users	One-time cost, per volume tier	\$ 14,500.00	25%	\$ 10,875.00	
Category 1.1	UCV Integration w Telstrat CR - Installation Training / 1000 to 2499 users	One-time cost, per volume tier	\$ 24,500.00	25%	\$ 18,375.00	
Category 1.1	UCV Integration w Telstrat CR - Installation Training / 2500 to 5000 users	One-time cost, per volume tier	\$ 35,000.00	25%	\$ 26,250.00	
Category 1.1	Supervisor Training	One-time cost, per customer training	\$ 1,750.00	25%	\$ 1,312.50	
Category 1.1	Admin Training	One-time cost, per customer training	\$ 2,500.00	25%	\$ 1,875.00	
Category 1.1	New Site Installation Fee	Per Hour	\$ 195.00	25%	\$ 146.25	

Attachment D - Pricing Discounts Attachment

NASPO Data Communications Contract						
Webex Teams (Cisco Hosted Collaboration Solution by AT&T) - System Licenses						
AT&T CHCS requires at least \$80,000 in annual revenue (based on net price of the combined licenses/services annual billing)						
Subcategory	Feature Name	Description	Commercial List Price	NASPO Discount	NASPO Price	Notes
Category 1.1	Project MACD Fee	Per Hour	\$ 195.00	25%	\$ 146.25	
Category 1.1	Managed Voice GW Bundle / Extra Small Router	Per month, per Router	\$ 365.00	25%	\$ 273.75	
Category 1.1	Managed Voice GW Bundle / Small Router	Per month, per Router	\$ 705.00	25%	\$ 528.75	
Category 1.1	Managed Voice GW Bundle / Medium Router	Per month, per Router	\$ 1,370.00	25%	\$ 1,027.50	
Category 1.1	Managed Voice GW Bundle / Large Router	Per month, per Router	\$ 2,065.00	25%	\$ 1,548.75	
Category 1.1	Managed Voice GW Bundle / Extra Large Router	Per month, per Router	\$ 2,540.00	25%	\$ 1,905.00	
Category 1.1	Managed Voice GW Prem Maint / Extra Small Router	Per month, per Router	\$ 20.00	25%	\$ 15.00	
Category 1.1	Managed Voice GW Prem Maint / Small Router	Per month, per Router	\$ 20.00	25%	\$ 15.00	
Category 1.1	Managed Voice GW Prem Maint / Medium Router	Per month, per Router	\$ 30.00	25%	\$ 22.50	
Category 1.1	Managed Voice GW Prem Maint / Large Router	Per month, per Router	\$ 45.00	25%	\$ 33.75	
Category 1.1	Managed Voice GW Prem Maint / Extra Large Router	Per month, per Router	\$ 50.00	25%	\$ 37.50	
Category 1.1	Deployment Fee OTC / Project Mgmt	Per month, per Router	\$ 35,000.00	25%	\$ 26,250.00	
Category 1.1	Cisco Webex Meetings-A-FLEX-EAC1 250-1,999 Cloud Meeting	Per user, per month	\$ 15.50	25%	\$ 11.63	
Category 1.1	Cisco Phones:					
Category 1.1	Cisco 7832 conference phone	One-time charge	\$ 995.00	25%	\$ 746.25	
Category 1.1	Cisco 7841 IP phone	One-time charge	\$ 395.00	25%	\$ 296.25	
Category 1.1	Cisco 7861 IP phone	One-time charge	\$ 425.00	25%	\$ 318.75	
Category 1.1	Cisco 8821 IP phone	One-time charge	\$ 695.00	25%	\$ 521.25	
Category 1.1	Cisco 8811 IP phone	One-time charge	\$ 540.00	25%	\$ 405.00	
Category 1.1	Cisco 8841 IP phone	One-time charge	\$ 515.00	25%	\$ 386.25	
Category 1.1	Cisco 8851 IP phone	One-time charge	\$ 615.00	25%	\$ 461.25	
Category 1.1	Cisco 8861 IP phone	One-time charge	\$ 760.00	25%	\$ 570.00	
Category 1.1	Cisco 8832 conference phone	One-time charge	\$ 1,595.00	25%	\$ 1,196.25	
Category 1.1	Cisco Hardware:					
Category 1.1	Cisco ATA190	One-time charge	350	25%	\$ 262.50	
Category 1.1	Cisco ATA191	One-time charge	300	25%	\$ 225.00	
Category 1.1	Cisco VG202	One-time charge	795	25%	\$ 596.25	
Category 1.1	Cisco VG204	One-time charge	1295	25%	\$ 971.25	
Category 1.1	Cisco VG320	One-time charge	11880	25%	\$ 8,910.00	
Category 1.1	Cisco SRST 25 Seat	One-time charge	1435	25%	\$ 1,076.25	
Category 1.1	Cisco SRST 100 Seat	One-time charge	5000	25%	\$ 3,750.00	
Category 1.1	Cisco 8832 IP Phone Smartnet 8x5xNBD Maintenance	Per device, per month	30	25%	\$ 22.50	
Category 1.1	Cisco 7841 IP Phone Smartnet 8x5xNBD Maintenance	Per device, per month	8	25%	\$ 6.00	
Category 1.1	Cisco VG320 Smartnet 8x5xNBD	Per device, per month	100	25%	\$ 75.00	
Category 1.1	Cisco 4321 Integrated Services Router	One-time charge	4595	25%	\$ 3,446.25	
Category 1.1	Cisco 4331 Integrated Services Router	One-time charge	18000	25%	\$ 13,500.00	
Category 1.1	Cisco 4351 Integrated Services Router	One-time charge	15000	25%	\$ 11,250.00	

NASPO Data Communications Contract						
AT&T Conferencing with Zoom Web Conferencing						
Subcategory	Feature Name	Description	Commercial List Price	NASPO Discount	NASPO Price	Notes
Category 1.1	Zoom Meeting:					Volume Tier
Category 1.1	Cost Per Minute - Up to 100 Participants	Cost per minute, per participant	\$ 0.130	25%	\$ 0.098	1 +
Category 1.1	Cost Per Minute - Up to 200 Participants	Cost per minute, per participant	\$ 0.135	25%	\$ 0.101	1 +
Category 1.1	Named Host, 100 Participants	Per month, per Named Host license	\$ 26.00	25%	\$ 19.500	1 +
Category 1.1	Named Host, 200 Participants	Per month, per Named Host license	\$ 27.00	25%	\$ 20.250	1 +
Category 1.1	Named Host, 300 Participants	Per month, per Named Host license	\$ 159.99	25%	\$ 119.99	1 +
Category 1.1	Named Host, 500 Participants	Per month, per Named Host license	\$ 259.99	25%	\$ 194.99	1 +
Category 1.1	Named Host, 1,000 Participants	Per month, per Named Host license	\$ 559.99	25%	\$ 419.99	1 +
Category 1.1	Named Host, 200 Participants with 150 CRC	Per month, per Named Host license	\$ 69.99	25%	\$ 52.75	1 +
Category 1.1	Zoom Webinar:					Volume Tier
Category 1.1	Cost Per Minute - Up to 10,000 Participants	Cost per minute, per participant	\$ 0.135	25%	\$ 0.101	1+
Category 1.1	Named Host, 100 Participants	Per month, per Named Host license	\$ 40.00	25%	\$ 30.00	1+
Category 1.1	Named Host, 500 Participants	Per month, per Named Host license	\$ 140.00	25%	\$ 105.00	1+
Category 1.1	Named Host, 1,000 Participants	Per month, per Named Host license	\$ 340.00	25%	\$ 255.00	1+
Category 1.1	Named Host, 3,000 Participants	Per month, per Named Host license	\$ 990.00	25%	\$ 742.50	1+
Category 1.1	Named Host, 5,000 Participants	Per month, per Named Host license	\$ 2,490.00	25%	\$ 1,867.50	1+
Category 1.1	Named Host, 10,000 Participants	Per month, per Named Host license	\$ 6,490.00	25%	\$ 4,867.50	1+
Category 1.1	Zoom Room License	Per month, per Zoom Room license	\$ 49.00	25%	\$ 36.75	1+
Category 1.1	CRC License, Zoom Meeting, 100 Participants	Per month, per CRC license	\$ 49.99	25%	\$ 37.49	1+
Category 1.1	Reservationless Toll-Free Audio	Cost per minute, per participant	\$ 0.215	25%	\$ 0.16	1+