

99SWC-S1820 COST SCHEDULE

VENDOR NAME:

NATIONWIDE/REGION(S)/STATE(S) PROPOSED:

A3Communications

Nationwide

5. FIRE DETECTION - FIRE ALARM SYSTEMS (CATEGORY 5)

	FIRE DETECTION - FIRE ALARM SYSTEMS	Unit	Rate
5.1.			
5.1.1.	Install - Standard Labor Rate (8a-5p, M-F)	Per Hour	\$ 104.50
5.1.2.	Install - After Hours Labor Rate (5p-8a, M-F)	Per Hour	\$ 156.75
5.1.3.	Install - Weekend/Holiday Labor Rate	Per Hour	\$ 209.00
5.1.4.	Repair - Telephone Support	Per Hour	\$ 93.50
5.1.5.	Repair - Maximum Labor Rate (for any title)* (standard business hours)	Per Hour	\$ 159.50
5.1.6.	Repair - Standard Labor Rate (8a-5p, M-F)	Per Hour	\$ 137.50
5.1.7.	Repair - After Hours Labor Rate (5p-8a, M-F)	Per Hour	\$ 206.25
5.1.8.	Repair - Weekend/Holiday Labor Rate	Per Hour	\$ 275.00
5.1.9.	Monitoring/Maintenance - Option A (active health monitoring)	Per Device/Per Month	\$ 5.00
5.1.10.	Monitoring/Maintenance - Option A (active health monitoring; does not include central station alarm monitoring)	% of system cost	10.00%
5.1.11.	Materials Mark-up	% of contractor cost	24.00%
5.1.12.	Subcontractor Mark-up	% of subcontractor cost	16.00%
5.1.13.	Other Labor Categories (cannot exceed max rate above):	Unit	Rate
5.2.	Install - Physical Security Engineer	Per Hour	\$ 137.50
5.2.1.	Install/Repair - IT Specialist (advanced integration, virtualization, custom, network configuration, etc.)	Per Hour	\$ 159.50
5.2.2.	Project Manager	Per Hour	\$ 121.00
5.2.3.	Program Manager	Per Hour	\$ 148.50
5.2.4.	Design and Consultation Services	Per Hour	\$ 148.50
5.2.5.	Preventative Maintenance (add-on support plan, annual)	% of system cost	3.50%
5.2.6.	Custom Service / Maintenance Agreement	Negotiated	
5.2.7.	Central Station Monitoring (pricing subject to site-specific requirements and system configuration)	Custom	Custom
5.2.8.	NA	Per Hour	\$ -
5.2.9.	* per SOW sections 3.2.1 thru 3.2.3; certain public projects may be subject to prevailing Davis-Bacon wage requirements. Depending on the Davis-Bacon wage schedule in any given geographic area; the Davis-Bacon maximum hourly rate may exceed the 'Maximum' rates indicated above. A3 Communications will comply with the requirements detailed in SOW section 3.2 in regards to projects subject to prevailing Davis-Bacon labor rates.		

6. EMERGENCY LIGHTING (CATEGORY 6) (NO BID)

	EMERGENCY LIGHTING	Unit	Rate
6.1.			
6.1.1.	Maximum Labor Rate (for any title)	Per Hour	\$ -
6.1.2.	Install - Standard Labor Rate (8a-5p, M-F)	Per Hour	\$ -
6.1.3.	Install - After Hours Labor Rate (5p-8a, M-F)	Per Hour	\$ -
6.1.4.	Install - Weekend/Holiday Labor Rate	Per Hour	\$ -
6.1.5.	Repair - Telephone Support	Per Hour	\$ -
6.1.6.	Repair - Maximum Labor Rate (for any title)	Per Hour	\$ -
6.1.7.	Repair - Standard Labor Rate (8a-5p, M-F)	Per Hour	\$ -
6.1.8.	Repair - After Hours Labor Rate (5p-8a, M-F)	Per Hour	\$ -
6.1.9.	Repair - Weekend/Holiday Labor Rate	Per Hour	\$ -
6.1.10.	Monitoring/Maintenance - Option A	Per Device/Per Month	\$ -
6.1.11.	Monitoring/Maintenance - Option B	% of system cost	0.00%
6.1.12.	Materials Mark-up	% of contractor cost	0.00%
6.1.13.	Subcontractor Mark-up	% of subcontractor cost	0.00%
6.2.	Other Labor Categories (cannot exceed max rate above):	Unit	Rate
6.2.1.		Per Hour	\$ -
6.2.2.		Per Hour	\$ -

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12. ACCESS CONTROL SYSTEMS (CATEGORY 12)

12.1.	ACCESS CONTROL SYSTEMS	Unit	Rate
12.1.1.	Install - Maximum Labor Rate (for any title)* (standard business hours)	Per Hour	\$ 145.00
12.1.2.	Install - Standard Labor Rate (8a-5p, M-F)	Per Hour	\$ 95.00
12.1.3.	Install - After Hours Labor Rate (5p-8a, M-F)	Per Hour	\$ 142.50
12.1.4.	Install - Weekend/Holiday Labor Rate	Per Hour	\$ 190.00
12.1.5.	Repair - Telephone Support	Per Hour	\$ 85.00
12.1.6.	Repair - Maximum Labor Rate (for any title)* (standard business hours)	Per Hour	\$ 145.00
12.1.7.	Repair - Standard Labor Rate (8a-5p, M-F)	Per Hour	\$ 125.00
12.1.8.	Repair - After Hours Labor Rate (5p-8a, M-F)	Per Hour	\$ 187.50
12.1.9.	Repair - Weekend/Holiday Labor Rate	Per Hour	\$ 250.00
12.1.10.	Monitoring/Maintenance - Option A (active health monitoring)	Per Device/Per Month	\$ 5.00
12.1.11.	Monitoring/Maintenance - Option B (standard support plan, annual)	% of system cost	8.00%
12.1.12.	Materials Mark-up	% of contractor cost	24.00%
12.1.13.	Subcontractor Mark-up	% of subcontractor cost	16.00%
12.2.	Other Labor Categories (cannot exceed max rate above):	Unit	Rate
12.2.1.	Install - Physical Security Engineer	Per Hour	\$ 125.00
12.2.2.	Install/Repair - IT Specialist (advanced integration, virtualization, custom, network configuration, etc.)	Per Hour	\$ 145.00
12.2.3.	Project Manager	Per Hour	\$ 110.00
12.2.4.	Program Manager	Per Hour	\$ 135.00
12.2.5.	Design and Consultation Services	Per Hour	\$ 135.00
12.2.6.	Preventative Maintenance (add-on support plan, annual)	% of system cost	3.50%
12.2.7.	Custom Service / Maintenance Agreement	Negotiated	
12.2.8.	Managed Access Control (access control-as-a-service)	% of system cost	12.00%
12.2.9.	NA	Per Hour	\$ -
12.2.10.	* per SOW sections 3.2.1 thru 3.2.3; certain public projects may be subject to prevailing Davis-Bacon wage requirements. Depending on the Davis-Bacon wage schedule in any given geographic area; the Davis-Bacon maximum hourly rate may exceed the 'Maximum' rates indicated above. A3 Communications will comply with the requirements detailed in SOW section 3.2 in regards to projects subject to prevailing Davis-Bacon labor rates.		

13. BURGLAR ALARM SYSTEMS (CATEGORY 13)

13.1.	BURGLAR ALARM SYSTEMS	Unit	Rate
13.1.1.	Install - Maximum Labor Rate (for any title)* (standard business hours)	Per Hour	\$ 145.00
13.1.2.	Install - Standard Labor Rate (8a-5p, M-F)	Per Hour	\$ 95.00
13.1.3.	Install - After Hours Labor Rate (5p-8a, M-F)	Per Hour	\$ 142.50
13.1.4.	Install - Weekend/Holiday Labor Rate	Per Hour	\$ 190.00
13.1.5.	Repair - Telephone Support	Per Hour	\$ 85.00
13.1.6.	Repair - Maximum Labor Rate (for any title)* (standard business hours)	Per Hour	\$ 145.00
13.1.7.	Repair - Standard Labor Rate (8a-5p, M-F)	Per Hour	\$ 125.00
13.1.8.	Repair - After Hours Labor Rate (5p-8a, M-F)	Per Hour	\$ 187.50
13.1.9.	Repair - Weekend/Holiday Labor Rate	Per Hour	\$ 250.00
13.1.10.	Monitoring/Maintenance - Option A (active health monitoring; does not include central station alarm monitoring)	Per Device/Per Month	\$ 5.00
13.1.11.	Monitoring/Maintenance - Option B (standard support plan, annual)	% of system cost	8.00%
13.1.12.	Materials Mark-up	% of contractor cost	24.00%
13.1.13.	Subcontractor Mark-up	% of subcontractor cost	16.00%
13.2.	Other Labor Categories (cannot exceed max rate above):	Unit	Rate
13.2.1.	Install - Physical Security Engineer	Per Hour	\$ 125.00

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13.2.2.	Install/Repair - IT Specialist (advanced integration, virtualization, custom, network configuration, etc.)	Per Hour	\$ 145.00
13.2.3.	Project Manager	Per Hour	\$ 110.00
13.2.4.	Program Manager	Per Hour	\$ 135.00
13.2.5.	Design and Consultation Services	Per Hour	\$ 135.00
13.2.6.	Preventative Maintenance (add-on support plan, annual)	% of system cost	3.50%
13.2.7.	Custom Service / Maintenance Agreement	Negotiated	
13.2.8.	Central Station Monitoring (pricing subject to site-specific requirements and system configuration)	Custom	Custom
13.2.9.	NA	Per Hour	\$ -
13.2.10.	* per SOW sections 3.2.1 thru 3.2.3; certain public projects may be subject to prevailing Davis-Bacon wage requirements. Depending on the Davis-Bacon wage schedule in any given geographic area; the Davis-Bacon maximum hourly rate may exceed the 'Maximum' rates indicated above. A3 Communications will comply with the requirements detailed in SOW section 3.2 in regards to projects subject to prevailing Davis-Bacon labor rates.		

14. SURVEILLANCE SERVICES AND EQUIPMENT (CATEGORY 14)

14.1.	SURVEILLANCE SERVICES AND EQUIPMENT	Unit	Rate
14.1.1.	Install - Maximum Labor Rate (for any title)* (standard business hours)	Per Hour	\$ 145.00
14.1.2.	Install - Standard Labor Rate (8a-5p, M-F)	Per Hour	\$ 95.00
14.1.3.	Install - After Hours Labor Rate (5p-8a, M-F)	Per Hour	\$ 142.50
14.1.4.	Install - Weekend/Holiday Labor Rate	Per Hour	\$ 190.00
14.1.5.	Repair - Telephone Support	Per Hour	\$ 85.00
14.1.6.	Repair - Maximum Labor Rate (for any title)* (standard business hours)	Per Hour	\$ 145.00
14.1.7.	Repair - Standard Labor Rate (8a-5p, M-F)	Per Hour	\$ 125.00
14.1.8.	Repair - After Hours Labor Rate (5p-8a, M-F)	Per Hour	\$ 187.50
14.1.9.	Repair - Weekend/Holiday Labor Rate	Per Hour	\$ 250.00
14.1.10.	Monitoring/Maintenance - Option A (active health monitoring)	Per Device/Per Month	\$ 5.00
14.1.11.	Monitoring/Maintenance - Option B (standard support plan, annual)	% of system cost	8.00%
14.1.12.	Materials Mark-up	% of contractor cost	24.00%
14.1.13.	Subcontractor Mark-up	% of subcontractor cost	16.00%
14.2.	Other Labor Categories (cannot exceed max rate above):	Unit	Rate
14.2.1.	Install - Physical Security Engineer	Per Hour	\$ 125.00
14.2.2.	Install/Repair - IT Specialist (advanced integration, virtualization, custom, network configuration, etc.)	Per Hour	\$ 145.00
14.2.3.	Project Manager	Per Hour	\$ 110.00
14.2.4.	Program Manager	Per Hour	\$ 135.00
14.2.5.	Design and Consultation Services	Per Hour	\$ 135.00
14.2.6.	Preventative Maintenance (add-on support plan, annual)	% of system cost	3.50%
14.2.7.	Custom Service / Maintenance Agreement	Negotiated	
14.2.8.	NA	Per Hour	\$ -
14.2.9.	NA	Per Hour	\$ -
14.2.10.	* per SOW sections 3.2.1 thru 3.2.3; certain public projects may be subject to prevailing Davis-Bacon wage requirements. Depending on the Davis-Bacon wage schedule in any given geographic area; the Davis-Bacon maximum hourly rate may exceed the 'Maximum' rates indicated above. A3 Communications will comply with the requirements detailed in SOW section 3.2 in regards to projects subject to prevailing Davis-Bacon labor rates.		

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15. HIGH SECURITY CONTROL SYSTEMS (CATEGORY 15)

15.1.	HIGH SECURITY CONTROL SYSTEMS	Unit	Rate
15.1.1.	Install - Maximum Labor Rate (for any title)* (standard business hours)	Per Hour	\$ 174.00
15.1.2.	Install - Standard Labor Rate (8a-5p, M-F)	Per Hour	\$ 114.00
15.1.3.	Install - After Hours Labor Rate (5p-8a, M-F)	Per Hour	\$ 171.00
15.1.4.	Install - Weekend/Holiday Labor Rate	Per Hour	\$ 228.00
15.1.5.	Repair - Telephone Support	Per Hour	\$ 102.00
15.1.6.	Repair - Maximum Labor Rate (for any title)* (standard business hours)	Per Hour	\$ 174.00
15.1.7.	Repair - Standard Labor Rate (8a-5p, M-F)	Per Hour	\$ 150.00
15.1.8.	Repair - After Hours Labor Rate (5p-8a, M-F)	Per Hour	\$ 225.00
15.1.9.	Repair - Weekend/Holiday Labor Rate	Per Hour	\$ 300.00
15.1.10.	Monitoring/Maintenance - Option A (active health monitoring)	Per Device/Per Month	\$ 5.00
15.1.11.	Monitoring/Maintenance - Option B (standard support plan, annual)	% of system cost	10.00%
15.1.12.	Materials Mark-up	% of contractor cost	24.00%
15.1.13.	Subcontractor Mark-up	% of subcontractor cost	16.00%
15.2.	Other Labor Categories (cannot exceed max rate above):	Unit	Rate
15.2.1.	Install - High Security Engineer	Per Hour	\$ 150.00
15.2.2.	Install/Repair - IT Specialist (advanced integration, virtualization, custom, network configuration, etc.)	Per Hour	\$ 174.00
15.2.3.	Project Manager	Per Hour	\$ 132.00
15.2.4.	Program Manager	Per Hour	\$ 162.00
15.2.5.	Design and Consultation Services	Per Hour	\$ 162.00
15.2.6.	Preventative Maintenance (add-on support plan, annual)	% of system cost	4.50%
15.2.7.	Custom Service / Maintenance Agreement	Negotiated	
15.2.8.	NA	Per Hour	\$ -
15.2.9.	NA	Per Hour	\$ -
15.2.10.	* per SOW sections 3.2.1 thru 3.2.3; certain public projects may be subject to prevailing Davis-Bacon wage requirements. Depending on the Davis-Bacon wage schedule in any given geographic area; the Davis-Bacon maximum hourly rate may exceed the 'Maximum' rates indicated above. A3 Communications will comply with the requirements detailed in SOW section 3.2 in regards to projects subject to prevailing Davis-Bacon labor rates.		

16. INSPECTIONS - MONITORING - MAINTENANCE (CATEGORY 16) (partial bid; see SOW response)

16.1.	ANY ADDITIONAL INSPECTIONS - MONITORING - MAINTENANCE	Unit	Rate
16.1.1.	Install - Maximum Labor Rate (for any title)* (standard business hours)	Per Hour	\$ 159.50
16.1.2.	Install - Standard Labor Rate (8a-5p, M-F)	Per Hour	\$ 104.50
16.1.3.	Install - After Hours Labor Rate (5p-8a, M-F)	Per Hour	\$ 156.75
16.1.4.	Install - Weekend/Holiday Labor Rate	Per Hour	\$ 209.00
16.1.5.	Repair - Telephone Support	Per Hour	\$ 93.50
16.1.6.	Repair - Maximum Labor Rate (for any title)* (standard business hours)	Per Hour	\$ 159.50
16.1.7.	Repair - Standard Labor Rate (8a-5p, M-F)	Per Hour	\$ 137.50
16.1.8.	Repair - After Hours Labor Rate (5p-8a, M-F)	Per Hour	\$ 206.25
16.1.9.	Repair - Weekend/Holiday Labor Rate	Per Hour	\$ 275.00
16.1.10.	Monitoring/Maintenance - Option A (active health monitoring)	Per Device/Per Month	\$ 5.00
16.1.11.	Monitoring/Maintenance - Option B (standard support plan, annual)	% of system cost	10.00%
16.1.12.	Materials Mark-up	% of contractor cost	24.00%
16.1.13.	Subcontractor Mark-up	% of subcontractor cost	16.00%
16.2.	Other Labor Categories (cannot exceed max rate above):	Unit	Rate
16.2.1.	Install - Physical Security Engineer	Per Hour	\$ 137.50
16.2.2.	Install/Repair - IT Specialist (advanced integration, virtualization, custom, network configuration, etc.)	Per Hour	\$ 159.50

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16.2.3.	Project Manager	Per Hour	\$ 121.00
16.2.4.	Program Manager	Per Hour	\$ 148.50
16.2.5.	Design and Consultation Services	Per Hour	\$ 148.50
16.2.6.	Preventative Maintenance (add-on support plan, annual)	% of system cost	3.50%
16.2.7.	Custom Service / Maintenance Agreement	Negotiated	
16.2.8.	NA	Per Hour	\$ -
16.2.9.	NA	Per Hour	\$ -
16.2.10.	* per SOW sections 3.2.1 thru 3.2.3; certain public projects may be subject to prevailing Davis-Bacon wage requirements. Depending on the Davis-Bacon wage schedule in any given geographic area; the Davis-Bacon maximum hourly rate may exceed the 'Maximum' rates indicated above. A3 Communications will comply with the requirements detailed in SOW section 3.2 in regards to projects subject to prevailing Davis-Bacon labor rates.		