

Leadership Summit 2027

Three programs–one destination for growth.

Sponsorship Prospectus

NIGP The Institute for Public Procurement



Leadership Summit 2027

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Leadership Summit – February 2027 | Orlando, FL

A three-day mega leadership event bringing together three critically important and distinct audiences together in one setting.

Due to the small and selective nature of this event, the environment created is one of collaboration, engagement and hands-on learning

All attendee's will gather for plenary and networking sessions then break into their separate groups for learning and breakout sessions

- 220+ senior-level entity procurement leaders from across North America
- 80+ NIGP Chapter leaders from our network of 65 Chapters
- 45+ emerging leaders attending the Edge

NIGP LEADERSHIP SUMMIT 2027

AUDIENCE PROFILE



MID TO SENIOR LEVEL LEADERS

220+ in attendance

For mid to senior-level procurement leaders, the Impact program dives into the most sought-after topics, enhancing the skills you need to excel in your role.



NIGP CHAPTER LEADERS

80+ in attendance

The Academy program focuses on strengthening chapter operations, increasing member engagement, and elevating member services.



EMERGING LEADERS

45 in attendance

For emerging leaders, the Edge program offers a transformative learning experience to elevate your leadership skills and potential.

IMPACT WORKSHOPS



MID TO SENIOR LEVEL LEADERS



Four expert facilitators



Tim Novak

LEAD FACILITATOR · CEO, NOVAK DEVELOPMENT



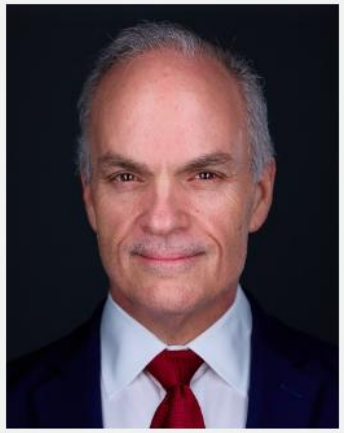
Antoinette Griffin

HUMAN BEHAVIOR SPECIALIST · CERTIFIED DISC EXPERT



Judy McMurtry, MBA

BUSINESS TURNAROUND STRATEGIST · EXECUTIVE COACH



John Griffin

EXECUTIVE FACILITATOR · VP GLOBAL PROGRAMS, MAXWELL LEADERSHIP

Elevate Your Chapter Leadership

What Do You Want to Accomplish in Your Year of Chapter Leadership?

Bring your ambitions and your chapter's goals to the Chapter Academy and gain invaluable support from your peers. Whether you're looking to boost member engagement or streamline chapter operations, this academy is designed to help you succeed.

Chapter leaders have shared their biggest challenges with us: getting members to show up and volunteer and managing chapter operations with less friction and more enjoyment. If this resonates with you, then investing your time in our 4-month learning journey, The Chapter Academy, is a must.

- **Personalized 1-on-1 Sessions:** Gain tailored insights from fellow leaders to address your unique challenges.
- **Collaborative Problem-Solving:** Participate in multiple rounds of small-group discussions to find solutions to common issues.
- **Idea Incubators:** Get inspired by real chapter stories shared by your peers, sparking new ideas for your chapter.
- **Chapter Brag Wall:** Showcase your successes and inspire others with your achievements.
- **Network Expansion:** Connect with experts in chapter management and leadership, broadening your professional network.
- **Peer-Led Sessions:** Learn from success stories and best practices shared by fellow chapter leaders.
- **Team Building and Recharging:** Enjoy activities designed to help you unwind and connect with other leaders.
- **Cross-Track Leadership Development:** Participate in joint sessions with emerging and seasoned leaders from all three leadership tracks. While the Chapter Academy focuses on volunteer leadership within the association and profession, these shared experiences also deliver powerful insights into workplace leadership – giving you a well-rounded foundation to lead effectively in any setting.



NIGP CHAPTER LEADERS



Peggy Hoffman, FASAE, CAE
Facilitator



PROGRAM TOPICS

EMERGING LEADERS

Leading Self

- Emotional Intelligence
- Influencing
- Communication
- Mindset, Growth, and Self-Leadership

Leading Others

- Coaching and Mentoring
- Leading High-Performing Teams
- Conflict Resolution

Leading Organizations

- Leading Change
- Leadership Principles



Lourdes Coss, MPA, NIGP-CPP, CPPO
Facilitator

SPONSORSHIP LEVELS

Limited number of sponsorships available

NIGP LEADERSHIP SUMMIT 2027

EXECUTIVE LEVEL

3 Available

- Tabletop display at day-one evening networking event ($3,500 value)
- Two conference registrations: Full participation at all Impact Leaders sessions Thu, Fri and Sat. Plenary's, activities, learning sessions, team exercises, charity event (Wednesday).
- Branding exposure in newsletter sent ahead of conference to all attendees
- One 60-minute Webinar ($12,000 value)
- 20,000 impressions on NIGP.org and Nsite websites per month across December, January, and February ($6,000 value)
- Branding exposure with placement on signage and NIGP website
- Podium recognition as sponsor of the Summit.

Investment: $18,500 – (Value: $27,500++)

DIRECTOR LEVEL

5 Available

- Tabletop display at day-one evening networking event ($3,500 value)
- One conference registration: Participation in
-Thursday opening plenary session and networking event.
- Friday Plenary session and all Innovation Lab activities including group activities, collaboration event and charity event (Wednesday). (Lunches not included Th & Fri)
- Saturday – Closing Plenary
- Branding exposure in newsletter sent ahead of conference to all attendees
- Branding exposure with placement on signage and NIGP website
- Podium recognition

Investment: $8,750 - (Value: $12,500++)

FOUNDATIONAL LEVEL

5 Available

- Tabletop display at day-one evening networking and workshop event
- Branding exposure with placement on signage and NIGP website
- Podium recognition

Investment: $3,500

See the next page for additional opportunities

ADDITIONAL SPONSORSHIP OPPORTUNITIES

NIGP LEADERSHIP SUMMIT 2027

2027 NIGP Leadership Summit | Orlando, Florida

OPENING RECEPTION — $13,500

Welcome Summit attendees and connect with public procurement leaders during Thursday evening's reception.

- Foundational-level tabletop display for attendee engagement
- 2–3-minute speaking opportunity to welcome attendees
- Sponsor branding at reception bars and event signage
- Branded cocktail napkins throughout the reception
- Sponsor recognition on the NIGP website
- Podium recognition

OFFICIAL SUMMIT LANYARDS — $7,500 SOLD

Exclusive opportunity to feature your organization's logo on the official 2027 Leadership Summit lanyards.

- Logo displayed on lanyards worn by Summit attendees
- Continuous brand visibility during networking, educational sessions, and Summit activities
- Sponsor recognition on the NIGP website
- Podium recognition

WELCOME & OPENING KEYNOTE CHAIR DROP — $5,000

Kick off the Summit with direct brand exposure during the Welcome & Opening Keynote session.

- One branded promotional item placed on every attendee's chair
- Sponsor logo featured on designated event signage
- Sponsor recognition on the NIGP website
- Podium recognition

BRANDED PADFOLIOS — PENDING

Put your brand in attendees' hands throughout the Summit and beyond.

- Sponsor logo featured alongside the official 2027 NIGP Leadership Summit logo on attendee padfolios
- Ongoing visibility during sessions, networking, and in attendees' workplaces
- Sponsor recognition on the NIGP website
- Podium recognition

Thank you!

NIGP

We Are Procurement

Contact:
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