



STEP FORWARD, TOGETHER.

NIGP
**LEADERSHIP
SUMMIT** 2027

Justification Toolkit

Everything you need to secure approval, maximize your investment, and accelerate your leadership journey.

FEBRUARY 18-20, 2027 | ORLANDO, FLORIDA

Simple. Great organizations invest in great leaders.

Leadership isn't something you master once. Every new challenge, every changing workforce, and every difficult decision asks more of you.

The NIGP Leadership Summit is designed to help public procurement professionals strengthen the leadership skills that matter most through practical learning, meaningful conversations, and a community of peers who understand the challenges you face every day.

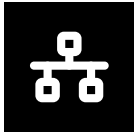
The Leadership Summit Experience



Practical leadership strategies you can use immediately



Meaningful conversations with peers



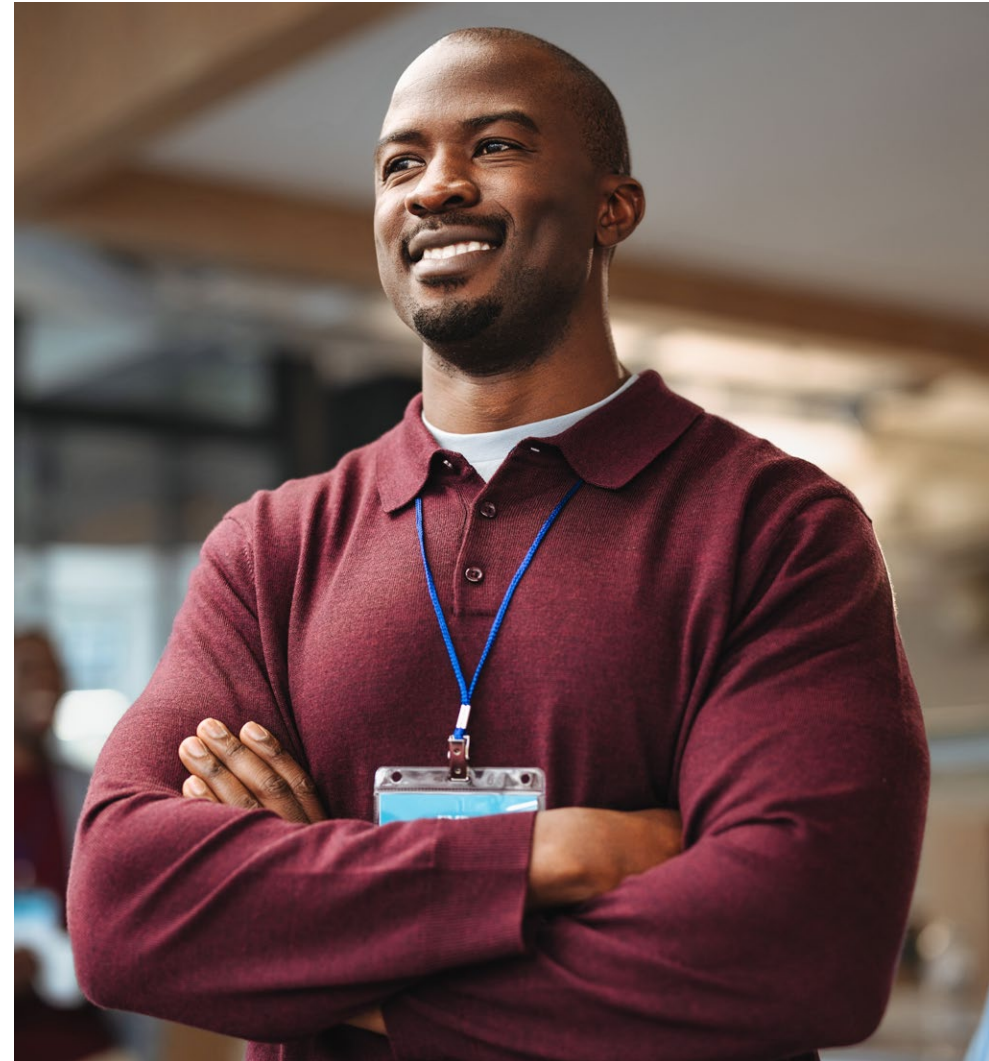
Networking built around learning



Action planning that turns ideas into results



Three leadership experiences tailored to individual career stage



CHOOSE YOUR LEADERSHIP JOURNEY

Three programs, one destination for growth.

Whether you're stepping into your first leadership role, leading teams across your organization, or guiding your chapter, Leadership Summit meets you where you are and takes you further.

Why Your Organization Benefits



Greater confidence in leadership decisions



Practical solutions you can implement immediately



Broader perspective from peers across North America



Stronger teams through improved leadership skills



An expanded professional network that lasts beyond the Summit



For Emerging Leaders

Step Confidently into Leadership

EDGE prepares emerging leaders to make the shift from doing the work to leading others, developing practical skills in communication, coaching, delegation, and team management.

Perfect for those ready to lead their first project or team.



For Established Leaders

Elevate Your Leadership Impact

Designed for established leaders in procurement and adjacent functions, IMPACT challenges you to think strategically, inspire innovation, and strengthen your ability to influence organizational culture and results.



For New Chapter Leaders

Lead Your Chapter with Purpose

ACADEMY brings together newly elected chapter leaders for a collaborative learning experience focused on effective governance, board roles, strategic planning, and member engagement—everything you need to start your term strong.

SCHOLARSHIP OPPORTUNITIES

Leadership Should Be Accessible

Scholarships help offset registration costs so more procurement professionals can participate in this leadership experience.

An NIGP Leadership Summit Scholarship makes attending more affordable by reducing the overall cost, enabling more professionals to access high-quality leadership development.



EDGE SCHOLARSHIPS

All accepted EDGE applicants will receive:

\$1,100 toward the \$1,300 EDGE registration fee (participants pay the remaining \$200)

Three nights hotel accommodation during Leadership Summit in Orlando (\$639 value)



IMPACT SCHOLARSHIPS

Scholarship recipients receive:

Complimentary IMPACT early registration (\$949 value)

Three nights hotel accommodation during Leadership Summit in Orlando (\$639 value)

BUILD YOUR BUSINESS CASE

Prepare responses to these common approval questions:

1

How will this benefit our organization?

2

Why this event?

3

How will you share what you learn?

4

How does this support your professional goals?

Sample Approval Verbiage

“I’d like to attend the NIGP Leadership Summit 2027 because I believe investing in leadership is one of the best ways to strengthen our team. The Summit is focused on practical leadership skills, real-world solutions, and learning from other public procurement leaders. I’ll come back with ideas and tools I can use immediately and share with the rest of the team.”

Leadership Action Plan

After the Summit:

- My top three leadership commitments
- People I’ll share my learning with
- Conversations I’ll start
- My 90-day leadership action plan

Cost Planner

Investment	Estimated Cost
Registration	
Travel Cost	
Hotels	
Meals & Incidentals	
Less Scholarship	
Total Investment	

Complete your estimated costs for registration, travel, hotel, meals, scholarship assistance, and total investment.

Sample Email

Subject Line: Request to Attend NIGP Leadership Summit 2027

Hi Nancy,

I'd like to request your approval to attend the NIGP Leadership Summit 2027, taking place February 18-20 in Orlando, Florida.

I've been accepted into the **EDGE Program**, which is designed for emerging leaders who are preparing to take on greater leadership responsibilities. The program focuses on practical skills like communication, coaching, delegation, and leading teams, skills I can apply immediately in my role.

I'm also pleased to share that I was awarded a **\$1,100 NIGP Leadership Summit Scholarship**, which helps offset the registration and lodging costs and reduces the overall investment required from our organization.

Beyond the leadership training, I'll have the opportunity to learn from experienced public procurement professionals across North America, exchange ideas with peers facing similar challenges, and bring back practical strategies that can benefit our team.

If approved, I'll share key takeaways, resources, and actionable ideas with the team so we can all benefit from what I learn.

Thank you for considering my request. I've broken down total anticipated costs in the table below. I believe this is a worthwhile investment in my professional development that will have a positive impact on our team and organization.

Best,
Tom Jones

Investment	Estimated Cost
Registration	\$1,300
Travel Cost	\$350
Hotels	\$639
Meals & Incidentals	\$100
Less Scholarship	(\$1,739)
Total Investment	\$650