



# Transforming Strategy Through

## DESIGN THINKING

### STRATEGIC PLAN: INNOVATION LAB



PERIOD: 2021 / 2023

**yes**  
**AND...**





## Brainstorming RULES

Suspend negative judgement  
**ONE** conversation at a time  
Say “**Yes, and**”  
Lots of ideas  
Assume the end user’s mindset  
**Build** on the ideas of others  
Write it down  
Sketch it  
**Wild Ideas**  
**Have Fun**





**Empathize**  
Learn About Your Audience



**Define**  
Construct Point of View  
Based on User Needs



**Ideate**  
Brainstorm and Come up  
with Creative Solutions



**Prototype**  
Build Representation of  
Your Ideas



**Test**  
Test Your Ideas

# DESIGN THINKING

## CRASH COURSE

## Innovation

### **Is it feasible?** (Define)

- Does the technology exist to accomplish this at a reasonable cost or in an acceptable amount of time?

### **Is it Desirable?** (Empathy)

- Does anyone want or need this?

### **Is it viable?** (Ideation)

- Does it have a reasonable chance of succeeding

## Resilience

### **Is it sustainable?** (Empathy)

- Does the level of effort support the outcomes we are receiving?

### **Is it at risk?** (Define)

- Are there programs that have business continuity contingencies? Can we overcome these?

### **Is it inclusive?** (Empathy)

- Do all members of the chapter have access to member benefits at all times?

## Leadership & Succession

### **Is leadership identified?** (Empathy)

- Is there a clear responsible party or overlap?

### **Is there a transition plan?** (Define)

- Is there a pipeline of volunteers or a successor ready to take the helm?

### **Is there a talent shortage?** (Define)

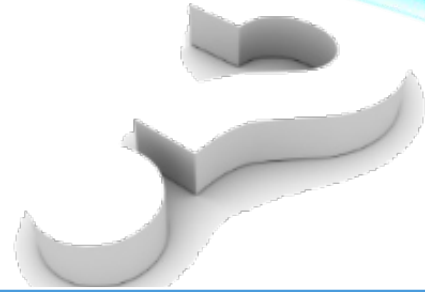
- Is this an area where it is difficult to find volunteers? Why? What will increase the appeal of this opportunity?



# CHAPTER OPERATIONS

INNOVATION | RESILIENCE | SUCCESSION AND LEADERSHIP

# HOW MIGHT WE OPTIMIZE CHAPTER OPERATIONS ?



No.	Define Challenge/ Opportunity	Ideate Solutions
1.	Innovation	<ul style="list-style-type: none"><li>a) remote/in person board/committee meetings</li><li>b) virtual chapter check ins and other virtual events</li><li>c) Continue hybrid approach – in person / virtual.</li><li>d) Workshops in person and virtual.</li><li>e) Meetings virtually. Christmas meeting in person/hybrid.</li><li>f) We need technology equipment for hybrid.</li><li>g) AV committee in charge of the technology equipment.</li></ul>
2.	Resilience	<ul style="list-style-type: none"><li>a) Frequency, communication of board/committee meetings</li><li>b) Board has technology tools to work in person / virtual.</li><li>c) Complete the policy and procedure manual.</li><li>d) Same scholarship points for person/hybrid/in-person.</li><li>e) May need our own ZOOM account, esp. to track attendance.</li><li>f) RTS in person/hybrid. Survey to determine if we can do it in person.</li></ul>
3.	Succession & Leadership	<ul style="list-style-type: none"><li>a) Survey on inclusivity. What are member needs from the chapter to be included?</li><li>b) Committee chairs and members, meetings with officers.</li><li>c) The ASK. Ask others to get involved.</li><li>d) New member meetings with officers or committee chair, every 3 months. Find out their needs.</li><li>e) Ask committee chairs to write instructions or guidelines for succession. Cross</li></ul>



# CHAPTER OPERATIONS

NO.	OBJECTIVE	INITIATIVE	PRIORITY (High/Mod./Low)	CHAMPION (Prototype/Test)	2021	2022	2023
1	Innovation	a-g. Virtual Infrastructure (program)	High	Board	X	X	
		a-g. Hardware Needs	High	AV Committee	X	X	
2	Resilience	a. Meeting frequency assessment (bd/Committee)	Mod	Board		X	
		b. policy procedure update	Mod	Board/ Committee			X
		c. Revenue Event (RTS) modernization	High	Board/ Committee	X	X	
3	Succession & Leadership	a. Survey on inclusivity	Mod	Task Force	X		
		b. Formal Transition Plans for Committees and Roles	Low	Board/ Committee		X	X

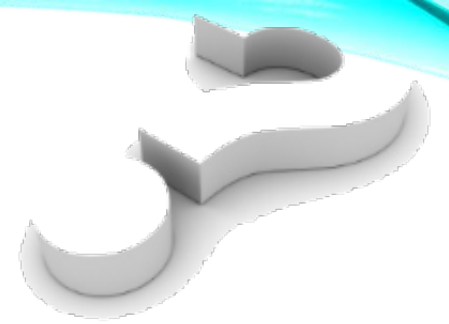




# MEMBERSHIP

INNOVATION | RESILIENCE | SUCCESSION AND LEADERSHIP

# HOW MIGHT WE BEST SERVE OUR MEMBERSHIP?



No.	Define Challenge/ Opportunity	Ideate Solutions
1.	Innovation	<ul style="list-style-type: none"><li>a) Increase Procurement Content on the Website outside of event marketing.</li><li>b) Develop a "Local Best Practices" area of the website. The newsletter can advertise new contributions and recognize contributors.</li><li>c) Modernization of the newsletter; consider making the content available without the need to download. Direct users to the website more. Consider a video newsletter.</li><li>d) Nsite Community for CFC Chapter Members to pose questions and facilitate discussions.</li></ul>
2.	Resilience	<ul style="list-style-type: none"><li>a) Ensure recorded professional development opportunities are posted to the website for all members.</li><li>b) Develop short explainer videos for member benefits such as the scholarship program and study groups. Also, develop a video to explain the difference between NIGP National and Chapter Membership.</li><li>c) Ensure that attendance at virtual events receives equal credit in the scholarship program.</li><li>d) Refreshing the needs assessment survey. Determine pro-D interests and membership composition.</li></ul>
3.	Succession & Leadership	<ul style="list-style-type: none"><li>a) Targeted marketing to Associate Members</li><li>b) Targeted marketing to Student Members</li><li>c) Develop a series or programming to showcase different agencies as local employers.</li></ul>

MEMBERSHIP

NO.	OBJECTIVE	INITIATIVE	PRIORITY (High/Mod./Low)	CHAMPION (Prototype/Test)	2021	2022	2023
1	Innovation	a-b. Increasing Procurement Content	Mod	Content Development Committee / VP			X
		b. Modernize Newsletter	Low	Secretary/President (consider new committee)			X
		c. NSITE Alignment	Low	Board (Hold to wait on developments from NIGP.org)		X	
2	Resilience	a. Adding Video Content to Website	Mod	Board/Committee		X	
		b. Modernization of the Scholarship Program	High	Board/Committee	X	X	
		c. Refreshing Needs Assessment Survey	High	Board/Committee	X	X	
3	Succession & Leadership	a. Marketing Campaigns to Other Member Types	Mod	Committee	X	X	X
		b. Showcase Agencies	Low	Committee		X	X

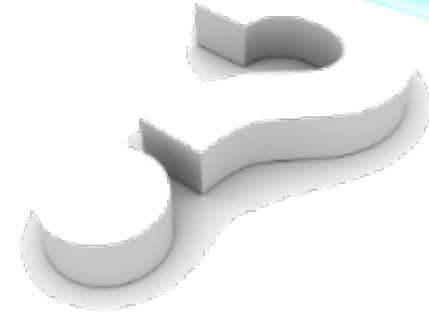


# ADVOCACY & OUTREACH

INNOVATION | RESILIENCE | SUCCESSION AND LEADERSHIP



## HOW MIGHT WE ADVOCATE FOR THE PROFESSION?



No.	Define Challenge/ Opportunity	Ideate Solutions
1.	Innovation	a) Best practice sharing within chapter b) Scholarship for new procurement professionals c)
2.	Resilience	a) Networking breakouts for virtual meetings b) c)
3.	Succession & Leadership	a) Officer shadowing opportunity b) Reaching out to Agency Leaders to promote chapter volunteerism c) Committee specific goals and structure

# ADVOCACY

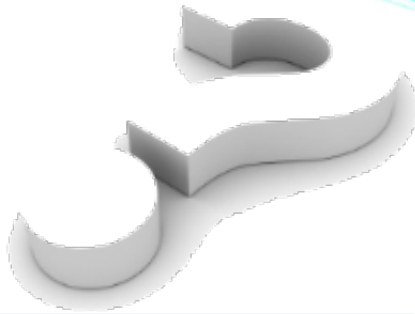
NO.	OBJECTIVE	INITIATIVE	PRIORITY (High/Mod./Low)	CHAMPION (Prototype/Test)	2021	2022	2023
1	Resilience	a. Increased Networking Opportunities / Virtual	High	Board/ Committees	X	X	X
2	Succession & Leadership	a. Leadership outreach campaign	Low	Board		X	X



# PROFESSIONAL DEVELOPMENT

INNOVATION | RESILIENCE | SUCCESSION AND LEADERSHIP

# HOW MIGHT WE DEVELOP COMPETENT PROFESSIONALS?



No.	Define Challenge/ Opportunity	Ideate Solutions
1.	Innovation	<ul style="list-style-type: none"><li>a) Bi-monthly virtual content (opposite chapter meetings)</li><li>b) Formalized, structured mentoring program</li><li>c) Dedicated scholarship funding from sponsorship program</li><li>d) Orientation for new member (benefits)</li><li>e) Develop alternate ways to communicate development opportunities</li><li>f) Modify ProD survey to identify which agencies have training funding</li><li>g) Allow chapter meetings/workshops to be hybrid</li></ul>
2.	Resilience	<ul style="list-style-type: none"><li>a) Scholarship program limited to members 1+ years</li><li>b) Segment of members can't participate virtually; others need the ability to participate virtually</li><li>c)</li></ul>
3.	Succession & Leadership	<ul style="list-style-type: none"><li>a) Expanding committee to allow for succession</li><li>b) Develop a series or programming providing access to local leaders as educators and mentors. Refresh the list of experts (last updated in 2016)</li><li>c) Board Member video Interviews and Leader interviews detailing their career path.</li></ul>



# PROFESSIONAL DEVELOPMENT

NO.	OBJECTIVE	INITIATIVE	PRIORITY (High/Mod./Low)	CHAMPION (Prototype/Test)	2021	2022	2023
1	Innovation	a. Sponsorship Funding Strategy / Scholarship	High	Board	X	X	
		b. New Member Outreach	Mod	Committee		X	X
		c. Modernization of Pro-Development Survey	Mod	Committee	X	X	X
2	Succession & Leadership	a. Expand Pro-D Committee to allow for Succession	Mod	Board		X	X
		b. Develop Local Leader Programming	Mod	Committee		X	X
		c. Develop Career Oriented Programming	Mod	Committee		X	X