

Newsletter

STRIVES TO MAINTAIN THE HIGHEST STANDARD OF
ETHICS, INTEGRITY, PUBLIC TRUST AND AWARENESS
IN THE PUBLIC PROCUREMENT PROFESSION.


cfcnigp.org

HAPPY PROCUREMENT MONTH

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VISION	To be the leading Chapter of NIGP: The Institute for Public Procurement by promoting the development of public procurement professionals throughout Central Florida.
MISSION	Provide our chapter members with opportunities for professional development and the exchange of best practices.
CORE VALUES	<p>The Central Florida Chapter of NIGP shall adhere to the following core values:</p> <ol style="list-style-type: none"> 1. Ethics 2. Integrity 3. Professionalism 4. Diversity 5. Education and Professional Growth 6. Service to Stakeholders



PRESIDENT'S MESSAGE

Happy Procurement Month Chapter Members,

Procurement Month: In March, we acknowledge all our professionals who make a difference in procurement. This month provides the opportunity to help educate elected officials, administrators, our communities, and vendors about the procurement process and the commendable work our members perform every day. It honors all of the dedicated purchasing staff members in government agencies and private businesses. Thank you to all Procurement professionals for your dedication and steadfastness. You do make a difference!

If your Governing Body recognizes your agency for Procurement Month, please send a copy of your proclamation to secretary@cfcnigp.org for inclusion in the next newsletter. We would love to recognize all the achievements of our agencies and members! Also, please let us know of any other awards.

Newsletter and Board Minutes: The CFC NIGP March 2024 newsletter is available at [Newsletters - Central Florida Chapter of NIGP \(cfcnigp.org\)](#). You may also read the previous board meeting minutes at [Meeting Minutes - Central Florida Chapter of NIGP \(cfcnigp.org\)](#).

March Membership Meeting and Workshop: Please join us on Friday, March 22nd, 2024, for our Chapter Membership Meeting and Spring Workshop: Evolving Practitioner-Supplier Conversation then We No Bid by NIGP Business Council and Rachel Brackett, Florida Office of Attorney General's Antitrust and Complex Enforcement Division presenting antitrust violations. Four (4) contact hours. Workshop pricing is \$20 for virtual and in-person attendance. The Chapter Membership Meeting is at 9:15 AM. Spring Workshop is between 10 AM – 3 PM. Register at [March 22, 2024 Membership Meeting and Workshop - Events - Central Florida Chapter of NIGP \(cfcnigp.org\)](#).

Awards: Join us at our March Membership Meeting to congratulate our annual Buyer, Manager, and Member of the Year award winners!

Pro-D Opportunities Scholarships: Congratulations to our scholarship winners! We started the year off strong with FREE Pro-D Opportunities Scholarships for 14 Chapter Members! This is a ½ day class "Competency Module - Negotiations" scheduled for April 12, 2024, 9am – 1pm. NIGP FORUM (In-Person), NIGP FORUM (Virtual) and RTS Room opportunities are on website site. NIGP FORUM winners will be announced at the May Chapter Meeting.

Committee Boot Camp: We are holding our first leadership Committee Boot Camp this year!! Join us before the May 3, 2024, Chapter Meeting, 10 AM. Free lunch for those that would like to attend! Email me if you are interested in attending.



PRESIDENT'S MESSAGE (CONTINUED)

Family Day: Join us at Fun Spot American Theme Park, Orlando, FL on Saturday, May 4, 2024 at 10 AM. Three ways to join, with rides and lunch, lunch only, and network with your purchasing peeps! The Chapter is subsidizing part of the rides and lunch option to make this more affordable for our members.

Reverse Trade Show: Join us on Friday, November 8, 2024, at the Doubletree by Hilton Hotel Orlando at Sea-World!!! Scholarship points can be used! Look on our website for room giveaways! Registration is available on our website.

We are working on completing the strategic plan and the special event. Details will be available soon.

NCPP Above & Beyond Awards: For March's National Procurement Month, National Cooperative Procurement Partners created the Above & Beyond award. Nominations for the NCPP Above & Beyond award will be received all the way until mid-March, as there are three awards given each week during that month. It is an easy nomination process. Email Tammy Rimes MPA, NCPP Executive Director at tammy.rimes@ncppassociation.org with the person's name, title, agency, and a paragraph or two of their Above & Beyond performance regarding any type of performance over the past year or two. Registration closes on March 22nd. There is not a word length requirement. Let's celebrate National Procurement Month by recognizing those stars in our profession!

NIGP Leadership Summit 2024: February 22 – 24, 2024 NIGP held the Leadership Summit in Houston, TX, providing development for our current and future leaders. The summit was broken out into 3 areas: 1) senior and experienced leaders; 2) chapter leaders; and 3) emerging leaders. Central Florida Chapter had representation in all three areas by many members! This is a highly recommended event for your professional leadership development.

NIGP-CPP Bridge Exam: Time is Running Out...For CPPOs, CPPBs and Pathway F Candidates to bridge to NIGP-CPP! Don't miss your chance to bridge to NIGP-CPP certification by successfully completing Exam Module B only! After the May 2024 testing ends on May 31, 2024, all candidates – regardless of eligibility pathway and application approval date - must successfully complete both Exam Module A and Exam Module B to earn the NIGP-CPP. Registration and payment for May 2024 testing close on March 31.

I want to encourage members to evaluate your talents and strengths and identify if there are any committees or task forces opportunities that you would be willing to volunteer for in 2024. Committee chair, member, and RTS positions are available. We have much work to do as a chapter this year and we can benefit from having active volunteers. Please do not hesitate to contact me or one of the other board members with any questions you might have. Let's make this year a fantastic year for your Chapter!

Thank you!

Tabatha Freedman, MBA, NIGP-CPP, CPPO, CPPB

2024-2025 President

(386)822-5702

president@cfcnigp.org



OFFICER MESSAGES

Vice President's Message



Hi friends! Happy Procurement Month! It is an exciting time of year when our industry gets to show off what we do! I hope you and your teams have plans to celebrate! I would like to invite you to join us on March 22 for the Spring Workshop. We have an exciting line up with the NIGP Business Council presenting in the morning and then Rachel Brackett, from the Florida Office of Attorney General's Antitrust and Complex Enforcement Division presenting in the afternoon!

I hope you and your family are able to attend our two weekend events this year. On Saturday, May 4th we are going to have a family day at FunSpot. Looking further into this year we are going to have an adult's night out at Pirate's Dinner Adventure on Saturday, October 5th. Registration for both events will be available on the chapter's website.

Chris Coghill, NIGP-CPP, CPPO, CPPB

CFC NIGP Vice President

Treasurer's Message

Happy Procurement Month CFC Members! I hope your office has plans to celebrate.

Registration for the Spring Workshop is open until March 21, 2024 at 9:00 AM. You can register for in-person or virtual. Lunch is included with in-person registration. If you have any questions about meeting or event registration, feel free to contact me. I look forward to seeing you there.

It has been almost a year since we moved to the new ClubExpress website platform. We are striving to improve the website and the available resources on it to our membership. If you have any suggestions for improvement or would like to know more about a specific aspect of the website, please don't hesitate to let me know. I plan to showcase the Membership Directory at the March Meeting.



Sean Hynes, NIGP-CPP, CPPB

CFC NIGP Treasurer

Secretary's Message



Happy Procurement month! What an exciting time to join my fellow officers in serving this great chapter. In late February I got the chance to represent our chapter by attending the Chapter Academy during the Leadership Summit in Houston. What an experience! I was able to gain some new tools I hope to utilize in our chapter to continue to allow our members to grow both professionally and personally.

The board is currently working on finalizing the strategic plan that we began in January. I believe the changes that will come of this will allow the chapter to continue to be a great resource for our members whether it is for education opportunities, networking, or anything in between.

If your team has any Procurement month celebration proclamations or pictures they wish to share please send them to me by April 15th at secretary@cfcnigp.org for inclusion in our next newsletter!

Nick Canjar, NIGP-CPP, CPPB

CFC NIGP Secretary

2024 Dates to Remember

Day and Date	Times	Type	Event	Topic
Friday, March 22, 2024	9:00 - 2:00	In-person & virtual	Spring Workshop	NIGP Business Council
Friday, May 3, 2023	12:00 - 2:00	In-person & virtual	May Chapter Meeting	Chris Horton—Design Build
May 19 - 22, 2024	8:00 - 5:00	In-person	FAPPO Annual Conference	Disney's Coronado Springs
Friday, July 12, 2024	12:00 - 2:00	In-person & virtual	July Chapter Meeting	Carrie Mathes / Zulay Millan—Uncomfortable conversations
August 25—28, 2024	8:00 - 5:00	In-person & virtual	NIGP Forum	Charlotte, NC
Friday, September 27, 2027	9:00 - 3:00	In-person & virtual	Fall Workshop	Local Government Solutions—Leadership
Friday, November 8, 2024	8:30 - 3:30	In-person	Reverse Trade Show	
Friday, December 6, 2024	12:00 - 2:00	In-person & virtual	Holiday Chapter Meeting	State of the Chapter
Thursdays	11:00 - 12:00	Virtual	CPPO/CPPB Study Group	

VIRTUAL Chapter Check-Ins may be scheduled in addition to the above meetings and workshops.

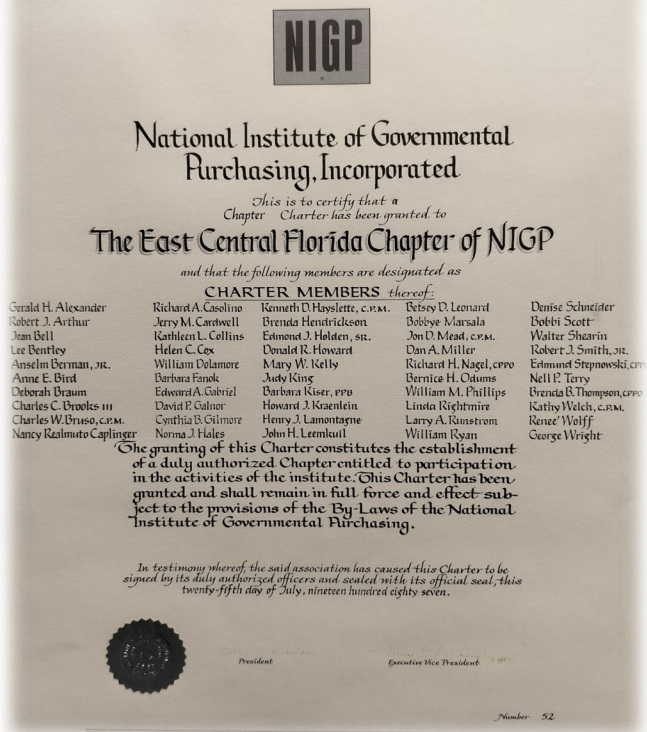
Meetings are virtual and in-person unless otherwise specified.

Our in-person location is listed on our website.

IN-PERSON LUNCH. Lunch purchases are to be made in advance during meeting registration. Additional lunches will not be available the day of the event. If you have dietary requirements, please contact president@cfcnigp.org at least one week in advance of the meeting day. We will meet them the best we can.

January 2024 Membership Meeting Recap

In addition to the induction of our 2024-25 officers, we had the pleasure of Giffin Chumley, a partner with Fishback Dominick and a former Volusia County attorney, discussing with us all things indemnity, limitations of liability, sovereign immunity, and how these play a part with insurance coverages. We are grateful for Giffin for his time and the information he presented!



We also received a piece of the chapter's history...the original Charter of the chapter which dates back to 1987!



CENTRAL FLORIDA CHAPTER OF NIGP PRESENTS

2024Spring Workshop

AM Presentations: Join us for the NIGP Business Council presenting Evolving Practitioner-Supplier Conversation then We No Bid.

The Supplier-Practitioner Conversation helps procurement professionals and suppliers obtain a better understanding of how to strengthen this critical relationship. It explores how suppliers can help entities with their procurement strategies. It also provides information on what suppliers must do to provide value to an entity or agency even when changes occur in the marketplace. When suppliers and procurement practitioners work together, they can form mutually beneficial relationships that add value to their entities.

That Was Then, this is Now Why Suppliers Are Still Choosing to 'No Bid'. Entities sometimes issue solicitations with complex, dense, and excessive requirements, which can result in complicated and costly contract administration. This can lead suppliers to determine that the cost of proposing for a given project is too high, resulting in a "no-bid" outcome. Just as procurement professionals analyze the cost of conducting a sourcing process, suppliers must also determine the costs and benefits of responding to a competitive solicitation opportunity. If it is not cost effective for them to do so, they will not bid.

PM Presentation: Rachel Brackett, Florida Office of Attorney General's Antitrust and Complex Enforcement Division

The Office of the Attorney General's Antitrust and Complex Enforcement Division seeks to provide training to Florida professionals who may in their daily work encounter evidence of antitrust violations. We have created a presentation that can be tailored to attorneys, procurement professionals, and investigators or other staff who may handle complaints or inquiries regarding companies doing business in Florida. Our goal is to train as many professionals as possible on what to look out for regarding antitrust issues in our state and to teach them what and where to report such information.

Schedule

Friday, March 22, 2024

9:00 – 9:15.....	Registration
9:15 – 9:45.....	Chapter Meeting
9:45 – 10:00	Break
10:00 – 12:00.....	NIGP Business Council
12:00 – 1:00	Lunch
1:00 – 3:00.....	FL OAG

Register now at www.cfcnigp.org. Cost is \$20.00 for either in-person or virtual attendance. Lunch is offered for in-person attendance. Attendees will be granted 3 hours of continuing education credits for certification/re-certification.



Welcome to our 2024 - 2025 Chapter Officers!



Left to Right: Sean Hynes, Nick Canjar, Chris Coghill, Tabatha Freedman,

Tabatha Freedman, President
Chris Coghill, Vice President
Sean Hynes, Treasurer
Nick Canjar, Secretary

ANNOUNCEMENTS - BY-LAWS UPDATES

Due to the new website's membership configurations, a change to By-Laws Article II — Membership is required. At the March Chapter Membership Meeting, we will vote on combining the definitions of FULL and ASSOCIATE membership tiers and removing ASSOCIATE membership tier. See revisions to the By-Laws below.



ARTICLE II- MEMBERSHIP

~~1.—~~ FULL. Membership is based on payment of individual dues to the local Chapter and carries with it the right to vote. Membership in this Chapter shall be open to Federal, State, County, Municipal and Township activities, Public School Systems, Universities, Colleges, political subdivisions of Florida, and non-profit agencies providing a service to the general public. Such members must ~~also~~ be full-time or part-time employees for an agency where ~~the at least thirty percent (30%) majority~~ of their time is spent in procurement, ~~or materials management, or procurement related activities such as scope development, procurement administrative support, purchase expediting, project management or contract administration.~~ Full Members shall be eligible for scholarship points.

~~2.—~~

~~FULL. Membership is based on payment of individual dues to the local Chapter and carries with it the right to vote. Membership in this Chapter shall be open to Federal, State, County, Municipal and Township activities, Public School Systems, Universities, Colleges, political subdivisions of Florida, and non-profit agencies providing a service to the general public. Such members must also be full time employees for an agency where the majority of their time is spent in procurement or materials management. Full Members shall be eligible for scholarship points.~~

~~3.1. ASSOCIATE. Membership is based on payment of individual dues to the local Chapter. Members shall not be entitled to vote or hold office. Membership shall be open to Federal, State, County, Municipal and Township activities, Public School Systems, Universities, Colleges, political subdivisions of Florida, and non-profit agencies providing a service to the general public. Members shall be full or part time employees for an agency where at least thirty percent (30%) of their time is spent on procurement related activities such as scope development, procurement administrative support, purchase expediting, project management or contract administration. Associate Members shall be eligible for scholarship points.~~

By-Laws

Thank you,

Tabatha Freedman

Tabatha Freedman, MBA, NIGP-CPP, CPPO, CPPB
President

Central Florida Chapter of NIGP



NIGP
Central Florida
Chapter

Family
Day



2850 Florida Plaza Blvd.
Kissimmee, FL 34746

SATURDAY, MAY 4, 2024, 10:00 AM

DEADLINE TO REGISTER IS FRIDAY, APRIL 19, 2024

HERE FOR THE FUN

\$19 ADMISSION FOR UP TO 5 GUESTS*

Unlimited ride armband

Group Lunch: 2 slices of cheese pizza and a 1-time drink

HERE FOR THE FOOD

\$7 GROUP LUNCH*

Strolling the park, no rides

HERE FOR THE PEOPLE

FREE

Strolling the park, no rides, no group lunch

***Chapter member must be in attendance at ticket-pick-up.**

Guest limits above include the chapter member.

Adults Night Out at Pirates Dinner Adventure

Saturday, October 5th, 2024

4:00pm Show

\$34.00 per person

Space is limited to the first 50 people!

Registration will be available at

<http://www.cfcnigp.org!>



ANNOUNCEMENTS - REVERSE TRADE SHOW 2024



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**SAVE THE
DATE !**



**REGISTER
ASAP !**



**LUNCH
INCLUDED !**



**YOU COULD
WIN A PRIZE !**

2024 REVERSE TRADE SHOW

**08
NOV
2024**
—
**8:30am -
3:30 pm**

**DOUBLETREE
BY HILTON HOTEL
AT SEAWORLD**

10100 International Dr
Orlando, Florida 32821

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- Earn **SCHOLARSHIP POINTS** for participating! **Earlybird** registration earns more Scholarship points!
- Check out our **RTS HOTEL ROOM RAFFLE** at a chance to win one of the 10 available rooms!
- Agency members may make room reservations directly with the hotel. Scholarship funds may be used for the night before / night of the event.
- Agency Booth Set Up time starts at 7:00 am. Bring marketing materials.

[CLICK HERE TO REGISTER TODAY](#)

- **Not attending?** SEND US your digital "How to do Business" and staff information by **October 1st** to president@cfcnigp.org

**CONTACT YOUR RTS CO-CHAIRS TABATHA AND DAMARIS VIA EMAIL
PRESIDENT@CFCNIGP.ORG * DAMARIS.NAZARIO@OSCEOLA.ORG**

JOIN US!

NIGP



**Central Florida
Chapter**

COMMITTEE LEADERSHIP BOOTCAMP



REGISTER NOW

Elevate your leadership! Join our Committee Leadership Bootcamp for impactful insights, growth, and collaborative excellence.

10 am friday

3RD

MAY 2024

Renaissance Senior Center
3800 S. Econlockhatchee Trail Orlando, FL

FREE LUNCH & LEARN OPPORTUNITY!!

ANNOUNCEMENTS - PRO-D RAFFLES FOR NEGOTIATION CLASS

Congratulations on to our Chapter Members for winning the Competency Modular: Negotiations Pro-D Opportunities Scholarship and Forum Certificate Scholarship!

The Central Florida Chapter is thrilled to extend our warmest congratulations to the fourteen recipients for being selected as winners for the Competency Module: Negotiations 041224 Kissimmee, FL Virtual 1/2-day Class. This recognition reflects your passion for learning and desire to excel in the field of procurement.

The 1/2-day class scheduled for April 12, 2024, presents an invaluable opportunity to enhance negotiation knowledge and expertise further.

The Central Florida Chapter commends each of you for your outstanding achievement and dedication to professional growth. Your success inspires us all, and the Central Florida Chapter has no doubt that you will continue to make significant contributions to the Central Florida Chapter and the procurement community as a whole.

Registrant	Agency
David Santiago	City of Orange City
Yanique Reddick	Lake County Schools
Janet Vivian	City of New Smyrna Beach
Milli Medina	Orange County FL
Zuleimy Ralat Perez	Orange County FL
Michelle Fort	Orange County FL
Corie Cummings	Orange County FL
Susan Perry	Orange County Public Schools
Alfonso Segura	Orlando Utilities Commission
Susan Ziegler	City of Palm Bay
Jennifer Ditslear	County of Volusia
Cheryl Hood	Osceola School Board
Shaira Resto	County of Volusia
Selda Vasquez-McMahan	City of Palm Bay

Thank you,

Tabatha Freedman

Tabatha Freedman, MBA, NIGP-CPP, CPPO, CPPB
President





Congratulations to our most recent Scholarship Recipients NIGP Professional Development Scholarship

Your professional development is of utmost importance to NIGP. The NIGP Professional Development scholarships are here to help propel your career forward and provide the tools, [resources](#) and direction you need to be successful.

NIGP's professional development scholarship program provides members who lack funding and are interested in taking their career to the next level with a \$1,250 scholarship toward NIGP's Concierge and Pathways programs.

Central Florida Chapter of NIGP Recipients

Lindsey Hladik, City of Orlando

Scholarships to attend Leadership Summit 2024

NIGP provided select members with scholarships to participate in the Impact and Edge programs at the Leadership Summit, February 22 - 24, 2024 in Houston, TX.

These scholarships were geared towards members who couldn't otherwise attend due to lack of funding and covered registration fees.

Central Florida Chapter of NIGP Recipients

EDGE 2024

Heather Beaudry, Brevard County Utility Services
Grace Enlow, Brevard County BOCC Purchasing Services
Tabatha Freedman, County of Volusia
Katrina Ponzini, School District of Osceola County
Kathy Saldutti, Orange County Florida
Heidee Santiago-Rullan, Orange County Florida
Annmarie Wise, Greater Orlando Aviation Authority

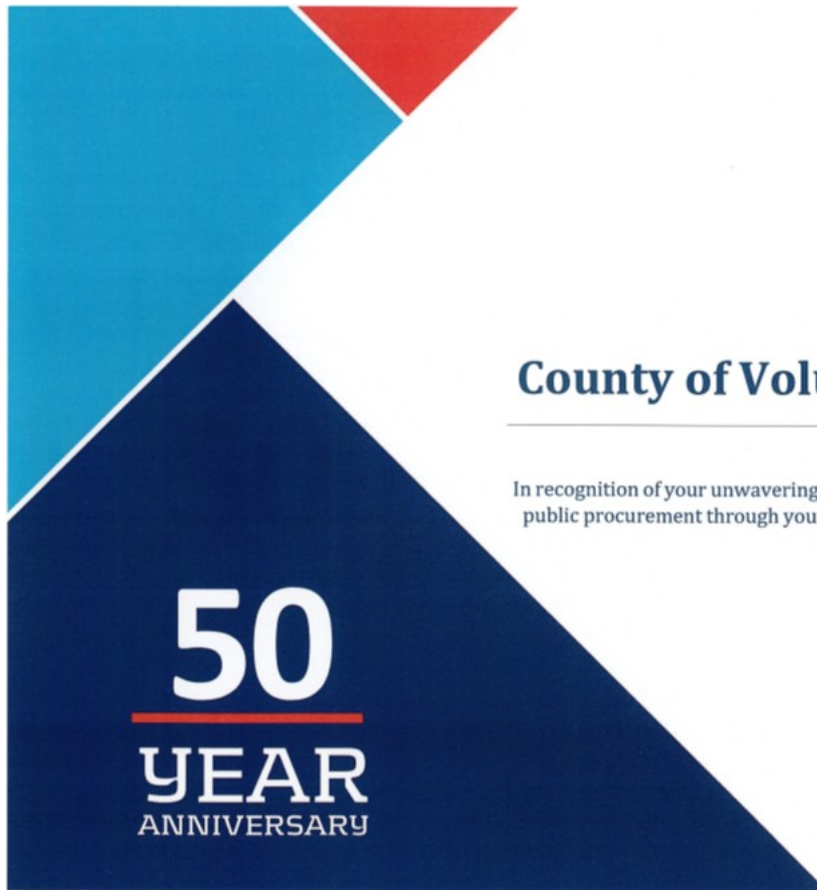
IMPACT 2024

Tracy Attenasio, Orange County Florida
Rolando Melo, Orange County Florida



Is your team doing anything special to celebrate Procurement month? Does your Governing Body recognize your team in any way in honor of Procurement Month? If so please send a copy of your proclamation and photos to secretary@cfcnigp.org by April 15, 2024 for inclusion in the next newsletter. We would love to recognize all the achievements of our agencies and members!





NIGP
The Institute for
Public Procurement

Presented to

County of Volusia

In recognition of your unwavering and long-standing support of
public procurement through your membership with NIGP.

A handwritten signature in black ink, appearing to read "Rick Grimm NIGP-CPP".

Rick Grimm, NIGP-CPP NIGP
Chief Executive Officer

ISSUED DATE: JANUARY 2024

A handwritten signature in black ink, appearing to read "Tahoko, Hoppy".

Congratulations on your agency's 50th year as a valued member of NIGP.

We are grateful for your membership and look forward to being your association of choice in the years to come. Public procurement is an amazing profession, and our members epitomize public servants at their best.

Sincerely,

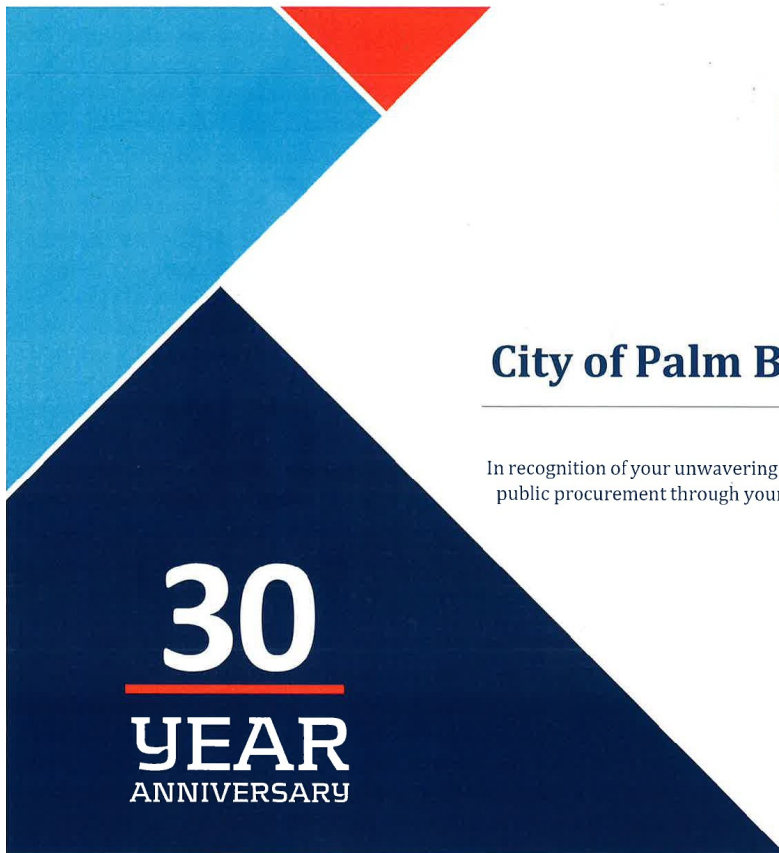
A handwritten signature in black ink, appearing to read "Belinda Sites".

Belinda Sites, CMP, CAE, IOM
Director, Community Engagement

A handwritten signature in black ink, appearing to read "Rick Grimm".

Rick Grimm, NIGP-CPP
Chief Executive Officer

*Tahoko, Hoppy son
Anniversary. Grateful
to serve you!*



NIGP
The Institute for
Public Procurement

Presented to

City of Palm Bay

In recognition of your unwavering and long-standing support of
public procurement through your membership with NIGP.

A handwritten signature in black ink, appearing to read 'Rick Grimm NIGP CPP'.

Rick Grimm, NIGP-CPP NIGP
Chief Executive Officer

ISSUED DATE: JANUARY 2024

A handwritten signature in black ink, appearing to read 'Belinda Sites'.

Congratulations on your agency's 30th year as a valued member of NIGP.

We are grateful for your membership and look forward to being your association of choice in the years to come. Public procurement is an amazing profession, and our members epitomize public servants at their best.

Sincerely,

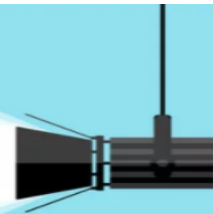
A handwritten signature in black ink, appearing to read 'Belinda Sites'.

Belinda Sites, CMP, CAE, IOM
Director, Community Engagement

A handwritten signature in black ink, appearing to read 'Rick Grimm'.

Rick Grimm, NIGP-CPP
Chief Executive Officer

Tom Blaine



A little about your professional career:

⇒ **Can you please share how long you worked in the procurement profession?**

I am now semi-retired working part-time in staff augmentation for NIGP Consulting. I missed procurement but did not want to work full-time so this is the perfect job. I worked in or consulted to public purchasing for 50 years.

⇒ **What agencies were you apart of during your career?**



NIGP Consulting -Consultant 2023-current ~ Public Sourcing Research & Consulting, LLC ~ City of Miramar, FL -Jackson Health System ~ Miami-Dade County ~ PublicBuy.net LLC (formerly SYSCOM, Inc.) ~ Procurement Consulting Services, Inc. ~ Harris-Stowe State College ~ State of Missouri ~ Harris-Stowe State College ~ Bi-State Development ~ St. Louis County, MO

⇒ **What year did you join the Chapter?**

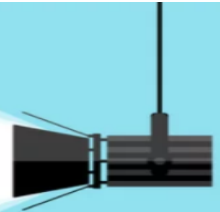
I joined the Central FL Chapter in 2019. I have been active in NIGP Chapters since I was a founding member of Chapter #1 and Chapter #3 and was President of 3 Chapters., St. Louis Area Chapter, Missouri Association of Public Purchasing, Greater Miami Chapter and have been a member of 7 chapters in total.

⇒ **Can you talk about some key differences you have seen in the Procurement field since you joined the chapter?**

The procurement process and profession has changed significantly in the past 50 years. Technology was a manual typewriter and a mimeograph machine. Everything was manual. I am proud of my work in procurement automation, helping many state and local governments automate their procurement process. Almost all solicitations were IFBs. RFP's did not become widespread until the mid-1980s. When I attended my first NIGP national conference there were only 4 women procurement professionals in attendance and very few minorities. The procurement profession has played an important role in increasing their numbers in the profession.



Tom Blaine



A little about your professional career (continued):

- ⇒ **What is the most interesting, unusual, or challenging purchase in which you have been involved?**



When I was Director of Procurement for the State of Missouri we were one of the jurisdictions that pioneered the extensive use of RFPs for procurements. At the end of my tenure we had more professional staff doing RFPs for Professional Services than Commodities. In the early 1980s we issued an RFP for staffing the Emergency Room of one of our hospitals, including physicians and nurses. We had a lot of skeptics but the contract was successful.

- ⇒ **What is one goal in your career that you achieved that you are most proud of?**

I am proud to have served as National NIGP President in 1993 and was NIGP National Manager of the Year in 2006.

- ⇒ **If you had to give one piece of advice to another Procurement professional, what would it be?**

Get involved and active in local NIGP Chapter!!!

A little about you:

- ⇒ **What hobbies do you enjoy doing?**

Although I enjoy my part-time work, my other hobbies include riding my Harley-Davidson motorcycle and playing pickleball. I do miss the trout stream fishing in Missouri.



- ⇒ **Share a little-known fact about yourself.**

I started riding motorcycles at the age of 62 and since then I have been to the Sturgis, SD motorcycle rally twice.

COMMUNITY OUTREACH THANK YOU



BUSINESS OFFICE

333 S. Garland Ave., 13th Fl.
Orlando, FL 32839

P: 407.351.7722
PetAllianceOrlando.org

We have locations in
Orlando and Sanford.

December 19, 2023

Central Florida Chapter of NIGP, Inc
123 W Indiana Ave Suite 302
Delland, FL 32720

Dear Central Florida Chapter of NIGP, Inc,

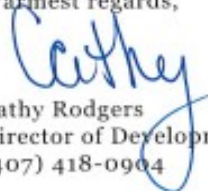
On behalf of the entire Pet Alliance family, I want to express our sincere gratitude for your generous donation of \$4,800.00 on 12/19/2023. Your support means the world to us, and it's wonderful to see your commitment to our cause.

With your recent contribution, you're making a direct impact on the lives of countless animals in need. Your compassion and kindness is helping us provide shelter, care, and a second chance for furry friends who deserve a loving home.

We truly appreciate your dedication to making a difference in the lives of these animals. Your support doesn't just change their lives – it changes ours too. We're so grateful to have you as a part of our community.

As this year comes to a close, we are wishing you and your family a wonderful holiday season. We look forward to sharing some exciting updates coming in 2024, including the start of construction on our new shelter, which is slated to begin in the first months of the year!

Warmest regards,


Cathy Rodgers
Director of Development
(407) 418-0904

*Thank you
for this generous
gift and including
Pet Alliance in your
conference.*

Your gift is tax deductible to the fullest extent of the law. No goods or services were received in exchange for this gift. Pet Alliance of Greater Orlando is a 501(c)(3) tax-exempt organization. Federal Identification Number 59-0637883.



We Speak
We Heal
We Care



RANDALL CONSTRUCTION

HVAC

RANDALL is your one-stop shop for HVAC design, installation, and service. We seamlessly manage projects by leveraging our in-house team, ensuring on-time, on-budget completion and minimizing your risk. Choose RANDALL for a wide range of services, like air & hydronic systems, heat pumps, and more.

ELECTRICAL

RANDALL Electrical delivers industry-leading electrical services for commercial and industrial needs. We offer design, installation, repairs, and even post-construction security solutions through their RANDALL Systems Group. From fire alarms to power generation and service, RANDALL has your electrical needs covered.

PLUMBING

RANDALL delivers cost-effective, reliable plumbing for commercial and industrial projects. Their innovation includes cutting-edge technology and rigorous quality controls for exceptional results, from everyday plumbing to complex industrial piping.

FIRE PROTECTION

RANDALL offers comprehensive fire protection solutions for any building, new or existing. From design and installation to service and maintenance, they ensure your safety with a full range of systems, including dry systems, deluge, pre-action, and residential. Trust RANDALL to keep your property protected.



ABOUT US

RANDALL self-performs 85% of the work on any project. This benefits our Clients as we provide a single source of responsibility to increase project efficiency. We work to become THE preferred partner, regularly communicating, collaborating, and giving attention to every detail. We pride ourselves in delivering quality, reliable work and nothing less. RANDALL does construction the Right way.

CONSTRUCTION THE RIGHT WAY

Innovative Construction Solutions Since 1986
RANDALL is the leading self-performing construction company serving Florida and the southeast for more than 35 years.



www.randallconstruction.com

CERTIFICATION SUPPORT

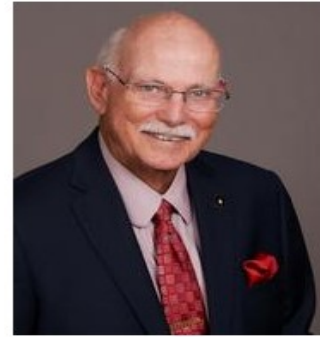
Question of the Day by David Nash

The goal is simple: To assist public procurement professionals in preparing for the CPPO, CPPB and NIGP-CPP exams, one question at a time.

Since the creation of the online Question of the day in 2007, more than five thousand public procurement professionals from across the United States and Canada have participated in this endeavor by responding to questions sent to them via daily emails. Participants may also pose questions that they encounter during their independent or group studies.

<http://www.qoftheday.net/>

Your Facilitator



David E. Nash, CPPO, CPPB, NIGP-CPP: NIGP certified instructor with over 45 years of experience in logistics and public procurement.



MENTORING OPPORTUNITIES

Mentors:

Are you looking to make a significant impact in someone's career while also enriching your own professional journey? Our mentoring program is actively seeking experienced professionals passionate about sharing their knowledge, skills, and insights. As a mentor, you'll have the unique opportunity to guide aspiring professionals, empower the future procurement leaders of tomorrow, and contribute in their professional development.

Mentees:

Are you at the start of your career or looking to make a significant change? Our mentoring program offers an opportunity to connect with seasoned professionals ready to share their knowledge, insights, and advice to help you steer your professional journey and achieve your goals.

Are you interested in participating in the 2024 Mentoring Program?

Contact Info: Fatima F Calkins at FCalkins@goaa.org



SCHOLARSHIP UPDATES

Greetings all!

Finally! All scholarship applications have been reviewed, approved, and updated to the scholarship log! The points award will be calculated and the log posted to the website. We will announce what the points are at the Spring Workshop so be sure to attend. We've got a great line up for the day so it's well worth your time!

If you have any questions, please feel free to reach out to me at (352) 272-9353 or chris.coghill@groveland-fl.gov.

Chris Coghill

Chris Coghill, NIGP-CPP, CPPO, CPPB

CFC NIGP Vice President

P: 352-272-9353 E: Vicepresident@cfcnigp.org



INTERNSHIP/EXTERNSHIP REPORT

UCF INTERNSHIP & CAREER EXPO



Thursday, February 15th, 2024
Addition Financial Arena
1pm-6pm



CFCNIGP Internship & Externship
Committee Chair, John Schmidt
attended the event with Jacqueta Scott
and Damaris Nazarlo.

MISSION SUCCESS

Familiarization: Attending this event successfully raised awareness about diverse career options in public purchasing and contracting; providing students with an insightful overview of the public sector.

Recruitment: Information was shared about open positions and internships in member agencies; sparking interest in specific roles, and potentially generating additional applicants.

Networking: Students were encouraged to join as Chapter (student) members for proactive networking with industry professionals and supervisors which may be beneficial to students in simply gaining business contacts as they prepare for entering the workforce.

EVENT HIGHLIGHTS

- Estimated at least 5% of attendees were graduates or individuals seeking employment while continuing education.
- Commended the helpfulness, hospitality, and dedication of UCF's staff, assistants, and volunteers.
- Laminated sheets about the chapter and common career roles were effective in relating typical roles to students and attendees.

OVERALL IMPACT

- Engaged with 80-100 people collectively, with a large majority now having a better understanding of the public procurement industry.
- A solid success for our goals, and appreciation expressed for the collaborative effort in this exciting but exhausting adventure!

**ELEVATE,
EDUCATE,
ENGAGE.**

**ENCOURAGING CONNECTIONS
THROUGH INTERNSHIP/EXTERNSHIP
ACTIVITIES!**



john.schmidt@occc.net

COMMUNITY SERVICES



The Central Florida Chapter is looking for ways to give back to the community.
Please reach out if you have a service event or charity for consideration for 2024.

Janice K. Hughes, CPPB
(407)825-6425
janice.hughes@goaa.org

DONATION RECEIPT

DONATION RECEIPT		(Please print clearly so form can be returned to you timely)
Donated by:		
Agency:		
Email:		
Donated to: (list charity)		
Type of donation:		
Value:		
** AREA BELOW FOR COMMITTEE CHAIRS USE ONLY **		
COMMUNITY SERVICES CHAIR		
Approved by / Date		
SCHOLARSHIP CHAIR		
Accepted by / Logged / Date:		
<i>Not eligible for scholarship points unless signed by Community Services & Scholarship Chairs</i>		
Thank you for your generosity. We appreciate your support!		

LEADERSHIP DEVELOPMENT

NIGP Mastermind Program

THE NIGP MASTERMIND PROGRAM

Fall 2023 and Spring 2024

NIGP's newest offering, The Mastermind Program, allows for targeted study of various leadership concepts in peer-to-peer learning environments. Grounded in leadership expert John Maxwell's teachings, these eight offerings are taught by procurement professionals and earn participants a Maxwell Leadership Certificate.

Each Mastermind topic provides unique opportunities for leaders to share expertise and experiences, and put new concepts into practice through activities and discussion.

The Mastermind Program is recommended for NIGP Members that are mid to senior procurement leaders.



**Lourdes Coss, MPA, NIGP-CPP,
CPPO**

FACILITATOR - [View Bio](#)



**Register for the March 20
Course**

Transform your leadership style: learn to coach and inspire others to achieve results.



**Register for the March 27
Course**

Elevate your performance: discover techniques for achieving greatness as an individual and as part of a team.



**Additional Courses Coming Fall
2024**

Become a procurement influencer - maximize your team's performance by learning how to influence other positively.



**Additional Courses Coming Fall
2024**

Discover the art of meaningful connection by learning the essential practices for building stronger relationships.



**Additional Courses Coming Fall
2024**

Want to sharpen your skills and maximize your potential as a leader? Unlock the secrets to becoming a great leader with our ten foundational lessons.



**Additional Courses Coming Fall
2024**

Take your team to the next level by empowering them to take on leadership roles within your organization.



**Additional Courses Coming Fall
2024**

Discover the secrets to building a lasting legacy through effective leadership.



**Additional Courses Coming Fall
2024**

Unlock your full potential: discover the 21 irrefutable laws to effective leadership.



NIGP Headliner Series

Harnessing AI in Public Procurement

AVAILABLE ON Demand

until March 31

Embark on a journey of discovery:

- **Grasp the fundamentals of AI:** Gain clarity on the core concepts and applications of AI in the public procurement realm and learn how to leverage AI to make informed, data-driven procurement decisions.
- **Explore practical AI applications:** Uncover real-world examples of how AI is revolutionizing procurement processes, driving efficiency, and mitigating risks.
- **Discover the transformative power of AI:** Gain a comprehensive understanding of AI's potential to revolutionize public procurement. Hear from public procurement professionals who have successfully integrated AI into their operations.

4 Contact Hours

Members: \$79

Non-Members: \$179

Speakers:

- **Greg Anderson, NIGP-CPP, CPPO, MPA**
Procurement Director
Cherokee County, GA
- **Brian Smith, NIGP-CPP, CPPO**
Purchasing Manager
Multnomah County Purchasing, OR
- **Brooke Smith, MIS, MMC**
Purchasing Agent & Deputy
Murray City Corporation, UT
- **James Tanzosch, CPPO, CPPB**
Purchasing Director
North Carolina Central University, NC

Supplier Panel:

- **Danielle Hinz, CPPO**
Executive Government Advisor
Amazon Web Services
- **Mark Hampton**
Executive Education Advisor
Amazon Web Services
- **Mariel Reed**
CEO
Pavilion

For more information please visit: <https://www.nigp.org/events/nigp-headliner-series>



The Institute for
Public Procurement

RFP Learning Lab Series | Spring 2024

What makes a great RFP? Back by popular demand...this Learning Lab series is based on the Global Best Practice *Request for Proposals* and delves into key elements of the RFP process. Participants can expect handouts and detailed discussion on practical application, including case studies and guidance on best practices. After attending each session, participants earn Contact Hours: 4.0 | CEUs: .4.

INSTRUCTORS:

Stéphanie Dion, NIGP-CPP, CPPB, Procurement Manager, Canoe Procurement Group of Canada;

Victor Leamer, CPPB, Senior Buyer, Spokane County, WA,

Michael Thornton, CPPO, Senior Procurement Consultant, Civic Initiatives

Each four-hour Zoom webinar is from 1PM - 5PM (ET) and will use the Zoom breakout function for collaborative learning to include instructor participation. The breakout sessions will focus on real or created scenarios that support the topic covered in that Learning Lab.

Lab 1 - Introduction to RFPs and Starting with the End in Mind

How do we define an RFP? How does it differ from other solicitation methods? What does the RFP process look like? This session explores why RFPs are essential to public procurement and focuses on a key technique - 'Start with the End in Mind'.

[February 29](#)

Lab 2 - Engaging with Suppliers and the Importance of Flexibility & Organization

Engaging with Suppliers is an important activity for public procurement professionals. Proper communication and engagement can add tremendous value to both the supplier and entity. We review and discuss sample RFPs and discover why using templates is so important.

[March 7](#)

Lab 3 - Responsiveness, Compliance and Responsibility and Evaluation Criteria

Evaluation methodologies, the process, and evaluation criteria - essential elements in determining responsiveness, compliance, and responsibility. Proper execution of these elements can help your entity create an RFP that identifies the best Supplier and best solution.

[March 14](#)

Lab 4 - Treasure Map for Suppliers and the Scope of Work

Discover what information needs to be included to portray intent correctly in an RFP and why it's important to provide Suppliers a good 'Treasure Map'. A critical component of the 'Treasure Map' is the Scope of Work. Learn how to create an effective Scope of Work for successful outcomes.

[March 21](#)

Lab 5 - Evaluation Committee and Process

Learn how having the correct members on your Evaluation Committee provides a defensible evaluation process. Having a well-documented process that is understood by all participants is essential. This session focuses on the areas that are probably the most time consuming of the RFP process; managing the evaluators and the evaluation process.

[March 28](#)

Lab 6 - Post Evaluation Steps and RFP Misfits

The RFP is not over until it's over. Issuance of a Notice of Award is not the end. There are several post-evaluation steps to be completed. The first part of this session reviews those activities. The instructors also tie this information back to the first session 'Starting with the End in Mind'. The second half wraps up the full learning lab series with discussion on some not so conventional RFP types.

[April 4](#)

Price: \$159 Members/per lab | \$259 Non-Members/per lab

Register today.



LATEST TRENDS AND INFORMATION IMPACTING THE PROFESSION

Webinars

You asked for more content, and we listened.

Our webinars, always free to members, provide valuable learning on hot topics in procurement, helping you stay informed.

- **60% increase in content**, means more contact hours to meet your professional learning goals
- **Snack-sized learning** to fit all schedules
- Topics geared to learners at all levels
- Designed to complement other NIGP learning resources

MAR 6	Webinar - Federal Grants: A Top-Level Primer for Public Procurement Professionals Webinar	MAR 12	Webinar - NIGP Certified Procurement Professional: Connecting Certification to Your Learning and Career Aspirations Webinar
MAR 13	Webinar - From Tradition to Virtual: How to Manage a Multi-Generational Workforce Webinar	MAR 21	Webinar - Removing Barriers to Bids: Best Practices for Equitable Opportunities for Local Suppliers Webinar
MAR 26	Webinar - Mastering the Art of Contract Negotiation Webinar	APR 9	Webinar - Building Resilience in our Government Buildings (with resilient supply chains!) Webinar
APR 10	Webinar - The Power of Empty Space Webinar	APR 17	Webinar - NIGP Member Orientation Webinar
APR 23	Webinar - NIGP Certified Procurement Professional: Connecting Certification to Your Learning and Career Aspirations Webinar	MAY 7	Webinar - Does It Really Say That: A Look at Court Cases Affecting Procurement Webinar
MAY 14	Webinar - NIGP Certified Procurement Professional: Connecting Certification to Your Learning and Career Aspirations Webinar	JUN 18	Webinar - NIGP Certified Procurement Professional: Connecting Certification to Your Learning and Career Aspirations Webinar
JUL 17	Webinar - NIGP Member Orientation Webinar	JUL 23	Webinar - Sailing the 7 Cs to Successful Scope of Work Design Webinar
SEP 17	Webinar - And the Crowd Goes Wild: Effective Communication Starts with Considering and Listening to Your Audience Webinar	OCT 16	Webinar - NIGP Member Orientation Webinar

Webinars are...

\$0

Complimentary to MEMBERS

\$195

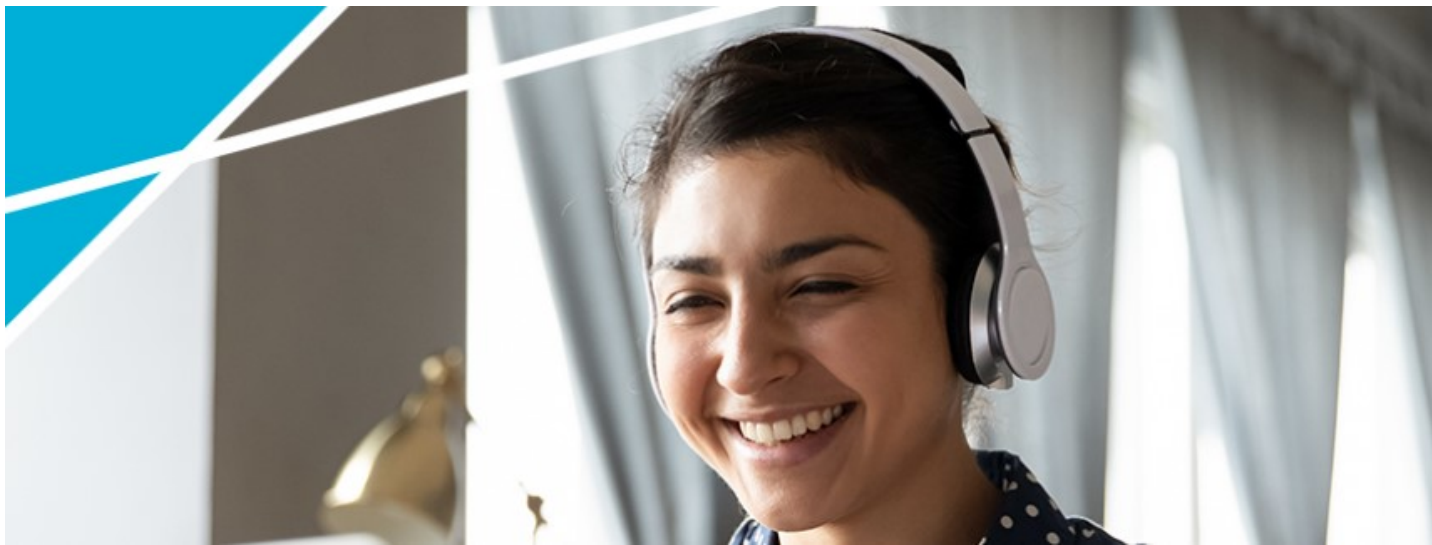
Non-Members

90

Minutes (60-70 minutes of presentation with time for Q&A)

1

Attendees receive one (1) contact hour per completed webinar they attend.



Webinars & Webinar Recordings are FREE to Members

NIGP hosts over 30 webinars a year on key topics, best practices and issues of relevance to the public procurement professional. AND...these webinars are FREE to members. Because we understand that your time is in short-supply, we also offer members access to these webinar recordings to review on your own time.

Topic	
TECHNOLOGY	PROTESTS
SUSTAINABILITY	CYBERSECURITY
EVALUATION METHODS	FRAUD
LEADERSHIP	RELATIONSHIP MANAGEMENT
BENCHMARKING	NEGOTIATIONS
MARKET RESEARCH	REVERSE AUCTIONS
SPEND ANALYSIS	CERTIFICATION
COOPERATIVES	CONSTRUCTION
SPECIFICATIONS	AUDITS
UTILITIES	GASB/LEASE
BONDS	COVID-19
CFR 200/UNIFORM GRANT GUIDANCE/ UGG	RISK
BID	CONTENT CORNER



We are incredibly excited to introduce **RADIO NIGP**. A talented team of procurement colleagues created our first-ever radio program. Radio NIGP gives a new vibe and a new twist to the world of procurement. Get ready to listen, learn and be entertained!

What's Ahead

Radio NIGP will be produced monthly with segments that include "Legally Speaking", "Word of the Day", "Tech Tip" as well as guest commentaries, interviews and compelling news that will keep you connected and engaged with NIGP and the procurement community. Look for more enhancements as we grow this innovative radio program.

February 2024 - Loyalty to the Profession; Recruiting & Retaining Professionals



**Send Us Your Comments
& Questions**

radio@nigp.org

[Check it out at https://www.nigp.org/events/radio-nigp](https://www.nigp.org/events/radio-nigp)

NIGP PROFESSIONAL DEVELOPMENT OPPORTUNITIES

New to Procurement!!!!

Earn your Public Procurement Associate Designation by taking these three (3) Core Certificate classes.

Three payment options, choose the one that works best for you.



On-Demand Bundle

On-Demand courses are pre-recorded to fit your schedule, you can work at your own pace, on your own time, there is no time limit (available 24/7)

Price:
Members: \$920 Non-Members: \$970

3-Week Intensive

3-week blended course consisting of on-demand courses and live Instructor sessions (that are date specific)

Price:
Members: \$1,250 Non-Members: \$1,350

Pay-As-You-Go

For maximum flexibility, register for individual Competencies or Core certificates. (Available On-Demand, Virtual Instructor-Led, and In-Person)

Total Price
(if taking 3 Core Certificate Courses)
Members: \$1,515 Non-Members: \$1,815
(if taking 11 Competency Modules)
Members: \$2,180 Non-members: \$3,235

Hosting a Seminar

Interested in hosting a virtual class? Contact Lisa Kesecker at (407)870-4622 with any further questions or to begin the seminar scheduling process. With a variety of classes to choose from, visit the NIGP website for course information at: NIGP.ORG

Do you want to start earning your Pathway's badges and certificates? Go to the NIGP's website and lookup the various classes so you can start earning your badges!

Contact: Lisa Kesecker, CPPB, Pro-D Chair
lisa.kesecker@osceolaschools.net

EDUCATIONAL OPPORTUNITIES

PROCUREMENT U AFFILIATE

NASPO



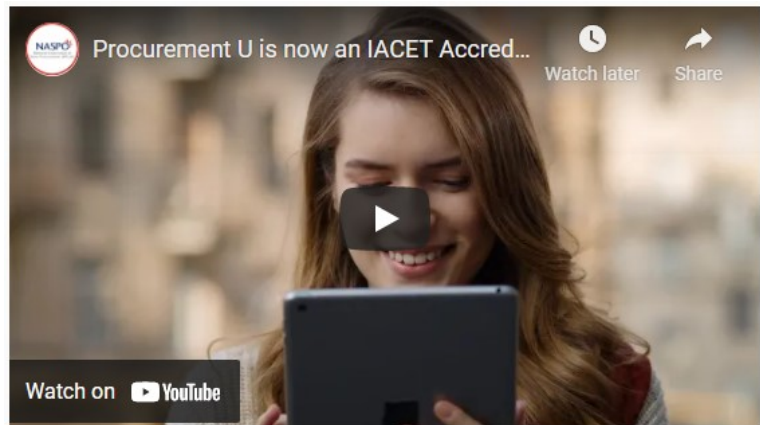
PROCUREMENT U FREE COURSES - GIVE BACK PROGRAM

Our Gift to You

Throughout the COVID-19 Pandemic, procurement professionals have led the way in procuring critical PPE and essential needs for state and local governments across the country during this unprecedented time. As a small token of our profound appreciation for everything you do, we are making ALL *Foundational Procurement* courses totally FREE.

This "Procurement U Gives Back" Program is also a celebration of a major milestone for Procurement U: we are now an IACET Accredited education provider! Watch the video to learn more about what this prestigious honor means for us, and for you.

Below are details on the changes happening right now as a part of our Give Back Program and how you can take advantage of this unparalleled offer. We encourage you to explore the opportunities available and check our website often, as we have even more new and exciting things coming soon. Enjoy!



FREE SELF-PACED COURSES

The core of Procurement U is comprised of our online courses available on our Learning Management System (LMS). As a part of this new Give Back Program, we are making all *Foundational Procurement* courses available for free. This includes over 25 contact hours of online course instruction, completely free.

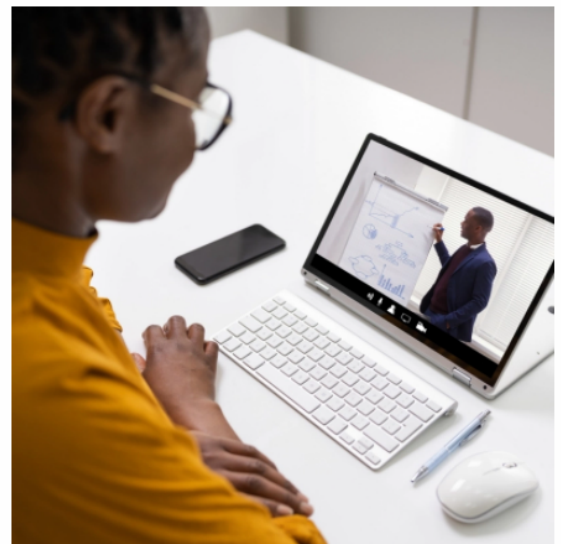
To enroll in one of these free courses, click the "Free Courses" button below, sign up or log in, and explore the catalog.

[FREE COURSES](#)

NEW! FREE WEBINAR RECORDINGS FOR CONTACT HOURS

Missed one of our webinars? No problem! In addition to all the free courses, we are also announcing a brand-new offering: free webinar recordings that are eligible for contact hours. Simply checkout a webinar recording that you did not get to experience live, pass the short quiz after the video, and you automatically receive a certificate of completion showing your earned contact hour(s). It's that easy to build hours towards certification, all completely free for everyone. Check back often as we add new webinar recordings throughout the year.

[FREE WEBINARS](#)





COURSE

Competency Module: Negotiations

DATE: 04/12/2024
START TIME: 9:00 AM Eastern Time
END TIME: 1:00 PM Eastern Time
HOSTED BY: Central Florida Chapter of NIGP
INSTRUCTOR: Ms. Stephanie L. Akerley,
NIGP-CPP, CPPO, CPPB

LEVEL: Foundation
FORMAT: Virtual Instructor-Led
CONTACT HOURS: 4
CEUS: 0.4

Negotiations serve as the apex of the sourcing process, bringing together research, strategy, specifications, and all associated criteria in order to achieve a best value solution for the entity. Negotiations, broken down into preparation, negotiation, and agreement, help the procurement professional achieve the greatest public benefit possible in situations ranging from pens and paper to major construction initiatives.

Pricing: ?

Competency Module: Negotiations (Member: Standard)
\$165.00
Competency Module: Negotiations (Non-Member:
Standard) \$265.00
(prices valid until Apr 11, 2024)

Spots available: 8

REGISTER YOURSELF

REGISTER OTHERS

[Download Print & Fax Form](#)

Local Contact

Name: Lisa Kesecker
Phone: 407-870-4622 Ext: 65518
Fax: 407-870-4616
Email: Lisa.Kesecker@OsceolaSchools.net

For more information, visit: [Competency Module: Negotiations \(nigp.org\)](https://nigp.org)

NIGP CLASSES - CFC SPONSORED 1-DAY CLASS



COURSE

Specialization Certificate: Job Order Contracting

DATE: 05/08/2024

START TIME: 9:00 AM Eastern Time

END TIME: 6:00 PM Eastern Time

HOSTED BY: Central Gulf Coast Chapter of NIGP

INSTRUCTOR: Ms. Theresa R. Bauccio-Teschlog, NIGP-CPP, CPPB

LEVEL: Advanced Practitioner

FORMAT: Virtual Instructor-Led

CONTACT HOURS: 8

CEUS: 0.8

Job Order Contracting (JOC) is a subset of construction procurement and typically used for smaller construction procurements. The use of Job Order Contracting is growing as entities are trying to find ways to achieve growth and maintenance goals while staying within budget and time constraints. To successfully implement a JOC, procurement needs to establish a JOC program. Procurement must also communicate with suppliers about JOC opportunities and manage contracts to ensure compliance with contract terms.

Pricing: ?

Specialization Certificate: Job Order Contracting

(Member: Early) \$260.00

Specialization Certificate: Job Order Contracting (Non-

Member: Standard) \$425.00

(prices valid until Mar 9, 2024)

Spots available: 18

REGISTER YOURSELF

REGISTER OTHERS

[Download Print & Fax Form](#)

Local Contact

Name: Lisa Kesecker

Phone: 407-870-4622 Ext: 65518

Fax: 407-870-4616

Email: Lisa.Kesecker@OsceolaSchools.net

For more information, visit: [Specialization Certificate: Job Order Contracting \(nigp.org\)](https://nigp.org/Specialization-Certificate-Job-Order-Contracting)



2024 Annual Conference

“Riding the Winds and Waters of Change”
May 19 -22, 2024

	Full Conference
Member	\$450
Non-member	\$625
	Single days
	Sunday
Member	\$150
Non-member	\$200
	Mon, Tue, or Wed
Member	\$200
Non-member	\$300

Disney's Coronado Springs Resort
1000 W Buena Vista Dr.
Lake Buena Vista, FL 32830



Conference Hotel
Reservation Cutoff date April 19, 2024

Room Rate (single/double occupancy): \$235.00 per night.
Additional Person (18 yrs. and older): \$25.00 per person per night

For more information, visit: [FAPPO Annual Conference \(fappo.org\)](https://fappo.org)

NIGP CLASSES - CFC SPONSORED 2-DAY CLASS

COURSE

Specialization Certificate: Cloud Procurement

DATE: 07/29/2024 - 07/30/2024

LEVEL: Advanced Practitioner

START TIME: 8:00 AM Eastern Time

FORMAT: Virtual Instructor-Led

END TIME: 5:00 PM Eastern Time

CONTACT HOURS: 16

HOSTED BY: Central Florida Chapter of NIGP CEUS: 1.6

INSTRUCTOR: [Danny Mays, NIGP-CPP, CPPO, CPSM, CPSD, CPPB](#)

The pace of change in the technology arena is so fast that most entities are attempting to outsource the location of their hardware, software, and data by hosting the information in the cloud. This means that procurement professionals must weigh potential cost savings that poses new risks to the entity and understand the unique terms, clauses, and jargon used in these types of solicitations. Further, the procurement professionals must work with internal clients to determine the requirements, risk factors, and data security stored in the cloud. These factors will have an enormous impact on the entity. As a result, the procurement professional must become familiar with the concepts and challenges of the cloud, SaaS, hosting agreements, lines of demarcation, and other evolving cloud technology. Understanding these concepts and challenges is the best way to begin to advise, procure, and negotiate successfully. This class will offer the procurement professional the ability to grasp the concepts and begin to practice some of the skills necessary to navigate the ever-changing world of cloud technology.

Pricing: ?

Specialization Certificate: Cloud Procurement (Member: Early) \$356.00

Specialization Certificate: Cloud Procurement (Non-Member: Standard) \$545.00
(prices valid until Jul 25, 2024)

Spots available: 23

[REGISTER YOURSELF](#)

[REGISTER OTHERS](#)

[Download Print & Fax Form](#)

Local Contact

Name: Lisa Kesecker

Phone: [407-870-4622](tel:407-870-4622) Ext: 65518

Fax: 407-870-4616

Email: Lisa.Kesecker@OsceolaSchools.net

For more information, visit: [Specialization Certificate: Cloud Procurement \(nigp.org\)](https://nigp.org)



DRIVING PROCUREMENT FORWARD

NIGP Forum

NIGP
FORUM
2024

Key Highlights:

5 Plenary Sessions

3 Keynote Speakers

60+ Learning Sessions

8 Interactive Workshops

8 Current Conversations Networking Sessions

Entity-specific Networking Sessions

200+ Exhibitors

EARLY REGISTRATION REGISTRATION ENDS

MAY 31

Charlotte Convention Center

Address:

501 S College Street
Charlotte, NC 28202

Virtual

August 25 - 28, 2024

\$299 / Members

\$449 / Non-Members

In Person

August 25 - 28, 2024

Charlotte, NC

\$925 / Members

\$1,150 / Non-Members

NIGP has contracted with six hotels, [click here to view them](#).

For more information, visit: [NIGP Forum \(nigp.org\)](https://nigp.org)



COURSE

Core Certificate: Foundations of Strategy and Policy

DATE: 11/07/2024 - 11/08/2024

LEVEL: Foundation

START TIME: 8:00 AM Eastern Time

FORMAT: Virtual Instructor-Led

END TIME: 5:00 PM Eastern Time

CONTACT HOURS: 17

HOSTED BY: Central Florida Chapter of NIGP

CEUS: 1.7

INSTRUCTOR: Mr. Ronald Lacy King, NIGP-CPP, CPPO, CPPB, VCM, VCO

As stewards of the public trust, public procurement professionals are expected to demonstrate strategic value to stakeholders throughout both their governmental entities and the suppliers with whom they work. Providing an overview of the ever-changing profession by identifying concepts, common legal and ethical issues, and the precise role of both the procurement function and the public procurement professional in governmental entities, the Foundations of Strategy and Policy Core Certificate provides learners with a holistic, introductory focus on the profession, using practical examples, discussions, group exercises, and case studies to promote application-ready experiences. As a career orientation or refresher course detailing the basic tenants of the public procurement function, NIGP's Foundations of Strategy and Policy Core Certificate promotes targeted activities and implementable concepts designed to enhance the mission and strategic value of your entity, empowering learners to become more confident in their role as they perform the procurement function in line with commonplace legal requirements and ethical standards.

Pricing: ?

Core Certificate: Foundations of Strategy and Policy
(Member: Early) \$356.00

Core Certificate: Foundations of Strategy and Policy
(Non-Member: Standard) \$545.00
(prices valid until Sep 8, 2024)

Spots available: 23

[REGISTER YOURSELF](#)

[REGISTER OTHERS](#)

[Download Print & Fax Form](#)

Local Contact

Name: Lisa Kesecker

Phone: 407-870-4622 Ext: 65518

Fax: 407-870-4616

Email: Lisa.Kesecker@OsceolaSchools.net

For more information, visit: [Core Certificate: Foundations of Strategy and Policy \(nigp.org\)](https://nigp.org)

NIGP CLASSES - CFC SPONSORED 3-DAY CLASS

COURSE

Core Certificate: Foundations of Sourcing and Contracting

DATE: 11/20/2024 - 11/22/2024

LEVEL: Foundation

START TIME: 8:00 AM Eastern Time

FORMAT: Virtual Instructor-Led

END TIME: 5:00 PM Eastern Time

CONTACT HOURS: 24

HOSTED BY: Central Florida Chapter of NIGP

CEUS: 2.4

INSTRUCTOR: [Ms. Elvia R. Fernandez](#),
NIGP-CPP, CPPO, CPPB

Every day, public procurement professionals across North America are challenged to fulfill the needs of their entity as balanced against the needs, wants, and desires of their stakeholders, ensuring that all procured commodities are acquired in the right manner, based on the correct criteria, and within the appropriate price range. Designed to provide entry-level public procurement professionals with the tools they need to ensure the appropriate goods and services are procured, NIGP's Foundations of Sourcing and Contracting Core Certificate empowers learners with applicable, implementable solutions to some of the procurement function's most challenging topics. Addressing the actionable solutions to sourcing and contracting methods, specification development, evaluation methods, and negotiations, Foundations of Sourcing and Contracting promotes the tenants and key principles of the public procurement function, empowering learners with NIGP-advocated best practice guidance to become more skilled in their role as they perform the procurement function on a foundational level.

Pricing: ?

Core Certificate: Foundations of Sourcing and Contracting (Member: Early) \$500.00

Core Certificate: Foundations of Sourcing and Contracting (Non-Member: Standard) \$725.00
(prices valid until Sep 21, 2024)

Spots available: 24

REGISTER YOURSELF

REGISTER OTHERS

[Download Print & Fax Form](#)

Local Contact

Name: Lisa Kesecker

Phone: [407-870-4622](tel:407-870-4622) Ext: 65518

Fax: 407-870-4616

Email: Lisa.Kesecker@OsceolaSchools.net

For more information, visit: [Core Certificate: Foundations of Sourcing & Contracting \(nigp.org\)](https://nigp.org)

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Digital Badge

Pathways

Specialization Certificate



Core Certificates



Designations

SPECIALIZATIONS



Learn more at <https://www.nigp.org/learning/what-is-pathways>.

EDUCATIONAL OPPORTUNITIES – STUDY GROUP

UPPCC CERTIFICATION

CPPB / CPPO STUDY GROUP 2024



Spring Exams: May 6-18, 2024

Exam App Window Opens	Apply By	Apply w/ Late Fee By	Schedule Exam By*
Nov 6	March 18	March 31	April 15

2021 UPPCC BoK-C: CPPO

Fall Exams: October 14-26, 2024

Exam App Window Opens	Apply By	Apply w/ Late Fee By	Schedule Exam By*
May 27	August 19	Sep 2	Sep 16

2021 UPPCC BoK-C: CPPB

UPPCC Body of Knowledge & Competency (BoK-C) Domain Areas

	CPPO Exam	CPPB Exam
Legal Framework	15%	14%
Procurement Planning and Analysis	17%	18%
Sourcing and Solicitation	20%	23%
Contract Development and Management	17%	21%
Leadership	18%	11%
Business Principles	13%	13%

The VIRTUAL CFC NIGP CPPB/CPPO Study Group has returned! Join us virtually on Thursdays from 11:00am - Noon EST!

Registration for the session is available on the Chapter's website at www.cfcnigp.org, under upcoming events. If you have questions please contact Heather Beaudry at cfcstudy-group@cfcnigp.org.

UPPCC CERTIFICATION




CFC-NIGP

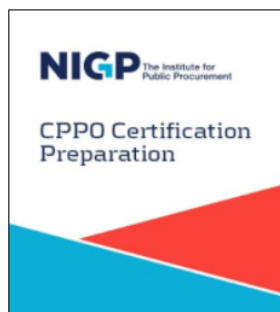
CPPPO AND CPPB ONLINE ASSESSMENT TOOLS

CPPPO and CPPB Prep Guides

This CPPPO and CPPB Certification Preparation Guides are designed to help prepare you for the **Certified Public Procurement Officer** and **Certified Public Procurement Buyer** examinations. Both guides and the certification examination are based on the **2021 UPPCC Body of Knowledge**. While the actual examination questions are held in the strictest confidence by the UPPCC, by basing this preparation guide on the same foundation as the test questions, it can serve as a focused study guide.

 **NOTE:** A hard copy of the Prep Guide is included with an in-person Prep Course registration. A digital version is included with an online course registration.

The CPPPO or CPPB Prep Guides are also available for purchase in the NIGP Bookstore in both hard copy and a digital ebook. Purchase your copy today!



PURCHASE TEXTBOOK

PURCHASE EBOOK

UPPCC CERTIFICATION



CFC-NIGP

CPPO/CPPB PREP GUIDES AND COURSES

CPPO and CPPB Prep Courses

- NIGP's CPPO and CPPB Prep Courses provide a review of key topics identified in the 2021 UPPCC Body of Knowledge and Competency.
- The Prep Courses help you to assess your strengths and weaknesses as they relate to the subject matter.
- Available in-person or virtually
- Course registration **includes** a hard copy of the Prep Guide with an in-person Prep Course registration or a digital copy for an online course registration.
- Addresses all six domains of the Body of Knowledge and Competency.
- Describes the testing environment for the certification examinations.
- Explains the various methods of study that will help prepare for the examination.

[REGISTER FOR A CPPO PREP COURSE](#)

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CPPO and CPPB Exam Study Tools

CPPO/CPPB PREP GUIDES AND COURSES

These tools offer convenient 24/7 access starting the day you register and can help you get comfortable navigating computer-generated exams. These tools test your strengths and weaknesses within the Universal Public Procurement Certification Council (UPPCC) Body of Knowledge and Competency (BoK-C) and align with the six domains covered in the CPPO and CPPB BoK-C Exams.

Disclaimer: The questions on these assessments ARE NOT found on the Universal Public Procurement Certification Council (UPPCC) Certification Exam. These questions simulate the format and types of questions asked and are intended as a study aid to review subject matter relevant to the UPPCC Body of Knowledge and Competency. Using an assessment tool does not guarantee a passing grade on the UPPCC Certification Exam.

CPPO AND CPPB ONLINE ASSESSMENT TOOLS

FEE

\$98


[Purchase CPPO Tool](#)

[Purchase CPPB Tool](#)

If you have previously purchased one of the online assessment tools and want to purchase it again, please call Customer Care at 1-800-367-6447.



The UPPCC Board of Directors is pleased to announce approval of a new eligibility option for the Certified Public Procurement Officer (CPPO) Certification Program. Given the significant number of highly competent professionals at the Officer level who do not have a bachelor's degree or higher, UPPCC recognized the need for an alternative option for CPPO certification for these experienced professionals. The new eligibility option is shown below as Option Two with Option One being the existing option. This change will take effect starting with the Fall 2024 exam window.

	
Option One	Option Two
<ul style="list-style-type: none"> • Bachelor's degree or higher earned from an accredited institution of higher learning • 5 years of procurement experience within the previous 10 years from the applications submission date of which a minimum of 3 years is in a management or supervisory position. A minimum of 50% of the required years of experience must be in public sector (remaining experience may be from either public or private sector), and • 96 contact hours of procurement-related coursework/training completed within the previous 10 years from the applications submission date. 	<ul style="list-style-type: none"> • No Degree Required • Active CPPB Certification • 10 years of procurement experience within the previous 15 years from the applications submission date of which a minimum of 6 years is in a management or supervisory position. A minimum of 50% of the required years of experience must be in public sector (remaining experience may be from either public or private sector), and • 96 contact hours of procurement-related coursework/training completed within the previous 10 years from the applications submission date.

www.uppcc.org

EDUCATIONAL OPPORTUNITIES – STUDY GROUP

GET A PREP COURSE FOR FREE

Did you take a CPPO or CPPB Prep class with NIGP after July 1, 2021 but didn't pass the Exam?

One Time Use Only

CONTACT.CUSTOMERCARE@NIGP.ORG

For all of those that just missed it during the fall exams, NIGP may have just what you need! Contact Customer Care and see how they can help you!

<https://www.nigp.org/certification/cppo-cppb-exam-prep>

Recommended UPPCC Exam Prep Timeline

<p>Purchase the CPPO or CPPB online assessment tool for a virtual test prep experience that features over 325 study questions to help you identify your strengths and weaknesses.</p>	6 Months Before Exam Assess where you are
<p>Choose NIGP courses to fill your knowledge gap. NIGP's coursework aligns with the UPPCC's body of knowledge by domain.</p> <p>VIEW BOK-C ALIGNMENT</p>	5 Months Before Exam Review BOK and Choose Courses
<p>NIGP's CPPO and CPPB prep courses are available online and in-person. They address key information on topics identified in the UPPCC BoK-C and can help you identify areas you need to continue studying.</p> <p>VIEW CPPO COURSES</p> <p>VIEW CPPB COURSES</p>	4 Months Before Exam Take a Prep Course
<p>Now that you know your strengths and weakness, it's time to study! Form a small study group to get unique topic perspectives, and follow our study guide for helpful tips and advice.</p> <p>READ STUDY GUIDE</p>	3 Months Before Exam Study
<p>Take the online assessment tool again to see where you have made progress and which areas still need development.</p>	2 Months Before Exam Re-assess
<p>Use the three volumes of animated online flashcards for a fun and quick way to master essential procurement terms and definitions from the NIGP Dictionary.</p>	1 Month Before Exam Personal Study Time

Membership Meeting Minutes
Friday, January 19, 2024

Start: 12:30 PM

Ended: 1:14 PM

Welcome – Tabatha Freedman, President

- **Welcome Guests**
 - Abel Velasco, City of Oviedo

Installation of 2024-25 Officers: President, Vice President, Treasurer, Secretary
by Chapter Ambassador Fatima Calkins

- Tabatha Freedman, President
- Chris Coghill, Vice President
- Sean Hynes, Treasurer
- Nick Canjar, Secretary

Old Business

Secretary's Report – Nick Canjar

- **Acknowledgement of Duties & Conflict of Interest Form**
 - Form will be sent out to Board Members and Committee Chairs the week of January 22, 2024, with a due date of February 16, 2024.

Treasurer's Report – Sean Hynes

- **Website Forums**
 - Members have access to forums on the Chapter's Website.
 - Member Resources
 - Forum Link
 - Review of how to turn on/off notifications and change the frequency of the notifications were reviewed.
 - Go to Profile
 - Forum General Preference
 - Message Delivery
 - Access to the forum is still available if you do not opt in to receiving notifications for the forum.
- **Membership 2024**
 - Memberships renewals are due by January 31, 2024.

Approval of Consent Agenda to include:

- Approval of Previous Minutes from the December 8, 2023, Membership Meeting
- Approval of Bank Reconciliations for the month(s) of December 2024
- Emailed to membership for review on January 18, 2024
 - Motion to approve by Chris Coghill, Seconded by Kenneth Ruddy
 - No Discussion
 - Motion Passed

Vice President's Report – Chris Coghill

- **Programming Updates**
 - **2024 Meetings:**
 - March 22nd (Spring Workshop)
 - May 3rd
 - July 12th
 - September 27th (Fall Workshop)
 - December 6th
 - **Scholarship Updates Application and Log**
 - Scholarship Applications are due January 31, 2024. No Exceptions.
 - 2024 beginning balances have been posted online.
 - Several scholarship funds were lost due to the deferment form not being completed.
 - **Leadership Summit—Chapter Academy, Edge, Impact**
 - Multiple Chapter members will be attending Leadership Summit and the different tracks.
 - Leadership Summit Registration is active through January 31, 2024.
(<https://www.nigp.org/events/leadership-summit-2024>)

President's Report – Tabatha Freedman

- **Buyer of the Year and Manager of the Year applications**
 - Applications are available on the chapter website.
(https://www.cfcnigp.org/content.aspx?page_id=86&club_id=449394)
- **Pro-D Opportunities Scholarship – Negotiation Course**
 - This ½ day course is to be offered on April 12, 2024, from 9am – 1pm EST.
 - The Chapter is offering twelve (12) members to attend this course free of charge.
 - Currently only 7 people have signed up.
 - Register on the chapter's website; deadline to register is February 5, 2024
(https://www.cfcnigp.org/content.aspx?page_id=4002&club_id=449394&item_id=2167873)
- **Reverse Trade Show (RTS) 2024**
 - New location for 2024: The Doubletree SeaWorld
 - Friday, November 8, 2024
 - Will have discounted hotel rooms available for chapter members attending the RTS.
 - The Chapter will also give away some hotel rooms under the Pro-D program or you can use scholarship dollars to fund the rooms. Further information will be available soon. You will have to be registered to attend RTS to obtain rooms through the Pro-D program or to use scholarship funds.

➤ **Committees**

- Additional volunteers are needed for the various committees.
- Contact an officer for additional information.
- Scholarship points are offered for committee members.

New Business

➤ **Committee/Task Force(s) – Updates from Chairs Community Service**

- **Pro-D**
 - **Classes Available:**
 - **Competency Module: Negotiations:**
 - April 12, 2024; 9am – 1pm
 - Chapter will be giving away 12 seats; deadline to register is Monday, February 5, 2024
 - Registration Link: https://www.cfcnigp.org/content.aspx?page_id=4002&club_id=449394&item_id=2167873
 - **Core Certification: Technology Procurement – Advanced**
 - April 17-19, 2024; 8am-5pm
 - **Specialization Certificate: Cloud Procurement,**
 - July 29-30, 2024; 8am – 5pm
 - **Core Certification: Foundations of Strategy and Policy**
 - November 7 – 8, 2024; 8am – 5pm
 - **Core Certification: Foundations of Sourcing and Contracting**
 - November 20 – 22, 2024; 8am – 5pm
 - If your agency would like to host an event, please reach out to Lisa Kescker at Lisa.Kescker@osceolaschools.net.
- **Study Groups**
 - CPPB/CPPO Interest Meeting Meets will be held on Thursday, January 25, 2024, and Friday, January 26, 2024.
 - Meeting Information: <https://meet.google.com/wgu-fupp-rmu>
 - Survey about the study group can be found here: https://docs.google.com/forms/d/e/1FAIpQLSel_T7zL4kfimAvOzpJ_QC-f3NhtbPfSz3MHsdubAttuEHtrg/viewform?pli=1
- **Internship/Externship**
 - One more committee member is needed. Contact John Schmidt at John.Schmidt@OCCC.NET for additional information
 - The committee currently has several outreach projects planned to include a UCF Recruiting/Internship event that takes place on February 15th and the Knight Shadow Program which will take place March 19 – 20, 2024.
 - 3 students participated in the job shadow day that

occurred in December of 2023.

- The program gives students an idea of what we do in the Purchasing/Contract world.
- Please provide current job postings to John Schmidt so he can include them as part of the program.
- **Mentoring**
 - Menor/Mentees are needed for 2024!
 - There were ten (10) mentor/mentee sets in 2023 and 2 certifications were earned as part of the program.
 - Contact Fatima Calkins at fcalkins@goaa.org for further information.
- **Recognition of New Certifications**
 - Jazma Owens, City of Groveland, earned her Public Procurement Associate Designation through NIGP.
- **Job Postings, Announcements, New Positions, Purchasing News Other New Business**
 - **Job Postings:**
 - Procurement Analyst III, Osceola County
 - **Announcements:**
 - **NIGP Talent Council**
 - Carrie Mathes reported that NIGP Talent Council will be moving to an appointment process rather than election.
 - Currently there is a need three (3) members; applications are due by January 24, 2024
 - Zulay Millan will be Chair as of July 2024.

Chapter Meeting is Adjourned, 1:14 PM

- Motion to approve by John Schmidt, Seconded by Katrina Ponzini

Membership Meeting Agenda

March 22, 2024

9:00 AM – 3:00 PM

9:00 AM Registration

9:15 AM - 9:45 AM Chapter Business Meeting

10:00 AM Workshop: NIGP Business Council (in-Person)

12:00 PM Lunch

1:00 PM Workshop: Rachel Brackett, Florida Office of Attorney General's Antitrust and Complex Enforcement Division (In-Person)

Welcome – Tabatha Freedman, President

Introductions, Welcome Guests & Recognition of New Members

Old Business

Secretary's Report – Nick Canjar

Spotlight Member

Procurement Month

Treasurer's Report – Sean Hynes

Chapter Website

Parliamentarian

By-Laws

Consent Agenda

Minutes from Previous Meeting

Bank Reconciliations

By-Laws

Vice President's Report – Chris Coghill

Programming Updates

Scholarship Updates

President's Report – Tabatha Freedman

Awards

Pro-D Scholarships

Committees

New Business

March Meeting
LUNCH MENU

***Hot Lunch
to be determined***

2024 DATES

March 22nd

May 3rd

July 12th

September 27th

Reverse Trade Show
Friday, November 8th

December 6th