

Newsletter





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VISION
To be the leading Chapter of NIGP: The Institute for Public Procurement by promoting the development of public procurement professionals throughout Central Florida.

MISSION
Provide our chapter members with opportunities for professional development and the exchange of best practices.

CORE
Vision
The Central Florida Chapter of NIGP shall adhere to the following core values:

1. Ethics
2. Integrity
3. Professionalism

Values

PRESIDENT'S MESSAGE

4. Diversity

5. Education and Professional Growth

6. Service to Stakeholders

Hello Chapter Members,

<u>Website</u>: We have begun the implementation process for our new website with ClubExpress sponsored by NIGP and Sourcewell. You may have already seen emails from us about creating new passwords, etc. Please go online and reset your password and check out the new website <u>www.cfcnigp.org!</u>

<u>Pro-D Scholarships</u>: Congratulations to our scholarship winners! The Chapter has awarded over \$10,119 in scholarships to NIGP FORUM (In-Person), NIGP FORUM (Virtual), and three (3) NIGP Classes! See newsletter for details.

NIGP VCON: Congratulations to our additional scholarship winners for NIGP VCON, June 7-8, 2023. The Chapter paid \$740 for 10 members to attend NIGP VCON sponsored in part by Sourcewell!!!! 9 Contact Hours. This is a great class for those that need procurement fundamentals or those that want to refresh their skill.

<u>Award Winners</u>: Central Florida Chapter of NIGP celebrates procurement month with 2023 awards! Congratulations to Nick Canjar Buyer of the Year, Wil Henzmann Volunteer of the Year, and Sean Hynes Above and Beyond! Thank you for your service and dedication to the procurement profession! Congratulations to Katrina Ponzini recognized as an Emerging Leader! Well deserved!

<u>Chapter Membership Meeting</u>: You will be able to register for the Friday, May 12, 2023 Chapter Membership Meeting after May 1st on our new website!!!!

<u>Family Day</u>: For those that registered by April 14th, I am excited to see you on Saturday, May 6, 2023, at Brevard Zoo in Melbourne, FL!

<u>Save the Date</u>: Reverse Trade Show is Wednesday, November 8, 2023. Please save the date for one or more of your team members to attend and represent your agency. Registration begins in June 2023.

Get Engaged. Get Connected: I want to encourage members to evaluate your talents and strengths and identify if there are any committees or task force opportunities that you would like to volunteer on. Committee chair and member positions are available. We benefit from having active engagements. Please do not hesitate to contact me or other board members with any questions or suggestions. The list is on our website under committees or email me for a copy. If you would like to partner with someone in a position that is filled, we can do that too!

Tabatha Freedman, MBA, NIGP-CPP, CPPO, CPPB 2022-2023 President president@cfcnigp.org



OFFICER MESSAGES



Vice President's Message

Geez. It's almost May. Where does the time go? It seems the older I get, the faster it goes.

I thoroughly enjoyed seeing so many faces at the Spring Workshop! Everything was great; it was a nice change to have a hot lunch for Procurement Month. The Board decided it was the right thing to do to celebrate what you all do everyday!

Thank you for participating and thank you for everything you do. See you next month.

Chris Coghill, NIGP-CPP, CPPO, CPPB

CFC NIGP Vice President

Treasurer's Message

Hello CFC Members! I've very excited to announce our new website is live!! You will receive an email with a username, temporary password, and link to access the new website. Logging in for the first time will prompt you for a new password. Your member profile information was pulled in from our previous site, so most of your profile should be completed already. I would recommend verifying and updating your profile information as needed by clicking your name at the top right, selecting Profile, and Basic Member Information.

Registration for our May Chapter Meeting must be completed on the new website. The meeting will be held on May 12, 2023, virtually and in-person at the Renaissance Senior Center. If you have any trouble registering, please reach out to me for assistance.

I hope everyone enjoys the month of May!

Sean Hynes, NIGP-CPP, CPPB

CFC NIGP Treasurer





Secretary's Message

Hello, fellow CFC Members!

It was great seeing many of you at our Spring Workshop, where we enjoyed a virtual presentation by the Bureau of Labor Statistics and an in-person presentation on Case Law by Kirk Buffington. So much valuable information was gained. I am looking forward to Family Day at the Brevard Zoo on May 6, 2023, and our Membership Meeting on May 12, 2023, that will cover Cybersecurity.

I am thrilled to share this newsletter with you. Please join me in congratulating Tammy Roberts and Corie Cummings, our FIRST EVER mother/daughter Spotlight Members for May 2023! Be sure to check out our member recognitions, announcements, and all of the Chapter and NIGP sponsored opportunities for growth and development.

Katrina Ponzini, M.Ed., CPPB CFC NIGP Secretary

PROGRAMMING COMMITTEE MESSAGE

2022/23 Dates to Remember

Day and Date	Times	Туре	Event	Торіс
Friday, May 12, 2023	12:00 - 2:00	In-person & virtual	May Chapter Meeting	Cybersecurity
May 21 - 24, 2023	8:00 - 5:00	In-person	FAPPO Annual Conference	
Friday, July 14, 2023	12:00 - 2:00	In-person & virtual	July Chapter Meeting	NIGP Chapter Ambassadors
August 19 - 23, 2023	8:00 - 5:00	In-person & virtual	NIGP Forum	
Friday, September 29, 2023	9:00 - 3:00	In-person & virtual	Fall Workshop	NIGP Course Work
Wednesday, November 8, 2023	9:30 - 3:30	In-person	Reverse Trade Show	
Friday, December 8, 2023	12:00 - 2:00	In-person & virtual	Holiday Chapter Meeting	State of the Chapter
Fridays	11:00 - 12:00	Virtual	CPPO/CPPB Study Group	

VIRTUAL Chapter Check-Ins may be scheduled in addition to the above meetings and workshops.

Meetings are <u>virtual</u> and <u>in-person</u> unless otherwise specified.

Our in-person location is listed on our website.

<u>IN-PERSON LUNCH.</u> Lunch purchases are to be made in advance during meeting registration. Additional lunches will not be available the day of the event. If you have dietary requirements, please contact <u>president@cfcniqp.org</u> at least one week in advance of the meeting day. We will meet them the best we can.

Upcoming Membership Meetings

So. Interested in cyber security? Good, because that is what the May meeting is all about. Carrie Roberts, Procurement Director for Pasco County is doing this presentation and I think it is timely as the world is a bit on the rocky side right now. What can we do better to reduce the risk of cyber attacks? What do we look for in solicitation responses? Will we have to begin researching more fully the suppliers that win awards?

July we will have a visit with our Chapter Ambassadors, who will give us an update on what NIGP is working on. The Fall Workshop in September is going to be a first......NIGP's Fred Kuhn, Chief Growth Officer, will do one or two sessions that will be focused on NIGP education. I can't wait to hear what they've built for this program!

PROGRAMMING COMMITTEE MESSAGE (CONTINUED)

March 2023 Spring Workshop Recap

Oh my goodness. What did you think about the Spring Workshop? 3 amazing speakers, hot lunches, and a large turnout! I am so glad we had the Bureau of Labor Statistics come in to talk about the CPI and the PPI. The information they provided was beyond what was expected. I hope everyone enjoyed and walked away a little smarter about the indices.

Kirk Buffington. The man, the myth, the legend. I'd want him on my side of the courtroom if I ever saw myself in that type of situation. His session on case law was interesting and thought-provoking. This is a highly respected session and Kirk certainly delivered. We will definitely have him back. And soon.......I want to hear his surety & bonds session.

If anyone needs a copy of the presentations, send me an email and I'll get it to you. Chris.coghill@groveland-fl.gov.

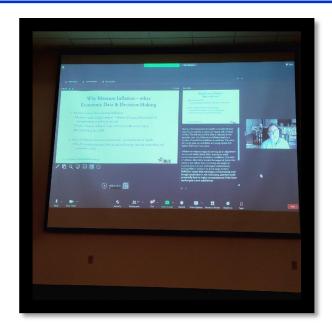
Congratulations to our award winners! Nick Canjar, City of Palm Bay, received 2023 CFC Buyer of the Year; Wil Henzmann, Brevard County Schools, received 2023 CFC Volunteer of the Year; and Sean Hynes, Orange County, received an Above and Beyond Award! All so very deserving; these gentlemen surely are a part of the backbone that makes this chapter so great.



PROGRAMMING COMMITTEE MESSAGE (CONTINUED)



Producer Price Index (PPI): Methodology,
Publication Structures, and Uses
by Joseph P. Kowel,
U.S. Bureau of Labor Statistics



Consumer Price Index (CPI): Methodology,
Publication Structures, and Uses
by Gerald Perrins,
U.S. Bureau of Labor Statistics



Case Law by Kirk Buffington, NIGP-CPP, CPPO, C.P.M., MBA

MEMBER RECOGNITIONS - MOTHER/DAUGHTER SPOTLIGHT

TAMMY ROBERTS, CPPB, NIGP-CPP

PROCUREMENT ADMINISTRATOR, SEMINOLE COUNTY

&

CORIE CUMMINGS

CONTRACTING AGENT, ORANGE COUNTY GOVERNMENT



What year did you join the Chapter?

T: 1995.

C: 2022 (second time).

How long have you worked in the procurement profession?

T: 29 years.

C: Since 2012.

What is the most interesting, unusual, or challenging purchase in which you have been involved?

T: In 2012, the oldest bald cypress tree in the world (3,500 years), located in Seminole County burnt. I was the lead analyst to solicited vendors to create relics from the burned wood. Several of those relics are on display throughout the County from ballpoint pens, bowls, and wall art to benches.

C: I'd say the most interesting was an electric fence structure at the top of the Orange County Courthouse.

What professional certifications do you hold?

T: NIGP-CPP and CPPB.

C: None as of right now, but I am pursuing my CPPB and NIGP-CPP.

What is your number one goal (career or personal)?

T: I'm in DROP and will be retiring in April 2024. My goal is to leave my procurement team with as much Seminole County knowledge that I can and put into writing some history that is still necessary for future procurement.

C: To never stop growing and learning.

What is your favorite hobby?

T: Preparing and sharing Sunday dinners with extended family. I also enjoy girls' trips with my cousins at least once a year and hope those trips will increase after I retire.

C: Fishing.

Share a little-known fact about yourself.

T: Before joining Seminole County Procurement Team in 1994, I had worked for the Seminole County Building department for five years in the 80's.

C: I was in the Army and went to Iraq for over a year.

What does it mean to you to work in the same profession as your mother?

T: We have discussed this and like several of our procurement colleagues, we did not seem to choose this career path, it chose us. We are very thankful because procurement is so interesting and rewarding.

C: I think it's awesome to follow in my mother's footsteps. She is my hero.

Have you had a chance to collaborate on any projects or do you consult with each other on projects you are handling at your own entity?

T: Yes, we have reached out to each other for piggybacks and information or a contract in each other's agency to assist us. We admit we discuss procurement projects, market trends and certifications during family dinners, birthday parties, etc.

C: We discuss quite frequently how are agencies handle different scenarios, and I've gotten a lot of great information from my mom.

MEMBER RECOGNITIONS - AWARDS

Central Florida Chapter of NIGP celebrates procurement month with 2023 awards!

Congratulations to Nick Canjar, Buyer of the Year!

Congratulations to Wil Henzmann, Volunteer of the Year!

Thank you for your service and dedication to the procurement profession!



Buyer of the Year

Nick Canjar, NIGP-CPP, CPPB, Procurement Agent III, the City of Palm Bay, FL began in 2018 with the Brevard County School Board in December of 2020 Nick took a position with the City of Palm Bay as Procurement Agent II quickly became a Procurement Agent III in less than a year due to excellent performance and team contributions. He trained within the City to educate folks on Procurement policies and procedures, trained new hires, and was the project manager for the City of Palm Bay's transition to E-Procurement. He is known for his love of Christmas (and other holidays) and building team morale.

Nick became involved in the Chapter in 2018 with the food catering committee and has led the Chapter's study group for the Certified Public Procurement Buyer (CPPB) and Certified Public Procurement Officer (CPPO) since 2022. He has presented at the Chapter and at NIGP FORUM.

Congratulations Nick, the Central Florida's Chapter of NIGP 2023 Buyer of the Year!

Volunteer of the Year

Talents that are shared are appreciated. Wil Henzmann, NIGP-CPP, CPPB, Senior Procurement Agent, Brevard Public Schools worked with a group of various perspectives and brought ideas to the table that were inspirational. Tailored with a bit of direction from national, a new Chapter logo was created.

He continued to share his talents with the Chapter creating impressive Reverse Trade Show marketing items from the Agency Directory shared with sponsors, to Sponsor thank you boards, and directional signage. On top of all this, he produced a RTS Sponsor video!

Thank you, Wil Henzmann with Brevard Public Schools, for your Chapter engagement.



MEMBER RECOGNITIONS - AWARDS

Central Florida Chapter of NIGP celebrates procurement month with 2023 awards!

Congratulations to Sean Hynes Above and Beyond Award Winner!
Thank you for your service and dedication to the procurement profession!

Above and Beyond

The skills of Sean Hynes, NIGP-CPP, CPPB, Contracting Agent, Orange County Procurement were instrumental in the chapter's move to the new in person and virtual format in 2022. He also took ownership of the Audio/Visual responsibilities in association with the new format. Jumping in with 2 feet, he assisted with processing scholarship applications when an extra hand was needed. When a member moved on, he also took over sending out our contact hour certificates.

Sean also helped when RTS got rescheduled and processed the most vendor refunds in history. We have a chance that those vendors may attend in the future.

He is a lead on the New Website and created and presented Benefits of Becoming a Member to Brevard County entities which resulted in new members!

Thank you for your service!





MEMBER RECOGNITIONS - AWARDS

Central Florida Chapter of NIGP celebrates procurement month with 2023 awards!

Congratulations to Katrina Ponzini, Emerging Woman Leader in Public Procurement! Thank you for your service and dedication to the procurement profession!

Katrina Ponzini, M.Ed., CPPB, Supervisor of Small Business and Veteran Programs, the School District of Osceola County was the recipient of the Emerging Women Leaders in Public Procurement for her contributions to our procurement profession. Katrina is an invaluable part of the Central Florida Chapter of NIGP family and is appreciated!

The article below was shared on a Facebook private group, Procurement Women Leaders, made of approximately 670 members located nationally and in Canada. The Women Procurement Leaders group is committed to the advancement of fellow women in the public procurement profession. They strive to advocate on their behalf and develop a network focused on furthering their advancement in the profession. They believe in building a community of strong and resilient women who are focused on positive encouragement, collaborative relationships and personal growth and development.



Heading on down to the state of Florida to celebrate today's Emerging Woman Leader in Procurement.. Katrina Ponzini, M.Ed., CPPB! Katrina is the Supervisor of the Small Business and Veteran Programs with the School District of Osceola County in Florida. She became the secretary of the Central Florida Chapter of NIGP in 2020, at the start of the pandemic, and still committed to return for a second term. That's commitment!

When she's not advocating for small and veteran owned businesses. Katrina is a newsletter editor for the chapter, helped redesign the chapter's member spotlight, created tools for the secretary leadership role, is the Family Day coordinator, and RTS agency marketing leaflet complier. Clearly Katrina has a heart for helping her chapter.

Katrina obtained her Master's in Education degree and her CPPB over the past few years and was promoted from Senior Buyer to Supervisor of the Small Business and Veteran Programs. She is a devoted volleyball mom to a beautiful daughter. Thank you, Katrina, for your contributions to our profession and to your local Chapter! And thank you Tabatha Freedman Highsmith for recognizing Katrina as an emerging leader!



Emerging Women Leaders in Public Procurement

Katrina Ponzini, M.Ed., CPPB

Supervisor - Small Business & Veteran Programs - School District of Osceola County, FL

"Katrina is intelligent, creative, and a team player, always with a smile," Tabatha Freedman, Central Florida Chapter of NIGP President.

Celebrating Women's History Month and Procurement Month by recognizing our future women leaders in public procurement!

This celebration sponsored by the Procurement





MEMBER RECOGNITIONS - NIGP FORUM & CFC CLASS RAFFLES





CFC NIGP gives Pro-D Opportunities to members!

The Chapter had a 2 step process to give away professional development opportunities. First, members completed a survey. Using the survey respondents, raffles were held on March 1, 2023 by an episodic committee for in-person NIGP FORUM, virtual NIGP FORUM, and virtual class opportunities.

Free In-Person NIGP FORUM inclusive of hotel (5 nights), airfare, and conference registration to the NIGP FORUM 2023 located in Louisville, KY on August 19 to 23, 2023

Ms. Kathy A. Williams, NIGP-CPP, CPPO, CPPB, MBA, County of Volusia Mrs. Diane R. Reed, CPPO, CPPB, Seminole County BOCC

Free Virtual NIGP FORUM August 21-23, 2023

Ms. Inga Campbell Fegley, NIGP-CPP, CPPO, CPPB, County of Volusia

Ms. Yanique Reddick, Lake County School Board

Ms. Gwendolyn Jordan-McKinney, Orange County Florida

Mrs. Pamela E. Wilsky, NIGP-CPP, CPPO, CPPB, County of Volusia

Ms. Fatima F. Calkins, CPPO, CPPB, Greater Orlando Aviation Authority

Ms. Susan Ann Perry, CPPB, Orange County Public Schools

Michelle Fentress, City of Port St. Lucie

Mr. William R. Henzmann, Sr., NIGP-CPP, CPPB, School Board of Brevard County

Mr. Ross Wilson, Orlando Utilities Commission

Mr. Brian Ferrier, NIGP-CPP, CPPO, City of Orlando

Mr. Javarie Lurue McDonald, City of Orlando

Free Virtual 2-Day Class "Effective Contract Writing" Apr 13 - 14, 2023

Mr. David R. Santiago, NIGP-CPP, CPPB, City of Orange City
Louis Straffi, Seminole County BOCC
Kent Rossi, Jr., Seminole County Public Schools

Congratulations! #cfcnigpWinners2023

MEMBER RECOGNITIONS - NIGP VCON 2023





CFC NIGP gives Pro-D Opportunities to members!

The Chapter funded 10 Class Registrations for Virtual NIGP VCON Summer 2023 in the amount of \$740.00, after a Sourcewell coupon! This opportunity was presented on our Chapter website as a meeting registration. This year's VCON focuses on procurement fundamentals.

Free Virtual NIGP FORUM VCON SUMMER 2023 June 7 - 8, 2023

9 Contact Hours

Ms. Heidi Ott, County of Volusia

Mrs. Michelle Cherry, School Board of Brevard County

Ms. Janet Vivian, NIGP-CPP, CPPB, City of New Smyrna Beach

Steven Cohen, Orange County Florida

Jamee Cook, City of Sebring

Ms. Angela L Thomas, CPPB, MBA, City of Orlando

Ms. Mildred Maldonado, NIGP-CPP, CPPB, Osceola County

Ms. Lisa A. Kesecker, CPPB, FCPA, School District of Osceola County

India Barr, City of Port St. Lucie

Mrs. Rasha Al Khalil, Greater Orlando Aviation Authority



You may still register for this event at www.nigp.org/events/virutal-conferences.

Congratulations! #cfcnigpWinners2023

MEMBER RECOGNITIONS - CITY OF ORLANDO

roclamation

CITY OF ORLANDO - OFFICE OF THE MAYOR

WHEREAS, the public procurement and supply management profession plays a significant role in the efficiency and effectiveness of both government and business; and

WHEREAS, in addition to the purchase of goods, services and construction, procurement adds value to the organization by performing functions such as executing, implementing and administering contracts, developing strategic procurement strategies and cultivating working relationships with suppliers and other departments within the organization; and

WHEREAS, public procurement professionals in the City of Orlando Government and in other public and private organizations have tremendous influence on the economic conditions in the United States, with accumulative purchasing power running into the billions of dollars; and

WHEREAS, the Procurement and Contracts Division in the City of Orlando is committed to provide high caliber strategic logistical and operational support of all departments within the City of Orlando; and

> the Procurement and Contracts Division and the City of Orlando recognizes, supports and practices the Public Procurement Values and Guiding Principles of Accountability, Ethics, Impartiality, Professionalism, Service and Transparency, established by the Institute for Public Procurement (NIGP) as fundamental tenants of the public procurement profession; and

WHEREAS, the Institute for Public Procurement (NIGP) has proclaimed the month of March as Procurement Month and the Institute for Supply Management has proclaimed March as Supply Management Month;

NOW, THEREFORE, I, Buddy Dyer, Mayor of the City of Orlando; do hereby proclaim the month of March 2023 as

"Procurement Month"

in the City of Orlando.

WHEREAS.



IN WITNESS WHEREOF, I hereunto have set my hand and caused the Seal of the City of Orlando to be affixed this 1st day of March, 2023.

Bully Lyre

MEMBER RECOGNITIONS - CITY OF PORT ST. LUCIE



Proclamation

WHEREAS, the public procurement profession plays a significant role in the quality, efficiency, and effectiveness of government and business throughout the United States; and

WHEREAS, public procurement adds value to the organization by being directly responsible for executing, implementing, and administering contracts, developing procurement strategies, and establishing working relationships with suppliers and other organization departments. Public procurement professionals have tremendous influence on the economic conditions in the United States with purchasing power totaling billions of dollars; and

WHEREAS, the Procurement Management Department of the City of Port St. Lucie is committed to providing high caliber strategic, logistical, and operational support to all departments; and

WHEREAS, the Department practices the public procurement values and principles of accountability, ethics, impartiality, professionalism, service, and transparency as established by the National Institute of Governmental Purchasing (NIGP); and

WHEREAS, NIGP and other international associations celebrate March as Procurement Month in order to expand awareness of the purchasing professional role to government officials and the public.

NOW, THEREFORE, I, Shannon M. Martin, Mayor of the City of Port St. Lucie, Florida, do hereby proclaim the month of March to be observed as:

Procurement Month

in Port Saint Lucie and extend our appreciation to all procurement professionals throughout the state and here in the City of Port Saint Lucie for their hard work, dedication, and leadership.

In witness whereof, I have hereunto set my hand and caused the Official Seal of the City of Port St. Lucie, Florida, to be affixed, thirteenth day of March in the year of our Lord, two thousand twenty-three.

STEAT.

Shannon M. Martin, Mayor

Bryan Pankhurst, Acting City Clerk

Caune Willar

MEMBER RECOGNITIONS - LAKE COUNTY BOCC

PROCLAMATION 2023 - 22

WHEREAS, the public procurement profession plays a significant role in the efficiency and effectiveness of both government and business; and

WHEREAS, in addition to the purchase of goods and services, procurement professionals add value to the county by performing such functions as executing, implementing, and administering contracts, developing strategic procurement strategies, identifying cost saving opportunities, and cultivating working relationships with suppliers and other departments within the county; and

WHEREAS, public procurement professionals that are members of the Institute for Public Procurement (NIGP) and other public and private organizations have tremendous influence on the economic conditions in the United States with accumulative purchasing power running into the billions of dollars; and

WHEREAS, public procurement professionals serve as the gatekeeper of the competitive process and are entrusted with the responsibility of ensuring that competitive processes are conducted with fairness and transparency for our partners in the business community; and

WHEREAS, public procurement professionals are uniquely qualified and certified to recognize, support, and practice the Public Procurement Values and Guiding principles of Accountability, Ethics, Impartiality, Professionalism, Service, and Transparency established by NIGP, as fundamental tenets of the public procurement profession; and

WHEREAS, the Office of Procurement Services seeks to expand the awareness of the public procurement professional's role to governmental officials, the general public, business and corporate leaders;

NOW, THEREFORE, the Board of County Commissioners of Lake County, Florida, proclaims that:

- The month of March, 2023, shall be proclaimed as "National Procurement Month."
- The Board of County Commissioners recognizes the many contributions and the ongoing dedication of procurement professionals to the citizens of Florida and the United States.
- 3. A copy of this Proclamation shall be spread upon the minutes of this meeting.
- This Proclamation shall become effective upon adoption.

DONE AND PROCLAIMED this 14TH day of March 2023 in regular session of the Board of County Commissioners of Lake County, Florida.



BOARD OF COUNTY COMMISSIONERS LAKE COUNTY FLORIDA

KIRBY SMITH, CHAIRMAN

DOUGLAS B. SHIELDS, VICE-CHAIR

SEAN M. PARKS, DISTRICT 2

Redu Comin

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JOSH BLAKE, DISTRICT 5

ATTEST:

GARY J. COONEY, CLERK TO THE BOARD OF COUNTY COMMISSIONERS LAKE COUNTY, FLORIDA

APPROVED AS TO FORM AND LEGAL

SUFFICIENCY:

MELANIE MARSH COUNTY ATTORNEY

ANNOUNCEMENTS - OFFICER NOMINATIONS, 2024/25



Are you ready for the next step in your career?

Are you ready to lead?

Are you ready to give back to your profession?

Curious about serving as an officer for CFC?

Reach out to one of our current or former officers to hear about their experience and submit your application for the Central Florida Chapter of NIGP Board!

Schedule for Officer Nominations:

ı		
	July 17, 2023	Applications due
	July 19, 2023	Committee to discuss and schedule interviews.
	July 26, 2023, 8-11 AM	Interviews with officer candidates.
	July 28, 2023, 8-11 AM	2 nd Interviews with officer finalists (optional)
	September 2023	Send slate of officers by e-mail blast
		and/or include in September newsletter.
	September 29, 2023	Presentation of officer nomination slate to membership

ANNOUNCEMENTS - OFFICER NOMINATIONS, 2024/25





Subject: Application for the Central Florida Chapter of NIGP Board – Elected Officers

Term of Service: January 1, 2024 through December 31, 2025

Dear Members:

The Central Florida Chapter of NIGP Nominations Task Force is accepting applications for the following elected positions for the Board: President, Vice President, Treasurer and Secretary. Please complete a separate application for each position that you are interested in and return it to the attention of Kristine Rodriguez at rodriguez.kristine@brevardschools.org no later than July 17, 2023.

Ch	Check One of the Following Positions:					
	President Treasurer Vice President Secretary					
	ease answer the questions listed below, as they are related to this position. This additional ormation will assist the Task Force in preparing a recommendation.					
NΑ	ME OF APPLICANT:					
1.	What are your past and current contributions to the Central Florida Chapter of NIGP:					
2.	Please list all of the positions that you have held in Public Procurement and attach a copy of your resume:					
3.	Indicate the number of years you have held the following certification. CPPB CPPO NIGP-CPP					

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www.cfcnigp.org

ANNOUNCEMENTS - OFFICER NOMINATIONS, 2024/25





4.	What do you hope to accomplish professionally and personally by serving as an Officer of the Central Florida Chapter of NIGP?				
5.	What are your past and current contributions to other procurement organizations:				
٠.	What are your past and carrent contributions to other procurement organizations.				
6.	A letter of support for your two-year commitment from your Department/Division Director must be submitted as a part of your application packet.				
Thank you for your interest in serving the Central Florida Chapter of NIGP.					
If you have any questions, please do not hesitate to contact us at our information listed below.					
Sin	cerely,				
Kri Ch	e Central Florida Chapter of NIGP Nominating Task Force: stine Rodriguez, <u>Rodriguez.Kristine@Brevardschools.org</u> eryl Olson, <u>colson@casselberry.org</u> vid Billingsley, <u>david.billingsley@orlando.gov</u>				
ΑP	APPLICATION DEADLINE: July 17, 2023				

REQUIRED DOCUMENTS:

- 1. Completed Application
- 2. Resume
- 3. Letter of Support from your Department/Division Director
- 4. Short Bio
- 5. Picture of yourself

Excellence in Public Procurement www.cfcnigp.org

ANNOUNCEMENTS - AUDIT 2022



Summary remarks of NIGP Central Florida Chapter's financial records review for the year ending December 31, 2022.

A summary review of the financial records and bank statements were conducted to determine if adequate financial controls are in place, identify any findings/issues and to provide recommendations. Neither serious material issues nor findings were found in this annual review. Although I reviewed the majority of the records, audits are not a complete review of every record. Sampling was used in many areas. Most files contain all the necessary documentation to conduct this review. I was able to spot check many income deposits/debits (cash and checks) entries, stripe payments/transfers and bank statements. The back up support documents are in excellent order. The following are comments in regards to this review:

- In September, the Chapter received \$18,654.77 from the Mid FL Chapter. The board voted to use this money for scholarships and community services. Because these are "restricted funds", a spreadsheet tracking these expenses should be maintained and readily available to any officer for review.
- For scholarship redemption, I recommend that the Chapter add a line to the form that has the member affirm that they are receiving no other reimbursements for these expenses. A member could receive reimbursement from their employer and from the chapter. This line would be an affirmative statement and give notice to the member that dual reimbursement for the same expense is not allowed.

Respectfully submitted by:

Andrew Kokitus

Andrew G. Kokitus, MBA, NIGP-CPP, CPPO, CPPB

andrewkokitus@gmail.com

(386) 852-2848

Save the Dates

Central Florida Chapter of NIGP

Reverse Trade Show

November 8, 2023

Registration: www.cfcnigp.org (opens in June)

Contact: Tabatha Freedman, President

Contact Email: President@cfcnigp.org

Future Events www.cfcnigp.org

Gulf Coast Association of Governmental Purchasing Officers

Reverse Trade Show

April 14, 2023

Registration: https://gcagpo.org/meetinginfo.php?

id=10&ts=1677010928

Contract Person: Mike Pershing

Contact Email:

mike.pershing@yourcharlotteschools.net

Future Events https://gcagpo.org/

Greater Miami Chapter of NIGP, Inc.

Check our website for future events https://www.nigpmiami.org/index.cfm

Southeast Florida Chapter of NIGP

Check our website for future events https://www.nigpsefl.org/index.cfm

North Florida Procurement Association of NIGP, Inc.

Check our website for future events

https://nfpanigp.org/

Central Gulf Coast Chapter of NIGP Reverse Trade Show

May 12, 2023

Registration: https://cgccnigp.org/meet-reg1.php?

id=16

Contact: Bob Pacenta or Cindy Norton

Contact Email: Robert.pacenta@ecua.fl.gov or nor-

tonlj@santarosa.k12.fl.us

Future Events

https://cgccnigp.org/

Tampa Bay Area Chapter of NIGP

Buyer/Seller Golf Tournament

May 5, 2023

Reverse Trade Show

June 15, 2023

Trade Show

October 27, 2023

https://www.nigp-tampabay.org/

Tallahassee Area Chapter of NIGP

Check our website for future events

https://www.tacnigp.com/index.cfm

Sarasota Bay Chapter of NIGP

Check our website for future events

https://sarasotabaynigp.org/

FAPPO Annual Conference Tradeshow May 22, 2023

https://www.fappo.org/sponsors-exhibitors



COURSE

Competency Module: Program Implementation and Management

DATE: 05/09/2023 - 05/10/2023

START TIME: 8:00 AM Eastern Time END TIME: 5:00 PM Eastern Time

HOSTED BY: Central Florida Chapter of NIGP

INSTRUCTOR: Ms. Kate M. Rotella, NIGP-CPP,

CPPO, MPA

LEVEL: Foundation

FORMAT: Virtual Instructor-Led

CONTACT HOURS: 16

CEUS: 1.6

A critical role that procurement practitioners serve is benefitting a procurement entity through the establishment of targeted initiatives. Practitioners must understand how to determine the impact of proposed programs. Also, practitioners must understand how to successfully communicate, monitor, and evaluate approved programs.

Pricing: 🕜

Competency Module: Program Implementation and Management (Member: Early) \$420.00 Competency Module: Program Implementation and Management (Non-Member: Early) \$520.00 (prices valid until Mar 10, 2023)

Spots available: 24

INDIVIDUAL REGISTRATION

GROUP REGISTRATION

Download Print & Fax Form

Local Contact

Name:	Lisa Kesecker
Phone:	407-870-4622 Ext: 65518
Fax:	407-870-4616
Email:	Lisa.Kesecker@OsceolaSchools.net

For more information, visit: Competency Module: Program Implementation and Management (nigp.org)



Competency Module: Talent Recruitment and Development, Succession Planning

DATE: 05/16/2023 - 05/17/2023

START TIME: 8:00 AM Eastern Time

END TIME: 5:00 PM Eastern Time

HOSTED BY: Central Florida Chapter of NIGP

INSTRUCTOR: Mrs. Marcheta E. Gillespie, NIGP-CPP, CPPO, CPM, CPPB, FNIGP, C.P.M.

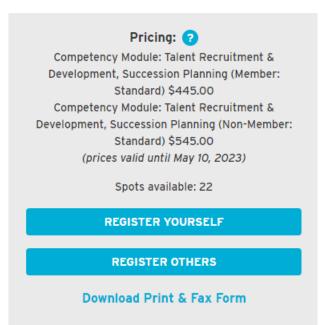
LEVEL: Management

FORMAT: Virtual Instructor-Led

CONTACT HOURS: 15

CEUS: 1.5

Longevity and retention of staff for the governmental entity is critical for the long-term success of not just the procurement function but the entity at large. For the procurement professional, the ability to effectively manage the development of staff and external resources is a critical function to the greater need of sustainable management.



Local Contact

Name:	Lisa Kesecker
Phone:	407-870-4622 Ext: 65518
Fax:	407-870-4616
Email:	Lisa.Kesecker@OsceolaSchools.net

For more information, visit: <u>Competency Module: Talent Recruitment and Development, Succession Planning</u> (nigp.org)



Core Certificate: Foundations of Strategy and Policy

DATE: 06/15/2023 - 06/16/2023 START TIME: 8:00 AM Eastern Time

END TIME: 5:00 PM Eastern Time

HOSTED BY: Central Florida Chapter of NIGP

INSTRUCTOR: Ms. Denise E. Badillo, NIGP-CPP, CPPO, CPPB

CONTACT HOURS: 17

LEVEL: Foundation

FORMAT: Virtual Instructor-Led

CEUS: 1.7

As stewards of the public trust, public procurement professionals are expected to demonstrate strategic value to stakeholders throughout both their governmental entities and the suppliers with whom they work. Providing an overview of the ever-changing profession by identifying concepts, common legal and ethical issues, and the precise role of both the procurement function and the public procurement professional in governmental entities, the Foundations of Strategy and Policy Core Certificate provides learners with a holistic, introductory focus on the profession, using practical examples, discussions, group exercises, and case studies to promote application-ready experiences. As a career orientation or refresher course detailing the basic tenants of the public procurement function, NIGP's Foundations of Strategy and Policy Core Certificate promotes targeted activities and implementable concepts designed to enhance the mission and strategic value of your entity, empowering learners to become more confident in their role as they perform the procurement function in line with commonplace legal requirements and ethical standards.



Local Contact

Name:	Lisa Kesecker
Phone:	407-870-4622 Ext: 65518
Fax:	407-870-4616
Email:	Lisa.Kesecker@OsceolaSchools.net

For more information, visit: Core Certificate: Foundations of Strategy and Policy (nigp.org)

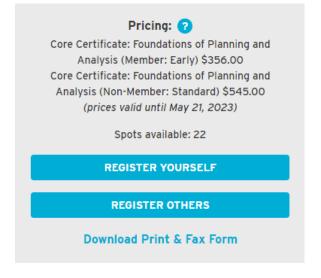


Core Certificate: Foundations of Planning and Analysis

DATE: 07/20/2023 - 07/21/2023 START TIME: 8:00 AM Eastern Time END TIME: 5:00 PM Eastern Time

HOSTED BY: Central Florida Chapter of NIGP INSTRUCTOR: Mr. John Lee Robinson, NIGP-CPP, CPPO, CPSM, CPPB, C.P.M. LEVEL: Foundation
FORMAT: Virtual Instructor-Led
CONTACT HOURS: 15
CFUS: 1.5

For the public procurement professional, the ability to think strategically for both the procurement function and the larger governmental entity as a whole is critical to serving the communities in which we live and work. Designed to outline proactive, applicable approaches to ensuring best practice guidance and implementation, NIGP's Foundations of Planning and Analysis Core Certificate empowers novice public procurement professionals to better identify and articulate the goals and objectives of public procurement. Outlining and exploring critical skills such as strength and weakness evaluation, opportunities and threat analysis, and stakeholder-end user engagement, the Foundations of Planning and Analysis certificate prepares learners with base-level interactive and exercise-driven instruction, providing best practice guidance to help you not only lead your entity to successful risk-averse strategy but also to secure the best benefit for stakeholders and communities alike.



Local Contact

Name:	Lisa Kesecker
Phone:	407-870-4622 Ext: 65518
Fax:	407-870-4616
Email:	Lisa.Kesecker@OsceolaSchools.net

For more information, visit: Core Certificate: Foundations of Planning and Analysis (nigp.org)



Advanced Legislation and Legal Environment

DATE: 09/19/2023 - 09/20/2023 START TIME: 8:00 AM Eastern Time END TIME: 5:00 PM Eastern Time

HOSTED BY: Central Florida Chapter of NIGP INSTRUCTOR: Mr. Ronald Lacy King, NIGP-CPP,

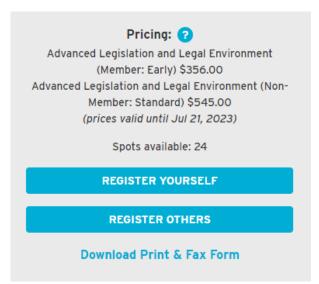
CPPO, CPPB, VCM, VCO

LEVEL: Advanced Practitioner FORMAT: Virtual Instructor-Led

CONTACT HOURS: 16

CEUS: 1.6

While not lawyers or representatives of the legal sector, today's public procurement professional is expected to be well versed in the application of legal limits within the procurement. As such, the aptitude of procurement professional to make legally informed decisions is imperative.



Local Contact

	407-870-4616 Lisa.Kesecker@OsceolaSchools.net
Phone:	407-870-4622 Ext: 65518
Name:	Lisa Kesecker

For more information, visit: Advanced Legislation and Legal Environment (nigp.org)

ANNOUNCEMENTS - APRIL PROCUREMENT U SPOTLIGHT



Dive Into Supplier Diversity

Procurement U is excited to announce a new hybrid, instructor-led course Developing Impactful Supplier Diversity Programs for Public Procurement Professionals.

This series discusses key considerations in supplier diversity, addresses challenges in public procurement, and provides best practices specifically for complex public procurement institutions.

Live webinar sessions:

- Live class #1: August 10th, 1 4 pm ET
- Live class #2: August 17th, 1 4 pm ET
- Live class #3: August 21st, 1 4 pm ET
- Live class #4: August 28th, 1 4 pm ET

Book & Materials: The following book will be utilized throughout the course and is sold separately.*

Supplier Diversity for Dummies, Wiley

ISBN-10: 1119843014 | ISBN-13: 978-1119843016

Digital or hard copies of the book can be ordered at the below links or wherever books are sold:

Wiley | Amazon | Barnes & Noble | Target

*NASPO state members can be reimbursed for the purchase of this book through their state's NASPO PD funds. You will need to follow the PD funds <u>policy</u> and request a <u>reimbursement</u>. Email <u>finance@naspo.org</u> for questions regarding reimbursements.

This course is **FREE** of charge to you, and **eligible for 12 contact hours**. Click the link below to learn more and enroll!

Enroll Today!

LEGISLATIVE UPDATES

Legislative Updates Filed By: Cheryl D. Raiford and Jennifer Smith CFCNIGP Legislative Task Force Co-Chairs

The Florida Legislature wraps up their session on June 31, 2023. During the first week of May, the Task Force will be reviewing the bills to evaluate the final actions and to track whether the Governor signs them into law. In the meantime, a list of the bills the Task Force is tracking, and a summation of their impact is available on the Chapter's website under Documents and Files/Legislative Updates. As of mid-April, the Task Force is tracking the following bills:

SB 64 & HB 425 – Department of Transportation

HB 425 & SB 64 - Transportation

SB 32 & H7011 - Florida Statues

HB 331 & SB 624 - Liens and Bonds (Revises & Bond Laws)

SB 624 & HB 331 – Liens and Bonds (Revises Construction Lien Law)

HB 383 & SB 346 - Public Construction (Revises the Definition of Public Works Project)

SB 346 & HB 383 – Public Construction (State or Local Funds)

SB 304 & HB 1239 – United States-produced Iron and Steel in Public Works

Projects

HB 457 - Construction of Educational Plant Space

SB 1188 & HB 1156 - Contract Liability

HB 1159 & SB 1188 - Contract Services Contract Liability Limits

SB 830 - Competitive Award of Public Construction Works Contracts

SB 284 & HB 1025 - Energy

HB 1025 & SB 284 - Government Vehicles

HB 397 – Public Meetings

SB 1264 – Public Records Fees

HB 249 – Level 2 Background Screenings

HB 37 & SB 774 – Financial Disclosures for Local Officers

SB 774 & HB 37 – Financial Disclosures for Local Officers (Rules Committees)

SB 170 & HB 1515 - Local Ordinances

HB 1515 & SB 170 – Local Ordinances (Part II)

LEGISLATIVE UPDATES - CONTINUED

Legislative Updates (continued)

HB 241 & HB 199 – Ethics for Public Officers and Employees of Special Tax

Districts

HB 199 & HB 241 – Conflicting Employment or Contractual Relationships for Public

Officers or Employees

HB 123 & S1646 - Commercial Service Airport Transparency and Accountability

HB 975 & HB 798 - Solid Waste Collection

HB 2 – Government & Compare Activism

HB 701 & SB 760 - Wrecker Operators

HB 918 & SB 974 – Small Business Certification

HB 487 & SB 1158 – Department of Financial Services

SB 1158 & HB 487 – Department of Financial Services (Part II)

SB 924 & HB 1355, HB 835, HB 924, SB 264 - Interests of Foreign Countries

In mid-May, keep an eye on the website for a final list of which bills, if any, became law, including their effective dates, and a summation of the impact.



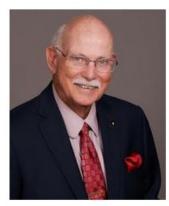
CERTIFICATION SUPPORT

Question of the Day by David Nash

The goal is simple: To assist public procurement professionals in preparing for the CPPO, CPPB and NIGP-CPP exams, one question at a time.

Since the creation of the online Question of the day in 2007, more than five thousand public procurement professionals from across the United States and Canada have participated in this endeavor by responding to questions sent to them via daily emails. Participants may also pose questions that they encounter during their independent or group studies.

Your Facilitator



David E. Nash, CPPO, CPPB, NIGP-CPP: NIGP certified instructor with over 45 years of experience in logistics and public procurement.



http://www.qoftheday.net/

MENTORING OPPORTUNITIES

Mentoring Makes a Difference!

Some of the Benefits of the Mentoring Program:

- ⇒ Provides a customized plan to meet member's goals.
- ⇒ Promotes diversity of thought and critical thinking skills.
- ⇒ Provides supplemental learning resources.
- ⇒ Provides leadership/volunteer grooming.
- ⇒ Gains satisfaction in sharing expertise with others.
- ⇒ Earn Scholarship Points.

Mentors and Mentees needed!



Contact Info: Fatima F Calkins, CPPO, CPPB

FCalkins@goaa.org

SCHOLARSHIP UPDATES

Greetings all!

Scholarships were awarded at the, wait for it, huge figure of \$5.00 per point. This is all due to the hard work our membership puts in to the reverse trade show. The latest log, with all awards noted, is available on the website. If you have any questions about your balance, please reach out so we can research.

Chris Coghill

Chris Coghill, NIGP-CPP, CPPO, CPPB CFC NIGP Vice President

P: 352-272-9353 E: Vicepresident@cfcnigp.org



INTERNSHIP/EXTERNSHIP COMMITTEE UPDATE



Hello fellow NIGP'ers!

Just announced from UCF! A job shadow program known as "Knight Shadow" is planned to be reinstated for the Summer 2023 term after being dormant for the past couple semesters. Details are expected by early May, but this program typically provides a student(s) an opportunity to be matched with someone in an industry or field of their career interest for a full-day job shadow experience. I personally have participated in this terrific program for several years and find it to be an excellent opportunity to share perspectives of roles in the purchasing and contracting career field. All Chapter members are encouraged to participate if possible, and more details and registration guidance will be forthcoming soon. Thank you.

Benefits of Participating

- · Build your organization's brand
- · Develop a pipeline of talent for internship or full-time opportunities
- · Help student's explore different career options
- · No cost way to give back to the UCF community

Typical Activities of Job Shadow Day

The specific activities involved in a job shadowing experience vary between hosts and industries, and between in-person and virtual opportunities. Some common activities include:

- A presentation on the organization
- A panel or meet and greet of current interns and/or alumni
- · Observing job duties and client interactions
- · Attending meetings or office events
- Office tours
- · Learning about internship/career opportunities within the organization
- · Reviewing the student's resume, LinkedIn profile, and other professional development materials
- · An informational interview

Respectfully submitted,

John Schmidt

Chair, Internship/Externship Committee

COMMUNITY SERVICES



The Central Florida Chapter is looking for ways to give back to the community.

Please reach out if you have a service event or charity for consideration for 2022/2023.

Janice K. Hughes, CPPB (407)825-6425 janice.hughes@goaa.org

DONATION RECEIPT

Do	DONATION RECEIPT (Please print clearly so form can be returned to you time		nely)	
	Donated by:			
	Agency:			
	Email:			
	Donated to: (list charity)			
	Type of donation:			
	Value:			
	** AREA	BELOW FOR COMMITTEE CHAIRS USE ONLY **		
	COMMUNITY SERVI	CES CHAIR		
	Approved by / Date			
	SCHOLARSHIP CHAIR			
	Accepted by / Logged / Date:			
	Not eligible for sc	holarship points unless signed by Community Services & Scholarship Chairs		
	Thank you for your generosity. We appreciate your support!			

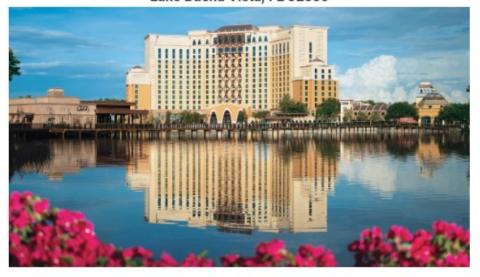


2023 Annual Conference

Imagine the Possibilities

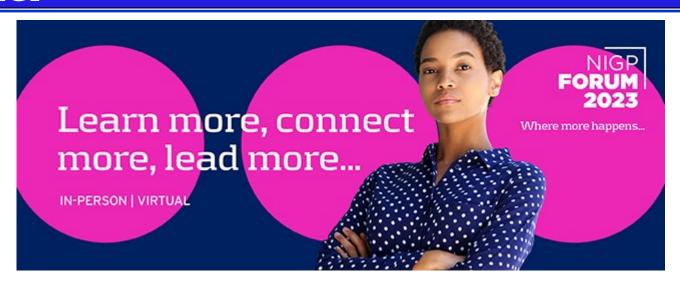
Strategies for the Future; Learning from the Past

May 21 -24, 2023
Disney's Coronado Springs Resort
1000 W Buena Vista Dr.
Lake Buena Vista, FL 32830



Members \$450 Non-Members \$625

Monday, Tuesday and Wednesday single day registrations are available for \$175 (non-members \$250) Sunday single day registrations are available for \$100 (non-members \$150)



NIGP Forum is where the public procurement community comes together to prepare for what's next.

IN PERSON
August 19 - 23

Louisville, KY

- 19.25 Contact Hours
- 4 Keynote Plenary Sessions
- 60+ Learning Sessions
- 6 Interactive Workshops
- 8 Current Conversations Networking Sessions
- 200+ Exhibitors at the Products Expo
- Awards Lunch

In Person

Members

\$897 until May 31 | \$972 as of June 1

Non-Members

\$1,122 until May 31 | **\$1,172** as of June 1

VIRTUAL

August 21 - 23

New virtual platform

- 17.5 Contact Hours
- 4 Live Keynote Plenary Sessions
- 28 Live Learning Sessions
- 5 Current Conversations Networking Sessions

<u>Virtual</u>

Members

\$299

Non-Members \$399

KEYNOTE SPEAKERS



Shola Richards

CEO and Founder of Go Together Global (TM)



Jess Pettitt

"Why Diversity Initiatives Fail"



Jimmy Yeary

Song Writer and Speaker



Virtual Conference

Discover your Potential

NIGP VCON 2023

June 7 - 8, 2023

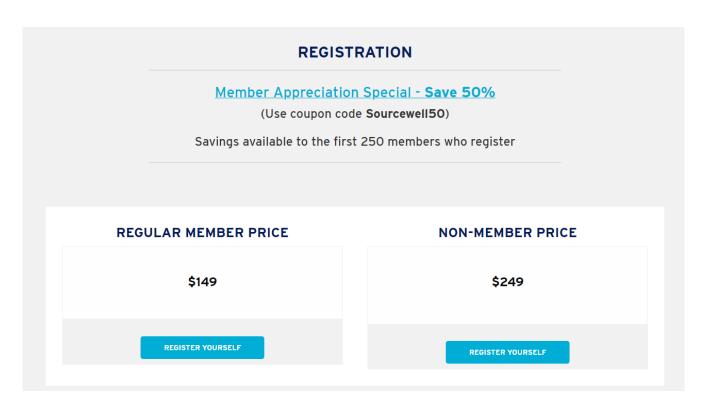
12:30 PM - 5:00 PM (ET)

9 Contact Hours

Just getting started in public procurement? Or perhaps you've been in the profession for a while, but you need a refresher on the fundamentals. No matter where you are, NIGP VCON has something to offer you.

Join us and access expertly curated content taught by industry leading practitioners who will share the foundations to kick-start your career. You will get the essential knowledge, tools, and resources to discover your potential in public procurement.

- Attendees will have a total of eight educational sessions to choose from in total throughout the conference.
- Each day begins with a brief welcome, followed by two concurrent sessions in the early slot, and two concurrent sessions in the later slot, and then a brief wrap-up.
- Attendees can select a total of four live sessions, (2 per day). However, your registration includes on-demand access to all the sessions postconference.



Live, Interactive and Impactful.



NIGP Headliner Series

Live. Interactive. Current

The NIGP Headliner Series feature compact sessions on the most current procurement topics that impact your career, your entity, and your community.

Sessions

May 17, 2023

NIGP Headliner: Overcoming Current Supply Chain Issues

In this session, Rob Handfield and Cathy Roberson will provide an update on what is happening in supply chains today, based on current research and discussions with the industry. Rob will begin by reviewing recent government data related to supply chain shortages, inflation, and inventory challenges faced in the industry. The good news is that things are getting better - the bad news is that there are still a lot of challenges relative to the pre-COVID period. Cathy will share some recent observations from discussions with retailers on current inventories, customer demand patterns, and incongruities that are appearing in the market. Together, these presenters will provide a high-level overview of key issues and challenges that exist in supply chains today, and how managers can best be prepared for the challenges ahead.

Pricing: ? NIGP Headliner: Overcoming Current Supply Chain Issues (Member: Standard) \$79.00 NIGP Headliner: Overcoming Current Supply Chain Issues (Non-member: Standard) \$179.00 (prices valid until May 16, 2023) REGISTER YOURSELF REGISTER OTHERS

NIGP



COURSE

Learning Labs

Course Availability:

View upcoming dates for this course.

FIND YOUR COURSE

Hands-On Workshops

An educational series that provides learners with best practice guidance on a variety of technical and hard skills needed for public procurement success.



Essential Skills Learning Lab: Emotional Intelligence





Learning Lab - Microsoft Excel: Transforming Data with Power Query

Virtual Instructor-Led



Learning Lab - Microsoft Excel: Linking & Sharing Data

☑ Virtual Instructor-Led



Learning Lab 6 : Post Evaluation Steps and RFP Misfits

Virtual Instructor-Led



Essential Skills Learning Lab: Presentation Skills

☑ Virtual Instructor-Led

Delivery Format

Virtual Instructor-Led

Length

90 - 120 minutes



LATEST TRENDS AND INFORMATION IMPACTING THE PROFESSION

Webinars

You asked for more content, and we listened.

Our webinars, always free to members, provide valuable learning on hot topics in procurement, helping you stay informed.

- · 60% increase in content, means more contact hours to meet your professional learning goals
- · Snack-sized learning to fit all schedules
- · Topics geared to learners at all levels
- · Designed to complement other NIGP learning resources



Webinars are...

\$0

Webinar

\$195

90

1

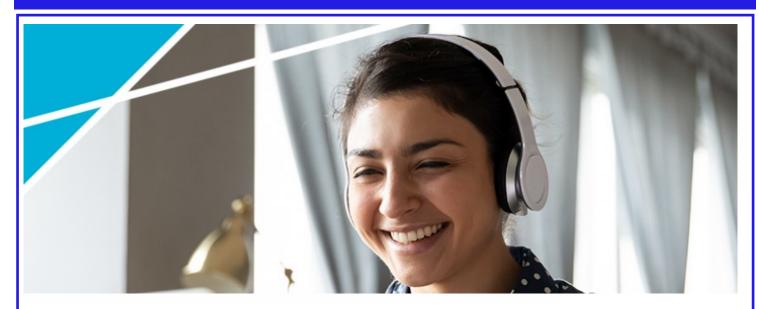
Complimentary to MEMBERS

Non-Members

Minutes (60-70 minutes of presentation with time for Q&A)

Attendees receive one (1) contact hour per completed webinar they attend.

NIGP



Webinars & Webinar Recordings are FREE to Members

NIGP hosts over **30** webinars a year on key topics, best practices and issues of relevance to the public procurement professional. AND...these webinars are FREE to members. Because we understand that your time is in short-supply, we also offer members access to these webinar recordings to review on your own time.

Topic

TECHNOLOGY	PROTESTS
SUSTAINABILITY	CYBERSECURITY
EVALUATION METHODS	FRAUD
LEADERSHIP	RELATIONSHIP MANAGEMENT
BENCHMARKING	NEGOTIATIONS
MARKET RESEARCH	REVERSE AUCTIONS
SPEND ANALYSIS	CERTIFICATION
COOPERATIVES	CONSTRUCTION
SPECIFICATIONS	AUDITS
UTILITIES	GASB/LEASE
BONDS	COVID-19
CFR 200/UNIFORM GRANT GUIDANCE/ UGG	RISK
BID	CONTENT CORNER

NIGP BLOG

Welcome to the NIGP Blog

Love, Sweat & No Tears.

What do you love most about procurement? What keeps you up at night? Why is procurement the best career choice you can make?

Because your colleagues want to know.

Past topis have included:

Check it out at https://www.nigp.org/events/nigp-blog.

- Money, Money, Money
- Talent Management: Designing and Defining Procurement's Future Workforce
- The Power of Innovation. The Power of Learning. The Power of Pathways.
- Reducing "Noise" in Evaluations
- Sustainable Procurement: A Big Picture Perspective
- Reimagining & Building a Public Procurement Contract Sharing Community
- The Data Classification Journey
- Reflections of Resiliency: Celebrating Procurement Month & Women's History Month
- Using the NIGP Code for Reaching Diversity Goals
- How COVID-19 Elevated Procurement's Profile in the Public Sector
- Purchasing Execs Share Their Experiences extending ERP with an e-Procurement Marketplace
- Risk-Based Procurement in the Age of COVID-19

RADIO NIGP



We are incredibly excited to introduce **RADIO NIGP**. A talented team of procurement colleagues created our first-ever radio program. Radio NIGP gives a new vibe and a new twist to the world of procurement. Get ready to listen, learn and be entertained!

What's Ahead

Radio NIGP will be produced monthly with segments that include "Legally Speaking", "Word of the Day", "Tech Tip" as well as guest commentaries, interviews and compelling news that will keep you connected and engaged with NIGP and the procurement community. Look for more enhancements as we grow this innovative radio program.

Send Us Your Comments
& Questions

radio@nigp.org

Check it out at https://www.nigp.org/events/radio-nigp.



PROFESSIONAL DEVELOPMENT OPPORTUNITIES

New to Procurement!!!!

Earn your Public Procurement Associate Designation by taking these three (3)

Core Certificate classes.

Three payment options, choose the one that works best for you.



On-Demand Bundle

On-Demand courses are pre-recorded to fit your schedule, you can work at your own pace, on your own time, there is no time limit (available 24/7)

Price:

Members: \$920 Non-Members: \$970

3-Week Intensive

3-week blended course consisting of on-demand courses and live Instructor sessions (that are date specific)

Price:

Members: \$1,250 Non-Members: \$1,350

Pay-As-You-Go

For maximum flexibility, register for individual Competencies or Core certificates. (Available On-Demand, Virtual Instructor-Led, and In-Person)

Total Price

(if taking 3 Core Certificate Courses)

Members: \$1,515 Non-Members: \$1,815

(if taking 11 Competency Modules)

Members: \$2,180 Non-members: \$3,235

Hosting a Seminar

Interested in hosting a virtual class? Contact Lisa Kesecker at (407)870-4622 with any further questions or to begin the seminar scheduling process. With a variety of classes to choose from, visit the NIGP website for course information at: NIGP.ORG

Do you want to start earning your Pathway's badges and certificates? Go to the NIGP's website and lookup the various classes so you can start earning your badges!

Contact: Lisa Kesecker, CPPB, Pro-D Chair lisa.kesecker@osceolaschools.net

EDUCATIONAL OPPORTUNITIES

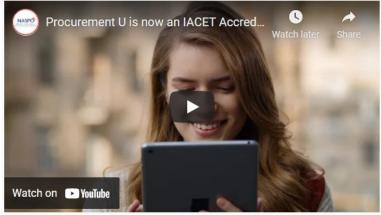


Our Gift to You

Throughout the COVID-19 Pandemic, procurement professionals have led the way in procuring critical PPE and essential needs for state and local governments across the country during this unprecedented time. As a small token of our profound appreciation for everything you do, we are making ALL Foundational Procurement courses totally FREE.

This "Procurement U Gives Back" Program is also a celebration of a major milestone for Procurement U: we are now an IACET Accredited education provider! Watch the video to learn more about what this prestigious honor means for us, and for you.

Below are details on the changes happening right now as a part of our Give Back Program and how you can take advantage of this unparalleled offer. We encourage you to explore the opportunities available and check our website often, as we have even more new and exciting things coming soon. Enjoyl





FREE SELF-PACED COURSES

The core of Procurement U is comprised of our online courses available on our Learning Management System (LMS). As a part of this new Give Back Program, we are making all *Foundational Procurement* courses available for free. This includes over 25 contact hours of online course instruction, completely free.

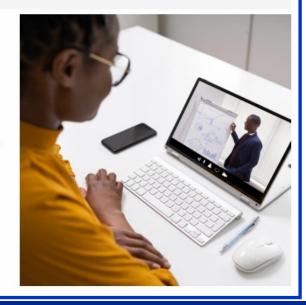
To enroll in one of these free courses, click the "Free Courses" button below, sign up or log in, and explore the catalog.

FREE COURSES 🗹

NEW! FREE WEBINAR RECORDINGS FOR CONTACT HOURS

Missed one of our webinars? No problem! In addition to all the free courses, we are also announcing a brand-new offering: free webinar recordings that are eligible for contact hours. Simply checkout a webinar recording that you did not get to experience live, pass the short quiz after the video, and you automatically receive a certificate of completion showing your earned contact hour(s). It's that easy to build hours towards certification, all completely free for everyone. Check back often as we add new webinar recordings throughout the year.

FREE WEBINARS



EDUCATIONAL OPPORTUNITIES – STUDY GROUP



UPPCC Body of Knowledge & Competency (BoK-C) Domain Areas	CPPO Exam	CPPB Exam
Legal Framework	15%	14%
Procurement Planning and Analysis	17%	18%
Sourcing and Solicitation	20%	23%
Contract Development and Management	17%	21%
Leadership	18%	11%
Business Principles	13%	13%

The VIRTUAL CFC NIGP CPPB/CPPO Study Group is under way for Spring 2023. We meet on Fridays from 11:00am - Noon EST and will continue to do so through Friday, May 5, 2023. The study group will then be on hiatus until the fall session begins Friday, July 28, 2023.

Registration is available on the chapter's website for the spring session at www.cfcnigp.org, under upcoming events. Registration for the fall session will be available this summer. If you have questions please contact Nick Canjar at cfcstudygroup@cfcnigp.org.

EDUCATIONAL OPPORTUNITIES – STUDY GROUP



CPPO and CPPB Prep Guides

This CPPO and CPPB Certification Preparation Guides are designed to help prepare you for the **Certified Public Procurement Officer** and **Certified Public Procurement Buyer** examinations. Both guides and the certification examination are based on the **2021 UPPCC Body of Knowledge**. While the actual examination questions are held in the strictest confidence by the UPPCC, by basing this preparation guide on the same foundation as the test questions, it can serve as a focused study guide.

NOTE: A hard copy of the Prep Guide is included with an in-person Prep Course registration. A digital version is included with an online course registration.

The CPPO or CPPB Prep Guides are also available for purchase in the NIGP Bookstore in both hard copy and a digital ebook. Purchase your copy today!



EDUCATIONAL OPPORTUNITIES - STUDY GROUP



CPPO and CPPB Exam Study Tools

CPPO/CPPB PREP GUIDES AND COURSES

CPPO AND CPPB ONLINE ASSESSMENT TOOLS

These tools offer convenient 24/7 access starting the day you register and can help you get comfortable navigating computer-generated exams. These tools test your strengths and weaknesses within the Universal Public Procurement Certification Council (UPPCC) Body of Knowledge and Competency (BoK-C) and align with the six domains covered in the CPPO and CPPB BoK-C Exams.

Disclaimer: The questions on these assessments ARE NOT found on the Universal Public Procurement Certification Council (UPPCC) Certification Exam. These questions simulate the format and types of questions asked and are intended as a study aid to review subject matter relevant to the UPPCC Body of Knowledge and Competency. Using an assessment tool does not guarantee a passing grade on the UPPCC Certification Exam.

FEE

\$98

Purchase CPPO Tool
Purchase CPPB Tool

If you have previously purchased one of the online assessment tools and want to purchase it again, please call Customer Care at 1-800-367-6447.

EDUCATIONAL OPPORTUNITIES - STUDY GROUP

GET A PREP COURSE FOR FREE

Did you take a CPPO or CPPB Prep class with NIGP after July 1, 2021 but didn't pass the Exam?

One Time Use Only

CONTACT CUSTOMERCARE@NIGP.ORG

For all of those that just missed it during the fall exams, NIGP may have just what you need! Contact Customer Care and see how they can help you!

https://www.nigp.org/certification/cppo-cppbexam-prep

Recommended UPPCC Exam Prep Timeline

Purchase the CPPO or CPPB online assessment tool for a virtual test prep experience that features over 325 study questions to help you identify your strengths and weaknesses.

6 Months Before Exam

Assess where you are

Choose NIGP courses to fill your knowledge gap. NIGP's coursework aligns with the UPPCC's body of knowledge by domain.

VIEW BOK-C ALIGNMENT

5 Months Before Exam

Review BOK and Choose Courses

NIGP's CPPO and CPPB prep courses are available online and in-person. They address key information on topics identified in the UPPCC BoK-C and can help you identify areas you need to continue studying.

VIEW CPPO COURSES

VIEW CPPB COURSES

4 Months Before Exam

Take a Prep Course

Now that you know your strengths and weakness, it's time to study! Form a small study group to get unique topic perspectives, and follow our study guide for helpful tips and advice.

READ STUDY GUIDE

3 Months Before Exam

Study

Take the online assessment tool again to see where you have made progress and which areas still need development.

2 Months Before Exam

Re-assess

Use the three volumes of animated online flashcards for a fun and quick way to master essential procurement terms and definitions from the NIGP Dictionary.

1 Month Before Exam

Personal Study Time

EDUCATIONAL OPPORTUNITIES - RECERTIFICATION

CPPB and CPPO May Recertification is Fast Approaching.

Since CPPB and CPPO testing is only May and October then May and October are also recertification time. You may have either or both CPPB and CPPO certifications, so you can choose which is best for you. CPPB (Active or Lapsed), CPPO (Active or Lapsed), and Dual (Active or Lapsed).

The Dual for first time is the most complicated because you must co-term each the CPPB and CPPO. This is to say the first certification either CPPB or CPPO that is coming up for recertification you must then term your second certification to that same end date no matter if you just received it 6 months ago. The good news is that you will save every time you duel recertify in the form of time putting the application together verses separate and monetary instead of \$265 for each this year to \$365 for both (if National NIGP Member).

So, for the May recerts, your time is coming quickly. Remember that the day after your certification expires then you will have to process the application for a lapse certification. Don't let them lapse. Keep an eye focused on the expiration dates we work to hard to get these certifications to let them go that easy. For another incentive, it cost 64% more to make your individual certifications active again and 70% more for your dual recertification. If you would like the full guide to recertification then click on https://uppcc.org/Portals/0/Current_UPPCC_Recertification%20Guide_02_15_23.pdf. At any-time please call if you need any assistance.



Angela Thomas
Chair Recertification Task Force

<u>Angela.Thomas@orlando.gov</u>
(407) 246-2563

EDUCATIONAL OPPORTUNITIES - NIGP-CPP

STEP UP TO PUBLIC PROCUREMENT CERTIFICATION

NIGP Certified Procurement Professional (NIGP-CPP)



1,450+ approved NIGP-CPP candidates and counting....

That's right, when we launched our new certification program, we couldn't possibly have imagined how successful it would be. This success is in no small part to our amazing group of professionals who want to elevate the work that each of you does, and a whole new way to get recognized for it.

JOIN YOUR COLLEAGUES - STEP UP TO THE NIGP-CPP



UPCOMING NIGP-CPP WEBINARS



EDUCATIONAL OPPORTUNITIES



PERSONALIZED LEARNING FOR TODAY'S AGILE PROFESSIONAL

Get to Know Pathways

TOPIC:

Certification

Competency Module

Core Certificate

Designations

Digital Badge

Pathways

Specialization Certificate









Designations
SPECIALIZATIONS



Learn more at https://www.nigp.org/ learning/what-is-pathways.





Membership Meeting Minutes March 24, 2023

Start: 9:15 AM Ended: 9:50 AM

Welcome - Tabatha Freedman, President

- Welcome Guests
 - Kaela Williamson, City of St. Petersburg
 - Steven Boswell, Pasco County
 - Sakha Reed, City of St. Petersburg
 - Doug Steiger, Pasco County
- Recognition of New Members
 - Tracy Bailey, City of Titusville
 - Jenna Allen, Orange County
 - Maribel Pietri-Laboy, GOAA
 - Maria Hritz, City of Leesburg
 - Mary Perez, City of Deltona
 - Andy Mogle, City of Avon Park
 - Jessica Waldron, Brevard County Public School
 - Triana Casteel, Brevard County Public School
 - Jamie DeMelo, City of St. Cloud
 - Jennifer Smith, City of Palm Bay
 - James Norris, Brevard County
 - Nate Rubel, City of Port St. Lucie
 - Alvin Borges, Orange County

Old Business

- Approval of Consent Agenda to include:
 - Approval of Previous Minutes from the January 27, 2023, Membership Meeting Approval of Bank Reconciliations for the months of January 2023 and February 2023
 - Motion to approve by John Schmidt, Seconded by Kathy Saldutti
 - No Discussion
 - Motion Passed
- Secretary's Report Katrina Ponzini
 - Spotlight Member, March 2023
 - Congratulations to Igneris "Neri" Lopez for her contributions to the Scholarship Committee and the processing of the 2022 Scholarship Applications.
 - Family Day, May 6, 2023
 - Brevard Zoo, Saturday, May 6, 2023, 9:30 AM 5:00 PM
 - \$10.00/person for up to 5 people per party; food is on your own
 - 3. Registration is available on the website through April 14, 2023

- May Newsletter, Procurement Month Proclamations
 - Please forward any Procurement Month Proclamations to Katrina Ponzini for inclusion in the May 2023 newsletter.
- Treasurer's Report Sean Hynes
 - Chapter Website
 - Transitioning to NIGP hosted website with ClubExpress
 - 2. Current website will go offline in April 2023
 - No new member profiles are required, username and temporary password will be emailed to each member when available
 - 4. If you are interested in assisting with the new website, please reach out to Sean Hynes
 - Member Benefits Presentation and Brevard Co-Op.
 - 1. Presentation was successful, 3 agencies joined
 - 2. If you are interested in hosting a presentation, please reach out to Sean Hynes
- Vice President's Report Chris Coghill
 - Programming Updates
 - May 12, 2023, Membership Meeting (Virtual and In-Person)
 Renaissance Senior Center/South Econ Community Park
 Carrie Roberts, Purchasing Director, Pasco County Government, presentation on cybersecurity
 - July 14, 2023, Membership Meeting (Virtual and In-Person) Renaissance Senior Center/South Econ Community Park Presentation by our Chapter Ambassador(s)
 - September 29, 2023, Fall Workshop (Virtual and In-Person) Renaissance Senior Center/South Econ Community Park TBD, possible NIGP Educational Course Topic
 - December 8, 2023, Membership Meeting (Virtual and In-Person)
 Renaissance Senior Center/South Econ Community Park
 State of the Chapter and dessert contest
 - 5. If anyone has programming ideas for 2024, please reach out to Chris Coghill
 - Scholarship Updates
 - 1. Scholarship Log
 - Updated as of March 16, 2023, located on the website
 - Log including all scholarship redemptions to be updated the week of March 27, 2023
 - Highest point value in CFC history at \$5.00/point

- President's Report Tabatha Freedman
 - Awards
 - 1. Buyer of the Year: Wil Henzmann, Brevard County Public Schools
 - 2. Volunteer of the Year: Nick Canjar, City of Palm Bay
 - 3. Above & Beyond: Sean Hynes, Orange County
 - Pro-D Scholarships
 - Raffle conducted by episodic committee on March 1, 2023
 - Two (2) members for in-person Forum; eleven (11) members for virtual Forum; and three (3) members for CFCNIGP hosted classes
 - Area 5 Email
 - Collaborative trade show email to include events from Chapters across the State of Florida
 - Committees
 - Many committee positions are filled
 - If you would like to volunteer on a committee, even one that has members on it, please reach out to Tabatha Freedman, you can be added to an existing committee
 - 3. It is not too early to volunteer for RTS
 - RTS Save the Date
 - Wednesday, November 8, 2023

New Business

- Committee/Task Force(s) Updates from Chairs
- Pro-D
 - Training Matrix has been updated as of March 21, 2023, and is available on the website
 - Virtual 2 Day Class, Effective Contract Writing, April 13 April 14, 2023, https://www.nigp.org/course/68791296-8c28-40f0-8ebf-3a59d623da27
 - Virtual 2 Day Class, Competency Module: Program Implementation and Management, May 9 May 10, 2023, https://www.nigp.org/course/c971ed89-acde-43ec-ba2c-b8a2a2ec8ad7
 - Virtual 2 Day Class, Competency Module: Talent Recruitment and Development, Succession Planning, May 16 – May 17, 2023, https://www.nigp.org/course/eab675c6-21ec-469d-981c-a1cd70f2b3a3
 - Virtual 2 Day Class, Core Certificate: Foundations of Strategy and Policy, June 15 16, 2023, https://www.nigp.org/course/80359c5d-21dd-4dac-a282-e0b25c3eee5e
 - Virtual 2 Day Class, Core Certificate: Foundations of Planning and Analysis, July 20 21, 2023, https://www.nigp.org/course/1b6f018b-5192-4537-9e03-5196a0f013a1
 - Virtual 2 Day Class, Advanced Legislation and Legal Environment, September 19 20, 2023, https://www.nigp.org/course/d9613d2a-321c-4f4f-9e8a-3f31641e67f6
 - If interested in hosting a class, please reach out to Lisa Kesecker

Study Groups

- Group meets on Fridays from 11:00 AM 12:00 PM
- For the May 2023 exam, the group will meet through May 5, 2023
- Participants average 12-13 per week
- Registration is available on the website
- New group email is <u>cfcstudygroup@cfcnigp.org</u>
- If interested in participating, please reach out to Nick Canjar

Mentoring

- Actively seeking mentors (specifically from School Boards) and mentees
- Updates to policies have been made
- If interested in participating, please reach out to Fatima Calkins

Audit

- Audit completed
- Documentation was very comprehensive
- Board was provided with two (2) suggestions

Recognition of New Certifications

NIGP-CPP, Melissa Couture, KUA

Job Postings

- Procurement Specialist, City of Clermont
- Commodities & Contractual Services Manager, Florida Department of Transportation
- Senior Procurement Contracting Officer, City of Port St. Lucie
- Senior Purchasing Agent, GOAA
- Senior Buyer, Osceola County School District

Chapter Meeting Is Adjourned, 9:50 AM

Motion to approve by Kathy Saldutti, Seconded by Wil Henzmann





Membership Meeting Agenda May 12, 2023 12:00 PM - 2:00 PM

11:45 AM Registration 12:00 PM Lunch 12:30 PM Chapter Business Meeting 1:00 PM Presentation

Welcome - Tabatha Freedman, President

Introductions, Welcome Guests & Recognition of New Members

Old Business

Consent Agenda

Item 1: Approval of Previous Minutes
Item 2: Approval of Bank Reconciliations

Secretary's Report - Katrina Ponzini

Spotlight Member

Family Day

Treasurer's Report - Sean Hynes

Chapter Website

Vice President's Report - Chris Coghill

Programming Updates

Scholarship Updates

President's Report - Tabatha Freedman

Awards

NIGP VCON Pro-D Scholarships

Chapter Award - Performance Seal and Outstanding Awards

New Business

Committee/Task Force(s) – Updates from Chairs

Audit

Legislative

Pro-D

Study Groups

Internship/Externship/Mentoring

Community Services

Open Floor

Recognition of New Certifications

Job Postings, Announcements, New Positions, Purchasing News

Other New Business

Chapter Meeting Is Adjourned

2023 DATES TO

REMEMBER

May 12th

July 23rd

September 29th

Reverse Trade Show

November 8th

December 8th

May 12th Meeting
LUNCH MENU
Boxed Lunch

Excellence in Public Procurement