

Newsletter

STRIVES TO MAINTAIN THE HIGHEST STANDARD OF ETHICS, INTEGRITY, PUBLIC TRUST AND AWARENESS IN THE PUBLIC PROCUREMENT PROFESSION.

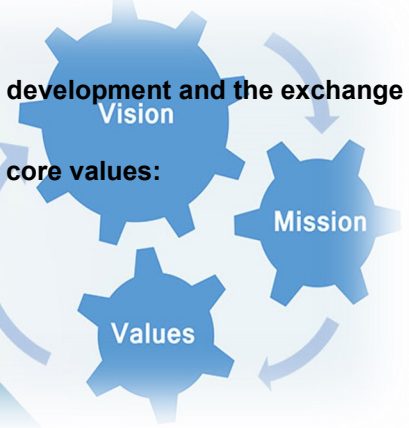
cfcnigp.org



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VISION	To be the leading Chapter of NIGP: The Institute for Public Procurement by promoting the development of public procurement professionals throughout Central Florida.
MISSION	Provide our chapter members with opportunities for professional development and the exchange of best practices.
CORE VALUES	<p>The Central Florida Chapter of NIGP shall adhere to the following core values:</p> <ol style="list-style-type: none"> 1. Ethics 2. Integrity 3. Professionalism 4. Diversity 5. Education and Professional Growth 6. Service to Stakeholders



PRESIDENT'S MESSAGE

Happy New year!

It's time to renew your membership! Membership is on an annual basis and begins on January 1 of each year. Current members have received emails to renew your membership. Please renew your membership to participate in our professional development, scholarship program, study groups, mentoring program, and networking opportunities. As we embark into the 2023 membership year, we will continue development of programs and opportunities to support you, our membership. If you are new to the profession, we hope that you will consider joining our association. Please reach out to us directly to see how membership can benefit you. Membership is limited to Public Procurement professionals and students.

Our Reverse Trade Show held on December 7, 2022 in Maitland, FL was a success! ***Thank you to the vendor community, Central Florida area agencies, and our volunteers for your support of our Chapter!*** Details and photos are in this newsletter. This newsletter will have some of our Sponsor Advertisements. We are honored that these firms are sponsoring our Chapter! Please share them with your agencies.

Our Buyer of the Year and Manager of the Year program is occurring now. Applications are on our website under Documents and Files, Member Awards. This program is a peer or self-nomination of a current chapter member acknowledging contributions during 2022 to their entity, NIGP or the profession, and our Chapter. Nominations are due by January 31, 2023 to president@cfcnigp.org with nomination acceptance due by February 17, 2023. This is a great opportunity to celebrate accomplishments! Awardees receive recognition in the profession, a plaque, and 100 scholarship dollars.

A Scholarship Application for 2022 is available on our website under Documents and Files, Scholarships. Signed applications and backup documentation is due by January 31, 2023 to scholarship@cfcnigp.org. Please send all documents in the same email. *Late applications are not accepted.*

Your Board is excited for our second year of our term! Your Board consists of myself (President), Chris Coghill (Vice President), Sean Hynes (Treasurer), Katrina Ponzini (Secretary), and Carrie Mathes (Presidential Advisor). We hope to see you at the January 27, 2023 Chapter Membership Meeting! This meeting is in-person and virtual.

I want to encourage members to evaluate your talents and strengths and identify if there are any committees or task forces opportunities that you would be willing to volunteer for in 2023. Committee chair and member positions are available. We have much work to do as a chapter this year and we can benefit from having active volunteers. Please do not hesitate to contact me or one of the other board members with any questions you might have. Let's make this year a fantastic year for your Chapter!

May your New Year be full of hope, joy, and laughter!

Tabatha Freedman, MBA, NIGP-CPP, CPPO, CPPB
 2022-2023 President
 386-822-5702
president@cfcnigp.org



OFFICER MESSAGES

Vice President's Message



Happy New Year everyone! I hope you all had a relaxing, happy holiday season and that 2023 will bring you nothing but joy and peace.

We've got some big initiatives going this year! The biggest by far is the migration of our website to NIGP! Your chapter officers are hard at work prepping the information to transfer and developing the layout of the webpages. Our phenomenal Pro-D chair, Lisa Kesecker, has put together a variety of class offerings. If you need hours, check out the Announcements. Our Study Group will begin on Friday, January 27th. If interested, please register via the link on our website.

Thank you for all you do and for helping us be the BEST CHAPTER EVER!!!

Chris Coghill, NIGP-CPP, CPPO, CPPB

CFC NIGP Vice President

Treasurer's Message

Happy New Year! I hope everyone had a wonderful holiday. It has been amazing to serve the Chapter as Treasurer this past year and I am very much looking forward to 2023. I hope everyone has a year filled with success and professional growth.

The Chapter continues to offer many learning opportunities including hybrid chapter meetings to increase participation. Be sure to join us for the first meeting of the year on January 27, 2023; the in-person location is moving back to the Renaissance Senior Center for the year. I look forward to seeing you there (or virtually!)

Membership dues are now due for the 2023 year. Renewal is done by logging into your Chapter profile and selecting Renew Membership under the Member Services section of the website's front page. When renewing there is the option to renew multiple memberships at once for everyone listed under the same entity. Please don't hesitate to contact me at treasurer@cfcnigp.org if you have any questions or issues with membership renewal or meeting registration.

Sean Hynes, NIGP-CPP, CPPB

CFC NIGP Treasurer



Secretary's Message



Happy New Year Chapter Members! I hope that everyone was able to enjoy the holiday season. I am so excited to see what 2023 has in store for our Chapter and each and every one of you! I am looking forward to seeing everyone on January 27th as we learn all about statutes that impact procurement from Juliet Misconi.

Take a minute to browse through the photos from RTS and familiarize yourself again with our Diamond, Gold, and Silver Sponsors. They made RTS possible. Congratulations to our members that earned their NIGP-CPP designation in 2022! 2023 is starting off on the right foot, as our Chapter is already sponsoring seven (7) classes! Take advantage of them if you need the hours.

I am so proud of what we have accomplished in 2022, and I am looking forward to an even better 2023!

Katrina Ponzini, M.Ed., CPPB

CFC NIGP Secretary

PROGRAMMING COMMITTEE MESSAGE

2022/23 Dates to Remember

Day and Date	Times	Type	Event	Topic
Friday, January 27, 2023	12:00 - 2:00	In-person & virtual	January Chapter Meeting	TBD
February 2 - 5, 2023	8:00 - 5:00	In-person	NIGP Leadership Summit	
Friday, March 24, 2023	9:00 - 2:00	In-person & virtual	Spring Workshop	TBD
Friday, May 12, 2023	12:00 - 2:00	In-person & virtual	May Chapter Meeting	TBD
May 21 - 24, 2023	8:00 - 5:00	In-person	FAPPO Annual Conference	
Friday, July 14, 2023	12:00 - 2:00	In-person & virtual	July Chapter Meeting	TBD
August 2023	8:00 - 5:00	In-person & virtual	NIGP Forum	
Friday, September 29, 2023	9:00 - 3:00	In-person & virtual	Fall Workshop	TBD
Wednesday, November 8, 2023	9:30 - 3:30	In-person	Reverse Trade Show	
Friday, December 8, 2023	12:00 - 2:00	In-person & virtual	Holiday Chapter Meeting	State of the Chapter
Fridays	11:00 - 12:00	Virtual	CPPO/CPPB Study Group	

VIRTUAL Chapter Check-Ins may be scheduled in addition to the above meetings and workshops.

Meetings are virtual and in-person unless otherwise specified.

Our in-person location is listed on our website.

IN-PERSON LUNCH. Lunch purchases are to be made in advance during meeting registration. Additional lunches will not be available the day of the event. If you have dietary requirements, please contact president@cfcnigp.org at least one week in advance of the meeting day. We will meet them the best we can.

NOTE: In-person meetings may be subject to capacity limits and COVID restrictions.

Thank you,

Chris Coghill, NIGP-CPP, CPPO, CPPB
CFC NIGP Vice President
P: 352-272-9353 E: Vicepresident@cfcnigp.org

December 2022 Membership Meeting Recap

Our December meeting was a time for reflection. We took a look back at huge milestone achievements, honors our chapter received, and the many efforts of our membership. The state of the chapter recounted the fabulous year we experienced, including Carrie Mathes becoming NIGP Governing Board Chair and Nick Canjar being selected to participate in NIGP's 2022 Leader's Edge Cohort. Congratulations Carrie and Nick! And thank you to all of you that make our chapter great. You are the reason we are able to do so many things to further the procurement profession!

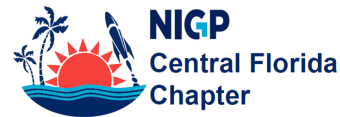


New Officers

- 2022 presented the chapter with a new slate of officers:
- Tabatha Freedman, President
- Chris Coghill, Vice President
- Sean Hynes, Treasurer
- Katrina Ponzini, Secretary



New Chapter Logo



New Meeting Style

2022 presented new opportunities for our chapter to bring access to meetings to our membership. January 2022 found us able to utilize technology to create a "hybrid" meeting style.

This technology allows those members that can't attend in person to attend virtually. As we are all still navigating uncharted waters, this capability is a forward-thinking tool which helps keep the CFC on the cutting-edge of new ideas.



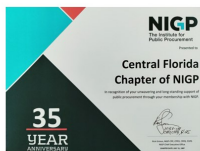
Mid-Florida and Central Florida Chapters Merge

Our sister chapter, established in 2011, recently made the decision to sunset the Mid-Florida chapter. Those that were still relatively involved and had existing scholarship accounts were invited to join our chapter with their scholarship balances transferred. The new members are:

*Mary Combee *Mark Raiford *Tara Walls
*Ashley Provenza *Bob Woods



The CFC is honored in Boston



2022 Pro-D Events

- *Communication Strategies*, April 18, 2022
- *CPPB Prep Class*, July 26-27, 2022
- *Legal Aspects of Public Procurement*, May 10-12, 2022
- *Specialty Certificate: Job Order Contracting*, September 13, 2022
- *Technology Procurement*, October 18-20, 2022



Award Winners!



Buyer of the Year
AnnMarie Wise

Volunteer of the Year
Juliet Misconi



Manager of the Year
Tabatha Freedman



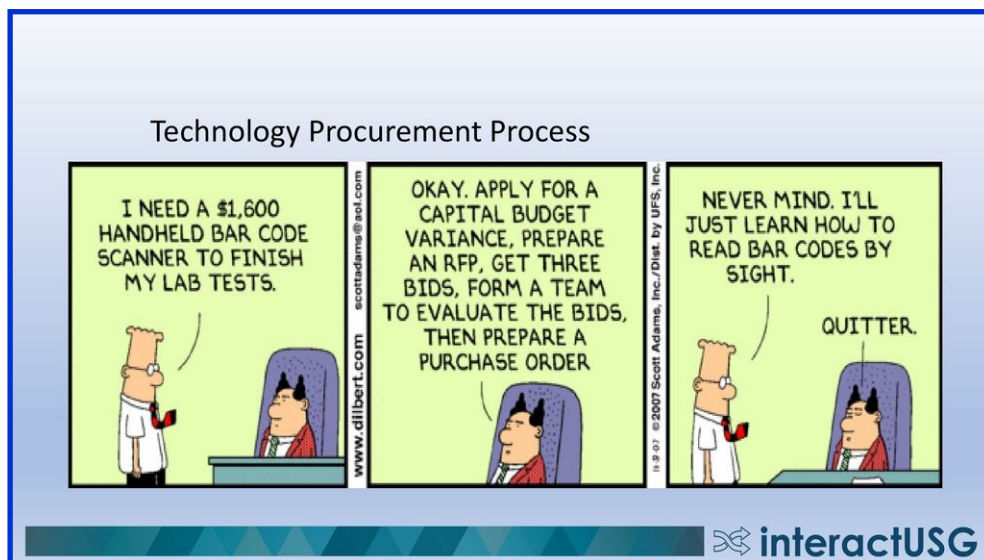
December 9, 2022

State of the Chapter

January 2023 Membership Meeting

Our January meeting will be all about those pesky things called statutes!!

Juliet Misconi, Deputy City Manager & Chief Procurement Officer from the City of Palm Bay has a great presentation regarding the Florida statutes that we all have to follow. I am absolutely sure this is a session you won't want to miss! The program will be uploaded to the website so you won't have to worry about missing anything important!



Future Meetings and Workshops

You've asked and we've listened! Tentatively, our Spring Workshop will be presented by representatives of the Bureau of Labor Statistics (BLS). This is timely information since we are all experiencing price increase requests due to market conditions. Stay tuned!

Our May meeting will be on cybersecurity. I don't know about you but it's become a huge thing with our agency. Former chapter member Carrie Roberts will be presenting on this session. Be sure to mark it on your calendar!

The Chapter held it's 2022 Reverse Trade Show on Wednesday, December 7, 2022.

We received 471 Registered Vendor Representatives and hosted 351 Vendor Attendees. A total of 28 Agencies attended with approximately 90 agency attendees! We had 19 Agency Volunteers. As special appreciation, Agency Volunteers received shirts for the event. This was a first!

We had the most sponsors EVER in 2022! A total of 8 Diamond Sponsors, 7 Gold Sponsors, and 45 Silver Sponsors, for a total of 60 Sponsors!

Thank you so much to our Sponsors, Vendors, and Agencies!!!

Vendor Sessions were held virtually before the In-Person Event. This was also a first!

Due to weather, we were forced, for the first time ever, to reschedule the event from November to December. We were lucky our facility, Venue on the Lake in Maitland, was able to accommodate us!

The 2022 Reverse Trade Show was the 2nd Highest grossing trade show since 2015, at \$71,405.00. At the December meeting, the membership voted to use \$10,000.00 of RTS revenues to fund member participation in CFC sponsored classes and virtual NIGP FORUM for 2023. The remainder of RTS revenues were directed to the scholarship fund.

Save the Date: November 8, 2023
#cfcnigpRTS2023

Thank you,

Tabatha Freedman

Tabatha Freedman, MBA, NIGP-CPP, CPPO, CPPB

Reverse Trade Show Chairman

E: tfreedman@volusia.org

P: 386-822-5702



23RD REVERSE TRADE SHOW (CONTINUED)



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Clarke
Cloud 9 Services Group LLC
Consult DSA
Cubix Inc.
Cumberland International Trucks
Cummins Inc. (Florida) Cummins
(National)
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24th CFC NIGP REVERSE TRADE SHOW
WEDNESDAY, NOVEMBER 8, 2023

Contact president@cfcnigp.org for future sponsorship opportunities!!!!

ANNOUNCEMENTS - AMAZON SMILE REVENUE INITIATIVE

Hello Chapter Members,

As a non-profit organization, our Chapter qualifies for the AmazonSmile program.

AmazonSmile is a simple and automatic way for you to support your favorite charitable organization every time you shop, at no cost to you. When you shop at smile.amazon.com, you'll find the exact same low prices, vast selection and convenient shopping experience as Amazon.com, with the added bonus that Amazon will donate a portion of the purchase price to your Chapter.

When you shop at **smile.amazon.com**, **Amazon** donates 0.5% of your eligible purchases - at no cost to you.

The Chapter has created an AmazonSmile account to contribute to our Scholarship Fund.

Link your personal or business Amazon account to the Chapter's AmazonSmile program. Use the connection below:

<https://smile.amazon.com/ch/59-3611992>



Thank you,

Tabatha Freedman

Tabatha Freedman, MBA, NIGP-CPP, CPPO, CPPB

CFC NIGP President

president@cfcnigp.org

P: 386-822-5702



The School District of
Osceola County, FL

Small Business and Veteran Programs Department

SPRING 2023
OPEN HOUSE

Please join us as we introduce you to
the District's Small Business and
Veteran Business Enterprise Programs
and department staff.

MAR 8 • 9:00 AM TO 11:00 AM

817 BILL BECK BLVD., BUILDING 2000, MITD
CLASSROOM 2, KISSIMMEE, FL 34744

PLEASE RSVP BY FEB 24 TO
TAMEKA.ROLLINS@OSCEOLASCHOOLS.NET
CC: KATRINA.PONZINI@OSCEOLASCHOOLS.NET



COURSE

Core Certificate: Foundations of Planning and Analysis

DATE: 02/01/2023 - 02/02/2023

START TIME: 8:00 AM Eastern Time

END TIME: 5:00 PM Eastern Time

HOSTED BY: Central Florida Chapter of NIGP

INSTRUCTOR: [Ms. Stacy Gregg, NIGP-CPP, CPPO, CPPB](#)

LEVEL: Foundation

FORMAT: Virtual Instructor-Led

CONTACT HOURS: 15

CEUS: 1.5

For the public procurement professional, the ability to think strategically for both the procurement function and the larger governmental entity as a whole is critical to serving the communities in which we live and work. Designed to outline proactive, applicable approaches to ensuring best practice guidance and implementation, NIGP's Foundations of Planning and Analysis Core Certificate empowers novice public procurement professionals to better identify and articulate the goals and objectives of public procurement. Outlining and exploring critical skills such as strength and weakness evaluation, opportunities and threat analysis, and stakeholder-end user engagement, the Foundations of Planning and Analysis certificate prepares learners with base-level interactive and exercise-driven instruction, providing best practice guidance to help you not only lead your entity to successful risk-averse strategy but also to secure the best benefit for stakeholders and communities alike.

Pricing: ?

Core Certificate: Foundations of Planning and Analysis (Member: Early) \$420.00

Core Certificate: Foundations of Planning and Analysis (Non-Member: Early) \$520.00
(prices valid until Dec 3, 2022)

Spots available: 23

[INDIVIDUAL REGISTRATION](#)

[GROUP REGISTRATION](#)

[Download Print & Fax Form](#)

Local Contact

Name: Lisa Kesecker

Phone: [407-870-4622](tel:407-870-4622) Ext: 65518

Fax: 407-870-4616

Email: Lisa.Kesecker@OsceolaSchools.net

For more information, visit: [Core Certificate: Foundations of Planning and Analysis \(nigp.org\)](https://nigp.org)

COURSE

Specialization Certificate: Construction Procurement

DATE: 02/07/2023 - 02/09/2023

START TIME: 8:00 AM Eastern Time

END TIME: 5:00 PM Eastern Time

HOSTED BY: Central Florida Chapter of NIGP

INSTRUCTOR: Ms. Kristy D Varda, NIGP-CPP,
CPPO, CPPB

LEVEL: Advanced Practitioner

FORMAT: Virtual Instructor-Led

CONTACT HOURS: 22.5

CEUS: 2.3

Procurement of architect and engineering professional services and construction services is a niche speciality in the profession. While the public procurement principles continue to apply, some practices, methods, and laws are unique to the procurement of professional services and construction. Procuring professional design services and construction can be very challenging, as each project is unique, and often complicated. New and evolving project delivery methods like progressive design-build and construction manager at risk adds new challenges for the public procurement professional.

Pricing: ?

Specialization Certificate: Construction Procurement
(Member: Early) \$600.00

Specialization Certificate: Construction Procurement
(Non-Member: Early) \$700.00
(prices valid until Dec 9, 2022)

Spots available: 21

INDIVIDUAL REGISTRATION

GROUP REGISTRATION

[Download Print & Fax Form](#)

Local Contact

Name: Lisa Kesecker

Phone: 407-870-4622 Ext: 65518

Fax: 407-870-4616

Email: Lisa.Kesecker@OsceolaSchools.net

For more information, visit: [Specialization Certificate: Construction Procurement \(nigp.org\)](https://nigp.org/Specialization-Certificate-Construction-Procurement)

COURSE

Core Certificate: Foundations of Warehousing and Inventory Management

DATE: 02/22/2023 - 02/23/2023

START TIME: 8:00 AM Eastern Time

END TIME: 5:00 PM Eastern Time

HOSTED BY: Central Florida Chapter of NIGP

INSTRUCTOR: Mr. Darin L. Matthews, NIGP-CPP, CPPO, CPSM, FNIGP, C.P.M.

LEVEL: Foundation

FORMAT: Virtual Instructor-Led

CONTACT HOURS: 15

CEUS: 1.5

Oftentimes overlooked in favor of the more traditional responsibilities, the warehousing and inventory management apparatus of the public procurement function is a critical standard through which procurement professionals provide value to their larger governmental entities. Empowering learners with the foundation to ensure goods and materials are handled efficiently, effectively, and safely, NIGP's Foundations of Warehousing and Inventory Management Core Certificate provides learners with the actions they need to succeed when providing support to their entity's warehousing functions. Addressing working with internal and external stakeholders, asset control, waste reduction, storage utility, and maximum return on investment, Foundations of Warehousing and Inventory Management empowers public procurement professionals with actionable opportunities and best-practice guidance, promoting effective warehousing functionality to the logistic and economic benefit of all stakeholders.

Pricing: ?

Core Certificate: Foundations of Warehousing and Inventory Management (Member: Early) \$420.00

Core Certificate: Foundations of Warehousing and Inventory Management (Non-Member: Early)
\$520.00

(prices valid until Dec 24, 2022)

Spots available: 20

INDIVIDUAL REGISTRATION

GROUP REGISTRATION

[Download Print & Fax Form](#)

Local Contact

Name: Lisa Kesecker

Phone: 407-870-4622 Ext: 65518

Fax: 407-870-4616

Email: Lisa.Kesecker@OsceolaSchools.net

For more information, visit: [Core Certificate: Foundations of Warehousing and Inventory Management \(nigp.org\)](https://www.nigp.org)

COURSE

Core Certificate: Foundations of Sourcing and Contracting

DATE: 03/07/2023 - 03/09/2023

START TIME: 8:00 AM Eastern Time

END TIME: 5:00 PM Eastern Time

HOSTED BY: Central Florida Chapter of NIGP

INSTRUCTOR: [Ms. Lynda Allair](#), NIGP-CPP, CPPO

LEVEL: Foundation

FORMAT: Virtual Instructor-Led

CONTACT HOURS: 22.5

CEUS: 2.3

Every day, public procurement professionals across North America are challenged to fulfill the needs of their entity as balanced against the needs, wants, and desires of their stakeholders, ensuring that all procured commodities are acquired in the right manner, based on the correct criteria, and within the appropriate price range. Designed to provide entry-level public procurement professionals with the tools they need to ensure the appropriate goods and services are procured, NIGP's Foundations of Sourcing and Contracting Core Certificate empowers learners with applicable, implementable solutions to some of the procurement function's most challenging topics. Addressing the actionable solutions to sourcing and contracting methods, specification development, evaluation methods, and negotiations, Foundations of Sourcing and Contracting promotes the tenants and key principles of the public procurement function, empowering learners with NIGP-advocated best practice guidance to become more skilled in their role as they perform the procurement function on a foundational level.

Pricing: ?

Core Certificate: Foundations of Sourcing and Contracting (Member: Early) \$600.00

Core Certificate: Foundations of Sourcing and Contracting (Non-Member: Early) \$700.00
(prices valid until Jan 6, 2023)

Spots available: 24

INDIVIDUAL REGISTRATION

GROUP REGISTRATION

[Download Print & Fax Form](#)

Local Contact

Name: Lisa Kesecker

Phone: **407-870-4622 Ext: 65518**

Fax: 407-870-4616

Email: Lisa.Kesecker@OsceolaSchools.net

For more information, visit: [Core Certificate: Foundations of Sourcing and Contracting \(nigp.org\)](https://nigp.org)



COURSE

Effective Contract Writing

DATE: 04/13/2023 - 04/14/2023

START TIME: 8:00 AM Eastern Time

END TIME: 5:00 PM Eastern Time

HOSTED BY: Central Florida Chapter of NIGP

INSTRUCTOR: Mr. Michael J. Kolodisner, CPPPO

LEVEL: Foundation

FORMAT: Virtual Instructor-Led

CONTACT HOURS: 15

Many purchasing professionals are required to organize, write and interpret contracts. This session is designed to cover the structure and meaning of enforceable contracts. Contracts have a logical sequence and specific contract provisions. By learning the basics and rules for improvement, the principles become manageable. The seminar will offer tips and tricks on the language that can be used when writing contracts for any entity.

Pricing: ?

Effective Contract Writing (Member: Early) \$510.00

Effective Contract Writing (Non-Member: Early)
\$610.00

(prices valid until Feb 12, 2023)

Spots available: 24

INDIVIDUAL REGISTRATION

GROUP REGISTRATION

[Download Print & Fax Form](#)

Local Contact

Name: Lisa Kesecker

Phone: 407-870-4622 Ext: 65518

Fax: 407-870-4616

Email: Lisa.Kesecker@OsceolaSchools.net

For more information, visit: [Effective Contract Writing \(nigp.org\)](https://nigp.org)

ANNOUNCEMENTS - CFC SPONSORED 2-DAY CLASS

COURSE

Competency Module: Program Implementation and Management

DATE: 05/09/2023 - 05/10/2023

START TIME: 8:00 AM Eastern Time

END TIME: 5:00 PM Eastern Time

HOSTED BY: Central Florida Chapter of NIGP

INSTRUCTOR: [Ms. Kate M. Rotella, NIGP-CPP, CPPO, MPA](#)

LEVEL: Foundation

FORMAT: Virtual Instructor-Led

CONTACT HOURS: 16

CEUS: 1.6

A critical role that procurement practitioners serve is benefitting a procurement entity through the establishment of targeted initiatives. Practitioners must understand how to determine the impact of proposed programs. Also, practitioners must understand how to successfully communicate, monitor, and evaluate approved programs.

Pricing: ?

Competency Module: Program Implementation and Management (Member: Early) \$420.00

Competency Module: Program Implementation and Management (Non-Member: Early) \$520.00
(prices valid until Mar 10, 2023)

Spots available: 24

INDIVIDUAL REGISTRATION

GROUP REGISTRATION

[Download Print & Fax Form](#)

Local Contact

Name: Lisa Kesecker

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Fax: 407-870-4616

Email: Lisa.Kesecker@OsceolaSchools.net

For more information, visit: [Competency Module: Program Implementation and Management \(nigp.org\)](https://nigp.org/Competency-Module-Program-Implementation-and-Management)

COURSE

Core Certificate: Foundations of Strategy and Policy

DATE: 06/15/2023 - 06/16/2023

START TIME: 8:00 AM Eastern Time

END TIME: 5:00 PM Eastern Time

HOSTED BY: Central Florida Chapter of NIGP

INSTRUCTOR: Ms. Denise E. Badillo, NIGP-CPP, CPPO, CPPB

LEVEL: Foundation

FORMAT: Virtual Instructor-Led

CONTACT HOURS: 17

CEUS: 1.7

As stewards of the public trust, public procurement professionals are expected to demonstrate strategic value to stakeholders throughout both their governmental entities and the suppliers with whom they work. Providing an overview of the ever-changing profession by identifying concepts, common legal and ethical issues, and the precise role of both the procurement function and the public procurement professional in governmental entities, the Foundations of Strategy and Policy Core Certificate provides learners with a holistic, introductory focus on the profession, using practical examples, discussions, group exercises, and case studies to promote application-ready experiences. As a career orientation or refresher course detailing the basic tenants of the public procurement function, NIGP's Foundations of Strategy and Policy Core Certificate promotes targeted activities and implementable concepts designed to enhance the mission and strategic value of your entity, empowering learners to become more confident in their role as they perform the procurement function in line with commonplace legal requirements and ethical standards.

Pricing: ?

Core Certificate: Foundations of Strategy and Policy
(Member: Early) \$400.00

Core Certificate: Foundations of Strategy and Policy
(Non-Member: Early) \$500.00
(prices valid until Apr 16, 2023)

Spots available: 22

INDIVIDUAL REGISTRATION

GROUP REGISTRATION

[Download Print & Fax Form](#)

Local Contact

Name: Lisa Kesecker

Phone: 407-870-4622 Ext: 65518

Fax: 407-870-4616

Email: Lisa.Kesecker@OsceolaSchools.net

For more information, visit: [Core Certificate: Foundations of Strategy and Policy \(nigp.org\)](https://nigp.org)



Elevating the profession,
accelerating your performance.

NIGP PRESS RELEASE

PATHWAYS HAD A POWERFUL YEAR IN 2022

January 10, 2023

NIGP's Pathways Program, which integrates competency-based learning with credentialing, had another powerful banner year in 2022 with the issuance of:

- 1,718 competency badges including new advance and management level learning modules
- 461 specializations including two new learnings: Job Order Contracting and Use of Federal Funds
- 430 core certificates
- 209 NIGP Certified Procurement Professional designations
- 100 NIGP Public Procurement Associate designations

Since August 2020, the NIGP Public Procurement Associate designation has been earned by 224 professionals and is an optional pathway (Pathway D) for candidates without post-high school formal education who are seeking their NIGP-CPP designation.

Through the November 2022 testing window, there are now 997 public procurement leaders in 45 States who have earned their NIGP-CPP. 186 of those leaders practice public procurement in the Sunshine State – making Florida the #1 state as a bedrock for NIGP Certified Procurement Professionals... NIGP-CPPs who impact their communities by mastering the competencies that align with the research-based Public Procurement Competency Framework. Forty Floridians earned their NIGP-CPP in 2022:

- Nestor Abarca - Miami Beach
- Elizabeth Alt - Ocala
- Brooke Baker - Bradenton
- George Barber - Plantation
- Livia Barcelos - Miami Beach
- Dukagjin Basha - West Palm Beach
- Krysti Brotherton - Stuart
- Latoya Clark-Forbes - Fort Lauderdale
- Patricia Cortez - Largo
- Valerie Craig - Sarasota
- Stacey Czachor - Miramar
- Aaliyah Davis - Leesburg
- Elvia Fernandez - Margate
- Amy Flack - Tampa
- Marilyn Fryar - Jacksonville
- Andrew Frye - Tampa
- James Griffin - Miami



MEMBER RECOGNITIONS – 2022 NIGP-CPP CERTIFICANTS



- James Hanney - Tampa
- Netanya Hugu - Sunrise
- Jeffrey Hyde - Crestview
- Omar Jimenez - Largo
- Charles Johnson - Miami
- Tina Kunst - Panama City Beach
- Erica Leogue - Davie
- Jill Mausteller-Woods - Parkland
- Dean Mealy II - West Palm Beach
- Myrmellie Nido - Orlando
- Lina Parker - Tampa
- Jermaine Pinnock - Fort Lauderdale
- Ashley Provenza - Winter Haven
- Venessa Redman - Southwest Ranches
- Stacie-Ann Richards - Oakland Park
- Sandra Rogers - Tavares
- Bethaney Scalf - Fort Lauderdale
- Richard Schreck - Winter Haven
- Jacqueta Scott - Oviedo
- Edith Stiller - Fort Myers
- Joyce Tolbert - Ocoee
- Valerie Williams - Tampa
- Rianner Woodard - Tampa

If you are a mid to executive level leader who aspires to further your career in public procurement, there is no better time to fulfill your New Year's resolution to earn your NIGP-CPP in 2023. As the job market tightens, your credentials boost your resume. The NIGP Certification Commission believes that professional certification is not a privilege of membership; therefore, all NIGP-CPP applicants pay the same application fee of \$150 regardless of their membership status in any professional association. The Commission also believes in providing maximum opportunity to apply and test – offering six pathways available for eligibility based on formal education and work experience, providing four testing windows annually, and structuring the exam into two modules that can be scheduled at the convenience of the candidate.

As we enter a new year, the NIGP Certification Commission reminds professionals that there is a bridge for current CPPO and CPPB recipients who wish to earn their leadership credential as a NIGP-CPP; however, the bridge will only be offered through the May 2024 testing window. The bridge reduces both eligibility requirements (Pathway F) and exam requirements (successful achievement of exam Module B only); thereby reducing exam fees and content scope. Individuals who are currently pursuing their CPPO or CPPB from the Universal Public Procurement Certification Council as a gateway to the NIGP-CPP are encouraged to do so; with the understanding that the UPPCC credential must be earned during the May or October 2023 UPPCC testing windows before applying for the NIGP-CPP during the February and May 2024 testing windows.

Want to learn about the NIGP-CPP program value and structure? Join NIGP Chief Executive Rick Grimm and NIGP Certification Director Diane Daly for an upcoming [webinar](#) scheduled each month.

CERTIFICATION SUPPORT

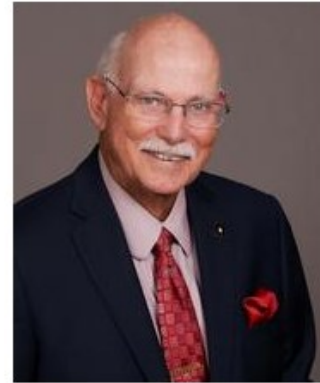
Question of the Day by David Nash

The goal is simple: To assist public procurement professionals in preparing for the CPPO, CPPB and NIGP-CPP exams, one question at a time.

Since the creation of the online Question of the day in 2007, more than five thousand public procurement professionals from across the United States and Canada have participated in this endeavor by responding to questions sent to them via daily emails. Participants may also pose questions that they encounter during their independent or group studies.

<http://www.qoftheday.net/>

Your Facilitator



David E. Nash, CPPO, CPPB, NIGP-CPP: NIGP certified instructor with over 45 years of experience in logistics and public procurement.



MENTORING OPPORTUNITIES

Take advantage of the Mentoring Program!

Some of the Benefits:

- ⇒ Guidance to the Mentee.
- ⇒ Share knowledge and experience
- ⇒ Customize plan to meet Mentee's goals.
- ⇒ Assist Mentee thru certification process
- ⇒ Scholarship points
- ⇒ Mentee Learns the NIGP nuances
- ⇒ Mentor gives feedback for progress and assessment
- ⇒ Mentor feels sense of achievement by "giving back"

Mentors needed.



Contact Info: Kristine Rodriguez, Director
Rodriguez.Kristine@Brevardschools.org

SCHOLARSHIP UPDATES

Greetings all!

We have been busy reviewing, approving, and noting the scholarship applications that have been submitted. The scholarship log is being updated and will be posted once a determination has been regarding the point value.

If you've not completed your application yet, what are you waiting for? You deserve it!

Chris Coghill

Chris Coghill, NIGP-CPP, CPPO, CPPB

CFC NIGP Vice President

P: 352-272-9353 E: Vicepresident@cfcnigp.org



SCHOLARSHIP UPDATES – SCHOLARSHIP APPLICATION

Hello Chapter Members,

Scholarship Application: A scholarship application is located on our website, Documents and Files, Scholarships. This application for the 2022 years is for full and associate members only. All [scholarship applications and backup documentation](#) must be submitted by January 31st annually in accordance with the application form. **LATE APPLICATIONS ARE NOT ACCEPTED. NO EXCEPTIONS.**

YOU MUST SIGN THE FORM, INK OR ELECTRONICALLY, AND SUBMIT BACK UP DOCUMENTATION WITH THE APPLICATION.

Membership and Meeting Attendance: To provide your paid membership and meeting attendance, log in to the website. From the home page, select Review/Update Your Profile. Select the History tab at the top. Provide with your application.

RTS Attendance: To provide your RTS attendance, log in to the website. Go to Documents and Files, Scholarships. The 2022 RTS attendee list is available there. Provide the page with your name on it with your application.

Committee Lists: To provide your Committee engagement, log in to the website. Go to Documents and Files, Committee List. Committee List for 2022, and the Internship/Externship episodic members are available there. Provide the page(s) with your name on it with your application.

Mentors and Mentees: Provide a copy of your signed application(s).

New or Renewed Certifications: Provide a copy(ies) of your certification(s).

Other: Provide backup documentation of attendance, payment, etc., or documentation as requested.

Contact me if you have any questions.

Thank you,

Tabatha Freedman

Tabatha Freedman, MBA, NIGP-CPP, CPPO, CPPB
President

President@cfcnigp.org

P: 386-822-5702



COMMUNITY SERVICES



The Central Florida Chapter is looking for ways to give back to the community.
Please reach out if you have a service event or charity for consideration for 2022/2023.

Janice K. Hughes, CPPB
(407)825-6425
janice.hughes@goaa.org

DONATION RECEIPT

DONATION RECEIPT		(Please print clearly so form can be returned to you timely)
Donated by:		
Agency:		
Email:		
Donated to: (list charity)		
Type of donation:		
Value:		
** AREA BELOW FOR COMMITTEE CHAIRS USE ONLY **		
COMMUNITY SERVICES CHAIR		
Approved by / Date		
SCHOLARSHIP CHAIR		
Accepted by / Logged / Date:		
<i>Not eligible for scholarship points unless signed by Community Services & Scholarship Chairs</i>		
Thank you for your generosity. We appreciate your support!		



THANK YOU!

Central Florida Chapter of NIGP,

Thank you so much for your generous gift of \$7,863.63 on 12/20/22. **Your support provides meals for thousands** of families, kids and seniors facing hunger in Central Florida.

Because of you, Second Harvest is providing 300,000 meals a day for our neighbors experiencing hunger. **Your gift helps families like Judie's.** [Click here](#) to hear directly from her about your impact.

Thank you again for your commitment to fighting hunger and for trusting us with your gift today.

Thank you for caring,

Derrick Chubbs, President & CEO

Central Florida Chapter of NIGP's Virtual Food Drive



Did you know that **hunger affects 1 in 5 kids** in our community? **That is why I need your help!**

Second Harvest Food Bank of Central Florida can take a \$10 donation and provide 40 meals for kids and their families. **No gift is too small** to make a big difference, so please give today.

Thank you for fighting hunger with me!

Achievements



400 Meals Badge
Raised \$100

PERSONAL PROGRESS:

52%
of \$500 Goal

\$263
Raised



COMMUNITY SERVICES (CONTINUED)

**Address**

P. O. Box 1253
Melbourne, FL 32902

Executive Director

P. Drew Warren

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Pastor David Young
President

Linda Parrish
Vice-President

Tracy Masters
Second Vice President

Bartow Willingham
Treasurer

Stephanie Hopper
Secretary

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Alyssa Buchanan
Judy Dolan-Wood
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Kimberly Hewatt
Megan Howard
Brian Ledford
Becky McCowen
Ellen Rogers
Mable Williams

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Ascension Catholic
Ascension Lutheran
Center Pointe Church
Christian Fellowship
Covenant Presbyterian
Eastminster Presbyterian
First United Methodist of
Melbourne
Highland-Avenue Fellowship
Holy Trinity Episcopal
Trinity Wellsprings Church

Website

www.hopeofbrevard.com

Phone

321-474-0966

Fax

321-574-0799

December 21, 2022

Central Florida Chapter of NIGP
123 W. Indiana Avenue #302
Deland, Florida 32720

Dear Tabatha,

Thank you so much for your gift of \$3000.00. We wanted to let you know how much we truly appreciate your contributions and let you know that your donations make a difference to the families that we serve. Without you we would not be able to provide the many services that help make a home for these families. Your generosity supports services such as, providing furniture, appliances, basic internet, as well as case management; to ensure the success of our families.

We look forward to sharing more of these beautiful moments with you in our quarterly newsletter. If you do not receive our newsletter and would like to, we invite you to contact us at 321-474-0966. Our warmest thanks for your generosity and support in our mission!

Many thanks and blessings,

Sincerely,

P Drew Warren
Executive Director

Hope for Homeless Families

A copy of the official registration and financial information may be obtained from the Division of Consumer Services by calling toll-free 1-800-HELP-FLA (435-7352). Registration does not imply endorsement, approval, or recommendation by the state of Florida



2023 Annual Conference

Imagine the Possibilities

Strategies for the Future; Learning from the Past

May 21 -24, 2023

Disney's Coronado Springs Resort

1000 W Buena Vista Dr.

Lake Buena Vista, FL 32830



Members \$350 - by March 5, \$450 after

Non-Members \$525 - by March 5, \$625 after

Single day registrations are available for \$175 (non-members \$250)

[Cancellation Policy](#)

[Register Here](#)

**Live, Interactive
and Impactful.**

**NIGP
HEADLINER
SERIES**



NIGP Headliner Series

Live. Interactive. Current

The NIGP Headliner Series feature compact sessions on the most current procurement topics that impact your career, your entity, and your community.

The Series gets right to the heart of the matter by identifying the hard facts of these procurement headlines and how it may impact you or your entity. These series analyze the critical challenges faced in the profession, and offer practical solutions from subject matter experts to help you make informed decisions. Handouts will be provided at the end of each session.

Attend One, Attend All

Priced affordably with our members' budget constraints top of mind.

- Get sound advice from subject matter experts and make informed decisions.
- Ask questions and receive answers in real time.
- Share YOUR experiences, exchange ideas and brainstorm solutions.

91% of attendees say they'd recommend the Series to a colleague

88% of attendees say the series met their expectations.

Navigating Multiple Federal Funds Guidelines

March 21, 2023

1 - 4 PM | 3 Contact Hours

The federal government awards hundreds of billions of dollars in grants to state and local governments each year. These grants help finance a broad range of services, including health care, education, social services, infrastructure, and public safety. But agencies must ensure effective management and oversight of these grants.

The relationship between new and existing programs can complicate a state and local government's ability to:

- Identify/design programs eligible for available funding
- Develop competitive grant applications (where necessary)
- Manage significantly more simultaneous projects than historical funding level allowed
- Comply with Uniform Guidance and other applicable rules related to federal funds
- Report as required by the federal granting agency

And with increased federal funding comes increased responsibilities. State and local governments can benefit from developing strategies to align the available funding to their most pressing priorities.

In an effort to help procurement professionals stay informed on the federal funding landscape, this upcoming session focuses on new guidelines that were released this summer by the Department of the Treasury and many other federal agencies. *(This session discloses new information - not to be confused with the Federal Funds Headliner held in January 2022).*

During this session, we'll dissect the implications and ramifications of these federal funds. For example, ARPA is still firmly in place with new procurement guidelines, however, the Infrastructure Investment and Jobs Act (IIJA) which provides approximately \$350 billion in Federal highway programs over a five-year period (fiscal years 2022 - 2026) may not be an option. Add to this, understanding the Notice of Funding Opportunity (NOFO) with new compliance and reporting responsibilities for recipients. Not to mention, Build America/Buy America and Justice 40 and their new procurement guidelines. There's so much to know and so much to comprehend. Needless to say, all public procurement professionals should plan on attending this session to learn more about the opportunities and guardrails placed around these funds.



Emily Brock

Director, Federal Liaison Center
Government Finance Officers Association (GFOA)

[REGISTER](#)



COURSE

Learning Labs

Hands-On Workshops

An educational series that provides learners with best practice guidance on a variety of technical and hard skills needed for public procurement success.

Course Availability:

View upcoming dates for this course.

[FIND YOUR COURSE](#)

FEB
1

Learning Lab - Microsoft Excel: Linking & Sharing Data

Virtual Instructor-Led

FEB
22

Learning Lab - Microsoft Excel: How to Visually Communicate Data with Charts and Graphics

Virtual Instructor-Led

MAR
14

Essential Skills Learning Lab: Communication/ Collaboration/ Active Listening

Virtual Instructor-Led

APR
6

Learning Lab 1 : Introduction to RFPs and Starting with the End in Mind

Virtual Instructor-Led

APR
13

Learning Lab 2 : Engaging with Suppliers and the Importance of Flexibility and Organization

Virtual Instructor-Led

APR
28

Learning Lab 4 : Treasure Map for Suppliers and the Scope of Work

Virtual Instructor-Led

MAY
9

Essential Skills Learning Lab: Emotional Intelligence

Virtual Instructor-Led

JUN
6

Essential Skills Learning Lab: Presentation Skills

Virtual Instructor-Led

FEB
14

Essential Skills Learning Lab: Critical Thinking

Virtual Instructor-Led

MAR
2

Essential Skills Learning Lab: Managing Both Your Time and Energy

Virtual Instructor-Led

MAR
28

Learning Lab - Microsoft Excel: Transforming Data with Power Query

Virtual Instructor-Led

APR
11

Essential Skills Learning Lab: Resiliency & Adaptability

Virtual Instructor-Led

APR
21

Learning Lab 3 : Responsiveness, Compliance and Responsibility and Evaluation Criteria

Virtual Instructor-Led

MAY
4

Learning Lab 5 : Evaluation Committee and Process

Virtual Instructor-Led

MAY
11

Learning Lab 6 : Post Evaluation Steps and RFP Misfits

Virtual Instructor-Led

Delivery Format

Virtual Instructor-Led

Length

90 - 120 minutes



LATEST TRENDS AND INFORMATION IMPACTING THE PROFESSION

Webinars

You asked for more content, and we listened.

Our webinars, always free to members, provide valuable learning on hot topics in procurement, helping you stay informed.

- **60% increase in content**, means more contact hours to meet your professional learning goals
- **Snack-sized learning** to fit all schedules
- Topics geared to learners at all levels
- Designed to complement other NIGP learning resources

JAN 18	Webinar - Using a Functionality Matrix for Technology Procurements Webinar	JAN 23	Webinar - NIGP Member Orientation Webinar
JAN 24	Webinar - Increase your Influence and Enhance your Leadership Webinar	JAN 25	Webinar - Request for Proposal (RFP) Learning Lab Series Preview Webinar
FEB 7	Webinar - Sustainability, It's not My Job...Or is it? Webinar	FEB 8	Webinar - NIGP Certified Procurement Professional: Connecting Certification to Your Learning and Career Aspirations Webinar
FEB 13	Webinar - Sustainability in Transportation Webinar	FEB 15	Webinar - Compensation and Personnel Trends in Public Procurement Webinar
FEB 21	Webinar - A Closer Look at the UCC Gap Filler and the Importance of Case Law and Precedent Webinar	MAR 1	Webinar - NIGP Certified Procurement Professional: Connecting Certification to Your Learning and Career Aspirations Webinar
MAR 15	Webinar - So you got a protest, Now what? Webinar	APR 19	Webinar - NIGP Member Orientation Webinar

Webinars are...

\$0

Complimentary to MEMBERS

\$195

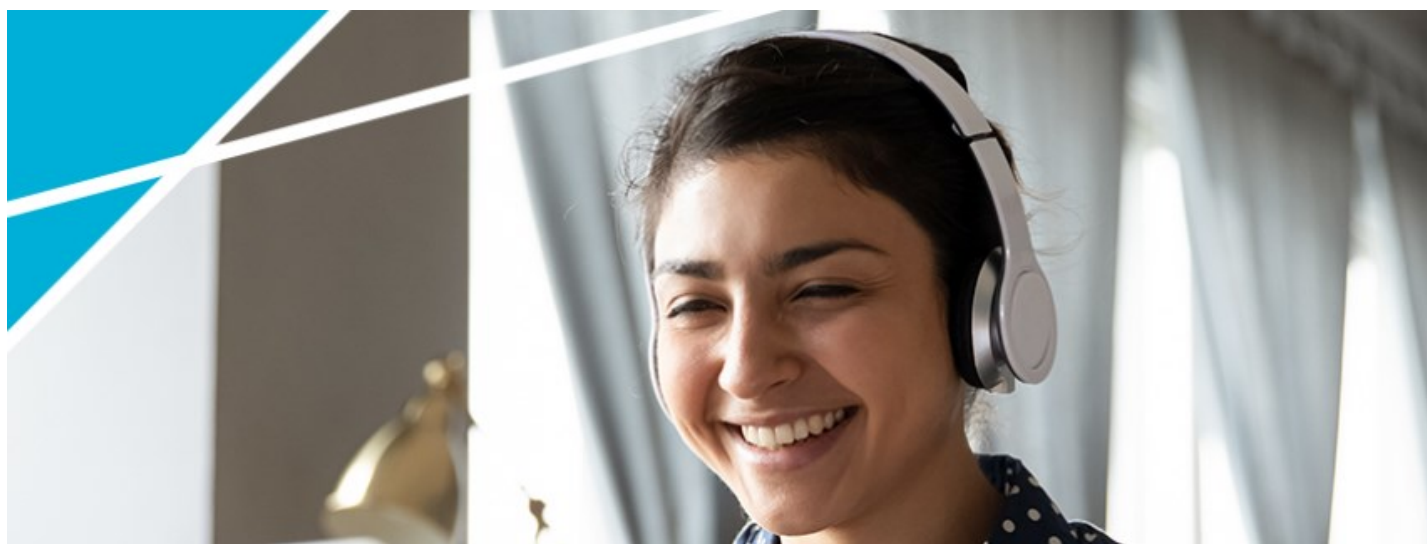
Non-Members

90

Minutes (60-70 minutes of presentation with time for Q&A)

1

Attendees receive one (1) contact hour per completed webinar they attend.



Webinars & Webinar Recordings are FREE to Members

NIGP hosts over 30 webinars a year on key topics, best practices and issues of relevance to the public procurement professional. AND...these webinars are FREE to members. Because we understand that your time is in short-supply, we also offer members access to these webinar recordings to review on your own time.

Topic

TECHNOLOGY

SUSTAINABILITY

EVALUATION METHODS

LEADERSHIP

BENCHMARKING

MARKET RESEARCH

SPEND ANALYSIS

COOPERATIVES

SPECIFICATIONS

UTILITIES

BONDS

CFR 200/UNIFORM GRANT GUIDANCE/ UGG

BID

PROTESTS

CYBERSECURITY

FRAUD

RELATIONSHIP MANAGEMENT

NEGOTIATIONS

REVERSE AUCTIONS

CERTIFICATION

CONSTRUCTION

AUDITS

GASB/LEASE

COVID-19

RISK

CONTENT CORNER

Welcome to the NIGP Blog

Love, Sweat & No Tears.

What do you love most about procurement? What keeps you up at night? Why is procurement the best career choice you can make?

Because your colleagues want to know.

Past topics have included:

[Check it out at https://www.nigp.org/events/nigp-blog](https://www.nigp.org/events/nigp-blog)

- **Money, Money, Money**
- **Talent Management: Designing and Defining Procurement's Future Workforce**
- **The Power of Innovation. The Power of Learning. The Power of Pathways.**
- **Reducing "Noise" in Evaluations**
- **Sustainable Procurement: A *Big Picture* Perspective**
- **Reimagining & Building a Public Procurement Contract Sharing Community**
- **The Data Classification Journey**
- **Reflections of Resiliency: Celebrating Procurement Month & Women's History Month**
- **Using the NIGP Code for Reaching Diversity Goals**
- **How COVID-19 Elevated Procurement's Profile in the Public Sector**
- **Purchasing Execs Share Their Experiences extending ERP with an e-Procurement Marketplace**
- **Risk-Based Procurement in the Age of COVID-19**

RADIO NIGP

The logo for NIGP RADIO, featuring the text "NIGP" in a large, bold, sans-serif font above the word "RADIO" in a smaller, bold, sans-serif font. The text is white and set against a dark blue background with a subtle geometric pattern.

We are incredibly excited to introduce **RADIO NIGP**. A talented team of procurement colleagues created our first-ever radio program. Radio NIGP gives a new vibe and a new twist to the world of procurement. Get ready to listen, learn and be entertained!

What's Ahead

Radio NIGP will be produced monthly with segments that include "Legally Speaking", "Word of the Day", "Tech Tip" as well as guest commentaries, interviews and compelling news that will keep you connected and engaged with NIGP and the procurement community. Look for more enhancements as we grow this innovative radio program.

**Send Us Your Comments
& Questions**

radio@nigp.org

[Check it out at https://www.nigp.org/events/radio-nigp](https://www.nigp.org/events/radio-nigp)



PROFESSIONAL DEVELOPMENT OPPORTUNITIES

New to Procurement!!!!

Earn your Public Procurement Associate Designation by taking these three (3) Core Certificate classes.

Three payment options, choose the one that works best for you.



On-Demand Bundle

On-Demand courses are pre-recorded to fit your schedule, you can work at your own pace, on your own time, there is no time limit (available 24/7)

Price:
Members: \$920 Non-Members: \$970

3-Week Intensive

3-week blended course consisting of on-demand courses and live Instructor sessions (that are date specific)

Price:
Members: \$1,250 Non-Members: \$1,350

Pay-As-You-Go

For maximum flexibility, register for individual Competencies or Core certificates. (Available On-Demand, Virtual Instructor-Led, and In-Person)

Total Price
(if taking 3 Core Certificate Courses)
Members: \$1,515 Non-Members: \$1,815
(if taking 11 Competency Modules)
Members: \$2,180 Non-members: \$3,235

Hosting a Seminar

Interested in hosting a virtual class? Contact Lisa Kesecker at (407)870-4622 with any further questions or to begin the seminar scheduling process. With a variety of classes to choose from, visit the NIGP website for course information at: NIGP.ORG

Do you want to start earning your Pathway's badges and certificates? Go to the NIGP's website and lookup the various classes so you can start earning your badges!

Contact: Lisa Kesecker, CPPB, Pro-D Chair
lisa.kesecker@osceolaschools.net

EDUCATIONAL OPPORTUNITIES

PROCUREMENT U AFFILIATE

NASPO



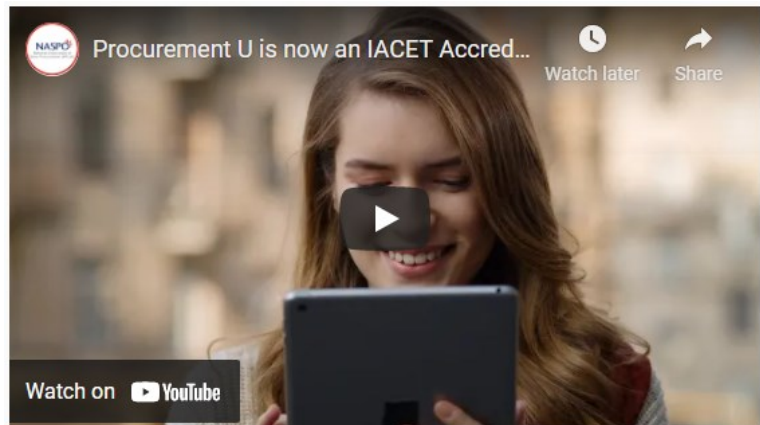
PROCUREMENT U FREE COURSES - GIVE BACK PROGRAM

Our Gift to You

Throughout the COVID-19 Pandemic, procurement professionals have led the way in procuring critical PPE and essential needs for state and local governments across the country during this unprecedented time. As a small token of our profound appreciation for everything you do, we are making ALL *Foundational Procurement* courses totally FREE.

This "Procurement U Gives Back" Program is also a celebration of a major milestone for Procurement U: we are now an IACET Accredited education provider! Watch the video to learn more about what this prestigious honor means for us, and for you.

Below are details on the changes happening right now as a part of our Give Back Program and how you can take advantage of this unparalleled offer. We encourage you to explore the opportunities available and check our website often, as we have even more new and exciting things coming soon. Enjoy!



FREE SELF-PACED COURSES

The core of Procurement U is comprised of our online courses available on our Learning Management System (LMS). As a part of this new Give Back Program, we are making all *Foundational Procurement* courses available for free. This includes over 25 contact hours of online course instruction, completely free.

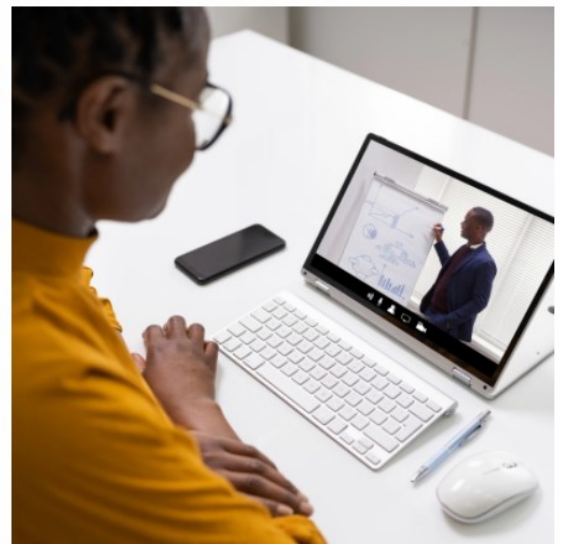
To enroll in one of these free courses, click the "Free Courses" button below, sign up or log in, and explore the catalog.

[FREE COURSES](#)

NEW! FREE WEBINAR RECORDINGS FOR CONTACT HOURS

Missed one of our webinars? No problem! In addition to all the free courses, we are also announcing a brand-new offering: free webinar recordings that are eligible for contact hours. Simply checkout a webinar recording that you did not get to experience live, pass the short quiz after the video, and you automatically receive a certificate of completion showing your earned contact hour(s). It's that easy to build hours towards certification, all completely free for everyone. Check back often as we add new webinar recordings throughout the year.

[FREE WEBINARS](#)



EDUCATIONAL OPPORTUNITIES – STUDY GROUP

UPPCC CERTIFICATION

CPPB STUDY GROUP 2022



Spring Exams: May 1-13, 2023

Exam App Window Opens	Apply By	Apply w/Late Fee By	Schedule Exam By*
Nov 1	Feb 28	March 14	Apr 11

Fall Exams: Oct 16-18, 2023

Exam App Window Opens	Apply By	Apply w/ Late Fee By	Schedule Exam By*
May 18	August 14	Aug 28	Sep 16

2021 UPPCC BoK-C: CPPO

2021 UPPCC BoK-C: CPPB

UPPCC Body of Knowledge & Competency (BoK-C) Domain Areas

	CPPO Exam	CPPB Exam
Legal Framework	15%	14%
Procurement Planning and Analysis	17%	18%
Sourcing and Solicitation	20%	23%
Contract Development and Management	17%	21%
Leadership	18%	11%
Business Principles	13%	13%

The CFC NIGP CPPB/CPPO Study Group will begin again on Friday, January 27, 2023, and will occur weekly from 11:00 AM - 12:00 PM EST, through Friday, May 5, 2023.

Registration is available on the chapter's website, www.cfcnigp.org, under upcoming events. If you have questions, please contact Nick Canjar at cfcstudygroup@cfcnigp.org.

UPPCC CERTIFICATION




CFC-NIGP

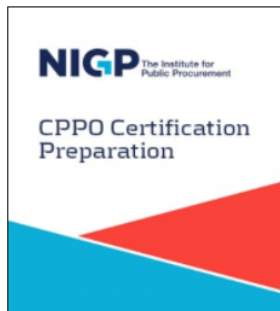
CPPPO AND CPPB ONLINE ASSESSMENT TOOLS

CPPPO and CPPB Prep Guides

This CPPPO and CPPB Certification Preparation Guides are designed to help prepare you for the **Certified Public Procurement Officer** and **Certified Public Procurement Buyer** examinations. Both guides and the certification examination are based on the **2021 UPPCC Body of Knowledge**. While the actual examination questions are held in the strictest confidence by the UPPCC, by basing this preparation guide on the same foundation as the test questions, it can serve as a focused study guide.

 **NOTE:** A hard copy of the Prep Guide is included with an in-person Prep Course registration. A digital version is included with an online course registration.

The CPPPO or CPPB Prep Guides are also available for purchase in the NIGP Bookstore in both hard copy and a digital ebook. Purchase your copy today!



PURCHASE TEXTBOOK

PURCHASE EBOOK

UPPCC CERTIFICATION



CPC-NIGP

CPPPO/CPPPB PREP GUIDES AND COURSES

CPPPO and CPPPB Prep Courses

- NIGP's CPPPO and CPPPB Prep Courses provide a review of key topics identified in the 2021 UPPCC Body of Knowledge and Competency.
- The Prep Courses help you to assess your strengths and weaknesses as they relate to the subject matter.
- Available in-person or virtually
- Course registration **includes** a hard copy of the Prep Guide with an in-person Prep Course registration or a digital copy for an online course registration.
- Addresses all six domains of the Body of Knowledge and Competency.
- Describes the testing environment for the certification examinations.
- Explains the various methods of study that will help prepare for the examination.

[REGISTER FOR A CPPPO PREP COURSE](#)

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CPPPO and CPPPB Exam Study Tools

CPPPO/CPPPB PREP GUIDES AND COURSES

These tools offer convenient 24/7 access starting the day you register and can help you get comfortable navigating computer-generated exams. These tools test your strengths and weaknesses within the Universal Public Procurement Certification Council (UPPCC) Body of Knowledge and Competency (BoK-C) and align with the six domains covered in the CPPPO and CPPPB BoK-C Exams.

Disclaimer: The questions on these assessments ARE NOT found on the Universal Public Procurement Certification Council (UPPCC) Certification Exam. These questions simulate the format and types of questions asked and are intended as a study aid to review subject matter relevant to the UPPCC Body of Knowledge and Competency. Using an assessment tool does not guarantee a passing grade on the UPPCC Certification Exam.

CPPPO AND CPPPB ONLINE ASSESSMENT TOOLS

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If you have previously purchased one of the online assessment tools and want to purchase it again, please call Customer Care at 1-800-367-6447.

EDUCATIONAL OPPORTUNITIES – STUDY GROUP

GET A PREP COURSE FOR FREE

Did you take a CPPO or CPPB Prep class with NIGP after July 1, 2021 but didn't pass the Exam?

One Time Use Only

CONTACT_CUSTOMERCARE@NIGP.ORG

For all of those that just missed it during the fall exams, NIGP may have just what you need! Contact Customer Care and see how they can help you!

<https://www.nigp.org/certification/cppo-cppb-exam-prep>

Recommended UPPCC Exam Prep Timeline

<p>Purchase the CPPO or CPPB online assessment tool for a virtual test prep experience that features over 325 study questions to help you identify your strengths and weaknesses.</p>	6 Months Before Exam Assess where you are
<p>Choose NIGP courses to fill your knowledge gap. NIGP's coursework aligns with the UPPCC's body of knowledge by domain.</p> <p>VIEW BOK-C ALIGNMENT</p>	5 Months Before Exam Review BOK and Choose Courses
<p>NIGP's CPPO and CPPB prep courses are available online and in-person. They address key information on topics identified in the UPPCC BoK-C and can help you identify areas you need to continue studying.</p> <p>VIEW CPPO COURSES</p> <p>VIEW CPPB COURSES</p>	4 Months Before Exam Take a Prep Course
<p>Now that you know your strengths and weakness, it's time to study! Form a small study group to get unique topic perspectives, and follow our study guide for helpful tips and advice.</p> <p>READ STUDY GUIDE</p>	3 Months Before Exam Study
<p>Take the online assessment tool again to see where you have made progress and which areas still need development.</p>	2 Months Before Exam Re-assess
<p>Use the three volumes of animated online flashcards for a fun and quick way to master essential procurement terms and definitions from the NIGP Dictionary.</p>	1 Month Before Exam Personal Study Time

STEP UP TO PUBLIC PROCUREMENT CERTIFICATION

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UPCOMING NIGP-CPP WEBINARS

**FEB
8**

Webinar - NIGP Certified Procurement Professional: Connecting Certification to Your Learning and Career Aspirations

Webinar

**MAR
1**

Webinar - NIGP Certified Procurement Professional: Connecting Certification to Your Learning and Career Aspirations

Webinar

NIGP PATHWAYS

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Get to Know Pathways

TOPIC:

Certification

Competency Module

Core Certificate

Designations

Digital Badge

Pathways

Specialization Certificate



Core Certificates



Designations

SPECIALIZATIONS



Learn more at <https://www.nigp.org/learning/what-is-pathways>.

**Membership Meeting Minutes
December 9, 2022**

Start: 12:33 PM

Ended: 2:33 PM

Welcome – Tabatha Freedman, President

- **Welcome Guests**
 - Lora Mullens, UCF Graduating Student
- **Recognition of New Members**
 - Rachel Home, Seminole County

Old Business

- **Secretary's Report and Approval of Previous Minutes – Katrina Ponzini**
 - Motion to approve by Annmarie Wise, Seconded by Kelli Burrier
 - No Discussion
 - Motion Passed
- **December 2022 Spotlight Member**
 - Sean Hynes, Contracting Agent, Orange County Government
- **Treasurer's Report and Approval – Sean Hynes**

Reconciled Statement for August, September, October, and November 2022

 - Motion to approve by Mildred Maldonado, Seconded by Fatima Calkins
 - Reconciled statement for November 2022 looks like there are expenses, but it is due to RTS refunds
 - Motion Passed
- **Vice President's Report – Chris Coghill**
 - **Programming Updates**
 1. January 27, 2023, Chapter Meeting (Virtual and In-Person)
Renaissance Senior Center/South Econ Community Park
Juliet Misconi, Deputy City Manager, City of Palm Bay, will be reviewing statutes and legislation that impact the field of procurement
 2. Finalizing topics and presenters for early 2023.
 3. If anyone has ideas for programming in 2023, please reach out to Chris Coghill
 - **Scholarship Updates**
 1. Scholarship Log
 - Updated as of October 25, 2022, located on the website
 2. Scholarship deferment survey sent out, can choose to donate funds to our community services efforts, due December 15, 2022

CFC NIGP
Membership Meeting Minutes
December 9, 2022
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3. New scholarship application is available on the website, screen shot of your "My Association Activity" is required as backup, due January 31, 2023.
 4. Ignieris "Neri" Lopez, Senior Buyer, Osceola County School District, is the new Scholarship Chair
- President's Report – Tabatha Freedman
 - Reverse Trade Show
 1. THANK YOU to all who participated
 - 28 agencies, 350+ vendors, and 60 sponsors
 2. Raised just over \$71,000
 - Presentation and Acceptance of 2023 Budget
 1. Motion to approve 2023 Budget by Lisa Kesecker, Seconded by John Schmidt
 2. Motion to approve 2023 Budget Passed.
 - Portion of RTS funds for CFC Classes and virtual NIGP FORUM
 1. Discussion: Use \$10,000 of 2022 RTS revenues to fund member participation in CFC sponsored classes for 2023, remainder of RTS revenues to go to the scholarship fund. May use funds towards testing fees in the future.
 2. Motion to approve use of \$10,000 of 2022 RTS revenues to fund member participation in CFC sponsored classes and virtual NIGP FORUM for 2023 by Lisa Kesecker, Seconded by John Schmidt
 3. Motion to approve use of \$10,000 of 2022 RTS revenues to fund member participation in CFC sponsored classes and virtual NIGP FORUM for 2023 Passed.
 - BOY/MOY Applications
 1. Applications are available on the website
 2. \$100 into winners' scholarship fund, plus award
 3. Due January 31, 2023
 - AmazonSmile Contest
 1. Katrina Ponzini is the winner of the \$25 Amazon Gift Card
 2. As of November 2022, CFC has received \$37.06

New Business

- Committee/Task Force(s) – Updates from Chairs
- Community Services
 - \$2,863 donated through CFC Deferment Survey.
 - Susan Blair, City of Palm Bay would like to increase her donation \$2,000, asking for \$1,000 to go to both Second Harvest Food Bank and Community of Hope in Brevard County

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Membership Meeting Minutes
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1. Motion to approve by Chris Coghill, Seconded by Fatima Calkins
 2. No Discussion
 3. Motion Passed
- Second Harvest Food Bank
1. Presentation from Jackie Nitti
 2. Approximately \$250 raised through the Feed Hope Now Virtual Food Drive.
 3. Motion to approve a donation of a total of \$5,000 from the Chapter to Second Harvest Food Bank made by Chris Coghill, Seconded by Wil Henzmann.
 4. No Discussion
 5. Motion Passed
- Community of Hope in Brevard County
1. Motion to approve a donation of a total of \$2,000 to Community of Hope from the Chapter made by Janice Hughes, Seconded by Lisa Kesecker.
 2. No Discussion
 3. Motion Passed
- Internship/Externship
 - Welcome Lora Mullens, UCF Graduating Student that participated in UCF's Job Shadow Program with John Schmidt at the Orange County Convention Center
 - Spring 2023 Career Expo is happening on February 8, 2023, deadline to register is January 20, 2023
 - If interested in participating as a mentor or mentee, please reach out to Kristy Rodriguez
 - Legislative
 - The next Legislative Session will be in March 2023
 - Juliet Misconi presented procurement challenges to the Municipal Advocacy Committee of the Florida League of Cities
 - Pro-D
 - Pro-D Presentation
 - Training Matrix has been updated as of December 2, 2022, and is available on the website
 - Virtual 2 Day Class, Core Certificate: Foundations of Planning and Analysis, February 1 – February 2, 2023, <https://www.nigp.org/course/f8838f68-faf6-42c5-93c9-549a06d3bd0f>
 - Virtual 3 Day Class, Specialization Certificate: Construction Procurement, February 7 – February 9, 2023, <https://www.nigp.org/course/336754a3-86dd-4246-a4ab-ef0168bc7550>
 - Virtual 2 Day Class, Core Certificate: Foundations of Warehousing and Inventory Management, February 22 – February 23, 2023, <https://www.nigp.org/course/38330e33-ed9c-430d-a10f-fd4700a0a1a2>
 - Virtual 3 Day Class, Core Certificate: Foundations of Sourcing and Contracting, March 7 – March 9, 2023, <https://www.nigp.org/course/87863bb1-d4f9-4ffa-b185-0c28da5e717b>
 - Virtual 2 Day Class, Effective Contract Writing, April 13 – April 14, 2023, <https://www.nigp.org/course/68791296-8c28-40f0-8ebf-3a39d623da27>

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- Virtual 2 Day Class, Competency Module: Program Implementation and Management, May 9 – May 10, 2023, <https://www.nigp.org/course/c971ed89-acde-43ec-ba2c-b8a2a2ec8ad7>
- If interested in hosting a class, please reach out to Lisa Kesecker
- Study Groups
 - Group meets on Fridays from 11:00 AM – 12:00 PM
 - For the May 2023 exam, the group will start meeting in mid-January
 - Registration is available on the website
 - New group email is cfcstudygroup@cfcnigp.org
 - If interested in participating, please reach out to Nick Canjar
- Mentoring
 - If interested in participating as a mentor or mentee, please reach out to Kristy Rodriguez
- Open Floor
 - Recognition of New Certifications
 - Melissa Couture, CPPB, Kissimmee Utility Authority
 - Devin Finegan, CPPB, Orlando utilities Commission
 - Katrina Ponzini, CPPB, Osceola County School District
 - Nancy Ritte, Osceola County BOCC
 - Arima Santana, Osceola County School District
 - Luis Aviles, CPPD, Greater Orlando Aviation Authority
 - Job Postings
 - Chief Procurement Officer, City of Palm Bay
 - Purchasing Analyst, City of Ocoee
 - Senior Purchasing Agent, Greater Orlando Aviation Authority
 - Senior Buyer, City of Leesburg
 - Contract Specialist – Procurement, City of St. Cloud

State of the Chapter Presentation

- Presented by Chris Coghill, Vice President

Chapter Meeting Is Adjourned, 2:33 PM

- Motion to approve by Silvia Coste, Seconded by Lisa Kesecker

Membership Meeting Agenda

Friday, January 27, 2023

12:00 AM - 2:00 PM

11:45 AM Membership Meeting Registration

12:00 PM Lunch

12:30 PM Chapter Business Meeting (virtual attendees join at this time)

1:00 PM Presentation

Welcome – Tabatha Freedman, President

Introductions, Welcome Guests & Recognition of New Members

Old Business

Secretary's Report and Approval of Previous Minutes – Katrina Ponzini

Treasurer's Report and Approval – Sean Hynes

Vice President's Report – Chris Coghill

Programming Updates

Scholarship Updates

NEW Application

President's Report – Tabatha Freedman

Buyer of the Year and Manager of the Year applications

Website

AmazonSmile

Committees

New Business

Committee/Task Force(s) – Updates from Chairs

Legislative

Pro-D

Study Groups

Internship/Externship/Mentoring

Community Services

Open Floor

Recognition of New Certifications

Job Postings, Announcements, New Positions, Purchasing News

Other New Business

Chapter Meeting Is Adjourned

2023 DATES TO

REMEMBER

January 27th

March 24th

May 12th

July 23rd

September 29th

Reverse Trade Show

November 8th

December 8th

January 27th Meeting

LUNCH MENU

Boxed Lunches