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VISION  To be the leading Chapter of NIGP: The Institute for Public Procurement by promoting the development of public procurement professionals throughout Central Florida.

MISSION  Provide our chapter members with opportunities for professional development and the exchange of best practices.

CORE VALUES  The Central Florida Chapter of NIGP shall adhere to the following core values:
1. Ethics
2. Integrity
3. Professionalism
4. Diversity
5. Education and Professional Growth
6. Service to Stakeholders

PRESIDENT’S MESSAGE

Hello Chapter Members,

Our Chapter has many accomplishments this year. We celebrate our 35-year anniversary! We are a recipient of the prestigious NIGP's Platinum Performance Seal (one (1) of four (4) chapters nationally and Canada!). We were a finalist in two (2) Chapter award categories ~ Profession Development and Advocacy and Outreach. We attained certificates of achievements for our Study Group Program and Highest Percentage of NIGP Members. Thank you to our leadership, committees, and members for your contributions and engagement in our Chapter!

Reverse Trade Show: Join us for our in-person Reverse Trade Show on Wednesday, November 9, 2022, Maitland, FL and earn Scholarship Points! Register on our website www.cfcnigp.org. Your participation will assist us in meeting our members’ scholarship goals. Invite your vendors and offer sponsorship opportunities to them. I am happy to assist. Please email your agency’s marketing material to me as well. There are a few RTS volunteer registration, photographer, and parking director positions available to increase your scholarship points! Contact me directly at president@cfcnigp.org.

Scholarship for In-Person Attendance: The Chapter is offering Scholarships for In-Person Attendance for the Friday, September 23, 2022 Chapter Membership Meeting, Group Photo, and Fall Workshop. This opportunity is for up to 20 Chapter members on a first come first serve basis. Contact me directly at president@cfcnigp.org. You must be present for the Chapter Membership Meeting beginning at 9:00 AM.

Chapter Membership Meeting, GROUP PHOTO, and Fall Workshop: Join us for the Friday, September 23, 2022 Chapter Membership Meeting, Group Photo, and Fall Workshop. This is an in-person and virtual meeting. Our presentation is by Chris Horton, a construction law attorney with Currie Smith LLC in Orlando will speak on the topic of construction law. He will provide case studies that he has been involved in as a construction attorney. This workshop will include information regarding ITBs, RFPs, DB, and the affects legislation has on how public procurement does business. Register on our website www.cfcnigp.org. Member price is $30. This class is worth four (4) contact hours.

Committee Chairs and Members: Committee Shirts are available for pick up at the Friday, September 23, 2022 Chapter Membership Meeting and Fall Workshop. Thank you for your engagement and dedication to our Chapter.
Community Service: Second Harvest Food Bank Virtual Food Drive! Let’s start our giving beginning September 11th thru November 11th! Select the link http://www.feedhopenow.org/goto/cfcnigp. If each Chapter Member could donate $10, you could provide 40 meals to families experiencing hunger. Just think what impact our Chapter would have on feeding families in need. We can do this!

Scholarship Deferment Survey: The Chapter’s Scholarship Deferment Survey is available on our website! If you have scholarship funds that you would like to defer, respond to the survey on or before December 15, 2022. You also have the ability to use scholarship funds for our community service initiatives! Emails have been sent out to members that have scholarship funds. If you did not receive an email in the last couple of weeks, you may want to verify we have your most current email on our scholarship log. Contract Chris Coghill at vicepresident@cfcnigp.org to update the most recent scholarship log.

Buyer of the Year and Manager of the Year Awards: Do you have an amazing team member that you would like to acknowledge? Do you appreciate your work? This is your chance to nominate a team member or yourself for recognition! The applications for the Chapter Buyer of the Year and Manager of the Year Awards are available on our website. Log into www.cfcnigp.org. Under Member Services, select Documents and Files, select Member Awards. The Buyer-Manager application of the Year application is ready for download. Let me know if you have any questions.

NIGP FORUM: NIGP FORUM occurred last month, August 20 – 24, 2022 in Boston, MA. This event was both in-person and virtual. Many of our members attended and participated this year.

Engagement: Congratulations to our own chapter member, Carrie Mathes on being the 2022-2024 NIGP Governing Board Chair! She is the 5th Governing Board Chair. She is an awesome leader and a strong force in moving the Institute forward! We are proud of you Carrie! You have our support and encouragement. You did a great job at 2022 NIGP FORUM!

NIGP Personal Awards: Congratulations to our own charter chapter member, Denise Schneider named as NIGP’s 2022 Leadership Award recipient! We are so proud of you Denise and are thankful for decades of service to the public procurement profession. Well deserved! Congratulations to our NIGP Chapter Ambassador, Joe Benjamin, recipient of the NIGP 2022 Anne Deatherage Meritorious Service Award! We are so proud of you Joe! Congratulations to our chapter agencies that have received this year’s AEP Award of Excellence in Procurement!

AmazonSmile: https://smile.amazon.com/ch/59-3611992. CONTEST: Win a $25 Amazon Gift Certificate! Use the Chapter’s AmazonSmile account. Provide a screenshot of your AmazonSmile Impact Summary you’re your account to president@cfcnigp.org on or before December 1st. The Chapter Member with the highest generated amount to the Chapter will WIN! Amazon donates 0.5% of your eligible purchases to the Chapter! Please link your Amazon account to the Chapter’s AmazonSmile program, https://smile.amazon.com/ch/59-3611992.

I am looking forward to seeing you at our September 23rd Membership Meeting and Workshop and our Reverse Trade Show on November 9, 2022!

Tabatha Freedman, MBA, NIGP-CPP, CPPO, CPPB
2022-2023 President
president@cfcnigp.org
OFFICER MESSAGES

Vice President’s Message

Can I just say WOW? I can’t believe that September is here. Bring on the cooler temps I say!

A number of CFC members attended NIGP’s Forum in Boston; what a great time the city and host chapter showed us! Content was timely and informative, the awards dinner showcased our own charter member and past president Denise Schneider, the 1920’s themed event had several folks dressed in attire of the day, all looked so spiffy! Let’s all congratulate Carrie Mathes for her leadership as NIGP’s Governing Board Chair! She did an amazing job leading the conference! We look forward to celebrating with her again in Louisville, Kentucky!

Our Fall Workshop will be focused upon Florida construction law. Chris Horton, our speaker, is amazing and I am so excited that we are bringing him to you! I hope all who attend enjoy the session and get as much from him as possible!

Chris Coghill, NIGP-CPP, CPPO, CPPB
CFC NIGP Vice President

Treasurer’s Message

Hello CFC Members! I hope everyone enjoyed their summer and stayed cool. I was fortunate enough to make a trip north to Canada this summer to visit family. Temperatures were in the 50s some nights!

It’s been busy keeping up with the finances these last two months as vendor registrations and sponsorships for RTS keep rolling in. Be sure to get the word out to your vendors so they can register, space is limited. Also be sure your entity is registered for the event; this is a great way to earn scholarship points by attending for half the day or the full day.

Our next Chapter Meeting and Fall Workshop is on September 23, 2022 at Dover Shores Community Center. We will continue to offer the hybrid solution, but I hope you are able to attend in person and join us for lunch! If you have any trouble registering for the meeting or RTS, please reach out to treasurer@cfcnigp.org and I would be happy to help.

Sean Hynes, NIGP-CPP, CPPB
CFC NIGP Treasurer

Secretary’s Message

Happy September Chapter Members! It was a pleasure seeing many of you at our July 15, 2022 Virtual Chapter Meeting. I know I learned a lot from about Job Order Contracting from our Chapter Ambassador, Joe Benjamin. I am hoping to see a large in-person turnout for our Fall Workshop on September 23, 2022. Not only are we taking a group photo, but we will be learning all about Florida Construction Law from Chris Horton, partner at Smith Currie.

I was able to attend NIGP’s 2022 FORUM, virtually, for the very first time this year. Now I know why everyone is buzzing with new ideas, strategies, and excitement afterwards. Congratulations to Carrie Mathes on her role as NIGP’s Governing Board Chair, Denise Schneider for earning NIGP’s 2022 Leadership Award, and Jacqueta Scott for winning hotel accommodations for FORUM 2023. To say I am proud of our Chapter and its members is an understatement!

Katrina Ponzini, M.Ed.
CFC NIGP Secretary
PROGRAMMING COMMITTEE MESSAGE

The Fall Workshop’s topic will be Florida Construction Law presented by Chris Horton with Smith Currie, LLC. I’ve had the privilege of attending a session of his and he is dynamic! So you won’t want to miss this! The Chapter will be offering scholarships to members to attend……STAY TUNED!!!

2022 Dates to Remember

<table>
<thead>
<tr>
<th>Day and Date</th>
<th>Times</th>
<th>Type</th>
<th>Event</th>
<th>Topic</th>
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</thead>
<tbody>
<tr>
<td>Fridays</td>
<td>11:00</td>
<td>Virtual</td>
<td>Study Group</td>
<td>CPPO/CPPB</td>
</tr>
<tr>
<td>Tuesday, September 13, 2022</td>
<td>8:00—5:00</td>
<td>Virtual</td>
<td>Online class</td>
<td>Job Order Contracting</td>
</tr>
<tr>
<td>Friday, September 23, 2022</td>
<td>9:00 - 3:00</td>
<td>In-person &amp; virtual</td>
<td>Chapter Meeting &amp; Fall Workshop</td>
<td>*Florida Construction Law</td>
</tr>
<tr>
<td>Tuesday, October 18—20</td>
<td>8:00—5:00</td>
<td>Virtual</td>
<td>Online class</td>
<td>Technology Procurement</td>
</tr>
<tr>
<td>Wednesday, November 9, 2022</td>
<td>8:30—3:30</td>
<td>In-person</td>
<td>Reverse Trade Show</td>
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<tr>
<td>Friday, December 9, 2022</td>
<td>12:00 - 2:00</td>
<td>In-person &amp; virtual</td>
<td>Holiday Chapter Meeting</td>
<td>State of the chapter</td>
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VIRTUAL Chapter Check-Ins may be scheduled in addition to the above meetings and workshops.

Meetings are virtual and in-person unless otherwise specified.

Our in-person location is listed on our website.

IN-PERSON LUNCH. Lunch purchases are to be made in advance during meeting registration. Additional lunches will not be available the day of the event. If you have dietary requirements, please contact president@cfcnigp.org at least one week in advance of the meeting day. We will meet them the best we can.

NOTE: In-person meetings may be subject to capacity limits and COVID restrictions.

Thank you,

Chris Coghill
Chris Coghill, NIGP-CPP, CPPO, CPPB
CFC NIGP Vice President
P: 352-272-9353 E: Vicepresident@cfcnigp.org
2022 Reverse Trade Show
We need your Support

Why Attend...

The Central Florida Chapter of NIGP represents over 340 Public Procurement Professionals from over 80 Government Agencies.

This is our largest networking event of the year! Funding from this event supports operating our association and our critical scholarship fund.

Register today!
www.GovTradeShow.com

CFCNIGP 2022 Reverse Trade Show
What is a Reverse Trade Show?

At a Reverse Trade Show the tables are turned and Government Agencies are hosting booths just to meet vendors!

The more agencies show up, the more vendors show up, vendor registration supports our fundraising and our ability to support professional development.

YOUR SUPPORT MAKES ALL THE DIFFERENCE

Save the date!
November 9, 2022
8:30 AM - 3:30 PM
Venue On The Lake | Maitland Civic Ctr
641 Maitland Ave S
Maitland, Florida 32751

PARTICIPANTS RECEIVE ADDITIONAL SCHOLARSHIP FUNDING
Central Florida Chapter of NIGP
Fall Workshop

Greetings all! The CFC is hosting a Fall Workshop and we’d like you to join us!

📅 When: September 23, 2022
📍 Where: Dover Shores Community Center, Grand Room
         1400 Gaston Foster Road, Orlando
⏰ Schedule:
- 8:30 AM Lite Breakfast
- 9:00 AM Membership Meeting Registration
- 9:15 AM Chapter Membership Meeting and Group Photo
- 9:45 AM Workshop Registration
- 10:00 AM Workshop
- 12:00 PM Lunch
- 12:30 PM Workshop

💰 Fees:
- Virtual – members only: $30.00
- In person – members only: $30.00
- Virtual – non-member: $40.00
- In person – non-member: $40.00

This workshop shall provide us an overview of Florida construction law. Christopher Horton (Chris) is a partner in Smith Currie’s Fort Lauderdale office and is a Board Certified Construction Attorney by the Florida Bar. Chris concentrates his practice in the area of construction law. Chris represents construction, design, and engineering clients in state and federal courts, litigation, arbitration, and mediation throughout the State of Florida. He is also experienced in the preparation and negotiation of design and construction contracts. Chris advises clients regarding public and private procurement, alternative project delivery, construction licensing, and administrative matters.

What you need to know as a public official for design-build procurement and contract administration in Florida. This presentation will provide a legislative review specific to Florida design-build projects. You will learn about procurement, public private partnerships (P3), progressive design-build, bid protests, and bonding. In addition, we will discuss pitfalls to design-build procurement and contract administration that are common to public projects and provide some advice on how to avoid these pitfalls.

To register, visit the CFC website at https://www.cfcnigp.org/index.cfm. Under Upcoming Events, click on Show All Details then on Details and Registration Information. 4 contact hours for certification purposes will be given for attendance.
What to say about Joe Benjamin?

He’s dynamic, he’s knowledgeable, and he’s humble. At the July 15th meeting, Joe covered Job Order Contracting. This is a viable alternative to always issuing another bid or RFP when a small project needs solicitation. The Gordian Group has contracts with Sourcewell at Search Sourcewell Awarded Contracts & Vendors | Sourcewell (sourcewell-mn.gov) and Omnia Partners at Cooperative Purchasing Contract Portfolio | OMNIA Partners for use by public sector agencies.

Joe explained the process and detailed savings in time and cost utilizing a JOC contract. For those of us under-staff and overworked, this sounds like the perfect solution to bridge any gaps!
CONTEST!
Win an Amazon Gift Certificate for $25!
$13.39 to date!!!!

Provide via email your AmazonSmile Impact Summary screenshot from your account on or before December 1st to
president@cfcnigp.org. The Chapter Member with the highest generated amount will win an Amazon Gift Certificate for $25!

The Chapter has created an AmazonSmile account to contribute to our Scholarship Fund or our Community Service initiatives.

Link your personal Amazon account to the Chapter’s AmazonSmile program. Use the connection below:
https://smile.amazon.com/ch/59-3611992

As a non-profit organization, our Chapter qualifies for the AmazonSmile program. When you shop at smile.amazon.com, Amazon donates 0.5% of your eligible purchases - at no cost to you, to your Chapter!

Thank you,

Tabatha Freedman

Tabatha Freedman, MBA, NIGP-CPP, CPPO, CPPB
CFC NIGP President
president@cfcnigp.org and 386-822-5702
ANNOUNCEMENTS - CFC SPONSORED 3-DAY CLASS

Specialization Certificate: Technology Procurement

DATE: 10/18/2022 - 10/20/2022
START TIME: 8:00 AM Eastern Time
END TIME: 5:00 PM Eastern Time
HOSTED BY: Central Florida Chapter of NIGP
INSTRUCTOR: Mrs. Rashpal U.

LEVEL: Advanced Practitioner
FORMAT: Virtual Instructor-Led
CONTACT HOURS: 27.5
CEUS: 2.8

Increasingly, governmental entities are embracing technology and IT infrastructure solutions in their desire to interact more strategically and beneficially with the communities they support. As a result, procurement professionals are expected to procure and negotiate contracts and agreements with more complex terms and conditions. Performing these tasks, however, requires the procurement professional to evaluate a multitude of topic-specific factors that affect stakeholders and the governmental entity alike. Promoting an overview of technology procurements, NIGP’s Technology Procurement Specialty Certificate provides learners with an introduction to terminology, research practices and opinions, solicitation methods, strategies for risk identification, and common mistakes procurement professionals encounter when negotiating and managing awarded IT contracts. This Specialty Certificate introduces and promotes IT best practices by identifying concepts, common risks and issues, and the precise role of the procurement function and public procurement professional in governmental entities, empowering procurement professional to achieve a legal, flexible, and fair agreements or contracts with confidence.

Pricing:
Specialization Certificate: Technology Procurement
(Member; Early) $570.00
Specialization Certificate: Technology Procurement
(Non-Member; Early) $670.00
(prices valid until Aug 19, 2022)
Spots available: 23

Local Contact

Name: Lisa Kesecker
Phone: 407-870-4622 Ext: 65518
Fax: 407-870-4616
Email: Lisa.Kesecker@OsceolaSchools.net

For more information, visit: https://www.nigp.org/course/ab669a79-3bd0-4af6-9115-20881668b307
MEMBER RECOGNITIONS – NIGP GOVERNING BOARD CHAIR

Congratulations Carrie Mathes!
NIGP Governing Board Chair
2022—2024

Chapter Past President Carrie Mathes is an awesome leader, and a strong force in moving the Institute forward! Carrie is the 5th NIGP Governing Board Chair.

Rick Grimm describes her as “a magical leader for the Institute”.

Carrie Mathes ~

“. . . I am filled with emotion. Truly humbled to begin service as Governing Board Chair for NIGP: The Institute for Public Procurement. So honored to serve our membership of 16,000 across the United States and Canada. Inspired to work alongside enormously talented procurement professionals and thought leaders. Blessed to follow so many amazing leaders who have set a standard of excellence.

Today the decade long goal becomes reality. I am so thankful for all of the support, encouragement and guidance throughout the years by so many colleagues I am honored to call friends.

The next two years will be amazing and undoubtedly go by much too fast. I plan to take in every moment, stay present, kick ass and have some fun along the way.

#pinnacle #enjoythejourney #letsdothis #NIGP #blessed"
MEMBER RECOGNITIONS – NIGP 2022 LEADERSHIP AWARD WINNER

Congratulations!

NIGP 2022 Leadership Award Winner

Denise Schneider, CPPO, CPPB, C.P.M.
Retired, Assistant Director for Purchasing and Material Control
Greater Orlando Aviation Authority, FL


She has earned a reputation for keeping it real and saying exactly what is on her mind. With Denise you get honest feedback, direction, and advice. She leads with truth and honesty. Her heart is always in the right place. That is why Denise is so well-respected and admired by colleagues everywhere.

She’s considered the matriarch of public procurement for numerous procurement associations including the Central Florida Chapter of NIGP, the Florida Association of Public Procurement Officials, the Airport Purchasing Group as well as NIGP. During her career, she has served as a mentor to countless professionals - providing guidance, encouragement, and challenging us to step outside of our comfort zones to grow and reach our full potential.

Over several decades, Denise has contributed extensively to volunteer leadership roles. In addition to being a charter member and President of the Central Florida Chapter of NIGP, she has held volunteer leadership positions as President of the Florida Association of Public Procurement Officials, President of the Airport Purchasing Group, and Inaugural Chair of the NIGP Member Council.

In recognition of her contributions, Denise has received several awards from the Airport Purchasing Group and FAPPO as well as numerous awards from NIGP including the Anne Deatherage Meritorious Service Award, the Professional Manager of the Year, the Professional Buyer of the Year, and the Spirit Award.
1. I understand you are one of the founding members of the Central Florida Chapter. Can you share a little bit about the Chapter’s origins? A small group of purchasing professionals formed the Central Florida Chapter of NIGP in the 1980’s. Since its inception, it has since grown into a large chapter, earning many NIGP Chapter awards.

2. Can you share some of your most memorable experiences with the Chapter? NIGP National? Susan Loder and I started the reverse trade show which has continued to this day and provides scholarship dollars to chapter members. This has allowed many chapter members to attend NIGP Forum, obtain their certifications and re-certifications, and attend professional classes to enhance their knowledge. I have attended many NIGP Forums which inspired and encouraged me in my chosen profession, by providing great speakers and classes. I have received many NIGP awards, including Buyer of the Year, Manager of the Year, the Anne Deatherage Meritorious Service Award, and now the Leadership Award. I am humbled and honored by this award.

3. What positions have you held with the Chapter? NIGP National? Other procurement groups? I served twice as the CFCNIGP President. I have served on many NIGP committees, taught classes at Forum, was the first NIGP Member Council Chair, and also served on the NIGP Board. I am a past president of the Airport Purchasing Group and am still currently a part of their Board of Directors. I served as the FAPPO president in 2008/09 and am a retired member of both FAPPO and the CFCNIGP.

4. What does it mean to you to be receiving this award? I retired in 2021 and this came as a total surprise! I am so honored to be receiving this award!!

5. Do you have any advice for emerging procurement professionals? Veteran procurement professionals? Never stop learning! Take advantage of all that is offered by your Chapter and NIGP. The NIGP family is there to support and encourage you! Mentor and encourage other purchasing professionals and share your knowledge. Encourage others to think outside of the box and volunteer their time at the Chapter or National level. You will make lifetime friendships and always have someone that can assist or guide you when things get tough.

6. What/who inspired you throughout your career? I always looked up to two procurement professionals, Ken Hayslette and Warren Geltch. They are consummate purchasing professionals who always exhibited the strongest ethics and were willing to share their expertise!

7. Can you share some of your greatest lessons learned? Always take the high road, it might not make some people happy, but honesty and ethics in procurement will take you a long way.

8. Why is it important to you to take on an active role in the field of procurement, even after retirement? I was in the procurement profession for over 30 years and its hard to just stop! I made many friends throughout my time and it’s nice to stay in touch with them. As long as I can add value, I will continue to participate as much as I can. I will remain a strong advocate for the Procurement profession.

9. If you could be remembered for one thing, what would it be? My outgoing and inclusive personality.

Denise Schneider, CPPO, CPPB, C.P.M.
MEMBER RECOGNITIONS – NIGP 2022 LEADERSHIP AWARD WINNER

Denise Schneider, CPPO, CPPB, C.P.M.

Denise has had such a significant impact on so many procurement professionals, including myself. She has been a cherished mentor for well over a decade. It is through her continued encouragement and support that I have stepped outside of my comfort zone to pursue opportunities that have significantly enriched my career. She is a true leader in this profession, giving of herself in volunteer leadership for decades at the local, state and national levels. Our procurement associations are better for her leadership and contributions; and countless procurement professionals are better for her mentoring, encouragement, and support. That is the true definition of leadership at its best!

Carrie Mathes

Denise Schneider is an exceptional person and professional, she is more than a great leader, she leaves a legacy for us to model. Denise is a thoughtful and reliable mentor, she is honest and earnest in her efforts to support her friends and colleagues. I was honored to serve under Denise’s NIGP leadership and have personally benefitted from her thoughtful encouragement and development. I am thrilled to hear of Denise’s award and cannot think of a more deserving candidate. As we all advance as leaders in this profession we can reflect on Denise’s integrity, professionalism and genuine interest in others to encourage us to maintain our resilience and keep moving forward.

Zulay Millan

It is my privilege to have worked with Denise at GOAA for the past 14 years. Denise joined the GOAA family back in September 2008. She made several contributions to the organization and encouraged our team to obtain our CPPB/CPPO certifications and to continue working on our professional development. To list some of her contributions to GOAA are improvement of customer services quality, setting our Purchasing team as a strategic partner within our organization and suppliers, and optimizing our procurement workflow. This award is a great prestige, and it couldn’t have gone to a great person that has dedicated most of her life to promoting our profession.

Congratulations, Denise, on a well-deserved award!

Fatima Calkins
MEMBER RECOGNITIONS – NEW NIGP-CPPs

I can now further my career.

NIGP PRESS RELEASE

AFTER CANADA DAY AND INDEPENDENCE DAY, EVEN MORE CELEBRATIONS WITH 10 NEW NIGP-CPPs IN THE SUNSHINE STATE

July 5, 2022

The celebrations continue as NIGP’s Certification Commission is honored to recognize the following 10 public procurement professionals from the State of Florida who attained their NIGP Certified Procurement Professional designation (NIGP-CPP) during the May 2022 testing period:

- Nestor Abarca NIGP-CPP - Miami Beach
- George Barber NIGP-CPP - Plantation
- Krystl Brotherton NIGP-CPP, CPPB - Stuart
- Letoya Clark-Forbes NIGP-CPP - Fort Lauderdale
- Patricia Cortez NIGP-CPP - Largo
- Marilyn Fryar NIGP-CPP, CPPB - Jacksonville
- Natanya Hogue NIGP-CPP - Fort Lauderdale
- Tina Kunst NIGP-CPP - Panama City Beach
- Myrnellie Nido NIGP-CPP - Orlando
- Valerie Williams NIGP-CPP - Tampa

The State of Florida continues to have the largest contingent of NIGP Certified Procurement Professionals in the nation – 154 total. The May 2022 class added 74 to the growing list of public procurement professionals who have earned their NIGP-CPP since the first certification announcement in August 2020. To date, there are 896 NIGP-CPP leaders across North America, representing 44 U.S. states and 5 Canadian provinces.

The NIGP-CPP is the only procurement certification that is anchored in the Public Procurement Competency Framework, which is specifically targeted to mid to executive level procurement leaders in the public sector and integrates with NIGP’s Pathways program featuring competency development within 33 learning modules.

Learn about the program value and structure by joining NIGP Chief Executive Rick Grimm and NIGP Certification Director Diane Daly for the next free webinar on July 26, 2022.
Our Chapter is a recipient of NIGP's 2022 Platinum Chapter Performance Seal! We are one (1) of only four (4) recipients across the United States and Canada to achieve this incredible honor!

Our Chapter celebrates our 35 Year Anniversary this year! Our Chapter started in 1987. Our first president was Ken Hayslette from the County of Volusia, and meetings were in DeLand, FL. Our current president, Tabatha Freedman, is also from the County of Volusia, 35 years later!

A sincere thank you to our leadership and members for your contributions and engagement in our Chapter!
♦ We received a Certificate of Achievement for our Study Group Program!

♦ We received a Certificate of Achievement for the highest percentage of NIGP members! Our percentage of Chapter members to NIGP members is 83%! We were one (1) of only three (3) Large Chapters to receive this honor.

♦ NIGP offers Outstanding Chapter Awards annually. We were a finalist in two (2) award categories, Professional Development for our Study Group Program, and Advocacy and Outreach for our Internship/Externship Program.
Outstanding Chapter Professional Development Award Finalist Submission
Study Group Program

How does your chapter go above and beyond providing educational resources and other opportunities to your membership?

**Topic: Central Florida Chapter NIGP 2021 Study Group Program.**

1. **Explain the program/event/best practice (Explain the program in detail; how it runs, how it works):**

The Central Florida Chapter of NIGP (CFC-NIGP) created a Recertification and Study Groups Committee to assist chapter members in their aspirations of achieving certification.

The duties, outcomes, and deliverables of the Study Group portion of the Committee are as follows: Duties: Serves as a resource for members completing certification requirements. Endeavors to develop a CPPB & CPPO study group for each test cycle (May & October). May develop an NIGP-CPP study group for each test cycle. Required Outcome/Deliverable(s): Markets the study group program during each test cycle. Tracks member participation in this program. Introduces interested parties, facilitates study materials, and follows up on progress. Surveys participants on the value of the program before the close of the Chapter Year. Publishes study group information via the Chapter newsletter and social media channels.

The study group begins in January of each year and runs through the May exam window. It then returns in July of each year and runs through the October exam window. Sessions are held virtually and on a weekly basis. Study group material is comprised of assessment questions, review of the UPPCC Body of Knowledge, and open communication with the members. Materials and follow up questions/answers are shared via email.

2. **Share outcomes and results. Share pre- and post-results, what you started with, where it ended, was it successful, how was it received, did it have an impact?**

What began in January 2021 as a small, two person CPPB group and one person CPPO group, evolved into a combined CPPO/CPPB study group in July 2021. The January 2021 study group had a 100% pass rate! The July CPPO/CPPB study group had an average of 70 people per session!

This endeavor has proven to be successful in the rapid growth of participants. Participation is not limited to only CFC-NIGP members, but is marketed the groups across the nation. In fact, we have seen many requests to join via word of mouth, Facebook, and other means. While everyone may not be successful, we encourage them to continue in the group.

One outcome was that the study group created a sub-network of procurement professionals that was able to openly communicate about the testing experience, share thoughts and feedback, and provide much needed support. This was an unforeseen, yet welcome outcome!

The study group has made an impact on participants’ aspirations to achieve certification as evidenced by the tremendous growth of the program. Several have now achieved a CPPB or CPPO certification.
Outstanding Chapter Professional Development Award Finalist Submission
Study Group Program (Continued)

Topic: Central Florida Chapter NIGP 2021 Study Group Program.

3. Explain what makes your program unique or innovative (Explain how this was unique or innovative for your chapter; how you came up with the idea; how it shows uniqueness to your chapter or innovative to others?)

Innovation was evidenced in our efforts to market the Central Florida Study Group to all public procurement professionals via word of mouth, Facebook, and other means inclusive of Chapter Academy, NIGP area meetings, and conferences.

Our Study Group committee is made up of certified professionals who are not only familiar with the UPPCC Body of Knowledge, but are able to demonstrate efficient test-taking strategies. To our knowledge, there is no other initiative that is open to potential test takers nationwide. This affords us the opportunity to discuss and dissect the material with other like-minded procurement professionals. This initiative has created and nurtured professional relationships that are sure to continue well after the study group session has come to an end.

Additionally, the study group chair provides access to the materials presented from each session so that participants, whether in attendance or not, can benefit from the same information.

This is unique attribute to the CFC-NIGP’s initiative as we are not solely focused on our own Chapter members, but have embraced procurement professionals across nationwide.

4. Lessons learned (so others can adapt or replicate) Talk us through the process of what you learned about the program, what worked, what didn’t, how would you do it differently and would you continue to do it?

Timing. In the beginning, the group met on Sundays for three hours once a month. We have since changed meetings to Fridays for one hour, starting at 11:00 AM EST, so that west coast participants can join at a reasonable hour. The program has been extremely effective at this current day and time.

Distribution of Information. While distributing study materials via email was effective, we felt this could be improved upon. For 2022, we have provided a shared drive for study materials, which has proven to be easily accessible and extremely beneficial to participants. The materials housed in the shared drive can referenced and/or downloaded by participants at their leisure.

The Future. This program is highly time consuming for the Committee Chair. We would like to discuss partnering with other chapters to work together to establish a shared Committee Chair position in order to disseminate responsibilities and extend volunteer opportunities to other NIGP chapter members.

Our study group program would do well to extend to the NIGP-CPP certification. It is believed, this is possible with the Chapter partnership described above.
Outstanding Chapter Advocacy and Outreach Award Finalist Submission
Internship/Externship Program

How does your chapter go above and beyond providing educational resources and other opportunities to your membership?

**Topic: Central Florida Chapter NIGP 2021 Internship/Externship Program.**

1. **Explain the program / event / best practice (Explain the program in detail; how it runs, how it works):**

At the NIGP’s Central Florida Chapter (Chapter), the Internship/Externship Program’s purpose is to introduce college students to the procurement field, the tasks procurement professionals perform, and the ethical challenges that may arise during the procurement process. In years prior to the Covid-19 pandemic, there were several students who participated; however the program revised its efforts to better align with the goal to become more accessible to students while providing a more introductory-focused approach to the entire public procurement field. In the Spring of 2021, the Chapter collaborated with the University of Central Florida’s Experiential Learning Department and the Orange County Convention Center to host a Job Shadow event. Students were informed and registered through a recruitment and event software platform, Handshake, where the Chapter had established an account for participating in similar events. This one-day job shadow event, where a Chapter member and Convention Center employee served as host, was designed to provide college students with a broad-based overview of the purchasing and contracting related functions at the work location. Due to health and safety concerns, the event was limited to just two students; however, the event was considered a notable success. It not only afforded students with the opportunity and insight to learn about public procurement and contracting in a real-world environment, but it provided the opportunity in a schedule friendly, single-day event for the student. The job shadow event, in partnership with the Chapter and the University of Central Florida was repeated with the same great success in the Fall of 2021. Subsequent interest within the Chapter is expected to result in additional member agencies taking part in the near future.

In addition to the job shadow program, the Chapter’s Internship/Externship Committee has also partnered with the University of Central Florida’s Career Services Department to assist with resume critiques and mock interview sessions. Using the event registration and recruitment tool, Handshake, students can register for sessions with real-world employers and professional organization volunteers for these career assistance events. The one-on-one student sessions are 20-30 minutes in length and are conducted through a virtual platform. The Chapter volunteer establishes their own availability schedule within Handshake. During each session, prior to the student receiving resume or interview advice, the Chapter volunteer will briefly explain own role within public procurement and/or contracting. At this time, the Chapter volunteer may make the student aware of the opportunity to join as a no-cost student member to the Chapter with the hope to further their interest and knowledge base in the field of public procurement and contracting.
Outstanding Chapter Advocacy and Outreach Award Finalist Submission
Internship/Externship Program (Continued)

Topic: Central Florida Chapter NIGP 2021 Internship/Externship Program.

2. **Share outcomes and results.** Share pre- and post-results, what you started with, where it ended, was it successful, how was it received, did it have an impact?

In years past, the Chapter may have had one or two college students express an interest in the public purchasing and contracting field, with subsequent interaction or participation in Chapter functions or activities. However, during the Spring, Summer, and Fall semesters of 2021, the Chapter had either in-person or virtual contact or interaction with more than 30 students through these job shadow events and/or career service sessions. Additionally, the Chapter was fortunate enough to gain a handful of new student members during this period. Nearly a dozen Chapter members registered and assisted in this program, and it is anticipated that Chapter participation will continue to grow.

3. **Explain what makes your program unique or innovative (Explain how this was unique or innovative for your chapter; how you came up with the idea; how it shows uniqueness to your chapter or innovative to others?)**

These student outreach and student inspiration activities within the Internship/Externship Program of the Chapter are not necessarily new, however the approach and outreach methods to connect with college students is innovative. Instead of hoping that college students randomly discover the Chapter and reach out to us, the Internship/Externship Program revised its focus to interact with college students concurrent with their own workforce exploration efforts. In terms of a fishing analogy, Chapter members progressed from fishing along a small remote mountain stream to a large lake that was stocked with thousands of fish annually. As more Chapter members participate in these activities, increasing our presence as a viable professional organization, the higher chance that students will be exposed and possibly interested in a future in the public procurement and/or contracting field.

4. **Lessons learned (so others can adapt or replicate) Talk us through the process of what you learned about the program, what worked, what didn’t, how would you do it differently and would you continue to do it?**

The Chapter's Internship/Externship Program activities can likely be replicated if other Chapters desire to do so. It’s expected that any college or university throughout the country would have some type of career assistance department that another Chapter may partner with. It is very likely that any college or university would welcome a professional organization to be a part of its recruiting efforts. In-person and/or virtual platforms are common enough today that offering job shadow or other career assistance activities for students can implemented without many obstacles. One key takeaway that our Chapter has learned from this experience is that hundreds or even thousands of college students are eager to get advice and assistance from seasoned professionals in today’s workplace. Whether it’s a brief virtual session or a day-long job shadow, these particular program activities are not overwhelming to a student’s schedule and provide a significant opportunity for Chapter members to introduce the profession as a viable career path as students prepare to enter the workforce.

Congratulations!
Congratulations to Chapter member Jacqueta Scott, City of Oviedo, Purchasing & Contracts Administrator

Winner of hotel accommodations at NIGP FORUM 2023 in Louisville, Kentucky!
NIGP FORUM 2022 - SCHOLARSHIP RECIPIENT FEEDBACK

**Susan Perry, CPPB**
Administrator/Senior Buyer, Orange County Public Schools

I am so thankful for the NIGP Scholarship that afforded me the opportunity to attend the 2022 Virtual NIGP FORUM.

Overall they did an amazing job of juggling the in person and virtual participants. It felt very inclusive and included many takeaways for future learning.

Like most conferences, they saved the Best for Opening & Closing sessions. If you get a chance, look these folks up.

*Future-Ready: Building Resilience in the Face of Uncertainty* Seth Mattison

*“FEAR(LESS) MINDSET”* Rebecca Heiss

Some of the other sessions I enjoyed were refreshers in ITB & RFP, Supply Chain Management, Data Analytics, Social Equity and Sustainability, Leadership, and the Past & Future of Procurement.

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**Shaira Resto, MBA, NIGP-CPP, CPPB**
Procurement-Contracts Manager, Volusia County

This was my first time attending the NIGP virtual forum. The entire experience was, I would say, favorable. I do not have any previous experience to compare it too. From login in, to selecting specific sessions, it was very easy. At the last minute I did change sessions, and it was very easy to do. I did experience some technical difficulties, but that was because I was remote at home and had a lightning storm and the power went out in my house. So, I was not able to view the sessions I selected. The good thing was that I was able to go back the next day and look at the video from the session. All of the sessions were informative, and the speakers were knowledgeable. Overall, it was a great experience and if I am not able to attend in person in the future, I would hope this option is still available.

---

**Bethany Owen**
Procurement Manager, City of Winter Haven

As a first-time Forum attendee, I was privileged to attend via the virtual format. As anyone can attest, these days it’s hard to make time to attend conferences, and it’s even harder to find the money for the fees and travel. Virtual took care of the majority of that problem for many. And for me, well, I was the lucky recipient of a scholarship sponsored by our chapter. That made this a win-win for me and a no brainer.

The sessions were each very informative, some very exciting, and all gave opportunities for virtual attendees to participate. I was alone but I didn’t feel that way! If given the opportunity again to attend virtually, I will jump at the chance. Great speakers, great subjects, all from the comfort and safety of my own office/home. Really, how could you ask for more?!

Thank you, CFC NIGP!!
Chapter Members that participated as Presenters and Moderators at NIGP FORUM, August 20 - 24, 2022, in Boston, MA.

Nick Canjar, Procurement Agent III
City of Palm Bay

Chris Coghill, Procurement Director
City of Groveland

Tabatha Freedman, Senior Procurement Analyst
County of Volusia

Carrie Mathes, Procurement Manager
Orange County Government

Zulay Millan, Procurement Assistant Manager
Orange County Government

Michael Thornton, Purchasing Manager
City of Leesburg
Janet Vivian  
Purchasing Coordinator, City of New Smyrna Beach

Thank you CFC NIGP for the scholarship to attend the 2022 NIGP Forum.
I really enjoyed the various sessions and being able to watch them when time permits was a bonus! There are a few sessions that I have watched several times and have shared the information with other staff members.

- Bonding: The Good, the Bad, and the Ugly
- Leading with Emotional Intelligence
- Lessons from Anaheim

Receiving the scholarship was instrumental in the continuation of my education and filling my bucket with inspiration and gratitude. I am hopeful that I can attend the 2023 Forum in person.

Sandra Rogers, CPPB  
Senior Contracting Officer, Lake County

Thank you for allowing me to attend the 2022 Virtual NIGP Forum! I had three days packed with meaningful information from presenters that know and understand what procurement professionals work with on a daily basis. The knowledge they offered will help me with many future projects!

There were many take-aways from the forum, but my favorite were the technology sessions. Technology changes so often but having a general knowledge base to fall back on helps in so many ways!

Inga Fegley, NIGP-CPP, CPPO, CPPB  
Senior Procurement Analyst, Volusia County

Thank you, CFC-NIGP so much for the opportunity to attend the Virtual NIGP Forum 2022 on scholarship! I have never attended NIGP Forum in years past so there were no expectations. There were so many things I learned in a variety of topics that can assist me in the future, even after 31 years in procurement. I was blown away at the leadership exhibited, knowledge shared, and personal stories disclosed during NIGP Forum 2022. I am grateful for the opportunity extended to me and I look forward to attending NIGP Forum in the future.

Yanique Reddick, FCCM  
Senior Buyer, Lake County Schools

The NIGP Forum opens a great avenue of information for Public Procurement Professionals. Introduction to “Cooperative Procurement” was one of the sessions I attended. In this session, I learned more about the differences between Cooperatives and Intergovernmental contracts, understanding the contract order and precedence, and supplemental terms to consider. This session drilled down into how to really use this contracts and what things are allowed especially when it comes to pricing. Another session that was useful for me was “Signed, Certified and Delivered. Its your 2022 Contract Template!” The six P’s of project management was something that I have never heard about that was interesting to me. Budget planning and task scheduling were some other things I learned about in this session that I can implement to my team for better processes for our internal tasks. I am always looking for the best practices for procuring. Overall, I enjoyed the many sessions I was able to attend and there were good questions and answers that came from many of the sessions as well.
MENTORING OPPORTUNITIES

Take advantage of the Mentoring Program!

Some of the Benefits:

⇒ Guidance to the Mentee.
⇒ Share knowledge and experience
⇒ Customize plan to meet Mentee’s goals.
⇒ Assist Mentee thru certification process
⇒ Scholarship points
⇒ Mentee Learns the NIGP nuances
⇒ Mentor gives feedback for progress and assessment
⇒ Mentor feels sense of achievement by “giving back”

Mentors needed.

Contact Info: Kristine Rodriguez, Director
Rodriguez.Kristine@Brevardschools.org
Greetings all!

The scholarship log has been updated with your scholarship funds; time to start the learning again! The scholarship log was updated as of August 9, 2022 and has been posted to the website. Several members are utilizing their scholarships for various procurement-related events! Good job everyone! It’s there for your use as a thank you from the Chapter for being an active member. Redemption forms, donation forms, and Scholarship policy are located under Documents and Files / Scholarships.

Our Scholarship Policy has been broadened to include material items necessary for the course or event being attended. The updated policy is also located at Documents and Files / Scholarships.

Chris Coghill

Chris Coghill, NIGP-CPP, CPPO, CPPB
CFC NIGP Vice President
P: 352-272-9353 E: Vicepresident@cfcnigp.org
In conjunction with CFC-NIGP and UCF’s Experiential Learning Department, as part of their Summer 2022 Job Shadow Program, three UCF seniors were able to shadow a procurement professional on August 11, 2022 for the day. John Schmidt, Contract Management Administrator at the Orange County Convention Center served as host to the three students who are majoring in Business Administration, Integrated Business and Public Administration. Activities included an overview of the convention center operations, the education and career path of the host, and a more detailed discussion and group interactions of the numerous tasks and responsibilities of the position. Students were also able to sit in on a manager’s meeting and gain an understanding of the NIGP organization and the Central Florida Chapter’s purpose and goals. Each student has expressed their appreciation of the opportunity and may take up the recommendation to join the Chapter as a student member and to consider future opportunities in the purchasing and contract management field. Based on the success of the job shadow event, our Chapter should continue and expand its participation in enlightening and increasing awareness to students.

John E. Schmidt, CPPB
Contract Management Administrator
Fiscal & Operations Support Division
ORANGE COUNTY CONVENTION CENTER
Ph: (407) 685-5822  Fax: (407) 685-9858
John.Schmidt@occc.net
For our Community Service Event we have established a link to the Second Harvest Food Bank for a virtual food drive.

http://www.feedhopenow.org/goto/cfcnigp

Did you know . . .

One in five Central Florida kids is at risk of going to bed hungry tonight. Hunger can impact their success today and derail their long-term growth and potential. Through a variety of programs, Second Harvest Food Bank is helping close the hunger gap for our most vulnerable population. Kids Cafés, Kids Packs, Summer Food Service, and the School Partnerships Program meet kids where they are to provide them with healthy, nutritious food.

Second Harvest Food Bank Virtual Food Drive

September 11th thru November 11th

If each Chapter Member could donate $10, you could provide 40 meals to families experiencing hunger. Just think what impact our Chapter would have on feeding families in need. We can do this!

Select the link:

http://www.feedhopenow.org/goto/cfcnigp [feedhopenow.org]

Please contact Janice Hughes, Community Services Chair at charity@cfcnigp.org if you have any questions.
The Central Florida Chapter is looking for ways to give back to the community.
Please reach out if you have a service event or charity for consideration for 2022/2023.

Note: The Donation Receipt cannot be applied to scholarship funds directed towards Chapter community service initiatives.

Janice K. Hughes, CPPB
(407)825-6425
janice.hughes@goaa.org

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<thead>
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** Area below for committee chairs use only **

COMMUNITY SERVICES CHAIR
Approved by / Date

SCHOLARSHIP CHAIR
Accepted by / Logged / Date:

Not eligible for scholarship points unless signed by Community Services & Scholarship Chairs

Thank you for your generosity. We appreciate your support!
Applications for the 2023 Leaders Edge program are now open.

This marks the 5th cohort group for this program, which speaks to the urgent need our profession has for finding and developing emerging leaders. Thanks to our government partner Sourcewell, we are providing 15 scholarships to members who may not have the budget.

NEW for this year, an in-person component that incorporates Leaders Edge into the Leadership Summit 2023 experience.

During Leadership Summit, we are bringing together participants across three flagship leadership programs (Leaders Edge, Chapter Academy, Leading for Impact) for an unforgettable weekend all focused on building leadership skills and promoting cross-program networking, something many past program participants have asked for.

APPLY for Leaders Edge now and encourage others on your team and within your network to do so as well. Applications will be accepted through September 30, 2022. Learn more.

Stay well,

Todd Slater, PhD
NIGP Chief Content Officer
tslater@nigp.org
NIGP Headliner Series

Live. Interactive. Current

The NIGP Headliner Series feature compact sessions on the most current procurement topics that impact your career, your entity, and your community.

The Series gets right to the heart of the matter by identifying the hard facts of these procurement headlines and how it may impact you or your entity. These series analyze the critical challenges faced in the profession, and offer practical solutions from subject matter experts to help you make informed decisions. Handouts will be provided at the end of each session.

Get sound advice from subject matter experts and make informed decisions.
Ask questions and receive answers in real time.
Share YOUR experiences, exchange ideas and brainstorm solutions.

91% of attendees say they'd recommend the Series to a colleague
88% of attendees say the series met their expectations.

New Headliner - Inflation & Higher Prices...Managing Costs in a Volatile Market

October 5, 2022
1PM - 3PM ET
Contact Hours: 2

Speaker:
Paul J. Brennan, FNIGP, NIGP-CPP, CPPO
Director of Purchasing, County of Rockland, NY

Buying during inflationary times is challenging. Add supply chain disruptions to the mix and these challenges may seem insurmountable. This informative session highlights what steps public procurement professionals can take to mitigate cost increases. Discover new methods and approaches to manage price increase requests from suppliers and learn what cost management strategies public procurement agencies can implement during these volatile times.

Key Takeaways
- Identify additional tools and approaches you can implement to manage cost changes (Attendees can download a Tip Sheet on managing cost increases as a reference resource)
- Learn how to be more proactive in dealing with key suppliers
- Gain insight into what categories are most vulnerable to price fluctuations
- Examine the “cost drivers”
- Understand how to select the most appropriate cost management strategy for each category of goods and services.

2022/2023 HEADLINER DATES: DECEMBER 13, MARCH 21, AND JUNE 20
ADDITIONAL HEADLINERS - COMING SOON
Learning Labs

Hands-On Workshops

An educational series that provides learners with best practice guidance on a variety of technical and hard skills needed for public procurement success.

<table>
<thead>
<tr>
<th>Date</th>
<th>Course Title</th>
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<tr>
<td>SEP 29</td>
<td>Learning Lab 1: Introduction to RFPs and Starting with the End in Mind</td>
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<td>OCT 25</td>
<td>Learning Lab 3: Responsiveness, Compliance and Responsibility and Evaluation Criteria</td>
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<td>NOV 15</td>
<td>Learning Lab 5: Evaluation Committee and Process</td>
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<td>FEB 1</td>
<td>Learning Lab - Microsoft Excel: Linking &amp; Sharing Data</td>
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<td>MAR 22</td>
<td>Learning Lab - Microsoft Excel: Transforming Data with Power Query</td>
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<td>OCT 11</td>
<td>Learning Lab 2: Engaging with Suppliers and the Importance of Flexibility and Organization</td>
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<td>NOV 3</td>
<td>Learning Lab 4: Treasure Map for Suppliers and the Scope of Work</td>
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<td>DEC 6</td>
<td>Learning Lab 6: Post Evaluation Steps and RFP Misfits</td>
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<tr>
<td>FEB 22</td>
<td>Learning Lab - Microsoft Excel: How to Visually Communicate Data with Charts and Graphics</td>
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Delivery Format
Virtual Instructor-Led

Length
90 - 120 minutes
LATEST TRENDS AND INFORMATION IMPACTING THE PROFESSION

Webinars

Our webinars keep members and procurement professionals updated on important topics and the latest trends and information impacting the profession. Topics range from policy and regulation changes to deep dives on a new trend in procurement to sharing best practices, or managing a crisis.

<table>
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<tr>
<th>Date</th>
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<tr>
<td>SEP 7</td>
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<td>DEC 8</td>
<td>Webinar - NIGP Certified Procurement Professional: Connecting Certification to Your Learning and Career Aspirations</td>
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Every year, thousands of procurement professionals take part in NIGP webinars.

NIGP also offers webinars for chapter officers. These webinars are designed to help chapter officers lead their chapters effectively with topics such as leadership development, marketing, event planning, navigating tax and legal issues, and more.

NIGP is proud to offer webinar sessions in partnership with ASPA and the Public Spend Forum. They are free for members to attend and last 90 minutes (60-70 minutes of presentation with time for Q&A). Attendees receive one (1) contact hour per completed webinar that they attend.

Questions
General: Contact customercare@nigp.org
Registration: Contact registrationinfo@nigp.org

Webinars are...

- $0 Complimentary to MEMBERS
- $49 Non-Members
- 90 Minutes (60-70 minutes of presentation with time for Q&A)
- Attendees receive one (1) contact hour per completed webinar they attend.
Webinars & Webinar Recordings are FREE to Members

NIGP hosts over 30 webinars a year on key topics, best practices and issues of relevance to the public procurement professional. AND...these webinars are FREE to members. Because we understand that your time is in short-supply, we also offer members access to these webinar recordings to review on your own time.

<table>
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<tr>
<th>Topic</th>
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<tr>
<td>TECHNOLOGY</td>
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Past topics have included:

- Money, Money, Money
- Talent Management: Designing and Defining Procurement's Future Workforce
- Reducing "Noise" in Evaluations
- Sustainable Procurement: A Big Picture Perspective
- Reimagining & Building a Public Procurement Contract Sharing Community
- The Data Classification Journey
- Reflections of Resiliency: Celebrating Procurement Month & Women's History Month
- Using the NIGP Code for Reaching Diversity Goals
- How COVID-19 Elevated Procurement's Profile in the Public Sector
- Purchasing Execs Share Their Experiences extending ERP with an e-Procurement Marketplace
- Risk-Based Procurement in the Age of COVID-19

Check it out at https://www.nigp.org/events/nigp-blog.
The Chapter reached out to the State of Florida to find out if their procurement classes are open to everyone, or are they for State employees only.

In the past other Government Agencies, Counties, School Districts were allowed to participate and it gave us another certification. We understand that some of our members would be interested in obtaining these certificates again.

The State of Florida response is below. . .

Nesha Thompson, FCCM, PMP | Professional Development Coordinator, Florida Department of Management Services, State Purchasing

Unfortunately, I’m sorry to say that the training course and subsequent certifications is for state employees, only- Universities are excluded as well. In the past, it was available to city and county employees, but is no longer. Legal counsel here at DMS reviewed our training eligibility policy, and has advised us that we may no longer offer the training to city and county employees. The training is legally mandated for state government staff who manage contracts for the state that are valued at more than $100,000.

Though legal counsel here at DMS recently reviewed our training eligibility policy, and has advised us that we may no longer offer the training to city and county employees.

There are a few comparable training sources below:

You may find purchasing or contracting training that is available through the American County and City organization. Here’s a link to that organization https://www.americancityandcounty.com/?utm_rid=CPEQW000008825069&utm_campaign=16850&utm_medium=email&elq2=a47693a74d6b4f419ed3d8ba9fca685d

Another organization that offers training for government purchasing employees is the National Association for State Procurement Officers. Although their focus is primarily on state government employees, their training courses are available to city and county government staff, at a cost. Here is a link to their website https://www.naspo.org/
PROFESSIONAL DEVELOPMENT OPPORTUNITIES

Certification
Upcoming Examination dates. For those that are looking to test, some important dates are mentioned below in the table that might be useful. For more details on certification, visit the Universal Public Procurement Certification Council (UPPCC) website at https://uppcc.org/.

<table>
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<tr>
<th>Exam App Window Opens</th>
<th>Apply By</th>
<th>Apply w/Late Fee By</th>
<th>Schedule Exam By*</th>
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<tbody>
<tr>
<td>Nov 1</td>
<td>Feb 28</td>
<td>March 14</td>
<td>Apr 11</td>
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</table>

Hosting a Seminar
Interested in hosting a virtual class? Contact Lisa Kesecker at (407)870-4622 with any further questions or to begin the seminar scheduling process. With a variety of classes to choose from, visit the NIGP website for course information at: NIGP.ORG

Do you want to start earning your Pathway’s badges and certificates? Go to the NIGP’s website and lookup the various classes so you can start earning your badges!

Looking for CFCNIGP Sponsored Classes?
Check out our Website CFCNIGP.ORG

Contact: Lisa Kesecker, CPPB - Pro-D Chair lisa.kesecker@osceolaschools.net

EDUCATIONAL OPPORTUNITIES

NASPO
National Association of State Procurement Officials

We are excited to share a FREE tool designed to help those seeking professional certification through UPPCC.

The CPPB and CPPO self-study tools are now available for FREE to any public procurement professional.

These resources are designed as a self-study tool to assist in your personal study efforts to achieve your certification. It is NOT intended to be your only source of information, or to teach you the full breadth of knowledge needed to pass the exams.

Enrollment in these tools will provide you:

- practice exam questions as a self-assessment tool,
- links to readings and free resources aligned by NASPO staff to the new UPPCC Body of Knowledge and Competency (BoK-C)
- recordings of previous instructor-led class recordings discussing the six domains,
- access to a community discussion board to engage with other professionals preparing for the exam,
- and other helpful tips and resources to help you study!

These are fully web-based tools that you can access any time. There is no instructor.

 Signup for the Free Resources
EDUCATIONAL OPPORTUNITIES

PROCURMENT U
FREE COURSES - GIVE BACK PROGRAM

Our Gift to You
Throughout the COVID-19 Pandemic, procurement professionals have led the way in procuring critical PPE and essential needs for state and local governments across the country during this unprecedented time. As a small token of our profound appreciation for everything you do, we are making ALL Foundational Procurement courses totally FREE.

This “Procurement U Gives Back” Program is also a celebration of a major milestone for Procurement U: we are now an IACET Accredited education provider! Watch the video to learn more about what this prestigious honor means for us, and for you.

Below are details on the changes happening right now as a part of our Give Back Program and how you can take advantage of this unparalleled offer. We encourage you to explore the opportunities available and check our website often, as we have even more new and exciting things coming soon. Enjoy!

FREE SELF-PACED COURSES
The core of Procurement U is comprised of our online courses available on our Learning Management System (LMS). As a part of this new Give Back Program, we are making all Foundational Procurement courses available for free. This includes over 25 contact hours of online course instruction, completely free.

To enroll in one of these free courses, click the “Free Courses” button below, sign up or log in, and explore the catalog.

NEW! FREE WEBINAR RECORDINGS FOR CONTACT HOURS
Missed one of our webinars? No problem! In addition to all the free courses, we are also announcing a brand-new offering: free webinar recordings that are eligible for contact hours. Simply check out a webinar recording that you did not get to experience live, pass the short quiz after the video, and you automatically receive a certificate of completion showing your earned contact hour(s). It’s that easy to build hours towards certification, all completely free for everyone. Check back often as we add new webinar recordings throughout the year.

FREE WEBINARS
EDUCATIONAL OPPORTUNITIES

UPPCC CERTIFICATION

CPPB STUDY GROUP 2022

The CFC NIGP CPPB/CPPO Study Group is meeting virtually on Fridays at 11:00 am EST through MS Teams. The study group will meet through Friday, October 21st to help those taking the exam in October review for their exam. Those preparing to test in the future are also welcome to attend!

Study group sessions typically last about an hour. Registration can be done on the Chapter’s website, www.cfcnigp.org, and can be found under upcoming events. If you have questions please contact Nick Canjar at james.canjar@pbfl.org or 321-952-3424.
EDUCATIONAL OPPORTUNITIES

CPPO and CPPB Preparation Guides

This CPPO and CPPB Certification Preparation Guides are designed to help prepare you for the Certified Public Procurement Officer and Certified Public Procurement Buyer examinations. Both guides and the certification examination are based on the 2021 UPPCC Body of Knowledge. While the actual examination questions are held in the strictest confidence by the UPPCC, by basing this preparation guide on the same foundation as the test questions, it can serve as a focused study guide.

NOTE: A hard copy of the Prep Guide is included with an in-person Prep Course registration. A digital version is included with an online course registration.

The CPPO or CPPB Prep Guides are also available for purchase in the NIGP Bookstore in both hard copy and a digital ebook. Purchase your copy today!
EDUCATIONAL OPPORTUNITIES

CPPO/CPPB PREP GUIDES AND COURSES

CPPO and CPPB Prep Courses

- NIIGP's CPPO and CPPB Prep Courses provide a review of key topics identified in the 2021 UPPCC Body of Knowledge and Competency.
- The Prep Courses help you to assess your strengths and weaknesses as they relate to the subject matter.
- Available in-person or virtually
- Course registration includes a hard copy of the Prep Guide with an in-person Prep Course registration or a digital copy for an online course registration.
- Addresses all six domains of the Body of Knowledge and Competency.
- Describes the testing environment for the certification examinations.
- Explains the various methods of study that will help prepare for the examination.

REGISTER FOR A CPPO PREP COURSE
REGISTER FOR A CPPB PREP COURSE

CPPO and CPPB Exam Study Tools

These tools offer convenient 24/7 access starting the day you register and can help you get comfortable navigating computer-generated exams. These tools test your strengths and weaknesses within the Universal Public Procurement Certification Council (UPPCC) Body of Knowledge and Competency (BoK-C) and align with the six domains covered in the CPPO and CPPB BoK-C Exams.

Disclaimer: The questions on these assessments ARE NOT found on the Universal Public Procurement Certification Council (UPPCC) Certification Exam. These questions simulate the format and types of questions asked and are intended as a study aid to review subject matter relevant to the UPPCC Body of Knowledge and Competency. Using an assessment tool does not guarantee a passing grade on the UPPCC Certification Exam.

CPPO AND CPPB ONLINE ASSESSMENT TOOLS

FEE
$98
Purchase CPPO Tool
Purchase CPPB Tool

If you have previously purchased one of the online assessment tools and want to purchase it again, please call Customer Care at 1-800-367-6447.
# EDUCATIONAL OPPORTUNITIES

**GET A PREP COURSE FOR FREE**

Did you take a CPPO or CPPB Prep class with NIGP after July 1, 2021 but didn't pass the Exam?

One Time Use Only

[CONTACT CUSTOMER CARE @ NIGP.ORG](https://www.nigp.org/certification/cppo-cppb-exam-prep)

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## Recommended UPPCC Exam Prep Timeline

<table>
<thead>
<tr>
<th>6 Months Before Exam</th>
<th>Assess where you are</th>
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<tbody>
<tr>
<td><strong>Choose NIGP courses to fill your knowledge gap. NIGP's coursework aligns with the UPPCC's body of knowledge by domain.</strong></td>
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<tr>
<td><strong>VIEW BOK-C ALIGNMENT</strong></td>
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<thead>
<tr>
<th>5 Months Before Exam</th>
<th>Review BOK and Choose Courses</th>
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<tbody>
<tr>
<td><strong>NIGP's CPPO and CPPB prep courses are available online and in-person. They address key information on topics identified in the UPPCC Bok-C and can help you identify areas you need to continue studying.</strong></td>
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<tr>
<td><strong>VIEW CPPO COURSES</strong></td>
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<tr>
<td><strong>VIEW CPPB COURSES</strong></td>
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<tr>
<th>4 Months Before Exam</th>
<th>Take a Prep Course</th>
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<tbody>
<tr>
<td><strong>Now that you know your strengths and weaknesses, it’s time to study! Form a small study group to get unique topic perspectives, and follow our study guide for helpful tips and advice.</strong></td>
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<tr>
<td><strong>READ STUDY GUIDE</strong></td>
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<tr>
<th>3 Months Before Exam</th>
<th>Study</th>
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<tr>
<td><strong>Take the online assessment tool again to see where you have made progress and which areas still need development.</strong></td>
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<tr>
<th>2 Months Before Exam</th>
<th>Re-assess</th>
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<tbody>
<tr>
<td><strong>Use the three volumes of animated online flashcards for a fun and quick way to master essential procurement terms and definitions from the NIGP Dictionary.</strong></td>
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<table>
<thead>
<tr>
<th>1 Month Before Exam</th>
<th>Personal Study Time</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>For all of those that just missed it during the fall exams, NIGP may have just what you need! Contact Customer Care and see how they can help you!</strong></td>
<td></td>
</tr>
<tr>
<td><a href="https://www.nigp.org/certification/cppo-cppb-exam-prep">https://www.nigp.org/certification/cppo-cppb-exam-prep</a></td>
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EDUCATIONAL OPPORTUNITIES - DESIGN-BUILD CONFERENCE

BUILDING TRUST
BUILDING SUCCESS

2022 FLORIDA DESIGN-BUILD CONFERENCE

THE ONLY EVENT IN FLORIDA SPECIFICALLY FOR THE DESIGN-BUILD INDUSTRY

Design-build is the future, and this conference is the premier event to get the latest on design-build trends and topics.

Sept 28 – 30, 2022 • Orlando, FL • Hyatt Regency Grand Cypress

EARLY BIRD REGISTRATION
September 8, 2022
defbia.org/annual_conference.php

TOP REASONS TO ATTEND

EDUCATION
- Owner-focused sessions
- Latest trends and topics
- Foster collaboration
- PE, AIA, & DBIA continuing education credits

RESOURCES
- Learn how other owners are using design-build
- Owner member discounts

NETWORKING
- Meet other owners
- Gain insight on lessons learned from other projects
- Create relationships with proven design-build partners

KEYNOTE SPEAKER
JAMES KANE
SPEAKER • AUTHOR • RESEARCHER

Game Changer: How Building Trust and Loyalty Can Deliver Unprecedented Results
The biggest question for recertification is how to get the hours. I know the costs of a day course that you will get 8 hours from is hundreds of dollars each. The cost of the annual forum is in the thousands for transportation, lodging, food, and other expenses. Also you may not have the ability to take off or my agency doesn’t give the time off and personal time must be used, which may not be available to use.

If you can participate in all the Central Florida Chapter’s meetings and symposiums over the five (5) years before recertification, again if you can attend, which is one of the best options for recertification. National NIGP also offers a solution to the cost and time constraints that people have. National NIGP offers Webinar recordings. You can take as many classes you want. All that is needed is to be a National NIGP member, which costs $190 per year. You take these on your time, there is no additional costs and you can do these as quickly as you want or whatever pace. https://www.nigp.org/learning/all-courses/webinar-recordings#

Not only can you get all needed contact hours, you choose classes that interest you or can enhance you working knowledge. Below is just a list of the topics with more specific courses in each section.

If anyone has any questions or assistance please don’t hesitate to reach out.

Angela Thomas
Chair Recertification Task Force
Angela.Thomas@orlando.gov
(407) 246-2563
EDUCATIONAL OPPORTUNITIES

INVEST IN YOUR LONG-TERM CAREER GROWTH

NIGP Certified Procurement Professional (NIGP-CPP)

FOCUS AREAS:
- Strategy
- Policy and Legislation
- Planning and Analysis
- Contract Administration
- Sourcing and Solicitation
- Leadership
- Business Principles

1,000 approved NIGP-CPP candidates and counting...

That’s right, when we launched our new certification program, we couldn’t possibly have imagined how successful it would be. This success is in no small part to our amazing group of professionals who want to elevate the work that each of you does, and a whole new way to get recognized for it.

JOIN YOUR COLLEAGUES - STEP UP TO THE NIGP-CPP

UPCOMING NIGP-CPP WEBINARS

- OCT 4
  - Webinar - NIGP Certified Procurement Professional: Connecting Certification to Your Learning and Career Aspirations
- NOV 10
  - Webinar - NIGP Certified Procurement Professional: Connecting Certification to Your Learning and Career Aspirations
- DEC 8
  - Webinar - NIGP Certified Procurement Professional: Connecting Certification to Your Learning and Career Aspirations
EDUCATIONAL OPPORTUNITIES

PERSONALIZED LEARNING FOR TODAY’S AGILE PROFESSIONAL

Get to Know Pathways

TOPIC:
- Certification
- Competency Module
- Core Certificate
- Designations
- Digital Badge
- Pathways
- Specialization Certificate

Learn more at https://www.nigp.org/learning/what-is-pathways.
EDUCATIONAL OPPORTUNITIES

SUPPORTING OUR MEMBERS IN THE WORK THEY DO

NIGP Scholarship Program

INDIVIDUAL WORKFORCE DEVELOPMENT SCHOLARSHIPS

NIGP is providing members with scholarships for those interested in taking the next career step, $1,250 towards creating a Pathways competency development plan to help in their current role or move into a new job role. These scholarships are geared towards individuals who would otherwise not attend due to lack of funding.

ELIGIBILITY

Member of NIGP National in good standing
Have not received an NIGP scholarship award in the last 12 months

Application Deadline
September 16

Workforce Development Scholarship Program
Questions: Contact Chanda Carpenter at ccarpenter@nigp.org

SCHOLARSHIP NOTIFICATION
Early October

APPLY
Membership Meeting Minutes
July 15, 2022

Start: 12:01 PM          Ended: 12:37 PM

Welcome – Tabatha Freedman, President

Old Business

- Secretary’s Report and Approval of Previous Minutes – Katrina Ponzini
  ➢ Motion to approve by Wil Henzmann, Seconded by Angelita Russell
  ➢ No Discussion
  ➢ Motion Passed

- March 2022 Spotlight Member
  ➢ Cheryl Raiford, Senior Buyer, City of Leesburg

- Family Day 2022
  ➢ Thank you to everyone who participated

- Treasurer’s Report and Approval – Sean Hynes
  Reconciled Statements for May 2022 and June 2022
  ➢ Motion to approve by Maria Hall, Seconded by Carrie Mathes
  ➢ No Discussion
  ➢ Motion Passed

- Vice President’s Report – Chris Coghill
  ➢ Programming Updates
    1. July 15, 2022, Chapter Meeting (Virtual Only)
       Joe Benjamin, NIGP-CPP, CPPO, CPPB, Chapter Ambassador, will be presenting on Job Order Contracting

    2. September 23, 2022, Chapter Meeting and Workshop (Virtual and In-Person)
       Dover Shores Community Center
       Chris Horton, J.D., Board Certified Construction Attorney and Partner at Smith Currie’s Fort Lauderdale office, will be presenting on Construction Law

    3. December 9, 2022, Chapter Meeting (Virtual and In-Person)
       Dover Shores Community Center
       State of the Chapter and Community Services Presentation

    4. A two (2) question survey will be sent out to the membership for feedback on 2023 meeting and workshop topics.

    5. If anyone has ideas for programming in 2023, please reach out to Chris Coghill
Scholarship Updates
1. Scholarship Log
   • Updated as of June 27, 2022, and located on the website

• President’s Report – Tabatha Freedman
  ▶ Reverse Trade Show
    1. Wednesday, November 9, 2022, in Maitland, FL
    2. 8:30 AM to 3:30 PM, Morning, Afternoon, Both Sessions
    3. Scholarship Points (50/25 by Oct 1) (30/15 after Oct 2)
    4. Food, vendor Outreach, networking, and prizes
    5. NEW: Agencies to provide a digital "How to do Business" and staff information by November 1st
    6. Vendor marketing material will be emailed to you
    7. Need volunteers for parking, food, check-in, etc.

  ▶ Virtual NIGP VCON Scholarship
    1. NIGP VCON Summer 2022 Soft Skills Essentials
    2. June 8-9, 2022, 8 contact hours
    3. The Chapter sponsored 16 member scholarships
    4. Great feedback was provided and is in the newsletter

  ▶ Virtual NIGP FORUM Scholarship
    1. NIGP FORUM
    2. August 22-24, 2022, 20.5 contact hours
    3. The Chapter sponsored 7 member scholarships
    4. Feedback is to be provided in the newsletter

• Chapter Awards (Results in August)
  1. NIGP Chapter Performance Standard Seal
  2. NIGP Outstanding Chapter Awards - Finalist
  3. Outstanding Chapter Advocacy and Research Intern-Externship Program
  4. Outstanding Chapter Professional Development Study Group Program

• AmazonSmile
  1. Contest - Win $25 Amazon Gift Card
  3. Provide a screenshot of your AmazonSmile account, December 1st or before
  4. Chapter Member with the highest generated amount to the Chapter will WIN!

• Chapter Logos
  1. NIGP approved two (2) logos, possible usage of one for letterhead and various documents and the other for apparel and promotional items
  2. Hope to have board and committee shirts in before the September 2022 meeting
New Business

- Committee/Task Force(s) – Updates from Chairs

- Legislative
  - The next Legislative Session will be in March 2023, no updates until then

- Pro-D
  - Updated Training Matrix is available on the website
  - Virtual 2 Day Class, CPPB Prep to be held July 26 – July 27, 2022, between 8:00 AM and 5:00 PM, Register [https://www.nigp.org/course/63567aef-694a-426e-ae65-056726562d31](https://www.nigp.org/course/63567aef-694a-426e-ae65-056726562d31)
  - Virtual 1 Day Class, Job Order Contracting to be held September 13, 2022, between 8:00 AM and 5:00 PM, Register [https://www.nigp.org/course/ab669a79-3bd0-4af6-9115-20881668b307](https://www.nigp.org/course/ab669a79-3bd0-4af6-9115-20881668b307)
  - Virtual 3 Day Class, Technology Procurement to be held October 18 – October 20, 2022, between 8:00 AM and 5:00 PM
  - If interested in hosting a class, please reach out to Lisa Kesecker

- Study Groups
  - Group meets on Fridays from 11:00 AM – 12:00 PM
  - The July 15, 2022 session had the highest attendance to date, with 13 people
  - New group email is [cfccstudygroup@cfcnigp.org](mailto:cfccstudygroup@cfcnigp.org)
  - If interested in participating, please reach out to Nick Canjar

- Internship/Externship/Mentoring
  - Fall 2022 UCF Career Readiness, resume critiques and practice interviews, September 2022 sign-up expected
  - Fall UCF Job Shadow Program, November 2022 sign-up expected
  - Internship Program at Stetson University, John Schmidt is looking into this as an additional opportunity
  - If interested in internship/externship participation, please reach out to John Schmidt
  - If interested in participating as a mentor or mentee, please reach out to Kristy Rodriguez

- Job Postings
  - Contracting Agent, Orange County Government
  - Purchasing Analyst, City of Ocoee
  - Procurement Agent, Brevard County School Board
  - Procurement and Contract Specialist, Lynx
  - Buyer, Florida Virtual School
  - Procurement Specialist II/II, City of Altamonte Springs
  - Senior Purchasing Agent, GOAA. coming soon
  - Procurement Agent III, City of Palm Bay, coming soon

- Other New Business
  - Congratulations to Carrie Mathes now serving as the NIGP Governing Board Chair

Chapter Meeting Is Adjourned, 12:37 PM

- Motion to approve by Carrie Mathes, Seconded by John Schmidt
Membership Meeting Agenda
Friday, September 23, 2022
9:00 AM - 3:00 PM

Welcome – Tabatha Freedman, President
Introductions, Welcome Guests & Recognition of New Members

Old Business
Secretary’s Report and Approval of Previous Minutes – Katrina Ponzini
Treasurer’s Report and Approval – Sean Hynes
Vice President’s Report – Chris Coghill
Programming Updates
Scholarship Updates
Scholarship Survey Deferment
President’s Report – Tabatha Freedman
NIGP FORUM Recap
Reverse Trade Show
Buyer/Manager of the Year Award Applications
AmazonSmile Contest

New Business
Committee/Task Force(s) – Updates from Chairs
Legislative
Pro-D
Study Groups
Internship/Externship/Mentoring
Community Services
Open Floor
Recognition of New Certifications
Job Postings, Announcements, New Positions, Purchasing News
Other New Business

Chapter Meeting Is Adjourned

The Central Florida Chapter of NIGP works to promote and support the professional development of its diverse membership and strives to maintain the highest standard of ethics, integrity, public trust and awareness in the public procurement profession.