

Newsletter

STRIVES TO MAINTAIN THE HIGHEST STANDARD OF
ETHICS, INTEGRITY, PUBLIC TRUST AND AWARENESS
IN THE PUBLIC PROCUREMENT PROFESSION.

cfcnigp.org

HELLO



SUMMER

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VISION	To be the leading Chapter of NIGP: The Institute for Public Procurement by promoting the development of public procurement professionals throughout Central Florida.
MISSION	Provide our chapter members with opportunities for professional development and the exchange of best practices.
CORE VALUES	<p>The Central Florida Chapter of NIGP shall adhere to the following core values:</p> <ol style="list-style-type: none"> 1. Ethics 2. Integrity 3. Professionalism 4. Diversity 5. Education and Professional Growth 6. Service to Stakeholders



PRESIDENT'S MESSAGE

Hello Chapter Members,

VIRTUAL Chapter Membership Meeting: Join us for the Friday, July 15, 2022 Chapter Membership Meeting. This is a virtual meeting. Our presentation is by Chapter Ambassador Joe Benjamin who will be presenting a session on "Job Order Contracting". Register on our website www.cfcnigp.org. This class is worth 1 contact hour.

Reverse Trade Show: Join us for our *in-person* Reverse Trade Show on Wednesday, November 9, 2022, Maitland, FL. Register on our website www.cfcnigp.org. Your participation will assist us in meeting our members' scholarship goals. We will be providing emails and fliers for you to market Sponsorship opportunities. We will reach out to you regarding volunteer engagement too!

NIGP Speaker's Bureau: Do you wish to share a presentation with your peers? NIGP is developing a Speaker's Bureau to create a list of speakers to choose from for virtual or in-person Chapter events. Please let me know if you are interested in participating. Email me at president@cfcnigp.org or call me at 386-822-5702.

Scholarship for Virtual NIGP VCON 2022: The Chapter has sponsored sixteen (16) active Chapter members to attend Virtual NIGP VCON Soft Skills, June 8 - 9, 2022. The sponsorship required attendees to share their virtual NIGP Forum experience in our newsletter. Registrants will be announced in our newsletter and at our Friday, July 15, 2022 Chapter Membership Meeting.

AmazonSmile: <https://smile.amazon.com/ch/59-3611992>. **CONTEST:** Win a \$25 Amazon Gift Certificate! Use the Chapter's AmazonSmile account. Provide a screenshot of your AmazonSmile Impact Summary you're your account to president@cfcnigp.org on or before **December 1st**. The Chapter Member with the highest generated amount to the Chapter will WIN! Amazon donates 0.5% of your eligible purchases to the Chapter! Please link your Amazon account to the Chapter's AmazonSmile program, <https://smile.amazon.com/ch/59-3611992>. As of June 2022, this program has provided \$13.39 in income to the Chapter!

Family Day: Thank you to Secretary Katrina Ponzini for opening up your home to us for our Family Day picnic! It was a success with 8 Chapter members and their families attending!

Committees and Engagement: Thank you to our members that engaged in our committees and task forces. I will continue to reach out to our chairs to listen to ideas, discuss responsibilities, and offer assistance. We benefit from having active volunteers. Please do not hesitate to contact me or other board members with any questions or suggestions.

Tabatha Freedman, MBA, NIGP-CPP, CPPO, CPPB
2022-2023 President
president@cfcnigp.org



OFFICER MESSAGES

Vice President's Message



Happy summer everyone! Thank you shout out to all of you that are requesting scholarship redemptions. The whole purpose of our scholarship policy is to provide opportunities to our members to continue learning and growing as procurement professionals. Bravo to you!

Another HUGE shout out to Katrina Ponzini, our chapter Secretary! She graciously opened her home on May 15 for Family Day and it was spectacular! The company, the food, and the POOL were awesome, so much so that let's do it again! If you didn't make it for this one, never fear your officers are here! We are contemplating doing another Family Day at Katrina's house. If we do, DON'T MISS IT!!! By then she should have a baby pig that we can cuddle. Of course, we can't forget the pups; they were adorable. Thank you, thank you, thank you Katrina!

Chris Coghill, NIGP-CPP, CPPO, CPPB

CFC NIGP Vice President

Treasurer's Message

Happy July everyone! I hope everyone is enjoying their summer so far. Our next meeting on July 15th will be held virtually only, be sure to register before July 14th. We will be hearing from our Chapter Ambassador Joe Benjamin on job order costing. When attending the virtual meeting be sure to log in with your name or email me at treasurer@cfcnigp.org if you log in as a group, to ensure you receive credit for attending the meeting. We will continue with our hybrid format at the Fall Workshop in September.

It's never too early to sign up for the Reverse Trade Show. The committee is working hard to get things ready to make this a great in-person RTS. Don't forget to invite all your vendors to the awesome event! If you have any issues or questions about meeting/event registration, please don't hesitate to contact me.

Sean Hynes, NIGP-CPP, CPPB

CFC NIGP Treasurer



Secretary's Message



Happy Summer Chapter Members! It was a pleasure seeing you, whether in-person or virtually, at our May 13, 2022 Chapter Meeting. The other officers and I have been working hard to ensure that the remainder of the year brings ample opportunity to learn, network, and volunteer. Please join us virtually on July 15, 2022, as we explore Job Order Contracting presented by our Chapter Ambassador, Joe Benjamin.

I want to express a sincere thank you to those that participated in Family Day. I had so much fun and enjoyed the company and conversation. I hope we can do it again soon! I am thrilled to share this newsletter with you. Please check out all of the announcements and Chapter and NIGP sponsored opportunities for growth and development.

Katrina Ponzini, M.Ed.

CFC NIGP Secretary

PROGRAMMING COMMITTEE MESSAGE

The Programming Committee is hard at work, securing speakers and topics that are front-burner issues for all of us.

At July's virtual meeting, we'll hear from Chapter Ambassador Joe Benjamin about job order contracting.

The Fall Workshop's topic will be Florida Construction Law presented by Chris Horton with Smith Currie, LLC. I've had the privilege of attending a session of his and he is dynamic! So you won't want to miss this!

Stay tuned! We've got great content coming!

2022 Dates to Remember

Day and Date	Times	Type	Event	Topic
Friday, July 15, 2022	12:00 - 2:00	Virtual only	Chapter Meeting	Job Order Contracting
Friday, September 23, 2022	9:00 - 3:00	In-person & virtual	Chapter Meeting & Fall Workshop	Florida Construction Law
Friday, December 9, 2022	12:00 - 2:00	In-person & virtual	Holiday Chapter Meeting	State of the chapter

VIRTUAL Chapter Check-Ins may be scheduled in addition to the above meetings and workshops.

Meetings are virtual and in-person unless otherwise specified.

Our in-person location is listed on our website.

IN-PERSON LUNCH. Lunch purchases are to be made in advance during meeting registration. Additional lunches will not be available the day of the event. If you have dietary requirements, please contact president@cfcnigp.org at least one week in advance of the meeting day. We will meet them the best we can.

NOTE: In-person meetings may be subject to capacity limits and COVID restrictions.

Thank you,

Chris Coghill

Chris Coghill, NIGP-CPP, CPPO, CPPB
CFC NIGP Vice President

P: 352-272-9353 E: Vicepresident@cfcnigp.org

2022 Reverse Trade Show

We need your Support

Why Attend...



The Central Florida Chapter of NIGP represents over 340 Public Procurement Professionals from over 80 Government Agencies.

This is our largest networking event of the year! Funding from this event supports operating our association and our critical scholarship fund.

Save the date!

**November 9, 2022
8:30 AM - 3:30 PM**

Venue On The Lake | Maitland Civic Ctr
641 Maitland Ave S
Maitland, Florida 32751

**PARTICIPANTS RECEIVE ADDITIONAL
SCHOLARSHIP FUNDING**

Register today !

www.GovTradeShow.com

CFCNIGP 2022 Reverse Trade Show

What is a Reverse Trade Show?

At a Reverse Trade Show the tables are turned and **Government Agencies are hosting booths just to meet vendors!**

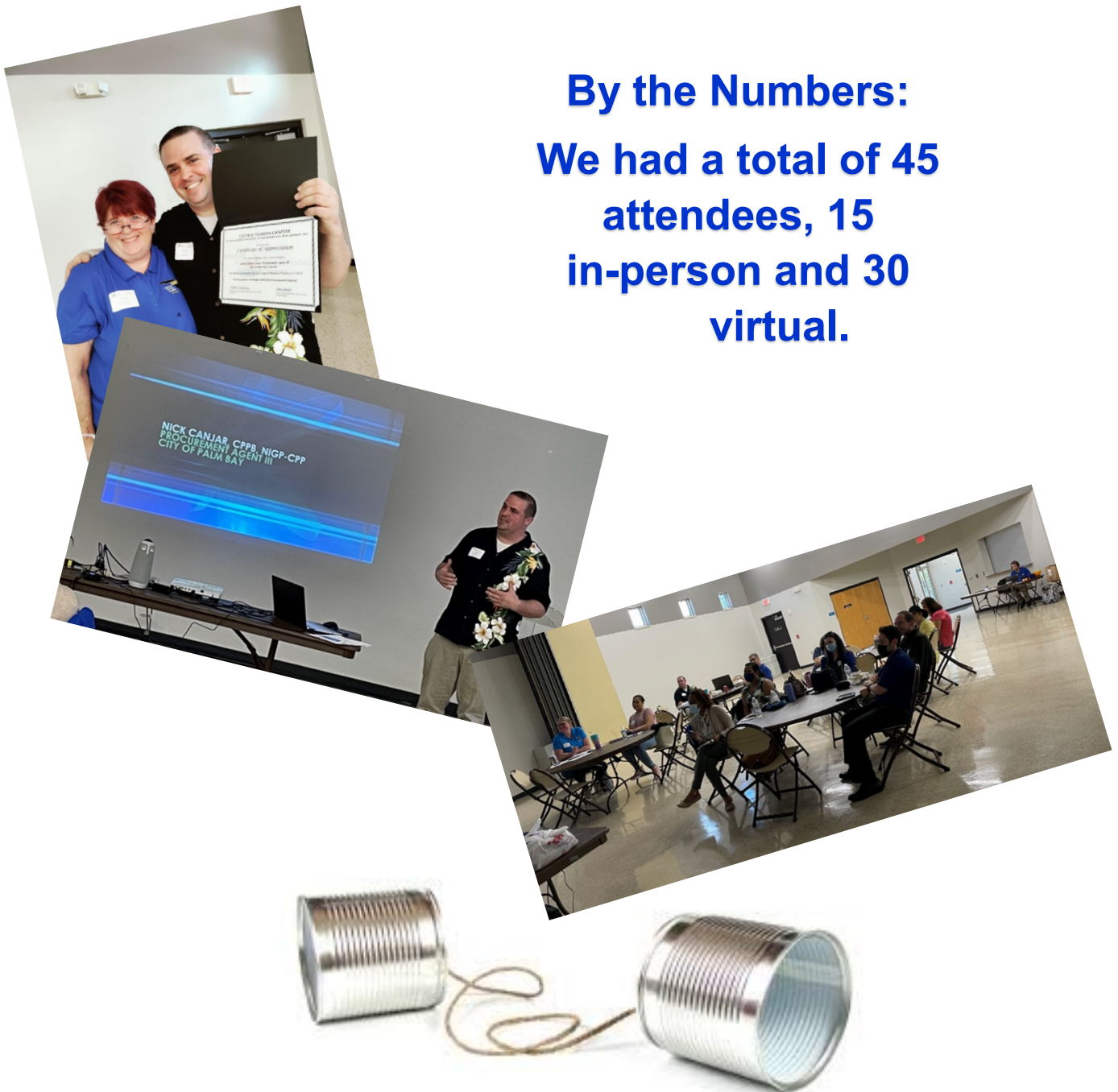
The more agencies show up, the more vendors show up, vendor registration supports our fundraising and our ability to support professional development.

YOUR SUPPORT MAKES ALL THE DIFFERENCE

May 13, 2022 Chapter Meeting Recap

Let's hear it for chapter member Nick Canjar! His presentation regarding communication in the procurement industry included a couple of games that were great fun and very interactive for those in person. Not to worry virtual attendees, we are brainstorming ideas that will include you in the future!

**By the Numbers:
We had a total of 45
attendees, 15
in-person and 30
virtual.**



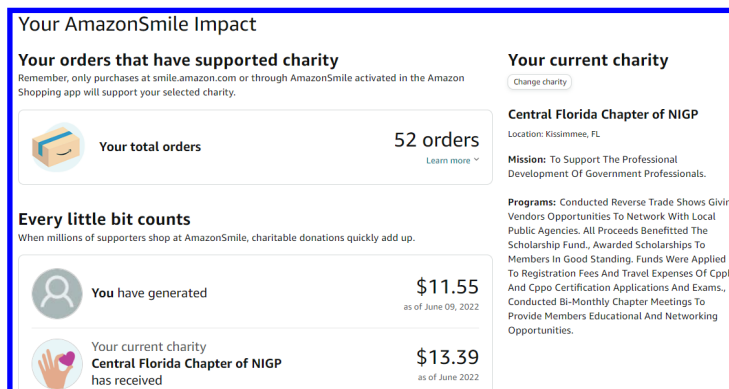
CONTEST!

Win an Amazon Gift Certificate for \$25!

\$13.39 to date!!!!

Provide via email your AmazonSmile Impact Summary screenshot from your account on or before December 1st to

president@cfcnigp.org. The Chapter Member with the highest generated amount will win an Amazon Gift Certificate for \$25!



The Chapter has created an AmazonSmile account to contribute to our Scholarship Fund or our Community Service initiatives.

Link your personal Amazon account to the Chapter's AmazonSmile program. Use the connection below:

<https://smile.amazon.com/ch/59-3611992>

As a non-profit organization, our Chapter qualifies for the AmazonSmile program. When you shop at **smile.amazon.com**, **Amazon** donates 0.5% of your eligible purchases - at no cost to you, to your Chapter!

Thank you,

Tabatha Freedman

Tabatha Freedman, MBA, NIGP-CPP, CPPO, CPPB

CFC NIGP President

president@cfcnigp.org and 386-822-5702



Family
Day

THANK YOU TO THOSE
WHO ATTENDED!!!!



ANNOUNCEMENTS - CFC SPONSORED 2-DAY CLASS



COURSE

CPPB Prep

DATE: 07/26/2022 - 07/27/2022

START TIME: 8:00 AM Eastern Time

END TIME: 5:00 PM Eastern Time

HOSTED BY: Central Florida Chapter of NIGP

INSTRUCTOR: Mr. John Lee Robinson, NIGP-CPP, CPPO, CPSM, CPPB, C.P.M.

LEVEL: Foundation

FORMAT: Virtual Instructor-Led

CONTACT HOURS: 15

In an effort to prepare candidates for the computer-based CPPB exam containing 175 questions, this course provides a review that addresses key information on topics identified in the UPPCC Body of Knowledge (BoK-C). Considered as a tool to help the student in assessing their own strengths and weaknesses, as they relate to the subject matter, this course is only a part of the candidates overall study plan for preparation. Participation in this class does not guarantee success on the examination.

Pricing: ?

CPPB PREP (Standard) \$395.00
(prices valid until Jul 3, 2022)

Spots available: 15

INDIVIDUAL REGISTRATION

GROUP REGISTRATION

[Download Print & Fax Form](#)

Local Contact

Name: Lisa Kesecker

Phone: 407-870-4622 Ext: 65518

Fax: 407-870-4616

Email: Lisa.Kesecker@OsceolaSchools.net

For more information, visit: <https://www.nigp.org/course/63567aef-694a-426e-ae65-056726562d31>

COURSE

Specialization Certificate: Job Order Contracting

DATE: 09/13/2022

START TIME: 8:00 AM Eastern Time

END TIME: 5:00 PM Eastern Time

HOSTED BY: Central Florida Chapter of NIGP

INSTRUCTOR: [Mr. William J. Tommie, Jr., CPPO](#)

LEVEL: Advanced Practitioner

FORMAT: Virtual Instructor-Led

CONTACT HOURS: 7.5

CEUS: 0.8

FOCUS AREAS:

Specializations

Job Order Contracting (JOC) is a subset of construction procurement and typically used for smaller construction procurements. The use of Job Order Contracting is growing as entities are trying to find ways to achieve growth and maintenance goals while staying within budget and time constraints. To successfully implement a JOC, procurement needs to establish a JOC program. Procurement must also communicate with suppliers about JOC opportunities and manage contracts to ensure compliance with contract terms.

Pricing: ?

Specialization Certificate: Job Order Contracting
(Member: Early) \$285.00

Specialization Certificate: Job Order Contracting
(Non-Member: Early) \$385.00
(prices valid until Jul 15, 2022)

Spots available: 20

INDIVIDUAL REGISTRATION

GROUP REGISTRATION

[Download Print & Fax Form](#)

Local Contact

Name: Lisa Kesecker

Phone: [407-870-4622](tel:407-870-4622) Ext: 65518

Fax: 407-870-4616

Email: Lisa.Kesecker@OsceolaSchools.net

For more information, visit: <https://www.nigp.org/course/ab669a79-3bd0-4af6-9115-20881668b307>

COURSE

Specialization Certificate: Technology Procurement

DATE: 10/18/2022 - 10/20/2022

START TIME: 8:00 AM Eastern Time

END TIME: 5:00 PM Eastern Time

HOSTED BY: Central Florida Chapter of NIGP

INSTRUCTOR: [Mrs. Rashpal U.](#)

LEVEL: Advanced Practitioner

FORMAT: Virtual Instructor-Led

CONTACT HOURS: 27.5

CEUS: 2.8

FOCUS AREAS:

[Specializations](#)

[Specialization Certificate: Technology Procurement](#)

Increasingly, governmental entities are embracing technology and IT infrastructure solutions in their desire to interact more strategically and beneficially with the communities they support. As a result, procurement professionals are expected to procure and negotiate contracts and agreements with more complex terms and conditions. Performing these tasks, however, requires the procurement professional to evaluate a multitude of topic-specific factors that affect stakeholders and the governmental entity alike. Promoting an overview of technology procurements, NIGP's Technology Procurement Specialty Certificate provides learners with an introduction to terminology, research practices and opinions, solicitation methods, strategies for risk identification, and common mistakes procurement professionals encounter when negotiating and managing awarded IT contracts. This Specialty Certificate introduces and promotes IT best practices by identifying concepts, common risks and issues, and the precise role of the procurement function and public procurement professional in governmental entities, empowering procurement professional to achieve a legal, flexible, and fair agreements or contracts with confidence.

Pricing: ?

Specialization Certificate: Technology Procurement
(Member: Early) \$570.00

Specialization Certificate: Technology Procurement
(Non-Member: Early) \$670.00
(prices valid until Aug 19, 2022)

Spots available: 23

[INDIVIDUAL REGISTRATION](#)

[GROUP REGISTRATION](#)

[Download Print & Fax Form](#)

Local Contact

Name: Lisa Kesecker

Phone: [407-870-4622](tel:407-870-4622) Ext: 65518

Fax: 407-870-4616

Email: Lisa.Kesecker@OsceolaSchools.net

For more information, visit: <https://www.nigp.org/course/ab669a79-3bd0-4af6-9115-20881668b307>

CHERYL RAIFORD

SENIOR BUYER, CITY OF LEESBURG



What year did you join the Chapter? I joined the chapter in 2020.

How long have you worked in the procurement profession? I will have worked in the procurement profession for two years in October 2022.

What is the most interesting, unusual, or challenging purchase in which you have been involved? I visited with another co-worker who planned for an onsite visit. In my first year in Procurement, I witnessed a department who invited everyone to look at rescue tools. This included the office staff. Everyone present were not involved in the rescue efforts and there was no reason for the additional staff. There were too many people and the vendor took over the meeting. His demonstrations allowed the department to look at other machinery which was not on the bid list. This experience assisted me into inviting **ONLY** the needed parties to a demonstration.

What professional certifications do you hold? Business Specialist Certification. Currently, pursuing certification in Project Management at Columbia of Alabama University. After I have reached this goal, I will pursue my Masters and Doctorate Degree in Business. Additional obtained education degrees are AS and BASOM. (LSSC)

What is your number one goal (career or personal)? My number one goal is to leave a legacy as a testament to my life, Spirit—genuine and honest; education—you are never too old to learn; independency—don't wait for someone else to give you something, if you can get or do it yourself; dreams—turn them into realities.

What is your favorite hobby? Creating (floral arrangements, embellishing shoes, crochet, sewing, and planting and watching it grow.

Share a little-known fact about yourself. I've been married for 20 years to Mark. I am an only child. I love God and learning new things. I am a people person and a servant. I am humorous. Mortuary science and modeling were apart of my early desires of employment, but accounting and business management later became my passions. My nickname is Sunshine in the professional arena. I seemed to have inspired others with my smile. I look forward to having a business to help those to help themselves.



The Central Florida Chapter of NIGP sponsored 16 member scholarships for NIGP VCON Summer 2022 (Soft Skills Essentials)

The class worth 8 contact hours was held on June 8 - 9, 2022, 12:30 – 5:00 PM.

Below are the attendees and comments from our attendees.

**Rasha Al Khalil
Luis Aviles
Fatima Calkins
Meghan Chestnut
Jennifer Cox
Lee Donate
Inga Fegley
Janice Hughes**

**Sean Hynes
Susan Perry
Jill Poolman
Kathy Saldutti (Bozeman)
Heidee Santiago-Rullan
Angela Thomas
Kathy Williams
Annmarie Wise**

Leading with emotional intelligence

This session deepened my awareness of Emotional Intelligence. I could channel and express my emotions and engage in interpersonal relationships effectively and empathetically. The session helped me be aware of my feelings and actions and be socially conscious of others. Through the lecture and conversation engagement, I discovered how I could transform how I communicate verbally and non-verbally. What I learned I can apply to my personal and professional relations.

LEARNING OBJECTIVES

After the session, I am be able to:

- Improve Emotional Intelligence by increasing social- and self-awareness.
- Resolve interpersonal conflicts constructively.
- Implement powerful techniques for active and empathetic listening when giving & receiving feedback.

Annmarie Wise



*Thank you to Angela Thomas
for providing screen shots!*



The NIGP VCOM sessions were very informative and interest. My favorite session was the Communication, Collaboration & Active Listening session. In this session, I learned how to communicate better, how to improve my listening skills, plan what I am going to say, be open minded and pay attention to what the other person is saying to me.

Fatima F Calkins, CPPO, CPPB

I feel less stress knowing that there are so many procurement professionals undergoing the same interactive difficulties that I am and to also learn ways to overcome them. I was able to connect with professionals closer to my age and express the implications that it brings to be the youngest person in the office.

It was a very healing experience to be able to talk about issues we normally just push aside or are not even aware are there.

Heidee Santiago-Rullán

Emotional Intelligence

1. Focus on being self-aware of your emotions while understanding your triggers. Ultimately, try to disrupt the hijack to change reaction / behavior.
2. 90% of top performers have high EI – important to take the time to develop.
3. Move to System 2 Thinking.

Critical Thinking

1. Challenge the lizard brain and slow your roll. Seek clarification rather than respond emotionally with your assumptions/bias/experiences.
2. Limit the use of Fast thinking. Slow down and gather the facts.
3. Explore other points of view to make more informed decisions.

Managing Your Time and Energy

1. Get back to calendar blocking.
2. Set boundaries and control your calendar.
3. The power of "NO".
4. Take time to repurpose your calendar for higher value work.
5. Manage your time as well as your energy.
6. Critical to take time to disconnect and re-energize.

Create 1:1 Space to Communicate & Collaborate

Nothing replaces meaningful interaction with the leader

1. Recurring 1:1 meetings (10 -15 min is typical)
2. Assignments / Work-load Balance
3. Tools / Systems
4. Developmental Plans / Training
5. Feedback for the Leader
6. Recognition / Coaching / Feedback for Staff
7. Other Satisfiers / Dissatisfiers
8. Continuous Improvement / Innovation

Good Morning,

Take away from yesterday's VCON. Excellent Speakers, great use of Zoom features to keeps folks engage in the presentation (s). Especially enjoyed the class on Emotional Intelligence. In everything we do today, this is must class for all who interact with family, co-workers, and vendors.

Thank you to the Chapter for allowing me to attend this 2 day event. It was well worth the time investment. Many tools to take away.

Janice K. Hughes, CPPB

Thank you CFC NIGP for the scholarship to attend the NIGP VCON Classes! What a wonderful two days of insight to better assist us in being mindful of how we act and react in our working environment. This scholarship opportunity gifted me the ability to see the healthy practices I have been doing but most importantly I learned healthier ways I can react to others in my environment as well as how to set healthy boundaries for myself to be more productive and less stressed daily.

Inga Fegley, NIGP-CPP, CPPO, CPPB

Positive Relationships

- those people in our lives who support and care for us and we care for them in healthy and positive ways.

Purpose

- helps us to shape our mindset and attitude towards others and towards our experiences. It allows us to recognize that we belong or serve something bigger than ourselves.

I attended the following sessions: Emotional Intelligence, Managing Your Time and Energy, Resiliency & Adaptability & Communication, Collaboration & Active Listening. I enjoyed the presenters, the breakout rooms and the interactive style of the presentations. Although all of the presentations were well done, my favorite class was Resiliency & Adaptability. I found Kisha Dixon to be entertaining and she kept my attention throughout her presentation.

Thank you for the opportunity to join the conference. Overall, I learned a lot of new things and was re-educated on the skills I have learned in my career.

Jennifer Cox

Self-awareness

- conscious knowledge of your own personality, including strengths, weaknesses, emotions and motivations. It also allows us to understand how those around us perceive us.

Self-care

- the practice of taking action to maintain or improve our health. It is up to us to make an intentional effort to practice self-care.

Mindfulness

- our ability to be fully present, aware of where we are, what we are doing, and not overly reactive or overwhelmed by what is going on around us. Every time you bring awareness to what you are experiencing through your senses you are practicing mindfulness.



I would like to state that this was an inspiring and refreshing conference. The topics and presenters were engaging, perspicacious, and had powerful messages and tools.

I really appreciate the opportunity CFC NIGP gave me to attend VCON and recommend it to others looking to better their soft skills.

Kathy Saldutti

Resiliency and Adaptability

1. Resilience helps us move forward.
2. Adaptability helps us create options.
3. A growth mindset can help us adapt to change and embrace lessons learned from failures.

Communication / Collaboration / Active Listening

1. Recognize different communications styles and good approaches to each one.
2. Manage expectations by paraphrasing / summarizing from active listening.
3. Speak plainly and non-judgmentally about things that matter.

Presentation Skills

1. Do your homework by understanding your audience expectations and interests to bring value and build a real connection.
2. Make a powerful first impression.
3. Inspire confidence and show your passion.
4. Whether your presentation is in person or virtual, state your call-to-action, meet your objectives, and end with a bang.

Thank you CFC NIGP for the scholarship to attend the NIGP VCON Classes. This was my first experience with VCON soft skills and what a great experience it was.

The skills and tricks I gained from these classes will assist me in growing as a more mindful, less stressed and overall better Procurement Professional. The tools and tips will also aide me in my personal life. Thank you again for this wonderful scholarship opportunity! I truly appreciate the opportunity.

Meghan Chestnut

I attended the following sessions: Emotional Intelligence, Critical Thinking, Presentation Skills & Communication, Collaboration & Active Listening. I thought the presenters were well versed in their presented material and all had good interactive presentations. I had, at some point in my learning career prior classes on each of these topics, but as new information/skillsets are continually needed, a refresher on past topics is always welcome. I was particularly interested in the Emotional Intelligence and how it relates to how we react to certain 'triggers' and the Amygdala Hijack. I was reminded in the Communications, Collaboration & Active Listening the 5 levels of listening and some good tips on improving listening skills.

Overall, this was a very worthwhile conference. I am appreciative that I was able to attend!

Jill Poolman, CPPO, CPPB, FCCM

7 WAYS TO BUILD RESILIENCE

1. Develop and maintain strong relationships
2. Change how you respond to situations
3. Turn setbacks into opportunities for growth
4. Develop a positive outlook
5. Maintain a healthy perspective
6. Take care of yourself
7. Find ways to help others
8. Give yourself grace

I enjoyed the NIGP VCON sessions that I attended. I particularly liked "Managing your time and Energy". It was not your typical time management class. I think there was a lot of practical ideas that could immediately be put into practice. I also liked the fact that the presenters frequently referred to things we had learned in the other sessions which tied the classes together.

Kathy Williams, NIGP-CPP, CPPO, CPPB, MBA

The 5 Levels of Listening

Listening Continuum	
5. Empathic Listening	Within The Other's Frame of Reference
4. Attentive Listening	
3. Selective Listening	Within One's Own Frame of Reference
2. Pretend Listening (Patronizing)	
1. Ignoring	



Soft skills are important in every job position, but by being procurement professionals we have to deal with end users, vendors, legal counsels, other agencies, coworkers, and our own personal life. Every one of us has something they can work at to be a better person and buyer.

We have to engage in critically thinking when dealing with difficult situations and various tradesmen. We have to give presentations during bid-related meetings in a way that attractively highlights the importance of compliance and ethics to committees and vendors.

Our emotional intelligence has to be up to par with the amount of stress and pressure that is placed on us. Time and circumstance are always changing, so resilience and adaptability are key in order to continuously do our work the best possible way.

Given all of this, we obviously have to know how to manage our time efficiently, while keeping our focus. That is why the efforts NIGP made to provide these sessions to us is so greatly appreciated and necessary!

Heídee Santiago-Rullán

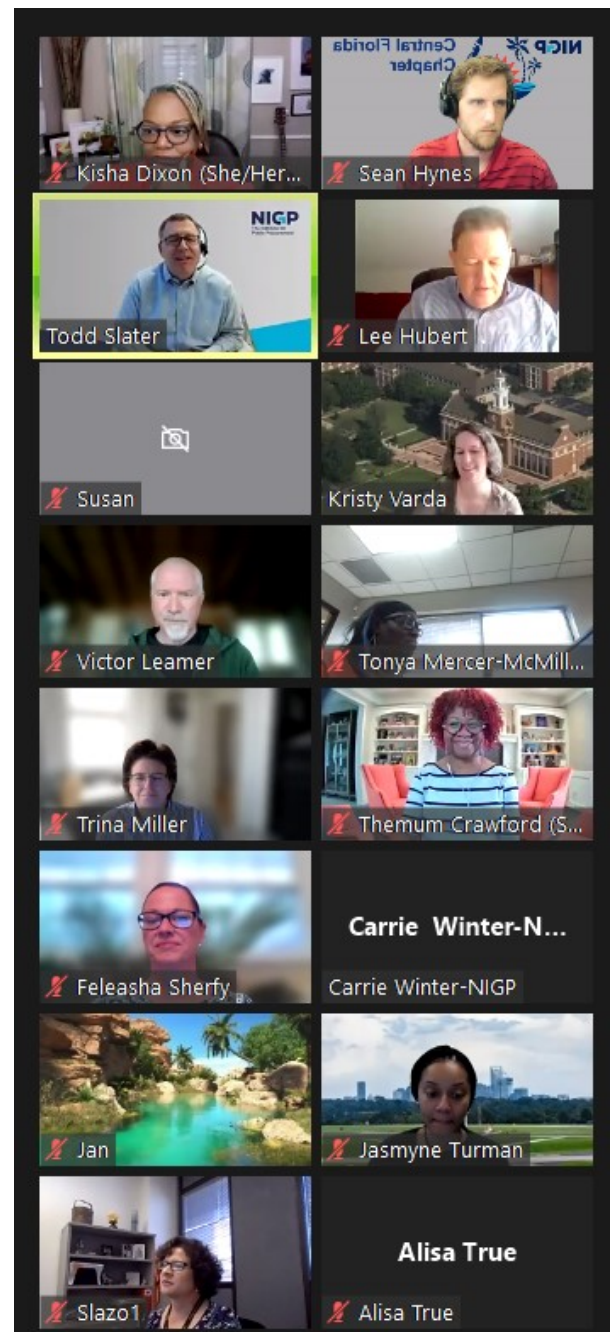
Thank you

Central Florida Chapter of NIGP!

Kisha Dixon presentation was excellent. She was very engaging and helpful. The way how the instructor deliver and pace the course was excellent.

I enjoyed the instructor and the content of the Emotional Intelligence presentation (Topics about Self-Awareness, Social Awareness, Self-Management, and Relationship Management). The two days with her were very interactive.

Rasha Al Khalil



NIGP VCON Summer 2022 - CONTINUED

Many thanks to the chapter for the opportunity to attend NIGP's VCON this year. It was a great event with incredibly useful information. The need to develop soft skills in the workplace is on the rise and NIGP really created a fantastic lineup. Kisha Dixon gave us a lesson on why critical thinking takes effort and why we should not always use our lizard brain, Lee Hubert provided effective ways of effectively managing time and finding more of it in the day, and Themum Crawford explained why emotional intelligence is essential to workplace satisfaction.

NIGP will be continuing to offer learning labs focused on these and other soft skills. I recommend checking out the following trainings: [Introduction to Critical Thinking](#), [Communicating Collaboratively](#), [Leaders and Work-Life Balance](#), [Time Value of Money and Risk](#), and [Effectively Managing Project Stakeholders](#).

Sean Hynes

Resiliency

noun

the capacity to recover quickly from difficulties; toughness.

Adaptability

noun

the quality of being able to adjust to new conditions.

Soft Skill Essentials:
Future Proof Your Career Success

NIGP
VCON
June 8-9



NIGP VCON 2022

CRITICAL THINKING IS A CHOICE

1. Rely on reason rather than emotion
2. Evaluate a broad range of viewpoints and perspectives
3. Maintain an open mind to alternative interpretations
4. Accept new evidence, explanations and findings
5. Be willing to reassess information
6. Put aside personal prejudices and biases
7. Consider all reasonable possibilities
8. Avoid hasty judgments

Talking: Kisha Dixon (She/Her/Her)



This was a fabulous 2 day event!!

The hours of the virtual conference were ideal, allowing work to get done before Noon and with a half hour break to return calls and emails.

I found the topics to be very informative and pertaining to leadership & relationships. I have attached a screenshot and some highlights below.

Five Pillars of Resiliency

1. Self-Awareness
2. Mindfulness
3. Self-Care
4. Positive Relationships
5. Purpose

DISC self-assessment tool-Great way to learn about yourself and how you react and relate to others.

Susan Perry, CPPB

CERTIFICATION SUPPORT

Question of the Day by David Nash

The goal is simple: To assist public procurement professionals in preparing for the CPPO, CPPB and NIGP-CPP exams, one question at a time.

Since the creation of the online Question of the day in 2007, more than five thousand public procurement professionals from across the United States and Canada have participated in this endeavor by responding to questions sent to them via daily emails. Participants may also pose questions that they encounter during their independent or group studies.

<http://www.qoftheday.net/>

Your Facilitator



David E. Nash, CPPO, CPPB, NIGP-CPP: NIGP certified instructor with over 45 years of experience in logistics and public procurement.



MENTORING OPPORTUNITIES

Take advantage of the Mentoring Program!

Some of the Benefits:

- ⇒ Guidance to the Mentee.
- ⇒ Share knowledge and experience
- ⇒ Customize plan to meet Mentee's goals.
- ⇒ Assist Mentee thru certification process
- ⇒ Scholarship points
- ⇒ Mentee Learns the NIGP nuances
- ⇒ Mentor gives feedback for progress and assessment
- ⇒ Mentor feels sense of achievement by "giving back"

Mentors needed.



Contact Info: Kristine Rodriguez, Director
Rodriguez.Kristine@Brevardschools.org

SCHOLARSHIP UPDATES

Greetings all!

Welcome to our new Mid-Florida Chapter of NIGP members! We are so glad you joined the CFC!

The scholarship log has been updated with your scholarship funds; time to start the learning again! The scholarship log was updated as of June 1, 2022 and has been posted to the website. Members are welcome to use their scholarship funds for procurement related coursework and most equipment used to facilitate our work. Redemption forms, donation forms, and Scholarship policy are located under Documents and Files / Scholarships.

Our Scholarship Policy has been broadened to include material items necessary for the course or event being attended. The updated policy is also located at Documents and Files / Scholarships.

Chris Coghill

Chris Coghill, NIGP-CPP, CPPO, CPPB

CFC NIGP Vice President

P: 352-272-9353 E: Vicepresident@cfcnigp.org



COMMUNITY SERVICES



During 2020 and 2021, we all have made some adjustments in our lives and the Chapter is looking for ways to give back to the community. Please reach out if you have an service event or charity for consideration for 2022.

Janice K. Hughes, CPPB
(407)825-6425
janice.hughes@goaa.org

DONATION RECEIPT

DONATION RECEIPT		(Please print clearly so form can be returned to you timely)
Donated by:		
Agency:		
Email:		
Donated to: (list charity)		
Type of donation:		
Value:		
** AREA BELOW FOR COMMITTEE CHAIRS USE ONLY **		
COMMUNITY SERVICES CHAIR		
Approved by / Date		
SCHOLARSHIP CHAIR		
Accepted by / Logged / Date:		
<i>Not eligible for scholarship points unless signed by Community Services & Scholarship Chairs</i>		
Thank you for your generosity. We appreciate your support!		

I attended FAPPO's 2022 Annual Conference and presented "Software Procurement" to approximately 70 procurement professionals. The Conference was amazing! From the opening plenary sessions, lunch with vendors, and the vendor trade show! It was wonderful to network with the vendors and with purchasing professionals from all over the State! Thanks to the FAPPO volunteers making this event so great this year!

[#fappo](#) [#fappo2022](#)



**STRONGER TOGETHER –
PROCURING IN A WHOLE NEW WORLD**

**55TH ANNUAL CONFERENCE
MAY 22 – MAY 25, 2022
ORLANDO, FLORIDA**

Software Procurement

Presenter: Tabatha Freedman



FAPPO - CONTINUED

55th Annual Conference



May 22-25, 2022
Orlando, FL



Imagine new possibilities.

The innovations reshaping our future.

NIGP
FORUM
2022

In-Person | Virtual

TWO WAYS TO PARTICIPATE IN FORUM 2022

All attendees receive...

20.5 Contact Hours

On Demand Access to All Virtual Content

12 Entity Networking Sessions

Access to virtual platform to connect with participants

Access to the Virtual Supplier Resource Center

PLUS...

JOIN US IN BOSTON

August 20 - 24, 2022
Boston Convention and Exhibition Center, Boston, MA



- 5 Keynote Experiences
- 70+ Live Learning Sessions
- 10 Interactive Workshops (NEW)
- 16 Critical Conversations
- 300+ Exhibitors at Face-to-Face Products Expo
- 12 Supplier Topical Networking Sessions
- Fun Social Events to Reconnect
- Awards Dinner

JOIN US VIRTUALLY

August 22 - 24, 2022



- 4 Live Keynote Experiences
- 24 Live Learning Sessions
- 20 Recorded Sessions with Live Presenter Q&A via text chat
- 6 Critical Conversation Sessions
- Virtual Networking Rooms

In Boston REGULAR

June 1 - July 22

\$947 member

\$1,147 non-member

Virtual REGULAR

June 1 - July 22

\$349 member virtual

\$399 non-member virtual

Keynote Speakers



Jon Petz



Jessica Pettitt



Crystal Washington



Rebecca Heiss

**Live, Interactive
and Impactful.**



**NIGP
HEADLINER
SERIES**

NIGP Headliner Series

Live, Interactive and Impactful

The NIGP Headliner Series feature compact sessions on the hot procurement topics that impact your career, your entity, and your community.

The Series gets right to the heart of the matter by identifying the hard facts of these procurement headlines and what it means for you. These series analyze the critical challenges in the profession, and offer practical solutions from subject matter experts to help you make informed decisions. Handouts will be provided at the end of each session.

Attend One, Attend All

Priced affordably with our members' budget constraints top of mind.

- Get relatable and sound advice from subject matter experts that will help you make informed decisions.
- Ask questions, chat with colleagues, receive actionable answers.
- Keep the conversations flowing by joining participants in our virtual connections room.
- Share experiences, exchange ideas and brainstorm solutions.
- Handouts provided that support and enhance the learning experience

Available On-Demand

Headliner: New Negotiation Strategies for Today's Market

Contact Hours: 3

\$79 Members | \$179 Non-Members

REGISTER FOR ON-DEMAND ACCESS THROUGH JULY 31, 2022.

REGISTER FOR ON-DEMAND ACCESS

Negotiations in 2022 are a whole new ball game. Because of commodity price increases, logistics and transportation issues, the pandemic, and climate change issues, procurement professionals must approach negotiations with a different mindset and skillset.

The ability to negotiate is important in any field, however, it's especially critical in today's market.

The New Normal

Many suppliers are now avoiding fixed price contracts, contracts tied to indices, most-favored-nations clauses, etc. This enlightening Headliner discusses the current new normal in today's market and the impact on negotiations for contracts, along with suggested solutions and approaches.

What You Can Expect

This three-hour session is presented by two panels—one comprised of suppliers, and one comprised of procurement professionals. Both panels discuss the challenges they face in today's market and how these challenges affect issues, actions, and strategies at the negotiation table.

SUPPLIER PANEL

- Drew Tuller, Public Sector Program Manager, Office Depot
- Krystal Gilbert Schafer, Office Depot, Program Manager - Public Sector Cooperatives
- Scott Clark, Government Sales Manager, Ford Motor Company
- Greg James, Vice President, Business Development - DroneUp

PROCUREMENT PROFESSIONALS PANEL

- Cara Bocx, CPPB, Senior Procurement & SBE/DBE Specialist, Community Transit, Everett, WA
- Carrie Mathes, NIGP-CPP, CPPO, APP, CPPB, C.P.M., CFCM, MPA, Procurement Manager, Orange County, FL
- Stacy Adams, NIGP-CPP, CPPO, CPPB, Director of Statewide Sourcing, State of South Carolina, Division of Procurement Services
- Zac Christensen, NIGP-CPP, CPPO, CPPB, Director of Purchasing and Contracts, Utah State Board of Education



COURSE

Learning Labs

Hands-On Workshops

An educational series that provides learners with best practice guidance on a variety of technical and hard skills needed for public procurement success.


Course Availability:

View upcoming dates for this course.

[FIND YOUR COURSE](#)


**JUN
28**

Learning Lab - Microsoft Teams: Tips & Techniques for Leveraging the Power of Teams

 Virtual Instructor-Led


**OCT
11**

Learning Lab 2 : Engaging with Suppliers and the Importance of Flexibility and Organization

 Virtual Instructor-Led


**NOV
3**

Learning Lab 4 : Treasure Map for Suppliers and the Scope of Work

 Virtual Instructor-Led


**DEC
6**

Learning Lab 6 : Post Evaluation Steps and RFP Misfits

 Virtual Instructor-Led


**SEP
29**

Learning Lab 1 : Introduction to RFPs and Starting with the End in Mind

 Virtual Instructor-Led


**OCT
25**

Learning Lab 3 : Responsiveness, Compliance and Responsibility and Evaluation Criteria

 Virtual Instructor-Led

**NOV
15**

Learning Lab 5 : Evaluation Committee and Process

 Virtual Instructor-Led

Cost

Members: \$79

Non-Members: \$179

CEUs

0.2

Contact Hours

2.0

Length

90 - 120 minutes



LATEST TRENDS AND INFORMATION IMPACTING THE PROFESSION

Webinars

Our webinars keep members and procurement professionals updated on important topics and the latest trends and information impacting the profession. Topics range from policy and regulation changes to deep dives on a new trend in procurement to sharing best practices, or managing a crisis.


JUL
26

Webinar - NIGP Certified Procurement Professional: Connecting Certification to Your Learning and Career Aspirations

 Webinar

AUG
9

Webinar - Cost Analysis as an Engine for Public Procurement

 Webinar

SEP
7

Webinar - Request for Proposal (RFP) Learning Lab Series Preview

 Webinar

Every year, thousands of procurement professionals take part in NIGP webinars.

NIGP also offers webinars for **chapter officers**. These webinars are designed to help chapter officers lead their chapters effectively with topics such as leadership development, marketing, event planning, navigating tax and legal issues, and more.

NIGP is proud to offer webinar sessions in partnership with **ASPA and the Public Spend Forum**. They are free for members to attend and last 90 minutes (60-70 minutes of presentation with time for Q&A). Attendees receive one (1) contact hour per completed webinar that they attend.

Questions

General:
Contact customercare@nigp.org.

Registration: Contact
registrationinfo@nigp.org

Webinars are...

\$0

Complimentary to MEMBERS

\$49

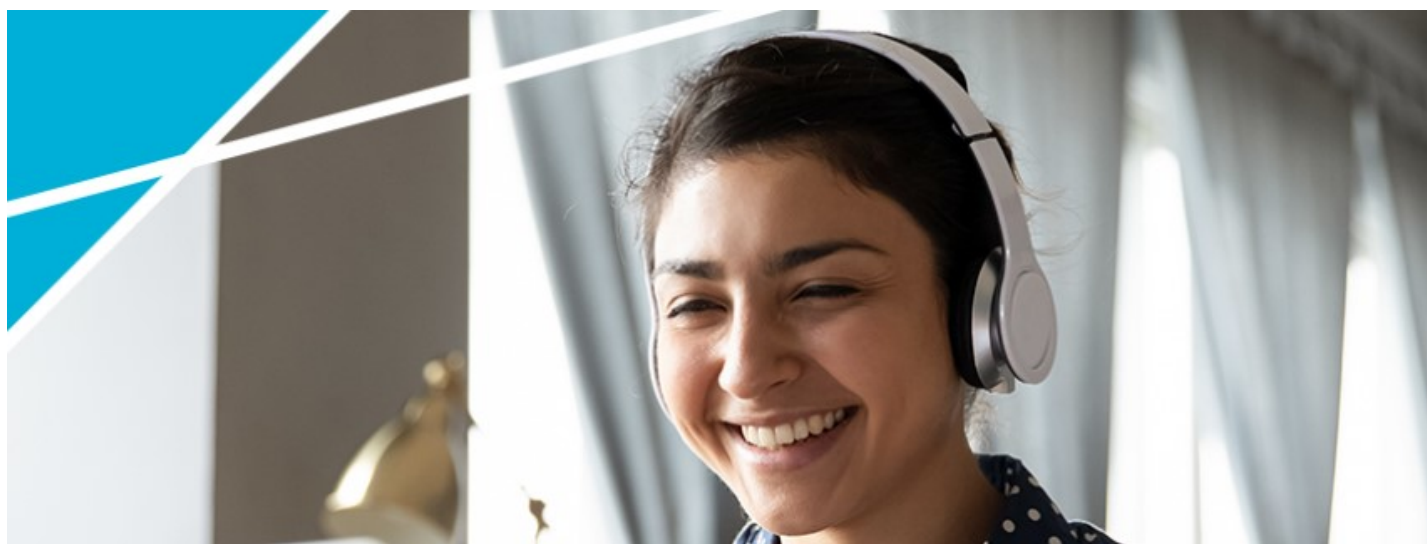
Non-Members

90

Minutes (60-70 minutes of presentation with time for Q&A)

1

Attendees receive one (1) contact hour per completed webinar they attend.



Webinars & Webinar Recordings are FREE to Members

NIGP hosts over 30 webinars a year on key topics, best practices and issues of relevance to the public procurement professional. AND...these webinars are FREE to members. Because we understand that your time is in short-supply, we also offer members access to these webinar recordings to review on your own time.

Topic

TECHNOLOGY

SUSTAINABILITY

EVALUATION METHODS

LEADERSHIP

BENCHMARKING

MARKET RESEARCH

SPEND ANALYSIS

COOPERATIVES

SPECIFICATIONS

UTILITIES

BONDS

CFR 200/UNIFORM GRANT GUIDANCE/ UGG

BID

PROTESTS

CYBERSECURITY

FRAUD

RELATIONSHIP MANAGEMENT

NEGOTIATIONS

REVERSE AUCTIONS

CERTIFICATION

CONSTRUCTION

AUDITS

GASB/LEASE

COVID-19

RISK

CONTENT CORNER

NIGP BLOG

Welcome to the NIGP Blog

Love, Sweat & No Tears.

What do you love most about procurement? What keeps you up at night? Why is procurement the best career choice you can make?

Because your colleagues want to know.

Past topics have included:

[Check it out at https://www.nigp.org/events/nigp-blog](https://www.nigp.org/events/nigp-blog)

- **Money, Money, Money**
- **Talent Management: Designing and Defining Procurement's Future Workforce**
- **The Power of Innovation. The Power of Learning. The Power of Pathways.**
- **Reducing "Noise" in Evaluations**
- **Sustainable Procurement: A *Big Picture* Perspective**
- **Reimagining & Building a Public Procurement Contract Sharing Community**
- **The Data Classification Journey**
- **Reflections of Resiliency: Celebrating Procurement Month & Women's History Month**
- **Using the NIGP Code for Reaching Diversity Goals**
- **How COVID-19 Elevated Procurement's Profile in the Public Sector**
- **Purchasing Execs Share Their Experiences extending ERP with an e-Procurement Marketplace**
- **Risk-Based Procurement in the Age of COVID-19**

RADIO NIGP

NIGP RADIO

We are incredibly excited to introduce **RADIO NIGP**. A talented team of procurement colleagues created our first-ever radio program. Radio NIGP gives a new vibe and a new twist to the world of procurement. Get ready to listen, learn and be entertained!

What's Ahead

Radio NIGP will be produced monthly with segments that include "Legally Speaking", "Word of the Day", "Tech Tip" as well as guest commentaries, interviews and compelling news that will keep you connected and engaged with NIGP and the procurement community. Look for more enhancements as we grow this innovative radio program.

**Send Us Your Comments
& Questions**

radio@nigp.org

[Check it out at https://www.nigp.org/events/radio-nigp](https://www.nigp.org/events/radio-nigp)



PROFESSIONAL DEVELOPMENT OPPORTUNITIES

Certification

Upcoming Examination dates. For those that are looking to test, some important dates are mentioned below in the table that might be useful.

For more details on certification, visit the Universal Public Procurement Certification Council (UPPCC) website at <https://uppcc.org/>.

Fall Exams: Oct 17-29, 2022				Spring Exams: May 1-13, 2023			
Exam App Window Opens	Apply By	Apply w/ Late Fee By	Schedule Exam By*	Exam App Window Opens	Apply By	Apply w/Late Fee By	Schedule Exam By*
May 16	July 31	Aug 13	Sep 19	Nov 1	Feb 28	March 14	Apr 11

Hosting a Seminar

Interested in hosting a virtual class? Contact Lisa Kesecker at (407)870-4622 with any further questions or to begin the seminar scheduling process. With a variety of classes to choose from, visit the NIGP website for course information at: NIGP.ORG

Do you want to start earning your Pathway's badges and certificates? Go to the NIGP's website and lookup the various classes so you can start earning your badges!



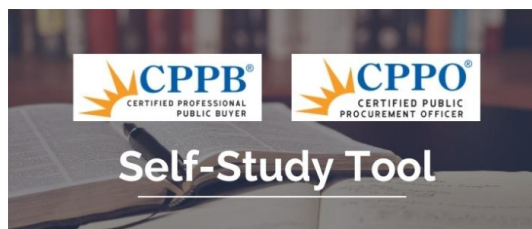
VIRTUAL INSTRUCTOR-LED

Looking for CFCNIGP Sponsored Classes?

[Check out our Website CFCNIGP.ORG](http://CFCNIGP.ORG)

Contact: Lisa Kesecker, CPPB - Pro-D Chair
lisa.kesecker@osceolaschools.net

EDUCATIONAL OPPORTUNITIES



We are excited to share a **FREE** tool designed to help those seeking professional certification through UPPCC.

The CPPB and CPPO self-study tools are now available for **FREE** to any public procurement professional.

These resources are designed as a self-study tool to assist in your personal study efforts to achieve your certification. It is **NOT** intended to be your only source of information, or to teach you the full breadth of knowledge needed to pass the exams.

Enrollment in these tools will provide you:

- practice exam questions as a self-assessment tool,
- links to readings and free resources aligned by NASPO staff to the new **UPPCC Body of Knowledge and Competency (BoK-C)**
- recordings of previous instructor-led class recordings discussing the six domains,
- access to a community discussion board to engage with other professionals preparing for the exam,
- and other helpful tips and resources to help you study!

These are fully web-based tools that you can access any time. There is no instructor.



Signup for the Free Resources

EDUCATIONAL OPPORTUNITIES

PROCUREMENT U AFFILIATE

NASPO



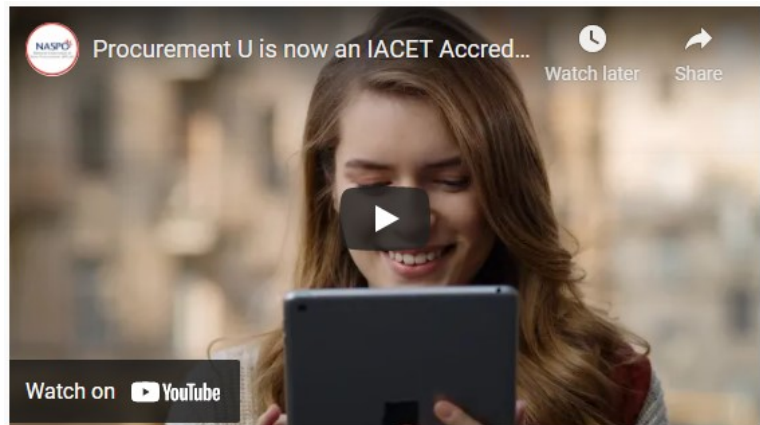
PROCUREMENT U FREE COURSES - GIVE BACK PROGRAM

Our Gift to You

Throughout the COVID-19 Pandemic, procurement professionals have led the way in procuring critical PPE and essential needs for state and local governments across the country during this unprecedented time. As a small token of our profound appreciation for everything you do, we are making ALL *Foundational Procurement* courses totally FREE.

This "Procurement U Gives Back" Program is also a celebration of a major milestone for Procurement U: we are now an IACET Accredited education provider! Watch the video to learn more about what this prestigious honor means for us, and for you.

Below are details on the changes happening right now as a part of our Give Back Program and how you can take advantage of this unparalleled offer. We encourage you to explore the opportunities available and check our website often, as we have even more new and exciting things coming soon. Enjoy!



FREE SELF-PACED COURSES

The core of Procurement U is comprised of our online courses available on our Learning Management System (LMS). As a part of this new Give Back Program, we are making all *Foundational Procurement* courses available for free. This includes over 25 contact hours of online course instruction, completely free.

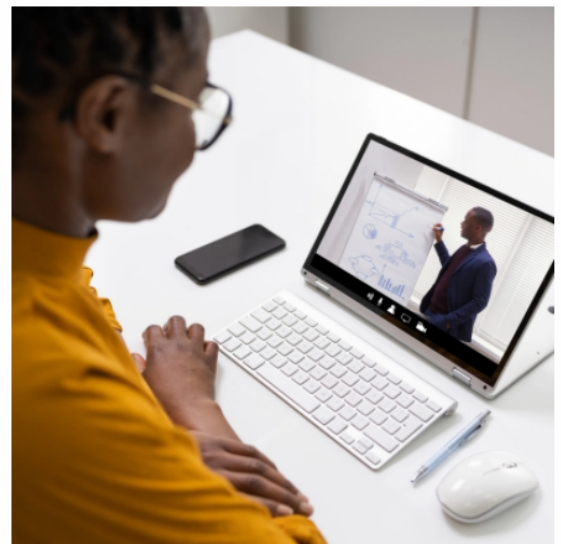
To enroll in one of these free courses, click the "Free Courses" button below, sign up or log in, and explore the catalog.

[FREE COURSES](#)

NEW! FREE WEBINAR RECORDINGS FOR CONTACT HOURS

Missed one of our webinars? No problem! In addition to all the free courses, we are also announcing a brand-new offering: free webinar recordings that are eligible for contact hours. Simply checkout a webinar recording that you did not get to experience live, pass the short quiz after the video, and you automatically receive a certificate of completion showing your earned contact hour(s). It's that easy to build hours towards certification, all completely free for everyone. Check back often as we add new webinar recordings throughout the year.

[FREE WEBINARS](#)



EDUCATIONAL OPPORTUNITIES

UPPCC CERTIFICATION

CPPB STUDY GROUP 2022



Fall Exams: Oct 17-29, 2022

Exam App Window Opens	Apply By	Apply w/ Late Fee By	Schedule Exam By*
May 16	July 31	Aug 13	Sep 19

2021 UPPCC BoK-C: CPPO

Spring Exams: May 1-13, 2023

Exam App Window Opens	Apply By	Apply w/Late Fee By	Schedule Exam By*
Nov 1	Feb 28	March 14	Apr 11

2021 UPPCC BoK-C: CPPB

UPPCC Body of Knowledge & Competency (BoK-C) Domain Areas

UPPCC Body of Knowledge & Competency (BoK-C) Domain Areas	CPPO Exam	CPPB Exam
Legal Framework	15%	14%
Procurement Planning and Analysis	17%	18%
Sourcing and Solicitation	20%	23%
Contract Development and Management	17%	21%
Leadership	18%	11%
Business Principles	13%	13%

The CFC NIGP CPPB/CPPO Study Group is meeting virtually on Fridays at 11:00 am EST through MS Teams. The study group will meet from Friday, July 8th through Friday, October 21st to help those taking the exam in October review for their exam. Those preparing to test in the future are also welcome to attend!

Study group sessions typically last about an hour. If you have questions or are interested in joining the study group please contact Nick Canjar at james.canjar@pbfl.org or 321-952-3424 and he will provide you with the information you need so that you can join!"

UPPCC CERTIFICATION




CFC-NIGP

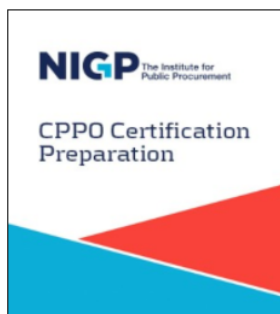
CPPPO AND CPPB ONLINE ASSESSMENT TOOLS

CPPPO and CPPB Prep Guides

This CPPPO and CPPB Certification Preparation Guides are designed to help prepare you for the **Certified Public Procurement Officer** and **Certified Public Procurement Buyer** examinations. Both guides and the certification examination are based on the **2021 UPPCC Body of Knowledge**. While the actual examination questions are held in the strictest confidence by the UPPCC, by basing this preparation guide on the same foundation as the test questions, it can serve as a focused study guide.

 **NOTE:** A hard copy of the Prep Guide is included with an in-person Prep Course registration. A digital version is included with an online course registration.

The CPPPO or CPPB Prep Guides are also available for purchase in the NIGP Bookstore in both hard copy and a digital ebook. Purchase your copy today!



PURCHASE TEXTBOOK

PURCHASE EBOOK

EDUCATIONAL OPPORTUNITIES

UPPCC CERTIFICATION



CFC-NIGP

CPPO/CPPB PREP GUIDES AND COURSES

CPPO and CPPB Prep Courses

- NIGP's CPPO and CPPB Prep Courses provide a review of key topics identified in the 2021 UPPCC Body of Knowledge and Competency.
- The Prep Courses help you to assess your strengths and weaknesses as they relate to the subject matter.
- Available in-person or virtually
- Course registration **includes** a hard copy of the Prep Guide with an in-person Prep Course registration or a digital copy for an online course registration.
- Addresses all six domains of the Body of Knowledge and Competency.
- Describes the testing environment for the certification examinations.
- Explains the various methods of study that will help prepare for the examination.

[REGISTER FOR A CPPO PREP COURSE](#)

[REGISTER FOR A CPPB PREP COURSE](#)

CPPO and CPPB Exam Study Tools

CPPO/CPPB PREP GUIDES AND COURSES

These tools offer convenient 24/7 access starting the day you register and can help you get comfortable navigating computer-generated exams. These tools test your strengths and weaknesses within the Universal Public Procurement Certification Council (UPPCC) Body of Knowledge and Competency (BoK-C) and align with the six domains covered in the CPPO and CPPB BoK-C Exams.

Disclaimer: The questions on these assessments ARE NOT found on the Universal Public Procurement Certification Council (UPPCC) Certification Exam. These questions simulate the format and types of questions asked and are intended as a study aid to review subject matter relevant to the UPPCC Body of Knowledge and Competency. Using an assessment tool does not guarantee a passing grade on the UPPCC Certification Exam.

CPPO AND CPPB ONLINE ASSESSMENT TOOLS

FEE
\$98

[Purchase CPPO Tool](#)
[Purchase CPPB Tool](#)

If you have previously purchased one of the online assessment tools and want to purchase it again, please call Customer Care at 1-800-367-6447.

EDUCATIONAL OPPORTUNITIES

GET A PREP COURSE FOR FREE

Did you take a CPPO or CPPB Prep class with NIGP after July 1, 2021 but didn't pass the Exam?

One Time Use Only

CONTACT.CUSTOMERCARE@NIGP.ORG

For all of those that just missed it during the fall exams, NIGP may have just what you need! Contact Customer Care and see how they can help you!

<https://www.nigp.org/certification/cppo-cppb-exam-prep>


Recommended UPPCC Exam Prep Timeline

<p>Purchase the CPPO or CPPB online assessment tool for a virtual test prep experience that features over 325 study questions to help you identify your strengths and weaknesses.</p>	6 Months Before Exam Assess where you are
<p>Choose NIGP courses to fill your knowledge gap. NIGP's coursework aligns with the UPPCC's body of knowledge by domain.</p> <p>VIEW BOK-C ALIGNMENT</p>	5 Months Before Exam Review BOK and Choose Courses
<p>NIGP's CPPO and CPPB prep courses are available online and in-person. They address key information on topics identified in the UPPCC BoK-C and can help you identify areas you need to continue studying.</p> <p>VIEW CPPO COURSES</p> <p>VIEW CPPB COURSES</p>	4 Months Before Exam Take a Prep Course
<p>Now that you know your strengths and weakness, it's time to study! Form a small study group to get unique topic perspectives, and follow our study guide for helpful tips and advice.</p> <p>READ STUDY GUIDE</p>	3 Months Before Exam Study
<p>Take the online assessment tool again to see where you have made progress and which areas still need development.</p>	2 Months Before Exam Re-assess
<p>Use the three volumes of animated online flashcards for a fun and quick way to master essential procurement terms and definitions from the NIGP Dictionary.</p>	1 Month Before Exam Personal Study Time

EDUCATIONAL OPPORTUNITIES

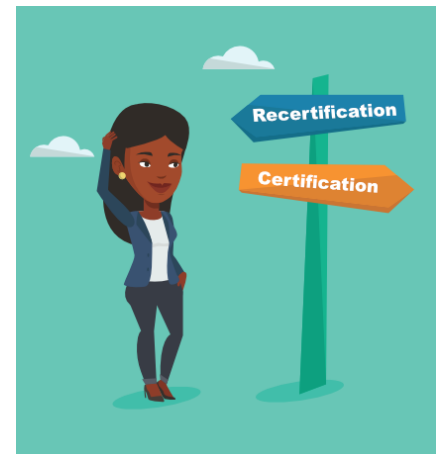
Some tips when determining which choice to upload your certifications for recertification:

There are two areas to place your certificates. The first is the Continuing Education Pre-Qualified these are ONLY NIGP or NASPO courses or training. It is important to note that not all courses/trainings offered by NASPO or NIGP may listed. If the course or training from NIGP or NASPO is not listed then you will need to list it in the CE – Not Prequalified section. Also, when entering CEs in the CE – Not Prequalified section, courses/trainings should be entered individually, do not combine all CEs as one entry. It will not be accepted in that manner.



Instructions	General Information
Procurement Experience	Completing your application for recertification is easier than ever. The entire application can be done online where you will find everything you need to complete your application. And don't forget, we are standing by to help you every step of the way.
Continuing Education - Prequalified	UPPCC Guidance and Applicant Responsibility
Continuing Education - Not Prequalified	The UPPCC has developed a detailed guide to help you through the recertification process. The UPPCC Guide to Recertification includes further details about the requirements, acceptable forms of documentation, program policies and procedures. It is the responsibility of the applicant to read this recertification guide carefully before applying and refer to it whenever you have a question.
Transcripts	Instructions
Professional Contributions	Section by section instructions are provided in this online application to serve as general guidance only and should not be interpreted as all-inclusive or as a substitution for the detailed information and requirements found in the UPPCC Guide to Recertification. You will have the ability to access the Recertification Guide for reference in all pages of this application.
Applicant Affirmation	Core Sections of the Application
Affiliations & Discounts	Procurement Experience
Confirm Completion	Continuing Education - Prequalified
Status	Continuing Education - Not Prequalified
	Professional Contributions

All others will be entered under the Non-Prequalified .



If anyone has any questions or assistance please don't hesitate to reach out.

Angela Thomas

Chair Recertification Task Force

Angela.Thomas@orlando.gov

(407) 246-2563

EDUCATIONAL OPPORTUNITIES

INVEST IN YOUR LONG-TERM CAREER GROWTH

NIGP Certified Procurement Professional (NIGP-CPP)



Find Your Path to NIGP-CPP
Certification

The Future of Procurement Certification

START →

FOCUS AREAS:

Strategy

Policy and Legislation

Planning and Analysis

Contract Administration

Sourcing and Solicitation

Leadership

Business Principles

1,000 approved NIGP-CPP candidates and counting...

That's right, when we launched our new certification program, we couldn't possibly have imagined how successful it would be. This success is in no small part to our amazing group of professionals who want to elevate the work that each of you does, and a whole new way to get recognized for it.

JOIN YOUR COLLEAGUES - STEP UP TO THE NIGP-CPP



UPCOMING NIGP-CPP WEBINARS

MAY
31

Webinar - NIGP Certified Procurement Professional: A Proven Pathway That Invests in Your Long-Term Career Growth

Webinar

JUL
26

Webinar - NIGP Certified Procurement Professional: A Proven Pathway That Invests in Your Long-Term Career Growth

Webinar

JUN
14

Webinar - NIGP Certified Procurement Professional: A Proven Pathway That Invests in Your Long-Term Career Growth

Webinar

NIGP PATHWAYS

PERSONALIZED LEARNING FOR TODAY'S AGILE PROFESSIONAL

Get to Know Pathways

TOPIC:

Certification

Competency Module

Core Certificate

Designations

Digital Badge

Pathways

Specialization Certificate



Core Certificates



Designations

SPECIALIZATIONS



Learn more at <https://www.nigp.org/learning/what-is-pathways>.

Membership Meeting Minutes
May 13, 2022

Start: 12:30 PM

Ended: 12:59 PM

Welcome – Tabatha Freedman, President

- Recognition of New Members
 - Gladinnette Cabrera Vazquez, Osceola County School District
 - Ashley Provenza, Polk County Sheriff's Office
 - Michelle Fort, Orange County
 - Cecilia Dominguez, Orange County
 - Viviana Sandoval, Orange County

Old Business

- Secretary's Report and Approval of Previous Minutes – Katrina Ponzini
 - Motion to approve by Janice Hughes, Seconded by Kirk Zimmerman
 - No Discussion
 - Motion Passed
- March 2022 Spotlight Member
 - Ted Phillips, NIGP-CPP, CPPO, CPPB, Procurement Services Supervisor, Osceola County BOCC
- Family Day 2022
 - Saturday, May 14, 2022 from 11:00 AM – 3:00 PM at Secretary Katrina Ponzini's Home
 - 17 total people registered as of 05/12/2022
- Treasurer's Report and Approval – Sean Hynes
Reconciled Statements for March 2022 and April 2022
 - Motion to approve by Chris Coghill, Seconded by Annmarie Wise
 - No Discussion
 - Motion Passed
- Vice President's Report – Chris Coghill
 - Programming Updates (2022)
 1. July 15, 2022, Chapter Meeting (Virtual Only)
Joe Benjamin, NIGP-CPP, CPPO, CPPB, Chapter Ambassador, will be presenting on Job Order Contracting
 2. September 23, 2022, Chapter Meeting and Workshop (Virtual and In-Person)
Dover Shores Community Center
Chris Horton, J.D., Board Certified Construction Attorney and Partner at Smith Currie's Fort Lauderdale office, will be presenting on Construction Law

3. December 9, 2022, Chapter Meeting (Virtual and In-Person)
Dover Shores Community Center
State of the Chapter and Community Services Presentation
4. If anyone has ideas for programming in 2023, please reach out to Chris Coghill

➤ Scholarship Updates

1. Scholarship Log

- An updated Scholarship Log, to include Mid-Florida, will be available the week of May 16, 2022, logs will be updated and available after the first of each month

- President's Report – Tabatha Freedman

➤ Virtual NIGP Forum Scholarship

1. Congratulations to Inga Foley, County of Volusia; Bethany Owen, City of Winter Haven; Susan Perry, Orange County Public Schools; Yanique Reddick, Lake County Schools; Shaira Resto, County of Volusia; Sandra Rogers, Lake County; and Janet Vivian, City of New Smyrna Beach
2. Paragraph detailing experience to be submitted to the Secretary for the September 2022 newsletter

➤ Virtual NIGP VCON Summer Scholarship (Soft Skills Essentials)

1. June 8-9, 2022, 12:30 PM – 5:00 PM
2. Limited to twenty (20) active CFC members, limited to two (2) registrants per agency
3. 8 contact hours
4. Requires manager approval and participant feedback for the July 2022 newsletter
5. Ten (10) scholarships still available as of May 13, 2022

➤ NIGP Chapter Performance Seal and Awards

1. Submitted for scoring, which will happen in June/July 2022
2. Thank you, Chris Coghill, Katrina Ponzini, and John Schmidt for serving on the committee

➤ AmazonSmile

1. The Chapter member with the highest generated amount will win an Amazon gift card for \$25.00
2. Winner will be announced at the December 9, 2022, meeting

➤ Chapter Logo

1. All updates with new logo are in process

➤ Officer Bootcamp

1. Tabatha Freedman spoke during the May 2022 NIGP Radio
2. Four (4) chapters have expressed their interest (Washington State, Oregon, Illinois, and East Tennessee)
3. Tabatha Freedman, with Carrie Mathes and Zulay Millan's help, may put together a webinar

➤ Mid-Florida Chapter

1. Dissolved in 2016
2. Mid-Florida members who wish to be transferred to CFC will be given free memberships for 2022, any existing scholarship funds will remain with those members
3. Additional remaining funds will be transferred to CFC to fund scholarship and community services efforts

New Business

- Committee/Task Force(s) – Updates from Chairs
- Pro-D
 - Updated Training Matrix is available on the website
 - Virtual 2 Day Class, CPPB Prep to be held July 26 – July 27, 2022, between 8:00 AM and 5:00 PM, Register <https://www.nigp.org/course/63567aef-694a-426e-ae65-056726562d31>
 - Virtual 1 Day Class, Job Order Contracting to be held September 13, 2022, between 8:00 AM and 5:00 PM, Register <https://www.nigp.org/course/ab669a79-3bd0-4af6-9115-20881668b307>
 - Pending Virtual 3 Day Class, Technology Procurement to be held October 18 – October 20, 2022, between 8:00 AM and 5:00 PM
 - If interested in hosting a class, please reach out to Lisa Kesecker
- Study Groups
 - Group meets on Fridays from 11:00 AM – 12:00 PM
 - Currently on a break until July 8, 2022 for the Fall testing window
 - 1 person from the Spring testing window has passed as of May 13, 2022
 - If interested in participating, please reach out to Nick Canjar
- Internship/Externship/Mentoring
 - Participating in the Summer 2022 UCF Career Readiness events on May 31, 2022, during 1-on-1 sessions intended to assist students with resume critiques and practice interviews
 - Volunteers include Amy Rossi, Judy Ambrosi, Juliet Misconi, and John Schmidt
 - Similar sessions are expected for the Fall 2022 semester
 - If interested in internship/externship participation, please reach out to John Schmidt
 - If interested in participating as a mentor or mentee, please reach out to Kristy Rodriguez
- Job Postings
 - Buyer, Florida Virtual Schools
 - Senior Procurement Agent, Seminole County Public Schools
 - Procurement Specialist III, University of Central Florida
 - Contracting Agent, Orange County Government
 - Procurement agent positions at GOAA and City of Palm Bay coming soon
- Other New Business
 - Merrell Negometrix eProcurement and Contract Management Software support only available from the Netherlands, 7:00 AM – 12:00 PM EST
 - Leesburg, Daytona, GOAA, and Volusia researching new vendors

Chapter Meeting Is Adjourned, 12:59 PM

- Motion to approve by Sean Hynes, Seconded by Janice Hughes

Membership Meeting Agenda
Virtual Meeting
Friday, July 15, 2022

11:45 AM Registration

12:00 PM Chapter Business Meeting

12:30 PM Job Order Contracting Presentation by Chapter Ambassador, Joe Benjamin

Welcome – Tabatha Freedman, President

Introductions, Welcome Guests & Recognition of New Members

Old Business

Secretary's Report and Approval of Previous Minutes – Katrina Ponzini

Spotlight Member

Family Day

Treasurer's Report and Approval – Sean Hynes

Vice President's Report – Chris Coghill

Programming Updates

Scholarship Updates

President's Report – Tabatha Freedman

Virtual NIGP VCON Scholarship

Reverse Trade Show

AmazonSmile

Website

New Business

Committee/Task Force(s) – Updates from Chairs

Legislative

Pro-D

Study Groups

Internship/Externship/Mentoring

Community Services

Open Floor

Recognition of New Certifications

Job Postings, Announcements, New Positions, Purchasing News

Other New Business

Chapter Meeting Is Adjourned

2022 CHAPTER
MEETING DATES

July 15th
September 23rd
December 9th

2022 DATES TO
REMEMBER

Reverse Trade Show
November 9th