Happy New Year Chapter Members! This year we have lots to look forward to. First, we need volunteers! I want to encourage all the members to evaluate their talents and identify if there is a committee or task force position that best suits you as we could really benefit from active volunteers. Second, award season is fast approaching and the Buyer of the Year and Manager of the Year applications are posted on the website. Each of these awards results in recognition of your peers and points added to your scholarship account. In a few short months, we will be holding ELECTIONS for your new Officer positions. For those of you that are interested, this gives you a few months to prepare and seek approval from your agency. Please feel free to reach out to me with any questions. I’m happy to provide support in any way I can. This is a great opportunity for networking and honing the leadership skills needed to advance in your career. I hope you take advantage of it! We also have our Reverse Trade Show at the Maitland Civic Center this year. This is the single most important fund generating event we have. Since we did not hold the event last year, we do not have monies to fund the scholarship account for points accrued last year. We are also in the process of revamping the scholarship so as always, if you have any ideas on how to improve the chapter, please let us know! Wishing you a safe and happy new year. Thank you for your support of this Chapter. Let’s continue to work together towards promoting and supporting the professional development of this diverse Chapter!

Damaris Nazario, CPPB
CFC NIGP President
Happy New Year! May this new year bring new beginnings for all of us, taking us back to our normal lives. I hope and pray that we all have a safe and healthy new year. As you all know, our chapter activities bring enriching learning opportunities helpful in career progression. I request and encourage you all to spread the word about our chapter and its activities to your colleagues and friends in our field who have yet to embrace us. Please email me if you all have any questions regarding renewing the 2021 membership. Join us for our next virtual chapter meeting on January 29, 2021. The registration is open. Looking forward to seeing you all at our next chapter meeting.

Ramandeep Nijjer, MBA
CFC NIGP Treasurer

Secretary’s Message

“The secret of change is to focus all of your energy, not on fighting the old, but on building the new.” – Socrates

Happy New Year! May this year bring new happiness, new goals, new achievements, and renewed sense of hope and purpose. January’s newsletter is full of accomplishments and learning opportunities. I encourage all of you to pat yourselves on the back and take some time to be thankful that we made it to 2021.

Please remember to register for the January 29, 2021 chapter meeting and virtual cooperative purchasing panel discussion.

Our Chapter will continue to support our members and their families and entities. I encourage everyone to stay informed on all of the new virtual opportunities available through NIGP.

Continue to stay safe and healthy!!

Katrina Ponzini
CFC NIGP Secretary

Treasurer’s Message

I hope everyone had a great holiday. It was my honor serving you as Treasurer in 2020, and I am looking forward to 2021. May this new year bring new beginnings for all of us, taking us back to our normal lives. I hope and pray that we all have a safe and healthy new year. As you all know, our chapter activities bring enriching learning opportunities helpful in career progression. I request and encourage you all to spread the word about our chapter and its activities to your colleagues and friends in our field who have yet to embrace us. Please email me if you all have any questions regarding renewing the 2021 membership. Join us for our next virtual chapter meeting on January 29, 2021. The registration is open. Looking forward to seeing you all at our next chapter meeting.

Ramandeep Nijjer, MBA
CFC NIGP Treasurer

Vice President’s Message

Happy New Year Chapter Members! The Chapter will continue virtual events for the first half of this year. We will determine at that time if in person events can be held. Your attendance and participation at our virtual events is appreciated. Our next Virtual Chapter meeting is on January 29, 2021, 12 PM, Virtual Cooperative Purchasing Panel Discussion: A Practitioner’s Practical Guide in our New Reality with Bill Munch CPPO, CPPB, 2018 AASBO “Bill Lovett” Lifetime Achievement Award Recipient, 2016 NIGP Manager of the Year, Chapter Ambassador Area 9, Procurement Compliance and Training Officer, Valley Schools Management Group, and other panelists. Remote login details will be emailed to registrants. Note: To get credit, you must log in as yourself or contact treasurer@cfcnigp.org if you log in as a group. See you online!

The updated Scholarship Log is posted on our website. Your scholarship funds may be used for education events. The Scholarship Redemption Form is located on our website, Documents and Files, Scholarships. A 2020 Scholarship Application is not available at this time.

Tabatha Freedman, MBA, CPPO, CPPB
CFC NIGP Vice President

Secretary’s Message

Happy New Year!

The secret of change is to focus all of your energy, not on fighting the old, but on building the new. But along the way, we shall catch excellence.” Vince Lombardi
Hello Chapter Members,

Join us virtually for our **Friday, January 29, 2021 – Virtual** Cooperative Purchasing Panel Discussion: A Practitioner's Practical Guide IN OUR NEW REALITY. Register at [www.cfcnigp.org](http://www.cfcnigp.org). You must be a current member. All registrants will receive a separate email with the zoom details. **Our Chapter Membership Meeting is Before the Presentation.**

Cooperative purchasing is a critical tool in our procurement tool box. Come hear from a panel of renowned and diverse public procurement officials that will address cooperative purchasing as an effective component of your overall procurement strategy. Our panel members represent the generational spectrum and know the true value of cooperative purchasing and how it can benefit your organization. We will discuss how to develop sound purchasing policies to make your purchasing effective, efficient and compliant. During this lively discussion with our experts, explore how you can engage in cooperative purchasing at an actionable level in this interactive format.

The discussion is facilitated by Bill Munch CPPO, CPPB, 2018 AASBO "Bill Lovett" Lifetime Achievement Award Recipient, 2016 NIGP Manager of the Year, Chapter Ambassador Area 9, Procurement Compliance and Training Officer, Valley Schools Management Group.

---

**Presenters**

**Facilitator:**
Bill Munch, CPPO, CPPB  
2020 AZNIGP RJD Mentoring Award  
2016 NIGP National Manager of the Year  
Procurement Compliance & Training  
Officer  
Valley Schools Management Group  
Phoenix, AZ 85027  
602- 677-1968  
bmunch@vsit.org

**Panelists:**
Whitney Smith, CPPB  
Purchasing Specialist  
City of Arvada  
Arvada, CO  
720 898 7091  
wsmith@arvada.org<mailto:wsmith@arvada.org>

Rennette R. Apodaca, MPA, CPPO, CPO  
Executive Director - Business Systems, Procurement and Accounts Payable  
Albuquerque Public Schools  
Albuquerque, NM  
505 878 6112  
rennette.apodaca@aps.edu<mailto:rennette.apodaca@aps.edu>

Stéphanie Dion, NIGP-CPP, CPPB  
Strategic Sourcing Specialist  
Supply Chain Management - Strategic Sourcing Corporate Services Division Manitoba  
Hydro Winnipeg, Manitoba, Canada  
204 360 3674  
sdion@hydro.mb.ca<mailto:sdion@hydro.mb.ca>

Jason Steinmann, CPPB  
2020 NIGP National Buyer of the Year  
Buyer  
Granite School District  
Salt Lake City UT  
385 646 4552<tel:385-646-4552>  
jsteinmann@qgraniteschools.org

Mark R. Hayden  
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Mark.hayden@state.nm.us<mailto:Mark.hayden@state.nm.us>  
505 827 2331

Gary Barkman, CPPB  
Procurement Specialist Supervisor  
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Mesa, AZ  
480 472 6116  
Gabarkman@mpsaz.org<mailto:Gabarkman@mpsaz.org>

Nathan Daou, NIGP-CPP, CPPO, C.P.M., CPPB, A.P.P.  
Contract Administrator  
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Tucson AZ  
520 837 4136  
Nathan.Daou@tucsonaz.gov<mailto:Nathan.Daou@tucsonaz.gov>

Rick Thomas, QPA, CPM  
Purchasing Manager  
Atlantic County Utilities Authority  
Harbor Township, NJ  
rthomas@acua.com  
609 272 6950

Thank you,

**Tabatha Freedman**

Tabatha Freedman, MBA, NIGP-CPP, CPPO, CPPB  
CFC NIGP Vice President  
C: 407-840-3348 E: [Vicepresident@cfcnigp.org](mailto:Vicepresident@cfcnigp.org)
2021 DATES TO REMEMBER

2021 CHAPTER MEETING DATES

<table>
<thead>
<tr>
<th>Day and Date</th>
<th>Times (Tentative)</th>
<th>Event</th>
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<tbody>
<tr>
<td>Friday, January 29, 2021</td>
<td>12 – 2 PM</td>
<td>Chapter Meeting</td>
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<tr>
<td>Friday, March 5, 2021</td>
<td>9 AM – 3 PM</td>
<td>Chapter Workshop</td>
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<tr>
<td>Friday, May 14, 2021</td>
<td>12 – 2 PM</td>
<td>Chapter Meeting</td>
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<td>Friday, July 16, 2021</td>
<td>12 – 2 PM</td>
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<td>Friday, September 24, 2021</td>
<td>9 AM – 3 PM</td>
<td>Chapter Workshop</td>
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<td>Wednesday, November 10, 2021</td>
<td>7 AM – 4 PM</td>
<td>Reverse Trade Show</td>
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<tr>
<td>Friday, December 10, 2021</td>
<td>12 – 2 PM</td>
<td>Chapter Meeting</td>
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</tbody>
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FAPPO NEWS

NIGP PRESS RELEASE
The Number of NIGP-CPP Certificants Grows to 253 Leaders

December 18, 2020

NIGP: The Institute for Public Procurement is honored to announce that an additional 128 public procurement professionals attained their NIGP Certified Procurement Professional designation (NIGP-CPP) in November 2020 by successfully completing the competency-based qualifications set forth by the NIGP Certification Commission.

Today, there are 253 leaders across 32 U.S. States and 3 Canadian Provinces who earned their NIGP-CPP during the August and November 2020 testing windows.

The NIGP-CPP is the only certification that is anchored in the Public Procurement Competency Framework. The Framework is rooted in research produced by the Volcker Alliance that seeks effective public service through workforce competencies. It is the only certification that specifically targets mid to executive level procurement leaders in the public sector. It is the only certification that integrates with NIGP's Pathways program featuring competency development within 33 learning modules. And it is the only competency-based certification that expands beyond public procurement's technical aspects and assesses the more holistic competencies needed to be successful leader within a public entity, embracing elements of leadership, business principles, and procurement strategy.

Registration for the next testing window (February 2021) is currently available and the May 2021 testing window will become available after the New Year.

Professionals holding a current CPPO or CPPB certification can augment their credentials by applying for the NIGP-CPP certification at no cost through June 2021. Those professionals will take an abbreviated bridge exam and the fees for the initial exam are also waived through June 2021.
MEMBER RECOGNITIONS

The Institute for Public Procurement is honored to announce that an additional 16 public procurement professionals from the Sunshine State of Florida attained their NIGP Certified Procurement Professional designation (NIGP-CPP) in November 2020 by successfully completing the competency-based qualifications set forth by the NIGP Certification Commission.

**SHOUT OUT TO NINE OF OUR OWN CFC MEMBERS!!**

Chris Coghill, NIGP-CPP, City of Groveland,

Holly Durrance, NIGP-CPP, CPPB, Flagler County BOCC

Ann-Marie Fraser, NIGP-CPP, CPPB, City of Sebastian

Sean Hynes, NIGP-CPP, CPPB, Brevard County Public Schools

Carrie Mathes, NIGP-CPP, CPPO, APP, CPPB, C.P.M., CFMC, MPA, Orange County Government

Rolando Melo, NIGP-CPP, Orange County Government

Zulay Millan, NIGP-CPP, CPPO, CPPB, FCCM, Orange County Government

Juliet Misconi, NIGP-CPP, CPPO, CPPB, MPA, City of Palm Bay

David Wheeler, NIFP-CPP, CPPO, CPPB, FCCM, Orange County Public Schools

Thirty-two Floridians have earned their NIGP-CPP since the first certification announcement in August 2020; the highest concentration of certificants in North America. They are joined by 253 leaders across North America (32 states and 3 provinces) who earned their NIGP-CPP during the August and November 2020 testing windows. Registration for the next testing window (February 2021) is currently available and the May 2021 testing window will become available after the New Year.

The NIGP-CPP is the only certification that is anchored in the Public Procurement Competency Framework. The Framework is rooted in research produced by the Volcker Alliance that seeks effective public service through workforce competencies. It is the only certification that specifically targets mid to executive level procurement leaders in the public sector. It is the only certification that integrates with NIGP’s Pathways program featuring competency development within 33 learning modules. And it is the only competency-based certification that expands beyond public procurement’s technical aspects and assesses the more holistic competencies needed to be successful leader within a public entity, embracing elements of leadership, business principles, and procurement strategy.
TEST YOUR PROCUREMENT EXPERTISE

Personalized NIGP-CPP Assessment Tool

How It Works

The full assessment includes 75 questions for each Module A and B (total of 150 questions). If you do not hold a CPPO or CPPB certification, you will need to take the practice assessment for Modules A and B. If you are a current CPPO or CPPB certificant, you only need to take the practice assessment for Module B.

Personalized Report

After you complete all the questions, the assessment tool provides a customized summary of your overall score by focus area. It also breaks down your results by individual competency and includes lists of courses you can take to gain more knowledge in the recommended area.

Test Your Progress

The assessment can be taken twice. Once to get your baseline score and a second time after you study to measure your progress.

Pricing: ?
On Demand: NIGP-CPP Online Assessment Tool
$99.00
UPCOMING OFFERINGS - SCHEDULE TODAY

Virtual Instructor-Led

Combines the live interaction of in-person learning with the ease and convenience that comes with a remote setting you can access from anywhere.

Take a NIGP Virtual Instructor-Led Offering Today

SPECIAL NEW YEARS SAVINGS

MEMBERS SAVE $50
on Pathways Virtual Instructor-Led and On-Demand Offerings.

Use Code: FORUSO3 for Virtual Instructor-Led Offerings
Use Code: ONDEMANDO3 for On-Demand Offerings

REGISTER BEFORE MARCH 31, 2021
(Limited to One-Time Use)

<table>
<thead>
<tr>
<th>JAN 20</th>
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<tr>
<td>Competency Module: Problem Solving and Critical Thinking VIRTUAL CLASS</td>
<td>Learning Lab - Microsoft Excel: Linking &amp; Sharing Data</td>
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<td>CPPO Online Prep</td>
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<tr>
<td>Competency Module: Social Responsibility VIRTUAL CLASS</td>
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<tr>
<td>Virtual Instructor-Led</td>
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</table>
RFP Learning Lab Series

This 10-part Learning Lab series is based on the recently revised Global Best Practice (GBP) Request for Proposals and delves into each of the elements in the GBP. Participants can expect handouts and detailed discussion on practical application, including case studies and guidance on best practices.

INSTRUCTORS: Stéphanie Dion, CPPB, Manitoba Hydro, Victor Leamer, CPPB Spokane County, WA, Michael Thornton, CPPC, City of Leesburg, FL

Each two-hour Zoom webinar uses the Zoom breakout function for collaborative learning and instructor participation. Upon completion, participants earn Contact Hours 2.0 | CEUs: .2.

**Learning Lab 1: Introduction to Request For Proposals**
How do you define an RFP? How does an RFP differ from other solicitation methods? This session explores the theory of RFPs and why they are essential to public procurement.
*January 19 | 2PM - 4PM (ET)*

**Learning Lab 2: Start with the End in Mind**
One size does not fit all. There are different types of RFPs. Can you name them? Learn about the various types and discover which is best suited for the desired outcome. Plus, gain an understanding of evaluation criteria and methodologies.
*February 9 | 2PM - 4PM (ET)*

**Learning Lab 3: The Importance of Flexibility and Organization**
Navigating and understanding the sections of an RFP document can be overwhelming. Learn the benefits of a well-crafted RFP and the importance of built-in flexibility to adapt the format to reflect the procurement strategy.
*February 11 | 2PM - 4PM (ET)*

**Learning Lab 4: Evaluation Committee/Process**
Learn how to create an effective Proposal Evaluation Committee (PEC). This is essential for a defensible evaluation process. Understand the roles and responsibilities of the PEC and Procurement and how working as a team impacts a successful outcome.
*February 23 | 2PM - 4PM (ET)*

**Learning Lab 5: Responsiveness, Compliance, and Responsibility**
What do they mean? How are they used? This session presents real-world examples and scenarios that demonstrate each of these concepts and how they interconnect. Discover their use, value, and how to properly apply them for successful outcomes.
*February 25 | 2PM - 4PM (ET)*

**Learning Lab 6: Communication/Engagement with your Suppliers**
Did you know you can engage with suppliers during the procurement process? Supplier engagement can provide tremendous value to both the supplier and entities. Learn how you can develop an effective communication plan.
*March 9 | 2PM - 4PM (ET)*

**Learning Lab 7 Part 1: Treasure Map for Suppliers**
Discover what information is essential to portray intent correctly in your RFP. We examine examples and provide guidance on the critical information required for suppliers to have a clear understanding of your needs and so you can provide the best proposal possible.
*March 23 | 2PM - 4PM (ET)*

**Learning Lab 7 Part 2: Scope of Work/Requirement writing (pre-requisite: Learning Lab Part 1)**
Practice makes perfect. Get ready to write specifications for actual procurements. Sharpen your specification writing skills and receive helpful tips and advice during this interactive session.
*March 25 | 2PM - 4PM (ET)*

**Learning Lab 8: The End in Mind - Post evaluation steps**
Learn why post evaluation is important. This session covers the various steps we often forget about and must be prepared for should they occur. This is where scrutiny makes a well crafted and executed RFP shine.
*April 20 | 2PM - 4PM (ET)*

**Learning Lab 9: Tales from the Trenches: When Rubber Hits the Road!**
Learn from practitioners who have been there, done that. Get tips, insight, and exceptional advice you can implement immediately.
*April 22 | 2PM - 4PM (ET)*

**Learning Lab 10: RFP Misfits**
Improve your solicitation by including often overlooked, seldom used variations/elements to customize your RFP documents and evaluation methodology.
*April 29 | 2PM - 4PM (ET)*

Registration is first come, first serve and space is limited to 45 participants to ensure a focused one-on-one social learning experience.

**Price:** $79 Member | $179 Non-Member

Register today.
MEMBERSHIP MEETING RECAP

2020 State of the Chapter and Community Service Presentation

On Friday, December 11, 2020, Chapter Members joined us virtually for our Membership Meeting, Community Service presentation, and State of the Chapter.

Maureen Mikel, Development Manager of the Second Harvest Food Bank of Central Florida provided a presentation about hunger in Central Florida and what Second Harvest Food Bank is doing to help. Volunteer opportunities can be found at http://www.feedhopenow.org/volunteer. For more information, you may contact Maureen at 407-514-1006 or mmikel@feedhopenow.org. *Our Chapter Members donated over $2,800 of their scholarship funds to this Community Service initiative!*

The Chapter’s 2020 meeting and workshop lineup was in person at the beginning of the year and then virtual for the remainder of the year. We reviewed our Spring Seminar “Procurement Synergy meeting Government and Industry Challenges” and our Fall Workshop “Contract Administration by David Nash”, and our other speaker topics eProcurement by Mike Thornton City of Leesburg Purchasing Manager, NIGP Pathways and NIGP-CPP certification with our Chapter Ambassadors, and 2 virtual events for a total of 9.5 contact hours!

The Chapter welcomed 48 new members, honored 2 retirements, hosted 5 Professional Development classes, had 8 mentees and 8 mentors, celebrated 7 new CPPB/CPPO Certifications and 9 NIGP-CPP Certifications, and acknowledged our Chapter Award recipients and NIGP Service by our members.

Fifty-two CFC NIGP members attended NIGP VIRTUAL FORUM of which 13 members received a chapter scholarship opportunity to attend free. Our chapter was recognized as a 2020 Platinum Performance Standard Seal recipient and Denise Schneider, CPPO, CPPB, C.P.M. Assistant Director, Purchasing & Material Control, Greater Orlando Aviation Authority, was honored as the Recipient of 2020 Anne Deatherage Meritorious Service Award!

Thank you to all of our members!
It is your support and dedication that makes this Chapter a success!

Tabatha Freedman,

Tabatha Freedman
MBA, NIGP-CPP, CPPO, CPPB
Programming Chair and CFC NIGP Vice President
Vicepresident@cfcnigp.org
Good afternoon Tabatha,

The Central Florida Chapter of NIGP is providing hope to so many families who are struggling right now. Thank you so much for your incredibly generous donation to Second Harvest Food Bank. We have already begun to put your donation to work acquiring and distributing food to thousands of our neighbors who are in need. This past month I had the opportunity to visit a number of our mobile food distributions and speak directly to those who you are helping through your support. I want to share of few of those experiences with you.

One gentleman arrived at a food distribution at 12:00am, 7 hours before the distribution began, to ensure he was able to get food for his children and grandchildren. I saw countless families come through with young children in the car. And I witness the look of desperation on one women’s face when I had to tell her we ran out of food at that distribution. Luckily, we were able to send her to a different distribution down the street to get help.

Interacting with these families reminded me of the struggles that our community is facing right now due to the pandemic. It was also a reminder of the power of your support. It is your donations that helped acquire and distribute food to these families. While they said thank you to our volunteers as food was placed in their car, those words were also meant for you. Thank you for stepping up during such a challenging time to serve those in need throughout Central Florida.

Best wishes for a happy and healthy holiday season.

Dan

Dan Samuels
Director of Philanthropy
Second Harvest Food Bank of Central Florida
411 Mercy Drive
Orlando, FL 32805
Direct Line: 407-514-1016
Cell: 561-329-4010
dsamuels@feedhopenow.org
www.feedhopenow.org [feedhopenow.org]

PLEASE JOIN US for a fascinating one hour information session about hunger in Central Florida and what Second Harvest Food Bank is doing to help. Click the logo below for a list of upcoming “Food For Thought” tour dates.

[foodbankcentralflorida.org]
PROFESSIONAL DEVELOPMENT OPPORTUNITIES

Certification

Upcoming Examination dates. For those that are looking to test, some important dates are mentioned below in the table that might be useful. For more details on certification, visit the Universal Public Procurement Certification Council (UPPCC) website at [https://uppcc.org/](https://uppcc.org/).

<table>
<thead>
<tr>
<th>Exam Dates</th>
<th>Apply by:</th>
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<td>May 3, 2021 - May 15, 2021</td>
<td>February 11</td>
<td>February 16</td>
<td>April 5, 2021</td>
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<tr>
<td>October 18, 2021 - October 30, 2021</td>
<td>July 12</td>
<td>July 26</td>
<td>September 20, 2021</td>
</tr>
</tbody>
</table>

Hosting a Seminar

Interested in hosting a virtual class? Contact Lisa Kesecker at (407)870-4622 with any further questions or to begin the seminar scheduling process. With a variety of classes to choose from, visit the NIGP website for course information at: NIGP.ORG

Do you want to start earning your Pathway’s badges and certificates? Go to the NIGP’s website and lookup the various classes so you can start earning your badges!

Looking for CFCNIGP Sponsored Classes?

Check out our Website CFCNIGP.ORG

EDUCATIONAL OPPORTUNITIES

2021 Spring CPPB and CPPO Exam Prep Course

Course Duration: **March 1 - April 30, 2021.** These courses are designed as a self-study tool intended to assist any public procurement professional that is preparing to take the certification exams.

These web-based, instructor-led courses can be accessed through the Procurement U Learning Management System (LMS). Full course descriptions, including a detailed syllabus and schedule are available on the course page.

Visit naspo.org/course/2021-spring-prep-courses/ for more information

Contact: Lisa Kesecker, CPPB - Pro-D Chair
lisa.kesecker@osceolaschools.net
Hello friends! We are so proud of Nick Canjar, CPPB and Crystal Pierson, CPPO for successfully testing in the October window! Both worked so hard to prepare for their respective tests so, if you see them, please give them a great, big CONGRATULATIONS!

This has been such a fun thing to do and a great way to get to know fellow chapter members. I believe that helping others study has helped my learning too......it's been a long time since the last certification. For those of you contemplating certification, do it! It promotes a professional look and brings a sense of pride to know that we've mastered the core knowledge needed in this crazy, everchanging job!

I'm planning to start up a new group for the May window; please email me at chris.coghil@groveland-fl.gov so I can start scheduling meetings to begin your review and study!
EDUCATIONAL OPPORTUNITIES

New Exams for 2021
Click here for details

For those of you planning on testing in the fall of 2021, please be sure to review the new content and consider purchasing the new Body of Knowledge & Competency (BoK-C) text when it is available. A review class is a great tool as well. And we can never forget Dave Nash’s Question of the Day! But since there is new content and changes to the individual domains, it is never too early to begin to prepare!

Log on here for more information: https://www.uppcc.org/New-Exams-for-October-2021.
EDUCATIONAL OPPORTUNITIES

Eligibility Requirements

Choose your path…

* Pathway A *
- Graduate degree related to public administration, public policy, supply chain, procurement, or economics
- 2 years (24 months) relevant work experience involved with procurement (public or private, purchaser or seller) within the past 10 years

* Pathway B *
- Bachelors or higher degree (any discipline) and a graduate level certificate in public administration, public policy, supply chain, or procurement
- 3 years (36 months) relevant work experience involved with procurement (public or private, purchaser or seller) within the past 10 years

* Pathway C *
- Bachelors or higher degree (any discipline)
- 4 years (48 months) relevant work experience involved with procurement (public or private, purchaser or seller) within the past 10 years

* Pathway D *
- Two-year post-secondary diploma (or) associate degree (any discipline) (or) a NIGP “Public Procurement Associate” Designation
- 6 years (72 months) relevant work experience involved with procurement (public or private. Purchaser or seller) within the past 10 years

* Pathway E *
- No Post Secondary Diploma
- 8 years (96 months) relevant work experience involved with procurement (public or private, purchaser or seller) within the past 10 years

* Pathway F *
- Current CPPO or CPPB or lapsed within one year of expiration date of certification
- Proof of formal education or relevant work experience is not required

NIGP’s “Public Procurement Associate” Designation is achieved by obtaining the following Core Certificates:
- Foundations of Strategy & Policy
- Foundations of Planning & Analysis
- Foundations of Sourcing & Contracting

NIGP’s Certification Program is comprised of four (4) components: Three (3) Tiers and NIGP’s Certification

Tier 1—Competency Badges
There are 33 competency modules that are laser focused on a specific topic.

Tier 2—Core Certificates
Specific badges when bundled together will earn you a Core Certificate.

Tier 3—Designations
The First Designation available is the “Public Procurement Associate” which consists of three (3) Core Certificates.

NIGP’s “CPP” Certified Procurement Professional Certification

Interested in scheduling a Virtual class so you can start earning your Badges? Contact Lisa Kesecker, Pro-D Chair for more information by phone at (407) 870-4622 or by email at lisa.kesecker@osceolaschools.net

Issue 5, Volume 24, January 2021 Newsletter
EDUCATIONAL OPPORTUNITIES

All courses will be virtual thru March 2021. We hope to provide both virtual and in-person starting in April, depending on COVID conditions.

DBIA will be offering a new DBIA education experience for 2021. Until then, take a look at this course schedule and makes plans for the new year. Online registration will be open soon. If you’d like to register now, please use this Registration Form and email it to our Education Department.

### JANUARY

<table>
<thead>
<tr>
<th>Date</th>
<th>Time</th>
<th>Event</th>
<th>Location</th>
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</thead>
<tbody>
<tr>
<td>Wednesday, January 13, 2021</td>
<td>10:00am – 6:00pm EST</td>
<td>Certification Workshop</td>
<td>Virtual</td>
</tr>
<tr>
<td>Friday, January 15, 2021</td>
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<tr>
<td>Friday, January 22, 2021</td>
<td>10:00am – 6:00pm EST</td>
<td>Conceptual Estimating</td>
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<td>Monday, January 25, 2021 –</td>
<td>8:00am – 4:00pm PST</td>
<td>Certification Workshop</td>
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<td>Wednesday, January 27, 2021</td>
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<tr>
<td>Friday, January 29, 2021</td>
<td>8:00am – 4:00pm PST</td>
<td>Progressive Design-Build</td>
<td>Virtual</td>
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### FEBRUARY

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<th>Event</th>
<th>Location</th>
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<tbody>
<tr>
<td>Friday, February 5, 2021</td>
<td>9:00am – 5:00pm CST</td>
<td>Developing an Acquisition Strategy</td>
<td>Virtual</td>
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<td>Tuesday, February 9, 2021 –</td>
<td>9:00am – 5:00pm CST</td>
<td>Certification Workshop</td>
<td>Virtual</td>
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<tr>
<td>Thursday, February 11, 2021</td>
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<tr>
<td>Tuesday, February 23, 2021</td>
<td>10:00am – 6:00pm EST</td>
<td>Design Management Fundamentals</td>
<td>Virtual</td>
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<tr>
<td>Wednesday, February 24, 2021 – Friday, February 26, 2021</td>
<td>10:00am – 6:00pm EST</td>
<td>Certification Workshop</td>
<td>Virtual</td>
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SCHOLARSHIP UPDATES

Hello Chapter Members,

The current Scholarship Log is posted on our website. Chapter members that have current scholarship funds are welcome to use them this year. All completed deferment requests from our 2020 deferment survey have been taken into account for the 2021 Scholarship Log. At this time, there is not a 2020 Scholarship Application available for members.

All redemption requests must be submitted by December 1st annually. The Scholarship Redemption Form is located on our website, Documents and Files, Scholarships.

The Board of Directors appreciate all our Chapter members and welcome you to actively participate in the Central Florida Chapter of NIGP! Please feel free to reach out to me if you have any questions.

Thank you,

Tabatha Freedman

Tabatha Freedman, MBA, NIGP-CPP, CPPO, CPPB
CFC NIGP Vice President
Vicepresident@cfcnigp.org
407-840-3348 Cell

MENTORING OPPORTUNITIES

Take advantage of the Mentoring Program!

Some of the Benefits:

⇒ Guidance to the Mentee.
⇒ Share knowledge and experience
⇒ Customize plan to meet Mentee’s goals.
⇒ Assist Mentee thru certification process
⇒ Scholarship points
⇒ Mentee Learns the NIGP nuances
⇒ Mentor gives feedback for progress and assessment
⇒ Mentor feels sense of achievement by “giving back”

Mentors needed.

Contact Info: Kristine Rodriguez, Director
Rodriguez.Kristine@Brevardschools.org
MENTORING OPPORTUNITIES

NIGP Mentorship Program

Exciting news, NIGP launches Mentorship Facebook page.

Lifelong learning should be supported by intentional relationships established to guide your professional development and career growth. The NIGP Mentoring Facebook page is designed to help you by connecting junior members with more experienced practitioners who can offer mentoring advice to help you progress in your career. Mentors can be a neutral sounding board, they can help you handle difficult or unusual situations you may face in your role or in your career, and they can provide feedback regarding growth opportunities to support your long-term career development.

The NIGP Mentorship Program is designed to support the needs of NIGP Members and other public sector public procurement professionals by:

- Creating strong professional networks built on trust and respect to facilitate life-long learning
- Promoting diversity of thought and critical thinking skills
- Providing supplemental learning channels to enhance brainstorming
- Providing access to more experienced professionals who can offer encouragement and career guidance
- Promoting an environment where the participant feels empowered and confident

Starting August 24, we will be hosting on-going discussions that you can take part in. Beginning in September, we will be hosting monthly live virtual events to bring the community together to discuss and share ideas.

For any questions please contact: mentorship@nigp.org
As the creator and operator of the Question of the Day online study assistance for public procurement certification exams, I had intended to add a session for the new NIGP-CPP certification in January. However, I now have a list of appropriate questions and a separate list for those sitting for the exam this November and through August of next year. If anyone fits that time frame and wishes to join, please go to qoftheday.net and submit a contact form. I would appreciate the widest dissemination of this message by my procurement colleagues out there. Thank you.

QOFTHEDAY.NET
Home
General overview of the Question of the Day; Online study assistance for public procurement professional...
COMMUNITY SERVICES

Happy New Year to our Chapter Members!

Because of our members’ generosity, we had the opportunity to donate approximately $2,800.00 to Second Harvest Food Bank of Central Florida at our December 11, 2020 meeting. Our donation has already been put to use acquiring and distributing food to families in need in our community. We are making a lasting impact in the betterment of our community.

Thank you to our members for providing gift cards to Ronald McDonald House. Giving to our community is something that is ongoing. Your small gift goes a long way to help a family in need.

Remember to include a Community Donation form in order to receive credit for your donation.

Thank you for your continue support to our Central Florida families and community.

Any questions, contact Mildred Maldonado at Mildred.Maldonado@osceola.org.

Mildred Maldonado, Osceola County Procurement Services at: 1 Courthouse Square Suite 2300, Kissimmee, FL 34741.

### DONATION RECEIPT

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<tr>
<th>DONATION RECEIPT</th>
<th>(Please print clearly so form can be returned to you timely)</th>
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<td>Donated by:</td>
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<tr>
<td>Agency:</td>
<td></td>
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<tr>
<td>Donated to:</td>
<td>(list charity)</td>
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<tr>
<td>Type of donation:</td>
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</tr>
<tr>
<td>Value:</td>
<td></td>
</tr>
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</table>

** AREA BELOW FOR COMMITTEE CHAIRS USE ONLY **

** COMMUNITY SERVICES CHAIR **

Approved by / Date

** SCHOLARSHIP CHAIR **

Accepted by / Logged / Date:

*Not eligible for scholarship points unless signed by Community Services & Scholarship Chairs*

Thank you for your generosity. We appreciate your support!
Membership Meeting Minutes  
December 11, 2020

Start: 12:03 PM          Ended: 12:33 PM

Welcome – Damaris Nazario, President
  • Congratulations to Chris Coghill, Brian Ferrier, Tabatha Freedman, Carrie Mathes, Zulay Millan, and Sean Hynes on obtaining their NIGP-CPP Certifications
  • Introductions and Recognition of Guests
    ▶ Nyah Hawkins, student at UCF, studying Integrated Business
    ▶ Cheryl Raiford, City of Leesburg

Old Business
  • Secretary’s Report and Approval of Previous Minutes – Katrina Ponzini
    ▶ Motion to approve by Joanne Flick, Seconded by Lisa Kesecker
    ▶ No Discussion
    ▶ Motion Passed

  • Treasurer’s Report and Approval – Ramandeep Nijjer
    Reconciled Statements for September, October, and November 2020
    ▶ Motion to approve by Mildred Maldonado, Seconded by Silvia Coste
    ▶ No Discussion
    ▶ Motion Passed

  • Vice President’s Report – Tabatha Freedman
    ▶ Programming Updates
      1. September 18, 2020 Workshop Recap
         David Nash, Contract Administration, 86 attendees
      2. January 29 Chapter Meeting, Virtual
         Bill Munch, Custom Conversations: Cooperative Purchasing Panel
      3. Remaining 2021 Meetings/Programming
         Method of delivery and/or location to be determined
         March 5, 2021, Workshop - Reach out to Tabatha Freedman if you have ideas for or would like to present at the Workshop
         May 14, 2021 Chapter Meeting
         July 16, 2021 Chapter Meeting
         September 24, 2021 Workshop
         November 10, 2021 RTS
         December 10, 2021 Chapter Meeting

    ▶ Scholarship Updates
      1. Deferment Survey
         October 15th to December 15th emails sent out, 92% of scholarship participants have responded
2. Chapter Sponsored Community Service Initiatives
   Approximately $2,800.00 collected from membership through scholarship deferment survey, all funds collected to be awarded to 2nd Harvest Food Bank.
   - Motion to approve by Denise Schneider, Seconded by John Schmidt
   - No Discussion
   - Motion Passed

- President’s Report – Damaris Nazario
  - RTS
    1. November 10, 2021 at the Maitland Civic Center
    2. Marketing update in January 2021
  - Elections 2022
    1. Slate determined by mid-year 2021
    2. Reach out to any member of the Board if you are interested
  - Strategic Plan
    1. Damaris is working with Luis Aviles
    2. Strategic plan will be two (2) years moving forward, will cover 2021 and 2022
    3. Look for email asking for ideas for inclusion in the Strategic Plan
    4. Looking to implement a meeting with key members to draft the Strategic Plan

New Business
- Committee/Task Force(s) – Updates from Chairs

- Pro-D
  - No classes scheduled at this time
  - Virtual class platforms available to host, contact Lisa Kesecker for more information

- Internship/Externship/Mentoring
  - UCF Job Shadow Program Spring Session, April 12-16, 2021
  - UCF Spring 2021 Career Readiness Month (CRM)
    1. Resume Critiques: January 20 and January 27, 2021, 11:00 AM – 5:00 PM
    2. Mock Interviews: January 29, 2021, 11:00 AM – 4:00 PM
  - If interested in any of the above UCF events, please reach out to John Schmidt
  - If interested in the mentorship program, please reach out to the Board or the committee chair

- Community Service
  - Donation receipt located in the newsletter
  - $100.00 collected and given to RMH, thank you to those who donated
  - If interested in donating gift cards/food, please reach out to Mildred Maldonado

- Open Floor
  - DBIA Upcoming Events, Virtual and In-Person
  - Contact Joanne Flick for more information

Chapter Meeting Is Adjourned, 12:33 PM
  - Motion to approve by Joanne Flick, Seconded by Tabatha Freedman
Membership Meeting Agenda  
January 29, 2021

12:00 PM, Chapter Business Meeting
12:30 PM, Cooperative Purchasing Panel Discussion: A Practitioner’s Practical Guide IN OUR NEW REALITY  
  presented by Bill Munch, CPPO, CPPB

Welcome – Damaris Nazario, President
  Introductions, Welcome Guests & Recognition of New Members

Old Business
  Secretary’s Report and Approval of Previous Minutes – Katrina Ponzini
  Treasurer’s Report and Approval – Ramandeep Nijjer
  Vice President’s Report – Tabatha Freedman
    Programming Updates
    Scholarship Updates
  President’s Report – Damaris Nazario
  Budget

New Business
  Committee/Task Force(s) – Updates from Chairs
    Legislative
    Pro-D
  Study Groups
    Internship/Externship/Mentoring
    Community Services
  Open Floor
  Recognition of New Certifications
  Job Postings, Announcements, New Positions, Purchasing News

Chapter Meeting Is Adjourned

The Central Florida Chapter of NIGP works to promote and support the professional development of its diverse membership and strives to maintain the highest standard of ethics, integrity, public trust and awareness in the public procurement profession.

2021 CHAPTER MEETING DATES
  January 29th  
  March 5th  
  May 14th  
  July 16th  
  September 24th  
  December 10th

2021 DATES TO REMEMBER
  Reverse Trade Show  
  November 10th