## LANE COLLEGE ACADEMIC CATALOG 2023-2024

## Academic Pathway for Business (Marketing)

|             |            |   | Fr  | eshman Year  |             |  |             |
|-------------|------------|---|-----|--|-------------|--|-------------|
|             | Semester I |   |     |  | Semester    | П  |             |
| Dept.       | No.        | Course  | Cr. | Dept.  | No.         | Course Cu  | r.          |
| ORN         | 110        | Orientation   | 1   | MAT  | 133         | Algebra I  | 3           |
| LLC         | 112        | First-Year Enrichment Seminar                                   | 1   | CSC  | 131         | Introduction to Computers  | 3           |
| LLC         | 120        | First-Year Reading Seminar                                      | 1   | BIO 131 or<br>PHY 131,<br>132, 133,<br>134, or 135 | 131 - 135   | Biological Science or one of the following:<br>Physical Science/Introduction to<br>Astronomy/Galileo & the Church/Light, Color, &<br>Vision/Physics of Music | 3           |
| ENG         | 133        | Composition I   | 3   | ENG  | 200's       | Literature Option  | 3           |
| HIS         | 131/231/33 | U.S./World/Black History I                                      | 3   | REL  | 131/132/231 | Old/New Testament/Hist of the Blk Church   | 2           |
|             | 1          | -   |     |  |             |  |             |
| ART/MUS     |            | Fine Arts Option  | 3   | CPI  | 101         | Career Pathways  | 1           |
| PER         | 222/225    | Conditioning Exercise/<br>CPR/First Aid & Safety                | 2   |  |             |  |             |
|             |            | Total   | 14  |  |             | Total  | 15          |
|             | 1          |   | Sor | ohomore Year                                       |             |  | I           |
|             | Semester I |   | •   |  | Semester    | α  |             |
| Dept.       | No.        | Course  | Cr. | Dept.  | No.         | Course   | Cr.         |
| HIS         | 131/231/33 | U.S./World/Black History I                                      | 3   | HIS  | 132/232/332 | U.S./World/Black History II  | 3           |
|             | 1          | -   |     | IIIS   | 152 252 552 |  | 5           |
| PER 222/225 |            | Conditioning Exercise/ CPR/First Aid &<br>Safety                | : 3 | MKT  | 210         | Principles of Marketing  | 3           |
| ACT         | 210        | Principles of Accounting I                                      | 3   | ACT  | 220         | Principles of Accounting II  | 3           |
| COM         | 230        | Public Communication  | 3   | MGT  | 220         | Managerial Communications  | 3           |
| LCC         | 210        | Sophomore Seminar   | 1   | FIN  | 210         | Principles of Finance  | 3           |
| FIN         | 150        | Personal Financial Management                                   | 2   |  |             |  |             |
|             |            | Total   | 15  |  |             | Total  | 15          |
|             |            | 1   | J   | unior Year   |             | 1  |             |
|             |            | Semester I  |     |  |             | Semester II  |             |
| Dept.       | No.        | Course  | Cr. | Dept.  | No.         | Course   | Cr.         |
| ECO         | 210        | Principles of Macroeconomics                                    | 3   | MGT  | 210         | Principles of Management   | 3           |
| MAT         | 233        | Probability & Statistics  | 3   | ECO  | 220         | Principles of Microeconomics   | 3           |
| FIN         | 210        | Principles of Finance   | 3   | MKT  | 320         | Promotion and Advertising  | 3           |
| MKT         | 210        | Principles of Marketing   | 3   | FIN  | 310         | Principles of Investments  | 3           |
| FIN         | 210        | General Elective  | 5   | MKT  | 510         | Marketing Elective   | 3           |
|             |            | Total   | 17  | mitt   |             | General Elective   | 3           |
|             |            | Total   | 1/  |  |             |  |             |
|             |            |   |     | Senior Year  |             | Total  | 18          |
| Dont        | No         | Commo   | -   |  | No          | Course   | <u>C</u> ., |
| Dept.       | No.        | Course  | Cr. | Dept.  | No.         | Course   | Cr.         |
| FIN         | 210        | Principles of Finance   | 3   | MGT  | 480         | Business Policy  |             |
| MGT<br>MGT  | 310<br>330 | Management Information Systems<br>Prod. & Operations Management | 3   | MGT<br>MKT   | 410         | Business Law<br>MKT Elective   |             |
|             |            | Marketing Research  |     |  | 440         | Business Research Methods  | 2           |
| MKT         | 420        |   | 3   | MGT  | 440         |  | 3           |
| MKT         |            | Marketing Elective  | 3   |  |             | General Elective   |             |
|             |            | Total   | 15  |  |             | Total  | 15          |