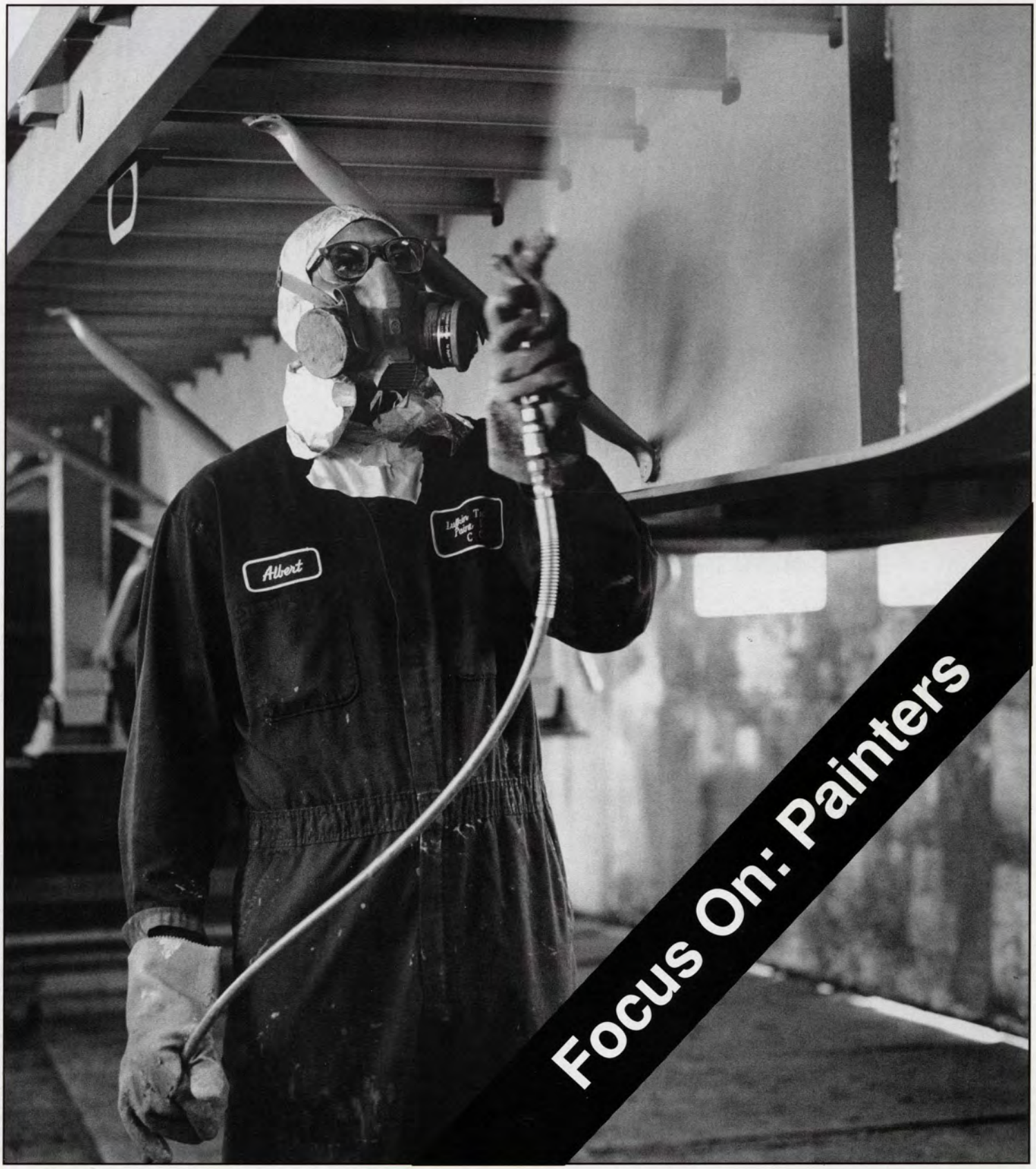
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LUFKIN

ROUNDUP

SEPTEMBER 1990



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Walking around LUFKIN

... I meet co-workers almost every day whose children have been awarded one of our college scholarships. This program has always been of particular pride to me, and should be for all LUFKIN employees.

Much has been said over the years about this program, but my point in this column isn't to praise the system, although it is truly outstanding, rather I want to refer all readers to the box on page 6 with the heading Scholarship Memorials.



LUFKIN has a long and proud history. A history which shows the power of the human will; a history which shows that people working together can accomplish great and grand feats; a history which shows that the heart of LUFKIN was, is and always will be the spirit of its employees. This has never been more evident than in the generosity which has been shown by individuals in loving memory of deceased loved ones.

I can think of few ways to remember a loved one which will live longer and have a greater impact on the future of LUFKIN, East Texas and our great country. Educating succeeding generations is one of the most important endeavors any group can undertake and with the generosity which has been displayed thus far, we can be assured that this generation has truly made a giant step in that direction.

F B Stevenson

Frank B. Stevenson

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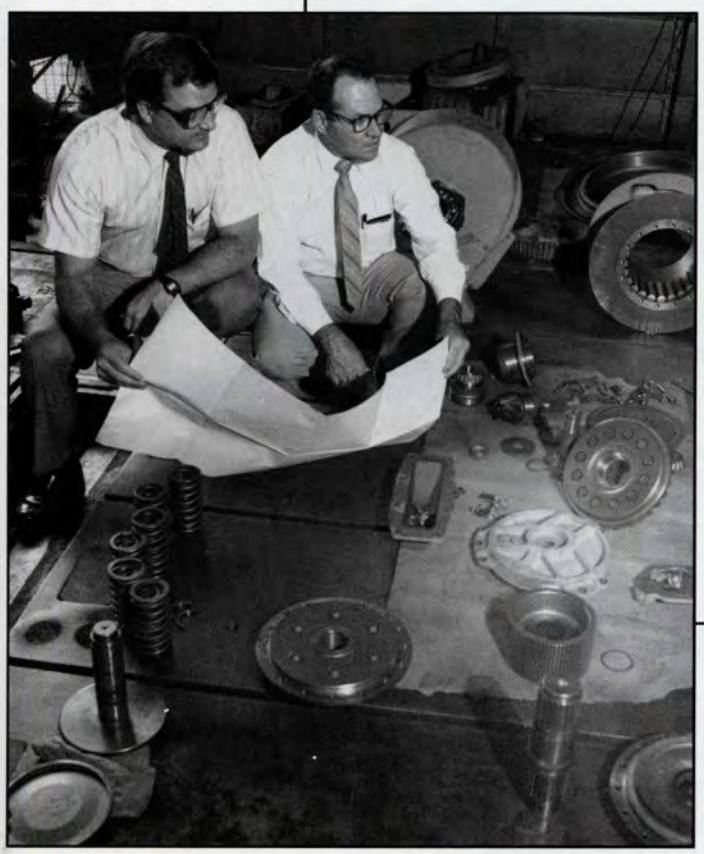
For Immediate Release

LUFKIN INDUSTRIES, INC.

NEWS RELEASE:

Lufkin Industries, Inc. announces the addition of a new product line with the purchase of a line of tractor winches from Clark Equipment Company. These winches, primarily used on timber harvesting machinery such as skidders, tractors and bulldozers, are expected to add between $5 and $10 million in revenue in the first year of operation. The acquisition includes engineering design, tooling and equipment. No facilities were included.

The winches will utilize existing capabilities of LUFKIN's Machinery Division, including foundry castings, fabrication, machining and assembly. LUFKIN produced a line of winches in the 50's and early 60's and the Company feels that this will be an important addition to its product line.



Frank Stevenson, President and CEO of Lufkin Industries, Inc., stated that "This is another step in our continuing process of diversification. The product fits existing LUFKIN manufacturing facilities and will make use of the skills and capabilities of our people to allow us to become a world-class winch supplier."

-30-

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FOCUS ON:



So you want to buy a LUFKIN unit. We know we have the type and size just right for you. Now, what color would you like that unit to be painted?

How about Shamrock Green 318, or Imsco Green, or Citgo Gray, or H71 Dunes Tan, or Gulf Orange, or Black, or Westinghouse Blue, or Aggie Maroon, or Machinery Gray.

It's often been said that the job isn't finished until the paper work is done... well, at LUFKIN the job isn't finished until the unit is painted to suit the customer.



LUFKIN's manufacturing areas have 9 separate painter classifications with approximately 30 people in them. These classifications range in scope from applying primer coats to working with the finish coat. Taking the nearly finished product sent to them by the hundreds of other LUFKIN workers, LUFKIN's many painters can be truly called artists... just on a large scale.



As with everything else about a LUFKIN product, the paint job is important. Every painter in every shop knows that all important quotation: *If it says LUFKIN, it's the best there is!*

FRONT COVER: Albert Duffield, Painter A, Trailer, applies a primer coat to the underside of a float.

TOP LEFT: Billy Hoosier, Spray Painter, Buck Creek, changing the filter on his protective mask.

MIDDLE: Arthur Moye, Casting Painter, Foundry, cleaning the tip on his paint gun.

BOTTOM LEFT: John Bullock, Painter B, Trailer, applying a coat of paint to an axle assembly.

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Painters





ABOVE: T.L. Williams, Sr. Spray Painter, Machine Shop, taping over instrumentation of a gear unit.
RIGHT: Raul Castillo, Casting Painter, Foundry, recording data from a casting waiting to be painted.

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On The Road To Success

ACCOUNTING

Pam White.....Billing Clerk to Billing Clerk A

FABRICATION

Elmer Anderson.....Structural Worker B to Structural Worker A
Johnny Burrell.....Structural Worker B to Structural Worker A
Gilberto DeJesus, Jr.....Welder C to Structural Worker B
Kim Frels.....Structural Worker B to Structural Worker A
James Loving.....Welder B to Machine Operator IV
Ira Mott.....Structural Worker B to Structural Worker A
Jerry Williams.....Structural Worker B to Structural Worker A

FOUNDRY

Perry Bell.....Storekeeper to Foreman 9
Norman Shoemaker.....Production Technician to Foreman 9
Jim Stacy.....Foreman 9 to Sales Trainee
Otha Thompson.....General Foundryman to Melter B

MACHINE SHOP

Steven Belrose.....Machine Operator Trainee to Machine Operator A
Fred Forsyth.....Machinist Helper to Truck Operator
Dennis Hopper.....General Foreman to Integrated Operations Manager
Virgil McMullen.....Machine Operator Trainee to Machine Operator C
Calvin Mundy.....Truck Trailer Operator to Heat Treater
John Segrest.....Machine Operator Trainee to Machine Operator A
Tom Spencer.....Assembler B to Assembler Commercial Gears
Gregory Steele.....Heat Treat Helper to Heat Treater
Wesley Walton.....Machine Operator Trainee to Machine Operator B

PUMPING UNIT SALES

Michael Huff.....Salesman B to Salesman A
Earl Stuckey.....Salesman A to District Manager

TRAILER

Jessie Brooks.....Painter A to Trailer Builder A
John Brown.....Helper to Trailer Builder B
Johnny Christie.....Trailer Builder B to Trailer Builder A
Enrique Dominguez.....Helper to Trailer Builder B
Jeffery Eberlan.....Machine Operator B to Welder A
Jerri Gilbert.....Helper to Trailer Builder B
David Grimes.....Helper to Trailer Builder B
Michael Hebert.....Helper to Trailer Builder B
Florine Thompson.....Cleaner Grinder to Secretary
Sandra Ward.....PERMAC Specialist to Data Base Coordinator

TRAILER BRANCH

Henry Mancha.....Parts Helper to Parts & Service Salesman

SCHOLARSHIP MEMORIALS

Since it was first announced that Memorials could be dedicated to the Lufkin Industries Scholarship Fund in the name of a loved one, many people have shown their love and concern for the future education of young people in this manner.

The Roundup will print a Memorials List at least once each quarter in recognition of those being memorialized and in recognition of those who cared and with their generosity continue to give.

In Memory of:	Benefactor
R.E. "Mutt" Barr	Mrs. R. E. "Mutt" Barr
	Jim & Carol Riggs
Dora Havard	The Personnel Department
	Mrs. R. E. "Mutt" Barr
Jake Ross	Mrs. R. E. "Mutt" Barr
Jud Hunt	Jim & Carol Riggs
	Frank & Jerry Stevenson
	Bill Trout
M.M. Fontenot	Mr & Mrs. Bayo Hopper
	Frank & Jerry Stevenson
	Mrs. R. E. "Mutt" Barr
Sophie Trout	Frank & Jerry Stevenson
	Jim & Carol Riggs
	Mrs. R. E. "Mutt" Barr
Mary Ramirez	Employees of Bldg 12
General Fund	LUFKIN Retirees Club

F.Y.I. - For Your Information----------

UNITED WAY DRIVE IN OCTOBER-

The annual Angelina County United Way fund raising drive will begin in October. As in previous years, LUFKIN has committed to providing matching funds for all moneys raised by LUFKIN employees.

SAT/ACT TEST DATES SET-

All employees whose children plan to apply for a LUFKIN scholarship need to remind their children to register for the SAT or ACT tests which will be given this Fall. Those applying for a scholarship must submit scores from one of these tests with their application.

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SEPTEMBER ANNIVERSARIES

Accounting
Roy Myers 18
Jimmie Fenton....16
James Harrison 14
Gary Porter 9
Shirley Thomas 4

Canada
Joseph Pisesky 7
Bernard Mielke 3

Engineering
Robert Nunn....24
Betty Niosi....12
Christina Randolph....11
Robert Jones....6
Mikki Walters 3
Charles Lambert....2
Roger Hanks....2
James Taylor....1
John Eakin....1
Michael Garner 1

Fabrication
Marion Christie....35
Coy Minshew....29
Rayford Davis....28
William Hutson 28
Royce Ashworth 27
Marvin Tarver....27
Glenn Edwards....26
Jefferson Skinner....25
Ronald Doss 24
Dale Frels 23
James Brennan....22
Jesse Ross....20
Willie Walker 20
Rickey Buchanan....18
Freddie Rudisill 17
Joe Audrey....16
Wayne Spratley 16
Ricky Sowell 16
Douglas Steel....16
Guadalupe Sanchez....15
Bobby Guthery 13
Fred Coulter....13
James Tudor....13
Antonio Santana....11

Foundry
Harold Hicks....40
Roosevelt Adams....35
Edward Flemon....27
Bobby Strange....24
Kenneth Burnett....24
J. D. Rodgers 19
Charles Riggins....16
Marvin Dill 16
Donnie Dudley....16
Jeff Lankford....15
Henry Credit....15
Joe Penn....13
George Castillo....13
Roger Sowell 13
Benito Acevedo....11
Raul Castillo 11
Norman Shoemaker....5
Ned Hitesman....5
Rogelio Ramirez....3
David Ormsby 3
David Silva....1

Gear Sales
William Sides 28
Kenneth Diana....13
David Henning....10
Stephen Thompson....3

Industrial Supplies
John Purvis 12
Bobbie Havard 12
Lynne Owens 11
Gary McMorrow....9
Jesse Benge 6
Marcelo Loya....3

Machine Shop
Bobby Wood 29
Joseph Behannon 28
Keith Strickland....28
Charlie Rhodes 28
Donald Traylor....27
Larry Cordova 26
Samuel Barrow 24
Larry Cloyd 24
Hollis Barnhart....24
Archie Taylor 24
Betty Wood....24
Bobby Allen....23
Thomas Stricklin....22
Michael Cummings....21
J. C. Higgins....21
Terry Johnson....20
Oscar Arant 18
John O'Connor 18
William Mosley....18
Jerry Watson 17
Henry Sargent 17
Dora Hight 16
Carl Moore....16
Henry Havard....16
Eldon Newton....16
Harvey Rainey 16
Mitchell O'Neill....15
Leonard Sharp....15
Francis Bridges 15
William Ford 15
Herbert Logan....15
Claude Williams 15
Lovell Lee....14
James Price....13
Lemon Hamilton 12
Thomas Harris 12
Thomas Downey 12
Johnny Johnson 12
Jason Parrish 11
Milton Phillips 11
Harlon Smith....11
Martha Reese 11
Edward Perley 11
Willie Wigley 9
Wendell Davis....6
John Freeman 6
Alan Scott....3
Lynn Turner....3
David Massingill 3
Lamonie Williams....3
Herbert Johnson....3
Johnny Davis 3
Robert Howell 3
Donnie Wolf 3
Ricky Hampton....3
Derrick Stewart 3
Charles Ashworth....3
Jim Pursley....2
Elizabeth Williams 1
Stephen Belrose 1
Gregory Steele....1
Linda Whisenant....1
Stephen Neese....1
Zebby Gray....1
Eric Houston 1
Jeffrey Cooper 1
Matthew Thornton 1

Personnel
Pam Lovett....12
DeWayne Collins 12
Ginny Russell 10
Hilburn Slaid 5
Ace Patton....3

Pumping Unit Sales
Edwin Patterson 31
Rose Courtney 17
James Copeland 11
Jim Still....10
Harry Sledge 9
Bruce Cunningham....7
Omer Hill 4
Don Crow....4
Danny Walley....3
Michael Phillips....2
Ruth Miller....2
Homer Owens....1

Trailer
Trevatha Carroll 39
J. C. Crawford....35
Kenneth White....28
Henry Williams 28
Darcey Faircloth....25
Ada Beck....25
Gary Jones....25
Albert Mills....24
Tommie Miller 23
Charles Distefano....23
Billy Durham....22
John Pena....21
Oscar Malone....21
Rex Bailey 18
Shirley Ware 18
Linwood Fenley....18
Marvin McKnight 18
Jackie Hewitt....17
John Joseph....17
Andy Beddingfield 16
Susie Phillips....16
Geraldine Williams 14
Gerald King....14
Robert Beers 14
James Baldwin....13
Sandra Distefano 13
James Murphy 12
Joe Sanches....11
James Smith....11
Willie Limbrick....10
Olivo Lopez....10
Travis Harris 7
Greg Mora 7
Sharon Spells....6
Robert Scott....6
Gregory Moore 6
Dennis Hulett 3
Michael Menefee 3
Danny Colbert 3
Richard Gilley....2

Trailer Branches
Marilyn Ivy 28
Louis Wilson 6
Regulo Cobio....3
Steven Clampitt....3
Gabriel Perez 2
Guadalupe Garcia....1
Paul Harrell 1

1990 Angelina County Red Ribbon Campaign

This campaign is designed to present a unified and visible commitment toward a drug-free Angelina County, Texas and nation.

By wearing and displaying a Red Ribbon during the week of October 21, 1990, the citizens of Angelina County are able to register their intolerance to illegal drug use.

During this week the silent majority steps out... and turns *red*, with a commitment to a drug-free lifestyle.

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LUFKIN, INDUSTRIES, INC.
P.O. Box 849, Lufkin, Texas 75902-0849

BULK RATE
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Address Correction Requested

The LUFKIN Team



Frank Sander, Project Technologist, Machine Shop



Harold Lane, Truck Operator, Machine Shop



James Headrick, Machine Operator B, Machine Shop

THE ROUNDUP

VOLUME 47, NUMBER 9, 1990

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P.O. Box 849, Lufkin, Texas 75902-0849.
For active and retired employees and their families.

James Horton, Director of Personnel and Corporate Communications

Michael Mark, Editor

Viron Barbay, Senior Photographer