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LUFKIN

ROUNDUP

JULY 1990



GRADUATION 1990

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Walking around LUFKIN



...it is a genuine pleasure to see all of our Team Mates whose children have been recipients of Lufkin Foundation Scholarships. This issue of the Roundup spotlights 42 more young people and families who you and I are assisting in the most important task they will ever undertake... their education.

Education is the cornerstone of American industry and is one of the most important elements of LUFKIN's continuing success. LUFKIN has always maintained an environment for learning and growth.

In the June issue of the Roundup we talked of 96 LUFKIN Partners who had just completed the Spring Semester at LUFKIN University. We have often said that success is not a destination, it is a continuing journey; and this can readily be said of the educational process — it is a never-ending journey.

Our nation and our Company are in an ever changing world. As our industry becomes more technologically diverse, the need for improvement in every area of our business becomes greater. These necessary improvements can be made only through education and training.

While you and I understand that this is just the first step these young people will be taking in educating themselves for their future lives; it is indeed that — a first step. As any first step is a time for joy and rejoicing, I want to join with the whole LUFKIN Team in applauding each of these young people and wishing them the very best for their futures.

F B Stevenson

Frank B. Stevenson

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1990 SCHOLARSHIPS



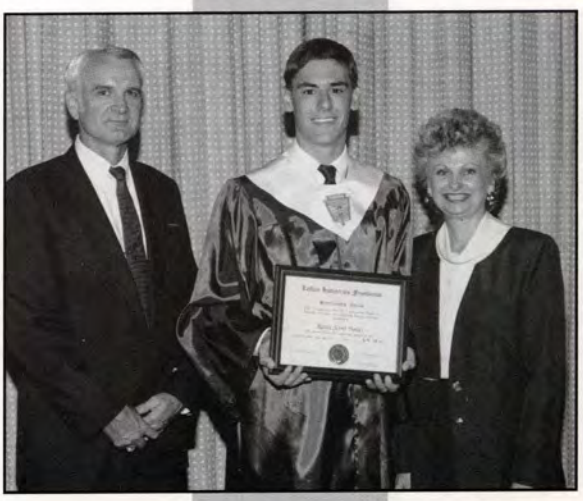
Brent Edward Adams
Son of Mr. & Mrs. Robert Adams
Robert is a Decoil Machine Operator
at the Trailer Plant



Manoj Babu
Son of Mr. & Mrs. Rajan Babu
Rajan is a Machine Operator B
in the Machine Shop



Shannon Bailey
Daughter of Mr. & Mrs. Stephen Bailey, Sr.
Stephen is a Power Transmission Specialist
in Industrial Supplies



Kevin Scott Baker
Son of Mr. & Mrs. Kennieth Baker
Ken is the Manager of Cost Management
in Accounting



Tremayne Clardy
Son of Mr. & Mrs. Willie L. Bell
Willie is a Burner - Class A
in the Fabrication Department



Bobbie Lee Ann Colbert
Daughter of Mr. & Mrs. Bobby H. Colbert
Bobbie is a Tool Maker
in the Machine Shop

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1990 SCHOLARSHIPS



Devon Kurt Darden
Son of the late George Darden and Mozell Darden
Mozell is a Clerk 4
in the Machine Shop



Shannon Wesley Davis
Daughter of Mr. & Mrs. Rayford W. Davis
Rayford is a General Foreman
in the Fabrication Department



Lisa Marie Dennie
Daughter of Mr. & Mrs. Richard L. Dennie
Richard is an Electrician (Specialist)
in the Machine Shop



Mark Edwin Dominey
Son of Mr. & Mrs. Ed V. Dominey
Ed is an N.C. Programmer
in the Machine Shop



James Andrew Few
Son of Mr. & Mrs. R.L. McGuire, Jr.
R.L. is a Working Foreman, Electrical Maintenance
in the Machine Shop



Robyn K. Hail
Daughter of the late Robert W.& Mrs. Hail
Bob was a District Manager
in Pumping Unit Sales

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Darrell Wayne Harbuck
Son of Mr. & Mrs. Wayne A. Harbuck
Wayne is the Supervisor/Asst. Manager, Electrical
in the Machine Shop



Christi Michelle Hicks
Daughter of Mr. & Mrs. Harold L. Hicks
Harold is a Mullor Operator A
in the Foundry



Katrena Deina Hightower
Daughter of Mr. & Mrs. Elmo Hightower
Elmo is a Truck Driver A
in the Fabrication Department



Deborah Hodges
Daughter of Mr. & Mrs. John W. Hodges
John is a Belt Cover/Crank Guard Maker
in the Fabrication Department



Chris Dion Hopper
Son of Mr. & Mrs. Dennis Hopper
Dennis is an Integrated Operations Manager
in the Machine Shop



Alan Craig Hughes
Son of Mr. & Mrs. Samuel L. Hughes
Sam is an Electronics Technician
in the Machine Shop

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1990 SCHOLARSHIPS



Michael Jinkins
Son of Mr. & Mrs. David L. Jinkins
David is a Supervisor 10
in the Machine Shop



Johnny Joe Johnson, Jr.
Son of Mr. & Mrs. Johnny J. Johnson
Johnny is a Machine Operator C
in the Machine Shop



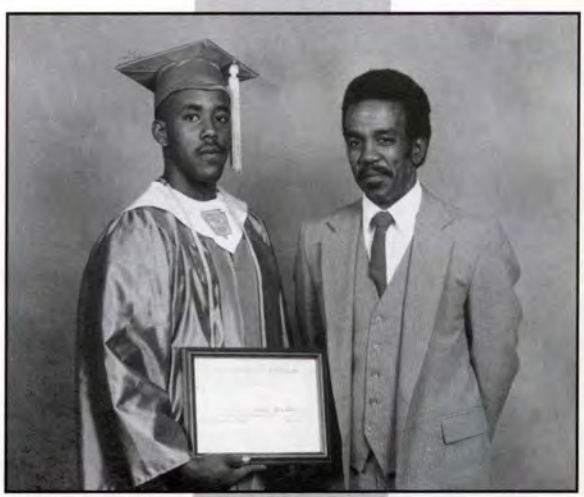
Kara Dominey Kaemmerling
Daughter of Mr. & Mrs. Darvin Dominey, Sr.
Darvin is a Mechanical Maintenance Foreman
in the Machine Shop



Cary D. Lewis
Son of Mr. & Mrs. John D. Lewis
John is a Parts Clerk
at the Trailer Plant



Laura Jeannette Mark
Daughter of Mr. & Mrs. Michael Mark
Mickey is the Employee Relations Manager
in Personnel



Gregory DeWayne McClain
Son of Mr. & Mrs. Sylvester McClain
Sylvester is the Quality Assurance Manager
at the Trailer Plant

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1990 SCHOLARSHIPS



Jonathan McIver
Son of Betty McIver
Betty is the Personnel Secretary
in Canada



Toshia McMullen
Daughter of Mr. & Mrs. George L. McMullen
George is a Machine Operator A
in the Machine Shop



Michael McNulty
Son of Mr. & Mrs. George G. Blaisdell
George is a Machine Operator C
in the Machine Shop



Krista Ann Meyers
Daughter of Regina A. Meyers
Regina is the Secretary
in the Maryland Sales Office



Mark R. Miller
Son of Ruth A. Miller
Ruth is the Secretary
in the Casper Sales Office



Sherry Ann Miller
Son of Ruth A. Miller
Ruth is the Secretary
in the Casper Sales Office

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1990 SCHOLARSHIPS



Wesley B. Miller
Son of Mr. & Mrs. Tommie D. Miller
Tommie is the Supervisor, Billing/Order/Pricing
at the Trailer Plant



Stacy Ann Pack
Daughter of Ann Harris
Ann is an Industrial Nurse
in the Personnel Department



Christi Reece
Daughter of Mr. & Mrs. John M. Reece
John is an Assembler-Class A, Specialist
in the Machine Shop



Jerry Justin Renfro
Son of Mr. & Mrs. Mitchell O'Neill
Mitchell is a Project Technologist
in the Machine Shop



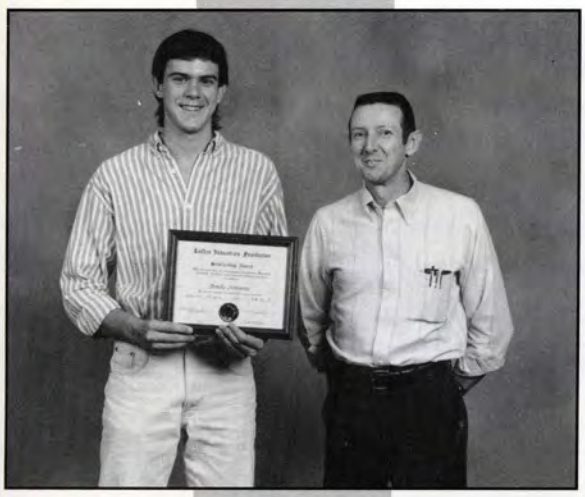
Justin Henderson Ricketts
Son of Mr. & Mrs. Roger P. Ricketts
Roge is the Branch Manager
at the Lubbock Trailer Branch



Kimberly Ann Rogers
Daughter of Mr. & Mrs. Jackie W. Rogers
Jackie is a Master Pattern Maker
in the Pattern Shop

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1990 SCHOLARSHIPS



Brady Simmons
Son of Mr. & Mrs. Joe D. Simmons
Joe is the Manufacturing Engineering Manager
in the Machine Shop



Sara B. Sisson
Daughter of Mr. & Mrs. G.W. Sisson
G.W. is a Mechanic A
at the Trailer Plant



Seleste Stringer
Daughter of Mr. & Mrs. Michael Stringer
Mike is the Shreveport Branch Manager and
the National Used Trailer Manager



Jami Michelle Vance
Daughter of Mr. & Mrs. Jerry B. Taylor, Sr.
Jerry is an Inspector
in the Machine Shop



Melissa Jo White
Daughter of Mr. & Mrs. Oran L. White
Oran is a Welder-Specialist
at the Trailer Plant



Jay Randy Williams
Son of Mr. & Mrs. Joseph S. Williams
Joe is the Branch Manager
at the Oklahoma City Trailer Branch

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A Conversation with Vertex

(The Roundup recently had the opportunity to speak with Rex Vardeman, President and Chairman of the Board for Vertex Communications Corporation. Following are excerpts of that conversation.)

ROUNDUP: How long has Vertex been in business?

VARDEMAN: The company has been in business since 1973. We've been in business as Vertex now for six years. The company was bought by Harris Corporation in 1977 and we bought it back from them in 1984.

ROUNDUP: Is LUFKIN doing a good job for Vertex?

VARDEMAN: You guys are doing a real good job. Everyone works to help solve the problems when they come up. You guys jump right on them and solve them. My measure of a company doing a good job is not whether they have problems, but how they react to the problems, and I think that everyone is reacting very quickly to problems when they come up.



(l-r) Jeff Porter, Vertex Chief Engineer; Rex Vardeman, Vertex President; Sam Greenville,LUFKIN; Dwayne Howell, LUFKIN

ROUNDUP: How do you see the LUFKIN-Vertex relationship in the future?

VARDEMAN: Of course we all have to continuously work on costs and quality -- that's an ongoing job. We have to get those things worked on -- yes, we see an ongoing relationship, because we're not planning to add any more assets to our facility; we're not going to add any more machines to do the steel fabrication. As we maintain our relationship it will be ongoing.

We do business that way; we have some vendors that we've done business with for 17 years. We don't just go out and shop around, we find someone and we stick with them; we work to develop a relationship and to develop a product flow and a quality product."

On The Road To Success

ENGINEERING

Michael Garner.....Drafter B to Drafter A
Charles Lambert.....Machine Operator Trainee to Drafter B
Stephen London.....Part-time to Drafter B

FABRICATION

Willie Bell.....Welder C to Burner A
Donald Deckard.....Burner B to Burner A

FOUNDRY

Jerry Jeffery.....Storekeeper to Mechanic B
Clyde Lowery.....Process Inspector to Scheduler
Walter Oder.....General Foundryman to Fork Lift Tow Motor Operator
Bob Pennington.....Supervisor 10 to Maintenance Engineer

MACHINE SHOP

Danny Casanova.....Machinist Helper to Machine Operator Trainee
Tony Ellington.....Service Rep to Hi-Speed Test Technician
Jack Essary.....Assembler A to Assembler Commercial Gears
Fred Forsyth.....Laborer to Machinist Helper
Franklin Kegler.....Blacksmith to Supervisor, Machine Shop Area
Tim Landrum.....Machinist Helper to Machine Operator Trainee
Bruce Lightfoot, Jr.....Laborer to Machine Operator Trainee
James Linstrom.....Machine Operator Trainee to Machine Operator B
Manuel Luna, Jr.....Machine Operator A to Machinist
Ray Mathews.....Machine Operator A to Machinist
Roger Mayes.....Machinist to Production Technician
Ronald Pope.....Laborer to Machinist Helper
Phillip Smith.....Supervisor Machine Shop Area to Supervisor 10
Linda Whisenant.....Machinist Helper to Machine Operator Trainee
LaMoine Williams.....Machine Operator Trainee to Machine Operator A
Joseph Young.....Machinist Helper to Machine Operator Trainee

TRAILER

Larry Edwards.....Welder Specialist to Assembly Foreman
Clayton Johnson.....Welder A to Welder Specialist
Sylvester McClain.....Q.A. Supervisor-Inspection to Q.A. Manager
Revis McKnight.....Painter B to Painter A
George Oliver.....Mechanic B to Mechanic A

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Marilyn Colbert....3
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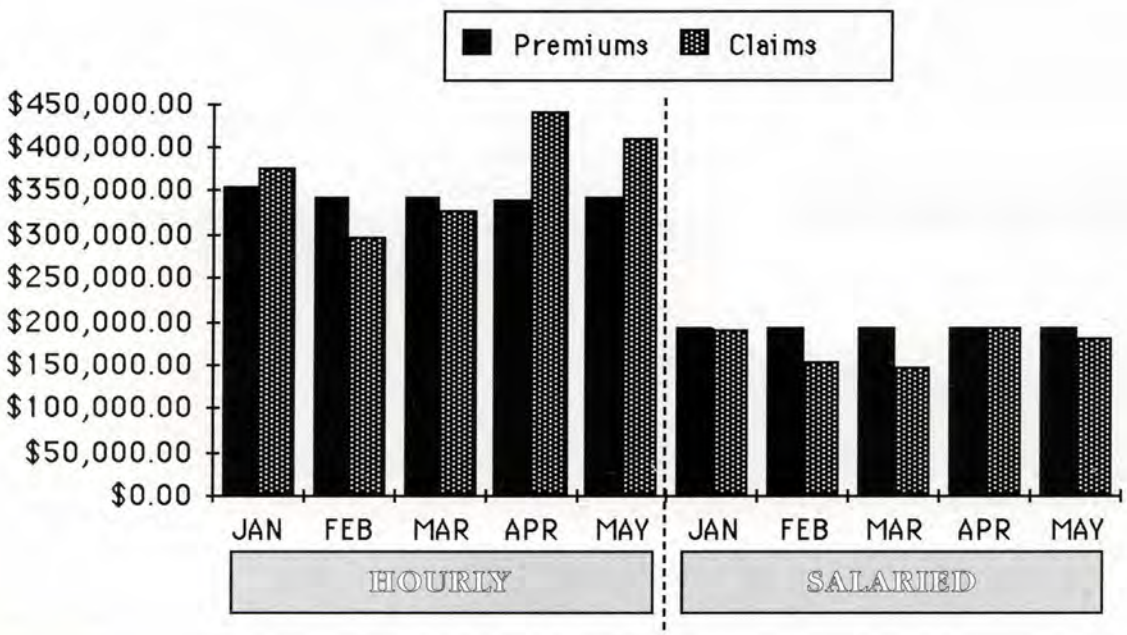
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Gary Pierson....6
Carlos Acevedo....4
Eddie Foster....3
Vister Carey....2
Bill Waggoner....1
Daniel Young....1
Woodrow Stewart....1

INSURANCE STATS



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The LUFKIN Team



Trailer Employees with Perfect Attendance in 1990
Front row (l-r): Elmer Lynch, Howard Coleman, Allen Fancher, Sam Adams, Otis Alexander
Back row (l-r): Ewell Jackson, Quinton Edwards, Charlie Gault, Gary Campbell, Albert Mills

THE ROUNDUP

VOLUME 47, NUMBER 7, 1990

Published monthly by Lufkin Industries, Inc.
P.O. Box 849, Lufkin, Texas 75902-0849.
For active and retired employees and their families.

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