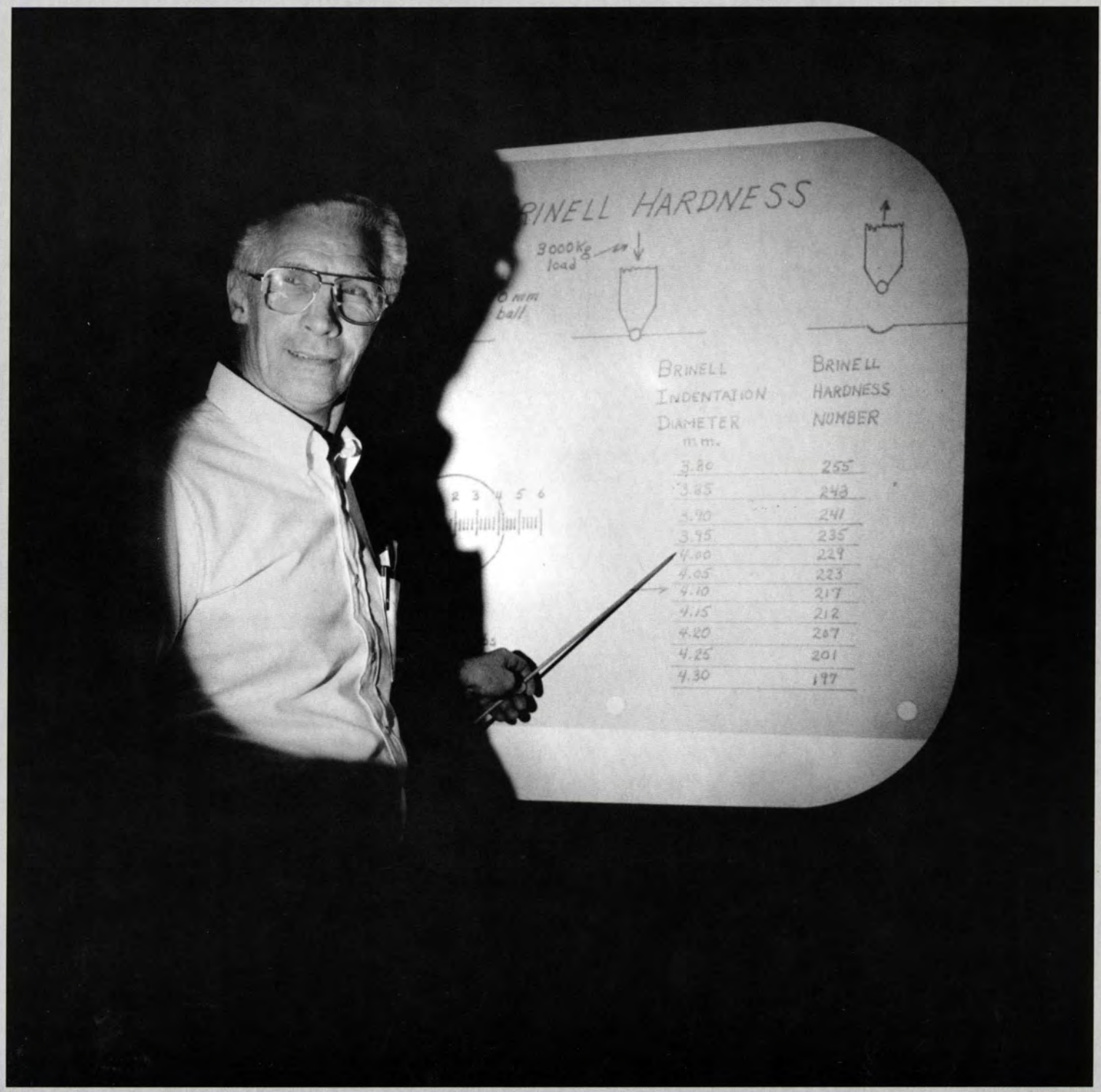
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LUFKIN

ROUNDUP

JUNE 1990



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Walking around LUFKIN

... I continually see faces I've seen at LUFKIN University graduation ceremonies. Just a few weeks ago 96 LUFKIN Partners completed the Spring Semester at LUFKIN University and received diplomas signifying that they have added to their knowledge and abilities, and thus, have laid the foundation for further advancement in their careers. Also, an encouraging fact about our courses is that there are many "repeaters" in each graduating class; many people are taking multiple courses to help broaden their understanding of the Company and of the many facets of our operation.



Since our first class in 1962, over 2200 certificates have been presented to individuals eager to get ahead by adding to their knowledge through continuing education. Although I do not know how much has been spent on these classes over the years, I sincerely believe that it is the best investment that we can make. Every day our products and our processes to produce those products are getting more complicated, and this means that each of us must continue to learn and apply what we learn to our jobs so that we can all advance our individual careers and advance the Company.

Another indication of increased awareness and increased interest in education is the fact that 54 people participated in the Tuition Refund Program during the past year. Let me encourage everyone to continue to take advantage of these two wonderful programs and to continue to learn and apply what you learn.

Still another very encouraging aspect of LUFKIN's Education Emphasis is the fact that we awarded 35 college scholarships to sons and daughters of LUFKIN Partners. Since the inception of the program in 1965, we have awarded over $1 million in scholarships *and this is just the beginning*. Our objective is to be able to provide scholarship aid to every qualified child of Lufkin Industries, Inc.'s employees.

These educational activities clearly demonstrate that the objective of our Company is to *help people succeed*.

The LUFKIN name is already well known worldwide, but for us to increase our share of global markets for our products we must provide quality, dependability, service and a real value to each and every customer.

In order to face the increasing competition, each of us must continue to improve our knowledge, skills and abilities. Let me encourage you to take advantage of all the educational programs, to learn as much as you can, to encourage others to do the same and to apply what you learn every day to your job.

F B Stevenson

Frank B. Stevenson

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Spring '90 Grads



Sitting (l-r) Bobby Spells, Roy Conway, Leslie Walton, Everett Rhodes, John Rowan
Standing (l-r) Steve Belrose, Larry Thigpen, Alexander Koshy, Gary Boyd, Clifton Whisenant

Sitting (l-r) Sylvester McClain, Florine Thompson, David Hensarling, John Halsell, Tony Stephens
Standing (l-r) Dwayne Rawlinson, Elizabeth Williams, Sabrina Bowers, Jay Hess, Jerry Palmore





Sitting (l-r)Ralph Alaniz, David Ivy, Dale Frels, Douglas Alexander, Juan Zamora
Standing (l-r) Walter Murphy, Bobby Whitehead, Don Roper, Jerry McGuire, Marvin Malnar

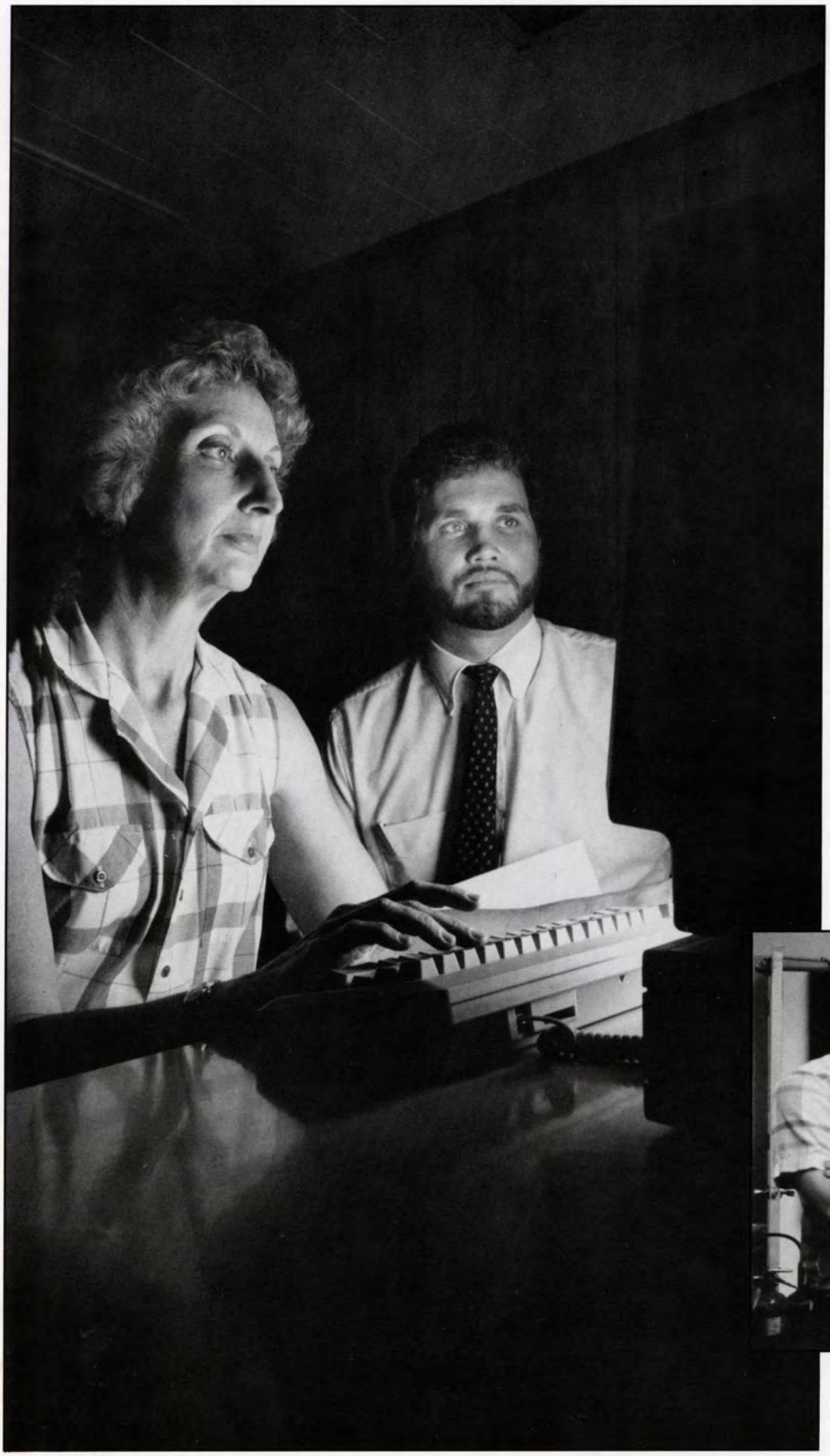
Sitting (l-r) Phyllis Grossman, Gladys Partridge, Helen Montes, James White, Charles Cole
Standing (l-r) Mark Segrest, Jane Green, DeWayne Collins, Clyde Lowery, Matt Daniel





Sitting (l-r) Artis Teal, Juan Lopez, Mark Strong, Franklin Kegler, Joyce Bussey
Standing (l-r) Tod Thornton, Richard Rosas, Jerry Bowers, Derrick Stewart, M.L. Cruseturner

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COVER: Fred Preston, Corporate Metallurgical Engineer, discussing metal hardness in the Foundry Principles class he taught.

LEFT: Mike Cauble, Personal Computer Coordinator, watches intently as Beverly Martines, Industrial Supplies, practices on the Mac.

BELOW: The Foundry Principles class, Bobby Spells, Engineering, Fred Preston, instructor, John Rowin, Foundry, Tony Stephens, Engineering, and M.L. Cruseturner listen as Jayne Boyett, Senior Metallurgical Lab Technician, explains the lab's function during a class tour.

BELOW RIGHT: Mark Townley, Technologist III, Machine Shop, points out intracacies in a blueprint to Sabrina Bowers and Jimmy Hathorn, both of the Machine Shop, during just one of the several Blueprint Reading classes offered.



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Training Our Best, With Our Best!

An old adage says, "Those who can't do it, teach it" but nothing could be farther from the truth at LUFKIN.

As a matter of fact, exactly the opposite is true... those who have the most hands-on experience are the ones who take the time to pass their skills and knowledge on to newer generations of LUFKIN employees.

In the Spring '90 session of LUFKIN University the nine different instructors taught sections of Shop Math, Blueprint Reading, Basic Macintosh and Basic Excel, Foundry Principles and Work Simplification.

The average length of service at LUFKIN for these instructors is over nine years, but even this doesn't reflect the number of years of actual experience each brought to the class room.

During this same Spring '90 session another Supervisor Training course was held. Eighteen different instructors were involved in the 15 class meetings. Each brought specific skills and knowledges with them.

These individuals came from a diverse group which included five Vice-Presidents and four Department Heads, and they average over 16 1/2 years of service with Lufkin Industries.

LUFKIN believes in education and training and proves this by putting it's best in the classroom.





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Sitting (l-r) Roy Reyes, Linda Morehead, Chuck Beloney, Bobbie Pipher, Dora Hight
Standing (l-r) Ray Loving, Charles Vinson, Delbert Ellison, Keith Brown, Valentine Olavide, Rosalia Moreno

Sitting (l-r) Bobby Spells, Elmer Anderson, R.O. Lewis, Gary Porter
Standing (l-r) Jerry Wilson, Cathy Cloyd, Pam Inman, Linda King





Sitting (l-r) Jimmy Little, Louis Killingsworth, Wayland Quisenberry, Steve Reynolds
Standing (l-r) Jared Satterwhite, Mike Miles, Oscar Milligan, Oscar Vasquez

On The Road To Success

FABRICATION

Donald Deckard .....Burner B to Burner A
Larry Farr.....Helper to Assembler Class B (Exc. Com Gears)

FOUNDRY

Greg Burch.....Electrician A to Production Technician
Kingsley McKay .....Storekeeper to Mechanic B
Charles Shattuck.....Mechanic B to Process Inspector

MACHINE SHOP

Oscar Arant.....Assembler A Spec to Assembler, Commercial Gears
James Denmon.....Machine Operator A to Machinist
John Duke.....Machinist Helper to Machine Operator Trainee
James Elliott .....Supervisor 10 to Integrated Operations Manager
Lemon Hamilton .....Assembler A to Machine Operator A
Floyd Jones.....Supervisor 10 to Integrated Operations Manager
Billy Kitchens .....Machinist Helper to Machine Operator Trainee
James Luce.....Supervisor 10 to Integrated Operations Manager
Von Mathews.....Machine Operator A to Machinist
Bennett McMullen.....Assembler A to Asembler, Commercial Gears
Walter Murphy .....Laborer to Machinist Helper
J.D. Olford .....Machine Operator Trainee to Machine Operator C
Keith Purvis .....Machine Operator Trainee to Machine Operator B
Curtis Smith .....Machine Operator Trainee to Machine Operator A
Sherman Snelson...Machine Operator Trainee to Shop Floor Controller
Albert Stokley.....Machinist to Production Technician
Kerroy Thomas.....Truck Operator to Machine Operator C
Mark Townley .....Technologist II to Technologist III
Terry Waldon .....Machine Operator Trainee to Machine Operator A
Gregory Williams.....Machine Operator Trainee to Machine Operator A

PUMPING UNIT SALES

Michael Phillips .....Service Rep Trainee to Shop Serviceman

TRAILER

Ronnie Jones.....Welder A to Welder Specialist
Greg Moore .....Helper to Welder B
Luther Patton, Jr.....Welder A to Welder Specialist
Dennis Rice.....Assembly Foreman to Foreman 9
William Salmons, III.....Jigs & Fixtures Builder to Welder A
Mark Strong .....Technologist I to Technologist II
Robby Williams .....Welder A to Welder Specialist

TRAILER BRANCH

Marty Baker.....Mechanic B to Mechanic A

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JUNE ANNIVERSARIES

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Timothy Sutton....6
Mark Townley....6
Ray Mathews....6
Norman Fulford....6
Paul Lakey....3
Helen Montes....3
Norman Stewart....3
Peter Mancill....3
George Bladisdell....3
James Norwood....3
Larry White....3
Jessie Amie, Jr....3
Charles Franks....3
Richard Reeves....3
Rafael Guevara....3
Coreta Mark....3
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Samuel Reneau....1
Terry Wallace....1

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Glenn Lofton....13
Israel Deltoro....13
Robert Lambright....13
Lester Brown....12
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Jerry Landrum....12
David E. Dixon....12
Jimmy Vann....12
Raymond Story....11
Frank Williams....11
Ricky Haney....10
Roy Giles....7
Jess Williams....7
Jack Brooks....7
Jack Turner....7
Rayford Wright, Jr....6
Roger Spain....6
Randy Molandes....6
Kevin Wynne....6
James C. Davis....5
Kevin Puryear....5
Robert Beddingfield....4
Phyllis Kendrick....4
Thomas Benge....3
Harold Roland....3
Douglas Hixon....1

Trailer Branches
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Ruben Cantu....17
Antonio Perez....11
Pamela Brown....9
Roger Ricketts....9
James Whittington....7
James Pillows....6
Peter Kaczmarek....5
Zollie Clark....5
Jose Sanchez....4
Numa Landry....3
Ernesto Belmarez....2
Charles Smith....1
Cynthia Lopez....1
Richard Scott....1
Laura Sanchez....1

RESOLUTION:

At the 1990 Annual Shareholder's Meeting, Thomas E. Weiner, a member of the Lufkin Industries Board of Directors, stated that he wanted to take the opportunity to thank the employees of the Company. Mr. Wiener said that he wished, on behalf of the shareholders, to express their appreciation to each employee of the Company for their efforts and service during the past year.

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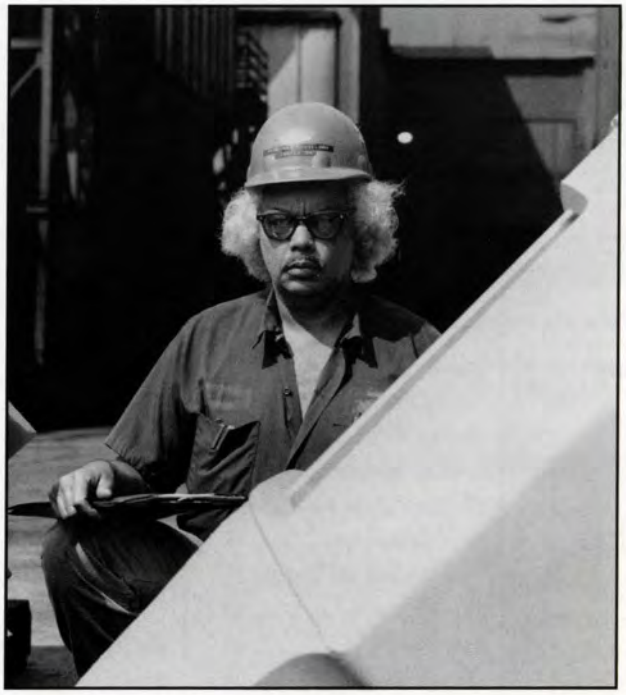
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The LUFKIN Team



Freda Thomas, Part-time, Personnel



Ferdinand Guillory, Casting Inspector, Foundry



Walter Levine, Machinist Helper, Machine Shop

THE ROUNDUP

VOLUME 47, NUMBER 6, 1990

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P.O. Box 849, Lufkin, Texas 75902-0849.
For active and retired employees and their families.

James Horton, Director of Personnel and Corporate Communications

Michael Mark, Writer

Viron Barbay, Senior Photographer