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LUFKIN JULY 1985

# ROUNDUP



Our scholarship winners: Sitting pretty and jumping for joy!

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# FROM THE CHAIRMAN'S DESK



**"We are quite proud of our 1985 scholarship winners and wish them much success"**

Two years ago — during the national economic recession — we cut back on our *Lufkin Line* publication, going from quarterly to semi-annual distribution.

No circulation change was made with the monthly *Lufkin ROUNDUP* magazine, and it, in fact, has actually expanded in coverage and content.

Rick Pezdirtz has conducted a recent survey of our Machinery Sales Department personnel with the expressed purpose of obtaining their thinking on the merits of the *Lufkin Line*. There was a 90 percent response to this survey with a surprising amount of personal comment in support of making the *Lufkin Line* a more elite publication.

The *ROUNDUP* was highly praised as a top-flight employee publication, but several salesmen remarked: "It just doesn't sell pumping units." Our sales force indicated they want a magazine about their customers, containing photos of customers, articles about field installations, emphasis on sales and service, product development, and customer relations.

As a result of this survey, we are restoring our *Lufkin Line* to quarterly distribution beginning in July. This will present our sales people with a tool to assist them with their sales efforts. We will continue our *ROUNDUP* publication on a monthly basis, but it will be somewhat smaller and used more as a means of communication between management and employees.

A large portion of this month's *ROUNDUP* is devoted to our scholarship program which has now aided 212 sons and daughters of our employees toward continuing their after-high-school educations. Most of our past scholarship recipients have made outstanding academic records during their college years and are now gainfully employed with good companies. Many, upon completion of their college courses, have returned to East Texas to work at Lufkin Industries.

Since its inception in 1964, the Lufkin Industries Foundation has contributed $590,000 for college scholarships. These educational grants have been one of the most worthwhile endeavors that we, as a company that truly cares about its employees, have ever supported.

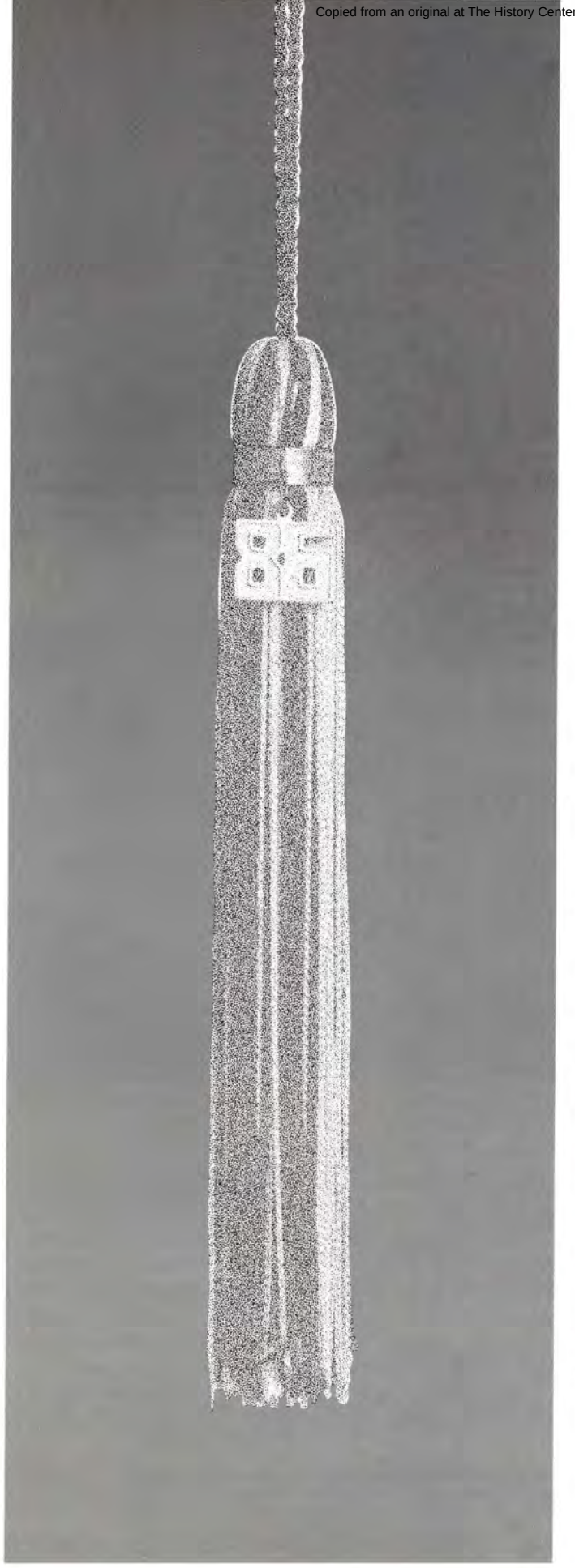
Last month, college scholarships were awarded to a splendid group of 19 youngsters. We feel these deserving scholars will soon become good citizens and good leaders of this and other communities. We are quite proud of our 1985 scholarship winners and wish them much success with the pursuit of their ultimate educational goals.



***July Cover***

**If receiving $4,800 college scholarships are cause for teenage exuberance and soft smiles, *ROUNDUP* photographer Chuck Stevenson captured as much for this month's cover. Leaping and laughing are scholarship winners, l-r, Billy Ballow of Nacogdoches, Marion Sharp of Hudson, Julie Flowers of Central, and Mike Bennett of Lufkin.**

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# Class of 85

## The Foundation Scholarships

With the first four Lufkin Industries Foundation college scholarship winners now—difficult as it may seem—approaching their 40th birthdays, the list of those earning LUFKIN educational grants during a span of 21 years has soared to 212 honor students.

Last month, a company record of 19 college scholarships (representing total grants of $65,600) were awarded to top academic achievers from nine high schools. This was four scholarships and $15,200 more than has been contributed in any previous year.

Eleven scholars received $4,800 four-year grants to the school of their choice; eight received $1,600 grants to Angelina College.

Through these 21 years, an admirable $590,000 has been contributed to 212 college-bound youngsters (89 boys; 123 girls—all children of LUFKIN employees) from 28 different high schools.

On the following pages, the ROUNDUP is pleased to introduce the 1985 Lufkin Industries' college scholarship winners.

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# $4,800-Scholarships





**"He was a scholar, and a ripe and good one; Exceedingly wise, fair-spoken and persuading." —*William Shakespeare (1564-1616)***

## *Billy Ballow*

The Nacogdoches High School graduate plans to major in architectural engineering at Texas A&M or Stephen F. Austin State University this fall. Billy is the son of Carolyn and William Ballow. His father (material control) has worked 22 years for Lufkin Industries.

**Honors:** Who's Who Among American High School Students, all-district in football, all-district in baseball and Society of Distinguished American High School Students.

**Activities:** Baseball, football, National Honor Society, Key Club and voted Most Athletic.

**Billy Ballow with parents, Carolyn and William ►**



## *Anthony Russell*

The Lufkin High School graduate plans to major in computer science at Sam Houston State University this fall. Anthony is the son of Donna and Roger Russell. His father (machine shop) has worked 20 years for Lufkin Industries.

**Honors:** First place in auto-body and first place and honorable mention in art.

**Activities:** Auto-body and Distributive Education.

**◄ Anthony Russell with parents, Donna and Roger**




## *Julie Cortines*

The Lufkin High School graduate plans to major in accounting at Stephen F. Austin State University this fall. Julie is the daughter of Charlene and Martin Cortines. Her mother (Industrial Supplies Division) has worked 13 years for Lufkin Industries. Her father (accounting) has worked 26 years for the company.

**Honors:** National Junior Society, Who's Who Among American High School Students, and top 13 percent.

**Activities:** Band, flagline, Spanish Club, Keywanettes, Anchor Club.

**◄ Julie Cortines with parents Charlene and Martin**

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**"Leadership and learning are indispensable to each other." —*President John F. Kennedy (1917-1963)***

## Michael Bennett, Jr.

The Lufkin High School graduate plans to major in business at Angelina College this fall. He intends to enroll at the University of Texas in 1987. Michael is the son of Sondra and Michael Bennett, Sr. His mother (accounting) has worked five years for Lufkin Industries.

**Honors:** All-district honorable mention in baseball.

**Activities:** Baseball and Key Club.

**Michael Bennett with parents Sondra and Michael ►**



## Marion Sharp

The Hudson High School graduate plans to major in psychology at Stephen F. Austin State University this fall. Marion is the daughter of Georgia and Phillip Sharp. Her father (foundry) has worked 34 years for Lufkin Industries.

**Honors:** Scholastic Award, English II Award, Publication Award and Babe Ruth Sportsmanship award.

**Activities:** Christians in Action, National Honor Society, Fellowship With Christian Athletes, Future Homemakers of America, Diamond Dolls, basketball and annual staff.

**Marion Sharp with parents, Georgia and Phillip ►**



## Julie Flowers

The Central High School graduate plans to major in computer science or accounting at Angelina College, Stephen F. Austin State University or Hill County College this fall. Julie is the daughter of Ann and Dennis Flowers. Her father (machine shop) has worked 21 years for Lufkin Industries.

**Honors:** Who's Who Among American High School Students, Outstanding Americans, United States National Mathematics Award, Academic All-American, all-district, all-region and all-state in basketball, placed in district, region and state track meets.

**Activities:** Senior and junior class vice president, National Honor Society secretary, Student Council representative.

**◄ Julie Flowers with parents, Ann and Dennis**



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# $4,800-Scholarships





**"What one knows is, in youth, of little moment; They know enough who know how to learn." —*Henry Brooks Adams (1838-1918)***

## Keith Varga

The Lufkin High School graduate plans to major in computer science at Texas A&M University this fall. Keith is the son of Sandra and Joe Varga. His father (engineering) has worked 23 years for Lufkin Industries.

**Honors:** Who's Who Among American High School Students, all-district linebacker and top 10 percent.

**Activities:** Football, National Honor Society, Key Club, Spanish Club and Young Life.

**◄ Keith Varga with parents, Sandra and Joe**



## Cynthia Franklin

The Hooks High School (Hooks, Tx.) graduate plans to study pre-law at Stephen F. Austin State University this fall. Cynthia is the daughter of Suzane and Fred Franklin. Her father (Trailer Division) has worked two years for Lufkin Industries.

**Honors:** Who's Who Among American High School Students, Society of Distinguished American Seniors, National Honor Society awards in physics, English and computer math.

**Activities:** National Honor Society, junior and senior play and counselor's assistant.

**Cynthia Franklin with father, Fred ►**



## Monica Harbuck

The Groveton High School graduate plans to major in physical education at Sam Houston State University in Huntsville this fall. Monica is the daughter of Vaunda and Wayne Harbuck. Her father (machine shop) has worked seven years for LUFKIN.

**Honors:** Grand champion commercial heifers, G award in volleyball and world history, cheerleader achievement award, all-state in debate, all-district in volleyball, all-district in band and Who's Who Among American High School Students.

**Activities:** Volleyball, basketball, head cheerleader, band, Beta Club, debate, Future Farmers of America sweetheart, football sweetheart and homecoming queen candidate.

**◄ Monica Harbuck with parents, Vaunda and Wayne**

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# Class of 85

"For the things we have to learn before we can do them, we learn by doing them."
*Aristotle (384-322 B.C.)*

## Darol Hail

The Natrona High School (Casper, Wy.) graduate plans to study pre-law at the University of Wyoming this fall. Darol is the son of Jane and Bob Hail. His father (machinery sales—Casper, Wy.) has worked 11 years for Lufkin Industries.

**Honors:** Presidential Academic Fitness award, United States Army Reserve Scholar Athletic award and Outstanding Citizenship award.

**Activities:** Football, Thespian Society president, student trainer, Senior Class president and National Honor Society.

**Darol Hail with parents, Jane and Bob ►**






## Bryan Watts

The Lufkin High School graduate plans to major in chemical engineering (pulp and paper science and technology) at North Carolina State University in Raleigh, N.C., this fall. Bryan is the son of Shirley and Truett Watts. His father (Industrial Supplies Division) has worked seven years for Lufkin Industries.

**Honors:** Order of the Arrow in Boy Scouts, American Legion Boys State and Who's Who Among American High School Students.

**Activities:** Jets Club, American Field Service, Key Club and Boy Scouts.

**◄ Bryan Watts with parents, Shirley and Truett**

# Lufkin Industries Foundation Scholarship Winners 1965-1976

| Student | Location | Employee |
|---|---|---|
| **1965 Winners** | | |
| Mike Beck | Lufkin | C.L. Beck |
| Sharon Holt | Lufkin | Burval Holt |
| John Short | Lufkin | John Short |
| Susan Lang | Lufkin | Robert Lang |
| **1966 Winners** | | |
| Margaret Griffin | Lufkin | Fred Griffin |
| Leah Hambrick | Lufkin | Charles Hambrick |
| Annie Steed | Kennard | James Steed |
| Gayle Fenley | Hudson | Craft Fenley |
| **1967 Winners** | | |
| Lynda Wimp | Lufkin | Wayne Wimp |
| David Bowers | Lufkin | Doyle Bowers |
| Judy Landrum | Hudson | G.B. Landrum |
| Bill Willmon | Hudson | Raymond Willmon |
| **1968 Winners** | | |
| Terry Bishop | Lufkin | Connellee Bishop |
| Richard Tate | Lufkin | E.M. Tate |
| Janice Chapmon | Wells | Robert Chapmon |
| Jennie Brock | Huntington | Ertis Brock |
| **1969 Winners** | | |
| Janice Liese | Lufkin | Carl Liese |
| Tommy Parker | Lufkin | Thomas Parker |
| Marie Barnes | Redland | Carl Barnes |
| David Willmon | Hudson | Roy Willmon |
| **1970 Winners** | | |
| Richard Debehnke | Lufkin | Wayne Debehnke |
| Carolyn Steele | Lufkin | Ray Steele |
| Charlotte Floyd | Lufkin | Joe Floyd |
| Brenda Stone | Lufkin | Travis Stone |
| **1971 Winners** | | |
| **Student** | **Location** | **Employee** |
| Anne Walton | Lufkin | Everett Walton |
| Mary Stevens | Lufkin | Calvin Stevens |
| Steven Walther | Lufkin | Milton Walther |
| Charlotte Holcombe | Hudson | Billy Holcombe |
| Randall Arnold | Lufkin | Edith Arnold |
| Billy Burris | Lufkin | Arthur Burris |
| Jennifer Clonts | Apple Springs | Cabe Clonts |
| Joyce Skinner | Kennard | Jefferson Skinner |
| **1972 Winners** | | |
| Susan Braden | Lufkin | Tenney Braden |
| John Forney, Jr. | Lufkin | John Forney |
| Fred Griffin, Jr. | Lufkin | Fred Griffin |
| Vickie Walther | Lufkin | Milton Walther |
| Gloria Mainer | Lufkin | James Mainer |
| Markett Russell | Hudson | Thomas Russell |
| Laura Massingill | Lufkin | James Massingill |
| Wyman Farr | Hudson | Sherman Farr |
| **Student** | **Location** | **Employee** |
| Markett Russell | Hudson | Thomas Russell |
| **1973 Winners** | | |
| Gerald Kimmey | Lufkin | Jerry Kimmey |
| Jane McGilvra | Lufkin | Earl McGilvra |
| Patricia Ford | Lufkin | *Jackie & Bill Ford |
| Sherry Eastepp | Hudson | Carroll Eastepp |
| Stephen Roe | Sugarland | James Roe |
| Patricia Hammer | Lufkin | Calvin Hammer |
| Patricia Molandes | Lufkin | Orvell Molandes |
| Kathy Ridgeway | Huntington | J.R. Ridgeway |
| Vernon White | Wells | John White |
| **1974 Winners** | | |
| Evette Elliott | Lufkin | Ben Elliott |
| Benjamin Newsom | Lufkin | Ben Newsom |
| Ronald Schaeffer | Lufkin | John Schaeffer |
| Pamela English | Huntington | Richard English |
| Donna Butler | San Antonio | Don Butler |
| Cynthia Bailey | Lufkin | Elbert Ray Bailey |
| Pamela Hooker | Lufkin | Ben Hooker |
| John Wilson | Lufkin | M.T. Wilson |
| Marvin Stubblefield | Central | Rose Garlington |
| **1975 Winners** | | |
| Linda Dorsett | Lufkin | Hubert Dorsett |
| Valerie Mainer | Lufkin | James Mainer |
| **Student** | **Location** | **Employee** |
| Belinda Martin | Lufkin | Frank Martin |
| Jo Ann Williford | Lufkin | Delbert Williford |
| Betsy Redd | Huntington | William Redd, Sr. |
| Edith Carpenter | Nacogdoches | Robert Manning |
| Cynthia Gallia | Bellaire | Valentine Gallia |
| Wilbert Adams | Lufkin | Roosevelt Adams |
| Jerry Warren | Lufkin | Hulen Warren |
| Lisa Harris | Hudson | Denzel Harris |
| Mary Kulms | Kennard | August Kulms |
| Debra Cauley | Huntington | Preston Cauley |
| **1976 Winners** | | |
| Clyde Herrington | Lufkin | James Herrington |
| Judy Hicks | Lufkin | Harold Hicks |
| Regina Jackson | Lufkin | Ewell Jackson |
| Larry Clark | Lufkin | Robert Clark |
| Lisa Deal | Lufkin | Billy Deal |
| Kathy Haney | Huntington | James Haney |
| Mark Slaughter | Okla. City | Ernest Slaughter, Jr. |
| Paula Milligan | Lufkin | Oscar Milligan |
| Vernester Sowell | Lufkin | Loniell Sowell |
| Anita Denman | Huntington | Lewis Denman |
| Steven Seale | Central | Harry Seale |
| Ora Stein | Mt. Enterprise | Austin Stein |
| Lostra Thomas | Lufkin | James Thomas |

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# $1,600-Scholarships





**"I am convinced that it is of primordial importance to learn more every year than the year before. After all . . .**

## *Marva Tarver*

The Wells High School graduate plans to major in liberal arts at Angelina College this fall. Marva is the daughter of Margie and Marvin Tarver. Her father (structural steel) has worked 21 years for Lufkin Industries.

**Honors:** Spotlights in English and biology, all-district and all-region in basketball.

**Activities:** basketball and Future Homemakers of America.

**◄ Marva Tarver with parents, Margie and Marvin**



## *Alan Masters*

The Lufkin High School graduate plans to major in music at Angelina College this fall. He intends to enroll at Stephen F. Austin State University in 1987. Alan is the son of Ann and Jimmy Masters. His father (Trailer Division) has worked 21 years for Lufkin Industries. Ann, (accounting) has worked one year for the company.

**Honors:** Who's Who Among American High School Students, Outstanding Choir Student and first division in solo ensemble.

**Activities:** Choir, band, American Field Service, and Christians In Action president.

**Alan Masters with parents, Ann and Jimmy ►**



## Terri Owens

The Lufkin High School graduate plans to study deaf education at Angelina College this fall. She intends to enroll at Stephen F. Austin State University in 1987. Terri is the daughter of Lynne and Wayne Owens. Her mother (Industrial Supplies Division) has worked five years for Lufkin Industries.

**Honors:** Gold and silver award and first class in Girl Scouts.

**Activities:** Keywanettes, Vocational Office Education, American Field Service, Girl Scouts, teacher's aide in deaf education class.

**◄ Terri Owens with parents, Lynne and Wayne**

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**. . . what is education but a process by which a person begins to learn how to learn."**
***Peter Ustinov (1921- )***

## Darryl Bain

The Lufkin High School graduate plans to major in geology at Angelina College this fall. He intends to enroll at the University of Texas in 1987. Darryl is the son of Mary and Bruce Bain. His father (foundry) has worked five years for Lufkin Industries.

**Honors:** Honors graduate.

**Activities:** Key Club, baseball, National Honor Society, Honor Guard, and Senior Class Council.

**Darryl Bain with parents, Jane and Bob ►**







## Stephanie Redd

The graduate of Central High School plans to major in computer science at Angelina College this fall. She intends to enroll at Stephen F. Austin State University in 1987. Stephanie is the daughter of Sue and Raymond Redd. Her father (Trailer Division), has worked 21 years for Lufkin Industries.

**Honors:** 12-year Attendance Award, Who's Who Among American High School Students, Future Homemakers of America and American Student Council awards.

**Activities:** drill team captain, tennis, Future Homemakers of America president and vice president, Students for Christ, Student Council and basketball manager.

**Stephanie Redd with parents, Sue and Raymond ►**

## Sonia Boonstra

The Huntington High School graduate plans to study business administration and pre-law at Angelina College this fall. Sonia is the daugher of Maria and Jim Boonstra. Her mother (structural steel) has worked seven years for Lufkin Industries.

**Honors:** Top 10 percent, district champion in two-mile run, Outstanding Student in varsity track, Woden All-Tourney basketball award and sportsmanship basketball award.

**Activites:** National Honor Society, Student Council, Junior Engineering Technical Society, Future Farmers of America secretary, Greenhand Forestry Team, Senior Class secretary and homecoming queen candidate.

**◄ Sonia Boonstra with mother, Maria**



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$1,600-Scholarships




## Roxan Reynolds

The Hudson High School graduate plans to study nursing at Angelina College beginning this summer. Roxan is the daughter of Ann and Thomas Reynolds. Her father (machine shop) has worked 23 years for Lufkin Industries.

**Honors:** Honor roll list.

**Activities:** Health Club, National Honor Society and Future Homemakers of America.

**Roxan Reynolds with parents, Ann and Thomas ►**

## Kimberly Stephens

The Hudson High School graduate plans to major in elementary education at Angelina College this fall. She intends to enroll at Sam Houston State University in 1987. Kimberly is the daughter of Linda and Ray Stephens. Her father (material control) has worked 13 years for Lufkin Industries.

**Honors:** All-district volleyball and English II award.

**Activities:** Fellowship With Christian Athletes, Christians In Action, National Honor Society, volleyball, basketball, Diamond Dolls and annual staff.

**◄ Kimberly Stephens with parents, Linda and Ray**




# Lufkin Industries Foundation Scholarship Winners 1977-1984

| Student | Location | Employee |
|---|---|---|
| **1977 Winners** | | |
| Gregory Rhodes | Lufkin | Charlie Rhodes |
| Jack Alexander | Lufkin | Betty Wood |
| Colleen Riggs | Lufkin | Jim Riggs |
| Gary Greening, Jr. | Lufkin | Gary Greening, Sr. |
| James Hallmark | Lufkin | Gene Hallmark |
| Danny Harris | Diboll | Robert Harris |
| Whit Bates | Shreveport, La. | Floyd Bates |
| Steven Farr | Hudson | Sherman Farr |
| Sonja Mitchell | Kennard | Willie Mitchell |
| **1978 Winners** | | |
| Jayme Partridge | Lufkin | Jim Partridge |
| Nikki Bailey | Lufkin | Robert Bailey, Sr. |
| Deborah Newsom | Lufkin | Harold Newsom |
| Scott Griffith | Lufkin | Selman Griffith |
| Karen Watson | Hudson | James Watson |
| Daryle Christie | Hudson | Audie Christie |
| Susan Gainer | Huntington | Lawanna Gainer |
| Melinda Garrett | Dallas | Marilyn Garrett |
| Ricky Hampton | Lufkin | J.D. Hampton |
| Terry Kirkland | Lufkin | Billy Kirkland |
| Debra Skinner | Kennard | Jefferson Skinner |
| Michael Williams | Hudson | Henry Williams |
| **1979 Winners** | | |
| Melissa Freeman | Lufkin | James Freeman |
| Dorothy Richrads | Lufkin | Guy Richards, Sr. |
| Kelvin Cole | Lufkin | John Cole |
| Linda Hodges | Lufkin | Morris Hodges |
| Paula Ford | Lufkin | *Jackie & Bill Ford |
| Linda Jumper | Lufkin | Albert Jumper |
| Student | Location | Employee |
| Dallas Crye | Hudson | Paul Crye |
| Donald Wood | Woodville | Tommy Harwell |
| Teresa Wade | Fayetteville, Ga. | Joe Wade, Sr. |
| Kenneth Brashear | Lufkin | Kenneth Brashear |
| Vernon Nixon | Lufkin | Vernon Nixon |
| Betty Alexander | Huntington | Betty Wood |
| Diedra Walters | Huntington | Pretiss Walters |
| Patrice Denning | Apple Springs | Leon Denning |
| William Luce | Central | Bill Luce |
| **1980 Winners** | | |
| Ana Marie Watts | Lufkin | Lavan Watts |
| Susan McKinney | Lufkin | Steve McKinney |
| Paige McClendon | Lufkin | R.D. McClendon |
| Leisha Brookshire | Lufkin | Claude Brookshire |
| Rhonda Green | Hudson | Dollie Green |
| Sandra Cook | Hudson | George Cook |
| Matthew Parker | Hudson | Melba Parker |
| Camela Mitchell | Kennard | Willie Mitchell |
| Hope Lunsford | Garrison | James Lunsford |
| Cheryl Crager | Lufkin | W.F. Crager |
| Lora Thomas | Lufkin | James Thomas |
| David Arnold | Hudson | Palmer Arnold |
| Edna Windsor | Hudson | Arthur Windsor |
| Celerea Wiley | Kennard | James Wiley |
| Lori Green | Huntington | Jack Green |
| **1981 Winners** | | |
| Lee Miller | Lufkin | Mary Miller |
| Stacey McWilliams | Lufkin | Hugh McWilliams |
| Jennifer Estes | Lufkin | Bubba Estes, Jr. |
| Tammy Brooks | Central | Jesse Brooks |
| **Student** | **Location** | **Employee** |
| Debra Saxon | Corrigan | Billy Saxon |
| Steven Tullos | Apple Springs | Cambell Tullos |
| Susan Satterwhite | Nacogdoches | Jesse Satterwhite |
| Darryl Skinner | Kennard | Jefferson Skinner |
| Joe Williams | Okla. City, Ok. | Joe Williams |
| Deadroah Deason | Lufkin | Polly Deason |
| Clayton Christie | Lufkin | Preston Christie |
| Sam Turner | Huntington | Sam Turner |
| Ronald Sisson | Hudson | G.W. Sisson |
| Angel Ross | Kennard | Elmo Ray Scott |
| Bonnie Harris | Diboll | Robert Harris |
| **1982 Winners** | | |
| Rony Oglesby | Lufkin | Gail Fenley |
| Richard Collmorgen | Lufkin | Dick Collmorgen, Sr. |
| Phyllis Hays | Lufkin | *Jean & Brown Hays |
| Adina Beck | Lufkin | *Ada & Stanley Beck |
| Craig Coleman | Lufkin | Betty Coleman |
| Shannon Teutsch | Lufkin | Charles Teutsch |
| Phyllis Williams | Hudson | Henry Williams |
| Jody Wilson | Central | Betty Wilson |
| Hillari Bishop | Stone Mtn., Ga. | David Bishop |
| Shalonda Lynch | Lufkin | Elmer Lynch |
| Melissa Scarbrough | Lufkin | Calvin Scarbrough |
| Steven Norman | Lufkin | John Norman |
| Cecil Page | lufkin | P.C. Page |
| Cynthia Christie | Hudson | Audie Christie |
| Dwight Arnold | Huntington | *Neil & Johnny Arnold |
| **1983 Winners** | | |
| Kimberly Wier | Lufkin | Donald Wier |
| **Student** | **Location** | **Employee** |
| Bobby Smith, Jr. | Lufkin | Nora Smith |
| Susan Smith | Lufkin | Talmadge Smith |
| Maureen McGill | Lufkin | *Patsy & Howard McGill |
| Anita Cauley | Huntington | Preston Cauley |
| Mary Farr | Hudson | Sherman Farr |
| Deborah Stephens | Hudson | Ray Stephens |
| Markus Steptoe | Hudson | Charles Steptoe |
| Russell Laforge | Lufkin | John Laforge |
| Nancy O'Neill | Lufkin | Mitchell O'Neill |
| Timothy Youngblood | Lufkin | Jimmy Youngblood |
| Robert Thigpen | Central | Robert Thigpen |
| Gayland Davis | Centerville | Loyd Davis |
| Dwana Saxon | Corrigan | Billy Saxon |
| **1984 Winners** | | |
| William Houston | Lufkin | Oscar Houston |
| Paul Williams | Lufkin | Bill Williams |
| Stephen Floumoy | Lufkin | Morgan Floumoy |
| Michael Bain | Lufkin | Bruce Bain |
| Gaylyn Harris | Lufkin | Billy Harris |
| Patricia Lynch | Lufkin | Elmer Lynch |
| Lanita Burchfield | Central | Earl Burchfield |
| James Boonstra | Huntington | Maria Boonstra |
| Mark Burke | Apple Springs | Kenneth Burke |
| Angie McClendon | Lufkin | R..D McClendon |
| Kimberly Jumper | Lufkin | A.D. Jumper |
| David Collmorgen | Lufkin | Richard Collmorgen |
| Tonya Rudisell | Woden | Freddie Rudisil |
| Larry Arnold | Huntington | Larry Arnold, Sr. |
| Payton Brooks | Central | Jesse Brooks |

*Indicates both parents worked for LUFKIN

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# "My Pledge To America"



Gina Nelson

## Speech by Hudson High School graduate, Gina Nelson, winner of Voice of Democracy contest.

"I pledge myself to America, as America pledges herself to me," said Gina Nelson during a speech to her fellow 1985 Hudson High School graduating seniors, their parents, school teachers and administrators.

The daughter of Linda and Gene Nelson, a 22-year Lufkin Industries' Trailer Division maintenance supervisor, Miss Nelson recently won second place in a Voice of Democracy speech contest sponsored by the Veterans of Foreign Wars.

With originality and a different point of view, Gina wrote, "My Pledge to America" in first person to explain what the American Flag stands for in this country. The following is Miss Nelson's award-winning speech as presented to the Hudson High School graduation class.

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## My Pledge To America

*I pledge myself to America, as America pledges herself to me. For I am material; I am colors, my colors are red, white and blue. Each of my colors are a symbol of America.*

*Red, is for the blood that has been shed to bring this country from a dream to reality.*

*White, for purity. The purity of a free nation, free spirit, honest faith and hope for the future.*

*Blue, is a symbol of loyalty. The loyalty of many men who have laid down their lives for this great nation, of those who gave up everything to start all over in a new country.*

*I have 13 stripes representing the original 13 colonies. My square of blue background houses 50 stars representing America as it is today, including all 50 states of the United States.*

*On June 14, 1777, I was adopted as a symbol of this great country. I am the flag of the United States of America!*

*I was, like America, a dream a first, but the dream became a reality. The people gained their freedom and started a government of their own. We expanded our territories and we prospered. But to gain our freedom and prosperity took time and many brave men willing to stand up for their beliefs.*

*I have seen many battles, much strife and many tears. I was there during our fight for independence along with George Washington and all of those 2,400 troops who accompanied him that cold Christmas morning in 1776. I was there as they crossed the Delaware. I saw the tattered uniforms, the frozen limbs, the bleeding feet; and I too felt the icy cold.*

*I was there when President Lincoln sturggled with the North and South during the Civil War. I saw the families being broken apart, fathers disagreeing with their sons, brother against brother, family against family. I saw this nation falling; I felt the internal hatred of the War Between the States.*

*But these weren't the only times that I, and my country's people were involved in war. World Wars I and II were two of the most costly wars ever fought, not only in the amount of money spent, but also in the number of men who lost their lives. I was there with every American fighting man and with every family back home. I saw the wounded, the diseased, the dead, and again I saw the broken homes, tragic tears. But in spite of all this, I felt the pride shared among every soldier fighting for his country and the pride of every family at home.*

*I was there when America answered its "Call to Colors" during the Korean War. I have been carried to Vietnam, Lebanon and Grenada along with many brave men. There I saw more men and young boys battered and bloody giving everything they could including their lives. I was draped over many caskets. I stood half mast in honor of every American fighting man who died. But at the end of every battle, problem or crisis, I felt the "Pride of America".*

*I have been proud to represent this country in everything from its fight for independence, to the first landing on the moon, to every gold medal won by an American, especially in the 1984 Olympics, where I was raised more times than ever before! I felt the American pride "boost" as I went into the air and the National Anthem was played.*

*I fly high and my pride shows brightly every Fourth of July, Veteran's Day and Memorial Day. Each time a new president takes office, each time there is a sports event and whenever there is a parade, "I am there". And I will continue to be there and to represent this great country, to wave in the breeze my colors of red, white and blue for every nation to see—on earth and in the universe. And with my colors I pledge to support and bind this nation together in honor and service as one nation, under God, indivisible, with liberty and justice for all!*

*—GINA NELSON*

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# In The Winner's Circle

## Champs card seven under par 65 during Lufkin Industries 8th annual Best Ball Golf Tournament.



By RICK PEZDIRTZ

One of these days, if the present trend continues, they may have to re-label the annual Lufkin Industries Best Ball Golf Tournament. They could call it the *Ray Stephens Benefit*.

Why not? Stephens, a senior materials planner and 19 years with LUFKIN, has been on the winning team three of the past four years.



"Aw, I've just been lucky to have been paired with some good players," says Stephens. "Mike Still was chiefly responsible for our winning this time. He was Mister Consistent for us—long and straight down the fairways with his tee shots. Darcey Faircloth hit some great long-iron shots and Ino Reyes and myself had a few good chip shots and some decent putts."

The winning team carded a seven-under-par 65 at Diboll Municipal Golf Course which seemed to play longer than its 6,354 yards due to high humidity and a thermometer that flirted with temperatures in the mid-90s.

If that heat bothered some of the 57-player field, it apparently didn't faze the championship foursome. They stuck seven birdies and 11 pars on their scorecard, finishing as the only team of 14 in the two-flight competition without a bogey. The champs made the turn in 32; fired a back-nine 33 for their winning 65.

Finishing only one stroke back and in a tie for second were the teams of Jack Walker, Rogelio Reyes, Charlie and Nancy Hamilton; plus Johnny Purvis, Charles Warrick, Tony Stephens and Kevin McKay. Both runner-up foursomes had seven birdies 11 pars and one bogey on their scorecards.

There wasn't much doubt about the Second Flight winners—Ron Sharp, Kenneth Lambert, James Davis and Bill Moreau. They combined for a four-under-par 68, a fat three strokes better than second placers Kelly Griffin, Mickey Mark, Barney Ray, John Havard and Joan Griffin.

The Second Flight champs had seven birdies (as many as the other seven teams in their bracket), eight pars and three bogeys.

Accumulatively, the 14 teams posted 51 birdies, 147 pars, 50 bogeys and four double bogeys. First Flight players collected 37 of the birdies, 65 of the pars and only six of the bogeys.

When the 9th annual tournament rolls around in 1986, it wouldn't be surprising if several golfers request a pairing with three-times champ Ray Stephens. He has developed an obvious knack for showing up in the winners circle.

**First Flight winners of the 9th annual Lufkin Industries Best Ball Golf Tournament with a seven-under-par score of 65 were, left-to-right: Ray Stephens, Jim Still, Darcey Faircloth and Ino Reyes.**

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Second Flight winners of the 9th annual Lufkin Industries Best Ball Golf Tournament with a four-under-par score of 68 were, left-to-right: Ron Sharp, James Davis, Bill Moreau and Kenneth Lambert.

# How They Fnished

## First Flight

**65**—Darcey Faircloth, Ray Stephens, Ino Reyes, Jim Still.
***66**—Jack Walker, Rogelio Reyes, Charlie Hamilton, Nancy Hamilton.
**66**—Johnny Purvis, Charles Warrick, Tony Stephens, Kevin McKay.
**67**—Stanley Beck, John Rouse, Charles Collins, Steve Conway.
**68**—Doug Williams, Gary Day, Bob Boynton, Gene Tate.
**69**—Jimmy Little, Roy Myers, Bill Bankston, Herman Hellberg.
**(*)—Won scorecard playoff for second place.**

## Second Flight

**68**—Ron Sharp, Kenneth Lambert, James Davis, Bill Moreau.
**71**—Kelly Griffin, Mickey Mark, Barney Ray, John Havard, Joan Griffin.
**74**—Billy Burnette, Vernon Speicher, Fred Griffin, Larry Walker.
**78**—Thomas Anderson, Jo Ann Anderson, Jim Mewbourn, Ed Dixon.
**78**—Ken Griffith, Jeff Breckenridge, Bubba Estes, Eddie Ditsworth.
**80**—James Parish, Ed Root, Tim Beamon, Johnny Stott.
**82**—Dan Hill, Tim Stacy, Martin Reyes, Scott Semlinger.
**83**—Wayne Bell, Jack Davis, Kurt Ulner, Bobby Spells.





Above, Ed Root, one of seven company retirees in this year's Lufkin Industries Best Ball Golf Tournament, relaxes with his driver, awaiting his turn on the tee box.

Barney Ray, left, launches a long putt during Lufkin Industries Best Ball Golf Tournament competition. Ray was a member of the runner-up team in the Second Flight.

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**This month THE ROUNDUP goes on-the-job with company blacksmith. . .**

# Archia McDougald



Archie McDougald

His job title is "blacksmith," but that hardly tells the entire story about what Archia McDougald really does at Lufkin Industries.

McDougald is qualified to perform every available job in LUFKIN's machine shop heat treat facility. Each workday, his routine tasks vary considerably. McDougald's job includes operating gauges that control 12 ovens, loading and unloading gears from trays that enter those ovens, running gears through oil and water baths or through a normalization process, and checking pinions and gears for appropriate job specification hardness.

"I'm trained to do every job here. Whatever needs to be done, I do," he says. "The variety of tasks is what I like most about my job. Each working day is different."

McDougald usually arrives at work about 3 p.m. This allows him 30 minutes to mentally and physicaly prepare for his eight-hour shift. "I like to arrive a little early so that I am ready to begin working full-speed when I punch the time clock at 3:30 p.m.," he says.

The heat treat operation is a process by which ductile iron or steel gears are treated to increase their strength of hardness, plus increase their capacity to resist wear and tear, and to release the tension of stress.

"Ductile iron gears are softer than steel gears; therefore, the heating and cooling processes are different," says McDougald.

An average sized ductile gear is placed in a 1,650-1,700 degree fahrenheit gas or electric oven for approximately 12-14 hours. An average size steel gear is placed in a 1,550-1,600 degree oven for 8-10 hours, explains McDougald.

"The amount of heat and the amount of time is dependent on the type and size of gear," he says. "The higher the temperature, the softer the metal will become during the process. Our large ovens can reach 1,800 degrees.

A large shaft requires heating at 1,750 degrees or possibly more, McDougald explains. Baking time can run 24 hours. When the heating process is complete, steel gears are placed in an oil bath for a swifter cooling period. Ductile iron gears go through a normalization process in which they are air-cooled outside.

"Some pinions are placed in a water bath, resulting in a harder piece of metal," McDougald says. "This also takes stress from the metal to keep a weld from breaking."

Last month, McDougald celebrated his 10th anniversary with LUFKIN and in the heat treat facility. Much to his credit is a 10-year work record without any absences or tardies.

"I suppose I'm lucky I haven't been sick much," he says. "When I don't feel well, I come to work anyway because I know I'll feel just as badly at home.

"I think it is important for me to be here each working day."

*—DIANA HILL*

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**Now possible in the Casper area are major repairs on LUFKIN pumping unit gear reducers such as this one surrounded by a group at the facility's open house which included: (l-r) customer Dewy Bruner; Jon Pennington, machinery sales, Casper; Bill Trout, company vice president; customers Dan Robertson, Cowboy Services; Rick Fredericksen and Bill Gingrick, both of Union Oil of California; Rick Neal, district manager, Denver; Bob Hail, district manager, Casper, and Roy Lilley, division manager, Denver.** (PHOTO BY DAVID FREEZE, CASPER)

# Casper Hosts Oil Executives

## New facility cuts repair costs and reassures customers of LUFKIN's commitment to the oil industry.

Employees of LUFKIN's Machinery Sales office in Casper, Wyoming, hosted oil industry executives last month at an open house in their recently expanded facilities. Approximately 300 LUFKIN customers—in town for the annual Casper Oil Show—were treated to barbecued beef ribs plus a tour of the offices, warehouse, and a new gear box repair shop.

For most of the visiting customers, it was their first opportunity to view the new $500,000 gear box repair shop and machine tools which now make possible regional repairs of pumping gear boxes. For these customers, located over 1,000 miles from the LUFKIN plant, regional repairs on gear boxes will produce sizeable savings. Losses in production while equipment is being repaired and freight costs—shipping charges on large gear boxes sent back to Lufkin, Texas, previously added as much as $2,000 to the cost of repairs—usually amount to more than actual repair costs.

The Casper facility is equipped with a 20-ton overhead crank, a 400-ton press, an engine lathe, a drill press, a 100-ton puller, a grinder and key shaper. The 5,000-square-foot addition is the third major expansion of the Casper facilities witnessed by district manager, Bob Hail, since moving to Casper in 1977.

''About all we had eight years ago were a couple of offices,'' says Hail, ''Now, we can make major repairs on gear reducers which were once practically impossible in this area.''

The facilities' concrete floors were immaculate and parts neatly arranged on the shelves, but this spic-and-span warehouse was not planned just to impress guests at the open house. Casper employees Bruce Cunningham, warehouseman, Dwayne Pritzel, shop foreman, and Bernie Foster, mechanic, put little more than their usual effort into getting the facility looking great.

''They keep it this way all the time,'' said Hail. ''You come back next month and it will look just like this.''

Also on hand to greet customers at the open house and at the company's display booth at the Casper Oil Show, were Bill Trout, vice president, Roy Lilley, manager of the Rocky Mountain Division, and Rick Neal, district manager, both out of the company's office in Denver, Colorado.

Although attendance at the oil show was less than company officials had anticipated due to the continued slump in the oil industry, key executives of major companies were there. LUFKIN representatives were busy inviting them to see the new repair facility.

''Our customers are worried not so much about getting equipment repaired today as they are five or ten years from now,'' says Lilley, who has witnessed more than one slump in the oil industry during this 32-year career with LUFKIN. ''The fact that we're willing to invest a half-million dollars in this area means LUFKIN will be here a long time.''

***—DAVID WILLMON***

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# *Facing the hurdles of*

## People, not computers, the key to improving productivity and

The manufacturing race is on and the international competition is tough. The hurdles seem almost endless.

Europeans, Japanese and Americans all desire to be number one—the very best.

Europeans boast of fine craftsmanship and reputable quality. The Japanese believe they have a dedicated workforce and refined control techniques. Americans hold their collective heads high when talking about high technological industries and programs to recoup the world-lead in manufacturing.

''We, at Lufkin Industries, want the best quality product, competitive costs, good customer service and flexible attitudes,'' says Mike Cloyd, materials and information systems senior project analyst.

All this talk about how to become the best manufacturing company and to produce the best product internationally was part of a two-day seminar offered twice this spring to a group of Lufkin Industries' employees. Eighty-two LUFKIN employees have completed a two-day ''Manufacturing Management: Improving Productivity and Profits'' seminar which was taught by personnel from the Houston office of Arthur Andersen & Company. Another 66 employees have attended half-day sessions on the same subject.

''Our purpose in conducting these seminars was to educate key personnel about the closed-loop manufacturing system,'' says Bruce Piper, a consultant with Arthur Andersen & Company. ''To make the closed-loop manufacturing system work effectively, you must take a comprehensive view of your business, including strategy, people, operating practices and systems.''

The seminar explored new approaches to linking LUFKIN's closed-loop manufacturing planning and control systems (MAC/PAC) with newly recognized operating practices for productivity improvement.

''Each department is an integral part of a successful company,'' says Piper. ''Unless we plan, communicate and work together, the process breaks down.''

***By DIANA HILL***



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# international competition

## profitability, say proponents of just-in-time manufacturing.

The closed-loop manufacturing system helps management in five basic ways:

**1)** To plan and control manufacturing.

**2)** To inititate and enforce manufacturing productivity programs.

**3)** To provide the linkage between the company and business functions such as finance, manufacturing and engineering.

**4)** To improve the profitability of the company.

**5)** To achieve competitive performance and results.

''Many people think of MAC/PAC as a computer system. It is much more than that,'' says Cloyd. ''It is a people system. Computers are only one of the tools people use to do their jobs more effectively.''

Another important part of the manufacturing system discussed during the two-day seminar was the ''just-in-time'' aspect. This is an approach to manufacturing refined by the Japanese.

Just-in-time means minimum inventory. When a part is needed on a production line, it arrives—just in time, but not before.

''This requires pinpoint planning,'' says Piper. ''The Japanese are famous for this type planning and American companies have often overlooked this particular aspect of manufacturing.''

''The just-in-time approach to manufacturing is becoming a key strategy at Lufkin Industries,'' says Cloyd. ''We are increasing the technique to reduce inventory and production lead times, reduce manufacturing and storage space, and improve the quality of manufacturing.''

Exactly how is all of this being accomplished?

''The first step in the process is reducing the setup time,'' says Piper. ''And, the easiest, most economical way is right at our fingertips—by moving machinery in the plant. One machine feeds work to another, so products flow through smoothly from start to finish. Parts don't sit waiting to be worked on, and forklift trucks don't travel miles to move parts and materials from one part of the plant to another.''

''The key is not hardware but organization,'' adds Piper.

''People sometimes want a high-tech solution,'' explains Cloyd, ''but robots and computers are not magic. You can have all the computer software and hardware in the world, but it is not enough to make a successful company. Without people organizing and communicating, the system falls apart.''



**Jerry Hassebroek, consultant with Arthur Andersen & Co. from Houston, discusses manufacturing management techniques with Lufkin Industries' employees during a recent seminar. Pictured are (back row, left to right) Donald Jones, structural steel; Bill Cantrell, machine shop; Roy Davis, purchasing; Kathy Jordan, foundry; (front row) Jack Weaver, materials and information systems; Frank Grimes, material control; Cindy Holder, data processing; and Kevin McKay, accounting.**

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# Seven promoted in accounting, engineering and data processing


Stephen Conway


Cindy Holder


Ken Baker


Robert Estes

Promotions of seven Lufkin Industries' employees have been announced by company officials in accounting, data processing and engineering.

In accounting, **Stephen Conway** and **Cindy Holder** were promoted.

Conway was promoted to programmer/analyst from senior programmer. He joined the company in 1982. Following graduation from Lufkin High School, Conway received a bachelor of science degree in computer science from Stephen F. Austin State University.

He and his wife, Jennifer, have one son, Joshua.

Holder was promoted to programmer/analyst from senior programmer. She joined the company in 1982. Following graduation from Northwest Academy in Houston, Holder received a bachelor of business administration from Stephen F. Austin State University.

She is married to Boyce Holder.

In data processing, **Ken Baker** was promoted to manager from supervisor of cost accounting. Following graduation from Waco High School, Baker received a bachelor of business administration in accounting from Texas A&M University and a masters of business administration in managerial accounting from Michigan State University. Baker joined the company in 1984 following a 20-year career in the United States Air Force.

He and his wife, La Verne (Scoot), have two children, Michelle and Kevin.

In engineering, **Robert (Bubba) Estes, Karen Roebuck, Viron Barbay** and **Vallie Hodges** were promoted.

Estes was promoted to assistant project manager of gears from project coordinator of gears. He joined the company in 1970. Following graduation from high school in Gladewater, Estes studied mechanical engineer-

## *NAMES & NOTES . . .*

Wither thou goest . . .

**Janice McLaughlin**, a Lufkin Industries' nurse for nearly eight years, waved a sad goodboye to fellow employees on June 28. "I've cried many tears about leaving LUFKIN and all my friends here," said Janice about an approaching move to Huntsville where her husband, **Kenneth**, has been transferred by Champion International.

If Janice, a downtown plant nurse for five years before moving to Buck Creek, was unhappy about the move to Huntsville, husband Kenneth wasn't. For the past six months, he's been commuting 180-miles roundtrip daily between home and his new job in Huntsville.



***

Two past Lufkin Industries Foundation college scholarship winners have achieved career and educational goals.

**Regina Jackson White**, a 1976 winner and Sam Houston State University honor graduate, has been appointed Support Services coordinator for the City of Garland. She is the daughter of **Doris** and **Ewell Jackson**, Trailer Division.

**Joe Williams, Jr.**, son of **Jean** and **Joe Williams**, Oklahoma City Trailer Division, has made the College of Engineering Dean's List at the University of Oklahoma. Young Joe was a 1981 LUFKIN Foundation scholarship winner.

***

**Thedis Allen**, LUFKIN retiree, may use a horse to do his plowing as reported in the June *ROUNDUP*, but **Bob Westbrook** of the Trailer Division relies on a trusty mule to do his vegetable garden plowing.

***

Four members of the state quarter-finalist Lufkin Panther baseball club that posted a 25-5-1 season record have parents employed at Lufkin Industries. They are shortstop **Shane Dixon**, son of **Truitt Dixon**, Trailer Division; first baseman **Michael Bennet**, son of **Sondra Bennet**, accounting; pitcher **Kevin McBride**, son of **Bob McBride**, Trailer Division; and first baseman **Darrell Bain**, son of **Bruce Bain**, foundry.



***

Angelina County Judge **Dan Jones** issued an official proclamation honoring **Morgan Mitchell Flournoy** and **Ruby May Pitre Flournoy** with "A Day" on June 2 for their long service in education. They are the parents of **Morgan Flournoy, Jr.**, machine shop facilities engineer.

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Karen Roebuck



Viron Barbay



Vallie Hodges

at Texas A&M University, Stephen F. Austin State University, Dallas Baptist University and Southern Methodist University.

He and his wife Eleanor, have one son, Steven.

Roebuck was promoted to project coordination group secretary from micrographic operator. She joined the company in 1980. Following graduation from Zavalla High School, Roebuck attended Massey Business College.

Barbay was promoted to designer B from draftsman A. He joined the company in 1984. Following graduation from Hudson High School, Barbay received a bachelor of arts degree from Stephen F. Austin State University.

He is married to Susan Barbay.

Hodges was promoted to draftsman A from draftsman B. He joined the company in 1984. Following graduation from high school in Sweetwater, he studied technical drafting at Texas State Technical Institute.




**Amy Watts, daughter of company employee, LaVan Watts, has been selected as a member of the Phi Eta Sigma honor society at Stephen F. Austin State University. She finished her freshman year with a perfect 4.0 grade point average. Amy is working toward a degree in education, specializing in education for the deaf. Her father, chief engineer for the Trailer Division, is a 17-year employee.**

## *NAMES & NOTES . . .*



Remember the February *ROUNDUP* feature on Eagle Creek country and western band? Trailer Division sales manager **Jim Horn** sends a follow-up newspaper column from Oklahoma City writer **Jon Denton** about the successful group.

Denton writes: ''Eagle Creek is on top again. Winners of $5,000 in a Marlboro Music Contest last November, this time the band is the best of ten finalists in the Catch a Rising Star contest sponsored by WKY radio and South Oklahoma City's Cowdaddies Club. The band won the right to appear on the Grand Old Opry show in Nashville.

Lufkin Trailer Divison employees in Oklahoma City—singer, songwriter and bass player **Jerry Winslett**; singer and guitarist **Dan Ussery**; and public relations coordinator and bus driver **James Kennedy**—are all members of the Eagle Creek entertainers.

***

### Phoenix 1165 Miles

''The regulars'' at the Lufkin Industries Retiree Club's first Wednesday coffee missed a familiar face at last month's meeting. It was Robert Maxey.

Maxey, who retired from the structural steel plant in 1976, says he seldom misses the monthly gathering and didn't want his fellow retirees worrying. Last month he was visiting his son, an aeronautical engineer for Garrett Research in Phoenix, Arizona.

***



The stork commeth . . .

It's sugar and spice and everything mighty nice with new girl babies for **Clifford Duirden**, foundry, who welcomes Ovelia Marie; **Willie Henry Limbrick**, Trailer Division, with Patrice Nicole; **Terry Anderson**, data base coordinator at Buck Creek, with Hannah Renee; **Daniel Phillips**, machine shop, with Cortney Danielle; **Steve Carlin**, foundry, with Kimberly Ann, who is the great-granddaughter of **Ethel McClendon**, Trailer Division. Retiree **C.B. Stanley** welcomes new granddaughter Maegan.

It's a boyoboyoboy for **Juan Hernandez**, foundry, with new son Jason; plus **David Landrum**, machine shop, with Craig Adam; and **Darrell Luce**, Trailer Division, with William Todd. New grandpas are **Jimmy Horton**, machine shop, with Kenneth D'Wayne Bradberry; and **Esteban Garcia**, foundry, with Estebanito Garcia.

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## INSURANCE UPDATE

If you think it isn't wise to check and double-check your hospital bills, consider this: During a recent audit of 12,635 hospital bills over $10,000 by Health Insurance Association of America, a staggering 97 percent contained overcharges. The average bill audited was $37,834, and the average overcharge was $1,374.

Closer scrutiny of your hospital bills can indeed keep your medical insurance premiums down.

Premiums paid into the Lufkin Industries insurance programs during April were on the plus side compared to medical claims paid out. The hourly plan showed a plus of $46,381 for April, increasing its surplus for the year to $227,055 and its surplus since the inception of coverage to $464,461.

The salaried employees insurance program had an April surplus of $30,419 which raised to $199,490 the surplus for 1985. The salaried plan, however, still shows a $100,923 deficit since program inception.

# Whitehead retires after 35 years of service

Luther C. Whitehead, a welding specialist in the float department of Lufkin Industries' Trailer Division, almost made it to his 35th anniversary with LUFKIN. He was only three months short when he retired in April.

''I already miss my job, but it's sort of a good kind of *miss*,'' says Whitehead. ''I was ready to retire. I have many other projects on which to work.''

Whitehead owns 18 head of cattle and bales hay to feed his herd. Sometimes, he earns extra money hauling hay for other cattlemen. He also harvests vegetables from a three-quarters-acre garden and manages three rent houses.



**Luther Whitehead**

''Once a farm boy, always a farm boy,'' he says, although much of his recent time has been spent installing ceiling fans in his home. ''We now have ceiling fans in nearly every room,'' he says.

While employed at LUFKIN's trailer plant, Whitehead did more than just welding jobs. He also helped tack together float pieces and set up floats. ''Whatever they needed done, that's what I did,'' he says.

''When there was a job that required precision work, you could always depend on Luther,'' comments supervisor Carter Olds. ''He was a real craftsman.''

Whitehead and his wife, Daphna, have four children and nine grandchildren.

''Daphna wants to do some traveling, but I've been dragging my feet about getting on the road because there are so many things I want to catch up on around here. We will travel, though. We've seen the western half of the United States and now want to travel through the eastern states,'' says Whitehead.



# More Shop Class Graduates

**Graduating from a recent Lufkin Industries' blueprint class were (front row, left to right) Ralph Bean, machine shop; James Ferguson, machine shop; Judie Abbott, machine shop; Wayne Bynum, machine shop; Donnie Dudley, foundry; James Horace, foundry; (back row) Mitchyl Haggerton, machine shop; Gustavo McCoy, foundry; Bob Pennington, instructor; Jackie Lewis, machine shop; Jeff Eberlan, machine shop; Bill Bankston, machine shop; and John Sigler, machine shop.**

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## CHANGES

Company officials have announced job changes and new assignments for 20 employees. They include:

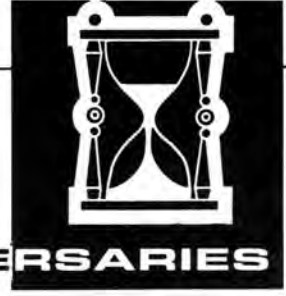
**TRAILER DIVISION—Mark Bynum,** from class B printer to class B material handler; **Jimmy Watson,** from helper to class B material handler.

**MACHINE SHOP—Brent Bolin,** from machine operator trainee to class A machine operator; **Larry Jackson,** from class B to class A machine operator.

**STRUCTURAL STEEL OPERATIONS—Michael Brewer,** from truck operator to class A burner; **John Goodwin,** from belt cover/crank guard marker to plate processor; **David Hodges,** from helper to BC and CG builder; **Juanita Johnson,** from class B structural worker to beam line/anglematic operator; **Timothy Teel,** from helper to class B structural machine operator; **Clifton Wade,** from helper to truck operator; **Benny Wilson,** from class B structural machine operator to plate processor.

**FOUNDRY—Clifton Anders,** from coremaker helper to chipper grinder; **Robert Drouet,** from chipper grinder to melting laborer; **Oscar Elijah,** from molder finisher and coresetter to cupola and electric furnace tender; **Ricky Green,** from chipper grinder to core maker helper. **Donald Hagins,** from coremaker helper to chipper grinder; **Javier Jimenez,** from melting laborer to cupola and electric furnace tender; **David Jordan,** from general laborer to melting laborer; **Charles Rogers,** from melting laborer to cupola and electric furnace tender; **Melvin Spencer,** from coremaker helper to chipper grinder.





## JULY ANNIVERSARIES

### LUFKIN INDUSTRIES CANADA

| | |
|---|---|
| Tan Nguyen | 3 |
| Freddie Sardena | 3 |
| Son Hong | 3 |
| William Russett | 1 |
| Hung Nguyen | 1 |

### STRUCTURAL STEEL OPERATIONS

| | |
|---|---|
| John A. McCarty | 35 |
| Johnnie Jones | 35 |
| Thomas Alexander | 29 |
| Ron Smith | 20 |
| Lester Ener | 11 |
| Noel Marshall | 10 |
| J.R. Burrell | 10 |
| Luther Patton, Jr. | 9 |
| James Goolsby, Jr. | 8 |
| Rogelio Reyes | 8 |
| John Hall | 8 |
| Timothy Teel | 7 |
| Charles Lambert | 6 |
| Arnold Parker | 6 |
| Joe Pierce | 6 |
| Terry Davis | 6 |
| Louise Neese | 6 |
| Vernell Randle | 6 |
| Larry Grimes | 1 |
| Joe Allen, Jr. | 1 |
| Thomas Crawford | 1 |
| William Rosser | 1 |
| Darrell Wright | 1 |
| Cy Perry | 1 |
| Patrick Brazeal | 1 |
| David Hodges | 1 |
| Travis Foster | 1 |
| Elma Holloway | 1 |
| John Withem | 1 |
| David Rhoden | 1 |
| Bruce Lightfoot, Jr. | 1 |
| Bruce Williams | 1 |

### FINAL ASSEMBLY AND SHIPPING

| | |
|---|---|
| David Rivers | 16 |
| Danny Elliott | 6 |
| Earline Walker | 6 |
| Frances Bryan | 6 |
| Jesus Perez | 1 |
| Raymond Pace | 1 |

### FOUNDRY OPERATIONS

| | |
|---|---|
| James Basham | 34 |
| James Larue | 31 |
| John Norman | 23 |
| Lee Patton | 23 |
| Billy Saxon | 19 |
| James Gilcrease | 19 |
| Larry Vann | 19 |
| Jerry Palmore | 17 |
| George Martin | 15 |
| Jerome Thompson | 15 |
| William Austin | 15 |
| Richard Rusher | 13 |
| Troy Smith | 12 |
| Gary Selman | 12 |
| Dorothy Jones | 11 |
| Mattie Wilson | 11 |
| Josephine Patton | 11 |
| Georgia Bryan | 11 |
| Jesse Brooks | 10 |
| Gerald Coutee | 10 |
| Odis Hamilton | 9 |
| Michael Bellamy | 8 |
| Leonard Sweat | 8 |
| Louis Dunham | 7 |
| Roy Elliott | 7 |
| Billy Ferguson | 7 |
| Jack Russell | 6 |
| Martin Castro | 6 |
| Francisco Sanchez, Jr. | 6 |
| Anselmo Rodrigues | 6 |
| Charles Mark | 6 |
| Susan Gainer | 1 |
| Eleuterio Maldonado | 1 |
| James Landers | 1 |
| Ivory Abrams | 1 |
| Carter Brooks | 1 |
| Ollis Hunt | 1 |
| Adolfo Garcia | 1 |
| Michael Harty | 1 |
| Mark Glawson | 1 |

### MACHINE SHOP

| | |
|---|---|
| Bona Dixon, Jr. | 44 |
| Travis Stone | 35 |
| Marion Ferguson | 31 |
| Albert Jumper | 31 |
| Charles Chamblee | 24 |
| Robert Harris | 23 |
| Billy Gardner | 22 |
| Dennis Flowers | 21 |
| Phillip Lowery, Jr. | 21 |
| Larry Arnold | 21 |
| Morgan Flournoy | 20 |
| Charles Smith | 18 |
| Chester Mitchell | 18 |
| William Curl | 17 |
| Harold Rogers | 17 |
| Charles Cole | 15 |
| Joe Grimes | 15 |
| Tanseal Yarbrough | 15 |
| Jerry Sandlin | 14 |
| Bobby Colbert | 13 |
| Jerry Wigley | 13 |
| James Bell | 12 |
| Glenn Brock | 12 |
| Arron Clinton | 12 |
| Ronald Brown | 12 |
| Edward Butler | 12 |
| Chester Attaway | 12 |
| Jack Gaston | 12 |
| Linda Russell | 11 |
| Harry Mewbourn | 11 |
| Charles Anderson | 11 |
| Margie Lee | 11 |
| Elbert Maiden | 10 |
| Wyatt Hight | 10 |
| Jimmy Marshburn | 10 |
| David Lee | 10 |
| John Halsell | 10 |
| Peedikayil Joseph | 9 |
| Billy Kittrell | 9 |
| Eddie Flower | 9 |
| David Frederick | 8 |
| Ralph McClain | 7 |
| Tony Ellington | 7 |
| Ray Manley | 7 |
| Timothy Penick | 7 |
| Jose Morales | 6 |
| Donald Wolfe | 6 |
| Don Wall | 6 |
| Curtis Massingill | 6 |
| Willie Bryant | 6 |
| Virginia Garza | 6 |
| Phillip Williams | 6 |
| Eugene Tate | 4 |
| Peter Rita | 1 |
| Kenneth Townsend | 1 |
| Steven Ward | 1 |
| Craig Hodges | 1 |
| Robert Hardy | 1 |
| Oran Calmese, Jr. | 1 |
| Fidel Mendoza, Jr. | 1 |
| Kirk Looney | 1 |
| Varghese Moses | 1 |
| Lorenz Wilkie | 1 |
| Calvin Lofton, Jr. | 1 |
| Caroll Benge | 1 |
| Mark Page | 1 |
| Cecil Alvis | 1 |
| James Reaves | 1 |
| Marion Ferguson | 1 |
| Arnold Cole, Jr. | 1 |
| Gary King | 1 |
| Kenneth Perry | 1 |
| Coreta Mark | 1 |
| Linda Dunn | 1 |
| Worth Haggerton | 1 |
| Tony Kiel | 1 |
| Roy Conway | 1 |
| Walter Peden | 1 |
| Ricky Parrish | 1 |
| Jerry Moore | 1 |
| Michael Jones | 1 |
| Ben Anderson | 1 |
| Ralph Bean | 1 |

### WELDING SHOP

| | |
|---|---|
| Clarence Owens | 14 |
| Stephen Simcoe | 11 |
| Lenosker Lockheart | 10 |
| Donald Baker | 10 |
| Charles Calhoun | 10 |
| William Massingill | 8 |
| Homer Olivarez | 6 |
| Jimmy Releford, Jr. | 6 |

### LITTLE ROCK FOUNDRY

| | |
|---|---|
| Duane Lee | 1 |
| Dale Mauldin | 1 |

### MANUFACTURING ADMINISTRATION

| | |
|---|---|
| Jimmy Huntress | 35 |
| Lorinzo Tatum | 7 |
| Becky Whisenant | 6 |
| Freddie Teal | 6 |
| Jimmy Little | 5 |
| Floyd Jacks, Jr. | 1 |
| William Vanneste | 1 |
| Donald Cable | 1 |
| Victor Lamont, III | 1 |

### CORPORATE OFFICES

| | |
|---|---|
| Harold Davis | 29 |
| Frank Stevenson | 29 |
| Bill Trout | 28 |
| Cynthia Holder | 3 |

### INDUSTRIAL SUPPLIES

| | |
|---|---|
| Hubert Morgan | 15 |
| Charlene Cortines | 13 |
| L.J. Loving | 8 |
| Charles Watts | 7 |
| Kenny Moulder | 4 |
| Terry Akers | 2 |

### ENGINEERING

| | |
|---|---|
| Ken Beckman | 13 |
| Melba Parker | 8 |
| Johnny Melton | 7 |
| Butch Gorman | 6 |

### MACHINERY SALES

| | |
|---|---|
| John Rouse | 11 |
| Howard Cordell | 4 |
| Frank Frausto | 4 |

### PERSONNEL

| | |
|---|---|
| Elie Smith, Jr. | 30 |
| George Roach | 8 |
| Carl Christopher | 6 |
| Wayne Palmer | 5 |
| James McGee | 5 |
| Raymond McCollum | 4 |
| Susan Campbell | 4 |

### CORPORATE COMMUNICATIONS

| | |
|---|---|
| David Willmon | 9 |

### TRAILER PLANT

| | |
|---|---|
| Wilson Green | 34 |
| Harold Newsom | 31 |
| Joe Jumper | 24 |
| Winfred Molandes | 24 |
| Robert Adams | 18 |
| Donald Wier | 17 |
| Samuel Alfred | 16 |
| Charles Warrick | 16 |
| Martha Roberts | 12 |
| James Hodges | 8 |
| Cecil Malone | 8 |
| Joseph Bevil | 7 |
| David Craven | 7 |
| Albert Lane | 7 |
| William Lambright | 6 |
| Hugh Pouland | 2 |
| Jerry Williams | 2 |
| Phillip Wells | 2 |
| Virgil McKinney, Jr. | 2 |
| Jerry Wells | 2 |
| Fred Franklin | 2 |
| Kenneth Sanches | 2 |
| Marvin McKnight, II | 1 |
| Mark Edwards | 1 |
| Bobby Watts | 1 |
| James Hieronimus | 1 |
| Gary Pierson | 1 |
| Danny Rodgers | 1 |
| George McMullen, Jr. | 1 |

### TRAILER SALES AND SERVICE

| | |
|---|---|
| Floyd Bailey | 16 |
| Freddy Drury | 15 |
| Ernest Watkins | 13 |
| Henry Apkins, Jr. | 10 |
| Patricia Tyler | 7 |
| William Oswalt | 6 |
| Ben Raney | 5 |
| Steven Hazard | 5 |
| Jon Monzingo | 5 |
| Cleophas Irby | 4 |



Bona Dixon, Jr.
44 years



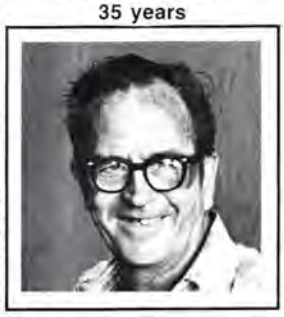
Jimmy Huntress
35 years



John A. McCarty
35 years



Johnnie Jones
35 years



Wilson Green
34 years

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# 'Just horsing around'

## After four heart bypass operations, Jim Fenley "hires out" the hard work, but still raises horses.

For awhile there, Jim Fenley had something of a revolving-door relationship with Lufkin Industries. Between 1943 and 1976 (his retirement year), he worked for the company four different times.

If variety is the spice of life as the old cliche insists, Fenley has known some—variety that is.

"I worked for LUFKIN a total of 33 years, most of that time as a third shift grinder in the machine shop, but those weren't 33 consecutive years," he says.

Although Fenley did stay 21 consecutive years at LUFKIN (1955-1976), he interspersed his first three tours of duty here (during 1943-1955) with interruptions for a variety of other jobs.

"I left LUFKIN the first time to become a milkman with Carnation Milk Company in Houston; later left again to work as a deliveryman and to lay linoleum flooring for Campbell Furniture Company; then left a third time to work as a deliveryman for East Texas Laundry," recalls Fenley.

Fenley found it difficult staying away from LUFKIN, though. During most of his working days with LUFKIN, he also supplemented his income by baling and hauling hay.

If Fenley has worked "like a horse" most of his life, he's now busy caring for horses.

He now spends many of his waking hours caring for six horses at his Fuller Springs farm. "That number will grow to ten horses in the months ahead," he says. "Four of my mares are expecting colts—one in November and three next February."

Fenley says he began raising horses two years ago or when his physician informed him to refrain from heavy work.



Jim Fenley cares for his horses and awaits new colts.



"He said he didn't want me doing any hard work or lifting any heavy objects. I told him I just had to do something. Since I've always loved horses, it seemed natural to buy a few. Raising horses is a nice hobby. They keep me company," Fenley says.

Because he's had heart bypass surgery four times since his 1976 retirement, Fenley now hires out heavy work such as hay baling and fence mending.

"About all I accomplish these days is feeding my horses, petting them, and talking to them. They are really like my babies," Fenley says.

Fenley and his wife, Pauline, celebrated their golden wedding anniversary last year. They have three children and six grandchildren.

"Our grandchildren love coming out here to Fuller Springs to ride these horses," he says. "Right now, Rebel, our two-week-old Welsh colt seems to be receiving most of their attention."

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# of Faces & Places

**With Rick Pezdirtz**

> ...I've given prints of that LUFKIN pumpjack to President Reagan, T. Boone Pickens, state governors...

The cameras are on a roll again. They're filming or taping or whatever, perhaps even as these words are written, the saucy episodes for the eighth season of televison's top-rated series—*Dallas*.

The script-writers for Lorimar Productions have brutishly bumped off Bobby and pitilessly exiled Lucy. But, most of the characters you love to hate—especially J.R. Ewing, he of the shady deals and evil squeals—are back at Southfork Ranch which sprawls only a limo ride from beautiful downtown Wylie, Texas.

Since, March of 1978, or when CBS began pumping *Dallas* into our parlor boob-tubes, two items of rather insignificent importance have puzzled me about this primetime soap opera that fairly, or unfairly, bubbles with greed, lust and avarice.

(1) How come when they roll those opening credits of *Dallas* do they always show that dandelion tower, Texas Stadium, Southfork—and oil wells pumping atop sandy soil? I mean, isn't it common knowledge by this time with these Hollywood hucksters that of the 254 countries in Texas, only 35 have never hit a cubic of gas or a barrel of oil? And that, Dallas County is one of those 35?

(2) From where exactly came that framed painting of a LUFKIN pumping unit on old J.R. Ewing's office wall?

## A Mystery Unmuddled

A telephone voice from Odessa the other morning finally unraveled the mini-mystery about J.R.'s painting.

"This here is Gordon Bankston, oil patch artist and entrepreneur, on the horn," announced the voice. "I was 18-years a pumper for Chevron and painted that picture J.R. has on his office wall back in 1959. The LUFKIN pumpjack that served as my model was on the McFarland Lease between Wickett and Royalty out here in West Texas.

"I figger its the most viewed painting in the world today because that TV series, *Dallas*, is now No.1 in four different countries. You fellers there at Lufkin Industries owned the same original painting for a number of years, you know!"

Further conversations with Bankston and a later chat with Virginia Allen, 37 years LUFKIN public relations director, eradicated all bafflement about J.R. Ewing's office painting.

"I remember Bankston," informed Allen. "He sold me that particular painting for $50 and then borrowed it so many times for this or that art show, I finally asked him one day why he didn't just buy it back. He must have wanted it real bad. He gave me $700 for it."

How much more than the $650 different in re-purchase price Bankston has recouped from Lorimar Productions, he isn't saying. "I've never sold that original again. I lease it to Lorimar," he says. "I've also sold or given away 1,200 prints of the original—to colleges, museums, libraries and some of the most influential men in this country. I've given prints of that LUFKIN pumpjack to President Reagan, T. Boone Pickens, and the governors of Texas and its four bordering states."

## $weet $mell of $uccess

After years of quasi-starving-artist status, Bankston believes: "I'm just at the edge of doing some big things."

He has a 30-piece art show scheduled for the Dallas Galleria Marriott in August; a third book of oil patch cartoons due for publication in September. "There'll be four LUFKIN pumping units in that Dallas art show and there are too many LUFKINs to count in my cartoon book," he says.

Bankston has drawn over 700 cartoons for his Poorboy Oil Company calendars, many with LUFKIN units prominently displayed. "I've just closed a deal for my cartoons to appear on 20,000 bathmats and other companies are negotiating to put my work on wallpaper, napkins, T-shirts, drinking cups, soap bars, lunch pails and candles." he says.

While Bankston stands tippytoes on the brink of sweet success, he also has an easy explanation for exactly why he paints LUFKIN units exclusively.

"I'm an old oilfield hand and I grew up surrounded by LUFKIN units," he testifies. LUFKIN isn't only the best quality pumping unit an oil company can buy; its the best looking equipment an artist can paint.".

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**LUFKIN INDUSTRIES, INC.**
P.O. Box 849 Lufkin, Texas 75902-0849

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# DIAMOND DANDIES

**It wasn't the best of seasons. It wasn't the worst of seasons. The Lufkin Industries' sofball team, members of the National League in city competition, finished with a 6-13 record. Pictured are: First row, (l-r) catcher Jeff Breckenridge, left fielder Ralph Bean, pitcher Gary Lawrence, shortstop John Bridges; Second row, coach and first baseman Larry Walker, right fielder Carrol Benge, pitcher Don Lorenz, right fielder Gene McGallion; Third row, second baseman Mahlon West, catcher Neil Bowman, center fielder Gary King; Fourth row, coach and rover Tim Stacy, second baseman Bill Bardwell, shortstop Doug Hudson, third baseman Lemon Hamilton. Not shown, pitcher George Shimer.**

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