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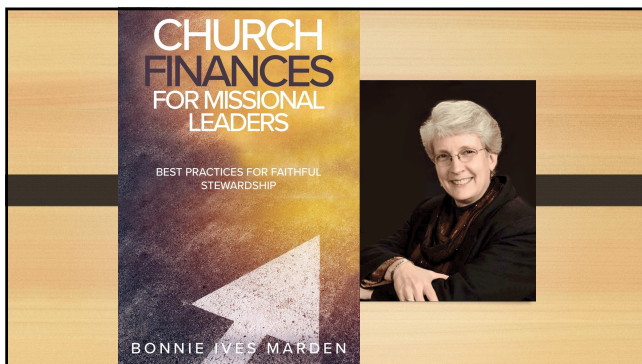
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POLL QUESTION #1

Which best describes your role?

- Local Church Lay Leadership
- Local Church Staff
- Clergy
- Conference/Foundation Staff
- Curious Bystander

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CULTIVATING

the Craft of *Asking*

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Challenge

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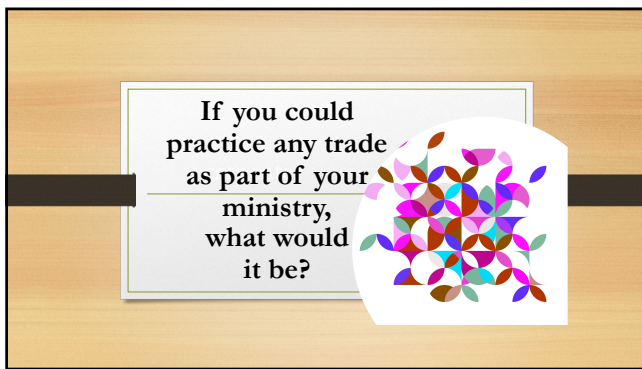
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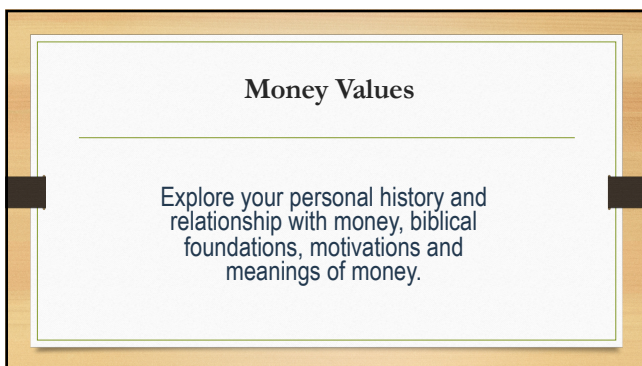
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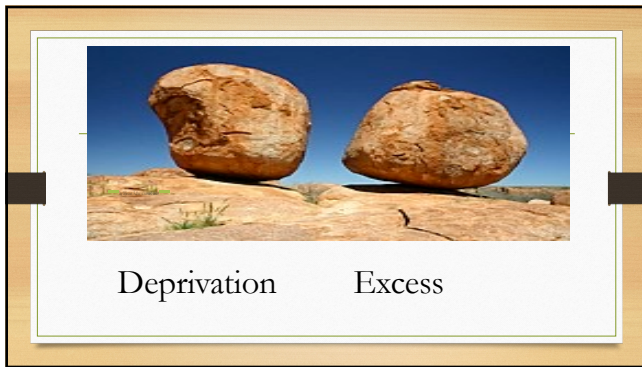
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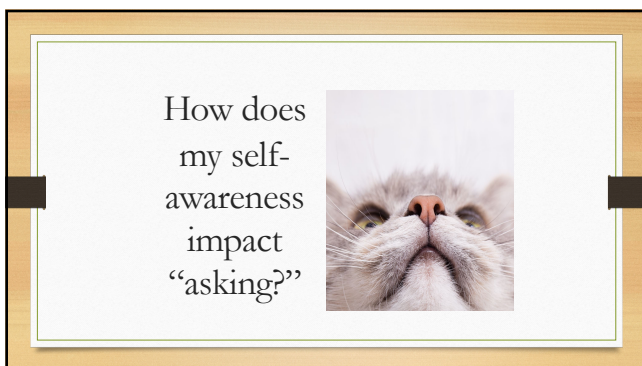
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## Honoring Others

Practice listening skills to discover other's visions and interests.

Explore how our perspective impacts listening and empathy.

Learn how greater self-awareness translates into a more effective "ask."

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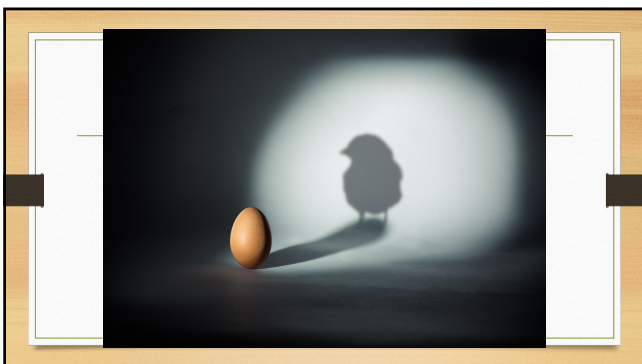
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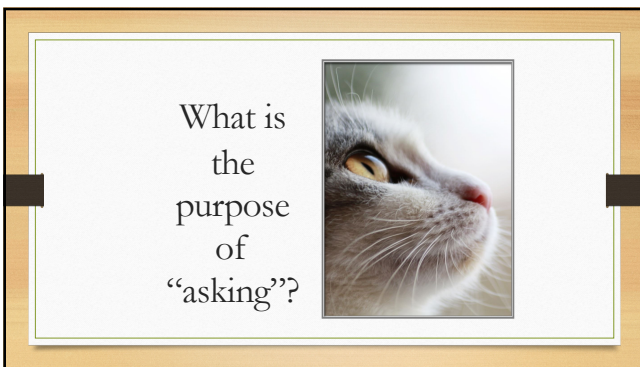
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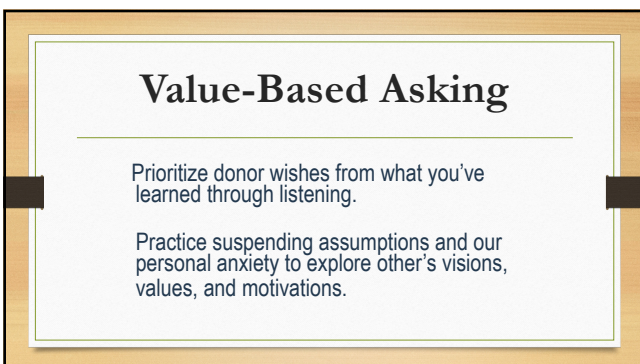
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## Change the World



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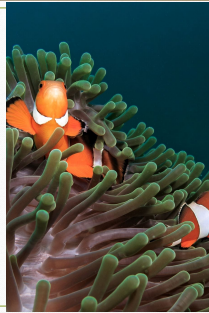
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What are  
others  
already  
telling  
us?



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## Practicing the Craft

Distinguish 'cultivation' from 'asking' as these are different, yet complementary activities.

Prepare ourselves to practice asking more effectively.

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Clarity


Could you possibly help us pay off our building loan?

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Clarity...

I'd like to invite you to prayerfully consider joining me as a \$100 matching donor for the mission project your call partner named by the end of this webinar.

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Practice!

- Friend, neighbor, family member, peer, church member
- If I had \$100 to give to a mission project – what would you like me to give it to?

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How do  
I prepare  
and  
practice  
asking?



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**Sustaining  
Relationships**

Each donor has unique needs for ongoing cultivation,  
relationship building, and pastoral care.

Continue to hone your skills and celebrate the  
spiritual connection to the craft of invitational asking.

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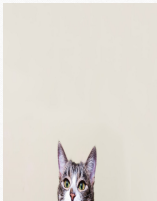
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Why  
does  
today  
matter?



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### Cultivating the Craft of Asking

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Cohorts of 8-12 person  
 Five Sessions over 9-10 weeks  
 Results range from about \$500 to over \$160,000 per person  
 Cohorts have already raised over \$500,000!

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### INSIGHTS

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- What did you learn during this webinar that you want to remember?
- Who will you tell?
- When will you share and practice the craft?

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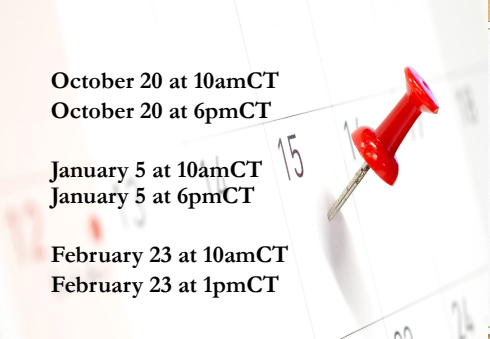
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October 20 at 10amCT  
 October 20 at 6pmCT  
  
 January 5 at 10amCT  
 January 5 at 6pmCT  
  
 February 23 at 10amCT  
 February 23 at 1pmCT

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### Cultivating the Craft of Asking

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For more information,  
coaching and support,  
contact me at  
[bonnie@myteministry.org](mailto:bonnie@myteministry.org)  
978-846-1260



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### UPCOMING WEBINARS

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**Tuesday, November 16, 2021, 6:30pm CST**  
**Inviting Generosity Beyond the Sunday Offering**

**Tuesday, January 4, 2022, 6:30pm CST**  
**Stewardship & Finance: Getting it Right at the Starting Line"**

[UMCdiscipleship.org/stewardship](http://UMCdiscipleship.org/stewardship)

EQUIPPING WORLD-CHANGING DISCIPLES [UMCdiscipleship.org](http://UMCdiscipleship.org)

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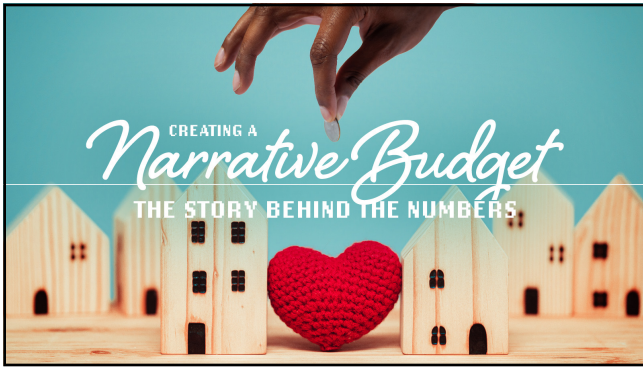
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