

Florence/Lauderdale Tourism  
Statement of Financial Position Balance Sheet - November 2019

**Current Assets:**

First Southern Checking	\$	142,132.77	
Region's Checking	\$	2,403.07	
Account Receivable - ADOR	\$	77,129.62	
Inventory Asset	\$	4,505.00	
Construction in Progress	\$	15,000.00	
			\$ 241,170.46

**Property and Equipment**

Furniture & Fixtures	\$	39,144.47	
Transportation Equipment	\$	57,835.50	
Computer Equipment	\$	12,361.19	
Signage	\$	9,450.00	
Building	\$	2,413,098.06	
	\$	2,531,889.22	
			\$ 2,531,889.22

Total Assets \$ 2,773,059.68

**Other Assets**

Net Investment in Capital Asset	\$	(2,543,622.48)	
			\$ (2,543,622.48)
Total Assets			<u>\$ 241,170.46</u>

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Liabilities and Fund Balance Equity

Current Liabilities

Accounts Payable	\$	29,760.76	
Payroll Tax Liabilities	\$	5,972.41	
Retirement Payable	\$	2,547.40	
Accrued Payroll	\$	7,108.30	
Line of Credit	\$	30,000.00	
Capital Lease - Visitor Center	\$	1,521,881.58	
AMT Provided for LT Debt	\$	<u>(1,552,390.84)</u>	
			\$ 75,388.87

**Fund Balance Equity**

Unrestricted Net Assets	\$	276,287.85	
Excess of Revenues over (under)	\$	<u>(137,281.09)</u>	
			\$ 139,006.76

Total Liabilities and Fund Balance Equity			<u>\$ 214,395.63</u>
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Statement of Activities for the Period Ending November 2019

<b><u>PUBLIC REVENUES</u></b>	<b>Budget</b>	<b>Current Month</b>	<b>%</b>	<b>12 Months</b>	<b>%</b>
Lodging Tax	\$ 1,072,150.00	\$ 77,127.49	93%	\$ 1,005,838.18	6%
State Tourism Grants	\$ 10,000.00		100%	\$ 5,000.00	50%
Lauderdale County	\$ -				
MSNHA	\$ 10,000.00		96%	\$ 4,250.00	58%
<b>Total Public Revenues</b>	<b>\$ 1,092,150.00</b>	<b>\$ 77,127.49</b>	<b>93%</b>	<b>\$ 1,015,088.18</b>	<b>7%</b>
<b><u>PRIVATE REVENUES</u></b>					
Merch Sales (Gift Shop)	\$ 21,000.00	\$ 1,678.45	92%	\$ 17,274.07	18%
Ticket Sales	\$ 2,500.00		100%	\$ 3,260.00	-30%
Enhanced Listings	\$ 3,750.00	\$ 475.00	87%	\$ 3,625.00	3%
Visitor Guide Ad Space	\$ -				
AMLA & ATB		\$ 5,000.00		\$ 5,000.00	
Total Private Revenues					
Line of Credit					
Total Private Revenues	\$ 27,250.00	\$ 7,153.45		\$ 29,159.07	
<b>TOTAL REVENUE</b>	<b>\$ 1,092,150.00</b>	<b>\$ 84,280.94</b>	<b>92%</b>	<b>\$ 1,044,247.25</b>	<b>4%</b>

<b>EXPENDITURES</b>	<b>Budget</b>	<b>Current Month</b>	<b>%Remaining</b>	<b>1 Month</b>	<b>%</b>
<b>CORPORATE</b>					
Salaries - Mngmt	\$ 310,181.00	\$ 35,538.48	89%	\$ 292,645.88	6%
Salaries - Hourly - VS	\$ 11,900.00	\$ 1,345.50	89%	\$ 10,655.50	10%
Salaries - Contract	\$ 1,500.00		100%	\$ 250.00	83%
4% Perf. Bonus	\$ 7,667.00		100%		100%
Taxes & Benefits	\$ 72,550.00	\$ 6,634.86	91%	\$ 61,311.77	15%
<b>TOTAL CORPORATE</b>	<b>\$ 403,798.00</b>	<b>\$ 43,518.84</b>	<b>89%</b>	<b>\$ 364,863.15</b>	<b>10%</b>

**PROGRAMMING**

**LEISURE**

**Consumer Shows**

Pilgrimage	\$ 500.00	100%	\$ 500.00	0%
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**Event Sponsorship Fee**

<b>\$ 19,000.00</b>	100%	\$ 26,700.00	-41%
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Wine Festival	\$ 2,500.00
Shindig	\$ 7,500.00
Front Porch Storytellers	\$ 1,500.00
Smok'in on the Water BBQ	\$ 1,500.00
Trail of Tears	\$ 1,000.00
Shoals Symphony at UNA	\$ 500.00
Food Truck Festival	\$ 500.00
Alabama Craft Beer Festival	\$ 1,500.00
Shoals Fest	\$ 10,000.00
MSNHA Conference Speaker	\$ 200.00

**Advertising**

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Alabama Magazine	\$	6,498.00	\$	541.50	92%	\$	7,581.00	-17%
Facebook campaigns	\$	2,000.00	\$	15.00	99%	\$	1,108.47	45%
Virtual Response - enewsletter	\$	640.00	\$	49.99	92%	\$	377.93	41%
Alabama Vacation Guide	\$	8,995.00			100%	\$	8,995.00	0%
Explore the Shoals	\$	1,500.00			100%	\$	860.00	43%
AMLA Vacation Guide	\$	750.00			100%	\$	600.00	20%
Alabama Golf Guide	\$	2,995.00			100%	\$	2,995.00	0%
Convention South	\$	95.00			100%	\$	95.00	0%
<b>Music Development Advertising</b>	\$	6,000.00			92%	\$	6,776.67	-13%
<b>Conference Registration</b>								
AGCT	\$	1,200.00			100%	\$	750.00	38%
Southeast Tourism Society	\$	495.00			100%			100%
AMLA Annual Meeting	\$	100.00			100%	\$	50.00	50%
Alabama Travel Council Bash	\$	50.00			100%	\$	50.00	0%
ESTO								
Alabama Welcome Center Retreat	\$	175.00				\$	175.00	
<b>Advance Travel &amp; Tourism</b>	\$	82,000.00	\$	5,784.08	93%	\$	78,546.72	4%
<b>Mobile App</b>	\$	10,000.00			0%	\$	10,000.00	0%
<b>Memberships</b>								
AMLA	\$	225.00			100%	\$	225.00	
Natchez Trace Compact	\$	2,500.00			100%	\$	2,500.00	0%
Southeast Tourism Society	\$	530.00			100%	\$	545.00	-3%
Natchez Trace Pkwy Assoc.	\$	50.00			100%			100%
Tennessee Tombigbee	\$	150.00			100%			100%
<b>Partnership Program</b>	\$	2,500.00	\$	244.11	87%	\$	1,331.80	47%
<b>Web Updates</b>								
Core Maintenance/Design	\$	18,000.00			100%	\$	22,882.46	-27%
Amazon Web Hosting	\$	2,400.00			100%	\$	2,400.00	0%
<b>Creative/Video</b>	\$	7,500.00			100%	\$	4,025.00	46%
<b>Rob Travel + Meals</b>	\$	5,500.00	\$	318.00	94%	\$	5,065.49	8%
<b>Alison Travel + Meals</b>	\$	3,000.00	\$	113.20	96%	\$	2,192.37	27%
<b>Contingency</b>								
<b>TOTAL LEISURE</b>	\$	<b>185,348.00</b>	\$	<b>7,065.88</b>	<b>96%</b>	\$	<b>187,327.91</b>	<b>-1%</b>
<b>TRAVEL TRADE</b>								
<b>Tradeshows Registrations</b>								
ABA(2020)	\$	1,695.00			100%	\$	1,595.00	6%
Travel South - Dom	\$	1,395.00			100%	\$	2,190.00	-57%
Travel South - Int'l	\$	2,500.00			100%	\$	2,590.00	-4%

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AMA/GMA/SCMA	\$	885.00		100%	\$	985.00	-11%
<b>Memberships</b>							
ABA	\$	550.00		100%			100%
AMA/GMA/SCMA	\$	200.00		0%	\$	200.00	0%
TN Motor Coach Assoc.	\$	275.00		100%			100%
Free Spirit Vacations							
<b>Sponsorships</b>							
ABA Reception with State	\$	5,000.00		0%	\$	5,000.00	0%
Tennessee Motorcoach Dinner					\$	4,000.00	
<b>Advertising</b>							
<b>FAM TOURS</b>	\$	2,500.00	\$ 569.89	77%	\$	2,302.13	8%
<b>Travel &amp; Entertainment</b>					\$	983.23	
<b>TOTAL TRAVEL TRADE</b>	\$	<b>15,000.00</b>		100%	\$	<b>19,845.36</b>	<b>-32%</b>
<b>SPORT TOURISM</b>							
<b>Tradeshows Registration</b>							
NASC	\$	-					
Sport Relationship	\$	-			\$	722.50	
<b>Memberships</b>							
NASC	\$	-			\$	795.00	
Sport Alabama	\$	2,000.00		100%	\$	2,000.00	0%
Alabama Bass Trail	\$	2,500.00		100%	\$	2,500.00	0%
<b>Event Hosting</b>							
<b>Boat US Collegiate Nationals</b>	\$	65,000.00		75%	\$	65,000.00	0%
<b>Big Bass Bash</b>	\$	12,500.00		100%	\$	12,000.00	4%
<b>HS World Finals</b>	\$	75,000.00		100%	\$	2,269.90	97%
<b>Bass Nation + Conference</b>	\$	35,000.00		0%	\$	35,000.00	0%
<b>Alabama Bass Trail Division</b>	\$	7,500.00		100%	\$	7,500.00	0%
ABT meeting room	\$	5,000.00		0%	\$	5,014.06	0%
ABT accommodations	\$	1,300.00		7%	\$	1,214.85	7%
ABT snacks	\$	300.00		-3%	\$	309.36	-3%
<b>AHSAA Regional Softball</b>	\$	30,000.00		100%	\$	31,898.10	-6%
<b>Catfish Championship Rooms</b>							
<b>FLW Meal</b>	\$	8,300.00		0%	\$	8,300.22	0%
<b>Toyota Owners Tournament</b>			\$ 7,500.00		\$	7,500.00	
<b>Sponsorship</b>							
UNA Bass Club	\$	3,000.00		100%			100%
Underwood State Softball	\$	-			\$	500.00	
<b>Advertising</b>							
Lure	\$	-					
<b>Sales Mission</b>							
	\$	-					

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**Travel & Meals**

\$ 3,000.00 \$ 145.41 95% \$ 3,063.32 -2%

**TOTAL SPORT TOURISM \$ 250,400.00 \$ 7,645.41 97% \$ 185,587.31 26%**

**MEDIA RELATIONS**

**Marketplace/Events**

Media Meet Up (2) \$ 1,000.00 100% \$ 995.00 1%

**Memberships**

SATW \$ -

SEOPA \$ -

**Meltwater \$ 5,750.00 0% \$ 5,750.00 0%**

**Crowdriff \$ 15,000.00 -2% \$ 15,300.00 -2%**

**FOTO FLORENCE \$ 250.00 100% 100%**

**FAM Tours \$ 4,000.00 89% \$ 3,873.96 3%**

**Social Media Summit \$ 100.00 100% 100%**

**Travel & Meals \$ 5,500.00 \$ 423.03 \$ 1,537.91 72%**

**TOTAL MEDIA RELATIONS \$ 31,600.00 \$ 423.03 99% \$ 27,456.87 13%**

**VISITOR SERVICES**

**Advertising \$ 4,000.00 100% \$ 1,975.00 51%**

**Printing \$ 4,000.00 100% \$ 2,135.00 47%**

**Visitor Guide**

**Merch Resale \$ 12,000.00 \$ 1,995.27 83% \$ 13,832.86 -15%**

**Ticket Expense \$ 2,856.00**

**Merch Giveaways \$ 2,500.00 69% \$ 1,795.00 28%**

**Programming \$ 10,000.00 100% \$ 8,800.00 12%**

**TOTAL VISITOR SERVICES \$ 32,500.00 \$ 1,995.27 94% \$ 31,393.86 3%**

**TOTAL PROGRAMMING \$ 514,848.00 \$ 17,129.59 97% \$ 451,611.31**

**ADMINISTRATION**

**Accounting \$ 7,590.00 \$ 323.00 96% \$ 6,228.34 18%**

**Legal \$ 9,000.00 \$ 5,028.00 92% \$ 6,528.00 27%**

**Times Daily Subscription \$ 208.00 100% \$ 247.00 -19%**

**Insurance \$ 17,000.00 100% \$ 16,940.00 0%**

**Data Processing Computer**

Repairs & Equipment \$ 3,000.00 \$ 21.59 99% \$ 3,222.99 -7%

Google Email Service \$ 600.00 \$ 50.00 92% \$ 549.99 8%

**Rent**

Debt Service \$ 130,119.22 \$ 4,418.36 97% \$ 97,640.39 25%

Debt Interest \$ 50,149.10 \$ 4,059.39 92% \$ 47,971.74 4%

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<b>Bank Fees</b>	\$	2,640.00	\$	261.22	90%	\$	3,485.29	-32%
<b>Telecommunications</b>	\$	8,000.00	\$	589.67	93%	\$	5,341.46	33%
<b>Postage</b>	\$	16,000.00	\$	39.82	100%	\$	16,774.90	-5%
<b>Photocopier</b>	\$	3,400.00	\$	308.19	91%	\$	2,914.60	14%
<b>Maintenance Contracts</b>								
Cleaning	\$	7,200.00	\$	600.00	92%	\$	5,111.54	29%
Aquarium	\$	3,600.00	\$	300.00	92%	\$	3,300.00	8%
Lawn Care	\$	7,200.00	\$	600.00	92%	\$	6,000.00	17%
Lawn Chemical	\$	-						
Restrooms	\$	600.00	\$	-	100%	\$	220.15	63%
Pest Control	\$	648.00	\$	54.00	92%	\$	648.00	0%
Heating/Air	\$	2,500.00			100%	\$	1,551.50	38%
Alarm/Fire System	\$	600.00	\$	50.00	92%	\$	550.00	8%
Other	\$	1,000.00			90%	\$	636.00	36%
<b>Printing/Letterhead/Envelopes</b>	\$	1,800.00	\$	16.25	99%	\$	2,150.97	-19%
<b>Office Supplies</b>	\$	5,500.00	\$	518.39	91%	\$	5,367.81	2%
<b>Office Equipment</b>						\$	4,371.00	
<b>Repairs &amp; Improvements</b>	\$	6,800.00			100%	\$	1,945.48	71%
<b>Uniforms</b>	\$	1,000.00			100%			100%
<b>Utilities</b>	\$	25,200.00	\$	2,233.27	91%	\$	21,621.30	14%
<b>Professional Development</b>	\$	2,500.00			100%	\$	615.26	75%
<b>Vehicle x 2</b>	\$	17,648.00			100%	\$	9,080.08	49%
<b>Line of Credit</b>			\$	30,239.39		\$	72,436.05	
<b>Loan Closing Costs</b>						\$	14,143.35	
<b>Agency Memberships</b>								
DFA	\$	35.00			100%	\$	35.00	0%
Rogersville Chamber of Commerce	\$	250.00			100%			100%
Alabama Travel Council	\$	400.00			100%	\$	400.00	0%
ASCAP	\$	360.00			1%	\$	357.00	1%
Sam's Club	\$	100.00			100%			100%
STR Report	\$	2,400.00			100%	\$	2,600.00	-8%
AAA	\$	245.00			100%	\$	135.00	45%
AADMO	\$	1,200.00			100%	\$	1,200.00	0%
Chamber of Commerce	\$	295.00			100%	\$	295.00	0%
Florence Rotary	\$	780.00			75%	\$	780.00	0%
TN Tombigbee								
<b>TOTAL ADMINISTRATION</b>	\$	<b>337,567.32</b>	\$	49,710.54	85%	\$	363,395.19	-8%
<b>TOTAL EXPENDITURES</b>	\$	<b>1,256,213.32</b>	\$	110,358.97	91%	\$	1,179,869.65	6%
Excess of Revenues Over Expenditures			\$	(26,078.03)		\$	(135,622.40)	
Fund Balances -Beginning			\$	133,201.00		\$	276,287.85	
			\$	5,805.76		\$	(137,281.09)	
			\$	<u>139,006.76</u>		\$	<u>139,006.76</u>	

**Florence/Lauderdale Tourism  
General Ledger - October 2019**

<b>Date</b>	<b>Num</b>	<b>Description</b>	<b>Beginging Blance</b>	<b>Debit Amount</b>	<b>Credit Amount</b>	<b>Period Balance End</b>
<b>600.100 Lodging Tax</b>			\$ 928,630.08			
		To Record November Accounts Receivable			\$ 77,127.49	
		<b>Totals for 600.100</b>		\$ -	\$ 77,127.49	\$ 1,005,757.57
<b>600.200 State Tourism Grants</b>			\$ -		\$ 5,000.00	
		<b>Totals for 600.200</b>		\$ -	\$ 5,000.00	\$ (5,000.00)
<b>610.100 MSNHA Grant</b>			\$ (4,250.00)			
		<b>Totals for 610.100</b>				\$ (4,250.00)
<b>610.300 Merchandise Sales Gift Shop</b>			\$ (15,605.72)			
11/01/2019		Deposit - Merch Sales			\$ 66.00	
11/01/2019		Deposit - Merch Sales			\$ 12.00	
11/01/2019		Deposit - Merch Sales			\$ 20.00	
11/02/2019		Deposit - Merch Sales			\$ 20.50	
11/02/2019		Deposit - Merch Sales			\$ 20.00	
11/02/2019		Deposit - Merch Sales			\$ 18.00	
11/02/2019		Deposit - Merch Sales			\$ 20.00	
11/02/2019		Deposit - Merch Sales			\$ 26.50	
11/02/2019		Deposit - Merch Sales			\$ 17.00	
11/02/2019		Deposit - Merch Sales			\$ 23.00	
11/02/2019		Deposit - Merch Sales			\$ 20.00	
11/02/2019		Deposit - Merch Sales			\$ 1.00	
11/04/2019		Deposit - Merch Sales			\$ 359.00	
11/04/2019		Deposit - Merch Sales			\$ 27.00	
11/04/2019		Deposit - Merch Sales			\$ 40.00	
11/05/2019		Deposit - Merch Sales			\$ 30.00	
11/05/2019		Deposit - Merch Sales			\$ 17.00	
11/06/2019		Deposit - Merch Sales			\$ 28.00	
11/06/2019		Deposit - Merch Sales			\$ 20.00	
11/06/2019		Deposit - Merch Sales			\$ 28.00	
11/07/2019		Deposit - Merch Sales			\$ 22.50	
11/07/2019		Deposit - Merch Sales			\$ 15.00	
11/07/2019		Deposit - Merch Sales			\$ 16.00	
11/07/2019		Deposit - Merch Sales			\$ 24.00	
11/07/2019		Deposit - Merch Sales			\$ 36.50	
11/08/2019		Deposit - Merch Sales			\$ 7.00	
11/08/2019		Deposit - Merch Sales			\$ 31.95	
11/09/2019		Deposit - Merch Sales			\$ 20.00	
11/13/2019		Deposit - Merch Sales			\$ 246.50	
11/18/2019		Deposit - Merch Sales			\$ 129.50	
11/19/2019		Deposit - Merch Sales			\$ 21.00	
11/19/2019		Deposit - Merch Sales			\$ 15.00	
11/20/2019		Deposit - Merch Sales			\$ 12.50	



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11/20/2019	Deposit - Merch Sales	\$	78.00	
11/21/2019	Deposit - Merch Sales	\$	35.00	
11/23/2019	Deposit - Merch Sales	\$	13.00	
11/25/2019	Deposit - Merch Sales	\$	30.00	
11/26/2019	Deposit - Merch Sales	\$	57.00	
11/26/2019	Deposit - Merch Sales	\$	25.00	
11/26/2019	Deposit - Merch Sales	\$	20.00	
	<b>Totals for 610.300</b>	<u>\$</u>	<u>1,668.45</u>	<u>\$ (17,274.17)</u>
<b>610.400 AMLT Grant</b>		\$	5,000.00	
	<b>Totals for 610.400</b>			<u>\$ (5,000.00)</u>
<b>610.500 Ticket Sales</b>		\$	3,260.00	
	<b>Totals for 610.500</b>			<u>\$ (3,260.00)</u>
<b>610.700 Enhanced Listings</b>		\$	3,150.00	
11/04/2019	Enhanced Listing	\$	75.00	
11/18/2019	Enhanced Listing	\$	75.00	
11/18/2019	Enhanced Listing	\$	75.00	
11/20/2019	Enhanced Listing	\$	50.00	
11/20/2019	Enhanced Listing	\$	75.00	
11/20/2019	Enhanced Listing	\$	125.00	
	<b>Totals for 610.700</b>	<u>\$</u>	<u>475.00</u>	<u>\$ (3,625.00)</u>
<b>650.100 Salaries -Management</b>		\$	233,415.08	
11/01/2019	118 Alison Stanfield	\$	2,807.69	
11/01/2019	119 Rob Carnegie	\$	4,557.69	
11/01/2019	120 Randa Hovater	\$	1,692.31	
11/01/2019	122 Mary Fuller	\$	1,153.85	
11/01/2019	123 Tyler Dolan	\$	1,634.62	
11/15/2019	124 Alison Stanfield	\$	2,807.69	
11/15/2019	125 Rob Carnegie	\$	4,557.69	
11/15/2019	126 Randa Hovater	\$	1,692.31	
11/15/2019	128 Mary Fuller	\$	1,153.85	
11/15/2019	129 Tyler Dolan	\$	1,634.62	
11/29/2019	130 Alison Stanfield	\$	2,807.69	
11/29/2019	131 Rob Carnegie	\$	4,557.69	
11/29/2019	132 Randa Hovater	\$	1,692.31	
11/29/2019	134 Mary Fuller	\$	1,153.85	
11/29/2019	135 Tyler Dolan	\$	1,634.62	
11/30/2019	Reverse October Accrued Payroll	\$	12,189.77	
11/30/2019	Record November Accrued Payroll	\$	7,108.30	
	<b>Total</b>	<u>\$</u>	<u>42,646.78</u>	<u>\$ 12,189.77</u> <u>\$ 263,872.09</u>
	<b>Totals for 650.100</b>			

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<b>650.200 Salaries - Hourly</b>		\$	7,306.47			
11/01/2019	121	Linda Jones		\$	377.56	
11/15/2019	126	Linda Jones		\$	384.58	
11/29/2019	132	Linda Jones		\$	346.04	
<b>Totals for 650.200</b>				\$	1,108.18	\$ - \$ 8,414.65
<b>650.300 Contact</b>			\$	2,000.00		
<b>Totals for 650.200</b>						\$ - \$ 2,000.00
<b>650.400 Taxes &amp; Benefits</b>			\$	68,610.71		
11/1/2019	1108	Local Government Health Insurance		\$	3,941.00	
11/01/2019		Stanfield, Alison - ERFICA-SS		\$	174.08	
11/01/2019		Stanfield, Alison - ERFICA-MED		\$	40.71	
11/01/2019		Carnegie, Robert - ERFICA-SS		\$	282.58	
11/01/2019		Carnegie, Robert - ERFICA-MED		\$	66.09	
11/01/2019		Hovater, Randa - ERFICA-SS		\$	104.92	
11/01/2019		Hovater, Randa - ERFICA-MD		\$	24.54	
11/01/2019		Jones, Linda - ERFICA-SS		\$	28.46	
11/01/2019		Jones, Linda - ERFICA-MD		\$	6.66	
11/01/2019		Jones, Linda - Alabama SIT		\$	-	
11/01/2019		Jones, Linda - Alabama SUI		\$	-	
11/01/2019		Fuller, Mary - ERFICA-SS		\$	71.54	
11/01/2019		Fuller, Mary - ERFICA-MD		\$	16.73	
11/01/2019		Dolan, Tyler - ERFICA-SS		\$	101.35	
11/01/2019		Dolan, Tyler - ERFICA-MD		\$	23.70	
11/15/2019		Stanfield, Alison - ERFICA-SS		\$	174.08	
11/15/2019		Stanfield, Alison - ERFICA-MED		\$	40.71	
11/15/2019		Carnegie, Robert - ERFICA-SS		\$	282.58	
11/15/2019		Carnegie, Robert - ERFICA-MED		\$	66.08	
11/15/2019		Hovater, Randa - ERFICA-SS		\$	104.92	
11/15/2019		Hovater, Randa - ERFICA-MD		\$	24.54	
11/15/2019		Jones, Linda - ERFICA-SS		\$	29.02	
11/15/2019		Jones, Linda - ERFICA-MD		\$	6.78	
11/15/2019		Jones, Linda - Alabama SIT		\$	-	
11/15/2019		Jones, Linda - Alabama SUI		\$	-	
11/15/2019		Fuller, Mary - ERFICA-SS		\$	71.53	
11/15/2019		Fuller, Mary - ERFICA-MD		\$	16.73	
11/15/2019		Dolan, Tyler - ERFICA-SS		\$	101.34	
11/15/2019		Dolan, Tyler - ERFICA-MD		\$	23.70	
11/29/2019		Stanfield, Alison - ERFICA-SS		\$	174.07	
11/29/2019		Stanfield, Alison - ERFICA-MED		\$	40.72	
11/29/2019		Carnegie, Robert - ERFICA-SS		\$	282.57	
11/29/2019		Carnegie, Robert - ERFICA-MED		\$	66.09	
11/29/2019		Hovater, Randa - ERFICA-SS		\$	104.93	
11/29/2019		Hovater, Randa - ERFICA-MD		\$	24.53	

**Florence/Lauderdale Tourism  
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11/29/2019	Jones, Linda - ERFICA-SS	\$ 25.94		
11/29/2019	Jones, Linda - Alabama SIT	\$ -		
11/29/2019	Jones, Linda - ERFICA-MD	\$ 6.07		
11/29/2019	Jones, Linda - ERFUTA	\$ -		
11/29/2019	Fuller, Mary - ERFICA-SS	\$ 71.53		
11/29/2019	Fuller, Mary - ERFICA-MD	\$ 16.73		
11/29/2019	Dolan, Tyler - ERFICA-SS	\$ 101.35		
11/29/2019	Dolan, Tyler - ERFICA-MD	\$ 23.71		
11/30/2019	Adjust Payroll Payable to Actual- Record RSA Employer Match	\$ 1,842.32		
11/30/2019	Reverse October Payable		\$ 3,941.00	
11/30/2019	Record November Accounts Payable	\$ 3,941.00		
		<u>\$ 8,604.93</u>	<u>\$ 3,941.00</u>	<u>\$ 73,274.64</u>

**661.101 Shoals Fest**

10/4/2019	1076 Shoals Fest	\$ 10,000.00		
	<b>Totals for 661.102</b>	<u>\$ 10,000.00</u>	<u>\$ -</u>	<u>\$ 10,000.00</u>

**661.102 Pilgrimage**

\$ 500.00			
<b>Totals for 661.102</b>	<u>\$ -</u>	<u>\$ 500.00</u>	

**661.121 Wine Festival**

\$ 2,000.00			
<b>Totals for 661.121</b>	<u>\$ -</u>	<u>\$ 2,000.00</u>	

**661.120 Muscle Shoals National Heritage Area**

\$ 200.00			
<b>Totals for 661.102</b>	<u>\$ -</u>	<u>\$ 200.00</u>	

**661.122 Shindig**

\$ 7,500.00			
<b>Totals for 661.102</b>	<u>\$ -</u>	<u>\$ 7,500.00</u>	

**661.123 Trail of Tears**

\$ 1,000.00			
<b>Totals for 661.102</b>	<u>\$ -</u>	<u>\$ 1,000.00</u>	

**661.124 Smoke on the Water**

\$ 1,500.00			
<b>Totals for 661.124</b>		<u>\$ 1,500.00</u>	

**661.126 Shoals Symphony**

\$ 500.00			
<b>Totals for 661.121</b>	<u>\$ -</u>	<u>\$ 500.00</u>	

**661.127 Front Porch Storytellers**

\$ 1,500.00			
<b>Totals for 661.127</b>		<u>\$ 1,500.00</u>	

**661.128 Alabama Craft Beer Festival**

\$ 1,500.00

**Florence/Lauderdale Tourism  
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<b>Totals for 661.127</b>				\$ 1,500.00
<b>661.129 Food Truck Festival</b>	\$	500.00		
<b>Totals for 661.129</b>				\$ 500.00
<b>661.133 Alabama Magazine</b>	\$	7,039.50		
11/30/2019		Region's Bank Card - Rob	\$ 541.50	
			\$ 541.50	\$ -
				\$ 7,581.00
<b>661.134 Facebook Campaign</b>	\$	718.26		
11/1/2019		Region's Bank Card - Randa	\$ 15.00	
<b>Totals for 661.134</b>			\$ 15.00	\$ -
				\$ 733.26
<b>661.135 Vertical Response</b>	\$	627.94		
11/22/2019		Region's Bank Card - Mary	\$ 49.99	
11/30/2019		Reverse Setp Accounts Payable		\$ 49.99
11/30/2019		Record October Accounts Payable	\$ 49.99	
<b>Totals for 661.134</b>			\$ 49.99	\$ 49.99
				\$ 677.93
<b>661.137 Alabama Vacation Guide</b>	\$	8,995.00		
<b>Totals for 661.137</b>				\$ -
				\$ 8,995.00
<b>661.138 Explore the Shoals</b>	\$	860.00		
<b>Totals for 661.137</b>				\$ -
				\$ 860.00
<b>661.140 Convention South</b>	\$	95.00		
<b>Totals for 661.140</b>				\$ -
				\$ 95.00
<b>661.146 Alabama Golf Guide</b>	\$	2,995.00		
<b>Totals for 661.146</b>				\$ -
				\$ 2,995.00
<b>661.150 Music Development/Advertising</b>	\$	7,327.14		
<b>Totals for 661.137</b>				\$ 7,327.14
<b>661.161 AGCT</b>	\$	750.00		
<b>Totals for 661.161</b>				\$ 750.00
<b>661.162 Southeast Tourism Society</b>				
<b>Totals for 661.162</b>				\$ -
<b>661.163 AMLA Annual Meeting</b>	\$	50.00		
<b>Totals for 661.163</b>				\$ 50.00
<b>661.164 Tourism Bash</b>	\$	50.00		

**Florence/Lauderdale Tourism  
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<b>Totals for 661.163</b>		\$ 50.00	\$ 50.00
<b>661.165 Alabama Welcome Center Retreat</b>	\$ 175.00		
<b>Totals for 661.165</b>			\$ 175.00
<b>661.166 Advance Travel and Tourism</b>	\$ 74,812.63		
11/13/2019	1125 Alabama Media Group	\$ 5,784.08	
10/31/2019	Reverse October Accounts Payable		\$ 7,834.07
10/31/2019	Record November Accounts Payable	\$ 5,784.08	
<b>Totals for 661.166</b>		\$ 11,568.16	\$ 7,834.07
<b>661.167 Web App</b>	\$ 10,000.00		
<b>Totals for 661.167</b>			\$ 10,000.00
<b>661.191 AMLA Membership</b>	\$ 75.00		
10/16/2019	1093 AMLA	\$ 150.00	
<b>Totals for 661.191</b>		\$ 150.00	\$ 225.00
<b>661.192 Natchez Trace Compact</b>			
10/16/2019	1098 Natchez Trace Compact	\$ 2,500.00	
<b>Totals for 661.191</b>		\$ 2,500.00	\$ 2,500.00
<b>661.193 Southeast Tourism Society</b>			
10/9/2019	1086 Southeast Tourism Society	\$ 545.00	
<b>Totals for 661.191</b>		\$ 545.00	\$ 545.00
<b>661.200 Parntership Program</b>	\$ 1,101.55		
11/01/2019	Region's Bank - Tyler	\$ 1.92	
11/06/2019	Region's Bank - Alison	\$ 3.50	
11/13/2019	1132 Sam's Club	\$ 95.70	
11/22/2019	Region's Bank - Mary	\$ 41.94	
11/22/2019	Region's Bank - Mary	\$ 26.80	
11/22/2019	Region's Bank - Mary	\$ 74.25	
<b>Totals for 661.200</b>		\$ 244.11	\$ 1,345.66
<b>661.303 Web Site Core Maintenance/Design</b>	\$ 25,282.46		
<b>Totals for 661.303</b>			\$ 25,282.46
<b>661.400 Creative</b>	\$ 3,875.00		
<b>Totals for 661.400</b>			\$ 3,875.00
<b>661.500 Rob's Travel &amp; Entertainment</b>	\$ 4,550.37		
11/19/2019	Region's Bank Card - Rob	\$ 46.30	
11/19/2019	Region's Bank Card - Rob	\$ 13.59	
11/19/2019	Region's Bank Card - Rob	\$ 166.35	
11/20/2019	Region's Bank Card - Rob	\$ 44.14	

**Florence/Lauderdale Tourism  
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11/21/2019	Region's Bank Card - Rob	\$	47.62		
	<b>Totals for 661.500</b>	\$	318.00	\$	4,868.37
<hr style="border-top: 1px solid black;"/>					
<b>661.600 Alison's Travel &amp; Entertainment</b>		\$	1,455.84		
11/07/2019	Region's Bank Card - Alison	\$	45.81		
11/10/2019	Region's Bank Card - Alison	\$	14.99		
11/26/2019	Region's Bank Card - Alison	\$	52.40		
	<b>Totals for 661.600</b>	\$	113.20	\$	1,569.04
<hr style="border-top: 1px solid black;"/>					
<b>662.100 Gerogia Motorcoach</b>		\$	895.00		
	<b>Totals for 662.101</b>			\$	985.00
<hr style="border-top: 1px solid black;"/>					
<b>662.101 ABA Tradeshow</b>		\$	1,595.00		
	<b>Totals for 662.101</b>	\$	1,595.00	\$	1,595.00
<hr style="border-top: 1px solid black;"/>					
<b>662.102 Travel South Domestic</b>		\$	1,290.00		
	<b>Totals for 662.102</b>			\$	1,290.00
<hr style="border-top: 1px solid black;"/>					
<b>662.103 Travel South International</b>					
	<b>Totals for 662.102</b>			\$	-
<hr style="border-top: 1px solid black;"/>					
<b>662.203 ABA Reception</b>		\$	5,000.00		
	<b>Totals for 662.203</b>			\$	-
<hr style="border-top: 1px solid black;"/>					
<b>662.204 TN Motorcoach Dinner</b>		\$	4,000.00		
	<b>Totals for 662.203</b>			\$	-
<hr style="border-top: 1px solid black;"/>					
<b>662.202 AMC Membership</b>		\$	200.00		
	<b>Totals for 662.202</b>			\$	-
<hr style="border-top: 1px solid black;"/>					
<b>662.203 Group Travel/Entertainment</b>		\$	983.22		
	<b>Totals for 662.203</b>			\$	-
<hr style="border-top: 1px solid black;"/>					
<b>662.500 Group FAM Tours</b>		\$	885.85		
11/18/2019	Region's Bank Card - Tyler	\$	8.35		
11/18/2019	Region's Bank Card - Tyler	\$	122.40		
11/19/2019	Region's Bank Card - Tyler	\$	85.87		
11/19/2019	Region's Bank Card - Tyler	\$	2.46		
11/19/2019	Region's Bank Card - Tyler	\$	94.35		
11/20/2019	Region's Bank Card - Tyler	\$	102.12		
11/20/2019	Region's Bank Card - Tyler	\$	102.12		
11/21/2019	Region's Bank Card - Tyler	\$	52.22		
	<b>Totals for 662.500</b>	\$	569.89	\$	-
<hr style="border-top: 1px solid black;"/>					

**Florence/Lauderdale Tourism  
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<b>662.600 Group Travel &amp; Entertainment</b>	\$ 983.23		
<b>Totals for 662.600</b>		\$ -	\$ 983.23
<b>663.201 NASC Membership</b>	\$ 795.00		
<b>Totals for 663.201</b>		\$ -	\$ 795.00
<b>663.202 Sports Alabama Membership</b>	\$ 2,000.00		
<b>Totals for 663.203</b>	\$ 2,000.00		\$ 2,000.00
<b>663.203 Alabama Bass Trail Membership</b>	\$ 2,500.00		
<b>Totals for 663.203</b>	\$ 2,500.00		\$ 2,500.00
<b>663.301 · Boat US Collegiate Nationals</b>	\$ 65,000.00		
<b>Totals for 663.301</b>		\$ -	\$ 65,000.00
<b>663.304 · FLW BFL All American</b>	\$ 8,300.22		
<b>Totals for 663.304</b>		\$ -	\$ 8,300.22
<b>663.305 Big Bass Bash</b>	\$ 12,000.00		
<b>Totals for 663.305</b>	\$ 12,000.00	\$ -	\$ 12,000.00
<b>663.306 Alabama Bass Trail</b>	\$ 7,500.00		
<b>Totals for 663.306</b>			\$ 7,500.00
<b>663.3015 HS World Finals</b>	\$ 2,269.90		
<b>Totals for 663.305</b>		\$ -	\$ 2,269.90
<b>663.323 Alabama Bass Trail Meeting Room</b>	\$ 5,014.06		
<b>Totals for 663.323</b>			\$ 5,014.06
<b>663.324 Alabama Bass Trail Accomodations</b>	\$ 1,214.85		
<b>Totals for 663.324</b>			\$ 1,214.85
<b>663.325 Alabama Bass Trail Snacks</b>	\$ 309.36		
<b>Totals for 663.325</b>			\$ 309.36
<b>663.327 - AHSAA - Softball</b>	\$ 31,898.10		
<b>Totals for 663.327</b>		\$ -	\$ 31,898.10
<b>663.328 - Underwood Youth Complex</b>	\$ 500.00		
<b>Totals for 663.328</b>		\$ -	\$ 500.00
<b>663.326 · Bassmaster Championship</b>	\$ 35,000.00		
<b>Totals for 663.326</b>		\$ -	\$ 35,000.00
<b>663.330 - Toyota Tournament</b>			

**Florence/Lauderdale Tourism  
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11/13/19	1135 Dynamic Sponsorship		\$ 7,500.00		
	<b>Totals for 663.326</b>		<u>\$ 7,500.00</u>	<u>\$ -</u>	<u>\$ 7,500.00</u>
<b>663.700 Travel &amp; Entertainment Sports</b>		\$ 2,965.59			
11/12/2019	Region's Bank Card - Tyler		\$ 43.35		
11/15/2019	Region's Bank Card - Tyler		\$ 65.84		
11/20/2019	Region's Bank Card - Tyler		\$ 28.01		
11/25/2019	Region's Bank Card - Tyler		\$ 8.21		
	<b>Totals for 663.700</b>		<u>\$ 145.41</u>	<u>\$ -</u>	<u>\$ 3,111.00</u>
<b>664.100 · Marketplace Events</b>		\$ 995.00			
	<b>Totals for 664.100</b>			<u>\$ -</u>	<u>\$ 995.00</u>
<b>664.167 · Meltwater</b>		\$ 5,750.00			
	<b>Totals for 661.167</b>			<u>\$ -</u>	<u>\$ 5,750.00</u>
<b>664.203 · CrowdRiff</b>		\$ 15,300.00			
	<b>Totals for 664.203</b>			<u>\$ -</u>	<u>\$ 15,300.00</u>
<b>664.500 FAM Tours - Media</b>		\$ 2,746.26			
11/7/2019	1121 Marriott Shoals Hotel		\$ 264.18		
	<b>Totals for 664.500</b>		<u>\$ 264.18</u>	<u>\$ -</u>	<u>\$ 3,010.44</u>
<b>664.600 Travel &amp; Entertainment - Media</b>		\$ 1,115.18			
11/13/2019	Region's Bank Card - Randa		\$ 47.95		
11/13/2019	Region's Bank Card - Randa		\$ 34.54		
11/14/2019	Region's Bank Card - Randa		\$ 11.22		
11/14/2019	Region's Bank Card - Randa		\$ 14.00		
11/14/2019	Region's Bank Card - Randa		\$ 315.32		
	<b>Totals for 664.600</b>		<u>\$ 423.03</u>	<u>\$ -</u>	<u>\$ 1,538.21</u>
<b>665.101 Advertising</b>		\$ 1,975.00			
	<b>Totals for 665.101</b>			<u>\$ -</u>	<u>\$ 1,975.00</u>
<b>665.102 Printing</b>		\$ 3,169.00			
	<b>Totals for 665.101</b>			<u>\$ -</u>	<u>\$ 3,169.00</u>
<b>665.103 Merch Resale</b>		\$ 11,837.59			
11/05/2019	1119 Ingram Entertainment		\$ 399.00		
11/07/2019	Hydrangia Soap		\$ 168.00		
11/06/2019	1132 Region's Bank Card - Mary		\$ 16.99		
11/07/2019	Sam's Club		\$ 16.88		
11/10/2019	Region's Bank Card - Alison		\$ 219.00		
11/14/2019	Region's Bank Card - Alison		\$ 77.40		
11/22/2019	Region's Bank Card - Alison		\$ 396.00		
	<b>Totals for 665.103</b>		<u>\$ 1,293.27</u>	<u>\$ -</u>	<u>\$ 13,130.86</u>



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<b>665.104 Merch Giveaway</b>	\$	1,795.03			
					\$ 1,795.03
<b>Totals for 665.104</b>					
<b>665.105 Programing Visitor Services</b>	\$	10,400.00			
					\$ 10,400.00
<b>Totals for 665.105</b>					
<b>665.106 Ticket Sales Expense</b>	\$	1,916.00			
					\$ 1,916.00
<b>Totals for 665.106</b>					
<b>701.000 Accounting/Legal</b>	\$	7,256.88			
11/7/2019    1124 Patterson, Prince		\$ 149.00			
11/7/2019    1117 Civitas		\$ 4,999.00			
11/7/2019    1122 Maynard Cooper Yale		\$ 29.00			
<b>Totals for 701.000</b>		<b>\$ 5,177.00</b>			<b>\$ 12,433.88</b>
<b>Totals for 701.000</b>					
<b>702.000 Dues &amp; Subscriptions</b>	\$	247.00			
					\$ 247.00
<b>Totals for 702.000</b>					\$ 247.00
<b>703.000 Insurance</b>	\$	16,883.99			
					\$ 16,883.99
<b>Totals for 703.000</b>					
<b>Total 703.101 Computer Repairs &amp; Equipment</b>	\$	5,217.47			
11/7/19    1120 John Moseley		\$ 492.50			
11/11/2019    Region's Bank Card - Randa		\$ 21.59			
<b>Totals for 703.101</b>		<b>\$ 514.09</b>			<b>\$ 5,731.56</b>
<b>Totals for 703.101</b>					
<b>703.102 Google Email Service</b>	\$	349.99			
11/2/19    Region's Bank Card - Alison		\$ 50.00			
11/30/2019    To Reverse Sept Accounts Payable				\$ 50.00	
<b>Totals for 703.102</b>		<b>\$ 50.00</b>		<b>\$ 50.00</b>	<b>\$ 399.99</b>
<b>Totals for 703.102</b>					
<b>703.103 Computer/Data Processing</b>	\$	345.54			
					\$ 345.54
<b>Totals for 703.103</b>					
<b>704.101 - City Debt Service - Lease</b>	\$	75,310.22			
					\$ 75,310.22
<b>Totals for 704.101</b>					
<b>704.102 - City Debt Interest - Lease</b>	\$	29,846.30			
					\$ 29,846.30
<b>Totals for 704.102</b>					
<b>704.101 - First Southern Debt Service VC</b>	\$	3,434.31			

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11/13/2019	1129 First Southern		\$ 4,418.36		
		<b>Totals for 704.101</b>	<u>\$ 4,418.36</u>		<u>\$ 7,852.67</u>
 <b>704.102 - First Southern Debt Interest VC</b>					
11/13/2019	1129 First Southern		\$ 4,059.39		
		<b>Totals for 704.102</b>	<u>\$ 4,059.39</u>		<u>\$ 4,059.39</u>
 <b>705.000 Bank Fees</b>					
		\$ 3,169.13			
11/30/2019	Analysis Charge		\$ 169.39		
11/30/2019	Intuit Transaction Fee		\$ 72.00		
11/30/2019	Intuit Account Fee		\$ 20.00		
		<b>Totals for 704.100</b>	<u>\$ 261.39</u>		<u>\$ 3,430.52</u>
 <b>706.000 Telecommunications</b>					
		\$ 4,329.83			
11/01/2019	1116 Verizon		\$ 363.21		
11/13/2019	1127 City of Florence		\$ 78.85		
		<b>Totals for 706.000</b>	<u>\$ 442.06</u>		<u>\$ 4,771.89</u>
 <b>707.000 Postage</b>					
		\$ 13,901.26			
11/13/2019	1128 FedEx		\$ 39.82		
11/1/2019	1112 Mail Finance		\$ 2,628.42		
11/7/2019	1123 NeoPost		\$ 551.02		
		<b>Totals for 707.000</b>	<u>\$ 3,219.26</u>		<u>\$ 17,120.52</u>
 <b>708.000 Photocopier</b>					
		\$ 3,195.63			
11/13/2019	1133 Xerox		\$ 308.19		
		<b>Totals for 708.000</b>	<u>\$ 308.19</u>		<u>\$ 3,503.82</u>
 <b>709.101 Cleaning</b>					
		\$ 5,401.54			
11/01/2019	1109 1st Impressions		\$ 600.00		
		<b>Totals for 709.101</b>	<u>\$ 600.00</u>		<u>\$ 6,001.54</u>
 <b>709.102 Aquarium</b>					
		\$ 3,300.00			
11/01/2019	1110 AquaticCare		\$ 300.00		
		<b>Totals for 709.102</b>	<u>\$ 300.00</u>		<u>\$ 3,600.00</u>
 <b>709.103 Lawn Care</b>					
		\$ 5,400.00			
11/13/2019	1131 Providence Lawn Care		\$ 600.00		
		<b>Totals for 709.103</b>	<u>\$ 600.00</u>		<u>\$ 6,000.00</u>
 <b>709.105 Restrooms</b>					
		\$ 220.15			
		<b>Totals for 709.105</b>			<u>\$ 220.15</u>
 <b>709.106 Pest Control</b>					
		\$ 648.00			

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11/13/2019	1126 Bohannon Services		\$	54.00				
	<b>Totals for 709.106</b>		\$	54.00		\$	702.00	
<b>709.107 Heating/Air</b>		\$		1,039.00				
	<b>Totals for 709.107</b>					\$	1,039.00	
<b>709.108 Alarm/Fire System</b>		\$		450.00				
11/01/2019	1111 Certified Alarm		\$	50.00				
	<b>Totals for 709.108</b>		\$	50.00		\$	500.00	
<b>709.109 Other Maintenance</b>		\$		481.00				
	<b>Totals for 709.109</b>					\$	481.00	
<b>710.000 Printing/Letterhead/Envelopes</b>		\$		2,076.72				
11/26/2019	Region's Bank Card - Tyler		\$	16.25				
	<b>Totals for 710.000</b>		\$	16.25		\$	2,092.97	
<b>711.000 Office Supplies</b>		\$		4,855.26				
11/05/2019	Region's Bank - Mary		\$	37.32				
11/05/2019	Region's Bank - Alison		\$	52.66				
11/07/2019	1132 Sam's Club		\$	100.24				
11/08/2019	Region's Bank - Alison		\$	74.22				
11/15/2019	1115 Office Depot		\$	148.57				
11/21/2019	Region's Bank - Alison		\$	37.33				
11/26/2019	Region's Bank - Randa		\$	39.42				
11/26/2019	Region's Bank - Randa		\$	28.63				
	<b>Totals for 711.000</b>		\$	518.39		\$	5,373.65	
<b>714.000 Utilities</b>		\$		21,536.20				
11/07/2019	1118 Florence Utilities		\$	1,752.15				
11/30/2019	To Reverse October Accounts Payable				\$	1,803.72		
11/30/2019	Record November Accounts Payable		\$	1,752.15				
	<b>Totals for 714.000 Utilities</b>		\$	1,752.15	\$	1,803.72	\$	23,288.35
<b>712.000 · Repairs &amp; Maintenance</b>		\$		1,997.48				
	<b>Totals for 712.000</b>					\$	1,997.48	
<b>715.000 · Professional Development</b>		\$		500.00				
	<b>Totals for 712.000</b>					\$	500.00	
<b>715.000 · Vehicle Expense</b>		\$		13,730.54				
	<b>Totals for 715.000</b>					\$	13,730.54	
<b>716.101 · DFA</b>		\$		35.00				
	<b>Totals for 716.101</b>					\$	35.00	

**Florence/Lauderdale Tourism  
General Ledger - October 2019**

<b>716.102 · Rogersville Chamber</b>					
		<b>Totals for 716.102</b>	\$ -		
<b>716.103 · Alabama Travel Council</b>					
	\$ 400.00	<b>Totals for 716.103</b>			\$ 400.00
<b>716.104 · ASCAP</b>					
	\$ 357.00	<b>Totals for 716.104</b>	\$ -		\$ 357.00
<b>716.105 · Sams Club</b>					
		<b>Totals for 716.105</b>	\$ -		
<b>716.106 · AAA</b>					
		<b>Totals for 716.106</b>	\$ -		
<b>716.107 · AADMO</b>					
	\$ 1,200.00	<b>Totals for 716.107</b>	\$ 1,200.00		\$ 1,200.00
<b>716.108 · Chamber of Commerce</b>					
	\$ 295.00	<b>Totals for 716.108</b>			\$ 295.00
<b>716.109 · Florence Rotary</b>					
	\$ 685.00	<b>Totals for 716.109</b>			\$ 685.00
<b>716.110 · Natchez Trace Parkway Association</b>					
		<b>Totals for 716.109</b>	\$ -		
<b>717.000 Line of Credit</b>					
	\$ 42,023.61				
11/13/2019	1129 First Southern Bank		\$ 30,239.38		
			\$ 30,239.38		\$ 72,262.99

Date	Num	Description	Beginging Blance	Debit Amount	Credit Amount	Period Balance End
			\$ 140,656.27			
11/1/2019	118	Alison Stanfield		\$ 2,080.21		
11/1/2019	119	Rob Carnegie		\$ 3,065.92		
11/1/2019	120	Randa Hovater		\$ 1,228.12		
11/1/2019	121	Linda Jones		\$ 377.56		
11/1/2019	122	Mary Fuller		\$ 843.41		
11/1/2019	123	Tyler Dolan		\$ 890.37		
11/1/2019	1108	Local Government Health Insurance		\$ 3,941.00		
11/1/2019	1109	1st Impression Cleaning		\$ 600.00		
11/1/2019	1110	AquaticCare Aquarium Maintenance		\$ 300.00		
11/1/2019	1111	Certified Alarm		\$ 50.00		

**Florence/Lauderdale Tourism  
General Ledger - October 2019**

11/1/2019	1112 Mail Finance	\$ 2,628.42	
11/1/2019	1113 Region's Bank Card	\$ 7,190.29	
11/1/2019	1115 Office Depot	\$ 204.03	
11/1/2019	1116 Verizon Wireless	\$ 363.21	
11/1/2019	11119 RSA	\$ 2,593.59	
11/01/2019	Deposit - Merch Sales		\$ 66.00
11/01/2019	Deposit - Merch Sales		\$ 12.00
11/01/2019	Deposit - Merch Sales		\$ 20.00
11/01/2019	Deposit - ADOR		\$ 142.49
11/01/2019	Service Fee		\$ 18.24
11/02/2019	Deposit - Merch Sales		\$ 20.50
11/02/2019	Deposit - Merch Sales		\$ 20.00
11/02/2019	Deposit - Merch Sales		\$ 18.00
11/02/2019	Deposit - Merch Sales		\$ 20.00
11/02/2019	Deposit - Merch Sales		\$ 26.50
11/02/2019	Deposit - Merch Sales		\$ 17.00
11/02/2019	Deposit - Merch Sales		\$ 23.00
11/02/2019	Deposit - Merch Sales		\$ 20.00
11/02/2019	Deposit - Merch Sales		\$ 1.00
11/02/2019	CCADJ		\$ 2.68
11/03/2019	CCADJ		\$ 5.36
11/04/2019	Deposit - Merch Sales		\$ 359.00
11/04/2019	Deposit - Merch Sales		\$ 27.00
11/04/2019	Deposit - Merch Sales		\$ 40.00
11/04/2019	Ehnanced Listing		\$ 75.00
11/05/2019	Deposit - Merch Sales		\$ 30.00
11/05/2019	Deposit - Merch Sales		\$ 17.00
11/05/2019	CCADJ		\$ 0.94
11/6/2019	11619 ADOR	\$ 2,891.31	
11/06/2019	Deposit - Merch Sales		\$ 28.00
11/06/2019	Deposit - Merch Sales		\$ 20.00
11/06/2019	Deposit - Merch Sales		\$ 28.00
11/06/2019	CCADJ		\$ 1.35
11/7/2019	1117 Civitas	\$ 4,999.00	
11/7/2019	1118 Florence Utilities	\$ 1,752.15	
11/7/2019	1119 Hydrangea Soap	\$ 168.00	
11/7/2019	1120 John Moseley	\$ 492.50	
11/7/2019	1121 Marriott Shoals	\$ 264.18	
11/7/2019	1122 Maynard Cooper Gale	\$ 29.00	
11/7/2019	1123 NeoPost	\$ 551.02	
11/7/2019	1124 Patterson Prince	\$ 149.00	
11/7/2019	1134 First Southern Bank	\$ 8,477.75	
11/07/2019	Deposit - Merch Sales		\$ 22.50
11/07/2019	Deposit - Merch Sales		\$ 15.00
11/07/2019	Deposit - Merch Sales		\$ 16.00
11/07/2019	Deposit - Merch Sales		\$ 24.00
11/07/2019	Deposit - Merch Sales		\$ 36.50

**Florence/Lauderdale Tourism  
General Ledger - October 2019**

11/07/2019	CCADJ		\$	1.90
11/08/2019	Deposit - Merch Sales		\$	7.00
11/08/2019	Deposit - Merch Sales		\$	31.95
11/08/2019	Deposit - ADOR		\$	1,498.75
11/08/2019	Deposit - ADOR		\$	97.58
11/08/2019	CCADJ		\$	3.06
11/09/2019	Deposit - Merch Sales		\$	20.00
11/09/2019	CCADJ		\$	0.98
11/10/2019	CCADJ		\$	0.62
11/13/2019	1125 Alabama Media	\$	5,784.08	
11/13/2019	1126 Bohannon	\$	54.00	
11/13/2019	1127 City of Florence	\$	78.85	
11/13/2019	1128 FedEx	\$	39.82	
11/13/2019	1129 First Southern Bank	\$	30,239.38	
11/13/2019	1130 Ingram Entertainment	\$	399.00	
11/13/2019	1131 Providence	\$	600.00	
11/13/2019	1132 Sam's Club	\$	212.82	
11/13/2019	1133 Xerox	\$	308.19	
11/13/2019	1135 Dynamic Sponsorships	\$	7,500.00	
11/13/2019	1136 Proforma	\$	688.50	
11/13/2019	Deposit - Merch Sales		\$	246.50
11/13/2019	CCADJ		\$	4.73
11/15/2019	124 Alison Stanfield	\$	2,080.21	
11/15/2019	125 Rob Carnegie	\$	3,065.93	
11/15/2019	126 Randa Hovater	\$	1,228.12	
11/15/2019	127 Linda Jones	\$	384.58	
11/15/2019	128 Mary Fuller	\$	843.41	
11/15/2019	129 Tyler Dolan	\$	1,229.38	
11/15/2019	111519 ADOR	\$	1,019.84	
11/15/2019	Deposit - ADOR		\$	9,670.33
11/15/2019	Deposit - ADOR		\$	1,345.04
11/15/2019	Deposit - ADOR		\$	4,583.51
11/15/2019	Deposit - ADOR		\$	24.77
11/18/2019	Deposit - Merch Sales		\$	129.50
11/18/2019	Ehnanced Listing		\$	75.00
11/18/2019	Ehnanced Listing		\$	75.00
11/19/2019	Deposit - Merch Sales		\$	21.00
11/19/2019	Deposit - Merch Sales		\$	15.00
11/20/2019	Deposit - Merch Sales		\$	12.50
11/20/2019	Deposit - Merch Sales		\$	78.00
11/20/2019	Ehnanced Listing		\$	50.00
11/20/2019	Ehnanced Listing		\$	75.00
11/20/2019	Ehnanced Listing		\$	125.00
11/20/2019	Deposit - ADOR		\$	33,069.94
11/20/2019	Deposit - ADOR		\$	2,838.94
11/20/2019	Deposit - ADOR		\$	90.36
11/20/2019	Deposit - ADOR		\$	10.92

**Florence/Lauderdale Tourism  
General Ledger - October 2019**

11/20/2019	CCADJ		\$	1.04	
11/21/2019	Deposit - Merch Sales		\$	35.00	
11/21/2019	CCADJ		\$	2.05	
11/22/2019	CCADJ		\$	0.86	
11/23/2019	Deposit - Merch Sales		\$	13.00	
11/24/2019	CCADJ		\$	0.38	
11/25/2019	Deposit - Merch Sales		\$	30.00	
11/25/2019	Deposit - ADOR		\$	650.65	
11/25/2019	Deposit - ADOR		\$	52,599.70	
11/25/2019	Deposit - ADOR		\$	117.92	
11/25/2019	Deposit - ADOR		\$	19.66	
11/25/2019	Deposit - ADOR		\$	37.50	
11/26/2019	Deposit - Merch Sales		\$	57.00	
11/26/2019	Deposit - Merch Sales		\$	25.00	
11/26/2019	Deposit - Merch Sales		\$	20.00	
11/26/2019	CCADJ		\$	0.55	
11/27/2019	CCADJ		\$	2.14	
11/29/2019	130 Alison Stanfield	\$	2,080.21		
11/29/2019	131 Rob Carnegie	\$	3,065.93		
11/29/2019	132 Randa Hovater	\$	1,228.12		
11/29/2019	133 Linda Jones	\$	346.04		
11/29/2019	134 Mary Fuller	\$	843.42		
11/29/2019	135 Tyler Dolan	\$	1,229.36		
11/30/2019	CCADJ		\$	20.00	
11/30/2019	Service Fee		\$	5.00	
11/30/2019	Service Fee		\$	19.95	
11/30/2019	Service Fee		\$	169.39	
	<b>Total for 1000</b>		<u>\$</u>	<u>110,679.23</u>	<u>\$</u> <u>109,202.73</u> <u>\$</u> <u>142,132.77</u>

<b>1100 Accounts Receivable - ADOR</b>		\$	106,798.06	\$	142.49
11/01/2019	Deposit - ADOR			\$	1,498.75
11/08/2019	Deposit - ADOR			\$	97.58
11/08/2019	Deposit - ADOR			\$	9,670.33
11/15/2019	Deposit - ADOR			\$	1,345.04
11/15/2019	Deposit - ADOR			\$	4,583.51
11/15/2019	Deposit - ADOR			\$	24.77
11/15/2019	Deposit - ADOR			\$	33,069.94
11/20/2019	Deposit - ADOR			\$	2,838.94
11/20/2019	Deposit - ADOR			\$	90.36
11/20/2019	Deposit - ADOR			\$	10.92
11/20/2019	Deposit - ADOR			\$	650.65
11/25/2019	Deposit - ADOR			\$	52,599.70
11/25/2019	Deposit - ADOR			\$	117.92
11/25/2019	Deposit - ADOR			\$	19.66
11/25/2019	Deposit - ADOR			\$	37.50

**Florence/Lauderdale Tourism  
General Ledger - October 2019**

11/30/2019	To Record November Accounts Recievable	\$ 77,129.62	\$ 106,798.06	
	<b>Totals for Accounts 1100</b>	\$ 77,129.62	\$ 106,798.06	\$ 77,129.62

**2005 Payroll Tax Liabilities**

	\$	(2,694.57)		
11/1/2019	Stanfield, Alison - FICA-SS		\$	174.08
11/1/2019	Stanfield, Alison - FICA-MED		\$	40.71
11/1/2019	Stanfield, Alison - FIT		\$	250.69
11/1/2019	Stanfield, Alison - SIT		\$	121.62
11/1/2019	Stanfield, Alison - ERFICA - SS		\$	174.08
11/1/2019	Stanfield, Alison - ERFICA - MED		\$	40.71
11/1/2019	Carnegie, Robert - FICA-SS		\$	282.58
11/1/2019	Carnegie, Robert - FICA-MED		\$	66.09
11/1/2019	Carnegie, Robert - FIT		\$	328.42
11/1/2019	Carnegie, Robert - SIT		\$	202.22
11/1/2019	Carnegie, Robert - ERFICA-SS		\$	282.58
11/1/2019	Carnegie, Robert - ERFICA-MED		\$	66.08
11/1/2019	Hovater, Randa - FICA-SS		\$	104.92
11/1/2019	Hovater, Randa - FICA-MD		\$	24.54
11/1/2019	Hovater, Randa - SIT		\$	67.30
11/1/2019	Hovater, Randa - FIT		\$	165.89
11/1/2019	Hovater, Randa - ERFICA-SS		\$	104.92
11/1/2019	Hovater, Randa - ERFICA-MD		\$	24.54
11/1/2019	Jones, Linda - FICA-SS		\$	28.46
11/1/2019	Jones, Linda - FICA-MD		\$	6.66
11/1/2019	Jones, Linda - AL FIT		\$	31.28
11/1/2019	Jones, Linda - SIT		\$	15.04
11/1/2019	Jones, Linda - ERFICA-SS		\$	28.46
11/1/2019	Jones, Linda - ERFICA-MD		\$	6.66
11/1/2019	Fuller, Mary - FICA-SS		\$	71.54
11/1/2019	Fuller, Mary - FICA-MD		\$	16.73
11/1/2019	Fuller, Mary - FIT		\$	117.31
11/1/2019	Fuller, Mary - SIT		\$	35.63
11/1/2019	Fuller, Mary - ERFICA-SS		\$	71.54
11/1/2019	Fuller, Mary - ERFICA-MD		\$	16.73
11/1/2019	Dolan, Tyler - FICA-SS		\$	101.35
11/1/2019	Dolan, Tyler - FICA-MD		\$	23.70
11/1/2019	Dolan, Tyler - FIT		\$	115.00
11/1/2019	Dolan, Tyler - SIT		\$	67.12
11/1/2019	Dolan, Tyler - ERFICA-SS		\$	101.35
11/1/2019	Dolan, Tyler - ERFICA-MD		\$	23.70
11/9/2019	Debit IRS	\$	2,891.31	
11/15/2019	Debit ADOR	\$	1,108.84	
11/15/2019	Stanfield, Alison - FICA-SS		\$	174.08
11/15/2019	Stanfield, Alison - FICA-MED		\$	40.71
11/15/2019	Stanfield, Alison - FIT		\$	250.69
11/15/2019	Stanfield, Alison - SIT		\$	121.62



**Florence/Lauderdale Tourism  
General Ledger - October 2019**

11/15/2019		Stanfield, Alison - ERFICA - SS	\$	174.07
11/15/2019		Stanfield, Alison - ERFICA - MED	\$	40.71
11/15/2019		Carnegie, Robert - FICA-SS	\$	282.58
11/15/2019		Carnegie, Robert - FICA-MED	\$	66.08
11/15/2019		Carnegie, Robert - FIT	\$	328.42
11/15/2019		Carnegie, Robert - SIT	\$	202.22
11/15/2019		Carnegie, Robert - ERFICA-SS	\$	282.58
11/15/2019		Carnegie, Robert - ERFICA-MED	\$	66.08
11/15/2019		Hovater, Randa - FICA-SS	\$	104.92
11/15/2019		Hovater, Randa - FICA-MD	\$	24.54
11/15/2019		Hovater, Randa - SIT	\$	67.30
11/15/2019		Hovater, Randa - FIT	\$	165.89
11/15/2019		Hovater, Randa - ERFICA-SS	\$	104.92
11/15/2019		Hovater, Randa - ERFICA-MD	\$	24.54
11/15/2019		Jones, Linda - FICA-SS	\$	29.02
11/15/2019		Jones, Linda - FICA-MD	\$	6.78
11/15/2019		Jones, Linda - AL FIT	\$	32.18
11/15/2019		Jones, Linda - SIT	\$	15.44
11/15/2019		Jones, Linda - ERFICA-SS	\$	29.02
11/15/2019		Jones, Linda - ERFICA-MD	\$	6.78
11/15/2019		Fuller, Mary - FICA-SS	\$	71.54
11/15/2019		Fuller, Mary - FICA-MD	\$	16.73
11/15/2019		Fuller, Mary - FIT	\$	117.31
11/15/2019		Fuller, Mary - SIT	\$	35.63
11/15/2019		Fuller, Mary - ERFICA-SS	\$	71.54
11/15/2019		Fuller, Mary - ERFICA-MD	\$	16.73
11/15/2019		Dolan, Tyler - FICA-SS	\$	101.34
11/15/2019		Dolan, Tyler - FICA-MD	\$	23.70
11/15/2019		Dolan, Tyler - FIT	\$	115.00
11/15/2019		Dolan, Tyler - SIT	\$	67.12
11/15/2019		Dolan, Tyler - ERFICA-SS	\$	101.35
11/15/2019		Dolan, Tyler - ERFICA-MD	\$	4.00
11/20/2019	Debit	IRS	\$	2,893.53
11/29/2019		Stanfield, Alison - FICA-SS	\$	174.07
11/29/2019		Stanfield, Alison - FICA-MED	\$	40.72
11/29/2019		Stanfield, Alison - FIT	\$	250.69
11/29/2019		Stanfield, Alison - SIT	\$	121.62
11/29/2019		Stanfield, Alison - ERFICA - SS	\$	174.07
11/29/2019		Stanfield, Alison - ERFICA - MED	\$	40.72
11/29/2019		Carnegie, Robert - FICA-SS	\$	282.57
11/29/2019		Carnegie, Robert - FICA-MED	\$	66.09
11/29/2019		Carnegie, Robert - FIT	\$	328.42
11/29/2019		Carnegie, Robert - SIT	\$	202.22
11/29/2019		Carnegie, Robert - ERFICA-SS	\$	282.57
11/29/2019		Carnegie, Robert - ERFICA-MED	\$	66.09
11/29/2019		Hovater, Randa - FICA-SS	\$	104.93
11/29/2019		Hovater, Randa - FICA-MD	\$	24.53

**Florence/Lauderdale Tourism  
General Ledger - October 2019**

11/29/2019	Hovater, Randa - SIT	\$	67.30		
11/29/2019	Hovater, Randa - FIT	\$	165.89		
11/29/2019	Hovater, Randa - ERFICA-SS	\$	104.93		
11/29/2019	Hovater, Randa - ERFICA-MD	\$	24.53		
11/29/2019	Jones, Linda - FICA-SS	\$	25.94		
11/29/2019	Jones, Linda - FICA-MD	\$	6.07		
11/29/2019	Jones, Linda - AL FIT	\$	27.23		
11/29/2019	Jones, Linda - SIT	\$	13.22		
11/29/2019	Jones, Linda - ERFICA-SS	\$	25.94		
11/29/2019	Jones, Linda - ERFICA-MD	\$	6.07		
11/29/2019	Fuller, Mary - FICA-SS	\$	71.53		
11/29/2019	Fuller, Mary - FICA-MD	\$	16.73		
11/29/2019	Fuller, Mary - FIT	\$	117.31		
11/29/2019	Fuller, Mary - SIT	\$	35.63		
11/29/2019	Fuller, Mary - ERFICA-SS	\$	71.53		
11/29/2019	Fuller, Mary - ERFICA-MD	\$	16.73		
11/29/2019	Dolan, Tyler - FICA-SS	\$	101.35		
11/29/2019	Dolan, Tyler - FICA-MD	\$	23.71		
11/29/2019	Dolan, Tyler - FIT	\$	115.00		
11/29/2019	Dolan, Tyler - SIT	\$	67.12		
11/29/2019	Dolan, Tyler - ERFICA-SS	\$	101.35		
11/29/2019	Dolan, Tyler - ERFICA-MD	\$	23.71		
	<b>Totals for 2005</b>	<u>\$</u>	<u>6,893.68</u>	<u>\$</u>	<u>10,171.52</u>
				<u>\$</u>	<u>(5,972.41)</u>

**206 - Retirement Payable**

		\$	(2,593.59)		
11/1/2001	1119 RSA	\$	2,593.59		
11/1/2020	152 Stanfield, Alison - RSA	\$	140.38		
11/1/2020	153 Caregie, Robert - RSA	\$	273.46		
11/1/2020	154 Hovater, Randa - RSA	\$	101.54		
11/1/2020	156 Fuller, Mary - RSA	\$	69.23		
11/1/2020	163 Dolan, Tyler - Tyler	\$	98.08		
11/15/2019	158 Stanfield, Alison - RSA	\$	140.38		
11/15/2019	159 Caregie, Robert - RSA	\$	273.46		
11/15/2019	160 Hovater, Randa - RSA	\$	101.54		
11/15/2019	162 Fuller, Mary - RSA	\$	69.23		
11/15/2019	163 Dolan, Tyler - Tyler	\$	98.08		
11/15/2019	158 Stanfield, Alison - RSA	\$	140.38		
11/15/2019	159 Caregie, Robert - RSA	\$	273.46		
11/15/2019	160 Hovater, Randa - RSA	\$	101.54		
11/15/2019	162 Fuller, Mary - RSA	\$	69.23		
11/15/2019	163 Dolan, Tyler - Tyler	\$	98.08		
11/30/2001	Adjust RSA Payable to Actual	\$	1,842.32		
	<b>Totals for 2006</b>	<u>\$</u>	<u>2,593.59</u>	<u>\$</u>	<u>3,890.39</u>
				<u>\$</u>	<u>(3,890.39)</u>

**1240 Inventory Asset** \$ 4,505.00

**Florence/Lauderdale Tourism  
General Ledger - October 2019**

<b>Totals for 1240</b>		\$ -	\$ -	\$ 2,089.42
<b>1250 Furniture &amp; Fixtures</b>	\$ 39,144.47			
<b>Totals for 1250</b>		\$ -	\$ -	\$ 39,144.47
<b>1252 Transportation Equipment</b>	\$ 45,282.14			
<b>Totals for 1252</b>		\$ -	\$ -	\$ 45,282.14
<b>1255 Computer Equipment</b>	\$ 12,361.19			
<b>Totals for 1255</b>		\$ -	\$ -	\$ 12,361.19
<b>1262 Signage</b>	\$ 9,450.00			
<b>Totals for 1262</b>		\$ -	\$ -	\$ 9,450.00
<b>1266 Building</b>	\$ 2,413,098.06			
<b>Totals for 1266</b>		\$ -	\$ -	\$ 2,413,098.06
<b>1268 Contruction In Progress</b>	\$ 15,000.00			
<b>Totals for 1268</b>		\$ -	\$ -	\$ 15,000.00
<b>2000 Accounts Payable</b>	\$ (23,177.53)			
To Reverse October Accounts Payables		\$ 23,177.53		
To Record November Accounts Payable			\$ 29,760.76	
		\$ 23,177.53	\$ 29,760.76	\$ (29,760.76)
<b>5053 N/P Regions - Vehicle</b>	\$ 39,916.04			
<b>Total for 2053</b>		\$ -	\$ -	\$ 39,916.04
<b>2053 Line of Credit</b>	\$ 70,000.00			
11/13/2019 1129 First Southern		\$ 30,000.00		
<b>Totals for 2053</b>		\$ 30,000.00	\$ -	\$ (30,000.00)
<b>2054 Capital Lease for Visitor Center</b>	\$ (1,521,881.58)			
<b>Totals for 2054</b>		\$ -	\$ -	\$ (1,521,881.58)
<b>2061 AMT Provided for LT Debt</b>	\$ 1,552,390.84			
<b>Totals for 2061</b>		\$ -	\$ -	\$ 1,552,390.84
<b>3000 Unrestricted Net Assets</b>	\$ (276,287.85)			
<b>Totals for 3000</b>		\$ -	\$ -	\$ (276,287.85)
<b>3002 Net Investment in Capital Assets</b>	\$ (2,543,622.48)			
<b>Totals for 3002</b>		\$ -	\$ -	\$ (2,543,622.48)