

Florence/Lauderdale Tourism
Statement of Financial Position Balance Sheet - December 2019

Current Assets:

First Southern Checking	\$	14,768.03	
Region's Checking	\$	2,403.07	
Account Receivable - ADOR	\$	67,543.79	
Inventory Asset	\$	4,505.00	
Construction in Progress	\$	15,000.00	
			\$ 104,219.89

Property and Equipment

Furniture & Fixtures	\$	39,144.47	
Transportation Equipment	\$	57,835.50	
Computer Equipment	\$	12,361.19	
Signage	\$	9,450.00	
Building	\$	2,413,098.06	
	\$	2,531,889.22	
			\$ <u>2,531,889.22</u>

Total Assets			\$ <u>2,636,109.11</u>
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Other Assets

Net Investment in Capital Asset	\$	(2,543,622.48)	
			\$ <u>(2,543,622.48)</u>
Total Assets			\$ <u><u>104,219.89</u></u>

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Liabilities and Fund Balance Equity

Current Liabilities

Accounts Payable	\$	47,689.07	
Payroll Tax Liabilities	\$	5,585.13	
Retirement Payable	\$	3,890.39	
Accrued Payroll	\$	9,499.53	
Line of Credit			
Capital Lease - Visitor Center	\$	1,521,881.58	
AMT Provided for LT Debt	\$	<u>(1,552,390.84)</u>	
			\$ 66,664.12

Fund Balance Equity

Unrestricted Net Assets	\$	276,287.85	
Excess of Revenues over (under)	\$	(137,281.09)	
			<u>\$ 139,006.76</u>

Total Liabilities and Fund Balance Equity			<u><u>\$ 205,670.88</u></u>
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Florence/Lauderdale Tourism
Statement of Activities for the Period Ending December 2019

<u>PUBLIC REVENUES</u>	Budget	Current Month	%	12 Months	%
Lodging Tax	\$ 1,072,150.00	\$ 67,543.79	94%	\$ 1,073,381.97	0%
State Tourism Grants	\$ 10,000.00		100%	\$ 5,000.00	50%
Lauderdale County	\$ -				
MSNHA	\$ 10,000.00		96%	\$ 4,250.00	58%
Total Public Revenues	\$ 1,092,150.00	\$ 67,543.79	94%	\$ 1,082,631.97	1%

PRIVATE REVENUES

Merch Sales (Gift Shop)	\$ 21,000.00	\$ 3,447.82	84%	\$ 20,652.39	2%
Ticket Sales	\$ 2,500.00	\$ 240.00	90%	\$ 3,500.00	-40%
Enhanced Listings	\$ 3,750.00	\$ 125.00	97%	\$ 3,750.00	0%
Visitor Guide Ad Space	\$ -	\$ 600.00		\$ 600.00	
AMLA & ATB		\$ 5,000.00		\$ 5,000.00	
Total Private Revenues					
Line of Credit					
Total Private Revenues	\$ 27,250.00	\$ 9,412.82		\$ 33,502.39	
TOTAL REVENUE	\$ 1,092,150.00	\$ 76,956.61	93%	\$ 1,116,134.36	-2%

	Budget	Current Month	%Remaining	1 Month	%
EXPENDITURES					
CORPORATE					
Salaries - Mngmt	\$ 310,181.00	\$ 23,528.17	92%	\$ 307,946.79	1%
Salaries - Hourly - VS	\$ 11,900.00	\$ 864.00	93%	\$ 11,519.00	3%
Salaries - Contract	\$ 1,500.00		100%	\$ 250.00	83%
4% Perf. Bonus	\$ 7,667.00	\$ 7,151.25	7%	\$ 7,151.25	7%
Taxes & Benefits	\$ 72,550.00	\$ 7,528.81	90%	\$ 68,164.73	6%
TOTAL CORPORATE	\$ 403,798.00	\$ 39,072.23	90%	\$ 395,031.77	2%

PROGRAMMING

LEISURE

Consumer Shows

Pilgrimage	\$ 500.00		100%	\$ 500.00	0%
Event Sponsorship Fee	\$ 19,000.00		100%	\$ 26,700.00	-41%
Wine Festival				\$ 2,500.00	
Shindig				\$ 7,500.00	
Front Porch Storytellers				\$ 1,500.00	
Smok'in on the Water BBQ				\$ 1,500.00	
Trail of Tears				\$ 1,000.00	
Shoals Symphony at UNA				\$ 500.00	
Food Truck Festival				\$ 500.00	
Alabama Craft Beer Festival				\$ 1,500.00	
Shoals Fest				\$ 10,000.00	
MSNHA Conference Speaker				\$ 200.00	

Advertising

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Alabama Magazine	\$	6,498.00	\$	541.50	92%	\$	8,122.50	-25%
Facebook campaigns	\$	2,000.00			100%	\$	1,108.47	45%
Virtual Response - enewsletter	\$	640.00	\$	49.99	92%	\$	782.92	-22%
Alabama Vacation Guide	\$	8,995.00			100%	\$	8,995.00	0%
Explore the Shoals	\$	1,500.00			100%	\$	860.00	43%
AMLA Vacation Guide	\$	750.00			100%	\$	600.00	20%
Alabama Golf Guide	\$	2,995.00			100%	\$	2,995.00	0%
Convention South	\$	95.00			100%	\$	95.00	0%
Music Development Advertising	\$	6,000.00	\$	600.00	92%	\$	7,376.67	-23%
Conference Registration								
AGCT	\$	1,200.00			100%	\$	750.00	38%
Southeast Tourism Society	\$	495.00			100%			100%
AMLA Annual Meeting	\$	100.00			100%	\$	50.00	50%
Alabama Travel Council Bash	\$	50.00			100%	\$	50.00	0%
ESTO								
Alabama Welcome Center Retreat	\$	175.00				\$	175.00	
Advance Travel & Tourism	\$	82,000.00	\$	5,784.08	93%	\$	82,280.81	0%
Mobile App	\$	10,000.00			0%	\$	10,000.00	0%
Memberships								
AMLA	\$	225.00			100%	\$	225.00	
Natchez Trace Compact	\$	2,500.00			100%	\$	2,500.00	0%
Southeast Tourism Society	\$	530.00			100%	\$	545.00	-3%
Natchez Trace Pkwy Assoc.	\$	50.00			100%			100%
Tennessee Tombigbee	\$	150.00			100%			100%
Partnership Program	\$	2,500.00	\$	943.96	87%	\$	2,289.62	8%
Web Updates								
Core Maintenance/Design	\$	18,000.00	\$	125.00	99%	\$	23,007.46	-28%
Amazon Web Hosting	\$	2,400.00			100%	\$	2,400.00	0%
Creative/Video	\$	7,500.00			100%	\$	4,025.00	46%
Rob Travel + Meals	\$	5,500.00	\$	1,320.76	76%	\$	3,139.13	43%
Alison Travel + Meals	\$	3,000.00	\$	144.86	95%	\$	2,332.23	22%
Contingency								
TOTAL LEISURE	\$	185,348.00	\$	9,510.15	95%	\$	191,904.81	-4%
TRAVEL TRADE								
Tradeshows Registrations								
ABA(2020)	\$	1,695.00			100%	\$	1,595.00	6%
Travel South - Dom	\$	1,395.00			100%	\$	2,190.00	-57%
Travel South - Int'l	\$	2,500.00			100%	\$	2,590.00	-4%

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AMA/GMA/SCMA	\$	885.00		100%	\$	895.00	-1%	
Memberships								
ABA	\$	550.00		100%	\$	580.00	-5%	
AMA/GMA/SCMA	\$	200.00		0%	\$	200.00	0%	
TN Motor Coach Assoc.	\$	275.00		100%			100%	
Free Spirit Vacations								
Sponsorships								
ABA Reception with State	\$	5,000.00		0%	\$	5,000.00	0%	
Tennessee Motorcoach Dinner					\$	4,000.00		
Advertising								
FAM TOURS	\$	2,500.00		100%	\$	2,302.13	8%	
Travel & Entertainment			\$	1,179.00	\$	2,162.24		
TOTAL TRAVEL TRADE	\$	15,000.00		100%	\$	21,514.37	-43%	
SPORT TOURISM								
Tradeshows Registration								
NASC	\$	-						
Sport Relationship	\$	-			\$	722.50		
Memberships								
NASC	\$	-			\$	795.00		
Sport Alabama	\$	2,000.00		100%	\$	2,000.00	0%	
Alabama Bass Trail	\$	2,500.00		100%	\$	2,500.00	0%	
Event Hosting								
Boat US Collegiate Nationals	\$	65,000.00		75%	\$	65,000.00	0%	
Big Bass Bash	\$	12,500.00		100%	\$	12,000.00	4%	
HS World Finals	\$	75,000.00	\$	75,000.00	0%	\$	77,269.90	-3%
Bass Nation + Conference	\$	35,000.00		0%	\$	35,000.00	0%	
Alabama Bass Trail Division	\$	7,500.00		100%	\$	7,500.00	0%	
ABT meeting room	\$	5,000.00		0%	\$	5,014.06	0%	
ABT accommodations	\$	1,300.00		7%	\$	1,214.85	7%	
ABT snacks	\$	300.00		-3%	\$	309.36	-3%	
AHSAA Regional Softball	\$	30,000.00		100%	\$	31,898.10	-6%	
Catfish Rooms					\$	1,836.66		
FLW Meal	\$	8,300.00		0%	\$	8,300.22	0%	
Toyota Owners Tournament					\$	7,500.00		
Sponsorship								
UNA Bass Club	\$	3,000.00		100%			100%	
Underwood State Softball	\$	-			\$	500.00		
Advertising								
Lure	\$	-						
Sales Mission								
	\$	-						

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Travel & Meals

\$ 3,000.00 \$ 98.19 97% \$ 3,209.19 -7%

TOTAL SPORT TOURISM \$ 250,400.00 \$ 75,098.19 70% \$ 262,569.84 -5%

MEDIA RELATIONS

Marketplace/Events

Media Meet Up (2) \$ 1,000.00 100% \$ 995.00 1%

Memberships

SATW \$ -

SEOPA \$ -

Meltwater \$ 5,750.00 0% \$ 5,750.00 0%

Crowdriff \$ 15,000.00 -2% \$ 15,300.00 -2%

FOTO FLORENCE \$ 250.00 100% 100%

FAM Tours \$ 4,000.00 100% \$ 2,873.96 28%

Social Media Summit \$ 100.00 100% 100%

Travel & Meals \$ 5,500.00 100% \$ 1,538.21 72%

TOTAL MEDIA RELATIONS \$ 31,600.00 \$ - 100% \$ 26,457.17 16%

VISITOR SERVICES

Advertising \$ 4,000.00 \$ 750.00 81% \$ 2,725.00 32%

Printing \$ 4,000.00 100% \$ 3,169.00 21%

Visitor Guide

Merch Resale \$ 12,000.00 \$ 287.00 98% \$ 13,417.86 -12%

Ticket Expense \$ 110.00 \$ 2,966.00

Merch Giveaways \$ 2,500.00 69% \$ 1,795.00 28%

Programming \$ 10,000.00 \$ 200.00 98% \$ 9,000.00 10%

TOTAL VISITOR SERVICES \$ 32,500.00 \$ 1,347.00 96% \$ 33,072.86 -2%

TOTAL PROGRAMMING \$ 514,848.00 \$ 85,955.34 83% \$ 535,519.05

ADMINISTRATION

Accounting \$ 7,590.00 \$ 245.00 97% \$ 6,473.34 15%

Legal \$ 9,000.00 92% \$ 6,528.00 27%

Times Daily Subscription \$ 208.00 100% \$ 247.00 -19%

Insurance \$ 17,000.00 100% \$ 16,912.00 1%

Data Processing Computer

Repairs & Equipment \$ 3,000.00 \$ 21.59 99% \$ 3,244.58 -8%

Google Email Service \$ 600.00 \$ 50.00 92% \$ 599.99 0%

Rent

Debt Service \$ 130,119.22 \$ 3,460.67 97% \$ 101,101.06 22%

Debt Interest \$ 50,149.10 \$ 5,017.08 90% \$ 52,988.82 -6%

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Statement of Activities for the Period Ending December 2019

Bank Fees	\$	2,640.00	\$	312.13	88%	\$	3,797.42	-44%
Telecommunications	\$	8,000.00	\$	598.58	93%	\$	5,812.53	27%
Postage	\$	16,000.00	\$	523.56	97%	\$	17,644.08	-10%
Photocopier	\$	3,400.00	\$	294.35	91%	\$	3,191.54	6%
Maintenance Contracts								
Cleaning	\$	7,200.00	\$	600.00	92%	\$	6,311.54	12%
Aquarium	\$	3,600.00	\$	300.00	92%	\$	3,600.00	0%
Lawn Care	\$	7,200.00	\$	600.00	92%	\$	7,200.00	0%
Lawn Chemical	\$	-						
Restrooms	\$	600.00	\$	-	100%	\$	220.15	63%
Pest Control	\$	648.00	\$	54.00	92%	\$	648.00	0%
Heating/Air	\$	2,500.00	\$	512.50	80%	\$	2,050.00	18%
Alarm/Fire System	\$	600.00	\$	50.00	92%	\$	600.00	0%
Other	\$	1,000.00			90%	\$	636.00	36%
Printing/Letterhead/Envelopes	\$	1,800.00			100%	\$	2,150.97	-19%
Office Supplies	\$	5,500.00	\$	227.20	96%	\$	5,600.85	-2%
Office Equipment						\$	4,371.00	
Repairs & Improvements	\$	6,800.00	\$	202.00	97%	\$	2,147.48	68%
Uniforms	\$	1,000.00			100%			100%
Utilities	\$	25,200.00	\$	2,176.59	91%	\$	25,464.89	-1%
Professional Development	\$	2,500.00			100%	\$	615.26	75%
Vehicle x 2	\$	17,648.00			100%	\$	9,080.08	49%
Line of Credit						\$	2,811.05	
Loan Closing Costs						\$	14,143.35	
Agency Memberships								
DFA	\$	35.00			100%	\$	35.00	0%
Rogersville Chamber of Commerce	\$	250.00			100%			100%
Alabama Travel Council	\$	400.00			100%	\$	400.00	0%
ASCAP	\$	360.00			1%	\$	357.00	1%
Sam's Club	\$	100.00	\$	100.00	0%	\$	100.00	0%
STR Report	\$	2,400.00			100%	\$	2,600.00	-8%
AAA	\$	245.00			100%	\$	135.00	45%
AADMO	\$	1,200.00			100%	\$	1,200.00	0%
Chamber of Commerce	\$	295.00			100%	\$	295.00	0%
Florence Rotary	\$	780.00			75%	\$	780.00	0%
TN Tombigbee								
TOTAL ADMINISTRATION	\$	337,567.32	\$	15,345.25	95%	\$	312,092.98	8%
TOTAL EXPENDITURES	\$	1,256,213.32	\$	140,372.82	89%	\$	1,242,643.80	1%
Excess of Revenues Over Expenditures			\$	(63,416.21)		\$	(126,509.44)	
Fund Balances -Beginning			\$	133,201.00		\$	276,287.85	
			\$	5,805.76		\$	(137,281.09)	
			\$	<u>139,006.76</u>		\$	<u>139,006.76</u>	

**Florence/Lauderdale Tourism
General Ledger - October 2019**

<u>Date</u>	<u>Num</u>	<u>Description</u>	<u>Beginning Blance</u>	<u>Debit Amount</u>	<u>Credit Amount</u>	<u>Period Balance End</u>
600.100 Lodging Tax			\$ 1,005,759.70			
		To Record December Accounts Receivable			\$ 67,543.79	
		Totals for 600.100		\$ -	\$ 67,543.79	\$ 1,073,303.49
600.200 State Tourism Grants			\$ -		\$ 5,000.00	
		Totals for 600.200		\$ -	\$ 5,000.00	\$ (5,000.00)
610.100 MSNHA Grant			\$ (4,250.00)			
		Totals for 610.100				\$ (4,250.00)
610.300 Merchandise Sales Gift Shop			\$ (17,274.17)			
12/01/2019		Deposit - Merch Income			\$ 10.00	
12/02/2019		Deposit - Merch Income			\$ 53.00	
12/02/2019		Deposit - Merch Income			\$ 44.00	
12/02/2019		Deposit - Merch Income			\$ 9.50	
12/02/2019		Deposit - Merch Income			\$ 35.00	
12/02/2019		Deposit - Merch Income			\$ 75.00	
12/02/2019		Deposit - Merch Income			\$ 78.00	
12/03/2019		Deposit - Merch Income			\$ 15.00	
12/03/2019		Deposit - Merch Income			\$ 22.00	
12/04/2019		Deposit - Merch Income			\$ 120.00	
12/04/2019		Deposit - Merch Income			\$ 20.00	
12/04/2019		Deposit - Merch Income			\$ 24.00	
12/05/2019		Deposit - Merch Income			\$ 25.00	
12/05/2019		Deposit - Merch Income			\$ 25.00	
12/06/2019		Deposit - Merch Income			\$ 25.00	
12/06/2019		Deposit - Merch Income			\$ 24.00	
12/06/2019		Deposit - Merch Income			\$ 20.00	
12/06/2019		Deposit - Merch Income			\$ 25.00	
12/06/2019		Deposit - Merch Income			\$ 40.00	
12/07/2019		Deposit - Merch Income			\$ 111.00	
12/07/2019		Deposit - Merch Income			\$ 41.00	
12/07/2019		Deposit - Merch Income			\$ 15.00	
12/09/2019		Deposit - Merch Income			\$ 152.00	
12/09/2019		Deposit - Merch Income			\$ 8.00	
12/09/2019		Deposit - Merch Income			\$ 30.00	
12/09/2019		Deposit - Merch Income			\$ 40.00	
12/09/2019		Deposit - Merch Income			\$ 52.50	
12/09/2019		Deposit - Merch Income			\$ 1.00	
12/09/2019		Deposit - Merch Income			\$ 40.00	
12/09/2019		Deposit - Merch Income			\$ 34.00	
12/10/2019		Deposit - Merch Income			\$ 34.00	
12/12/2019		Deposit - Merch Income			\$ 12.32	
12/12/2019		Deposit - Merch Income			\$ 33.00	

**Florence/Lauderdale Tourism
General Ledger - October 2019**

12/12/2019	Deposit - Merch Income	\$	19.50
12/12/2019	Deposit - Merch Income	\$	25.00
12/13/2019	Deposit - Merch Income	\$	121.50
12/13/2019	Deposit - Merch Income	\$	58.50
12/14/2019	Deposit - Merch Income	\$	10.00
12/14/2019	Deposit - Merch Income	\$	54.00
12/14/2019	Deposit - Merch Income	\$	40.50
12/14/2019	Deposit - Merch Income	\$	40.00
12/14/2019	Deposit - Merch Income	\$	24.50
12/17/2019	Deposit - Merch Income	\$	20.00
12/17/2019	Deposit - Merch Income	\$	45.00
12/18/2019	Deposit - Merch Income	\$	29.00
12/18/2019	Deposit - Merch Income	\$	77.00
12/18/2019	Deposit - Merch Income	\$	63.75
12/18/2019	Deposit - Merch Income	\$	6.00
12/18/2019	Deposit - Merch Income	\$	20.00
12/19/2019	Deposit - Merch Income	\$	268.95
12/19/2019	Deposit - Merch Income	\$	15.00
12/19/2019	Deposit - Merch Income	\$	30.00
12/20/2019	Deposit - Merch Income	\$	81.50
12/20/2019	Deposit - Merch Income	\$	37.50
12/20/2019	Deposit - Merch Income	\$	73.50
12/20/2019	Deposit - Merch Income	\$	30.00
12/21/2019	Deposit - Merch Income	\$	45.00
12/21/2019	Deposit - Merch Income	\$	45.00
12/23/2019	Deposit - Merch Income	\$	78.00
12/23/2019	Deposit - Merch Income	\$	32.00
12/23/2019	Deposit - Merch Income	\$	51.00
12/23/2019	Deposit - Merch Income	\$	35.00
12/23/2019	Deposit - Merch Income	\$	67.00
12/23/2019	Deposit - Merch Income	\$	16.50
12/23/2019	Deposit - Merch Income	\$	15.00
12/24/2019	Deposit - Merch Income	\$	77.50
12/24/2019	Deposit - Merch Income	\$	54.00
12/27/2019	Deposit - Merch Income	\$	70.30
12/27/2019	Deposit - Merch Income	\$	17.00
12/27/2019	Deposit - Merch Income	\$	8.50
12/27/2019	Deposit - Merch Income	\$	40.00
12/27/2019	Deposit - Merch Income	\$	45.00
12/27/2019	Deposit - Merch Income	\$	30.00
12/30/2019	Deposit - Merch Income	\$	36.00
12/30/2019	Deposit - Merch Income	\$	65.50
12/30/2019	Deposit - Merch Income	\$	34.50
12/31/2019	Deposit - Merch Income	\$	22.00
12/31/2019	Deposit - Merch Income	\$	16.00
12/31/2019	Deposit - Merch Income	\$	35.00
12/31/2019	Deposit - Merch Income	\$	28.00

**Florence/Lauderdale Tourism
General Ledger - October 2019**

Totals for 610.300		\$ 3,447.82	\$ (20,721.99)
610.400 AMLT Grant		\$ 5,000.00	
Totals for 610.400			\$ (5,000.00)
610.500 Ticket Sales	\$ 3,260.00		
12/06/2019	Deposit - Ticket Income	\$ 80.00	
12/06/2019	Deposit - Ticket Income	\$ 80.00	
12/09/2019	Deposit - Ticket Income	\$ 80.00	
Totals for 610.500		\$ 240.00	\$ (3,260.00)
610.700 Enhanced Listings	\$ 3,625.00		
12/16/2019	Ehnanced Listing	\$ 75.00	
12/16/2019	Ehnanced Listing	\$ 50.00	
Totals for 610.700		\$ 125.00	\$ (3,750.00)
610.800 Visitor Guide Sales			
12/16/2019	Deposit - Visitor Guide Listing	\$ 100.00	
12/16/2019	Deposit - Visitor Guide Listing	\$ 100.00	
12/16/2019	Deposit - Visitor Guide Listing	\$ 100.00	
12/16/2019	Deposit - Visitor Guide Listing	\$ 100.00	
12/16/2019	Deposit - Visitor Guide Listing	\$ 100.00	
12/16/2019	Deposit - Visitor Guide Listing	\$ 100.00	
Totals for 610.700		\$ 600.00	\$ (600.00)
650.100 Salaries -Management	\$ 263,872.09		
12/13/2019	118 Alison Stanfield	\$ 2,807.69	
12/13/2019	119 Rob Carnegie	\$ 4,557.69	
12/13/2019	120 Randa Hovater	\$ 1,692.31	
12/13/2019	122 Mary Fuller	\$ 1,153.85	
12/13/2019	123 Tyler Dolan	\$ 1,634.62	
12/13/2019	124 Alison Stanfield	\$ 2,920.00	
12/13/2019	126 Randa Hovater	\$ 1,650.00	
12/13/2019	128 Mary Fuller	\$ 1,200.00	
12/13/2019	129 Tyler Dolan	\$ 1,381.25	
12/27/2019	130 Alison Stanfield	\$ 2,807.69	
12/27/2019	131 Rob Carnegie	\$ 4,557.69	
12/27/2019	132 Randa Hovater	\$ 1,692.31	
12/27/2019	134 Mary Fuller	\$ 1,153.85	
12/27/2019	135 Tyler Dolan	\$ 1,634.62	
12/31/2019	Reverse November Accrued Payroll		\$ 7,108.30
12/31/2019	Record December Accrued Payroll	\$ 9,499.53	
	Total	\$ 40,343.10	\$ 7,108.30
Totals for 650.100			\$ 297,106.89

**Florence/Lauderdale Tourism
General Ledger - October 2019**

650.200 Salaries - Hourly		\$	8,414.65			
12/13/2019	121	Linda Jones		\$	459.00	
12/27/2019	126	Linda Jones		\$	405.00	
Totals for 650.200				\$	864.00	\$ - \$ 9,278.65
				\$	-	\$ 2,000.00
650.300 Contract		\$	2,000.00			
Totals for 650.200				\$	-	\$ 2,000.00
650.400 Taxes & Benefits		\$	68,610.71			
12/13/2019	1108	Local Government Health Insurance		\$	3,263.00	
12/13/2019		Stanfield, Alison - ERFICA-SS		\$	174.08	
12/13/2019		Stanfield, Alison - ERFICA-MED		\$	40.71	
12/13/2019		Carnegie, Robert - ERFICA-SS		\$	282.58	
12/13/2019		Carnegie, Robert - ERFICA-MED		\$	66.09	
12/13/2019		Hovater, Randa - ERFICA-SS		\$	104.92	
12/13/2019		Hovater, Randa - ERFICA-MD		\$	24.54	
12/13/2019		Jones, Linda - ERFICA-SS		\$	25.88	
12/13/2019		Jones, Linda - ERFICA-MD		\$	5.88	
12/13/2019		Fuller, Mary - ERFICA-SS		\$	71.54	
12/13/2019		Fuller, Mary - ERFICA-MD		\$	16.73	
12/13/2019		Dolan, Tyler - ERFICA-SS		\$	101.35	
12/13/2019		Dolan, Tyler - ERFICA-MD		\$	23.70	
12/13/2019		Stanfield, Alison - ERFICA-SS		\$	181.84	
12/13/2019		Stanfield, Alison - ERFICA-MED		\$	42.34	
12/13/2019		Hovater, Randa - ERFICA-SS		\$	102.30	
12/13/2019		Hovater, Randa - ERFICA-MD		\$	23.30	
12/13/2019		Fuller, Mary - ERFICA-SS		\$	74.40	
12/13/2019		Fuller, Mary - ERFICA-MD		\$	17.40	
12/13/2019		Dolan, Tyler - ERFICA-SS		\$	85.64	
12/13/2019		Dolan, Tyler - ERFICA-MD		\$	20.03	
12/27/2019		Stanfield, Alison - ERFICA-SS		\$	174.07	
12/27/2019		Stanfield, Alison - ERFICA-MED		\$	40.72	
12/27/2019		Carnegie, Robert - ERFICA-SS		\$	282.57	
12/27/2019		Carnegie, Robert - ERFICA-MED		\$	66.09	
12/27/2019		Hovater, Randa - ERFICA-SS		\$	104.93	
12/27/2019		Hovater, Randa - ERFICA-MD		\$	24.53	
12/27/2019		Jones, Linda - ERFICA-SS		\$	25.94	
12/27/2019		Jones, Linda - Alabama SIT		\$	-	
12/27/2019		Jones, Linda - ERFICA-MD		\$	6.07	
12/27/2019		Jones, Linda - ERFUTA		\$	-	
12/27/2019		Fuller, Mary - ERFICA-SS		\$	71.53	
12/27/2019		Fuller, Mary - ERFICA-MD		\$	16.73	
12/27/2019		Dolan, Tyler - ERFICA-SS		\$	101.35	
12/27/2019		Dolan, Tyler - ERFICA-MD		\$	23.71	
12/31/2019		Adjust Payroll Payable to Actual-Record RSA Employer Match		\$	1,842.32	

**Florence/Lauderdale Tourism
General Ledger - October 2019**

12/31/2019	Reverse November Payable		\$ 3,263.00
12/31/2019	Record December Accounts Payable	\$ 3,263.00	
		\$ 10,791.81	\$ 3,263.00
		\$ 10,791.81	\$ 76,139.52
661.101 Shoals Fest	\$ 10,000.00		
	Totals for 661.102	\$ -	\$ 10,000.00
		\$ -	\$ 10,000.00
661.102 Pilgrimage	\$ 500.00		
	Totals for 661.102	\$ -	\$ 500.00
		\$ -	\$ 500.00
661.121 Wine Festival	\$ 2,000.00		
	Totals for 661.121	\$ -	\$ 2,000.00
		\$ -	\$ 2,000.00
661.120 Muscle Shoals National Heritage Area	\$ 200.00		
	Totals for 661.102	\$ -	\$ 200.00
		\$ -	\$ 200.00
661.122 Shindig	\$ 7,500.00		
	Totals for 661.102	\$ -	\$ 7,500.00
		\$ -	\$ 7,500.00
661.123 Trail of Tears	\$ 1,000.00		
	Totals for 661.102	\$ -	\$ 1,000.00
		\$ -	\$ 1,000.00
661.124 Smoke on the Water	\$ 1,500.00		
	Totals for 661.124		\$ 1,500.00
			\$ 1,500.00
661.126 Shoals Symphony	\$ 500.00		
	Totals for 661.121	\$ -	\$ 500.00
		\$ -	\$ 500.00
661.127 Front Porch Storytellers	\$ 1,500.00		
	Totals for 661.127		\$ 1,500.00
			\$ 1,500.00
661.128 Alabama Craft Beer Festival	\$ 1,500.00		
	Totals for 661.127		\$ 1,500.00
			\$ 1,500.00
661.129 Food Truck Festival	\$ 500.00		
	Totals for 661.129		\$ 500.00
			\$ 500.00
661.133 Alabama Magazine	\$ 7,581.26		
12/30/2019	Region's Bank Card - Rob	\$ 541.50	
		\$ 541.50	\$ -
		\$ 541.50	\$ 8,122.76

**Florence/Lauderdale Tourism
General Ledger - October 2019**

661.134 Facebook Campaign	\$	733.26			
Totals for 661.134			<u>\$</u>	<u>-</u>	<u>\$</u> 733.26
661.135 Vertical Response	\$	677.93			
12/22/2019		Region's Bank Card - Mary	\$	49.99	
12/30/2019		Reverse Nov Accounts Payable			\$ 49.99
12/30/2019		Record Nov Accounts Payable	\$	49.99	
Totals for 661.134			<u>\$</u>	<u>49.99</u>	<u>\$</u> 782.92
661.137 Alabama Vacation Guide	\$	8,995.00			
Totals for 661.137			<u>\$</u>	<u>-</u>	<u>\$</u> 8,995.00
661.138 Explore the Shoals	\$	860.00			
Totals for 661.137			<u>\$</u>	<u>-</u>	<u>\$</u> 860.00
661.140 Convention South	\$	95.00			
Totals for 661.140			<u>\$</u>	<u>-</u>	<u>\$</u> 95.00
661.146 Alabama Golf Guide	\$	2,995.00			
Totals for 661.146			<u>\$</u>	<u>-</u>	<u>\$</u> 2,995.00
661.150 Music Development/Advertising	\$	7,327.14			
Totals for 661.137					<u>\$</u> 7,327.14
661.161 AGCT	\$	750.00			
Totals for 661.161					<u>\$</u> 750.00
661.162 Southeast Tourism Society					
Totals for 661.162					<u>\$</u> -
661.163 AMLA Annual Meeting	\$	50.00			
Totals for 661.163					<u>\$</u> 50.00
661.164 Tourism Bash	\$	50.00			
Totals for 661.163		<u>\$</u> 50.00			<u>\$</u> 50.00
661.165 Alabama Welcome Center Retreat	\$	175.00			
Totals for 661.165					<u>\$</u> 175.00
661.166 Advance Travel and Tourism	\$	78,546.72			
11/27/2019		1166 Alabama Media Group	\$	5,784.08	
11/30/2019		Reverse October Accounts Payable			\$ 7,834.07
11/30/2019		Record November Accounts Payable	\$	5,784.08	
Totals for 661.166			<u>\$</u>	<u>11,568.16</u>	<u>\$</u> 82,280.81

**Florence/Lauderdale Tourism
General Ledger - October 2019**

661.167 Web App	\$	10,000.00			
			Totals for 661.167	<u>\$</u>	<u>-</u>
				<u>\$</u>	<u>10,000.00</u>
661.191 AMLA Membership	\$	225.00			
			Totals for 661.191	<u>\$</u>	<u>225.00</u>
661.192 Natchez Trace Compact	\$	2,500.00			
			Totals for 661.191	<u>\$</u>	<u>2,500.00</u>
661.193 Southeast Tourism Society	\$	545.00			
			Totals for 661.191	<u>\$</u>	<u>545.00</u>
661.200 Parntership Program	\$	1,345.66			
12/02/2019		Bernard Jackson	50.00		
12/02/2019		City of Tuscumbia - Depot	400.00		
12/07/2019		Sam's Club	243.55		
12/17/2019		Sam's Club	99.42		
12/21/2019		Chicken Salad Chick	150.99		
			Totals for 661.200	<u>\$</u>	<u>943.96</u>
				<u>\$</u>	<u>-</u>
				<u>\$</u>	<u>2,289.62</u>
661.303 Web Site Core Maintenance/Design	\$	25,282.46			
12/12/2019		1156 Tempest	\$ 125.00		
			Totals for 661.303	<u>\$</u>	<u>125.00</u>
				<u>\$</u>	<u>25,407.46</u>
661.400 Creative	\$	3,875.00			
			Totals for 661.400	<u>\$</u>	<u>-</u>
				<u>\$</u>	<u>3,875.00</u>
661.500 Rob's Travel & Entertainment	\$	4,868.37			
12/02/2019		Regions Bank Card - Rob	33.75		
12/03/2019		Regions Bank Card - Rob	9.62		
12/03/2019		Regions Bank Card - Rob	67.55		
12/03/2019		Regions Bank Card - Rob	5.22		
12/05/2019		Regions Bank Card - Rob	10.87		
12/05/2019		Regions Bank Card - Rob	45.20		
12/05/2019		Regions Bank Card - Rob	654.31		
12/05/2019		Regions Bank Card - Rob	9.20		
12/05/2019		Regions Bank Card - Rob	94.50		
12/09/2019		First Southern CC - Rob	31.40		
12/10/2019		First Southern CC - Rob	51.61		
12/11/2019		First Southern CC - Rob	154.94		
12/11/2019		First Southern CC - Rob	21.42		
12/17/2019		First Southern CC - Rob	35.02		
12/19/2019		First Southern CC - Rob	96.15		
			Totals for 661.500	<u>\$</u>	<u>1,320.76</u>
				<u>\$</u>	<u>6,189.13</u>
661.600 Alison's Travel & Entertainment	\$	1,455.84			

**Florence/Lauderdale Tourism
General Ledger - October 2019**

12/04/2019	Region's Bank Card - Alison	\$ 33.96		
12/04/2019	Region's Bank Card - Alison	\$ 90.91		
12/10/2019	Region's Bank Card - Alison	\$ 19.99		
	Totals for 661.600	\$ 144.86		\$ 1,600.70
<hr/>				
662.100 Gerogia Motorcoach		\$ 895.00		
	Totals for 662.101			\$ 985.00
<hr/>				
662.101 ABA Tradeshow		\$ 1,595.00		
	Totals for 662.101	\$ 1,595.00		\$ 1,595.00
<hr/>				
662.102 Travel South Domestic		\$ 1,290.00		
	Totals for 662.102			\$ 1,290.00
<hr/>				
662.103 Travel South International				
	Totals for 662.102			\$ -
<hr/>				
662.203 ABA Reception		\$ 5,000.00		
	Totals for 662.203		\$ -	\$ 5,000.00
<hr/>				
662.204 TN Motorcoach Dinner		\$ 4,000.00		
	Totals for 662.203		\$ -	\$ 4,000.00
<hr/>				
662.202 AMC Membership		\$ 200.00		
	Totals for 662.202		\$ -	\$ 200.00
<hr/>				
662.203 Group Travel/Entertainment		\$ 983.22		
12/10/2019	Judy Hood	\$ 792.94		
12/14/2019	Detla	\$ 378.00		
12/17/2019	Chic Fil A	\$ 8.08		
	Totals for 662.203	\$ 1,179.02	\$ -	\$ 2,162.24
<hr/>				
662.500 Group FAM Tours		\$ 1,455.74		
	Totals for 662.500		\$ -	\$ 1,455.74
<hr/>				
662.600 Group Travel & Entertainment		\$ 983.23		
	Totals for 662.600		\$ -	\$ 983.23
<hr/>				
663.201 NASC Membership		\$ 795.00		
	Totals for 663.201		\$ -	\$ 795.00
<hr/>				
663.202 Sports Alabama Membership		\$ 2,000.00		
	Totals for 663.203	\$ 2,000.00		\$ 2,000.00
<hr/>				

**Florence/Lauderdale Tourism
General Ledger - October 2019**

663.203 Alabama Bass Trail Membership	\$	2,500.00			
Totals for 663.203			\$	2,500.00	\$ 2,500.00
663.301 · Boat US Collegiate Nationals	\$	65,000.00			
Totals for 663.301				\$ -	\$ 65,000.00
663.304 · FLW BFL All American	\$	8,300.22			
Totals for 663.304				\$ -	\$ 8,300.22
663.305 Big Bass Bash	\$	12,000.00			
Totals for 663.305			\$	12,000.00	\$ -
663.306 Alabama Bass Trail	\$	7,500.00			
Totals for 663.306					\$ 7,500.00
663.3015 HS World Finals	\$	2,269.90			
12/30/19 The Bass Federation			\$	75,000.00	
Totals for 663.305			\$	75,000.00	\$ -
663.323 Alabama Bass Trail Meeting Room	\$	5,014.06			
Totals for 663.323					\$ 5,014.06
663.324 Alabama Bass Trail Accomodations	\$	1,214.85			
Totals for 663.324					\$ 1,214.85
663.325 Alabama Bass Trail Snacks	\$	309.36			
Totals for 663.325					\$ 309.36
663.327 - AHSAA - Softball	\$	31,898.10			
Totals for 663.327				\$ -	\$ 31,898.10
663.328 - Underwood Youth Complex	\$	500.00			
Totals for 663.328				\$ -	\$ 500.00
663.326 · Bassmaster Championship	\$	35,000.00			
Totals for 663.326				\$ -	\$ 35,000.00
663.330 - Toyota Tournament	\$	7,500.00			
Totals for 663.326				\$ -	\$ 7,500.00
663.700 Travel & Entertainment Sports	\$	3,111.00			
12/09/2019 First Southern CC - Tyler				35.00	
12/09/2019 First Southern CC - Tyler				6.59	
12/09/2019 First Southern CC - Tyler				9.98	
12/13/2019 First Southern CC - Tyler				46.62	

**Florence/Lauderdale Tourism
General Ledger - October 2019**

Totals for 663.700		\$ 98.19		\$ 3,209.19
<hr style="border-top: 1px solid black;"/>				
664.100 · Marketplace Events	\$ 995.00			
Totals for 664.100			\$ -	\$ 995.00
<hr style="border-top: 1px solid black;"/>				
664.167 · Meltwater	\$ 5,750.00			
Totals for 661.167			\$ -	\$ 5,750.00
<hr style="border-top: 1px solid black;"/>				
664.203 · CrowdRiff	\$ 15,300.00			
Totals for 664.203			\$ -	\$ 15,300.00
<hr style="border-top: 1px solid black;"/>				
664.500 FAM Tours - Media	\$ 3,010.44			
Totals for 664.500				\$ 3,010.44
<hr style="border-top: 1px solid black;"/>				
664.600 Travel & Entertainment - Media	\$ 1,538.21			
Totals for 664.600				\$ 1,538.21
<hr style="border-top: 1px solid black;"/>				
665.101 Advertising	\$ 1,975.00			
12/10/2019 TN Vally Media		\$ 750.00		
Totals for 665.101		\$ 750.00		\$ 2,725.00
<hr style="border-top: 1px solid black;"/>				
665.102 Printing	\$ 3,169.00			
Totals for 665.101				\$ 3,169.00
<hr style="border-top: 1px solid black;"/>				
665.103 Merch Resale	\$ 13,130.86			
12/15/2019 Shoals Coffee		\$ 287.00		
Totals for 665.103		\$ 287.00		\$ 13,417.86
<hr style="border-top: 1px solid black;"/>				
665.104 Merch Giveaway	\$ 1,795.03			
Totals for 665.104				\$ 1,795.03
<hr style="border-top: 1px solid black;"/>				
665.105 Programing Visitor Services	\$ 10,400.00			
Totals for 665.105				\$ 10,400.00
<hr style="border-top: 1px solid black;"/>				
665.106 Ticket Sales Expense	\$ 1,916.00			
Totals for 665.106				\$ 1,916.00
<hr style="border-top: 1px solid black;"/>				
701.000 Accounting/Legal	\$ 12,433.88			
12/5/2019 Patterson, Prince		\$ 65.00		
12/15/2019 Patterson, Prince		\$ 125.00		
12/25/2019 Patterson, Prince		\$ 55.00		
Totals for 701.000		\$ 245.00		\$ 12,678.88
<hr style="border-top: 1px solid black;"/>				
702.000 Dues & Subscriptions	\$ 247.00			

**Florence/Lauderdale Tourism
General Ledger - October 2019**

Totals for 702.000		\$ 247.00		\$ 247.00
703.000 Insurance		\$ 16,883.99		
Totals for 703.000				\$ 16,883.99
Total 703.101 Computer Repairs & Equipment		\$ 5,731.56		
12/12/2019	Region's Bank Card - Randa	\$ 21.59		
Totals for 703.101		\$ 21.59		\$ 5,753.15
703.102 Google Email Service		\$ 399.99		
12/1/19	Region's Bank Card - Alison	\$ 50.00		
12/31/2019	To Reverse Nov Accounts Payable		\$ 50.00	
Totals for 703.102		\$ 50.00	\$ 50.00	\$ 449.99
703.103 Computer/Data Processing		\$ 345.54		
Totals for 703.102				\$ 345.54
704.101 - City Debt Service - Lease		\$ 75,310.22		
Totals for 704.101				\$ 75,310.22
704.102 - City Debt Interest - Lease		\$ 29,846.30		
Totals for 704.102				\$ 29,846.30
704.101 - First Southern Debt Service VC		\$ 3,434.31		
12/10/2019	1129 First Southern	\$ 4,418.36		
Totals for 704.101		\$ 4,418.36		\$ 7,852.67
704.102 - First Southern Debt Interest VC		\$ 4,059.39		
12/10/2019	1129 First Southern	\$ 4,059.39		
Totals for 704.102		\$ 4,059.39		\$ 4,059.39
705.000 Bank Fees		\$ 3,430.52		
12/31/2019	Analysis Charge	\$ 169.50		
12/31/2019	Intuit Transaction Fee	\$ 102.68		
12/31/2019	Intuit Account Fee	\$ 39.95		
Totals for 704.100		\$ 312.13		\$ 3,742.65
706.000 Telecommunications		\$ 5,213.95		
12/02/2019	1144 Verizon	\$ 507.01		
12/01/2019	Ally	\$ 11.01		
12/25/2019	1127 City of Florence	\$ 80.56		
Totals for 706.000		\$ 598.58		\$ 5,812.53

**Florence/Lauderdale Tourism
General Ledger - October 2019**

707.000 Postage		\$	17,120.52		
12/01/4819	First Southern Bank - Tyler			\$	10.76
12/12/2019	NeoPost			\$	512.80
	Totals for 707.000			<u>\$</u>	<u>523.56</u>
				<u>\$</u>	<u>17,644.08</u>
708.000 Photocopier		\$	3,503.82		
12/08/2019	1148 Xerox			\$	294.35
	Totals for 708.000			<u>\$</u>	<u>294.35</u>
				<u>\$</u>	<u>3,798.17</u>
709.101 Cleaning		\$	6,001.54		
12/1/119	1st Impressions			\$	600.00
	Totals for 709.101			<u>\$</u>	<u>600.00</u>
				<u>\$</u>	<u>6,601.54</u>
709.102 Aquarium		\$	3,600.00		
	Totals for 709.102			<u>\$</u>	<u>3,600.00</u>
709.103 Lawn Care		\$	6,000.00		
12/15/2019	1131 Providence Lawn Care			\$	600.00
	Totals for 709.103			<u>\$</u>	<u>600.00</u>
				<u>\$</u>	<u>6,600.00</u>
709.105 Restrooms		\$	133.50		
	Totals for 709.105			<u>\$</u>	<u>133.50</u>
709.106 Pest Control		\$	648.00		
11/13/2019	1126 Bohannon Services			\$	54.00
	Totals for 709.106			<u>\$</u>	<u>54.00</u>
				<u>\$</u>	<u>648.00</u>
709.107 Heating/Air		\$	1,039.00		
	Totals for 709.107			<u>\$</u>	<u>1,039.00</u>
709.108 Alarm/Fire System		\$	500.00		
12/18/2019	1111 Certified Alarm			\$	50.00
	Totals for 709.108			<u>\$</u>	<u>50.00</u>
				<u>\$</u>	<u>550.00</u>
709.109 Other Maintenance		\$	481.00		
	Totals for 709.109			<u>\$</u>	<u>481.00</u>
710.000 Printing/Letterhead/Envelopes		\$	2,092.97		
	Totals for 710.000			<u>\$</u>	<u>2,092.97</u>
711.000 Office Supplies		\$	5,373.65		
12/01/2019	Region's Bank - Alison				14.24
12/02/2019	Region's Bank - Randa				75.00

**Florence/Lauderdale Tourism
General Ledger - October 2019**

12/03/2019	Region's Bank - Mary	88.63		
12/20/2019	First Southern CC - Mary	49.33		
	Totals for 711.000	<u>\$ 227.20</u>		<u>\$ 5,600.85</u>
714.000 Utilities		\$ 23,288.30		
12/05/2019	Florence Utilities	\$ 2,176.59		
11/30/2019	To Reverse Nov Accounts Payable		\$ 1,752.15	
11/30/2019	Record December Accounts Payable	\$ 2,176.59		
	Totals for 714.000 Utilities	<u>\$ 2,176.59</u>	<u>\$ 1,752.15</u>	<u>\$ 25,464.89</u>
712.000 · Repairs & Maintenance		\$ 1,997.48		
	Totals for 712.000			<u>\$ 1,997.48</u>
715.000 · Professional Development		\$ 500.00		
	Totals for 712.000			<u>\$ 500.00</u>
715.000 · Vehicle Expense		\$ 13,730.54		
	Totals for 715.000			<u>\$ 13,730.54</u>
716.101 · DFA		\$ 35.00		
	Totals for 716.101			<u>\$ 35.00</u>
716.102 · Rogersville Chamber				
	Totals for 716.102	<u>\$ -</u>		
716.103 · Alabama Travel Council		\$ 400.00		
	Totals for 716.103			<u>\$ 400.00</u>
716.104 · ASCAP		\$ 357.00		
	Totals for 716.104	<u>\$ -</u>		<u>\$ 357.00</u>
716.105 · Sams Club		\$ 100.00		
	Totals for 716.105	<u>\$ -</u>		<u>\$ 100.00</u>
716.106 · AAA				
	Totals for 716.106	<u>\$ -</u>		
716.107 · AADMO		\$ 1,200.00		
	Totals for 716.107	<u>\$ 1,200.00</u>		<u>\$ 1,200.00</u>
716.108 · Chamber of Commerce		\$ 295.00		
	Totals for 716.108			<u>\$ 295.00</u>

**Florence/Lauderdale Tourism
General Ledger - October 2019**

716.109 · Florence Rotary	\$	685.00				\$ 685.00
Totals for 716.109						

716.110 · Natchez Trace Parkway Association						
Totals for 716.109			\$ -			

717.000 Line of Credit						
12/25/2019	1129 First Southern Bank		\$ 30,375.00			
			\$ 30,375.00			

Date	Num	Description	Beginning Balance	Debit Amount	Credit Amount	Period Balance End
			\$ 142,132.77			
11/30/2019		Deposit - Merch Sales		\$ 10.00		
12/01/2019		Bank Fees			\$ 0.35	
12/2/2019	1137	1st Impression			\$ 600.00	
12/2/2019	1138	Custom Print			\$ 702.00	
12/2/2019	1139	Aquaticare			\$ 300.00	
12/2/2019	1140	Certified Alarm			\$ 50.00	
12/2/2019	1141	Office Depot			\$ 148.57	
12/2/2019	1142	Patterson Prince			\$ 323.00	
12/2/2019	1143	Region's Bank Card			\$ 1,505.29	
12/2/2019	1144	Verizon Wireless			\$ 507.01	
12/02/2019		Deposit - Enhanced Listing		\$ 75.00		
12/02/2019		Deposit - Merch Sales		\$ 53.00		
12/02/2019		Deposit - Merch Sales		\$ 44.00		
12/02/2019		Deposit - Merch Sales		\$ 9.50		
12/02/2019		Deposit - Merch Sales		\$ 35.00		
12/02/2019		Deposit - Merch Sales		\$ 78.00		
12/03/2019		Deposit - Merch Sales		\$ 15.00		
12/03/2019		Deposit - Merch Sales		\$ 22.00		
12/03/2019		Bank Fees			\$ 7.10	
12/4/2019	1145	Bernard Jackson			\$ 50.00	
12/4/2019	1146	City of Tuscumbia			\$ 400.00	
12/4/2019	1147	Judy Hood			\$ 200.00	
12/4/2019	12419	Ador			\$ 2,881.02	
12/04/2019		Deposit - Merch Sales		\$ 24.00		
12/04/2019		Deposit - Merch Sales		\$ 25.00		
12/04/2019		Deposit - Merch Sales		\$ 25.00		
12/04/2019		Bank Fees			\$ 0.87	
12/05/2019		Deposit - ADOR		\$ 36.10		
12/05/2019		Deposit - Merch Sales		\$ 25.00		
12/05/2019		Deposit - Merch Sales		\$ 24.00		
12/05/2019		Bank Fees			\$ 1.88	
12/6/2019	1153	Local Government Health Insurance			\$ 3,263.00	
12/06/2019		Deposit - Merch Sales		\$ 120.00		
12/06/2019		Deposit - Merch Sales		\$ 20.00		

**Florence/Lauderdale Tourism
General Ledger - October 2019**

12/06/2019	Deposit - Merch Sales	\$	20.00	
12/06/2019	Deposit - Merch Sales	\$	25.00	
12/06/2019	Deposit - Ticket Sales	\$	40.00	
12/06/2019	Deposit - Ticket Sales	\$	80.00	
12/06/2019	Deposit - Ticket Sales	\$	80.00	
12/06/2019	Bank Fees			\$ 1.19
12/07/2019	Deposit - Merch Sales	\$	111.00	
12/07/2019	Deposit - Merch Sales	\$	41.00	
12/07/2019	Deposit - Merch Sales	\$	15.00	
12/07/2019	Xerox	\$	17.41	
12/07/2019	Bank Fees			\$ 7.48
12/8/2019	1148 Xerox			\$ 294.35
12/8/2019	1149 First Southern Bank			\$ 8,477.75
12/8/2019	1149 TN Valley Media			\$ 750.00
12/8/2019	1150 Patterson Prince			\$ 65.00
12/8/2019	1151 Florence Utilities			\$ 2,233.27
12/08/2019	Bank Fees			\$ 5.02
12/09/2019	Alabama Tourism Department	\$	264.18	
12/09/2019	Deposit - Merch Sales	\$	152.00	
12/09/2019	Deposit - Merch Sales	\$	8.00	
12/09/2019	Deposit - Merch Sales	\$	30.00	
12/09/2019	Deposit - Merch Sales	\$	40.00	
12/09/2019	Deposit - Merch Sales	\$	52.50	
12/09/2019	Deposit - Merch Sales	\$	1.00	
12/09/2019	Deposit - Merch Sales	\$	40.00	
12/09/2019	Deposit - Merch Sales	\$	34.00	
12/09/2019	Deposit - Ticket Sales	\$	80.00	
12/09/2019	Bank Fees			\$ 2.94
12/09/2019	Bank Fees			\$ 19.95
12/10/2019	1155 Judy Hood			\$ 792.94
12/10/2019	Deposit - ADOR	\$	49.48	
12/10/2019	Deposit - Merch Sales	\$	34.00	
12/10/2019	Bank Fees			\$ 4.36
12/11/2019	Bank Fees			\$ 0.84
12/12/2019	1156 Tempest			\$ 125.00
12/12/2019	121219 RSA			\$ 3,890.39
12/12/2019	Deposit - ADOR	\$	26.91	
12/12/2019	Deposit - ADOR	\$	40.61	
12/12/2019	Deposit - ADOR	\$	1,116.59	
12/12/2019	Deposit - ADOR	\$	3,689.65	
12/12/2019	Deposit - Merch Sales	\$	12.32	
12/12/2019	Deposit - Merch Sales	\$	33.00	
12/12/2019	Deposit - Merch Sales	\$	19.50	
12/12/2019	Deposit - Merch Sales	\$	25.00	
12/13/2019	136 Alison Stanfield			\$ 2,080.21
12/13/2019	137 Rob Carnegie			\$ 3,065.93
12/13/2019	138 Randa Hovater			\$ 1,228.12

**Florence/Lauderdale Tourism
General Ledger - October 2019**

12/13/2019	139 Linda Jones		\$	335.52
12/13/2019	140 Mary Fuller		\$	843.41
12/13/2019	141 Tyler Dolan		\$	1,568.38
12/13/2019	142 Alison Stanfield		\$	2,160.56
12/13/2019	143 Randa Hovater		\$	1,198.07
12/13/2019	144 Mary Fuller		\$	874.00
12/13/2019	145 Tyler Dolan		\$	1,050.30
12/13/2019	142 Alison Stanfield		\$	2,160.56
12/13/2019	143 Randa Hovater		\$	1,198.07
12/13/2019	144 Mary Fuller		\$	874.00
12/13/2019	145 Tyler Dolan		\$	1,050.49
12/13/2019	Deposit - Merch Sales	\$	121.50	
12/13/2019	Deposit - Merch Sales	\$	58.50	
12/13/2019	Bank Fees		\$	2.03
12/14/2019	Deposit - Merch Sales	\$	10.00	
12/14/2019	Deposit - Merch Sales	\$	54.00	
12/14/2019	Deposit - Merch Sales	\$	40.50	
12/14/2019	Deposit - Merch Sales	\$	40.00	
12/14/2019	Deposit - Merch Sales	\$	24.50	
12/14/2019	Bank Fees		\$	3.08
12/15/2019	Bank Fees		\$	3.51
12/16/2019	121619 ADOR		\$	1,525.37
12/16/2019	Deposit - Enhanced Listing	\$	75.00	
12/16/2019	Deposit - Enhanced Listing	\$	50.00	
12/16/2019	Deposit - VG Ad	\$	100.00	
12/16/2019	Deposit - VG Ad	\$	100.00	
12/16/2019	Deposit - VG Ad	\$	100.00	
12/16/2019	Deposit - VG Ad	\$	100.00	
12/16/2019	Deposit - VG Ad	\$	100.00	
12/16/2019	Deposit - VG Ad	\$	100.00	
12/16/2019	Deposit - VG Ad	\$	100.00	
12/17/2019	Deposit - Merch Sales	\$	20.00	
12/17/2019	Deposit - Merch Sales	\$	45.00	
12/17/2019	Bank Fees		\$	26.33
12/18/2019	121819 ADOR		\$	4,606.65
12/18/2019	Deposit - ADOR	\$	26,775.34	
12/18/2019	Deposit - ADOR	\$	2,123.78	
12/18/2019	Deposit - ADOR	\$	2,990.95	
12/18/2019	Deposit - ADOR	\$	12.61	
12/18/2019	Deposit - Merch Sales	\$	29.00	
12/18/2019	Deposit - Merch Sales	\$	77.00	
12/18/2019	Deposit - Merch Sales	\$	63.75	
12/18/2019	Deposit - Merch Sales	\$	6.00	
12/18/2019	Deposit - Merch Sales	\$	20.00	
12/18/2019	Bank Fees		\$	1.47
12/19/2019	Deposit - Merch Sales	\$	30.00	
12/19/2019	Deposit - Merch Sales	\$	81.50	
12/19/2019	Deposit - Merch Sales	\$	37.50	

**Florence/Lauderdale Tourism
General Ledger - October 2019**

12/19/2019	Bank Fees		\$	3.38
12/20/2019	1157 Sam's Club		\$	343.55
12/20/2019	1158 Providence Lawncare		\$	600.00
12/20/2019	1159 Patterson Prince		\$	125.00
12/20/2019	1160 First Southern Bank		\$	30,375.00
12/20/2019	1162 C&H Cooling		\$	714.50
12/20/2019	1163 Bohannon		\$	54.00
12/20/2019	1164 AMHOF		\$	30.00
12/20/2019	1165 American Bus Association		\$	580.00
12/20/2019	1166 Alabama Media Group		\$	5,784.08
12/20/2019	Deposit - Merch Sales	\$	15.00	
12/20/2019	Deposit - Merch Sales	\$	73.50	
12/20/2019	Deposit - Merch Sales	\$	30.00	
12/20/2019	Deposit - Merch Sales	\$	45.00	
12/20/2019	Bank Fees		\$	3.01
12/21/2019	Deposit - Merch Sales	\$	45.00	
12/21/2019	Deposit - Merch Sales	\$	78.00	
12/21/2019	Bank Fees		\$	2.79
12/22/2019	Bank Fees		\$	3.57
12/23/2019	Deposit - ADOR	\$	51.61	
12/23/2019	Deposit - ADOR	\$	39,461.78	
12/23/2019	Deposit - ADOR	\$	705.77	
12/23/2019	Deposit - ADOR	\$	46.31	
12/23/2019	Deposit - Merch Sales	\$	32.00	
12/23/2019	Deposit - Merch Sales	\$	51.00	
12/23/2019	Deposit - Merch Sales	\$	35.00	
12/23/2019	Deposit - Merch Sales	\$	67.00	
12/23/2019	Deposit - Merch Sales	\$	16.50	
12/23/2019	Deposit - Merch Sales	\$	15.00	
12/23/2019	Deposit - Merch Sales	\$	77.50	
12/24/2019	Deposit - Merch Sales	\$	54.00	
12/24/2019	Deposit - Merch Sales	\$	70.30	
12/24/2019	Bank Fees		\$	6.28
12/25/2019	Bank Fees		\$	1.74
12/27/2019	146 Alison Stanfield		\$	2,080.21
12/27/2019	147 Rob Carnegie		\$	3,065.93
12/27/2019	148 Randa Hovater		\$	1,228.12
12/27/2019	149 Linda Jones		\$	377.57
12/27/2019	150 Mary Fuller		\$	843.41
12/27/2019	151 Tyler Dolan		\$	1,229.37
12/27/2019	Deposit - Merch Sales	\$	17.00	
12/27/2019	Deposit - Merch Sales	\$	8.50	
12/27/2019	Deposit - Merch Sales	\$	40.00	
12/27/2019	Deposit - Merch Sales	\$	45.00	
12/27/2019	Deposit - Merch Sales	\$	30.00	
12/27/2019	Deposit - Merch Sales	\$	36.00	
12/28/2019	Deposit - Merch Sales	\$	65.50	

**Florence/Lauderdale Tourism
General Ledger - October 2019**

12/28/2019	Bank Fees		\$	6.95	
12/29/2019	Bank Fees		\$	0.91	
12/30/2019	1167 Bass Federation		\$	75,000.00	
12/30/2019	Deposit - Merch Sales	\$	268.95		
12/31/2019	Bank Fees		\$	169.50	
12/31/2019	Bank Fees		\$	0.60	
12/31/2019	Bank Fees		\$	20.00	
12/31/2019	Bank Fees		\$	5.00	
	Total for 1000		<u>\$</u>	<u>81,686.40</u>	<u>\$</u> <u>176,121.10</u> <u>\$</u> <u>47,698.07</u>

1100 Accounts Receivable - ADOR

\$ 67,543.79

12/05/2019	Deposit - ADOR		\$	36.10	
12/10/2019	Deposit - ADOR		\$	49.48	
12/12/2019	Deposit - ADOR		\$	26.91	
12/12/2019	Deposit - ADOR		\$	40.61	
12/12/2019	Deposit - ADOR		\$	1,116.59	
12/12/2019	Deposit - ADOR		\$	3,689.65	
12/18/2019	Deposit - ADOR		\$	26,775.34	
12/18/2019	Deposit - ADOR		\$	2,123.78	
12/18/2019	Deposit - ADOR		\$	2,990.95	
12/18/2019	Deposit - ADOR		\$	12.61	
12/23/2019	Deposit - ADOR		\$	51.61	
12/23/2019	Deposit - ADOR		\$	39,461.78	
12/23/2019	Deposit - ADOR		\$	705.77	
12/23/2019	Deposit - ADOR		\$	46.31	
12/31/2019	To Record December Accounts Recievable	\$	67,543.70		
	Totals for Accounts 1100		<u>\$</u>	<u>67,543.70</u>	<u>\$</u> <u>77,127.49</u> <u>\$</u> <u>67,543.70</u>

2005 Payroll Tax Liabilities

\$ (5,972.41)

12/4/2019	Debit	IRS	\$	2,881.02	
12/13/2019		Stanfield, Alison - FICA-SS	\$	174.08	
12/13/2019		Stanfield, Alison - FICA-MED	\$	40.71	
12/13/2019		Stanfield, Alison - FIT	\$	250.69	
12/13/2019		Stanfield, Alison - SIT	\$	121.62	
12/13/2019		Stanfield, Alison - ERFICA - SS	\$	174.08	
12/13/2019		Stanfield, Alison - ERFICA - MED	\$	40.71	
12/13/2019		Stanfield, Alison - FICA-SS	\$	181.04	
12/13/2019		Stanfield, Alison - FICA-MED	\$	42.34	
12/13/2019		Stanfield, Alison - FIT	\$	263.50	
12/13/2019		Stanfield, Alison - SIT	\$	126.56	
12/13/2019		Stanfield, Alison - ERFICA - SS	\$	181.04	
12/13/2019		Stanfield, Alison - ERFICA - MED	\$	42.34	
12/13/2019		Carnegie, Robert - FICA-SS	\$	282.58	
12/13/2019		Carnegie, Robert - FICA-MED	\$	66.09	
12/13/2019		Carnegie, Robert - FIT	\$	328.42	

**Florence/Lauderdale Tourism
General Ledger - October 2019**

12/13/2019		Carnegie, Robert - SIT	\$ 202.22
12/13/2019		Carnegie, Robert - ERFICA-SS	\$ 282.58
12/13/2019		Carnegie, Robert - ERFICA-MED	\$ 66.08
12/13/2019		Hovater, Randa - FICA-SS	\$ 104.92
12/13/2019		Hovater, Randa - FICA-MD	\$ 24.54
12/13/2019		Hovater, Randa - SIT	\$ 67.30
12/13/2019		Hovater, Randa - FIT	\$ 165.89
12/13/2019		Hovater, Randa - ERFICA-SS	\$ 104.92
12/13/2019		Hovater, Randa - ERFICA-MD	\$ 24.54
12/13/2019		Hovater, Randa - FICA-SS	\$ 102.30
12/13/2019		Hovater, Randa - FICA-MD	\$ 23.93
12/13/2019		Hovater, Randa - SIT	\$ 65.58
12/13/2019		Hovater, Randa - FIT	\$ 161.12
12/13/2019		Hovater, Randa - ERFICA-SS	\$ 102.30
12/13/2019		Hovater, Randa - ERFICA-MD	\$ 23.93
12/13/2019		Jones, Linda - FICA-SS	\$ 25.11
12/13/2019		Jones, Linda - FICA-MD	\$ 5.88
12/13/2019		Jones, Linda - AL FIT	\$ 25.88
12/13/2019		Jones, Linda - SIT	\$ 12.61
12/13/2019		Jones, Linda - ERFICA-SS	\$ 25.11
12/13/2019		Jones, Linda - ERFICA-MD	\$ 5.88
12/13/2019		Fuller, Mary - FICA-SS	\$ 71.54
12/13/2019		Fuller, Mary - FICA-MD	\$ 16.73
12/13/2019		Fuller, Mary - FIT	\$ 117.31
12/13/2019		Fuller, Mary - SIT	\$ 35.63
12/13/2019		Fuller, Mary - ERFICA-SS	\$ 71.54
12/13/2019		Fuller, Mary - ERFICA-MD	\$ 16.73
12/13/2019		Fuller, Mary - FICA-SS	\$ 74.40
12/13/2019		Fuller, Mary - FICA-MD	\$ 17.40
12/13/2019		Fuller, Mary - FIT	\$ 123.82
12/13/2019		Fuller, Mary - SIT	\$ 38.38
12/13/2019		Fuller, Mary - ERFICA-SS	\$ 74.40
12/13/2019		Fuller, Mary - ERFICA-MD	\$ 17.40
12/13/2019		Dolan, Tyler - FICA-SS	\$ 101.34
12/13/2019		Dolan, Tyler - FICA-MD	\$ 23.70
12/13/2019		Dolan, Tyler - FIT	\$ 115.00
12/13/2019		Dolan, Tyler - SIT	\$ 67.12
12/13/2019		Dolan, Tyler - ERFICA-SS	\$ 101.35
12/13/2019		Dolan, Tyler - ERFICA-MD	\$ 23.70
12/13/2019		Dolan, Tyler - FICA-SS	\$ 85.64
12/13/2019		Dolan, Tyler - FICA-MD	\$ 20.03
12/13/2019		Dolan, Tyler - FIT	\$ 86.42
12/13/2019		Dolan, Tyler - SIT	\$ 55.98
12/13/2019		Dolan, Tyler - ERFICA-SS	\$ 85.64
12/13/2019		Dolan, Tyler - ERFICA-MD	\$ 20.03
12/18/2019	Debit	IRS	\$ 4,606.65
12/16/2019	Debit	ADOR	\$ 1,525.37

**Florence/Lauderdale Tourism
General Ledger - October 2019**

12/27/2019	Stanfield, Alison - FICA-SS			
12/27/2019	Stanfield, Alison - FICA-MED		\$	40.71
12/27/2019	Stanfield, Alison - FIT		\$	250.69
12/27/2019	Stanfield, Alison - SIT		\$	121.62
12/27/2019	Stanfield, Alison - ERFICA - SS		\$	174.07
12/27/2019	Stanfield, Alison - ERFICA - MED		\$	40.71
12/27/2019	Carnegie, Robert - FICA-SS		\$	282.58
12/27/2019	Carnegie, Robert - FICA-MED		\$	66.08
12/27/2019	Carnegie, Robert - FIT		\$	328.42
12/27/2019	Carnegie, Robert - SIT		\$	202.22
12/27/2019	Carnegie, Robert - ERFICA-SS		\$	282.58
12/27/2019	Carnegie, Robert - ERFICA-MED		\$	66.08
12/27/2019	Hovater, Randa - FICA-SS		\$	104.92
12/27/2019	Hovater, Randa - FICA-MD		\$	24.54
12/27/2019	Hovater, Randa - SIT		\$	67.30
12/27/2019	Hovater, Randa - FIT		\$	165.89
12/27/2019	Hovater, Randa - ERFICA-SS		\$	104.92
12/27/2019	Hovater, Randa - ERFICA-MD		\$	24.54
12/27/2019	Jones, Linda - FICA-SS		\$	28.46
12/27/2019	Jones, Linda - FICA-MD		\$	6.65
12/27/2019	Jones, Linda - AL FIT		\$	31.28
12/27/2019	Jones, Linda - SIT		\$	15.04
12/27/2019	Jones, Linda - ERFICA-SS		\$	28.46
12/27/2019	Jones, Linda - ERFICA-MD		\$	6.65
12/27/2019	Fuller, Mary - FICA-SS		\$	71.54
12/27/2019	Fuller, Mary - FICA-MD		\$	16.73
12/27/2019	Fuller, Mary - FIT		\$	117.31
12/27/2019	Fuller, Mary - SIT		\$	35.63
12/27/2019	Fuller, Mary - ERFICA-SS		\$	71.54
12/27/2019	Fuller, Mary - ERFICA-MD		\$	16.73
12/27/2019	Dolan, Tyler - FICA-SS		\$	101.35
12/27/2019	Dolan, Tyler - FICA-MD		\$	23.70
12/27/2019	Dolan, Tyler - FIT		\$	115.00
12/27/2019	Dolan, Tyler - SIT		\$	67.12
12/27/2019	Dolan, Tyler - ERFICA-SS		\$	101.35
12/27/2019	Dolan, Tyler - ERFICA-MD		\$	23.70
	Totals for 2005		<u>\$</u>	<u>9,013.04</u>
			<u>\$</u>	<u>8,625.76</u>
			<u>\$</u>	<u>(5,585.13)</u>

206 - Retirement Payable

		\$	(3,890.39)	
12/12/2019	121219 RSA	\$	3,890.39	
12/13/2019	152 Stanfield, Alison - RSA	\$	140.38	
12/13/2019	153 Caregie, Robert - RSA	\$	273.46	
12/13/2019	154 Hovater, Randa - RSA	\$	101.54	
12/13/2019	156 Fuller, Mary - RSA	\$	69.23	
12/13/2019	163 Dolan, Tyler - Tyler	\$	98.08	
12/13/2019	152 Stanfield, Alison - RSA	\$	146.00	

**Florence/Lauderdale Tourism
General Ledger - October 2019**

12/13/2019	154 Hovater, Randa - RSA		\$	99.00		
12/13/2019	156 Fuller, Mary - RSA		\$	72.00		
12/13/2019	163 Dolan, Tyler - Tyler		\$	82.88		
12/27/2019	158 Stanfield, Alison - RSA		\$	140.38		
12/27/2019	159 Caregie, Robert - RSA		\$	273.46		
12/27/2019	160 Hovater, Randa - RSA		\$	101.54		
12/27/2019	162 Fuller, Mary - RSA		\$	69.23		
12/27/2019	163 Dolan, Tyler - Tyler		\$	98.08		
12/31/2019	Adjust RSA Payable to Actual		\$	1,623.43		
	Totals for 2006		<u>\$</u>	<u>3,890.39</u>	<u>\$</u>	<u>3,388.69</u>
					<u>\$</u>	<u>(3,388.68)</u>

1240 Inventory Asset		\$	4,505.00			
	Totals for 1240		<u>\$</u>	<u>-</u>	<u>\$</u>	<u>-</u>
					<u>\$</u>	<u>2,089.42</u>

1250 Furniture & Fixtures		\$	39,144.47			
	Totals for 1250		<u>\$</u>	<u>-</u>	<u>\$</u>	<u>-</u>
					<u>\$</u>	<u>39,144.47</u>

1252 Transportation Equipment		\$	45,282.14			
	Totals for 1252		<u>\$</u>	<u>-</u>	<u>\$</u>	<u>-</u>
					<u>\$</u>	<u>45,282.14</u>

1255 Computer Equipment		\$	12,361.19			
	Totals for 1255		<u>\$</u>	<u>-</u>	<u>\$</u>	<u>-</u>
					<u>\$</u>	<u>12,361.19</u>

1262 Signage		\$	9,450.00			
	Totals for 1262		<u>\$</u>	<u>-</u>	<u>\$</u>	<u>-</u>
					<u>\$</u>	<u>9,450.00</u>

1266 Building		\$	2,413,098.06			
	Totals for 1266		<u>\$</u>	<u>-</u>	<u>\$</u>	<u>-</u>
					<u>\$</u>	<u>2,413,098.06</u>

1268 Contruction In Progress		\$	15,000.00			
	Totals for 1268		<u>\$</u>	<u>-</u>	<u>\$</u>	<u>-</u>
					<u>\$</u>	<u>15,000.00</u>

2000 Accounts Payable		\$	29,760.76			
	To Reverse Nov Accounts Payables		\$	29,760.76		
	To Record December Accounts Payable				\$	30,558.06
			<u>\$</u>	<u>29,760.76</u>	<u>\$</u>	<u>30,558.06</u>
					\$	(30,558.06)

5053 N/P Regions - Vehicle		\$	39,916.04			
	Total for 2053		<u>_____</u>		\$	-
					<u>\$</u>	<u>39,916.04</u>

2053 Line of Credit		\$	70,000.00			
11/13/2019	1129 First Southern		\$	30,000.00		
	Totals for 2053		<u>\$</u>	<u>30,000.00</u>	<u>\$</u>	<u>-</u>
					<u>\$</u>	<u>(30,000.00)</u>

**Florence/Lauderdale Tourism
General Ledger - October 2019**

2054 Capital Lease for Visitor Center	\$ (1,521,881.58)			
Totals for 2054		<u>\$ -</u>	<u>\$ -</u>	<u>\$ (1,521,881.58)</u>
2061 AMT Provided for LT Debt	\$ 1,552,390.84			
Totals for 2061		<u>\$ -</u>	<u>\$ -</u>	<u>\$ 1,552,390.84</u>
3000 Unrestricted Net Assets	\$ (276,287.85)			
Totals for 3000		<u>\$ -</u>	<u>\$ -</u>	<u>\$ (276,287.85)</u>
3002 Net Investment in Capital Assets	\$ (2,543,622.48)			
Totals for 3002		<u>\$ -</u>	<u>\$ -</u>	<u>\$ (2,543,622.48)</u>