



**Austin Calvo** is the Development Associate at CNAS. Calvo works closely with the Deputy Director of Development to manage relationships with corporate donors. Calvo also manages development events.

Prior to joining CNAS, Calvo worked at the American Council of Trustees and Alumni, a higher education nonprofit in Washington, D.C. There, he conducted direct mail campaigns, donor prospecting, research, cultivation, and solicitation. Additionally, he coordinated quarterly speaker events for the council, as well as their annual fundraising gala.

Calvo graduated summa cum laude from Quinnipiac University in Hamden, Connecticut, with a bachelor's degree in political science with minors in Spanish and international studies. His studies mainly focused on Latin America.