

CONSULTATION **EXPERTS**

FINANCIAL MANAGEMENT & ACCOUNTING

MANUEL COSME, CFO Services Group, Inc.

https://cfoservicesgroup.com, info@cfoservicesgroup.com, (888) 759-5333

Accounting | Financial Management

PAIGE DUNLEVY, DC Sustainable Energy Utility (DCSEU)

https://www.dcseu.com/commercial-and-multifamily, pdunlevy@dcseu.com, (202) 677-4877

Cost Reduction for Equipment, Lighting & Space Buildout

WARREN FARRAR, EDITH LANUM, RENEE TEEL, DC Office of Tax and Revenue (OTR)

https://otr.cfo.dc.gov, warren.farrar@dc.gov, edith.lanum@dc.gov, renee.teel@dc.gov, (202) 727-4829

Business Tax | DC Tax ID Registration | Regulatory Compliance | Clean Hands

BUSINESS SPECIALISTS including LOAN/GRANT READINESS

CAROLINE HOWE, Department of Small and Local Business Development (DSLBD)'s Innovation and Equitable Development

https://dslbd.dc.gov/service/innovation-equitable-development-innoed,

inno.ed@dc.gov, (202) 727-3900

Returning Citizens | Food | Sustainability | Kiva Crowdfunding | Sales First | Pitch Prep

CHARLES MOTTE & YODIT SHIBRU, DC Small Business Development Center (SBDC)

https://dcsbdc.org, charles.motte@howard.edu, yodit.shibru@howard.edu, 202-806-1550

Business Development | Loan Readiness | Business Plan | Contracting

CLAUDIA HERRERA and TAMIKA WOOD, Department of Consumer and Regulatory Affairs' (DCRA), Small Business Resource Center (SBRC)

https://dcra.dc.gov/service/small-business-resources-0, Claudia.Herrera@dc.gov

Tamika.Wood@dc.gov.(202) 442-4538

Licensing | Incorporation | Business Plan | Business Development

MOLLY FOSTER, Latino Economic Development Center (LEDC)

https://www.ledcmetro.org/smallbusiness, mfterry@ledcmetro.org, (866) 977-LEDC

Business Development | Loan Readiness | Business Plan

LIZ ANDERSON, Deputy Mayor for Planning and Economic Development (DMPED)

https://dmped.dc.gov, liz.anderson@dc.gov, (202) 727-6365

Grant Readiness | Business Development

LATORIA BRENT, DC Women's Business Center (DCWBC)

https://www.dcwbc.org, lbrent@dcwbc.org, (202) 393-8307

Business Development | Loan Readiness | Business Plan | Find Funding

SHANNON TAYLOR, Department of Small and Local Business Development (DSLBD)'s Innovation and Equitable Development

https://dslbd.dc.gov & http://thisismadeindc.com, inno.ed@dc.gov, (202) 727-3900

Makers | Made in DC | Vending | Social Media | Kiva Crowdfunding | Sales First





CONSULTATION EXPERTS (continued)

LENDERS & REBATES: All Stages (pre-revenue, startup, established) CAROLINE HOWE, Department of Small and Local Business Development (DSLBD)'s Innovation and Equitable Development, Aspire to Entrepreneurship https://dslbd.dc.gov/service/innovation-equitable-development-innoed inno.ed@dc.gov, (202) 727-3900 Returning Citizens | Kiva Crowdfunding KATHRYN FOUSS The Hilltop Microfinance Initiative https://hilltopmfi.org, kfouss@hilltopmfi.org, (267) 907-6202 Microloans | Community Lender (CDFI) KATY CHANG, Eats Place https://eatsplace.com, info@eatsplace.com, (202) 882-EATS (3287) Microloans for Food Businesses | Community Lender (CDFI) NICOLAS ARNAUDE, Latino Economic Development Center (LEDC) https://www.ledcmetro.org/smallbusiness, narnaude@ledcmetro.org, (866) 977-LEDC Microloans | Community Lender (CDFI) PAIGE DUNLEVY, DC Sustainable Energy Utility (DCSEU) https://www.dcseu.com/commercial-and-multifamily, pdunlevy@dcseu.com, (202) 677-4877 Cost Reduction for Equipment, Lighting & Space Buildout SHANNON TAYLOR, Department of Small and Local Business Development (DSLBD)'s Innovation and Equitable Development https://dslbd.dc.gov & http://thisismadeindc.com, inno.ed@dc.gov, (202) 727-3900 **Dream Pitch | Kiva Crowdfunding** VICKI DAVIS, Life Asset https://lifeasset.org, info@lifeasset.org, (202) 709-0652 Microloans | Community Lender (CDFI) LENDERS & GRANTOR: Established (licensed, revenue, 1-2+ years) DARLA HARRIS & KRISTINA SICARD, JP Morgan Chase https://www.jpmorganchase.com, darla.a.harris@chase.com, (703) 343-4464, kristina.sicard@chase.com 202-831-6288 kristina.sicard@chase.com (202) 831-6288 **Loans | Lines of Credit | Traditional Bank** JENNY ARDIAOLO TD Bank https://www.td.com, jenny.ardaiolo@td.com, (240) 463-8694 **Loans | Lines of Credit | Traditional Bank** JOHNATHAN REYES, City First Enterprises (CFE) https://www.cfenterprises.org/small-business info@cfenterprises.org, (202) 745-4490 Loans | Community Lender (CDFI) LIZ ANDERSON, Deputy Mayor for Planning and Economic Development (DMPED) https://dmped.dc.gov, liz.anderson@dc.gov, (202) 727-6365 **Grants | DC Government**

LUCIEN SMITH, Washington Area Community Investment Fund (WACIF)

https://wacif.org, info@wacif.org, (202) 529-5505

Loans | Lines of Credit | Community Lender (CDFI)