

SAP Transformation Success Stories: Cloud, HANA and S/4

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Key Outcomes and Objectives



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1. Define SAP Transformation
2. Review Three Case Studies
3. Learn the Five Keys to SAP Transformation Success

What We'll Cover

- What is SAP Transformation?
- Case Study #1: Cloud Migration
- Case Study #2: HANA on AWS
- Case Study #3: Full S/4HANA Transformation
- The Five Keys to SAP Transformation Success
- Wrap-Up

Where are you in your SAP Transformation journey?

- We have an active project underway now
- We are planning to start within the next 6 months
- We are planning to start within the next 6-12 months
- We will start more than 12 months from today

What is SAP Transformation?

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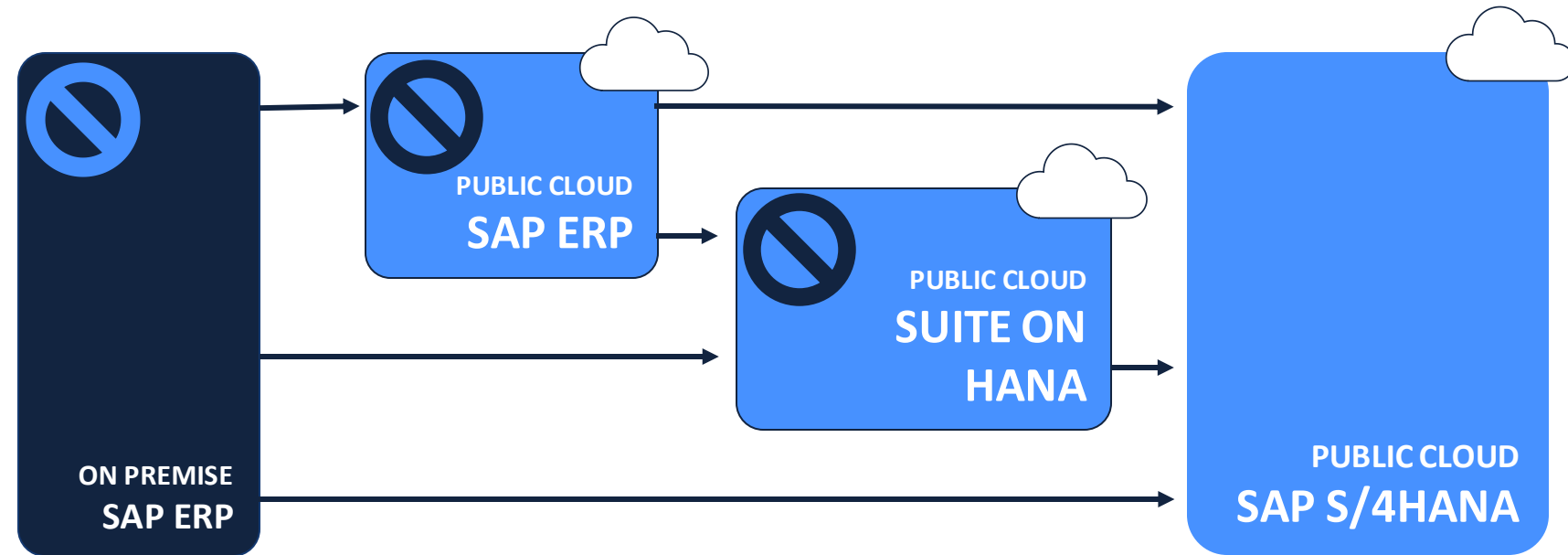
SAP Transformation is **your journey to cloud and SAP S/4HANA**

DRIVERS

New functionality

Digital transformation

Continuous improvement



These versions will no longer be supported by SAP as of December 31, 2027

SAP Transformation Successes

Spartech: Migration to Microsoft Azure

“We required an easily scalable solution - and had a six-month timeline to migrate 2TB of SAP ECC, BW and non-SAP systems to the cloud.”

Carve out an existing business from larger entity

Effective risk-management and execution within a crunched timeline

Scalable environment to meet business demands

“80% of our orders are for same-day fulfillment
- within 24 to two hours.”

Real-time data analytics to
uniquely serve patients

Increased availability and
scalability of SAP systems

Preparation for future possible
move to S/4HANA

LB Foster: S/4HANA One Step Migration

“We wanted to extend our capabilities to automate key functions with our steel providers and ordering process for our customers.”

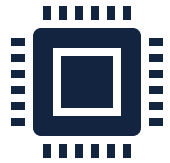
Share relevant information
with customers faster

Stable, flexible, high-
performance platform and
ongoing SAP expertise

Replace legacy system interfaces
with Fiori for enhanced mobile
user experience

The Five Keys to SAP Transformation Success

Five Keys to SAP Transformation Success



Technical



Functional



Users



Operations



Agile

Key 1: Understand Your Technical Options

“What SAP certified capabilities are available on cloud?”

“How can HANA help with my real time analytics needs?”

“Can I move to the cloud and HANA in a single step?”

“Which existing systems that connect to SAP should I also transform to cloud?”

“How long will it take and what will the impact be?”

- ✓ Check whether your existing OS and database is supported on the cloud
- ✓ Check your SAP kernel version and SAP basis version
- ✓ Decide on target architecture
- ✓ Check interdependencies with your SAP- and non-SAP systems
- ✓ Perform other technical checks
- ✓ Establish a baseline project plan

Key 2: Assess Your Functional Objects

“What will change in my application?”

“What business processes will change?”

“How will my user interface change?”

“Which customizations will change? Which will remain intact?”

“What will the impact be on my project time and cost?”

“What expertise will be required?”

- ✓ Check SAP custom code and identify remediations
- ✓ Prioritize your simplification items
- ✓ Check which functions or processes will no longer be compatible in S/4HANA
- ✓ Check for Fiori apps
- ✓ Any other functional checks
- ✓ Evaluate the impact on your approach and project plan

Key 3: Upgrade Your Operating Model



“How can I fully modernize my SAP environment, including how I manage it?”

“How can I adopt an OpEx model?”

“Do I want my team to become proficient in cloud capabilities?”

“How can I implement a DevOps model within my SAP organization?”

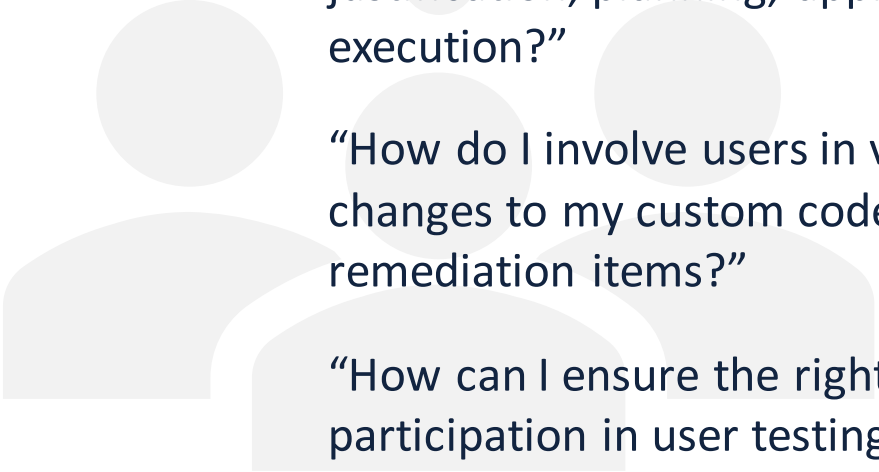
- ✓ Manage your SAP according to service levels and outcomes, like you do with cloud infrastructure
- ✓ Understand how SAP runs differently and needs to be optimized for the cloud
- ✓ Design monitoring, data protection, and security strategies
- ✓ Closely manage your consumption

Key 4: Involve Your Users



“What are my business objectives?”

“How should IT and the business work hand-in-hand with business justification, planning, approval and execution?”




“How do I involve users in validating changes to my custom code or other remediation items?”

“How can I ensure the right participation in user testing?”

- ✓ Spend more of your project time and resource on user- and business-specific needs, and less time on technical activities
- ✓ Establish a centralized way to keep track of user assignments for remediation items
- ✓ Establish a program management office (PMO)
- ✓ Use a standard methodology, such as SAP Activate

Key 5: Take an Agile Approach



“How can I take advantage of self-service capabilities, such as provisioning?”

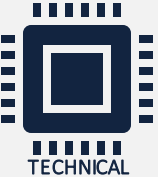




“... and how should I?”

“How do I know what new tools and processes to implement?”

“How do I take advantage of cloud scalability and availability?”

- ✓ Use rehearsal systems to explore different SAP configurations
- ✓ Select, configure, and deploy correctly sized cloud infrastructure
- ✓ Install the correct operating tools
- ✓ Determine your system migration strategy such as whether to build new systems on the cloud or copy them from your existing systems

Five Keys Checklist

Key	Traditional Methods	With a Cloud SAP Transformation Platform
 <p>TECHNICAL</p>	<ul style="list-style-type: none"> Manual checks only, no widely available tools Need SAP and cloud experts to reference hundreds of SAP notes and hardware/OS vendor technical documentation Limited guidance from SAP 	<ul style="list-style-type: none"> Checks your existing OS, database, SAP kernel version and SAP BASIS version, Unicode, Java Checks interdependencies with other SAP- and non-SAP systems
 <p>FUNCTIONAL</p>	<ul style="list-style-type: none"> Multiple SAP reports that can be difficult to understand and provide overlapping functionality Outputs from reports need to be analyzed by SAP experts and are not linked to remediation actions Difficult to compare different target application versions 	<ul style="list-style-type: none"> Checks your simplification items, incompatible functions or processes, SAP custom code, Fiori apps Checks key business process metrics that may need remediation Removes duplicate customer records.
 <p>OPERATING</p>	<ul style="list-style-type: none"> Current operating model may not be up to date or certified on latest cloud and SAP capabilities Cannot take advantage of service provider scale and automations Lack of transparency to key metrics 	<ul style="list-style-type: none"> Supports an SLA approach to cloud transformation focusing on availability, performance, cost, and other key metrics Helps you closely manage your cloud consumption
 <p>USERS</p>	<ul style="list-style-type: none"> Traditional project management tools must be loaded with custom project plans Project plans not build with simplification list or other remediation items Approaches not suitable for rehearsal method 	<ul style="list-style-type: none"> Establish a centralized way to keep track of your project plan, resource assignments, and remediation items Supports your program management office (PMO) Aligns your transformation plan steps with SAP best practices
 <p>AGILE</p>	<ul style="list-style-type: none"> Manual provisioning requires knowledge of cloud provider tooling Must design and test architectures “from scratch” Systems may not be compliant with SAP best practices Lacking operational tools built in (monitoring, backup, security, etc.) 	<ul style="list-style-type: none"> Lets you select, configure, and deploy correctly sized cloud infrastructure with correct operating tools Enables you to deploy rehearsal systems Supports multiple migration and transition strategies

Benefits of a Rehearsal System

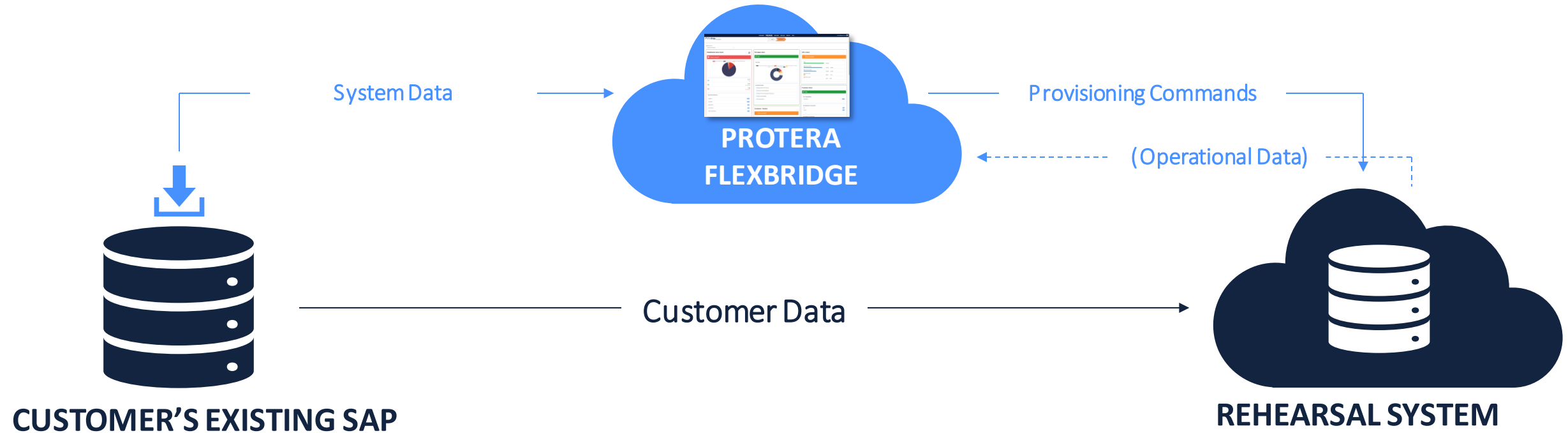
1 Discovers your current system

2 Analyze your environment and review transformation options

3 Provision cloud infrastructure

4 Create a cloud Rehearsal system based on your existing SAP configuration

5 Ensure technical application and infrastructure are properly managed



Wrap-up

Executive Summary

MISSION

To enable SAP-centric enterprises to achieve transformation objectives with improved value, increased quality, and reduced risk

LOCATIONS

- US, EMEA, Latin America, Asia
- 24/7 global delivery model
- Headquarters in Chicago, USA



HIGHLIGHTS

- SAP public cloud since 2012
- 1,500+ systems managed
- 500+ migrations
- 150+ customers
- 20+ years in business

CERTIFICATIONS

SAP® Certified
in Hosting Services

SAP® Certified
in Mobile Operations Services

SAP® Certified
in Cloud Services

SAP® Certified
in SAP HANA® Operations Services

SAP® Certified
in Application Management Services



PRODUCTS & PLATFORM

- Save up to 50% on fixed price cloud migrations with Protera FlexBridge
- Save up to 50% on applications management subscriptions with Protera AppCare

WHY PROTERA?

- SAP and cloud qualifications
- Protera FlexBridge and Protera AppCare
- Trusted advisor relationship



Where to Find More Information

The Five Keys Checklist

Grab a copy at our table

Joerns Healthcare

Joerns Healthcare CIO discusses his SAP transformation journey

Protera Resource Center

Case studies, guides, webinars and more

1:1 Session

Find a time that works for you to discuss your SAP transformation options

Key Points to Take Home

- Understand your technical options
- Assess your functional objects
- Upgrade your operating model
- Involve your users
- Take an agile approach

for more information

info@protera.com

Questions?

For questions after this session, contact us at a.manuel@protera.com or info@protera.com

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