

Williamson Crop Insurance

2023 Winter Meeting Schedule

****RSVP 3 days ahead of meeting at www.cropcoverage.com or by calling our office at 888-399-5276****

<u>Date</u>	<u>Time</u>	<u>Meal</u>	<u>Location</u>	<u>Partners</u>	<u>Guest Speakers/Topic</u>
Friday January 13th	9:00 AM	Lunch	Sam's Place Blakeslee, OH	_____	Ben Wiginton- Ag Yield Grain Marketing Mindsets
Monday January 16th	7:30 AM	Breakfast	K of C Hall Defiance, OH	The State Bank	Jim Wiesemeyer – Pro Farmer Political Climate in D.C
Monday January 16th	12:00 PM	Lunch	LifeHouse Church Van Wert, OH	Ag Credit	Jim Wiesemeyer – Pro Farmer Political Climate in D.C.
Friday January 20th	8:30 AM	Lunch	Howard Johnson by Wyndham Lima, OH	Citizens National Bank	Dr. Charlie Cartwright- CEO People Success Labs Leadership – Strengthen Relationships in your Workplace
Monday January 23rd	8:00 AM	Breakfast	Grant's Catering Antwerp, OH	Antwerp Exchange Bank	Dusty Sonnenberg- Ohio Ag Net Agriculture's Big 10
Tuesday January 24th	8:00 AM	Breakfast	The Emporium Napoleon, OH	Farmers & Merchants Bank	Richard Brock- Brock Associates “The Opportunities & Pitfalls of where Grain Prices are Headed”
Wednesday January 25th	9:00 AM	Lunch	Knights of Columbus Decatur, IN	Farmers & Merchants Bank	Richard Brock – Brock Associates “The Opportunities & Pitfalls of where Grain Prices are Headed”
Thursday January 26th	9:00 AM	Lunch	The Elks Rushville, IN	_____	Ed Duggan - Stone X Grain Market Outlook
Friday January 27th	9:00 AM	Lunch	Habecker Dining Commons Huntington, IN	_____	Ed Duggan - Stone X Grain Market Outlook
Thursday February 16th	11:00 AM	Lunch	Gasthof Amish Village Montgomery, IN	_____	Rich Morrison – NAU Country Insurance Grain Market Outlook

Come visit us at the Fort Wayne Farm Show January 17th, 18th & 19th!

2023 Speaker Biographies

Ben Wiginton - Friday, January 13th – 9:00AM – Sam's in Blakeslee, OH



Ben Wiginton started his career in Agricultural trading in 1994 at the CBOT. He worked his way up from being a runner to starting his own trading career in 1997 with Sparrow Trading. He became a partner at Sparrow in 2006 and became Vice Chairman of the Wheat Options in 2010. In 2014 Sparrow closed its doors and Ben traded Electronically until late 2015. In 2015 he took the role as Business Development Officer Eastern Corn Belt for AgYield, an Ag Revenue Management firm with roots from The Iowa Grain Company. In 2017 Ben took the role as Senior Sales Manager for the Andersons Greenville profit Center which includes the 48 million bushel per year GV ethanol plant, two rail elevators in Indiana and a robust point to point trading presence. In 2020 Ben founded Patriot AG Solutions as an independent consultant and as of 6/2/2021 he transitioned the Patriot customer base into AgYield and opened an Eastern Corn Belt Branch office of AgYield and assumed the role Director of Commercial Sales. Ben lives in Fort Wayne Indiana is happily married and has 5 children.

Jim Wiesemeyer - Monday, January 16th – 7:30AM – K of C Hall in Defiance, OH **Monday, January 16th – 12:00PM – LifeHouse Church Van Wert, OH**



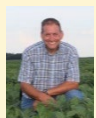
From his office near Washington, DC, Jim Wiesemeyer contributes daily to Pro Farmer's online website at FarmJournalPro.com, providing members with the latest information on agricultural policy and trade developments. He also is a twice-weekly participant in Farm Journal's Agri-Talk radio program and serves as a Washington analyst for Pro Farmer and Farm Journal. Since 1978, Mr. Wiesemeyer has frequently reported on and interviewed senior government officials, including Presidents Reagan and Carter, as well as USDA Secretaries since Earl Butz. He has traveled extensively in his assignments and is a frequent speaker on farm policy and trade issues. Wiesemeyer rejoined Pro Farmer in June 2019, after serving as their Washington consultant for 19 years while at Informa Economics, and before that an employee of Pro Farmer, then owned by Oster Communications. Mr. Wiesemeyer also is one of the writers for the Agriculture Letter, formerly the Kiplinger Ag Letter, now owned by Farm Journal Media. Mr. Wiesemeyer also was the Washington bureau chief for Futures World News (FWN), formerly owned by Oster Communications. Prior to Pro Farmer, he was a Washington editor with Doane's Agricultural Report and Washington editor and managing editor of the Washington Farmletter.

Dr. Charlie Cartwright - Friday, January 20th – 8:30AM – Howard Johnson by Wyndham in Lima, OH



Dr. Charlie Cartwright is one of the foremost experts on leadership, employee engagement and workplace safety in the country. He is the creator of the People Success Formula. It is the outcome of an exhaustive meta-analysis spanning decades. Dr. Charlie uses it to teach leaders critical behaviors, backed by data, that bring out the best in their people. What makes his coaching unique is the combination of data-driven science coupled with over 30 years of real-world experience.

Dusty Sonnenberg – Monday, January 23rd – 8:00AM – Grant's Catering in Antwerp, OH



Dusty joined the staff of Ohio's Country Journal and Ohio Ag Net with Field Leader, an Ohio Soybean Council and soybean checkoff program. He provides Ohio Field Leader content about soybean agronomics, production research, and nutrient management, among other topics. Dusty also regularly contributes to Ohio's Country Journal and Ohio Ag Net in his role. He is a Certified Crop Advisor and Technical Service Provider writing nutrient management plans. He received his Bachelor of Science Degree from The Ohio State University in Agriculture and earned his Master's Degree in Business from Defiance College. Dusty and his wife Cheryl, with their sons Cody and Bailey, own and operate Sonnenberg Farms, which is a cash grain and freezer beef operation in Henry County. They raise soybeans, corn, wheat and hay. They also own and operate Jay Calf Ranch, where they start replacement heifer calves for a local dairy. Dusty is a member of the Board Directors for Ag Credit, ACA. He is a part owner and Operations Manager of Tri-State RTK Network, LLC. He is a Trustee and currently vice president for Tricounty Rural Electric Cooperative. He serves as Executive Director for the Henry County Community Foundation. Dusty is a member of the Henry County Dairy Producers, Henry County Cattlemen's Association, and Holgate FFA Alumni. He is a past trustee for the Henry County Farm Bureau Board.

Richard Brock – Tuesday, January 24th – 8:00AM – The Emporium in Napoleon, OH **Wednesday, January 25th – 9:00 AM – Knights of Columbus in Decatur, IN**

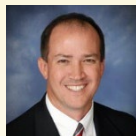


Richard Brock is owner and president of Brock Associates, an agricultural marketing advisory service and publisher of The Brock Report, established in 1980. His firm, based in Milwaukee, WI, now has eight offices, manages grain sales on over 800,000 acres throughout the U.S. and is an advisor on purchasing strategies for many large poultry, pork, dairy and food companies. Brock grew up on the family grain and pork farm in central Indiana. He received his Bachelors of Science Degree in Agricultural Economics from Purdue University and his Master's Degree from Cornell University. He and his wife Cathy have three grown children and eleven grandchildren.

Ed Duggan – Thursday, January 26th – 9:00 AM – The Elks in Rushville, IN **Friday, January 27th – 9:00 AM – Habecker Dining Commons in Huntington, IN**

Ed joined Top Third Ag Marketing in April 2007 as Director of Operations after spending over 21 years on the grain floor at the Chicago Board of Trade. He was Grain Floor Manager for LFG, LLC from 1992 – 2000 and Floor Manager at Iowa Grain Company from 2000-2007, where he was introduced to Mark Gold and his risk management program. Ed was both a Full and Com member while at the CBOT. He has a BA in Economics from Eastern Illinois University. After 8 years as Director of Operations at Top Third, Ed has transitioned into a role as a Sr. Risk Management Specialist.

Rich Morrison – Thursday, February 16th – 11:00AM - Gasthof Amish Village – Montgomery, IN



Rich is the Vice President of Farm Services at NAU Country Insurance Company. He was raised on a corn and soybean farm in east-central Illinois, and is a graduate of the University of Illinois. He spent 12 years working in the grain business prior to working with producers on risk management starting in 2000. Rich's role with NAU Country is to provide market information and revenue management advice to producers in a variety of ways. Rich provides a daily market report on WLDS radio in Jacksonville, Illinois, and is a regular contributor on both the Red River Farm Network and the American Ag Radio Network.