



October 22, 2020

To: All Valued Anvil International and Smith-Cooper International Customers,

Due to increases in raw material and labor costs, Anvil and Smith-Cooper International will be implementing the following price increases effective December 21, 2020. All orders placed on or before December 20, 2020, will be honored at current pricing.

Although the amounts may vary by item, the estimated price increase by product category will be as follows.

Product Line	Increase	Price Sheet
Anvil-Strut Channel	7-9%	AS-12.20
Anvil-Strut Fittings	7-9%	AS-12.20

Anvil and Smith-Cooper International reserves the right to limit order quantities based on historical purchase patterns and will not be accepting backorders. Orders with release dates after or submitted after December 21, 2020, will be billed at the new pricing.

The new excel list price sheets will be available by November 20, 2020, for download on the Anvil and Smith-Cooper International website www.anvilintl.com. Please contact your local Anvil and Smith-Cooper International sales representative with any questions.

Thank you for your continued business,

Dean Taylor
Executive Vice President of Sales

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