

# How to Lock Down Your Condo in Solea

## STEP 1: DO THIS RIGHT NOW

[Bookmark this link.](#)

On Wednesday, June 3 at 1 p.m. ET, [this inquiry page](#) will go live.

That's when you input your name, email address, and phone number and hit send.

I will send you an email reminder as well with the subject line **"Solea: Deal Open."**

Let me be clear:

At 1 p.m. ET on Wednesday, June 3, [this inquiry page](#) will go live, and you can act on this deal.

I also recommend you [add Wednesday, June 3 at 1 p.m. ET to your calendar](#) so you ensure you don't miss this deal.

## STEP 2: Call the Customer Care Team

Once you've successfully sent your contact details you will receive an auto-response email with the phone number of the customer care team. Call this number.

The customer care team will take your call and register your name on the call-back list. You need your name on this list to get a call back from a dedicated advisor from Smart Money Homes and your chance to reserve a condo. Names are put on the call-back list in the strict order that they are received. And, all call backs from the dedicated advisors will be in the strict order that names appear on this call-back list.

So, the sooner you call, the higher up you will be on the call-back list and the sooner you'll speak with a dedicated advisor. Smart Money

Homes have been specially contracted by the developer to deal exclusively with RETA members.

Please be patient and be mindful that there's no benefit to ringing multiple times. This process is in place to ensure as high a level of fairness and transparency as possible.



### **STEP 3: Reserve Your Condo**

Once your name is on the call-back list, a dedicated advisor from Smart Money Homes will call you as soon as they can. Typically, this is within 24 hours.

They can help you reserve your preferred condo with a refundable \$5,000 deposit.



### **STEP 4: Ask Your Questions**

Ask your advisor questions related to the reservation process. Here are the payments required in order to be able to sign a contract for your purchase:

- \$5,000 refundable reservation deposit.
- An additional \$5,000 when you sign your purchase agreement.
- Your advisor will highlight the payment schedule at this time as well.

Your \$5,000 deposit and additional \$5,000 payment will be held in a U.S. based escrow account. See Step 7 for more details on this.



### **STEP 5: Retain Your Attorney**

In Costa Rica, I use Gonzalo Viquez (costaricanlegaladvice@gmail.com) and his team. Your dedicated advisor can help arrange a free call with his team. This free introductory call is another perk of being a RETA member.

We always recommend using a local attorney to help you carry out your own due diligence when buying overseas.

## STEP 6: Get Your Personalized Contract

You will receive your personalized contract from your dedicated advisor. Review it carefully with the help of your attorney.

## STEP 7: Sign Your Contract

Once you and your attorney are satisfied with your contract, you can sign it electronically using the DocuSign process. Your advisor will explain this process to you if you haven't used it before.

Upon signing the contract, remember that you'll pay an additional \$5,000 to complete your purchase.

Both of these \$5,000 deposits, plus some additional payments which your Smart Money Homes advisor will explain to you, will be held in a U.S.-based escrow account. There is a fee of \$200 for this escrow service, which will be paid when you sign your contract. Escrow is a safe and secure way to protect your deposit—the money will only be released to the developer once he gets some final paperwork within the timeframe agreed in your contract. (You need to make sure this is reflected in your contract.) Your attorney should also review any finance or rental agreements that you sign in the future as part of your purchase.

That's it! You are now a proud owner in Solea!