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U.S. SMALL BUSINESS ADMINISTRATION
WASHINGTON, D.C. 20416

OFFICE OF THE ADMINISTRATOR

JUN 24 1975

Honorable Fernando C. de Baca
Special Assistant to the President
for Hispanic Affairs
The White House
Washington, D. C. 20500

Dear Mr. de Baca:

Enclosed, for your information, are copies of
May 1975 tables on loans approved to Spanish Americans
and Blacks for calendar years 1973, 1974, and 1975; and
for fiscal years 1972, 1973, 1974, and 1975.

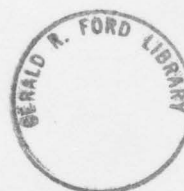
Please be sure to call on me whenever I can be of
help.

Sincerely,

Joseph J. Luna
Joseph J. Luna

Deputy Associate Administrator
for Minority Small Business

Enclosures





U.S. GOVERNMENT
SMALL BUSINESS ADMINISTRATION
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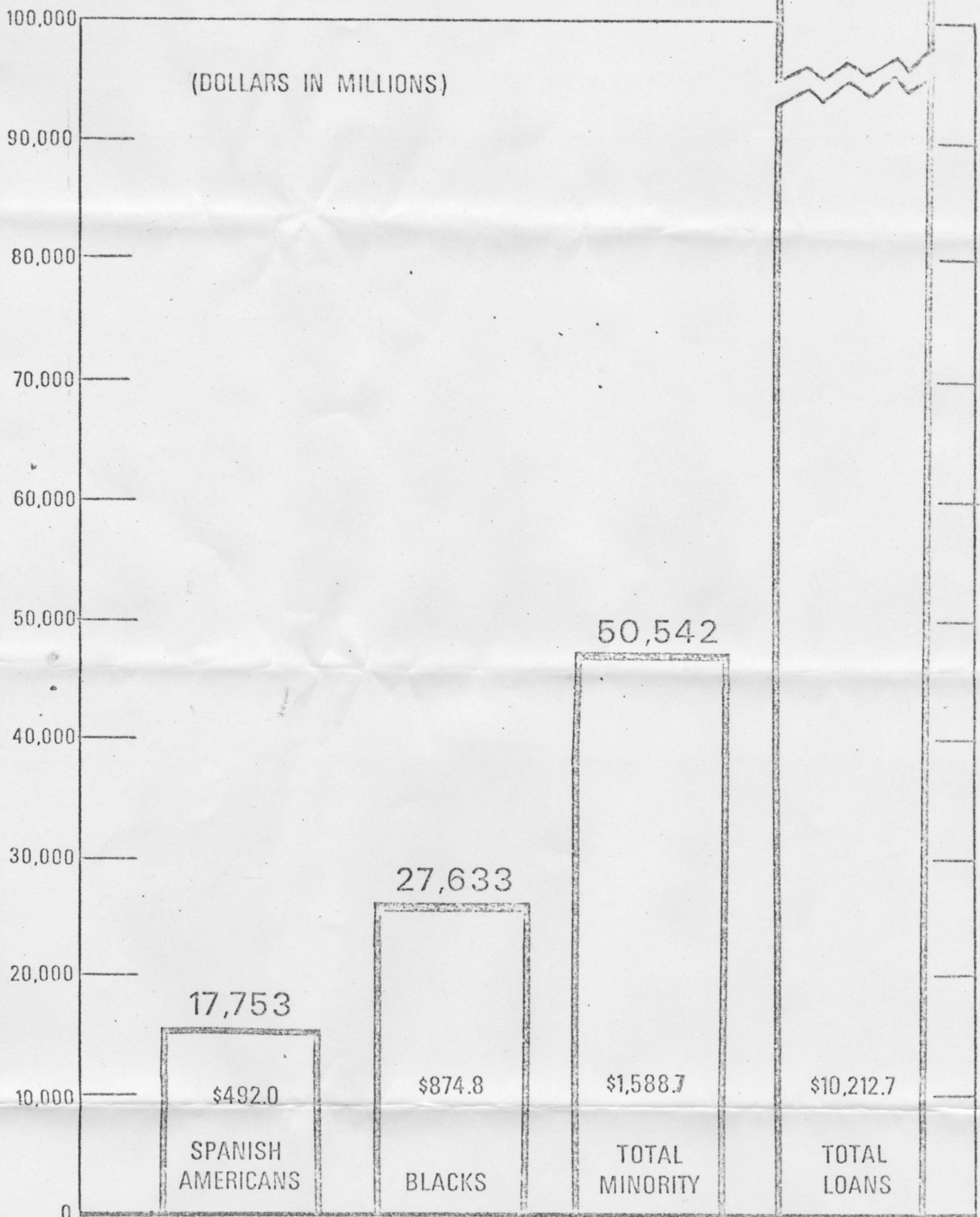
MAY 1975

[illegible]

TOTAL AND MINORITY LOANS APPROVED

JULY 1967 THROUGH MAY 1975

172,509



35% OF
TOTAL MINORITY

10% OF
TOTAL LOANS

55% OF
TOTAL MINORITY

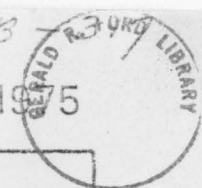
16% OF
TOTAL LOANS

29% OF
TOTAL LOANS



LOANS APPROVED TO SPANISH AMERICANS AND BLACKS

MAY 1975



Ms. Lora - DAA/MSB

(DOLLARS IN MILLIONS)

					SPANISH AMERICAN			BLACK		
		TOTAL LOANS	TOTAL MINORITY LOANS	MINORITY % OF TOTAL	LOANS	% OF TOTAL LOANS	% OF TOTAL MINORITY	LOANS	% OF TOTAL LOANS	% OF TOTAL MINORITY
Calendar Year 1973 *	#	31,467	8,038	25%	3,213	10%	40%	3,980	13%	50%
	\$	\$2,194.1	\$318.5	15%	\$111.8	5%	35%	\$160.2	7%	50%
Calendar Year 1974 * **	#	22,800	5,711	25%	2,562	11%	45%	2,435	11%	43%
	\$	\$1,576.7	\$240.1	15%	\$89.5	6%	37%	\$105.6	7%	44%
Calendar Year 1975 *	#	9,809	2,235	23%	1,046	11%	47%	875	9%	39%
	\$	\$724.1	\$96.9	13%	\$38.9	5%	40%	\$40.0	6%	41%
Fiscal Year 1972 *	#	28,025	9,016	32%	3,158	11%	35%	4,617	16%	51%
	\$	\$1,573.8	\$258.2	16%	\$74.5	5%	29%	\$149.8	10%	58%
Fiscal Year 1973 *	#	33,948	9,074	27%	3,301	10%	36%	4,794	14%	53%
	\$	\$2,196.2	\$334.0	15%	\$109.0	5%	33%	\$176.4	8%	53%
Fiscal Year 1974 * **	#	27,485	6,876	25%	2,952	11%	43%	3,111	11%	45%
	\$	\$1,947.8	\$288.5	15%	\$105.1	5%	36%	\$134.1	7%	46%
Fiscal Year 1975 * **	#	18,876	4,536	24%	2,047	11%	45%	1,878	10%	41%
	\$	\$1,346.5	\$191.2	14%	\$73.1	5%	38%	\$82.0	6%	43%

* 1973, 1974 and 1975 statistics include modification increases to loans approved in prior years

*thought you might
Be interested - Ed Chang*

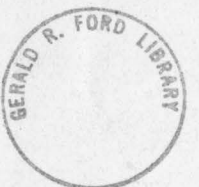
DEPARTMENT OF TRANSPORTATION
Vacant Executive and Management Positions *
GS-15 and Above

<u>Position Grade</u>	<u>Position Title</u>	<u>Organization Location</u>	<u>DOT Mode</u>
GS-18	Director, Office of Systems Engineering	Office of Asst. Secretary for Systems Development and Technology	OST
GS-18	Director	Transportation Systems Center	OST
GS-17	Director, Office of Plans	Office of Asst. Secretary for Policy, Plans	OST
GS-17	Director, Office of R&D Plans and Resources	Office of Asst. Secretary for Systems Development and Technology	OST
GS-17	Director, Office of Systems Development	Transportation Systems Center	OST
GS-17	Director	Office of Highway Planning	FHWA
GS-17	Director, Office of Crashworthiness	Office of Motor Vehicle Programs	NHTSA
GS-17	Associate Administrator for Policy and Program Development	Assoc. Admin. for Policy and Program Development	FRA
GS-17	Director, Office of Planning and Budget Development	Office of Planning and Budget Development	FRA
GS-16	Chief, Planning and Evaluation	Office of Planning and Program Review	OST
GS-16	Chief, Advanced Modal Systems Division	Office of Asst. Secretary for Systems Development and Technology	OST
GS-16	Deputy Director, Office of Engineering	Transportation Systems Center	OST
GS-16	Deputy Director	Assoc. Admin. for Policy Development and Review	FAA

* Excluding Assistant Secretaries and Administrators



<u>Position Grade</u>	<u>Position Title</u>	<u>Organization Location</u>	<u>DOT Mode</u>
GS-15	Chief, Program Analysis and Control Staff	Office of Assoc. Admin. for R&D	FHWA
GS-15	Deputy Chief, Environment Design and Control	Office of Research	FHWA
GS-15	Chief, Mathematical Analysis Division	Office of Research and Development	NHTSA
GS-15	Chief, Budget Division	Office of Planning and Budget Development	FRA
GS-15	Chief, Planning Division	Office of Planning and Budget Development	FRA
GS-15	Chief, Program Review	Office of Planning and Budget Development	FRA



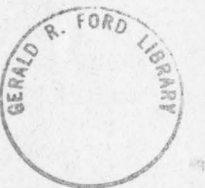
Position Grade	Position Title	Organization Location	DOT Mode
GS-15	Chief, Program Analysis and Control Staff	Office of Assoc. Admin. for R&D	FWA
GS-15	Deputy Chief, Program Analysis and Control Staff	Office of Research	FWA
GS-15	Chief, Mathematical Analysis Division	Office of Research and Development	NHISA
GS-15	Chief, Budget Division	Office of Planning and Budget Development	FRA
GS-15	Chief, Planning Division	Office of Planning and Budget Development	FRA
GS-15	Chief, Program Research Division	Office of Planning and Budget Development	FRA

Transportation
 is one of the worst employers of SSA's
 How about a big change

8-18
 11-12
 11-11
 11-11



<u>Position Grade</u>	<u>Position Title</u>	<u>Organization Location</u>	<u>DOT Mode</u>
GS-16	Deputy Director	Air Traffic Service	FAA
GS-16	Deputy Director	Aviation Policy	FAA
GS-16	Director, State Programs Assistance	Office of Traffic Safety Programs	NHTSA
GS-16	Associate Administrator	Office of Assoc. Admin. for Planning and Evaluation	NHTSA
GS-16	Director, Office of Rail Assistance Programs	Associate Administrator for Federal Assistance	FRA
GS-16	Director, Office of State Rail Programs	Associate Administrator for Federal Assistance	FRA
GS-16	Director, Northeast Corridor Development Planning	Associate Administrator for Federal Assistance	FRA
GS-16	Director, Rail Economics and Policy Analysis	Associate Administrator for Policy and Program Development	FRA
GS-16	Director, Transportation Test Center	Transportation Test Center	FRA
GS-15	Deputy Director, Office of Plans	Office of Asst. Secretary for Policy, Plans	OST
GS-15	Deputy Director, Office of Aviation Economic Policy	Office of Asst. Secretary for Policy, Plans	OST
GS-15	Deputy Director, Office of Administration	Transportation Systems Center	OST
GS-15	Deputy Director	Aviation System Plans	FAA
GS-15	Deputy Director	Office of Systems Engineering Management	FAA





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WASHINGTON, D.C. 20416

OFFICE OF THE ADMINISTRATOR

MAY 21 1975

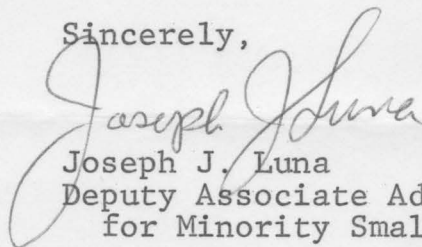
Honorable Fernando C. de Baca
Special Assistant to the President
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The White House
Washington, D. C. 20500

Dear Mr. de Baca:

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April 1975 tables on loans approved to Spanish Americans
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Please be sure to call on me whenever I can be of
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Sincerely,


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Enclosures





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Deputy Associate Administrator
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SEP 20 A.M.



October 1973

Summary of Federal Funding for Minority Business Development
Fiscal Year 1973 (July 1, 1972-June 30, 1973)

Agency	8(a) Procurement	Direct Procurement	Loans and Guarantees	Grants	Total
ACTION	\$ 316,925	\$1,433,217	---	\$ 310,897	\$2,061,039
Agriculture	1,557,138	765,491	\$34,772,000	---	\$37,094,629
Atomic Energy Comm.	882,426	6,491,000	---	---	7,373,426
Civil Service Comm.	13,948	---	---	---	13,948
Commerce, Dept. of	4,906,479	24,476,360	8,338,193	29,594,718	67,315,750
Defense, Dept. of	104,819,270	unknown	---	---	104,819,270
EEOC	473,249	390,667	---	---	863,916
Executive Office of President	360,222	---	---	---	360,222
Environmental Protection Agcy	1,091,481	6,100,000	---	---	7,191,481
General Accounting Office	6,000	---	---	---	6,000
General Services Administration	21,749,388	4,060,439	---	---	25,809,827
HEW, Dept. of	10,124,616	12,936,000	---	3,226,052	26,286,668
HUD, Dept. of	777,852	356,206,071	---	61,530,000	418,513,923
Interior, Dept. of	1,737,491	64,984,703	1,250,000	---	67,972,194
Justice, Dept. of	97,953	---	---	---	97,953
Labor, Dept. of	3,560,164	16,147,233	---	---	19,707,397
NASA	7,832,132	5,364,000	---	---	13,196,132
National Weather Service	40,411	---	---	---	40,411
OEO	2,038,146	1,892,000	---	61,922,340	65,852,486
Postal Service	(230,509) ^{1/}	2,491,585	---	---	2,261,076
Redevelopment Land Agency	571,212	1,420,800	---	---	1,922,012
SBA	1,187,729	5,000,000 ^{2/}	464,264,369	4,977,000 ^{3/}	475,429,098
State Dept.	988,435	165,000	---	---	1,153,435
Transportation, Dept. of	30,545,204	2,719,500	---	---	33,264,704
Treasury, Dept. of	54,709	9,500	---	---	64,209
VA	12,429,661	10,463,000	---	---	22,892,661
Indian Claims Comm.	10,000	---	---	---	10,000
Library of Congress	13,000	---	---	---	13,000
Total	\$207,954,732	\$523,516,566	\$508,624,562	\$161,561,007	\$1,401,656,867

- 1/ Debit - Added last year
2/ XS 8(a) Costs
3/ Call contract grants

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DEC 30 1974
CENTRAL FILES

SEP 25 1974

NEWS

SMALL BUSINESS ADMINISTRATION

(202) 382-1891

1441 L Street, N.W.,

Washington, D.C. 20416

SBA #74-55

FOR IMMEDIATE RELEASE

Tuesday, September 10, 1974

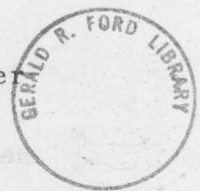
SBA/OMBE/ACTION JOIN TO EXPAND MANAGEMENT ASSISTANCE TO MINORITY FIRMS

WASHINGTON, D.C., September 10---Three Federal agencies are joining together in a demonstration project to further expand the delivery of management assistance to minority firms.

Officials of the U. S. Small Business Administration, the Office of Minority Business Enterprise, and ACTION announced their intent today after a meeting in Chicago last Friday to finalize plans for the coordinated effort.

In a joint statement SBA Deputy Administrator Louis F. Laun, OMBE Director Alex Armendaris, and ACTION Associate Director of Domestic Operations Marjorie W. Lynch said, "this is a special emphasis project designed to expand and improve existing management assistance programs and to coordinate the resources of all three agencies so that the Federal government can more effectively deliver its programs to minority firms and thus enhance the chances of success for these firms. While significant gains have been made in

-more-



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recent years, there remains much to be done to assist the minority business community."

The three officials called for the cooperation of all minority firms in helping to appraise the government's delivery system, to indentify its strengths and weaknesses, and to develop additional resources aimed at creating more successful minority business enterprises.

Three locations were chosen for a joint minority enterprise demonstration project by the three agencies: New York, Indianapolis, and Dallas.

Objectives of the pilot program are:

1. to establish a national model for delivery of assistance to minority firms;
2. to demonstrate that through the concentration of resources, the chances for minority business success can be enhanced by providing management assistance in a timely manner;
3. to reduce the rate of minority business failures;
4. to create opportunities for the minority entrepreneur to expand managerial skills; and
5. to expand the number of competent volunteer counselors and thereby assist a greater segment of the minority business community.

During the project SBA, as the coordinating agency, will be responsible for administering management assistance to clients that fall within small business size standards. SBA resources to assist

minority businesses include management assistance officers, minority enterprise representatives, volunteers of the Service Corps of Retired Executives and Active Corps of Executives, the Small Business Institute program, 406 contractors, volunteer trade and business associations, and cooperating state and community organizations.

OMBE will support the pilot project through its local funded organizations.

ACTION will be responsible for the recruitment of specific expertise in the SCORE and ACE programs to meet specific management needs of minority firms.

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