

Issued by the
UNITED STATES DISTRICT COURT

DISTRICT OF Columbia

Judicial Watch, Inc.

V.

U.S. Department of Commerce

SUBPOENA IN A CIVIL CASE

CASE NUMBER: Civil Action No.
95-0133 (RCL)

TO: James Hackney, Esq.

☐ YOU ARE COMMANDED to appear in the United States District Court at the place, date, and time specified below testify in the above case.

PLACE OF TESTIMONY

COURTROOM

DATE AND TIME

☒ YOU ARE COMMANDED to appear at the place, date, and time specified below to testify at the taking of a deposition the above case.

PLACE OF DEPOSITION

Judicial Watch, Inc.

DATE AND TIME

501 School St., S.W., Suite 725, Washington, DC 20024

1/21/97 at 10:00

☒ YOU ARE COMMANDED to produce and permit inspection and copying of the following documents or objects at the place, date, and time specified below (list documents or objects):

See Exhibit A

PLACE

Judicial Watch, Inc.

501 School St., S.W., Suite 725, Washington, DC 20024

DATE AND TIME

1/21/97 at 10:00

☐ YOU ARE COMMANDED to permit inspection of the following premises at the date and time specified below.

PREMISES

DATE AND TIME

Any organization not a party to this suit that is subpoenaed for the taking of a deposition shall designate one or more officers, directors, or managing agents, or other persons who consent to testify on its behalf, and may set forth, for each person designated, the matters on which the person will testify. Federal Rules of Civil Procedure, 30(b)(6).

ISSUING OFFICER'S SIGNATURE AND TITLE (INDICATE IF ATTORNEY FOR PLAINTIFF OR DEFENDANT)

DATE

Chairman, Judicial Watch, Inc.

12/20/96

ISSUING OFFICER'S NAME, ADDRESS AND PHONE NUMBER

Larry Klayman, Esq.

501 School St., S.W., Suite 725, Washington, DC 20024

(202) 646-5172

(See Rule 45, Federal Rules of Civil Procedure, Parts C & D on Reverse)

If action is pending in district other than district of issuance, state district under case number.

EXHIBIT A

Each and every document or thing, including but not limited to notes, memoranda, facsimiles, computer diskettes, e-mail, and other written and/or electronic recordings, which refers or relates in any way to the following:

1. The search for documents and things responsive to the Freedom of Information Act ("FOIA") requests dated September 12, 1994 and modified on September 13, 1994, and received by the U.S. Department of Commerce on September 13, 1994, filed by Judicial Watch, Inc., with regard to Secretary Ron Brown's trips to South Africa (November 26, 1993—December 1, 1993); the former Soviet Union (March 27, 1994—April 7, 1994); South America (June 25, 1994—July 2, 1994); and the People's Republic of China (September, 1994).
2. Communications with the Democratic National Committee and/or the White House regarding the above-mentioned FOIA requests.
3. Any and all documents and things taken from the Office of the Secretary which refer or relate in any way to the documents requested in paragraphs 1 and 2 above, and the foreign trade missions listed therein.

VIA CERTIFIED MAIL (AND FAX)
RETURN RECEIPT REQUESTED

September 12, 1994

Ms. Brenda Dolan
U.S. Department of Commerce
14th Street and Constitution Avenue, N.W.
Room 6020
Washington, D.C. 20230

Re: Freedom of Information Act Request

Dear Ms. Dolan:

Pursuant to the Freedom of Information Act ("FOIA"), 5 U.S.C. 552, and its regulations, we hereby request from the U.S. Department of Commerce ("DOC") all correspondence, memoranda, lists of names, applications, diskettes, letters, expense logs and receipts, diary logs, facsimile logs, telephone records, tape recordings, notes, and other documents and things that refer or relate in any way to the following:

- 1) The Secretary of Commerce's recent visits to the People's Republic of China and the Republic of South Africa to promote trade and other issues;
- 2) Persons, companies, and others who applied to go, expressed a desire to go, and/or went on the above-mentioned trips with Secretary Brown, including but not limited to:
 1. Mr. Bernard Schwartz;
 2. Loral Corporation;
 3. Boeing Co.;
 4. McDonnell Douglas Corp.;
 5. Pitney Bowes;
 6. Occidental Petroleum Corp.;

7. U.S. West Inc.;
 8. Communications Satellite Corp.;
 9. Howard Glicker;
 10. Commonwealth Group;
 11. Maria Elena Torano;
 12. Ed Romero;
 13. Advanced Sciences Corp.;
 14. Business Leadership Forum;
 15. Ronald Burkle;
 16. Food 4 Less Supermarkets, Inc.;
 17. Ernest Green;
 18. Lehman Brothers;
 19. Robin Brooks;
 20. Brooks Sausage Co.;
 21. Michael Jordan;
 22. Westinghouse Electric Corp.;
 23. Bernard McPheely;
 24. Hartness International, Inc.
 25. Sofi Qureshey;
 26. **AST Research, Inc.;**
 27. James Treybig;
 28. Tandem Computers, Inc.;
 29. Malcolm Pryor
 30. McClendon, Counts & Co.
-
- 3) Companies, organizations, or persons who applied for but did not go on the
aforementioned trips with Secretary Brown;
 - 4) Companies, organizations, or persons on whose behalf Secretary Brown has solicited, or
promoted business from 1993-present;
 - 5) American companies, organizations, or persons who are in the same industry or markets
as those listed in paragraph 2;
-
- 6) Travel records and expense logs or records of Secretary Brown and members of his staff,
or others at DOC, who went on the aforementioned trips, including but not limited to
hotel bills, transportation records, and expense listings and requisitions, travel vouchers,
records of meal and entertainment expenditures, airline tickets, diaries, and other
documents and things;
 - 7) Any and all communications with the Democratic National Committee or other

Democratic Party organizations or political action or political fundraising committees or organizations concerning the persons who went on the forementioned trips, and those who were excluded and/or did not go on the forementioned trips; and

- 8) Thank you notes, gifts, gratuities, and/or other materials provided to Secretary Brown by or on behalf of the persons, companies, and organizations who went on the aforementioned trips.

Pursuant to FOIA and the regulations of the U.S. Department of Commerce, if any portions of the requested documents are claimed to be privileged, those portions which are not claimed to be privileged should be provided to the undersigned. This should be done prior to the conclusion of the statutory 10-day period, because of our clients' dependence on this information to conduct its business.

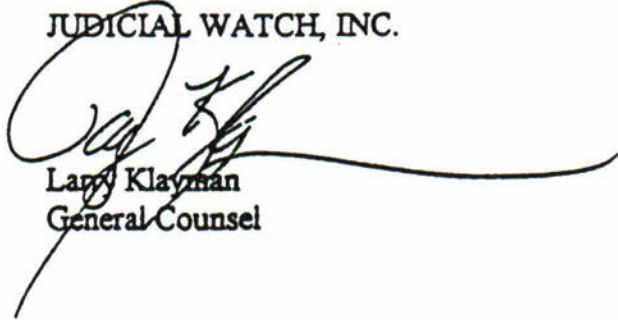
As you know, under FOIA, there is an absolute requirement to produce those segregable portions of documents which are not claimed to be privileged, as well as a list ("Vaughn Index") which identifies by date, author, general subject matter, and claim of privilege(s) those documents, or portions thereof, which have not been withheld or not provided. Vaughn v. Rosen, 484 F.2d. 820 (D.C. Cir. 1973), cert. denied, 415 U.S. 977 (1974); Iglesias v. Central Intelligence Agency, 525 F.Supp. 547 (D.C. 1981); see generally, La Rocca v. State Farm Mutual Automobile Insurance Co., 47 F.R.D. 278 (W.D. Pa. 1985).

We agree to pay any and all expenses relating to this search.

Thank you for your expected courtesy and cooperation in responding to our request.

Sincerely,

JUDICIAL WATCH, INC.

A handwritten signature in black ink, appearing to read 'Larry Klayman', with a long horizontal flourish extending to the right.

Larry Klayman
General Counsel

Judicial Watch Inc.



VIA CERTIFIED MAIL (AND FAX)
RETURN RECEIPT REQUESTED

September 13, 1994

Ms. Brenda Dolan
U.S. Department of Commerce
14th Street and Constitution Avenue, N.W.
Room 6020
Washington, D.C. 20230

Re: Freedom of Information Act Request

Dear Ms. Dolan:

Pursuant to the Freedom of Information Act ("FOIA"), 5 U.S.C. 552, and its regulations, we hereby request from the U.S. Department of Commerce ("DOC") all correspondence, memoranda, lists of names, applications, diskettes, letters, expense logs and receipts, diary logs, facsimile logs, telephone records, tape recordings, notes, and other documents and things that refer or relate in any way to the following:

- 1) The Secretary of Commerce's recent visits to the Republic of South Africa (November 26, 1993-December 2, 1993), the former Soviet Union (March 27, 1994-April 2, 1994), South America (June 25, 1994-July 2, 1994), and the People's Republic of China (September 1994) to promote trade and other issues;
- 2) Persons, companies, and others who applied to go, expressed a desire to go, and/or went on the above-mentioned trips with Secretary Brown, including but not limited to:
 1. Mr. Bernard Schwartz;
 2. Loral Corporation;
 3. Boeing Co.;
 4. McDonnell Douglas Corp.;

September 13, 1994

Page 2

5. Pitney Bowes;
 6. Occidental Petroleum Corp.;
 7. U.S. West Inc.;
 8. Communications Satellite Corp.;
 9. Howard Glicker;
 10. Commonwealth Group;
 11. Maria Elena Torano;
 12. Ed Romero;
 13. Advanced Sciences Corp.;
 14. Business Leadership Forum;
 15. Ronald Burkle;
 16. Food 4 Less Supermarkets, Inc.;
 17. Ernest Green;
 18. Lehman Brothers;
 19. Robin Brooks;
 20. Brooks Sausage Co.;
 21. Michael Jordan;
 22. Westinghouse Electric Corp.;
 23. Bernard McPheely;
 24. Hartness International, Inc.;
 25. Sofi Qureshey;
 26. AST Research, Inc.;
 27. James Treybig;
 28. Tandem Computers, Inc.;
 29. Malcolm Pryor;
 30. McClendon, Counts & Co.;
 31. Any other individual or organization contained in Attachment "A."
-
- 3) Companies, organizations, or persons who applied for but did not go on the
aforementioned trips with Secretary Brown;
 - 4) Companies, organizations, or persons on whose behalf Secretary Brown has solicited, or
promoted business from 1993-present;
 - 5) American companies, organizations, or persons who are in the same industry or markets
as those listed in paragraph 2;
 - 6) Travel records and expense logs or records of Secretary Brown and members of his staff,
or others at DOC, who went on the aforementioned trips, including but not limited to
hotel bills, transportation records, and expense listings and requisitions, travel vouchers,
records of meal and entertainment expenditures, airline tickets, diaries, and other

documents and things;

- 7) Any and all communications with the Democratic National Committee or other Democratic Party organizations or political action or political fundraising committees or organizations concerning the persons who went on the forementioned trips, and those who were excluded and/or did not go on the forementioned trips; and
- 8) Thank you notes, gifts, gratuities, and/or other materials provided to Secretary Brown by or on behalf of the persons, companies, and organizations who went on the aforementioned trips.

Pursuant to FOIA and the regulations of the U.S. Department of Commerce, if any portions of the requested documents are claimed to be privileged, those portions which are not claimed to be privileged should be provided to the undersigned. This should be done prior to the conclusion of the statutory 10-day period, because of our clients' dependence on this information to conduct its business.

As you know, under FOIA, there is an absolute requirement to produce those segregable portions of documents which are not claimed to be privileged, as well as a list ("Vaughn Index") which identifies by date, author, general subject matter, and claim of privilege(s) those documents, or portions thereof, which have not been withheld or not provided. Vaughn v. Rosen, 484 F.2d. 820 (D.C. Cir. 1973), cert. denied, 415 U.S. 977 (1974); Iglesias v. Central Intelligence Agency, 525 F.Supp. 547 (D.C. 1981); see generally, La Rocca v. State Farm Mutual Automobile Insurance Co., 47 F.R.D. 278 (W.D. Pa. 1985).

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Thank you for your expected courtesy and cooperation in responding to our request.

September 13, 1994
Page 4

Sincerely,

JUDICIAL WATCH, INC.


Larry Klayman /TD
General Counsel

ATTACHMENT "A"

TRADE MISSION TO SOUTH AFRICA
(Nov. 26 thru Dec. 2, 1993)

1. Alliance Corporate Finance Group Inc.
Frank Savage, chairman
2. Apple Computer Inc.
Soren Olsson, senior vice president
3. ~~Arco Chemical Co.~~ ~~Walter Tuszinski~~ 3. Arco Chemical Co.
Walter Tuszinski, CFO
4. AT&T
Anthony Fano, senior vice president
5. Baker & Taylor Books
Michael Strauss, senior vice president
6. Barronett Global Investors Inc.
Barbara Morrow, president
7. Bridge Housing Corp.
Ian Donald Turner, president
8. Brooks Sausage Co. (Kenosha, Wisc.)
Robin Brooks, director
9. Bruce Tool Co. (Greenville, S.C.)
David Dalby, president
10. Food 4 Less Supermarkets Inc. (Claremont, Calif.)
Bob Burkett, vice president
11. The Hiller Group Inc.
Wesley Hiller, president
12. IBM
Bob Dies, v.p. and general manager of international operations
13. J.M. Products Inc. (Little Rock, Ark.)
Ernest Joshua Sr., CEO
14. Lehman Brothers
Ernest Green, managing director
15. Pratt & Whitney
Christopher Cyr, area director, marketing and customer support
16. Pryor, McClendon, Counts & Co. (Philadelphia)
Malcolm Pryor, chairman
17. The RMC Group
Richmond McCoy, chairman
18. Time-Warner Inc.
Donald Anderson, senior adviser to the chairman
19. The Yucalpa Cos. (Claremont, Calif.)
Ronald Burkle, CEO

TRADE MISSION TO FORMER SOVIET UNION
(March 27 thru April 2, 1994)

1. Allen & Associates International Ltd.
John Allen, CEO

2. AlliedSignal Technical Services Corp.
James Verrant, chairman

3. Ameriport Corp. (Portland, Maine)
Ko Saribekian, president

4. Anderman/Smith Overseas (Denver)
John Thomas Wilson, CEO

5. Astrum International Corp.
Steven Green, CEO

~~6. AT&T~~ 6. AT&T William Marx, CEO of Network Syst

7. Baker Hughes Inc.
James Woods, CEO

8. Bristol-Myers Squibb Co.
Andrew Bodnar, president

9. Cytran Ltd.
Philip Syrdal, CEO

10. Dresser Industries
John Murphy, CEO

11. Duracell International Inc.
Robert Kidder, chairman

12. Enron International Inc.
Rodney Gray, chairman

13. Environmental Remediation Technology (Clinton, Miss.)
Richard Blackmore, president

14. General Electric Aircraft Engines
Brian Rowe, chairman

15. Halliburton Co.
Dale Jones, CEO

16. Hartness International Inc.
Bernard McPheely, CEO

~~17. Hughes Network Systems International~~

17. Hughes Network Systems Intern
Andrew Werten President

18. McDermott International Inc.
Robert Howson, chairman

19. Motorola Inc.
James Norling, executive vice president

20. Occidental Petroleum Corp.

Ray Irani, chairman

21. Philbro Energy Production Inc.

Brian Lavers, chairman

~~22. Pratt & Whitney~~
~~James Johnson, president~~

22. Pratt & Whitney
James Johnson, president

23. Rockwell International Corp.

Donald Beall, chairman

24. Systems Integrated (Orange, Calif.)

Susan Corrales-Diaz, president

25. Texaco Inc.

Alfred DeCrane Jr., chairman

26. U S West Inc.

Richard Callahan, president of international development

27. Western Atlas Inc.

Milton Brann, CEO

~~28. Westinghouse Electric Corp.~~
~~Michael Jordan, chairman~~

28. Westinghouse Electric Corp.
Michael Jordan, chairman

29. Willbros Group Inc.

Larry Bump, chairman

TRADE MISSION TO SOUTH AMERICA
(June 25 thru July 2, 1994)

1. Advanced Sciences Inc.
Ed Romero, chairman

2. American Tours International Inc. (Los Angeles)
Noel Irwin-Hentschel, chairman

3. Barden Communications Inc. (Detroit)
Don Barden, CEO

4. The Commonwealth Group Ltd.
Howard Glickman, chairman

5. Communications Satellite Corp. (COMSAT)
Bruce Crockett, president

6. Diamond Shamrock
B. Glenn Biggs, director

7. Federal Express Corp.
Frederick Smith, CEO

8. General DataComm Industries Inc. (Middlebury, Conn.)
Charles Johnson, chairman

9. ~~General DataComm Industries Inc. (Middlebury, Conn.)~~
C. ~~Johnson, chairman~~

9. GM Hughes Electronics Co
Michael Armstrong, chairman

10. Greenleaf Associates Inc. (Washington, D.C.)
Patricia Jacobs, CEO

11. GTE Corp.
Michael Masin, vice chairman

12. Hispanic Business Inc. (Santa Barbara, Calif.)
Jesus Chavarria

13. MCI Communications Corp.
Bert Roberts Jr., chairman

14. META (Maria Elena Torano Associates Inc.)
(Arlington, Va.)
Maria Elena Torano, chairman

15. PSI Energy Inc.
James Rogers, chairman

16. Raytheon Co.
Dennis Picard, chairman

17. Telemundo Group Inc. (Hialeah, Fla.)
Joaquin Blaya, CEO

18. Tenneco Gas
Stephen D. Chesebro, president and CEO

19. TPI Communications International Inc.
Lynn Forrester, chairman

20. Unisys Corp.

James. Unruh, CEO

~~Michael Jordan, Chairman~~

21. Westinghouse Electric Corp.
Michael Jordan, Chairman

22. Weston International (unit of Roy F. Weston Inc.)
Philip M. Chen, president



UNIT: STATES DEPARTMENT OF COMMERCE
Office of Public Affairs
Washington, D.C. 20230

857-7509

PRESIDENTIAL BUSINESS DEVELOPMENT MISSION
TO CHINA AND HONG KONG
LED BY SECRETARY OF COMMERCE RONALD H. BROWN

BUSINESS DELEGATION

ENERGY

✓ Rodwrick Cook *OK*
Chairman
Atlantic Richfield Company (ARCO)
Los Angeles, California

✓ Ed Lupberger
Chairman and CEO
Entergy Corporation
New Orleans, Louisiana

✓ Leslie McCraw
Chairman and CEO
Fluor Corporation
Irvine, California

✓ Richard Swift
President and CEO
Foster Wheeler
Clinton, New Jersey

✓ John Bryson
Chairman and CEO
SCEcorp
Rosemead, California

✓ Susan Corrales-Diaz
President
Systems Integrated
Orange, California

OK ✓ Michael Jordan
Chairman
Westinghouse Electric
Pittsburgh, Pennsylvania

FINANCE

✓ Calvin Grigsby
President and CEO
Grigsby, Brandford and Co.
San Francisco, California

✓ K.S. Wu
Chairman
Pacific Century Group
Washington, D.C.

✓ Robert Denham
Chairman
Salomon Corp.
New York, New York

✓ James Harmon
Chairman and CEO
Wertheim Schroder
New York, New York

INFO SYSTEMS

✓ Safi Qureshy
Chairman and CEO
AST Research Inc.
Irvine, California

✓ Raymond Smith
Chairman and CEO
Bell Atlantic Corporation
Arlington, Virginia

✓ George Fisher
Chairman, President and CEO
Eastman Kodak Company
Rochester, New York

BUSINESS DELEGATION
Page 2

✓ David K. Lam
President and CEO
Expert Edge
Palo Alto, California

✓ Frederick W. Smith
Chairman and CEO
Federal Express
Memphis, Tennessee

✓ Bernard L. Schwartz
Chairman and CEO
Loral Corporation
New York, New York

✓ William T. Esrey
Chairman and CEO
Sprint Corporation
Kansas City, Missouri

✓ George Harvey
Chairman, President and CEO
Pitney Bowes
Stamford, Connecticut

✓ James Treybig
President and CEO
Tandem Computers Inc.
Cupertino, California

TRANSPORTATION

✓ Robert Eaton
Chairman
Chrysler Corporation
Highland Park, Mississippi

✓ Robert O'Neil
President and CEO
DeLair-Cather
Washington, D.C.

✓ Joe Gorman
Chairman
TRW
Cleveland, Ohio

OTHER

✓ Yla Eason
President
Olnec Toys
New York, New York

Judicial Watch Inc.



VIA CERTIFIED MAIL (AND FAX)
RETURN RECEIPT REQUESTED

October 19, 1994

Ms. Brenda Dolan
U.S. Department of Commerce
14th Street and Constitution Avenue, N.W.
Room 6020
Washington, D.C. 20230

Re: **Freedom of Information Act Request**

Dear Ms. Dolan:

Pursuant to the Freedom of Information Act ("FOIA"), 5 U.S.C. 552, and its regulations, we hereby request from the U.S. Department of Commerce ("DOC") all correspondence, memoranda, lists of names, applications, diskettes, letters, expense logs and receipts, diary logs, facsimile logs, telephone records, tape recordings, notes, and other documents and things that refer or relate in any way to the following:

- 1) The Secretary of Commerce's upcoming visit to India to promote trade and other issues;
- 2) Persons, companies, and others who have applied to go or have expressed a desire to go on the trip to India with Secretary Brown;
- 3) Companies, organizations, or persons who have applied for but will not go on the aforementioned trip to India with Secretary Brown;
- 4) Companies, organizations, or persons on whose behalf Secretary Brown has solicited, or promoted business from 1993-present; and
- 5) Any and all communications with the Democratic National Committee or other

October 19, 1994

Page 2

Democratic Party organizations or political action or political fundraising committees or organizations concerning the persons who will go or would like to go on the forementioned trip, and those who have been excluded and/or will not go on the forementioned trip.

Pursuant to FOIA and the regulations of the U.S. Department of Commerce, if any portions of the requested documents are claimed to be privileged, those portions which are not claimed to be privileged should be provided to the undersigned. This should be done prior to the conclusion of the statutory 10-day period, because of our clients' dependence on this information to conduct its business.

As you know, under FOIA, there is an absolute requirement to produce those segregable portions of documents which are not claimed to be privileged, as well as a list ("Vaughn Index") which identifies by date, author, general subject matter, and claim of privilege(s) those documents, or portions thereof, which have not been withheld or not provided. Vaughn v. Rosen, 484 F.2d. 820 (D.C. Cir. 1973), cert. denied, 415 U.S. 977 (1974); Iglesias v. Central Intelligence Agency, 525 F.Supp. 547 (D.C. 1981); see generally, La Rocca v. State Farm Mutual Automobile Insurance Co., 47 F.R.D. 278 (W.D. Pa. 1985).

We agree to pay any and all expenses relating to this search.

Thank you for your expected courtesy and cooperation in responding to our request.

Sincerely,

JUDICIAL WATCH, INC.



Larry Klayman
General Counsel

M E M O R A N D U M

TO: Rob Stein
Jonathan Sallet

FROM: RV Phil Verveer

RE: William Ginsberg

DATE: September 29, 1994

In the past you have been kind in indulging my suggestions about individuals who might be included as members of Secretary Brown's trade delegations. This animates me to try again.

William B. Ginsberg, the Chief Executive Officer of Cellular Communications International, Inc., should be given strong consideration in connection with this winter's trade mission to India. Mr. Ginsberg is an extremely successful entrepreneur in the cellular radio field. He is well recognized as a leader of that industry. One of his company's holds a 50% interest in a license to serve Delhi. So far as I know, it is the only US company holding such an interest in India.

I worked with Ginsberg at the FCC during the Carter Administration. He is a person of the utmost

ability and integrity and would, I am sure, be a highly creditable addition to the delegation.

In addition, Ginsberg was an early financial supporter of the Clinton/Gore campaign and a very generous donor to the party's 1992 election effort. Mr. Ginsberg can be reached at Cellular Communications International, Inc., 150 East 58th Street, New York, NY 10155. Telephone (212-906-8480).

If I can provide any additional information about this, please let me know.

Chicago Sun-Times

FRIDAY, JUNE 30, 1995

THE PRESIDENT'S PRICE LIST



ELLEN DONNE SUN-TIMES

President Clinton and his wife, Hillary, arrive by helicopter at Meigs Field on Thursday to begin a two-day visit to Chicago.

WHAT DEM DONORS GET FOR \$100,000

People who give \$100,000 to the Democratic National Committee receive:

- Invitations to two meals with the president and two meals with the vice president.
- An invitation to accompany Democratic party leaders on foreign trade missions.
- "Honored guest" status at the 1996 Democratic Convention in Chicago.
- Two "policy retreats" with administration officials, plus private "Home Town Briefings" by the officials when they visit the contributor's area.
- A "DNC staff contact" to handle their personal requests.

Party Selling Perk Package

BY LYNN SWEET

ST. LOUIS, WASHINGTON, BIRMINGHAM
Copyright 1995 THE CHICAGO SUN-TIMES

WASHINGTON—You can't buy President Clinton, but for a cool \$100,000 you can reserve a place at his dinner table.

In a rare, detailed example of how the White House can be used as a potent fund-raising tool, the Democratic National Committee is marketing high-level access in a package of perks that resembles something out of a Neiman Marcus catalog.

A DNC brochure and related memo, obtained by the Chicago Sun-Times, offer party high-rollers a sliding scale of opportunities to rub shoulders with Clinton and other administration officials.

For a minimum of \$100,000 DNC
Turn to Page 10

Donors

Continued from Page 1

fund-raisers get at least two meals with the president, another pair with Vice President Al Gore, two "policy retreats" with top administration leaders, and VIP treatment at the party's 1996 national convention in Chicago.

For \$50,000 raised or contributed, one gets a presidential reception, one dinner with Gore, two special high-level briefings and the convention VIP treatment.

And the \$10,000 package includes the presidential reception and the Gore dinner, the policy briefings and bestows "preferred" convention status instead of VIP, sort of like flying business instead of first class.

"And if you're the average citizen, you get nothing," said Ellen Miller, executive director of the

■ What's photo op worth? Coffey, Page 6.

Center for Responsive Politics, which analyzes the influence of money on politics.

To be sure, Democrats aren't the first to exploit the White House for political fund-raising. In one Republican package put together for the 1992 campaign, those who gave or raised at least \$92,000 earned a photo opportunity with then-President George Bush, lunch with Vice President Dan Quayle, breakfast with GOP congressional leaders and an invitation to a reception with Cabinet members.

And the Republican National Committee is currently raising money by offering meetings with its high-ranking officials.

Critics, such as Common Cause President Ann McBride, call such enticements "outrageous."

"What this says is that large money buys you special favors, special benefits, inside information, special meetings that the average citizen in this country could never even begin to think about," McBride said. "It says there are two classes of Americans."

In practice, major political fund-raisers reap jobs or appointments or, if they are lobbyists,

ple, Lewis Manilow and John Schmidt, who co-chaired the 1992 Clinton campaign in Illinois, were both rewarded. Schmidt has a top job at the Justice Department, and Manilow was appointed to an international advisory commission. Manilow's stepson Edwin Eleendrath was appointed regional director of the U.S. Housing and Urban Development Department in Chicago.

But Chicagoan Amy Zisook, a former special assistant in the Clinton White House who helped the DNC raise \$70 million in 1992 and was finance co-chair for Clinton's primary, said access is overblown. "The amount of influence that people who contribute money have is not that great," she said.

"For most people, it is a big ego trip," she said. "They want to say they went to Washington and saw the president or saw Secretary X or Secretary Y. That enhances their reputation and also, quite frankly, their reputation to raise money because it makes them look like an insider."

Sen. Paul Simon (D-Ill.), who once ran for president, defended the practice as distasteful but necessary, at least for the time being.

"I don't like the system," Simon said Thursday. Just the night before, he and other Democratic members of Congress mingled with donors at a DNC fund-raiser that produced \$3.5 million, a record for one event. "There is no question big contributors end up having extra access, and it is not a healthy thing, and I hope we change. But you either decide to participate in the process or sit on the sidelines and criticize."

The DNC fund-raising program, designed to raise \$68 million for elections next year, is separate from the Clinton/Gore '96 campaign drive that Thursday night sponsored a fund-raising dinner in Chicago featuring the president and first lady.

In the brochure and memos, the DNC offers perks that can be had for various prices. It also includes incentives tailored to female donors. For example, those who give \$1,000 or raise \$3,000 get invitations to events with Hillary Rodham Clinton; Gore's wife, Tipper, and female political appointees.

Those at the top donor level, reserved for contributors of at least \$100,000 a year, thrive the

DEMOCRATIC NATIONAL COMMITTEE

Donald L. Fowler
National Chair

Christopher J. Dodd
General Chair

DNC MANAGING TRUSTEE EVENTS & MEMBERSHIP REQUIREMENTS

EVENTS

- Two annual Managing Trustee Events with the President in Washington, DC.
- Two annual Managing Trustee Events with the Vice President.
- One annual Managing Trustee Dinner with senior Administration officials.
- Honored Guest Status
Managing Trustees enjoy Honored Guest Status at select Presidential functions and at the 1996 National Convention in Chicago.
- Annual Economic Trade Missions
Managing Trustees are invited to participate in foreign trade missions, which affords opportunities to join Party leaders in meeting with business leaders abroad.
- Two Annual Retreats/Issue Conferences
With one to be held in Washington, D.C. and one held at executive centers elsewhere in the U.S., Retreats allow Managing Trustees to interact with Party leaders and Administration officials as well as to participate in exclusive issue briefings.
- Invitations to Home Town Briefings
As senior Administration officials travel throughout the country, Managing Trustees are invited to join them in private, impromptu meetings.
- Monthly Policy Briefings
Administration officials discuss topics ranging from telecommunications policy to welfare reform at regular Washington policy briefings in which Managing Trustees are invited.
- Personal DNC Staff Contact
Each Managing Trustee is specifically assigned a DNC staff member to assist them in their personal requests.
- "The Daily Briefing" Fax Subscription
All Managing Trustees receive daily political fax alerts and announcements and are invited to monitor surveys.
- Multi-Program privileges
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This Democratic National Committee memo, one of several obtained by the Sun-Times, shows the benefits of being a "managing trustee," which requires a \$100,000 annual donation.

In addition to the events with the president and vice president, a Managing Trustee enjoys opportunities to join party leaders in meeting with business leaders abroad. A Democratic source said these trips and could, for example, include a junket to Paris with the U.S. ambassador to France, or a trip to Mar-a-Lago, where the president and first lady often spend time.

NOLANDA HILL
2401 Pennsylvania Avenue N.W.
Apartment 604
Washington, D.C. 20037

DETERMINED TO BE AN ADMINISTRATIVE

PERSONAL & CONFIDENTIAL
MEMORANDUM

MARKING INITIALS: MF

DATE: 12/2/94

7019 07745-2

TO: Ron Brown
FR: Noland Hill
DATE: February 25, 1994

In my two conversations with Jim Hackney today I have become concerned that you understand what I believe you and I agreed to concerning First International last night. I am not going to delineate the discussions re: the business arrangement, in this memorandum. However, we clearly agreed that dealing with public announcements would be done only after consensus as to forum and substance has been reached between the two of us. It was my belief that no consensus had yet been reached, that forum for delivery had not been agreed to; and that we would reach a consensus following my deliberations as to your suggestions. I am now told by Hackney that the machine "for getting Knight off your back" has been put into motion. I trust that this information is incorrect. I explained to you my position, listened thoughtfully to yours, and trusted that you would not act unilaterally. Please notify me on my Washington answering machine (you have the number) as to whether my understanding as to your position, and trust in your commitment to honor my position, is well-placed. Again, I have been led to believe by your staff person that action is imminent on your part. If I am incorrect, please let me know so that I do not act in a hasty, and possibly irrational manner, which I might believe would protect me from unnecessary publicity and/or irreparable damage.

I am more than confident that we had an understanding as to my needs for deliberation time as to how this might be handled vis a vis your suggestion last night. I hope I was not wrong, and that this is, as earlier indicated, merely a communications problem.

cc Rob Stein
Jim Hackney

September 8, 1994

Ms. Melissa Moss
Director
Office of Business Liaison
U. S. Department of Commerce

Dear Ms. Moss:

I take this opportunity to introduce our company to you. We are a small business located in Springfield, Virginia. We provide our clients with computer software and network integration service through arrangements with software companies in India. We are now planning to set up our own software development facility in India through a wholly owned subsidiary company. The products developed there, and services, will be exported world wide.

Since our company is planning to set up a major operation in India, we are very keen to be a part of Secretary Brown's business delegation which would visit India in Spring of 1995. An opportunity to visit that country will help us to clearly understand the procedures that are involved in setting up our Indian subsidiary/operation, and to make some personal contacts in government and industry there.

President Clinton and the administration have been very supportive of small business in many ways. As an extension of that support we feel that small businesses should be given opportunities for high visibility and international exposure. In the past, the perspective on global trade issues provided by small businesses have contributed towards our nation's economic policies. I am confident that we will continue to contribute towards this end by providing the delegation a small entrepreneur's perspective on trade relations with India, and how small businesses can benefit from such missions. A profile of our company is enclosed for your information.

I am hereby submitting my name to be included in Secretary Brown's delegation and would be very encouraged if we can get a positive reply from you. You can be assured of our continued support to the Democratic National Committee.

I will be happy to provide you with additional information that you might need. I can be reached at (202) 857-4137.

Thank you for your consideration.

Sincerely,


Jay Bose Jay Bose
President & CEO

Enc. Company Profile

8738 Ridge Hollow Court • Springfield, Va

-2248-



Tel. 207-772-5481
Fax 207-772-0432
Telex 650-338-6976

Portland, Maine USA
Moscow, Russia

April 8, 1994

The Honorable Secretary Ron Brown
Department of Commerce
U.S. Department of Commerce
Washington, D.C. 20230

Dear Mr. Secretary:

I want to personally thank you for your remarkable representation of America's business community in leading the Presidential Business Delegation to Russia. All of us were very proud of playing a small part in this mission and you set a pace and standard that challenged most of us. It made one stand straighter and work harder. Well, well, done. Without your support and commitment to small business however, I know Ameriport would not have been a natural fit in this crowd. I thank you for your support and know it will continue.

The opportunity to visit with Mayor Sobchak with the smaller group was most helpful in that his Deputy, Vladimir Putin, immediately picked up on our import orientation and has since worked with my reps there in a very definitive, helpful fashion. I cannot help but say another small thanks for having read our brochure and reiterated that "trade is a 2 way street". It did not go unnoticed and was one of the few times an American official has said that. Our recognition and support of their need to export is not especially in vogue on this side at the moment but I think you know there is an increasing interest and momentum to this end in Russia that we cannot ignore. It isn't enough to put our millions into privatization training and avoid their interest in entering our market.

I had an excellent discussion with Jim Winkelman of your department in Moscow about this. If I can be so forward as to suggest that you ask him for a report on this and the very positive reaction our efforts are receiving from the Russian side.

I would also be pleased to give you a more detailed report on my impressions of the trip. As a small business executive working in Russia I often find that our impressions are a bit different from the giants. I would suggest in this report that Commerce as well as State use advisory groups of the smaller players who often are more in touch with the street pulse there.

Again I thank you and your exceptional team for the opportunity to participate and I look forward to repaying the generosity of Department of Commerce in some way in the months ahead. Melissa and I are keeping in touch about the latter.] *

If you are ever in Maine, please let us know. Maine's hospitality and downeast humor are legendary to the patient.

Sincerely,

[Signature]
Ro Saribekian

c.c. Senator Mitchell
Senator Cohen



INTERNATIONAL PROCUREMENT & EXPORT MANAGEMENT

Silicon Valley, California • Los Angeles • New York • Jerusalem • Moscow • Mexico City • Ho Chi Minh City • Changchun, China

04 August 1994

To: Secretary of Commerce, Mr. Ronald Brown
 United States Department of Commerce
 14th Street and Constitution Ave. NW
 Washington, D.C. 20230
 (Attn: Mr. John Ost)

Dear Secretary Brown,

~~Universal Export Limited, Inc., a small business~~
 based in Silicon Valley, California. We sell ~~the~~ safe chemicals to seven European countries and three Asian countries including
~~China.~~

Our firm has only been in business for one year. I appreciate the assistance of USDOC with our European contacts, however, in China we have been on our own. Fortunately, we have utilized some family government contacts in the PRC. ~~We have tried numerous times for some assistance from your department but to no avail.~~ We are in the process of opening a dilution plant in China to increase the volume of sales. We were unable to 'buy' a percentage of this plant. We will sell them super concentrated product, all made in the USA to be diluted in China. We currently own 70% of a joint venture business in the city of Changchun, Jilin Province.

The United States trade policies are not to our advantage. We are taxed up to 70% in some countries, whereas they are taxed about 20 %. Is this fair? I appreciate the Clinton Administrations focus on change, however, it is very slow coming. ~~Due to lack of assistance from your department, we are thinking~~ about manufacturing these products in China instead of the United States. This will hurt the California economy as well as the US economy on a whole. What

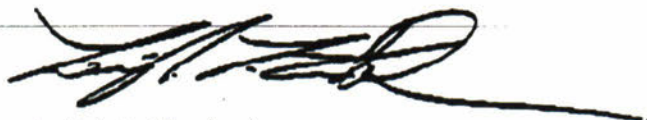
would you suggest? Either getting some help from the USDOC or not even taking the trouble to do this and leave the US altogether?

~~The reason I am writing this letter is as follows.~~ I read in the Far Eastern Economic Review, "America Calling- U.S. plans big sales push in China next month" dated 28 July 1994, that yourself and Undersecretary Jeffrey Garten will be bringing 25 executives on a "presidential mission" to the region. I assume that these executives contributed a lot of money to the Administration. I am a registered Democrat; however, I am unable to contribute hundreds of thousands of dollars as of yet for the privilege to meet the right contacts in any country.

~~I thought that the Democratic Administration would help the "smaller" people as well as big business. I guess I am mistaken.~~ Our firm has the ability to make hundreds of millions of dollars in China if we can get some help from the US Government. I am turning to you, Secretary Brown, to include some small businesses in your trade mission to China. We are scheduled to leave to China on the 9th of August to meet the Mayor and Governor of the Jilin Province and to set up the plant. (We have decided not to leave the US until your reply.) This can be great publicity for you and your office as "helping the little guy" when it comes to US trade not just big business.

I sincerely hope that you respond to this letter before your "mission" to China. Then I will know that the government does care about people not just money. I await your most urgent reply.

Sincerely,



Leigh L. Lindenbaum
President & CEO
Universal Export Limited, Inc.

P.S- Mr. Ost,

Thank you for your time and help. You are the only person in Washington that listened to my problem. I would appreciate your assistance in the future.

LLL

773142



Embassy of the United States of America

Buenos Aires, May 23, 1994

Mr. Don Cassil
Cassil Marketing
1325 East 9th
Little Rock, Arkansas 72202

Dear Don:

Thanks for your faxed letter of May 21. It would be great, and very appropriate, for you to come with the Ron Brown Business Mission. The trip is to Brazil, Chile, and Argentina from June 25-July 2 and is billed as a "Presidential Mission." They will be in Buenos Aires June 28 and 29 and will be travelling on a U.S. Air Force plane. We are told to expect a party of about 60 people, including business executives, elected officials, media representatives, and Commerce and other U.S. Government agency officials.

Certainly, small business should be included in this group, and who better to represent them than you. One of the planned events for Buenos Aires is the exchange of instruments of ratification to bring into effect a Bilateral Investment Treaty between the U.S. and Argentina which will particularly facilitate small and medium business investment in Argentina.

With regard to joining the mission, I recommend that (in addition to your White House contacts) you contact Jude Kearney, who is the Deputy Assistant Secretary of Commerce for Service Industries and Finance (Telephone 202-482-5261). Jude is from Arkansas and formerly worked on Bill Clinton's staff when he was Governor, as did several other members of his large, prominent black family from Pine Bluff. He was just here a few weeks ago and is a friend. I believe he could advise and assist you with getting on the mission. Please call Jude - I recommended you call him, and give him my best.

Please keep in touch and let me know if you are going to be with the mission.

Sincerely,

James R. Cheek
Ambassador



February 8, 1994

MEMORANDUM FOR

James Hackney
Counsellor to the Secretary

FROM:

Jude Kearney
Deputy Assistant Secretary
for Service Industries and Finance

SUBJECT:

Company Participation on the Secretary's Russia Trip

I want to make a special recommendation of two stellar companies for the Russia Mission.

The first, UNC Incorporated, is already on the list. UNC's president, Dan Colussey, is former Chairman of Pan Am and an incredibly successful aviation equipment manufacturer. The company is fast growing, well run, well financed and diversified. They have a great deal of interest in Russia and would add a lot of stature to the trip.

The second company is not yet on the list. It is the billion dollar Arkansas investment bank Stevens Inc. They do a great deal of international finance and are involved with a fair amount of major project finance. They are very interested in going to Russia and would also make a positive contribution to both the Secretary's trip and the objectives set forth for the trip.

cc: Melissa Moss
Sally Painter



MEMO

TO: JUDE KEARNEY
FROM: C. Payne Lucas
RE: Kelvin A. Wall
DATE: November 19, 1993

C. Payne Lucas

The following summarizes some of my qualifications for this trade mission:

- Have extensive international trade and business experience as Vice President of Coca-Cola for 7 years
- Also as International consultant with Arthur D. Little, Marketing Professor at Harvard Business School, and 4 years on Visiting Committee for Harvard's International Center.
- Have travelled extensively throughout southern Africa and spent 4 months this summer and fall in South Africa. Have established an extensive network of relations there with major financial institutions, investment banks, and black business leaders as South African entrepreneurs.
- Been requested to organize and coordinate U.S. networking activities between Black Business in the U.S. and South Africa for the Renaissance Project Group (Black South African Business Groups/ANC).
- Organized and now head a \$20 million Venture Capital Fund directed at South Africa and committed to support Black Economic Empowerment.
- Experienced in trade and tourism marketing and promotion through consulting in Caribbean.
- Assisted "Made in USA" South African promotion of trade to U.S. companies.
- Contributed \$2,000 to both the election campaigns of Mandela and President Clinton.

A Partnership Including
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Washington, DC 20006-2296
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Facsimile 202-778-8087

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HACKNEY #14

MCDERMOTT, WILL & EMERY

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Ronald L. Platt
Legislative Director
202-778-8017

May 24, 1994

The Honorable Ronald H. Brown
Secretary of Commerce
Department of Commerce
14th Street & Constitution Avenue, NW
Room 5858
Washington, DC 20230

Dear Secretary Brown:

Yesterday I forwarded to you a letter from Mr. William R. Klesse requesting that Mr. E. Glenn Biggs, a director of Diamond Shamrock, be considered to be included in your delegation for your upcoming trip to Chile, Argentina and Brazil. In that regard, although Mr Klesse's letter did not mention it, Diamond Shamrock has significant interest in the possibility of investments in both Chile and Brazil in addition to their current investment in Argentina and Bolivia.

Also, as a Texan (no one is ever a former Texan), I should note that Glenn Biggs was not only a long time supporter of Secretary Bentsen when he was in the Senate, but the Democratic party in Texas.

I am hopeful that Glenn can be included in your delegation and that Bill Klesse can also participate with the delegation in Argentina.

Best regards.

Sincerely,


Ronald L. Platt



JUN 23 1994

HACKNEY
#15

Mr. Ronald L. Platt
Legislative Director
McDermott, Will, & Emery
1850 K Street, N.W.
Washington, D.C. 20006-2296

Dear Ron:

Thank you for your letter. I was pleased to learn about E. Glenn Biggs' interest in our upcoming mission to South America. In fact, Mr. Biggs is participating in this mission as a part of our business delegation.

Your interest is most appreciated. I look forward to working with you again in the future.

Kindest regards.

Sincerely,

Ronald H. Brown

C#32170
MUDGE ROSE GUTHRIE ALEXANDER & FERDON2121 K Street, N.W., Washington, D.C. 20057-1898
202-429-9355 Facsimile 202-429-9367Ralph Olan
Of Counsel

AUGUST 8, 1994

The Honorable Ronald H. Brown
Secretary of Commerce
U.S. Department of Commerce
Attn: Import Administration
14th Street & Pennsylvania Avenue, NW
Washington, DC 20230

Dear Mr. Secretary:

I got a real kick seeing you in your office last week. All of your old friends from the Senate Judiciary days are very proud of you, and we cheer your every move. I am especially pleased by your strong leadership in intellectual property. You are already a folk hero to our inventors and creators, and I suspect that you are the first Secretary of Commerce ever to know the difference between a patent, a trademark, and a copyright. Three cheers!

Speaking of which ... you mentioned your trip to China with a group of CEOs. Would you have room for one more? Frances Preston, the CEO of Broadcast Music Inc., is a dynamic and savvy music industry executive, with close ties to Vice President Gore. She's out of Nashville, now in New York, and she represents American pop composers — the big names who write the music that the rest of the world listens to, dances to, and pirates. You'd enjoy her company, and she'd make a tremendous impression on the Chinese. And her presence on the delegation would underscore the importance the Clinton Administration attaches the copyright protection for U.S. authors in China.

I know time is short, but she's ready to go. Could I call your assistant and get your verdict?

Again, I thank you for letting me catch a glimpse of the lion in his lair.

Sincerely,



Ralph Olan

Pyle, Dreher, Mills & Dye, P.A.

ATTORNEYS AT LAW
775 WOODLANDS PARKWAY, SUITE 100
RIDGELAND, MISSISSIPPI 39157

Mailing Address:
P.O. Box 23004
Jackson, Mississippi 39223-3004
Telephone:
(601) 957-2800
Telecopier:
(601) 957-7440

Wilson Golden

November 16, 1993

Honorable Ronald H. Brown
Secretary, United States Department of Commerce
Main Commerce Building
14th Street and Constitution Avenue, N.W.
Washington, D.C. 20230

*Re: 1994 South Africa Trade Mission
Digital Software Corporation Electrical Power Systems*

Dear Mr. Secretary:

With reference to the earlier letter to you from my client, Glenn A. Gladney, Chairman/CEO, DSC Electrical Power Systems, regarding his interest in being included in your 1994 South Africa Trade Mission, this is to simply urge your favorable consideration of Mr. Gladney's request.

I am acting as legal counsel and chief financial advisor to DSC, an African American-owned company which will soon relocate to Jackson. DSC is primarily engaged in the application of telecommunication and computer technology and the value added resale of electrical power generation and transmission equipment.

He and I met earlier with Stephen Boykin, Senior Business Development Specialist in the Minority Business Development Agency, who provided invaluable guidance on available programs within the Department of Commerce. Since that time, Mr. Gladney also attended a White House NAFTA briefing led by President Clinton, and has actively lobbied a number of undecided members of Congress, particularly members of the Congressional Black Caucus, on behalf of its passage.

Pyle, Dreher, Mills & Dye, P.A.
Honorable Ronald H. Brown
November 16, 1993
Page 2

* { Again, your favorable consideration of Mr. Gladney as a participant in the South Africa Trade Mission would be most appreciated in developing the new relationship of DSC Electrical Power Systems with the Department of Commerce. I look forward with eager anticipation to continuing my longstanding relationship with you since the days at the Democratic National Committee, and hope to have an opportunity to personally express my appreciation in the near future.

Sincerely yours,


Wilson Golden

WWG:lw

cc: Terence R. McAniff, Esquire
Mr. Stephen J. Boykin

* ES/OS *

CONTROLLED CORRESPONDENCE

CONTROL #: C429907DATE DUE IN EXEC SEC: 06/02/94WHITE HOUSE CONTROL #:PRIORITY: AACTION AGENCY: OBLCOORDINATE WITH:ADDRESSED TO: SECYSIGNATURE LEVEL: SECYINSTRUCTION: PREPARE RESPONSE FOR SIGNATURE

"A"
PRIORITY

FROM: PLATT, RONALD L.
(MCDERMOTT, WILL & EMERY)

TITLE: MR.SALUTATION: MR. PLATTNUMBER OF COSIGNERS: 0

SUBJECT: REQUEST THAT E. GLENN BIGGS BE INCLUDED IN YOUR
UPCOMING TRADE MISSION TO ARGENTINA

INFO COPIES: ES, SECY, GC, GPRECEIVED: 05/24/94ASSIGNED: 05/25/94

THE CORRESPONDENCE ANALYST FOR THIS DOCUMENT IS GP
GP

Tracy
p. 11
no due by
5/31/94
2 hours
Jelly

HACKNEY
#19

JOHNNIE L. COCHRAN, JR.*
EDDIE L. HARRIS
ERIC S. PERRER**
CARL E. DOUGLAS
CAMERON A. STEWART
CLARA HILL-WILLIAMS
SHAWN S. CHAPMAN
WILMER L. HARRIS
VICTORIA C. KING

*ALSO MEMBER WASHINGTON D.C. BAR
**ALSO MEMBER NEW YORK BAR

LAW OFFICES
JOHNNIE L. COCHRAN, JR.
A PROFESSIONAL CORPORATION
4929 WILSHIRE BOULEVARD, SUITE 1000
LOS ANGELES, CALIFORNIA 90048
(313) 934-9200
FAX (313) 934-9525

OF COUNSEL
DONALD L. WILSON, JR.
WASHINGTON D.C. OFFICE
CAPITOL HILL WEST BUILDING
201 MASSACHUSETTS AVENUE N.E.
WASHINGTON, D.C. 20002
PHONE (202) 549-0225
FAX (202) 549-0225

June 7, 1994

VIA TELECOPIER
(202) 482-4054

The Honorable Ronald H. Brown
Secretary of Commerce
300 14th Street, N.W.
Washington, D.C., 20005

RE: Presidential Mission to South America

Dear Secretary Brown:

It has come to my attention that you are putting together a trip of Chief Executive Officers to accompany you on a Presidential Mission to South America from June 25, 1994 to July 7, 1994.

I thought I would take this opportunity to recommend for your serious consideration Mr. Murti Tolaney, President and Chief Executive Officer of Montgomery Watson, a worldwide environmental engineering firm with head offices in Pasadena, California, and a company of which I am a member of the Board of Directors. Montgomery Watson has been very active in South America for the past several years including engineering design and construction management services for five Water Treatment Plants in Sao Paulo, Brazil. The company is also currently providing Program Management and engineering services for the Aguas Argentinas Program in Buenos Aires.

Montgomery Watson is a member of an International Consortium which has a 20 year contract to provide a totally new program of water and waste water services to approximately 9 million people in the Buenos Aires region. It is possible that some special recognition related to this program could be developed as a part of your mission to South America. Mr. Tolaney, whom I personally have a great amount of respect for, would certainly be a valued asset to you as you seek to promote the export of environmental goods and services to this most important International Market. Mr. Tolaney can be reached at (818) 568-6682.

LAW OFFICES
JOHNNIE L. COCHRAN, JR.
A PROFESSIONAL CORPORATION

Honorable Ronald H. Brown
Re: Presidential Mission to South America
June 2, 1994
Page 2

LETTER IN IT; C...
d...

I will be in Washington Friday, June 10, 1994 and would very much like to see you if your schedule permits. Should you have any questions regarding Montgomery Watson or its Chief Executive Officer, Mr. Tolancy, please do not hesitate to contact me.

Sincerely yours,



Johnnie L. Cochran, Jr.

JLC:dc



AUG 19 1994

MEMORANDUM FOR Christine Varney
FROM: Rob Stein *RS by CWR*
SUBJECT: Scheduling Request for the President

Attached is a scheduling request for the President. It is a request for a private meeting between President Clinton and Secretary Brown on August 23 or 24 to discuss goals, objectives and expected outcomes from the August 26 - September 3 Presidential Business Development Mission to China and Hong Kong. Please pass this information to Ricki Seidman as soon as possible. Thank you.

Copy to Jingle + And then file Hetting

HACKNEY
#21

April 25, 1994

MEMORANDUM FOR

JAMES HACKNEY
JONATHAN SALLET
DAVID ROTHKOPF

FROM:

Melissa Moss
Sally Painter *Sally*

RE:

Business Development Mission to South America

As you are well aware, OBL is working with a variety of DOC offices to identify possible participants. While over 200 companies have been identified to date, there is still a dearth of minority candidates to accompany Secretary Brown on the plane. Any suggestions would be welcome.

Per your request, we have listed specific tasks/actions that need a single staff person, other than through the Office of Business Liaison (OBL), to oversee and coordinate. However, since tasks noted are only those that intersect with the business delegation directly, this is probably not an exhaustive list. Where possible, we have suggested a staff person for consideration. Given our short time-frame, we would greatly appreciate getting feedback at your earliest convenience.

I. PRELIMINARY DECISIONS

o Sector representation will include the following categories:

- information technologies (telecommunications and computer)
- energy/infrastructure
- healthcare technologies
- environmental technologies
- transportation/infrastructure

In addition, a sixth category will include companies that have deliverables/advocacy considerations to be announce while the delegation is in South America. Please note that finance has not been included in the list.

While company participation will be determined on a case-by-case basis, the goal is to have sector representation as evenly distributed as possible.

- ### **o A draft criteria was developed and should be signed-off in the larger weekly meeting. (See Attachment.)**

II. TIMING

- ### **o April 15 through April 29** Companies will be identified, chosen and vetted.

Memorandum cont.
Hackney/Sallet/Rothkopf
April 25, 1994

Time-line continued..

- o April 25 through May 6
Company invitations will be extended.
- o May 11
Deadline for all company materials to be submitted.
- o May 13
Drop Dead Date for all materials.
- o May 21
Business Advance Team Departs.
- o May 22
Washington Reps meeting for participating companies.
- o May 28
Secretary Brown Departs

III. TASKING/RESPONSIBILITIES AND DEADLINES

Deadlines are based upon the amount of work that needs to be completed to make a 5/28 departure.

TASK	STAFF DESIGNATE	CURRENT DEADLINE
o Scheduling/Tracking (Secretarial and Business)	To be determined by US&FCS	4/26
o Mission Brochure	To be determined within TD	4/26
o Logistics (visas, etc.)	To be determined by US&FCS	4/26
o Vetting Process	Glen Piercy John Richards	4/27
o Development of Mission Fee	To be determined by US&FCS	4/28
o Invitations & Company Interaction	Melissa Moss Sally Painter	Invitations Out 4/28 (On-Going)

Memorandum cont.
Hackney/Sallet/Rothkopf
April 25, 1994

TASK	STAFF DESIGNATE	CURRENT DEADLINE
o Briefing Materials	Ann Hughes Carlos Montoulieu	On-Going
o Ground Pre-Advance	Morton/Hoffman Gail Dobert	On-Going
o Business Advance	To be determined	On-Going
o Communication w Posts	To be determined by US&FCS	On-Going
o Company Meeting Planning	To be determined by US&FCS	On-Going
o Planning of events on 2/28 at White House	OBL/ Maryann Smith	On-Going
o Liaison w/ White House	Melissa Moss Sally Painter Maryann Smith	On-Going

Please get back to me as soon as possible with any changes and/or omissions.
Thanks for your help. We look forward to working together.



**PRESIDENTIAL BUSINESS DEVELOPMENT MISSION
TO SOUTH AMERICA
CRITERIA FOR SELECTION
Office of Business Liaison**

In addition to the standard conditions of participation for trade missions, the criteria for selection are:

- A. Companies in industry categories identified as key prospects for U.S. exports and considered important for improving the trade and investment opportunities for U.S. companies looking to do business in South America. These categories include, but are not limited to: information systems, environmental technologies, energy, health care technologies, and transportation;
- B. Companies which have already done preparatory work to enter the marketplace;
- C. Companies which intend to form joint ventures with the emerging entrepreneurial class in South America;
- D. Companies representing American diversity:
 - large, medium and small companies;
 - ethnic and gender diverse ownership
 - regionally diverse; or
- E. Foundations or organizations which represent infrastructure improvements to South America which are considered critical to business expansion.
- F. Companies with reinvestment potential.

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FOR
INDIA TRIP WORKING GROUP MEETING

HACKNEY
#22

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III. BUSINESS DELEGATION *Melissa + Sally*

IV. INTERAGENCY DELEGATION *Charlotte*

V. CONGRESSIONAL *Sally Susman*

VI. PRESS *Carol Hamilton*

VII. AGENDA ITEMS:

- ♦ Garten's Advance Trip Preparation.
- ♦ Request for Timelines Action Schedule
(Action/Deadline/Responsibility).
- ♦ Request for India Trip Outreach Calendar.

CK:9/29/94

<u>Unit/Name</u>	<u>Tel. No</u>	<u>Room</u>	<u>FAX #</u>
O/S: Jim Hackney	482-5485	5865	482-0919
O/S: Rob Stein	482-4246	5854	482-2741
O/S: Mark Harris	482-4245	5854	482-2741
O/S: Tony Das	482-3934	5510	482-4576
O/S: Charlotte Kea	482-5485	5865	482-0919
O/S: Kathryn Hoffman	482-5485	5865	482-0919
O/S OBL: Melissa Moss	482-5542	5062	482-4054
O/S OPA: Jill Shuker	482-5131	5522	482-6077
O/S OPA: Carol Hamilton	482-5001	5523	482-6027
O/S OLLA: Sally Susman	482-3663	5421	482-4420
O/S OLLA: Whitney Williams	482-3281	5422	482-4420
OGC: Ginger Lew	482-4772	5870	482-0042
OGC: Ira Sockowitz	482-6066	5870	482-0042
ITA U/S: Jeff Garten	482-2867	3850	482-4821
ITA D/US: David Rothkopf	482-6230	3862	482-1689
ITA/PA: Cecile Ablack	482-3809	3414	482-5819
ITA O/US: Bill Morton	482-1015	5063	482-6021
ITA O/US Melinda Yee	482-1051	3855	482-5933
ITA O/US: Pat Corken	482-3917	3842	482-2925
IEP A/S: Chuck Meissner	482-3022	3868A	482-5444
IEP PDAS: John Huang	482-2993	3868A	482-5444
IEP DAS/EAP: Nancy Patton	482-5251	3820	482-4760
IEP/EAP/SA&O: Bill Cavitt	482-1536	3033	482-4729
IEP/EAP/SA&O: Kathy Keim	482-3423	2308	482-5330
IEP/EAP/SA&O: Kent Stauffer	482-3877	2036	482-4453
IEP/EAP/SA&O: John Simmons	482-2954	2308	482-5330
TD A/S: Ray Vickery	482-1461	3832	482-5697
TD/EPC: T. S. Chung	482-4501	2003	482-1999
TD/ADV: Clyde Robinson	482-1464	3832	482-5697
FCS DG: Lauri Fitz-Pegado	482-5777	3802	482-5013
FCS/PDAS: Bob LaRussa	482-0725	3802	482-5013
FCS: Russell Smith	482-4836	1223	482-5179
ESA D/US: Paul London	482-3727	4850	482-0432
NOAA: Susan Ware	482-6196	6228	482-4307
NTIA: Roanne Robinson	482-1551	4898	482-1635
NTIA: Greg Francis	482-3184	4720	482-1865
PTO: Dieter Hoinkes	703-305-9300	902	703-305-8885
TTA: Jay Stewart	501-6985	1513	482-4279
TA/ITP: Elliott Maxwell	482-5150	4817	482-4826
NIST: Stephen Carpenter	301-975-4119	A513	301-975-3530
BXA: Dan Hurley	482-1455	3892	482-2387
USAEP: Camille Richardson	482-0543	7424	482-4473

**MEMORANDUM**

To: China Group
From: Paul Rosenberg
Date: July 22, 1994

Attached is a copy of the Memo which I prepared for Rob recently, and which we discussed at yesterday's meeting. For obvious reasons, please keep this confidential.

Thank you.

Distribution: Day
Dunn
Forest
Hackney
Hoffman
Kea
Lew
Morton
Moss
Painter
Patton
Rosenberg
Rothkopf
Schuker
Sussman

Memorandum

To: Rob Stein
Fr: Paul Rosenberg
Re: Research on Franklin China trip
Date: July 14, 1994

I have reviewed press accounts of the Franklin trip. The following are key points:

- used an Air Force C-137
- stayed in Hong Kong at Marriott Hotel in Pacific Place
- cost of airplane was ca. \$480,000 (\$13,000 per hour times 37 hours)
- delegation was 18 government employees, of which "more than one dozen" were political appointees, plus seven business leaders
- criticism compounded when DOC refused—on security grounds—to list the officials who accompanied her, and when it was disclosed that the group included three public affairs officers and an official photographer
- business delegation included her husband
- claimed "over \$1 billion" in deals from the trip:
 - \$800 million for 12 Boeing 777's to China Southern Airlines (one piece suggested the deal was part of an existing sales agreement)
 - \$4.3 million for ATT for switching equipment for Changchun Post Bureau
 - \$8 million for Northern Telecom for the China Telecommunications Ministry mobile switches
 - \$20 million to Bouligny (North Carolina) for chemical processing equipment
- other major claimed outcome was "an agreement to negotiate an MOU on end-user checks to ensure that exported high tech items are being used for civilian purposes"

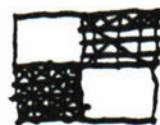
from Memo

Dunn - No docs.
 Day - No more than already submitted
 Morten - Have not heard back from -
 sent signed memo back w/ box
 checked here are docs. but there
 were no docs.

Lea/Ambrose - No more than already submitted
 Hoffman - yes
 Kea - Have not heard.
 Hackney - yes a few Hoffman gave to me
 Rosenberg - No - Enigma spoke w/ (just the doc)
 Sussman - NO perleanne

415 + 415

Stein - yes
 Inspector General - No docs
 Human Res Management - No docs
 NTIS - NO docs
 Cheri Center - yes, but sent back to select
 OPA - yes
 Security - nothing
 ITN. Dept.
 USIA
 ESA CENSUS



PTD

Tracy - brick next wall x4/24/6
 brida - calls

one lose impairment priority

CIA Docs

~~style office~~

- Frieda (Toby cables)
 Philip Adams



UNITED STATES DISTRICT COURT
FOR THE DISTRICT OF COLUMBIA

Judicial Watch, Inc.,
Plaintiff,

v.

United States Department
of Commerce,
Defendant.

C.A. No. 95-0133 (RCL)

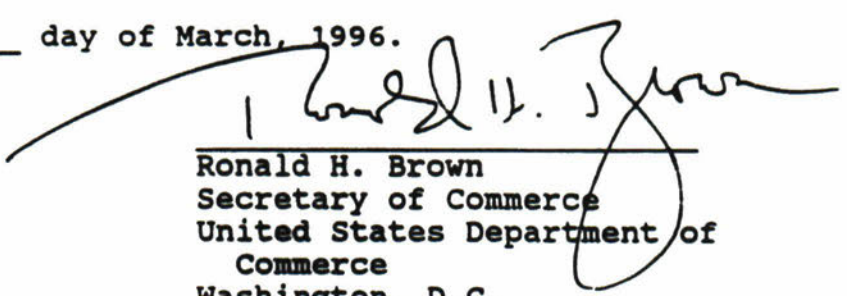
DECLARATION

I, Ronald H. Brown, hereby declare subject to the penalties for perjury that the following facts are true and correct:

1. I did not direct, supervise, or otherwise participate in determining, the scope of the Department of Commerce's search for and/or preparation of response to the Freedom of Information Act ("FOIA") requests made the basis of this suit.

2. I do not maintain documents responsive to the FOIA requests made the basis of this suit, nor at the time of the FOIA requests did I maintain any such documents.

Executed this 14 day of March, 1996.



Ronald H. Brown
Secretary of Commerce
United States Department of
Commerce
Washington, D.C.



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150 EAST WISCONSIN AVENUE • MILWAUKEE, WISCONSIN 53202 • (414) 272-4707 • FAX (414) 272-5059

HACKNEY

:#26

January 11, 1995

The Honorable Ronald Brown
Commerce Secretary
U.S. Department of Commerce
14th and Constitution, N.W.
Washington, DC 20230

Dear Secretary Brown:

I am extremely distressed at not being selected to accompany you on the upcoming Trade Mission to India.

I was an invited guest when Prime Minister Narsimah Rao was in Washington, DC in May. The Prime Minister encouraged me to become active in helping attract new business to India, and I was so moved by his speeches that I immediately began exploring several possibilities through telecommunications, the food industry and transportation.

Three companies expressed keen interest in doing business in India: AT&T's Micro-Electronics Division, Blommer Chocolates, and Harley-Davidson Corporation. I notified you in November of my interest in being included as a delegate on your trade mission.

I followed up with numerous communications to Melissa Moss, who was coordinating the delegation selection process.

I was invited to attend a briefing on January 6, 1995 regarding the trade mission, at which time I was informed that all delegates had been selected and that I had not been chosen.

Whether or not I was selected as a delegate will not dissuade me from pursuing business ventures in India. Because of my own business background and connections, I know I will be successful.

My concern is the entire process of how this Trade Mission was planned, the criteria used to select the delegates, and the lack of communications between your office and those of us who were actively pursuing the opportunity to attend.

I was never informed of the criteria for selection, although I had attended meetings in Washington, DC and had faxed numerous communications to your Associate, Melissa Moss, in an attempt at keeping you informed of my plans and activities.

The Honorable Ron Brown

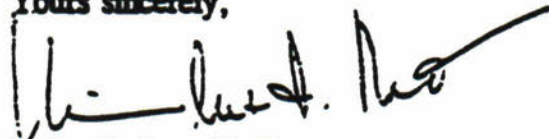
Page two

January 11, 1995

I told the group on January 6th that small businesses will not have the strength, the manpower nor the funds to do business in India. The scope and nature of the needs of a developing third-world country like India requires much nurturing, cultural understanding, and lots of financial backing.

I wish you success on your mission. I only regret that I was not selected to join you. I believe that had I been properly informed as to the goals and objectives of the trip, I could have been a valuable asset to you and your group. I have no idea why Melissa Moss excluded me nor why she waited until the last moment to notify me that I was not selected.

Yours sincerely,



- Kailas J. Rao, Ph.D.
Executive Managing Director

KJR:cam

CC: President Bill Clinton
Vice President Al Gore
Under-Secretary Jeffrey Garten
Chairman Bob Graham, DSC
Senator Herb Kohl
Congressman Gerald D. Kleczka
Bowman Cutter, Deputy Assistant to the President
for Economic Policy, NEC, The White House

Commerce officials didn't forget to remember Trie

'94 memo reveals talk of private reception in Beijing

ASSOCIATED PRESS

Charles Yah Lin Trie — presidential friend, fund-raiser and Democratic donor — didn't land an official slot on the 1994 U.S. trade mission to China. But he was on the minds of the trip's organizers.

Deputy Assistant Commerce Secretary Jude Kearney inquired at the highest levels of the agency whether Mr. Trie could host a party during the August-September 1994 mission.

"As you know, Charlie is very interested in hosting a brief reception or other appropriate event for the delegation in Beijing," he wrote in a memo to two Commerce colleagues.

Mr. Kearney, who has since left Commerce, said he had asked them to set aside time "in which Charlie could interact with the delegation."

Commerce officials don't recall whether Mr. Trie got his wish. An attorney for Mr. Trie, whose \$640,000 contribution to Mr. Clinton's legal defense was returned after the money's origins were questioned, declined comment.

Still, the memo illustrates the extraordinary access Democratic fund-raisers appeared to have enjoyed when the Commerce Department was run by a former Democratic Party chairman and staffed with numerous former party officials.

Since campaign donors were identified among official trip delegations in 1993, questions have arisen about whether Ronald H. Brown, the late commerce secretary, used trade missions to reward political supporters.

Documents that have come to light since last fall suggest that even when donors weren't officially on trade missions, special arrangements were considered to accommodate them overseas.

For instance, the Democratic National Committee asked the White House to consider inviting



Charles Yah Lin Trie

several big donors to events with Mr. Clinton at a November 1994 trade summit in Indonesia. Among them:

- Mr. Trie, who before 1993 operated a Little Rock restaurant frequented by Mr. Clinton, but who since has started an international trade consulting firm.

- Gene and Nora Lum, a Hawaiian couple who raised money for the Democrats among Asian-Americans and had close ties to Mr. Brown.

- Pauline Kanchanalak, a business consultant whose \$253,000 contribution had to be returned after questions arose about its source.

Calling the donors "strong supporters to the president and the Democratic Party," Vida Benavides, the party's director of Asian affairs, wrote Clinton aide Doris Matsui: "The White House should consider including them at official events ... such as presidential speech, official receptions-dinners and meet-and-greet with the president."

White House and Commerce Department aides could not confirm whether the donors were invited to any events attended by Mr. Clinton at the Asia-Pacific Economic Cooperation forum.

Mr. Kearney's Aug. 10, 1994, memo to Jim Hackney, Mr. Brown's official counselor in the department, and Melissa Moss, who headed Commerce's office of business liaison, shows he recognized the sensitivity of his request on behalf of Mr. Trie — whose consultancy represented more than 30 companies in the United States, Hong Kong and China. Mr. Kearney said he was sending a description of Mr. Trie's company, Daihat-su International Trading Co., to the department's general counsel for approval.

The company, then based in Little Rock, also had offices in Beijing and other Chinese cities and in Hong Kong.

Asked recently whether Mr. Trie ultimately gave a reception in China as proposed, Mr. Kearney said he couldn't recall precisely. "I don't think that it occurred."

Since his donation to Mr. Clinton's Whitewater legal defense fund was returned last March, Mr. Trie has emerged as a central player in the controversy over foreign-linked campaign donations to Democrats.

His clout was impressive: He got Chinese arms dealer Wang Jun invited to a White House coffee klatch with Mr. Clinton last February. Mr. Wang's company, Poly Technologies, has been implicated in arms smuggling into the United States and is closely aligned with China's government and military.

Mr. Trie was appointed last April to a presidential trade commission. In May, he contributed \$10,000 to the Democratic National Committee. He has been to the White House more than a dozen times during Mr. Clinton's presidency.