

PIERRE SPECIAL NEEDS PROJECT AND DEVELOPMENT

This project contains information for the benefit of : Sampson, Bladen, Pender, Hanover, Cumberland and Duplin counties.

The impact study of this project:

1. Housing project for the blind, disabled, and elderly
2. Guidelines and rules to be followed must apply to new construction and restoration to the above in number 1; must show evidence of the cost factor and the design of existing and nonexisting structures and must meet all requirements for rehabilitation setforth by federal regulations, and/or agencies
3. Studies must meet the cost of living standards and/or its economic factors or results
 - A. Show an adequate site plan for approvals, included in this would be designs to establish an elevator system, correct dimensions and specific floor plans
4. Must make sure that cost is sufficient with the housing authority and is consitant with various, disability and special needs laws.
5. Improvement of all site possibilities to be obtain
6. Give details of estimated operating expenses
7. Must show financial credit exceptance
8. Must employ general contractor for said project
9. Facility will contain 100 or more according to state and federal regulations of the classes described
10. Physical inspection will occur on a periodic basis according to the agency's regulations
11. Must show marketability
 - A. for the physically, mentally disabled persons, or the elderly
 - B. give and show proper inspections of housing facilities upon request
12. Will meet all proper requirements as related by the federal government or other agencies
13. Mechanical, electrical, plumbing, landscaping, interior design, and all such amenities and standards are met by the contractors and subcontractors as stated in a given contract which meet all agencies guidelines and contractors stipulations and approvals
14. Designs and standards in areas such as parking areas, driveways, utilities, sewer, drainage system

15. Will provide on site and off site services
16. Will provide proper materials for facilities foundations and support structures
 - A. Dimension plans for each living area on a one fourth inch scale, which includes elevators, and basements, patio structures to meet specific structural requirements
17. Soil testing requirements will be met
18. Contractors will be licensed and/or certified by the correct governing bodies, and must be general contractors. Subcontractors will be hired by the general contractors. All involved must have proper licenses in their fields. Must be in business at least 3 years. Must show a financial statement from his or her public accountant.
19. Provide a lease/tenant contract showing a maximum of at least forty (40) years of occupancy
20. Will show nonprofit and tax exempt status
21. All rules and regulations applying to proposals or facilities will have the consent and the approval of the attorneys in charge
22. Make sure all zoning requirements meet facilities site approvals
23. Must meet all specific site requirements and inspections for facilities legal requirements
24. Will establish a drug-free workplace and facility
25. No lobbying activities will take place while the proposals are in the application and exception stage
26. Proper roads and highways and transportation will be established
27. Maintenance, plumbing, electrical will have the proper materials to meet all agency guidelines
28. Survey site and all deeds and all addendums
29. Will employ housing manager and a field site coordinator
 - A. Will meet with agencies for all proper documentation to be inspected and qualified.
30. Facility employee and staff must and will meet all requirements for the care and service for all concerned
 - A. Home care
 - B. Transportation
 - C. Medical care
 - D. Education
 - E. Security and safety
 - F. Educational and meditational programs

All existing rules and regulations established by the federal housing handbook, as stated will be met and abided to by this facility/center for the good of all that are concerned with this project. Facility buildings will be owned by the federal government and /or its agencies. With this in mind, we will have community development and local planning programs, i.e., music, dancing, arts and crafts, religious functions, field trips, marketing programs, social programs, question and answer sessions. This will be informative and helpful to all that are entitled under the facility/center operations.

All buildings located on the site will have the proper amenities and sizes according to U. S. Housing and Urban development requirements.

Most buildings will consist of:

1. Separate kitchen, bedroom, dining, living room environments
2. Library facilities
3. Disabled parking areas and/or lots
4. Refuge disposal and retention areas
5. Proper heating and air conditioning installed, (based on cost)
6. Shared roofing will have a forty (40) year guarantee
7. Constuction will be of brick quality
8. Central laundry facilities
9. Recreational facilities for games, plays, religious functions, social events, meetings, etc.

The facility center will have the following:

1. Security cameras
2. Satelite systems
3. Interpreters
4. Safety officers
5. Employment recruiters (job development and training)

All land and building costs will be provided at a reasonable rate set by and established by the federal governments to meet their established rules and regulations setforth by their agencies

Also provided:

1. Health related services through specific agency or agencies
2. Social service information on their related programs

Will work with all private and public funding agencies or organizations for the development of

the facility/center.

The project will also consist of:

- A. Housing structures, i.e., disabled, displaced, and elderly
- B. School structures
- C. Medical structures

All fees will consist of:

- A. Construction
- B. Lease fees
- C. Survey/title fees
- D. Marketability fees
- E. Cost, and/or organizational fees

All costs must meet the standards set by H.U.D. in the establishment of a public charter school that will be certified and regulated by the state and its agencies.

This proposal will contain a percentage of 50-70 percentile rate for equipment and materials pertaining to electrical, plumbing, and heating services. To protect against energy losing qualities and standards for said items.

All proposals will cover the cost of administration, applicable taxes, land development and/or any other such incurments that may arise. And to make sure that there is quality control for all projects pertaining to the facility/center.

A financial statement concerning the projects endeavors will be supplied in writing upon request to persons of required agencies involved at any given time.

Business Plan and Proposal

Budget Plan

A. This Elderly housing and building program will be developed for the elderly, blind, deaf, and people with disabilities and special needs.

For the first year it will consist of 150 people and 250 from 5 to 10 years and from 10 to 15 years 260 people and from 15 to 20 years for 260 people.

For the first year with 150 people the total is: \$11,400.00

250 " " " " \$13,200.00

In 10 to 15 years with " " " " " \$15,600.00

" 15 " 20 " " " " " " \$15,600.00

B. The following services will be provided:

1. Administration office
2. 75 patience rooms
3. 75 bathrooms
4. 4 partial bathrooms
5. 12 baby dispenser systems
6. 2 secratary romms
7. 2 doctors and nurses lounges
8. 1 kitchen with dining romm, for nutricious meals
9. 1 custodial room
10. 1 maintenance and transportation room
11. 1 game and activity room
12. 1 dry cleaners and laundry, pick up area.
13. 1 library and entertainment area for social events
14. 1 beauty salon
15. 1 barber shop
16. 1 chaplin developement center
17. 1 vistors recreation and social function center
18. 1 security developement center
19. 100 fire alarms
20. 100 sprinkler systems
21. 3 entrances and exits
22. 15 cameras and v.c.r.'s with playback for security monitoring

23.1 PBX telephones in all rooms

24. t.v. in all rooms

25.1 pharmacy, for in patient dispensing of drugs

26. outdoor and entertainment section

All the proper electrical wiring and plumbing will be placed properly and meet government inspection and codes.

Kitchen and dining room and sanitary inspection of all equipment and rooms.

Inspection of foods, water and systems and bathroom and other facilities.

C. Transportation will consist of;

1.2 buses

2.5 cars

3.2 ambulance's to be rented for on call duties.

4. parking lot with paved and line area

5. well maintained landscaped areas.

D. The medical center will also provide;

1. Ambulatory home care

2. physical therapy rooms

3. M.R.I. testing

4. C.A.T. scanning

5. ultra scanning

6. E.E.M. and E.E.G. and E.K.G.

7. dancing therapy

8. research center

9.35 specialist

10. dental care

11. hearing aid care

The patients will have the options of payment such as, insurance, medicare, medicaid, private checks, visa, mastercard or cash..

E. The medical building and its facilities will be making constant efforts to protect all of its patients and employees on a continual basis. We will have in place all the applicable insurances, bonding, with omissions and errors.

We will install and install safety equipment and measures, first aid. There will be constant get togethers, meetings, social functions, question and answer boxes, field trips, sports activities, recreation and entertainment events.

F.The assets and or profits befor the liabilities are:

For the first year for 150 people \$17,100,000m

" " five years " " " \$85,500,000m

" " " " " 250 " \$165,000.000m

" " ten years " " " \$300,000,000m

" "ten to fifteen " 260 " \$365,000,000m

" "fifteen to twenty " " \$3,650,400,000billion

Our total profits from one year to twenty years are, \$45,830,040,000billion

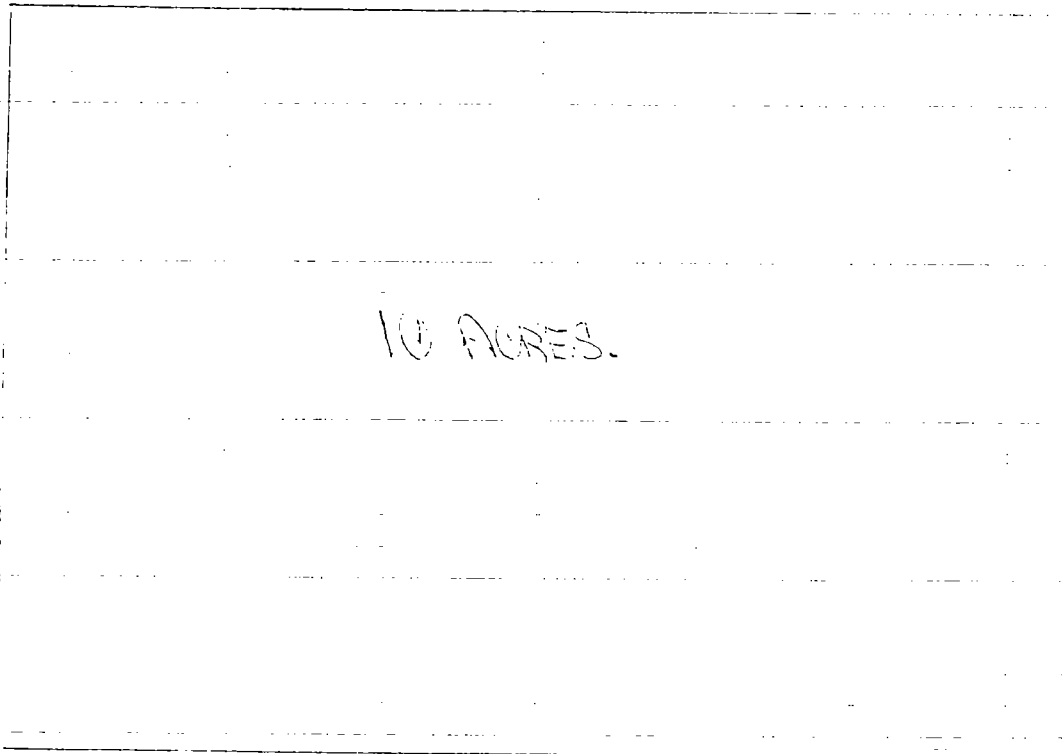
G.Our professional staff and building will provide an experience team of qualified people with dedication and commitment to the patience and the medical center.

The program will also provide all with a comfortable country living setting for an utmost safe and loving enviorment with all of its great possibilities.

Mary L. Stewart
President

"OUR MOTTO"
Our Children are our Future

ELDERLY HOUSING AND NURSING CARE HOME



BUILDING @ 10,000 Sq. Ft.

10 ACRES @ \$4,000 AC. = \$40,000

SURVEY @ \$5,000
TOTAL \$45,000

ELDERLY HOUSING AND CARE BUILDING

NUMBER OF ROOMS	ROOM SIZES		
75 EFFICIENCY APARTMENTS 1 BR. 1 BATH	80 X 20	3 ENTRANCES AND EXITS	\$5,000
80 BATHROOMS - PATIENTS AND EMPLOYEES	9 X 12	100 FIRE ALARM	70,000
84 " " - PASSENGERS WITH SINK	9 X 12	100 SPRINKLER SYSTEM	80,000
84 TOILETS		1 ALARM (")	15,000
84 SINKS		15 CAMERAS WITH V.C.R. BACKUPS	25,000
84 SHOWERS		3 IN & OUT LIGHTS	5,000
85 BATHROOMS		1 A.C. & HEATING SYSTEM	70,000
12 DIAPER CHANGING STATIONS		1 P.B.X. TELEPHONE SYSTEM	80,000
2 SECRETARY OFFICES	9 X 12	TRAINING & PAYMENT	25,000
1 ADMINISTRATIVE OFFICE	20 X 20	LANDSCAPING	10,000
2 SEMINAR ROOMS	20 X 20	EQUIP. BOYS & SUPPLIES	900,000
8 COMMUNITY ROOMS:	20 X 20	INTERIOR & EXTERIOR COST OF	
1 KITCHEN WITH DINING	20 X 20	CONSTRUCTION	4,000,000
1 CUSTODIANS RM.	20 X 20	KITCHEN & UTILITY RM. EQUIP.	75,000
1 MAINTENANCE AND REPAIR STATION RM.	20 X 20	SUPPLIES FOR BUILD.	500,000
1 GAME AND ACTIVITY CENTER	20 X 20	FRAMING & DRESS (big size)	500,000
	20 X 20	BOYS, MATERIALS & CLOTHING EQUIP.	75,000
COMMUNITY ROOMS CONSIST OF:	20 X 20	PAVING - STEEL - CONCRETE	80,000
1 BEAUTY SALON	20 X 20	TRANSPORTATION	
1 BARBER SHOP	20 X 20	2 BUSES	
1 CHAPLIN DEVELOPMENT CENTER	20 X 20	5 CARS	
1 VICTOR RECEPTION CENTER	20 X 20	1 AMBULANCE/RENTAL FROM MEDICAL	
1 SECURITY DEVELOPMENT CENTER	20 X 20	CENTER	50,000
1 OUTDOOR, SPORTS AND ENTERTAINMENT	20 X 20		
SECTION			
		TOTAL	\$7,130,000

PROFIT FOR ELDERLY CARE HOUSING BUILDINGS

150 PEOPLE X 12 MONTHS A YR. AT \$11,400 = 11,400 X 150 PEOPLE = 17,100,000 FOR 1 YR. \$35,500,000 FOR 15 YRS.

250 PEOPLE X 12 MONTHS A YR. AT \$11,000 = 11,000 X 250 PEOPLE = 27,500,000 FOR 1 YR. 115,000,000 FOR 15 YRS.
500,000,000 FOR 10 YRS.

10 to 15 YRS. 860 PEOPLE X 12 MONTHS A YR. AT 1,500.00 = 15,000 X 860 PEOPLE = 40,500,000 FOR 1 YR. 365,040,000 FOR 10 YRS.
15 to 20 YRS 3,650,400,000

1st YEAR PROFIT 150 PEOPLE 17,100,000 m
5th YEAR (") (") (") 35,500,000 m

5 YEARS 250 PEOPLE 115,000,000 m
10 (") (") (") 300,000,000 m

10 to 15 YEARS 860 PEOPLE 365,040,000 m
15 to 20 (") (") (") 3,650,400,000 m

1 to 20 YEARS PROFIT before LIABILITIES TOTAL \$ 45,830,400 billion

OPERATING BUDGET FOR REGIONAL CLINICAL MEDICAL CENTER HOME CARE

	ANNUAL	8 hr day	20 YEARS	5 YEARS	5 YEARS	20 YEARS
3 Doctors	75 ANNUAL	8 hr day	142,000 X 3	576,000	2,804,000	34,560,000
1 Chief Admin	40 " "	" "	102,400 X 1	102,400	409,600	6,144,000
1 Director	50 " "	" "	76,800 X 1	76,800	3,072,000	15,360,000
1 Head Nsg.	25 " "	" "	34,000 X 1	64,000	3,304,000	14,800,000
2 SECRETARY	15 " "	" "	76,800 X 2	76,800	3,340,000	15,360,000
4 Clerks	10 " "	" "	25,000 X 4	102,400	409,600	6,144,000
12 Nurses	50 " "	" "	51,000 X 12	6,440,000	26,712,000	2,804,000,000 billion
2 Nurses ASST	4.50 " "	" "	24,300 X 3	1,915,400	7,723,400	11,723,400 m.
5 Nurses ASST	3 " "	" "	24,400 X 5	1,094,000	5,100,000	76,800,000 m.
4 Outpatients	13.50 " "	" "	53,000 X 4	1,230,000	6,400,000	11,800,000 m.
4 Cooks	12 " "	" "	50,700 X 4	1,920,000	6,400,000	12,160,000 m.
2 Electrician	25 " "	" "	64,000 X 2	128,000	640,000	9,600,000 m.
2 Plumbers	25 " "	" "	64,000 X 2	128,000	640,000	9,600,000 m.
2 Plumbers	15 " "	" "	33,400 X 2	71,800	3,072,000	4,600,000 m.
1 Pharmacist	75 " "	" "	39,600 X 1	39,600	3,534,000	53,760,000 m.

TOTALS

258,304,300

73,039,400

5,454,920,000

All profits will go back into the Pierre Exceptional School Inc. operating budget and/or accounts.

Budget of
UTILITIES AND INCIDENTALS FOR PROFESSIONAL CLINIC HAVING 8 NURSING CARE HOMES

Period: 1 YEAR 5 YEARS 10 YEARS

Electric 15,000 60,000 2,550,000

Telephone 40,000 160,000 6,800,000

Fuel & Oils 20,000 80,000 360,000

Fuel 50,000 1,500,000 4,500,000

Generators 10,000 40,000 1,500,000

Insurance 20,000 80,000 3,000,000

TOTALS \$130,000 \$2,550,000 \$17,550,000

Profit and Loss Statement

Liability 1st Year 31,205,823 m.

3rd Year 17,110,400 m.

52 Year 7,209,920 billion

ASSETS

PROFIT 1st Year 17,100,000 m.

Liability 1st Year 31,162,833 m.

7,150,000 GOVERNMENT GRANTS AND OTHERS

Liability total for 1 Year owed 16,942,53 m

Profits 5 Years in Asset 165,000,000 m.

Liabilities 5 Years $\div$ 73,110,400
Total 56,210,400

Liabilities owed for 1 Year $\div$ 6,942,833
Total Profit 49,267,512 m

10 to 15 Years Profit 365,040,000 m.

15 to 20 Years Profit 3,650,400,000 billion

20 Year Liability 7,209,920 billion

Total Profit 3,194,580 billion

1 to 5 Years Profit 49,267,512 m.

10 to 20 Years Profit 3,194,580 billion

Total 3,243,847,512 billion

PROPOSAL AND GRANT PLAN--NEW-- EXISTING FOUNDATION

RULES FOR PROPOSAL AND BUSINESS PLANS

1. Analyze
2. Analyze list
3. Look for clues
4. Fact finding
5. Make a variety list
6. Make a determination list (benefits)
7. Benefits to public
8. Lock in, need for convincing law proposal and their benefits
9. Outcome:
 - (1) cost factors
 - (2) benefits
 - (3) area needs

10. Proposal grant funds
 1. Rehabs center
 2. Special education grants
 3. Human resource center
 4. U. S. department of education
 5. Local community involvement
 6. Laws and other information and benefits
 7. Housing laws:
 - A. rules and regulations and by-laws
 - B. development programs
 - C. research grants
 8. Outcomes

RULES FOR MEDICAL PROPOSALS

1. Analyze
2. Analyze list
3. Look for clues
4. Fact finding
5. Make a variety list
6. Make a determination list (benefits)
7. Benefits to public
8. Lock in. need for convincing law proposal and their benefits

9. Outcome:
 - (1) cost factors
 - (2) benefits
 - (3) area needs

10. Proposal grant funds
 1. Rehabs center
 2. Special education grants
 3. Human resource center
 4. U. S. department of education
 5. Local community involvement
 6. Laws and other information and benefits
 7. Housing laws:
 - A. rules and regulations and by-laws
 - B. development programs
 - C. research grants
 8. Outcomes

CONVINCING ENFORCEMENT PLAN

1. Telecommunication:
 1. Local
 - State
 - Federal agencies
 2. Local boards of education
 - A. Public charter school
 - B. Medical boards
 - C. H.U.D.
 - D. Other foundations
 - E. Legislation/politician
 - F. Political organization
 - G. Secretary
 - H. Written proposal to all politician
 - I. Look for answers and follow-up

- J. Directors
- K. Advisor to politicians

2. Community details outline--cause and affect
 1. Safety of program proposal security
 2. Details concerning all laws
 - A. Local
 - B. State
 - C. Federal
3. Set appointments with:
 - A. Chairman of commission
 - B. Politician
 - C. Information disseminator
4. Convincing/communication
 1. Local
State
Federal agencies
 2. Local boards of education
 - A. Public charter school
 - B. Medical boards
 - C. H.U.D.
 - D. Other foundations
 - E. Legislation/politician
 - F. Political organization
 - G. Secretary
 - H. Written proposal to all politician
 - I. Look for answers and follow-up
 - J. Directors
 - K. Advisor to politicians

Community details outline--cause and affect

1. Safety of program proposal security
2. Details concerning all laws
 - A. Local
 - B. State
 - C. Federal

Set appointments with:

- A. Chairman of commission
- B. Politician

- C. Information disseminator
- 5. Find other existing grants
 - A. Private, i.e., community,
 - B. Public
- 6. Accountability
 - 1. Keep all records
- 7. New projects
 - Work with:
 - A. Chairman
 - B. Politician
 - C. Advisors
 - D. Finance
 - E. Mayor
 - F. Governor
 - G. Foundations
 - H. Outcome
- 8. Building and development
 - 1. Contractor
 - 2. Real estate agent
 - Outcome:
- 9. Determination List
 - 1. Outcome
 - 2. Profits
 - 3. Loss
- 10. Personnel and recruitment
 - Program staff development with interview
 - 1. Analyzation with interview
 - 2. Recognition awards, wages, benefits packages
 - 1. Medical
 - 2. Housing division
 - 3. Transportation-- car purchasing
 - 4. Stock
 - 5. Pension funding
- 11. Convincing
 - 1. Local
 - 2. State
 - 3. Federal
 - 4. Mayor and advisor

5. Governors
 6. Senators
 12. Retraining/in house programs
 1. Students/parents
 2. Night training
 3. Welfare
 4. Rehab clinic
 5. Clients, parent, staff
- For career of recruitment program
(existing and non projects)
Work with:

- A. Chairman
- B. Politician
- C. Advisors
- D. Finance
- E. Mayor
- F. Governor
- G. Foundations
- H. Outcome

Building and development

1. Contractor
2. Real estate agent

Outcome:

Determination List

1. Outcome
2. Profits
3. Loss

Personnel and recruitment

Program staff development with interview

1. Analyzation with interview
2. Recognition awards, wages, benefits packages
 1. Medical
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 3. Transportation-- car purchasing
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 5. Pension funding

Convincing

1. Local

2. State
3. Federal
4. Mayor and advisor

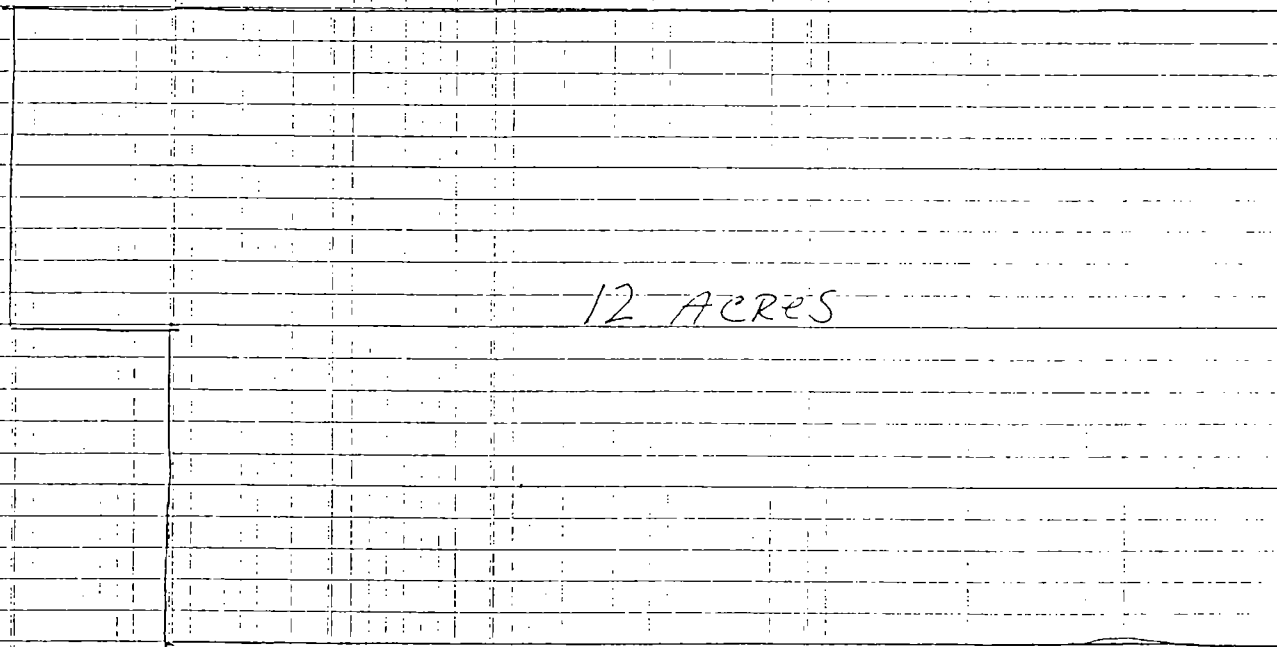
5. Governors
6. Senators
- Retraining/in house programs
 1. Students/parents
 2. Night training
 3. Welfare
 4. Rehab clinic
 5. Clients, parent, staff
1. Presidents and Assistant with tape and store project or program
 1. approval and review all information before disseminating to (all)
2. President has final approval on all:
 1. Grants
 2. Proposals
 3. Projects
 4. Payrolls
 5. Employment--hiring and termination
 6. Checks--petty cash
 7. All benefits packages
 1. Health
 2. Stock options
 8. Promotions
 9. Transfers from one project to another or facilities
 10. Communitive directive
 - A. Political and legislative actions
 1. President and assistant to president
 2. Vice president
 3. Assistants

All approvals and administration politics in all of the above matters concerning the center will have the signature of the president; also will examine all records and follow the guidelines will not give signature or approval without the president's approval.

1015 Feet Hwy Frontage

701 Highway North

PROFESSIONAL MEDICAL BUILDING for
EXCEPTIONAL CHILDREN, FAMILY & STAFF MEMBERS



BLDG: 400 sq. ft.
SURVEY: 8,000
12A x 5,000 60,000
68,000

12 ACRES

QTY			QTY		
35	DOCTOR'S OFFICES	20 x 40	2	EEG RM	20 x 30
8	BATHROOMS (COMPLETED)	9 x 16	2	EMG RM	20 x 30
7	PARTIAL BATHROOMS/W SINK	9 x 12	2	CAT SCAN RM	20 x 30
20	COMMUNES		2	EYEGLASS & LENS	20 x 40
15	SINKS		1	EYEGLASS LAB	20 x 80
7	SHOWERS		1	HEARING AID OFC	20 x 60
8	BATH TUBS		3	NURSING LOUNGE	20 x 40
10	DIAPER CHANGES		1	CUSTODIAN OFC. & LOUNGE	30 x 60
15	HANDICAP RAMPS		1	PHARMACY	30 x 60
1	KITCHEN w/ DINING RM.	30 x 80	1	CONVALESCENT RM &	30 x 80
10	SECRETARY OFFICES	9 x 12		OTHER SUPPLIES	
3	ADMINISTRATIVE OFFICES	20 x 40		TOTAL IN/OUTSIDE CONST. COST	2000,000
1	ADMITTING OFFICE	20 x 30	3	ENTRANCES	\$ 100,000
1	OUTPATIENCE LOUNGE	20 x 40		LANDSCAPING	80,000
4	DOCTOR'S LOUNGE	20 x 30		PARKING & PAVEMENT	\$ 80,000
2	SEMINAR IN PLACEMENT RM	20 x 30	115	FIRE ALARMS	150,000
2	SURGERY ROOMS	20 x 80	115	SPRINKLERS	150,000
2	RECOVERY ROOM	30 x 80	1	ALARM SYSTEM	200,000
3	RESEARCH CENTER	20 x 80	32	CAMERAS SIT-UPS w/ VCR	400,000
1	PHYSICAL THERAPY RM	20 x 60		PLAYBACK	
2	COUNSELING RM	20 x 40	3	IN AND OUT LIGHTS	10,000
4	CONFERENCE RM	20 x 20	1	AC/HEAT SYSTEM	900,000
2	X-RAY RM	20 x 60			
2	ULTRA-SOUND RM	20 x 60	1	PBX Telephone System	500,000
1	MEMO ROOM RM	20 x 20		BRICKS	1,000,000
2	MET RM	20 x 60		ELECTRICAL WIRING (BLDG. & EQUIP.)	1,000,000
				INSPECTION & OTHER FEES	800

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	SURGERY RM. EQUIPMENT	1,000,000
	RECOVERY RM. "	800,000
	RESEARCH CTR. "	1,000,000
	PHYSICAL THERAPY "	800,000
5	DOCTOR OFC. "	2,000,000
2	COUNSELING RM. "	300,000
4	CONFERENCE RM. "	400,000
	SEMINAR RM. "	600,000
1	DOCTOR'S LOUNGES "	200,000
1	OUTPATIENCE RM. "	300,000
1	ADMITTING OFC. "	400,000
3	ADMINISTRATION RM. "	800,000
2	SECRETARY RM. "	800,000
0	SUPPLY RM. "	2,000,000
8	COMPLETE BATHROOMS "	5,000
7	PARTIAL BATHROOMS "	1,500
1	HEARING AID OFC. "	800,000
2	X-RAY ROOMS "	1,000,000
2	ULTRA-SOUND RM. "	1,000,000
2	SCAT. SCAN "	800,000
2	EMG RM. "	800,000
2	EKG RM. "	600,000
1	LAB TESTING "	500,000
	MEMO-GRAM RM. "	300,000
	EYE-GLASS w/LENS "	900,000
	EYE-GLASS LAB "	800,000
	MII RM. "	1,500,000

QTY

1	KITCHEN & UTILITIES RM. EQUIPMENT	300,000
3	NURSES LOUNGES " "	200,000
1	CUSTODIAN OFC, LOUNGE, & SUPPLIES	500,000
1	PHARMACY	2,000,000
1	CONVALESCENT & OTHER SUPPLIES "	2,500,000
	BOOKS, MATERIAL & SUPPLIES	1,000,000
	TRANSPORTATION	
20	CARS	500,000
10	BUSES	300,000
3	AMBULANCES	400,000
		\$28,100,500

OPERATING PAYROLL FOR PROFESSIONAL MEDICAL OFFICE BUILDING - 540 EMPLOYEES

PAYROLL

- 70	DOCTOR'S SALARY	*90/hr.	... \$187,200 x 70 =	*1,310,400/yr.	... *65,520,000/5 yrs.	... \$262,080,000/20 yrs.
- 1	CHIEF OF STAFF	*115/hr.	... \$239,200 x 1 =	239,200/yr.	... \$1,960,000/5 yrs.	... 4,784,000/20 yrs.
- 29	DIRECTORS	*75/hr.	... 156,000 x 29 =	4,524,000/yr.	... 22,620,000/5 yrs.	... 90,480,000/20 yrs.
- 4	PHARMACIST	*85/hr.	... 176,800 x 4 =	707,200/yr.	... 3,536,000/5 yrs.	... 14,144,000/20 yrs.
- 94	SECRETARY-HEAD NURSES...	*35/hr.	72,800 x 94 =	6,843,200/yr.	... 34,216,000/5 yrs.	... 136,864,000/20 yrs.
- 93	NURSES	*50/hr.	104,000 x 93 =	9,672,000/yr.	... 48,360,000/5 yrs.	... 193,440,000/20 yrs.
- 30	NURSES' ASST.	*20/hr.	41,600 x 30 =	1,248,000/yr.	... 6,240,000/5 yrs.	... 24,960,000/20 yrs.
- 34	TECHNICIANS	*45/hr.	93,600 x 34 =	3,182,400/yr.	... 15,912,000/5 yrs.	... 63,648,000/20 yrs.
- 140	CLERKS	*20/hr.	41,600 x 140 =	5,824,000/yr.	... 29,120,000/5 yrs.	... 116,480,000/20 yrs.
- 15	CUSTODIAN	*15/hr.	31,200 x 15 =	468,000/yr.	... 2,340,000/5 yrs.	... 9,360,000/20 yrs.
- 5	COOKS	15/hr.	31,200 x 5 =	156,000/yr.	... 780,000/5 yrs.	... 3,120,000/20 yrs.
- 4	ELECTRICIAN	35/hr.	72,800 x 4 =	291,200/yr.	... 1,456,000/5 yrs.	... 5,824,000/20 yrs.
- 2	PLUMBERS	35/hr.	72,800 x 2 =	145,600/yr.	... 728,000/5 yrs.	... 2,912,000/20 yrs.
- 15	DRIVERS	12/hr.	24,960 x 15 =	374,400/yr.	... 1,872,000/5 yrs.	... 7,488,000/20 yrs.
- 4	PARAMEDICS	40/hr.	83,200 x 4 =	332,800/yr.	... 1,664,000/5 yrs.	... 6,656,000/20 yrs.
				\$47,112,000/yr.	\$236,324,000/5 yrs.	\$945,296,000/20 yrs.

UTILITIES & INCIDENTALS FOR PROFESSIONAL MEDICAL BUILDING

ELECTRIC	\$ 1,000,000 / yr. . . .	\$ 5,000,000 / 5 yrs. . . .	\$ 20,000,000 / 20 yrs.
Telephone	600,000 / yr. . . .	3,000,000 / 5 yrs. . . .	12,000,000 / 20 yrs.
FUEL & MAINTENANCE	800,000 / yr. . . .	4,000,000 / 5 yrs. . . .	16,000,000 / 20 yrs.
FOOD	800,000 / yr. . . .	4,000,000 / 5 yrs. . . .	16,000,000 / 20 yrs.
PROPANE	200,000 / yr. . . .	1,000,000 / 5 yrs. . . .	4,000,000 / 20 yrs.
MEDICAL EQUIP. MAINTENANCE	300,000 / yr. . . .	1,500,000 / 5 yrs. . . .	6,000,000 / 20 yrs.
	3,700,000	\$ 18,500,000 / 5 yrs.	\$ 74,000,000 / 20 yrs.

PROFITS FROM PROFESSIONAL MEDICAL OFFICE BUILDING

		1 yr.	20 yrs.
OFFICE VISITS & LAB TESTING (BI-MONTHLY)	x 550 students	x \$150/mo. x 12 = \$1,800 = \$990,000	\$19,800,000
	x 2,500 PARENTS w/Children	x \$150/mo. x 12 = \$1,800 = \$4,500,000	\$90,000,000
STAFF, EMPLOYEES & PROFESSIONALS	x 540	x 150/mo. x 12 = \$1,800 = 972,000	\$19,440,000
SPOUSE & CHILDRENS	x 2,260	x 150/mo. x 12 = 1,800 = 4,068,000	\$81,360,000
SCHOOL STAFF	x 152	x 150/mo. x 12 = \$1,800 = 273,600	5,472,000
SCHOOL STAFF SPOUSE & CHILDREN	x 608	x 150/mo. x 12 = \$1,800 = 1,094,400	\$21,888,000

SURGERY OPERATION 6,610 x \$5,000 = \$33,050,000/yr. ... \$661,000,000/20 yrs. \$11,898,000 \$237,960,000

- MRI	6,610	x 1,700 =	11,237,000/yr. ...	\$224,740,000/20 yrs.
- LASER	"	x 8,000 =	52,800,000/yr. ...	1,057,600,000/20 yrs.
- EEG	6,610	x 450 =	2,974,500/yr. ...	59,490,000/20 yrs.
- EMG	"	x 550 =	3,635,500/yr. ...	72,710,000/20 yrs.
- SCAT SCAN	"	x 650 =	4,296,500/yr. ...	85,930,000/20 yrs.
- Mammograms	"	x 650 =	4,296,500/yr. ...	85,930,000/20 yrs.
- Ultra SOUND	"	x 700 =	4,627,000/yr. ...	92,540,000/20 yrs.
- X-RAY TESTING	"	x 850 =	5,618,500/yr. ...	112,370,000/20 yrs.
- EYEGLASS & LENS TEST	"	x 150 =	991,500/yr. ...	19,830,000/20 yrs.
- EYEGLASS & LENS	"	x 330 =	2,181,300/yr. ...	43,626,000/20 yrs.

- COUNSELING TESTING & SEMINAR PLACEMENT	16,610	x	\$650 =	\$4,296,500	...	\$85,930,000/20 yrs.
- PHYSICAL THERAPY	"	x	\$700 =	4,627,000	...	92,540,000/20 yrs.
- HOME CARE	"	x	150 =	991,500	...	19,830,000/20 yrs.
- PHARMACY DRUGS	"	x	1,500 =	9,915,000	...	198,300,000/20 yrs.
- AMBULANCE SERVICE	"	x	150 =	991,500	...	19,830,000/20 yrs.
- CONVALESCENT EQUIP	"	x	2,500 =	16,525,000	...	330,500,000/20 yrs.
- Psychology Counseling	"	x	350 =	2,313,500	...	46,270,000/20 yrs.
- MEALS (3)	"	x	18 =	118,980	...	2,379,600/20 yrs.

\$172,998,980/yr.	\$3,459,979,600/20 yrs.
+ 11,898,000	+ 237,960,000
\$184,896,980	\$3,697,939,600

SUMMARY

ONE TIME : LAND \$ 68,000
 BLDG \$ 25,290,800
 EQUIP \$ 28,106,500
 \$ 53,465,300

ONE YEAR : PAYROLL \$ 47,112,000 47,112,000
 UTILITIES \$ 18,500,000 3,700,000
 \$ 65,612,000 50,812,000

FIRST YEAR
~~\$ 119,077,300~~
~~\$ 119,077,300~~

FIFTH YEAR
 236,324,000
 18,500,000
 254,824,000

50,812,000
 53,465,300
~~1,041,277,300~~
 104,277,300

20 YEAR

PROFIT FOR FIRST YEAR : \$ 184,896,980
~~- 104,277,300~~
 \$ 80,619,680

945,296,000
 74,000,000
 \$ 1,019,296,000

PROFIT FOR FIVE YEAR \$ 924,484,900
~~- 254,824,000~~
 \$ 669,660,900

PROFIT FOR 20 YEARS

\$ 3,697,939,600
~~- 1,019,296,000~~
 \$ 2,578,643,600

INSURANCE Fe
 First Year 800,000.00
 5 Yrs 320,000,000
 20 Yrs 800,000,000

Profit after Insurance total
 Profit For First Year 13,083,910
 Profit For 5 years 341,966,090.00

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1. PROPOSAL AMENDMENT MEDICAL CENTER
2. BUSINESS PROPOSAL MEDICAL CONTRACT
3. MEDICAL CENTER / PROCESS DIVISION
4. RECOMMENDATION SECTION
5. IMPACT--MISSION STATEMENT FOR RESEARCH, TRAINING
OTHER COUNTRIES, RESEARCH AND TRAINING PROGRAMS
DEVELOPMENT
CENTER

STATEMENT OF IMPACT

1. The proposed medical building of 35 specialists, physicians, with eight degree and board-certified, with experience. The medical building will consist of 13 divisions:

1. Research development specialist programs, testing
2. Research-lab-testing programs, include blood-testing
3. Psychological counseling research-testingalso
4. Behavioral research testing programs
5. Psychiatry and neurology-research testing programs
6. Psychiatric research,testing programs
7. X-ray research, testing programs
8. General medical science research, tesing programs
9. Pharmacist, research, testing programs
10. Speech research, testing programs
11. Hearing aid research, testing programs
12. Lazers, research, testing programs
13. Eye glasses, research, testing programs
14. Convalescent equipment, research, testing programs
15. Physical theraphy research, testing, programs

The office building for physicians will have trained physicians, with testing, research center for diseases, treating diseases, on time treatment, with long life-spans.

The project consists of three sections: (1)School Project, (2)Medical Project,(3)Housing Division for special education.

II Mission and Purpose

State the educational and research, focus medical project, physicians, surgeons, spm podiatrist, surgeon, MD, testing, specialist testing, research, cardiology, endocrinology, diabetes, gastroenterology, hematology, oncology, pulmonary, critical-care, neuro-internal medicine-research, testing, hypertension cardiology, deriatric, pediatric specialists, testing and research, children and adults, testing allergy and immunology, throat, otolaryngolsy, head and neck-research and surgery testing, arthritis, surgeons-MD, research-testing-cardiovasculat diseases, cardiology, heart general board certified-specialist-testing in-prevention, diagnosis and treatment of heart problems. Board certified in nephrology, adult and pediatric, research and testing, kidney diseases, and surgeon-MD-Family Practice, testing research programs dermatology, research, testing, diseases skin, hair and nails cith surgery testing-removal of moles and skin cancer, treatment of scars, removal of face veins and leg veins, dermabraision, laser surgery, liposuction, and body contourins-physicians and surgeons-MD. gastrolenterology research-testing (digestive disorders) in the liver and intestinal disorder, with research testing hematology (blood) testing by physicians-surgeons-MS, neurology-adult and child research, testing in electron cephalography, EMG and nerve conduction, evoked potenital, physicians and surgeons, MD, testing programs. Physical Therapy, research, testing and testing equipments, obstetrics and gynecology, research-testing-high risk obstetrics, cryo-surgery, hysteroscopy, sterilization, infertility, laparoscopic, hysterectomy, pelvic-surgery-teen pregnancy, testing, cancer, tumors, norplant, research, testing Unc-eyes-surgery, laser surgery of eyes, reconstructive, surgery-testing, glaucoma testing surgery, macular-degeneration, diabetic eye disease festing by oncology, physicians, MD orthopedic, research-testing bones and joints, general orthopedics, sports medicine, arthroscopy, joint replacement fractures, arthritis, testing for cancer by orthopedic surgeons, MD, research-testing malignant diseases, cancer, chemotherapy-testing of the eyes by oncology, ears, noses, head and neck, medical and surgical

treatment and testing, research, treatment testing nose-ears, sinuses and throat by otolaryncology physicians, MD. Hearing-research, testing with hearing fitting for pathology physicians, and surgeons. speech-research-testing with-physicians for adult-child. Pulmonary disease treating research-testing (lung) lung-cancer--adult, child, pulmonary medicine, critical-care including allergy testing care, asthma-research- testing, copd, poulmonary physicians. Rheumatology research, testing (arthritis) by general and vascular surgery MD neurological research-testing-adult-pediatric-neuro-surgery-neuro-oncology surgery testing of the brain and spinal cord and nerves treatment of the cardiovascular disease surgery for prevention of stroke, spinal surgery, research-testing for ruptured discs, bones spurs, tumors and spinal fractures, insured or pinched nerves in the arm or leg, disorder cancer related pain syndromes, neurodiological intervention neuro-surgery, MD. Testing, research-testing of kidney, bladder, prostate, kidney stone, lithotripsy, treatment of innpotence and in continence vasectomyu, penile, implants, ultrasound and surgery-prostate laser, endourology, oncology, by urology physicians. Psychologist-tesearch-tesing and counseling testing of the mind by psychologists, MD, x-ray- research-testing for all of the above using MIR, mammography, EEG, testing EMG machines and equipments, lab-research testing diseases of all of the above by physicians, MD and by technicians, lab-research for glasses by physician-MD.Pharmist-research testing by the physician MD, by pharmacist, testing in drug-department, convalescent-equipment-research-testing programs.

III Perspective: State the Likely Impact on the Community

This project provides medicare for special education students, family members, and staff and their family members--cause longer life span. This project is to gain employment for community, the medical building wouls provide jobs for 540 employees and 152 empoloyees for the project for the school. The students and parents and staff and teir family members would have housing division, low-rent program which would stay the same rent for 20 years. Profit for federal taxes income- employee working pay to federal government. Profits for office visits, lab-testing, x-ray testing, MIR testing,

major and minor surgery, eye glasses, hearing aid, home-care, 24-hour services, convenescent department, pharmacist supply and others listed above. The profit 1yr 80, 619, 680, 5 years 669, 660, 900 profit the profit for 20 years-2,578, 643, 600. The community would have better life style of living.

IV Missions and Purposes

A. Describe programs implements purpose outlined-students achievements goals.

The propose to build medical project consist of 15 divisions, listed on "statement of impact sheet" on page1. The student will be living own their own with jobs and some will go to college.

V Admission Policies and Procedures

1. Thirteen selections for research center
2. Placement center for selections of job training--placement
3. Admission office for patient and out-patient surgery
4. Seminar programs
5. Follow medical--state--law
6. Patients will sign agreement for consent form;s, office visit, x-ray, MIR, testing surgery, minor or major, etc.
7. Patients will sign agreement form to pay the bills
8. Patients will fill out application forms, insurance forms, etc
9. Patient policies--home-care and after surgery
10. Patient information desk--questions and answers
11. Patients will sign in and out sheet before going home
12. Sign in sheet sign out sheet for the visitors
13. No eating or smoking in building--outpatient stay, will be able eat meals.

VI Staff Expulsion and Exclusion ground for Expelling and Excluding

1. Staff tardiness, 4 times in 2 weeks, poor tardiness

2. Poor qualities and quality of work
3. Poor manners, behavior patterns,
4. Stealing funds--fired on spot
5. Use of illegal drugs--fired on spot
- 6 After 3 times warning then forced or expelling

VII instructional Programs

A. Curriculum

- (1) Marketing Programs
- (2) Research Specialist Programs
- (3) Lab-Testing Programs
- (4) X-Ray--Testing Programs
- (5) Minor and Major Surgery Programs
- (6) Lazer Programs and Study
- (7) Psychiatric Programs and Study
- (8) Pharmacist Programs and Study
- (9) Psychiatry Counseling, Behavioral Programs and Study
- (10) Neurology Testing and Study
- (11) Psychiatry and Neurology Programs and Study
- (12) Blood Testing Programs and Study
- (13) Lab--Programs and Study
- (14) Pharmacist Programs and Study
- (15) Lazer Programs and Study
- (16) Hearing Aid Programs and Study
- (17) Speech Programs and Study
- (18) Physical Therapy Programs

- (19) Convalescent Equipments Programs
- (20) Home-Care Programs and Study
- (21) Grant and Funding-raising Programs
- (22) Conference Meeting and Seminar
- (23) Monitoring, Staff--Programs
- (24) Questions and Answers Box Programs
- (25) Family Planning Programs
- (26) PMS, Childbirth Classes
- (27) Norplant Programs
- (28) Plastic Reconstructive Programs
- (29) Eye Testing Programs
- (30) Fire Drills, Safety Programs
- (31) Holiday Party
- (32) Field-trips

Pierre Exceptional Medical Building

4556 Garland Highway

Clinton, N.C. 28328

Phone No--(910) 590 - 3316

Attach--Organizational Chart

New-Project has not been selected.

VIII Projected Types of Staff Of Medical Building

Providing List of all Positions

70 doctors

1 Chief of Staff

29 Directors

4 Pharmacists
 94 Secretary--Head Mngr
 93 Nurses
 30 Nurses'-- asst
 34 Tech.
 140 Clerks
 15 Custodians
 5 Cooks
 4 Electricians
 2 Plumbers
 15 Drivers
 4 Paramedics

IX Qualification Required for Individuals Employed by Medical--Building

As for professional, specialists physicians with licenses with 8 yr degree, some should have psychological degree and experience. Directors, should have 4 years college degree and some special education in some area but not in admin., positions. Nurses hould have 4 year degree and nurses assist. should have at least 1 and ½ years of college. Tech, should have 2 years of college some experience, clerks, should have some experience some should be able to type with at least high school student, graduate. Chief of Staff should have at least 5 years of college degree or some experience as director, love working with people. Secretary--Head Mngr should have 2 to 4 years of college of experience. Pharmacist, should have 4 years of college degree in with pharmacist, experience. Paramedics with 2years of college- degree with experience. Custodian should have experience. Plumbers and Electricians should have experience and licenses. Drivers, should have experience and bus snd driver licenses. Cook, should have experience.

X Committments of Staff to Date 100

New--construction--New Project For Special--Education

540 Staff members

XI Projected Enrollment

1997-1998 each year

1998-1999 each year

1. School Students 550, parents and childrens 2,500
2. Staff school 152 employees family members 608 total
3. Staff medical building 540 employee the family members 2,260, total 6,610 patients each year

A. Two-year Budgets 1997-1998

Revenue Projections

Sources

State Funds 25,358,000

Local Funds

Federal Grants--102,299,733,000

Grants

Foundation--10,834,000

Private Funds--9,672

Student Fees

total--464,316,450

1998-1999

State Funds--23,400.000

Local - Fund

Federal Grants--120,719,500

Foundations----- 20,814,600

Private Funds-----10,600

Students--

Total--562,971,500

B. Facility

Pierre Exceptional Medical Building

4556 Garland Highway

Clinton, N.C. 28328

New--Construction--Special Education Project

Description of Facility

Total Space Feet 400,000

35 doctors offices 20 x 40

8 bathrooms--completed 9x16

7 partial bathrooms--9x12

w/sinks

20 commodes

15 sinks

7 showers

8 bath-tubs

10 diaper changes

15 handicap ramps

1 kitchen w/dining room 30x80

10 secretary office 9x12

3 administrative offices 20x40

1 admitting office 20x40

10 outpatient lounges 20x40

4 doctors lounges 20x40
2 seminar--inplacement 20x30
2 surgery rooms 20x80
2 recovery rooms 20x80
3 research rooms 20x80
1 physcal therapy 20x60
2 counseling rooms 20x40
4 conference rooms 20x20
2 x-ray rooms 20x60
2 ultrasound room 20x60
1 mamogram room 20x20
2 MIR room 20x60
2 EEG room 20x30
2 EMG room 20x30
2 CAT scan 20x30
2 Eye glass lens 20x40
1 eye glass lag 20x80
1 hearing aid office 20x60
3 nurses lounges 20x40
1 custodian office/lounge 20xa60
1 pharmacy 20x60
1 convalescent room 30x80
In/outside const brick cost
3 entrances
Landscaping

Parking and Pavement

115 sprinklers

1 alarm system

32 cameras, sit-ups/w/vcr/playback

3 in and out lights

1 AC/heat system

1 P Bx telephone system

Brick-Building

Electrical--wiring and Equipment

Inspection and other fees

Survey land

Follow state medical laws.

C. The building has not been inspected new project-new construction

D. Fire Drills--twice month

E. Safety Programs, 3 ENT--handicap ramp, fire--alarms sec 2m, 10 handicap--hand-care

F. Describe how the maintenance will be kept for facility--custodians, will keep the bathrooms, clean at all times, the floors will be clean at all times in this building for safety reasons. The grass will be cut when needed. The plumbers, will take care of the plumbing at all times, when needed. The electrician will repair all electrical problems make sure the building is safe at all times. Follow state lay medical building.

G. Marketing- marketing plan, recruiting facilities and attracting certified doctors and others

We plan to have research--testing to fight diseases with 35 specialists, physicians also lab--testing, research, x-ray testing, general medical science research, programs, psychiatry and neurology research--testing laser--research--testing, physical therapy research--testing, lab, research--testing blood--testing research programs. Psychological counseling research, testing also behavioral patterns, pharmacist--

research testing, hearing aid research--testing, speech research--testing, Provide housing division, school division, medical building for patient care for staff and their family under special education--trade system, academic system, monitor medication--first aid classes, CPR, one on one training, in house training programs, promotions 24-hr service, monitoring patient progress, home care, x-ray testion, minor and majhor survey, lab--testing research center, counseling programs, physical therapy programs, pharmacy for drugs, hearing aid equipments, eyeglassses, lens services, eye glass--lab, seminar in--placement room, administratime office, secretary office, kitchen/w/dining room, paramedics care. The salary and benefits are great the staff and their family will have the use of the medical building and also the staff and their family members, and the students and their family members, will have the use of the housing division at very low-rent not change in 20 years.

H. Working Capitol Assets

List--Describe

Certificates of Deposit 681.00

Bond--saving 6850

Real-estate 510,000

Motor vehicles 9,000

Other assets

Insurance policy 260,000

Total-----853,950

I. Program Audits

Procedures method for auditing medical building programs.

CPA accountant should keep records on everything spent per week include the payroll, and inventory every two weeks. CPA accountant, keep general ledgers, and general journal, work-sheets, every month. CPA accountant, keep records on all payrolls once a month. CPA accountant should keep records of all grants, donations, that comes in every month. CPA, accountant should file income taxes

I time year, should check on all bills, checks all debits and profits for the medical building. Follow the medical state laws.

J. Financial Audits. Describe procedure conducting independent financial -audit for meical building.

Admin., staff, directors, consist CPA, accountant keeps redcords, payrolls, all money spent for each day and week, make inventory once a month, will keep general ledgers, general journal, worksheets, taxes, conducting financial - audit. The records should be kept up and recorded in the computer--work spread-sheet selections. Follow all the state medical-laws.

K. Health and Safety Requirements

1. Should keep all patients records in safe files, private records only marks for employee use only
2. Medical recordds office--permission slip for recordsd by patients only
3. Immunization shots on file
4. Follow State medical laws

L. Fire and Safety Regulations

All electrical equipments should be checked a all times by electrician. Fire alarm sec 2m and fire drills safety programs and meeting are required. Follow the state medical laws.

M. Food-inspections--Food will have been inspection on the food. The cooks should wear hair net on their hair, wash their hands using athe bathroom before and after. Should wear gloves on their hands to serve the food. Should keep the kitchen and dining room, cleaned and safe at all times.

N. Hazardous chemicals--Custodians, will keep all hazardous chemicals in safe place and have safety meeting and programs. Should keep the building safe at all times and the pavement and parking lots, and the landscaping. Follow the state medical laws.

O. Transportation

20 cars.10 buses, 3 ambulances

Will have home-care-pick up and ambulances, services, nurses visits to patients. Follow state medical law

Federal tax-ID 31- 1474747 Total

Medical Building 1997-1998 325,000,000

1998-1999 325,000,000

per year

Civill Liability Insurance

(1) State Coverage

General liability bldg cost 25,290,800

cost per year 100,000]

Equipment cost 53,465,300

cost per insurance 100,000

(2) 540 staff--members--comprehensive liability 1,500,000

(3) Officer Director/errors and omissions 400,000

(4) Motor bech. liability insurance

20 cars

10 buses

3 ambulances

540 employees cost 250,000

(5) Bonding--cost 900,000 per year

1997-1998

(2) Expenditure Projections

Source

Personnel--

Doctors--(70) 13,104,000

Chief of staff (1) 239,200

Directors (29) 4,524,000

Pharmacist (4) 707,200

Secretary--head mngr (94) 6,843,200

Nurses (93) 9,672,000

Nurses - Asist. (30) 1,248,000

Tech (34) 3,182,400

Clerk (140) 5,824,000

Custodian (15) 468,000

Food Service (5) 156,000

Electrician (4) 291,200

Plumbers (2) 145,600

Drivers (15) 374,400

Paramedics (4) 332,800

Employee benefit 1,000,000

Staff--Development 400,000

Rent--Material Const. 25,358,800

Bldg

1997-1998

Instructional Equipments---28,106,500

camera, vcrs, (TV) MIR, EEG othe equip--pharmacy, convalescent

Office Equipment---650,000

Testing materials---1,000,000

and book

Utilities--3,700,000

Transportation---13,000,000

Marketing---1,000

Professor Office for physicians with Children's Exceptional with Disabled and Despondent Proposal Amendment Plan

Mission Statement:

Physician's office for the exceptional disabled and despondent needs are cooperation, dependability, and trust. Our specific entities are A-1 staff, patience testing rooms, with physicians, surgeons, SPM podiatrists, surgeons, Md., specialists, cardiology, endocrinology diabetes, gastroenterology, hematology, oncology, pulmonary, critical care, neurosurgical surgeons-MD, internal medicine, hypertension, cardiology, geriatric, pediatric specialists, children and adults also with allergy and immunology, throat, otolaryngology-head and neck surgery PA, arthritis, and surgeons-MD-cardiovascular diseases, cardiology (heart), plastic surgery-MD-surgery plastic reconstructive, surgeon-MD- general, Board Certified Specialist in prevention, diagnosis, and treatment of heart problems, Board Certified in nephrology, adult and pediatric, kidney diseases, physicians and surgeons- MD- family practice, dermatology, cosmetic surgery board Certified in Dermatology, diseases and surgery of the skin, hair, and nails. Removal of moles, and skin cancer, treatment of scars, removal of face veins and leg veins, dermabrasion, laser surgery, liposuction, and body contouring, physicians and surgeons-MD, Gastroenterology (digestive disorders) Certified American Board of Gastroenterology Specialists in liver and intestinal disorders. Physicians and surgeons- MD- hematology (blood), Diploma American Board of Psychiatry and Neurology adult and child, specializing in electroencephalography, EMG, and nerve conduction evoked potentials, physicians and surgeons- MD- neurology- child- and adult, diploma American Board of Obstetrics and Gynecology. High risk Obstetrics, cryosurgery, hysteroscopy, sterilization, infertility, laparoscopic hysterectomy, pelvic surgery teen pregnancy, family planning, PMS, child birth classes, Norplant, Board Certified Associates Professor, UNC- eye surgery specialists-Laser surgery of the eyes, reconstructive surgery, glaucoma surgery,

macular degeneration, diabetic eye disease, Board Certified eye physicians and surgeons for ophthalmologist, physicians and surgeons-MD- oncology-malignant diseases, cancer chemotherapy office, Diploma American Board of Orthopedic Surgeons- MD-bone and joints, general orthopedics, sports medicine, arthroscopy, joint replacement, fractures, arthritis, hand surgery and foot, Board Certified in Otolaryngology (ears and throat related allergies)-MD- Head and neck surgery, medical and surgical treatment of the ears, noses, sinuses, and throat. Hearing testing and hearing aid fitting, physicians and surgeons MD- for pathology physicians and surgeons MD pulmonary diseases (lung) adult-child pulmonary medicine, critical care including asthma, COPD, lung cancer, occupational (lung diseases) Board certified MD, arthritis and allergy care with physicians and surgeons MD. Rheumatology (arthritis) physicians and surgeons MD surgery general MD general and vascular surgery, physicians and surgeons , MD Surgery neurological surgery. Adult-pediatric-neurosurgery- neuro- oncology, surgery of the brain and spinal cord and nerves treatment of the cardiovascular disease surgery for the prevention of stroke. Spinal surgery for ruptured discs, bone spurs, tumors, and spinal fractures, injured or pinched nerves in the arm or leg, disorder, cancer related pain syndromes, neurodiological interventional neuro surgery Diploma American Board of urology, Adults-Pediatrics Urology, MD, disease of kidney, bladder, prostate, kidney stone lithotripsy, treatment of impotence and incontinence vasectomy, penile implants, ultrasound, and surgery- prostate laser, endourology, oncology, psychiatric, Physicians-MD, of the mind, psychologists and counseling PA- with degree, outpatients surgery room- minor with surgeons, physicians, MD, x-ray, and blood testing, with ultrasound, mammography, medical arts imaging center for MMR testing with lab for testing diseases with technicians, nurses, nurses assistants, kitchen with cooks. As for the professional physicians must be Board Certified with classifications of job titles with eight 98) years of college, Diplomas American Board Certified by Physicians . MD received Bachelors Degrees for different study for eight years, must have four (4) year degrees Technicians

must have received a two(2) year or more degree in their field. Psychological counseling must have completed two (2) year or more of college study in biology and psychology and received a Bachelors Degree in Science and Arts and all the above must have a good background and plausible personality and have worked in some form in community services. Each and all will be comparable suited to work with people. Working together as a team with in-house training programs, testing diseases, monitoring patients with psychological counseling room, physicians ranching room, outpatients surgery room, 24 hour on call for physicians and nurses, 15 bathrooms, complete x-ray room, EMA, EEG, ultrasound, mammography, MMR testing, Laser surgery room, patients and outpatient waiting room, outpatient surgery room recovery, equipments, supplies, secretary and nurses room 14 rooms. custodians room. Additionally we will have an eye glass office, lens, eye glass lab and hearing aid office. A Pharmacist, supply office, convalescent department and the blind will have a Braille office and supplies. We will have experience physicians, nurses, nurses assistants, secretaries, cooks, technicians, psychological counselors, and custodians.

The Daily Activities:

Lab testing, psychological counseling, outpatients surgery-minor 24 hour on call services, physicians visit with patients, testing diseases, in house training, meeting, hold seminars, monitoring hygiene, monitor placement, material, equipment, books, supplies, CPR, and first aid classes, education program for students EP, BEH, ED, TMH, EMH, OHI, Autistic, S/P- Behavioral, evaluating programs and activities, monitoring captioned programs, television programs, emergency programming for hearing impairments, and exceptional children.

Who will Benefit:

Everyone will benefit because this a byproduct of the national, international, as well as the local and state which government run no specific ideology, theology,

gender, creed, race orthoplgraphy. Provide medical care for exceptional children and awards for the staff. We retrieve for the best for our exceptional children.

We need incentives:

Our exceptional children will be provided with medical care, love, and understanding with a longer life span to fight diseases from our children by monitoring testing with the outcome being the best for our exceptional children.

The location:

It will be positioned 90 degrees west of Bladen Co., 90degrees east of Duplin Co., 90 degrees north of Sampson Co, and 90 degrees west of Cumberland Co. Our sights are to accommodate and be feasible for those depleted of funds. The building restrooms accommodations conductive lighting systems, sturdy tables and chairs which are braced to the floors especially for those who are blind and maneuverably handicapped and exceptional children. There must be a guard rail, and the floor must be appropriately finished and evenly shined. The heating and air conditioner units must fit square inch per square inch. The stairs must be concisely padded. Doors will be light weight in the corridors, with all safety equipment inside and outside the building. Testing and retesting for safety. Will also have handicap ramps for safety with tested material and first aid programs.

Outcomes

Outcomes goals for the future of exceptional children.

A. Goal 1. Testing check on when needed by physicians ;care for by nurses and nurses assistants.

B. Goal 2. Exceptional children will be able to be competent normal students skilled enough to go to college and on the job.

C. Goal 3. Our exceptional children will be tested by the physicians, will be first as skill workers. t will also achieve achievements in science and math.

D. Goal 4. Office building for physicians will have trained physicians with testing research center for diseases, treating diseases, on time treatment with long life spans.

E. Goal 5. Every exceptional child and staff member will be on their positive discipline manners and be drug free.

F. Goal 6. Every exceptional child will have nutritious meals and snacks while staying in outpatients care so they will have a healthy lifestyle.

G. Goal 7. Every exceptional child will be treated and cared for all health problems and disease and some will be cured from disease so if the funds from social service, SSI, and others are cut off by the government our exceptional children will be cured of diseases, able to work and some will go to college and live on their own at the age of 18 and 21 and will be able to live and have a normal life.

Endorsers

Mr. Larry Smith Chairman/Commissioner Bladen Co.
Mr. David Edge Assistant Superintendent Bladen Co.
Mr. Tom Bacote Chairman/Commissioner Cumberland Co.
Dr. Charles Gainey Clinton City Schools Sampson Co.
Dr. John Griffin Board of Education Cumberland Co.
Mr. Johnny Melvin Commissioner/Construction Sampson Co.
Mr. Alexander Community Leader Sampson Co.
Mr. John Blanton School Principal/Commissioner Sampson Co.
Mr. Watkins Community Leader Sampson Co.
Mr. James Robinson Philosopher/ Community Leader Sampson Co.
Mrs. Mary Stewart Organizational Leader Sampson Co.
Congressman Walter Jones Congressional Third Congressional District of North Carolina
Mrs. Lorie Lloyd Community Leader Cumberland Co.
Rev. Marcus Clonney Minister Sampson Co.
Miss Terry Melvin Community Leader Sampson Co.
Dee Biggers Community Leader Sampson Co.
Dr. Lawson Board of Education Bladen Co.
Senator Helms U.S. House of Representatives
Senator Faircloth of North Carolina
Senator Marc Basnight- President of General Assembly

Mary L. Stewart



UNITED STATES DEPARTMENT OF EDUCATION
OFFICE OF LEGISLATION AND CONGRESSIONAL AFFAIRS

September 18, 1996

Honorable Jesse Helms
United States Senator
Post Office Drawer 2888
Raleigh, NC 27602

Dear Senator Helms:

Thank you for your recent letter on behalf of Mary L. Stewart. Since this request involves a specific program within the Department, I have referred your letter to the appropriate official, Assistant Secretary for Special Education and Rehabilitative Services Judy E. Heumann.

Assistant Secretary Heumann will respond directly to your concerns.

If the Office of Legislation and Congressional Affairs can be of further assistance, please let me know.

Sincerely,

Kay Casstevens
Assistant Secretary

United States Senate

WASHINGTON, DC 20510-3305

September 10, 1996

Ms. Mary L. Stewart
4556 Garland Highway
Clinton, North Carolina 28328

Dear Ms. Stewart:

Thank you for contacting me in your pursuit for a grant from the Department of Education.

At your request I have written to the Department of Education outlining the importance of this grant to Bladen, Sampson, Duplin and Cumberland counties.

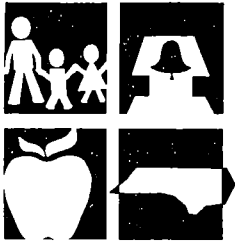
Thank you again for contacting me. Please let me know if I can be of any further assistance.

Warmest personal regards,



Lauch Faircloth
United States Senator

LF:lp



Public Schools of North Carolina

State Board of Education
Jay Robinson, Chairman

Department of Public Instruction
Bob Etheridge, State Superintendent

September 30, 1996

Ms. Mary L. Stewart
4556 Garland Highway
Clinton, North Carolina 28328

Dear Ms. Stewart:

The office of Senator Jesse Helms has sent me a copy of your proposal for federal and State grants. He asked me to respond to your request.

Mr. Lowell Harris, Director of the Exceptional Children Division in the Department of Public Instruction informed me that he has reviewed the information about your proposed school and he has discussed the proposal with you. You have also sent the packet of materials to several other individuals in the Department. We are pleased that you are interested in helping children with disabilities. There are so many of the children who need a great deal of help.

Please work closely with the school systems in your area. If you apply to have a Charter School, you might submit the application to the school system(s). The State Board of Education approved the application on September 5. A copy will be sent to you soon so that you can apply if you wish.

Charter Schools can offer a great deal to children with disabilities. However, each school must follow federal and State laws governing programs for children with disabilities. Please work closely with the Exceptional Children Division to make sure you understand these laws. Lowell Harris will be pleased to work with you. His telephone number is (919) 715-1565 in Raleigh. You should also work closely with the local special education directors in Bladen, Sampson, Duplin and Cumberland Counties. Each of the school systems have worked hard to provide appropriate services to their children.

Thank you again for your interest and efforts.

Sincerely,

Bob Etheridge

BE/LH/sc

c: Ms. Alice McCall

United States Senate

WASHINGTON, DC 20510-3301

August 26, 1996

Ms. Mary L. Stewart
4556 Garland Highway
Clinton, North Carolina 28328

Dear Ms. Stewart:

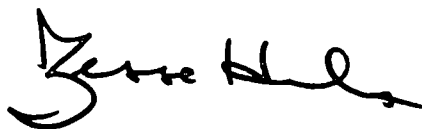
Thank you for your recent letter requesting assistance in locating grant monies to help build a special education school to serve Bladen, Sampson, Duplin and Cumberland Counties. I appreciate you bringing this project to my attention and certainly want to be of assistance.

I have contacted the proper officials of the U.S. Department of Housing and Urban Development, U.S. Department of Education, and the N.C. Department of Public Instruction. In doing so, I have requested their careful attention and consideration of your situation. Just as soon as I hear from them, I will be in touch with you.

Again, thank you for contacting my office. Should you have any questions, please do not hesitate to contact Mrs. Alice McCall in my Raleigh office at (919) 856-4630.

With kindest regards,

Sincerely,

A handwritten signature in black ink, appearing to read "Jesse Helms", with a stylized, cursive script.

JESSE HELMS:am

IMPACT: Curriculum -- statements, pediatric primary care training, physicians assistant, nurse anesthetist education, programs, advanced nurse education programs, nurses anesthesia traineeships, nurses practitioner and nurses midwifery programs, nurses anesthesia faculty fellowship, training, general internal, medicine and general pediatrics, faculty developments in general internal medicine-general pediatrics, nurses special project programs, disadvantaged backgrounds nursing work force diversity, graduate training in Family medicine, predoctoral training in Family medicine, faculty development in Family medicine, Establishment of Departments of Family Medicine, General Medicine training, Family medicine training, center of excellence, Rural health medical Education Programs, aids, cancer, strokes, norplants, diabetes, education research and training programs, General Medicine and Family Medicine, training and research programs, dental programs and training research programs, national research service award primary care general medicine, Family medicine care training and research programs, health Education and training Centers, faculty training Project Geriatric medicine and dentistry, allied health special projects programs, health careers opportunity programs, Departments of family medicine and general medicine, exceptional--financial need scholarships, general medicine, Family medicine training and research programs, graduate training in, internal medicine, Family medicine, General medicine, Dentistry, research and training programs, public health traineeships, research and training programs, bureau of health professions research and training programs development center, Clinical education training to improve information, resources for health issues with all nurses, physicians, surgeons, nurses midwifery, a health professions of education for circle of excellence, for expands recruitment of students, for training and research, performance, activities which increase and designs, targeted establish expand programs, to target to enhance academic performance with target dates to train and research clinical--education field and health issues, programs and development.

MISSION STATEMENTS

Students testing and research rooms with physicians, surgeons, nurses, MS specialist, cardiology, endocrinology, diabetes, gasroenterology, hematology, oncology, pulmonary, critical

care, neurosurgical surgeon--MD, internal medicine, hypertenisional, cardiology, geriatric, pediatric specialists, children and adults, also with allergy and immunology, throat otolaryngology--head and neck surgery, PA, arthritis and surgeon MD, cardiovascular diseases cardiology, heart, work train plastic surgery MD, work with MD. Board certified in Nephrology, adult and pediatric, kidney disease with physicians, surgeons, nurses, and family practice will be train, dermatology, cosmetic, surgeons board certified in dermatology, disease and surgery of the skin, hair and nail, removal of moles and skin cancer, treatment of scars, removal of face veins and legs veins, and legs veins dermabrasion, lazer surgery, liposuctional, and body contouring, physicians and surgeons, MD, train, nurses, physicians, surgeons, surgeon room and train in the research room with target date, train the students, includes nurses and physicians, gastrolenterology, physicians specialists, in liver, and intestinal disorders, hematology, blood testing with physicians, nurses, surgeons, MD, train and research in psychiatry and neurology, adult and child specializing in electronic--ephalography, EMG, and nerve conduction, evoked potentials, by physicians and surgeons, MS--neurology, child and adults, students, such as, nurses, nurses midwifery, physicians, surgeons, will be train and research training obstetrics and gynecology, high risk obstetrics, cryosurgery, hysteroscopy, sterilization, in fertility, laparoscopic, hysterectomy, pelvic surgery, teen pregnancy with training, PMS, child birth classes. Training students norplants surgery specialists, lazer surgery of eyes, reconstructive surgery, glaucoma surgery, macular--degeneration, diabetic eyes disease, physicians and surgeons, nurses, for ophthalmologist, physicians and surgeons, training, MD, oncology malignant disease, cancer, chemotherapy--MD. Research training urology MD, disease of kidney, bladder, prostate, kidney stone, lithotripsy, treatments of impotence and incontinence vasectomy, penile implants, with training with ultrasound and surgery prostate lazer, endourology, oncology, training classes of the mind, with nurses and physicians and researching training--programs. Training courses, surgery neurological surgery, adult--pediatric--neurosurgery neuro--oncology, surgery of the brain and spinal cord and nerves treatments of the cardiovascular, disease surgery for the prevention of stroke, spinal surgery training and

research for ruptured disc, bone spurs, tumors, and spinal fractures, injured or pinched nerve in the arms, or legs, disorder, cancer, related pain syndromes with neurodiological interventional neuro--surgeon MD, training with target date. Training classes in the research center for cancer, strokes, aid, heart trouble with target dates. Recruitment training and retention for minorities training for new-- physicians, with students with the 35 specialist physicians, pharmacy research training with target date. Training research in dentistry, dentist oral and maxillo--facial surgery, orthodontists, braces, training classes, periodontists, gum disease, gum recession, implants, dentist--Endodontists, roots canal, training by Diplomate American Board orthodontist, DDS, PA, physicians training programs and research programs with target--dates. Research and training programs, for surgery and recovery rooms and operating rooms, for nurses, physicians, nurses anesthesia, physicians assistants, nurses practioners, nurses midwifery, surgeons, orthodontists, podiatric care doctors, family medicine and general medicine, podiatrists foot-- training--nurses and physicians, corns, callouses, bunions, ingrown nails, heel pain, diabetic and children and adult foot problems, total foot care, geriatric and adolescent care, foot and ankle surgery, diabetic foot care, sprains and fracture, lazer surgery, endoscopic surgery, heel and arch pain, sport medicine and training and research on foot and ankle surgery a total research and training programs by podiatrists, surgeons, and nurses, total foot care training and research programs.

Physicians 35 specialists, surgeons, nurses anesthesia, physicians assistants, nurses practioners, nurses midwifery, dentistry and of orthodontists, podiatric, general medicine, family medicine, training and research programs, with academic performance, recruitments, training and retention, of physicians and nurses, MD training development programs--in-house training programs and research training programs, meeting and training programs, placement training programs, first aid, CPR programs, evaluating research and training programs, monitoring programs and outcome with target date,

Who Will Benefit.

Everyone will benefit because this is by product of the national, international as well the local--state which run government run no specific ideology, theology, gender, creed, race ortholgraphy, provide medicare and research and training with careers award for the staff with the circle of excellence, spirit of service, academic performance due to the high training programs awards, recruitment programs training performance awards, research training award.

We need incentives--with outcomes, goals medical center will provide medical care, love and understanding, with circle of excellence, spoirit of service award, academic--performance training award, recruit ment and in-house training awards programs qward and outcome, with long life spans, to fight disease, for our childrens and adult by training, recruitments, research, in-house hospice-care training programs awards home care, short and long-term, in-patient and out-patient research and training programs.

1015 Feet Hwy Frontage

701 Highway North

PROFESSIONAL MEDICAL BUILDING For
EXCEPTIONAL CHILDREN, FAMILY & STAFF MEMBERS

BLDG: 400 sq. ft.

SURVEY: 8,000

12A x 5,000 60,000

68,000

12 ACRES

QTY

35	DOCTOR'S OFFICES	20 X 40
8	BATHROOMS (COMPLETED)	9 X 16
7	PARTIAL BATHROOMS/W SINK	9 X 12
20	COMMUNES	
15	SINKS	
7	SHOWERS	
8	BATH TUBS	
10	DIAPER CHANGERS	
15	HANDICAP RAMPS	
1	KITCHEN w/DINING RM.	30 X 80
10	SECRETARY OFFICES	9 X 12
3	ADMINISTRATIVE OFFICES	20 X 40
1	ADMITTING OFFICE	20 X 30
1	OUTPATIENCE LOUNGE	20 X 40
4	DOCTOR'S LOUNGE	20 X 30
2	SEMINAR IN-PLACEMENT RM	20 X 30
2	SURGERY ROOMS	20 X 80
2	RECOVERY ROOM	30 X 80
3	RESEARCH CENTER	20 X 80
1	PHYSICAL THERAPY RM	20 X 60
2	COUNSELING RM	20 X 40
4	CONFERENCE RM	20 X 20
2	X-RAY RM	20 X 60
2	ULTRA-SOUND RM	20 X 60
1	MEMO ROOM RM	20 X 20
2	MET RM	

QTY

2	EEG RM	20 X 30
2	EMG RM	20 X 30
2	CAT SCAN RM	20 X 30
2	EYEGLASS & LENS	20 X 40
1	EYEGLASS LAB	20 X 80
1	HEARING AID OFC	20 X 60
3	NURSING LOUNGE	20 X 40
1	CUSTODIAN OFC. & LOUNGE	30 X 60
1	PHARMACY	30 X 60
1	CONVALESCENT RM & OTHER SUPPLIES	30 X 80
	TOTAL IN/OUTSIDE CONST. COST	2,000,000
3	ENTRANCES	\$ 100,000
	LANDSCAPING	\$ 80,000
	PARKING & PAVEMENT	\$ 800,000
115	FIRE ALARMS	150,000
115	SPRINKLERS	150,000
1	ALARM SYSTEM	200,000
32	CAMERAS SIT-UPS w/VCR	400,000
	PLAYBACK	
3	IN AND OUT LIGHTS	10,000
1	AC/HEAT SYSTEM	900,000
1	PBX Telephone System	500,000
	BRICKS	1,000,000
	ELECTRICAL WIRING (BLDG. & EQUIP)	1,000,000

TV

SURGERY RM. EQUIPMENT		\$1,000,000
RECOVERY RM. "	"	800,000
RESEACH CTR. "	"	1,000,000
PHYSICAL THERAPY "	"	800,000
DOCTOR OFC. "	"	2,000,000
COUNSELING RM. "	"	300,000
CONFERENCE RM. "	"	400,000
SEMINAR RM. "	"	600,000
DOCTOR'S LOUNGES "	"	200,000
OUTPATIENCE RM. "	"	300,000
ADMITTING OFC. "	"	400,000
ADMINISTRATION RM. "	"	800,000
SECRETARY RM. "	"	800,000
SUPPLY RM. "	"	2,000,000
COMPLETE BATHROOMS "	"	5,000
PARTIAL BATHROOMS "	"	1,500
HEARING AID OFC. "	"	800,000
X-RAY ROOMS "	"	1,000,000
ULTRA-SOUND RM. "	"	1,000,000
SCAT SCAN "	"	800,000
E.M.G. RM. "	"	800,000
E.E.G. RM. "	"	600,000
LAB TESTING "	"	500,000
MEMO-GRAM RM. "	"	300,000
EYE-GLASS W/LENS "	"	900,000
EYE-GLASS LAB "	"	800,000
M.I.I. RM. "	"	1,500,000

QTY

1	KITCHEN & UTILITIES RM. EQUIPMENT	300,00
3	NURSES LOUNGES " "	200,00
1	CUSTODIAN OFC, LOUNGE, & SUPPLIES	500,00
1	PHARMACY	2,000,00
1	CONVALESCENT & OTHER SUPPLIES "	2,500,00
	BOOKS, MATERIAL & SUPPLIES	1,000,000
	TRANSPORTATION	
20	CARS	500,000
10	BUSES	300,000
3	AMBULANCES	400,000
		\$28,100,500

OPERATING PAYROLL FOR PROFESSIONAL MEDICAL OFFICE BUILDING - 540 Employees

PAYROLL

- 70 DOCTOR'S SALARY	*90/hr.	... \$187,200 x 70 =	\$1,3104,000/yr.	... \$65,520,000/5 yrs.	... \$262,080,000/20 yrs.
- 1 CHIEF OF STAFF	*115/hr.	... \$239,200 x 1 =	239,200/yr.	... \$1,960,000/5 yrs.	... 4,784,000/20 yrs.
- 29 DIRECTORS	*75/hr.	... 156,000 x 29 =	4,524,000/yr.	... 22,620,000/5 yrs.	... 90,480,000/20 yrs.
- 4 PHARMACIST	*85/hr.	... 176,800 x 4 =	707,200/yr.	... 3,536,000/5 yrs.	... 14,144,000/20 yrs.
- 94 SECRETARY-HEAD NURSES...	*35/hr.	72,800 x 94 =	6,843,200/yr.	... 34,216,000/5 yrs.	... 136,864,000/20 yrs.
- 93 NURSES	*50/hr.	104,000 x 93 =	9,672,000/yr.	... 48,360,000/5 yrs.	... 193,440,000/20 yrs.
- 30 NURSES' ASST.	*20/hr.	41,600 x 30 =	1,248,000/yr.	... 6,240,000/5 yrs.	... 24,960,000/20 yrs.
- 34 TECHNICIANS	*45/hr.	93,600 x 34 =	3,182,400/yr.	... 15,912,000/5 yrs.	... 63,648,000/20 yrs.
- 140 CLERKS	*20/hr.	41,600 x 140 =	5,824,000/yr.	... 29,120,000/5 yrs.	... 116,480,000/20 yrs.
- 15 CUSTODIAN	*15/hr.	31,200 x 15 =	468,000/yr.	... 2,340,000/5 yrs.	... 9,360,000/20 yrs.
- 5 COOKS	15/hr.	31,200 x 5 =	156,000/yr.	... 780,000/5 yrs.	... 3,120,000/20 yrs.
- 4 ELECTRICIAN	35/hr.	72,800 x 4 =	291,200/yr.	... 1,456,000/5 yrs.	... 5,824,000/20 yrs.
- 2 PLUMBERS	35/hr.	72,800 x 2 =	145,600/yr.	... 728,000/5 yrs.	... 2,912,000/20 yrs.
- 15 DRIVERS	12/hr.	24,960 x 15 =	374,400/yr.	... 1,872,000/5 yrs.	... 7,488,000/20 yrs.
- 4 PARAMEDICS	40/hr.	83,200 x 4 =	332,800/yr.	... 1,664,000/5 yrs.	... 6,656,000/20 yrs.
			\$47,112,000/yr.	\$236,324,000/5 yrs.	\$945,296,000/20 yrs.

UTILITIES & INCIDENTALS FOR PROFESSIONAL MEDICAL BUILDING

ELECTRIC	\$ 1,000,000/yr. . . .	\$ 5,000,000/5yrs. . . .	\$ 20,000,000/20yrs.
Telephone	600,000/yr. . . .	3,000,000/5yrs. . . .	12,000,000/20yrs.
FUEL & MAINTENANCE	800,000/yr. . . .	4,000,000/5yrs. . . .	16,000,000/20yrs.
FOOD	800,000/yr. . . .	4,000,000/5yrs. . . .	16,000,000/20yrs.
PROPANE	200,000/yr. . . .	1,000,000/5yrs. . . .	4,000,000/20yrs.
MEDICAL EQUIP. MAINTENANCE	300,000/yr. . . .	1,500,000/5yrs. . . .	6,000,000/20yrs.
	3,700,000	\$ 18,500,000/5yrs.	\$ 74,000,000/20yrs.

PROFITS FROM PROFESSIONAL MEDICAL OFFICE BUILDING

			1-yr.	20-yr.
OFFICE VISITS & LAB TESTING (BI-MONTHLY)	x 550 students	x \$150/mo. x 12 = \$1,800 =	\$990,000	\$19,800,000
	x 2,500 PARENTS w/children	x \$150/mo. x 12 = \$1,800	\$4,500,000	\$90,000,000
STAFF, EMPLOYEES & PROFESSIONALS	x 540	x 150/mo. x 12 = \$1,800 =	\$972,000	\$19,440,000
SPOUSE & CHILDRENS	x 2,260	x 150/mo. x 12 = \$1,800 =	\$4,068,000	\$81,360,000
SCHOOL STAFF	x 152	x 150/mo. x 12 = \$1,800 =	\$273,600	\$5,472,000
SCHOOL STAFF SPOUSE & CHILDREN	x 608	x 150/mo. x 12 = \$1,800 =	\$1,094,400	\$21,888,000

SURGERY OPERATION			\$11,898,000	\$237,960,000
6,610	x \$5,000 =	\$33,050,000/yr. ...	\$661,000,000/20 yrs.	

- M.I.I	6,610	x 1,700 =	11,237,000/yr. ...	\$224,740,000/20 yrs.
- LASER	"	x 8,000 =	52,880,000/yr. ...	1,057,600,000/20 yrs.
- EEG	6,610	x 450 =	2,974,500/yr. ...	59,490,000/20 yrs.
- EMG	"	x 550 =	3,635,500/yr. ...	72,710,000/20 yrs.
- SCAT SCAN	"	x 650 =	4,296,500/yr. ...	85,930,000/20 yrs.
- Mammograms	"	x 650 =	4,296,500/yr. ...	85,930,000/20 yrs.
- Ultra Sound	"	x 700 =	4,627,000/yr. ...	92,540,000/20 yrs.
- X-RAY TESTING	"	x 850 =	5,618,500/yr. ...	112,370,000/20 yrs.
- EYEGLASS & LENS	"	x 150 =	991,500/yr. ...	19,830,000/20 yrs.
- EYEGLASS & LENS	"	x 330 =	2,181,300/yr. ...	43,626,000/20 yrs.

- COUNSELING TESTING & SEMINAR PLACEMENT	6,610	x	\$650	=	\$4,296,500	...	\$85,930,000/20 yrs.
- PHYSICAL THERAPY	"	x	\$700	=	4,627,000	...	92,540,000/20 yrs.
- HOME CARE	"	x	150	=	991,500	...	19,830,000/20 yrs.
- PHARMACY DRUGS	"	x	1,500	=	9,915,000	...	198,300,000/20 yrs.
- AMBULANCE SERVICE	"	x	150	=	991,500	...	19,830,000/20 yrs.
- CONVALESCENT EQUIP	"	x	2,500	=	16,525,000	...	330,500,000/20 yrs.
- Psychology Counseling	"	x	350	=	2,313,500	...	46,270,000/20 yrs.
- MEALS (3)	"	x	18	=	118,980	...	2,379,600/20 yrs.

\$172,998,980/4r.	\$3,459,979,600/20 yrs.
+ 11,898,000	+ 237,960,000
\$184,896,980.	\$3,697,939,600

SUMMARY

ONE TIME : LAND \$ 68,000
BLDG \$ 25,290,800
EQUIP \$ 28,106,500
\$ 53,465,300

ONE YEAR PAYROLL \$ 47,112,000 47,112,000
UTILITIES 18,500,000 3,700,000
\$ 65,612,000 50,812,000

PROFIT FOR FIRST YEAR : \$ 184,896,980
- 104,277,300
\$ 80,619,680

PROFIT FOR FIVE YEAR \$ 924,484,900
- 254,824,000
\$ 669,660,900

Profit after Insurance total
Profit For First Year 13,033,910
Profit For 5 Years 34,966,090.00

FIRST YEAR

~~\$ 119,077,300~~
\$ 119,077,300

FIFTH YEAR

236,324,000
18,500,000
254,824,000

50,812,000
53,465,300

~~1,042,277,300~~
104,277,300

20 YEAR

945,296,000
74,000,000

\$ 1,019,296,000

PROFIT FOR 20 YEARS

\$ 3,697,939,600
- 1,019,296,000
\$ 2,578,643,600

INSURANCE
First Year
800,000.00
5 Yrs
320,000.00
20 Yrs -
800,000,000

SCHOOL

PAYROLL	1 YR.	5 YRS.	20 YRS
15- DOCTOR \$80/hr. ... 166,400 x 15 = \$2,496,000	12,480,000	\$49,920,000	
12- DIRECTOR \$60/hr. ... 124,800 x 12 = \$1,497,600	7,488,000	29,952,000	
28- TEACHERS \$35/hr. ... 72,800 x 28 = \$2,038,400	10,192,000	40,768,000	
30- TEACHERS AST 15/hr. ... 31,200 x 30 = 936,000	4,680,000	18,720,000	
1- PRINCIPLE \$55/hr. ... 114,400 x 1 = 114,400	572,000	2,288,000	
20- TEACHER AIDS \$10/hr. ... 20,800 x 20 = 416,000	2,080,000	8,320,000	
5- COOKS \$8/hr. ... 16,640 x 5 = 83,200	416,000	1,664,000	
2- PLUMBER \$35/hr. ... 72,800 x 2 = 145,600	728,000	2,912,000	
4- ELECTRICIAN \$35/hr. ... 72,800 x 4 = 291,200	1,456,000	5,824,000	
35- BUS DRIVER \$15/hr. ... 31,200 x 35 = 1,092,000	5,460,000	21,840,000	
6- CUSTODIAN 12/hr. ... 24,960 x 6 = 149,760	748,800	2,995,200	
3- SECRETARY \$16/hr. ... 33,280 x 3 = 99,840	499,200	1,996,800	
HEAD MTR \$40/hr. ... 83,200 x 4 = \$332,800	1,614,000	6,456,000	

Operation TEACE

Clinton Library Transfer Form

Case #, if applicable		Accession #		
Collection/Record Group	Clinton Presidential Records	Series/Staff Name	Verveer, Melanne	
Subgroup/Office of Origin	First Lady's Office	Subseries		
Folder Title	Verveer, Melanne Correspondence: Janua	OA Number	12167	Box Number 2
Description of Item(s)	VHS tape WAGA - Atlanta November 1, 1995 - Bedford Pines, VHS tape - WAGA (Fox) Atlanta "Operation Peace", June 9, 1997			

Donor Information

Last Name:		First Name:		Middle Name:		Title:	
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Other (Specify):	

Transferred by: Cary Moriarty

Transfer Point

Date of Tranfer 1/28/2014

THE WHITE HOUSE
WASHINGTON

May 20, 1997

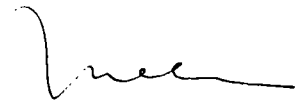
Ms. Maureen S. Steinbruner
President
Center for National Policy
One Massachusetts Avenue, NW
Suite 333
Washington, DC 20001

Dear Mo:

Thank you very much for your thoughtful letter and for
"LIFE in the City: A Status Report on the Revival of Urban
Communities in America," which is extremely useful - filled as
it is with invaluable information.

Thanks for writing and best wishes.

Sincerely,

A handwritten signature in black ink, appearing to read 'Melanne', with a long horizontal flourish extending to the right.

Melanne Verveer
Chief of Staff to
the First Lady



Center for National Policy

May 6, 1997

Melanne S. Verveer
The White House
Washington, DC 20500

Dear Melanne:

Enclosed is a copy of "LIFE in the City: A Status Report on the Revival of Urban Communities in America," and a few related press clips.

It's our belief that the information this report contains, and the efforts we have made to ensure that its findings are widely noted, will contribute to a new national dialogue about the American city -- a healthier, more pragmatic and more positive dialogue than we have had in recent years.

From the South Bronx, to the South Side of Chicago, to South Central L.A., hope is rising, as inner-city community development groups demonstrate increasing competence and achieve the rehabilitation of larger and more significant areas. New office, retail, entertainment, sports and arts complexes have been completed in most major cities around the country. Fiscal crises have been overcome in the places they occurred earliest.

Undeniably, there is a long way to go. While crime rates are down and city incomes are up compared with past decades, there still is too much poverty and random violence in urban neighborhoods, schools are still underperforming, and core economies remain problematic. Not all cities have bottomed out yet. But generally, a spirit of renewal is unmistakable. The foundation for the reconstruction of America's cities is being laid, appropriately enough, from the ground up. Local community spirit and determination have driven the progress that's been made up to this point. Now, it's time for the rest of us to take notice.

Some federal programs have been essential in supporting successful local efforts. Further reductions in federal spending could undercut the gains made.

I hope you'll take the time to look at this report, and consider its findings. It's important. Thanks very much for your interest and for your support.

*M -
How are
you
M.*

Sincerely,

Maureen S. Steinbruner
President

Chair

Michael D. Barnes

Vice Chairs

John T. Joyce

Joyce A. Ladner

President

Maureen S. Steinbruner

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Anne C. Sesler

Administration Director

William M. Jones

The Washington Post

April 23, 1997

David S. Broder

Give Up On the Cities?

CHICAGO—It appears that the several thousand reporters who descended on last summer's Democratic National Convention at the United Center—one among them—missed a big story that was right under our noses. And it wasn't the Dick Morris resignation.

The story we missed was that all around the United Center are signs of revival in a once-blighted slum neighborhood: freshly painted houses, a new park and library, start-up small businesses. And if a joint report to be issued tomorrow in Washington by the Center for National Policy and the Local Initiatives Support Coalition (LISC) can be believed, similar locally led neighborhood renewal efforts are beginning to halt the downward cycle in many cities and offer hope of a brighter future for their residents.

The draft of "Life in the City" that I read before my visit here said that "nonprofit community groups formed by churches, civic associations and ordinary residents, working with government and the private sector . . . have produced hundreds of thousands of affordable homes, and some have invested in commercial enterprises or are involved in anti-crime, child care, job training, health care and other activities."

The picture drawn in this report and exemplified by what I saw here contradicts the general notion that all the old city neighborhoods are trapped in a downward spiral of

crime, drugs and joblessness. "While certain neighborhoods within the cities remain disaster areas," the report says, "increasingly effective local organizations are succeeding where earlier attempts failed and are bringing devastated areas back to life."

I saw evidence of exactly that when I spent a day driving through Chicago, the city of my youth, with Andrew J. Mooney, the program director for LISC Chicago. LISC and its affiliated National Equity Fund are the financial lifeline for many of these efforts. Nationally, it has raised more than \$2.5 billion from foundations and businesses, and it puts more than \$100 million a year of loans and grants into locally led initiatives that are changing neighborhoods from the South Bronx to San Diego.

The folks who are spearheading these efforts are inspirational. In the blighted Washington Park area west of the University of Chicago, the Rev. Dr. Richard L. Tolliver has made St. Edmund's Episcopal Church a catalyst for neighborhood revival since he arrived seven years ago. With a mixture of federal and city grants, low-income housing tax credits and help from LISC and other donors, he has residents pursuing what he calls a "holistic" strategy for dealing with housing, education and security deficits.

Tolliver can report progress on all fronts: 67 units of rehabbed housing completed, another \$13 million of new construction and renovations underway; an independent, nonparochial school with four classes launched in the church building, with plans to add a grade a year; 14 block-watch clubs that meet monthly; and, with a big boost from beat-walking community police, a 15 percent drop in the crime rate.

Farther north, in the Pilsen area, the Resurrection Project, a coalition of neighborhood churches, has taken St. Vitus Church, a gift from the Roman Catholic Archdiocese, which

could no longer maintain it, and has made it a day care and social service center, with the sanctuary serving as home for art, theater and ballet classes. Susana Vasquez, who joined the staff a year ago, proudly tells a visitor that 77 buildings with 100 units of housing have been rehabilitated, many of them by a construction company launched by the Resurrection Project, which has created 58 jobs for local residents.

But maybe the most dramatic change is just beyond the United Center parking lots west of downtown, where Ernest Gates, a self-employed trucker and part-time head of the Near West Side Community Development Corporation, mobilized his neighbors and stared down both city officials and Jerry Reinsdorf, the owner of the Chicago Bulls, to insist that construction of the new arena should be the spark to revive the area—not weaken its already fragile underpinnings.

Pointing to the new town houses and apartment buildings, the new health center and drugstore, Gates says, "The change has been light-years. You'll see no graffiti in this neighborhood now. The community has a sense of ownership. The gangs help police the area. When equipment was stolen from the field house, they saw that it was returned, and they put the culprits on a work detail in the park themselves."

As Gates is the first to acknowledge, there is a long way to go before all the residents of the public housing project in the midst of the neighborhood "can break the cycle of dependency and be integrated into the broader society." But so much has happened already, he says, "we're entitled to hope."

(For a copy of the report, contact the Center for National Policy at 1 Massachusetts Ave. NW, Suite 333, Washington, D.C. 20001. Phone 202-682-1800.)

Chicago Sun-Times

Thursday, April 24, 1997

Chicago, other U.S. cities enjoy turnaround, study says

BY ALEX RODRIGUEZ
REGIONAL REPORTER

The American city, hobbled for decades by rampant poverty and disinvestment, is making a comeback.

At least that's what a study on the state of the nation's major cities claims.

Chicago and other U.S. cities have made strides rebuilding their downtowns and crime-ridden neighborhoods, despite a widespread perception they remain mired in decline, the study's authors said.

The report, released Wednesday, was compiled by the Center for National Policy, a Washington-based think tank, and the Local

Initiatives Support Corp., a group that fosters low-income neighborhood redevelopment.

"The public perception is that cities are still heading downhill," said Maureen Steinbruner, president of the Center for National Policy. "What we're saying is that . . . for the most part that downhill slide has been arrested."

As evidence, the study cites statistics that show population loss has slowed in places such as Cleveland, Philadelphia and Oakland, Calif., and employment and per capita income have improved in most cities since the 1980s.

Chicago's comeback, the study said, can be seen in the revitalization of downtown—buoyed by such projects as the State Street renovation

and the Dearborn Park and Central Station residential developments—and in the return of jobs and home buyers to some of the city's poorer neighborhoods.

It singled out the Chicago Lawn, Kenwood, Near West Side and Pilsen neighborhoods as examples of economic rebirth. Community development corporations, nonprofit developers that target low-income neighborhoods, have fueled those communities' turnarounds, according to the study.

For example, in the Kenwood, Oakland and Woodlawn neighborhoods, community development corporations in recent years have lured new housing to vast tracts of vacant land and buildings deserted since World War II.

Los Angeles Times

THURSDAY, APRIL 24, 1997

Los Angeles Is Becoming More Neighborly

GRASS-ROOTS FILE

Despite its promotional motto, "Together we're the best," Los Angeles—the fat and sprawling city of quartz—has to fight a reputation as a balkanized and inhospitable place for building community.

In fact, even with deepening poverty and social divisions, Los Angeles is one of many major cities on the rebound, showing "surprising vigor at the neighborhood level, where residents have led government and private industry" in finding solutions to diverse problems, according to a report issued today in Washington by the private, non-profit Center for National Policy and the Local Initiatives Support Corp.

Actually, hundreds of exciting experiments are underway, and they are growing exponentially, said USC social work professor Jacquelyn McCroskey, who is chairing an analysis of community building for the Los Angeles Roundtable for Children. "Almost anybody you talk to over the course of the last five years has become involved in many kinds of partnerships they were not involved in before. A lot may not start with the notion of building community, but almost all of them

get to it."

They include:

- Dozens of community-based initiatives from Pasadena to San Pedro, including a showcase grass-roots model, the Pacoima Urban Village, an initiative that has spread from a school-based parent involvement program to a career and job service for neighbors.

- A city program, Neighborhood Networks4KIDS, created by the new Commission for Children, Youth and Their Families, which will help residents restore their neighborhoods, starting with Cypress Park.

- An eight-area regional council, proposed by the county's Children's Planning Council, to serve as an intermediary between neighborhoods and county government.

- Sixty neighborhood projects ranging from health to safety to education, funded by Community Partners, an intermediary funding group.

- At least 400 coalitions devoted to improving social conditions for children and families.

- About 60 more traditional community development corporations, focusing mostly on housing, funded by the private sector through the Local Initiatives Support Corp. Among them are four neighborhood-based groups in South-Central Los Angeles that are

chipping away at the social and economic roots of turmoil: the Vermont Slauson Economic Development Corp., the Esperanza Community Housing Corp., Concerned Citizens of South Central L.A. and the Dunbar Economic Development Corp.

Recognition of Los Angeles neighborhoods and support for community-based efforts are also increasing through Los Angeles Urban Funders, a collaboration formed after the riots in 1992, and the California Community Foundation, which recently announced a \$25-million, five-year program to fund neighborhoods interested in community building.

Some activists contend that the wide range of efforts reflects L.A.'s mobile, global, culturally and geographically diverse nature, encouraged by a diffused political and administrative structure.

Because Los Angeles lacks a strong central locus of political power, solutions will have to emerge community by community rather than from "some master plan in City Hall," according to the Center for National Policy's new report.

"There isn't any one organization like the Los Angeles Community Building Network, and if we run true to form, there never will be one," USC's McCroskey said. "We don't trust concentrated power."

—LYNN SMITH

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LIFE

in
the
City

A
STATUS REPORT
ON THE REVIVAL
OF URBAN
COMMUNITIES
IN AMERICA

Then



Cleveland Rock and Roll Hall of Fame and Museum



Now

A report by the Urban Neighborhoods Task Force
Co-sponsored by the Center for National Policy and the Local Initiatives Support Corporation



One Massachusetts Ave, NW
Suite 333
Washington, D.C.
20001



THE WHITE HOUSE
WASHINGTON

June 30, 1997

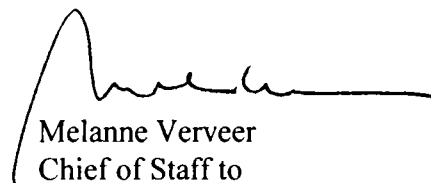
Ms. Ellen Subin
President
African Medical & Research Foundation
19 West 44th Street
Suite 1708
New York, NY 10036

Dear Ms. Subin:

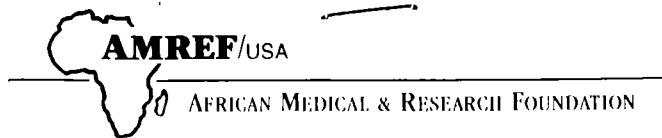
On behalf of the First Lady, thank you for your letter and the materials on AMREF. The work being done by AMREF to improve healthcare in Africa is critical and most commendable. You are so right to underscore that good health is essential for economic growth and in order to build civil societies.

Again, thanks for writing and best wishes in the important work you do every day.

Sincerely,



Melanne Verveer
Chief of Staff to
the First Lady



Ellen S. Subin, M.P.A., M.P.H.
President

19 WEST 44TH STREET, SUITE 1708
NEW YORK, N.Y. 10036

PHONE: (212) 768-2440
FAX: (212) 768-4230



African Medical & Research Foundation, Inc.

19 West 44th Street, Suite 1708, New York, N.Y. 10036 • Phone (212) 768-2440 • Fax (212) 768-4230

June 23, 1997

Dear Mrs. Clinton:

As the president of the *largest public health non-governmental organization (NGO) in sub-Saharan Africa*, I am writing to ensure that you are familiar with my organization and our important work in Africa.

The African Medical & Research Foundation (AMREF) was established 40 years ago as the "Flying Doctors" to provide health services to the most remote regions of sub-Saharan Africa. Since then, we have grown in our scope, our abilities and our successes. Our mission is quite simple: to improve the health conditions for the people of the region. It is our belief that economic growth and opportunities, and the emergence of civil societies, depend on the basic opportunity for the people to have access to a standard of living adequate for their health and well-being.

AMREF realizes its mission through the implementation of hundreds of public health programs. With a focus on building community health through training and development, our programs are responsive, sustainable and instill self-reliance. Among countless others, examples of our work include:

- In rural areas where no health care exists, AMREF develops community based health care programs and trains villagers to prevent and treat health problems;
- In countries with few trained health providers and little support for health personnel in rural areas, we train and educate over 4,000 Africans each year in health-related studies;
- While over 1 million Africans die each year from malaria, we conduct major clinical and behavioral research and intervention to reduce the death toll on children and adults;
- AIDS and parasitic diseases are rampant in Africa and AMREF intervenes with programs to reduce the spread of diseases and to provide clinical care and support;
- Tribal conflicts and other disasters have left thousands of refugees homeless and disease-ridden in Africa. AMREF provides emergency relief and, when other relief organizations have left, AMREF continues to operate hospital facilities, provide care and work with governments to rebuild the infrastructure of their health systems, and;
- AMREF was the first NGO in Africa to establish a Women and Development Unit, which ensures that all AMREF programs take into account the indispensable role that women play in the public economies, development of children and overall health of their communities;
- In Uganda, where the population has been so devastated by AIDS and years of civil strife, that thousands of children live without parents or homes, AMREF has developed the "AIDS Orphans

Project". AMREF programs have given these children hope, through education, shelter and community based-care:

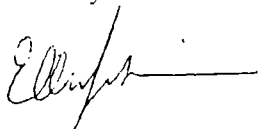
- AMREF's Training School, in Nairobi, Kenya, educates students from across the continent in a curriculum that is practical, topical and 'Africa relevant', and has become the most esteemed health training education in East Africa;
- AMREF works to end the practice of female genital mutilation. In Kenya, where the practice has been outlawed but its prevalence still approaches 85%, AMREF teams educate tribes of the consequences and dangers inherent in severe genital circumcision;
- AMREF is frequently called upon for technical assistance in health related planning (ranging from setting laboratory service standards in several countries to spearheading regional forums to coordinate AIDS/HIV activities). AMREF has consulted in shaping health care policies and priorities in specific countries, like Namibia and South Africa, and in the region as a whole.

What is unique and remarkable about AMREF is our position as an *African* organization: *96% of our staff of nearly 700 are African.* The fact that our staff remains culturally aware and sensitive not only allows for extraordinary community access but also serves as a great advantage in our efforts to promote healthy behavior and transform unhealthy practices. This standing ensures that the leadership, development skills and technology learned by our staff stay in Africa, where it is needed most. In addition, the senior Ministers of Health from Kenya, Tanzania, Uganda and South Africa all serve on our international Board of Directors and, again, give us a unique ability to be responsive, responsible and regional in our planning and development. AMREF is directed by the firm belief that Africans *can* and *must* take an active role in leading Africa into the next century.

As you know, while there are innumerable challenges facing the governments and the people of Africa, there are also quite a few successes! Unfortunately, these have remained among the better kept secrets. AMREF has seen, and participated in, many of these advances and accomplishments. As an example, I have attached a piece that was submitted to the *New York Times* that describes a Tanzanian study about AIDS, the results of which were not only groundbreaking, they have a worldwide application. As the piece claims: Sometimes good news does come out of Africa! (Please see attached.)

I am planning to attend your briefing on Thursday, June 26. I look forward to hearing more about your recent trip. I would also be pleased to provide you, and any others, with additional information regarding the work of AMREF, successes in sustainable development and the ongoing public health challenges in Africa, along with stories about AMREF's public health pioneers.

Sincerely,



Ellen Subin, M.P.A., M.P.H.
President

Sometimes good news does come out of Africa

AIDS Research: Success In Mwanza

From the continent where conservative estimates place the number of HIV infections at over 15 million (68% of the world total), forbidding statistics that foretell a grim future have become commonplace. The shocking statistics of the AIDS pandemic in Africa begin to fall on deaf ears in this country, however. Americans have come to expect only the worst news out of Africa. Disasters, civil and otherwise, seem to break upon the continent with unrelenting frequency, tiring the American conscious. It is important to note, therefore, that AMREF, in collaboration with the London School of Hygiene, the National Institute for Medical Research and the Tanzanian Ministry of Health, is bucking the trend, and has made great progress in the knowledge of the spread of the virus that causes AIDS.

Mwanza, Tanzania, on the shores of Lake Victoria, has been the focal point of AMREF's AIDS research initiative since 1992. Beginning in that year, AMREF and its partners were the first to conduct a randomized trial evaluating the impact of improved STD (sexually transmitted disease) case management at a primary health care level on the incidence of HIV infection in the general population.

In the study, HIV prevalence was recorded in 1,000 adults from each of twelve rural communities. STD treatment services were increased and improved in six of those communities. These improvements focused on cost effectiveness and included: the training of health workers, health education for those with STDs, the provision of more effective STD drugs and increased overall supervision of case management. Two years later, a follow-up survey was conducted and the improved services were extended to the other communities. The results of the survey were astonishing: in those communities with the intervention in place, the incidence of HIV infection was an eye-popping 42 percent lower than in those without.

In short, AMREF's study found that treating communities for their STD infections massively reduces HIV new infection rates. And treatment of this kind is a cost-effective and simple health intervention, facilitating incorporation into routine health services and national health schemes. It is a breakthrough in the battle to contain the spread of AIDS and its application is worldwide.

The success of the study, which was originally published in the health journal *The Lancet*, has spurred further research and implementation.

With back up technical support from the London School of Hygiene and Tropical Health, and in collaboration with Tanzanian health organizations, including the National Institute for Medical Research, AMREF is continuing its efforts in the region. Current programs focus on the shortage of trained personnel in proper STD management and on establishing a comprehensive program for early detection and treatment of STDs.

To date, over 500 health workers have been trained and STD services have been extended to dozens of local health units, dispensaries and three district hospitals within the region.

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African Medical and Research
Foundation: Meeting Africa's
Health Challenge.



African Medical and
Research Foundation

Meeting
Africa's

Health
Challenge



IMPACT

What has AMREF accomplished since it's founding in 1957? Some highlights are:

- *Provides services over an area larger than all of Western Europe*
- *Treated over 2.5 million people*
- *Administered millions of inoculations*
- *Performed over 40,000 major operations (no patient is ever turned away)*
- *Evacuated over 25,000 emergency patients*
- *Trains over 4,000 health workers and managers each year*
- *Produced more than 300 health care manuals as well as other materials*
- *Flown over 10 million miles by its Flying Doctors*
- *Created health care and training models used by developing countries around the world (now including South Africa)*

ORGANIZATION

Founded in the United States in 1957, AMREF has affiliate offices in Austria, Canada, Denmark, France, Germany, Holland, Italy, Sweden and the United Kingdom. Operational headquarters are in Nairobi with a staff of over 650, 95% being African. AMREF conducts programs in Kenya, Tanzania, Uganda, Rwanda, Somalia and South Africa and has worked in Ethiopia, Namibia, Sierra Leone, Sudan and other countries of Africa.

AMREF is private, non-profit and non-sectarian.

PURPOSE

The African Medical and Research Foundation (AMREF) has an overall aim that is simple and fundamental: "To improve the health of the people of Africa." More specifically, AMREF's goals are to (1) bring needed health care to remote rural areas where services do not exist; (2) develop local capabilities to provide health care through training and self-reliance; (3) work with government ministries of health to solve long-term health problems.

African Medical & Research Foundation, Inc.
19 West 44th Street, Suite 1708
New York, N.Y. 10036
(212) 768-2440

Member of the International Service Agencies

Code #0302 in the OFC Campaign

Facts about AMREF and the Flying Doctors.

FLYING DOCTORS

Using small aircraft to reach isolated areas, the Flying Doctors deliver surgical and general health care to rural villagers in

Kenya, Tanzania, Uganda, Rwanda and Somalia, and other countries upon

request. Working under adverse conditions in small health stations, the surgical team trains local health staff. Operations include patients suffering from leprosy, severe burns, polio deformities and parasitic cysts. An average of over 2,000 operations are carried out annually.

NOMADIC HEALTH CARE

Complementing the air units, AMREF's Mobile Unit works from tents in the bush, assisting nomadic groups in Kenya such as the Maasai. Concentrating on child immunizations and maternal care, each year roughly 50,000 inoculations against polio, measles, tetanus and other diseases are administered. Community based health care also is introduced to complement mobile clinics.



HEALTH TRAINING

Working in collaboration with African governments, AMREF draws over 4,000 health workers and managers a year from throughout Africa for training in health-related subjects. Faculty are drawn from all AMREF divisions. Training is delivered at AMREF facilities, village sites and government installations; also through distance education programs via radio and other medium.

ENVIRONMENTAL HEALTH

AMREF's Environmental Health Unit works with governments and local communities to help develop improved water and sanitation facilities. In Kibwezi Division in Kenya, AMREF has helped local communities build wells, install pumps, protect springs and install hundreds of improved pit latrines. AMREF serves as a Regional Center for training in water and sanitation.

HEALTH MATERIALS

Utilizing its own printing press in Nairobi, AMREF produces a variety of health education materials. The prevention of AIDS and malaria are important components of AMREF's education program. The materials are being used by professionals in Africa, Asia and Latin America.

HEALTH BEHAVIOR AND EDUCATION

Since many health problems in Africa can be prevented by changes in behavior, AMREF has developed educational strategies and materials based on social science analysis of health behavior. Notably, AMREF's studies of knowledge, attitudes and practices regarding sexually transmitted diseases have provided the basis for critical programs of AIDS education directed at school children and high risk groups.



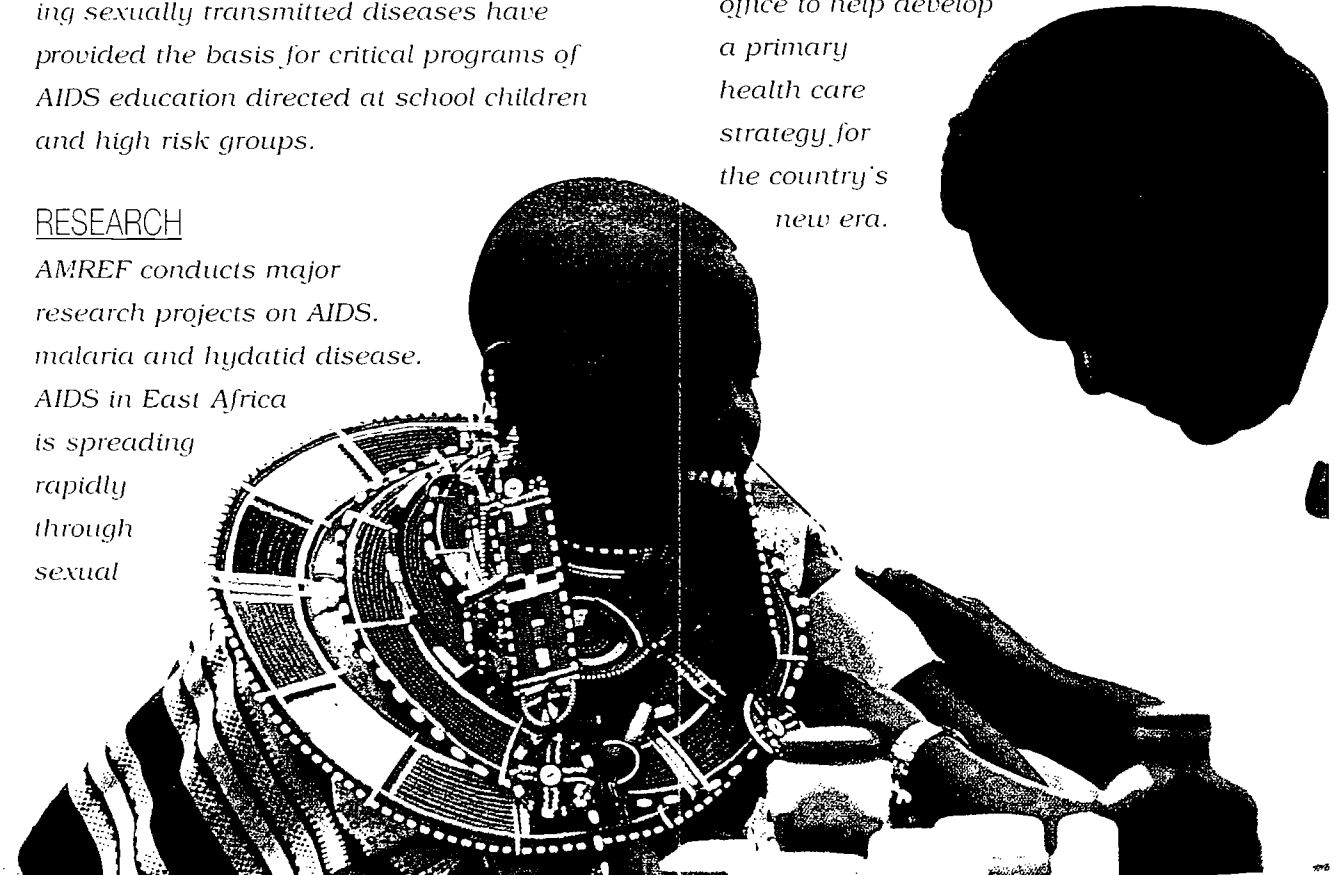
RESEARCH

AMREF conducts major research projects on AIDS, malaria and hydatid disease. AIDS in East Africa is spreading rapidly through sexual

contact and infected blood supplies. Malaria is a serious problem because of chloroquine resistant parasites and hydatid is more prevalent in the Turkana region of Kenya than anywhere else in the world.

SOUTH AFRICA

AMREF's Community Health and Training departments, among others, have recently begun rendering assistance to the South African Ministry of Health. In 1995, at the invitation of the South African Government, AMREF established an office to help develop a primary health care strategy for the country's new era.



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AMREF



African Medical & Research Foundation

Annual Report

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A large, white outline of the African continent is centered on the dark, textured background of the book cover. The title text is superimposed on the map.

**Towards the 21st Century:
Meeting Africa's
Health
Challenges**

A small, white outline of the African continent is positioned to the left of the publisher's name.

AMREF The African Medical and Research Foundation