

President Has Seen

CLINTON LIBRARY PHOTOCOPY

The President Has Seen
August 2000

Aug. 1, 2000

THE PRESIDENT HAS SEEN



ABOARD AIR FORCE ONE

6/22

JP

I think I already sent
you a note on this but
we need to do 1 or 2
Medal of Freedom ceremonies
and a big Citizen Medal
ceremony —

copied
Podesta
Beckhardt
Log

MOF

- Tim Burke, 600
- Marian Williams
- Jesse (protection?)
- Walt Clark — would like
to do soon —
- Stun Dies?
Ellie Guggenheim?
David Hanks? Don already?

BK

THE PRESIDENT HAS SEEN

6-26-00



The Palestinian Authority

Ministry of Planning & International Cooperation

Minister's Office

To Stanley
figh
tcc

To: Stanley Sheinbaum
From: Nabeel Sha'ath
Date: 19th June 2000

Dear Stanley

I am back home in Ramallah, Palestine, after a very long trip. I am still worried about your health. I hope you are out of the flu and back to your continued work for peace and a better world.

Stanley, the program you helped arrange in San Francisco and the Bay Area went exceedingly well. It was sad for all of us that you were not there, but your spirit and guidance were evident all over the place. After the hard and wonderful work you have done on the political front for the peace process in the Middle East, your creative idea to support this peace process with business and technology is working and succeeding.

We had excellent meetings with Jewish American and Israeli American Silicon Valley entrepreneurs, and other important Bay Area personalities. Wonderful people hosted us generously in their homes.

The Benhamous and the Porats were very kind and helpful. So was Mr. Abramovitz. Gary Tobin was wonderful, persistent, and helpful in every way. So was Caron Tabb. Everything was well organized, planned, and implemented.

Stanley, the real question now is follow up. I need your help again on that. We need to see transfer of technology, joint ventures, investments on the ground... real action. We left a lot of data with people and I think, a real readiness to do. We now share a conviction that helping Palestine grow and prosper is a real guarantee of Peace, stability and security of Israel and Palestine. Indeed, of the whole world. Furthermore, the specific projects and programs we discussed provide practical ways of achieving this objective. Yet, we need to follow up and we need you to help.

Stanley, I loved the piece of Robert Scheer about your and Betty's birthday party. I wish I was there with Raja. Please give our love to Betty. Lots of love and appreciation to you.

Get well please.

Affectionately

Nabeel Sha'ath

copied
Berger
NSC WW
Desik
Podesta

Ramallah

02-2983900

02-2961857/8

Gaza

07-2829260

07-2824090

JAMES M. LYONS

1200 17TH STREET, SUITE 3000

DENVER, COLORADO 80202

(303) 628-9546

THE PRESIDENT HAS SEEN

6-26-00

DETERMINED TO BE AN ADMINISTRATIVE

MARKING INITIALS: MI DATE: 4/5/20 June 15, 2000John Deiflik~~Personal and Confidential~~

President Bill Clinton

The White House

1600 Pennsylvania Avenue NW

Washington, D.C. 20500-2000

Mr. President:

I have checked out Bruce Deiflik. He is a successful businessman with deep roots in Greeley. He did, in fact, work with Monfort (now Con-Agra) in the packing business and was a partner with Dick Monfort in a number of highly successful real estate ventures. He is new to major politics and eager to get involved. Brownstein apparently knows him well. I suggest you take him up on his offer and put HRC's campaign in touch with him. Speaking of that, no one from her campaign has called me yet. . . .

Thanks for a fun evening. The Irish was fantastic. We'll need to go back in the fall and get some more. It was great to visit with Chelsea, the best "Clinton program" of all.

Best to Herself.

Your obedient servant,



James M. Lyons

JML:dm

To D. Rosen
HRC campaign
should get this
+ Bruce Deiflik
involved in CAG's report
or do another with
out them HSA

R

Copied
Rosen
Podesta

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7-28-00

from Lisel's
out-box

7128100

Videos done today -
Send to Records?

Yes ☒

No ☐

amb

✓
MOZARK
PRODUCTIONS

✓ 1-10-00
3000
For video
7/28/00

2. Pres.

July 26, 2000

'00 JUL 28 PM4:03

Dear Mr. President:

Thank you again for agreeing to congratulate Ralph Bloodworth, III and his fiancée, Jill Wornick, on their pending marriage. I am enclosing a few facts which might be helpful to you. Feel free to include or disregard any you wish to.

By the way, everyone refers to Ralph as "Boomer" so you probably should do the same. A University of Arkansas Law School graduate, he has taken the Bar exam this week. You might want to mention the fact that he is the 8th Bloodworth in this family to graduate from law school and the first one to marry another lawyer. (Bloodworth's usually just try to whip them.) He comes from a long line of interesting and successful attorney's. Boomer's Great-Grandfather was the Chairman of the Republican Party in Arkansas and a well-known civil rights advocate. His Grandfather was a Japanese war crimes prosecutor. His Great Uncle Charles was a Judge Advocate at Nuremberg and most importantly, his Great Uncle Howard is known for making Rush Limbaugh's daddy cry (after he defeated him in a court case.)

Jill Wornick is also the daughter of an attorney and is currently in law school. We were thinking you might want to say something about how you know from experience that once two lawyer's marry each other, neither of them will ever win an argument again.

Linda and I really appreciate your taking the time to do this. It will be seen at a party Linda is holding at her scholarship foundation and half of the town will be there. Boomer and Jill will be thrilled. One last note, you met Boomer when he was still a kid. He came to the Governor's office at Little Rock and sat in your chair. Thanks again. We are looking forward to seeing you at the convention.

Warmest regards,

Harry

Harry

PHOTOCOPY
WJC HANDWRITING

MOZARK PRODUCTIONS

DATE 7/2/00

NUMBER OF PAGES (INCLUDING COVER) 2

TO NANCY HERN REICH

COMPANY _____

FAX 202-456-6703

FROM HARRY THOMASON

RETURN FAX NUMBER 818-655-5129

RETURN PHONE NUMBER 818-655-5779

NANCY:

THIS LETTER IS IN REGARD TO THE LITTLE
FILM THAT I TALKED TO YOU ABOUT. FOR FRI.
CAN YOU PLEASE FORWARD THIS TO
THE PRESIDENT? THANKS.

HT

Book 71454

KAY • KELLEY • ARNOLD

THE PRESIDENT'S OFFICE

7-26-00

Pls advise

Let's do it

B

July 18, 2000

Ms. Christine Stanek
Chief of Staff
Public Liaison
The White House
1600 Pennsylvania Ave. NW
Washington, DC

Hurry and
appoint some
new board members.
We need help!

VIA FACSIMILE: 202-456-6218

Dear Ms. Stanek:

I called your office this morning in search of guidance from you and your office and was given this facsimile number as a good way to get information to you. I appreciate any guidance and support you can give me.

I was appointed to the Inter-American Foundation earlier this year by the President and am currently serving as its chairman. I am told that your office will be working on appropriations and that I needed to talk with you to make sure that your office had all the necessary information about the Inter American Foundation (IAF). It is my understanding that the Administration has recommended \$20,000,000 for the IAF. The Senate Foreign Appropriations bill contains nothing for the Foundation and the House version has \$10,000,000. There are some recent developments that I wanted to make you aware of and I have attached a copy of a resolution that was passed at the June LULAC conference in Washington DC. It is my understanding that the Hispanic Caucus is going to take up the cause of the Foundation as well but I do not have anything in writing on that at this time.

PHOTOCOPY
WJC HANDWRITING

I would be happy to discuss the Foundation and the latest developments surrounding it or have someone from the staff come over and visit with you or your staff at your convenience.

I can be reached at 501-377-3553 during the day. My mobile phone is 501-258-3554. I look forward to hearing from you. Thanks again for taking the time to read this. Although the Foundation's appropriation is very small, it does important work and needs to continue. We are grateful for the support of the President and his Administration.

Sincerely,

↑

— Mrs. President —

Kay Kelley Arnold
Chairman
Inter-American Foundation

This group is really wonderful.

CC: Bruce Lindsey

Richard and I just returned
from Guatemala and Honduras

to see some of their work. It makes

me proud of being an American. First,
They know how to do it Right. Kay

copied
Nash
Podesta

Kay Arnold

President Bill Clinton



State	EVs	Date*	Gore	Bush	Buchanan	Nader	Undec.	MOE	Sample	Firm or Sponsor
AK	3									
AL	9	6/1	28	52	N/A	N/A	N/A	3.5%	809 RVs	Mobile Register/USA Polling
		4/6	34	45	N/A	N/A	21	5%	404 adults	University of Southern AL
		2/17	34	55	N/A	N/A	N/A	5%	404 adults	University of Southern AL
AR	6	7/15	40	46	1	2	11	4%	622 LVs	Mason-Dixon
		6/27	36	46	N/A	N/A	N/A	4%	506 LVs	Dresner, Wickers Assoc. (R)
AZ	8	5/21	31	45	N/A	N/A	N/A	4.8%	402 RVs	KAET-TV/ASU
		4/17	34	40	4	N/A	17	4.5%	497 RVs	Behavior Research Center
CA	54	7/20	38	36	1	5	20	4%	600 LVs	Public Opinion Strategies (R)
		7/19	44	37	2	8	9	3.5%	827 LVs	Research 2000
		7/12	43	36	N/A	8	13	4%	600 LVs	American Research Group
		6/25	41	35	2	8	14	3.5%	800 LVs	Mellman Group
		6/18	41	38	2	5	14	3.5%	800 LVs	Public Opinion Strategies (R)
		6/18	46	35	2	7	10	4.1%	642 LVs	Field Poll
		6/14	39	39	2	5	25	3.5%	800 LVs	American Viewpoint (R)
		5/9	50	36	N/A	N/A	14	4%	600 LVs	American Research Group
		2/27	51	41	N/A	N/A	8	3.2%	1048 LVs	Field Poll
		2/27	51	46	N/A	N/A	N/A	4%	634 LVs	Research 2000
		2/25	54	41	N/A	N/A	5	3%	1009 LVs	CNN/Time (Yankelovich)
		2/10	46	45	N/A	N/A	9	2%	1014 LVs	Public Policy Institute
CO	8	6/13	33	47	N/A	N/A	N/A	4%	517 RVs	Rocky Mountain News
		3/3	42	50	N/A	N/A	6	4%	600 RVs	Denver Post (Ciruli Assoc.)
		3/3	41	48	3	N/A	6	4%	600 RVs	Denver Post (Ciruli Assoc.)
CT	8	7/17	38	37	3	11	12	3.1%	1006 RVs	Quinnipiac College
		7/17	44	41	N/A	N/A	14	3.1%	1006 RVs	Quinnipiac College
		7/8	42	41	3	8	6	4%	618 LVs	Research 2000
		6/26	46	41	N/A	N/A	13	5%	516 Adults	Hartford Courant/Uconn
		6/19	38	38	3	9	11	2.7%	1328 RVs	Quinnipiac College
		6/19	43	42	N/A	N/A	15	2.7%	1328 RVs	Quinnipiac College
		5/11	41	44	6	N/A	N/A	5%	506 Adults	Hartford Courant/Uconn
		5/11	45	42	N/A	N/A	N/A	5%	506 Adults	Hartford Courant/Uconn
		4/10	48	39	N/A	N/A	N/A	3.2%	950 RVs	Quinnipiac College
		2/15	45	42	N/A	N/A	13	2.7%	1365 RVs	Quinnipiac College
DE	3	7/12	38	43	2	3	14	4%	621 LVs	Mason-Dixon
		5/17	42	47	N/A	N/A	11	5%	336 RVs	University of Delaware
		3/5	42	51	N/A	N/A	7	4.6%	433 RVs	University of Delaware
FL	25	7/12	43	45	N/A	2	10	4%	600 LVs	American Research Group
		6/26	39	47	2	1	11	3.5%	811 RVs	Mason-Dixon
		5/9	40	47	N/A	N/A	13	4%	600 LVs	American Research Group
		4/6	43	47	N/A	N/A	10	4%	665 RVs	Florida Voter Poll
		3/24	43	37	N/A	N/A	11	4.5%	500 LVs	Rasmussen Research**
		3/8	37	45	3	N/A	15	4%	621 LVs	Mason-Dixon
GA	13	5/9	40	46	N/A	N/A	14	4%	600 LVs	American Research Group
		3/1	40	47	3	N/A	10	4%	629 LVs	Mason-Dixon
HI	4	5/9	45	37	5	N/A	13	5%	426 LVs	Mason-Dixon
IA	7	1/11	43	51	N/A	N/A	6	4%	610 LVs	Research 2000
ID	4	7/8	21	57	4	2	16	4%	601 LVs	Research 2000
		1/25	26	52	N/A	N/A	10	5%	450 RVs	Moore Information (R)
IL	22	7/12	39	46	N/A	6	9	4%	600 LVs	American Research Group
		5/9	41	41	N/A	N/A	18	4%	600 LVs	American Research Group
		4/14	42	44	3	N/A	11	4%	622 LVs	Mason-Dixon
		3/12	46	40	N/A	N/A	14	4%	635 RVs	Research 2000
		2/17	47	43	N/A	N/A	10	3%	1200 LVs	StL. Post-Dispatch/Zogby
		2/5	39	41	4	N/A	16	4%	627 LVs	Mason-Dixon
IN	12	6/15	33	54	N/A	N/A	13	3.3%	868 LVs	Howey Report/TeleResearch
		5/8	32	53	6	N/A	10	3.4%	800 LVs	McLaughlin and Assoc. (R)
		3/29	36	54	4	N/A	5	3.5%	825 adults	Indianapolis Star/WTHR

Betty
Potus
might
be interested
(Signature)

PHOTOCOPY
WJC HANDWRITING

* Date represents last date sampled

** Poll conducted using automated
dialers and push button responses

2000 General Matchups

State	EVs	Date*	Gore	Bush	Buchanan	Nader	Undec.	MOE	Sample	Firm or Sponsor
KS	6									
KY	8	6/16	34	48	N/A	N/A	7	3.6%	743 LVs	Preston-Osborne
		2/5	40	54	N/A	N/A	N/A	4%	627 LVs	Mason-Dixon
LA	9	4/15	34	45	4	N/A	17	3.8%	700 RVs	Southern Media and Opinion
		4/17	29	37	N/A	N/A	34	N/A	500 Rvs	Multi-Quest
MA	12									
MD	10	7/21	43	40	2	5	10	4%	627 LVs	Mason-Dixon
		2/28	46	38	2	N/A	14	4%	627 LVs	Mason-Dixon
ME	4	2/29	48	36	N/A	N/A	16	4%	602 RVs	Research 2000
MI	18	7/5	34	46	3	8	9	4%	600 LVs	EPIC/MRA Poll
		7/5	40	45	4	N/A	22	4%	600 LVs	EPIC/MRA Poll
		5/17	46	45	N/A	N/A	9	4%	601 LVs	EPIC/MRA Poll
		5/9	42	45	N/A	N/A	13	4%	600 LVs	American Research Group
		4/13	42	42	N/A	N/A	15	4%	600 LVs	EPIC/MRA Poll
		2/16	39	44	3	N/A	14	4%	621 LVs	Mason-Dixon
		1/14	32	50	N/A	N/A	N/A	4%	600 RVs	Detroit News Poll
MN	10	7/8	40	43	3	5	9	4%	620 LVs	Mason-Dixon
		6/18	42	40	4	N/A	14	3%	1050 LVs	Minneapolis Star Tribune
		2/28	43	40	4	N/A	13	4%	641 RVs	Mason-Dixon
MO	11	7/10	37	48	2	2	11	4%	624 LVs	Mason-Dixon
		7/9	43	47	N/A	N/A	8	4%	610 LVs	Research 2000
		2/28	42	44	3	N/A	11	4%	628 LVs	Mason-Dixon
		2/15	41	48	N/A	N/A	11	3%	1204 LVs	StL. Post-Dispatch/Zogby
MS	7									
MT	3	5/24	34	51	3	N/A	12	4%	620 LVs	Mason-Dixon
NC	14	7/23	39	46	1	4	10	4%	625 LVs	Mason-Dixon
		6/4	43	50	N/A	N/A	7	4%	600 RVs	Hickman-Brown/POS
		6/4	39	44	N/A	N/A	13	5%	405 LVs	Research 2000
		5/9	42	47	N/A	N/A	11	4%	600 LVs	American Research Group
		4/26	39	49	2	N/A	10	4%	624 LVs	Mason-Dixon
		2/29	39	47	2	N/A	12	4%	633 LVs	Mason-Dixon
ND	3									
NE	5	5/9	33	50	N/A	N/A	16	2.7%	1303 RVs	RKM Research/Omaha W-H
		3/23	27	54	N/A	N/A	19	2.6%	1402 adults	RKM Research/Omaha W-H
NH	4	6/22	39	49	N/A	N/A	N/A	4%	540 RVs	American Research Group
		3/14	45	33	N/A	N/A	22	4.25%	540 RVs	American Research Group
		1/9	48	45	N/A	N/A	N/A	3%	1213 LVs	Reuters/Zogby
NJ	15	6/25	34	35	N/A	N/A	21	5%	408 LVs	Gannett New Jersey
		6/26	41	37	3	7	11	3.1%	1004 RVs	Quinnipiac College
		6/26	45	40	N/A	N/A	15	3.1%	1004 RVs	Quinnipiac College
		6/18	44	40	N/A	N/A	N/A	4%	618 RVs	Newark Star-Ledger/Eagleton
		6/4	42	40	2	4	12	5%	423 LVs	Mason-Dixon
		5/9	44	45	N/A	N/A	11	4%	600 LVs	American Research Group
		3/27	48	35	6	N/A	12	2.9%	1177 RVs	Quinnipiac College
		3/27	50	37	N/A	N/A	14	2.9%	1177 RVs	Quinnipiac College
		3/9	39	36	N/A	N/A	13	4%	617 adults	Newark Star-Ledger/Eagleton
		2/26	47	39	N/A	N/A	14	N/A	N/A	Research 2000
		2/21	47	41	N/A	N/A	12	2.9%	1109 RVs	Quinnipiac College
NM	5	3/20	41	41	N/A	N/A	12	5%	408 RVs	Research and Polling Inc.
NV	4	6/15	37	49	2	2	10	4%	637 RVs	Mason-Dixon
		3/6	38	46	5	N/A	11	4%	623 LVs	Mason-Dixon
NY	33	7/12	46	37	N/A	9	8	4%	600 LVs	American Research Group
		7/10	45	35	7	2	13	3%	1086 RVs	Quinnipiac College
		7/10	49	37	N/A	N/A	14	3%	1086 RVs	Quinnipiac College
		6/1	46	35	N/A	N/A	18	3%	1001 RVs	NY Daily News/NY1
		5/9	56	36	N/A	N/A	8	4%	600 LVs	American Research Group
		4/30	52	36	N/A	N/A	12	3.2%	952 RVs	Quinnipiac College

* Date represents last date sampled

** Poll conducted using automated dialers and push button responses

2000 General Matchups

State	EVs	Date*	Gore	Bush	Buchanan	Nader	Undec.	MOE	Sample	Firm or Sponsor
		4/30	50	34	4	N/A	12	3.2%	952 RVs	Quinnipiac College
		4/3	44	36	N/A	N/A	10	3.7%	690 LVs	Siena College
		4/3	42	33	5	N/A	10	3.7%	690 LVs	Siena College
		4/3	53	36	N/A	N/A	11	3%	1058 RVs	Quinnipiac College
		4/3	52	34	4	N/A	11	3%	1058 RVs	Quinnipiac College
		3/28	49	38	N/A	N/A	9	4%	561 RVs	Marist Institute
		2/28	53	36	N/A	N/A	N/A	2.3%	1842 RVs	Quinnipiac College
		2/3	44	35	N/A	N/A	21	4%	700 LVs	Zogby
OH	21	7/20	34	43	5	6	12	4.3%	501 RVs	Fox News/Opinion Dynamics
		7/20	36	47	N/A	N/A	17	4.3%	501 RVs	Fox News/Opinion Dynamics
		7/13	41	47	3	4	5	4.2%	537 LVs	Univ. of Cincinnati poll
		7/13	45	49	N/A	N/A	6	4.2%	537 LVs	Univ. of Cincinnati poll
		5/9	41	47	N/A	N/A	12	4%	600 LVs	American Research Group
		4/22	39	47	3	4	7	4.3%	531 LVs	Univ. of Cincinnati poll
		3/31	39	46	N/A	N/A	9	4.1%	582 Adults	Ohio State U. month-long poll
		1/19	39	52	N/A	N/A	4	2.5%	1503 Rvs	The Ohio Poll
OK	8	6/26	27	57	N/A	N/A	16	3.5%	750 RVs	Tulsa World/Consumer Logic
		6/1	33	51	2	2	12	4.3%	500 RVs	The Sooner Survey (R)
		4/2	32	49	N/A	N/A	N/A	3.5%	750 Adults	Tulsa World/Consumer Logic
OR	7	4/17	37	40	2	7	12	4.4%	504 LVs	Oregonian/Davis and Hibbits
PA	23	7/20	35	42	5	6	12	4.3%	507 RVs	Fox News/Opinion Dynamics
		7/20	39	43	N/A	N/A	18	4.3%	507 RVs	Fox News/Opinion Dynamics
		7/12	34	48	N/A	8	10	4%	600 LVs	American Research Group
		7/9	40	44	N/A	N/A	16	4%	634 RVs	Keystone Poll/Millersville U.
		5/31	40	45	N/A	N/A	15	5.5%	300 RVs	Public Opinion Strategies (R)
		5/9	42	45	N/A	N/A	13	4%	600 LVs	American Research Group
		3/30	40	44	5	N/A	11	5%	416 LVs	Mason-Dixon/Pitt Post-Gazette
		3/26	39	43	N/A	N/A	10	4%	730 LVs	Commonwealth Foundation
		2/27	43	43	N/A	N/A	15	4%	600 RVs	Keystone Poll/Millersville U.
RI	4	2/21	39	25	N/A	N/A	36	6%	327 RVs	Brown University
SC	8	1/19	35	54	3	N/A	8	4%	600 RVs	Mason-Dixon
SD	3									
TN	11	3/18	47	41	2	N/A	10	4%	626 LVs	Mason-Dixon
TX	32	7/12	20	71	N/A	3	6	4%	600 LVs	American Research Group
		5/9	23	70	N/A	N/A	7	4%	600 LVs	American Research Group
		2/25	23	66	N/A	N/A	7	3.5%	861 RVs	Scripps Howard Texas
UT	5									
VA	13	7/14	38	49	2	1	10	4%	620 LVs	Mason-Dixon
		5/11	41	45	N/A	N/A	10	5%	555 LVs	Norfolk Virginian-Pilot
		5/9	34	53	N/A	N/A	13	4%	600 LVs	American Research Group
VT	3	2/27	46	35	3	N/A	16	4%	634 LVs	Mason-Dixon
WA	11	7/10	39	43	2	7	9	4%	605 LVs	Research 2000
		4/12	38	39	N/A	N/A	N/A	5.5%	400 RVs	Elway Poll (cited in Bush press)
		2/7	44	41	3	N/A	12	4%	630 LVs	Mason-Dixon
		5/17	37	41	3	6	13	5%	428 LVs	Mason-Dixon
WI	11	6/29	35	43	3	9	10	3.3%	863 adults	Harris Interactive
		6/29	41	47	N/A	N/A	12	3.3%	863 adults	Harris Interactive
		3/23	46	46	N/A	N/A	8	4%	574 adults	St. Norbert's College
		3/22	42	40	N/A	N/A	N/A	4%	777 adults	Milwaukee Journal-Sentinel
		4/25	38	47	N/A	N/A	N/A	4%	599 RVs	West Virginia Poll
WV	5									
WY	3									

* Date represents last date sampled

** Poll conducted using automated dialers and push button responses

July 25, 2000

Dear Doug (my favorite associate):

The following is a copy of the "talking points" I submitted to POTUS today for my promotion ceremony tomorrow at noon in the State Dining Room. I would be honored if you would attend.

Suggested talking points for POTUS:

I believe many people do not know nor understand exactly what I do at the White House. At my ceremony tomorrow, I would be honored if you would kindly consider the following points in your remarks:

- 1) Little is known about what I do and what the Unit does. That is to our credit because much of what we do is of a sensitive nature. Our mission is this: to preserve the health of the President AND the health of the Presidency. In other words, my job is to keep you healthy so that you may continue to be the best president you can be to the American people.
- 2) 24 hours a day, 7 days a week for over the past 7-plus years, I have been your doctor. The Medical Unit and I represent the armed forces. Whenever you think of military medicine, you think of the Medical Unit. And whenever you think of Navy medicine, you think of me. Mine is the face of Navy medicine you see every single day of your presidency.
- 3) My work extends beyond the White House and the United States. As your "medical ambassador", I have personally cared for leaders of other countries and assisted in developing their medical support systems. This "human touch" has been of value to America's relationships with other countries.

Thanks!
Doc Connie

Aug. 02, 2000

7-31-00

19 May 20

Dear Mr. President -

We all greatly enjoyed
our visit with you last week.
I continue to be amazed at
your charm, wit and perception.
You were born to lead. Too
bad the Constitution forbids
more terms.

Gov. Carper is a good
man. Pat & I are glad to
help him to the Senate.

All the best

Mike

00-18-2

A stylized handwritten signature or set of initials, possibly reading 'K. J.', written in dark ink.

PHOTOCOPY
WJC HANDWRITING



ABOARD AIR FORCE ONE

6/23

BC

In Arizona
Steve Deven said
John Kyl was
working in
"nomination" -
What's the status

BC

THE PRESIDENT HAS SEEN

6-23-00

copied
hindsay
Podesta

PHOTOCOPY
WJC HANDWRITING



ABOARD AIR FORCE ONE

6/24/00

C. Jennings

Gov. Davis let me up
on LA Medicaid waiver.
He strongly object to HHS
forcing a waiver of the anti
test - 1. bailiwick way of policy
change not required of other
States.

Also Zeff & Schenk say
don't on HHS are refusing - if
they could get 75m would
5 years could settle -
Advise -

BC

copied
Jennings
Podesta

THE PRESIDENT HAS SEEN

6-26-00



THE PRESIDENT HAS SEEN

6-26-00

No. VI. 2000

Dear Mr. President,

On behalf of all the parents of PACT, I would like to thank you very, very much for taking our issue to heart. It was unbelievably kind of you to have taken the step you did for the sake of our children. I simply could not describe how grateful I am. No words could ever express what I feel in my heart.

copied
Benger
Podesta

One day, my children, Alexander and Constantin, and those of American victim parents, will learn about the many people who fought on their behalf, including the President of the United States himself.

You have rekindled our hopes and struck a blow for the victim parents of international child abduction everywhere.

Tony Blinken and I are in close contact and I was thrilled to hear how determined he and his team are, finally to resolve this problem. Once again, thank you!

Catherine Meyer



THE PRESIDENT HAS SEEN
6-26-00

By Hand.

Sarah Bayl
typ - for

The President
The White House,
Washington DC

from:
Lady Meyer, British Embassy, Washington DC

THE PRESIDENT HAS SEEN

7-31-00

HANK KAMINSKY
sculptor

studio at: The Art Experience
641 West 6th Street
Fayetteville, AR 72701
501-442-5805, FAX 501-582-1262, 1-888-776-7282

e-mail: sculptor@kaminsky.com
world wide web page: <http://www.sculptor.kaminsky.com>

PHOTOCOPY
WJC HANDWRITING

THE PRESIDENT HAS SEEN 1

THE WHITE HOUSE
WASHINGTON

6-26-00

Over

June 15, 2000

Mr President -

Well, it was almost
inevitable - a book on
you and Elvis. Here are
the galley of "Double Trouble,"
to be published in September.
The author, Joel Marcus, wrote
one of the best books on Elvis,
"Mystery Train." He is pro-Elvis,
needless to say, and pro-Bill Clinton.
In this book, a collection,
he tries to explain the
connection. The best parts
are the "introduction" and
the last chapter, "The Man
From Nowhere." Check out ER
Rollins' quote on page XIX.
I believe it to be true - that
is, that Rollins' story is true.

THE WHITE HOUSE
WASHINGTON

The last chapter deals out that story in an analysis of music, culture and politics. Marcus has "his town" dead-on.

Another subject: After the Berlin conference, I stayed on and spent the next day with Lyron Forester and Orlan de Rothschild. We discussed intently the project we have talked about. In our discussion, Lyron, Orlan and I worked out many basic problems, though there is obviously much, much more to do.

Nonetheless, I feel confident about ideas of fundamental organization and especially financing. Perhaps we should speak soon about this; funding is something we discussed, too.

On the future of the

THE WHITE HOUSE
WASHINGTON

Third Way after Berlin, I'll send
you a separate memo.

Ed

I've also included
here two columns - one
by Harry Evans on press
disturbances of force and
Joe Lyons' latest.

THE PRESIDENT HAS SEEN

4-24-00



Josefina Hernandez
Account Executive

*Maia Fy (put
her in touch w/
canal 67 - need copy)*

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Fax 602-294-9367

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E-Mail: canal67@tvchannel67.com

Spanish Independent Broadcasting Network LLC.

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Podesta*

PHOTOCOPY
WJC HANDWRITING

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SEÑOR PRESIDENTE.
THE LATIN POPULATION
IN AZ. IS GROWING, BUT ARE
AND UNEDUCATED, IN 20
YEARS WE ARE GOING TO BE
SUCCESSFUL OR A MONSTER
LET'S WORK TOGETHER NOW
I REALLY ADMIRE YOU

THE PRESIDENT

Erica Stone

From: [REDACTED]
 Sent: Tuesday, June 20, 2000 4:59 PM
 To: ericas@himalayan-foundation.org
 Subject: no kora

Sandy
if this is
very troubling
JK

Dear Erica la,

In Lhasa I learnt that the chinese govt had passed a rule that this year no govt. staff and school students will be allowed to do the kora around the jokhang or potala on sagadawa (jun 16). Anybody found so will be sacked from the office or school. Last year only the higher official were banned, but this year it was for every staff. Cameras were laid to check anyone doing the kora. As such there was fewer people doing the kora.

* Finding that religion was the cause of their failure over tibet, they are now going to even raid homes and also ban the prayer altar in every homw. Also the small stupa for burning incense in front of the courtyard is going to be demolished. And also every govt emplyee who has a relative in the monastery has to withdraw from the nunnery or the monastery within 30 days. And also all the govt employees are banned from giving money to the monastery monks and nuns. (this is causing lot of tension as all monks and nuns rely on this for their living and only the officials have been affordable so far to hand them prayer monies. Sagadawa was tense and there were far fewer kora folksa than last year.

Though we should not be involved in such, I thought if Richard could pass on this information to people at dc (rimpoche?) especially since HH is in dc and may be meeting Clinton. I have gone through all the world tibet news and surprisingly have not found this news so far.

On this note, I might be receiving a proposal from a lhasa lady for funding the monks at the three major monasteries of Sera, garden and Drepung to support the old and needy monks. If this progresses we may be asked for more other monasteries in the remote areas.

Best wishes,

[REDACTED]

PLEASE DELIVER TO
RICHARD BLUM URGENTLY
THANK YOU

Mr
President
we have
checked these
facts from
other sources
+ we believe
they are
accurate
JK

THE PRESIDENT HAS SEEN
 6-26-00

copied
 Berger
 NSC WW Desk
 Podesta



LYNN FORESTER

DOCUMENT HAS SEEN

6-26-00

June 13, 2000

Dear Mr. President,

6/13

Because you have always been
so kind about my press — I thought
you would enjoy the attached.

Stay great. Much love,
L

President Clinton

FINANCIAL TIMES

COMPANIES & MARKETS

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Thursday June 8 2000

WEEK 23

INSIDE

Campbell Soup left standing

Campbell Soup has been left standing on the sidelines after Bestfoods, with which it was holding merger discussions, accepted a \$20.3bn takeover bid from Unilever. **Page 17**

Philips to offer ASM stake

Philips, the Dutch electronics group, is to divest the majority of its 23.5 per cent stake in ASM Lithography, a maker of semiconductor manufacturing equipment, in a €2.73bn (\$2.62bn) offer. **Page 22**

Standard Life 'concealing windfalls'

Standard Life, the UK life insurer facing a demutualisation challenge by carpetbaggers, has been accused of concealing the size of potential windfalls from policy holders. **Page 24**

Paper platform bins site launch

Accesspaper.com has abandoned the planned launch of its global internet market place for paper products. It blames the failure on boom conditions in the industry. **Page 26**

Steel boosts iron ore output

World iron ore production increased impressively in the first quarter of this year after a rejuvenation of global steel production, and another rise in prices is expected. **Page 26**

Property and the wealth effect

US central bankers worry that rising shares may overheat the economy, but in Europe the problem is in property and the wealth effect of rising housing prices. **Page 27**

Excite and Chello discuss link

Merger of international operations would give US internet group strong position in Europe

By Peter Thal Larsen in London
and William Lewis in New York

Excite@Home, the US internet group, is discussing a merger of its international operations with Chello Broadband, the European high-speed internet operator, in a move which would create one of the largest companies in the European internet sector.

Excite is thought to have approached Chello about the possibility of a combination and discussions are thought to be relatively advanced. However, people close to the two companies warned that a deal, which depends on the approval of corporate shareholders on

both sides, could still fall apart. The combined business is believed to be valued at about €6bn (\$5.6bn).

If successful, the deal would give Excite, which has built up a strong business in the US but has struggled to establish itself outside its home market, access to a pan-European cable network for the first time.

In the US the company, which is controlled by the telecom giant AT&T, has around 1.5m cable subscribers for its high-speed internet service. It is also the fifth most popular destination on the world wide web, attracting 30m unique users in April, according to the measurement firm Media

Metrix. A combination with Excite would open up new distribution channels for Chello's broadband internet service. It could export technology, software and other applications which have been developed by Excite in the United States. Chello could also draw on Excite's relationships with suppliers of online content.

Roger Lynch, Chello's chief executive, worked as an adviser to Excite in his previous job as an investment banker at Morgan Stanley Dean Witter, and is still thought to have close links with the company.

Chello declined to comment last night, although yesterday

the company postponed its initial public offering for the second time in a week pending the outcome of what it called "ongoing strategic discussions".

Chello, which is controlled by the cable operator United Pan-Europe Communications, has been in talks with Telewest, the UK operator, about an alliance which would give it a foothold in the United Kingdom.

Liberty Media, the media group which is controlled by AT&T, recently acquired a 3.5 per cent stake in Chello. United Globalcom, UPC's parent company, and the software giant Microsoft also have

stakes in the company. An agreement between Excite and Chello would mark the latest stage in the consolidation between internet operators in Europe.

Last month Terra, the Spanish internet service provider, merged with Lycos, the second largest internet portal. And T-Online, the German ISP which is controlled by Deutsche Telekom, is in talks to buy Freeserve, the UK internet group.

UPC declined to comment last night while Excite could not be reached for comment.

Chello chief pushes back IPO again: <http://people.ft.com/people/>

European aerospace giant to target US companies

By Ralph Atkins
and Gerhard Hegmann in Berlin

European Aeronautic Defence and Space company (EADS), Europe's planned aerospace group, yesterday strengthened its ties with Los Angeles-based Northrop Grumman and said other US companies were possible acquisition targets.

The nascent European group's comments on the importance of developing transatlantic links accompanied its confirmation that about 30 per cent of its shares would be offered on the Frankfurt, Paris and Madrid stock exchanges on July 10.

EADS is among bidders for the Sanders electronic warfare systems division of Lockheed Martin, the large US defence contractor. Details of the initial public offering, the first to be conducted simultaneously in three European countries,

FirstMark raises \$1bn in private equity and debt

Broadband group aims to fill gap in telecoms technology

By Dan Roberts,

Private equity is believed to



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Lynn Forester: ground-breaking deal to fund investment

By Dan Roberts,
Telecoms Correspondent

FirstMark Communications, the Luxembourg-based broadband telecoms operator, has raised \$1bn in private equity and debt to fund a European-wide investment in new radio technology providing high-speed internet access to small businesses.

The fund-raising, believed to be Europe's largest ever private equity placing, will be used to plug the gap between large companies that can afford fibre-optic links and smaller firms that currently have to rely on copper phone lines for internet access.

FirstMark is already using the so-called "wireless local loop" technology in countries such as Germany, which recently issued the first radio licences, and plans to build a network across Europe.

It also hopes to use the money to exploit other access technologies such as optical fibre and enhanced copper wire known as Digital Subscriber Line (DSL) to offer a range of high-speed, or broadband, access methods.

Fierce competition is expected from incumbent operators such as British Telecommunications and Deutsche Telekom,

as well as alternative carriers such as MCI WorldCom and Cable & Wireless, which are likely to rely heavily on wireless local loop technology and DSL too.



Michael Price: co-founder

US wireless local loop operators Teligent and Winstar are also expanding aggressively into Europe and there are a number of local operators already winning licences in some countries.

FirstMark's ground-breaking funding deal is due to be confirmed today and consists of \$600m in private equity with a €480m debt facility provided by Deutsche Bank.

The investor group is led by Welsh, Carson, Anderson & Stowe and includes ABN Amro, BNP Paribas, Credit Suisse First Boston, Rothschild & Cie, and Morgan Stanley DW.

Private equity is believed to have been chosen over a public flotation because of the current volatility among technology shares.

FirstMark was founded two years ago by chairman Lynn Forester, who built a wireless local loop network in the US before selling to Teligent.

Michael Price, a former Lazard telecom banker, is also a co-chairman, while Tim Samples formerly head of UK mobile phone group One-2-One, is chief executive.

The system used for wireless local loop operates at higher frequencies than mobile phone networks, and can therefore provide greater bandwidth.

Technologies are being developed to overcome the need to have a clear line of sight between antennas, but the system is likely to remain suitable for buildings only and is not comparable to third-generation mobile phone networks.

In the UK, a similar technology offering far lower bandwidth primarily for voice calls was pioneered by Ionica, which later collapsed, and the market for providing broadband internet services to small and medium-sized businesses is now seen as offering extremely high growth rates.

"We realised that the bottleneck is in the last mile [of the fixed phone networks] and wireless local loop is the most cost efficient way of getting round it," Ms Forester said.

be conducted simultaneously in three European countries, have not been announced but analysts expect it to raise €3.5bn-€4bn (\$3.3bn-\$3.8bn).

In spite of the hunt for US acquisitions, funds raised would be used mainly for the A3XX superjumbo aircraft being developed by Airbus Industrie, the civil manufacturer that will be 80 per cent owned by EADS. However, it was unclear last night whether Airbus's supervisory board would decide today on the commercial launch of the A3XX, as had been expected. Differences remain over the split in production between Toulouse in France and Hamburg in Germany.

Rainer Hertrich, one of EADS's two chief executives, said a decision would be taken today "or in a few weeks". But he was "absolutely sure that we want to build the A3XX". Costing \$12bn to develop, the A3XX would be the largest civil aircraft built.

EADS is being created by merging France's Aerospatiale Matra, Spain's Construcciones Aeronáuticas and Daimler-Chrysler Aerospace of Germany. The combined group would have 92,000 employees and revenues of €22bn.

Shares in Aerospatiale rose 8.63 per cent yesterday after EADS said the French group's shares would be converted into EADS shares on a one-to-one basis after the IPO.

Lex, Page 14

KLM demands premium in airline merger talks with BA

By Kevin Done and Mark Odell
in London

KLM, the Dutch airline group, is understood to be demanding a substantial premium in the merger talks that have just started with British Airways.

It is believed KLM wants 30 per cent of a merged group for its shareholders, but BA is likely to offer less. Based on average market values for this year of £3.61bn (\$5.45bn) for BA and nearly £630m for KLM, the Dutch company would account for only 15 per cent of a combined group.

If BA succeeds in acquiring KLM, the deal would be the largest takeover of a national flag carrier by a foreign airline. The combination would

be the world's third largest airline.

Investment bankers familiar with the talks said yesterday the airlines were considering an all-share deal. "Psychologically it would be presented as a merger of equals, but in value they are nowhere near equals," said one.

In absolute terms BA is three-and-half times larger in terms of enterprise value (market capitalisation plus debt plus capitalised leases) at around €18.1bn (\$17bn) against €5.1bn for KLM. On a basis of market capitalisation it is close to five times larger.

One analyst said what BA was prepared to offer would "depend on the valuation of synergies that can be

achieved, and the cost of gaining those synergies, and that needs a lot of due diligence work".

The two airlines' share prices fluctuated widely yesterday. BA opened at 385p and fell steeply to 366p before rallying to close 1.3 per cent higher at 390p, valuing the group at £4.22bn (€6.74bn). KLM surged in early trading to €33, its highest intra-day level for almost two years, before falling back to close at €30.10, a rise of 8.5 per cent, valuing it at €1.4bn.

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Dozens of groups win licences

to explore for oil in Brazil

BAHRAIN

BLUE CHIP COUNTRY.

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Lynn Forester: ground-breaking deal to fund investment

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in London

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works.

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Dozens of groups win licences to explore for oil in Brazil

By Raymond Collitt
in Rio de Janeiro

Dozens of international and domestic companies yesterday acquired the rights to explore vast areas of Brazil for oil and gas deposits in an auction that further opens the country's petroleum industry.

The tender of 23 exploration licences, only the second of its kind since the recent end of a 45-year state monopoly over the oil industry, is part of the government's aim for Brazil to meet its own oil needs within five years.

The country produces about 1.15m barrels a day, compared with an estimated demand of 1.7m.

One of the top bids during

the day-long auction came from a consortium made up of British Gas, Chevron of the US, and Brazil's Petrobras, which paid R\$102m (US\$56.7m) for a block in the Santos basin off the coast of Rio de Janeiro.

Amerada Hess, the Anglo-American oil company, acquired the rights to explore an offshore block with its Brazilian partner Odebrecht, the construction and petrochemical company.

"It is one of the few areas in the world where you can easily access relatively unexplored areas," said Richard Mew, vice president of Amerada Hess.

Mr Mew added that the company would spend more than 10 per cent of its global exploration budget in Brazil, where

it has a stake in four existing operations.

Petrobras, the rapidly modernising state company, won stakes in several blocks. It is a favourite partner for many bidders because of its experience in the region.

While investors were generally upbeat about prospects in Brazil's oil industry, some voiced concerns.

"There is a possibility for quite a bit of growth in Brazil but many of us still have to drill wells here and there are a number of commercial problems to be resolved," said Philip Hanson, vice president of exploration and production with Shell Brazil.

Commodities, Page 26

BAHRAIN

BLUE CHIP COUNTRY.

Looking for a great location to invest or set up a business? Look no further than Bahrain, an island nation in the Arabian Gulf. For the 5th year running Bahrain was voted the 3rd most free economy in the world and the 1st in the Middle East.*

Bahrain offers a host of advantages to help you succeed. There are no personal, corporate or withholding taxes. 100% foreign ownership of companies is allowed giving you total control of your assets and management. Capital can be moved freely and if you are setting up a manufacturing unit you can import machinery and materials without duty.

Sounds ideal? Get the complete picture of doing business in Bahrain - the Island of Opportunities.

To find out more contact the CEO, Bahrain Promotions & Marketing Board, P.O. Box 11299, Manama, State of Bahrain. Or fax +973 531117 or visit our website or www.bpmc.com

*Source: Heritage Foundation, World Economic Forum



BAHRAIN
PROMOTIONS &
MARKETING BOARD

civil aircraft built.

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COMPANIES & FINANCE: INTERNATIONAL

Sogo to rethink its debt scheme

By Emiko Terazono
in Tokyo

Sogo, the troubled Japanese retailer, has been forced to revise its restructuring plan after creditor banks proved reluctant to agree a debt-forgiveness scheme revealed earlier this year.

In April, the debt-ridden retailer appealed to 73 creditor banks to forgive ¥639bn (\$5.95bn) of debt, one of the largest requests ever seen in Japan.

Many of the creditors, apart from the Industrial Bank of Japan, Sogo's main bank and biggest creditor, balked at the large amount of debt, at a time when Japanese banks are trying to clean up their own balance sheets.

The Japanese retail sector has been hit by sluggish consumer spending, and department stores have struggled to compete with discount shops.

Sogo has also faced mounting debts as a result of its over-expansion during the "bubble" period of the late 1980s.

The company has struggled under liabilities that amount to ¥1.700bn. At the beginning, Sogo had hoped to gain approval of its debt forgiveness plan from creditors by the end of last month.

Yesterday the company said it hoped to win approval from its creditors by asking the Industrial Bank of Japan to forgive a further ¥9.2bn, thereby reducing the overall amount requested of other financial institutions.

The bank has now agreed to forgive ¥189.3bn, up from ¥180.1bn.

"What we need now is other key creditors to publicly approve the plan," said

PHILIPPINES SALE OF 80% STAKE IN AILING BANK COULD FAIL BECAUSE OF PRICE DIFFERENCE, SAY ANALYSTS

PNB investors prepare for auction

By Hugh Williamson in Manila

The Philippine government and other investors will tomorrow seek to auction their combined 80 per cent stake in the ailing Philippine National Bank, in a sale that could raise up to US\$420m.

However, as the two selected bidders are unlikely to meet the sellers' minimum price, which is significantly higher than the current market price, analysts believe the auction will therefore fail.

A scuppered sale would pose a big setback for the

government, which is committed to selling its 30 per cent stake by the end of June, under an agreement with the International Monetary Fund.

It hopes to raise 9.6bn pesos (\$226m) from the sale of its stake.

The other major shareholder is Lucio Tan, the local tycoon who owns 46 per cent of PNB.

The government, which faces political and economic problems, including a separatist conflict in the south, has been hoping for a successful sale in order to boost

its international standing by meeting the IMF requirements.

President Estrada had also hoped PNB's sale would end accusations of cronyism, particularly over his ties to Mr Tan, which have intensified ahead of the bidding.

Analysts believe that failure to secure a sale tomorrow may result in the government selling its stake directly to Mr Tan.

Mr Tan, a reclusive Chinese-Filipino billionaire who also controls Philippine Airlines, breweries, and cigarette makers, had until last

week insisted the shares be sold at 160 pesos each.

This is more than double yesterday's close of 74 pesos and a premium to the average price of 140 pesos at which he acquired his shares last year.

However, he has since agreed to a lower price.

Analysts believe the sellers' floor is around 100 pesos a share.

The two bidders are Rizal Commercial Banking Corp (RCBC), a medium-sized domestic bank controlled by the powerful Yuchengco family, and a consortium led

by US-based TLC Beatrice International Holdings, run by Loida Nicolas-Lewis, a prominent US-based Filipina and a friend of President Estrada.

The bank is one of the country's oldest, set up by the American colonial administration early last century.

The bank has performed poorly in recent years, and at the end of April, 33 per cent of its loans were non-performing.

This compares with last year's industry average of 12 per cent.

Elkem stays the distance in Chinese obstacle race

Deal marks a triumph of the commercial imperative, writes James Kyngne

Buying an insolvent Chinese state-owned enterprise is an art, a science and an obstacle course through the vicissitudes of local politics and national policy.

But it is an obstacle course that is getting easier.

Yesterday's announcement that Elkem, the Norwegian metals and materials group, has bought an insolvent state enterprise in a blighted north-western mining town is indicative of how Chinese authorities have now begun actively to pursue white knights from overseas.

For Elkem, the deal to buy the carbon products manufacturer provides a first production facility in Asia.

For the Ningxia Hui Autonomous Region, an impoverished area in the north-west of China, the deal represents the first large foreign investment, and one which local authorities hope will prove a trailblazer.

The Elkem purchase illustrates how commercial imperatives are progressively over-riding a traditional antipathy towards for-

designed to attract foreign investors to China's western provinces and regions.

It is rare for Chinese authorities, who prefer joint venture structures, to sell off 100 per cent of a state-owned enterprise to foreigners.

Following yesterday's official inauguration, Elkem owns 79.3 per cent of the Ningxia Shizuishan No 1 Carbon Plant and the International Finance Corp owns the remainder.

The total investment was US\$23m, with US\$14m coming from the IFC.

But despite the willingness of local authorities, structuring the deal in Ningxia was far from straightforward.

The Norwegian company had to address the Chinese authorities' concerns over redundancies and sought its own reassurances over the enterprise's huge debts.

Chris Rynning, regional director of carbon, Asia, for Elkem, said the redundancy issue was settled by Elkem's financing of a social security fund which guarantees all workers laid off from the carbon plant a minimum

monthly entitlement of



Elkem's prize for persistence: The Ningxia Shizuishan No 1 Carbon Plant in north-west China

in the area is around Rmb200 a month.

Elkem has absolute power to determine staff lay-offs, even at management level.

Sino-foreign joint ventures of the 1980s and 1990s have been notorious for acrimonious personnel disputes at management level.

Mr Rynning said that around 200 to 230 staff from the original 550 are expected to be kept.

Others will be brought in and many will undergo training; capacity is to be expanded to 55,000 tonnes of

regional government agreed to assume responsibility for the bad debts, meaning that the state banks were spared from a big write-off.

"Our priority is creating enterprises that can sell what they produce and therefore can create some tax revenue," said Wei Xiliang, deputy secretary general of the Ningxia Hui Autonomous Region.

"We have some enterprises that are losing money and contribute nothing in tax revenue. We would prefer to let this type of enterprise be

absorbed."

The Chinese plant's creditor banks were at first reluctant to sell assets at a discount to their face value.

CSL beats Novartis to Swiss deal

By William Hall in Zurich

CSL, Australia's biggest pharmaceuticals company, has beaten Novartis, the Swiss pharmaceuticals company, and several private equity firms, by agreeing to pay close to SF1bn (\$609m) for the Swiss Red Cross' central laboratory, one of the world's top five processors of blood plasma.

CSL has agreed to pay SF850m for the Berne-based ZLB Central Laboratory and the price could rise to SF973m if ZLB achieves certain performance targets, including increasing earnings before interest tax and depreciation more than five-fold over the next five years.

In 1999, ZLB had earnings before interest tax and depreciation of SF55m on revenues of SF249m.

The Swiss Red Cross set up ZLB in 1949 to manufacture dried plasma and equipment for blood transfusion. ZLB, which sells close to 90 per cent of its products abroad, has developed into one of the most respected manufacturers in the \$5bn-a-year global plasma products market.

ZLB has pioneered the use of IVIG (intravenous immunoglobulin), which is growing twice as fast as the global plasma products market, and commands premium prices in the US, the world's biggest market for plasma products.

The Swiss Red Cross put the business up for sale last year because it felt that a

humanitarian foundation was no longer best suited to managing a business which is changing rapidly. The auction, conducted by UBS Warburg, has attracted considerable interest particularly because ZLB operates the only non-US plasma products plant approved by the US Food and Drug Administration.

CSL, the former Australian Commonwealth Serum Laboratories, was privatised in 1994 and has emerged as Australia's biggest and fastest growing pharmaceutical company. It has made no secret of its ambition to break into the US market and recently signed a deal with the American Red Cross, which provides almost half of the US blood supply, to develop and manufacture plasma products.

CSL is capitalised at A\$2.9bn (US\$1.6bn) and its shares were suspended yesterday ahead of a refinancing of its balance sheet. CSL will raise A\$300m of equity in a deal underwritten by Merrill Lynch and is also raising a A\$100m syndicated debt facility.

The Swiss Red Cross will only receive 77.5 per cent of the proceeds in cash and the rest will be in the form of a SF200m vendor note, carrying a 4.75 per cent coupon, which falls due in 2005.

CSL's gearing will be 45 per cent after the deal. CSL is confident it can substantially boost ZLB's profitability by taking over the marketing of its own product.

NEWS DIGEST

PACKAGING

Chinese group kicks off share offer roadshow

other key creditors to publicly approve the plan," said Sogo.

The retailer said it would be damaging if negotiations dragged on.

Sogo now hopes to finish talks with its creditors by the end of this month.

imperatives are progressively over-riding a traditional antipathy towards foreigners acquiring companies in China's sprawling state sector, still the main economic power base of the Communist party.

Elkem, it appears, was an early beneficiary of policies

and which guarantees workers laid off from the carbon plant a minimum monthly entitlement of Rmb400 (\$48) for three years.

This allowance was welcomed locally because the carbon plant's workers have not been paid for years and because the minimum wage

Others will be brought in and many will undergo training; capacity is to be expanded to 55,000 tonnes of calcined carbon and electrode paste by 2003, up from a capacity of around 25,000 now.

Elkem has gained further reassurance from a disburse-

ment that Chinese banks were at first reluctant to sell assets at a discount to their face value, even though it was quite obvious that none of the loans would ever be repaid.

Eventually, a compromise was reached partially because the city and

that are losing money and contribute nothing in tax revenue. We would prefer to let this type of enterprise be closed or go bankrupt."

Underlying this shift in attitudes is a deep fiscal strain on a nationwide scale and a corresponding emphasis on boosting tax revenue.

Tenneco set for Japanese alliances

Tenneco Automotive, the US carparts maker, yesterday announced plans to form strategic global alliances with two Japanese parts makers - Tokico in suspension parts and Futaba Industrial in emission control products, Reuters reports from Tokyo.

Both deals reflect the intense pressure on suppliers to have a global presence and cut costs given the rapid pace of consolidation among carmakers world-wide, executives of the companies said.

The agreement with Futaba includes forming a joint venture to manufacture exhaust systems and stamped products at a Tenneco plant in the UK. Tenneco has long had ties with Futaba, Japan's largest maker of mufflers. Over 60 per cent of its sales last year were to Toyota Motor, Japan's largest carmaker.

The move by Tenneco and Tokico, which relies on Nissan for more than 20 per cent of its sales, could lead to joint ventures being established to operate plants in areas where neither company now owns a facility.

Tim Jackson, Tenneco Automotive vice-president, said savings from the joint product development link with Tokico will not amount to much at first, as the companies are aiming to win parts contracts for new car models to be produced from 2004.

Neither alliance involves a capital link between the parent companies.

The deals are the latest in a string of alliances between foreign and Japanese carparts makers, spurred partly by efforts by Nissan to cut the number of its suppliers by half.

Chinese group kicks off share offer roadshow

Foshan Huaxin Packaging, a manufacturer of packaging materials based in China's southern province of Guangdong, has kicked off its three-city roadshow for its B share offering, the first such stock offering in China since the middle of last year, the underwriters for the share offering said yesterday. B shares are hard currency denominated mainland shares earmarked for foreign buyers. The company will be making presentations in Hong Kong, Shenzhen and Shanghai until the end of the week.

The Guangdong-based company is issuing 130m shares priced at the Hong Kong dollar equivalent of between Rmb1.60 to Rmb1.80. The price range is pegged at a price earnings ratio of 4.5 times to seven times this year's earnings. The ratio is at a huge discount to the current market P/E ratio of above 10 times, analysts said. The shares will be listed on the Shenzhen Stock Exchange by the middle of next month, according to local underwriter Guotai J&A Securities of Shanghai. The foreign underwriter for the issue is Development Bank of Singapore.

Dow Jones, Shanghai

MANUFACTURING

Philacor plans rescue strategy

Philippine Appliance Corp., or Philacor, is selling more assets and seeking a restructuring of 700m pesos (\$16.54m) in bank loans in an attempt to resume operations stalled since April. Philacor, the country's largest producer of freezers and refrigerators, has been hurt by its inability to service on time the debt it took to fund an expansion in 1997. Philacor is a 37.8 per cent affiliate of General Electric of the US. Dante Santos, Philacor president, yesterday said the company has started discussions for a restructuring of its loans with creditor banks. These include Bank of the Philippine Islands, Metropolitan Bank & Trust, Equitable PCI Bank, Philippine National Bank, United Coconut Planters Bank, and Land Bank of the Philippines. Mr Santos said Philacor plans to sell assets to raise 500m pesos to resume operations by September. Dow Jones, Manila

EURO 2000.

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CLINTON LIBRARY PHOTOCOPY

See the FT's daily coverage of the UEFA European Football Championships beginning on Saturday June 10 and running through to the final on Sunday July 2.

Redemption Notice

Lonmin Finance Public Limited Company

(the "Issuer")

£64,500,000

6% Guaranteed Convertible Bonds due 2004

(the "Bonds")

Guaranteed by Lonmin Plc

(the "Guarantor")

Notice is hereby given pursuant to Condition 8 (c) of the Terms and Conditions of the Bonds, that the Issuer shall redeem all outstanding Bonds not previously redeemed, converted or purchased and cancelled, at their principal amount (together with accrued interest up to and including 10 July 2000) on 10 July 2000 (the "Redemption Date"). The Terms defined in the Trust Deed dated 4 March 1994 constituting the Bonds shall have the same meaning in the Notice.

Payments of principal and interest on the Bonds will be made against presentation and surrender of the Bonds and unexpired Coupons at the specified office of any of the Paying and Conversion Agents listed below. Bonds should be presented for redemption together with all unexpired Coupons appertaining thereto, failing which the face amount of any missing unexpired Coupon will be deducted from the sum due for payment. Any amount of principal so deducted shall be paid in the manner mentioned above against surrender of the relative missing Coupon before the expiry of 10 years next following the Relevant Date (as defined in Condition 10) for payment of such principal.

In accordance with Condition 7 of the Bonds, Bondholders will remain entitled to exercise their rights to convert the Bonds held by them into Ordinary Shares (the "Shares") of the Guarantor, at the Conversion Price of 647p per Share, at any time up to and including 3 July 2000. At 6 June 2000 being the latest practicable date prior to this notice, the middle market quotation for the Shares was 653p.

Conversion Rights may be exercised by delivering the relevant Bonds, which should be delivered with all unexpired Coupons, to the specified office of any Paying and Conversion Agent during its usual business hours accompanied by a duly completed and signed Conversion Notice in the form obtainable from any Paying and Conversion Agent. Further information on the procedure for conversion of the Bonds may be obtained from The Chase Manhattan Bank, N.A. (the Principal Paying and Conversion Agent), Crosby Court, 38 Bishopsgate, London EC2N 4AJ (Telephone Number 01202 342 167).

Bonds and Coupons will become void unless presented for payment within periods of 10 years and five years respectively from the Relevant Date.

PRINCIPAL PAYING AND CONVERSION AGENT

The Chase Manhattan Bank, N.A.
Crosby Court, 38 Bishopsgate, London EC2N 4AJ

PAYING AND CONVERSION AGENT

Chase Manhattan Bank Luxembourg S.A.
5 Rue Plaetis, L-2338 Luxembourg Grund

Merrill Lynch & Co., Inc.

£100,000,000

Floating Rate Notes due 2001

For the interest period from June 5 2000 to September 4 2000, the Notes will carry a rate of interest of 6.44625% per annum. The coupon amount per £1,000 Note will be £16.03. £10,000 Note will be £160.25 and £100,000 Note will be £1,602.76 payable on September 4, 2000.

Listed on the Luxembourg Stock Exchange

Bankers Trust Company

A Member of the
Deutsche Bank Group

Leumi International Investments NV

US\$ 275,000,000 Guaranteed
Floating Rate Notes 2004

The interest rate applicable to the above Notes in respect of the interest period commencing 8 June 2000 has been fixed at 7.095% per annum. The interest amounting to US\$ 360.66 per US\$10,000 principal amount of the Notes will be paid on 8 December 2000.

Bank Leumi (U.K.) plc
Issuing and Paying Agent

Pakistan Auction

An auction of Islamic
Republic of Pakistan 10%
notes due December 13, 2005

World Stocks: London market falls on index reshuffling **Page C16.**

Stock Splits: Tech slump hasn't slowed announcements **Page C22.**

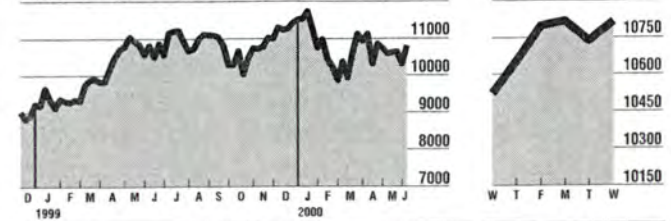
MONEY & INVESTING

Credit Markets: Ford arm sells \$4.5 billion of bonds **Page C24.**

Fund Track: The ranks of junk-bond funds are swelling **Page C29.**

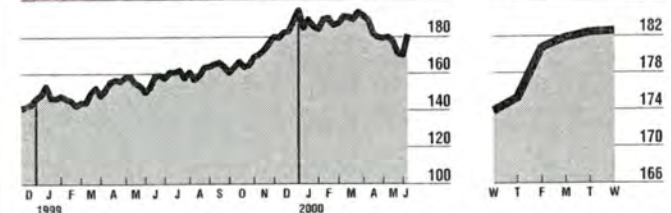
MARKETS DIARY 6/7/00

STOCKS Dow Jones Industrial Average **10812.86 +77.29**



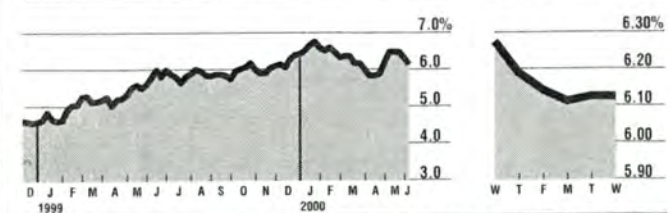
INDEX	CLOSE	NET CHNG	PCT CHNG	12-MO HIGH	12-MO LOW	12-MO CHNG	PCT	FROM 12/31	PCT
DJIA	10812.86	+77.29	+0.72	11722.98	9796.03	+122.57	+1.15	-684.26	-5.95
DJ US Total Market	342.25	+3.64	+1.07	364.71	285.95	+37.78	+12.41	+0.69	+0.20
S&P 500	1471.36	+13.52	+0.93	1527.46	1247.41	+152.72	+11.58	+2.11	+0.14
Nasdaq Comp.	3839.26	+82.89	+2.21	5048.62	2398.31	+1319.91	+52.39	-230.05	-5.65
Russell 2000	516.42	+4.77	+0.93	606.12	408.90	+71.23	+16.00	+11.67	+2.31

INT'L STOCKS DJ World Stock Index (excl. U.S.) **182.43 +0.12**



INDEX	CLOSE	NET CHNG	PCT CHNG	12-MO HIGH	12-MO LOW	12-MO CHNG	PCT	FROM 12/31	PCT
DJ World (excl. U.S.)	182.43	+0.12	+0.07	195.28	154.94	+26.21	+16.78	-10.96	-5.67
MSCI EAFE (Prelim.)	1699.84	-10.77	-0.63	1774.13	1439.90	+245.94	+16.92	-60.20	-3.42
London (FT 100)	6503.8	-43.0	-0.66	6930.2	5869.2	+50.80	+0.79	-426.4	-6.15
Tokyo (Nikkei 225)	17144.96	-25.12	-0.15	20833.21	16008.14	+522.46	+3.14	-1789.38	-9.45
Frankfurt (Xetra DAX)	7292.98	-66.82	-0.91	8064.97	4978.45	+2042.35	+38.90	+334.84	+4.81
Paris (CAC-40)	6498.50	-91.27	-1.39	6673.52	4223.64	+2076.11	+46.95	+540.18	+9.07

BONDS 10-Year Treasury Note Yield (4 p.m.) **6.126% -0.001**



INDEX	WED	WED YIELD	TUE	TUE YIELD	12-MO HIGH	12-MO LOW	YTD %CHG
Lehman Brothers Long T-Bond	8582.57	6.25%	8559.94	6.27%	8728.46	7817.09	+8.35
DJ 20 Bond (Price Return)	94.90	7.77	94.78	8.36	102.31	93.23	-2.34
Merrill Lynch Mortgage	888.86	7.65	890.68	7.61	890.68	833.75	+2.88
Bond Buyer municipal-a	94.14	6.29	94.01	6.35	102.22	91.04	+2.37
Merrill Lynch corporate	1008.22	8.10	1005.79	8.12	1025.01	976.88	+1.03

As NYSE Plans for Global Market, Nasdaq Gets Left Out in the Cold

HEARD ON THE STREET

The Big Board has invited fellow stock markets around the world to a party. But one isn't welcome: the rival Nasdaq Stock Market.

Yesterday, the New York Stock Exchange, confirming recent reports in The

By Wall Street Journal staff reporters Terzah Eving in New York, Silvia Ascarelli in London and Bill Spindler in Tokyo.

Wall Street Journal and elsewhere that it is in discussions with overseas peers, pushed the idea of market globalization and 24-hour trading another step forward. The world's largest stock exchange named nine probable partners and said it is working with them toward a pact on what it has dubbed the Global Equity Market, or GEM.

Few details were available, and NYSE Chairman Richard Grasso says they won't be released until a preliminary pact is reached. Even the probable timing of that wasn't disclosed, though a feasibility study could be completed around September.

What is clear is that the deal won't involve a megamerger among the proposed partners. Instead, Mr. Grasso says: "The goal here is to allow each respective market participant to retain its identity and yet serve as a portal to a larger platform that will follow the sun."

"The linkage of liquidity," he adds, "is the prime benefit to investors."

Unless, that is, the liquidity you are looking for is in Microsoft or another big

Major-League Alliance

Year-end 1999 market capitalization of the exchanges in the Global Equity Market, in billions of U.S. dollars

New York Stock Exchange	\$11,437.6
Tokyo Stock Exchange	4,455.3
ParisBourse	1,503.0
Toronto Stock Exchange	789.2
Amsterdam Stock Exchange	695.2
Stock Exchange of Hong Kong	609.1
Australian Stock Exchange	427.7
Brazil's Bovespa	227.9
Brussels Stock Exchange	184.1
Mexico's Bolsa	154.0

Total Market Cap: \$20,483.1 billion

Source: FIBV

Nasdaq stock. The alliance won't be limited to the 10 exchanges now involved in the talks, Mr. Grasso says, with one proviso: Any new members must offer transparent trading, regulate themselves—and have an "agency-auction" structure like the NYSE.

It is that last requirement that cuts out Nasdaq. It is one of the few major markets world-wide that doesn't use that model, in which investor orders for stock are matched with each other in a central location or over a central system. Instead, Nasdaq is an electronically linked decentralized market in which most investors trade with a dealer instead of another investor.

Nasdaq Chairman Frank Zarb

shrugged off the snub. "We have always welcomed the internationalization of the markets," he said in a statement. "Competition is good."

The proposed alliance nevertheless draws the clearest line yet between the Big Board and Nasdaq, which have been locked in a pitched battle to attract and retain member firms. And it punctures—at least for the moment—the possibility of a truly global marketplace uniting all exchanges, where investors would be able to trade any stock, any time, anywhere in a linked forum.

There were other subtle digs at Nasdaq. The Big Board's coalition includes the Aus-

Please Turn to Page C4, Column 3

Stocks Rise in Hope of Cooling Economy

WEDNESDAY'S MARKETS

By E.S. BROWNING

Staff Reporter of THE WALL STREET JOURNAL

After Tuesday's pullback, stocks spurted ahead again amid hope that coming economic data will persuade the Federal Reserve to stop raising interest rates.

interest rates in June. And there was a feeling that the Microsoft decision was built into the stock market.

Bonds were mixed and the dollar fell.

Judge Thomas Penfield Jackson's decision to break Microsoft in two came shortly after the close of normal trading, and it was expected. Microsoft rose somewhat in after-hours trading.

The overriding concern in the market is

given us a comfort level that we are going to have some up days," he said.

Stocks have been buoyant since the end of last month, amid optimism about a hoped-for "summer rally," and amid hopes that once the Fed seems ready to stop raising rates, investors who have been on the sidelines will move more money into the market.

"The driving force over the next month

European Arm Of FirstMark Sets Financing

DEALS & DEAL MAKERS

By STEVEN LIPIN

Staff Reporter of THE WALL STREET JOURNAL

In another sign of how hot the wireless business has become on Wall Street and among global investors, upstart FirstMark Communications International LLC, has added a star-studded group of investors to its star-studded board.

FirstMark, based in New York but with its operations in Europe, was founded by wire-

less entrepreneur Lynn Forester. It is building a network in Europe focusing on wireless and broadband services. To fund the so-called build-out, the European arm, FirstMark Communications Europe SA, has just raised \$600 million in equity and \$480 million in loans, which together is believed to be the largest financing of a closely held start-up, according to investors close to the situation.

While FirstMark executives wouldn't comment, investors say that the group of U.S. and international investors include Welsh, Carson, Anderson & Stowe; Kohlberg Kravis Roberts & Co.; the private-equity arm of Morgan Stanley Dean Witter & Co.; Goldman Sachs Group; ABN-Amro; Sandler Capital Management; Arnault Group; Suez Lyonnaise des Eaux; a fund sponsored by BNP Paribas; French retailer Rallye Casino Group; Credit Suisse First Boston and N.M. Rothschild & Sons.

Both Sandler and Rothschild were existing investors in FirstMark. In addition, Deutsche Bank AG is arranging the loan. Most of the financing sources either wouldn't comment for the record or couldn't be reached.

The price tag that investors are participating in gives the company a value of between \$1.25 billion and \$1.5 billion, meaning early investors such as Sandler & M-

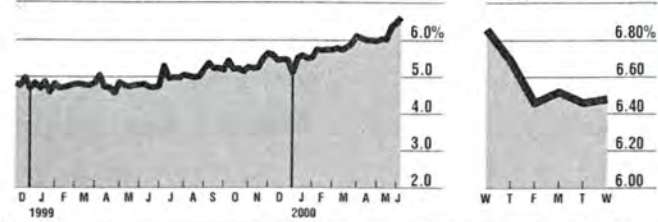


Lynn Forester

CLINTON LIBRARY PHOTOGRAPHY

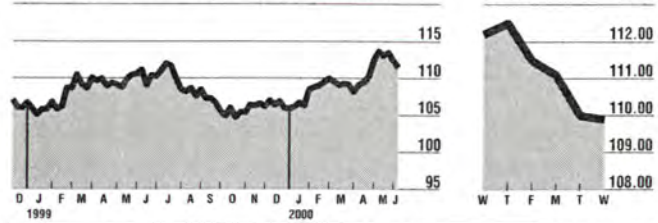
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INTEREST Fed Funds (NY Fed, Prebon Yamane)



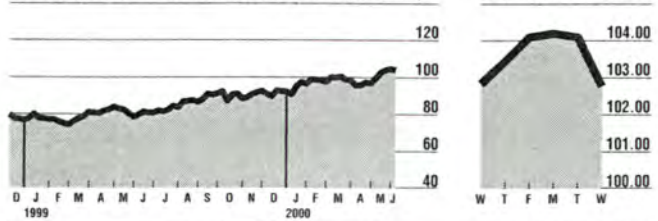
ISSUE	CLOSE	TUE	YEAR AGO	12-MO HIGH	12-MO LOW
3-month T-bill	5.75%	5.82%	4.47%	6.02%	4.47%
3-month CD (new)	6.07	6.08	4.61	6.17	4.61
Dealer Comm. Paper (90 days)	6.57	6.63	4.94	6.70	4.94
3-month Eurodollar deposit	6.81	6.81	5.09	6.88	5.09
LIBOR (3-month)	6.80	6.79	5.10	6.87	5.10

U.S. DOLLAR J.P. Morgan Index vs. 19 Currencies



CURRENCY	LATE NY	LATE TUE	DAY'S HIGH	DAY'S LOW	12-MO HIGH	12-MO LOW
British pound (in U.S. dollars)	1.5223	1.5290	1.5290	1.5188	1.6754	1.4720
German mark (per U.S. dollar)	2.0319	2.0500	2.0310	2.0510	1.7954	2.1966
Japanese yen (per U.S. dollar)	105.58	105.76	105.05	106.18	101.60	122.58
Canadian dollar (in U.S. dollars)	0.6762	0.6771	0.6784	0.6758	0.6969	0.6611
Swiss franc (per U.S. dollar)	1.6301	1.6462	1.6291	1.6474	1.4568	1.7400
Euro (in U.S. dollars)	0.9626	0.9541	0.9630	0.9533	1.0894	0.8904

COMMODITIES DJ-AIG Commodity Index (1991=100)



COMMODITY	CLOSE	CHANGE	TUE	YR AGO	12-MO HIGH	12-MO LOW
Gold (Comex spot), troy oz.	\$287.20	\$ -1.80	\$289.00	\$260.20	\$324.50	\$253.00
Oil (W. Tex. int. crude), bbl.	29.95	+0.20	29.75	17.98	34.13	17.63
Wheat (#2 hard KC), bu.	2.76	-0.02	2.77	2.81	3.26	2.39
Steers (S. Dakota choice), 100 lb.	71.00	+0.50	70.50	65.95	73.90	61.60

a- Reflects 6% Bond Buyer Municipal Index, from Dec. 22, 1999.

MONEY & INVESTING INDEX

Amex Stocks	C15	DJ Global Industry Groups	C16.17	Money Flow	C6
Bond Market Data Bank	C15	DJ Specialty Indexes	C20	Mutual Funds	C26
CBOE Interest Options	C18	DJ US Industry Groups	C15	Nasdaq Highs & Lows	C14
Commodities	C18.19	Earnings Digest	B18	Nasdaq Stocks	C10
Consumer Savings Rates	C24	Foreign Exchange	C17	New Securities Issues	C24
Credit Mkts/Money Rates	C24	High Yield Bonds	C21	NYSE /Amex Bonds	C17
Currency Cross Rates	C17	Index Options Trading	C20	NYSE Highs & Lows	C8
Deals & Deal Makers	C1.22	Lipper Fund Indexes	C26	NYSE Stocks	C5
Dividend News	C21	Listed Options	C20	Odd-Lot Trading	C8
DJ Global Indexes	C16	Money Market Funds	C21	Oil Prices	C19

By E.S. BROWNING

Staff Reporter of THE WALL STREET JOURNAL

After Tuesday's pullback, stocks spurred ahead again amid hope that coming economic data will persuade the Federal Reserve to stop raising interest rates. The gains cap a strong recovery for the major stock indexes, which had sagged heavily earlier in the spring. The Standard & Poor's 500-stock index, which advanced 0.93% yesterday now is up 0.14% since the year began. The Dow Jones Industrial Average and the Nasdaq Composite Index both are down about 6% on the year.

Technology stocks again led the surge, together with drug stocks and banking and brokerage shares. The Nasdaq composite, dominated by tech stocks, jumped 2.21%, or 82.89 points, to 3839.26, while the Dow industrials advanced 0.72%, or 77.29 points, to 10812.86. The biggest point gainers among the industrials were International Business Machines, Hewlett-Packard and J.P. Morgan.

"It was a very impressive move," said Michael Driscoll, senior listed trader at Donaldson, Lufkin & Jenrette. "It is a combination of expecting decent economic data and a growing perception that there isn't likely to be any action by the Fed on

the stock market. Bonds were mixed and the dollar fell. Judge Thomas Penfield Jackson's decision to break Microsoft in two came shortly after the close of normal trading, and it was expected. Microsoft rose somewhat in after-hours trading. The overriding concern in the market is the future direction of interest rates. New data due this week and next should provide a fresh indication of what the Federal Reserve is likely to do about rates at its June 28 meeting.

Tomorrow come May producer-price numbers. On Tuesday come May retail-sales figures. On Wednesday come May consumer-price data. Any sign of weakness in those numbers could push stocks up, on hopes that a cooling economy will remove the Fed's fear of inflation, which is what provoked six Fed rate increases during the past year. Strong numbers would hurt stocks and bonds, however.

"Things are starting to come to life a little bit," said Andy Brooks, head of stock trading at Baltimore mutual-fund group T. Rowe Price. "Some stocks that have lagged and some groups that have lagged are starting to kick up a little bit." He mentioned Hilton Hotels and IBM. Hopes for an end to rate increases, together with the market's sharp gain last week, "have

been a boost into the stock market. Stocks have been mixed since the end of last month, amid optimism about a hoped-for "summer rally," and amid hopes that once the Fed seems ready to stop raising rates, investors who have been on the sidelines will move more money into the market.

"The driving force over the next month will be the Fed," said John Peluso, head of block trading at Lehman Brothers, who said he sees signs that the market could rally further.

The average share of stock listed on the New York Stock Exchange rose 18 cents, or 0.44%, to \$40.79.

Outside the U.S., stocks advanced slightly in dollar terms. The Dow Jones World Stock Index, excluding U.S. stocks, rose 0.12 point to 182.43.

In major U.S. market action: Stocks advanced. On the Big Board, where 840.2 million shares traded, 1,532 stocks advanced and 1,357 declined.

Bonds were mixed. The 10-year Treasury note was unchanged, yielding 6.126%. The 30-year bond was up 5/32 to yield 5.896%.

The dollar fell. Late in New York, it traded at 96.26 cents to the euro and 105.58 yen to the dollar, from 95.41 cents and 105.76 yen.

Deutsche Bank AG is arranging the loan. Most of the financing sources either wouldn't comment for the record or couldn't be reached.

The price tag that investors are participating in gives the company a value of between \$1.25 billion and \$1.5 billion, meaning early investors such as Sandler, M.S. Forester, and Michael J. Price, the company's co-chairman, have hit a huge home run, at least on paper.

Then again, as David Lee, a partner at Sandler Capital said, "We're still in the first inning."

Despite the size of the financing, First-Mark's capital-raising comes amid a difficult climate for upstart telecommunications concerns. The rebound in technology stocks hasn't hit certain new telecom companies, many of which trade well off their highs.

In addition, private financing sources are demanding better terms from start-ups, and the flood of new capital-raising by large, newly public companies such as AT&T Wireless Group could have the effect of leaving fewer dollars for the smaller players.

Nevertheless, wireless is hot, Europe is hot, and there's still billions of dollars in

Please Turn to Page C22, Column 4

Pros Post Loss, but So Do Darts And Readers in Fickle Market

By GEORGETTE JASEN

Staff Reporter of THE WALL STREET JOURNAL

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"It's a very substantial company that's clearly undervalued," he says. In 4 p.m. New York Stock Exchange composite trading, MBIA was up \$1.4375 at \$56.25.

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Contestants for the Coming Six Months



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Austin Invest. Mgmt.
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John Lekas
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BUY: Legato (LGTOE)



William Muggia
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BUY: Varco (VRC)



Eugene Profit
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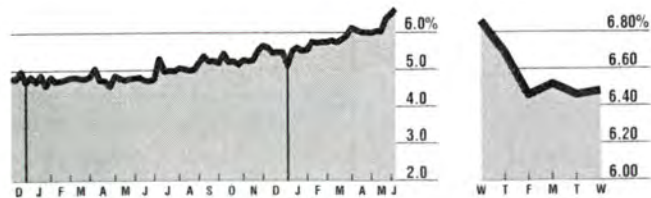
Experts vs. Darts vs. Readers the Past Six Months

AFFILIATION	RECOMMENDATION	PERFORMANCE Dec. 8, 1999- May 31, 2000 ¹
Experts as a Group		- 8.5%
Peter Vlachos	Austin Investment Mgmt. Buy: Coming	75.8
John Lekas	Leader Capital Buy: Compaq Computer	2.7
David J. Leinweber	Codexa Buy: Commerce One	-46.1 ²
Ron Muhlenkamp	Muhlenkamp Fund Buy: Conesco	-66.3
Dartboard Portfolio		- 9.4
Magnetek, up 21.6%; K2, down 10.3%; ATS Medical, down 11.9%; Showcase, down 37.0%.		
Readers' Picks		- 4.9 ³
Brian Hansen, Art Technology Group, up 63.0%; James R. Harkinder, ICN Pharmaceuticals, up 42.5%; Fred Ratner, Novell, down 61.5%; Marcos N. Sunga, Elcom International, down 63.8%.		
Dow Jones Industrial Average		- 4.9

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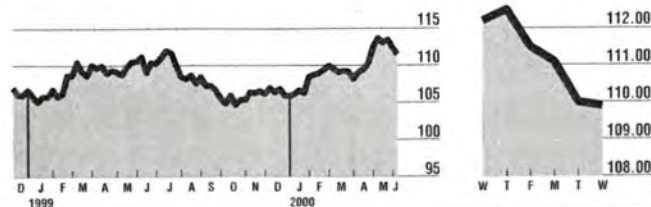
stocks. With oil at close to \$30 a barrel, "major oil companies are loaded with cash" and "drilling contractors have



ISSUE	CLOSE	TUE	YEAR AGO	12-MO HIGH	12-MO LOW
3-month T-bill	5.75%	5.82%	4.47%	6.02%	4.47%
3-month CD (new)	6.07	6.08	4.61	6.17	4.61
Dealer Comm. Paper (90 days)	6.57	6.63	4.94	6.70	4.94
3-month Eurodollar deposit	6.81	6.81	5.09	6.88	5.09
LIBOR (3-month)	6.80	6.79	5.10	6.87	5.10

U.S. DOLLAR J.P. Morgan Index vs. 19 Currencies

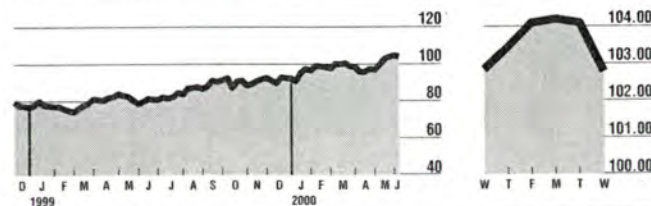
109.9 -0.1



CURRENCY	LATE NY	LATE TUE	DAY'S HIGH	DAY'S LOW	12-MO HIGH	12-MO LOW
British pound (in U.S. dollars)	1.5223	1.5290	1.5290	1.5188	1.6754	1.4720
German mark (per U.S. dollar)	2.0319	2.0500	2.0310	2.0510	1.7954	2.1966
Japanese yen (per U.S. dollar)	105.58	105.76	105.05	106.18	101.60	122.58
Canadian dollar (in U.S. dollars)	0.6762	0.6771	0.6784	0.6758	0.6969	0.6611
Swiss franc (per U.S. dollar)	1.6301	1.6462	1.6291	1.6474	1.4568	1.7400
Euro (in U.S. dollars)	0.9626	0.9541	0.9630	0.9533	1.0894	0.8904

COMMODITIES DJ-AIG Commodity Index (1991=100)

102.775 -1.329



COMMODITY	CLOSE	CHANGE	TUE	YR AGO	12-MO HIGH	12-MO LOW
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DJ Global Indexes	C16	Money Market Funds	C21	Oil Prices	C19
				Small Stock Focus	C10
				Stock Market Data Bank	C4
				Treasury/Agency Issues	C17
				U.S. Regional Markets	C15
				World Markets	C16



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Despite Legato's problems, which Mr. Lekas attributes to "overzealous" sales people, revenue rose 36% last year. "They haven't lost market share, that's a big deal for us," he says. "The product's very good.

Contestants for the Coming Six Months



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Newcomer Mr. Muggia's choice is Varco International Inc., a Houston company that provides equipment and services to oil and natural-gas drilling contractors. He likes the current outlook for energy

stocks. With oil at close to \$30 a barrel, "major oil companies are loaded with cash" and "drilling contractors have money to spend," he says. "There will be more exploration, more drilling and more upgrades" of equipment.

Varco's recent merger with Tuboscope Inc., another oilfield-services concern.

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NATIONAL MARKET ISSUES

Continued From Previous Page

52 Weeks
Hi Lo Stock Div Yld % PE Sales 100s Hi Lo Last Chg

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-K-K-K-

-J-J-J-

-L-L-L-

-L-L-L-

-M-M-M-

-I-I-I-

-H-H-H-

June 8, 2000

5,750,000 Shares

pixelworks

Pixelworks, Inc.

Common Stock

Price \$10 per Share

Salomon Smith Barney
Deutsche Banc Alex. Brown
SG Cowen
E*OFFERING

D.A. Davidson & Co.
Pacific Crest Securities Inc.

Pixelworks, Inc. designs, develops and markets semiconductors and software that enable the visual display of broadband content through a wide variety of electronic devices.

SALOMON SMITH BARNEY
A member of citigroup

FirstMark Lines Up Big Financing

Continued From Page C1

capital chasing deals. Moreover, as evidenced by the collection of investors in FirstMark, besides financial investors such as Welsh Carson and KKR, corporations and strategic partners are pouring money into start-ups as well.

FirstMark's board members include Nathan Myhrvold, the former chief technology officer at Microsoft Corp.; Vernon Jordan; Henry Kissinger; and Sir Evelyn Rothschild, chairman of N.M. Rothschild.

Now, investors say it will have a separate board for its European subsidiary that will include Juan Luis Cebrian, chief executive of Grupo Prisa; Francois Jaclot, vice chairman at Suez Lyonnaise; Helmut Werner, the former chief executive of Daimler-Benz AG; Edward Gilhuly, managing director at KKR; Alan Goldberg of Morgan Stanley; David Lee, general partner at Sandler; and Lawrence Sorrel, a partner at Welsh Carson.

The funds FirstMark raised will be used to help build its network to deliver voice, data, Internet and video to small and mid-size businesses. The company began focusing on fixed wireless, which transmits from base stations to rooftop antennas, and has won licenses in Germany, Spain,



Michael Price

Switzerland, Portugal, Luxembourg and Finland.

But its strategy has expanded, and the company now believes it can be a broad-based provider using wireless, fiber optics and other technologies, such as digital subscriber line, or DSL. In addition, FirstMark, through its subsidiary LambdaNet, has completed a nationwide fiber-optic backbone network in Germany, and plans to build a similar network in France. The company's goal is to connect 170 cities in 18 countries.

The benefit of such a big financing is obvious: FirstMark won't have to scramble for cash soon. The financing gives FirstMark enough of a cushion until well into 2001, according to one investor.

That's good news, because the public markets are treacherous. While FirstMark certainly hopes to go public in an initial public offering of stock, now isn't an ideal time. Carrier 1 International SA, another European telecom upstart, went public earlier in the year. After an initial rise, it has plummeted in recent months.

U.S. companies such as Teligent Inc., Vienna, Va., and Winstar Communications Inc., New York, are both involved in fixed wireless, and have seen their share prices suffer lately.

With such deep-pocketed investors, FirstMark won't have to go public soon, though when the European IPO market reopens further for telecom concerns, it certainly will have a compelling story to tell. In addition, having the impressive array of investors will certainly help future fundraising.

IPO Scorecard / Update on Selected New Issues

New Focus, the Santa Clara, Calif., maker of equipment for fiber-optic networks, has been a stealth leader. On its first day it rallied 155% yesterday and hasn't let up in a market in which other companies, such as wireless provider UbiquiTel, have had tough times.

COMPANY	SYMBOL	OFFER PRICE	CURRENT PRICE	-% CHANGE FROM		IPO DATE*
				OFFER PRICE	FIRST-DAY CLOSE	
UbiquiTel	UPCS	\$8.00	\$7.69	-4%	0	6/7
Siliconware Prec. Indst.	SPILA	8.49	9.81	+16%	+4	6/2
Exult	EXLT	10.00	10.13	+1	-1	6/2
ONI Systems	ONIS	25.00	84.88	+240	-3	6/1
CrossWorlds Software	CWLD	10.00	12.31	+23	-18	6/1
NRG Energy	NRG	15.00	17.88	+19	-7	5/31
Sonus Networks	SONS	23.00	79.00	+243	-36	5/25
Stanford MicroDevices	SMDI	12.00	28.38	+136	-46	5/25
Universal Compression	UCO	22.00	25.06	+14	0	5/24
Centillium Commun.	CTLM	19.00	48.00	+153	-52	5/24
Integrated Circuit Sys.	ICST	13.00	13.31	+2	+11	5/23
Parthus Tech.	PRTH	12.60	31.06	+147	-33	5/19
Pixelworks	PXLW	10.00	18.72	+87	-42	5/19
Nogatech	NGTC	12.00	8.88	-26	+6	5/18

Techs' Chill Fails to Stem Stock Splits

By ROBERT O'BRIEN
Dow Jones Newswires

This year's setback in technology stocks has injured the IPO market and damaged merger activity. But it hasn't been able to put much of a dent in one other feature usually associated with a bull market: stock splits.

In fact, the number of companies announcing stock splits—long used as a way for companies to attract more investors to their stock—has continued almost unabated. In the first five months of this year, a total of 560 companies declared stock splits, according to Thomson Financial Securities Data, which has collected the figures.

Skeptics have said all along that stock splits are like the air the pastry chef whips into a mousse: It doesn't make the confection any richer or any tastier, just frothier. But splits still cause excitement for investors. "There is no fundamental reason a stock should go up because of a stock split," says Eric Shatsky, managing director of Geometric Capital Management, said of investors' strategy of riding the momentum of stock splits. "All they're announcing is that the pie will be cut up into smaller pieces." (Nevertheless, Mr. Shatsky has been drawn into the game from time to time. "Once everyone got involved, I had to trade it also," he said.)

The list of well-known companies now at some stage of the process of splitting their stock would make an interesting portfolio: Alcoa Inc., Apple Computer Inc., Chase Manhattan Corp., Intel Corp., Exodus Communications Inc., Nvidia Corp., Juniper Networks Inc. and Tiffany & Co.

Projected over a full year, the current pace of splits is not only a huge increase over the 932 stock splits declared last year; it also could mean that the record of 1,195 splits three years ago will be overtaken.

To be sure, the number of split declarations cooled some in May, in response to tepid market conditions. But the decline to May's tally of 79 from April's total of 105 doesn't suggest that the appetite for stock splits has dried up the way, say, the market for initial public offerings of stock has.

Is corporate America using stock splits indiscriminately? Some traders and analysts say so.

The rule of thumb, Jack Shaughnessy, chief investment strategist at Advest, said, used to be that stocks trading beyond \$35 a share discouraged individual investors. That figure, because of inflation in financial assets, may be higher these days, but,

This announcement constitutes neither an offer to sell nor a solicitation of an offer to buy these securities. The offering is made only by the Prospectus, copies of which may be obtained in any State from such of the underwriters and others as may lawfully offer these securities in such State.

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May 2000

\$400,000,000

Boston Millennia Partners II

Investing in the high technology industry: Internet and electronic commerce, telecommunications, software and information technologies, and life sciences.

A. Dana Callow, Jr.

Martin J. Hernon

Frank P. Pinto

Thomas A. Penn

Jean-Yves Lagarde

Michael P. Larsen

Robert S. Sherman

Suresh Shanmugham

Robert W. Jevon

Christian Dubiel

Enmi Sung

Robert F. Edwards

www.millenniapartners.com

30 Rowes Wharf, Boston MA 02110 - Tel: 617.428.5150

20 Valley Stream Parkway, Suite 265, Malvern, PA 19355 - Tel: 610.993.8727

The undersigned assisted in the private placement of the limited partnership interests.

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Parth Tech.	PRTH	12.60	31.06	+147	-33	5/19
Pixelworks	PXLW	10.00	18.72	+87	-42	5/19
Nogatech	NGTC	12.00	8.88	-26	+6	5/18
iBeam Broadcasting	IBEM	10.00	22.75	+128	-38	5/18
New Focus	NUFO	20.00	84.13	+321	-39	5/18
US Unwired	UNWR	11.00	13.00	+18	-15	5/12
Sequoia Software	SQSW	8.00	9.00	+13	+12	5/12
Paradigm Genetics	PDGM	7.00	10.13	+45	-30	5/8
Genomic Solutions	GNSL	8.00	12.13	+52	-31	5/5
Orchid BioSciences	ORCH	8.00	19.13	+139	-43	5/5
Crown Media Hldgs	CRWN	14.00	13.00	-7	+8	5/4
Sonic Innovations	SNCI	14.00	16.25	+16	-23	5/2
ViroLogic	VLGC	7.00	11.13	+59	-34	5/2
Wherever.net	WNET	9.00	4.25	-53	+112	5/2
SCG Holding	ONNN	16.00	22.25	+39	-1	4/28
Software Tech.	STCS	12.00	24.88	+107	-28	4/28
AT&T Wireless	AWE	29.50	28.00	-5	-12	4/27

*First trading day Sources: WSJ Market Data Group/Dow Jones Newswires, Thomson Financial Securities Data

All Groups Post a Loss in Contest

Continued From Page C1

gives the combined entity a dominant position in several niche markets. Mr. Muggia says, and fuses two good management teams. He expects earnings to double next year on a pro forma basis. In 4 p.m. NYSE composite trading, Varco was up 62.50 cents at \$21.9375. Mr. Muggia also is co-manager of Touchstone Emerging Growth Fund.

CMGI Inc., the Internet incubator in Andover, Mass., is Mr. Profit's pick. This is his first dartboard competition. (He is no stranger to competition, however; Mr. Profit played pro football for five seasons with the New England Patriots and Washington Redskins.) Although Internet stocks have been beaten down recently, the business is here to stay, says the manager of Profit Value Fund, adding that CMGI is "one of the best names in the space." It is likely to be among the winners when the sector comes back, he adds.

CMGI provides a way of owning multiple companies in a single security, he says, which is a safer bet in an uncertain market. In 4 p.m. Nasdaq trading, CMGI was up \$4.125 at \$59.25. The stock trades at less than half its 52-week high of \$163.50, and Mr. Profit says it offers "some downside protection . . . Any positive news is going to set the big names on fire."

For the contest ending Nov. 30, the four

pros will compete against a dartboard portfolio consisting of Colt Telecom Group PLC, Nucor Corp., TriZetto Group Inc. and Uniao de Bancos Brasileiros SA.

The readers' portfolio, chosen at random from among e-mail submissions to dartboard@interactive.wsj.com, consists of Covad Communications Group Inc., selected by Larry Hinden of Silver Spring, Md.; Raytheon Co., the choice of Bob Bickford of Weston, Mass.; Safeguard Scientifics Inc., picked by Michael Barnett of Harahan, La.; and J.P. Morgan & Co., the choice of John Bommarito of Clarkston, Mich.

After the latest results, the pros are still comfortably ahead of the darts and the Dow Jones Industrial Average when results of 120 contests since 1990 are tallied. They have racked up an average six-month investment gain of 12.2%, compared with 5.6% for the darts and 6.8% for the Dow industrials. The score, meanwhile, is 74 to 46 for the pros versus the darts and 64 to 56 for the pros versus the DJIA.

Readers have won four of the eight contests since they were invited to join the competition last year and have beaten the pros five times.



Journal Link: Check the performance of the pros, the darts and the amateurs in this month's contest in the online Journal at **WSJ.com**.

After-Hours Trading Poses Various Risks

Dow Jones Newswires

WASHINGTON—Nighttime trading can be expensive and risky, the Securities and Exchange Commission warned in a report issued yesterday.

Individual investors need to exercise caution when trading after the major markets close, the SEC advised. "Even in relatively liquid stocks, steep after-hours price swings can surprise investors that base their trading decisions on the regular session's closing prices," the report concludes.

As for less-liquid stocks, "investors need to be even more cautious to avoid receiving surprisingly unfavorable prices after the regular session close," it added.

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Other measures, such as trade price volatility, which measures the average price change between trades, and effective spreads, which measure trading costs, also are three times as high in after-hours markets, the SEC found.

The SEC study, on electronic communication networks and after-hours trading, found most investors still prefer to conduct business in regular trading hours. On a sample date in January, it said just 3% of volume on the New York Stock Exchange and the Nasdaq Stock Market came after hours.

Most after-hours trades aren't made late at night, but shortly after the regular ses-

sion used to be. Stocks trading beyond \$35 a share discouraged individual investors. That figure, because of inflation in financial assets, may be higher these days, but, nevertheless, it's probably safe to say that many individual investors think twice about buying a stock with a price tag of \$100 or more.

Unless they think a split is coming. "A lot of investors figure that a stock at \$100 is going to split, and they figure they'll get two shares for every one," says Pete Barry, a self-employed trader and head of StockSplits.com, an Internet site that tracks split activity.

Some companies appear to hold off announcing a split, which just whips the crowd into a further frenzy. As shares push up past \$125 or so, the prospect of a split, at least in some investors' minds, looks more and more certain. By the time the stock splits, shares may be trading for \$150 a share, or more. So following a 2-for-1 split, the stock trades at \$75 a share.

David Ikenberry, a professor at the Jones Graduate School of Management at Rice University, who has researched the subject extensively, says splits are "remarkably innocent on the direct impact they have on a company—which is nothing."

Horsefeathers, say the representatives of the cottage industry that has sprung up around stock splits. "Stock splits are the most clever piece of marketing that any company ever devised," said Roger Perry, president and chief executive of Rightline.net, an online newsletter operation that reports on splits.

Whatever the parties to the debate may say, trading patterns don't lie: Stock splits have been a catalyst for a lot of action this year.

Take a look at how Rambus Inc., the Mountain View, Calif., developer of high-speed memory technology, traded in March, when it unveiled plans for a stock split. At its March 9 close, it had run up 46.9% in a week's span, after Intel, a key customer of Rambus technology, said that the company would continue to play a critical role in its personal-computer products. On March 10, the day the company's board announced plans to split its stock on a 4-for-1 basis, shares ran up 11%. In the three ensuing days, Rambus shares traded as much as 11% higher, before the stock topped out March 14 at \$471 a share.

The irony is that the company said it wanted to split the stock as a means of easing volatility.

How Readers Can Play

Readers are invited to submit a stock pick for the contest beginning in early July and running through December by sending an e-mail message to **dartboard@interactive.wsj.com**

by the end of June. Picks submitted by four readers will be selected in a drawing and pitted against the stocks selected by the pros and the darts. To be eligible, readers must provide the name of the stock, their own name and home address, e-mail address and a daytime phone number, and be willing to be interviewed. Also, no brokers or other financial professionals can compete—just amateurs. The stock must be

\$400,000,000

Boston Millennia Partners II

Investing in the high technology industry: Internet and electronic commerce, telecommunications, software and information technologies, and life sciences.

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PaineWebber Incorporated

Genomic Solutions	GNSL	8.00	12.13	+52	-31	5/5
Orchid BioSciences	ORCH	8.00	19.13	+139	-43	5/5
Crown Media Hldgs	CRWN	14.00	13.00	-7	+8	5/4
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As for less-liquid stocks, "investors need to be even more cautious to avoid receiving surprisingly unfavorable prices after the regular session close," it added.

Proof that nighttime may not be the right time: For the 15 largest stocks in the Nasdaq 100 Index, the SEC found the average spread—the difference between offers to buy and sell—more than tripled after hours, rising from eight cents in the regu-

lar session to 26 cents after 4 p.m.

Other measures, such as trade price volatility, which measures the average price change between trades, and effective spreads, which measure trading costs, also are three times as high in after-hours markets, the SEC found.

The SEC study, on electronic communication networks and after-hours trading, found most investors still prefer to conduct business in regular trading hours. On a sample date in January, it said just 3% of volume on the New York Stock Exchange and the Nasdaq Stock Market came after hours.

Most after-hours trades aren't made late at night, but shortly after the regular session close, at 4:00 p.m., driven largely by institutional investors, the SEC found. Individual investors appear to jump in starting about 5:45 p.m., when the average share size of trades declined from more than 2,000 shares to 375 shares, the SEC noted.

going to split, and they figure they'll get two shares for every one," says Pete Barry, a self-employed trader and head of StockSplits.com, an Internet site that tracks split activity.

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CadreResUS	20	6.13	48	InvGvtChsInt32	6.22	103	ReserveFid	47	5.49	4399	ARKKFinl	26	2.94	221	VAMUnk3501	41	3.67	251	
CalvCshRInstPr	28	6.39	582	InvGvtCshM32	6.03	36	RiggsPrmY	68	5.51	283	ARKTFA	40	3.39	50	VallIntXTE	19	2.44	132	
CalvFVig	41	5.66	218	InvCshTrGv	6.28	219	RiggsTrsy	72	5.50	282	ARKTAXFr	40	3.62	62	VallIntXTE	19	2.44	132	
CalvFVig	38	5.79	206	InvCshTrGv	6.19	219	RshGFI	99	5.21	512	AXP TaxFr	30	3.55	24	VallIntXTE	19	2.44	132	
CalvFVig	41	6.06	9	InvGvtMf	5.36	78	RussMnyMkt	...	6.41	1501	ActasCal	21	2.78	722	VallIntXTE	19	2.44	132	
ChActMAM	33	5.57	6367	InvescoMMR	6.13	105	RussUSGVA	49	4.91	201	ActasTx	31	3.40	2865	VallIntXTE	19	2.44	132	
CashMgtA	26	5.75	5627	InvCshTrTrrs	14	599	RydenUSGVA	49	4.91	201	AlcMuni	26	3.73	249	VallIntXTE	19	2.44	132	
CshActGv	27	5.52	527	InvMnyA	5.17	13	RydenUSGv	49	5.42	923	Alk & T	43	3.28	1491	VallIntXTE	19	2.44	132	
CshGv	24	5.75	728	JhanUS	4.06	96	SEI DITMMA	47	6.47	759	AlIMuNJ	20	2.91	275	VallIntXTE	19	2.44	132	
CshGv	29	5.68	442	JPMgrInstlFid	6.18	1577	SEI DITGMA	48	6.24	201	AlIMuCal	13	2.84	998	VallIntXTE	19	2.44	132	
CshTrGv	41	5.42	601	JPMgrInstlFid	6.36	10080	SEI DITGMA	57	5.97	247	AlIMuCT	22	2.90	166	VallIntXTE	19	2.44	132	
CshTrPr	59	5.56	5167	JPMgrInstlFid	6.16	304	SEI DITGMA	48	5.94	73	AlIMuL	17	3.25	208	VallIntXTE	19	2.44	132	
CshTrTreas	39	5.31	839	JPMorganFed	5.91	1259	SEI DITGMA	48	6.23	775	AlIMuMass	16	3.00	99	VallIntXTE	19	2.44	132	
CshTrII	38	5.52	227	JPMorganFed	6.12	3599	SEI LQrA	37	5.87	421	AlIMuVa	11	3.19	148	VallIntXTE	19	2.44	132	
CdMny	50	6.04	13772	JanneyMntGv	5.36	376	SEI LQvA	40	5.97	65	AlIMuNY	18	2.92	697	VallIntXTE	19	2.44	132	
CentInov	17	5.12	1210	JanneyMntGv	5.12	1210	SEI LQvA	47	6.12	1497	AlIMuNJ	15	3.25	1352	VallIntXTE	19	2.44	132	
Centen	30	5.87	18708	JanneyMnt NY	24	301	SEI DITPrmB	60	6.35	3558	AmAdMum	10	3.44	29	VallIntXTE	19	2.44	132	
Centura MAC	12	6.03	55	Janus MM	5.1	603	SEI DITPrmB	60	6.05	397	AmC CAMU	37	3.39	182	VallIntXTE	19	2.44	132	
Centura MAC	12	5.51	52	JanusMMInst	5.1	603	SEI DITPrmB	60	6.05	397	AmC CAMU	37	3.39	182	VallIntXTE	19	2.44	132	
CharterMntst	38	5.12	32	JhanCashR	4.3	618	SEI DITPrmB	60	6.05	397	AmC CAMU	37	3.39	182	VallIntXTE	19	2.44	132	
CharterMntst	38	5.12	32	JhanCashR	4.3	618	SEI DITPrmB	60	6.05	397	AmC CAMU	37	3.39	182	VallIntXTE	19	2.44	132	
ChaseMntst	48	6.10	315	JhanMBA	39	4.59	141	SEI DITPrmB	60	6.05	397	AmC CAMU	37	3.39	182	VallIntXTE	19	2.44	132
ChvstaPrmV	47	5.93	1447	LIR PremMBA	38	5.57	1903	SEI DITPrmB	60	6.05	397	AmC CAMU	37	3.39	182	VallIntXTE	19	2.44	132
Chvsta100	88	5.54	772	LegMcrF	46	5.75	1823	SEI DITPrmB	60	6.05	397	AmC CAMU	37	3.39	182	VallIntXTE	19	2.44	132
Chvsta100	88	5.50	3753	LexingA	35	5.51	82	SEI DITPrmB	60	6.05	397	AmC CAMU	37	3.39	182	VallIntXTE	19	2.44	132
ChvstaCash	55	6.03	7003	LibbyS	39	5.49	671	SEI DITPrmB	60	6.05	397	AmC CAMU	37	3.39	182	VallIntXTE	19	2.44	132
ChvstaCash	55	6.03	7003	LibbyS	39	5.49	671	SEI DITPrmB	60	6.05	397	AmC CAMU	37	3.39	182	VallIntXTE	19	2.44	132
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ChvstaCash	55	6.03	7003	LibbyS	39	5.49	671	SEI DITPrmB	60	6.05	397	AmC CAMU	37	3.39	182	VallIntXTE	19	2.44	132
ChvstaCash	55	6.03	7003	LibbyS	39	5.49	671	SEI DITPrmB	60	6.05	397	AmC CAMU	37	3.39	182	VallIntXTE	19	2.44	132
ChvstaCash	55	6.03	7003	LibbyS	39	5.49	671	SEI DITPrmB	60	6.05	397	AmC CAMU	37	3.39	182	VallIntXTE	19	2.44	132
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ChvstaCash	55	6.03	7003	LibbyS	39	5.49	671	SEI DITPrmB	60	6.05	397	AmC CAMU	37	3.39	182	VallIntXTE	19	2.44	132
ChvstaCash	55	6.03	7003	LibbyS	39	5.49	671	SEI DITPrmB	60	6.05	397	AmC CAMU	37	3.39	182	VallIntXTE	19	2.44	132
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ChvstaCash	55	6.03	7003	LibbyS	39	5.49	671	SEI DITPrmB	60	6.05	397	AmC CAMU	37	3.39	182	VallIntXTE	19	2.44	132
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ChvstaCash	55	6.03	7003	LibbyS	39	5.49	671	SEI DITPrmB	60	6.05	397	AmC CAMU	37	3.39	182	VallIntXTE	19	2.44	132
ChvstaCash	55	6.03	7003	LibbyS	39	5.49	671	SEI DITPrmB	60	6.05	397	AmC CAMU	37	3.39	182	VallIntXTE	19	2.44	132
ChvstaCash	55	6.03	7003	LibbyS	39	5.49	671	SEI DITPrmB	60	6.05	397	AmC CAMU	37	3.39	182	VallIntXTE	19	2.44	132
ChvstaCash	55	6.03	7003	LibbyS	39	5.49	671	SEI DITPrmB	60	6.05	397	AmC CAMU	37	3.39	182	VallIntXTE	19	2.44	132
ChvstaCash	55	6.03	7003	LibbyS	39	5.49	671	SEI DITPrmB	60	6.05	397	AmC CAMU	37	3.39	182	VallIntXTE	19	2.44	132
ChvstaCash	55	6.03	7003	LibbyS	39	5.49	671	SEI DITPrmB	60	6.05	397	AmC CAMU	37	3.39	182	VallIntXTE	19	2.44	132
ChvstaCash	55	6.03	7003	LibbyS	39	5.49	671	SEI DITPrmB	60	6.05	397	AmC CAMU	37	3.39	182	VallIntXTE	19	2.44	132
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ChvstaCash	55	6.03	7003	LibbyS	39	5.49	671	SEI DITPrmB	60	6.05	397	AmC CAMU	37	3					

00 JUL 31 PM 2:33

TIME OF TRANSMISSION:

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**WHITE HOUSE
SITUATION ROOM**

PRECEDENCE

CLASSIFICATION:

RELEASER: _____

IMMEDIATE

UNCLASSIFIED

DATE/TIME: _____

MESSAGE #: _____

FROM: **JUSTIN COLEMAN**

PHONE: **62702**

ROOM: _____

**GD FL
WW**

SUBJECT: **ADDENDUM TO LIST OF KEY CONTACT LIST FOR FLORIDA**

PAGES: **4**

PLEASE DELIVER TO:

<u>LOCATION</u>	<u>DELIVER TO</u>	<u>ROOM</u>	<u>PHONE</u>
	DOUG BAND		
	TANYA LOMBARD		

SPECIAL DELIVERY INSTRUCTIONS/REMARKS:

COMM CENTER: Please provide Doug Band with 2 copies.

Aug. 3, 2000

To: Tanya Lombard
Doug Band.

Re: Mignon Moore

2T: 7/31/00

* Addendum

As a follow-up to the
President's request, attached
is a key contact list for
Florida. This list preliminary
reflects hosts of major events.

Thanks

Mignon

Fname	Lname	Phone	Fax	Hphone	Cell
Michael	Adler	305-392-4001	305-392-4004		
Cesar	Alvarez	305-579-0603			
Micky	Arison	305-599-2600, ext. 1083			
Adrienne	Arsht	305-476-6258		305-860-1795	
Steve	Beatus	305-520-1810	305-520-1802		
Jeff	Berkowitz	305-854-2800	305-859-8300		
George	Berlin	305-933-5502			
Lance	Block	561-686-6350 x112			
Tony	Burns	305-500-3726	305-500-4196		
Bob	Butterworth	954-912-4600		954-929-6294	
Fred	Camner	305-569-2011	305-569-2026		
Pablo	Cejas	305-531-5220	305-531-5280		
Peter	Deutch	954-437-3936	954-437-4776		
Fred	Estrada	305-442-2462	305-443-7650		
Alfie	Fanjul	561-655-6303	561-835-4795	305-663-5877	
Richard	Fein	305-539-6000			
Milt	Ferrell	305-371-8585	305-371-5732		
Maurice	Ferrer				
Monte	Friedkin	561-988-0940	561-241-1077		
Phil	Frost	305-575-6011	305-575-6016		
Joe	Garcia	305-642-3484			
Barbara	Garrett	305-362-2611	305-364-0635		
Willie	Gary	561-335-1116	561-464-4742		
Mehdi	Gomashi	305-569-2000	305-569-2026		
Bob	Graham	202-224-2246	202-228-1690		
Michael	Hanzman	305-357-9017	305-357-9050		
Mrs.	Holtz				
Brian	Keely	305-273-2555	305-273-2452		
Joe	Klock	305-577-7000			
Chris	Korge	305-577-4934	305-577-4940		
Joe	Lacher	305-347-5300	305-347-5309		
Alan	Levine	954-760-5000	954-768-0520		
Sylvester	Lucas				
Gwen	Margolis	305-375-5128	305-372-6179		
Jorge	Marsuli	305-751-7283	305-751-9649	305-754-6392	
Brian	May	305-444-4648	305-444-1128		
Dr. Rudy	Moise	305-688-0811	305-687-5831		
Gary	Pacjic	904-358-8881	904-354-1180		
Steve	Pacjic	904-358-8881	904-354-1180		
David	Parker				
Jorge	Perez	305-460-9900	305-460-9911		
Danny	Ponce	305-444-9991	305-444-9937		
Alan	Potamkin				
Marta	Prado	954-969-8558	954-969-8171	954-929-6294	
Howard	Premer	305-895-2617	305-895-6634		
John	Rodstrum	954-462-9666	954-462-6263		
Neal	Roth	305-662-8666	305-285-1668		
Herman	Russomanno	305-373-2101	305-373-2103		

Cliff	Schulman	305-579-0500	305-579-0717
Christian	Searcy	561-686-6300	
George	Sheldon	850-871-7262	
Chesterfield	Smith	305-374-8500	305-789-7799
Don	Soffer	305-933-5502	305-933-5509
Keith	St. Clair		
Ari Lynn	Turner	305-375-5071	305-375-3618
Lisa	Versace	305-573-7329	305-573-6551
Hugh	Westbrook	305-374-4143	305-577-1089

TIME OF TRANSMISSION:

TIME OF RECEIPT:

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**WHITE HOUSE
SITUATION ROOM**

PRECEDENCE

CLASSIFICATION:

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UNCLASSIFIED

DATE/TIME: _____

MESSAGE #: _____

FROM: **JUSTIN COLEMAN**

PHONE: **62702**

ROOM: **GD FL
WW**

SUBJECT: **KEY CONTACT LIST FOR FLORIDA**

PAGES: **3**

PLEASE DELIVER TO:

<u>LOCATION</u>	<u>DELIVER TO</u>	<u>ROOM</u>	<u>PHONE</u>
	DOUG BAND		
	TANYA LOMBARD		

SPECIAL DELIVERY INSTRUCTIONS/REMARKS:

To: Tanya Lombard
Doug Band AFI

JR: Mignon Moore

DT: 7/31/00

As a follow-up to the President's request, attached is a key contact list for Florida. This list preliminary reflects host of major events

Thanks

Mignon

Florida

<u>First</u>	<u>Last</u>	<u>Phone</u>
Michael	Adler	305-392-4001
Cesar	Alvarez	305-579-0603
Mitchell	Berger	954-627-9900
Meyer	Berman	561-672-4800
Lance	Block	561-686-6350 x112
Elaine	Bloom	305-866-8308
Attorney General	Butterworth	954-712-4670
Rep. Peter	Deutsch	202-224-7931
Fred	Estrada	305-442-2462
Richard	Fain	305-539-6000
Alfy	Fanjul	305-655-6303
Bob	Farmer	305-695-0674
Phil	Frost	305-575-6011
Monte	Friedkin	561-988-0940
Willy	Gary	561-283-8260
Chris	Korge	305-577-4934
Joe	Lacher	305-347-5300
Ira	Leesfield	305-854-4900
Philip	Levine	305-775-0659
Mayor Alex	Penales	305-375-5234
Jorge	Perez	305-460-9900
Gene	Prescott	305-445-8066 x2001
Neil	Roth	305-442-8666
Rowland	Shaffer	954-433-3900
Rick	Sisser	305-285-9331
Ruby	Swezy	305-799-9240
Hugh	Westbrook	305-350-5911
Harriet	Zimmerman	970-925-6713