

FOIA MARKER

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Folder Title:

[Ireland]-Meetings, 1995

Staff Office-Individual:

Staff Director-Soderberg, Nancy

Original OA/ID Number:

1398

Row:	Section:	Shelf:	Position:	Stack:
50	2	4	1	V

Participants for the Ireland Meeting
September 8, 1994
3 p.m.

Chair: Nancy Soderberg

OMB

Gordon Adams
Rodney Bent

NSC

Kathy Stephens
Sandy Vershbow
Bill Danvers

OPIC

Richard Morningstar

INS

Ed Skerrett

USIA

Morgan Kulla

TREASURY

Carol Doran Klein

STATE

Michael Lekson (EUR)
Michael Hancock (CA-Visa)
Robert Beckham (budget)

AID

Carlos Pascual

Dec
↓
next time
Int'l Commerce

Tracy Be
62801
Tr

***** -COMM. JOURNAL- ***** DATE SEP-08-1994 ***** TIME 13:06 ***** P.1

MODE = TRANSMISSION

START=SEP-08 13:05

END=SEP-08 13:06

NO.	COM	SPEED/NTWK	STATION NAME/ TELEPHONE NO.	PAGES	PRG.NO.	PROGRAM NAME
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-NSC EXEC-SEC

***** (FAX-310 V2.12)* - 202 456 2560- *****

Deliverables —

13 November 1995

Nancy:

Participants for your meeting are:

Virginia Manuel (Commerce)

Paige Alexander (AID)

David Edmonds (SBA)

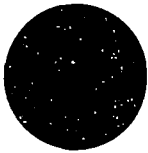
Richard Hughes (USDA)

Bob Kyle

MaryAnn Peters

Helen Walsh

Andrew Schilling (USIA)



refer in

THE WHITE HOUSE
WASHINGTON

Dee —
Sent K.S. an
e-mail asking
this question.
-B

June 28, 1995

Invited Participants to the "Follow Up
Meeting to the Irish Trade and
Investment Conference" 6/29 @ 2pm

- ✓ Joseph Clarke - Commerce
- ✓ Susan Stahl - USIA
- ✓ Charles Meissner - Commerce
- ✓ Peter Hale - Commerce
- ✓ Paige Alexander - AID
- ✓ Maria Mamlouk - AID
- ✓ Richard Hughes - Agriculture
- ✓ Marilyn DiGiacobbe - White House
- ✓ Mark Gearan - attendance not confirmed
- ✓ Kathy Stephens
- ✓ Susan Brophy - attendance not confirmed

David Pozorski - State (Belfast)
Martha Pope - State (Belfast)

ask Kathy
if it would make
more sense to wait for
David, Martha &
Susan to return.
they should be
there

May 15, 1995
Ireland Conference Meeting
3:00pm Situation Room

mtg conflict

✓ Susan Brophy
✓ Mark Gearan
James Dessler
Kathy Stephens
Joseph Clarke
Peter Hale ✓
Susan Stahl *travel*
✓ David Pozorski ✓
Heidi Malhotra
Ginger Smith
Ann Lien
Carlos Pascual *(647) - 9190*
Charels Meissner ✓
Jay Rouse
Jonathan Sallet
Virginia Manuel
Arthur DeCoursey

- Rodney But
- Helen Walsh
- Diane Dewhurst 547-4917
- Zia Kazimi (vice Allen-DOT)

J.

Hawkins, Ardenia R.

From: Stephens, Kathleen D.
To: Darby, M. Brooke; Hawkins, Ardenia R.; @UP - APNSA Special Assistants
Cc: /R, Record at A1; Benjamin, Daniel; Maxfield, Nancy H.
Subject: Meeting agenda [UNCLASSIFIED]
Date: Monday, May 15, 1995 11:39AM
Priority: High

Please pass to Nancy:

Attached is suggested agenda for 3 pm meeting you are chairing in room 476 OEGB on Irish conference. Also a reminder that Mark Gearan is having a meeting in his office to focus on communications issues for conference < <File Attachment: 515AGEN.DOC> > at 5 pm today.

AGENDA FOR MAY 15 MEETING ON IRISH INVESTMENT CONFERENCE CHAIRED
BY NANCY SODERBERG

1. Preview Agenda -- NS
2. Conference Logistics -- Martha Pope; Commerce
3. Status of invitations sent and accepted:
 - U.S. Business -- Commerce
 - Irish/NI Business -- Martha Pope
 - Others -- Martha Pope, Susan Brophy
4. Breakout Session Speakers (Note to Nancy: the question of who will moderate the sessions has been one of intense internal Commerce disagreement which has remained unresolved for several weeks and needs to be resolved NOW. Jonathan Sallet wants to offer the moderator positions to U.S. businessmen; Chuck Meissner wants to have Administration officials do it. You should try to get this resolved during this meeting.)
5. Press
6. Congressional
7. Strategic Plan (draft is circulating; still needs work)
8. "Deliverables:" All agencies should be required to submit fact sheets in final by May 19. Need to push OPIC/Treasury to look beyond reflexive "NO" in considering conference tax, BIRD and Irish peace bond ideas.
 - Status of scheduling request for Presidential trip
 - Status of IFI funding
 - Department of Commerce programs
 - TDA
 - USIA -- push to get decision on conflict resolution grants BEFORE conference so it can be announced
 - Department of Agriculture: status of MOU
 - George Mitchell -- Mitchell now prepared to agree to announcement that he will stay on until the end of the year

-- John Cullinane's "BIRD" idea; Irish peace bond idea; conference tax idea -- push Treasury/OPIC to be creative -- Chuck Meissner has ideas; come up with language for conference; consider possible TL phone calls with points provided by Commerce/NSC.

-- NED/NDI: has NED approved grant for June Belfast conference? Has NDI updated language for conference? (USIA is liaison.)

-- SBA: Seeking strategic alliances. Need fact sheet.

NATIONAL SECURITY COUNCIL

April 3, 1995

List of Participants 11:30am - Ireland

Nancy Frame
Paige Alexander
Charles Meissner
Peter Hale
Susan Stahl
David Pozorski
Merryl Burpoe
Geoff Jackson
Richa Gannon
Bernestine Allen
Helen Marano
Richard Hughes
Maria Mamlouk
Kathy Stephens

Dee

NATIONAL SECURITY COUNCIL

February 22, 1995

Participants for Northern Ireland
Conference Meeting
at 12:00pm

Kathy Stephens
Martha Pope
David Pozorski
Charles Meissner
Paige Alexander
Susan Stahl
Jonathan Sallet

Susan Brophy
Peter Hale ~~was not to come~~

1pm

April 3 Meeting on U.S. Economic Initiatives
to Support Peace in Northern Ireland
AGENDA

1. Introduction of Participants
2. Status Report on Initiatives Announced November 1
(Except Investment Conference)
3. Description of New Initiatives Taken in Addition to Those in
November 1 Announcement
4. Status Report on Investment Conference:
 - General (Commerce/State)
 - Development of "Strategic Plan"
 - "Deliverables" package

From: Peter Hale

Kathy Stephens

Ginger Smith
DOC/USTTA

Kelly Jacobs--Mudd
US EPA

travel
4/4

482-
501-7921

482-2887

260-3548

260-4470

May 18, 1995

Participants to 10am Ireland Meeting
SVTS Room

Joe Clarke
Kathy Stephens
Helen Walsh
James Murphy
Elliot Maxwell
Richard Johnson
David Pozorski

Hawkins, Ardenia R.

Action -
Ireland

From: Stephens, Kathleen D.
To: Hawkins, Ardenia R.; @CROSS - Cross Hatches
Cc: /R, Record at A1; @PRESS - Public Affairs
Subject: Fact sheet on ireland [UNCLASSIFIED]
Date: Wednesday, May 17, 1995 11:07AM
Priority: High

Please pass to Nancy: as requested, attached is the Nov. 1, 1994 statement reworked as a fact sheet. Please let me know asap any changes.

For Jim in press: once Nancy approves and with your concurrence, would appreciate your help in getting this to Gearan, Desler, et al. <<File Attachment: 517FACT.DOC>>

To Kathy - see
edits

passed
5/12 6:46pm

FACT SHEET

THE PRESIDENT'S ECONOMIC INITIATIVES TO SUPPORT PEACE IN NORTHERN IRELAND

On November 1, 1994, the President announced an Administration program in the wake of the IRA and loyalist cease-fires aimed at solidifying the peace and encouraging U.S. businesses to look anew at trade and investment in the region. As the statement emphasized, the United States attaches great importance to the search for peace and reconciliation in Northern Ireland, both in the context of our world-wide commitment to end terrorism and our desire to promote democratic solutions to conflicts. Our close bonds of history, culture and tradition with Ireland and the United Kingdom provide us with a unique role in helping to achieve those goals.

We have encouraged and supported the courageous efforts of the Irish and British Prime Ministers to establish a new framework for peace and justice in Northern Ireland. For the first time in a generation, both Republican and Loyalist paramilitaries have declared cease-fires. Each day that passes without terrorism strengthens the hope that the bomb and the bullet are gone for good from the politics of Ireland.

The President has pledged to do all he can to support the building of peace in Northern Ireland. The United States wants to do its part to ensure that peace brings to Ireland new opportunities for job growth and economic prosperity, which in turn will help ensure that this newfound peace is a stable and lasting one.

The promise of peace will allow Americans to build on the strong business, trade, political and cultural links we already enjoy with Ireland, north and south. The United States is the most important source of internationally mobile investment in Northern Ireland and in the Republic. Forty U.S. companies are already operating in Northern Ireland, providing some 9,000 jobs. In addition, the Administration strongly supports the International Fund for Ireland, which funds a broad range of economic and social development projects.

This present opportunity for lasting peace in Ireland is the chance of a generation; it must be seized and supported. The President therefore directed his Administration on November 1, 1994 to undertake the following initiatives to increase our support for the political and economic revitalization of Northern Ireland and the border counties:

White House Conference for Trade and Investment

The President announced he would host a White House Conference for Trade and Investment in Ireland. The Conference is scheduled for May 24-26 in Washington. He instructed the Department of State to name a coordinator to work with Secretary Brown and his staff, the International Fund for Ireland, the Irish and British governments and private sector and political groups to organize and support the conference. The President looks forward to participating in this Conference, which will aim to show U.S. companies that sustained peace is dramatically improving business opportunities on the island of Ireland and, particularly, in Northern Ireland and the border counties. American businesses should be in on the ground floor of these new opportunities; this will be good for us and good for Irish peace and reconciliation.

Commerce Secretary Brown to attend Belfast Investment Conference

Commerce Secretary Ron Brown travelled to Belfast in December 1994 to lead the U.S. delegation to Prime Minister Major's Investment Conference for Northern Ireland, where the President instructed him to identify concrete new opportunities for increased business links between Northern Ireland and the U.S. Secretary Brown ~~will~~ also travel to Dublin for consultations. In both cities, he prepared the groundwork for the White House Conference for Trade and Investment in Ireland. The President asked Secretary Brown to present the new initiatives he identified at the White House Conference in April. *May*

Increased funding for the IFI

The President is committed to continued strong U.S. support for the International Fund for Ireland. In addition to our planned obligation of almost \$20 million to the Fund in Fiscal Year 1995, we are seeking Congressional concurrence to increase IFI-funding by an additional \$10 million in Fiscal Year 1996 and in Fiscal Year 1997, for a total of \$29.6 million each year. This increase will bring the total commitment of this Administration to the Fund to roughly \$100 million. The IFI has steadily strengthened and adjusted its programs and management over the years. We expect such progress to continue. This additional funding will support the IFI in undertaking the vital new initiatives that are needed to consolidate the gains of peace in Northern Ireland and the border counties and to build cross-community economic and political cooperation. We will work with it to strengthen its programs even further and particularly to address such entrenched problems as the high rates of long-term unemployment in Northern Ireland and the border counties.

Department of Commerce programs

The President has directed the Department of Commerce to enhance our cooperation with Northern Ireland in science and technology, especially through strengthened collaboration with our Manufacturing Extension Partnerships and other programs to encourage technological innovation. The Commerce Department will also establish a Business Information Center for Trade and Investment and review other ways to promote business opportunities in Northern Ireland and the border counties.

USIA programs

The President has instructed the United States Information Agency to expand its programs in Northern Ireland in view of the changing political climate, increasing exchanges of persons as well as planning speakers and seminars on such topics as conflict resolution. In addition, USIA will open its grant competitions in such areas as conflict resolution to allow American non-profit organizations to submit proposals for projects in Northern Ireland to support the momentum for peace and reconciliation.

National Endowment for Democracy

The President encouraged the National Endowment for Democracy, which is presently funding a political party training program in Northern Ireland, to seek additional opportunities to strengthen and expand its programs there.

U.S. Agency for International Development

The President asked USAID to explore ways to work with the IFI to increase the impact of its business enterprise program on small and micro-enterprises. Thomas A. Dine, USAID Assistant Administrator for Europe and the New Independent States, travelled through Northern Ireland and the border counties in November to review existing IFI programs and determine whether approaches used by USAID elsewhere may have application in Northern Ireland.

Trade and Development Agency

The U.S. Trade and Development Agency led a technical delegation to Northern Ireland to identify infrastructure and industrial projects that represent mutually beneficial trade and investment opportunities. The TDA will report at the May Conference on the delegation's findings.

A Continuing Commitment

The President pledged that the Administration would continue to look for opportunities to support the efforts of the British and Irish governments and of democratic leaders in Northern Ireland to build on peace. We encourage the millions of Americans who want to contribute to peace in Ireland to do the same.

Status of Initiatives as of 5/15/95

(*White House Press Release of November 1, 1994)

Event/Process

Status

PM Major Investment
Conference, Belfast*

Secretary Brown led Presidential
Business Development Mission, 12/94

Increased IFI funding*

USAID is working with IFI to evaluate its programs.
Increased IFI funding for FY 96 and FY 97 questionable.

Dept. of Commerce programs

TA/Technology Agreement*

Announced during the Secretary's visit to Belfast. Draft
S&T Cooperation Agreement w/ Northern Ireland vetted
under State Circular 175; IPR and other issues causing
delay in London; TA working to resolve to unable
signing at WHC.

TA and A/S Meissner looking into BIRD-type agreement
w/Ireland. Discussions continue with USG and private
sector about the establishment of a loan/venture capital
program to support private sector R&D in Northern
Ireland and border counties of Ireland. Members of
Congress are being contacted by the private sector
concerning bi-partisan support for a one-time allocation
of \$3-5 million from either IFI appropriated funds or a
separate one-time appropriation. Private U.S. funds are
also being explored as a preliminary indication of support
from the British and Irish Governments on this concept.

ITA/Intern Program*

Secretary Brown announced in Belfast. ITA-IFI MOU
approved by IFI; signing ceremony for MOU at WHC to
be scheduled (Meissner/McCarter). Press release and
announcement cable for AMBIT Program drafted;
program brochure being printed for distribution at WHC.

Program Director visited region for interviews with
proposed interns. First 5 (3 from NI, 2 from Border
Counties) placed and will attend WHC.

ITA Northern Ireland/Border
County Business Information
Center*

Secretary Brown announced in Belfast. The fax-on-demand machine is operating. New reports entered, providing better Border County coverage. System can be reached on (202) 501-7488; over 200 reports available for distribution.

USTTA/Tourism Cooperation

USTTA developed joint "communique" on tourism technical assistance and cooperation for possible signing/release at WHC. Under review by Irish and Northern Ireland tourism organizations - approval increasingly doubtful.

USIA*

USIA to intensify programs and activities here and via USIS London and Dublin. Office of Citizen Exchange, which administers grants between \$60,000-\$125,000, recently advertised a RFP for a grant in "conflict resolution" for residents of Northern Ireland to provide intensive training in this field. The deadline was March with the award to be in June.

USIS recruiting a new hire for ConGen Belfast. A USIS officer in London will devote 25 percent of time to Northern Ireland, and increase visits to Belfast. Will also increase attention to region by raising the level of exchanges.

National Endowment for
Democracy*
(USIA is liaison)

Will hold seminar in NI in next 2 months. First seminar in late 1994 was successful. No plans for additional programs.

AID*

Thomas Dine, USAID Asst. Administrator for Europe and NIS, led USAID team to Northern Ireland and border counties, December 1994, to assess IFI programs. Concluded IFI is playing a positive role in the peace process. No direct AID role in WHC, but will work with others on community development session.

TDA*

Technical team sent to region to develop information on possible projects in transportation and environmental areas; TDA to provide written summary of projects for distribution at WHC.

USDA

USDA Liaison for the Joint Program on Agricultural Cooperation, visited Dublin and Belfast May 3-12 to discuss several short-term projects that can be funded under the USDA-Irish program to foster cooperation in the fields of agriculture and agribusiness. Three projects have been identified for U.S., Irish border county and Northern Ireland participation: rural development, food safety and rural environment.

During the visit, a pending MOU for Agricultural Cooperation between USDA and the Irish Department of Agriculture, Food and Forestry was discussed.

DOT

DOT explored infrastructure possibilities in areas of Air Traffic Control, Highways, and Railroads. No Conference deliverable to be developed. No further role likely.

DOE

DOE reviewed options, believes only possibility would be linkage with possible TDA activities in energy area. Recommend dropping as a Conference deliverable.

EPA

Administrator Browner has indicated interest in taking environmental mission to region later this year - possibly linked with TDA study. Need details.

SBA

SBA Regional Administrators from Boston, New York, and Philadelphia, met in April to discuss the initiation of a pilot program with SBA client companies seeking strategic alliances with Irish and Northern Irish firms. IDA's Forbairt also attended the meeting and the 3 regional directors are to begin to identify the companies and to agree to launch the program in time for the WHC.

OPIC

Although IDA & IDB investment incentives/programs cover most of OPIC options already, some form of guarantee for small capital loans from organizations such as the EBRD may be worth considering.

EXIM

Not likely to be major player - financing options plentiful in region, although ExIm open for business.

U.S. Company/Investment
Joint venture signings

None available

Follow Up Activities

U.S. company attendees at Conference will be polled for interest in sectoral trade/investment missions to Northern Ireland and the border counties. Such missions could follow on beginning late summer or early fall - perhaps 3 concluded by the end of the year.

Northern Ireland seminar scheduled for September in Grand Rapids by District Office.

AGENDA

CONFERENCE FOLLOW-UP/TRIP DELIVERABLES

August 4, 1995

I BIRD/TECHNOLOGY TRUST FUND

II TRADE MISSIONS

III Other Business

AMBIT

Hawkins, Ardenia R.

From: Peters, Mary A.
To: Soderberg, Nancy E.
Cc: /R, Record at A1
Subject: Conference Follow-Up/Deliverables Meeting [UNCLASSIFIED]
Date: Thursday, August 03, 1995 7:46PM

I suggest you focus on two issues at the meeting: BIRD and trade missions. I will do an agenda for distribution at the meeting.

On BIRD, Commerce says that John Cullinane has decided to put together a smaller fund than originally envisaged. He is counting on support from Forbairts on the Irish side. You need to probe about what role if any Cullinane wants IFI to play and whether the UK would be expected to provide any funding. Chuck will come late; Virginia can brief on this.

On trade missions, the question is whether Brown and/or Glickman are seriously considering leading missions prior to the trip. You should ask Jonathan Sallett or Julie from his office re Brown; Dick Hughes should be there from USDA.

Other Issues:

AMBIT management intern program: ask Chuck if he has looked into whether Commerce can continue to fund the overhead.

Ask if there has been any progress on any of the other follow-up items.

List of Invited Participants to the 2:00pm (Ireland Meeting)

Susan Brophy
Marilyn DiGiacobbe
Kathy Stephens
Jim Fetig
Jim Dessler
~~Pat~~ter Hale
Joseph Clarke
Arthure Decoursey
Richard Hughes
Richard Johnson
Susan Stahl
Lynn Cassel
Elliot Maxwell
Helen Marano
Carolos Pascual
Mark Gearan