

Withdrawal/Redaction Sheet

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001. memo	re: political (2 pages)	10/04/1999	Personal Misfile
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COLLECTION:

Clinton Presidential Records
Speechwriting
Josh Gottheimer
OA/Box Number: 18996

FOLDER TITLE:

New Democrat Network 10/6/99

2016-0201-S

rc1930

RESTRICTION CODES

Presidential Records Act - [44 U.S.C. 2204(a)]

- P1 National Security Classified Information [(a)(1) of the PRA]
- P2 Relating to the appointment to Federal office [(a)(2) of the PRA]
- P3 Release would violate a Federal statute [(a)(3) of the PRA]
- P4 Release would disclose trade secrets or confidential commercial or financial information [(a)(4) of the PRA]
- P5 Release would disclose confidential advice between the President and his advisors, or between such advisors [(a)(5) of the PRA]
- P6 Release would constitute a clearly unwarranted invasion of personal privacy [(a)(6) of the PRA]

C. Closed in accordance with restrictions contained in donor's deed of gift.

PRM. Personal record misfile defined in accordance with 44 U.S.C. 2201(3).

RR. Document will be reviewed upon request.

Freedom of Information Act - [5 U.S.C. 552(b)]

- b(1) National security classified information [(b)(1) of the FOIA]
- b(2) Release would disclose internal personnel rules and practices of an agency [(b)(2) of the FOIA]
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New Democrat Network
Invite



Congressman David Price & Lisa Price • Congressman Bob Etheridge & Faye Etheridge • Senator Eric Reeves •
Erskine Bowles • Bill Glynn • Tom Hendrickson • Maceo Sloan • Durwood Stephenson • Norris Tolson

YOU ARE CORDIALLY INVITED TO ATTEND
A RECEPTION AND DINNER HONORING
NEW DEMOCRAT MEMBERS OF CONGRESS

Sunday, October 17, 1999 • 6:00-8:00 p.m.

EXPLORIS

201 East Hargett Street, Raleigh

Suggested Contribution \$1,000

Tours will begin at 6:00 p.m.

Founded in 1996 by U.S. Senators John Breaux (LA) and Joe Lieberman (CT), the New Democrat Network is the political action arm of the New Democrat Movement. Through its rapidly growing national donor network, NDN is recruiting, training, promoting and funding promising candidates and helping prepare a new generation of Democrats to lead America in the 21st century. NDN supports federal, state and local candidates who advocate a new centrist, progressive approach to governing that fosters economic growth and fiscal responsibility; a renewed sense of community that honors citizenship, faith and family; a smaller, smarter government; and strong American leadership in world affairs and opening global markets.

To learn more about NDN, please visit www.newdem.org. • To learn more about Exploris, please visit www.exploris.org.

Or call Andrea Bell at (919) 821-4948

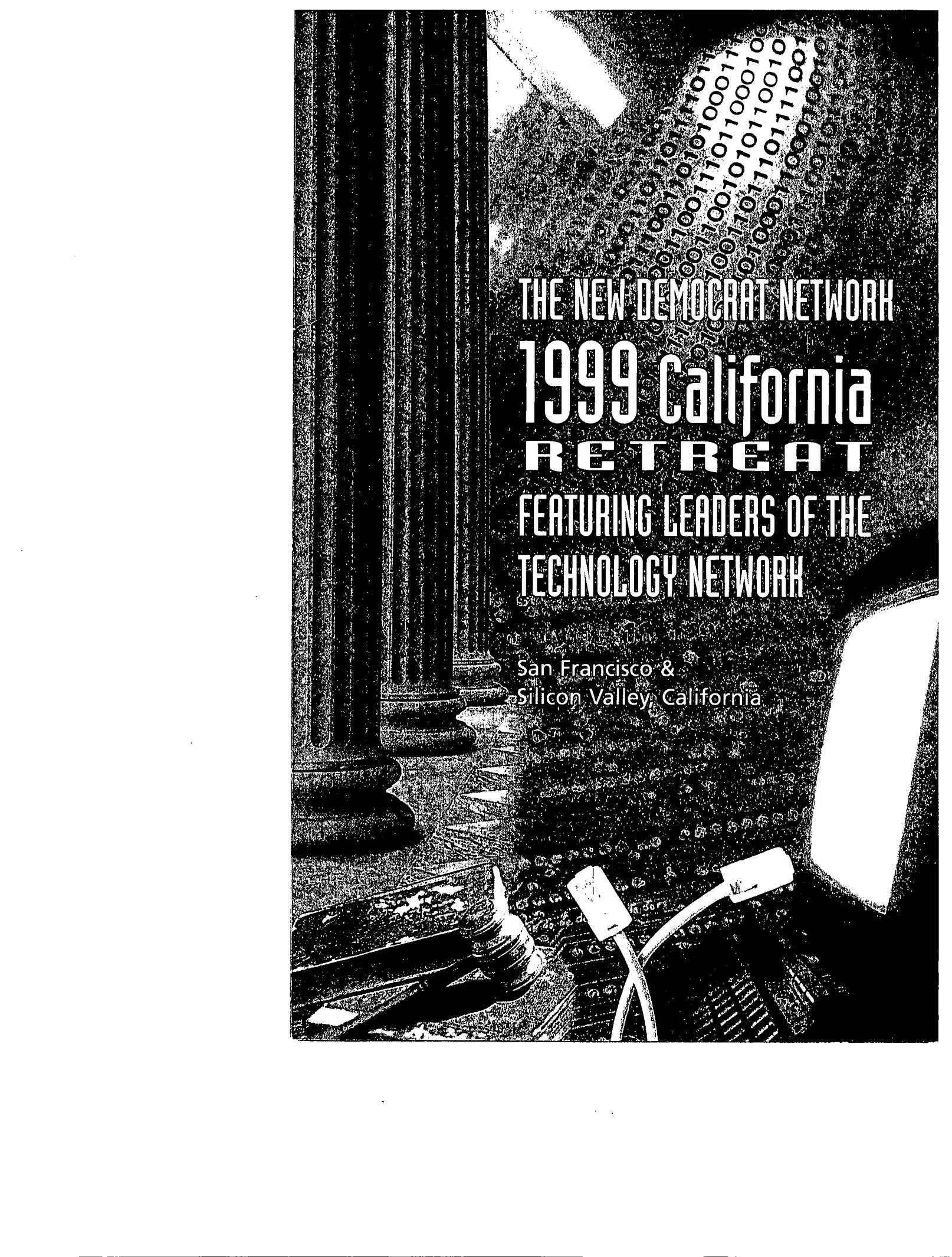
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New Democrat Network 1999
California Retreat



THE NEW DEMOCRAT NETWORK

1999 California RETREAT

FEATURING LEADERS OF THE
TECHNOLOGY NETWORK

San Francisco &
Silicon Valley, California

Don't miss this special chance to get an early line on the 2000 elections!

The New Democrat Network Election 2000 Forum

October 6, 1999

Please join us for a special forum featuring NDN's preview of the 2000 election, with special guests: Senate candidates Mel Carnahan (MO), Bill Nelson (FL), and Debbie Stabenow (MI), and House candidates Scotty Baesler (KY-06), Linda Chapin (FL-08), Rick Larsen (WA-02), Jim Matheson (UT-02), and Adam Schiff (CA-27).

Founded in 1996 by Senators Joe Lieberman and John Breaux, the New Democrat Network is the political action arm of the New Democrat movement. Through our rapidly growing national donor network, NDN is recruiting, training, promoting and funding promising candidates and helping prepare a new generation of Democrats to lead America in the 21st century. In its first full cycle in 1998, NDN won 26 of its top 34 races and raised and contributed \$1.2 million to federal candidates. NDN has helped the New Democrat Coalition become the largest Democratic caucus in the House with 63 Members, led by Congressmen Cal Dooley (CA), Jim Moran (VA), and Tim Roemer (IN). Visit www.newdem.org to learn more about NDN.

*Meet the nation's top Democratic
candidates and get NDN's early
line on the 2000 elections at the
Election 2000 Forum on
October 6th.*

Register today at www.newdem.org!

New Democrat Network
501 Capitol Court, NE
Suite 200
Washington, DC 20002

Join us for an early look at the 2000 campaign at the

New Democrat Network Election 2000 Forum

Featuring

NDN's preview of the 2000 election

with special guests

Senate Candidates

Mel Carnahan (MO)

Bill Nelson (FL)

Debbie Stabenow (MI)

House Candidates

Scotty Baesler (KY-06)

Linda Chapin (FL-08)

Rick Larsen (WA-02)

Jim Matheson (UT-02)

Adam Schiff (CA-27)

Wednesday, October 6, 1999

1:00 p.m. to 3:00 p.m.

Hyatt Regency on Capitol Hill

400 New Jersey Avenue, NW

Washington, DC

(Closest Metro is Union Station on the red line.)

Cost: Free for NDN Members

\$35 for non-members (includes general membership in NDN)

Register online at www.newdem.org (where you can also send your friends and colleagues to learn more) or contact Abby Matthews at (202) 544-9200 or amatthews@newdem.org. You can also fax this form to (202) 547-2929. Please send checks to the New Democrat Network at 501 Capitol Court, NE, Suite 200, Washington, DC 20002, or bring them along to the forum.

Federal law requires us to use best efforts to collect and report the name, mailing address, occupation and name of employer for individuals whose contributions exceed \$200 in a calendar year. Corporate contributions, contributions from individuals under the age of 18, and contributions from non-U.S. citizens are prohibited. Any contributions to the New Democrat Network not permitted under federal law will be placed in the New Democrat Network's non-federal account.

_____ I am already an NDN member and will attend the NDN Election 2000 Forum for free.

_____ I would like to join NDN and attend the NDN Election 2000 Forum for \$35.

Name _____

Organization _____ Title _____

Address _____

Telephone _____ Fax _____

E-mail _____

Paid for by the New Democrat Network and authorized by the campaign committees of the above candidates.
Contributions to the New Democrat Network are not tax deductible.



THE WHITE HOUSE
Office of the Press Secretary

For Immediate Release

July 13, 1998

**REMARKS BY THE PRESIDENT
TO NEW DEMOCRAT NETWORK DINNER**

Sheraton Carlton Hotel
Washington, D.C.

THE PRESIDENT: Thank you very much. I would like to thank all the members who are here, all the candidates who are here, the sponsors of this event, and those of you who have contributed, because this group is going to give the American people a chance to finally and fully ratify the ideas that we have been pursuing the last six years.

I want to thank Simon -- I did tell Senator Lieberman I thought Simon had given a good talk. One of the things that I always think that all of us should be doing is trying to recruit good young people and lift them up. Simon self-selected -- we didn't have to recruit him at all. (Laughter and applause.) After surviving the War Room in '92, he understands that all you have to do is just sort of stand there and keep going and it will be all right.

I'm delighted to see so many of you here, so many old friends and some people who are getting involved in this. And I will be brief tonight. I rewrote my talk, here it is. Even I can't read it, so it will be less.

But I'd like to just kind of recap how this all began. I'll never forget the first time or two I talked to Al From and the first encounter I had with many of you through the DLC, and how strongly we felt that our party, which we had no intention of leaving, was being rendered irrelevant in national elections, partly by being caricatured successfully by the very adroit tactics of our friends in the Republican Party and partly because we seemed unable to break out of the conventional wisdom which had worked for us in the past, but which seemed inadequate to the dynamic present. And that had been the case for some years.

If you look around the world today -- and I don't want to make any untoward foreign policy comments -- but if you look around the world today, you see that there is always quite a high price to pay if you stay with a strategy that once worked for you, or

with ideas and policies that once worked for you, when circumstances change, and they no longer fit. We find that in business, we find that in our personal lives, in virtually every form of human endeavor.

And so more than a decade ago, those of us that loved and believed in the Democratic Party as the instrument of progressive government, lifting people up, giving them a chance, building the American community, and expecting responsibility from every citizen started, through the Democratic Leadership Council, to try to come up with the ideas that would carry America forward.

It is true that we built it on the old bedrock values of our party, and I think of our country, of opportunity, responsibility, and community. It's also true that we said some things which made everybody angry and often confused our friends in the press. And they sometimes said, well, if you don't fit into those old categories, you must not have any principles. I mean, whoever -- it's obviously stupid to believe you could reduce the deficit and balance the budget and still keep investing more in education and science and technology, for example.

Hard to believe that on crime the only thing that would ever work would be to be tough on people who should be properly punished, but to do smart things to prevent crime in the first place. On welfare, to say that if you're able-bodied you ought to go to work, but we don't expect you to give up your most important job, which is raising your child. Or on the environment, to say that it's crazy to believe that we can ever have long-term economic growth without preserving the environment, but we think we can do it and still grow the economy.

And when we said these things, for years people said, well, those people, they don't have any principles, because, after all, we know what a principle is -- a principle is an old liberal idea or a new conservative idea. (Applause.) That's what a principle is. And that way we don't have to think anymore. We were relieved of all the burden of thinking about the complexities of the modern world if we just put you in some box. And if you guys don't fit, it must mean that there is no core there.

But we sort of pressed ahead. And when I started running in '92, a lot of you helped me, even though you honestly didn't believe I had a chance to win. (Laughter.) Only my mother thought I could win. That's not true -- Hillary did. And the American people gave us a chance. And we set about the business of doing this.

And along the way, we found that, as all people do, it wasn't always so easy to take your general principles and turn them into specific bills and specific policies. From time to time, we had disagreements, but it's clear the path we have followed. And it was clear to us very often even when it wasn't so clear to people who were commenting.

I remember when we had the debate on welfare reform, for example, and I vetoed the first two bills and I signed the third one, so people said, well, obviously, the President just didn't want the Democrats to be exposed to another veto in an election year. I never read a single article which analyzed the difference in the bill I signed and the two that I vetoed. The two I vetoed said, we're going to make you go to work if you're able bodied, and if you have to give up being a good parent, that's fine with us. We're not going to give your kids Medicaid. We're not going to give your kids food stamps. We're not going to provide adequate child care for you. The most important thing is work, and if you can't be a good parent, that's

tough. I still believe that's the most important job in America. So when they fixed the bill, I signed it. (Applause.)

So fast forward to the present. If you look back on the last six years, if somebody told you on the day of inauguration in 1993 that after six years we'd have the lowest crime rate in 25 years, the lowest unemployment rate in 28 years and 16 million new jobs, the lowest welfare rolls in 29 years, the first balanced budget in 29 years, the lowest inflation in 32 years, the smallest federal government in 35 years, the highest rate of home ownership in history, a quarter of a million people who couldn't buy guns because they had mental health histories or criminal records, cleaner air, cleaner water, safer food, fewer toxic waste dumps, 90 percent of our kids immunized, and a foreign policy that's helped to advance the cause of freedom from Bosnia to the Middle East to Northern Ireland to Haiti, that's expanded trade and stood up for human rights in places like China and other places around the world -- you would have said, it will never happen in five and a half years.

The American people did it. We had something to do with it because we gave them the ability to do it, because we said the role of government should be to give people the power, the tools, to make the most of their own lives, and then to provide the conditions within which they can accomplish that, but always to remind people that one of the big differences between ourselves and the other party historically, and still, is that we believe that we are fundamentally interdependent, and that our personal independence can only really be manifested when we're working together for the greater good. And those who say that's a flaky idea and inappropriate to the moment need only go back and read our founding documents.

Our founders pledged their lives and fortunes and sacred honor to the proposition that we should all be able to pursue life, liberty, and happiness within the context of a free government, of limited power, but unlimited potential; and that our eternal mission as a country was to form a more perfect union -- not to form a more perfect collection of swarming individuals, but to form a more perfect union.

And I'm very grateful that I was given the chance to serve. And it's a good thing we got that constitutional amendment, or I'd try to get another chance. (Laughter and applause.)

But I want to tell you, I am absolutely convinced that we have not finished the job of convincing the American people that the prospects for the future depend upon the continued embrace and development of the ideas which have produced the results of the last six years. That's what this election is all about. They say, oh, well -- you know, I hear a lot of my Republican friends say, well, you know, you go all the way back to the Civil War, and the party of the President always loses seats in the mid-term election, especially in the second term of the President. And I said, well, that's because they think they're sort of retiring. I'm not sitting in the sun here; we've got an agenda. (Applause.)

We don't believe America should be sitting on its laurels. We believe, first of all, that we hadn't had a balanced budget and a surplus for 29 years and we don't want the majority in Congress to spend it before we save Social Security. (Applause.) We want to reform Medicare in a way that is relevant to the 21st century, that protects the health care of seniors. And we don't want Social Security and Medicare to bankrupt the children and grandchildren of the baby boomers. And we believe we can do both things. And we think, as Democrats, we're better suited to that path.

We want to continue to reform education, even as they

try to eviscerate our agenda as I speak, in the House of Representatives. We want to continue to advance the environmental agenda with market technology and research, to prove that we can improve the environment while we grow the economy. We want to continue to prove that we can be one America across all the lines that divide us, because what we have in common is more important.

We have a lot of big things to do. We want to prove that we can go into inner-city neighborhoods and isolated rural areas and Native American reservations and bring the principles of market economy and the right kind of support, and prove that even in the poorest parts of America we can create a system of opportunity that will work for people and that they ought to have a chance to be a part of.

We have a lot to do. This country still has responsibilities in the world that we are not fully meeting. If we're going to create the kind of world trading system we want, if we're going to continue to be a force for human rights and democracy, if we're going to organize ourselves against the security threats of the 21st century -- including biological and chemical warfare, small-scale nuclear warfare, terrorism, narco-trafficking. We have other things to do.

And if we keep these ideas up front I think that the people we have seen here tonight, the members of Congress and the candidates, have an excellent chance of winning. And I think we have an excellent chance to genuinely build a majority party not based on the success of one person from, as one of my adversaries once said, a small southern state.

I am very grateful for the chance I had to serve and run. I'm grateful for the chance that I've had to win elections. I've loved every day, every month, every year of my life in politics. But the success America enjoys today is fundamentally due first to the character and effort and ingenuity of the American people, and secondly to the fact that we have done the right thing. Ideas matter; there are consequences that flow from actions taken or forgone. And you know and I know -- and I can tell you agree with me because you're quiet and you're listening -- that two presidential elections in good times -- the second one in good times -- do not necessarily ratify what we're doing.

We have worked like crazy to hammer these ideas into policies. And we've had honest debates and arguments and sometimes we still disagree, but we know we're moving the country in a certain direction and we know it works. And we've got to go out there in this election season and tell the American people that, hey, you know, I like the President too, but this is not a personality contest -- this is the struggle for the ideas that should properly dominate the public policy of this country, that should guide this country where we're going and should lift us up and give us a chance to do even better in the 21st century.

What you're doing is very, very important. And if you're undertaking one of these congressional races out there in an open seat -- maybe it's held by a Republican, maybe it was held by a Republican -- and it gets tough and you get discouraged, just remember: you know in the very marrow of your being that two-thirds of the American people, if they could get rid of all the cardboard, cut-out, superficial, negative images that our friends in the Republican Party have laid on us for 20 years relentlessly, cleverly, and often effectively, and strip all that away and just look at what they stand for and what we stand for, and have an honest choice of the ideas before them, they would say, I think I like that New

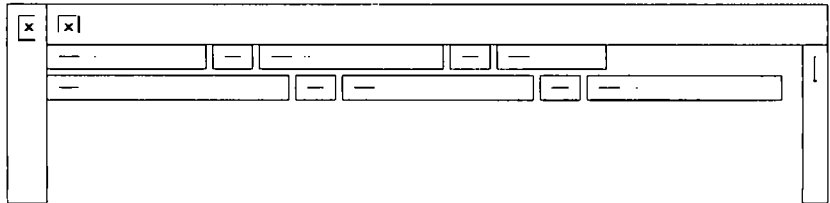
Democrat way, I think that's right. (Applause.)

So don't get discouraged when you're still shedding the shackles of history. Don't get discouraged when you're still scrubbing the barnacles off the tarnished image that we had for too long. Don't get discouraged when you're still moving against the preconceptions that people have imbedded over 20 years. The hardest thing in the world to change is a mind. But ideas move people, they drive countries, they change destinies -- in people's individual lives and family lives and work lives and in the course of a country's life. And this country has had a good six years because of the ideas that all of you worked hard on for years and years and years, before I had the extreme good fortune to serve as President in 1993.

So don't give up on that and don't get discouraged. And don't think that just because every election since the Civil War, in an off year, has turned out a certain way that this one will, because there's something different about now. The country is doing well. We've got the ideas and we've got youth. And if you keep your spirits up and you understand the historic mission you're on and you think about what your country ought to look like when you're children are your age, I think you'll be very pleased by how it turns out.

Thank you very much and God bless you. (Applause.)

END





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Memorandum

To: Interested Parties
From: Simon Rosenberg
Date: October 4, 1999
Subject: Program for Presidential Dinner on October 6th

Speaking Roles:

Simon Rosenberg, Executive Director NDN

- Welcome, thank hosts and sponsors
- Brief remarks about NDN (3 minutes)

Rep. Cal Dooley, Co-Chair NDC

- Acknowledges Senators and House Members
- Have candidates stand
- Brief remarks about NDN / NDC as “powerful new force” (3-5 minutes)

Sen. Joe Lieberman, Co-Founder of NDN

- “New Democrat Movement has never been stronger” (3-5 minutes)
- Introduces President Clinton

President Bill Clinton: remarks



The Washington Post

SUNDAY, SEPTEMBER 12, 1999

POLITICS

David S. Broder

New Democrats Like 11

Desperately Seeking: Democratic candidates engaged in competitive races committed to moving beyond old school liberalism who could benefit from a quick infusion of cash.

If the New Democrat Network took out a personal ad it would probably look something like that. So far this cycle, the group has found three Senate challengers and eight House incumbents who fit the description and thus will receive support in the form of New Democrat-sponsored Washington fund-raisers and direct mail solicitations.

The three Senate hopefuls, announced last Thursday, are: Missouri Gov. **Mel Carnahan**, Florida State Insurance Commissioner **Bill Nelson** and Michigan Rep. **Debbie Stabenow**.

The New Democrat Network, the campaign arm of the New Democrat Coalition founded by Sens. **Lieberman** and **John Breaux** (La.), also named eight endangered incumbents it plans to help fund: Washington Reps. **Brian Baird**, **Jay Inslee** and **Adam Smith** and Reps. **Baron Hill** (Ind.), **Rush D. Holt** (N.J.), **Carolyn McCarthy** (N.Y.), **James H. Maloney** (Conn.) and **Dennis Moore** (Kan.).

The network plans to help raise a quarter of a million dollars for those 11 candidates and will back as many as 30 candidates over the next year and a half, so it's not too late to pump up the moderate bona fides and reply to the ad.

Staff writer Ceci Connolly and staff researcher Ben White contributed to this report.

the new Inside Congress

Exclusive news on the people, politics
and agenda of the 106th Congress

NEW DEMOCRATS ROLL OUT FIRST ROUND OF ENDORSEMENTS FOR 2000

In a bid to increase their numbers in the Senate and retain their strength in the House, the New Democrat Network announced its first round of endorsements for the 2000 elections. At a press conference yesterday (Sept. 9), NDN leaders pledged to support three Senate candidates — all challengers — and eight House members — all incumbents — with a \$250,000 fund-raising drive. The NDN also announced that Rep. **Adam Smith** (D-WA) would be the group's 2000 campaign chair for next year's round of congressional candidates.

"We have put together an infrastructure to advance the New Democrat movement," says Rep. **Cal Dooley** (D-CA), a New Democrat leader. "Most importantly, we have the New Democrat Network, which is the political arm of the movement, providing the political capital that can ensure that more Democrats who embrace a pro-growth agenda are elected to Congress."

Inside Congress reported in June that the NDN would be backing Gov. **Mel Carnahan** (D-MO), Rep. **Debbie Stabenow** (D-MI) and Florida Insurance Commissioner **Bill Nelson** (D) (*Inside Congress*, June 4, p.1). But with both Carnahan and Stabenow doing well in recent polls against Sens. **John Ashcroft** (D-MO) and **Spencer Abraham** (D-MI) respectively, and with a key Nelson-challenger — Lt. Gov. **Frank Brogan** (R-FL) — having recently dropped out of the race to replace retiring Sen. **Connie Mack** (R), the NDN is now lauding this troika of candidates as a golden opportunity to add to its numbers in the Senate. It also gives Democrats some of their best pickup opportunities anywhere.

Currently, the NDN counts Sens. **Joe Lieberman** (CT), **John Breaux** (LA), **Mary Landrieu** (LA), **Blanche Lincoln** (AR), **Bob Kerrey** (NE), **Dianne Feinstein** (CA), **Jeff Bingaman** (NM) and **Evan Bayh** (IN) among its members in the Senate.

In the House, the NDN will be backing Reps. **Smith**, **Brian Baird** (WA), **Baron Hill** (IN), **Rush Holt** (NJ), **Jay Inslee** (WA), **Jim Maloney** (CT), **Carolyn McCarthy** (NY), and **Dennis Moore** (KS). All are active in the New Democrat Coalition, the 63-member group of moderate, pro-growth House Democrats chaired by Dooley, **Jim Moran** (VA) and **Tim Roemer** (IN).

"If the Democrats are going to retake the House and the Senate, it's going to be on the issues that the New Democrats are running on."

NDN Executive Director **Simon Rosenberg** announced a three-step plan for raising the \$250,000 during the fall. Besides holding Washington fund-raisers for each candidate, the NDN will actively solicit donations from its national donor network, and launch a new section on its website to permit donors to contribute directly to candidates online. The fund-raising drive began yesterday morning with a breakfast for 100 of NDN's network supporters, Rosenberg stated.

The NDN was created in 1996 by Lieberman and Breaux as the New Democrat movement's political and fund-raising arm. In the 1998 election cycle, the NDN boasted of winning 26 of 34 key races, and raising nearly \$1 million for NDN-backed federal candidates.

The group predicts that it will raise \$4 million for the 2000 elections, and will back 25 to 30 House and Senate candidates by the time the cycle is through. This continues an NDN pattern of supporting a small number of candidates each cycle, so that contributions go to races where the money matters the most. Such a strategy is also a necessity, given that New Democrat candidates usually win in marginal districts, and often by small numbers.

Rosenberg indicated that the NDN is likely to support state Sen. **Adam Schiff** (WA) and former Rep. **Scotty Baesler** (KY) in its next round of endorsements against Reps. **James Rogan** (R-WA) and **Ernie Fletcher** (R-KY), respectively. Other NDN "possibles" include Indiana Environmental Commissioner **John Hamilton** against Rep. **John Hostetler** (IN), and business owner **Jim Matheson** against Utah Republican **Merrill Cook**. On the Senate side, the NDN is planning to support Delaware Gov. **Thomas Carper** if he decides to take on Sen. **William Roth** (D-DE).

The NDN used the following four-part criteria to select these candidates: the race must be competitive; it must be a contest where the NDN's money can make a difference; it must be a race that can be won; and the candidate must embrace the New Democrats' fiscally conservative, socially moderate agenda.

Smith, who already acts as the NDC communications coordinator, will now oversee the NDN support program for the group's candidates, which includes policy advice and campaign training. Smith will also work with NDN staff to manage candidate recruitment for next year, and help strengthen the New Democrat "farm team" of state and local officials. "If the Democrats are going to retake the House and the Senate, it's going to be on the issues that the New Democrats are running on," said Smith. — *Adam Reisman*

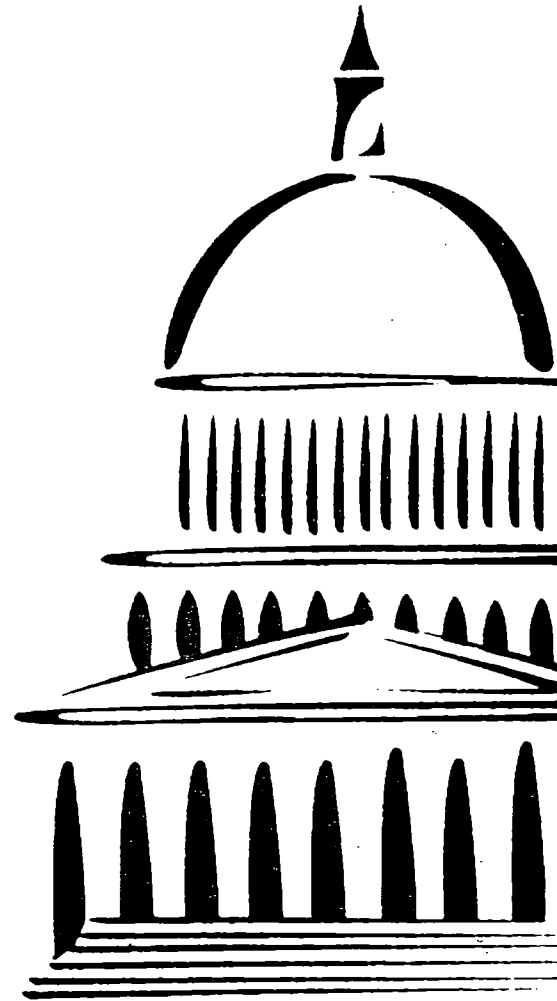
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New Democrat
Network 1999
Presidential Dinner



New

Democrat

Network

1999

Presidential

Dinner

■ WHAT? A SMILING 'NEW DEMOCRAT'?

BY ELIZA NEWLIN CARNEY



SIMON ROSENBERG: "Our job here [at the New Democrat Network PAC] is to try to invest in people. We need more of our people to win more elections."

Democratic activist Simon Rosenberg has no right to be so upbeat. After all, Rosenberg's mission is to promote "New Democrats"—the centrist, fiscally conservative wing of the party that just lost a major fight on Capitol Hill.

New Democrats in Congress had made winning fast-track trade negotiating authority for President Clinton their most important priority this year. Fast-track's sorry showing in the House last month convinced many, however, that the Democratic Party's "old," labor-driven forces have beaten back the New Democrats allied with Clinton.

Yet Rosenberg—unlike some other Democratic operatives, who are scrambling for campaign cash—still has plenty to smile about these days. As executive director of the New Democrat Network, a political action committee (PAC) that functions as the New Democrat movement's political arm, Rosenberg's pulling in new donors at a rapid clip. The PAC raised more money in November—some \$250,000—than during all of last year.

Founded early last year by Sens. Joseph I. Lieberman, D-Conn., and John B. Breaux, D-La., the PAC expects to raise as much as \$1.5 million in the 1997-98 election cycle. And much of the money fattening the New Democrat Network's coffers is coming from corporate donors who are fed up with liberal-leaning Democratic leaders and are eager to give to a pro-business PAC.

"There is an extraordinarily large support base for the New Democratic positions," said Christopher F. Gabrieli, a Boston-based venture capitalist who chairs the PAC's board. He noted that business leaders looked kindly on support by New Democrats this year for the balanced budget agreement and most-

favored-nation trading status for China—initiatives that House Democratic leaders opposed.

The New Democrat Network PAC has made particularly lucrative friendships in Silicon Valley, which traditionally has tilted Republican. The New Democrats' emphasis on economic growth, fiscal responsibility and education investments apparently strikes a chord with computer and software industry entrepreneurs. In August, the CEOs of Yahoo, Netscape and several other information technology companies rolled out the red carpet for 11 visiting centrist House Members. The lawmakers got to tour high-tech firms, and executives coughed up \$75,000 for the PAC at a Palo Alto fund-raiser.

"[These] are people that essentially believe that they want a leaner but not meaner government, and they want to be represented in Washington by people who are pro-growth, and pro-family and pro-business," said Rep. Ellen O. Tauscher, D-Calif., a former Wall Street investment banker who has helped the PAC boost its profile among business executives in the Golden State.

The PAC has no formal ties to the Democratic Leadership Council (DLC), the self-described "action tank" previously chaired by Clinton, but the two groups are philosophically linked. New Democrat Network founder Lieberman is the DLC's current chairman. Rosenberg, 34, previously was the DLC's field director.

The PAC's genesis, in part, reflects frustration among New Democrat activists that the DLC, as a 501(c)4 tax-exempt organization, has limited campaign clout. The DLC generates plenty of ideas on subjects like free trade, entitlement reform and fighting teen pregnancy, but it's not allowed to contribute directly to candidates. The PAC rectifies that—while tapping some of the same

deep-pockets business donors who have kept the DLC in the black.

"This is really a new phase of the New Democrat movement," said Rosenberg, a former TV producer who also worked on the 1992 Clinton campaign and was policy director of the Democratic National Committee. "For many years, we've invested in the ideas and message. And our job here [at the New Democrat Network] is to try to invest in people. We need more of our people to win more elections."

Last November, more than half of the 26 Democratic congressional challengers endorsed by the PAC won election. Several, including Reps. Adam Smith, D-Wash., Debbie Stabenow, D-Mich., and Tauscher went on to help found a House caucus (now a year old) known as the New Democrat Coalition, which works closely with Lieberman to promote the agenda of moderate Democrats on Capitol Hill.

A priority for the PAC next year will be defending those Members that it helped elect in 1996. Starting in January, the New Democrat Network will hold 10 Washington fund-raisers for vulnerable incumbent Democrats. The PAC also will support challengers and open-seat candidates in marginal districts where, as New Democrats see it, moderates like them have the best chance of winning.

"We are becoming a significant resource for candidates in the swing, oftentimes suburban districts that we lost in '94," said Rep. Jim Moran, D-Va., who co-chairs the New Democrat Coalition on Capitol Hill along with Reps. Calvin Dooley, D-Calif., and Tim Roemer, D-Ind.

The PAC also gives generously to state and local candidates, with the aim of developing a "farm team" of New Democrats who may later run for higher office. It's a concept pioneered by GOPAC, the state and federal money machine previously headed by House Speaker Newt Gingrich, R-Ga.

Like GOPAC, the New Democrat Network uses its involvement in state and local races to justify raising nonfederal money—a controversial but growing practice among PACs run by Members of Congress and presidential aspirants. All money donated to federal candidates is subject to Federal Election Commission (FEC) contribution limits and disclosure rules. (Contributions to PACs may not exceed \$5,000, for example, and direct corporate and labor-union gifts are verboten.)

But money raised for state and local candidates is not subject to FEC limits. State laws apply, but they often are more lenient than FEC rules and disclosure is problematic. The New Democrat Network raised more than \$213,000 between January and June, some \$87,000 of it in non-

federal money. The nonfederal funds included a \$40,000 contribution from clothing retailer the Limited Corp., and a \$25,000 contribution from Aetna Inc., according to records that the PAC made available to *National Journal*—gifts that would not have been permissible under federal rules.

Some campaign finance experts regard PACs' growing use of nonfederal money, which may pay for some overhead costs, as an end run around the FEC laws. But last year, an FEC suit that charged GOPAC with using state laws as a cover for federal



JOSEPH LIEBERMAN: The New Democrat Network is "a marriage of GOPAC and EMILY's List."

campaign activities was thrown out by a U.S. district court judge. The move invited other PACs to follow GOPAC's lead.

Rosenberg said the New Democrat Network is "following all laws as determined by the Federal Election Commission and state election commissions." The Network, officials there acknowledge, is emulating the PAC world's biggest guns. Lieberman himself describes the group as "a marriage of GOPAC and EMILY's List." Like EMILY's List, a high-dollar Democratic women's PAC, the Network "bundles" contributions on behalf of candidates, asking donors to give both directly to the PAC and to candidates. Last year, the Network directed some \$300,000 to candidates through bundling.

The Network's grand plan is to wean Democrats from their heavy dependence on labor union contributions. New Democrats on Capitol Hill blame the demise of the fast-track trade proposal—which was pulled from House floor consideration when its supporters concluded that they did not have the votes to win—on big bucks from labor, which opposed the measure. Even many centrists jumped ship: Only half of

the New Democrat Coalition's 41 members ended up pledging to back fast-track.

"We want to create an alternative base of financial and political support for New Democratic candidates," said Lieberman. But that's a tall order. Labor unions gave \$45.3 million to Democratic candidates in the 1995-96 election cycle, according to a recent study by the Center for Responsive Politics, a Washington group that tracks political money. The study also suggests that Democrats, whether fiscally conservative or not, will have a hard time winning business donors now that they no longer control Congress. Business PACs made 70 per cent of their contributions to Republicans in the recent election cycle, 20 per cent more than in the 1993-94 cycle.

Still, some business donors recognize that given the Republicans' slim majority, they need some Democrats in their corner to win the tough fights on Capitol Hill. On fast-track, for instance, many Democrats were wooed by business lobbyists who had never set foot in their offices. Noted Moran: "When the business community needs the votes of Democrats, the Democrats can say, 'Where were you when I needed you?'"

New Democrats say they're not interested in competing with labor head-on, but in giving seed money to moderates who might otherwise never stand a chance. "It's unrealistic to expect that the New Democrat Network will ever be able to match labor's contributions, and that's not an objective," said Dooley. "We are not in competition with labor."

The Network, too, is more than just a vehicle for handing out campaign cash, Rosenberg noted. The PAC spends a lot of time recruiting, training and promoting like-minded candidates. It distributes talking points and position papers, and invites candidates to participate in regular conference calls with pollsters and New Democrat leaders. "We are a mini-campaign operation rather than just a pass-through PAC," Rosenberg said.

As both parties gear up for the 2000 presidential election, the PAC could also serve as a platform to showcase the New Democrat movement's No. 1 poster boy: Vice President Al Gore. Lieberman downplays the notion that the PAC will play in a role in 2000. (He also denies any interest in running himself, despite speculation to the contrary.) But Gore was the star attraction at a New Democrat Network fund-raiser in Washington last month that netted \$250,000.

"In 2000, somebody's going to wear the New Democrat mantle," Rosenberg acknowledged. "And in theory, this organization would be involved in helping whoever that is."

InThe**CENTER***by* LANTIE FERGUSON

High-Tech Trip Highlights Moderate Democrats' Modus

Many members of Congress took advantage of the recent July 4th break to kick back, go to picnics or spend time with their families at the beach.

But 21 congressional Democrats spent three days of the recess in California on what amounted to a busman's holiday. These members of the New Democrat Network, a political action committee (PAC) that helps elect centrist Democrats, spent that time on a retreat with executives and entrepreneurs of the high technology industry.

This third annual conference, hosted by the Silicon Valley-based Technology Network, consisted of seminars on the Internet, electronic commerce and biotechnology. And it represented the growing bond between "New Democrats" and industries outside the traditional Democratic support base, such as high-tech, biotech and investment banking.

The New Democrat Network was founded in 1996 by Democratic Sens. Joseph I. Lieberman of Connecticut and John B. Breaux of Louisiana. It has close ties with the New Democrat Coalition in the House and a looser affiliation with the centrist movement's think tank, the Democratic Leadership Council (DLC).

Though founded in the mid-1980s, the New Democratic movement began in earnest with the 1992 presidential campaign of former DLC Chairman Bill Clinton. Its activists maintain that New Democrats still stand for traditional Democratic values — but argue that many longstanding Democratic policy prescriptions have become obsolete.

"The president has moved Democrats in a direction that has enhanced our credibility with the American public on a number of issues," says California Rep. Cal Dooley, chairman of the 63-member New Democrat Coalition. "We are Democrats who embrace a pro-growth philosophy ... and support policies that are consistent with the new world economy."

While the immediate political goal for Democrats is to win Congress back, the New Democrat Coalition believes it should help create a more moderate Democratic Party — one that would be attractive to the traditionally-Republican business sector.

And the New Democrats view the high-tech industry as the business sector of the future. "The party that wins these folks over will be the majority party in the 21st century," says Simon Rosenberg, executive director of the New Democrat Network.

A movement veteran who has worked on several presidential campaigns — he was deputy for communications in the "war room" of Clinton's 1992 campaign — Rosenberg today is focused on electing future members of the New Democrat Coalition.

His organization's efforts include recruiting, training and funding of up-and-coming candidates and the defense of New Democrat incumbents.

But the outfit is choosy: It gets involved only in races in which it can have a significant impact — a rule aimed at ensuring that the PAC does not spread its money and resources too thin.

"We pick a small number of candidates, get behind them, raise money from our network and give to their campaigns," Rosenberg said.

During the 1998 election cycle, the PAC targeted 34 House and Senate candidates, and 26 (76 percent) won. The organization spent \$1.5 million helping their endorsed candidates. With the Democratic Party needing a net gain of just a handful of seats to recapture the House in 2000, the New Democrats are planning on a much bigger scale, with a fundraising goal for the entire 2000 campaign upward of \$5 million.

Additional resources provided by the network often prove to be just as beneficial as the raw money. The New Democrat Network promotes candidates and helps them gain exposure with the Washington media; Democratic pollsters provide biweekly e-mails and participate in conference calls.

The network's Web site contains an issues library on topics important to the New Democrat movement. Candidates can use the library to compile lists of talking points on issues such as free trade, educational standards and school vouchers — positions that many New Democrats support.

The New Democrat Network also hosts what Rosenberg coined a "Meet and Greet Series" for freshman Democrats and business lobbyists.

According to Rosenberg, 85 percent of the network's funds in the 1998 cycle went to House freshmen running their first re-election campaigns and new candidates, indicating the organization's emphasis on "new blood."

Both Rosenberg and Dooley note the trend of younger Democrats in the New Democrat movement. These people, they say, are more responsive to the New Democrat message of fiscal responsibility and recognize that the jobs of the future lie in industries, such as high-technology community, that require skilled workers.

There are, of course, many Democrats who are not thrilled with the New Democrats' middle-of-the-road positioning. Many congressional Democrats still subscribe to a more traditional form of liberalism; before committing himself to the campaign to regain a Democratic House majority, Minority Leader Richard A. Gephardt of Missouri, once a DLC leader, threatened to challenge for the 2000 Democratic presidential nomination by running to the left of Vice President Al Gore.

But the fact that the contest has come down to Gore and former New Jersey Sen. Bill Bradley — both described by some political analysts as "raging moderates" — is an indication that centrism already has become a force in Democratic Party politics.



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ZDNN TECH NEWS NOW

New Democrats tackle high technology

Moderate, pro-tech lawmakers land in Silicon Valley to discuss broadband regulation, encryption and Internet access for all.

By Lisa M. Bowman, ZDNN
July 10, 1999 12:54 PM PT

More than 20 members of Congress from as far away as North Carolina gave up three days of their holiday break to tour the Silicon Valley and talk tech issues ranging from educating workers to regulating broadband.

E » TALK BACK

Have an opinion on this New Democrat Network? Add your comments to the bottom of this page.

The representatives, members of the New Democrat Network, held e-commerce roundtables at e-Bay in San Jose in Thursday, then gathered at Charles Schwab's (NYSE:SCH) and CNet's (Nasdaq:CNET) offices in San Francisco to learn about

issues close to the heart of Valley executives during the three-day retreat that ended on Saturday.

The New Democrat Network is a group of 67 moderate, pro-tech lawmakers pushing a list of tech-friendly initiatives called an e-genda.

In an era in which there seems to be little difference between centrist Democrats and moderate Republicans on tech issues -- if they have a position at all -- the New Democrats tried to distinguish themselves by pushing the social component to their tech policy during the retreat.

Digital empowerment

Traditional Democratic catch phrases such as "safety net" and "empowering public schools" seeped into the conversation. Many plugged improvements in public education as the best way to ensure a qualified tech work force. They also discussed equal access to the Internet for poor and minority citizens.

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In addition to focusing on tech-friendly initiatives -- such as easing encryption

exports restrictions and reducing Y2K liability -- "we've got to be equally dedicated to ensuring we're pursuing policies that empower all of our citizens," NDN leader Rep. Cal Dooley, D-Calif., told the group.

His comments came on the heels of a U.S. Commerce Dept. "digital divide" report released this week showing that rich, white households are much more likely -- in some cases 20 times more likely -- to have computer and Internet access than low-income homes.

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- ▶ See ZDNN's Law & Politics section
- ▶ Commerce Dept : 'Digital divide' grows
- ▶ Broadband access battle heats up

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John Doerr, a venture capitalist at Kleiner Perkins Caufield and Byers, told the crowd that the push for equal access isn't necessarily a partisan message. "We can find Republicans who get it," he said.

For their part, tech executives including Hambrecht & Quist CEO Dan Case and Intuit (Nasdaq:INTU) CEO Bill Harris appealed to lawmakers to pursue policies to help their businesses, such as recognizing more digital signatures and avoiding changes to federal accounting practices that could discourage the granting of stock options.

Broadband skirmish erupts

The most heated debate came during a session on broadband, in which representatives from Excite@Home (Nasdaq:ATHM), SBC Communications (NYSE:SBC), America Online Inc. (NYSE:AOL), and Qualcomm (Nasdaq:QCOM) sparred before the members of Congress who have the power to regulate them.

A representative from AOL warned that letting the cable companies pursue a monopoly would have dire effects on the industry, while Excite@Home supporters urged a hands-off policy to high-speed Internet access.

'We've got to be equally dedicated to ensuring we're pursuing policies that empower all of our citizens.'

-- Rep. Cal Dooley

Featured speaker Marc

Andreessen, AOL's chief technology officer and the former Netscape wunderkind, also chimed in on the issue, telling lawmakers that they should ensure that thousands of service providers can compete in the market, not just a few cable firms. He said one monopoly stifles innovation.

"If AT&T hadn't been broken up, the Internet never would have happened," he said. (AT&T has a partial stake in Excite@Home and also owns cable company TCI and has been feuding with AOL over the issue.)

During his speech Andreessen also touted a new business model in which people would get free PCs and pay for Internet access, panned gadget convergence -- saying people instead would use many different dedicated devices -- and promoted remote learning as a key to leveling the playing field in schools in rural and poor areas.

The Washington Post

SUNDAY, FEBRUARY 14, 1999

New Democrat Dinner Is Record Fund-Raiser

The New Democrat Network, a political action committee dedicated to electing centrist Democrats, raised a record \$550,000 at its winter dinner last week.

"This is recognition the New Democrats are growing as an important force not only at the presidential level but also the congressional level," said executive director Simon Rosenberg.

The PAC, founded by Democratic Sens. Joseph I. Lieberman (Conn.) and John Breaux (La.), targets new donors and new recipients.

By working with the high-tech community and the new economy business, we're trying to build a new pool of money for Democrats," Rosenberg said. "We need that if we're going to win the majority back, and many Democrats are deserving of support from this community."

Hosts of the event, giving between \$5,000 and \$10,000, included a mix of technology companies, banks, insurers, lobbyists and accountants.

In the 1998 congressional elections, 26 of the 34 candidates backed by the New Democrat Network won, Rosenberg said. The PAC distributed \$1.4 million to Democratic campaigns. Among the success stories were Sen. Blanche Lincoln (Ark.) and Rep. Dennis Moore (Kan.).

About 40 lawmakers joined a collection of lobbyists and consultants for the buffet dinner and speeches at the Mayflower. Also working the room were three prospects for the 2000 cycle: Mark Dantzler, a Floridian weighing a run for the House, and Delaware Gov. Tom Carper and former Michigan governor Jim Blanchard, both considering Senate races.

— Cecil Connolly

NDN Announces Support for 11 Candidates, Appoints Smith 2000 Campaign Chair

This week NDN officially kicks off its effort to build support for 11 New Democrat candidates for the House and Senate: Governor Mel Carnahan (MO), Commissioner Bill Nelson (FL), and Representative Debbie Stabenow (MI) for the Senate; and 8 House incumbents, Rep. Brian Baird (WA-3), Rep. Baron Hill (IN-9), Rep. Rush Holt (NJ-12), Rep. Jay Inslee (WA-1), Rep. Carolyn McCarthy (NY-4), Rep. Jim Maloney (CT-5), Rep. Dennis Moore (KS-3), and Rep. Adam Smith (WA-9). NDN began the year raising money for 5 New Democrat Senate incumbents who we want to see returned to DC: Jeff Bingaman (NM), Dianne Feinstein (CA), Bob Kerrey (NE), Joe Lieberman (CT), and Chuck Robb (VA). This 2nd round throws our support to Senate open seat and challengers, and begins our effort to protect the most vulnerable of the 63 Members of the New Democrat Coalition. You can read about NDN's support for these candidates, look at pictures from last week's press conference, and check the schedule of DC fundraisers on the NDN website at www.newdem.org.

We hope all NDN members will consider contributing to as many of these 11 candidates as possible. In the coming weeks we will make detailed information about each candidate available through a mailing and our web site. We hope you will look over this information and pick several candidates to support at the highest level. As you know, raising money from all of you – our national donor network – is a critical part of what makes NDN different. By giving through NDN, you demonstrate that there is support for candidates who embrace the New Democrat agenda – a critical step if we are to expand our ranks in coming years – and allow New Democrats to contribute much more to a race than the \$10,000 NDN is limited to for each candidate. Last election, we raised almost \$1 million for our candidates this way.

To bolster our aggressive effort to build support for our candidates, NDN is proud to announce that Cong. Adam Smith (WA-9), a 1996 NDN candidate for the House, will become NDN's Campaign Chair for the 2000 elections. His first action as Campaign Chair will be to help host DC-based fundraisers for the 11 candidate this fall. Cong. Smith's primary role will be to oversee NDN's support program for federal candidates, working to give candidates the tools they need – intellectual, financial, and tactical – to win in 2000.

Campaign Outlook: Good News in the Senate for Stabenow, Nelson, NJ Open Seat

There has been good a slew of good news recently for Democrats in Senate races. In Michigan, a new statewide poll shows Congresswoman Debbie Stabenow ahead of GOP incumbent Senator Spencer Abraham, 42% to 41%. It is hard to overstate how significant this and other similar polls showing this race close are. Abraham is a sitting US Senator, Stabenow a 2nd term House Member in a state with 16 Members of Congress. That Stabenow is close, let alone ahead, at this point is remarkable. Abraham is in deep trouble, and Stabenow, a perennial NDN favorite, has the moderate views, tenacity and raw skill needed to turn his weakness into a win for Democrats next year.

In the Florida race for retiring GOP Senator Connie Mack's open seat, state Insurance Commissioner Bill Nelson's already-strong campaign got a boost when the candidate widely viewed to be the GOP's best hope - Lt. Governor Frank Brogan - announced he would not enter the race. His decision leaves Impeachment Manager Congressman Bill McCollum (FL-8) and state Education Commissioner Tom Gallagher fighting to win a late September 2000 primary, while Nelson faces no primary opposition. Public polling consistently shows Nelson leading both candidates, with Nelson ahead of McCollum 42-34 and 48-33, and Gallagher 37-36 and 42-35 in two spring polls. In another blow last week to Republicans Governor Christine Whitman dropped out of her New Jersey race, leaving the GOP without their leading candidate. It remains to be seen how this race will shake out for both parties, but this is clearly a gain for Democrats, and NDN continues to watch this race closely.

These developments reinforce the point NDN has been making for some time – the Senate is in play in 2000. Starting with a 5 seat deficit, Democrats have shots at winning in 6 Republican-held seats in Delaware, Florida, Michigan, Missouri, Rhode Island, and Vermont, and are mounting serious defenses of 4 Democratic held seats in Nevada, New Jersey, New York and Virginia. While still early, it becomes much easier to see how Democrats could pick up from 3 to 5 seats in 2000, making each one of these Senate races very important indeed.

Upcoming Events

- Presidential Dinner: You are invited to join Senators Evan Bayh, Jeff Bingaman, John Breaux, Mary Landrieu, Joe Lieberman, and Blanche Lincoln, House Members Cal Dooley, Jim Moran, and Adam Smith and many other New Democrat House Members for NDN's 2nd Annual Presidential Dinner with special guest William Jefferson Clinton. The dinner will be on October 6 at the Hyatt Regency on Capitol Hill. To learn more or RSVP, contact Abigail Phillips or Chris Cooper at (202) 544-9200 or aphillips@newdem.org, ccooper@newdem.org.

- Candidate Forum: Earlier in the same day as our Presidential Dinner, NDN is pleased to present a special afternoon event that is free for all current NDN members: the New Democrat Network Candidate Forum. The forum presents a unique opportunity to meet some of the best candidates running in top races, including Senate candidates Mel Carnahan (MO), Bill Nelson (FL), Debbie Stabenow (MI), House candidates Scotty Baesler (KY-6), Linda Chapin (FL-8), Adam Schiff (CA-27), and others. The forum is on October 6th at 1:00 p.m. at the Hyatt Regency on Capitol Hill. To RSVP, contact Abby Matthews at (202) 544-9200 or amatthews@newdem.org, or register online at www.newdem.org.

New Democrat Coalition Emerges as a Major Force in the House

The recent votes on important trade issues have only reinforced a yearlong theme: the New Democrat Coalition has emerged as a major player and gotten things done in a session where little has been accomplished. Here are some developments worth noting:

- Passing Legislation: With 63 Members in a closely divided House, the New Democrat Coalition has become the key swing group. The NDC's top legislative priorities - education reform (Ed-Flex), bankruptcy reform, financial services modernization (H.R. 10), and support for trade (Africa trade, China NTR) - have been among the only significant legislation to pass the House. The NDC has taken the lead on providing Democratic votes necessary for passage in each of these votes, and, in the budget debate, crafted an alternative tax cut proposal that largely informed the Democratic caucus' plan. With Republicans having difficulty bringing along their entire conference for any single vote, it has become clear that the only way to pass legislation is with the New Democrats on board. The NDC's concerns have become critical in shaping legislation, and with analysts predicting the House will remain closely divided after 2000, we believe this new dynamic is here to stay.

- High-Tech Leadership: The NDC's record of leadership on high-tech issues has helped make the convincing argument that New Democrats are the high-tech industry's best partners in Washington. The NDC's e-genda, a detailed set of priorities on legislation important to the New Economy, has drawn wide coverage as the Democrats' most comprehensive high-tech agenda in the House and Senate. The Democratic Caucus has acknowledged this leadership, and gave 10 of the 16 spots on the caucus' high-tech advisory council to NDC Members. Next week, several NDC Members journey to Seattle for the bipartisan congressional high-tech summit, marking the third trip this summer to leading high-tech centers, closely following visits to Silicon Valley and northern Virginia. A fourth trip, to Research Triangle Park, is planned for the fall.

- Growing the Support for Trade: Among the NDC's biggest accomplishments this year has been the ability to muster significant margins of support on the often difficult issue of trade legislation. Both the Africa trade bill and approval for China NTR succeeded in large part because the NDC delivered more votes each time than either the Republican conference or the Democratic caucus as a whole. 84% of the NDC supported China NTR, compared to 68% of the GOP conference and 53% of the Democratic caucus; and 69% of the NDC supported Africa trade, compared to 68% of the GOP and 49% of the Democratic caucus. Perhaps even more importantly, the NDC was able to bring meaningful numbers of votes from recently-elected Members in tough, swing districts - on China NTR, 14 of the 16 New Democrat freshman voted in favor; and on the Africa trade bill, 27 of the 42 New Democrats in favor were elected since 1996.

NDN Begins Upgrade of Internet Presence; Seeks Members' Input

This week, we have begun upgrading our entire Internet presence with the help of a top firm, Mindshare Internet Campaigns (www.mindshare.net). We plan to roll out a new website and email listserv later this fall, and we would like to solicit members' suggestions and comments as we work to build an effective online resource. We encourage you to visit www.newdem.org and let us know the things we can do to make the site better.

NDN To Announce First Round of Candidate Endorsements

In the coming weeks, NDN will make its first round of candidate endorsements. As in the past, these will be candidates who advocate moderate centrist positions, need support in tough swing races, and who have a strong chance of winning. While the list is not yet complete, NDN will announce its support for three top Senate candidates: Governor **Mel Carnahan** (MO), former Member of Congress and current Insurance Commissioner **Bill Nelson** (FL), and Congresswoman **Debbie Stabenow** (MI). We are encouraging our national network of friends to help us support these candidates and others who will join the list. Our new web site will soon have thorough information on the candidates, and for those in Washington, there will be a series of events where you can give directly for these races.

Upcoming Events

- 2nd Annual Seattle Celebration: NDN is returning to the West Coast next week to see old friends and bring new ones in at the 2nd Annual Seattle Celebration. New Democrat Coalition co-chair **Cal Dooley** (CA), and Members **Brian Baird** (WA), **Bob Etheridge** (NC), **Jay Inslee** (WA), **Loretta Sanchez** (CA), and **Adam Smith** (WA) will join with event chairs **Keith Grinstein**, **Scott Hardman**, **Scott Jackson** and **Craig Mundie** to help NDN expand its growing national network at a dinner on Wednesday, August 11. For more information, visit NDN's web site at www.newdem.org or contact Chris Cooper at ccooper@newdem.org or (202) 544-9200.

- Presidential Dinner and Candidate Forum: NDN is proud to announce that **President Clinton** will join us for the second NDN Presidential Dinner in Washington, DC on **October 6, 1999**. This promises to be an exciting event - earlier in the day, we will also host a candidate forum that will allow NDN friends & supporters to meet some of our top candidates from around the country. More details to come; but if you would like to find out more about how to participate, contact **Abigail Phillips** at aphillips@newdem.org or (202) 544-9200.

Election Roundup: A Great Day for Democrats

Despite the extraordinary GOP financial advantage, the Democrats had a very good day yesterday:

- In the House, for only the second time this century, the President's party picked up seats in an off year election – **gaining an unprecedented five seats**. Five GOP House Incumbents lost, and only a single Democrat. Republicans have now lost seats in both elections since they won control of Congress in 1994.
- Democrats also bucked historical trends by **staying even in the Senate**, knocking off GOP incumbents in New York and North Carolina and holding tough seats in California, Nevada, South Carolina, Washington and Wisconsin.
- In governor's races, **Democrats beat Republican incumbents** in Alabama and South Carolina and **won key races** in California, Georgia, Iowa and Maryland. With wins in Arkansas, North and South Carolina Senate races, the governorships in Alabama, Georgia and South Carolina, the **Democrats also made significant headway in re-establishing their strength in the South**.

All cylinders were firing for the Democrats yesterday. We had both an energized base and candidates whose moderate messages allowed them to win the swing voters in the swing districts. The success of New Democrat candidates yesterday is sending a loud and clear message that Democrats are learning once again how to win in the most competitive seats.

NDN Election Highlights: New Democrats Win in the Tough Races

- **NDN delivers, winning 26 of its top 34 races** – NDN won 26 of its 34 top targets for the House and Senate. NDN's 77% winning percentage is truly remarkable because all 34 of these races featured either highly vulnerable House Democrats or non-incumbent House and Senate candidates running in tough swing districts. Not a single one of these races was a sure thing. (For complete election results for NDN-supported candidates, visit www.newdem.org.)
- **NDN raises and contributes \$1.17 million in the toughest races** – This election cycle the New Democrat Network contributed to and raised \$1.17 million on behalf of House and Senate candidates. 83% of this money was raised for candidates in the most competitive races. A little more than \$900,000 went to House candidates, a little more than \$250,000 went to those running for Senate.

Some highlights: \$75,000 for Evan Bayh (IN Senate), \$70,000 for Blanche Lincoln (AR Senate), \$60,000 for Ellen Tauscher (CA-10), \$45,000 for Debbie Stabenow (MI-8), \$36,000 for David Price (NC-4), \$32,000 for Ken Lucas (KY-4), \$26,000 for Dennis Moore (KS-3) and \$21,000 for Brian Baird (WA-3).

- **The Senate** – NDN has great wins with Evan Bayh (IN) and Blanche Lincoln (AR), its top two targets. We had a very tough loss with Scotty Baesler, who lost by less than 8,000 votes. At the end, NDN also made significant contributions to the winning campaigns of Harry Reid (NV) and Chuck Schumer (NY).
- **New Democrats are running strong in the most competitive districts** – Of the 41 New Democrat Coalition Members in the House, 37 (90%) won by 55% or more, and 22 (54%) won by 60% or more. Highlights (in parentheses are 1996/1998 winning percentages): Adam Smith WA-9 (50/65), Vic Snyder AR-2 (52/58) and Bobby Etheridge NC-2 (53/57).
- **With the addition of new freshmen, the New Democrat Coalition will have 50 members next Congress** – NDN supported 15 of the 23 new Democratic freshmen: Ken Lucas (KY-4), Dennis Moore (KS-3), Brian Baird (WA-3), Baron Hill (IN-9), Tom Udall (NM-3), Jay Inslee (WA-1), Shelley Berkeley (NV-1), John Larson (CT-1), Mike Thompson (CA-1), Dave Phelps (IL-19), Joe Hoeffel (PA-13), Ronnie Shows (MS-04), Mark Udall (CO-2), Grace Napolitano (CA-34) and David Wu (OR-1). With the addition of new freshman members, NDC leaders expect to start the next Congress with at least 50 Members (25% of the Democratic Caucus).

Many thanks to all those who made yesterday such a great day for New Democrats. We have much to celebrate. NDN and its national network of supporters have made a real difference in just our first two years.

NDN News is distributed to thousands of New Democrats across the country by the New Democrat Network.

Edited by Patrick Dillon. Comments can be directed to pdillon@newdem.org.

To receive an email version of NDN News, send your email address to info@newdem.org.

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Contributions and gifts to the New Democrat Network are not tax-deductible. Paid for by the New Democrat Network.

MMN - OCT 6 99

New Democrat Network

New Democrat Network

Simon Rosenberg
Executive Director

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New Democrat Network

New Leaders for A New Time

Founded in 1996 by Senators **Joe Lieberman** and **John Breaux**, the New Democrat Network is the political action arm of the New Democrat movement – the movement that is modernizing and reforming the Democratic Party and helped launch and shape the Clinton Presidency.

Through recruiting, training, promoting and funding promising candidates, and supporting New Democrat members of the House and Senate, NDN is preparing a new generation of Democrats to lead America into the 21st century and the Internet Age.

NDN supports federal, state and local candidates who advocate a new centrist, progressive approach to governing that fosters economic growth and fiscal responsibility; a renewed sense of community that honors citizenship, faith and family; a smaller, smarter government; and strong American leadership in world affairs and opening global markets.

NDN is concentrating on the hard work that must be done to bring the Democrats back into the majority – targeting the tough, swing states and districts and building financial support from new, non-traditional sources such as the high-tech, biotech, investment banking and venture capital communities.

NDN's leaders are Senators **Joe Lieberman**, **John Breaux** and **Mary Landrieu**, and House Members **Cal Dooley**, **Jim Moran**, **Ellen Tauscher** and **Adam Smith**. NDN's Executive Director is **Simon Rosenberg**.

NDN is making a difference:

- **Building the network** – NDN raised \$2.6 million in its first full cycle of business, including \$1.5 million directly for candidates. **This year** NDN is off to a record-breaking start. We have helped five important Senators – **Joe Lieberman**, **Bob Kerrey**, **Chuck Robb**, **Dianne Feinstein** and **Jeff Bingaman** – by raising over \$300,000 for their re-election campaigns. Currently, NDN has already raised over \$1 million, highlighted by a record February fundraiser that raised over \$550,000. NDN is well on its way of reaching the Campaign 2000 goal of \$4 million. NDN's growing membership comes from across the nation, ranging from Silicon Valley to Boston.
- **Winning the tough races** – NDN won 26 of its top 34 target House and Senate races, all of which featured either highly vulnerable House Democrats or non-incumbent House and Senate candidates in tough swing districts. 15 of the 23 new Democratic freshmen were elected with NDN's support. Moreover, all 41 of the House New Democrats won re-election, with 37 of them winning with 55% or more in 1998, a significant sign that New Democrats are learning how to win and keep tough swing districts.
- **Growing the House New Democrats** – The New Democrat Coalition has grown to 63 members in only two years, making it the largest organized group in the Democratic caucus. Led by Congressmen **Cal Dooley**, **Jim Moran**, **Tim Roemer**, the NDC was joined by 16 of the 23 newly elected House freshmen, including class President **Brian Baird**.
- **Providing support** – Through daily message e-mails, faxes, direct consultation, regular conference calls with key strategists and its information-rich web site, NDN is a vital partner in helping targeted candidates manage the tough issues and tactical challenges faced in modern campaigns.

To learn more about NDN, please visit our web site at www.newdem.org.



New Democrat Coalition

Membership List

Cal Dooley (CA-20)
Co-Chair

Jim Moran (VA-08)
Co-Chair

Tim Roemer (IN-03)
Co-Chair

Tom Allen (ME-01)*

Rush Holt (NJ-12)

David Price (NC-04)*

*Brian Baird (WA-03)**

Darlene Hooley (OR-05)*

Silvestre Reyes (TX-16)*

James Barcia (MI-05)

*Jay Inslee (WA-01)**

Steve Rothman (NJ-09)

Ken Bentsen (TX-25)

Chris John (LA-07)

Loretta Sanchez (CA-46)*

*Shelley Berkley (NV-01)**

Ron Kind (WI-03)*

Max Sandlin (TX-01)

Marion Berry (AR-01)

John LaFalce (NY-29)

Brad Sherman (CA-24)

Earl Blumenauer (OR-03)

Nick Lampson (TX-09)

*Ronnie Shows (MS-04)**

Lois Capps (CA-22)*

*John Larson (CT-01)**

Adam Smith (WA-09)*

Bob Clement (TN-05)

*Ken Lucas (KY-04)**

Vic Snyder (AR-02)*

Bud Cramer (AL-05)

Bill Luther (MN-06)

John Spratt (SC-05)

Joe Crowley (NY-07)

Carolyn Maloney (NY-14)

Debbie Stabenow (MI-08)*

Jim Davis (FL-11)*

Jim Maloney (CT-05)*

Charles Stenholm (TX-17)*

Peter Deutsch (FL-20)

Bob Matsui (CA-05)

Bart Stupak (MI-01)

Anna Eshoo (CA-14)

Carolyn McCarthy (NY-04)

John Tanner (TN-08)

Bob Etheridge (NC-02)*

Karen McCarthy (MO-05)

Ellen Tauscher (CA-10)*

Harold Ford, Jr. (TN-09)

Mike McIntyre (NC-07)*

*Mike Thompson (CA-01)**

Charles Gonzalez (TX-20)

David Minge (MN-02)

Jim Turner (TX-02)*

*Baron Hill (IN-09)**

*Dennis Moore (KS-03)**

*Tom Udall (NM-03)**

Ruben Hinojosa (TX-15)

*Grace Napolitano (CA-34)**

Robert Wexler (FL-19)*

*Joe Hoeffel (PA-13)**

*David Phelps (IL-19)**

Bob Weygand (RI-02)

*David Wu (OR-01)**

The New Democrat Coalition, with 64 members, is the largest Democratic caucus.
Freshman members are in italics. * indicates support from NDN in 1996 and/or 1998.
Updated September 23, 1999.

501 Capitol Court, N.E. • Suite 200 • Washington D.C. 20002 • Ph. 202 544 9200 • Fax. 202 547 2929 • www.newdem.org • info@newdem.org

Contributions to the New Democrat Network are not tax-deductible.
Paid for and authorized by the New Democrat Network



Memo

To: New Democrat Network members and friends
 From: Simon Rosenberg, Executive Director
 Date: Thursday, September 9, 1999
 Re: New Democrat Network Fall Schedule

NDN has prepared an exciting set of events for the fall. If you have any questions, please do not hesitate to contact us at (202) 544-9200. We hope you will join us for as many as you can.

New Leaders for a New Time Fall Fundraising Series

Today, NDN is announcing its support for eleven candidates for the House and Senate. All eleven fit our four criteria for support: They are committed to our moderate, pro-growth agenda; they are in competitive races or a swing district; they have real shots at winning, and are in races where our money can really make a difference. In the House, all eight have also demonstrated significant support for New Democrat activities in DC. As part of our national campaign to raise \$250,000 for these eleven exciting candidates from our national donor network, Senators **Breaux**, **Landrieu** and **Lieberman** and House Members **Dooley**, **Moran** and **Smith** are hosting a series of DC fundraisers for each that begins next week. These 11 races are the first of 25-30 races NDN will participate in this cycle.

Please consider participating in our New Leaders series either through individual events or as a Chair/Sponsor for the entire series. Your support will help us protect/increase the extraordinary gains we've made in the last two cycles and help elect top-notch candidates to the House and Senate. Ticket prices for each event are \$1,000 PAC, \$500 individual. Series Chairs agree to give \$10,000 to any combination of candidates, Sponsors agree to give \$5,000 to any combination. All Chairs will be invited to a small event with New Democrat Leaders at the end of the series. Chairs and Sponsors will receive recognition at each event.

Attached is a reply form for the series, including the Chair and Sponsor information. For any additional questions, please contact Megan Hess at (202) 544-9200 or mhess@newdem.org.

Presidential Dinner with William Jefferson Clinton Wednesday, October 6th

We hope you will join Senators **Bayh**, **Bingaman**, **Breaux**, **Landrieu**, **Lieberman**, **Lincoln**, House Members **Dooley**, **Moran** and **Smith** and many other New Democrat House Members for NDN's 2nd Annual Presidential Dinner with special guest, the original New Democrat, **William Jefferson Clinton**. The Dinner will be at the Hyatt Regency on Capitol Hill. For information or to RSVP, please contact Abigail Phillips at (202) 544-9200 or aphillips@newdem.org. We hope will join us for this special evening to celebrate the achievements of the New Democrat movement as we prepare for the 2000 elections.

Election 2000 Forum - Wednesday, October 6th

Kicking off our exciting day that ends with our Presidential Dinner, NDN is pleased to present a special afternoon event open to all current NDN members: The 2nd Annual Candidate Forum on October 6th at 1:00 PM at the Hyatt Regency on Capitol Hill. The Forum presents a unique opportunity to meet some of the top candidates running for the House and Senate from across the country, including top Senate candidates **Bill Nelson (FL)** and **Debbie Stabenow (MI)** and House candidates **Scotty Baesler (KY-06)**, **Linda Chapin (FL-08)**, **Regina Montoya Coggins (TX-05)**, **Rick Larsen (WA-02)**, **Jim Matheson (UT-02)** and **Adam Schiff (CA-27)** For more information or to RSVP, contact Megan Hess at (202) 544-9200 or mhess@newdem.org.



**New Democrat Network's
New Leaders for a New Time Fall Fundraising Series
Reply Form**

_____ I would like to Chair the NLNT Fall Fundraising Series - \$10,000 federal
[please check candidate(s) you will support and indicate the amount of your contribution(s)]

OR

_____ I would like to Sponsor the NLNT Fall Fundraising Series - \$5,000 federal
[please check candidate(s) you will support and indicate the amount of your contribution(s)]

OR

_____ I would like to attend the following fundraisers (each \$500 individual or \$1,000 PAC):

_____ Debbie Stabenow for US Senate (D-MI)	Tuesday, Sept. 14, 8:00 - 9:30 am	National Democratic Club 30 Ivy Street, SE
_____ Adam Smith for Congress (WA-9)	Thursday, Sept. 23, 8:00 - 9:30 am	PG & E 700 11 th Street, NW, Suite 250
_____ Friends of Jim Maloney (CT-5)	Tuesday, Sept. 28, 8:00 - 9:30 am	Baker & Hostetler 1050 Connecticut Ave., NW, #1100
_____ Brian Baird for Congress (WA-3)	Thursday, Sept. 30, 8:00 - 9:30 am	1445 New York Ave., NW 9 th Floor
_____ Bill Nelson for US Senate (FL)	Wednesday, Oct. 6, 11:15 - 12:45 (Rescheduled from Sept. 16)	Hyatt Regency on Capitol Hill 400 New Jersey Ave., NW
_____ Jay Inslee for Congress (WA-1)	Tuesday, Oct. 12, 6:00 - 7:30 pm	Covington & Burling 1201 Pennsylvania Ave., NW
_____ Friends of Carolyn McCarthy (NY-4)	Tuesday, Oct. 19, 8:00 - 9:30 am	Erickson & Company 38 Ivy Street, SE
_____ Mel Carnahan for Senate (D-MO)	Thursday, Oct. 21, 8:00 - 9:30 am	Verner Liipfert 901 15 th Street, NW, Suite 700
_____ Friends of Baron Hill (IN-9)	Tuesday, Oct. 26, 8:00 - 9:30 am	The Wexler Group 1317 F Street, NW, Suite 600
_____ Dennis Moore for Congress (KS-3)	Thursday, Oct. 28, 8:00 - 9:30 am	1445 New York Ave., NW 9 th Floor
_____ Rush Holt for Congress (NJ-12)	Thursday, Nov. 4, 8:00 - 9:30 am	General Electric 1299 Pennsylvania Ave., NW, #1100

To participate, please contact Megan Hess at (202) 544-9200, mhess@newdem.org or fax this sheet to (202) 547-2929. All contribution should be made out to the respective candidates and either brought to the event or mailed to Megan Hess c/o New Democrat Network ♦ 501 Capitol Court, NE ♦ Suite 200 ♦ Washington, DC 20002

Name _____

Organization _____

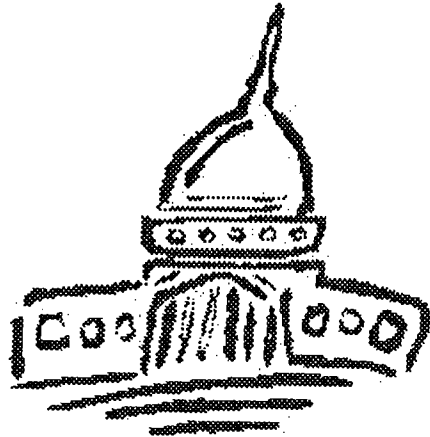
Phone _____ Fax _____

Email _____

Paid for by the New Democrat Network and authorized by the above campaigns.

Contributions to NDN are not tax deductible for federal income tax purposes.

Federal law requires that political committees report the name, mailing address, occupation and name of employer of each individual whose contribution aggregates in excess of \$200 in a year. Contributions to the campaign are not tax deductible. Corporate and foreign contributions are not accepted.



NEW DEMOCRAT COALITION

U.S. HOUSE OF REPRESENTATIVES

NEW DEMOCRAT COALITION

U.S. House of Representatives

Membership List

April 1999

Cal Dooley (CA)
Co-Chair

*

Jim Moran (VA)
Co-Chair

*

Tim Roemer (IN)
Co-Chair

Tom Allen (ME)

Darlene Hooley (OR)

Silvestre Reyes (TX)

Brian Baird (WA)

Jay Inslee (WA)

Steve Rothman (NJ)

James Barcia (MI)

Chris John (LA)

Loretta Sanchez (CA)

Ken Bentsen (TX)

Ron Kind (WI)

Max Sandlin (TX)

Shelley Berkley (NV)

John LaFalce (NY)

Brad Sherman

Marion Berry (AR)

Nick Lampson (TX)

Ronnie Shows (MS)

Earl Blumenauer (OR)

John Larson (CT)

Adam Smith (WA)

Lois Capps (CA)

Ken Lucas (KY)

Vic Snyder (AR)

Bob Clement (TN)

Bill Luther (MN)

John Spratt (SC)

Bud Cramer (AL)

Carolyn Maloney (NY)

Debbie Stabenow (MI)

Jim Davis (FL)

Jim Maloney (CT)

Charles Stenholm (TX)

Peter Deutsch (FL)

Bob Matsui (CA)

Bart Stupak (MI)

Anna Eshoo (CA)

Carolyn McCarthy (NY)

John Tanner (TN)

Bob Etheridge (NC)

Karen McCarthy (MO)

Ellen Tauscher (CA)

Harold Ford, Jr. (TN)

Mike McIntyre (NC)

Mike Thompson (CA)

Charles Gonzalez (TX)

David Minge (MN)

Jim Turner (TX)

Baron Hill (IN)

Dennis Moore (KS)

Tom Udall (NM)

Ruben Hinojosa (TX)

Grace Napolitano (CA)

Robert Wexler (FL)

Joe Hoeffel (PA)

David Phelps (IL)

Bob Weygand (RI)

Rush Holt (NJ)

David Price (NC)

David Wu (OR)

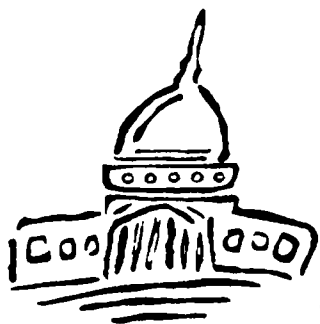
Freshman members are listed in italics

NEW DEMOCRAT COALITION

MEMBERSHIP GROWTH BY FRESHMAN CLASSES

Pre-102	102 1991-1992 33%	103 1993-1994 16%	104 1995-1996 24%	1997	105 1997-1998 60%	106 1999-2000 70%
Clement (7th term) LaFalce (13th) Matsui (11th) Price (6th) Spratt (9th) Stenholm (11th) Tanner (6th)	Cramer Dooley Moran Roemer Abercrombie DeLauro Edwards Jefferson Oliver Pastor Peterson Waters	Barcia Deutsch Eshoo Maloney (NY) Minge Stupak Barrett Becerra Bishop Brown (FL) Clayton Clyburn Danner Farr Filner Green Gutierrez Hastings Hilliard Hinchey Holden Johnson Klink McKinney Meehan Meek Menendez Nadler Pomeroy Roybal-Allard Rush Scott Thompson (MS) Thurman Velezquez Watt Woolsey Wynn	Bentsen Blumenauer Luther McCarthy (MO) Baldacci Cummings Doggett Doyle Fattah Forbes Jackson Jackson-Lee Kennedy Lofgren Mascara Millender-McDonald Rivers	N D C F O R M E D	Allen Berry Capps Davis Etheridge Ford Hinojosa Hooley John Kind Lampson Maloney (CT) McCarthy (NY) McIntyre Reyes Rothman Sanchez Sandlin Sherman Smith Snyder Stabenow Tauscher Turner Wexler Weygand Blagojevich Boswell Boyd Brady Carson Davis DeGette Delahunt Goode Kilpatrick Kucinich Lee McGovern Meeks Pascrell Rodriguez Strickland Tierney	Baird Berkley Gonzalez Hill Hoeffel Holt Inslee Larson Lucas Moore Napolitano Phelps Shows Thompson Udall (NM) Wu Baldwin Capuano Crowley Jones Schakowsky Udall (CO) Weiner

NDC Members are in **Bold**



NEW DEMOCRAT COALITION

U.S. HOUSE OF REPRESENTATIVES

ACCOMPLISHMENT REPORT

Fiscal

Responsibility

New Democrats believe that fiscal responsibility and balanced budgets are key to our economic prosperity. Whether we are balancing our nation's budget, or encouraging our nation's families to take responsibility for their own finances, New Democrats are leading the way.

The New Economy

New Democrats embrace the New Economy, and understand that our willingness to adjust to technological change will influence our ability to compete and win in the international marketplace.

Tax Cut Package

New Democrats led the fight within the Democratic caucus to offer an alternative tax cut proposal, which was largely based on the New Democrat tax cut plan. The NDC tax cut package priorities includes permanent extension of the R&D tax credit, marriage penalty tax relief, estate tax relief, and education tax credits for school construction and high-tech training. New Democrats' top priority for budget surpluses is debt relief and an affordable tax cut proposal that will not threaten our ability to reduce the debt or maintain Medicare and Social Security. Although the Democratic tax cut package was rejected by the House, New Democrats are sure to be key players in the upcoming budget battle.

Bankruptcy Reform

New Democrats provided the key Democratic votes necessary to ensure bipartisan passage of H.R. 833, the Bankruptcy Reform Act. The legislation stresses personal accountability, and would require individuals who can afford to repay part of their debt to enter into repayment plans. Sixteen New Democrats cosponsored the bill and were key to the whip effort to ensure a strong vote on final passage. New Democrats also opposed amendments to weaken the legislation.

Vote Analysis: 84 percent of New Democrats supported the legislation.

Financial Modernization

New Democrats strongly supported H.R. 10, financial modernization legislation and were leaders within the Democratic Caucus to secure passage. New Democrats believe that laws currently on our books must be updated to ensure that all sectors of the financial services marketplace are well positioned to compete in the international market and keep pace with the quickly changing financial services landscape.

Vote Analysis: 84 percent of New Democrats supported the legislation.

Y2K Liability

New Democrats understand that frivolous lawsuits resulting from Y2K failures could result in a crippling of our national economy and stifle new innovation. NDC members supported reasonable Y2K liability relief that stressed mitigation over litigation. NDC Co-Chairs Cal Dooley and Jim Moran were lead Democratic cosponsors of the House Y2K legislation.

Vote Analysis: 97 percent of New Democrats supported the final version of the legislation.

Patent Reform

New Democrats believe that the U.S. should promote industries and sectors of our economy that provide the U.S. with the greatest relative competitive advantage in the global marketplace. The U.S. is a leader in research, innovation, and the development of intellectual property, but this advantage could be jeopardized if U.S. patent law is not reformed to protect from the practice of "submarine" patenting and to create a level playing field with our competitors. U.S. patent law should be reformed to ensure that our businesses and researchers are well positioned to compete and win in the global economy today and into the future.

Vote Analysis: 94 percent of New Democrats supported the legislation.

Trade

New Democrats are the strongest supporters in Congress of lowering trade barriers and promoting the export of American goods because we realize access to the rest of the world's markets is imperative to the continued success of our economy.

Extension of Normal Trade Relations with China

New Democrats support economic engagement with China and are the leading advocates in the Democratic Caucus for the annual renewal of Normal Trade Relations (NTR). In each of the last three years, New Democrats provided stronger support for NTR than the Republican Conference at large.
Vote Analysis: 84 percent of New Democrats supported extension of NTR with China.

Extension of Normal Trade Relations with Vietnam

New Democrats believe that economic engagement is the best avenue of action regarding Vietnam and led Congress in supporting Normal Trade Relations with Vietnam this year.

Vote Analysis: 89 percent of New Democrats supported extension of NTR with Vietnam.

Africa Growth and Opportunity Act

New Democrats support strengthening our trading relationship with Africa, and supported the Africa Growth and Opportunity Act (AGOA). AGOA encourages expanded trade and investment between American companies and manufacturers in sub-Saharan Africa, provides a foundation for economic growth and employment in the sub-Saharan region and helps U.S. businesses grow benefiting employees, American consumers, and the U.S. economy as a whole.

Vote Analysis: 69 percent of New Democrats supported the legislation.

Education

New Democrats take a "third way" approach to education: supporting full funding of public schools, but also holding them accountable for results and performance so that all children have the opportunity to succeed in tomorrow's economy.

Ed-Flex

New Democrats support more local flexibility in education to give schools, parents, and teachers the ability to determine what works best for them. New Democrats took the lead in advancing ed-flex legislation. NDC Co-Chair Tim Roemer was the primary Democratic sponsor of H.R. 800, legislation to provide states and local governments more flexibility in education. Twenty New Democrats co-sponsored H.R. 800. Specifically, the legislation allows states to apply for waivers from certain federal regulations and requirements.

Vote Analysis: 88 percent of New Democrats supported the legislation.



NEW DEMOCRAT COALITION

U.S. HOUSE OF REPRESENTATIVES

The New Democrat Coalition is an increasingly important key voting block within the Democratic Caucus and the House.

Over 1/3 (37%) of our 63 members are voting as a block on our key issues 100% of the time.

Of those 24, six are freshmen.

Over 4/5 (82%) of our 63 members are voting as a block on our key issues over 70% of the time.

Of those 52, 12 are freshmen.

NEW DEMOCRAT COALITION



LEADERS OF THE NEW ECONOMY

The New Democrat Coalition, a group of 63 centrist Democratic Representatives founded in 1997, has demonstrated its leadership on high-technology issues in both the 105th and the 106th Congresses.

New Democrats support and want to encourage the high-technology economy because we recognize that the New Economy is creating jobs and opportunities for all Americans. New Democrats are truly the best partner the high-technology community has in Congress. Unlike many Members of Congress on the traditional right and the traditional left, the New Democrats have been consistent advocates of policies to grow the New Economy, including:

- ✓ relaxing controls on encryption sales overseas;
- ✓ re-evaluating export controls and raising the MTOPS limit;
- ✓ economic engagement with China;
- ✓ national education standards;
- ✓ technology in schools and e-rate funding;
- ✓ H-1B visa expansion;
- ✓ permanent extension of the research and experimentation tax credit;
- ✓ digital signature;
- ✓ moratorium on Internet taxes;
- ✓ securities litigation reform; and
- ✓ patent reform.

New Democrats have earned kudos from industry groups scoring Members on high-technology votes. Of the 14 House Democrats earning perfect scores from the Information Technology Industry Council in the 105th Congress, 10 were New Democrats: Ken Bentsen (Texas), Jim Davis (Florida), Cal Dooley (California), Anna Eshoo (California), Bobby Etheridge (North Carolina), Darlene Hooley (Oregon), Jane Harman (California, retired), Jim Moran (Virginia), David Price (North Carolina) and Ellen Tauscher (California).

The House Democratic Leadership has also recognized the New Democrats' leadership on high-technology issues and recently named ten New Democrats to the Technology Task Force. Those Members are: Anna Eshoo, who is serving as a co-chair; Dooley, Tauscher, Adam Smith (Washington), Bob Matsui (California), Loretta Sanchez (California), Brian Baird (Washington), Rush Holt (New Jersey), Jay Inslee (Washington), and David Wu (Oregon).

One of the cornerstones of the New Democrat philosophy is fiscal discipline. New Democrats overwhelmingly supported the Balanced Budget Act in 1997 and are leaders in the fight for fiscal restraint and reducing the national debt, because we realize that a good economy and low interest rates are the foundation for the innovation and opportunity created by the New Economy.

LEADERSHIP IN THE GLOBAL ECONOMY

The continued success of the U.S. economy depends upon our engagement in the global economy. Unlike many in the traditional wings of both parties, New Democrats have been a key, reliable voice and vote in the 105th and 106th Congresses supporting U.S. leadership in the global economy.

Export controls:

Today's export control thresholds are lagging behind technological and market realities, and New Democrats believe the United States needs to re-evaluate the thresholds

New Democrat Action:

- ✓ New Democrats took a leading role in calling for a sensible, nonpartisan response to the Cox Report via a "Dear Colleague" letter led by Representatives Adam Smith (Washington) and Debbie Stabenow (Michigan).
- ✓ Twenty-two New Democrats signed a letter to President Clinton urging an increase in the MTOPS level from 2,000 to 12,300.

Encryption controls:

New Democrats believe that current export controls on encryption simply disadvantage the U.S. software industry and global e-commerce. We oppose the use of export policy as a means to shape domestic encryption product development.

New Democrat Action:

- ✓ Thirty-five New Democrats are co-sponsors of H.R. 850, the SAFE Act, which relaxes controls on encryption sales abroad. Furthermore, New Democrats hold key positions on the House Armed Services and Commerce Committees to move this legislation.

Economic engagement with China

New Democrats support economic engagement with China and are the leading advocates in the Democratic Caucus for the annual renewal of Normal Trading Relations (NTR) and China's accession into the World Trade Organization.

New Democrat Action:

- ✓ In 1997, 32 out of 41 New Democrats voted in support of annual renewal of NTR status to China.
- ✓ In 1998, 33 out of 40 voting New Democrats voted in support of annual renewal of NTR status to China.
- ✓ New Democrats are leading the effort for annual NTR renewal and an agreement for China's accession into the World Trade Organization.

ENSURING A SKILLED WORKFORCE

New Democrats recognize that a skilled workforce today and training the workforce of tomorrow is critical to the continued success of the New Economy.

National Education Standards

The first step towards a stronger K-12 education system is national standards that students must

meet, so that we can accurately judge how our schools are performing and hold them accountable for results

New Democrat Action:

- ✓ In the 105th Congress, the NDC supported the President's National Voluntary Tests proposal, which would have created a national standard and voluntary national tests of 4th graders in reading and 8th graders in mathematics.
- ✓ New Democrats opposed an amendment supported by both traditional Democrats and traditional Republicans to eliminate funding for national standards and tests. Eighty percent, or 33 out of 41, New Democrats voted against this amendment.

Education Reform

New Democrats believe that the federal government should support innovation in public schools and empower citizens and communities to play a larger role in our nation's schools.

New Democrat Action:

- ✓ In the 105th Congress, an overwhelming 87 percent of New Democrats supported H.R. 2616, legislation to authorize federal start-up funding for charter schools. The bill passed the House and Senate and was signed into law by the President.
- ✓ To expand the pool of qualified teachers, New Democrats support alternative certification of teachers. Representatives Jim Davis (Florida) and Tim Roemer (Indiana) have introduced legislation to encourage bringing engineers, scientists, and other skilled professionals into the classroom to teach.
- ✓ Congress also passed an innovative education flexibility bill this year, which allows States to waive certain federal education regulations in exchange for higher academic performance among students. The ed-flex bill was written by Rep. Tim Roemer and had the support of all 62 voting New Democrats.

Full funding of the E-rate

Bringing technology into the classroom is a key New Democrat education priority, and the E-rate helps ensure that public schools have affordable access to Internet hook-ups.

New Democrat Action:

- ✓ Throughout the 105th and 106th Congresses, New Democrats urged Federal Communications Commission to fully fund the E-rate. This push proved successful when the FCC recently announced a decision to increase funding for the e-rate this year.

High-Technology training

Building a strong education foundation is step one of ensuring a skilled workforce tomorrow, but we also need to invest in high-technology training throughout an individual's life.

New Democrat Action:

- ✓ To encourage industry-driven training programs, the NDC has endorsed legislation introduced by Representative Jim Moran (Virginia) to provide a tax credit for high-technology training expenses.
- ✓ New Democrats endorse Regional Skills Alliances, which are public-private partnerships in which employers and public agencies, and sometimes educational institutions and labor unions, pool their resources to identify and train workers for region-wide opportunities.

H-1B Visa Expansion

To ensure that American companies have the skilled workforce they need, Congress passed H.R. 3736, The Workforce Improvement and Protection Act, in 1998. The bill increased the number of six-year H-1B visas for foreign workers from 65,000 to 115,000 in 1999 and 107,500 in fiscal 2001.

New Democrat Action:

- ✓ New Democrats provided key Democratic support to pass H.R. 3736. Thirty-one out of forty voting New Democrats supported the bill.

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New Democrats believe that encouraging investment for tomorrow is a key priority, and we are strong supporters of tax cuts to encourage the private sector to invest in innovation.

Research and Development Tax Credit

Since first enacted, the Research and Experimentation (R&E) tax credit has served as a principal incentive to encourage increases in corporate research and development. New Democrats aim to permanently extend the Research and Experimentation (R&E) Tax Credit, which is key to long-range research planning and investment.

New Democrat Action:

- ✓ NDC member Rep. Robert Matsui (California) has sponsored a bill to permanently extend the R&E tax credit, which 35 NDC members have cosponsored.

Medical Innovation Tax Credit:

New Democrats believe we must promote the competitiveness of U.S. industries in the global marketplace and maintain our competitive edge in sectors where we enjoy the greatest relative advantage. We believe that a Medical Innovation Tax Credit creates incentives for U.S. research institutions to conduct innovative medical research and clinical trials in the United States.

New Democrat Action:

- ✓ Twelve NDC Members have co-sponsored H.R. 1039, which would establish a 20 percent tax credit for qualified medical innovation expenditures on biopharmaceutical clinical trials performed at qualifying educational institution.

Education Tax Credits:

New Democrats support providing tax credits for higher education to make it more affordable for families to send their children to school so that they are prepared for the 21st Century economy.

New Democrat Action:

- ✓ New Democrats supported the 1997 Balanced Budget Agreement, which included Hope Scholarship Credits, enabling most Americans to attend at least two years of post-secondary education; the Lifetime Learning Credit, helping adults return to school for additional training; and the Education IRA, allowing parents to contribute to education savings accounts for qualified higher education expenses.
- ✓ NDC founding member Rep. Robert Etheridge (North Carolina) has sponsored a bill (H.R. 996) that would provide tax credits to the holders of school construction

bonds, in effect paying the interest on those bonds. The Etheridge School Construction bill will create \$7.2 billion over ten years in school construction bonds

Section 127 Graduate Education:

The American workforce can only compete in this New Economy if workers have the opportunity to update skills by returning the classroom.

New Democrat Action:

- ✓ New Democrats are strong supporters of "lifelong learning" and support Section 127 of the tax code, which exempts employer education assistance plans from taxation through 2000 (for undergraduate courses only), and has the strong support of the higher education and business community.

ENCOURAGING THE GROWTH OF E-COMMERCE

New Democrats support the growth of high technology and electronic commerce because they recognize that these are the fastest growing sectors of the New Economy and will provide jobs and opportunities in the future.

Digital Signature

New Democrats believe that e-commerce is best supported by a national framework for businesses to accept electronic signatures, though they believe that any digital signature legislation should not force businesses to adopt a particular technology.

New Democrat Action:

- ✓ In 1998, the NDC helped pass Rep. Anna Eshoo's (D-CA) Government Paperwork Elimination Act, which requires federal agencies to make their forms available online and permits people to sign forms using digital signatures
- ✓ Currently, members of the NDC support Rep. Eshoo's Millenium Digital Commerce Act, which provides a universal standard for businesses to accept digital signatures in commerce across state lines

Internet Tax Freedom Act

New Democrats believe that information should flow freely across the Internet and they supported a three-year moratorium on special taxation of Internet access. In supporting the Internet Tax Freedom Act, New Democrats expressed their sense that the Internet should remain a tax-free zone while the issues surrounding future Internet taxation are explored in greater detail.

New Democrat Action:

- ✓ NDC members supported the Internet Tax Freedom Act, which was passed into law in October 1998. The bill established an Advisory Commission on Electronic Commerce, which had its first meetings in June 1999.

Broadband Access

New Democrats support the developing broadband technology. As legislative initiatives dealing with this new technology emerge, New Democrats are committed to striking a balance among

competing interests and ensuring fair play for all telecommunications technologies.

New Democrat Action:

- ✓ NDC members have participated in a policy forum on broadband technology with FCC Chairman William Kennard and are holding a series of meetings with leaders of the telecommunications industry.

FOSTERING INNOVATION IN THE MARKETPLACE

New Democrats support a regulatory and judicial environment that fosters rather than impedes innovation in the marketplace.

Y2K Liability

New Democrats understand that frivolous lawsuits as a result of the Y2K failures could result in a crippling of our national economy and stifle new innovation. We support reasonable Y2K liability relief that stresses mitigation over litigation and ensures that Y2K problems are remedied through a common-sense framework rather than through a landslide of new lawsuits.

New Democrat Action:

- ✓ New Democrat Coalition Co-Chairs Cal Dooley (California) Jim Moran (Virginia) were lead Democrat cosponsors of the House Y2K legislation, H.R. 775.
- ✓ Sixty-one of 63 New Democrat Coalition members voted in favor of the conference report for H.R. 775.

Patent Reform

New Democrats recognize that major changes are needed in U.S. patent law to ensure that American inventors and businesses that are largely dependent on the development of intellectual property are protecting from the practice of "submarine" patenting and have the opportunity to compete and win in the global marketplace.

New Democrat Action:

- ✓ New Democrats support H.R. 1907, legislation introduced by Representative Howard Berman (California), which will provide much needed patent protection to American inventors.
- ✓ In the 105th Congress, New Democrats supported similar patent reform legislation and provided key support to block weakening amendments to H.R. 400, patent reform legislation. Eighty-five percent of voting NDC members opposed an amendment by Dana Rohrabacher (R-California) to undermine H.R. 400.

Securities Litigation Reform

Appreciating the need to protect investors and end abusive securities class action suits, New Democrats overwhelmingly support the creation of a national standard for class action lawsuits involving nationally traded securities.

New Democrat Action:

- ✓ In the 105th Congress, lead by Rep. Anna Eshoo (California), New Democrats provided early bipartisan cosponsorships and support for H.R. 1689, the Private Securities Litigation Reform Act of 1995. Thirty-eight of the 39 voting New Democrats supported H.R. 1689.

FDA and Biomaterials Reform

New Democrats understand that U.S. pharmaceutical companies and medical device manufacturers represent a dynamic portion of our economy that leads the world in the development of cutting edge health care technologies. The FDA regulatory approval process should not impede innovation and competition in this important sector of our economy.

In addition, due to a spate of frivolous lawsuits, suppliers of biomaterials were reducing, or completely eliminating, their sales to implant manufacturers, threatening the manufacturing and innovation of life-saving biomaterial products.

New Democrat Action:

- ✓ New Democrats actively lobbied the Administration in support of FDA reform legislation.
- ✓ During the last Congress, the NDC strongly supported a package of legislation to streamline the FDA drug and device approval process. The package, including HR 1411, regarding drug user fees and FDA regulation of prescription drugs, HR 1710, pertaining to medical devices and HR2469 for food labeling, was ultimately rolled into a unified FDA reform bill, which was adopted by the House by voice vote.
- ✓ In the 105th Congress New Democrats lead the call for the President to embrace biomaterials liability relief to avert a serious health care crisis in the medical implant industry.
- ✓ New Democrats were instrumental in brokering a compromise on biomaterials liability relief, which was ultimately adopted by the Congress and signed into law by the President.

NEW DEMOCRAT COALITION



LEADERS OF THE NEW ECONOMY

The New Democrat Coalition, a group of 63 centrist Democratic Representatives founded in 1997, has demonstrated its leadership on high-technology issues in both the 105th and the 106th Congresses.

New Democrats support and want to encourage the high-technology economy because we recognize that the New Economy is creating jobs and opportunities for all Americans. New Democrats are truly the best partner the high-technology community has in Congress. Unlike many Members of Congress on the traditional right and the traditional left, the New Democrats have been consistent advocates of policies to grow the New Economy, including:

- ✓ relaxing controls on encryption sales overseas;
- ✓ re-evaluating export controls and raising the MTOPS limit;
- ✓ economic engagement with China;
- ✓ national education standards;
- ✓ technology in schools and e-rate funding;
- ✓ H-1B visa expansion;
- ✓ permanent extension of the research and experimentation tax credit;
- ✓ digital signature;
- ✓ moratorium on Internet taxes;
- ✓ securities litigation reform; and
- ✓ patent reform.

New Democrats have earned kudos from industry groups scoring Members on high-technology votes. Of the 14 House Democrats earning perfect scores from the Information Technology Industry Council in the 105th Congress, 10 were New Democrats: Ken Bentsen (Texas), Jim Davis (Florida), Cal Dooley (California), Anna Eshoo (California), Bobby Etheridge (North Carolina), Darlene Hooley (Oregon), Jane Harman (California, retired), Jim Moran (Virginia), David Price (North Carolina) and Ellen Tauscher (California).

The House Democratic Leadership has also recognized the New Democrats' leadership on high-technology issues and recently named ten New Democrats to the Technology Task Force. Those Members are: Anna Eshoo, who is serving as a co-chair; Dooley, Tauscher, Adam Smith (Washington), Bob Matsui (California), Loretta Sanchez (California), Brian Baird (Washington), Rush Holt (New Jersey), Jay Inslee (Washington), and David Wu (Oregon).

One of the cornerstones of the New Democrat philosophy is fiscal discipline. New Democrats overwhelmingly supported the Balanced Budget Act in 1997 and are leaders in the fight for fiscal restraint and reducing the national debt, because we realize that a good economy and low interest rates are the foundation for the innovation and opportunity created by the New Economy.

LEADERSHIP IN THE GLOBAL ECONOMY

The continued success of the U.S. economy depends upon our engagement in the global economy. Unlike many in the traditional wings of both parties, New Democrats have been a key, reliable voice and vote in the 105th and 106th Congresses supporting U.S. leadership in the global economy.

Export controls:

Today's export control thresholds are lagging behind technological and market realities, and New Democrats believe the United States needs to re-evaluate the thresholds.

New Democrat Action:

- ✓ New Democrats took a leading role in calling for a sensible, nonpartisan response to the Cox Report via a "Dear Colleague" letter led by Representatives Adam Smith (Washington) and Debbie Stabenow (Michigan).
- ✓ Twenty-two New Democrats signed a letter to President Clinton urging an increase in the MTOPS level from 2,000 to 12,300.

Encryption controls:

New Democrats believe that current export controls on encryption simply disadvantage the U.S. software industry and global e-commerce. We oppose the use of export policy as a means to shape domestic encryption product development.

New Democrat Action:

- ✓ Thirty-five New Democrats are co-sponsors of H.R. 850, the SAFE Act, which relaxes controls on encryption sales abroad. Furthermore, New Democrats hold key positions on the House Armed Services and Commerce Committees to move this legislation.

Economic engagement with China

New Democrats support economic engagement with China and are the leading advocates in the Democratic Caucus for the annual renewal of Normal Trading Relations (NTR) and China's accession into the World Trade Organization.

New Democrat Action:

- ✓ In 1997, 32 out of 41 New Democrats voted in support of annual renewal of NTR status to China.
- ✓ In 1998, 33 out of 40 voting New Democrats voted in support of annual renewal of NTR status to China.
- ✓ New Democrats are leading the effort for annual NTR renewal and an agreement for China's accession into the World Trade Organization.

ENSURING A SKILLED WORKFORCE

New Democrats recognize that a skilled workforce today and training the workforce of tomorrow is critical to the continued success of the New Economy.

National Education Standards

The first step towards a stronger K-12 education system is national standards that students must

meet, so that we can accurately judge how our schools are performing and hold them accountable for results.

New Democrat Action:

- ✓ In the 105th Congress, the NDC supported the President's National Voluntary Tests proposal, which would have created a national standard and voluntary national tests of 4th graders in reading and 8th graders in mathematics.
- ✓ New Democrats opposed an amendment supported by both traditional Democrats and traditional Republicans to eliminate funding for national standards and tests. Eighty percent, or 33 out of 41, New Democrats voted against this amendment.

Education Reform

New Democrats believe that the federal government should support innovation in public schools and empower citizens and communities to play a larger role in our nation's schools.

New Democrat Action:

- ✓ In the 105th Congress, an overwhelming 87 percent of New Democrats supported H.R. 2616, legislation to authorize federal start-up funding for charter schools. The bill passed the House and Senate and was signed into law by the President.
- ✓ To expand the pool of qualified teachers, New Democrats support alternative certification of teachers. Representatives Jim Davis (Florida) and Tim Roemer (Indiana) have introduced legislation to encourage bringing engineers, scientists, and other skilled professionals into the classroom to teach.
- ✓ Congress also passed an innovative education flexibility bill this year, which allows States to waive certain federal education regulations in exchange for higher academic performance among students. The ed-flex bill was written by Rep. Tim Roemer and had the support of all 62 voting New Democrats.

Full funding of the E-rate

Bringing technology into the classroom is a key New Democrat education priority, and the E-rate helps ensure that public schools have affordable access to Internet hook-ups.

New Democrat Action:

- ✓ Throughout the 105th and 106th Congresses, New Democrats urged Federal Communications Commission to fully fund the E-rate. This push proved successful when the FCC recently announced a decision to increase funding for the e-rate this year.

High-Technology training

Building a strong education foundation is step one of ensuring a skilled workforce tomorrow, but we also need to invest in high-technology training throughout an individual's life.

New Democrat Action:

- ✓ To encourage industry-driven training programs, the NDC has endorsed legislation introduced by Representative Jim Moran (Virginia) to provide a tax credit for high-technology training expenses.
- ✓ New Democrats endorse Regional Skills Alliances, which are public-private partnerships in which employers and public agencies, and sometimes educational institutions and labor unions, pool their resources to identify and train workers for region-wide opportunities.

H-1B Visa Expansion

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