

THE WHITE HOUSE
WASHINGTON

5 October 1995

MEMORANDUM FOR STEVE SILVERMAN
KRIS BALDERSTON

CC: KITTY HIGGINS

FROM: JENNIFER O'CONNOR *AMO*

SUBJECT: SBA AND LONG ISLAND

Is there going to be an announcement in Long Island anytime soon?
If so, how much money is Long Island going to get?

*working on silverman
file
New York
gumb*

THE WHITE HOUSE
WASHINGTON

September 18, 1995

NOTE TO: HAROLD ICKES

FROM: KITTY HIGGINS *Kitty*

SUBJECT: SBA and Long Island

While you couldn't tell it from this memo, I'm assured that Long Island will indeed benefit from this SBA/DoD program.

9/27

Jennifer -

Please work on this (if
you're not already)

(John - keep copies)



U.S. SMALL BUSINESS ADMINISTRATION
WASHINGTON, D.C. 20416

OFFICE OF THE ADMINISTRATOR

SEPTEMBER 13, 1995

MEMORANDUM FOR HAROLD ICKES, DEPUTY CHIEF OF STAFF FOR POLICY AND
POLITICAL AFFAIRS

CC: KITTY HIGGINS, ASSISTANT TO THE PRESIDENT FOR CABINET
AFFAIRS
MARGIE SULLIVAN, CHIEF OF STAFF, DOD

FROM: MISSY KINCAID
CHIEF OF STAFF

SUBJECT: Defense Loan and Technical Assistance (DELTA) Program

Secretary to the Cabinet Kitty Higgins asked that I prepare an update on the DELTA Program.

On August 10, the SBA received \$30 million from the Department of Defense for the DELTA Program. This money will allow us to guarantee \$1 billion in loans to defense-dependent small businesses adversely affected by defense reductions.

We are working out the procedural and eligibility issues by reviewing a number of potential borrowers during this month, and will be best prepared for a public announcement in October with the benefit of that experience.

In the interim, or at that time, the public announcement would be best if the President were to present a check to a borrower in California or New York, two of the targeted markets for the program. The DOD has expressed interest in participating in either a Presidential event or a separate event. Obviously, we will include the appropriate Members of Congress at any events.

The targeted markets in addition to California and New York are New Jersey, Florida, Texas, South Carolina and New England. Clearly we would get significant coverage in South Carolina as this is Phil's home state, but we don't know how much this would benefit the Administration.

Please contact me if I can provide further information or if you have particular guidance as to the likelihood of this as a Presidential event.



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THE WHITE HOUSE
WASHINGTON

RECEIVED
9/3/95

SOT

August 29, 1995

MEMORANDUM FOR KITTY HIGGINS

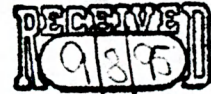
FROM: Harold Ickes *HI*

SUBJECT: DOD/ SBA small business conversion program

Kitty, in your 7 August "follow-up to the Cabinet weekly report" memorandum to me, on the first page you refer to the DOD/SBA small business conversion program and state that the guidelines to try and target funds in California, South Carolina, Florida, and Dallas, Texas. The President is interested in knowing whether Long Island, which I think has been adversely affected by defense cutbacks, is also targeted.

S
Messy will
send us a
memo on
a couple of
days.
K

THE WHITE HOUSE
WASHINGTON



August 29, 1995

MEMORANDUM FOR KITTY HIGGINS

FROM: Harold Ickes 

SUBJECT: Small business loans for Long Island

The President asked whether the SBA (perhaps in conjunction with the Department of Defense) had a "strategy" for small business loans specifically aimed at Long Island, New York.

Could you check and let me know.