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THE WHITE HOUSE
WASHINGTON

October 6, 1993

MEMORANDUM FOR HILLARY RODHAM CLINTON, SENIOR WHITE HOUSE STAFF
AND THE DELIVERY ROOM

FROM: Mike Lux

SUBJECT: Current Status of Group Analysis

I have had several requests for an updated assessment of where groups are now that we've done the speech. I understand as well that key hill staff are anxious to see such a list, so Steve and Chris can use their discretion on who to give it to on the hill. I would list the groups in the following five categories:

- A. Groups most enthusiastic (close allies, 90% or more with us; maybe some small issues to work out, but are very positive overall)
- B. Single payer, but friendly (still advocates of single payer bill, but willing to work with us in a constructive coordinated fashion)
- C. Mostly sympathetic, but still arms length because of one issue or another, or because their internal decision making process isn't finished yet (Some of these I list in Category C, most importantly AARP, are having board meetings soon where I hope and believe we will get an endorsement.)
- D. With us on some big things, but very negative on at least one major feature of the plan
- E. Enemies (would rather blow up reform than lose on the issues most important to them)

I have also attached the most up to date list I have of individual businesses and individual doctors/hospitals/deans of medical colleges who have sent supportive letters.

A.

AFL-CIO (and its affiliates)
AIDS Action Council
Alliance for Health Reform
Alzheimer's Association
American Academy of Family Physicians
American Academy of Pediatrics
American Academy of Physicians Assistants
American Association of Homes for the Aging
American Association of University Women
American College of Physicians
American College of Preventive Medicine
American Council of the Blind
American Health Care Association
American Heart Association
American Legion
American Lung Association
American Nurses Association
American Physical Therapy Association
American Public Health Association
AMVETS
The ARC
B'nai B'rith International
Catholic Health Association
Children's Defense Fund
Children's Health Fund
Consortium for Citizens with Disabilities
Disabled American Veterans
Epilepsy Foundation of America
Families USA
The Gerontological Society of America
Health Care Reform Project
Joint Center on Political and Economic Studies
League of Women Voters
Long Term Care Campaign
Massachusetts Federation of Nursing Homes
Military Order of the Purple Heart
National Association of Chain Drug Stores
National Association of Children's Hospitals and Related Institutions
National Association for Home Care
National Association of People With AIDS
National Association of Retail Druggists
National Association of State Units on Aging

National Hospice Organization
National Black Nurses Association
National Black Women's Health Project
National Consumers League
National Council of Negro Women, Inc.
National Council of the Churches of Christ in the USA
National Easter Seal Society
National Education Association
National Farmers Union
National Health Policy Council
National Hispanic Council on Aging
National Jewish Democratic Council
National Leadership Coalition for Health Care Reform
National Minority AIDS Council
National Multiple Sclerosis Society
National Organization on Disability
National Urban League
National Womens Health Network
National Women's Law Center
New Hampshire Health Care Coalition
Presbyterian Church U.S.A.
Paralyzed Veterans of America
Save Our Security
United Seniors Health Cooperative
Veterans of Foreign Wars of the United States
Vietnam Veterans of America

B.

American Jewish Congress
American Speech-Language-Hearing Association
Citizen Action
Consumer Federation of America
Consumers Union
Gray Panthers
Interfaith IMPACT
Interreligious Health Care Access Campaign
National Association of Social Workers
National Council of Senior Citizens
National Medical Association
Older Women's League

C.

American Association of Preferred Provider Organizations
American Association for Retired Persons
American Cancer Society
American College of Emergency Physicians
American College of Obstetricians and Gynecologists
American Diabetes Association
American Society of Internal Medicine
Association of American Medical Colleges
Bazelon Center for Mental Health Law
Blue Cross Blue Shield of Iowa
Campaign for Women's Health
March of Dimes Birth Defects Foundation
Mental Health Liaison Group (thirty eight organizations)
National Abortion Rights Action League
National Association of Public Hospitals
National Community Mental Healthcare Council
National Council on the Aging
National Puerto Rican Coalition, Inc.

D.

Alliance for Managed Competition (Big 5 insurers)
American Dental Association
American Hospital Association
American Medical Association
Blue Cross Blue Shield Association
Federation of American Health Care Systems
Independent Insurance Agents of America

E.

Health Insurance Association of America

Health Leadership Council

National Federation of Independent Businesses

National Restaurant Association

Pharmaceutical Manufacturers Association

BUSINESS

The ADS Group; Alan Solomont, President
Aetna Health Plans
Airline Suppliers Association
American Forest and Paper Association
American Iron and Steel Institute
Amtrak; W. Graham Claytor, Jr., President and Chairman of the Board
Autumn Harp; Kevin Harper, CEO
Archer Daniels Midland Company; Dwayne Andreas, CEO
Baltimore Minority Business Development Center
Bario & Associates
The Bartell Drug Company, Washington
Baumgarten's Print Shop, Washington D.C.
Ben & Jerry's - Old Town/Adam's Morgan
Bethlehem Steel Corporation; Curtis "Hank" Barnette, Chairman and CEO
Blake Pharmacy, Ohio
Blue Cross Blue Shield of Western Pennsylvania
Bowman Company, Inc.
Business and Professional Women
Businesses for Social Responsibility
Bynex Corporation, Pennsylvania
Charles River Associates; Alan Willens, CEO
Chrysler Corporation; Robert Eaton, Chairman and CEO
Circuit City Stores Inc.; Alan Wurtzel, Chairman of the Board
Cocoline Chocolate Company, New York
Community Retail Pharmacy Coalition
Consultech Communications, Inc., New York
Consumer Power Corporation
Continental Health Affiliates
CVS/ Peoples Drug Stores; Harvey Rosenthal, CEO
Dasco Energy Corporation, New Mexico
Diario Los Americas
Diversified Management, California
The Drummond Company; Gary Drummond, Chairman and CEO
EER Systems Corp., Virginia
Earl Graves Publishing; Earl Graves, CEO
Eckerd Drug Stores; Gerald Heller, CEO
Ecoprint
Electronic Data Systems; Alice Lusk, Corporate Vice President
Enron Corp; Terry Thorn, Senior Vice President
Exclusive Temporaries of Virginia, Incorporated
Fidelity Investments; Peter Lynch, Vice Chairman
Fleet Reserve Association

Food 4 Less Supermarkets; Ronald Burkle, Chairman and CEO
Ford Motor Company; Harold Poling, Chairman and CEO
Frieda's Inc., California
Gaylord's Originals
General Motors Corporation; John Smith, CEO
GI Forum
Giant Food, Incorporated; Peter Manos, CEO
Grayboyes Commercial Window, Pennsylvania
Greenbrier Development Corporation
Grimes Oil
Gulf Atlantic Life, New York
Hechinger Company; John Hechinger, Sr., Chairman of the Board
Hook-Super X Drug Stores; Philip Beekman, CEO
Hubbard & Revo-Cohen, Inc., Virginia
I Got It At Gary's Discount Drugstore, Pennsylvania
Inner City Broadcasting Corporation, New York
Invacare; Mal Mixon, Chairman of the Board, President and CEO
JMH Realty Concepts, Inc., Pennsylvania
James River Corporation; Robert Williams, Chairman and CEO
John A. Clark Company
John Alden Insurance Company; Bill Mauk, CEO
Julander Energy Co.; Fred Julander, President
Kell Enterprises, Inc., New York
Kemrodco Development & Construction Co., Inc., Pennsylvania
Keystone Outdoor Advertising Co., Pennsylvania
Kirson Medical Equipment
Kohn, Wast, Graf, P.C., Pennsylvania
LaVERDIERE's Super Drug Stores, Maine
Lisboa Associates; Elizabeth Lisboa-Farrow, CEO
The LTV Corporation, David Hoag
Ludwig Pharmacy, Colorado
Massachusetts Assistive Technology Partnership Center
May's Drug Stores; Gerald Heller, CEO
MEVATEC Corporation, Alabama
The Mills Group; Helen Mills, Managing Principal
National Federation of Black Women Business Owners
National Federation of Business and Professional Women's Clubs, Inc. of the United States of
America
Neighbor-Care Pharmacies, Maryland
Oasis Technology Incorporated, California
Omni Cable, Pennsylvania
Palarco Inc., Pennsylvania
Penman Asset Management; Laurence Manson, Jr., CEO
Perman Asset Mangement, Illinois
Perry Drug Stores, Michigan
Philadelphia Coca-Cola Bottling Company; J. Bruce Llewellyn, CEO

Pied Piper Flower Shop, South Dakota
Prospect Associates, Maryland
Ralph's Grocery Store; George Allumbaugh, Chairman and CEO
Research Management Consultants, Inc., Virginia
Rhodes Enterprise, Louisiana
Rite Aid; Alex Grass, Chairman and CEO
Rittenhouse Management, Pennsylvania
Santa Fe Cafe, Virginia
Sara Lee Corporation; John H. Bryan, CEO
SKYNET World Courier, Inc.; Florida
Smith Cogeneration, Oklahoma
Snyder Drug Stores, Inc.; Minnesota
Soapbox Trading Company and the Mills Group; Helen Mills, CEO
Soft-Sheen Products; Edward Gardner, Chairman of the Board and CEO
Spanish Broadcasting System, New York
Struever Associates, Maryland
S.W. Morris & Company
Systems, Maintenance and Technology, Maryland
Tangent Corporation
TEI Industries
Toppers Spa Salons
United Association of Plumbing & Pipe Fitting Industry
USX Corporation; C.A. Corry, CEO
Vermont Teddy Bear Company
VITAS Healthcare Corporation
White Dog Cafe, Pennsylvania
XEROX; Paul Allaire, CEO

HOSPITALS/DOCTORS/DEANS

Association of Academic Health Centers
Association of Schools of Public Health
Beth Israel Hospital; Mitchell Rabkin, MD, President
Boston University Medical Hospital
Brandeis University; Dr. Samuel Thier, President
Thomas Berry Brazelton, MD; Professor of Pediatrics Emeritus at Harvard Medical School
and Children's Hospital
Brigham and Women's Hospital
Robert Butler, MD; Chairman of Gerontology at Mt. Sinai Hospital Medical School
California Health Care Institute
Charles R Drew University of Medicine and Science; Reed Tuckson, MD, President
Columbia School of Public Health; Allan Rosenfield, Dean
Louis Cooper, MD; Director of Pediatrics at St. Luke's Roosevelt Hospital Center
Dartmouth Medical Center; Jack Wennberg, M.D., Director of Center for the Evaluative
Clinical Sciences
John Delfs, MD; Director of Geriatric Medicine and ElderCare Program at New England
Deconess Hospital
Duke University School of Medicine; Dr. Ralph Snyderman, Chancellor for Health Affairs
Group Health Cooperative of Puget Sound; Phil Nudelman, President and CEO
Harvard School of Medicine; Daniel Tosteson, MD; Dean
Harvard School of Public Health; Harvey V. Fineberg, MD, Dean
Harvard Community Health of Rhode Island
I Care of Arkansas Medical Center
Institute for Health Policy Solutions
Institute of Medicine
Johns Hopkins Health System, Johns Hopkins University; James Block, MD, President and
CEO
Johns Hopkins University School of Medicine; Michael M.E. Johns, MD; Vice President for
Medicine and Dean of the Medical Faculty
C. Everett Koop, MD; Former Surgeon General
Louisiana State University Medical Center; Perry G. Rigby, MD, Chancellor
Malibu Family Medical Center
Massachusetts General Hospital
Meharry College School of Medicine; Henry W. Foster, MD, Dean of the School of Medicine
and President of Health Services
Memorial Sloan-Kettering Cancer Center; Paul Marks, MD, President and CEO
Northwestern Memorial Hospital
Parkland Memorial Hospital; Ron Anderson, MD, President and CEO
Purdue University; Steven Beering, MD, President
Scripps Clinic & Research Foundation; Dr. Charles Edwards, President
Stanford University Medical Center; David Korn, MD, Vice President and Dean
State University of New York at Stonybrook School of Medicine; Jordan Cohen, MD, Dean
Louis Sullivan, MD; Former Secretary of Health and Human Services

The University Hospital

The University of California; Cornelius Hopper, MD, Vice President of Health Services

The University of Chicago Hospitals

University of Florida J. Hillis Miller Health Center; David R. Challoner, MD, Vice President
for Health Affairs

University of Kansas; David K. Clawson, MD, Executive Vice Chancellor

University of Medicine and Dentistry of New Jersey; Stanley Bergen, MD, President

University of Missouri - Kansas School of Medicine; James Mongan, MD, Dean

University of Notre Dame, Reverend Theodore Hesbergh, C.S.C., President Emeritus

University of Pennsylvania School of Medicine; William Kelley, MD, Dean

University of Tennessee Medical Center at Knoxville

University of Washington School of Medicine; Philip Fialkow, Vice President for Medical
Affairs and Dean

Watts Health Foundation