

September 17, 1995

file
Eli Lilly

DROP BY WITH ELI LILLY REPS

DATE: Monday, September 18
TIME: 11:45 am
LOCATION: Map Room
FROM: Brenda Costello

I. PURPOSE

This is a courtesy visit with representatives from Eli Lilly and Company from Eastern Europe and thank them for their medical donations to Ukraine, and to hear about their follow up plans.

II. BACKGROUND

Eli Lilly and Company has requested this meeting to introduce you to their Managing Directors from Eastern Europe and the former Soviet Union. All are Managing Directors of Eli Lilly in their respective countries. They are interested in women and children's international health initiatives, humanitarian development in Ukraine and the former Soviet Union, and private sector involvement.

The directors are here in Washington all week to attend leadership training through a Lilly Government Affairs program. The directors will be attending this program to better understand U.S. Government agencies structure and function. They will be meeting with officials from the Commerce Department, State Department, USTR, HHS Staff, Members of Congress and key staffers, and representatives from non-profits such as the American International Health Alliance, Project Hope, Juvenile Diabetes Association, and many other. For some in this group, this is their first visit to the United States.

As you may recall, you met Awee Ter Horst in Ukraine in May at the Center for Maternal and Child Health Care in Kiev, where you discussed juvenile diabetes and the limits placed on diabetics in Ukraine. Eli Lilly and Company presented a donation of insulin, antibiotics and other medicines through the partnership hospitals valued at \$3.6 million.

III. PARTICIPANTS

- HRC
- Kathryn Dickey, Manager, International Government Affairs
- Ronald Stowe, Vice President, Government Affairs
- Jack Williams
- 17 Managing Directors (See list attached)

IV. SEQUENCE OF EVENTS

Drop by only

V. PRESS

Closed press.

VI. REMARKS

No formal remarks necessary.

**Eli Lilly and Company**

Government Relations Division
555 Twelfth Street, N.W.
Suite 650
Washington, D.C. 20004
(202) 393-7950
Facsimile (202) 393-7960

August 28, 1995

The First Lady Hillary Rodham Clinton
The White House
2nd Floor, West Wing
Washington, D.C. 20500

Dear Mrs. Clinton,

On behalf of Eli Lilly and Company, I would like to request a meeting with you to introduce our Directors from Eastern Europe and the former Soviet Union on Monday, September 18, and to discuss women and children's international health initiatives. Twenty senior Lilly representatives will be attending a Lilly Washington government affairs program to familiarize them with the U.S. government's structure and function. They will be meeting with officials from Commerce, State and USTR, Congressional leaders, and representatives of non-profit organizations such as the American International Health Alliance.

Your activities in the international health area for women and children have been inspirational to Lilly. Our \$3.6 million donation of medicines to young children and mothers of Ukraine could not have been a success without your dedicated involvement, especially with the lives you touched at the Maternal and Child Health Center in Kiev. Over 2,500 children inflicted with diabetes will benefit from the insulin donation for the next year, 17,000 patients will have antibiotics, and thousands who have ulcers will have medicated relief. Lilly continues to make the largest donations of any U.S. company throughout the world.

Cooperation between the public, non-profit and private sectors is critical for the United States to continue to play an instrumental role in foreign affairs. Lilly would like to hear your future plans for humanitarian development and how we can enhance, through the private sector, the Administration's priorities for 1995-1996.

Mrs. Clinton
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I greatly appreciate your consideration of this request and look forward to seeing you again. My staff will forward briefing materials and participant names prior to the meeting.

With kind regards,

A handwritten signature in cursive script, appearing to read "R F Stowe".

Ronald F. Stowe
Vice President, Government Relations

<u>Name</u>	<u>Country Representing</u>
Dragan Majetic	EE, CIS
Vadim Skopichenko	Ukraine
Awee Ter Horst	CIS
Roland Powell	Hungary
Christa Mueller	Bulgaria, Romania, Albania, Macedonia and Yugoslavia
Hans-Peter Mueller	Czech Republic, Slovakia
Edoardo Messori	Poland
Viktor Riedl	Slovenia, Croatia and Austria
Joep Huige	Switzerland
Robert Klee	EE, CIS
Peter Van Der Sluis	EE, CIS
John Connolly	CIS
Cem Colacoglu	Kazakhstan
Nicolae Voiculescu	Romania
Lukasz Zybaczynski	Bulgaria
Arnoldas Doviltis	Baltics
Richard Smith	General Manager, EE, CIS
Kathryn Dickey	Manager, International Government Affairs
Ronald F. Stowe	Vice President, Government Affairs

* Brenda Peyton Asst. to Kathryn Dickey

* will not be included in meeting w/ First Lady

Eli Lilly and Company Medical Donations to Ukraine

Eli Lilly and Company

Eli Lilly and Company is one of America's oldest pharmaceutical firms. It was founded in 1876 by pharmacist Colonel Eli Lilly in Indianapolis, Indiana. Today, the company's products are sold in 120 countries.

The company has a long history of providing medical products to people in need. This dates back to the first shipment of medicines to the victims of the San Francisco earthquake in 1906. In 1994, Lilly humanitarian donations in cash and medicines totaled more than \$120 million, ranking the company among the most charitable of all U.S. corporations.

Lilly is among the pharmaceutical industry leaders in its commitment to research. The company will spend more than \$1 billion in research and development in 1995. Those expenditures will be focused in five critical areas of health care needs:

- * Cancer
- * Cardiovascular Diseases
- * Endocrine Disorders (diabetes focused)
- * Central-Nervous-System Disorders (Alzheimer's disease)
- * Infectious Diseases

Medical Donations to Ukraine

Lilly has made donations of medicines to the Ukraine since 1990. These donations have amounted to more than \$2 million dollars and include insulin and cancer chemotherapy agents.

Lilly is extending its commitment to Ukraine with the donation of an additional \$3.6 million dollars worth of insulin, antibiotics and other medicines.

This donation includes:

Humulin® (human insulin) - Providing enough insulin for diabetes therapy for more than 4,000 children with diabetes for a year

Oral and injectable antibiotics - Providing courses of therapy to treat bacterial infections in more than 65,000 children.

Anti-ulcer agent - Useful in treating ulcers and gastroesophageal reflux disease for 17,500 patients for a year.

This donation is being made in cooperation with the American International Health Alliance (AIHA) and will be focused primarily in hospitals in Kiev (Maternal and Child Health Center) and in L'viv (Perinatal Center). Both institutions are part of the Hospital Partnership Program supported by the U.S. and Ukraine governments.

As part of this donation, Lilly and AIHA will develop training programs for physicians who will be treating patients with diabetes. The training, which will take place both in Ukraine and at diabetes centers in the U.S., will include seminars and a series of symposiums.

In addition, Lilly is sponsoring training for physicians and nurses on the use of the donated medicines.

Lilly views this donation as being supportive of the efforts of the U.S. Congress and President Clinton to demonstrate good will toward the Ukrainian people.

Ukrainian Diabetes Project

In addition to the medical donation through the AIHA, Lilly will donate insulin to the Ukrainian Diabetes Project, which will provide insulin to treat some 450 children in Cherkasy, Poltava and Vinnitsa for one year. Until recently, insulin and other diabetes supplies have been in short supply in Ukraine.

Since 1990, Lilly has provided support for the vital activities of the Ukrainian Diabetes Project, including the distribution of insulin and other diabetes supplies in Ukraine and the conduct of educational training programs for diabetic patients with diabetes there. In addition, the Project is initiating a summer camp program for children with diabetes where they can learn about administering daily insulin injections and proper diet and exercise and develop self-esteem as they learn to lead normal lives.

NEWS OF

Lilly

Eli Lilly and Company, Indianapolis, Indiana 46285

Date May 11, 1995
For Release Immediately
Refer to (317) 276-3253

Lilly Continues Its Support for the People of Ukraine With \$3.6 Million in Medical Donations of Insulin and Antibiotics

Eli Lilly and Company is donating \$3.6 million worth of insulin, antibiotics and other medicines to the people of Ukraine. The donation, which continues the efforts by Lilly since 1990 to help meet Ukrainian medical needs, is being made through the American International Health Alliance (AIHA), which works with Ukraine's officials to identify health needs of the Ukrainian people.

This donation is being made with the close cooperation of the United States government; the Department of State has made arrangements for and is providing, free of charge, shipment of the Lilly medicines to Ukraine.

The majority of the medicines are designated for hospitals in Kiev and L'viv, both of which are part of the Hospital Partnership Program supported by the United States and Ukraine governments.

"As the nations of Eastern Europe emerge from beneath the shadow of the former Soviet Union, their people's pressing needs in a number of areas, including health care, are being identified and addressed through unique cooperative efforts by governments in Europe and the United States, by private organizations, and by private business," said Patrick P. Fourteau, Lilly vice president responsible for the company's activities in Eastern and Central Europe. "Lilly is a health care company with products that can help meet people's medical needs, and we are proud to continue our support for Ukraine by making these donations.

"Right now, in cooperation with AIHA, we are developing special training programs for Ukrainian physicians, particularly those who will be using insulin to treat people with diabetes," Fourteau continued. "Through this program, physicians from Ukraine will come to diabetes centers in the United States for

much of this training, which will be conducted by diabetes experts at Lilly and at other institutions in the United States."

The medical donation by Lilly includes:

- Humuline® (human insulin) — treatment for one year for nearly 4,000 children who have diabetes
- Oral and injectable antibiotics — 65,000 courses of therapy, mainly for children, to treat infectious diseases, such as those of the respiratory tract
- Ulcer treatment — treatment for 17,500 patients.

AIHA supports 23 health care partnerships in 10 of the new independent states of the former Soviet Union, through a cooperative agreement with the U.S. Agency for International Development.

In addition, a separate donation of insulin is being made to the Ukrainian Diabetes Project. This insulin will provide a year's treatment for some 450 children in Cherkasy, Poltava and Vinnytsa who have diabetes.

Since 1990, Lilly's support for activities of the Ukrainian Diabetes Project has included the donation of insulin and other diabetes supplies in the country where these vital medical supplies were not readily available. In addition to providing insulin educational training programs, the project is initiating a summer camp program for children where they can learn about treating their diabetes and develop self-esteem as they learn to lead normal lives.

Lilly is a global research-based pharmaceutical corporation headquartered in Indianapolis, Indiana, that is working with its customers worldwide to help ensure that diseases are prevented, managed and cured with maximum benefit and minimum cost to patients and society.

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Humuline® (human insulin of recombinant DNA origin, Lilly)