

THE WHITE HOUSE
CORRESPONDENCE TRACKING WORKSHEET

INCOMING

FO 004-02

DATE RECEIVED: MAY 01, 1991

NAME OF CORRESPONDENT: MR. CHARLES M. HARPER

SUBJECT: URGES THE PRESIDENT TO GRANT THE REQUEST BY
THE SOVIET UNION FOR AN ADDITIONAL \$1.5
BILLION IN CREDIT GUARANTEES

		ACTION		DISPOSITION	
ROUTE TO:		ACT	DATE	TYPE	C COMPLETED
OFFICE/AGENCY	(STAFF NAME)	CODE	YY/MM/DD	RESP	D YY/MM/DD
COOPER EVANS		ORG	91/05/01		C 91/05/20 LJ
REFERRAL NOTE:					
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REFERRAL NOTE:					

COMMENTS: SEE ID 182756

ADDITIONAL CORRESPONDENTS: MEDIA:L INDIVIDUAL CODES: 4200 4100

MI MAIL USER CODES: (A) (B) (C)

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*ACTION CODES:          *DISPOSITION          *OUTGOING          *
*                      *                      *CORRESPONDENCE:   *
*A-APPROPRIATE ACTION  *A-ANSWERED          *TYPE RESP=INITIALS *
*C-COMMENT/RECOM       *B-NON-SPEC-REFERRAL  *          OF SIGNER *
*D-DRAFT RESPONSE      *C-COMPLETED          *          CODE = A   *
*F-FURNISH FACT SHEET  *S-SUSPENDED          *COMPLETED = DATE OF *
*I-INFO COPY/NO ACT NEC*                      *          OUTGOING  *
*R-DIRECT REPLY W/COPY *                      *                      *
*S-FOR-SIGNATURE       *                      *                      *
*X-INTERIM REPLY       *                      *                      *
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REFER QUESTIONS AND ROUTING UPDATES TO CENTRAL REFERENCE
(ROOM 75, OEOB) EXT-2590
KEEP THIS WORKSHEET ATTACHED TO THE ORIGINAL INCOMING
LETTER AT ALL TIMES AND SEND COMPLETED RECORD TO RECORDS
MANAGEMENT.

(see ID 182756)

234491



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Charles M. Harper

Chairman of the Board
Chief Executive Officer

Corporate Headquarters

April 26, 1991

The Honorable George Bush
President of the United States
The White House
Washington, D.C. 20500

Dear Mr. President:

First let us thank you for your decision last fall to waive the Jackson-Vanik amendment and extend credit guarantees to the Soviet Union. This decision facilitated the sale of \$1 billion worth of agricultural products at a crucial time for agriculture and to a very important trading partner.

The Soviets have now requested an additional \$1.5 billion in credit guarantees. They are especially anxious to buy food and want deliveries within a few weeks. We realize there are several considerations to this decision, but strongly urge you to grant this request.

Substantial additional Soviet sales would greatly benefit agriculture and the economy of mid-America. These shipments may also help stabilize a potentially volatile political climate in the Soviet Union. We need to continue to assure the Soviets of our reliability and competitiveness as an agricultural supplier. This requires the extension of credits.

We understand support is now being expressed for these credits by major agricultural commodity groups and congressional leaders. We are all concerned about the long-term impacts which would come from abandoning the Soviets at this time and respectfully ask you to act favorably on this request for credit assistance.

Thank you for your consideration of this critical issue.

Sincerely,

Charles M Harper

Charles M. Harper