

# THE MONEY HABIT

## UNLOCK YOUR NATURAL WEALTH POTENTIAL

A Personal Financial Transformation Program

### CHOOSE YOUR MONEY TARGETS

#### TIER 1 INCOME - Up to \$50,000

	RECOVER	FUND	ACTIVATE	BALANCE
<b>NEEDS</b>	80%	80%	80%	80%
<b>WANTS</b>	1%	2%	12%	8%
<b>DREAMS</b>	1%	5%	4%	5%
<b>FIX/FUTURE</b>	15%*	8%*	2%*	4%*
<b>EMERGENCY</b>	3%	5%	2%	3%

\*Once all debt (except for mortgage) is removed and emergency savings are at 6 months of income, the percentage allocation remains the same and the account is renamed from FIX to FUTURE.

#### TIER 2 INCOME - \$50,001 to \$150,000

	RECOVER	FUND	ACTIVATE	BALANCE
<b>NEEDS</b>	65%	65%	65%	65%
<b>WANTS</b>	10%	12%	25%	19%
<b>DREAMS</b>	3%	11%	5%	8%
<b>FIX/FUTURE</b>	20%*	7%*	3%*	4%*
<b>EMERGENCY</b>	2%	5%	2%	4%

\*Once all debt (except for mortgage) is removed and emergency savings are at 6 months of income, the percentage allocation remains the same and the account is renamed from FIX to FUTURE.

#### TIER 3 INCOME - \$150,001 to \$300,000

	RECOVER	FUND	ACTIVATE	BALANCE
<b>NEEDS</b>	50%	50%	50%	50%
<b>WANTS</b>	18%	14%	36%	25%
<b>DREAMS</b>	5%	18%	9%	14%
<b>FIX/FUTURE</b>	22%*	10%*	3%*	6%*
<b>EMERGENCY</b>	5%	8%	2%	5%

\*Once all debt (except for mortgage) is removed and emergency savings are at 6 months of income, the percentage allocation remains the same and the account is renamed from FIX to FUTURE.

## TIER 4 INCOME - \$300,001 to \$500,000

	RECOVER	FUND	ACTIVATE	BALANCE
<b>NEEDS</b>	35%	35%	35%	35%
<b>WANTS</b>	22%	25%	40%	31%
<b>DREAMS</b>	8%	20%	15%	18%
<b>FIX/FUTURE</b>	25%*	12%*	5%*	10%*
<b>EMERGENCY</b>	10%	8%	5%	6%

\*Once all debt (except for mortgage) is removed and emergency savings are at 6 months of income, the percentage allocation remains the same and the account is renamed from FIX to FUTURE.

## TIER 5 INCOME - \$500,001 to \$1,000,000

	RECOVER	FUND	ACTIVATE	BALANCE
<b>NEEDS</b>	25%	25%	25%	25%
<b>WANTS</b>	27%	21%	49%	31%
<b>DREAMS</b>	11%	27%	16%	24%
<b>FIX/FUTURE</b>	21%*	16%*	5%*	11%*
<b>EMERGENCY</b>	16%	11%	5%	9%

\*Once all debt (except for mortgage) is removed and emergency savings are at 6 months of income, the percentage allocation remains the same and the account is renamed from FIX to FUTURE.

## TIER 6 INCOME - \$1,000,001 AND UP

	RECOVER	FUND	ACTIVATE	BALANCE
<b>NEEDS</b>	20%	20%	20%	20%
<b>WANTS</b>	30%	25%	65%	40%
<b>DREAMS</b>	15%	30%	5%	10%
<b>FIX/FUTURE</b>	20%*	15%*	5%*	10%*
<b>EMERGENCY</b>	15%	10%	5%	8%

\*Once all debt (except for mortgage) is removed and emergency savings are at 6 months of income, the percentage allocation remains the same and the account is renamed from FIX to FUTURE.

- **RECOVER** stages prioritize essential needs and debt reduction, scaling down as income increases.

- **ACTIVATE** stages emphasize spending on wants while still maintaining needs.

- **FUND** stages focus on saving more for the future with a balanced approach to needs and wants.

- **BALANCE** stages mix savings and active spending to ensure a well-rounded financial plan.

**FIX/FUTURE** - Debt Resolution (When debt has been fully addressed, this account is renamed to FUTURE and is used for retirement savings and/or financial independence)

**EMERGENCY** - Savings for unexpected emergencies (e.g. medical emergency) or to offset sustained financial decline (e.g. layoffs)

**NEEDS** - Groceries, Clothing, Home, Utilities, Transportation, Communication, Health (Insurance)

**WANTS** - Needs+, Dining, Entertainment

**DREAMS** - Extravagances

This approach ensures that financial allocations are tailored to the income level, allowing for flexibility and a focus on financial health across all stages.