



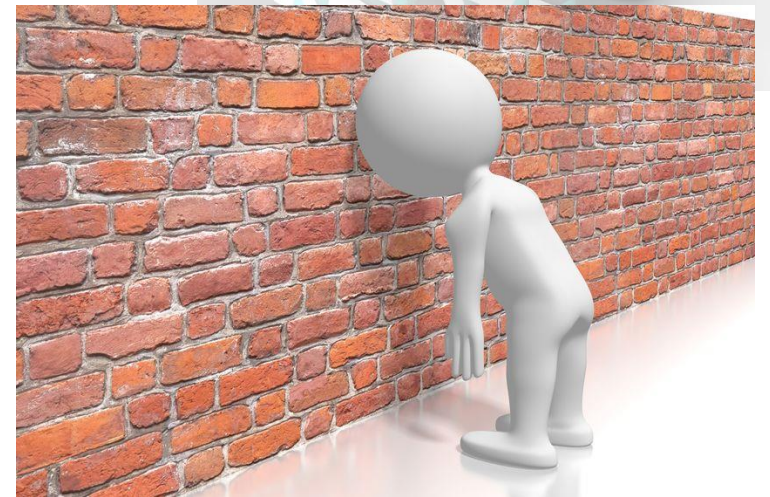
Proven Systems for Making
More Money and Working Less,
so you can Enjoy Having Your
Ideal Business and Ideal Life

Proven Business Success Principles to Help You Achieve Even Better Results



Some of Anne's Business Success Books

2025 Business and Life Success Plan



Unlock the Secrets to Your Breakthrough Year! 2025 Starts Here!

***“Success is the sum of small efforts, repeated day in and day out.”
~ Robert Collier***

**Know Your Ultimate
Game Plan like the
Back of Your Hand!**



**"The preparation is what
allows the success to
happen naturally."
– Jake Arrieta**

***"If at first you don't succeed.....
try doing what your coach told you to do the first time".
- Locker room slogan***

Apply These Concepts and You Will...

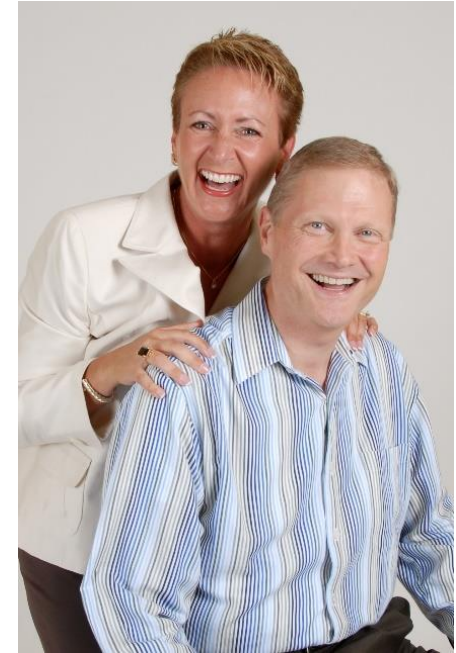
- Be even more laser-focused on strategies to zero in on the activities that drive results
- Achieve more of your goals and accelerate your results
- Be more time efficient to **get more done in less time**, without the overwhelm
- Fill your life with only those things that make you money and / or make you happy
- Get more and better clients
- Make 2025 Your Best Year Ever



"The most successful people believe that they have purpose and are destined to achieve that purpose one goal at a time." - Anne Bachrach

Meet Mark

“For how many of your past coaches can you point to millions of dollars sitting in accounts that you can directly attribute to their coaching? I acquired 83 Ideal Clients in just 34 months. The annual business recurring revenue from my Ideal Clients exceeded \$1.6 million year after year.” –Mark Little



Meet Lou

“This year, I’ve experienced over 50% growth – and with that growth came some confidence... confidence to finally go after what I know I should have done. I can foresee another 50% growth year for each of the next 2 years!”
-Lou Leyes



Meet Ryan

“In the six months I've been working with you, I hit or exceeded every single one of my six month "stretch" goals. There is no way I would have ever accomplished this without you. I'm more focused on my highest payoff activities, better at time management, and am enjoying better work life balance. I recommend that everyone who is serious about achieving their goals hire you as the perfect person to help them.”

– Ryan Weidner

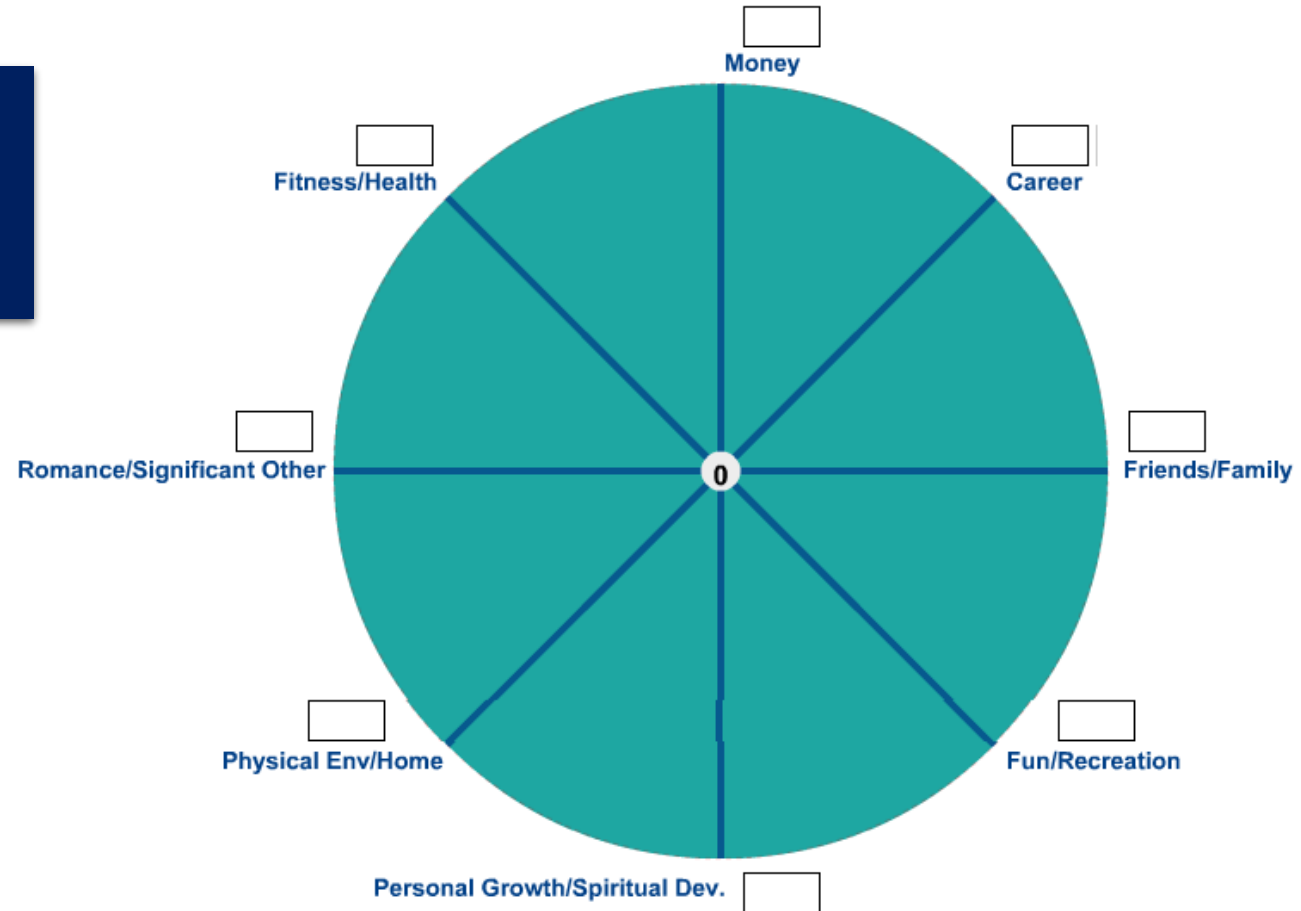


Complete Your Wheel of Life Exercise

Let's begin! Please rate each area on a scale of 1 to 10, with 10 being the very best/stupendous and 1 being dismal.

Your Name:

Free Exercise under the Silver Membership:

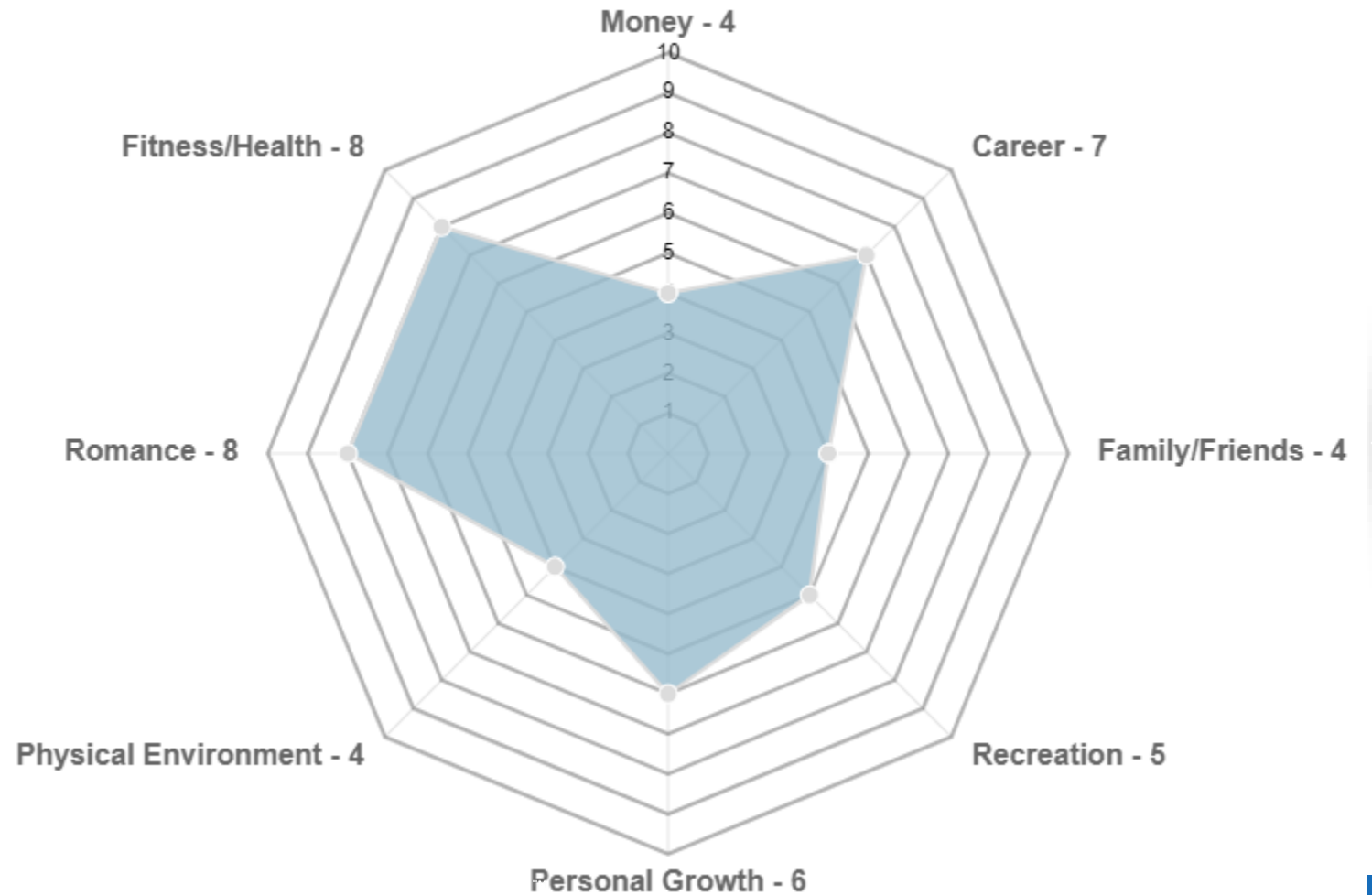


[Click Here to Chart Your Wheel of Life](#)

<https://www.accountabilitycoach.com/members>

Completed Wheel of Life EXAMPLE

Wheel of Life for Harry IWantIt



Free Exercise under the Silver Membership:

<https://www.accountabilitycoach.com/members>

What's More Important in Life than Money?

Complete Your Quality of Life Enhancer Exercise

<https://www.accountabilitycoach.com/members>



Quality of Life Enhancer™ Exercise - SAMPLE What is more important in life than money?

Name: Sally IWantIt

Date: July 12, 2012

Life Quality	More hrs per week I'd like to spend on this.	What are three activities I would do this week to improve this area of my life?	Delegate? Yes or No
Being Healthy	4	1. Exercise 3-4 times a week. 2. Learn about healthier eating. 3. Learn yoga & get a massage every other week.	N N N
Being Spiritual	3	1. Read a chapter per week in a spiritual book. 2. Go to Church once per week. 3. Pray or meditate for 15 minutes per day.	N N N
Having Fun	5	1. Activities: golf, skiing, cooking class. 2. Learn a new joke and tell it to somebody. 3. Time with friends, movies, dinner party.	N N N
Creating Career Excellence	2	1. Take the training course I've been putting off. 2. Reward those who have contributed to my success. 3. Find a coach/mentor.	N N N
Serving Others	2	1. Sign up to be a youth mentor. 2. Volunteer for a church committee. 3. Participate in the Walk-a-thon for M.S.	N N N
Nurturing Family Relationships	4	1. Have a date night per week with my spouse. 2. Take the kids to the park (with no 'agenda'). 3. Have dinner together every night this week.	N N N
Financially Fit	0	1. Ask friends for trustworthy Financial Advisors 2. Schedule a meeting with one 3. Establish a plan to hire an Advisor	Y

<https://www.youradvisorroadmap.com/store>

Create or Update Your Ideal Life, Ideal Business, and Ideal Client Profile exercise.



Name: _____

Date: _____

What does Your Ideal Life and Ideal Business Look Like?

Create Your Ideal Life Vision

What does it look like?

What does it sound like?

What does it feel like?

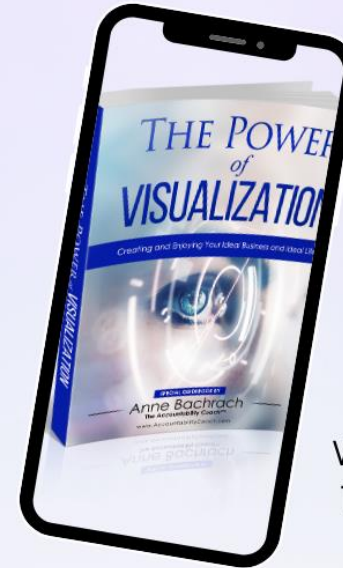
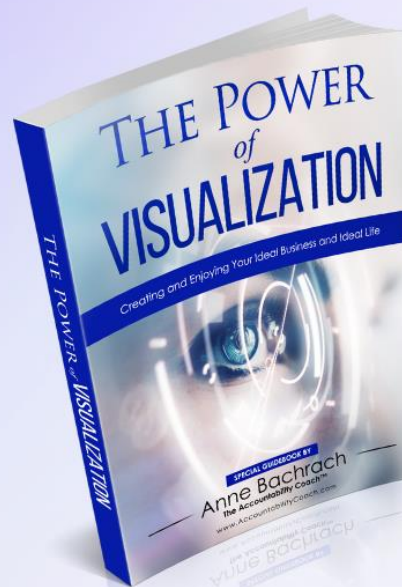
Who am I with?

What am I doing?

Who am I being?

FREE E-BOOK

Get my Power of Visualization Guidebook today and start transforming your mindset and your business. With exercises and thought-provoking insights, this Guidebook will help you unlock your full potential and achieve the success you deserve.

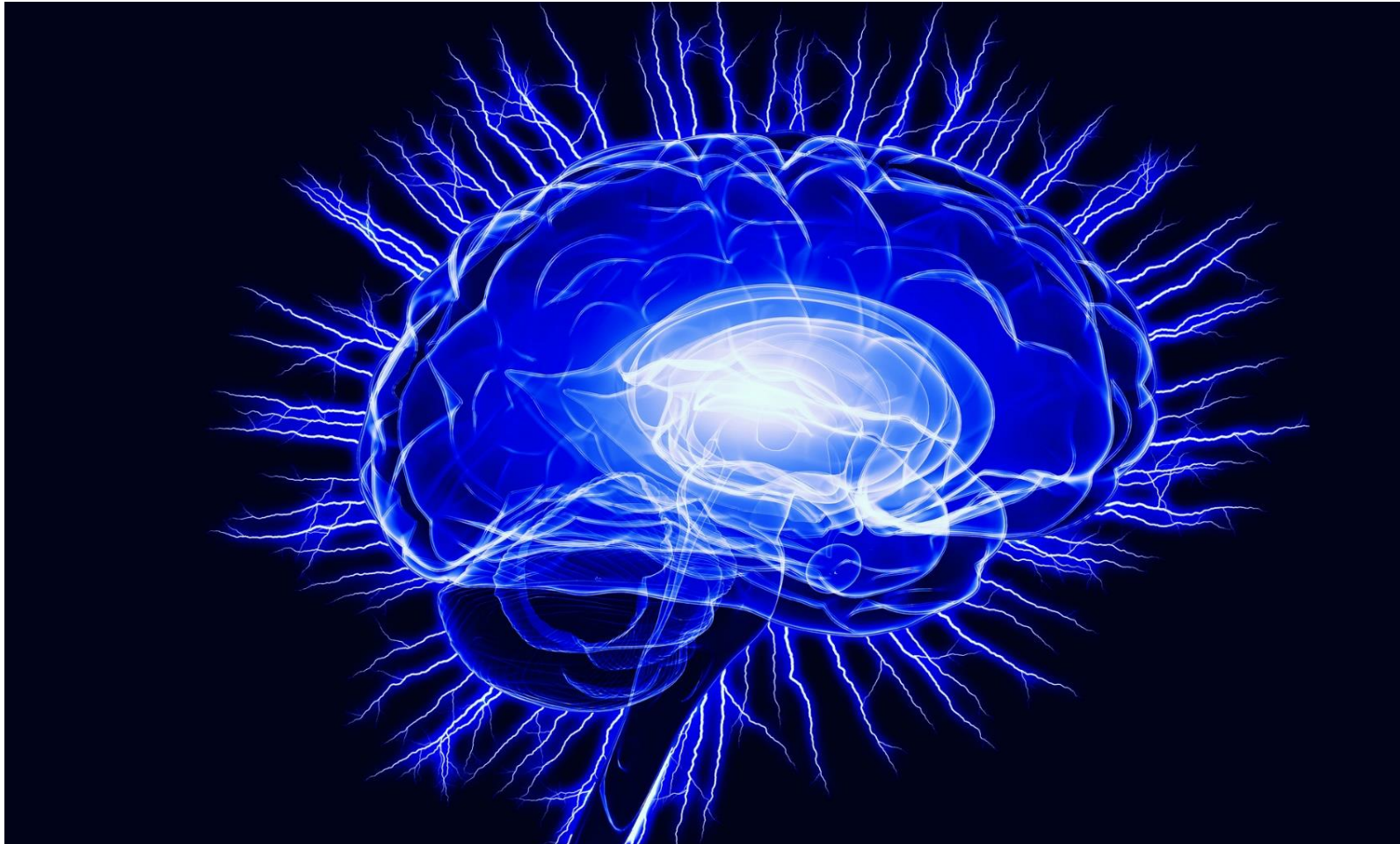


Don't wait – start visualizing and creating your ideal business and ideal life today!

Written by Anne Bachrach
The Accountability Coach

www.accountabilitycoach.com/visualization

What Goal Setting Does to Your Brain and Why It's Spectacularly Effective



Set Long-Range Business and Personal Goals

"If people aren't laughing at your goals, your goals are too small."
-Azim Premji



(your name)'s Goals

Long-range Personal & Business Goals (Beginning Jan. 1, 2026)–by when achieved

MONEY

1. _____
2. _____
3. _____

CAREER

4. _____
5. _____

FAMILY/FRIENDS

6. _____
7. _____

HEALTH/FITNESS

8. _____
9. _____

FUN/RECREATION

10. _____
11. _____

SPIRITUAL GROWTH/PERSONAL DEVELOPMENT

12. _____
13. _____

PHYSICAL ENVIRONMENT/HOME

14. _____
15. _____

ROMANCE/SIGNIFICANT OTHER

16. _____
17. _____



Set Annual Business and Personal Goals

Yearly goals – by 12/31/2025 or before (each goal has a completion date)

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.
- 7.
- 8.
- 9.
- 10.
- 11.



At least one 2025 annual goal for each of the 8 areas on the Wheel of Life Exercise.

Set Very Clear
and Specific
Goals and
Break them
Down

(your name)'s Goals

Long-range Personal & Business Goals (Beginning Jan. 1, 2026)–by when achieved

MONEY

1. _____
2. _____
3. _____

CAREER

4. _____
5. _____

FAMILY/FRIENDS

6. _____
7. _____

HEALTH/FITNESS

8. _____
9. _____

FUN/RECREATION

10. _____
11. _____

SPIRITUAL GROWTH/PERSONAL DEVELOPMENT

12. _____
13. _____

PHYSICAL ENVIRONMENT/HOME

14. _____
15. _____

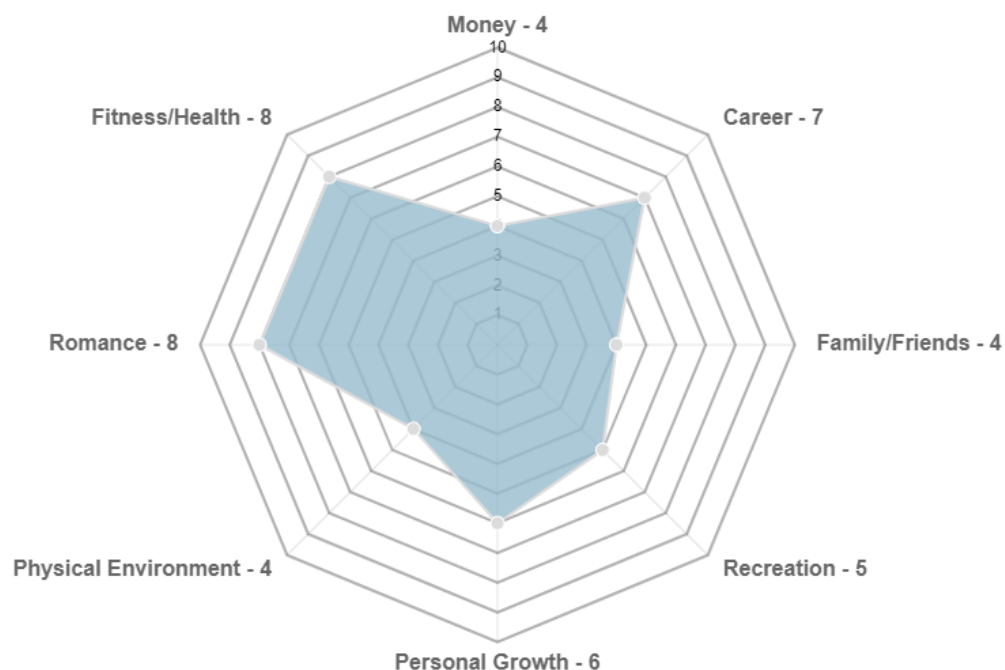
ROMANCE/SIGNIFICANT OTHER

16. _____
17. _____

Yearly goals – by 12/31/2025 or before (each goal has a completion date)

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____
7. _____
8. _____
9. _____
10. _____
11. _____

Long-Range Goals Break Down into Your 2025 Annual Goals



Harry Iwantit's Goals

Long-Range Personal and Business Goals (Beginning Jan. 1, 2026)

1. Have \$10 Million saved for financial future by 12/31/33
2. 75 Ideal Clients generating at least \$30,000 each per year by 7/1/33
3. Work no later than 6pm for all days starting 2/1/27
4. Work 3 days per week by 8/1/31
5. Contribute 15 hours per week to charitable & civic events starting 1/1/31
6. Donate at least 10% of gross income to charity, starting 1/1/33
7. Take 6 one-week vacations per year starting 1/1/28
8. Body weight at 157 lbs. and body fat at 13% by 12/31/27
9. Save \$75,000 toward children's college education by 12/31/28
10. Buy a vacation home in Key West with \$80,000 by 3/1/29
11. Have no debt by 1/1/32
12. Consider selling my business by 12/31/34

Annual Goals – accomplished by 12/31/2025

1. Send birthday cards and special occasion cards to friends beginning 1/1
2. Hire a virtual assistant by 2/1
3. Obtain referrals from Ideal Clients (10 every time I ask) beginning 1/5
4. Exercise at least 2 times per week, 1 hour per session of weight training beginning 2/1
5. Schedule Dance lessons for _____ (partner) and myself to begin 6/15
6. Lose 13 pounds by 6/23. Currently at _____ pounds.
7. Delegate all non-High Pay Off Activities by 3/1
8. Schedule and take one 'big' family vacation for one week by 7/30
9. Hire a garage organizer to organize and clean garage by 8/15
10. Donate 3% of gross income to charity starting 10/1
11. Play golf 2 times per month for 6 months, when the weather is nice enough to play
12. Go with friends on a get-away weekend by 10/15
13. Read 5 books for personal development by 12/31
14. Add 15 Ideal Clients for the year (for total of 40) by 12/31
15. Gross income at \$575,000 (Net income at \$450,000) by 12/31

**“The future
never just
happened.
It was
created.”
- Will & Ariel
Durant**

What do I Track?

Goal to Add 24 Ideal Clients This Year - Example

What Activities Do You Need to Do in Order to Achieve This One Goal?

- Calls to Prospects
- Talk to Prospects
- Initial Discovery Appointments Set with Prospects
- Initial Discovery Appointments Kept with Prospects
- Times Asked for Referrals / Introductions from Ideal Clients
- Number of Referrals / Introductions Received
- Upgrade Existing Clients to Ideal Clients
- Referral Conversations with COIs, Strategic Alliance, Subject Matter Experts, Everyone You Know, etc.)
- What else?

Tracking Your Actual Reality Against Your Goals is Critical to Your Success

Harry Iwantit's MONTHLY GOAL TRACKING - 2025																
ACTIVITY	ANNUAL GOAL	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL	Difference	
Acquired Ideal Clients (Have 4 Now)	24													0	24	
Acquired Profitable Non-Ideal Clients	0													0	0	
# of calls made to prospects (dials)	1900													0	1900	
# of calls spoke with prospects	300													0	300	
# of Discovery Meetings w/ Prospects	220													0	220	
Time spent on social media (hours)	35													0	35	
# of Ideal Client Appts. (Reviews/Progress Mtgs)	45													0	45	
# of times asked for referrals	45													0	45	
# of referrals received to Ideal Prospects	450													0	450	
Calling existing clients to do FRM	50													0	50	
# of VBFP Books given to Prospects	450													0	450	
# of Prospects added to Newsletter Distribution	250													0	250	
# of Appointments with COIs	50													0	50	
Ideal Client Acquisition Time (Hours)	480													0	480	
# of Client Appreciation Events	2													0	2	
Fees Received (\$) for plans	\$30,000													-	30,000	
Fees Received (\$) for assets under mgmt	\$580,000													-	580,000	
Assets Gathered	20,000,000													-	20,000,000	
Commissions Received (\$)	\$200,000													-	200,000	
Total Gross Revenue	\$810,000													-	810,000	
Expenses Paid	\$175,000													0	175,000	
Money Saved for Financial Independence	\$100,000													0	100,000	
# of Yoga / Pilates Classes	42													0	42	
# of Weight Training Sessions	80													0	80	
# of Snow Skiing / Sailing / Fishing Trips	45													0	45	
Date Night	50													0	50	
Go to Church	50													0	50	
Meditation	200													0	200	
Dinners with Friends	25													0	25	
# of Visits with Grandkids	20													0	20	

“Successful people live by a different set of rules and success habits, and they don’t conform or accept mediocrity.”
-Dean Graziosi

Break Annual Goals Down Into Weekly Action Steps

Hint: Chunk the annual goals down into weekly goals for # of work weeks you personally have in 2025.

Jill Iwantit's Weekly Activity Report									
Week Ending: 1/15/25									
ACTIVITY	Weekly Goal	Mon	Tues	Wed	Thurs	Friday	Sat	Sun	Week Total
Acquire Clients (Ideal) (Have 6 Now)	1								
Acquire Clients (Non-Ideal)	0								
# of calls made to prospects (dials)	56								
# of calls spoke with prospects	10								
Time spent on social media (hours)	1								
# of Ideal Client Appts. (Reviews / Progress Mtg)	3								
# of times asked for referrals	3								
# of referrals received to Ideal Prospects	30								
Calling existing clients to do planning	5								
Old World to New World Conversation	2								
# of Prospects added to Newsletter Distribution	10								
# of Books given to Prospects	10								
Client Acquisition Time (Hours)	12								
Appointments with COIs	1								
AUM Added	1 Mil								
Fees Collected	25,000								
Health & Fitness Activity (Cardio)	3								
Health & Fitness Activity (Strength)	3								
Quality Time with son, John	1								
Quality Time with daughter, Jasmine	1								
Romance Activity (Date Night)	1								
Hours of Sleep	56								
Spiritual Activity (Go to Church)	1								
Personal Dev. Activity (Read book/meditate)	5								
Massages	1								

“The preparation is what allows the success to happen naturally.”
--Jake Arrieta

Weekly Actual Activity

Jill Iwantit's Weekly Activity Report - SAMPLE									
Week Ending:				1/11/2025					
ACTIVITY and Weekly Goal	Weekly Goal	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday	Week Total
Number of Ideal Clients Added					1				1
Number of Non-Ideal Clients Added	0								0
# of times asked for referrals	5		1	2	2				5
# of referrals received	25		4	7		6			17
# of calls made to prospects	50	10	16	8	9				43
# of contacts with prospects	10	3	3	4		2			12
# of meetings with prospects	5		1		1				2
Time spent with existing clients	5			2	4				6
# of Random Calls/Notes to Ideal Clients	10					7			7
Number of Coaching Mtgs with Team	1	1							1
# of Procedures completed for Ops Manual	2					2			2
# of names added to e-newsletter list	50					90			90
Vacation Days-No work at all (incl weekends)	2						1	1	2
Dates with Spouse/ S.O.	1			1					1
Weight Training Sessions	2	1				1			2
Running Time	120			30			90		120
# of Massages	1	1							1
# of Yoga sessions / classes	1		1					1	1
# of days played golf	1								0
Dinner / Fun with Friends	1						1		1
Not all the items on your monthly spreadsheet are tracked weekly. Some are only tracked on a monthly basis so don't need to be included here.									

What is in Your Calendar?

•What **needs to be in** your calendar to put you in the highest probability position to achieve your goals and in the time frame you desire?

- Ideal Client Acquisition/Revenue Generation/Biz Development
- Ideal Client Service
- Non-Ideal Client Service
- Professional Development: Coaching sessions, Education for CE credits
- Personal Time: Lunch, Doctor appts., Exercise, etc.
- Leadership: Leading Your Team (internal, external)
- Pre/Post Meeting Time
- Drive time
- Other: cleaning up messes, getting ready for Rev. Generation time, Research, Admin. work, power nap, etc.

The Business Owner's Calendar

Ideal Client Acquisition Time / Revenue Generation / Biz Dev.

- 15-20 hours / week
- Referral Conversations with Ideal Clients, Strategic Alliances, and COIs
- Prospecting Activities / Networking
- Follow-up phone calls to Prospects
- Initial Interviews / Discovery Meetings
- Presentations to Potential Prospects in Groups

How Much Time in Each Category?

Activity Categories	Color	Hours/Week	Percent
Ideal Client Acquisition (ICA)	Green	20	50%
Ideal Client Service (ICS)	Blue	2	
Non-Ideal Client Service (NIC svc)	Red	5	
Professional Development	Turquoise	3	
Personal Time / Exercise / Dr. Appts	Purple		
Pre / Post Meeting Time	Fuchsia		
Cushion / Break / Open Time	Yellow		
Leadership: Meeting w/ Subject Matter Experts (internal and external)	Orange		

“The key is not to prioritize what’s on your schedule, but to schedule your priorities.”
-Stephen R. Covey

Schedule Everything!



"One of the few things that can't be recycled is wasted time."
- Sean Covey

Work by Appointment ONLY! (As Much as Possible)





Create Your Ideal Model Work Week

Time	Monday	Tuesday	Wednesday	Thursday	Friday
8:00	Mtg w/Admin	Mtg w/Admin	Mtg w/Admin	Mtg w/Admin	Mtg w/Admin
8:30	Ideal Client	Ideal Client	Professional	Ideal Client	Admin
9:00	Service	Acquisition	Development	Acquisition	Non-Ideal
9:30					Client
10:00			Ideal Client		Service
10:30			Service		
11:00	Check Email	Open Time		Open Time	
11:30		Admin/Email	Admin/Email	Admin/Email	Admin/Email
12:00	Lunch	Lunch	Lunch	Lunch	Lunch

Viewing your calendar in 15-minute increments is ideal.



Ideal Model Work Week Example

Action: Create / Update Your Ideal Model Work Week

Time	Monday	Tuesday	Wednesday	Thursday	Friday
8:15	Pre-shot Routine	Pre-shot Routine	Mtg w/Admin	Mtg w/Admin	Mtg w/Admin
8:30	John & Joan Smith Progress	FRM w/ Henry & Denise	Everything	Pre-shot Routine for calling	Admin
9:00	Meeting		Else	Ideal Client	Non-Ideal
9:30	Post-Meeting Work	Post-Meeting Work		Acquisition (make calls)	Client
10:00	Pre-shot Routine		Ideal Client		Service
10:15	Mike & Renee Progress		Service		
11:15	Meeting	Open Time / Unexpected Time		Open Time / Unexpected Time	
11:30	Post-Meeting Work	Admin/Email	Admin/Email	Admin/Email	Admin/Email
12:00	Admin / Email	Lunch	Lunch	Lunch	Lunch

Advisor's Time Blocked Week - Example

When is the best time to do _____, so you can get the best results?

15-min
Increments for
Time Blocked
Calendar

Today

Calendar

Navigate ▾

Actions ▾

Beaulieu, James ▾

All types ▾

All categories ▾

		9:30 - 10:00 ↻ check in with sara	9:30 - 10:00 prep for legrand	9:30 - 10:00 ↻ check in with sara	9:30 - 10:30 ↻ Staff Meeting Jim Beaulieu (5 Linked Attendees)	9:30 - 10:00 ↻ check in with sara
10am		10:00 - 11:00 ↻ send anne 90 day action plan. Jim Beaulieu	10:00 - 11:00 Phone Appt Terri Shafirov Michael Legrand	10:00 - 11:00 deliverables team time (James Beaulieu)		10:00 - 10:30 Prep for phone appt
11am		11:00 - 12:29 ca time Jim Beaulieu (James Beaulieu)	11:00 - 11:30 complete meeting	11:00 - 12:30 CA Jim Beaulieu (James Beaulieu)	10:30 - 12:00 ↻ CA Jim Beaulieu (James Beaulieu)	10:30 - 11:30 Phone Apt to go over estate documents - Jim review before calling
12pm			11:30 - 12:00 CA			11:30 - 12:30 script binder with Gabri (James Beaulieu)
		12:30 - 1:30 lunch (James Beaulieu)	12:00 - 1:00 Coaching call with Anne (James Beaulieu)	12:30 - 1:30 lunch (James Beaulieu)	12:00 - 1:00 lunch (James Beaulieu)	12:30 - 1:30 lunch (James Beaulieu)
1pm			1:00 - 2:00 lunch (James Beaulieu)		1:00 - 2:00 DRP Meeting Robert Rowland Holly Rowland	
		1:30 - 2:59 Asset Management time Jim Beaulieu (James Beaulieu)		1:30 - 2:00 prep for vicky		1:30 - 2:30 asset management times Jim Beaulieu
2pm			2:00 - 2:30 prep for drp meeting	2:00 - 3:00 Phone call with Vicky - Education Trust for Grandchildren	2:00 - 2:30 return phone calls	2:30 - 3:00 return phone calls
			2:30 - 3:30 Confirmed - Phone Call regarding Angelo Cardello & Brian		2:30 - 3:00 prep for potential	
3pm		3:00 - 3:30 Discuss funds		3:00 - 4:00 ↻ Committed advisor web items Jim Beaulieu	3:00 - 4:00 annual review Sandra Kuhn (James Beaulieu)	3:00 - 4:00 plan contacts 3:15 - call
		3:30 - 4:15 Review estate documents before	3:30 - 4:00 complete meeting			3:30 - 4:29 CA Jim Beaulieu (James Beaulieu)
4pm		4:15 - 5:30 CA (James Beaulieu)	4:00 - 4:30 return phone calls	4:00 - 4:30 return phone calls	4:00 - 4:30 CA	4:30 - 5:00 complete meeting
			4:30 - 5:30 CA (James Beaulieu)	4:30 - 5:30 CA (James Beaulieu)	4:30 - 5:00 complete meeting	
5pm					5:00 - 5:30 prep for desroches	
		5:30 - 6:30 condo assoc meeting by	5:30 - 7:30 strength training	5:30 - 7:30 ↻ strength training	5:30 - 6:30 GPO	5:30 - 7:30 ↻ strength training

Staff Time Blocking Example

The screenshot displays the Microsoft Outlook calendar interface. The main view shows a week from Monday, May 16, to Friday, May 20, 2011. The calendar is color-coded to represent different types of activities:

- Yellow:** Client Service Time (9:00 am - 10:00 am)
- Green:** Process Creation (10:00 am - 11:00 am)
- Orange:** SME, misc items time (11:00 am - 12:00 pm)
- Purple:** Lunch (12:00 pm - 1:00 pm)
- Blue:** TATK (1:00 pm - 2:00 pm)
- Light Green:** Afternoon - short update w/ TA & (2:00 pm - 4:00 pm)
- Grey:** TA/AM weekly meeting Christine Casey (10:00 am - 11:00 am on Wednesday)
- Dark Grey:** Support Team Accountability Coaching Program - Q2 2011 Initial Content Webinar - See conference call information below (1:00 pm - 2:00 pm on Wednesday)
- Pink:** Misc (11:00 am - 12:00 pm on Friday)
- Dark Green:** 4:00 Dental Cleaning w/ Barbie (4:00 pm - 5:00 pm on Thursday)
- Dark Purple:** Appointment at Conrad C. Casler, Jr. D.D.S. 6911 South 66th East Ave, (4:00 pm - 5:00 pm on Thursday)

The left sidebar shows the calendar navigation pane with options for viewing different calendars and a list of calendar items. The bottom status bar indicates that all folders are up to date and the calendar is connected to Microsoft Exchange.

Special Gift Offer!



Claim your **FREE** audio CD program on how to achieve your goals using effective time management!

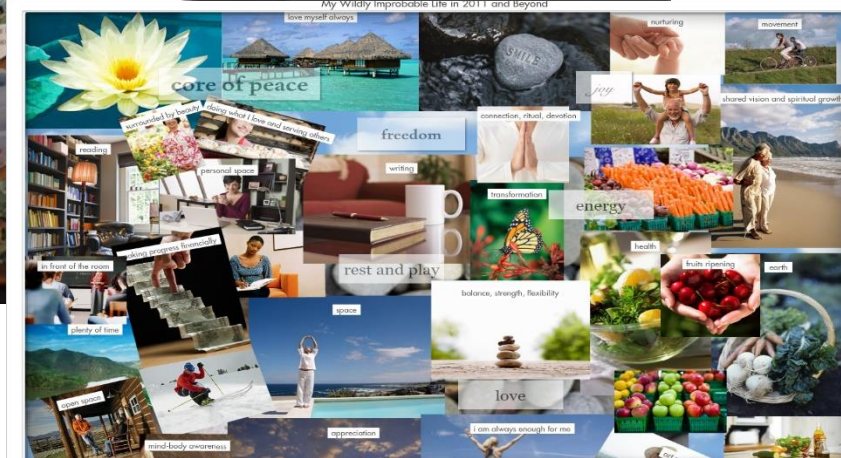
Name:

Email:

Plus... As a bonus, you'll also receive my content-rich e-newsletter **"Timely News...Spot-On"**



Your Vision Board?



Referral Tracking Sample

[illegible]

Opportunity Tracking Example Sample

You need
2.5 – 5
times your
goal
number in
your
pipeline.

SAMPLE - Business Opportunity Tracking						
Clients	Expected Revenue Opportunity	Estimated Opportunity	Priority	Actual Rev	Actual AUM	Notes
Williams	\$5,750		1	\$4,800	\$600,000	
Andrews	\$10,000		2			
Davidson	\$5,600		3			
Adamson	\$2,950		4			
Sandler	\$12,500		5			
Hershberger	\$1,000		6	\$3,731		
Towers	\$4,500		7	\$7,984		
Holtby	\$7,000		8			
Hickman	\$3,750		9			
Santos	\$1,800		10			
Milleker	\$3,500		11			
Morris	\$10,000		12			
Rousch	\$6,200		13			
Barry	\$2,100		14			
Schilling	\$1,750		15			
Williamson	\$700		16			
Walter	\$3,800		17			
Harris		\$100M				
Wheeler		\$400M		Rec'd \$420M		
TOTAL	\$82,900.00			\$16,515		
Prospective Clients						
Lyons		\$1mm+	1			
Gooding		\$2mm+	6			
Bundy		\$3.8mm	5			
Iwantit		\$10mm	10			
Howard		\$500M	9			
Kline		\$500M				
Hill		\$500M				
King		\$500M				
O'Brien		\$250M				
West		\$500M	8			
Banning		\$500M				
Jenkins		\$5mm+	11			
Swenson		\$25mm+				
Cummings		\$25mm+				
Schliefer		\$750M				
Hoover		\$750M				
Puck		\$1mm+				
Smith		\$1mm+				
Loving		\$500M				
Katz		\$800M	7			
Brennen		\$12mm	2			
Frickland		\$370M	3			
TOTAL						

**You Need to Do
Only What You
Can Do and
Can't Be Done
by Anyone
Else.**

Use the Delegation List Exercise to help you identify even more activities to delegate.

Do you want to make 2025 your best year ever?

“Create a definite plan for carrying out your desire and begin at once, whether you are ready or not, to put the plan into action.”
- Napoleon Hill



"Good business leaders create a vision, articulate the vision, passionately own the vision, and relentlessly drive it to completion." - Jack Welch

"When it is obvious that the goals cannot be reached, don't adjust the goals; adjust the action steps."

- Confucius



"Stay away from those people who try to disparage your ambitions. Small minds will always do that, but great minds will give you a feeling that you can become great too." - Mark Twain

*“Dreamers stay stagnant and blame others
for their lack of progress.”*

—Jim Cathcart



Action = Results!

You Have 3 Choices in Life



1. Give up on ever achieving your goals.
2. At some later time you might get serious about taking action and pursue your goals.
3. Achieve your goals and realize your dreams now!

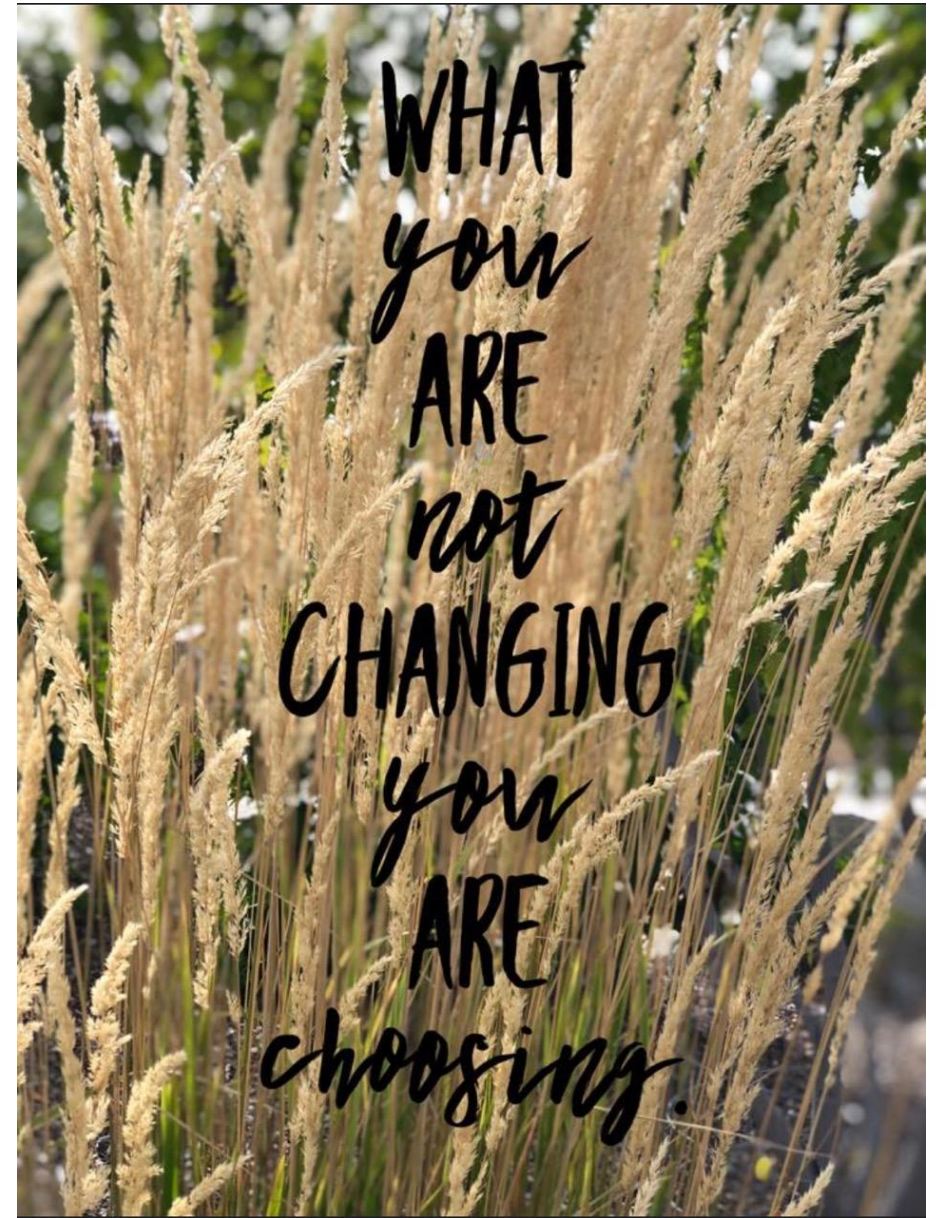
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“Some people dream of success, while other people get up every morning and make it happen.”
~ Wayne Huizenga

***“The definition of insanity is,
doing the same thing over and
over again, but expecting
different results.***

—Albert Einstein is
widely credited with this saying.



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"If you don't know where you are going, you will end up somewhere else." - Yogi Berra

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- **Goal Achievement System:** Set, track, and crush your goals with ease using an exclusive online platform.
- **Expert Insights:** Monthly wisdom from top Entrepreneurs and CEOs in the "Anne Interviews..." series designed to elevate your business.
- **Business Success Audio:** Cutting-edge audio series packed with transformative success strategies.
- **Actionable Articles:** Handpicked Article of the Month tailored to fuel your success in addition to a library of articles.
- **Quick-Impact Videos:** Simple, powerful ideas in short, actionable clips to accelerate your growth.
- **Comprehensive Resources:** A wealth of valuable resources, tools, and insights to achieve your goals faster and create the results you deserve.

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Embrace my Accelerate Your Results Program, and experience accelerated professional and personal success as you swiftly achieve short-term goals while making significant progress on your long-term aspirations. When you implement the concepts in this program you will:

- Attract a steady stream of clients
- Skyrocket your income
- Boost productivity and accomplish more in less time
- Expedite goal achievement compared to going at it alone
- Sharpen your focus on results-driven activities
- Streamline your time and life organization for enhanced efficiency
- Craft a strategic game plan for personal and business success
- Cultivate a balanced and successful life
- Have an ideal business you genuinely love
- Live the life you genuinely want and rightfully deserve



I'm confident these outcomes align precisely with what you're seeking to elevate your business to the next level while maintaining a harmonious personal life.

GET STARTED TODAY

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An investment in your personal
development is the best
investment you can make.

Jim Rohn



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***“It’s not the will to win that matters—everyone has that.
It’s the will to prepare to win that matters.”***
- Paul "Bear" Bryant

Any Questions?



***“It’s not the will to win
that matters—
everyone has that.
It’s the will to prepare
to win that matters.”
- Paul "Bear" Bryant***

8 Questions to Ask to Prepare for Your Increased Success in 2025

1. What mistakes did I make this past year?
2. What negative things am I holding onto that I want to release and get rid of in 2025?
3. What do I feel guilty about having done or said?
4. Do you remember where you blamed someone or something else (or otherwise fail to take 100% personal responsibility)?
5. Were there situations where I showed up differently than the person you WANT to be or NEED to be? Describe it. What was the impact?
6. Where did I hold back financially, spiritually, or emotionally? In other words, where did I fall prey to the scarcity mindset or limiting beliefs?
7. Where did I harbor bitterness or resentment?
8. What regrets did I have?

“Living in your comfort zone is distracting you from going after your goals and dreams.” - Anne Bachrach

Meet Chad

“Anne is an incredible talent. By working with her, **she is able to help you double, triple, or quadruple your business on purpose.** I am always fascinated by the knowledge she has, and the way she has always been able to help me and my company grow. Her books and coaching are a sure way to achieve anything that you have dreamed about.”

– Chad Coe



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Meet Jonathan

“My Income Doubled In One Year!

I was just thinking... this time last year I was working out of my home office, had a part time assistant and 1 ideal client. After hiring you a little over a year ago I have an office in La Jolla, a full time Administrative Manager, and 6 ideal clients. (All things I thought would take a very long time to happen.) Thank you for "cracking the whip" and holding me and my team accountable. **Most of all, thank you for always believing in me. I couldn't have done it without you.**”

—Jonathan Moffat



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“Some people dream of success, while other people get up every morning and make it happen.”
~ Wayne Huizenga

Meet Peggy

“Anne’s accountability has helped me to do what I need to do to **grow my business, and my revenue has grown at a very healthy and competitive rate, due to prioritizing my time, delegating more effectively, being clear about which potential clients to follow up with and deepening my current relationships.** My ability to focus on what is most important and essential is reinforced with every interaction with Anne. She is so positive, organized, and committed enough to push back on excuses, yet very empathetic to the demands on an owner/advisor.”

– Peggy McGillin



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Meet G.H.

“As an already successful investment advisor and business owner, Anne helps me refine how I can get more focused on the activities that produce results. She has a great process for delivering results such that I have an even higher probability of success in reaching my goals. **Reporting results daily and staying focused is the key to realizing one’s true potential**, and being accountable to Anne and her process delivers those results. I highly recommend Anne’s Accountability Coaching program for any Financial Advisor truly committed to achieving his/her goals.”
– G.H.



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“Write it down. Written goals have a way of transforming wishes into wants; cant's into cans; dreams into plans; and plans into reality. Don't just think it - ink it!”

– Michael Korda

Meet Greg

"Anne helped me be more effective at priority and time management. **She helped me get reinvigorated, gain a clearer perspective, and focus on the activities that will have the biggest impact on me achieving my goals.** My way of being is better and I'm more effective, confident, and comfortable in my communication with clients. Anne and her accountability process is truly incredible and produces results!" -**Greg Luken**



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Meet Judy

“Choosing to work with **Anne** has been my best business decision yet. As a result of her coaching:

- * I am Focused.
- * More clients are even more positively impacted.
- * My Staff has clarity and efficiency.
- * Our staff saves substantial time, using Anne’s practical and proven processes.
- * **I maintain clarity on my daily purpose, and focus on activities that will achieve my specific goals**, so I can enjoy the kind of life and business I truly want.”

--Judy Copenbarger



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“Forget all the reasons it won’t work and believe the one reason that it will.” – unknown

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~ Wayne Huizenga



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and EXPECT Big!



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